

Regd Office:
9 Cathedral Road
Chennai 600 086 India
Tel + 91 44 2812 8500
E-mail: csl@sanmargroup.com
www.chemplastsanmar.com
CIN L24230TN1985PLC011637

13th November, 2025

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Scrip Code - 543336	National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex Mumbai – 400 050 Scrip Symbol - CHEMPLASTS
--	---

Subject: Investor Presentation

Please find enclosed a copy of Investor Presentation on Performance Highlights Q2/ FY '26.

Copy of Investor Presentation will also be available on the website of the company at www.chemplastsanmar.com

Date & Time of occurrence of information: 13th November 2025; 8.03 PM (IST)

Thanking You,

Yours faithfully,

For CHEMPLAST SANMAR LIMITED

M RAMAN
Company Secretary and Compliance Officer
Memb No. ACS 6248



Chemplast Sanmar Ltd.

Investor Presentation – Q2 FY '26

This presentation and the accompanying slides (the 'Presentation'), which have been prepared by **Chemplast Sanmar Ltd. (the 'Company')**, have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

This Presentation contains certain forward looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company.



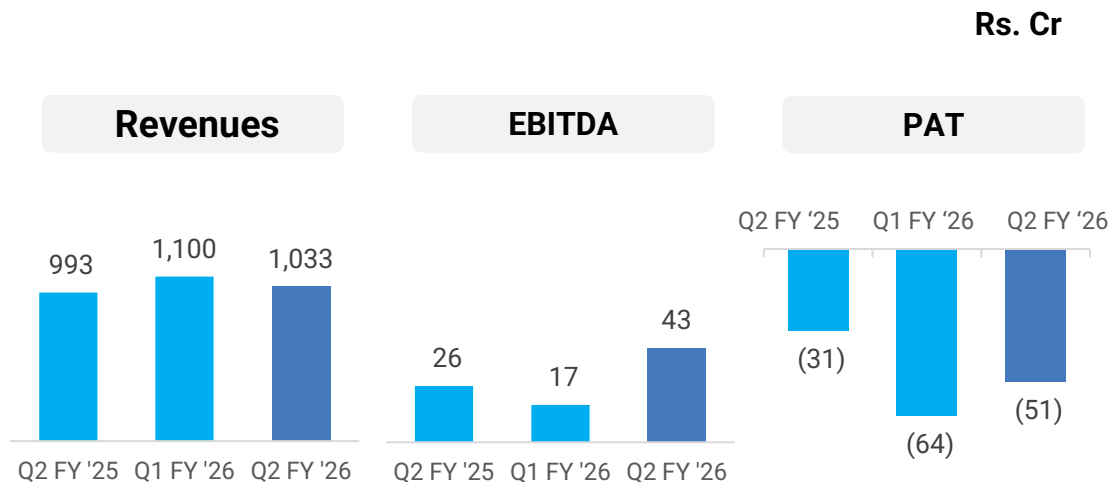
Performance Highlights



Performance Highlights: Q2 & H1 FY '26



Key Highlights



PVC (both Suspension and Paste)

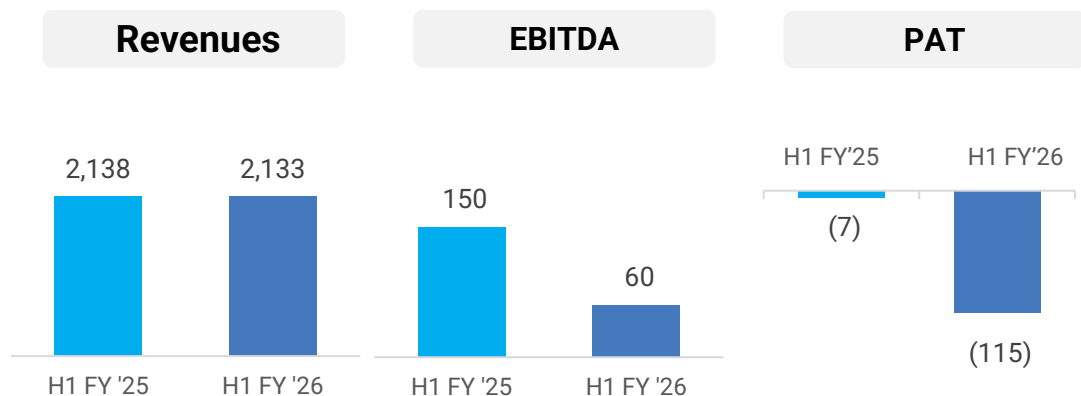
- Domestic demand environment for Paste PVC showed signs of recovery in Q2 FY '26, primarily led by the strong demand from automotive and footwear segments. However, the Paste PVC margins were impacted due to low priced imports especially from EU-based suppliers.
- Suspension PVC sales volumes for the quarter saw an increase of 11% on a YoY basis, despite softer demand due to the traditionally weaker monsoon.

Custom Manufactured Chemicals Division ('CMCD')

- Our business performance remained on track as planned, with despatches progressing as scheduled.
- Construction activities for MPB 3 Phase 3 and civil works for MPB 4 are progressing well, with completion expected in Q3 and Q4 FY '26, respectively.

Value-added Chemicals ('VAC')

- Demand for Caustic Soda remained stable across key sectors, though prices declined marginally during the quarter.
- Chloromethanes volumes posted modest growth, supported by steady pricing.
- Hydrogen Peroxide prices remained firm amid supply constraints.



All computations are on Consolidated basis



Ramkumar Shankar
Managing Director

"Our performance during the quarter showed a marked improvement, both on Q-o-Q and Y-o-Y basis, largely thanks to better margins in the Suspension PVC business. During the current quarter, the Company achieved a revenue of Rs. 1,033 crore and an EBITDA of Rs. 43 crores.

On CMCD, our performance remained on track as planned, with despatches progressing as scheduled. We continue to make further headway into new product leads and customer engagements. Currently, we have commercialized 17 products, and the product pipeline remains healthy.

Looking ahead, while the business conditions continue to be very challenging, we believe that the new capacities that have been commissioned in Paste PVC and are being built in CMCD and Refrigerant Gas, as also our ongoing initiatives on green power, will help improve performance."

Segmental Highlights - Quarterly



Rs. Cr

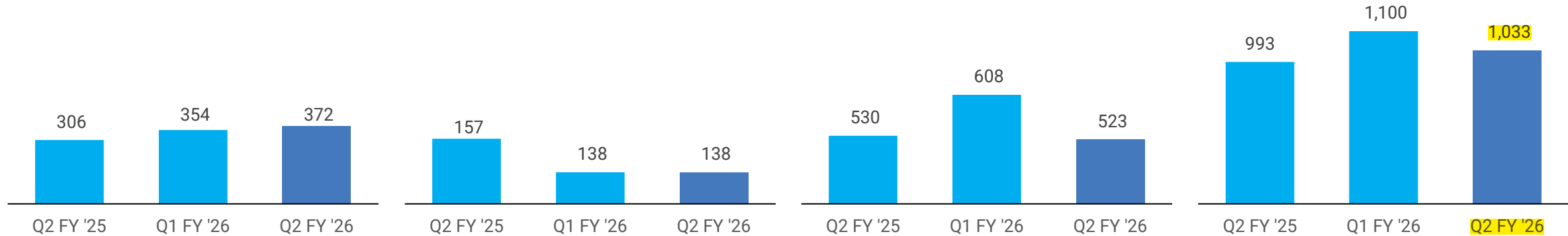
Specialty Chemicals^

Value - Added Chemicals#

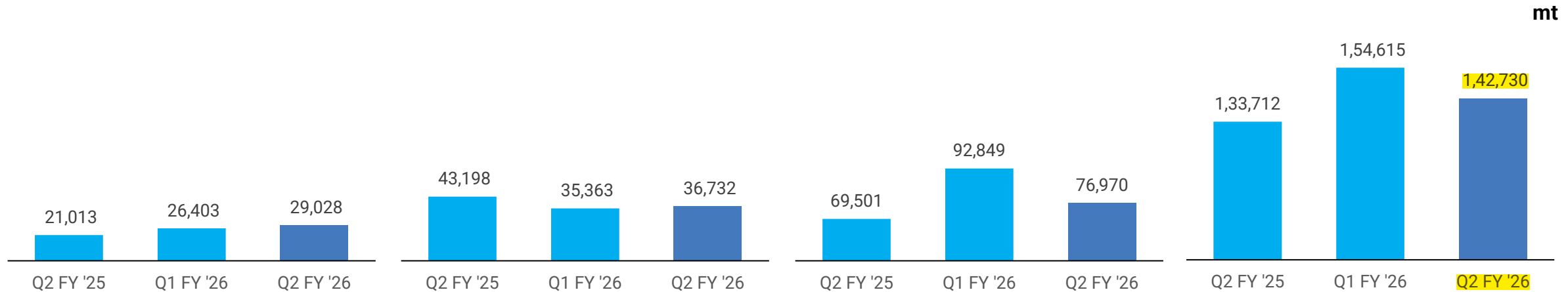
Suspension PVC

Consolidated

Revenue Break-up



Sales Volume



"mt "stands for metric tons

^ - specialty chemicals comprises of Paste PVC, CMCD and Refrigerant gas

- VAC includes Caustic Soda, Chloromethanes & Hydrogen Peroxide



Segmental Highlights – Half Yearly



Rs. Cr

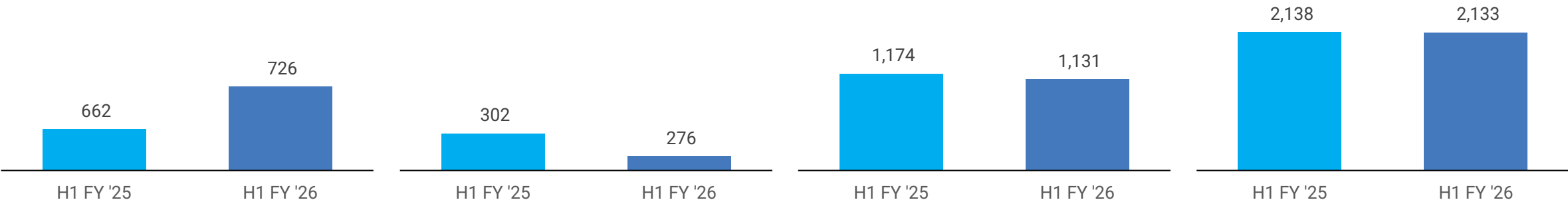
Specialty Chemicals[^]

Value - Added Chemicals[#]

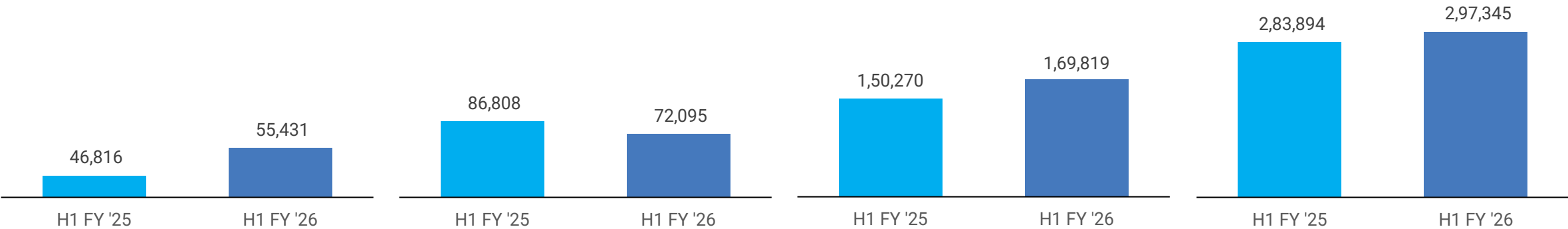
Suspension PVC

Consolidated

Revenue Break-up



Sales Volume



mt

“mt” stands for metric tons
^ - specialty chemicals comprises of Paste PVC, CMCD and Refrigerant gas
- VAC includes Caustic Soda, Chloromethanes & Hydrogen Peroxide

Consolidated Profit & Loss Account



Rs. Cr

Particulars	Q2 FY '26	Q2 FY '25	Y-o-Y	Q1 FY '26	Q-o-Q	H1 FY'26	H1 FY'25	Y-o-Y
Revenue from Operations	1,033	993	4%	1,100	-6%	2,133	2,138	0%
Cost of Goods Sold	644	624		733		1,377	1,309	
Employee Cost	65	66		65		130	125	
Other Expenses	281	277		285		566	555	
EBITDA	43	26	68%	17	153%	60	150	-60%
EBITDA Margin %	4%	3%		2%		3%	7%	
Other income	7	11		9		16	22	
Depreciation	52	45		53		105	90	
EBIT	(2)	(9)		(27)		(29)	82	
Finance Cost	60	57		59		120	115	
Profit Before Tax	(62)	(65)		(86)		(149)	(33)	
Tax	(11)	(34)		(22)		(33)	(26)	
PAT	(51)	(31)	n.a.	(64)	n.a.	(115)	(7)	n.a.



n.a. - not applicable

Consolidated Balance Sheet



Rs. Cr

Assets	Sep '25	Mar '25
Non-Current Assets		
a) Property, Plant And Equipment	4,337	4,405
b) Capital Work in Progress	283	137
c) Right Of Use Asset	109	95
d) Investments	8	-
e) Other Financial Assets	43	42
f) Other Non-Current Assets	55	49
Sub-Total - Non-Current Assets	4,834	4,728
Current Assets		
a) Inventories	694	657
b) Financial Assets		
i) Trade Receivables	74	155
ii) Cash And Cash Equivalents	452	555
iii) Bank Balances	117	169
iv) Other Financial Assets	28	29
c) Other Current Assets	235	209
d) Derivative assets	39	-
Sub-Total - Current Assets	1,640	1,775
Total - Assets	6,473	6,503

Equity And Liabilities	Sep '25	Mar '25
Equity		
a) Equity Share Capital	79	79
b) Other Equity	1,839	1,955
c) Instruments entirely equity in nature	34	34
Total Equity	1,953	2,068
Liabilities		
Non-Current Liabilities		
a) Financial Liabilities		
i) Borrowings	1,145	1,102
ii) Lease Liabilities	-	-
b) Other Non current Liabilities	81	86
c) Deferred Tax Liabilities (Net)	498	531
Sub-Total - Non-Current Liabilities	1,724	1,720
Current Liabilities		
a) Financial Liabilities		
i) Borrowing	743	738
ii) Trade Payables	1,740	1,667
iii) Other Financial Liabilities	255	208
iv) Lease Liabilities	-	1
b) Other Current Liabilities	41	67
c) Derivative liabilities	-	16
Current tax liabilities (net)	17	17
Sub-Total - Current Liabilities	2,797	2,715
Total - Equity And Liabilities	6,473	6,503

Consolidated Cashflow Statement

Rs. Cr

Particulars	Sep '25	Sep '24
Net Profit Before Tax	(149)	(33)
Adjustments for: Non-Cash Items / Other Investment or Financial Items	205	180
Operating profit before working capital changes	56	147
Changes in working capital	74	(2)
Cash generated from Operations	130	145
Direct taxes paid (net of refund)	(4)	14
Net Cash from Operating Activities	126	159
Net Cash from Investing Activities	(142)	(186)
Net Cash from Financing Activities	(87)	(136)
Net Increase in Cash and Cash equivalents	(102)	(164)
Add: Cash & Cash equivalents at the beginning of the period	555	724
Cash & Cash equivalents at the end of the period	452	560

Standalone Profit & Loss Account

Rs. Cr

Particulars	Q2 FY '26	Q2 FY '25	Y-o-Y	Q1 FY '26	Q-o-Q	H1 FY'26	H1 FY'25	Y-o-Y
Revenue from Operations	558	516	8%	495	13%	1,053	1,076	-2%
Cost of Goods Sold	279	246		214		493	510	
Employee Cost	44	45		41		85	85	
Other Expenses	218	211		218		436	423	
EBITDA	18	14	27%	22	-18%	40	59	-32%
EBITDA Margin %	3%	3%		4%		4%	5%	
Other income	3	5		5		8	9	
Depreciation	38	34		39		77	67	
EBIT	(17)	(15)		(12)		(29)	1	
Finance Cost	28	20		26		54	39	
Profit Before Tax	(45)	(34)		(38)		(83)	(38)	
Tax	(10)	(26)		(10)		(19)	(28)	
PAT	(36)	(8)	n.a.	(28)	n.a.	(64)	(11)	n.a.

Standalone Balance Sheet

Rs. Cr

Assets	Sep '25	Mar '25
Non-Current Assets		
a) Property, Plant And Equipment	3,421	3,461
b) Capital Work in Progress	279	136
c) Right Of Use Asset	23	8
d) Investments	1,556	1,556
e) Other Financial Assets	36	31
f) Other Non-Current Assets	45	41
Sub-Total - Non-Current Assets	5,360	5,233
Current Assets		
a) Inventories	526	396
b) Financial Assets		
i) Trade Receivables	97	144
ii) Cash And Cash Equivalents	219	404
iii) Bank Balances	32	49
iv) Other Financial Assets	18	14
c) Other Current Assets	207	199
d) Derivative assets	14	-
Sub-Total - Current Assets	1,113	1,206
Total - Assets	6,473	6,439

Equity And Liabilities	Sep '25	Mar '25
Equity		
a) Equity Share Capital	79	79
b) Other Equity	4,053	4,118
c) Instruments entirely equity in nature		
Total Equity	4,133	4,197
Liabilities		
Non-Current Liabilities		
a) Financial Liabilities		
i) Borrowings	679	581
ii) Lease Liabilities	-	-
b) Other Non current Liabilities	49	54
c) Deferred Tax Liabilities (Net)	333	353
Sub-Total - Non-Current Liabilities	1,061	987
Current Liabilities		
a) Financial Liabilities		
i) Borrowing	508	408
ii) Trade Payables	562	629
iii) Other Financial Liabilities	162	149
iv) Lease Liabilities	-	1
b) Other Current Liabilities	29	40
c) Derivative liabilities	-	10
Current tax liabilities (net)	17	17
Sub-Total - Current Liabilities	1,279	1,255
Total - Equity And Liabilities	6,473	6,439

Standalone Cashflow Statement

Rs. Cr

Particulars	Sep '25	Sep '24
Net Profit Before Tax	(83)	(38)
Adjustments for: Non Cash Items / Other Investment or Financial Items	120	98
Operating profit before working capital changes	37	60
Changes in working capital	(173)	22
Cash generated from Operations	(136)	82
Direct taxes paid (net of refund)	(2)	(2)
Net Cash from Operating Activities	(138)	80
Net Cash from Investing Activities	(179)	(136)
Net Cash from Financing Activities	132	40
Net Increase in Cash and Cash equivalents	(185)	(16)
Add: Cash & Cash equivalents at the beginning of the period	404	283
Cash & Cash equivalents at the end of the period	219	266



Company Overview



Chemplast Sanmar: Leading Chemical Manufacturer in India...



#1

manufacturer of
Specialty
Paste PVC
resin in India

Leading player
in Custom
Manufactured
chemicals

#1

manufacturer of S-
PVC in South
India & 2nd
largest in
India⁽¹⁾

#1

manufacturer of
Hydrogen
Peroxide in
South India

#5

manufacturer of
Caustic Soda in
South India

One of the oldest
manufacturers of
Chloromethanes
in India

4 Manufacturing

sites with a high degree of
backward integration ⁽²⁾

Experienced management
team with deep domain
expertise

Marquee parentage



The Sanmar Group is amongst
the oldest and most prominent
corporate groups in South India

FAIRFAX INDIA

Fairfax, a well-known
international investor, has been
an investor since 2016 in the
SHL Chemicals Group ⁽³⁾

Consolidated FY '25

Rs. 4,346 Cr
Revenue






















Rs. 219 Cr
EBITDA

Note:

1. S-PVC – Suspension PVC ; Through its wholly owned subsidiary, Chemplast Cuddalore Vinyls Limited ('CCVL')
2. For significant portion of its operations
3. Through FIH Mauritius Investments Limited



... with a Diversified Product Portfolio

	Chemplast Sanmar						CCVL (2)
	Specialty Chemicals ⁽¹⁾			Value-added Chemicals			Suspension PVC
End-user industries	Specialty Paste PVC resin  Footwear  Auto and Furniture upholstery	Custom Manufacturing  Pharma  Agrochemicals	Refrigerant Gases (HFOs)  Refrigerants	Caustic Soda  Paper  Textile	Hydrogen peroxide  Paper  Textiles	Chloromethanes  Pharma	 Irrigation
	 Artificial leather products  Mats	 Fine Chemicals	 AC	 Organic and Inorganic Chemicals	 Effluent treatment at refineries  Dis-infectants	 Agro-Chemicals	 Urban infra  Real estate
Capacity (mtpa)	107,000	4,500 ⁽³⁾	1,700 (R-22)	119,000	34,000 ⁽⁴⁾	35,000	331,000
FY '25 Sales split	34%			14%			52%
Q2 FY'26 Sales split	36%			13%			51%

Note:

- Specialty chemicals comprises of Paste PVC, CMCD and Refrigerant gas
- Wholly-owned subsidiary of Chemplast Sanmar Ltd.
- Including capacity of the Phase 1 and Phase 2 expansions of the new Multi-purpose Block
- The Hydrogen Peroxide capacity is calculated at 50% concentration level, in line with industry standards. ('mtpa' stands for metric tons per annum)

1. Specialty Paste PVC



Part of Specialty chemical division of Chemplast Sanmar. Largest manufacturer of Specialty Paste PVC resin in India

- Manufactured at Mettur facility since 1968; 41 ktpa one-step process capacity added at Cuddalore in Q4-FY '24
- Primary raw materials include EDC, Ethylene, Chlorine and VCM (for 41 ktpa - Cuddalore facility)
- In-house capacity to manufacture significant portion of EDC and all of VCM requirements for the backward integrated capacity of 66 ktpa. This provides flexibility in operations and reduces dependence on external suppliers.
- High repeat business – customer stickiness

Key growth drivers

- India is heavily import-dependent - import substitution opportunity
- Enough headroom to grow – no capacity expansions have been announced – technology is a barrier
- Growing demand in end-user industry driven by low per capita consumption
- Customer stickiness

The Sanmar Advantage

CSL is the **oldest player and one of only two companies in India** having the requisite technology

> 60% of Paste PVC capacity is **backward integrated**

Leadership position in Indian market; With the 41 ktpa expansion, CSL has ~83% of domestic production capacity and ~66% market share with the downstream capacities configured to CSL's resin quality

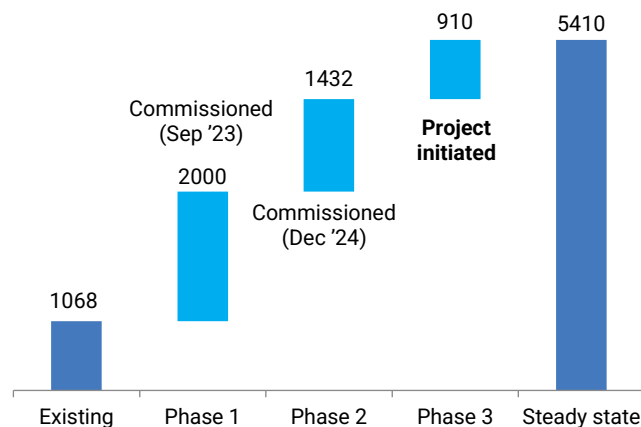
Long-standing customer relationships

2. Custom Manufactured Chemicals

Part of specialty chemicals division of Chemplast Sanmar; growing rapidly on the back of 15 years of long-standing client relationships

- Quality manufacturing at Berigai facility in a safe and sustainable manner
- Custom manufactures starting materials, advanced intermediates and active ingredients for global innovator companies – ‘One Product to One Customer’ strategy
- Wide range of chemistry capabilities such as cyanation, hydrogenation, liquid purification etc.
- In-house process research, process engineering and large-scale manufacturing capabilities, making it a one-stop shop manufacturing of newly discovered molecules

Capacity (in mt)



Key growth drivers

- India's share in the global outsourced Agro CMC market increasing at a faster pace of 10%-12%
- Increasing EU regulatory constraints
- 'China +1' strategy - India to be a focus region as companies move away from China for custom manufacturing
- Higher penetration of API manufacturing in India

The Sanmar Advantage

Renowned for our **Sustainability, Environmental and Safety stewardship**

Professional management with **high standards of ethics and integrity**

Proven track record of execution, with a long history of partnerships with **global originator and innovator companies**

Extremely careful with the intellectual property of our customers

Ability to handle complex chemistries and complex chemicals due to our process technology, process improvement and product development capabilities. **World-class research and development capability** combined with a **broad range of chemical technologies at production scale**

Highly qualified engineers and chemists

Benefit and advantage of having facilities with land available for future expansion

Proactive investment in **'best in class' hardware** - production blocks, lab and pilot capabilities, process safety labs

3. Expanding Horizons in Fluorine Chemistry and Refrigerant Science - logical extension from R22

R32

Mettur

Location

10 Ktpa (new) + **2 Ktpa** (new) + **2 Ktpa** (existing to be converted as a swing plant)

Total 14 ktpa R32 capacity

Rationale

Expertise in R22	Fluorination Chemistry	Growing market
<ul style="list-style-type: none">↑ Commenced Refrigerant Gas operations in October 1988 at Mettur, Tamil Nadu, manufactures hydrochlorofluorocarbons (HCFCs / R22) – capacity of 1,700 mtpa↑ Company manufactures and markets HCFCs under the brand name Mettron.	<ul style="list-style-type: none">↑ One of the earliest producers of Refrigrant gases and Chloromethanes in India.↑ Chloroform from Mettur plant is used as input for R-22 production.	<ul style="list-style-type: none">↑ India's demand for Room Air Conditioning is growing strongly↑ Attractive project economics

Benefits of R32

Smaller Impact on Environment	High Energy Efficiency	Low Flammability
<ul style="list-style-type: none">↑ R-32 has zero ODP (Ozone Depletion Potential)↑ Low GWP (Global Warming Potential), i.e., 675, lower than the GWP of currently used R-410A or R-22.	<ul style="list-style-type: none">↑ Lower peak power use helps ease grid load during high-demand periods	<ul style="list-style-type: none">↑ R-32 (Class 2L) has a low burning velocity, minimizing flame spread and reducing fire hazards.↑ Risk assessments confirm R-32's safe use in equipment with minimal fire risk.

End User Market

- Residential Air Conditioning
- Commercial Air Conditioning
- Industrial Refrigeration & Cold-chain
- Refrigerated trucks and trailers

4. Caustic Soda | Hydrogen Peroxide | Chloromethanes

Part of Value-added chemicals division of Chemplast Sanmar;
these complete the integration story of the company

Caustic soda

- Generated as a joint product in the process of manufacture of chlorine
- Sold at 48-50% concentration to customers

Capacity

119,000
mtpa

Hydrogen Peroxide

- Part of downstream integration as a value-added product
- Plant is designed for a capacity of 34,000 tons per year of 50 percent concentration. Production process adopted is environment-friendly

Capacity

34,000
mtpa

Chloromethanes

- Refers to a group of products namely, Methyl Chloride, Methylene Dichloride, Chloroform and Carbon Tetra Chloride
- Part of downstream integration as a value-added product

Capacity

35,000
mtpa

The Sanmar Advantage

Fully integrated operations resulting in sufficient control over feedstock

Entire chlorine consumed in-house; no disposal issues

Diversified product portfolio and customer base

5. Suspension PVC



Largest manufacturer of S-PVC⁽¹⁾ in South India and second largest in India

- Manufactured at Cuddalore facility since 2009; 331 ktpa capacity
- This facility has a captive import terminal facilitating VCM imports for PVC production
- One-step non-integrated manufacturing process

Key growth drivers

- **Significant gap between demand and supply:** Despite new capacity addition announcements, India will continue to be a huge deficit market
- **Import substitution opportunity:** More than 60% of Indian demand served through imports
- **Growing demand in end-user industry** driven by low per capita consumption

The Sanmar Advantage

Strong customer relationships with a diversified dealer/customer network

Leadership position in South India

Shore-based facility for seamless and safe import of feedstock

Asset-light model with sufficient infrastructure for future expansions

1. Through its wholly owned subsidiary, Chemplast Cuddalore Vinyls Limited ('CCVL')



Key Strengths





- ▶ Over five decades track record
- ▶ State-of-the-art manufacturing units at strategic locations
- ▶ Significant expansion projects – Speciality chemicals
- ▶ Steady growth industry
- ▶ Strong focus on sustainability
- ▶ Committed leadership team with eminent board

1. Over five decades track record

1962

Chemicals and Plastics India Limited was established.



1967

The Mettur facility commenced production of PVC resin.



2024

The new Paste PVC facility at Cuddalore, with a capacity of 41,000 MTPA, was commissioned.
Phase 2 of the new multi-purpose block in the Custom Manufacturing Chemicals Division was commissioned.

2023

Phase 1 of the new multi-purpose block in the Custom Manufacturing Chemicals Division was inaugurated.

2022

Suspension PVC facility capacity grew to 3,31,000 MTPA through strategic debottlenecking.

2021

Movement of CCVL as a wholly owned subsidiary of the Company, with its listing on Indian Stock Exchanges post IPO.

2019

The Company inaugurated the Hydrogen Peroxide plant at Mettur; demerged Suspension PVC operations at Cuddalore; and merged Sanmar Speciality Chemicals Limited with the Company.

2013

Capacity expansion of the Speciality Paste PVC facility at Mettur to 66,000 MTPA and the Suspension PVC facility at Cuddalore to 3,00,000 MTPA.

2009

The greenfield Suspension PVC facility was established at Cuddalore.

2007

A Marine Terminal and an EDC Plant were inaugurated at Karaikal.

2003

The Company acquired the Karaikal Caustic Soda facility from Kothari Petrochemicals.

1997

PVC resin manufacturing capacity expanded to 60,000 MTPA.



2. State-of-the-art Manufacturing Units...

01 Mettur, Tamil Nadu

- Paste PVC – 66 ktpa
- Hydrogen Peroxide – 34 ktpa
- Chloromethanes – 35 ktpa
- Refrigerant gas – 1.7 ktpa
- The site consist of 4 plants with high degree of integration
- Zero liquid discharge facility
- Sourcing of power from a captive power plant of 48.5 MW
- Access to salt fields at Vedaranyam, a key raw material



02 Berigai, Tamil Nadu

- Custom manufacturing – 4,500 mtpa
- Fully equipped, Multi-purpose facility
- Fully automated with distributed control systems and modern technologies
- Capability to support development work in various chemistries at the laboratory scale and pilot scale



03 Karaikal, Puducherry

- EDC – 84 ktpa (Captive purpose)
- Zero liquid discharge plant | Desalination plant
- Captive terminal for import of feedstock and sale of product
- Two captive power plants of 8.5 MW and 3.5 MW
- Double walled insulated cryogenic Ethylene storage tank with 4 kt capacity
- Access to salt fields at Vedaranyam, a key raw material

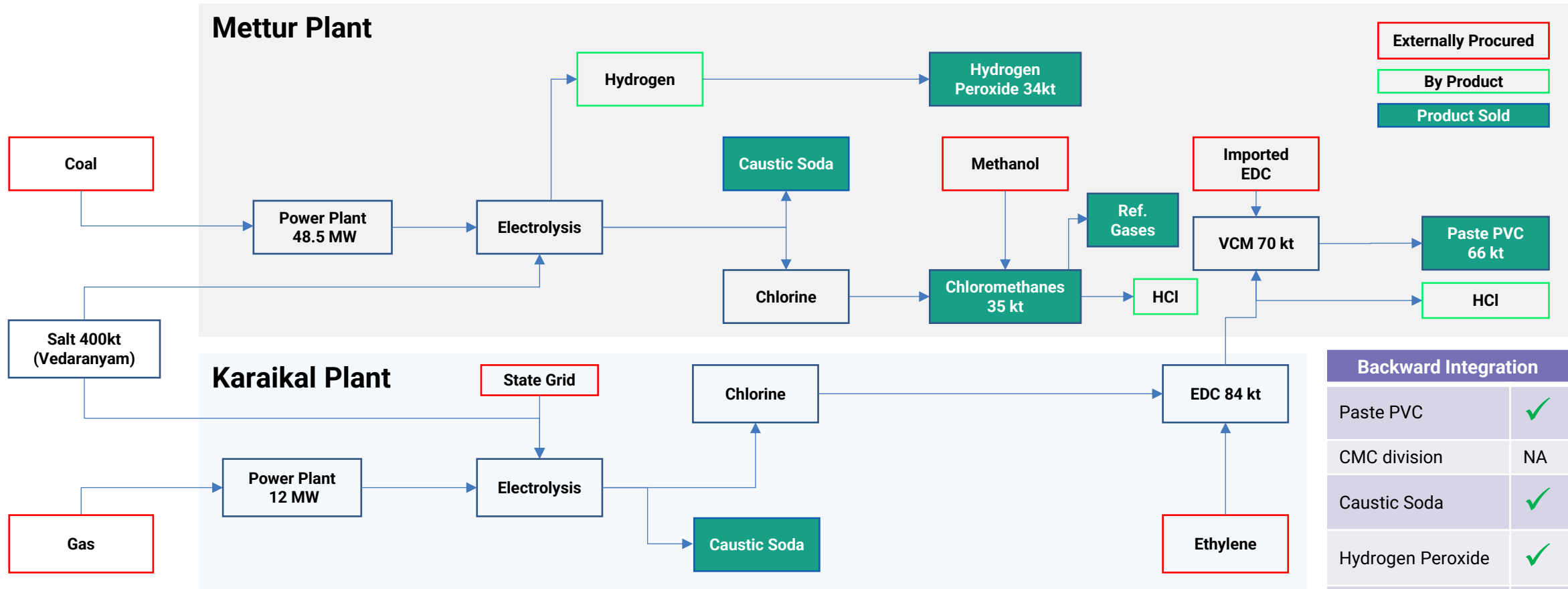


04 Cuddalore, Tamil Nadu

- Suspension PVC - 331 ktpa
- Paste PVC – 41 ktpa
- Zero liquid discharge plant
- Desalination plant
- Captive terminal for import of feedstock
- Two refrigerated VCM storage tanks with a capacity of 7,500 mt each

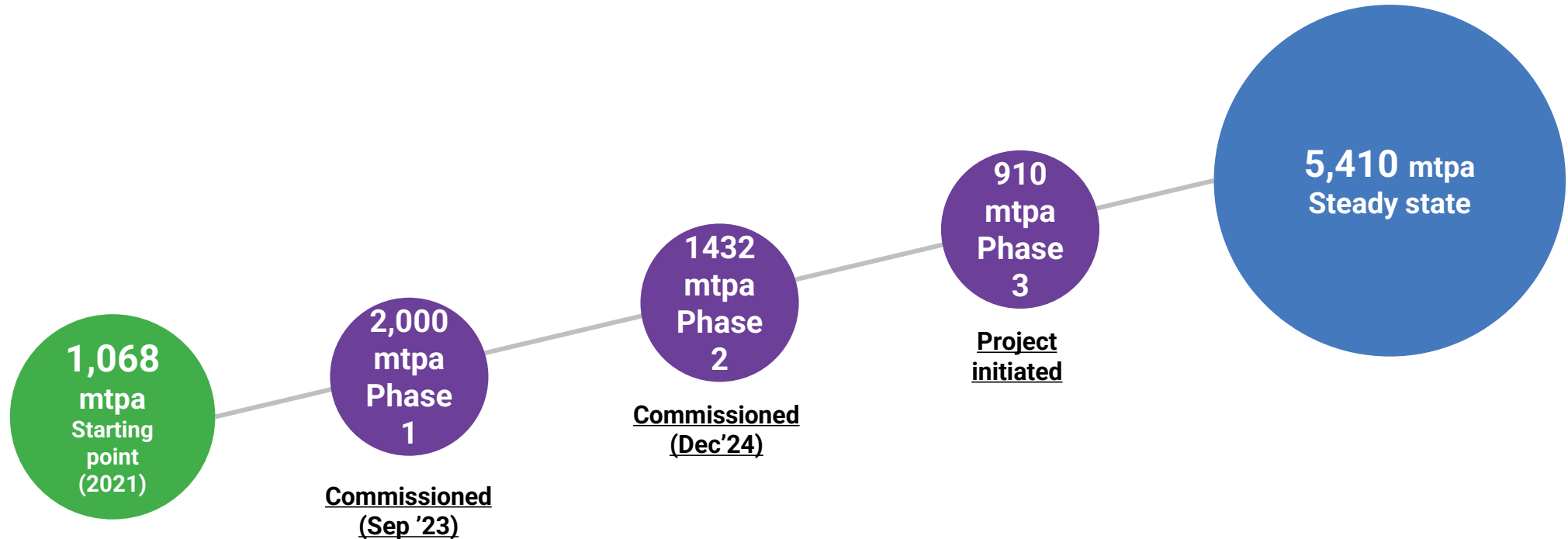


... with a High Degree of Backward Integration



Quantity of EDC manufactured at Karaikal plant and the EDC imported will depend on the relative pricing vis-à-vis international markets

3. Significant expansion projects – Speciality chemicals



Custom Manufacturing

USD 2 Billion

Addressable market size*

- Commissioned Phase 1 of new multi-purpose production block ('MPB') in Sep '23
- Commissioned Phase 2 of multi-purpose block ('MPB') in Dec'24
- Project activities for Phase 3 of new MPB and civil & infrastructure work for the next MPB has been initiated.
- Facility being enhanced at Berigai – will leverage on the existing infrastructure available at the location

4. Steady Growth Industry...

Products

Specialty Paste PVC

Suspension PVC

Custom Manufactured Chemicals

Key Highlights

- India heavily import dependent
- Enough headroom to grow – no capacity expansions announced – technology is a barrier
- Customer 'stickiness'

- India heavily import dependent
- Demand growing at a fair clip
- New capacities announced are not enough to meet growing demand

- India set to outpace global Agro-CMC market - Als and advanced intermediates
- 'China + 1' play
- High margin business

End user

- Predominantly leather cloth followed by mats, gloves etc.
- Leather cloth caters to footwear, auto upholstery and other upholstery segments

- Predominantly for pipes used for water conveyancing, construction etc.
- Other segments like window profiles, furniture are fast growing

- Agri and Pharma innovators

Addressable Market Size*

178 kt

4.3 million mt

~ USD 2 billion

Chemplast Sanmar Position

- Market leader in India – first to seed the product in India – Leadership position strengthened further post the 41 ktpa capacity addition in FY '24

- 2nd largest in India and largest player in South India
- Dominant presence in South and East markets
- Feedstock tie-up key to expansion

- Top priority for capital allocation - will drive growth for CSL going forward
- Additional capex of ~ Rs. 160 crore will further enhance the capacity of the new multi-purpose production block
- CSL's track record in customer relationships helping in winning new orders

*Management Estimates - March 2025

'mtpa' stands for metric tons per annum; 'ktpa' stands for kilo tons per annum

... with CSL's unique position to capitalize on it



Technology not available on License

Paste PVC manufacturing technology is closely guarded and is not readily available on license

Long term relationships

With feedstock suppliers & customers

Complex Chemistry

Well-renowned in the industry for our chemistry strengths & ability to handle complex chemicals

01

Leverage Existing Infra

Owns vacant industrial land and other infrastructure for future leg of expansion

02

03

High Safety & Quality Standards

High standards of Environmental, Health and Safety compliance, extended customer validation and approvals process, ongoing process innovation and optimization, high-quality standards and stringent specifications

04

05

Ability to Handle Feedstock

Significant expertise is available within the Chemplast ecosystem in processing and handling complex chemicals such as Chlorine, Ethylene dichloride, Fluorine, Peroxides, Chlorosilanes and Sodium Cyanide

06

5. Strong Focus on Sustainability...

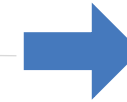
Environment Friendly Practices

- Zero liquid discharge policy
- Desalination plants at coastal facilities - avoid usage of groundwater
- Rain water harvesting & ground water recharging capacities at Mettur facility



Health & Safety Measures

- Transport safety - Installation of speed control & safety systems in trucks
- Process safety – PSM, BBS
- Personnel safety – PPE

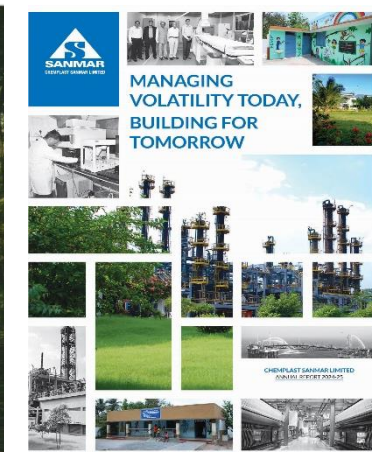
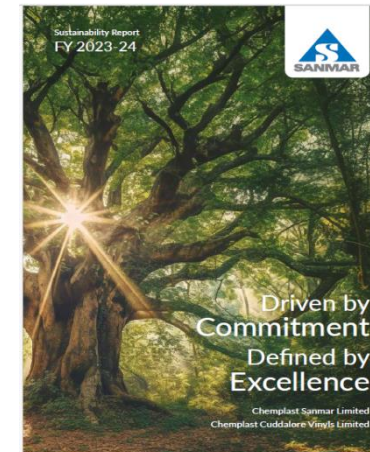
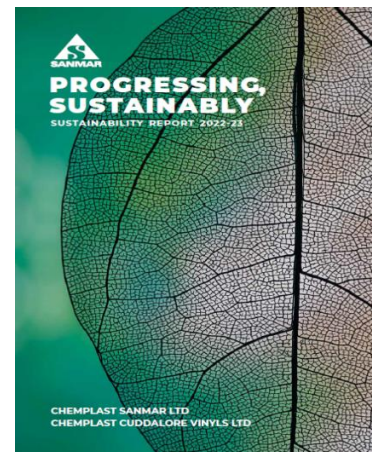


- Harmonious relationship with neighboring communities
- Receive enquiries from potential customers focused on sustainability
- Reduce power and water cost

Pioneers in Zero Liquid Discharge

- Installed Zero Liquid Discharge (ZLD) facilities at its Mettur plant
- In Cuddalore and Karaikal, ZLD has been the norm right since the inception of the units
- **In Sep '09, Chemplast became the first chemical manufacturer to achieve 100% ZLD in all its plants**

Annual sustainability reports published for over a decade



Accreditations



One of the two winners of the 'Sustainability Award for Carbon Reduction' presented by Syngenta, a global innovator and a key customer of the Custom Manufactured Chemicals Division

Key Awards

ecovadis

ECOVADIS SILVER MEDAL

Safety

nsc
National Safety Council

Star Award from National Safety Council

Safety

FICCI

FICCI Safety system Excellence Award 2019

Safety

FICCI

FICCI Sustainability Award Excellence in Safety (Petrochemicals) 2017

Sustainability

ICC
Indian Chemical Council

ICC's Award for Excellence in Management of Environment 2021

CSR

6. Committed Leadership Team With Eminent Board



Vijay Sankar
Chairman &
Non Executive Director



Ramkumar Shankar
Managing Director



Aditya Jain
Independent Director



Dr. Lakshmi Vijayakumar
Independent Director



Prasad Menon
Independent Director



Sanjay Bhandarkar
Independent Director



Vikram Hosangady
Independent Director



Sumit Maheshwari
Non-Executive &
Non-Independent Director

Distinguished Board of Directors



Dr. Krishna Kumar Rangachari
Business Head - Custom
Manufactured Chemicals
Division



N Muralidharan
Chief Financial Officer



M Shanmugananth
Deputy Managing Director



Mukund Iyer
Deputy Managing Director



M Raman
Company Secretary &
Compliance Officer



M N Bhaskaran
Executive Director –
Head of Operations

Experienced Management Team



Historical Financials



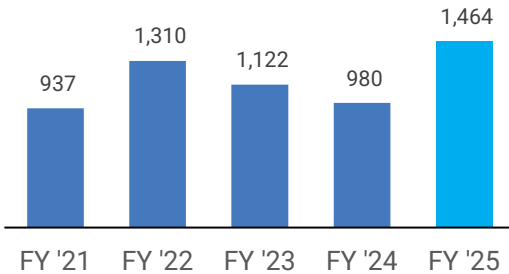
Historical Segmental Highlights



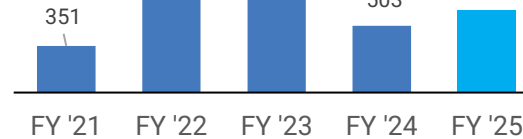
Rs. Cr

Revenue Break-up

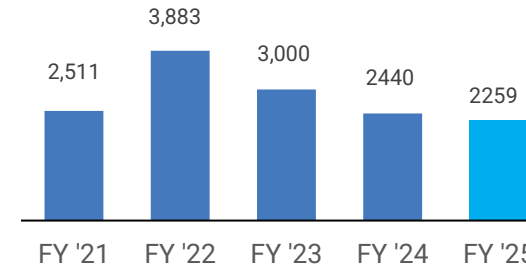
Speciality Chemicals[^]



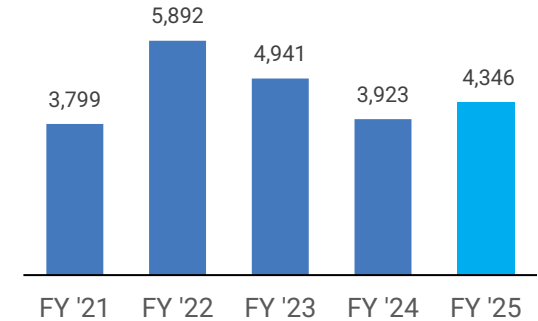
Value-added Chemicals[#]



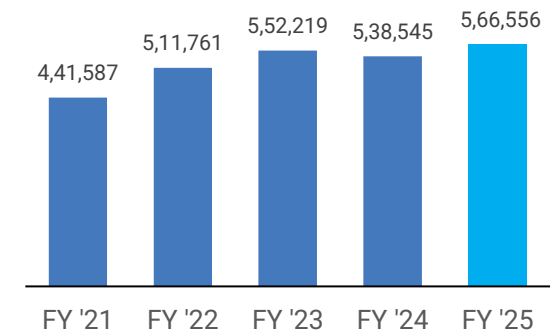
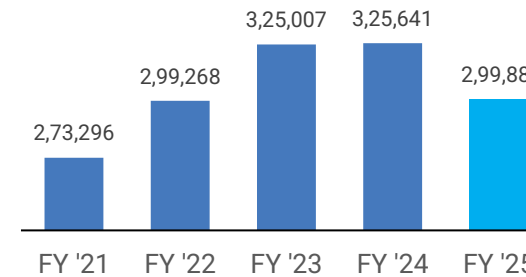
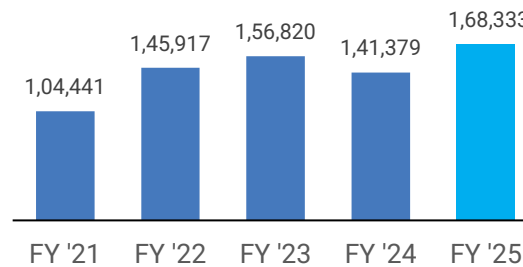
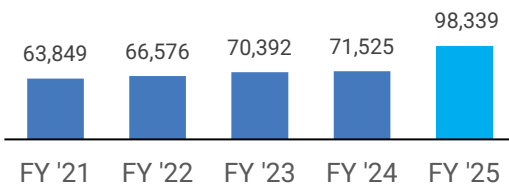
Suspension PVC



Total*



Sales Volume



mt

*mt stands for metric tons

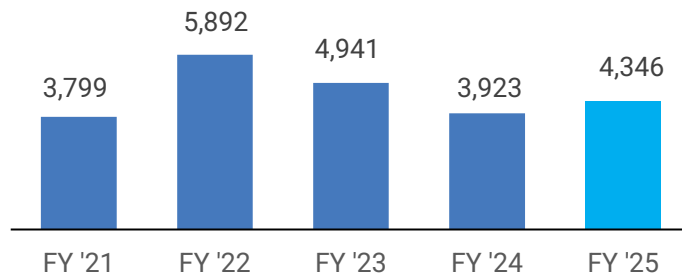
[^] - specialty chemicals comprises of Paste PVC, CMCD and Refrigerant gas

[#] - VAC includes Caustic Soda, Chloromethanes & Hydrogen Peroxide

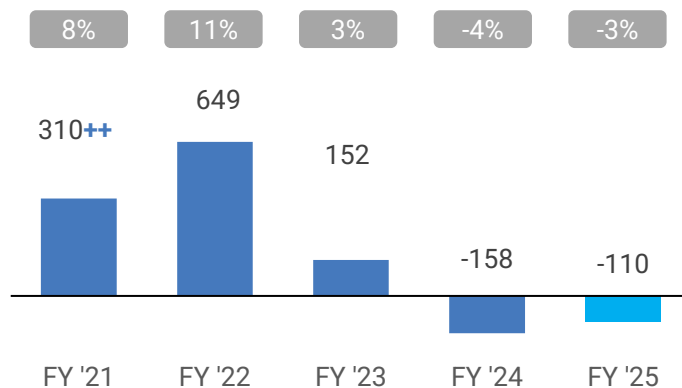
*- Consolidated revenue excludes inter-company sales between CSL & CCVL

Performance Trend

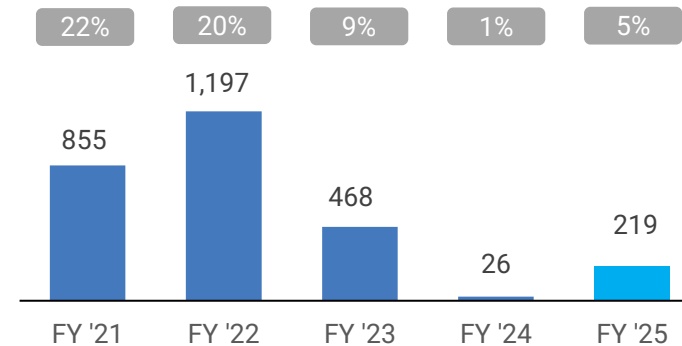
Revenue



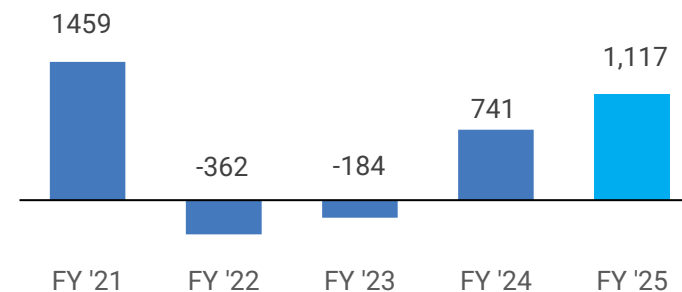
PAT



EBITDA



Net Debt



Rs. Cr

Margin

All computations are on consolidated basis
Historical numbers are restated post CCVL acquisition in FY '21

++ Excludes post tax impact of gains/ (loss) from JV & Associates: Rs. 100 Cr gain in FY '21; These investments have been delinked in FY '21.

Way forward

Speciality Paste PVC

1



The Company expects margins to improve and sustain over the medium to long term driven by the tightness in global demand supply

Custom Manufacturing

2



Revenue is likely to grow with the commissioning of the new multi-purpose facility, healthy product pipeline and increasing demand from innovator companies

R - 32

3



Foray into next generation refrigerant gases; Logical extension from R - 22

Suspension PVC

4



The margins are likely to improve and sustain over the medium to long term given the global imbalance with demand growth expected to exceed supply growth

Caustic Soda

5



Realisations are healthy and expected to be stable going forward

Chloromethanes

6



As new capacities in India settle into the market, margins are expected to remain under pressure in the short-term and then improve, as the downstream demand continues to expand

Hydrogen Peroxide

7



In the short-term, realisations are under pressure and expect to stabilize in the medium-term

Thank You!



Company



Chemplast Sanmar Ltd.

CIN- L24230TN1985PLC011637

Harish Sridhar - Investor Relations

grd@sanmargroup.com

www.chemplastsanmar.com

Investor relations advisor

SGA Strategic Growth Advisors

Strategic Growth Advisors Pvt. Ltd.

CIN - U74140MH2010PTC204285

Shikha Puri / Shrikant Sangani

shikha.puri@sgapl.net / shrikant.sangani@sgapl.net

+91 9819282743 / +91 9619595686

www.sgapl.net