

Ref. No: 2023-24/021

May 16, 2023

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Bandra-Kurla Complex,
Bandra (E), Mumbai 400 051

Scrip Code: COROMANDEL

BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001.

Scrip Code: 506395

Dear Sir(s),

Subject : Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 – Investors Presentation

With reference to captioned subject, we enclose a copy of the Investors Presentation in connection with the Audited Financial Results for the quarter and year ended March 31, 2023, for your information and records.

Thanking you.

Yours sincerely,
For **Coromandel International Limited**

Rajesh Mukhija
Sr. Vice President - Legal
& Company Secretary

Encl. as above



Investor Presentation Q4 FY 23

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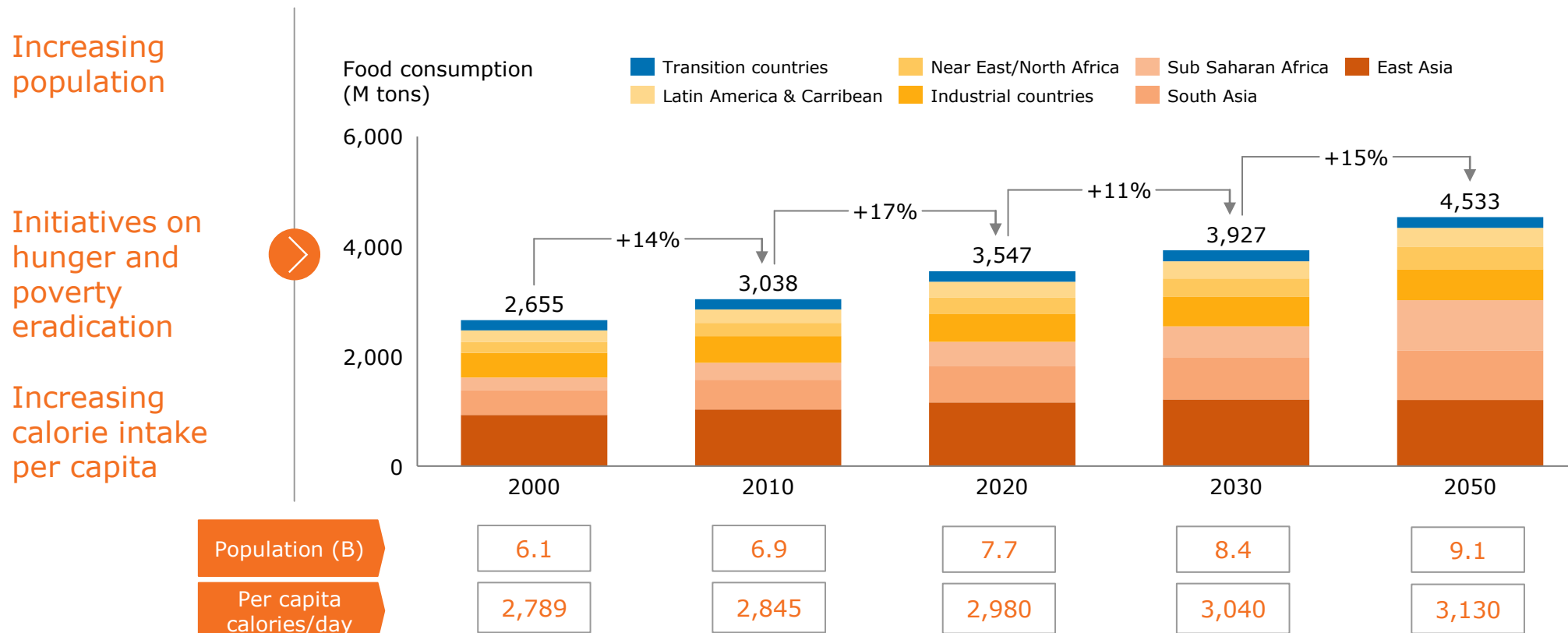
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Agriculture Industry: The Opportunity Ahead

Global: Increasing population and wealth to drive up global food consumption

Strong increase in food demand expected



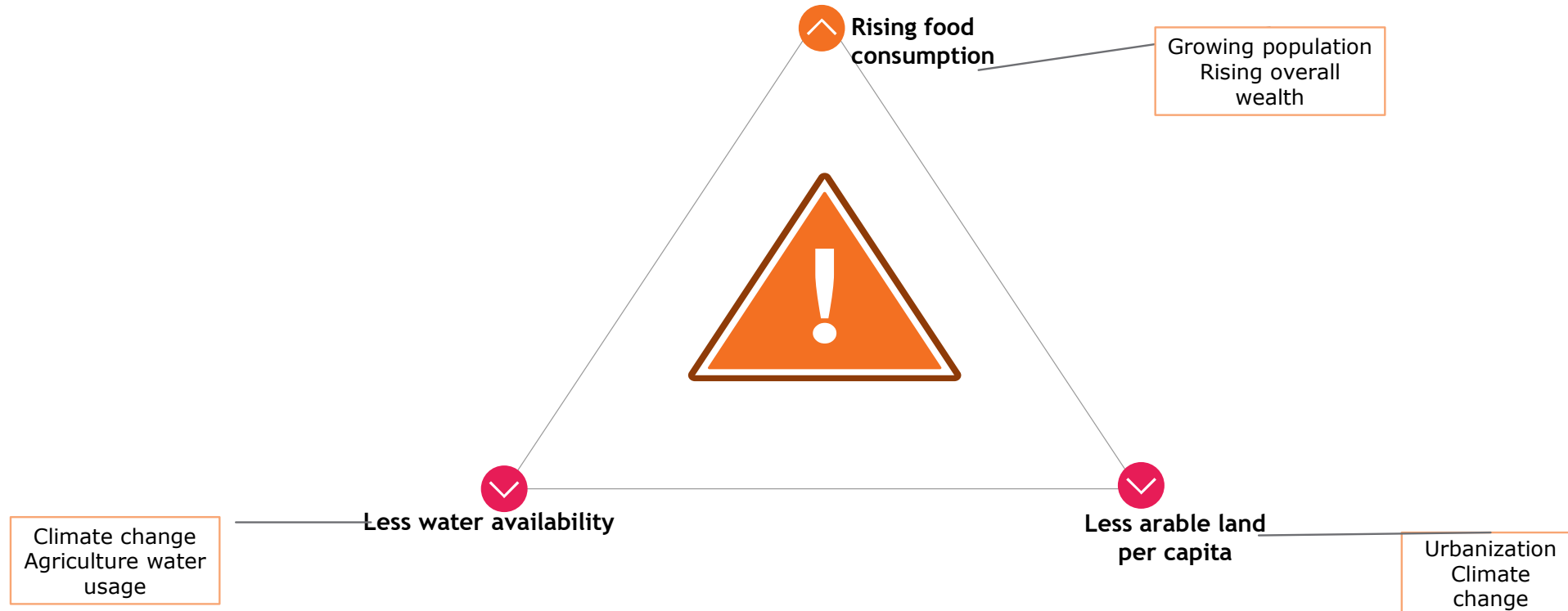
India, Africa, South East Asia and Australia emerging as new food bowls

Note: Industrial countries include North America, Western Europe & ANZ; Transition Countries include Eastern Europe & Russia
Source: FAOSTAT; BCG analysis

Global Agri trend:

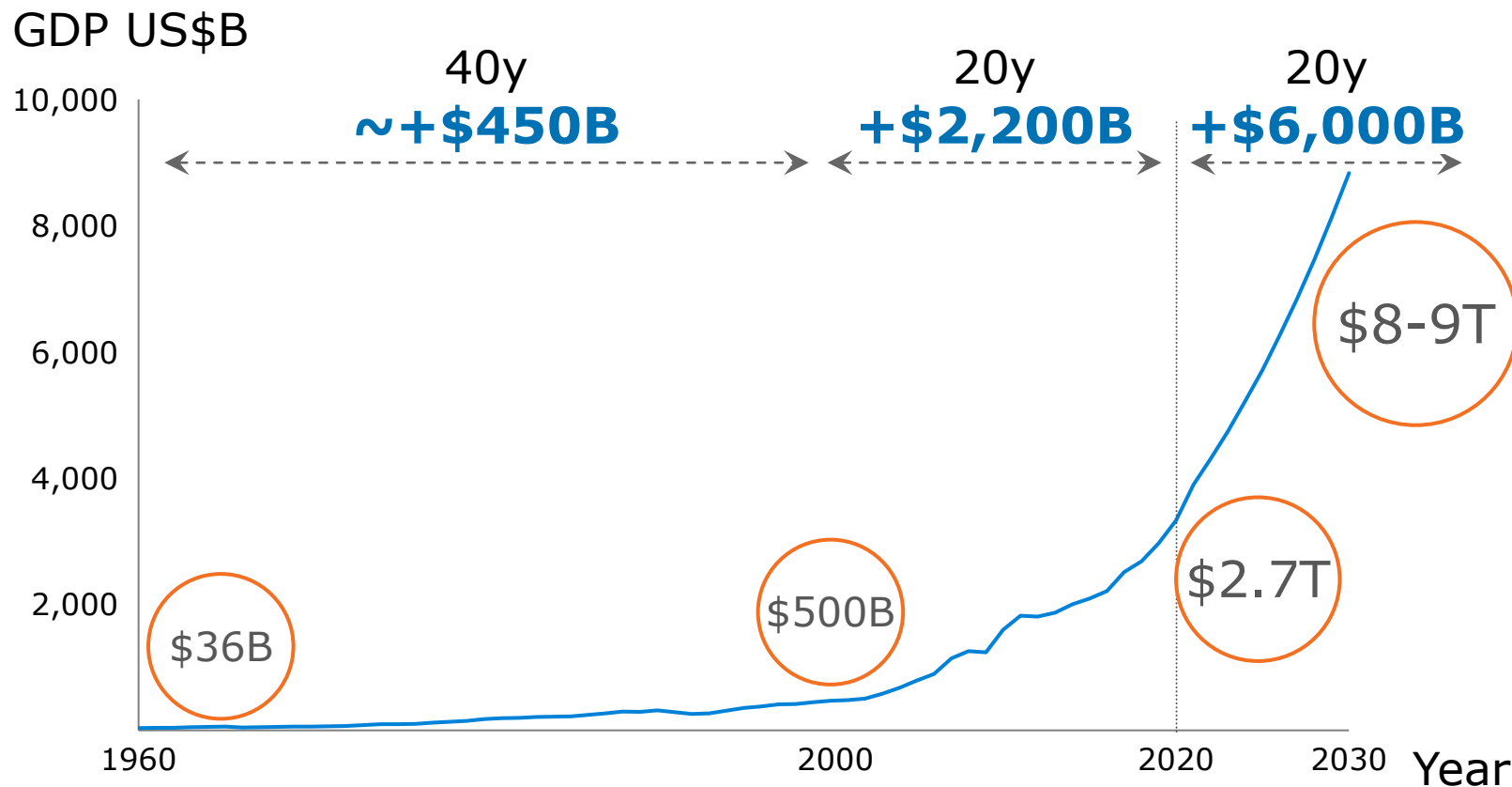
Rising consumption & resource exhaustion (Natural resource Pressure)

Combined with non-ceasing **water and land scarcity** seen leading to **Natural Resource pressure triangle**

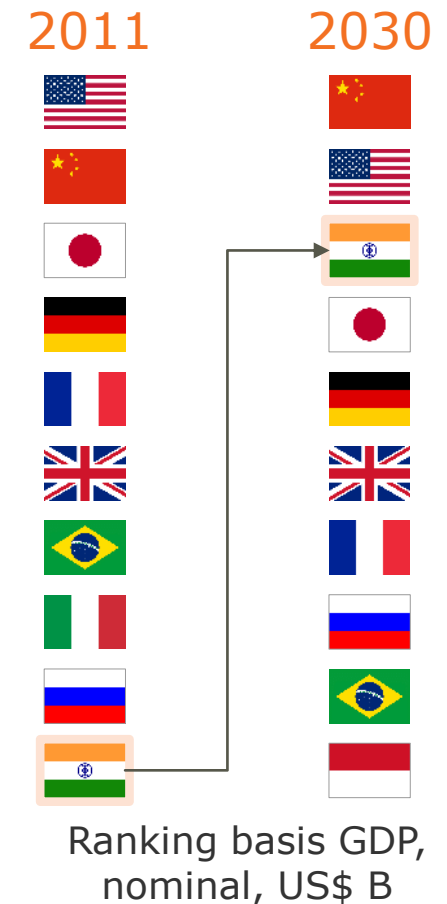


Pressure on improving the agri productivity

India: A decade of accelerated growth ...



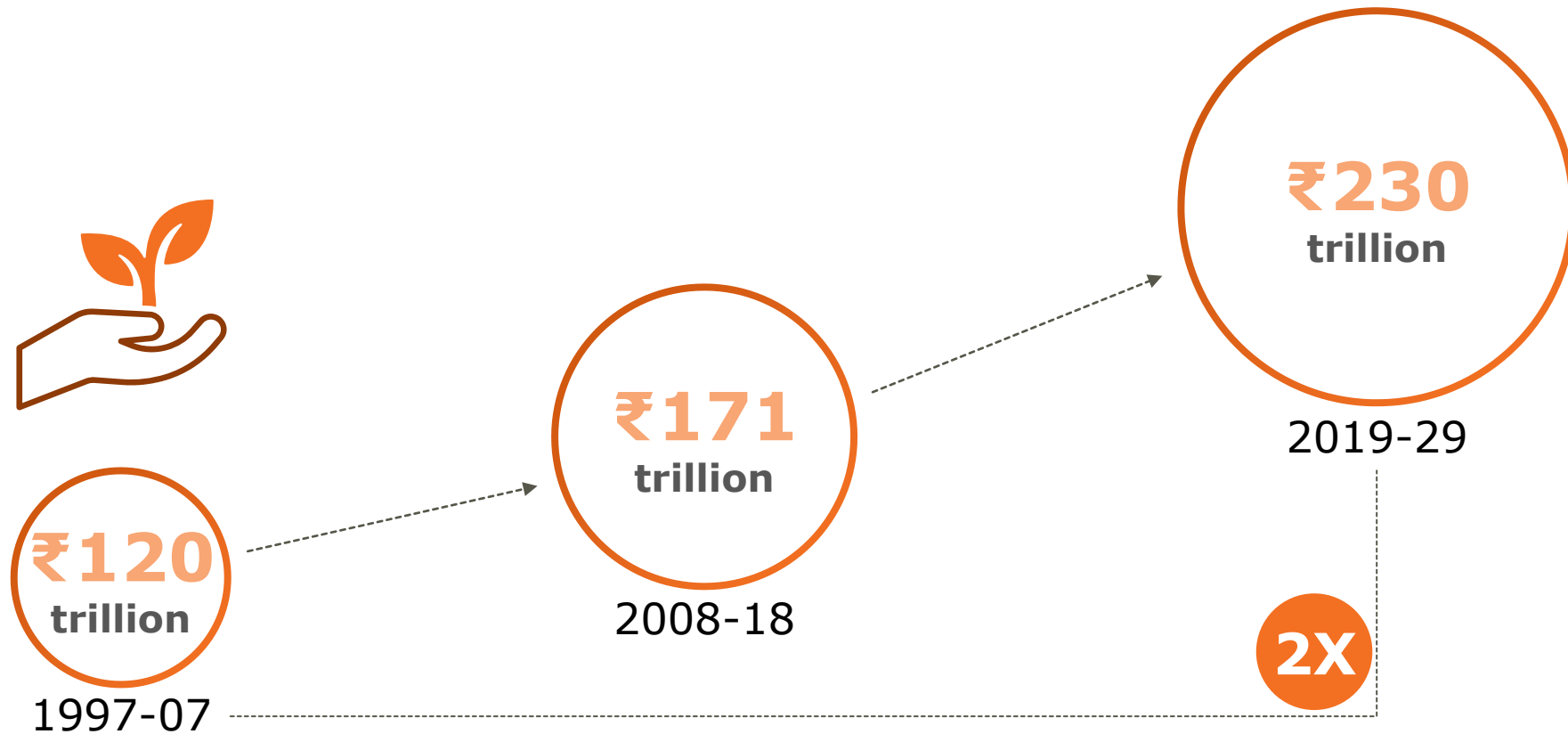
India expected to be 3rd largest economy



Note: Forecasts by International Monetary Fund, Oxford Economics, The Economist Intelligence Unit, OECD, The World Bank & Reserve Bank of India
Source: Oxford economics

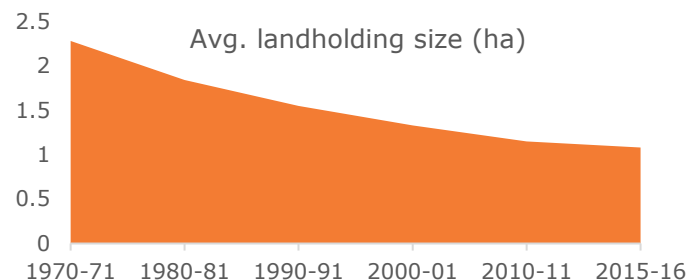
India: ... with unparalleled value creation in Agri sector over the next 10 years in India

— Gross value added by Agri sector (cumulative) —



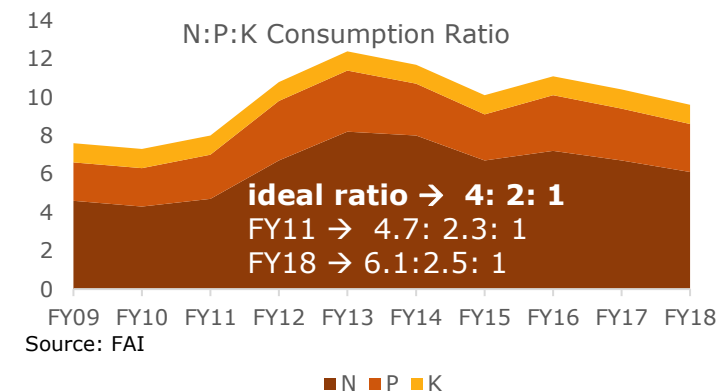
India: The opportunity and imperative for value creation in Agri sector over the next 10 years are large...

Falling per capita land holding

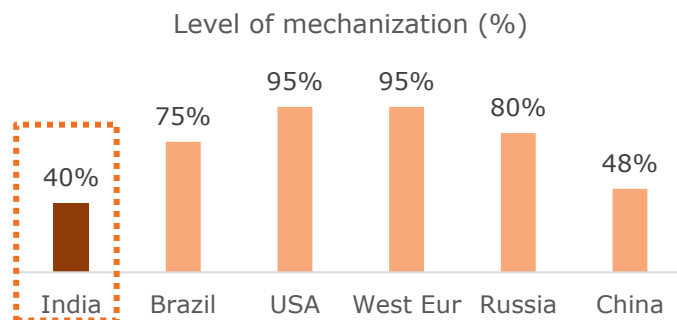


Source: Ministry of Agri

Imbalanced Nutrient Usage

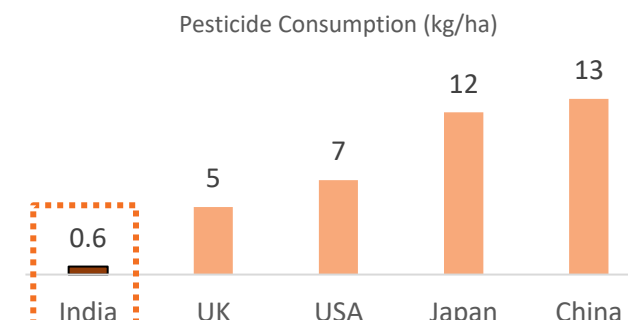


Low Mechanization



Source: World Bank, FAO

Low Crop Protection consumption



Source: FICCI

Mega Growth Opportunities for bridging the productivity gaps

8 global agri trends : Impact on India

Rising pressure on natural resources



Pressure on natural resources is driving greater push towards **micro-irrigation** in India

Changing dietary preferences



Dietary patterns are evolving as **demand for fruits, vegetables & pulses** continues to grow at 6-8% CAGR v/s cereals (1%)

Evolution of farm holdings



Declining avg. farm holding (87% of India farmers hold <2 Ha) is adding pressure on farm productivity

Farm labor shortages



Decreasing labour availability is driving 10% p.a. rise in cultivation cost of major crops

Continued importance to Political economy



Additional Government interventions in the form of **higher MSP and Direct Benefit Transfer** to support farmers

Rise of digital farmers



Increasing mobile penetration to provide unique opportunity to use personalization to build deep farmer connect

Farm Tech advancements



Data-driven agriculture and Precision farming are changing the landscape of agri today & will continue to do so in the future

Evolution of logistics



Logistics sector is evolving in India with **42 mega Food Parks** planned across the country

Trends opening up significant opportunities for Agri cos



Implications

- **Balanced plant nutrition** - Improved Ag input penetration
- **Specialized nutrients** - F&V, pulses with changing dietary preferences
- **Precision farming / ag tech** - holistic agri solution of the future
- **Micro-irrigation** - Agri-input delivery models will change
- **Digital** presents a great opportunity to drive **personalization & farmer connect**
- Continued emphasis on improving farm productivity; **shared service models for mechanization** to gain prominence





TRANSFORMING AGRICULTURE CHANGING LIVES

For over five decades, we at Coromandel International Limited have been building viable crop solutions to make agriculture prosperous and sustainable.

We believe in harnessing the power of technology to harvest prosperity for our farmers. We are here to usher the next agri-renaissance.

Coromandel: Transforming Indian Agriculture

Coromandel: Strong Governance Structure

The Spirit of the Murugappa Group

These **five lights** guide us as we navigate through professional and personal decisions.



The five lights

The light of
INTEGRITY
that gives us the courage to
always do the right thing

The light of
RESPONSIBILITY
that gives us the humility to
think about the world around us

The light of
PASION
that provides us with
the desire to win

The light of
RESPECT
that inspires people
around us to perform

The light of
QUALITY
which makes us
dream of excellence



Eminent Board



Professional
Management



Engaged
employees

Coromandel: a strong, responsible company

Key Facts :

- Turnover: **Rs. 298 billion** (FY23)
- Market Cap: **Rs. 258 billion** (31st March 2023)
- Strong credit rating: CRISIL Ratings: Long Term - CRISIL **AAA/Stable**; Short Term - CRISIL **A1+**
- Net cash surplus
- **~5000** employees & ~8000 contract staff



STRONG BRAND EQUITY



COST EFFECTIVE
MFG.& SUPPLY CHAIN



DOING IT RESPONSIBLY



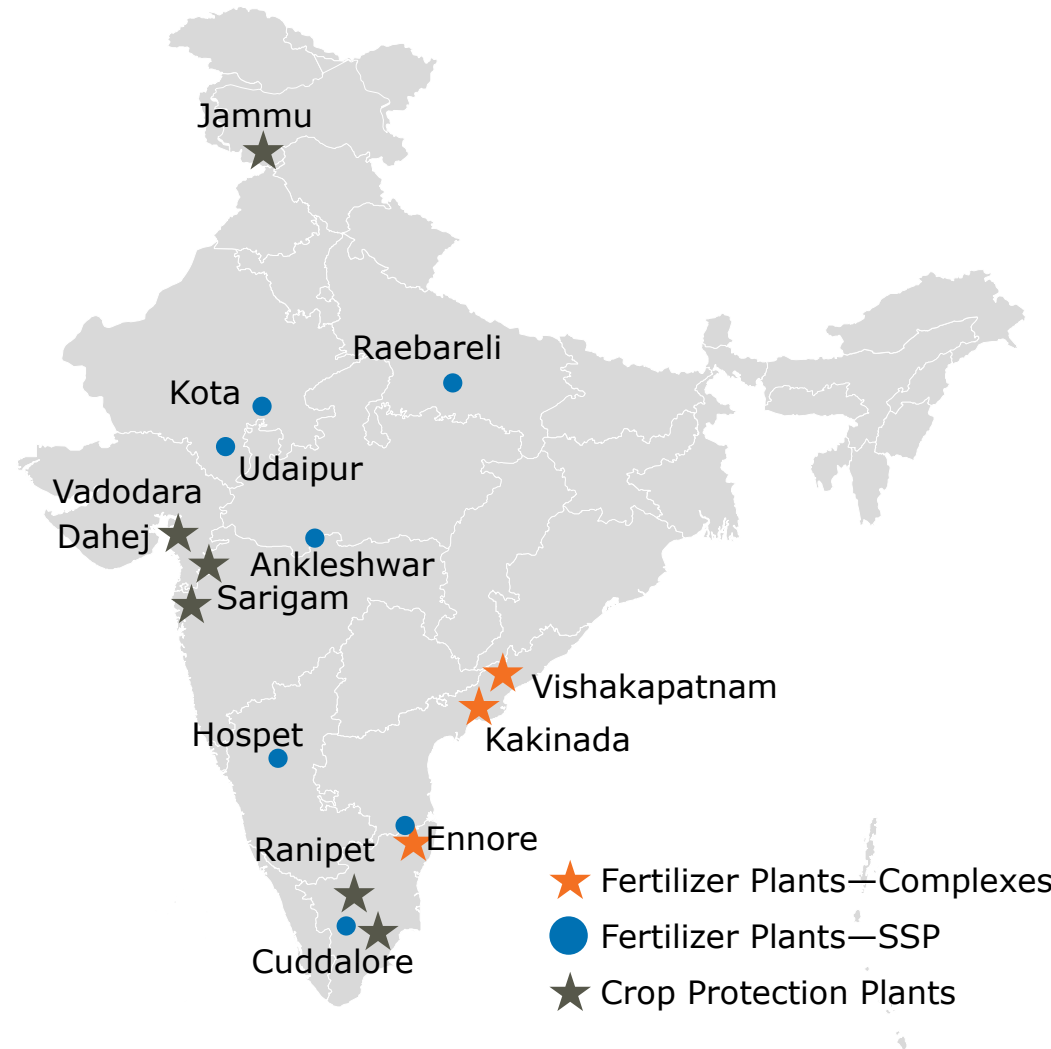
BRINGING PROSPERITY
TO 3M+ FARMERS



TECH and R&D FOCUS

Coromandel: India footprint

- India's largest private sector Phosphatic Fertilizer company
- Pioneers & market leaders in Specialty Nutrients
- India's largest Single Super Phosphate (SSP) company
- 5th largest Crop Protection Indian company
- Worlds' largest Neem based Bio pesticide manufacturer
- No. 1 Organic Manure player in India
- Largest Rural Retail Chain in India



- 17 manufacturing locations
- ~750 Retail centres
- ~20,000+ dealers
- Presence across ~81 countries
- ~ 2,000+ strong market development team



Farmer First

Portfolio



Fertilizer



**Specialty
Nutrients**



**Crop
Protection**



Organic



Biologicals



Seeds

Farm implements

Aqua/Vet Feed

**Traded
Products**

Rural Retail

Farm Services



 Ag Tech

 Testing services (Soil, Water, Tissue)

 Advisory

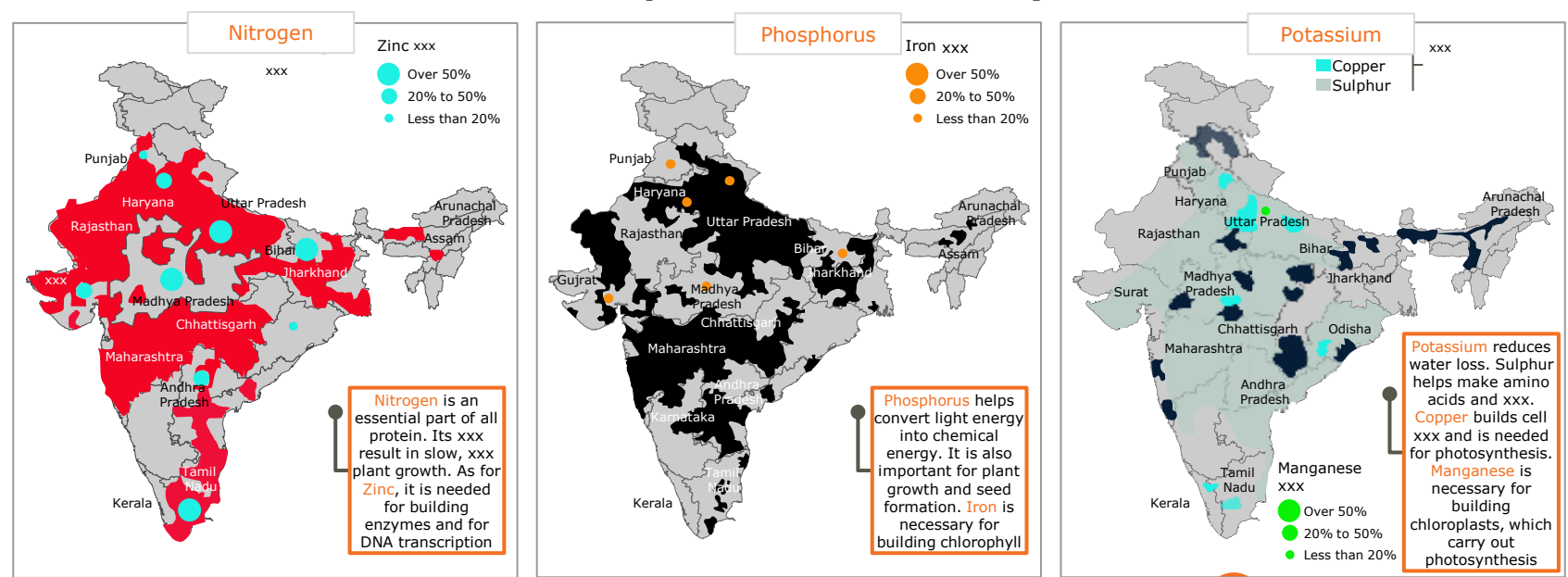
 Financing & Insurance

A 'Farmer First' winning business model

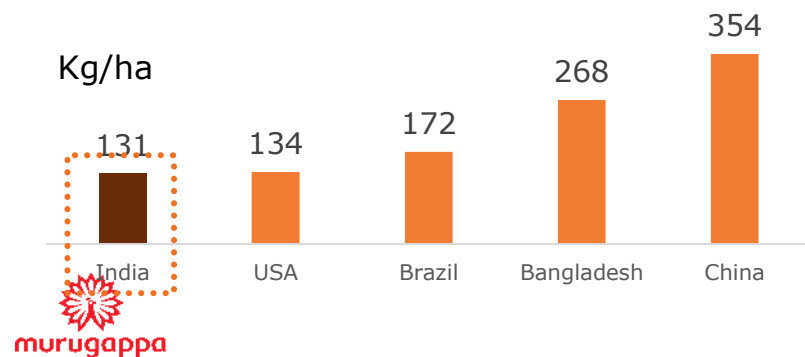
Business Wise Highlights

Fertilizer: Opportunity to address nutrient imbalance

Widespread Soil Deficiency

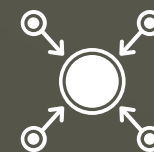


Low Nutrient Usage

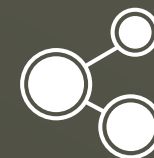


Best placed to capture this opportunity

Coromandel



Huge opportunity exists for Fertilizer business to provide balanced nutrition



Relatively untapped Secondary & Micro Nutrients segment



Organic products for soil rejuvenation

Fertilizer: Positive Policy Measures

Soil Health Cards ...



The image shows a Soil Health Card form. It includes a header with the Government of India logo and the text 'Soil Health Card'. Below this, there are sections for 'Farm Details' (Name, Address, Phone, etc.) and 'Soil Test Results' (pH, Nitrogen, Phosphorus, Potassium, etc.). There is also a section for 'Soil Sample Details' (Location, Date, etc.). The form is designed to be filled out by farmers to track their soil's health over time.

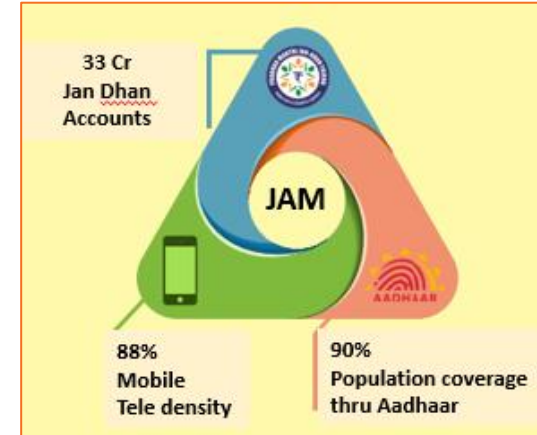
- Scheme started in 2015 by Government of India
- Soil health cards issued every two years—140 mil farmers covered

Direct Benefit Transfer (DBT)



- In 2018, DBT implemented pan India
- Accurate information gathering wrt availability of fertilizers
- DBT2.0: linking the soil health card data with the individual farm records

JAM Trinity for Direct Transfers



- Rural India high on “JAM” coverage—Jan Dhan (Bank account coverage), Aadhaar (Biometric system), Mobile (88% coverage)
- Paving way for direct subsidy transfer to farmers

Boosting investments



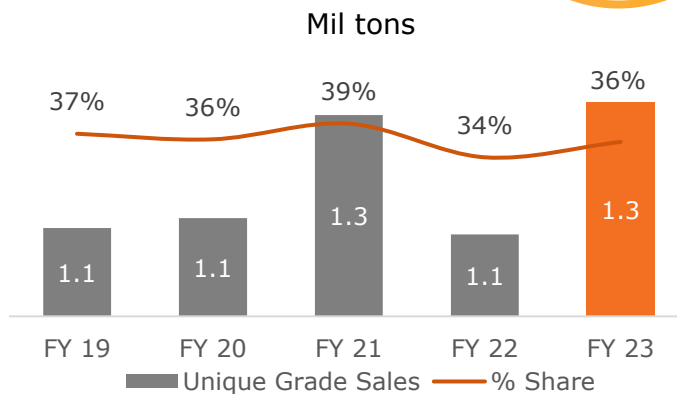
- Self sufficiency in Urea—Additional 6-7 million ton capacity
- P&K—Ensuring distribution flexibility for domestic manufacturers
- SSP—Addressing quality issues
- Lower corporate tax rates to boost investment

Coromandel Fertilizer: Highlights

Differentiated Product Offering



36%
unique
share



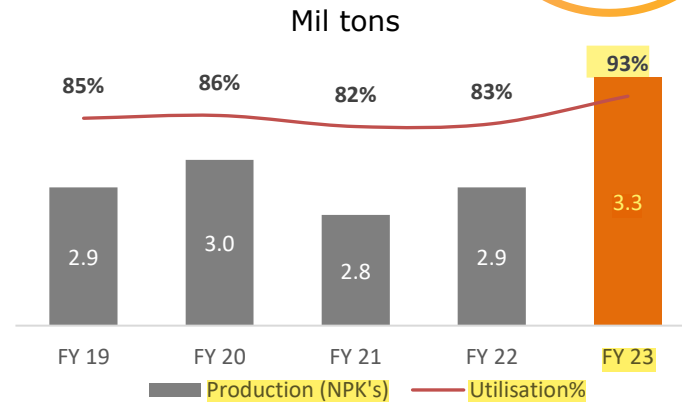
- 13 products catering to farmer needs
- Quality focus - Quick Test Kit
- Collaboration with IIT Bombay Monash, IIT Kharagpur, pilot farms initiatives for new R&D



Efficient Manufacturing



4.5 MT
capacity
(NPK+SSP)

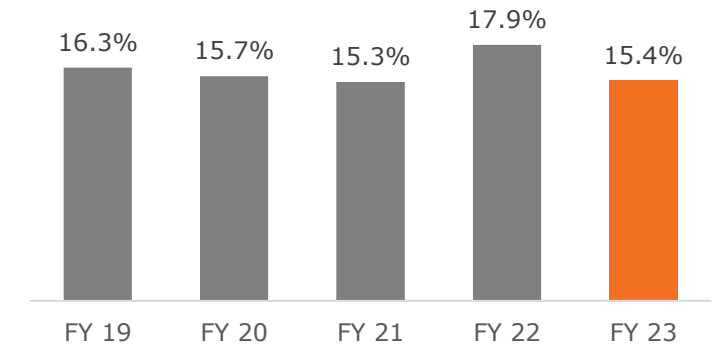


- Strong cost positioning - upstream integration
 - Strategic tech tie-up with global players
 - JVs for Phos. acid security
 - Utilization: NPK Plants
- *Lower in FY2021 due to COVID Pandemic

Winning in Markets



15.4%
Market
share



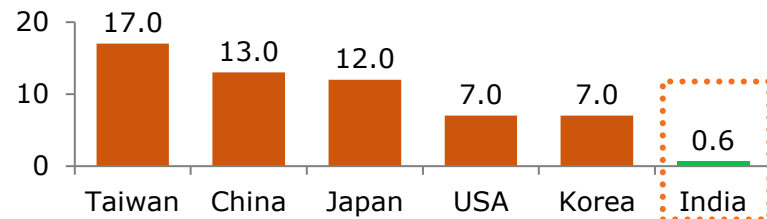
- 2nd largest Phosphatic marketer in India
- Largest SSP marketer - ~15% market share
- Best in class agronomists & market development team (~300)

Crop Protection: Market opportunity large

India ... massive potential exists

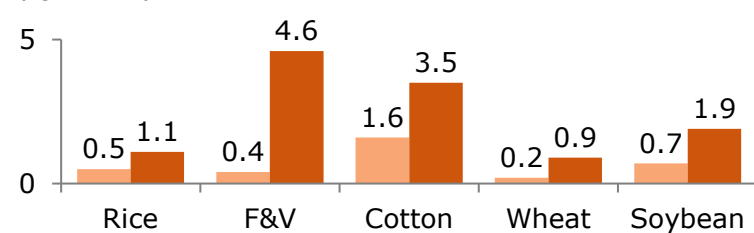
India – Consumption lowest in world

Pesticide consumption
(kg/hectare)



Consumption across crops significantly lower

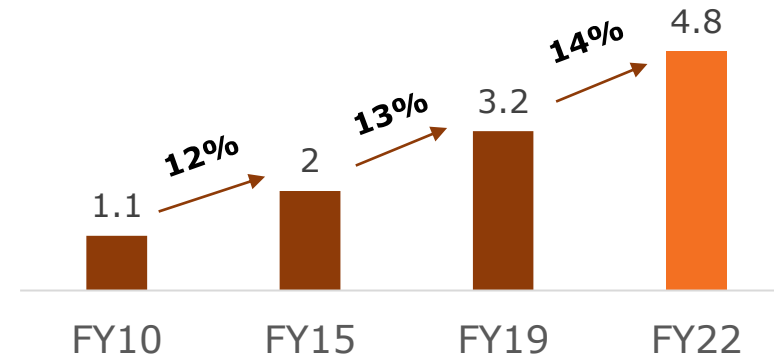
Pesticide consumption
(kg/hectare)



Source: Ken Research 2016, Ministry of Commerce, BCG Analysis

Exports slated to grow at 10% CAGR

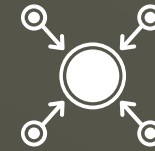
Bn USD



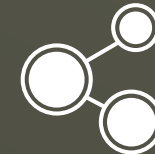
India – Unique advantages to boost exports:

- Low cost operations with high quality
- Strong IP protection - CRAMS
- Skilled manpower & process engineering skills
- Strong presence in generic space
- SEZs & strong investment climate

Best placed to capture this opportunity



India is well positioned to tap the huge multi-year exports opportunity in Ag-chem



Improvement in Crop protection usage domestically in the future to provide fresh impetus

Coromandel Crop Protection: Highlights



Large

Crop protection company in India

80,000+

Tons per annum manufacturing capacity from 6 plant locations

10,000+
dealers

Presence across

~60+

brands based product portfolio sold across ~81 countries

Strategic collaborations with global players across the entire value chain (R&D, mfg. & sourcing) in **US, Canada, Europe, China, Japan**

China desk for sourcing security

Key Strengths

Product Offering

- **1000+** product registrations globally resulting in geographically diversified sales
- Focus on **new products/combinations** development - **Rich product pipeline**
- State of the art R&D center & pilot labs



Manufacturing

- **3rd Largest** Mancozeb manufacturer globally
- 3 technical and 2 formulation facilities
- Ability to manufacture **17 technical**
- Manufacturing capacity across **6 plant** locations



Sales and Marketing

- B2B and B2C presence
- Geographically diversified sales: **41% international sales**
- Best in class **agronomists** & market development team (~300)



Coromandel Biologicals: Highlights



No.1

Azadirachtin
manufacturing
facility in the
world



60%

Export share

State of the
art
laboratories

Key Strengths



New Product development

- Rich product pipeline
- Strong R&D capabilities: Research on Azadirachtin from plant extracts, microbial bio pesticides
- Tie-ups with Indian and International CROs



Manufacturing

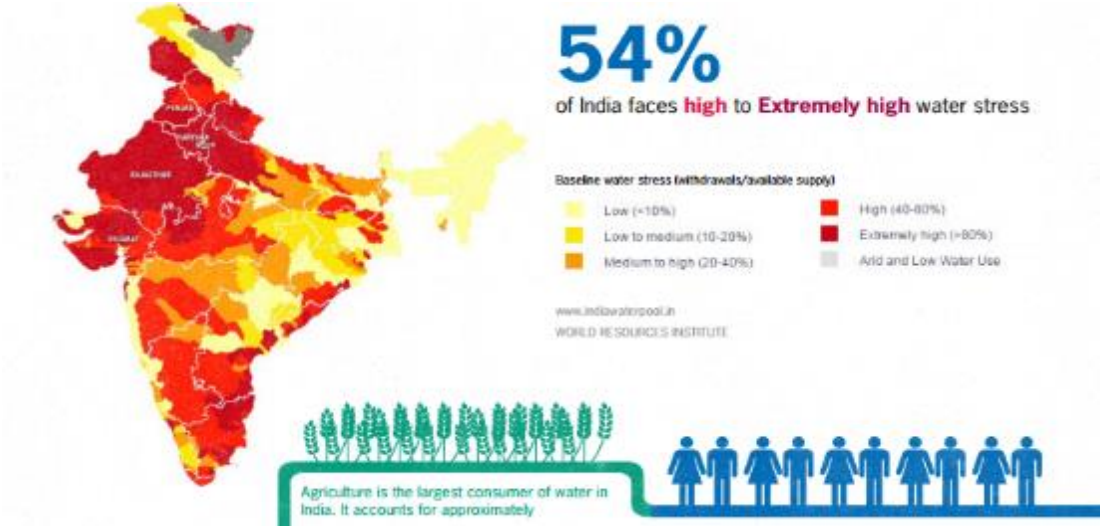
- Manufacturing facility in Cuddalore, TN
- Highest purity and best in class stability at plant - 2 yrs shelf life
- Mfg. process: Aflatoxins < 50ppb vs European norms of 100 ppb
- Global Organic certifications: DNV, IMO



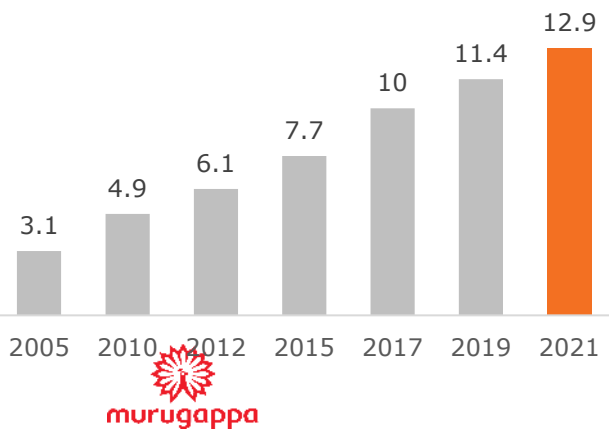
Sales and Marketing

- Export contribution driven by significant presence in USA, Canada & Europe
- Tie-ups with Agri institutions etc.

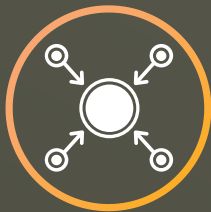
Specialty Nutrients: Market opportunity large – micro irrigation, secondary & micro nutrients



Potential: 69 mil Ha
Current coverage: 12.9 mil Ha



Best placed to capture this opportunity



Potential for Specialty Nutrients business to capture market as micro-irrigation coverage expands



Current Micro Irrigation coverage in India at 6% (US: 55%, Brazil: 52%, China: 10%)



Scope to scale up consumption of Water soluble Fertilizers

Coromandel Specialty Nutrients: Highlights



Market leaders

In WSF & Sulphur segments

Activation

Tie-ups with Drip Irrigation, contract farming, Agri university etc.

Improving share of

Focus Products

Strong R&D

Unique product development
Crop specific offerings

Key Strengths



Product Offering

- Focus on **Crop specific nutrient & liquid fertilizer solutions** targeting Cereals, pulses, cotton and horticulture crops
- Exclusive offerings of WSF grades - **AcuSpray, Insta, Superia, Fitsol**



Sourcing & Manufacturing

- **Efficient manufacturing capabilities:** Bentonite sulphur, Water Soluble Fertilizers (WSFs)



Sales and Marketing

- Strong dealer network to capture whitespace emerging from **increasing micro irrigation penetration**
- Agronomist team for Extension support

Coromandel Retail: Comprehensive Agri Solutions



~750

Retail Centers

Significant presence in AP, TG, KN

ONE

Stop Shop for Agriculture needs

Convergence of Products & Services



3 million +

Farmers - Direct connect

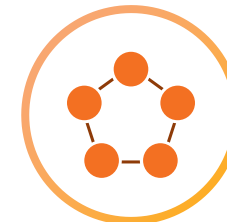
Farmer driven insights

Key Strengths



Key achievements

- India's **largest agri retail chain**
- **Strong brand equity** providing customer value proposition of Quality, Trust & farm Advice



Comprehensive Agri solutions

- **Own manufactured and label products:** Ag nutrients, crop pesticides, seeds, vet feed, farm implements
- **Value added services:** farm mechanization, agri insurance, soil testing, credit, extension activities etc.



Consumer Connect

- Strong farmer connect – **~70% turnover through Captive product**
- Non Fertilizer Focus: **~45% of sales**
- Educating farmers through regular meetings
- **Scientist at store** to assist farmers

Coromandel Organic: Highlights



No.1

Organic fertilizer
marketer in India

Growth drivers for future

- Regulatory push
- Swachh Bharat - Waste treatment management
- Soil Health Focus- Sustainable Agriculture
- Consumption shift- Organic Food

Key Strengths



Product Offering

- Product portfolio:
 - Soil **health** (City compost)
 - Soil **nutrition** (Kash, PROM, CMS, Nrich)
 - Soil **amendment** (Gypsum)



Sales & Marketing / Activation

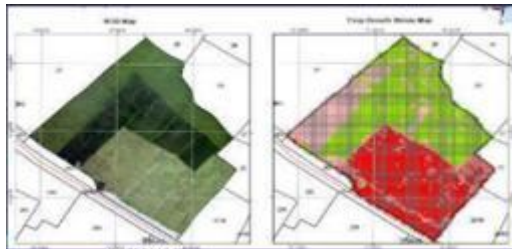
- **Largest Organic marketer** in India – >2.0 Lac tons annually
- **Strong activation focus**: Tie-ups with Agri universities and organic farms
- **Soil health testing** services for farmers

Coromandel AgTech: Successful forays

Coromandel has successfully forayed into Agtech by carrying out pilot trials using Drones



Stress Map



Soil pH



Real time crop diagnostics quickly highlighting stressed regions needing intervention made possible



Crop advisory provided to farmers based crop diagnostics results



Timely interventions enhancing farmer prosperity



	Yield improvement	Additional income/acre (Rs)	Avg Net Returns
Paddy	18%	5848	34%
Cotton	23%	8547	55%

Coromandel: Leveraging Technology for Farmer Prosperity



~50,000 soil tests carried out annually



Farm advisory through Scientists' panel



Gromor **Nutrient Manager** based nutrients recommendations



Hiring Farm machinery through **Custom Hiring Centers**



Developing superior **delivery mechanisms - Injectables**



E kiosks for improving reach & product delivery

Coromandel: Focus on Sustainable development

Bird's Paradise



- Bird's Paradise was established at Kakinada plant is home to 100+ species
- Recognized by **UNDP** 'Turning a Factory into a Bird Sanctuary'
- Extensive coverage by Discovery

Green Belt



- Converting Phospho gypsum heaps into green belt
- 1st of its kind initiative globally

Coromandel CSR: Doing it responsibly

Healthcare Initiatives



- Coro Medical Centres have touched 80K+ beneficiaries annually
- Supporting Paediatric ward at Kakinada Government Hospital, Hrudhya – Heart Foundation

Girl Child Education Scheme



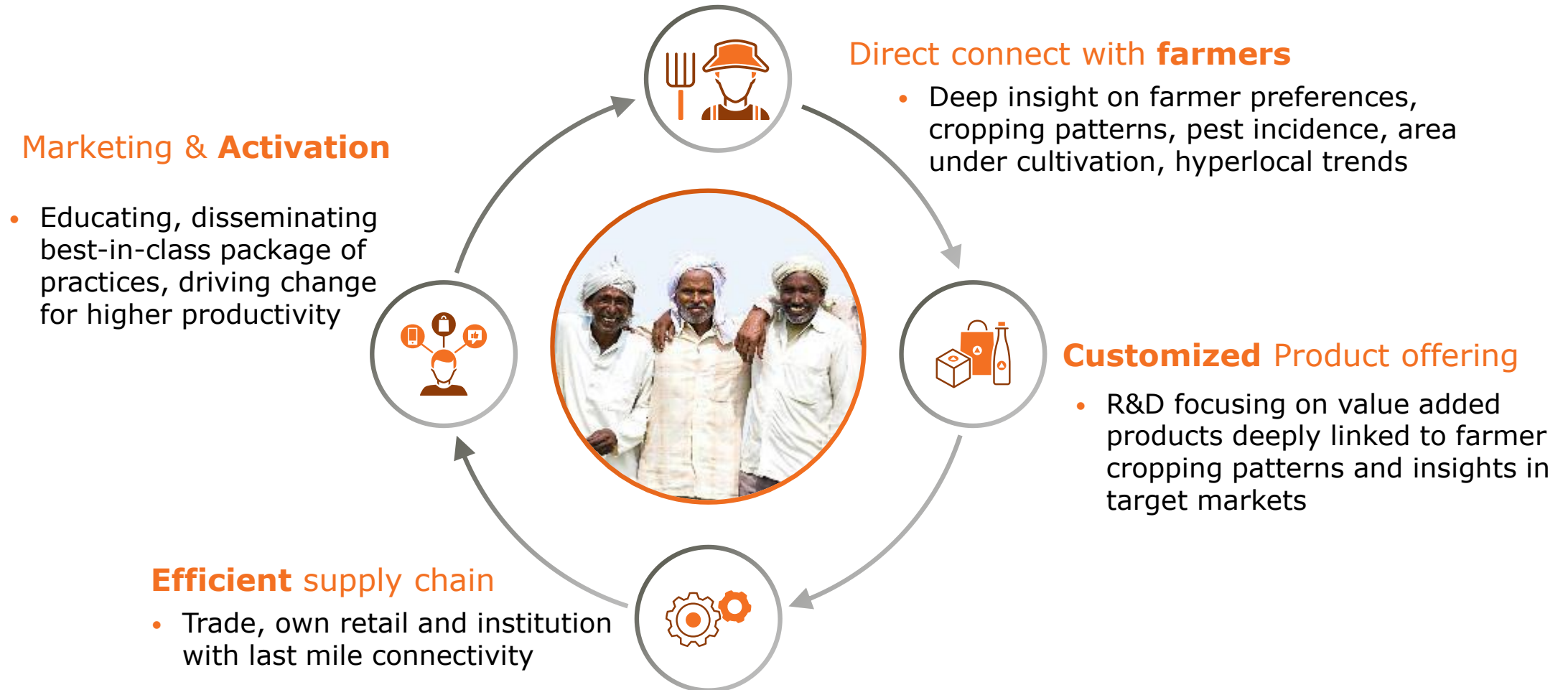
- Girl Child Education Scheme has touched 16K+ children and counting
- More than 5K girls benefited through scholarships

Community Development



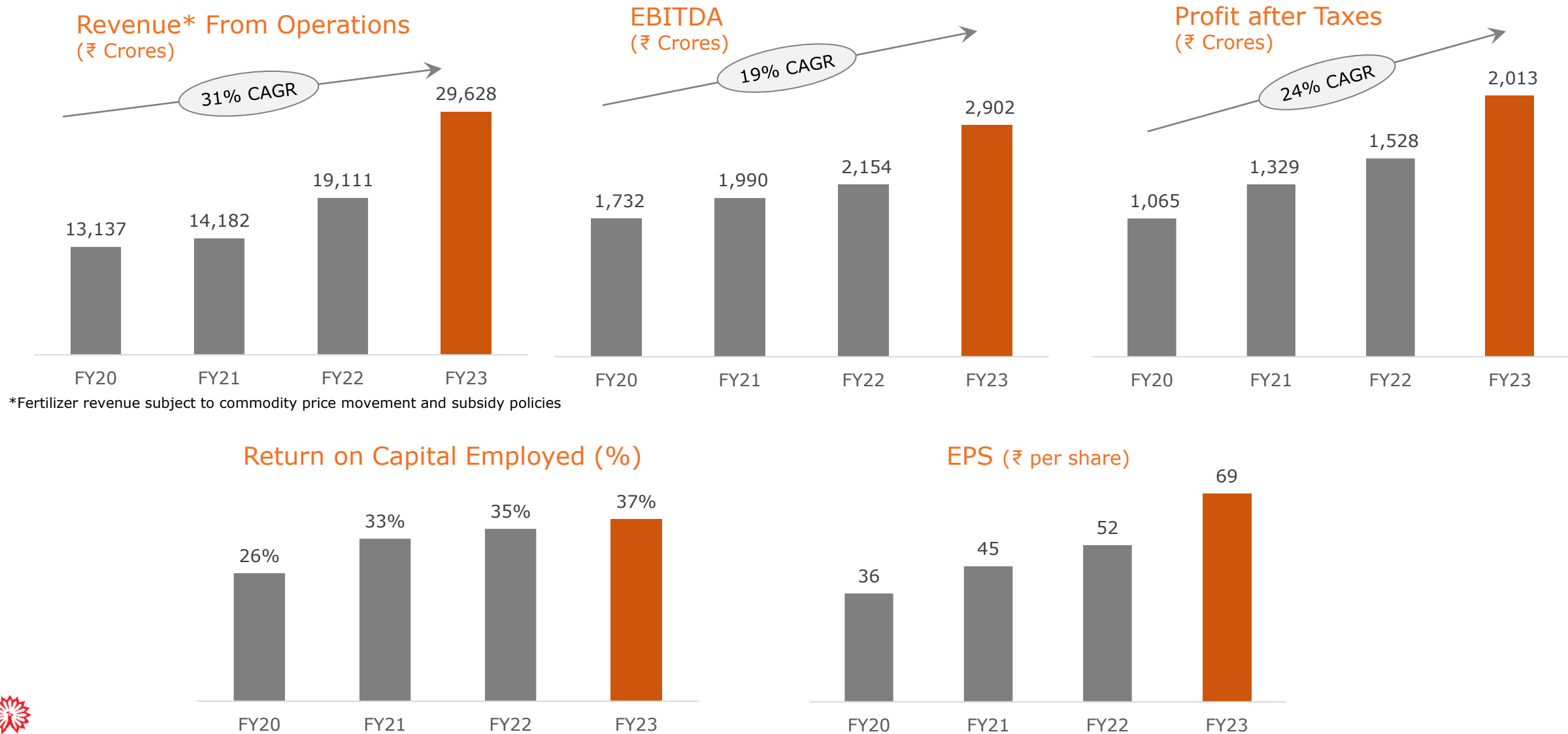
- Community development initiatives focussed on creating employment opportunities: Computer skills, Tailoring training
- Toilet construction under Swachh Bharat

Coromandel: Converting farmer insights into farmer prosperity

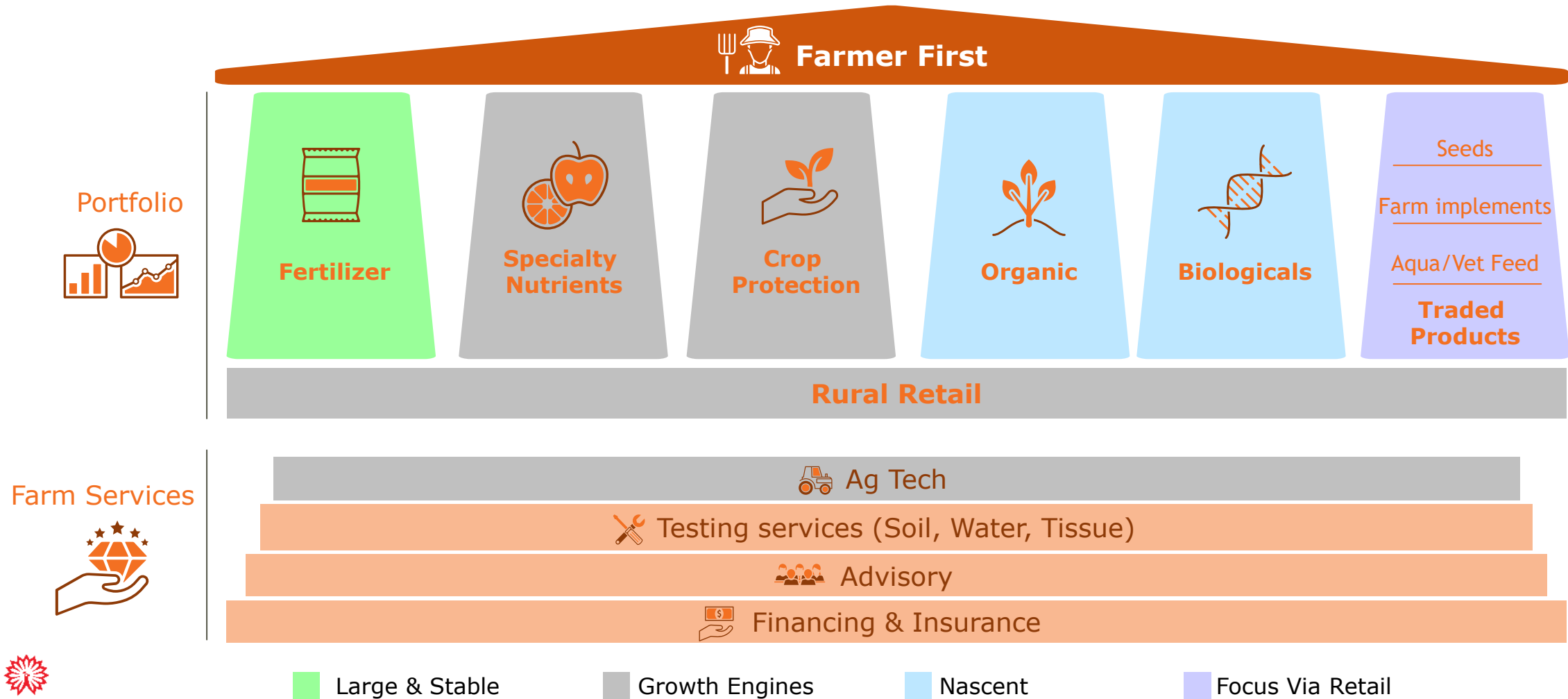


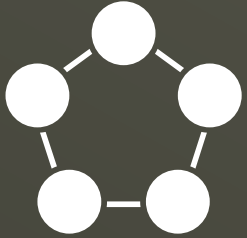
Why Coromandel

Coromandel: Track record of sustained financial performance



Coromandel – Holistic farm solutions provider... ...with unique business model driving farm prosperity





Eight key elements of our Strategy to capture the India Ag opportunity & deliver consistent value...



Coromandel Value Proposition

Unparalleled value creation opportunity in India agriculture space

- India agriculture opportunity large; GV to reach INR 230 trillion by 2029
- Government focused on doubling farmer's income
- India well placed to capitalize on exports opportunity - increasing global presence and acceptance



Coromandel has a strong track record of delivering consistent value

- Top quartile TSR performer over the last 3 years (in the S&P BSE 200)
- Strong balance sheet, zero net debt
- AA+ credit rating from CRISIL India



Coromandel best placed to capture the opportunity

- Leading Indian agri inputs player with significant global presence
- Integrated manufacturing facilities - low cost operations
- Value added solutions based on farmer driven insights
- Educating the last mile farmer, driving ground level changes



A heritage of strong governance & value structure

- Flagship company of 118 year old Murugappa Group
- Strong commitment to values: Integrity, Passion, Quality, Respect and Responsibility

FY 23

Q4 & Full Year Results



Performance Highlights

	Sales Qty* (FERT)	Total Income	EBITDA	Profit After Tax	Book Value	Basic EPS	Net Debt to equity ratio
FY 22-23	32.46 Lakh MT	₹ 29,799 Cr	₹ 2,926 Cr	₹ 2,037 Cr	₹ 270	₹ 69	0.00 times
	8.5%	55%	36%	34%	24%	33%	
FY21-22	29.92 Lakh MT	₹ 19,255 Cr	₹ 2,150 Cr	₹ 1,525 Cr	₹ 217	₹ 52	0.00 times
	Sales Qty* (FERT)	Total Income	EBITDA	Profit After Tax	Book Value	Basic EPS	Net Debt to equity ratio
Q4 2022-23	5.38 Lakh MT	₹ 5,523 Cr	₹ 403 Cr	₹ 263 Cr	₹ 270	₹ 8.5	0.00 times
	-1%	28%	6%	-9%	24%	-14%	
Q4 2021-22	5.43 Lakh MT	₹ 4,304 Cr	₹ 380 Cr	₹ 291 Cr	₹ 217	₹ 9.9	0.00 times

* Fertilisers Sales Qty excludes the imported Qty.

Note: No's are given as per Consolidated financials. EBITDA & PAT excludes share of profit/loss in JV.

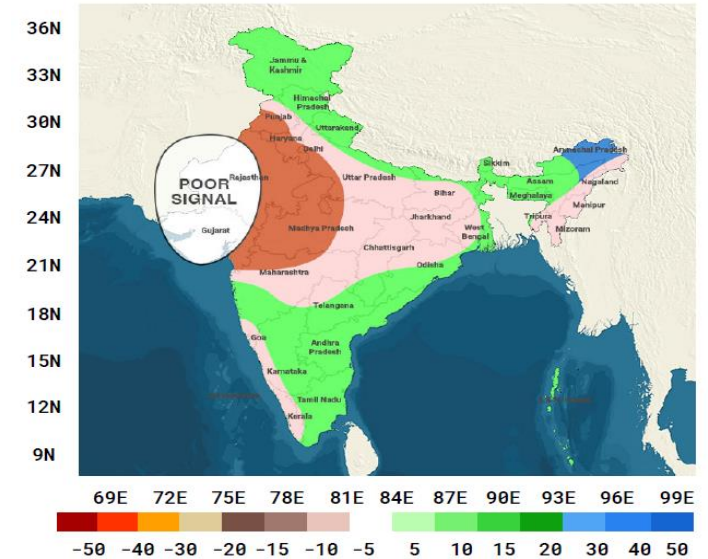
Global

- Likely **extension of Russia-Ukraine pact** for supplies of Grains & Fertilisers
- **Commodities prices falling** amid growth concerns
- Crude prices expected to increase based on output cut announced by OPEC+

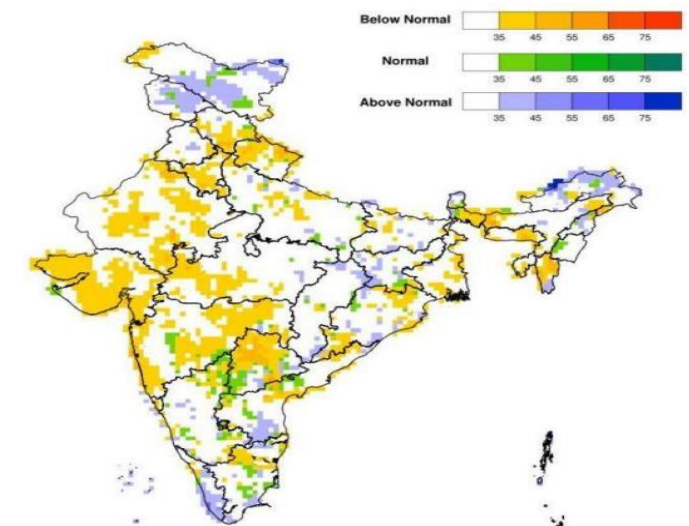
India

- Normal Monsoon Forecast
 - **96% of LPA** (IMD), 94% of LPA (Skymet)
 - Jun: 99%; Jul: 95%; Aug: 92%; Sep: 90%
 - South Parts except Kerala & Coastal Karnataka to receive normal Rains.
 - Central, Northern, Western & Eastern Parts at risk
- **Reservoir levels @ 98% of LY, 120% of LPA**
- Summer crop sowing: 67.7 Lakh ha (-2%)
 - Paddy (7%), Oilseeds – Down (7.5%)

Skymet Forecasts – June to Sept, 2023



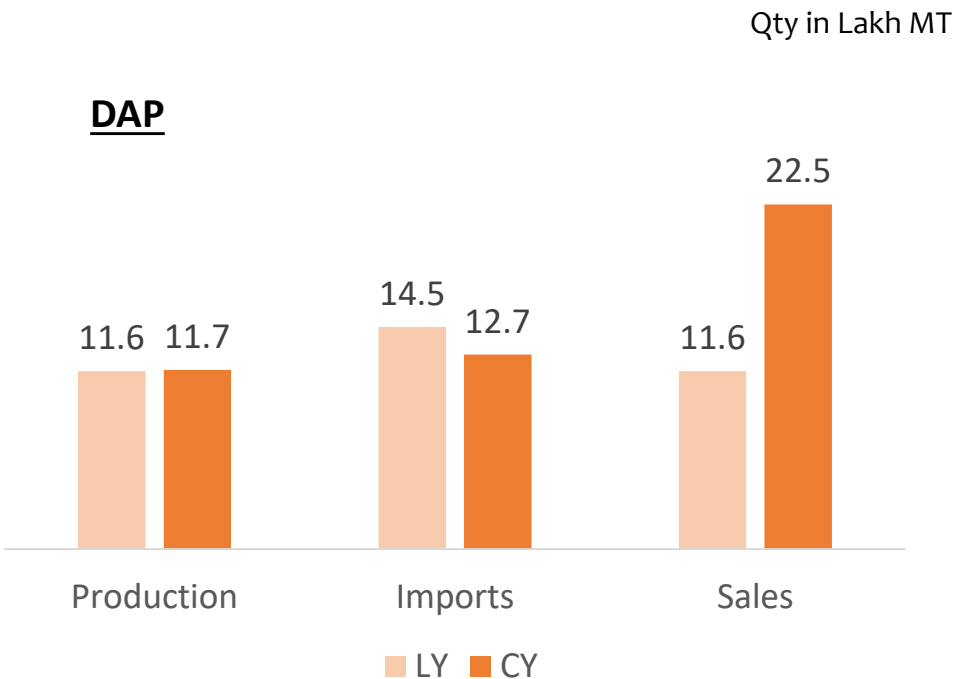
IMD Forecasts



Agri Growth expected to be stable

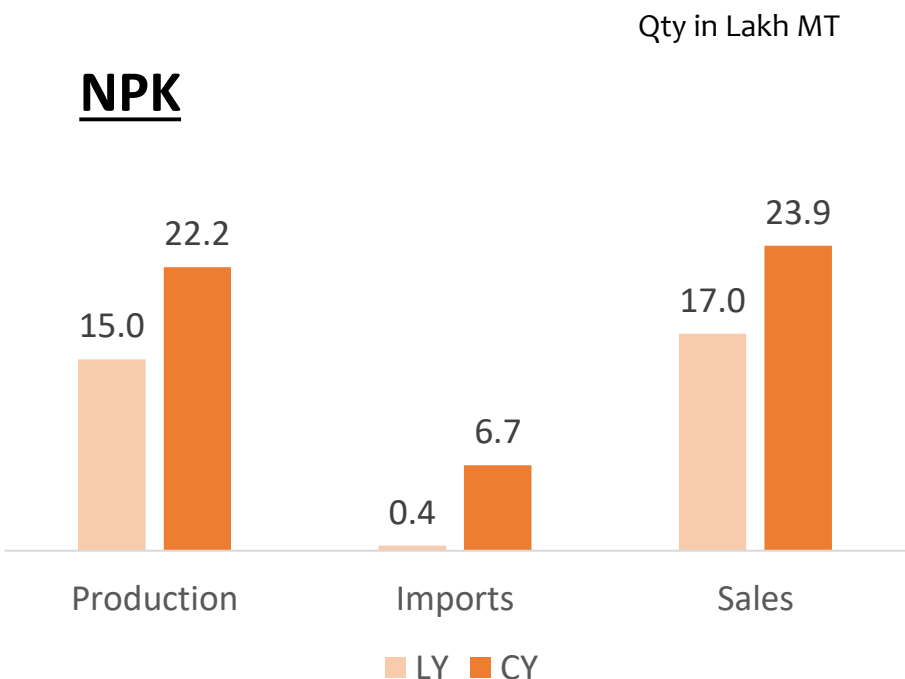
Industry: DAP + Complex Fertilisers: Q4 FY23

DAP



Production growth: **1%**
Imports growth: **-12%**
Pr Sales growth: **94%** (CIL: 13%)

NPK

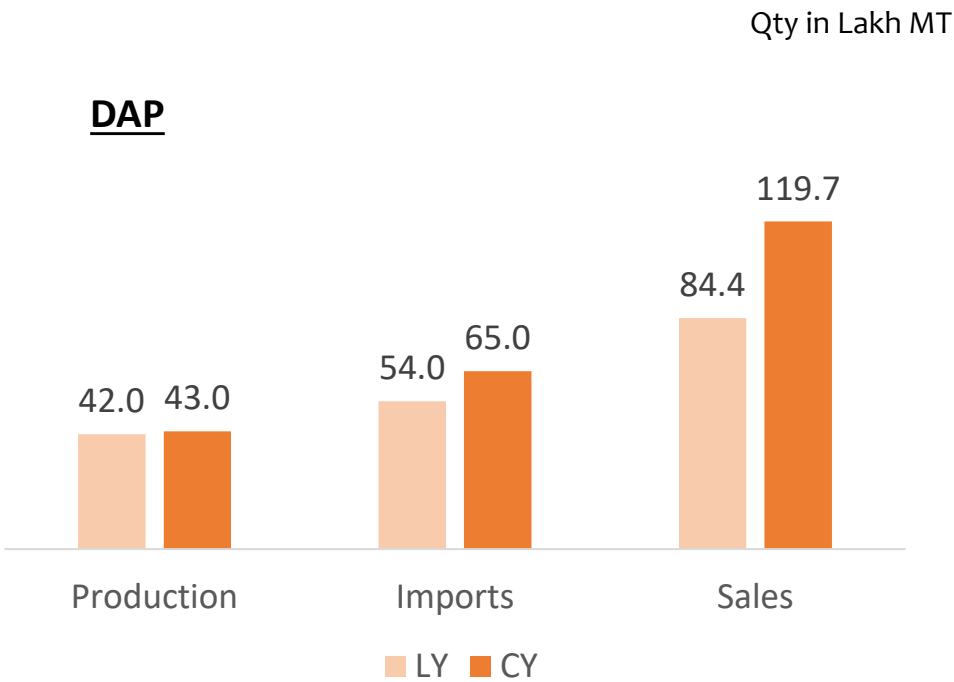


Production growth: **48%**
Imports growth: **+ve%**
Pr Sales growth: **41%** (CIL: 3%)

In lakh tons	LY	CY	% chg
Industry sales	28.6	46.4	62%
CIL Sales	5.9	6.3	5%

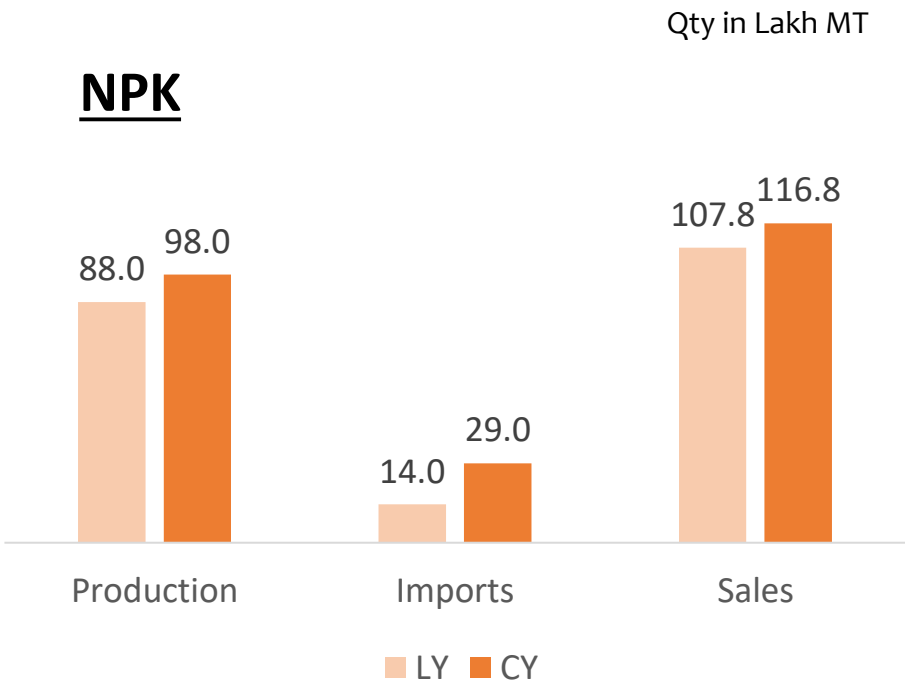
Industry: DAP + Complex Fertilisers: FY 23

DAP



Production growth: **2%**
Imports growth: **20%**
Pr Sales growth: **42%** (CIL: 8%)

NPK



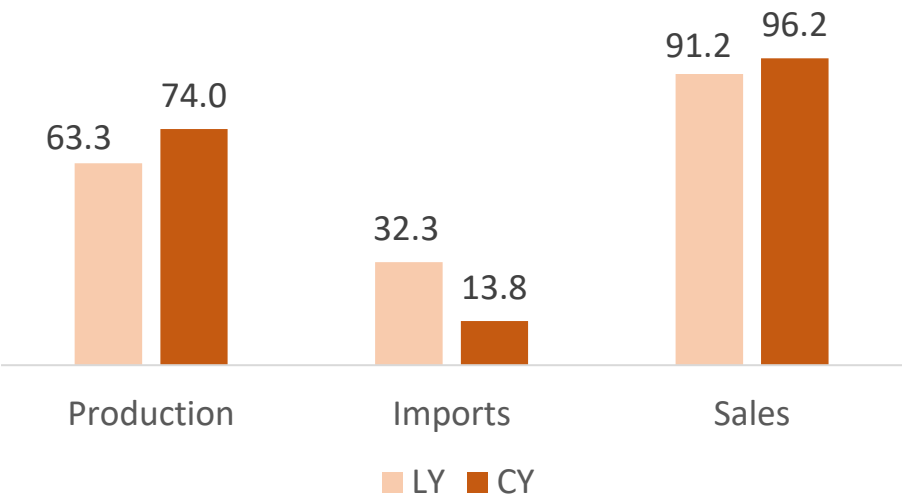
Production growth: 11%
Imports growth: **107%**
Pr Sales growth: 8% (CIL: 10%)

In lakh tons	LY	CY	% chg
Industry sales	192.2	236.5	23%
CIL Sales	33.2	36.4	10%

Industry: MOP & Urea : Q4 FY23

Qty in Lakh MT

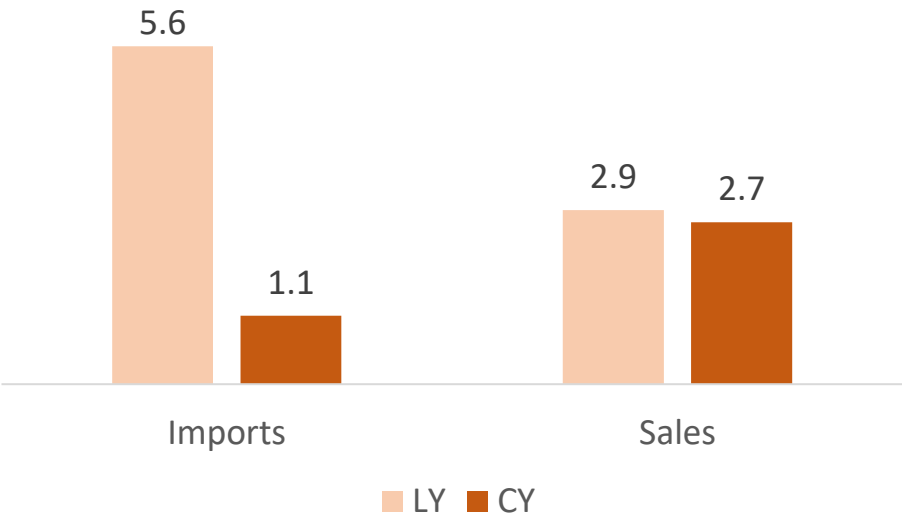
Urea



Production growth: 17%
Imports growth: -57%
Sales growth: 5% (CIL: 140%)

Qty in Lakh MT

MOP

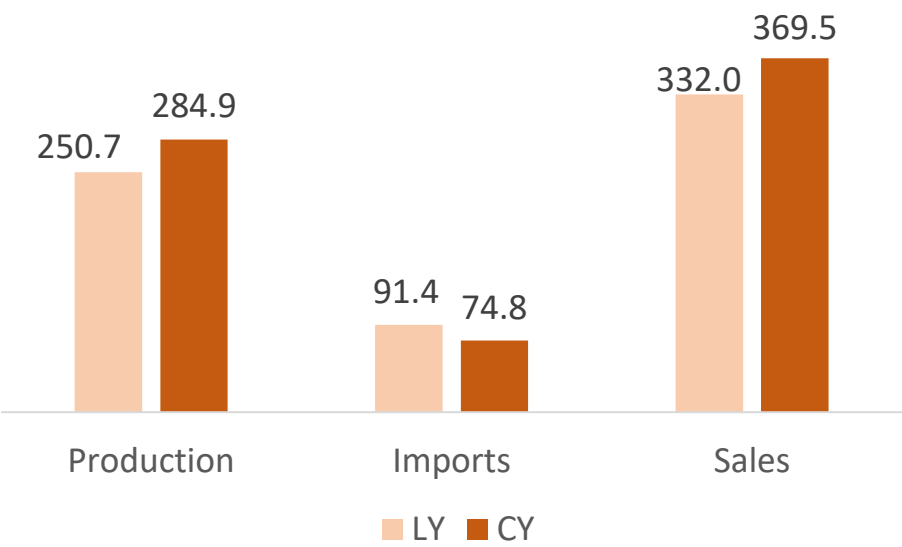


Imports growth: -80%
Sales growth: -7%

Industry: MOP & Urea : FY 23

Qty in Lakh MT

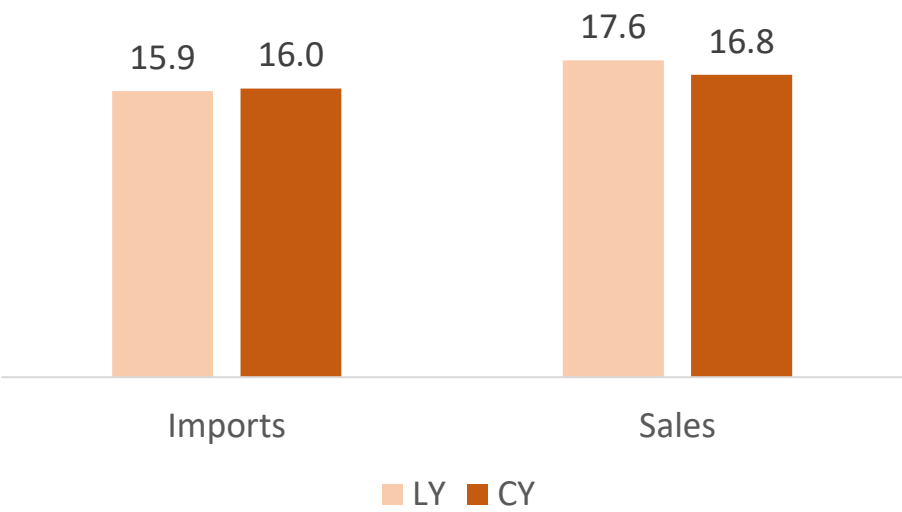
Urea



Production growth: 14%
Imports growth: -18%
Sales growth: 11% (CIL: 143%)

Qty in Lakh MT

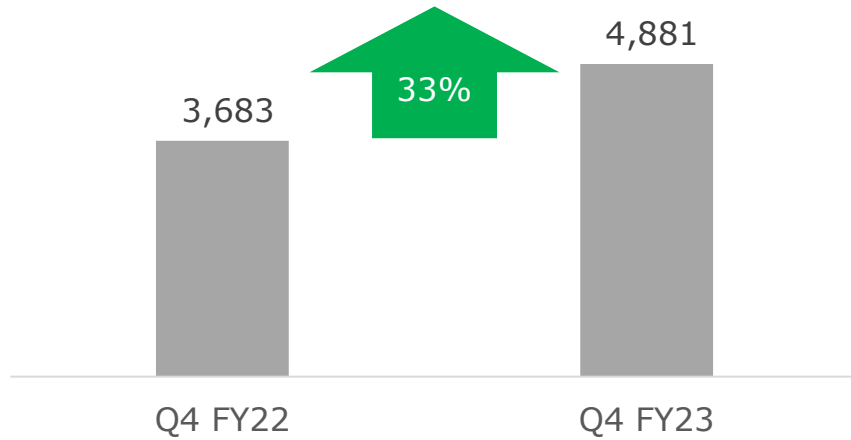
MOP



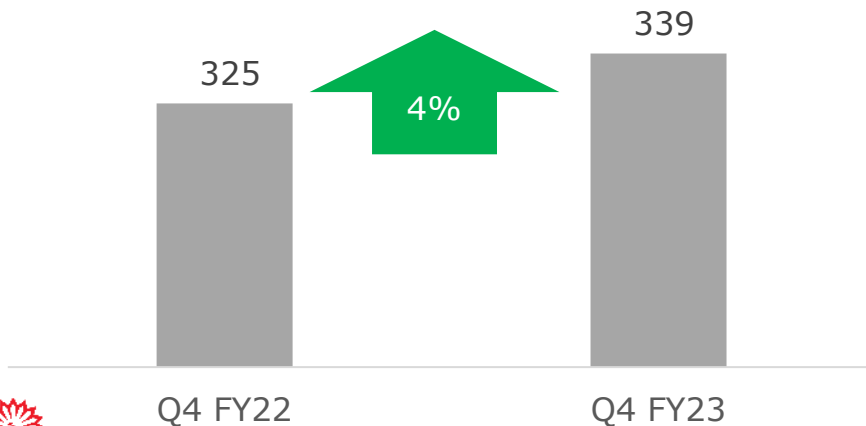
Imports growth: 1%
Sales growth: -5% (CIL: +2%)

CIL: Nutrients – Q4 FY23

Sales in Rs. Crs



PBIT in Rs. Crs



Note: Sales & PBIT(before un-allocable exp.)
is given per Consolidated financials

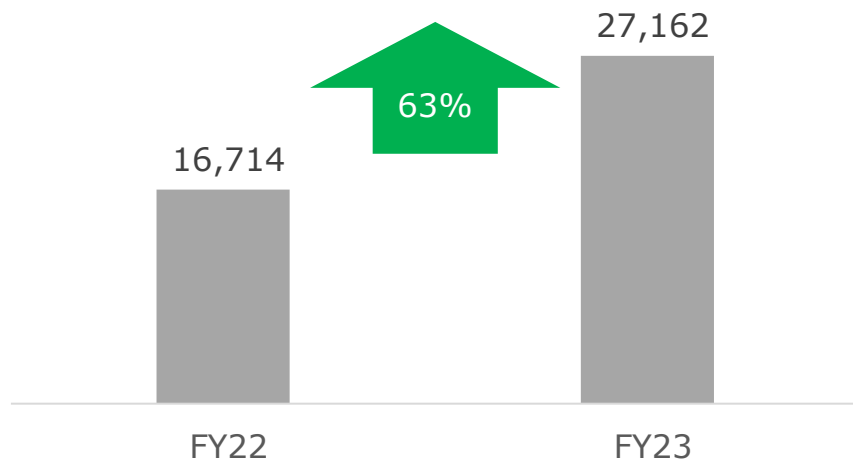
Volume Summary

Vol LMT

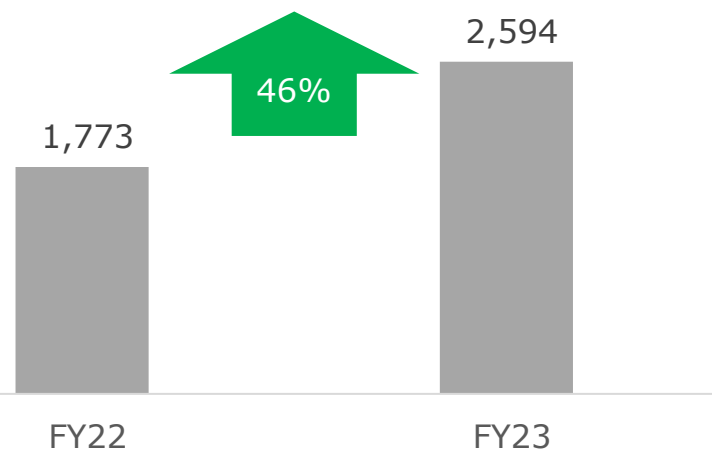
Segment	Q4 FY22	Q4 FY23	Growth
NPK +DAP (Mfd)	5.43	5.38	-1%
NPK +DAP (Imp)	0.53	0.87	64%
NP/NPKs Total	5.96	6.25	5%
Primary Market Share (NP/NPKs)	20.8%	13.5%	
PoS Market Share (NP/NPKs)	23.5%	23.7%	
Urea	2.25	5.42	140%
MOP	0.00	0.01	NA
SSP	1.59	1.9	19%

CIL: Nutrients – FY23

Sales in Rs. Crs



PBIT in Rs. Crs

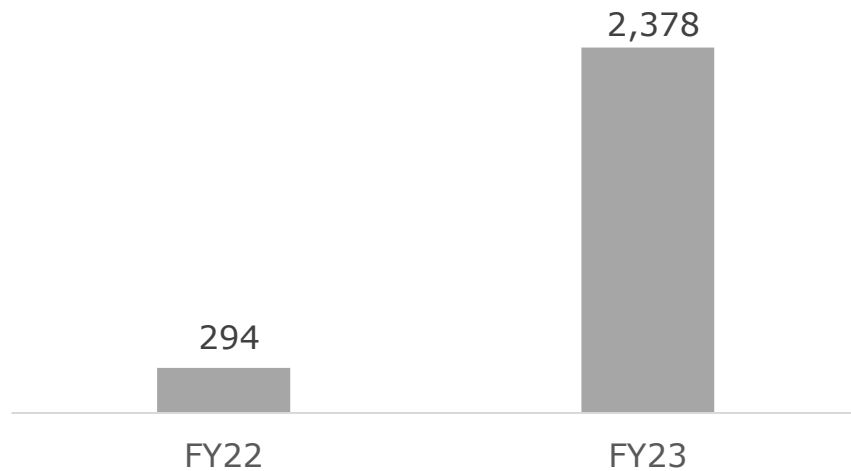


Volume Summary

Vol LMT

Segment	FY22	FY23	Growth
NPK +DAP (Mfd)	29.92	32.46	8%
NPK +DAP (Imp)	3.3	4	21%
NP/NPKs Total	33.22	36.45	10%
Primary Market Share (NP/NPKs)	17.3%	15.4%	
PoS Market Share (NP/NPKs)	16.1	16.7%	
Urea	6.08	14.76	143%
MOP	0.256	0.262	2%
SSP	7.56	8.08	7%

Subsidy Outstanding (Rs in Crs)



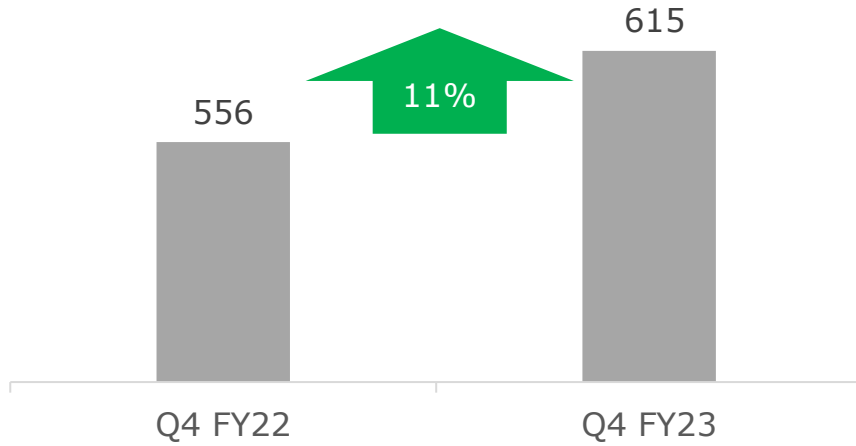
Q4: Receipts of **Rs. 4,483 Crs.** (Rs. 2,618 Crs. LY)
 FY23: Receipts of Rs. **Rs. 12,477 Crs.** (Rs. 7,077 Crs. LY)

Nutrient rates (Rs/kg)

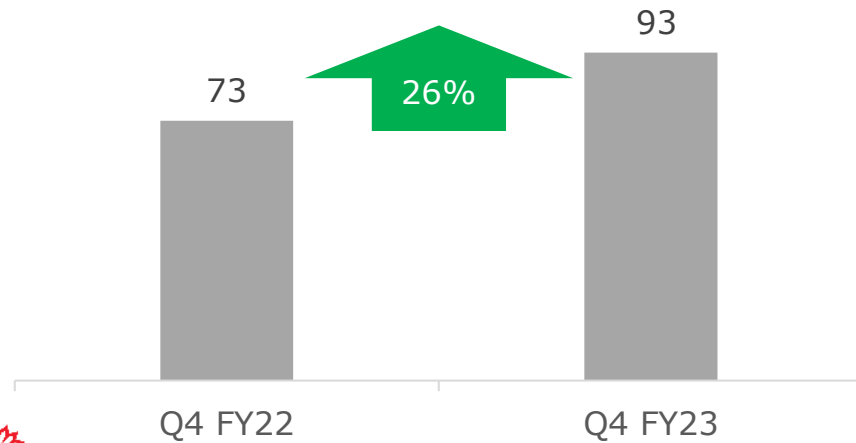
	N	P	K	S
21-22	18.79	45.32	10.12	2.37
22-23 (Kharif)	91.96	72.74	25.31	6.94
22-23 (w.e.f 1 Oct)	98.02	66.93	23.65	6.12

CIL: Crop Protection – Q4 FY23

Sales in Rs. Crs



PBIT in Rs. Crs

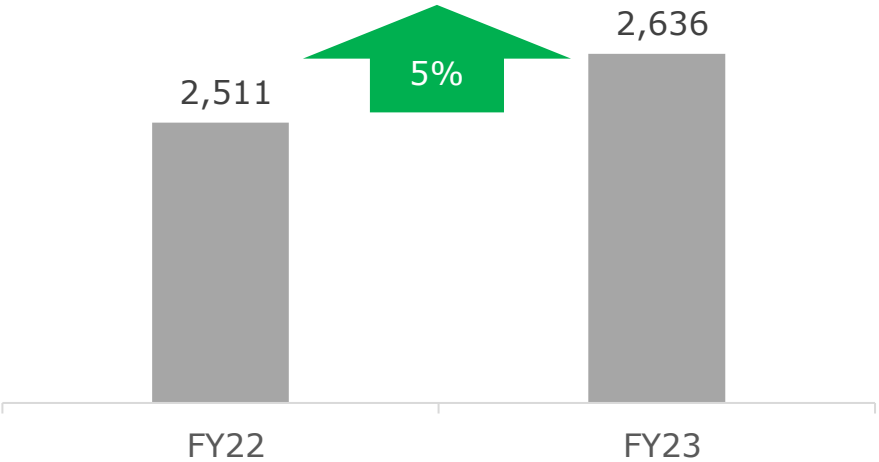


In Rs. Crs.

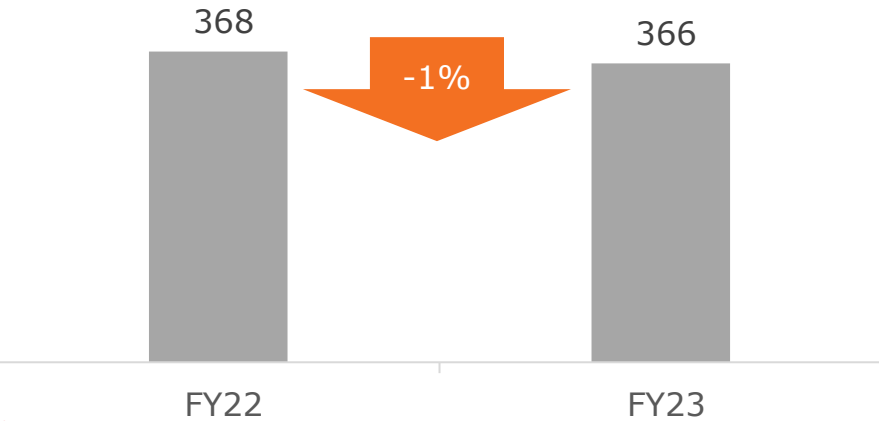
Market	Q4 FY22	Q4 FY23	Growth
Domestic	371	368	-0.8%
Exports	185	247	33.5%
Total	556	615	11%

CIL: Crop Protection – FY23

Sales in Rs. Crs



PBIT in Rs. Crs



Note: Sales & PBIT(before un-allocable exp.) is given per Consolidated financials

In Rs. Crs.

Market	FY22	FY23	Growth
Domestic	1,585	1,744	10%
Exports	926	892	-3.7%
Total	2,511	2,636	5%

New Product Launches Q4 FY'23



CLAREO
Herbicide



Two Technicals Commercialized

1. Azoxystrobin
2. Cyproconazole

New Product Launches FY 23



Acumist Calcium –
Concentrated Liquid Calcium



Azamax -
Insecticide



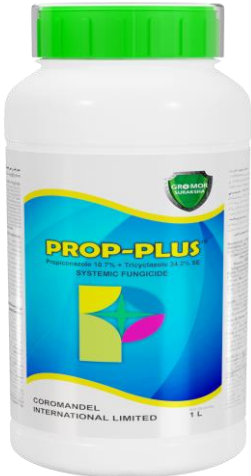
Soil conditioner



Growth booster



Phendal Plus –
Insecticide



Prop-Plus combination
fungicide



**Ortain
super** combination
insecticide



Canister
Insecticide



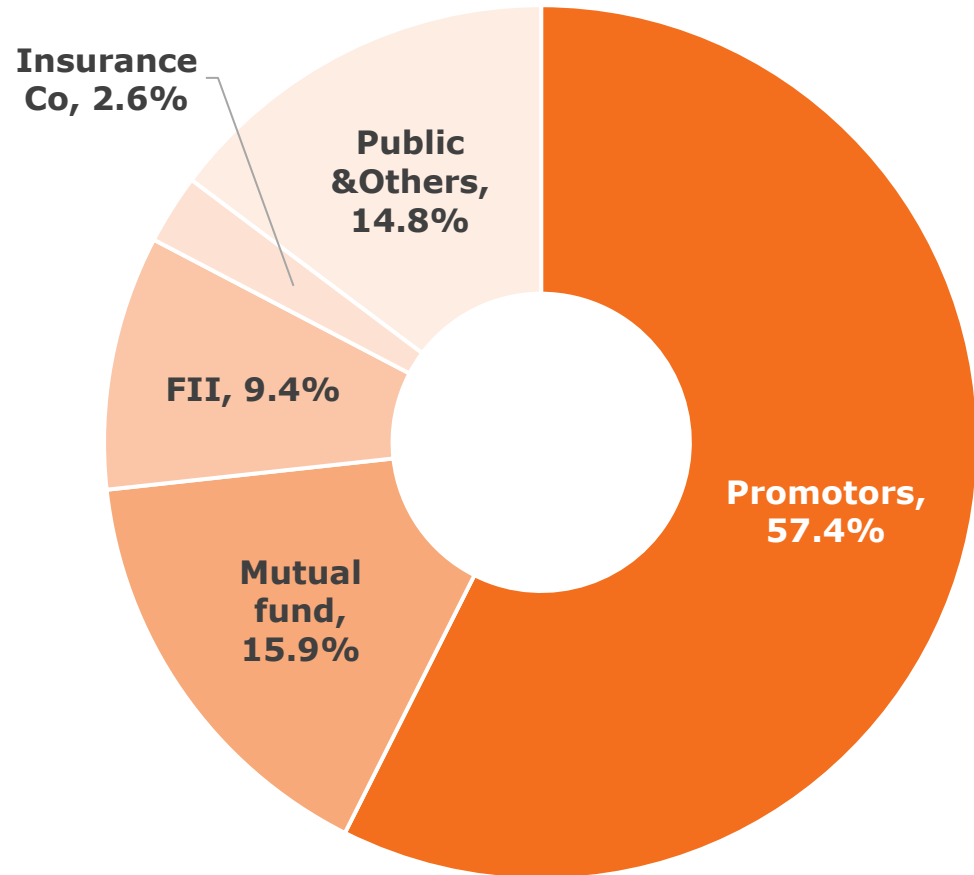
CLAREO
Herbicide

CIL: Consolidated P&L – Q4 & FY 23

Rs. Crs

Q4 LY	FY 21-22	P&L(Summary)	Q4 CY	FY 22-23	Q4 Gr%	YTD Gr%
4,227	19,111	Revenue from Operations	5,476	29,628	30%	55%
669	3,227	Gross Margin	761	4,135	14%	28%
16%	17%	GM %	14%	14%		
289	1,077	Fixed Expenses	358	1,209	24%	12%
380	2,150	EBITDA	403	2,926	6%	36%
9%	11%	EBITDA Margin %	7%	10%		
45	173	Depreciation	45	182		
-33	-67	Interest Exp./ (income)	-4	-4		
390	2,046	PBT	353	2,725	-9%	33%
9%	11%	PBT %	6%	9%		
291	1,525	PAT	263	2,037	-9%	34%
7%	8%	PAT %	5%	7%		

Share Holding Pattern – 31st March 2023



- Promoters:
 - EID Parry (India) Ltd (56.3%)
 - Individual/HUF (0.6%)
 - Trust/NRI/Others (0.5%)
- Top Domestic Institutional Holdings:
 - Kotak Mutual Fund (4.6%)
 - DSP Mutual Fund (2.8%)
 - UTI Mutual Fund (1.5%)
 - Axis (1.5%)
 - SBI (0.9%)
- Top Foreign Institutional Investors
 - Vanguard (1.4%)
 - Kotak (0.5%)
 - Govt Pension Funds (Global) (0.5%)
 - Principal Fund, Inc. (0.5%)
 - MIT (0.5%)
 - ADIA (0.4%)



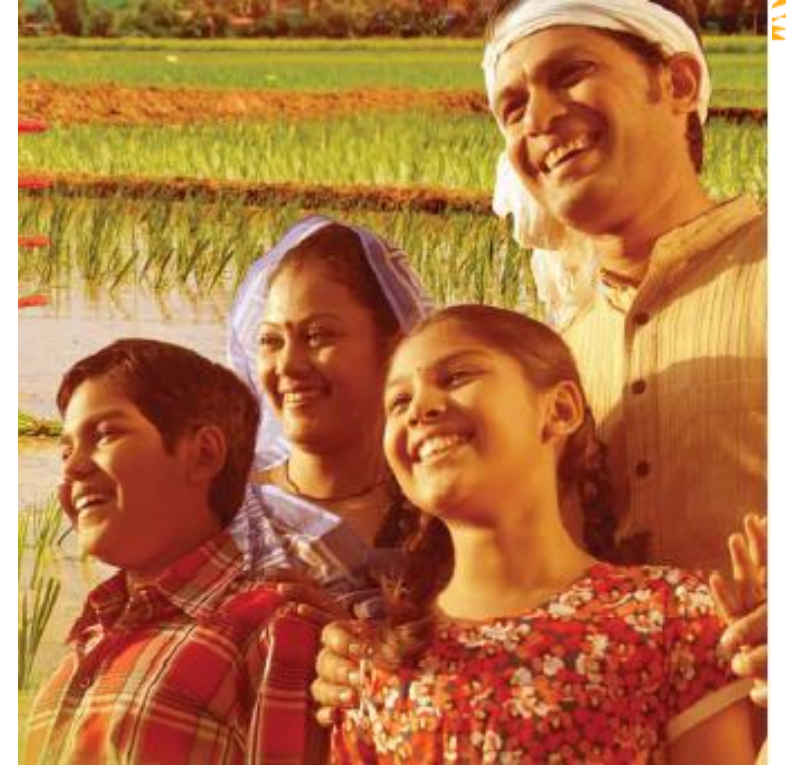
**The 1st Green Revolution
driven by Agri-inputs**

**Achieving self-sufficiency
in food grains**



**The 2nd Green Revolution to be powered by superior
products, smarter delivery mechanisms & agri-tech**

Achieving Income Security and Farm Sustainability





Thank You

Corporate Office:
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Olympia Terraces, 15B(SP),
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Chennai – 600032, Tamil Nadu.



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