



# **ALKYL AMINES CHEMICALS LIMITED (AACL)**

## **Corporate Presentation**

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# Forward looking statements

ALKYL

This presentation has been prepared by AACL solely for information purposes and does not constitute any offer, recommendation or invitation to purchase or subscribe for any securities. It should not form the basis or relied upon in connection with any contract or binding commitment in any form.

Certain statements in this presentation are “forward looking statements” including, but not limited to statements relating to our strategic plans, AACL’s future business developments and economic performance. While these forward looking statements are neither predictions nor guarantees of future events, circumstances or performance and are inherently subject to known and unknown risks and uncertainties, are based on management belief as well as assumptions made by and information currently available to management and only indicate our assessment and future expectations concerning the development of our business. A number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, prevailing macro-economic conditions, governmental and regulatory trends, movements in currency exchange and interest rates, domestic and international competition, technological developments, legislative developments, and other key factors that could affect our business and financial performance. AACL assumes no obligation to revise or update any forward looking statements.

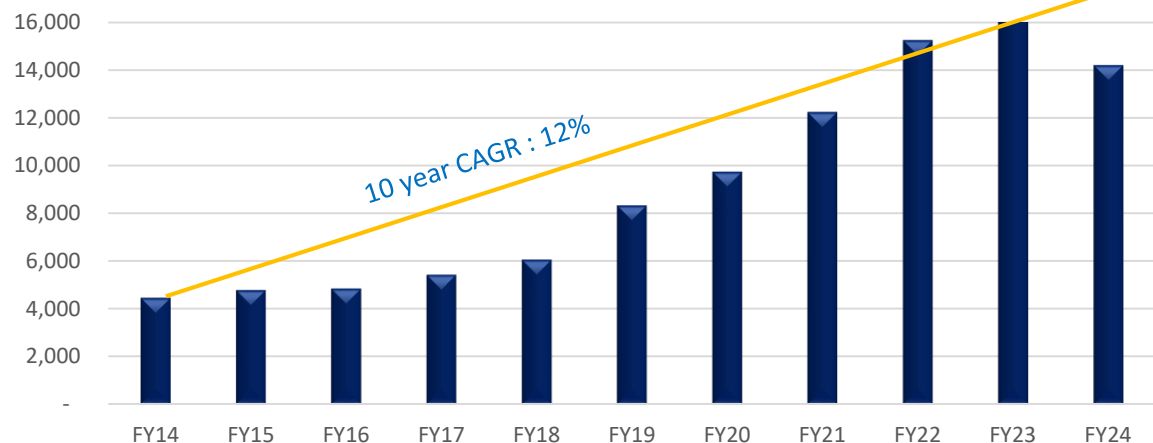


- ❑ AACL is a leading manufacturer and global supplier of aliphatic amines, amines derivatives and specialty chemicals.
- ❑ We operate over 20 production plants over three manufacturing sites covering over 110 acres of land in the western states of Maharashtra and Gujarat in India.
- ❑ We are the partner of choice for customers in the pharmaceutical, agrochemical and variety of other industries that use our products to add value to their operations.
- ❑ We currently offer over 100 products and are global leaders in a lot of our products namely synthetic Acetonitrile, DMAHCL, Triethylamine, Diethylhydroxylamine and are sole global producers of many specialty amines.
- ❑ Our product quality, high level of customer service and ethical practices sets us apart from competitors.
- ❑ We are a public limited company incorporated in the year 1979 and our stock is listed on the Bombay Stock Exchange (BSE) and the National Stock Exchange (NSE) in India.
- ❑ Manpower strength ~ 650 employees

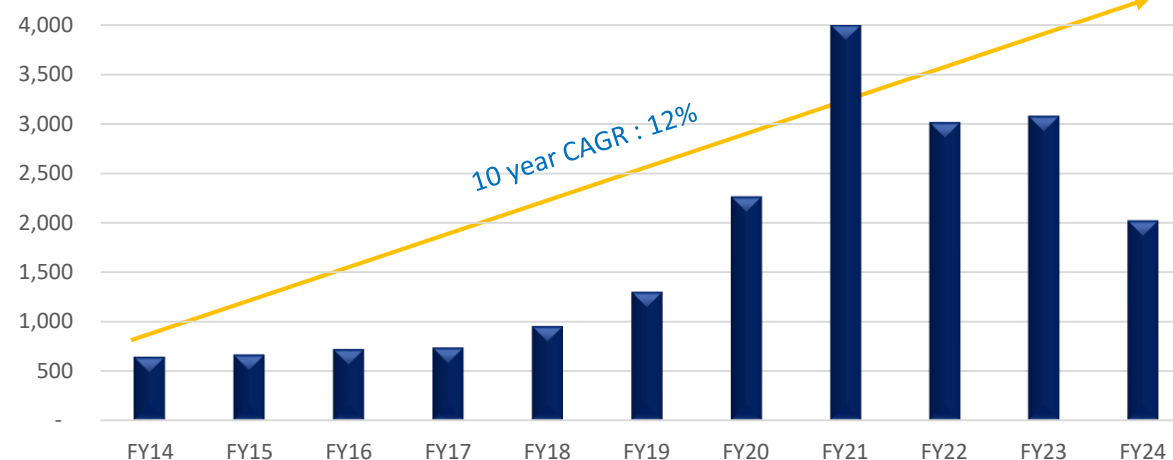
# Financial Performance – Journey so far

ALKYL

Revenue Rs. Million

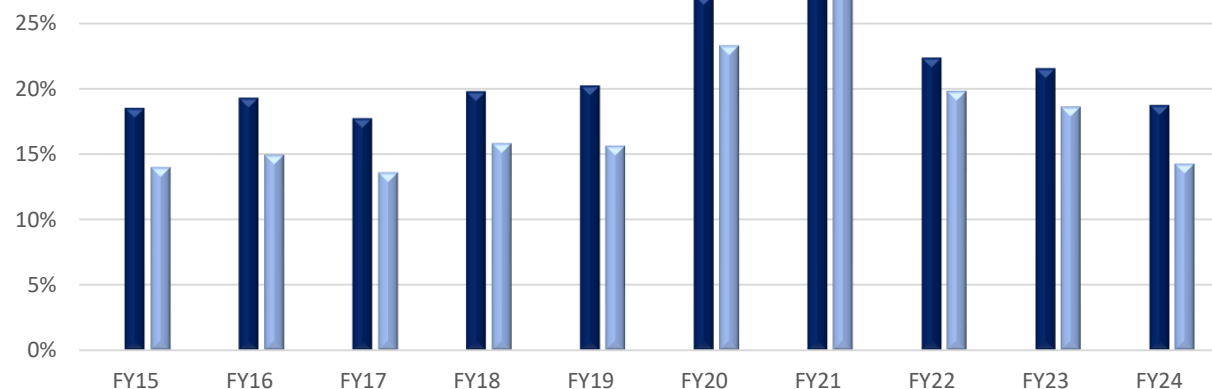


PBT Rs. In Million



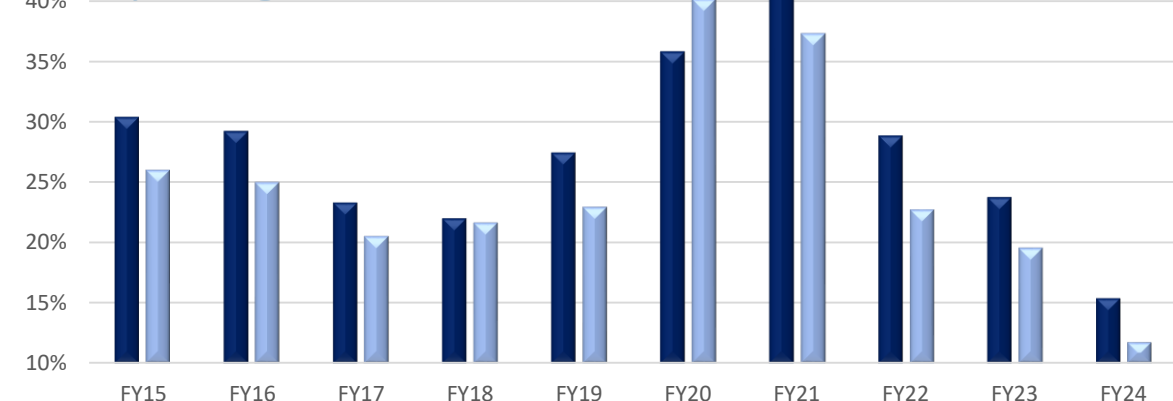
EBIDTA % PBT %

10 year Avg : EBIDTA – 22%; PBT – 18%



Return on Capital employed % Return on Net worth %

10 year Avg : ROCE- 28%; RONW -25%



# Certifications

ALKYL



Founder member of industry initiative of “Nicer Globe” for safe carriage of hazardous cargo on Indian roads

Long term rating – Crisil A+/ Positive (Reaffirmed)

Short term rating - Crisil A1 (Reaffirmed)

- ☐ *All potential hazards for products and processes will be identified, and precautions planned and implemented through all stages of the production cycle – construction, operations, maintenance and delivery.*
- ☐ *The solutions will be based on principles of sustainable development keeping in mind economic and technical aspects.*
- ☐ *All persons directly dealing in identified hazardous processes & products will be made aware of the same and trained to handle contingencies.*
- ☐ *We are committed to continuous improvement in matters related to Safety, Health and Environment and our progress will be communicated to shareholders regularly.*

# AACL Strengths

ALKYL

Global leader and pioneer in the Indian Amines industry

Renowned globally for product quality and performance

Best in class safety practices

42+ years of rich experience

Ability to supply from multiple locations to de-risk customers supply chain

Reputed for highest ethical standards and as a reliable supplier

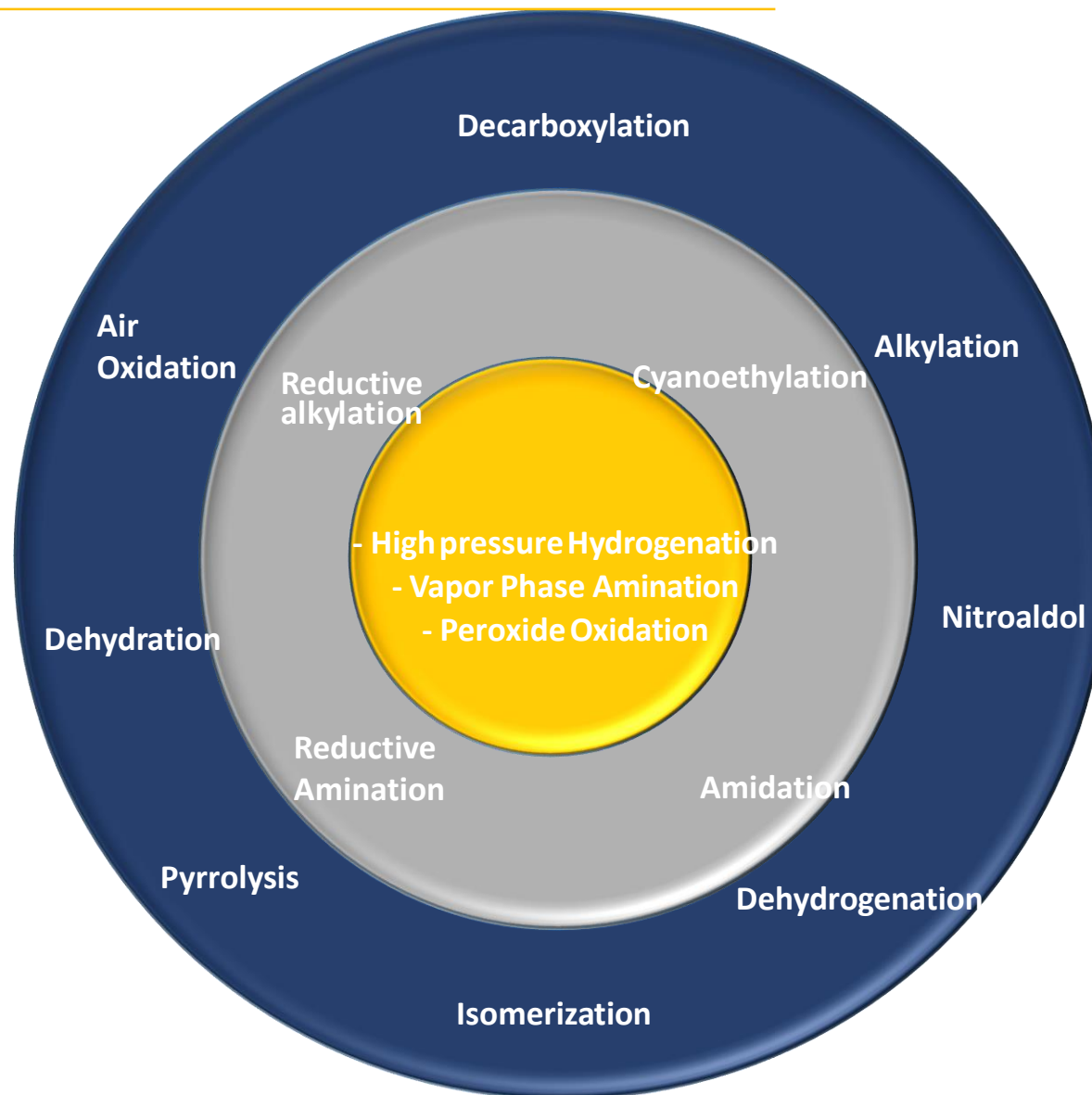
Large capacities to cater to the demand of ever growing user industries

Dedicated research and technical team focusing on process efficiency and new product development

Sole producers globally for lot of Specialty Chemicals

Flexible production plants service demand from small to large volumes





## Aliphatic Amines

- Methylamines
- Ethylamines
- N-Propylamines
- Isopropylamines
- N-Butylamines
- Cyclohexylamines
- Ethylhexylamines
- Furfurylamine

## Amines Derivatives

- Dimethylamine Hydrochloride (DMAHCL)
- Diethylamine Hydrochloride (DEAHCL)
- Triethylamine Hydrochloride (TEAHCL)
- 3-Ethoxyl Propylamine (ETOPA)
- 3-(Methylaminopropyl)amine (MAPA)
- Dimethyl Amino Propylamine (DMAPA)
- 3-2(-Ethylhexyloxy)Propylamine (2EHOPA)
- N-Methylbenzylamine (NMBA)
- N,N-Diisopropylethylamine (DIPEA)
- Diethylhydroxylamine (DEHA)
- Diethyl Toluamide (DEET)
- Diethyl Phenyl Acetamide (DEPA)
- Ethyl methyl amine (EMA)
- Dimethyl isopropylamine (DMIPA)
- N,N-Bis-(3-aminopropyl)-methylamine (MIBPA)

## Specialty Chemicals

- Acetonitrile
- 1,8-Diazabicyclo[5.4.0]undec-7-ene (DBU)
- Diethylketone (DEK)/3-Pentanone
- Alchan 100
- Alchan 300
- 2-Aminoethoxyethanol (DGA)
- 2-Ethoxyethylamine (EOEA)
- Dimethyl Propylene Urea (DMPU)
- Tetramethyl ethylenediamine (TMEDA)
- Monomethylamine 25% in MEOH
- Monomethylamine 30% in MEOH
- Dimethylaminopropionitrile (DMAPN)
- N-Benzylethanolamine (NBEA)
- Morpholine
- 1,5-Diazabicyclo[4.3.0]non-5-ene (DBN)

# State of the art manufacturing facilities

ALKYL

Location	Patalganga	Kurkumbh	Dahej
Major products	Aliphatic amines	Aliphatic Amines, Amines derivatives and Specialty chemicals	Aliphatic Amines, Amines derivatives and Specialty chemicals
Land in Acres	10 Acres	70 Acres	35 Acres
Installed Capacity	18000 TPA	65000 TPA	75000 TPA



# Industries served

ALKYL



Pharmaceutical



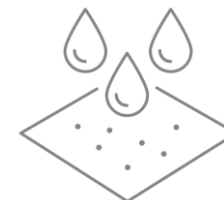
Agro Chemicals



Dyes



Rubber Chemicals



Surfactants



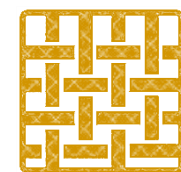
Foundry Chemicals



Mining



Water Treatment



Textile Auxiliaries



Photographic  
Chemicals



Paints & Coatings



Polymers



Petroleum &  
Petrochemicals



Personal Care



Specialty Chemicals



# Global Presence

ALKYL



Mexico; Canada; USA; Costa Rica; Brazil; Guatemala; Spain; Ireland; United Kingdom; France; Belgium; Germany; Denmark; Netherlands; Norway; Ukraine; Turkey; Latvia; Finland; Hungary; Italy; Slovenia; Austria; Czech republic; Poland; Egypt; Israel; Saudi Arabia; Oman; UAE; Russian Fed.; China; Thailand; Malaysia; Philippines; Hong Kong; South Korea; Japan; Taiwan; Australia; South Africa; Argentina; Switzerland; Bangladesh; Estonia; Greece; Indonesia; Iran; New Zealand; Qatar; Singapore; Venezuela; Vietnam

## Other locations

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ALKYL

Head Office and Registered Office, Vashi, Navi Mumbai

Corporate Office, Worli, Mumbai

Research and Development Center, Hadapsar, Pune

Projects and Technology Center, Magarpatta, Pune

Solar Plant, Bhoom, Osmanabad

Solar Plant, Manwath, Parbhani

Solar Plant, Talegad, Gujarat

# Social responsibility initiatives

ALKYL

- E learning and digital learning
- Vocational skill training
- Equipment resources tools
- Scholarships and financial aid
- Infrastructure development of classrooms, labs and other educational structures

Education

- Nutrition for pediatric cancer patients
- Free Cardiac surgeries
- COVID relief and vaccination drive
- Construction of toilets
- Free eye care camps for vulnerable communities

Health and  
Hygiene

- Afforestation
- Tree plantation
- Cleanliness drive
- Waste management

Environment  
and  
Sustainability

Rural  
Development

- Restore and repair dams
- Repair Wells & canals
- Restore and clean lakes and other water reservoirs
- Building Roadways



# Thank You

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