

#### November 9, 2025

**BSE Limited Department of Corporate Services** Floor 25, Phiroze Jeejeebhoy Towers, Dalal Street, Kala Ghoda, Fort Mumbai - 400 001

Scrip Code No: 542665 **Debt Segment Code: 977028**  National Stock Exchange of India Limited Listing Department, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051

**Company Symbol: NEOGEN** 

Sub.: Earnings Presentation on the Un-Audited Financial Results of the Company for the quarter and half year ended September 30, 2025, pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/ Madam,

With reference to the captioned subject, please find enclosed herewith the Earnings Presentation on the Un-Audited Financial Results (Standalone and Consolidated) of the Company for the quarter and half year ended September 30, 2025.

The Earnings Presentation is also being uploaded on the Company's website at https://neogenchem.com/financial-performance/.

Kindly take the same on your record.

Thanking you, Yours faithfully, For Neogen Chemicals Limited

**Unnati Kanani** 

**Company Secretary and Compliance Officer** 

Membership No.: A35131

Encl.: As above

Registered Office: 1002, Dev Corpora, Cadbury Junction, Eastern Express Highway, Thane (W) 400 601, India.

CIN No. L24200MH1989PLC050919

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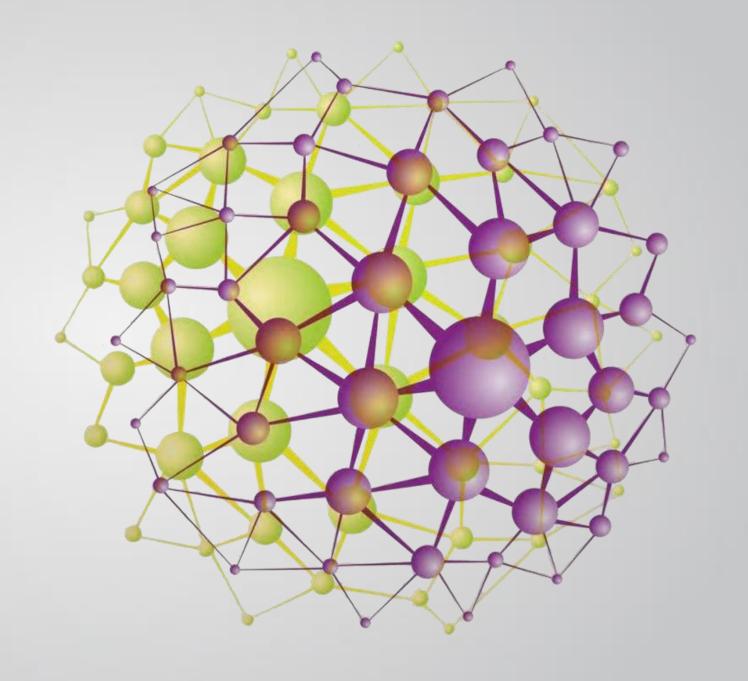
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# 'Capitalising on Opportunities Rising in Strength'

Q2 FY26 Earnings Presentation

November 2025



### **Safe Harbor**



Certain statements in this document may be forward-looking statements. Such forward looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Neogen Chemicals Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

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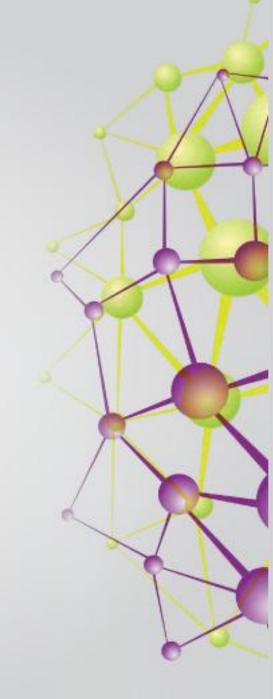
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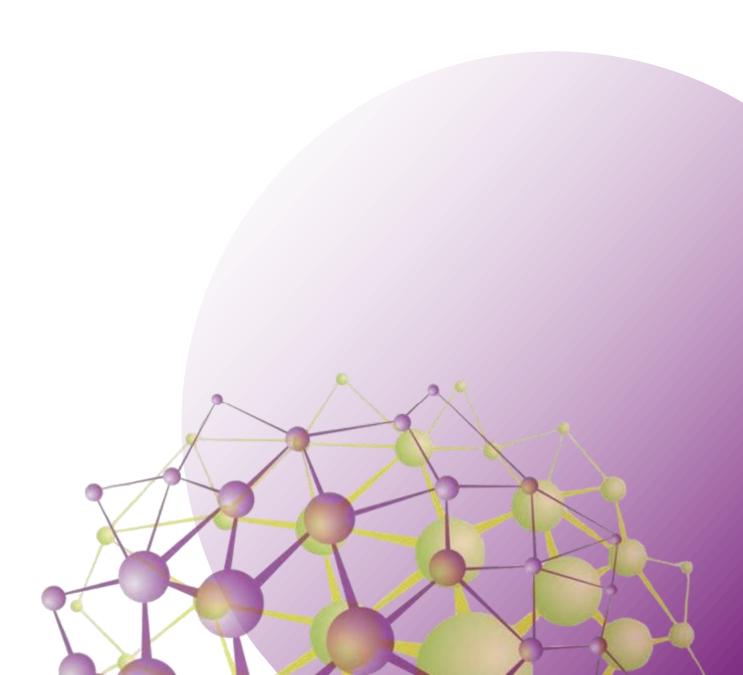
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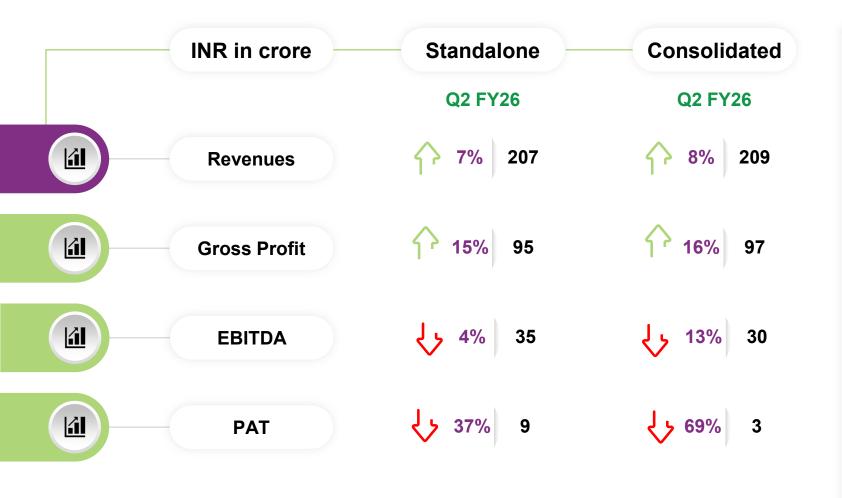
### **Q2 FY26**

Financial Performance & Expansion Initiatives



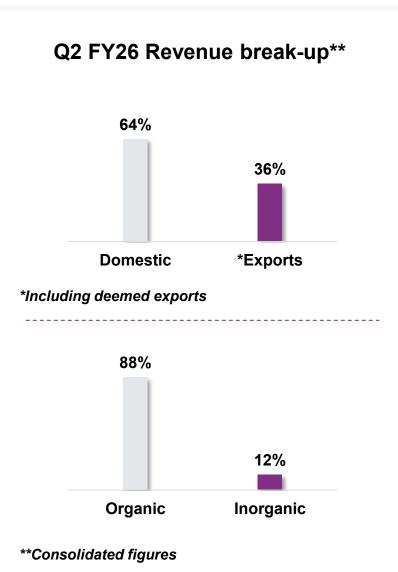
### **Performance Highlights – Q2 FY26**





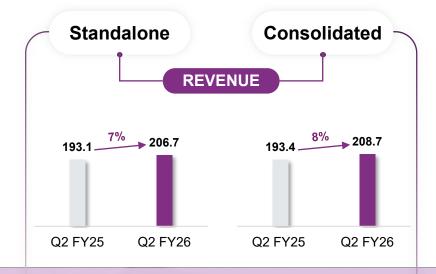
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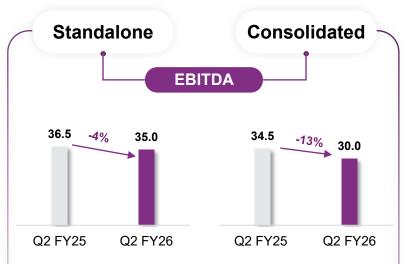
- 1. Growth for Q2 FY26 is compared to Q2 FY25
- 2. EBITDA was lower because of increased operating and insurance costs following the fire, some of which will be covered by Loss on Profit Policy, will be claimed in FY27
- 3. PAT impacted by higher interest cost due to temporary funds raised to support growth, plant rebuilding and ongoing investment. This pressure is expected to ease once we receive the insurance payout
- 4. Consolidated performance impacted due to Neogen Ionics as LIB Battery business is in startup mode

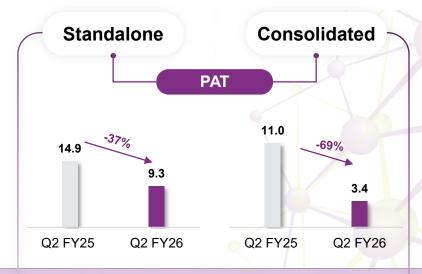


### Financial Summary – Q2 FY26









- Revenue remained steady, reflecting operational continuity despite unavailability of Dahej plant
- Driven by sustained demand and higher volumes across base business and organolithium portfolio
- Neogen Ionics' Q2 FY26 Revenue stood at INR 5.42 crore

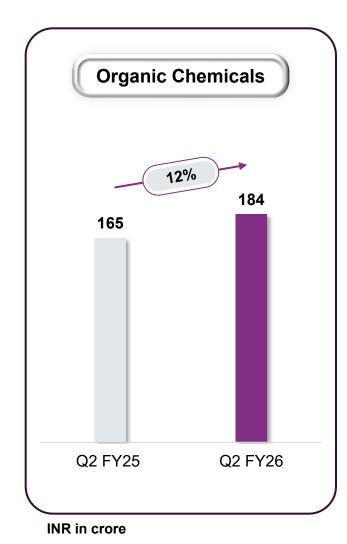
- While Gross Profit remained steady, EBITDA percentage was constrained by:
  - Higher Employee costs driven by performance linked incentives, new longterm benefits and strategic employee additions
  - Sharp increase in insurance premiums after the recent fire incident
  - Job work/ conversion costs
  - Some of the above costs covered under Loss on Profit Insurance will be claimed in FY27 after resumption of operations at Dahej SEZ Organic plant

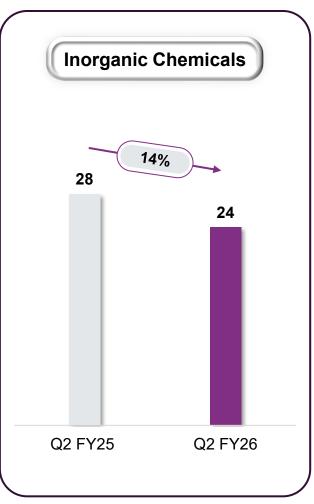
- Beyond higher operational costs, PAT was impacted by:
  - Increased finance costs related to capital deployed for inventory and plant rebuild post fire incident. In addition, continued investment in Dahej SEZ as insurance payout against the fire loss is awaited
  - Ongoing expansion initiatives in Neogen lonics, and lower utilization of Dahej plant, as awaiting electrolyte demand and final approval for electrolyte salt

INR in crore

### Revenue break-up – Q2 FY26 (consolidated)







INR in crore



### Financial Table – Profit & Loss Statement (Standalone)



Particulars (INR In crore)	Q2 FY26	Q2 FY25	Growth (%)	H1 FY26	H1 FY25	Growth (%)
Revenue	206.7	193.1	7%	391.3	369.5	6%
Expenditure	171.7	156.7	10%	321.6	301.2	7%
EBITDA	35.0	36.5	-4%	69.6	68.3	2%
EBITDA Margins	16.9%	18.9%	-198 bps	17.8%	18.5%	-69 bps
Depreciation	6.4	6.6	-3%	11.3	13.0	-13%
EBIT (inc. Other Income)	32.9	32.1	3%	66.0	60.4	9%
Interest	20.6	12.3	67%	34.6	21.8	59 <mark>%</mark>
Other Income	4.4	2.2	95%	7.7	5.1	52%
Profit Before Tax	12.3	19.8	-38%	31.4	38.6	-19%
PBT Margins	6.0%	10.3%	-430 bps	8.0%	10.4%	-241 bps
Tax Expense	3.0	5.0	-39%	7.9	9.8	-19%
Profit After Tax	9.3	14.9	-37%	23.6	28.8	-18%
PAT Margins	4.5%	7.7%	-319 bps	6.0%	7.8%	-178 bps
*Earnings Per Share (INR)	3.53	5.63	-37%	8.93	10.92	-18%

<sup>\*</sup> Not annualized

### Financial Table – Profit & Loss Statement (Consolidated)



Particulars (INR In crore)	Q2 FY26	Q2 FY25	Growth (%)	H1 FY26	H1 FY25	Growth (%)
Revenue	208.7	193.4	8%	395.4	373.3	6%
Expenditure	178.7	158.9	12%	333.9	308.0	8%
EBITDA	30.0	34.5	-13%	61.5	65.3	-6%
EBITDA Margins	14.4%	17.8%	-349 bps	15.5%	17.5%	-195 bps
Depreciation	7.3	7.1	3%	13.1	13.9	-6%
EBIT (inc. Other Income)	24.5	28.2	-13%	51.5	53.7	-4%
Interest	19.5	12.8	53%	32.1	22.6	42%
Other Income	1.9	0.8	139%	3.1	2.4	30%
Profit Before Tax (including share of profit)	5.2	15.5	-67%	19.5	31.2	-38%
PBT Margins	2.5%	8.0%	-554 bps	4.9%	8.4%	-345 bps
Tax Expense	1.8	4.5	-61%	5.8	8.8	-34%
Profit After Tax	3.4	11.0	-69%	13.7	22.4	-39%
PAT Margins	1.6%	5.7%	-405 bps	3.5%	6.0%	-255 bps
*Earnings Per Share (INR)	1.28	4.15	-69%	5.18	8.49	-39%

<sup>\*</sup> Not annualized

### **Balance Sheet Snapshot (Consolidated)**



Particulars (Rs. In crore)	Sept 30, 2025	Mar 31, 2025	Sept 30, 2024
<u>Assets</u>			
Non-Current Assets	983	747	777
Current Assets	1,319	1,000	773
Total Assets	2,302	1,747	1,550
<u>Liabilities</u>			
Shareholders' Funds	800	789	777
Non-Current Liabilities	665	225	205
Current Liabilities	837	733	568
Total Liabilities & Equity	2,302	1,747	1,550

- Standalone: Total Debt at INR 722 crore in Q2 FY26; Net Debt at INR 595 crore
- Sharp increase in standalone debt attributed to recent NCD issuance (INR 200 crore) to rebuild the Dahej plant, while still awaiting final insurance payout against stocks
- Cash flow comfortably covers debt obligations (Debt Service Coverage Ratio at 2.1x for trailing 12 months)
- Consolidated: Total Debt at INR 1,078 crore in Q2 FY26; Net Debt at INR 899 crore
- <u>Liquid investments (including Fixed</u>
   <u>Deposits):</u> INR 167 crore as on 30th Sept,

### **Key Updates – Q2 FY26 (Neogen Chemicals)**



Aligned with best corporate governance practices, the Board approved designation/ appointment of non-promoter family member as the Chairperson of Neogen Chemicals and its subsidiary

With this, the Company separated the positions of Chairman and Managing Director

The Board followed by approval from Shareholders, where necessary, approved the designation/ appointments, effective October 1, 2025, of:

- Mr. Anurag Surana as the Non-Executive Chairman of Neogen Chemicals Limited
- Mr. Sanjay Mehta as the Non-Executive Chairman of Neogen Ionics Limited
- Mr. TCN Sai Krishnan as the Executive Director of Neogen Chemicals Limited

Successfully raised INR 200 crore through the private placement of fully paid, secured, rated, listed, redeemable, rupee denominated, and non-cumulative, non-convertible debentures (NCDs)

- Funds will provide financial flexibility to execute the ongoing growth projects
- It will also provide the necessary liquidity to expedite the rebuilding of the Organic Chemicals plant in Dahej SEZ until the full insurance payment is received

### **Update on various expansion initiatives**

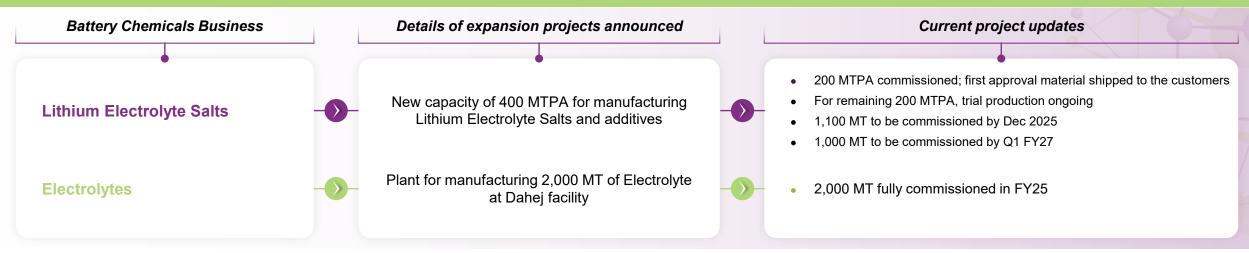


### **Neogen Ionics Proposed Manufacturing Setup**



Manufacturing locations	Land Area	Year	Planned Capacities		
			Electrolyte	Lithium Electrolyte Salts & Additives	
		FY25	2,000 MT	400 MT	
Dahej SEZ	6,455 m <sup>2</sup>	FY26	-	1,100 MT	
		FY27	-	1,000 MT	
Pakhajan, Dahej PCPIR (New site)	264,285 m <sup>2</sup>	FY27	30,000 MT	3,000 MT	
Total	<b>270,740</b> m <sup>2</sup>		32,000 MT	5,500 MT	

The aggregate CAPEX stands at INR 1,500 crore, with peak revenue potential ranging from INR 2,500 to INR 2,950 crore, depending on lithium prices in FY29.



### **Update on Battery Chemicals (Neogen Ionics)**



Greenfield Facility for Electrolyte using MUIS technology (Pakhajan, Dahej PCPIR)

- Commercial production of Electrolyte in H1 FY27 and Lithium Electrolyte Salt in H2 FY27, in line with the expected rollout of ACC battery capacities in India and international non-FEOC electrolyte salt demand
- An Indian Giga scale customer has completed stringent Production Part Approval Process (PPAP) final quality system evaluation and approved Neogen Ionics' Dahej plant for long-term commercial supply of their Electrolyte demand
- Dahej Plant Quality systems also received similar Provisional approval for Lithium Electrolyte Salts from a key international customer and final approval expected in Q4 FY26
- Several other international customers have approved the Electrolyte salt samples and process for securing final site approval underway; expected in Q4 FY26 / Q1 FY27

Execution of Joint
Venture Agreement
(JVA) by and between
Neogen Ionics (NIL) and
Morita Investment (MIL)

First Indo-Japan JV in the battery materials space

- Aims to leverage synergies to capitalize on the rapidly expanding Lithium-Ion Battery market. Will be only non-FEOC compliant plant for Electrolyte Salt, with proven, established Japanese technology in India offering benefit of cost, speed as well as reliability
- Both parties to invest in Neogen Morita New Materials Limited (NML), a wholly owned subsidiary of NIL
- NIL to hold a minimum of 80% and MIL to hold a maximum of 20%, in NML
- NML to produce, develop, and sell solid LiPF6 salt, a key ingredient for Lithium-Ion battery electrolyte, and other related materials, products, and services

### **Management Commentary**





### **Dr. Harin Kanani**

**Managing Director** 

Commenting on the performance, Dr. Harin Kanani, Managing Director, at Neogen Chemicals said:

"Our Q2 FY26 performance demonstrated remarkable operational resilience. Despite the temporary unavailability of the Dahej plant, our diversified business model proved its stability by successfully offsetting the challenge. The core business maintained its volume trajectory even amid persistent geopolitical uncertainty and volatile pricing.

We remain strategically focused on high-growth battery materials segment and the swift Dahej organic plant recovery. Our early positioning is validated by the start of commercial-grade Electrolyte supply to domestic manufacturers. We anticipate a significant ramp-up next year, coinciding with the commissioning of our ongoing projects. The Dahej plant rebuild remains on track for completion next year, promising a significant lift to base business growth. We have engaged outsourced partners to ensure seamless customer supply in the interim.

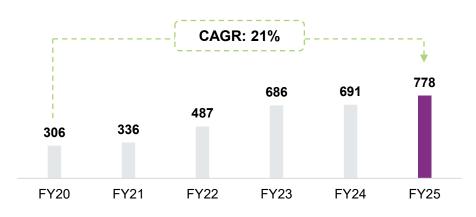
Our commitment to corporate excellence was highlighted by the successful separation of the Chairman and Managing Director roles, a key structural enhancement that demonstrates our dedication to best-in-class governance, accountability, and transparency for all our stakeholders.

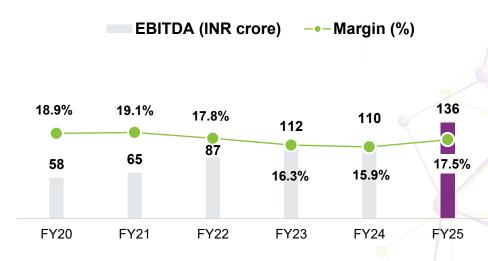
Our long-term strategy focuses on building a stronger, technology-led, and agile specialty chemical company. Strategic partnerships with MUIS and Morita underscore our commitment to accelerating our entry and strengthening our position in the battery materials value chain. While we remain cognizant of global economic headwinds, our focus on volume-driven growth, operational efficiency, and transformative projects reinforces our confidence in a robust long-term trajectory and sustainable value creation."

### **Historical Financial Trends (Consolidated)**

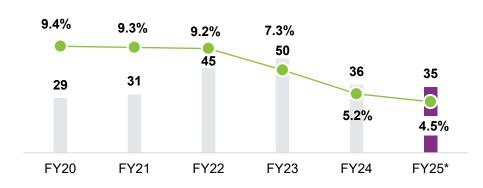








#### PAT (INR crore) -●-Margin (%)



<sup>\*</sup> Includes Exceptional Item of INR 14.08 crore on account of damage to certain property, plant & equipment, inventory and estimated cost of incidental charges due to fire incident at the Dahej plant

# Networth (INR crore) Net Debt (INR crore) 760 789 439 483 378 215 183 99

FY23

FY24

FY25

FY22

FY20

FY21

### **Seasonal Variance Factors**





Neogen's business has some seasonal drivers. due to which the Company tends to deliver stronger financial performance in the second half of the financial year (October to March) due to strong demand from **Europe which typically** scales up in October-November and further accelerates from January after the holiday season



Demand for
Lithium-based
chemicals tends to be
strong in Q4 as demand
from the HVAC
segment, a key usage
area, is linked to capital
expenditure that enjoys
100% depreciation
benefits for
air-conditioning/
cooling machines

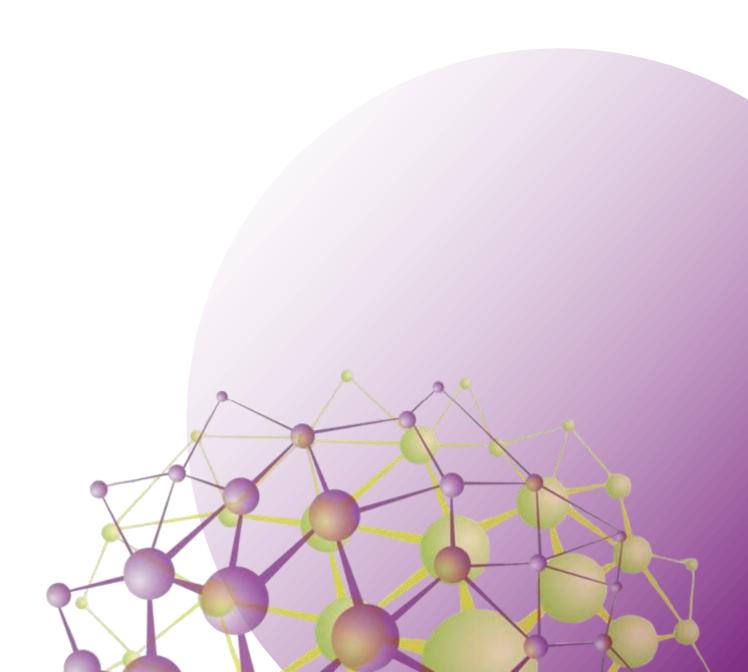


Demand from the agrochemicals segment is linked to the crop cycle and is stronger during H2



Consequently,
investors are urged to
compare financial
performance of each
quarter only with that of
the corresponding
quarter previous year to
evaluate business
progress on a
like-to-like basis

# **Introduction to Neogen Chemicals**



### **Update on Battery Chemicals (Neogen Ionics)**



4 Manufacturing Sites + ISO 9001:2015, ISO 258 828 789 21% 2 R&D Facilities 14001:2015 & ISO 45001:2018 Products developed Net worth - FY25 5-year Revenue Infrastructure Employees (of Manufacturing units certified on by in-house R&D which 14% of Quality & SHE management systems (INR crore) CAGR workforce is in R&D team) iii <del>->>></del> Largest Importer Customers Growing Promoters are Leading manufacturer of of Lithium across multiple contribution from technocrats with Bromine and Carbonate & industries Custom substantial Lithium Lithium-based including Synthesis and domain Contract specialty Hydroxide for last Pharma. expertise; chemicals. 3 decades -Engineering, Manufacturing cumulative operating since Strong **Battery** experience of 1991 – Over 30 Relationship with Chemicals and more than six Years of Strong Global Leading Agrochem decades History Lithium Miners & **Processors** 

### **Evolution of Neogen Chemicals**



1970's to 1991

Pre-Neogen

- Mr. HT Kanani is a Chemical Engineer from IIT Bombay. His association with Bromine chemistry started in the early 1970s
- Set up one of India's first Bromine plants using indigenous technology at Gujarat
  - Plant was later destroyed in 1970s by flooding in Morbi due to dam collapse
  - o Mr. Kanani worked as a consultant for setting up Bromine and other manufacturing units till 1984 to recover these losses
- In 1985, started manufacturing Bromine derivatives from a 600 sq. ft. plant to start making npropyl bromide and lithium bromide

1991 to 2016

Site I

- 'Neogen Chemicals' commenced business operations in 1991, at Mahape, Navi Mumbai manufacturing a few Bromine Compounds and Lithium Compounds
- Set up dedicated R&D and hired first PhD scientist in 2001
- Capacity expansions at Mahape plant took place in 2000, 2007 and 2012
- Dr. Harin (now MD) re-joined Neogen Chemicals in 2008 after pursuing his PhD in Chemical Engineering from University of Maryland, USA
- Reached Rs. 100 crore by FY16 from Mahape plant

2016 to 2019

Site I & II

- Acquired Solaris ChemTech Industries' Bromine derivatives plant at Vadodara in 2016 via slump sale
  - Included ~157,827 sq. meters of land, plant and machinery, ~50 trained manpower and several technologies developed inhouse
- Turnover more than tripled to Rs. 300 crore in FY19

2020 to 2024

**Multiple Sites** 

- Doubled Inorganic Chemicals capacity from 1,200 MT to 2,400 MT
- Raised ~INR 225 crore through preferential allotment in Dec 2021
- Signed agreement with MUIS, Japan to acquire manufacturing technology license for electrolytes in India
- Acquired 100% stake in BuLi Chem to offer organolithium products
- Raised ~ INR 253 crore through preferential allotment in Nov 2023
- Neogen Ionics acquired 65 acres of land in Pakhajan, Dahej PCPIR, for dedicated Battery Materials project
- Neogen Ionics commences sales of Lithium Salts and Electrolytes from Dahej SEZ plant

### **Milestones**



#### Leading manufacturer of Bromine and Lithium-based specialty chemicals since 1989

1998 1991 2012 2016 2020 2023 2025 Started operations Signed licensing Expanded the capacity Conversion to Increased reactor Achieved turnover of Increased the of Patancheru plant with Lithium salts public limited capacity at ₹100 crore agreement with MUIS, capacity of Mahape to 45,000 (BuLi Chem) from 120 and organic Inorganic Japan company Acquired bromide at litres Chemicals to MT active to 300 MT manufacturing Acquired 100% stake in 2,400 MT through Mahape active operations of Solaris BuLi Chem Greenfield Incorporation of wholly Chemtech Limited Raised ~INR 253 crore expansion at owned subsidiary of through preferential Dahej, Gujarat Neogen Ionics namely, allotment 'Neogen Morita New Materials Limited' Incorporated in 2023, Neogen Ionics acquired Execution of JV by and 65 acres of land in between Neogen Ionics Pakhajan, Dahej (NIL) and Morita **PCPIR** Investment (MIL) Approved Merger of Buli Chemicals Increased Organic with Neogen Chemicals reactor Chemicals Limited capacity to 407.000 litres Raised INR 132 Neogen Ionics Raised ~ INR 225 Started crore through begins sales of Lithium Salts & Incorporation as a manufacturing initial public crore through offering (IPO) and Electrolytes from private limited speciality bromine preference share Increased in Acquired land in Dahej SEZ Dahej SEZ plant capacity Offer for sale allotment company compounds 2024 2001 2019 2021 1994 2015

### **Business Overview**



#### **Organic Chemicals**

### Bromine Compounds

Organic compounds containing bromine, chlorine, fluorine, iodine-based, combinations thereof and others including grignard reagents

#### Organolithium

N Butyl Lithium and other organolithium products using highly reactive Lithium metal; key reagents for Lithiation reaction

### Advanced Intermediates

Combining bromination with other chemistries to create forwardintegrated valueadded products

### Custom Synthesis & Contract Manufacturing

Products developed for specific customers. Process know-how and technical specifications are developed in-house

#### **End User Industries**



**Pharmaceuticals** 





Flavors & Fragrances



Semi conductors



Electronic Chemicals

#### **Inorganic Chemicals**

The portfolio includes specialty, inorganic lithium-based chemical products which find applications across multiple industries

Eco-friendly VAM for cooling air/ water/ process equipment

#### **End User Industries**



Pharmaceuticals



Specialty Polymers



Battery Chemicals

#### Select Clientele





















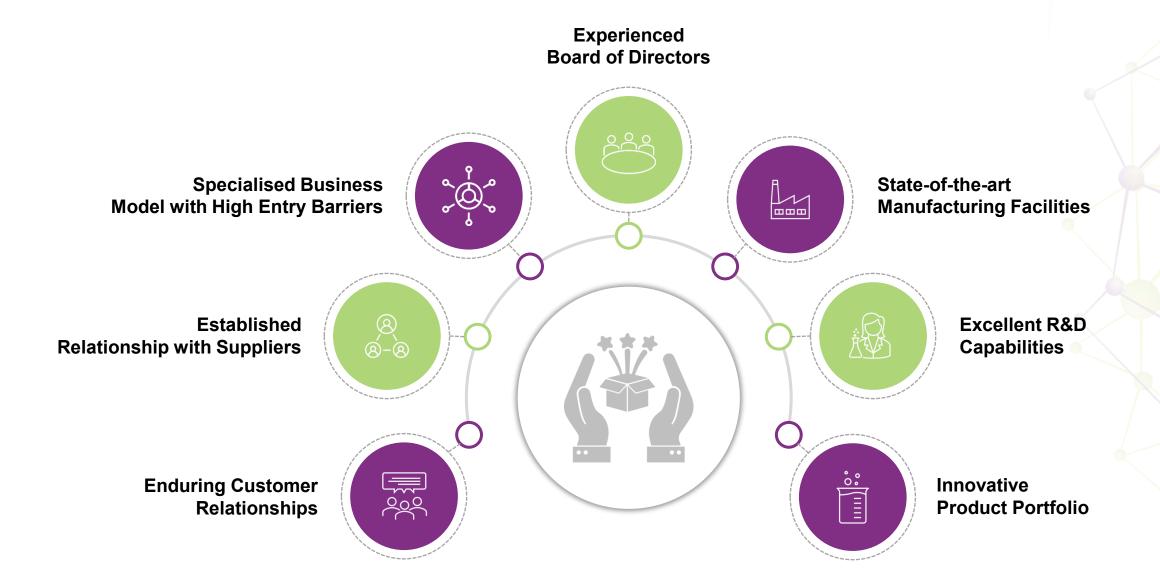






### **Unique value-proposition**





### **Experienced Leadership Team**





Mr. Anurag Surana, Non-Executive Chairman, NCL

- Holds a bachelor's degree in commerce with Honours from the University of Delhi
- Rich experience of over 35 years in the Specialty Chemical Industry
- Non-Executive/ Independent Director on the Board of several leading Specialty Chemical companies
- A well-known personality in the Agrochemical and specialty chemical industry in India, Europe and Japan
- To help elevate growth through sound corporate governance and translating strategy into reality via a culture of agile execution and accountability



Mr. Sanjay Mehta Non-Executive Chairman, NIL

- An eminent Chartered Accountant with over 45 years' experience
- Successfully managed the growth of M/s Akkad Mehta & Co. LLP
- Carved his niche as a thorough professional by consistently delivering solutions out of the box that are technically sound, innovative and implementable for the clients
- Brings in the best Governance practices and also provide quidance on compliance to the NIL Leadership Team



Dr. Haridas Kanani, • Chairman Emeritus

- Holds a bachelor's degree in chemical engineering from IIT, Bombay
- Established 1<sup>st</sup> Bromine Plant of India with Indigenous technology
- Guided Neogen as Chairman and Managing Director from 1989 to 2025 - over 35 years, growing 750x, exporting to 28 countries from multiple locations.
- Appointed as 'Chairman Emeritus' after completing 80 years of age to continue providing valuable guidance and mentorship to Neogen Chemicals

#### Dr. Harin Kanani

#### Managing Director Neogen Chemicals Limited (NCL)

- Holds a bachelor's degree in chemical engineering from IIT, Bombay and a Master's degree and a doctorate in chemical engineering from the University of Maryland
- Served as a research fellow at the University of Maryland, where he has published 4 first author manuscripts in the field of chemical engineering
- Joined NCL in 2008 and is on the Board since 2017
- Has previously worked with companies such as Asian Paints India and as a senior research scientist at Pioneer Hi-Bred International Inc. (DuPont Subsidiary) in the United States



### Mr. Shyamsunder Upadhyay

#### Whole time Director

- Holds a master's degree in science from Vikram University, Ujjain
- 41 years of work experience in the field of chemicals
- Oversees maintenance, projects, logistics, administration and engineering store in the company

#### Mr. TCN Sai Krishnan

#### **Executive Director**

- Holds MBA degree with Chemical engineering
- 33 years of experience in Manufacturing, Projects, Procurement & Supply Chain with specialty chemicals, petrochemicals, paints, inks & FMCG industries

#### Mr. Gopikrishnan Sarathy

#### **Chief Financial Officer**

- Associate member of the Institute of Chartered Accountants of India, and Diploma in IFRS from ACCA UK
- Over 25 years of diverse experience in the field of Finance & Accounts, Strategic Planning and Budgeting, M&A and Investor relations among others

#### Mr. Kirit Chauhan

#### President - HR & Admin

- Holds a degree in M.L.W., PGDHRM with a focus on Labour Laws from South Gujarat University
- Extensive experience in human resources and administration

#### Mr. B P Pant

#### President – New Prod.

- Holds M Sc degree in Organic Chemistry from the Department of Chemistry at Pune University
- Over 2 decades of extensive work experience in the chemical industry, with focus on business development

### Mr. Hideji Hosoda

#### President – Neogen Japan

- Veteran with more than 4 decades of experience and a well-known person in the agrochemical industry in Japan
- Plays a very active role in Advising Neogen on all strategic initiatives in the Battery Chemical and other Specialty Chemical business in Japan

### **Large Manufacturing Infrastructure – Neogen Chemicals**



#### **Strong Manufacturing Infrastructure**



Factory	Land Area	Land Utilisation	Capacity		Certifications of Manufacturing Facilities
			Organic Chemicals (Reactor capacity)	Inorganic Chemicals (Tonnage)	
Mahape (Since 1991)	4,045 m <sup>2</sup>	100%	69 m <sup>3</sup>	9 m <sup>3</sup>	ISO 9001:2015 from Bureau Veritas Certification Holding SAS
Vadodara (Since 2017)	161,874 m²	20%	111 m <sup>3</sup>	-	ISO 9001:2015, ISO 14001:2015 and ISO 45001:2018 certifications from Bureau Veritas Certification Holding SAS
Dahej (Since 2020)*	43,374 m²	-	Earlier 258 m³	Earlier 30 m³	ISO 9001:2015, ISO 14001:2015 and ISO 45001:2018 certifications from Bureau Veritas Certification Holding SAS. Also, GMP (Good Manufacturing Practices) certified by SGS
Total	209,293 m <sup>2</sup>		438 m³	39 m³	
Patancheru (May 2023)	16,187 m²	50%	300 MTA	-	ISO 9001:2015, ISO 14001:2015 and ISO 45001:2018 certifications from Bureau Veritas

<sup>\*</sup>Following the fire incident at Dahej plant in March 2025, its current capacity is unavailable. However, a replacement plant of the same capacity is currently under construction, planned to come by next year

#### **Quality Control and Quality Assurance**



#### Dedicated QC and QA team in place monitoring the entire manufacturing process at all stages right from initial testing stage to the final product

 Implemented current good manufacturing practice (cGMP) prescribed by the US FDA as applicable for intermediates

#### **World-class operational practices**



- Zero Liquid Discharge, significantly reducing water usage
- Focus on compliance with stringent quality and EHS norms



11 Ph. D.

continue to deploy resources

time overseeing the functioning of **R&D** divisions

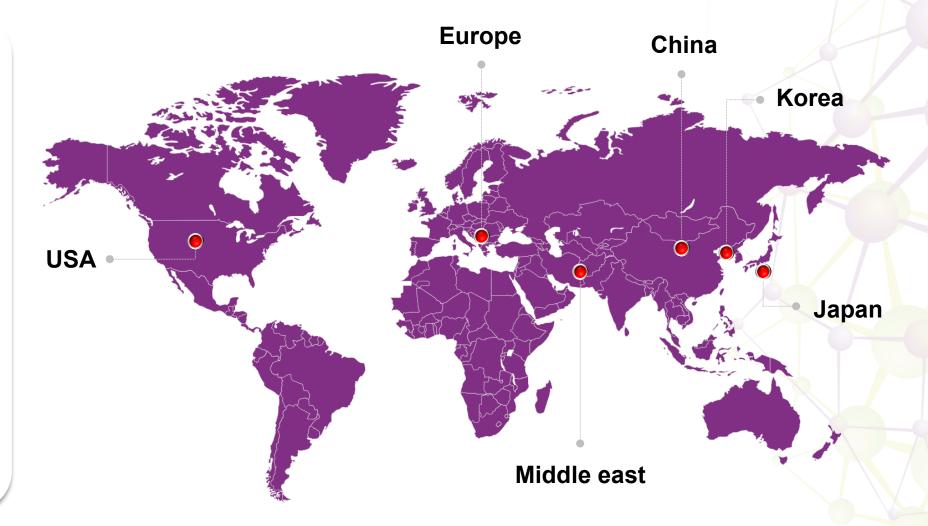
product portfolio has grown from 20 products in 2001 to 258 products in **Q2 FY26** 

### **Key Export Geographies**

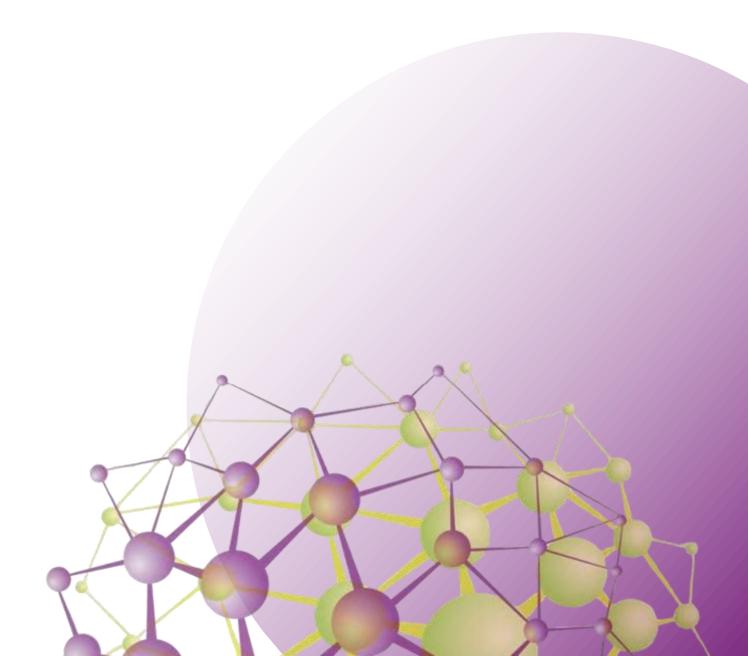


**Export sales of** 

28% in FY25



# **Industry Overview**Lithium-ion Batteries



### **Strong Opportunities in Lithium Battery Sector - India**



Government's PLI scheme: Strong demand for locally manufactured batteries is expected to catalyse the growth of India's EV ecosystem

- Target Incentive Outlay of INR 18,100 crore
- Manufacturing capacity of 50 Gwh of ACC
- 60% of Battery Material to be Indigenous

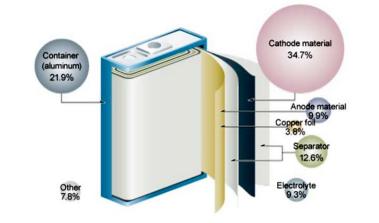
Ola Gigafactory commissioned 2.5 GWh capacity, scaling to 5.9 GWh by March 2026

Commercial production of battery cells from more players is anticipated to begin soon (Exide expected to start in H2 FY26; Tata, Waaree, Reliance, Amara Raja to start in FY27)

Direct investment of around INR 45,000 crore in ACC Battery storage manufacturing projects

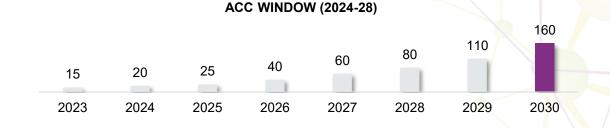
### Lithium-ion battery (3.7v)

Approximate
Cost Component
Break up\*



#### **Demand Estimates for the Indian Market**





Lithium Cells (GWh)

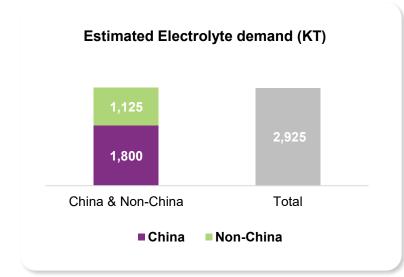
This will translate into Electrolyte demand of >150,000 MT by 2030 as per Company estimates. Based on this, Lithium Electrolyte Salt demand will be 15,000 to 22,500 MT given that Electrolyte comprises of 10% to 15% of Lithium Electrolyte Salts

### **Strong Opportunities in Lithium Battery Sector - Global**



#### **Demand Estimates for the Global Market (By 2030)**







Demand for non-Chinese Electrolyte and Lithium Salts is projected to increase substantially by 2030

Manufacturing of Lithium-Ion battery cells ramping up in India. Project implementation by major battery manufacturers on schedule. This will support demand for Electrolyte and inhouse consumption of Lithium Salts

To secure the US Govt. Tax credit (45X), U.S. LiB cell producers must adhere to Foreign Entity of Concern (FEOC) guidelines. This necessitates a shift to non-FEOC suppliers by 2027. Consequently, most international customers are proactively accelerating their supplier transition to non-FEOC sources in different phases during 2026 to mitigate compliance risk and ensure continued eligibility for the credit with full transition expected by 2027

### **Way Forward**

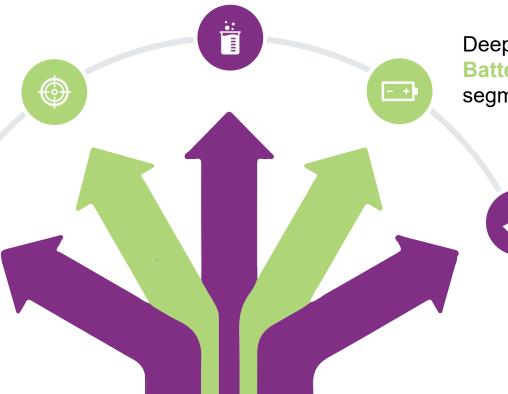


### Expand capabilities in adjacent high-end complex chemistries



Augment the capacities of Organic and Inorganic Chemicals





Deep inroads in the Battery Materials segment

Leverage strong R&D expertise to introduce innovative offerings

### Sustainability: Driving Value through ESG Excellence



### Strategic ESG Integration for Sustainable Growth



### Clean Energy Focus

The upcoming Dahej
Greenfield project is
strategically focused on
manufacturing Lithium-ion
Battery Materials and
Specialty Chemicals,
directly supporting the
global clean energy
transition



#### Robust Oversight

ESG risks are formally integrated into the mandate of the Risk Management Committee, ensuring sustainability considerations inform core business strategy



### Ethical Foundation

The Board has approved comprehensive policies covering all 9 principles of the National Guidelines on Responsible Business Conduct (NGRBC), extending to our value chain partners. Zero complaints reported for corruption, bribery, or human rights violations in the reporting period



# Strengthening Corporate Governance

Aligned with best corporate governance practices, the Company separated the positions of Chairman and Managing Director.

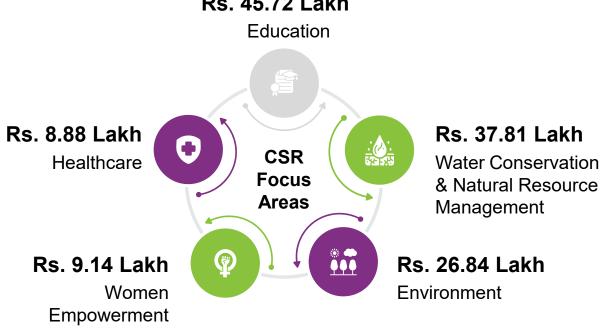
Mr. Anurag Surana, a non-promoter family member, was designated as the Non-Executive Chairman

### **CSR Approach: Focusing On The Greater Good**



### **Shaping an Inclusive and Sustainable Future**

#### Rs. 45.72 Lakh











Securing the EcoVadis Silver Medal for 2025 highlights Neogen's continued progress in ESG and its firm commitment to sustainability and responsible business practices.



### **Contact Us**



#### **About Neogen Chemicals Limited**

Incorporated in 1989, Neogen Chemicals Ltd. (NSE Code: NEOGEN; BSE Code: 542665) is India's one of the leading manufacturers of Bromine-based and Lithium-based specialty chemicals. Its specialty chemicals product offerings comprise of Organic as well as Inorganic chemicals. Its products are used in pharmaceutical and agrochemical intermediates, engineering fluids, electronic chemicals, polymer additives, water treatment, construction chemicals, and aroma chemicals, flavours and fragrances, specialty polymers, Chemicals and Vapour Absorption Chillers – original-equipment manufacturers and with new upcoming usage in lithium-ion battery materials for energy storage and Electric Vehicles (EV) application. Over the years, Neogen has expanded its range of products and at present, manufactures an extensive range of specialty chemicals which find application across various industries in India and the world. It has a product portfolio of over 258 products.

In addition to manufacturing specialty chemicals, Neogen also undertakes custom synthesis and contract manufacturing where the product is developed and customised primarily for a specific customer, but process know-how and technical specifications are developed in-house.

The Company has announced plans to utilise its three decades of experience in Lithium Chemistry to manufacture Lithium-Ion battery materials with an initial investment plan of manufacturing electrolytes and Lithium electrolyte salts.

The Company operates out of its four manufacturing facilities located in Mahape, Navi Mumbai in Maharashtra, Dahej SEZ, Bharuch and Karakhadi, Vadodara in Gujarat and in January 2025 Buli Chemicals India Private Limited- the wholly owned subsidiary was merged with the Company, which has its manufacturing unit located in Patancheru, Hyderabad.

In December 2023, Neogen Ionics, a wholly owned subsidiary of Neogen Chemicals Limited acquired 65 acres of land in Pakhajan, Dahej PCPIR, Gujarat dedicated for projects related to battery materials where construction has significantly progressed and expected to start during 2026. Neogen Ionics Limited has also started one of the earliest LIB electrolyte facility at Dahej SEZ site in April 2024.

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# Thank You

