

BAJAJ STEEL INDUSTRIES LIMITED 49th Annual Report 2009-2010

# BAJAJ STEEL INDUSTRIES LIMITED **BOARD OF DIRECTORS**

Chairman

Shri Hargovind Bajaj

**Managing Director** 

Shri Rohit Bajaj

**Executive Director** 

Shri Sunil Bajaj

Directors

Shri Vinodkumar Bajaj Shri Lalchand Mutha Smt. Ramadevi Ruia (upto 29.07.2010) Shri Kamal Kishore Kela Shri Mohan Agrawal Shri Alok Goenka Shri Raj Kumar Lohia Shri Rajiv Ranka Shri Deepak Batra

Company Secretary

Shri Jagdish Shirke

Chief Financial Officer

Shri Manoj Dhoot

**Auditors** 

B. Chhawchharia & Co.

602, Govind Estates, Plot No. 172 Shivaji Nagar, Nagpur – 440 010

Bankers/Financial Institution

SICOM LIMITED, Mumbai State Bank of India, Bhopal The Karur Vysya Bank Limited & Axis Bank Limited, Nagpur

R&TAgent

Adroit Corporate Services Private Limited 1st Floor, 19/20, Jaferbhoy Industrial Estate Makwana Road, Marol Naka, Mumbai - 400059 Tel: (022) 2859 0942/4442/4428/4060

E.mail: adroits@vsnl.net

Registered Office

Imambada Road NAGPUR - 440 018 email: <u>cs@bajajngp.com</u>

Works

Imambada Road Nagpur - 440 018

Plot No. C-108 Hingna MIDC Area, G-108, Butibori, MIDC Area, Nagpur

(Maharashtra)

### **NOTICE TO MEMBERS**

NOTICE is hereby given that the Forty – Ninth Annual General Meeting of the Members of Bajaj Steel Industries Limited will be held on Wednesday the 1<sup>st</sup> day of September 2010 at 4.00 P.M. at VIA Hall, Udyog Bhavan, Civil Lines, Nagpur – 440 001 (Maharashtra) to transact the following business:

### ORDINARY BUSINESS:

- To receive, consider and adopt the Profit and Loss Account for the year ended 31st March, 2010 and the Balance Sheet as at that date and Reports of the Auditors and Directors thereon.
- To declare dividend on Equity shares of the Company for the year ended 31<sup>st</sup> March, 2010
- To consider and if thought fit, to pass, with or without modification(s), the following resolutions as Ordinary Resolution:
  - "RESOLVED THAT pursuant to the provisions of Section 224 and other applicable provisions, if any, of the Companies Act 1956, M/s B.Chhawchharia & Co, Chartered Accountants, Nagpur, the retiring Statutory Auditors, be and hereby re-appointed as the Statutory Auditors of the Company to hold office till the conclusion of the next Annual General Meeting at a remuneration as decided by the Board of Directors of the Company."
- To appoint a Director in place of Shri Alok Goenka, who retires by rotation, and being eligible, offers himself for re-appointment
- To appoint a Director in place of Shri Rajiv Ranka, who who retires by rotation, and being eligible, offers himself for re-appointment

### SPECIAL BUSINESS:

- "RESOLVED THAT Shri Deepak Batra, who was appointed as an additional Director be and is hereby appointed as an Independent Director of the Company."
- 7. REPLACING THE ARTICLE 99 RELATING TO QUALIFICATION SHARES OF DIRECTOR IN THE ARTICLES OF ASSOCIATION OF THE COMPANY:
  - "RESOLVED THAT pursuant to the provisions of Section 31 of the Companies Act, 1956 and other provisions, if any as may be applicable, the Existing Article 99 relating to Qualification Shares of Directors in the Articles of Association of the Company be and hereby deleted and substituted by the following Article:
  - "Article 99: There shall not be any qualification share necessary for qualification of any Director in the Company."

FURTHER RESOLVED THAT the Board of Directors of the Company be and is hereby authorized to do such other acts, deeds, things as may be necessary for giving effect to the said resolution."

Registered office: Imambada Road, Nagpur - 440 018

By order of the Board

Jagdish Shirke Company Secretary

Dated: 29.07.2010



### NOTES

- (a) Relevant explanatory statement pursuant to Section 173(2) of the Companies Act, 1956 in respect of resolutions set under Item No. 6 & 7 is appended below.
- MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A (b) PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER.
- (c) The Register of Members of the Company will remain closed from 14<sup>th</sup>August, 2010 to 1<sup>st</sup>September.
  - Dividend on Equity Shares as recommended by the Board of Directors for the Financial Year ended 31st March, 2010, when declared at Annual General Meeting, will be paid to the members whose
  - i. as Beneficial Owners as per List to be furnished by the Depositories in respect of the Shares held in Demat Form as of the Book Closure Date.
- ii. as Members on the Register of Members of the Company as on 1st September, 2010 after giving effect to all valid Share Transfer in physical form which could be received by the Company / Transfer Agent upto end of the Business hours on the 13th August, 2010. (d) Members are requested to :
- - (I) Intimate to the R&T Agent about the changes, if any, in their registered addresses, Dividend
  - (ii) Quote their Folio Number in all their correspondence.
- Members who have multiple folios with identical order of name are requested to intimate to the R & T Agent these folios to enable the R & T Agent to consolidate all share holdings into one folio.
- - This is to inform that 55.95% of the total equity shares have already been dematerialized as of 31stMarch, 2010. Shareholders who have not dematerialized their shares may opt the same
- (g) Registrar and Share Transfer Agent :
  - M/s Adroit Corporate Services Private Limited, 1st Floor, 19/20, Jaferbhoy Industrial Estate, Makwana Road, Marol Naka, Mumbai-400 059 is Registrar and Share Transfer Agents. Therefore Shareholders of the Company are advised to send all future documents/correspondence such as request for Dematerialisation of Shares, Transfers of Shares, Change of Address, Change of Bank Mandate/ECS and other Share related matters to M/s Adroit Corporate Services Private Limited at the Change of Information/ Bank Mandate:
- - The members/ shareholders holding shares in physical form are requested to notify/ update any change in their address, Bank Mandate e.g. Name of bank, account number, branch address and ECS number to Registrar and Share Transfer Agent and/ or the Company or to their respective Depository Participants (DP), if the shares are held in electronic form.

# EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956

### ITEM NO. 6

The Securities and Exchange Board of India (SEBI) vide Circular No. SEBI/CFD/DIL/CG/1/2008/08/04 dated 8th April, 2008 has amended the Clause 49 of the Listing Agreement. In view of applicability of Clause 49 to the Company during the year 2009 -10 due to increase in limit of Net Worth of the Company more than Rs 25 crores, the Company is required to have 50% composition of Board consist of independent Directors

In view of above, Shri Deepak Batra was appointed as an Additional Director of the Company on 3rd March, 2010 and further reappointed on 11th May, 2010. In terms of Section 260 of the Companies Act, 1956, the term of Shri Deepak Batra as an Additional Director of the Company expires at the ensuing 49th Annual

Therefore, the Directors of the Company recommended the above resolution for the approval of the Members. The Company has received a valid notice and requisite deposit from a member of the Company Under Section 257 of the Companies Act, 1956 proposing the candidature of Shri Deepak Batra for the office of the Director. Shri Deepak Batra is interested in the said resolution as it relates to his appointment.

Save as aforesaid, none of the other remaining Directors of the Company, in any way concerned or interested ITEM NO. 7

The Directors desire that the requirement of qualification share for holding the post of Directors is unnecessary and each time, even for appointment of Independent Professional Directors, the existing Article bind for holding of qualification shares. The Company desires to avoid unwanted compliances for

In view of above, your Directors are proposed the resolution for deletion and substitution of Article 99 of the

Save as aforesaid, none of the Directors of the Company, in any way concerned or interested in the



# REPORT OF THE DIRECTORS

The Directors presents their Forty–Ninth Annual Report on the affairs of the Company together with the Audited Accounts for the year ended 31st March, 2010:

| FINANCIAL RESULTS :                      | <del></del>       | <del></del>               |
|--|-------------------|---------------------------|
|  |                   | RUPEE                     |
| •  | <u>31.03.2010</u> | <u>31.03.2009</u>         |
| SALES AND OTHER INCOME                   | 2,282,240,338     | 0.540.51                  |
| Profit before Interest & Depreciation    |                   | _2,616,613,376            |
| Less: Interest                           | 259,966,140       | 321,271,215               |
| Depreciation                             | 55,999,830        | 44,729,064                |
|  | 51,392,407        | 43,138,545                |
| Add : Extra Ordinary Item                | 152,573,903       | 233,403,606               |
| Profit before Tax                        | (-)               | (-)                       |
| Provision for Taxation                   | 152,573,903       | 233,403,606               |
| Net Profit                               | 50,131,000        | 82,225,500                |
| Add : Bajance Brought Forward            | 102,442,903       | 151,148,606               |
| from previous year                       |                   | ŕ                         |
| providus year                            | 18,586,973        | 12,586,147                |
| Less: Appropriations:                    | 121,029,876       | 163,734,753               |
|  |                   | 1 ,                       |
| Proposed Dividend                        | 4,400,000         | 4,400,000                 |
| Corporate Dividend Tax                   | 730,785           | 747,780                   |
| Transfer to General Reserve              | 80,000,000        | 140,000,000               |
| Balance Carried Forward to Balance Sheet | 35,899,091        |                           |
|  | 121,029,876       | 18,586,973<br>163,734,753 |

### DIVIDEND:

Your Directors are pleased to recommend a Equity Dividend of Rs. 2.00/- per share. The Dividend as recommended would involve an outflow of Rs. 44.00 Lacs towards Dividend and Rs. 7.31 Lacs towards corporate dividend tax, resulting in a total outflow of Rs. 51.31 Lacs. The dividend will be distributed to the members whose names appears on the register of members as on record date.

### **WORKING & FUTURE PROSPECTS:**

The Company's performance was effected due to a very long dry spell in the country. During the year under review, the turnover of the Company has been gradually decreased from Rs. 261.66 crores in the year 2008-09 to Rs. 228.22 crores in the year 2009-10 representing a fall of 12.78% The profitability of the Company has also been affected as the profit of the Company has decreased from Rs. 15.11 crores for the year 2008-09 to Rs.10.24 crores in 2009-10. The Board of Directors are trying their best to improve the performance of the Company. The working of both the division of the Company is given

### STEEL DIVISION:

The steel division is concentrating in its core business of manufacturing Cotton ginning and Pressing machines which has a great potential to expand, considering the increasing cotton cultivation in India & abroad. The company is also exploring addition of Newer machines and developing new technologies in coming days.

### PLASTIC DIVISION (SUPERPACK):

The Sale / Disposal of Superpack Division has been approved by the Shareholders of the company on  $10^{\rm th}$  July, 2009 and authorised the Board of Directors to dispose off the Division at such price as

Pursuant to the approval, the sale / disposal of the Superpack Division is under process and expected to complete during the current financial year.

### PREFRENTIAL ALLOTMENT:

The Company is in the process of expanding its business activities by way of expansion plans. In view of the need of Long term working capital to cater the need of the consistent expansion plans undertaken by the Company, the company has issued and allotted 3,00,000 Lacs Share Warrants on 11th May, 2010 to meet the funds requirement. The Company has passed the special resolution Under Section 81(1A) of the Companies Act, 1956 and pursuant to SEBI Regulations vide Extra-ordinary general Meeting held on 30th April, 2010. The Company has received 25% application money towards share warrants amounting to Rs 1.98 Crores. The aforesaid share warrants will be convertible into equity share on exercise of conversion option by the allottees within the period of 18 months from the date of allotment and balance

# RATING AGAINST THE BANKING FACILITIES:

Your Directors are glad to inform you that the Company has been rated with A+(Adequate safety- stable) by CRISIL in respect of Bank borrowings.

### AUDITORS' REPORT:

The observations made by the auditors read together with the relevant notes thereon, are self - explanatory.

### PUBLIC DEPOSITS :

The total public deposits as on 31st March, 2010 amounted to Rs 10,882,000/-. Two deposits amounting to Rs. 15,000/- though matured before 31st March, 2010 were not claimed by the depositors. As on date all the two unclaimed deposits have been paid. On or after 15th September, 2009 the Company has decided not to accept public deposits unless otherwise further decided by the Company. INDUSTRIAL RELATIONS:

Industrial relations remained cordial during the year. Employees' competencies and skills were enhanced by exposing them to several internal and external training programs. Various measures were taken to

### DIRECTORS :

Shri Alok Goenka and Shri Rajiv Ranka retires by rotation and being eligible offers themselves for

Shri Ashish Bajaj was the whole Time Director (WTD) of the company for Superpack division and his term of office as WTD expired on 29.10.2009. Subsequently company has requested him to look after Superpack Division till its final disposal / sale of the same. Thereafter, Shri Ashish Bajaj was appointed as a Chief Executive Officer (CEO) of Superpack Division, for the period of two years w.e.f. 20.03.2010 which was recommended by the Selection Committee to the Board subject to the approval of Shareholders of the Company and Central Government. The Company obtained the approval of the Shareholders with requisite



majority through postal ballot process as declared by the Scrutinizer in his report on 1st April, 2010. The company has filed the requisite forms for taking Central Government approval and the same is awaited. During the year, Shri Deepak Batra was appointed as an Additional Director (Independent-Non executive) of the Company on 3<sup>rd</sup> March, 2010 and further reappointed on 11<sup>rd</sup> May, 2010. In terms of Section 260 of the Companies Act, 1956, the term of Shri Deepak Batra as an Additional Director of the Company expires at the ensuing Annual General Meeting. The resolution for his appointment as an Independent Directors have been included in the notice for approval of the members.

Further, Smt Ramadevi Ruia has resigned from the Board of Directors of the Company with effect from 29.07.2010. She has resigned due to the old age and health problems. The Board has accepted her resignation and relieved her at its Board Meeting held on 29.07.2010. The Board of Directors extends their sincere appreciation to Smt Ramadevi Ruia for her contribution to the Company. The Board of Directors also wish for her good health and long life.

# CORPORATE GOVERNANCE REPORT:

Your Directors are pleased to report that the Clause-49(Corporate Governance) is applicable to the Company during the year 2009 -2010 in view of net worth of the Company crossed the limit of Rs 25 crores. Accordingly, the Company had taken steps for appointment of Independent Directors on the Board of the Company and also constituted the Audit Committee, Remuneration Committee and Investor Grievance/

A certificate from the Statutory Auditors- M/s B.Chhawchharia & Co, Chartered Accountants, Nagpur; confirming compliance with conditions as stipulated under the aforesaid Clause 49 is annexed to the Report of Corporate Governance.

### **AUDIT COMMITTEE:**

As the Clause 49 (Corporate Governance) is applicable to the Company during the year 2009- 2010, the Company constituted the audit committee of the board under Chairmanship of Shri Deepak Batra, Chartered Accountant consisting of Independent members Shri Rajiv Ranka and Shri Alok Goenka as a practice of good Corporate Governance.

#### PROJECTS:

The Company is having distinguished manufacturing facilities in India for Cotton Ginning & Pressing Plants/Machineries. The facilities are equipped with state of art machines with latest technologies and managed by team of engineers. Moreover, the Company is in the process of expanding its business activities by way of expansion plans. The Company has acquired land admeasuring 38757.50 sq. meters at Plot No. G-108 at Butibori Industrial Area, Nagpur, where the Company is planning to manufacture new machineries like Cotton Seed Delinting Machines/Decorticating Machines, Oil Mill Machineries, Steel Structure Buildings and Electrical Intelligent Panels for increased volume.

# PARTICULARS OF EMPLOYEES U/s 217 (2A):

As per Annexure attached with the Directors Report.

### RESEARCH AND DEVELOPMENT:

The Company recognizes that focused initiative on the development of new products would form the backbone of the Company's future business performance and profitability. Keeping this in view, the Company has increased its efforts in terms of development of new products in the Company's in House Research and Development Centre. At present, the Company is working on various products like Fire Detection System for Cotton Ginning Plant, improved model of Double Roller Cotton Ginning Machine, etc under the able leadership of Shri Sunil Bajaj, Executive Director. Research and Development is a continuous phenomenon in the Company and due to which the Company is able to launch successfully various new products like Auto Feeder, Down Packing Cotton Bailing Press, Overhead Distribution Conveyor Raw Cotton Feeding System, etc in the earlier years.

### CONSERVATION OF ENERGY:

The Company lays great emphasis on savings in the cost of energy consumption. Achieving reduction in the per unit consumption of energy is an ongoing exercise in the Company. Effective measures have been taken to minimize the loss of energy as far as possible. TECHNOLOGY ABSORPTION

The Company is always in pursuit of finding the ways and means to improve the performance, quality and cost effectiveness of its products. The technology used by the Company is updated as a continuous

# FOREIGN EXCHANGE EARNINGS AND OUTGO:

Details of foreign exchange earnings through exports and foreign exchange outgo on account of imports, expenditure on Traveling and other matters etc. are shown in the Notes No. 13(b), 13(c) and 13(d) respectively of Notes on Accounts. To avoid repetition, the members are requested to refer to these Notes.

### LISTING OF SHARES :

The Equity Shares of the Company are listed on the Bombay Stock Exchange Ltd, The Delhi Stock Exchange Limited and the Calcutta Stock Exchange Limited. The Company has paid annual listing fees of the Stock Exchange for the financial year 2009-2010. There are no trading of Company's shares at the Delhi Stock Exchange and the Calcutta Stock Exchange. However the company has paid the annual listing fees to The Delhi Stock Exchange and the Calcutta stock exchange.

# DIRECTORS RESPONSIBILITY STATEMENT:

As per provision of Section 217(2AA) of the Companies Act, 1956, the Directors confirm that :

- In the preparation of annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures.
- The accounting policies have been consistently applied and reasonable and prudent judgement and estimates have been made so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2010 and the Profit and Loss Account of the Company for the period.
- c. Proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 has been taken for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- The annual accounts have been prepared on a going concern basis.

### **AUDITORS:**

M/s B. Chhawchharia & Co., Chartered Accountants, Nagpur retires at the conclusion of the ensuing Annual General Meeting and are eligible for re-appointment.

### ACKNOWLEDGEMENT:

The Directors are grateful to the Bankers and Financial Institutions for their continued support, co-operation and assistance during the year.

The Directors express their thanks for the sincere and dedicated efforts put in by the workers, staff and

FOR AND ON BEHALF OF THE BOARD

PLACE: NAGPUR Dated: 29.07.2010 HARGOVIND BAJAJ CHAIRMAN



# ANNEXURES TO THE DIRECTORS' REPORT

INFORMATION PURSUANT TO SECTION 217(2A) OF THE COMPANIES ACT, 1956 READ WITH THE COMPANIES (PARTICULARS OF EMPLOYEES) RULES, 1975 AND FORMING PART OF THIS DIRECTORS' REPORT FOR THE FINANCIAL YEAR ENDED AS ON 31<sup>ST</sup> MARCH, 2010 :

|                     | $\overline{}$ | <del></del> - |                 |             |                             | LD AS OR   | 1315' MARCH, 2010  | :                         |
|---------------------|---------------|---------------|-----------------|-------------|-----------------------------|------------|--|---------------------------|
| <u> </u>            | <u></u> ,     | Qualification | Date of joining | Designation | Remuneration<br>(Per Annum) | Experience | Last Employment  | Equity Shares held in the |
| Shri M.K.<br>Sharma | 53            | M.Com         | 19.10.1996      | President   | Rs.47.03 Lacs               | 20 years   | Worked as a Chief<br>Commercial Manager<br>in Pepega Kores<br>Group From 1994 to<br>1996 | Company                   |
| Names               | of o          | mala          |                 |             |                             |            | _ <del>_</del>   |                           |

Names of employee employed for part of the year and were in receipt of remuneration at a rate of not less than Rs 2 Lacs Per Month in terms of Section 217 (2A) of the Companies Act, 1956.

|   | NIL | _ |   |   | _ | _ | _ | _ | _ | _ | _ | _ | — | _ | <br>— | _ |
|---|-----|---|---|---|---|---|---|---|---|---|---|---|---|---|-------|---|
| _ |     |   | - | — |   |   | _ | _ |   | _ | _ | _ | _ |   |       |   |

### NOTES:

- 1. Experience includes number of years of service elsewhere, wherever applicable;
- 2. Shri M. K. Sharma is not a relative of any Director of the Company;
- 3. Further , Shri M. K. Sharma is in full time employment with the Company;
- 4. The details of aforesaid are available at the Registered Office of the Company for inspection.

# DETAILS OF THE DIRECTORS SEEKING APPOINTMENT/ RE-APPOINTMENT AT THE FORTHCOMING ANNUAL GENERAL MEETING {Pursuant to Clause 49 of the Listing Agreement}

| Name of Directo   | (, stadefit to Clause   | 49 of the Listing Agreem   | (ant)   |
|---|---|--|---|
| Shri Alok Goenk   |   | Date of Appointmen   | <del></del>   |
| John Alok Goenk   | 19.12.1956  | 18.10.2007   | audinication  |
| Expertise in spec functional areas  | processing and posiculty  | are of owner to  | B. Tech (IIT Kanpur) M.S USA agement of plastic                                       |
| Directorship held other Companies   | in M/s Savatram Dairy F M/s Akay Mouldings F  | Products 1 in it   |   |
| Membership/<br>Chairmanship of<br>committee                                 | i. Audit Committee – Mi<br>ii. Investor Grievance / S<br>iii. Remuneration Commi  | nited<br>ember   | e – Member  |
| Shareholding in Ba<br>Steel Industries<br>Limited                           | ajaj 100 Equity Shares  | mee – Member   |   |
| Shri Deepak Batra   | 30.07.1957  | 02.02.02.0   | <del></del>   |
| Expertise in specific functional areas                                      | Having more than 20 year commerce and industry.   | 03.03.2010   | Chartered Accountant  |
| Directorship held in other Companies  |   | ncial Services Private Lir   |   |
| Shareholding in Baja<br>Steel Industries<br>Limited                         | i. Audit Committee - Cha ii. Investor Grievance / Sh iii. Remuneration Committe aj 100 Equity Shares  | Oro Terret   | – Chairman  |
| Shri Rajiv Ranka  | 18.11.1953  | 18.10.2007   | BE – Mechanical from Birla<br>Institute of Technology and                             |
| Expertise in specific functional areas                                      | He has setup an SSI unit management of Kinetic Engitill 1987 and was instrumented in 1987 he became Managin largest diecasting foundry in electrical division for two whe | Duro Foam in Nagpur<br>neering Limited as an Inc<br>d in setting up of Kinetic H<br>ng Director of Jayahind Ir                   | in 1983. He joined the harge of Material Projects onda project in Pithampur.          |
|   | In 1993, He incorporated M/s Polyurethane form spate  | eler in collaboration with<br>is head materials at Baja<br>Alpha Foam Limited in P   | Mitsuba & Toya Deuso of Jempo Limited.  |
| Directorship held in other Companies  | Japan. He has also worked a in 1993, He incorporated M/s Polyurethane foam, seats Spunbond non woven fabric & M/s Alpha Foam Limited                                      | eler in collaboration with<br>is head materials at Baja<br>Alpha Foam Limited in P   | Mitsuba & Toya Deuso of Jempo Limited.  |
| Directorship held in other Companies  Membership/ Chairmanship of committee | In 1993, He has also worked a<br>In 1993, He incorporated M/s<br>Polyurethane foam, seats<br>Spunbond non woven fabric 8  | peler in collaboration with is head materials at Baja Alpha Foam Limited in P plastics, vaccume part Spunlace Non woven factors. | Mitsuba & Toya Deuso of j Tempo Limited. une which manufactures s, Polyethylene Foam. |



### MANAGEMENT DISCUSSION AND ANALYSIS

### FORWARD LOOKING STATEMENTS:

#### 1. Disclaimer

These financial statements have been prepared in compliance with the requirements of the Companies Act, 1956 and Generally Accepted Accounting Principles (GAAP) in India. All statements that address expectations or projections about the future, including, but not limited to statements about the company's strategy for growth, product development, market position, expenditures and financial results are forward looking statements. Forward looking statements are based on certain assumptions and expectations of future events. The company cannot guarantee that these assumptions and expectations are accurate or will realised. The Company's actual results, performance or achievements could thus differ materially from those projected in any such forward – looking statements. The Company assumes no responsibility to publicly amend, modify or revise any forward looking statements, on the basis of any subsequent developments, information or events.

### 2. Future Trend & Opportunities:

The technological developments on Ginning & Pressing Machinery has acted as an driving force in structural shirt from old outdated to more productive advance machinery. By and large the good pace of technology development and dissemination has been witnessed in India in the last 10 years. The continuous thrust of Government, research institutes like Central Institute for Research on Cotton Technology, organizations like Cotton association of India and machinery manufactures towards technological developments will prove a driving force for the further improvement of cotton ginning and pressing machinery in future. The growth rate for utilization of cotton is about 10-15%, at present and among all the natural fibers cotton constitutes about 80% of the total consumption of natural fibers in the world. There are various possibilities to increase the use of cotton for diversified product manufacture, thus the requirement of modernization machinery is going to increase which will improve the working of the company in the core business. Further, the company has planned to take up the other areas of cotton ginning & pressing factories such as building structures, electrical panels, fire diversion, humidification systems and advanced material handling systems which will result in substantially higher value for orders as compared to earlier orders only for core machinery.

The Company has also started manufacturing Delinting and Decorticating Plant Machineries as well as other items for the same on turnkey basis under technical collaboration with M/s. Continental Eagle Corporation USA, this will also result in additional business.

### INDUSTRY STRUCTURE & DEVELOPMENT:

Primarily, the Company is consisting two Divisions viz Steel Division and Superpack (Plastic) Division. Steel Division of the Company is having distinguished manufacturing facilities in India for Cotton Ginning & Pressing Plants located at Imambada Road and C-108, Hingana Industrial Area, Hingana, Nagpur. However, during the year 2009-10, the Company has also started export of Cotton Bales through its Cotton Division.

The Superpack Division of the Company is for manufacturing of Masterbatches. However, the Superpack Division, pursuant to approval of the Shareholders dated 10.07.2009, is under process of dispose off and expected to complete the process of disposing the same during the current financial Year. The Major thrust of the Management is on the operation of Steel Division of the Company which is its core business.

The strong vision and dedication of the promoters has put the Company as one of the biggest manufactures of Cotton Ginning and Pressing Machineries with distinction of having only company in the world with capabilities for manufacturing Cotton Ginning Machines for all the three major cotton ginning technologies being used in the world and enjoying more than two – thirds of the market share in India while rapidly expanding wings in the other cotton growing countries of the world.

The company has entered technical collaborations to manufacture the Cotton Processing Machines with following companies / institutes:

| Sr. No Name of Machines               | <del></del>   |
|---------------------------------------|---|
| 1 Continental Products                | Name of Collaborators                               |
| Ginning and Pressing Machines         | Continental Fagle Corporation (194                  |
|                                       | Central Institute for Research on Cotton Technology |
| 3. Humidification System              | (CIRCOT), (CAR, Govt of India Mumbai                |
| These collaborations have enabled the | Samuel Jackson Inc. of USA                          |

These collaborations have enabled the company to expand its goodwill and to tap new areas of business.

### **DEVELOPMENT & EXPANSION:**

The Company is having distinguished manufacturing facilities in India for Cotton Ginning & Pressing Plants / Machineries. The facilities are equipped with state of art machines with latest technologies and managed by team of engineers. Moreover, the Company is in the process of expanding its business activities by way of expansion plans. The Company has acquired land admeasuring 38757.50 sq. meters at Plot No. G-108 at Butibon Industrial Area, Nagpur, where the Company is planning to manufacture new machineries like Cotton Seed Delinting Machines/ Decorticating Machines, Oil Mill Machineries, steel structure buildings and Electrical Intelligent Panels for increased volume.

# EXPORT POTENTIAL OF GINNING MACHINES:

Like Indian economy, agriculture always remains the base of most of the developing countries. The company has successfully exported its cotton processing machines to Peru, Tajikistan, Srilanka, Myanmar, Bangladesh, Egypt, Pakistan, Madagascar, Nigeria, Zimbabwe, Zambia, Uganda, Tanzania etc.

The demand for spare parts for ginning machines and allied equipments are increasing manifold. In order to meet this demand, the company has opened a depot at Ahmedabad and planning to open more depots in other cotton growing areas in India.

# SEGMENT WISE - PRODUCT WISE PERFORMANCE :

The Steel Division of the Company consist of manufacturing of Cotton Ginning & Pressing machineries and its spare parts & accessories.

During the year, the Steel Division has achieved a Turnover of Rs.137.85 Crores and Superpack Division has achieved a turnover of Rs. 67.60 Crores. The turnover of Cotton Division in domestic sale and export of Cotton Bales during the year is Rs.22.65 Crores. The Total Turnover of the Company during the year 2009-10 is Rs. 224.53 Crores. The details of segment wise revenue, Results & capital employed has mentioned in Notes to the Accounts in this Annual Report.

### THREATS

In the current global uncertain economic environment certain risks may gain more prominence either on a standalone basis or when taken together. Your Company has already initiated in this direction by resorting to man power review, cutting unnecessary costs, etc. Moreover, cotton being a seasonal industry based on agricultural output any adverse effect on cotton crop may affect sales of the company.

### RISK AND CONCERNS:

The challenges ahead are to find out ways and means to reduce the energy consumption of per kg lint produced, to bring down the processing costs, to further improve fibre quality, to further increase the productivity and efficiency of machines and to standardize the machinery used for each level of operation in the Ginning & Pressing Factories and Delinting & Decorticating Factories.



# INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY:

The Company has in place adequate internal control systems and procedures commensurate with the size and nature of business. These procedures are designed to ensure:

- That all assets and resources are used efficiently and are adequately protected. 2.
- That all the internal policies and statutory guidelines are complied with; and 3.
- The accuracy and timing of financial reports and management information is maintained.

# MATERIAL DEVELOPMENT IN HUMAN RESOURCES:

Industrial relations remained cordial during the year. Employees' competencies and skills were enhanced by exposing them to several internal and external training programs.

# CORPORATE GOVERNANCE REPORT

# 1. COMPANY'S PHILOSOPHY ON THE CODE OF GOVERNANCE

Corporate Governance essentially is the system by which companies are directed and controlled by the management in the best interest of the stakeholders and others. Corporate Governance ensures fairness, transparency and integrity of the management. Corporate Governance is a way of life. rather than a mere legal compulsion. It further inspires and strengthens investor's confidence and commitment to the Company.

The Company's philosophy on Corporate Governance is guided by strong emphasis on transparency. accountability, responsibility, fairness, integrity and delegation across all facets of its operations leading to sharply focused and operationally efficient growth. The Company's beliefs on Corporate Governance are intended at supporting the management of the Company for competent conduct of its business and ensuring long term value for shareholders, employees, customers and statutory

The Company is committed to implement the standards of good Corporate Governance and endeavors to preserve nurture these core values in all its activities with an aim to increase and sustain its corporate value through growth and innovation.

In compliance with the disclosure requirements of Clause 49 of the Listing Agreement executed with the stock exchange, the details are set out below:

### **BOARD OF DIRECTORS**

### Composition:

The Board has an optimum combination of Executive and Non-Executive Directors and is in conformity with Clause 49 of the Listing Agreement entered into with the Stock Exchanges in which the Company's shares are listed. The composition of the Board are as under :

| Name of the Director                   | Designation        | T                          |
|--|--------------------|----------------------------|
| Shri Hargovind Bajaj                   | Chairman           | Category                   |
| Shri Rohit Bajaj                       |                    | Promoter (Non- executive)  |
| Shri Sunil Bajaj                       | Managing Director  | Promoter(Executive)        |
| Shri Vinod Kumar Bajaj                 | Executive Director | Promoter(Executive)        |
|  | Director           | Promoter (Non- executive)  |
| Smt. Ramadevi Ruia<br>upto 29.07.2010) | Director           | Promoter (Non- executive)  |
| hri Lalchand Mutha                     | Director           | N-                         |
| Shri Alok Goenka                       | Director           | Non- executive             |
| hri Rajiv Ranka                        | Director           | Independent(Non-Executive) |
| hri Mohan Agrawal                      | Director           | Independent(Non-Executive) |
| hri Kamal Kishore Kela                 | Director           | Independent(Non-Executive) |
| rri Rajkumar Lohia                     | Director           | Independent(Non-Executive) |
| nri Deepak Batra                       |                    | Independent(Non-Executive) |
| ,                                      | Director           | Independent(Non-Executive) |

| Executive Director (including Managing | Number of Directors | Percentage to the Board |
|--|---------------------|-------------------------|
| Director)                              | 2                   | 17%                     |
| Non-Independent (Non-Executive )       |                     |                         |
| Independent (Non-Executive )           | 4                   | 33%                     |
|  | 6                   | 50%                     |



Attendance of each Director at the Board Meeting, Last Annual General Meeting and Number of other Directorship/ Chairmanship of Committee of each Director's of various Companies.

| Name of Director              | Atten<br>partic | dance                    | No.of other Director<br>Membership / Chai            |                    |                    |
|-------------------------------|-----------------|--------------------------|--|--------------------|--------------------|
| Shri U                        | Board<br>Meetir |                          | Other Directorship<br>(including Pvt Ltd<br>Company) | Other<br>Committee | Other<br>Committee |
| Shri Hargovind Bajaj          | 5               | No                       |  | Membership         | Chairmanship       |
| Shri Rohit Bajaj              | 6               | Yes                      | None   | Моле               | None               |
| Shri Sunil Bajaj              | 5               | Yes                      | 10   | 1                  | None               |
| Shri Ashish Bajaj             | 4               | ╼╀╼╼╼╼╼┪                 | 9  | 1                  | None               |
| (upto 29.10.2009)             | 1               | No                       | 9  | None               | None               |
| Shri Vinod Kumar Bajaj        | 6               | $+$ $\frac{1}{\sqrt{2}}$ |  |                    | 140176             |
| Smt. Ramadevi Rula            | 3               | Yes                      | 4  | None               | None               |
| upto 29.07.2010)              | 3               | No                       | None   | None               | None               |
| Shri Laichand Mutha           | <u>-</u> 5      | <del>├</del> ु-┼         |  |                    | 140116             |
| Shri Alok Goenka              | <del>3</del>    | Yes                      | None   | None               | None               |
| hri Rajiv Ranka               | 5               | No                       | 2  | 3                  | None               |
| hri Mohan Agrawal             | 5               | No                       | 1  | 3                  | None               |
| hri Kamal Kishore Kela        | 4               | No                       | 6  | None               | None               |
| nri Rajkumar Lohia            |                 | No                       | 1  | None               | None               |
| ri Deepak Batra               |                 | No                       | 6  | 2                  | 1                  |
| ie of the Directors on the Bo |                 | _No                      | 1  | None               |                    |

None of the Directors on the Board is a Member on more than 10 Committees and Chairman of more than 5 Committees (as per Clause 49 (I) (C) (ii). All the Directors have made the requisite disclosure regarding Meetings Held:

The Board met R (six times) on the following dates during the financial year 2009-2010

| date                 | es during the financial year 2009-2010 |
|----------------------|--|
| April 14,2009        |  |
| July 30,2009         | October 29, 2009                       |
| September 15,2009    | January 28, 2010                       |
| 3. AUDIT COMMITTEE : | March 19, 2010                         |

### Composition

The Audit Committee of the Company comprises of :

| <u> </u> | <del></del>       | , , , ,     |             |             |
|----------|-------------------|-------------|-------------|-------------|
| Sr. No.  | Name              |             | <del></del> |             |
| 1.       | Shri Deepak Batra | <del></del> | Composition |             |
| 2        | Shri Rajiv Ranka  |             | Chairman    |             |
| 3        | Shri Alok Goenka  | <del></del> | Member      |             |
|          |                   |             | Member      | <del></del> |
|          |                   |             |             |             |

Shri Jagdish Shirke, Company Secretary acts as the Secretary to the Committee All the members of the Committee have wide exposure and possess sound knowledge in the area of accounts, finance, audit, internal controls etc. The Composition of the Committee is in conformity with

### Terms of Reference

The terms of reference of the Audit Committee, broadly as under:

- Overseeing the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are true and fair :
- Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees;
- Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- Reviewing, with Management, the quarterly and annual financial statements before submission to
- Reviewing, with the management, performance of statutory and internal auditors, and adequacy of
- Discussing with the auditors any significant findings and follow up there on ;
- Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature
- Discussion with the auditors before the audit commences, about the nature and scope of the audit as well as post - audit discussion to ascertain any area of concern;
- To look into the reasons, if any, for substantial defaults in the payments to the depositors, creditors shareholders (in case of non- payment of declared dividend).

# REMUNERATION COMMITTEE:

### Composition:

| Sr. No. | Name                   | ·             |
|---------|------------------------|---------------|
| 1.      | Shri Deepak Batra      | Composition   |
| 2.      | Shri Rajiv Ranka       | Chairman      |
| 3.      | Shri Alok Goenka       | Member Member |
|         | Shri Jandish Shirks Co | Member        |

Shri Jagdish Shirke, Company Secretary acts as the Secretary to the Committee

### Terms of Reference :

- To appraise the performance of Managing and Executive Director , and
- To determine and recommend to the Board, compensation payable to the Managing and

### Remuneration Policy:

The Company's pays remuneration to its Managing Director and Executive Director by way of salary, perquisites , allowances and commission. Salary is paid within the overall limits approved by the members of the Company subject to the overall ceiling as stipulated in Sections 198 and 309 of the Companies Act,



# SHAREHOLDER'S / INVESTOR GRIEVANCE & SHARE TRANSFER COMMITTEE:

| Sr. No.                                       | Name                                   |               |
|---|--|---------------|
| 1   | ······································ | Composition   |
|   | Shri Deepak Batra                      | Chairman      |
| <u>2,                                    </u> | Shri Rajiv Ranka                       |               |
| 3.  | Shri Alok Goenka                       | Member        |
| 4.  |  | Member Member |
| <del></del>                                   | Shri Rohit Bajaj                       | Member        |
| 5.  | Shri Sunil Bajaj                       |               |
| bri landink                                   |  | Member        |

Shri Jagdish Shirke, Company Secretary acts as the Secretary to the Committee

### Terms of Reference :

To look into redressal of investors' complaints and request such as transfer of shares / debentures, non receipt of dividend, annual reports etc

# Name, Designation and Address of Compliance Officer:

Shri Jagdish Shirke Company Secretary Bajaj Steel Industries Limited Imambada Road, Nagpur- 440018

E.mail : cs@bajajngp.com

### 6. CODE OF CONDUCT:

The Board of Directors have laid down the code of conduct for all Board members and senior management of the Company. All Directors and Senior Management Personnel have affirmed compliance with the code of conduct as approved and adopted by the Board of Directors

# 7. DETAILS ON GENERAL BODY MEETINGS:

| Year<br>——— | Location                      | Date        |          |          |
|-------------|-------------------------------|-------------|----------|----------|
| 2006-07     | VIA Hall, Udyog Bhawan,       | <del></del> | Day      | Time     |
|             | Civil Lines , Nagpur- 440 001 | 28.09.2007  | Friday   | 4.00 P.M |
| 2007-08     | VIA Hall, Udyog Bhawan,       | <del></del> |          |          |
|             | Civil Lines , Nagpur- 440 001 | 30.09.2008  | Tuesday  | 4.00 P.M |
| 2008-09     | VIA Hall, Udyog Bhawan,       | <del></del> |          | }        |
|             | Civil Lines , Nagpur- 440 001 | 29.10.2009  | Thursday | 4.00 P.M |

# Special Resolution passed at the last 3 Annual General Meetings (AGM)

1. At the AGM held on September28,2007 : There was no matter that required passing of special resolution.

2. At the AGM held on September 30, 2008 : There was no matter that required passing of special resolution.

3. At the AGM held on October 29, 2009;

Re-appointment of Shri Rohit Bajaj as a Managing Director and Shri Sunil Bajaj as a Executive

Appointment of Shri Lav Bajaj as a Business Development Executive of the Company

# Resolutions passed Through Postal Ballot during Financial Year 2009-10

Sale of whole or substantially the whole of undertaking namely "Superpack" Division of the Company as specified Under Section 293(1)(a) of the Companies Act, 1956. Passed by the Shareholder of the Company through Postal Ballot with requisite majority as declared by the scrutinizer on 10th July, 2009.

### 8. DISCLOSURES : Related Party Disclosures:

| Names  |                                      |
|--|--------------------------------------|
| Shri Rohit Bajaj, Managing Director  | Category                             |
| Shri Sunil Bajaj, Executive Director                                       | Key Managerial Personnel             |
| Shri Ashi Sajaj , Executive Director Shri Ashi Sajaj , Whole Time Director | Key Managerial Personnel             |
| upto 29th October, 2009  |                                      |
| Shri Lav Bajaj   | Key Managerial Personnel             |
| Shri Vedant Bajaj  | Relative of Key Managerial Personnel |
|  | Relative of Key Managerial Personnel |
| Enterprises over which the tr  |                                      |

# Enterprises over which the Key Managerial Personnel and their relatives are able to exercise

Associated Biscuit Company Limited, Bajaj Chemoplast (I) Limited, Bajaj Trade Development Limited, Bajaj Exports Private Limited, Rohit Polytex Limited, Prosperous Finance Services Limited, Ampee Textiles Private Limited, Twinstar Plasticoats Private Limited, Ridhi Vinimay Private Limited, Sidhi Vinimay Private Limited, Vidarbha Tradelinks Pvt. Limited, Glycosic Merchants Private Limited, Bajaj Marketing Services, Rohit Machines & Fabricators Limited, Bajaj Packaging, Gangalaxmi Agrotech Pvt Limited, Gangalaxmi Industries Ltd, Luk Technical Services Pvt Limited ,Luk Plastcon Limited, Plast Master Batches Private Limited, Luk Infrastructure Private Limited, Enbee Trade and Finance Limited, Luk Bedrocks Private Limited, Nagpur Infotech Pvt.Ltd, Bajaj Polymin Pvt Ltd., Luk Craft Pvt. Ltd., Bajaj Polyblends Pvt. Ltd , Bajaj Superpack Pvt. Ltd, Bajaj Gintech Pvt. Ltd and Bajaj Plastics Private Limited.

# Statutory Compliance, Penalties and Strictures :

The Company has complied with the requirements of the Stock Exchange / SEBI and Statutory Authority on all matters related to the capital markets during the last three years. No penalties or strictures have been imposed on the Company by these authorities.

### CEO / CFO Certification :

The Managing Director (CEO) and the Chief Financial Officer (CFO) have certified to the Board in accordance with Clause 49(V) of the Listing Agreement pertaining to CEO / CFO certification for the financial year ended March 31, 2010

# 9. NON- MANDATORY REQUIREMENTS:

The Company has compiled with all the mandatory requirements of Clause 49 of the Listing agreement relating to Corporate Governance.

The status of compliance with Non-Mandatory requirements is as under.

The Company has set up a Remuneration Committee pursuant to Clause 49 of the Listing Agreement. The Board terms of reference of the Committee are to appraise the performance of Managing / Executive Directors and to determine and recommend to the Board, compensation payable



# 10. MEANS OF COMMUNICATION :

- Website: The Company's website www.bajajngp.com contains a separate dedicated section "Investor Relations" where shareholders information is available. Full Annual Report is also available on the
- Financial Results: The annual, half yearly and quarterly results are regularly posted by the Company on its website www.bajajngp.com These are also submitted to the Stock Exchanges in accordance with the Listing Agreement and published in Indian Express, Times of India, Loksatta and Sakaal
- Annual Report: Annual Report containing inter- alia Audited Annual Accounts, Director's Report, Auditors' Report and other important information is circulated to Members and other entitled thereto.
- Corporate Filing: Announcements, Quarterly, Shareholding Pattern etc., of the Company regularly filed by the Company, are also available on the website of The Bombay Stock Exchange Ltd

# 11. GENERAL SHAREHOLDER INFORMATION :

Annual General Meeting:

Date and Time : 1st September, 2010 at 4.00 P.M.

Venue

: VIA Half, Udyog Bhawan, Civil Lines, Nagpur - 440001

Financial Yeur : April to March

Book Closure Date : 14.08.2010 to 01.09.2010 (both days are inclusive) Dividend payment

: 08.09.2010

date Listing on Stock

: The Company's shares are listed on the Bombay Stock Exchanges

Exchange Limited, the Delhi Stock Exchange Limited and The Calcutta

The Company has paid the Annual Listing fees for the Financial Year 2009 -2010

The Bombay Stock Exchange Limited : 507944

### 12. STOCK MARKET DATA:

The Equity Shares of the Company have been listed during the year on The Bombay Stock Exchange Limited (BSE), The Delhi Stock Exchange Limited and The Calcutta Stock Exchange Limited. Equity Shares of Rs. 10/- each.

| <del></del>                           | The Bombay Stock Exchange Limited (BSE) |                            |  |  |  |
|---------------------------------------|---|----------------------------|--|--|--|
| April, 2009                           |   | Monthly Low Price (in Rs.) |  |  |  |
| May, 2009                             | 158.00                                  | 116.00                     |  |  |  |
| June, 2009                            | 175.00                                  | 112.25                     |  |  |  |
| July, 2009                            | 182.90                                  | 131.40                     |  |  |  |
| August, 2009                          | 150.00                                  | <del></del>                |  |  |  |
| September , 2009                      | 140.00                                  | 119.60                     |  |  |  |
| October, 2009                         | 202.00                                  | 117.10                     |  |  |  |
|                                       | 178.00                                  | 125.05                     |  |  |  |
| November, 2009                        | 197.35                                  | 148.00                     |  |  |  |
| December, 2009                        | 193.85                                  | 144.05                     |  |  |  |
| January, 2010                         | 192.00                                  | 161.05                     |  |  |  |
| ebruary, 2010                         | 197.45                                  | 168.10                     |  |  |  |
| March, 2010                           |   | 168.20                     |  |  |  |
| · · · · · · · · · · · · · · · · · · · | 333.00                                  | 180.00                     |  |  |  |

\* Market data of trading at The Delhi Stock Exchange and The Calcutta Stock Exchange are not available

| ADDRESS FOR CORRESPONDEN  | ICE OF SHAREHOLDERS/ INVESTOR  |
|---|--|
| For all matters relating to shares and<br>Dematerialisation of shares, Change of<br>address etc be sent to :  | For all matters relating to Annual Reports / Dividend:   |
| M/s Adroit Corporate Services Private Limited 1st Floor, 19/20, Jaferbhoy Industrial Estate Makwana Road, Marol Naka, Mumbai – 400 059 Tel: 022- 28590942 / 4442/ 4428/4060 E.mail : adroits@vsnl.net | Company Secretary Bajaj Steel Industries Limited Imambada Road, Nagpur-440018 Tel: 0712- 2720071 – 80 Fax: 0712- 2728050 E.mail: cs@bajajngp.com |

### Share Transfer Process:

Presently, the share transfers which are received in physical form are processed and transferred by Registrar and Share Transfer Agent and the share certificates are returned within a period of 15-20 days from the date of receipt, subject to the documents being valid and complete in all respects and confirmation in respect of the request for Dematerialisation of shares is sent to the respective depositories i.e. National Securities Depository Limited ( NSDL) and Central Depository Services (India) Limited (CDSL)

# Distribution of Shareholding as on 31st March, 2010

| Category     | No. of shareholders | Percentage   | No. of shares | Percentage  |
|--------------|---------------------|--------------|---------------|-------------|
| Up to - 500  | 4110                | 95.05        |               |             |
| 501 – 1000   | 93                  |              | 523779        | 23.81       |
| 1001 - 2000  |                     | 2.15         | 73669         | 3.35        |
|              | 49                  | 1.13         | 76767         | 3.49        |
| 2001 – 3000  | 13                  | 0.30         | 32686         | <del></del> |
| 3001- 4000   | 7                   | 0.16         | 22896         | 1.49        |
| 4001 - 5000  | 17                  | 0.39         |               | 1.04        |
| 5001 – 10000 | 5                   | ——— <u> </u> | 82385         | 3.74        |
| 0001 & Above |                     | 0.12         | 82385         | 1.54        |
|              | 30                  | 0.69         | 1353834       |             |
| TOTAL        | 4324                | 100.00       |               | 61.54       |
|              | <u></u>             |              | 2200000       | 100.00      |

# Pattern of Shareholding as on 31st March, 2010

| Sr. No | Category                       | No of Hald     | <del></del>   | r————        |  |
|--------|--------------------------------|----------------|---------------|--------------|--|
| 1.     | Non Resident individuals/ Flls | No. of Holders | No. of Shares | Percentage(% |  |
| 2.     |                                | 454            | 109987        | 4.99         |  |
|        | Corporate Bodies               | 145            | 599943        | 27.27        |  |
| 3.     | Indian Public                  | 3654           | <u> </u>      |              |  |
| 4.     | Banks /Mutual Funds            | 2              | 1429348       | 64.98        |  |
| 5.     | Clearing Members/ Broker       | 3              | 3000          | 0.13         |  |
|        | B McMbers/ Broker              | 68             | 57722         | 2.63         |  |
|        |                                | 4324           | 2200000       | 100.00       |  |



### Dematerialisation of Shares : (as on 31st March, 2010)

Percentage of Share held in

Physical form 44.05% Electronic Form with NSDL 44.69% Electronic Form with CDSL 11.26%

Shares of the Company were actively traded on the Bombay Stock Exchange Limited and hence have good liquidity.

### Secretarial Audit:

Pursuant to Clause 47(c) of the Listing Agreement with the Stock Exchanges, certificates on half yearly basis, have been issued by a Company Secretary in Practice for due compliance of share transfer formalities by the Company.

The Statutory Auditor of the company carried out a Secretarial Audit to reconcile the total admitted capital with NSDL and CDSL and the total issued and listed capital. The audit confirms that the total issued/paid up capital is in agreement with the aggregate of the total number of shares in Physical form and the total number of Shares in dematerialized form (held with NSDL/CDSL)

# CERTIFICATE BY CHIEF EXECUTIVE OFFICER (CEO) AND CHIEF FINANCIAL OFFICER (CFO)

We , Shri Rohit Bajaj , CEO and Managing Director and Shri Manoj Dhoot , Chief Financial Officer of M/s Bajaj Steel Industries Limited , to the best of our knowledge and belief hereby certify that ;

- 1. We have reviewed the Financial Statements for the Year ended as on 31st March, 2010, and that to the best of our knowledge and belief that :
  - (a) the Financial Statements does not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - (b) these statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- 2. To the best of our knowledge and belief, no transactions entered into by the Company during the year are fraudulent, illegal or violative of the Company's code of conduct
- We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the company pertaining to financial reporting and there are no deficiencies in the design or operation of internal control.
- 4. We have indicated to the Auditors and the Audit Committee that there are no
  - (a) significant changes in internal control during the year ended as on 31.03.2010;
  - (b) significant changes in accounting policies during the year ended as on 31.03.2010, if any that the same have been disclosed in the notes of the statements;
  - (c) instances of significant frauds of which we are aware, that involves management or other.

**ROHIT BAJAJ CEO & MANAGING DIRECTOR** 

MANOJ DHOOT CHIEF FINANCIAL OFFICER

PLACE: NAGPUR DATE : 29th July 2010

# AUDITOR'S CERTIFICATE ON COMPLIANCE WITH THE CONDITIONS OF CORPORATE GOVERNANCE UNDER CLAUSE 49 OF THE LISTING AGREEMENT

# TO THE MEMBERS OF BAJAJ STEEL INDUSTRIES LIMITED

We have examined the compliance of conditions of Corporate Governance by M/s Bajaj Steel Industries Limited ("the Company") for the year ended 31st March, 2010, as stipulated in Clause 49 of the Listing Agreement of the said Company with Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to a review of the procedures and implementation thereof adopted by the Company for ensuring compliance with the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

We state that no investor grievances are pending for a period exceeding one month against the Company as per records maintained by the Company.

On the basis of our review and according to the information and explanations provided to us, the conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement with the Stock Exchange have been complied with all material respect by the Company

FOR M/S B.CHHAWCHHARIA & CO. CHARTERED ACCOUNTANTS

PLACE: NAGPUR DATE: 14th June, 2010

SANJAY AGRAWAL PARTNER Membership No. 66580



Place: Nagpur

Date: 29th July 2010

### **AUDITORS' REPORT**

### To the members of Bajaj Steel Industries Limited

We have audited the attached Balance Sheet of M/s. Bajaj Steel Industries Limited as at 31<sup>st</sup> March, 2010, the Profit & Loss Account and the Cash Flow Statement for the year ended on that date annexed hereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements based on our audit.

We have conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion and we report that:

- 1. As required by the Companies (Auditors' Report) Order, 2003, issued by the Central Government of India in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said order.
- 2. Further to our comments in the Annexure referred above, we report that :
  - (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of such books;
  - (c) The Balance Sheet, the Profit & Loss Account and the Cash Flow Statement referred to in this report are in agreement with the books of account;
  - (d) In our opinion, subject to our comments hereinafter, the Balance Sheet, the Profit & Loss Account and the Cash Flow Statement comply with the Accounting Standards as referred to in Sub-section (3C) of Section 211 of the Companies Act, 1956;
  - (e) On the basis of the written representation received from the Directors of the Company and taken on record by the Board of Directors, we report that none of the directors are disqualified as on 31<sup>st</sup> March, 2010 from being appointed as a director in terms of clause (g) of Sub Section (1) of Section 274 of the Companies Act, 1956;
  - (f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with Significant Accounting Policies and Notes to the Accounts, give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2010.
    - ii) in the case of the Profit & Loss Account, of the Profit of the Company for the year ended on that date, and
    - iii) in the case of the Cash Flow Statements, of the Cash flows of the Company for the year ended on that date.

For B. CHHAWCHHARIA & CO. Chartered Accountants

P. K. CHHAWCHHARIA Partner Firm Registration No. 305123 E Membership No. 50786

#### ANNEXURE TO THE AUDITORS' REPORT

Referred to in paragraph 1 of our Report of even date for the year ended 31st March, 2010.

- (i) a) As informed, proper records showing full particulars including quantitative details and situation of fixed assets are being compiled by the Company.
  - b) According to the information and explanation given to us, all the fixed assets including Capital Work in progress have not been physically verified by the management during the year but there is a regular program of verification which, in our opinion, is reasonable having regard to the size of the Company and nature of its assets. As explained, no material discrepancies were noticed on such verification.
  - In our opinion and according to the information and explanations given to us, the Company has not disposed substantial part of its fixed assets during the year.
- (ii) a) According to the information and explanation given to us, physical verification of inventory has been conducted by the management at reasonable intervals.
  - b) In our opinion, the procedure of physical verification of inventory followed by the management is reasonable and adequate in relation to the size of the Company and the nature of its business.
  - c) The Company is maintaining proper records of inventory and no material discrepancies were noticed on physical verification of inventory.
- (iii) a) The Company has not granted any loan, secured or unsecured, to companies, firms or parties covered in the register maintained under section 301 of the Companies Act. 1956.
  - b) The Company has taken unsecured loans from four companies and one party covered in the register maintained under section 301 of the Companies Act, 1956. The maximum amount involved during the year was Rs 117.34 Lacs and the year-end balance of such loans taken was Rs.0.02 Lacs, which has since being repaid.
  - c) In our opinion, the rate of interest and other terms and conditions on which unsecured loans have been taken from such companies and parties are, prima facie, not prejudicial to the interest of the Company.
  - d) The payment of principal amounts and interest are regular as per stipulations, wherever such stipulations exist.
- (iv) In our opinion and according to the information and explanations given to us, there are adequate internal control systems commensurate with the size of the Company and the nature of its business with regard to purchase of inventory and fixed assets and for sale of goods and services. During the course of audit, we have not observed any continuing failure to correct major weakness, if any, in internal control system.
- (v) a) According to the information and explanations given to us, the particulars of contracts or arrangements referred to in section 301 of the Companies Act, 1956 are being updated in the register required to be maintained under that section.
  - b) In our opinion and according to the information and explanations given to us, the transactions that were made in pursuance of contracts or arrangements that need to be entered into the register maintained in pursuance of Section 301 of the Companies Act, 1956 and aggregating during the year to Rs.5,00,000/- or more, in respect of each party, have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- (vi) In our opinion and according to the information and explanations given to us, the Company has complied with the directives issued by Reserve Bank of India and the provisions of Sections 58A, 58AA or other relevant provision of the Companies Act, 1956 and the rules framed thereunder with regard to the deposits accepted from the public.



- (vii) In our opinion and according to the information and explanations given to us, the Company has a formal internal audit system commensurate with the size of the Company and nature of its business.
- (viii) The Central Government has not prescribed maintenance of cost records under Section 209(1)(d) of the Companies Act, 1956 for any of the products of the Company.
- (ix) In our opinion and according to the information and explanations given to us:
  - a) The Company is generally regular in depositing undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, Cess and other material statutory dues, as applicable, with the appropriate authorities.
  - b) There are no dues of Income Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty and Cess, as applicable, which have not been deposited on account of any dispute except as detailed in <a href="Annexure i.">Annexure i.</a>
- (x) There are no accumulated losses in the Company and the Company has not incurred any cash loss in the year under review or in the immediately preceding year.
- (xi) In our opinion and according to the information and explanation given to us, the Company has not defaulted in repayment of dues to financial institutions or banks.
- (xii) According to the information and explanation given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) The Company is not a chit fund or a nidhi mutual benefit fund/society.
- (xiv) The Company is not dealing in or trading in shares, securities, debentures and other investments. All the Shares and Securities held as investments are in company's own name.
- (xv) According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from Banks or Financial Institutions.
- (xvi) In our opinion and according to the information and explanations given to us, the term loans have been applied for the purpose for which they were obtained.
- (xvii) According to the information and explanations given to us and on an overall examination of the Balance Sheet of the Company for the year under review, we report that no funds raised on short term basis have been used for long term investments.
- (xviii) The Company has not made any preferential allotment of shares during the year under review.
- (xix) The Company has not issued any debentures during the year under review.
- (xx) The Company has not raised any money by public issue during the year under review.
- (xxi) According to the information and explanations given to us, no fraud on or by the Company has been noticed or reported during the year.

For B. CHHAWCHHARIA & CO. Chartered Accountants

Place: Nagpur Date: 29<sup>th</sup>, July 2010

P. K. CHHAWCHHARIA Partner Membership No. 50786

# BAID STEEL INCOMEDIES LINES

Annexure 1 as referred in clause [ix (b)] of the Annexure to our Report of even date for the year ended 31st March, 2010

|   | · · · · · · · · · · · · · · · · · · ·    |                  |                            |   |
|---|--|------------------|----------------------------|---|
| Name of the Statute                     | Nature of the Dues                       | Amount<br>(Lacs) | Relating<br>to the year    | Forum where dispute Pending                             |
| Central Sales Tax Act, 1956             |  | 0.44             | 1998-99                    | Deputy<br>Commissioner,<br>Sales Tax, Nagpur            |
| Central Sales Tax Act, 1956             |  | 2.41             | 2001 - 2002                | Deputy<br>Commissioner.<br>(Appeals)                    |
| Central Sales Tax Act, 1956             |  | 4.25             | 2002 - 2003                | Joint<br>Commissioner,<br>(Appeals), Nagpur             |
| Central Sales Tax Act, 1956             |  | 7.92             | 2003 - 2004                | Joint<br>Commissioner,<br>(Appeals), Nagpur             |
| Bombay Sales Tax Act, 1956              | Non submission of Forms                  | 13.76            | 2003 - 2004                | Joint<br>Commissioner,<br>(Appeals), Nagpur             |
| Central Excise Act, 1944                | Duty on material cleared after Job Work  | 0.43             | Oct-03<br>to<br>Apr - 2004 | Assistant<br>Commissioner,<br>Chhindwara                |
| The Customs Act, 1962                   | Duty and Penalty on import of material   | 136.60           | 2002-2003 &<br>2003-2004   | Tribunal, Mumbai  |
| Madhya Pradesh Commerc<br>Tax Act, 1994 | ial Demand on regular<br>Assessment      | 0.27             | 2002 - 2003                | Assistant Commissioner, Commercial Tax                  |
| Central Sales Tax Act, 1956             | Non submission of Forms                  | 0.63             | 2004 - 2005                | Additional Commisioner of Commercial Tax Jabalpur       |
| Central Excise Act, 1944                | MODVAT Credit on dead raw material Stock | 6.14             | 2001-2002 to<br>2005-2006  | CESAT<br>New Delhi                                      |
| Central Sales Tax Act, 1956             | Non submission of Forms                  | 0.82             | 2006-2007                  | Deputy Commissioner, Commercial Tax (Appeal) Chhindwara |

For B. CHHAWCHHARIA & CO. Chartered Accountants

Place: Nagpur Date: 29<sup>th</sup>, July 2010

P. K. CHHAWCHHARIA Partner Firm Registration No.305123E Membership No. 50786



### BALANCE SHEET AS AT 31ST MARCH, 2010

|  |             |                    | -           | <del></del> | <del></del>         |
|--|-------------|--------------------|-------------|-------------|---------------------|
|  |             |                    | As at       |             | As at               |
|  | Schedule    | !                  | 31.03.2010  |             | 31.03.2009          |
| SOURCES OF FUNDS                       |             | Rs.                | Rs.         | Rs.         | Rs.                 |
|  |             | 110                | 10.         | 113.        | 113.                |
| Shareholders' Funds :                  | _           |                    |             |             |                     |
| a) Share Capital                       | 1           | 22,000,000         |             | 22,000,0    | 000                 |
| b) Reserves and Surplus                | 2           | 441,189,337        |             | 343,877,2   | <u>219</u>          |
| Lean Frank                             |             |                    | 463,189,337 |             | 365,877,219         |
| Loan Funds :                           |             |                    |             |             |                     |
| a) Secured Loans                       | 3           | 237,906,201        |             | 87,985,0    | 080                 |
| b) Unsecured Loans                     | 4           | <u>222,258,938</u> |             | 219,324,9   | <u>981</u>          |
| B 6                                    |             |                    | 460,165,139 |             | 307,310,061         |
| Deferred Tax-Net                       | 5           |                    | 4,060,000   |             | 8,837,000           |
|  |             |                    | 927,414,476 |             | 682,024,280         |
| APPLICATION OF FUNDS                   |             |                    |             |             | <del></del>         |
| Fixed Assets :                         | 6           |                    |             |             |                     |
| a) Gross Block                         |             | 614,035,762        |             | 559,138,4   | 20                  |
| <ul><li>b) Less:Depreciation</li></ul> |             | 296,796,774        |             | 253,613,4   | 17                  |
| c) Net Block                           |             | 317,238,988        |             | 305,525,0   |                     |
| d) Capital Work-in-Progess             |             | 103,554,814        |             | 45,953,6    |                     |
|  |             |                    | 420,793,802 |             | 351,478,617         |
| Investments                            | 7           |                    | 2,783,689   |             | 16,463,486          |
| Current Assets, Loans and Adv.         | ances       |                    |             |             | . = 1 1 4 4 1 1 3 3 |
| <ul><li>a) Inventories</li></ul>       | 8           | 458,023,965        |             | 273,886,2   | 93                  |
| b) Sundry Debtors                      | 9           | 155,573,230        |             | 160,190,8   |                     |
| c) Cash and Bank Balances              | 10          | 233,754,605        |             | 161,040,3   |                     |
| d) Loans and Advances                  | 11          | 100,512,291        |             | 47,441,5    |                     |
|  |             | 947,864,091        |             | 642,559,0   |                     |
| Less:Current Liabilities and           |             | • // <b> ••</b> // |             | 0.12,000,0  | , ,                 |
| Provisions                             | 12          |                    |             |             |                     |
| a) Current Liabilities                 |             | 424,212,373        |             | 297,187,1   | Λ <del>1</del>      |
| b) Provisions                          |             | 19,814,733         |             | 31,289,7    |                     |
| ,                                      |             | 444,027,106        |             | 328,476,8   |                     |
| Net Current Assets                     |             | 111,021,100        | 503,836,985 | 320,470,8   |                     |
|  |             |                    | 927,414,476 |             | 314,082,177         |
| NOTES ON ACCOUNTS                      | 20          |                    | 327,414,470 |             | 682,024,280         |
| BALANCE SHEET ABSTRACT AN              |             | IV'S               |             |             |                     |
| GENERAL BUSINESS PROFILE               | 21          |                    |             |             |                     |
|  |             |                    |             |             |                     |
| The Schedules referred to abo          | ve form ar  | integral part o    | f accounts  | <u> </u>    |                     |
| In terms of our Report of even da      | ate attache | d herewith         | decounts    |             |                     |
|  | ato attache | d Helewith         |             |             |                     |
| For B. CHHAWCHHARIA & CO.              |             | Comit Datat        | Date to D   |             |                     |
| Chartered Accountants                  |             | Sunil Bajaj        | Rohit B     |             | H. G. Bajaj         |
| or accountants                         | Exe         | cutive Director    | Managing [  | Director    | Chairman            |
| P. K. CHHAWCHHARIA                     | N.A         | lanoj Dhoot        |             |             |                     |
| Partner                                |             | Financial Officer  | L. C. N     | tutho       | V K Paini           |
| Membership No. 50786                   | Offici I    | manicial Officer   |             |             | V. K. Bajaj         |
| mentueratilp No. 50760                 |             |                    | Mohan A     | _           | A. Goenka           |
| Place Allegan                          |             | gdish Shirke       | Rajiv R     |             | Deepak Batra        |
| Place: Nagpur                          | Comp        | pany Secretary     | Direc       | tors        | Directors           |
| Date: 29 <sup>th</sup> , July 2010     |             |                    |             |             |                     |

# PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2010

|  | Schedule  | 2009-2010  | 2008-2009                            |
|--|---|--|--------------------------------------|
| INCOME :   |   | Rs.  | Rs.                                  |
| Sales  |   |  |                                      |
| Processing Charges   |   | 2,245,394,763  | 2,558,863,294                        |
| Other Income   |   | 374,633  | 1,315,427                            |
|  | 13  | 36,470,942   | 56,434,655                           |
| Increase/(Decrease) in Stock   | 14  | 128,973,292  | (83,319,328)                         |
| EXPENDITURE:   |   | 2,411,213,630  | 2,533,294,048                        |
| Cost of Materials  |   |  | 2,000,204,040                        |
| Purchases  | 15  | 1,315,542,400  | 1,518,714,331                        |
|  |   | 208,415,430  | 19,958,308                           |
| Manufacturing and Processing of Power and Fuel   | charges   | 141,422,766  | 130,351,981                          |
| Personnel  |   | 11,731,615   | 10,860,658                           |
| Excise Duty  | 16  | 158,794,661  | 125,201,308                          |
| Cost of Borrowing  |   | 136,991,321  | 269,459,652                          |
| Other Expenses   | 17  | 55,999,830   | 44,729,064                           |
| Depreciation   | 18  | 178,349,297  | 137,476,595                          |
| - F - AAIGMOIT   |   | 51,392,407   | <u>4</u> 3,138,545                   |
|  |   | 2,258,639,727  | 2,299,890,442                        |
| PROFIT BEFORE TAX  |   | <del></del>  |                                      |
| Less: Direct Taxes   |   | 152,573,903  | 233,403,606                          |
| PROFIT AFTER TAX   | 19  | 50,131,000   | 82,255,000                           |
| Balance Surplus Brought Forward  | a   | 102,442,903  | 151,148,606                          |
|  | u   | <u>18,586,9</u> 73   | 12,586,147                           |
|  |   | 121,029,876  | 163,734,753                          |
| APPROPRIATIONS   |   | <del></del>  |                                      |
| rovision for proposed dividend   |   |  |                                      |
| Corporate Dividend Tax   |   | 4,400,000  | 4,400,000                            |
| ransfer to General Reserve   |   | 730,785  | 747,780                              |
| Balance Surplus Carried to Balan   | ce Sheet  | 80,000,000   | 140,000,000                          |
| , balan  | oc Oncel  | <u>35,899,091</u>  | <u>18,5</u> 86,973                   |
|  |   | 121,029,876  | 163,734,753                          |
| ARNING PER SHARE   |   | <del></del>  |                                      |
| On Shares of nominal value of Re   | s. 10/- each\   |  |                                      |
| asic and Diluted   | or tor cacin)   | 10   |                                      |
|  |   | 46.56  | 68.70                                |
| ne Schedules referred to above   | form an inc   | <del></del>  | _ <del>_</del>                       |
|  | : יטיווז an integral part d   | of accounts  |                                      |
| terms of our Report of even date   | attached herowith   |  |                                      |
| terms of our Report of even date   | attached herewith   |  |                                      |
| terms of our report or even date   | attached herewith   |  |                                      |
| r B. CHHAWCHHARIA & CO   | attached herewith Sunil Bajaj   | Rohit Balai  | H C Baile                            |
| r B. CHHAWCHHARIA & CO   | attached herewith   | Rohit Bajaj  | H. G. Bajaj                          |
| r B. CHHAWCHHARIA & CO.<br>artered Accountants   | attached herewith Sunil Bajaj   | Rohit Balai  | H. G. Bajaj<br>Chairman              |
| r B. CHHAWCHHARIA & CO. artered Accountants  K. CHHAWCHHARIA   | attached herewith Sunil Bajaj Executive Director Manoj Dhoot                          | Rohit Bajaj<br>Managing Director   | H. G. Bajaj<br>Chairman              |
| r B. CHHAWCHHARIA & CO.<br>artered Accountants<br>K. CHHAWCHHARIA  | attached herewith Sunil Bajaj Executive Director Manoj Dhoot                          | Rohit Bajaj<br>Managing Director<br>r L. C. Mutha  | Chairman                             |
| terms of our Report of even date  r B. CHHAWCHHARIA & CO. lartered Accountants  K. CHHAWCHHARIA rtner mbership No. 50786 | attached herewith<br>Sunii Bajaj<br>Executive Director                                | Rohit Bajaj<br>Managing Director<br>r L. C. Mutha  | Chairman<br>V. K. Bajaj              |
| r B. CHHAWCHHARIA & CO.<br>lartered Accountants<br>K. CHHAWCHHARIA<br>rtner<br>mbership No. 50786                        | sattached herewith Sun il Bajaj Executive Director Manoj Dhoot Chief financial office | Rohit Bajaj<br>Managing Director   | Chairman<br>V. K. Bajaj<br>A. Goenka |
| r B. CHHAWCHHARIA & CO.<br>lartered Accountants<br>K. CHHAWCHHARIA   | attached herewith Sunil Bajaj Executive Director Manoj Dhoot                          | Rohit Bajaj<br>Managing Director<br>r L. C. Mutha<br>Mohan Agrawal<br>Rajiv Ranka<br>Directors | Chairman<br>V. K. Bajaj              |



| <u>\$</u> | CHED             | ULES TO THE ACCOUNTS  |                                       | As at<br>31.03.2010 | As at<br>31.03.2009 |
|-----------|------------------|---|---------------------------------------|---------------------|---------------------|
| 1         |                  | E CAPITAL   |                                       | Rs.                 | Rs.                 |
|           | Author<br>15,000 | ,000 Equity Shares of Rs. 10 each   |                                       | 150,000,000         | 150,000,000         |
|           | 2,200,           | l, Subscribed and paid-up :<br>000 Equity Shares of Rs. 10 each fully paid<br>hour individes 510 000 Faults Shares in a fully paid  |                                       | 22,000.000          | 22,000,000          |
|           | Bonus            | bove includes 510,000 Equity Shares issued as fully paid shares by capitalisation of General Reserve)   | l                                     | 22,000,000          | 22,000,000          |
| 2         |                  | RVES AND SURPLUS  |                                       | -                   |                     |
|           | Сарна            | Reserve :   |                                       |                     |                     |
|           |                  | Capital Subsidy   | 5,286,746                             |                     | 5,286,746           |
|           |                  | On re-issue of forfeited Equity Shares  | 3,500                                 |                     | 3,500               |
|           | _                |   |                                       | 5,290,246           | 5,290,246           |
|           | Genera           | al Reserve :  |                                       |                     |                     |
|           |                  | As per last account   | 320,000,000                           |                     | 180,000,000         |
|           |                  | Transfer from Profit & Loss Account   | 80,000,000                            |                     | 140,000,000         |
|           |                  |   |                                       | 400,000,000         | 320,000,000         |
|           | Profit a         | and Loss Account  |                                       | 35,899,091          | 18,586,973          |
|           |                  |   |                                       | 441,189,337         | 343,877,219         |
| 3         | SECU             | RED LOANS   |                                       |                     |                     |
|           | A) *             | Term Loans from :   |                                       |                     |                     |
|           |                  | SICOM Limited   |                                       | 75,000,000          | 20,800,000          |
|           |                  | Secured by first charge on the fixed assets and entire movable assets, present and future, situated at Plot No. C-108,MIDC,Hingna Nagpur and floating charge on all other assets of the Company and by personal guarantee of the Managing and Executive Director of the company.  | •                                     |                     |                     |
|           | B)               | (i) Working Capital Loans from :  |                                       |                     |                     |
|           |                  | a) State Bank of India<br>Secured by pari passu first charge on Stocks and Book debt<br>second charge on the fixed assets of the company situated at<br>and Imambada Road, Nagpur and by personal guarantee<br>Managing, Executive and two other Directors and C.E.O. of Sup<br>Division of the company.                                      | Sausar<br>of the                      | 61,948,129          | 42,131,038          |
|           |                  | b) Karur Vysya Bank Limited   |                                       | 46,271,175          | _                   |
|           |                  | Secured by first charges on current assets of steel Division, col-<br>security by way of extension of first and exclusive charge on the<br>fixed assets, present and future situated at plot No. G-108, Buti<br>Nagpur (Collateral Security pending documentation and Regist<br>personal guarantee of the Managing and Executive Directors of | entire<br>pori, MIDC,<br>ation and by |                     |                     |
|           |                  | ii) Overdraft from :  |                                       |                     |                     |
|           |                  | a) HDFC Bank Limited  |                                       | 17,124,051          | 8,868,225           |
|           |                  | b) WardhanamCo-operative Bank Limited   |                                       | 15,222,300          | 9,020,712           |
|           |                  | c) AXIS Bank Limited  |                                       | 3,014,616           | 2,219,669           |
|           |                  | <ul> <li>d) Karur Vysya Bank Limited</li> <li>Secured by pledge of certain Fixed Deposit Receip</li> </ul>  | ts                                    | 9,074,594           | •                   |
|           | C) *             | Vehicle Loans from :  |                                       |                     |                     |
|           |                  | a) ICICI Bank Limited   |                                       | 77,328              | DEC 138             |
|           |                  | b) HDFC Bank Limited  |                                       | 8,453,501           | 955,038             |
|           |                  | c) AXIS Bank Limited  |                                       |                     | 3,990,398           |
|           | '                | - Secured by hypothecation of vehicles financed by  | thom                                  | 1,720,507           | -                   |
|           |                  | - Second by hypomecanon or venicles infanced by   | mem                                   | 237,906,201         | 87,985,080          |
|           |                  | * Repayable within one year   |                                       |                     |                     |
|           |                  | ·   |                                       | 10,924.487          | 23,886,688          |
|           |                  | 25  |                                       |                     |                     |

# SCHEDULES TO THE ACCOUNTS 6. FIXED ASSETS

|  | O A CITY OF O  | <br> -<br> -        |                 |                 |                     |                    |              |            |                  |             |              |
|--|--|---------------------|-----------------|-----------------|---------------------|--------------------|--------------|------------|------------------|-------------|--------------|
|  | SAR COLLEGE  | - 1                 | GROSS BL        | ō,              |                     |                    | DEPR         | ECIATION   | _                | 14<br>22    | \ \( \)      |
|  |  | AS AT<br>01.04.2009 | ADDITIONS       | DEDUC-<br>TIONS | AS AT<br>31.03.2010 | UPTO<br>31 03 2009 | FOR THE VEAR |            |                  | ASAT        | - J          |
|  |  | Rs.                 | Rs              | Rs.             | Rs                  | 上                  | S S          | SIEN IS    | 31.03 2010<br>Bs | 31.03.2010  | 31.03.2009   |
| ح.   | (A) LAND   |                     |                 |                 |                     |                    |              |            | 2                |             | si<br>Ľ      |
| _  | - Freehold   | 1,207,012           |                 | _               | 1 207 042           |                    |              |            | -                | _:_         | -            |
|  | - Leasehold  | 11,180,158          |                 |                 | 11,180,158          |                    | • •          | •          | <u>'</u>         | 1,207,012   | 1 207,012    |
|  | BUILDING   | 168,293,887         | 17,480,036      |                 | 185 773 009         | 60 649 000         |              |            |                  |             | BSE 08 E 11  |
|  | PLANT AND MACHINERY  | 341 929 670         |                 |                 |                     | 0.000              |              | •          | 68,933,224       | 116,840,699 | 108,450,061  |
|  |  | 0.00,525.110        | 29,808,000<br>1 | 759,555,9       | 326,493,418         | 163,578,115        | 30,921,689   | 7,599,868  | 186,899,936      | 139,593,482 | 148,351,455  |
|  | OFFICE EQUIPMENTS  | 31,281,207          | 3,320,980       | •               | 34,602,187          | 15,812,574         | 5,543,159    |            | 21.355,733       | 13,246,454  | 15,468.633   |
| _  | FURNITURE AND FIXTURES   | 15,436,936          | 1,197,355       | •               | 16,634,291          | 5,180,521          | 1,955,469    | •          | 7,135,990        | 9,498,301   | 10.256.415   |
|  | VEHICLES   | 18,660,336          | 13,307,490      | 860,306         | 31,107,520          | 8,822,795          | 3,737,227    | 609,185    | 11,950,837       | 19 156 683  | 0 837 641    |
|  | TECHNICAL KNOW HOW   | 1,149,314           | 5,887,939       | ,               | 7,037,253           | 375,586            | 145,468      |            | 521.054          | 6 546 199   | 10000        |
|  | TOTAL (A)  | 559.138,420         | 65,153,605      | 10 256 263      | 614 035 760         | 750 640 441        |              |            |                  |             | 173.720      |
| Ľ  | (B) CADITAL MODEL WITH CONTRACT CONTRAC |                     | ┸               |                 | 201,200,110         | 230,010,417        | 51,392,410   | 8,209,053  | 296,796,774      | 317,238,988 | 305,525,003  |
| <u>.                                      </u> |  | 41,651,354          | 56,397,124      | 17,253,306      | 80,795,172          | •                  |              |            |                  |             |              |
|  | PLANT AND MACHINERY  | 1,945,643           | 200,246,        | 608,511         | 1,537,378           | •                  | , ;          |            | -                | 80,795,172  | 41,651,354   |
|  | OFFICE EQUIPMENTS  | •                   | 4,593,556       | -               | 4,593,556           | 1                  | ,            |            | •                | 8/8/750.    | 1,945,643    |
|  | I ECHNICAL KNOW HOW  | 2,016,796           | 19,541,237      | 5,887,939       | 15,670,094          | •                  | •            |            | '                | 4,383,330   |              |
|  | PRE-OPERATIVE EXPENSES   | 339,821             | 618,793         | ,               | 958,614             |                    | '            | ,          | •                | 15 670,094  | 2,016,796    |
|  | TOTAL (B)  | 45,953,614          | 81,350,956      | 23,749,756      | 103,554,814         | ,                  |              |            |                  | 103 554 814 | 2000 G       |
|  | GRAND TOTAL (A + B)  | 700 000 908         |                 |                 |                     | - <del> </del> -   |              |            |                  | 100,000     | +- 0 000 cot |
|  |  | *c0'260'000         | 146,504,361     | 34,006,019      | 717,590,576         | 253,613,417        | 51,392,410   | 8,209,053  | 296.796.774      | 420,793,802 | •            |
|  | PREVIOUS YEAR FIGURES  | 508,174,809         | 263,753,293     | 166,836,068     | 605,092,034         | 271,101,391        | 43,138,545   | 60,626.520 | 253,613 416      | † .         | 351 278 617  |
|  |  |                     |                 | 1               | †                   |                    | 7            | _          |                  |             | 200          |

..26..



| _ |  |               |             |             |                               |               |
|---|--|---------------|-------------|-------------|-------------------------------|---------------|
| 2 | SCHEDULES TO THE ACCOUNTS  | <u>s</u>      |             |             | As at                         | As at         |
| _ |  |               |             |             | 31.03.2010                    | 31.03.2009    |
| 4 | UNSECURED LOANS  |               |             | <del></del> |                               |               |
|   | + Fixed Deposits   |               |             |             | 40.007.000                    |               |
|   | From Bodies Corporate  |               |             |             | 10,867,000                    | 19,158,000    |
|   | ,  |               |             |             | 211,391,938                   | 200,166,981   |
|   | + Repayable within one year  |               |             |             | 222,258,938                   | 219,324,981   |
|   |  |               |             |             | 5,394,000                     | 12,591,000    |
| 5 | DEFERRED TAX-NET   |               |             |             |                               |               |
|   | Deferred Tax Liability on Fiscal allowance   | es of fixed a | issets      |             | 11 902 000                    | 46 000 000    |
|   | Less : Deterred Tax Assets on  |               |             |             | 11,892,000                    | 16,986,000    |
|   | Unabsorbed Losses  |               |             |             |                               | 450.000       |
|   | Employees Benefits   |               |             |             | 5.054.000                     | 150,000       |
|   | Fiscal allowances on provisions  |               |             |             | 5,054,000<br><u>2,778,000</u> | 4,610,000     |
|   |  |               |             |             | 4,060,000                     | 3,389,000     |
| _ |  |               |             |             | 4,000,000                     | 8,837,000     |
| 7 | INVESTMENTS - LONG TERM  | Face          | No. of      | As at       | No. of                        | As at         |
|   | In fully paid up Equity Shares   | Value         | Shares/Unit | 31.03.2010  | Shares/Unit                   | 31.03.2010    |
|   | of Companies -   | Rs.           | Nos.        | Rs.         | Nos.                          | Rs.           |
|   | Quoted:  |               |             |             | 1105.                         | 115.          |
|   | Wopolin Plastics Limited   | 10            | 85,850      | 1,788,050   | 85,850                        | 1,788,050     |
|   | Less: Provision for diminution   |               |             | ,           | 00,000                        | 1,700,000     |
|   | in value of Investments  |               |             | 1,788,049   |                               | 1,788,049     |
|   | DDL Harry  |               |             | 1           |                               | 1,700,043     |
|   | BPL Limited  | 10            | -           | -           | 30,000                        | 2,345,907     |
|   | Mcleod Russel India Limited  | 5             | -           | -           | 15,000                        | 403,952       |
|   | Peninsula Land Ltd   | 2             | -           | -           | 5                             | 53            |
|   | Jaiprakash Hydropower Limited  | 10            | -           | _           | 100,000                       | 3,705,239     |
|   | Ushita Trading & Agencies Ltd<br>Murli Industries Limited.   | 10            | 90,000      | 2,117,975   | 90,000                        | 2,117,975     |
|   | Confidence Petroleum Industries Limited.   | 10            | -           | -           | 6,000                         | 3,911,098     |
|   | confidence Feticieum industries Limited.   | . 1           | -           | -           | 100,000                       | 3,313,548     |
|   | <u>Unquoted</u> :  |               |             |             |                               |               |
|   | Associated Biscuits Co.Ltd.  | 100           | 3,800       | 627,000     | 3,800                         | 627,000       |
|   | Nagpur Nagrik Sahakari Bank Ltd.   | 50            | 1           | 50          | 3,000                         | 627,000<br>50 |
|   | Shikshak Sahakari Bank Ltd.  | 25            | 24          | 600         | 24                            | 600           |
|   | In fully paid up Preference Shares of a co<br><u>Unquoted</u> :<br>Associated Biscuits Co.Ltd.<br>- 11% Non Cumulative Convertible Prefere |               |             |             | -                             | 000           |
|   | Shares   | 10            | 3,800       | 38,063      | 3,800                         | 38,063        |
|   |  |               | -           | 2,783,689   | 0,000                         | 16,463,486    |
|   | Aggregate amount of Quoted Investments   |               | =           |             |                               |               |
|   | Aggregate amount of Unquoted Investmen   | nte           |             | 2,117,976   |                               | 15,797,773    |
|   | Market Value of Quoted Investments   |               |             | 665,713     |                               | 665,713       |
|   |  |               |             | 2,934,000   |                               | 8,289,559     |
|   | INVENTORIES  |               |             | ^           | c <b>n</b> •                  |               |
|   | (As taken, valued and certified by Manage  | ment)         |             |             | s at                          | As at         |
|   | Stores, spares and fuel  | ,             |             | 31.03       | <u>.2010</u> <u>3</u>         | 1.03.2009     |
| i | Raw Materials (Includes stock in Terral of   | - 00047404    |             | 11,         | 788,219 6                     | 6,970,660     |
| į | Raw Materials (Includes stock in Transit R<br>Semi-finished Goods  | s. 2991712/   | -:, P.YNil) |             |                               | 8,070,239     |
| i | Finished Goods   |               |             |             | 516,128 6                     | 1,563,734     |
|   | Frading Goods  |               |             |             |                               | 7.281,660     |
|   | J  |               |             |             | 345 <u>,474</u>               |               |
|   |  |               |             | 458,        | 023,965 27                    | 3,886,293     |
|   |  |               |             | *           | <del></del>                   | <del></del> _ |

| -    | HEDULES TO THE ACCOUNTS   | As at               | As at                 |
|------|---|---------------------|-----------------------|
|      |   | 31.03.2010          |                       |
| 9    | SUNDRY DEBTORS  |                     | +1700.200             |
|      | Due for more than six months  |                     |                       |
|      | Considered Good   |                     |                       |
|      | - Secured   |                     |                       |
|      | - Unsecured   | 678,934             | 4,073,186             |
|      | Considered Doubtful   | 19,502,780          | 24,399,182            |
|      | - Unsecured   |                     |                       |
|      | Others  | 8,362,620           | 9,970,342             |
|      | Considered good   |                     |                       |
|      | - Secured   |                     |                       |
|      | - Unsecured   | 5,038,040           | 5,185,600             |
|      |   | <u>130,353,</u> 476 | 126,532,926           |
|      | Less: Provision for Doubtful Debts                                  | 163,935,850         | 170,161,236           |
|      | A SOURCE DANS   | 8,362,620           | 9,970,342             |
|      |   | 155,573,230         | 160,190,894           |
| 10   | CASH AND BANK BALANCES  |                     | 100,100,004           |
|      | Cash in hand  |                     |                       |
|      | Cheques in hand   | 885,194             | 2,254,759             |
|      | Balance with Scheduled Banks:                                       | 469,638             | 505,400               |
|      | In Current Account  | 1,                  | 505,400               |
|      | In Unpoid Dividend &  | 26,317,600          | 29,308,518            |
|      | In Unpaid Dividend Account  | 1,156,146           | 970,226               |
|      | In Term Deposit Account   | 204,926,027         | 128,001,424           |
|      | (Pledged Rs.66094566/-;P.Y. Rs.26536337/-)                          |                     | 120,001,424           |
|      |   | 233,754,605         | 161,040,327           |
| 11 L | OANS AND ADVANCES   |                     | 101,040,327           |
|      | (Unsecured, considered good)  |                     |                       |
|      | Advances sociuments   |                     |                       |
|      | Advances recoverable in cash or in kind or for value to be received |                     |                       |
|      |   | 68,873,433          | 24 240 204            |
|      | Balances with Government Authorities Deposits                       | 23,246,241          | 24,340,324            |
|      | Toyotian - d  | 2,556,934           | 20,058,264            |
|      | Taxation advance and refundable (Net of Provisions)                 | <u>5,835,683</u>    | 3,042,971             |
|      | ,   | 100,512,291         | 47 444 550            |
| 2 CI | IIDDENT LIADU ITIES AND   | 100,312,231         | 47,441,559            |
| _ 0  | URRENT LIABILITIES AND PROVISIONS                                   |                     |                       |
|      | a) Current Liabilities  |                     |                       |
|      | Acceptances   | 19,507,327          |                       |
|      | Sundry Creditors  |                     | 4E 070 404            |
|      | Advance from Customers Unclaimed Dividend                           |                     | 45,072,184            |
|      | Deposits  | 1,156,146           | 06,808,698            |
|      | Other Liabilities   | 40 400 4            | 970,226<br>17,139,387 |
|      | Interest accrued but not due  |                     | 26,131,783            |
|      | more accided but not due  | 530,703             | 1,064,823             |
|      |   | 40                  | 97,187,101            |



| HE  | <u> </u>                  | S TO THE ACCOUNTS   | As at 31.03.2010              | As at 31.03.2009           |
|-----|---------------------------|---|-------------------------------|----------------------------|
|     | b)                        | Provisions  |                               |                            |
|     |                           | For Taxation (Net of Advance & Refundable)                                      |                               | 10.000.000                 |
|     |                           | For Proposed Dividend   | 4 400 000                     | 12,995,852                 |
|     |                           | For Corporate Dividend Tax  | 4,400,000<br>730,785          | 4,400,000                  |
|     |                           | For Gratuity  | 11,062,352                    | 747,780                    |
|     |                           | For Leave Encashment  | 3,621,596                     | 10,054,831                 |
|     |                           |   | 19,814,733                    | 3,091,332                  |
|     |                           |   | 444,027,106                   | 31,289,795                 |
| 3   | OTHER                     | INCOME  | 777,027,100                   | 328,476,896                |
|     |                           | Rent  | 60,000                        | 60.000                     |
|     |                           | Dividend  | 107 904                       | 60,000<br>1 <b>7</b> 7,004 |
|     |                           | Interest (Includes TDS Rs 2803035/-; P.Y. Rs.25                                 | 06926/-) 18,370,345           | 11,974,831                 |
|     |                           | Profit on sale of fixed assets (Net)  | 479,265                       | 21,648,584                 |
|     |                           | Profit on sale of Investments (Net)   | 1,009,426                     | 21,040,004                 |
|     |                           | Miscellaneous Income  | 10,307,875                    | 20,408,800                 |
|     |                           | Excess provision for Bonus written back   | 6,300                         | 20,400,000                 |
|     |                           | Provision for Doubtful debts written back                                       | 6,129,840                     | 2,165,436                  |
|     |                           |   | 36,470,942                    | 56,434,655                 |
| (   | Closing<br>a)<br>b)<br>c) | ASE/(DECREASE) IN STOCK Stock: Finished Goods Semi-finished Goods Trading Goods | 40,957,084<br>185,516,128<br> | 37,281,660<br>61,563,734   |
| L   | .ess : O                  | pening Stock :  | 227,818,686                   | 98,845,394                 |
|     | a)                        | Finished Goods  | 37,281,660                    | 44 455 004                 |
|     | b)                        | Semi-finished Goods   | 61,563,734                    | 41,155,821<br>141,008,901  |
|     |                           |   | 98,845,394                    | 182,164,722                |
|     |                           |   | 128,973,292                   | (83,319,328)               |
| _   | OOT O                     | <b>5.14.1</b>   |                               | (00,010,020)               |
| . U | COLUMN                    | FMATERIALS  |                               |                            |
| _ r | taw mat                   | erials Consumed   | 1,239,250,687                 | 1,441,554,894              |
| ٥   | itores ar                 | nd Spares Consumed  | 76,291,713                    | 77,159,437                 |
|     |                           |   | 1,315,542,400                 | 1,518,714,331              |
| Р   | ERSON                     | INFI  |                               | <del></del>                |
|     |                           | Wages, Bonus and allowances   |                               |                            |
| ח   | irectors                  | Remuneration  | 140,716,535                   | 110,777,408                |
|     |                           |   | 6,833,138                     | 4,509,200                  |
|     |                           | ion to Provident and Other Funds  | 7,103,492                     | 6,212,906                  |
| Si  | tatt and                  | Labour welfare Expenses   | 4,141,496                     | 3,701,794                  |
|     |                           |   | 158,794,661                   | 125,201,308                |

| CHEDULES TO THE ACCOUNTS                     | 2009-2010<br>Rs.         | 2008-2009<br>Rs         |
|--|--------------------------|-------------------------|
| 17 COST OF BORROWING                         |                          |                         |
| Interest                                     |                          |                         |
| On Term Loans                                | 12,749,658               | 4.004.047               |
| On Fixed Deposits                            | 2,236,824                | 4,661,217               |
| On Others                                    | 39,062,850               | 2,185,329               |
| Loan Processing Fees                         | 1,950,498                | 37,374,811              |
|  | 55,999,830               | 507,707<br>44,729,064   |
| 18 OTHER EXPENSES                            | <del></del>              |                         |
| Rent   | 6.004.950                | 0.000                   |
| Rates and Taxes                              | 6,024,850                | 3,223,111               |
| Insurance                                    | 1,283,182                | 773,907                 |
| Discount on Sales                            | 1,875,240                | 758,582                 |
| Freight and other Expenses                   | 29,107,333<br>20,608,273 | 14,210,632              |
| Travelling and Conveyance                    | 25,877,193               | 10,999,951              |
| Commission on Sales                          | 14,933,225               | 17,913,782              |
| Repairs and Maintenance:                     | 14,900,220               | 19,131,151              |
| Machinery                                    | 3,281,772                | 2.060.705               |
| Buildings                                    | 2,090,109                | 3,060,795               |
| Others                                       | 2,676,275                | 3,441,174               |
| Directors' Sitting Fees                      | 76,000                   | 4,569,600<br>70,000     |
| irrecoverable Debts and Advances written off | 7,083,584                | 11,152,155              |
| Provision for Doubtful Debts                 | 4,522,118                | 4,589,225               |
| Miscellaneous Expenses                       | 58,744,092               | 42,033,386              |
| ttems relating to previous years (Net)       | 166,051                  | 1,549,144               |
|  | 178,349,297              | 137,476,595             |
| 9 DIRECT TAXES                               |                          | <u></u>                 |
| Provision for Income Tax                     | 54,800,000               | 74 000 000              |
| Provision for Wealth Tax                     | 108,000                  | 71,000,000              |
| Provision for Fringe Benefit Tax             | 100,000                  | 76,000                  |
| Deferred Tax Adjustments                     | <u>(</u> 4,777,000)      | 1,710,000               |
|  | 50,131,000               | 9,469,000<br>82,255,000 |



### SCHEDULES TO THE ACCOUNTS

#### 20. **NOTES ON ACCOUNTS**

### Significant Accounting Policies:

### Accounting Convention:

The financial statements are prepared under the historical cost convention in accordance with applicable Accounting Standards.

#### ii) Valuation of Fixed Assets:

Fixed assets are stated at cost without deducting capital grants which are shown separately in the

### Method of depreciation:

Depreciation is provided on 'Written Down Value Method' in accordance with the provisions of Schedule XIV to the Companies Act, 1956.

# iv) Treatment of expenditure during construction:

The expenditure including Pre-Operative expenditure, incurred during the period of construction is charged to capital work-in-progress and on completion the cost is allocated to the respective

### Inventories:

### Inventories are valued as follows:

Raw Materials, Stores, Spares and Fuel:-Lower of cost and net realizable value. However,

materials and other items held for use in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost.

Cost is determined on FIFO basis.

Semi finished goods and finished goods:-

Lower of cost and net realizable value. Cost includes direct materials and labour and a proportion of manufacturing overheads based on normal operating

capacity.

### vi) Obsolescence and damaged materials:

The inventories are periodically reviewed to ascertain dormant/ obsolescence materials and necessary adjustments are made thereof.

### vii) Investments:

Long Term investments are valued at cost except that provision is made to recognize the permanent diminution in their value. Investments intended to be held for less than one year are classified as current investments and are valued at lower of cost and market value.

### viii) Foreign Exchange Variations:

Closing balances of current assets and current liabilities relating to foreign currency transactions are converted into Rupees at prevailing rates or at the rate of forward cover. Export sales are recorded in rupee amount by applying the exchange rate existing at the time of discounting the bills of exchange with the bankers or at closing rate of exchange. Sales and other income:

### ix)

- Sales include excise duty and exclude sales tax/Value Added Tax.
- Revenue recognition is postponed to a later date only when it is not possible to estimate it with ii) x)

### **Employees Benefits:**

- Short term employee benefits are charged off at the undiscounted amount in the year in which the related service is rendered.
- Post employment and other long term employee benefits are charged off in the year in which the ii) employee has rendered services. The amount charged off is recognised at the present value of

the amounts payable determined using actuarial valuation techniques. Actuarial gain and losses in respect of post employment and other long term benefits are charged to Profit and Loss Account.

### xi) Taxes on Income:

- Current tax is determined as the amount of tax payable in respect of taxable income for the year.
- ii) Deferred Tax is recognized, subject to consideration of prudence, in respect of deferred tax assets/liabilities arising on timing differences, being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods.

### xii) Impairment of assets:

Impairment loss in the value of assets as specified in Accounting Standard 28 is recognized whenever carrying value of such assets exceeds the market value or value in use, whichever is higher.

### xiii) Use of Estimates:

The preparation of financial statements in confirmity with generally accepted accounting principles requires estimates/ exemptions to be made that affect the reported amount of assets and liabilities on the date of financial statements and the reported amount of revenues and expenses during the reporting period. Difference between actual results and estimates are recognised in the period in which the results are known/ materialised.

2) Contingent liabilities (not provided for) in respect of :- (Rs. In Lacs)

- Estimated amount of contracts to be executed on Capital accounts and not provided for Rs.285.08 lacs (P.Y. Rs. 22.93 lacs), advance thereagainst Rs.207.74 lacs (P.Y. Rs. 5.62 lacs).
- 4) According to the accounting system consistently followed by the Company, excise duty payable on finished goods is accounted for at the time of removal of the same for sale. Had the said liability been provided, the same would have resulted in higher value of inventory having no impact on the profit for the year.
- 5)a. As per the information available with the Company and relied upon by the auditors, Sundry Creditors include Rs.17,843,454/- (P.Y. Rs. 14,975,997/-) due to Small Scale Industrial Undertakings (SSI). Names of the SSI Undertakings to whom there are dues for more than 30 days are Boltnut (India), Hindustan Metal Industries, Kirti Fasteners, Laxmi Iron & Steel Industries, Raju Steel Industries, Sanvijay Rolling & Engineering, Gangalaxmi Agrotech Private Limited and Luk Technical Services Private Limited.
- b. In absence of necessary information relating to the suppliers under the Micro, Small and Medium Enterprises Development Act, 2006 the Company is unable to identify such suppliers, hence the Information required under the said Act, cannot be ascertained.
- 6) a) Managing, Executive, and Whole-time Directors' remuneration:

| Salary Contribution to Provident Fund Perquisites (As per I.T. Rules) Commission | 2009-2010<br>Rs.<br>3,657,000<br>438,840<br>942,930<br>3,176,138<br>8,214,908 | 2008-2009<br>Rs.<br>2,580,000<br>309,600<br>812,700<br>1,929,200 |
|--|---|--|
|  | 0,214,806   | <u>5,631,500</u>   |



### SCHEDULES TO THE ACCOUNTS

 b) Computation of net profit U/s. 198 read with Section 309(5) of Companies Act, 1956 and Directors' Commission:

|     | i) Managing Director and Expositive Director  | <u>2009-2010</u>  | 2008-2009         |
|-----|---|-------------------|-------------------|
|     | <ul> <li>Managing Director and Executive Director:<br/>Profit Before Tax</li> </ul> | Rs.               | Rs.               |
|     | Add:Directors' remuneration   | 152,573,903       | 233,403,606       |
|     | Sitting fees  | 7,271,978         | 4,818,800         |
|     | Provision for Doubtful debts  | 76,000            | 70,000            |
|     | Trovision for boubling debts  | <u>4,52</u> 2,118 | 4,589,225         |
|     | Less: Profit on Colo of Fire 4 to   | 164,443,999       | 242,881,631       |
|     | Less: Profit on Sale of Fixed Asset above its original cost                         | 5,867             | 1,242,017         |
|     | Profit on Sale of Investments   | 1,009,426         | 7,272,017         |
|     | Provision for Doubtful debts Written back   | <u>6,129,</u> 840 | 2,165,436         |
|     | Commission poughts as II as   | 157,298,866       | 239,474,178       |
|     | Commission payable to the Managing Director and the                                 |                   | 203,474,178       |
|     | Executive Director each @1% on the net profit restricted                            |                   |                   |
|     | to their annual salary and overall managerial remuneration of 10% of profits        |                   |                   |
|     | or to % or profits  | 3,145,977         | 1,710,000         |
|     | ii) * Whole-time Director:  |                   | 1,710,000         |
|     | Profit / (Loss) before Tax (Superpack Division)                                     | 44                |                   |
|     | Add: Whole-time Director's remuneration   | (1,401,591)       | 4,792,441         |
|     | (Part of the year)  | 618,161           | 1,193,600         |
|     | Provision for Doubtful debts  |                   |                   |
|     |   | 4,522,118         | <u>3,73</u> 2,684 |
|     | Less: Profit on Sale of Fixed Asset above its original Cost                         | 3,738,688         | 9,718,725         |
|     | Provision for Doubtful debts Written back   |                   | 1,056,106         |
|     | The same same white back  | _2,015,163        | 1,355,957         |
|     | Commission  | 1,723,525         | 7,306,662         |
|     | Commission payable to whole-time Director @3% (Prorata)                             |                   |                   |
|     | on the net profit of the Division restricted to his convert salary                  | 30,161            | 2.10.000          |
|     | * Resigned on 29/10/2009  |                   | 2,19,200          |
| 7)  | Payments to Auditors:   |                   |                   |
| • , |   | Amount(Rs.) Ar    | nount(Rs.)        |
|     | Statutory Audit fees  | 650,000           | 400,000           |
|     | Tax Audit fees  | 100,000           | 75,000            |
|     | Internal Audit Fee  | 35,000            | 30,000            |
|     | For Other Services  | 65,000            | 62,500            |
|     | Reimbursement of expenses   | 8,892             | •                 |
| 81  | The #F  | 5,002             | 25,190            |
| O)  | The "Earning per share (EDS)" has been relevant                                     |                   |                   |

- 8) The "Earning per share (EPS)" has been calculated as specified in Accounting Standard 20 issued by the Institute of Chartered Accountants of India by dividing the Net Profit after Tax for the year by the number of shares allotted by the Company.
- 9) Related Party Disclosures:
  - Enterprises where control exists:

None

- 2. Other related parties with whom the Company had transactions:
  - a) Key Management Personnel Shri Rohit Bajaj (Managing Director), Shri Sunil Bajaj (Executive Director) and Shri Ashish Bajaj (Whole Time Director)\*
     \*Resigned on 29/10/2009
  - b) Enterprises over which Key Management Personnel and their relatives are able to exercise significant influence - Associated Biscuit Company Limited, Bajaj Chemoplast (I) Limited, Bajaj Trade Development Limited, Bajaj Exports Private Limited, Rohit Polytex Limited, Prosperous Finance Services Limited, Ampee Textiles Private Limited, Twinstar

### SCHEDULES TO THE ACCOUNTS

Plasticoats Private Limited, Ridhi Vinimay Private Limited, Sidhi Vinimay Private Limited, Vidarbha Tradelinks Pvt. Limited, Glycosic Merchants Private Limited, Bajaj Marketing Services, Rohit Machines & Fabricators Limited, Bajaj Packaging, Gangalaxmi Agrotech Pvt Limited, Gangalaxmi Industries Ltd, Luk Technical Services Pvt Limited, Luk Plastcon Limited, Plast Master Batches Limited, Luk Infrastructure Private Limited, Enbee Trade and Finance Limited, Luk Bedrocks Private Limited, Nagpur Infotech Pvt. Ltd, Bajaj Polymin Pvt. Ltd., Luk Craft Pvt. Ltd., Bajaj Polyblends Pvt. Ltd Bajaj Superpack Pvt. Ltd, Bajaj Gintech Pvt. Ltd., and Bajaj Plastics Pvt. Ltd.

 Disclosures of transactions between the Company and related parties and the status of outstanding balances as on 31.03.2010;
 Transactions

|                        | Enterprises over which Key       |                  | Key Mana          | Key Management      |  |
|------------------------|----------------------------------|------------------|-------------------|---------------------|--|
|                        | Management personnel and         |                  |                   | personnel and their |  |
|                        | their relatives have significant |                  | t relatives       |                     |  |
|                        | influence                        |                  |                   |                     |  |
|                        | <u>2009-2010</u>                 | <u>2008-2009</u> | <u>200</u> 9-2010 | 2008-2009           |  |
|                        | ₽\$.                             | Rs.              | Rs.               | Rs.                 |  |
| <u>Income</u>          |                                  |                  |                   |                     |  |
| Rent                   | 60,000                           | 60,000           |                   |                     |  |
| Service Charge         | 135,600                          | 135,600          |                   |                     |  |
| Sales                  | 1,683,052                        | 123,934          |                   |                     |  |
| Jobwork                | 156,963                          | 241,882          |                   |                     |  |
| Expenses               |                                  |                  |                   |                     |  |
| Computer Charges       | 50,000                           | 66,453           |                   |                     |  |
| Furniture Hire Charges | 180,000                          | 180,000          |                   |                     |  |
| Interest               | 16,466,108                       | 14,531,163       |                   |                     |  |
| Jobwork charges        | 8,459,607                        | 10,308,503       |                   |                     |  |
| Processing charges     | 88,223,641                       | 80,444,668       |                   |                     |  |
|                        |                                  |                  |                   |                     |  |
| Purchase               | 28,301,343                       | 45,448,111       |                   |                     |  |
| Rent                   | 5,498,000                        | 2,604,000        | 651,000           | 336,000             |  |
| Labour Supply Charges  | 38,233,489                       | 27,060,481       |                   |                     |  |
| Vehicle Hire Charges   | 1,470,000                        | 1,460,000        |                   |                     |  |
| Legal & Professional   |                                  |                  |                   |                     |  |
| Fees                   | 39,030                           |                  |                   |                     |  |
| Remuneration           |                                  |                  | 7,271,978         | 4,818,800           |  |
| Sitting Fees           |                                  |                  | 22,000            | 18,000              |  |
| b)Balances             |                                  |                  | •                 | _                   |  |
| <u>ojoalances</u>      |                                  |                  | As at             | As at               |  |
|                        |                                  |                  | <u>31-3-2010</u>  | <u>31-3-2</u> 009   |  |
| Debtors                |                                  |                  | Rs.               | Rs.                 |  |
| Creditors              |                                  |                  | 1,601,497         | 1,80,999            |  |
| Loans Taken            |                                  |                  | 29,751,353        | 15,337,184          |  |
| Investments            |                                  |                  | 124,552,114       | 106,194,605         |  |
| писэннения             |                                  |                  | 665,064           | 665,064             |  |

On the basis of physical verification of assets, as specified in Accounting Standard – 28 and cash generating capacity of those assets, in the management perception there is no impairment of such assets as appearing in the balance sheet as on 31.03.2010.



SCHEDULES TO THE ACCOUNTS

11. Segment Revenue, Results and Capital Employed

| 취   | Division Plastic Division Cotton Division                | Plastic Division Cotton Division                  | Cotton Division                   | Cotton Division                   | _           | ┡          | Total of Segments | Segments                    |                              | JIen()                  | Unallocated              |                             |                |
|---|--|---|-----------------------------------|-----------------------------------|-------------|------------|-------------------|-----------------------------|------------------------------|-------------------------|--------------------------|-----------------------------|----------------|
| 09 2009-2010   2008-2009 3  | 2008-2009 2009-2010 2008-2009 2009-2010 2008-2009 3      | 2009-2010 2008-2009 2009-2010 2008-2009           | 2008-2009 2009-2010   2008-2009 3 | 2008-2009 2009-2010   2008-2009 3 | ٢           | ٢          | ٢                 | Ē                           | 2008 2000                    | 2000,2010               | שניים שניים              |                             | <u>s</u>       |
| 6007-0007 (20) (20) (20) (20)   | 6007-0007 (20) (20) (20) (20)                            | 6007-0007   | 600Z-B00Z 010Z 010Z               | 600Z-B00Z 010Z 010Z               |             |            |                   | 0107-60                     | 6007-9007                    | 0102-6007               | 2008-2009                | 2009-2010                   | 2008-2009      |
|   | (RS.) (RS.) (RS.)  | (RS.) (RS.) (RS.)                                 | (Rs.) (Rs.)                       | (Rs)                              | $\dashv$    | (Rs.)      |                   | (Rs.)                       | (Rs )                        | (Rs.)                   | (Rs.)                    | (Rs.)                       | (Rs.)          |
| tic 1,278,422,743 1,7   | 627,799,186 645,895,597 60.326,685                       | 627,799,186 645,895,597 60.326,685                | 645,895,597, 60.326,685           | 60.326.685                        |             | 21,147,923 |                   | 1,966,548,617               | 1,966,548,617 2,443,920,788  | ;                       | <br>                     | 1.966,548,617,2,443,920,788 | 2.443.920 786  |
| - Export 100,140,741 76,515,124 49,329,356 96,177,464 166,221,624                                 | 100,140,741 76,515,124 49,329,356 96,177,464 166,221,624 | 76,515,124 49,329,356 96,177,464 166,221,624      | 96,177,464 166,221,624            | 166,221,624                       | 166,221,624 | ,          |                   | 315,691,721                 | 172,692,588                  |                         | :                        | 315,691,721                 | 172,692,586.   |
| 1,127,049 832,355,00  | 1,127,049  | 1,127,049   |                                   |                                   | ;           | ;          |                   | 1,127,049                   | 832 355                      | ;                       | 1                        | 1 127 049                   | 920 355        |
| Total Revenue 1,378,563,484 1,853,392,392 676,001,496 741,240,706 226,548,310 21,147,923          | 1.853,392,392 675,001,495 741,240,706 226,548,310        | 1.853,392,392 675,001,495 741,240,706 226,548,310 | 741 240 706 226 548 310           | 226.548.310                       | 226.548.310 | 21 147 92  | ç.                | 9 281 113 28G 3 64E 781 034 | 2 E4E 704 034                |                         |                          | 200,200 SEC. 200 SEC. 200 C | 00,200         |
|   |  |   |                                   |                                   |             |            |                   | And I have                  | 120,10,10,10,2               |                         |                          | 607(1111077                 | Z'0':0':0':0'5 |
| Profit before Interest, Tax. 238,889,319 274,352,561 37,220,218 45,625,061 (16,143,398) 1,293,593 | 274,352,561 37,220,218 45,625,061 (16,143,398).          | 274,352,561 37,220,218 45,625,061 (16,143,398).   | 45,625.061 (16,143,398),          |                                   |             | 1,293,59   |                   | 259 966 139                 | 271 275 245                  |                         |                          | 250 GEG 1201                | 391 971 915    |
| 1 042 169   | 42,096,376 1,139,922 1,042,189                           | 42,096,376 1,139,922 1,042,189                    | 1 042 169                         |                                   |             |            |                   | E4 300 407                  | 2 4 2 4 2 4 4 4              | :                       | :                        | 54.300,133                  | 24.44.1.2.3    |
| CO 250, 250, 250, 250, 250, 250, 250, 250,  | CO 250, 250, 250, 250, 250, 250, 250, 250,               | CO 250, 250, 250, 250, 250, 250, 250, 250,        | 501 (340)                         | : 4                               |             | ;          |                   | 31,332,407                  | 45, 136,545                  | !                       |                          | 51.392,407                  | 43,138,545     |
| anary   | 412,180 (64,081,80 100,104,10 100,000,1                  | 417,190 (44)81,80 (45) (47,214 (45)               | 39,790,451                        | 337,214                           |             | ,          |                   | 55.999,829                  | 44,729,064                   |                         | 1                        | 55,999,829                  | 44 729,064     |
| ;   | ;  |   |                                   |                                   |             |            |                   | -                           |                              |                         |                          |                             |                |
| Provision for Taxation  | :  | :   | :                                 | !                                 |             | :          |                   | :                           | ı                            | :                       | ;                        | ;                           | ŀ              |
| · Current Tax   |  |   | •                                 |                                   |             |            |                   |                             |                              |                         |                          | 000 000 84                  | 74 000 000     |
| - Wealth Tax  |  | _   | _                                 | -                                 |             |            |                   | •                           | •                            |                         |                          | 54,800,000                  | 71,900,000     |
| Deferred Тах  |  |   |                                   |                                   |             |            |                   |                             |                              |                         |                          | 108,000                     | 76,000         |
| Fringe Benefit Tax  |  |   |                                   |                                   |             |            |                   |                             |                              |                         |                          | (4,777,000)                 | 9,469,000      |
|   |  |   |                                   |                                   |             |            |                   |                             |                              |                         |                          | ı                           | 1,710,060      |
|   | :  | r r   | :                                 | 1                                 |             | 1          |                   | :                           | 1                            | :                       | 1                        | 1                           | :              |
| Net Profit  |  |   |                                   | -                                 |             |            |                   |                             | •                            |                         |                          | :                           | :              |
| Other Information   |  |   |                                   |                                   |             |            | ╅                 |                             | <del> </del>                 |                         |                          | 102,442,903                 | 151 148,60e    |
| Segment Assets 1.106,200,291 791,541,695, 251,495,482 210,908,996, 7,910,197 R nep 496            | 791,541,695 251,495,482 210,908,996 7,910,127            | 251,495,482 210,908,996 7,910,127                 | 210 908 996 7 910 127             | 7 9 10 197                        |             | B 050 8    |                   | 365 000 000                 |                              | 200                     |                          | 6                           |                |
| (7) 'N(2)'  | (7) 'N(2)'   | (7) 5(6)  | (7) '5(2)'                        | 7 7 7                             |             | 7          |                   | 008,600,600,                | 771.106.010,1 juge,coa,coc,1 | 194,711,663             | 194,711,683, 120,972,148 | 1.550,317,583 1,131,473,325 | .131,473.325   |
| 102,818,70  | 418,275,555 20,584,665 203,975,706 15,788,380            | 250.584,665 203.975,706 15,788,380                | 203.975,706 15,788,380            | 15,788,380                        |             | 539, 74    | တ္                | 904,192,246                 | 622.791,110                  | 188.876,000 133,968,000 | _                        | 1,093,068,246               | 756,759,110    |
| Capital Expenditure 122 134,884 157,747,286 619,921 1,960,499                                     | 157,747,286 619,921 1,960,499                            | 619,921 1,960,499                                 | 1,960,499                         | 1                                 |             | 1          | _                 | 122,754,805                 | 159 707 785                  |                         |                          | 122 754 805                 | 150 707 705    |
|   | 42.096.3761 1139.022 1.042.160                           | 113002  | 1040 160                          |                                   |             |            |                   |                             | 20.100                       |                         | :                        | 020,704,020                 | 195.197.200    |
| 0.000   | - 4,042,108  | - 1,042,09  | 4,042,159                         | _                                 |             | :          | _                 | 51,392,407                  | 43,138,545                   | 1                       | :                        | 51,392,407                  | 43,138,545     |

# NOTES

Items of expenses and income, assets and liabilities (including borrowings), deferred tax assets/liabilities and advances, which are not directly attributable/identifiable/allocable to business segments are shown as unallocated.

12) The disclosures required under accounting standard-15:Employees Benefit, notified in the company's (Accounting standard) Rules.

### **Defined Contribution Plan**

Contribution to Defined Contribution Plan, recognised are charged off for the year are as under:

(Rs. in lacs)

Employer's Contribution to Provident & Pension Fund

2009-2010 71.04

2008-2009 62.13

#### **Defined Benefit Plan**

The present value of obligation is determined based on actuarial valuation using the Projected Unit Credit Method, which recognises each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation.

|    |  |                | 200      | 09-2010<br>Leave |                 | 008-2009            |
|----|--|----------------|----------|------------------|-----------------|---------------------|
|    |  |                | Gratuity | Encashmen        |                 | Léave<br>Encashment |
|    |  |                | funded)  |                  |                 | (Unfunded)          |
| a. | Reconciliation of opening and  | `              |          | (                | , (0            | (Onlanded)          |
|    | closing balances of Defined  |                |          |                  |                 |                     |
|    | Benefit obligation   |                |          |                  |                 |                     |
|    | Defined Benefit obligation at  |                |          |                  |                 |                     |
|    | beginning of the year  | 1              | 00.55    | 30.91            | 93.62           | 22.59               |
|    | Current Service Cost   |                | 13.88    | 8.74             | ~ ~ . ~ _       | 6.04                |
|    | Interest Cost  |                | 7.94     | 2.41             | .,              | 1.62                |
|    | Actuarial (gain)/loss  | (1             | (0.53)   | (3.70)           |                 | 4.04                |
|    | Benefits (paid)  | •              | (1.22)   | (2.14)           | ٠,              | (3.38)              |
|    | Defined Benefit obligation at year end   | 1              | 10.62    | 36.22            | , ,             | 30.91               |
|    |  |                |          |                  |                 | 00.01               |
| b. | Reconciliation of fair value of assets and   | obligations    |          |                  |                 |                     |
|    | Present value of obligation as at 31st Mar   | ch, 2009 1     | 10.62    | 36.22            | 100.55          | 30.91               |
|    | Amount recognised in Balance Sheet   | 1              | 10.62    | 36.22            | 100.55          | 30.91               |
|    |  |                |          |                  |                 | + + 10 1            |
| C. | The state of the s |                |          |                  |                 |                     |
|    | Current Service Cost   |                | 13.88    | 8.74             | 7.02            | 6.04                |
|    | Interest Cost  |                | 7.94     | 2.41             | 7.04            | 1.62                |
|    | Actuarial (gain) / loss  | (1             | 0.53)    | (3.70)           | (2.02)          | 4.04                |
|    | Net Cost   |                | 11.29    | 7.45             | 12.04           | 11.70               |
|    | <b>A</b>   |                |          |                  |                 |                     |
| d. | Actuarial assumptions  |                |          |                  |                 |                     |
|    | Mortality Table (L.I.C.)   | 1994-96        | 1        | 994-96           | 1994-96         | 1994-96             |
|    |  | (ultimate)     | (ul      | timate)          | (ultimate)      | (ultimate)          |
|    | Discount rate (per annum) compounded   | 8.25%          |          |                  | 0% to 8.00% 7.5 |                     |
|    | Rate of escalation in salary (per annum)   | 5.00% to 6.00% | 5.00%    | to 6.00% 5.0     | 0% to 6.00% 5 0 | 0% to 6.00%         |
|    |  |                |          |                  |                 |                     |

The estimates of future salary increase considered in the actuarial valuation takes into account factors like inflation, seniority, promotion and other relevant factors. The expected return on Plan Assets is based on actuarial expectations of the average long term rate of return expected on investments of the fund during the estimated terms of the obligations. The above information is certified by the Actuary.



|                                       |                          | 2009-2010             | 200                 | 8-2009           |
|---------------------------------------|--------------------------|-----------------------|---------------------|------------------|
| 13)a) Raw Material consumed           | Rs.                      | %                     | Rs.                 |                  |
| Imported                              | 355,405,                 |                       |                     | %                |
| Indigenous                            |                          |                       |                     |                  |
| weigonous                             | 883,845,5<br>1,239,250,6 |                       |                     | <u>)5</u> 81.89% |
|                                       |                          | 087                   | 1,441,554,89        | <u>4</u>         |
| Stores & Spare parts consumed         | i                        |                       |                     |                  |
| Indigenous                            | 76,291,7                 | 100.00                | % <u>77,159,4</u> 3 | <u>6</u> 100.00% |
|                                       | 76,291,7                 | 14                    | 77,159,43           |                  |
|                                       | <del></del> -            | <del></del>           |                     | <u> </u>         |
| b) CIF Value of Imports               |                          |                       |                     |                  |
| Capital Goods                         |                          |                       | s. Rs               | S.               |
| Raw Material                          |                          | 6,298,42              |                     | 6                |
|                                       |                          | 320,970,83            | 88 249,605,52       | 5                |
| c) Earnings in Foreign Currency       |                          |                       |                     |                  |
| FOB Value of Exports                  |                          | 293,613,66            | 164,024,075         | 5                |
| d) Expenditure in Foreign Currency    | <i>'</i>                 |                       |                     |                  |
| Travelling expenses                   |                          | 3,761,90              | 0 1,168,629         | <del>)</del>     |
| Commission                            |                          | 1,820,20              |                     |                  |
| Advertisement                         |                          | 621,37                | 1 563,051           |                  |
| Membership and Subscription           | ח                        | 234,35                | 6 100,171           |                  |
| Testing Charges                       |                          | 6,66                  | 3 750,968           |                  |
| Bank Charges                          |                          |                       | - 136,356           |                  |
| Books & Periodicals                   |                          | 31,62                 |                     |                  |
| Consultancy charges                   |                          | 1,193,78              | 3 2,836,160         |                  |
| Registration Fees                     |                          | 292,170               | 6 435,959           |                  |
| Discount on Sales                     |                          | 6,881,66              |                     |                  |
| Price difference on settlement        | t of Contrac             | t 14,900,069          | 5 .                 |                  |
| Technical Know-How                    |                          | 19,541,237            | 7 2,016,796         |                  |
| 14)Raw Materials consumed:            |                          |                       | ·                   |                  |
|                                       | <u>2009-201</u>          |                       | <u>2008-2009</u>    |                  |
| a) Iron and stee!                     | Qty (M                   |                       |                     | Value (Rs.)      |
|                                       |                          | * 277,999,179         |                     | 364,548,506      |
| Castings, gun metal, etc.             |                          | * 161,705,508         |                     | 220,521,612      |
| Ball bearings<br>Others               |                          | * 26,990,921          |                     | 36,533,884       |
| b) Polymers                           |                          | * 319,294,290         |                     | 362,919,269      |
| Mineral Powders                       | 4617.7                   |                       |                     | 305,281,376      |
| Chemicals                             | 17,495.2                 | -,,                   |                     | 134,116,680      |
| Others                                | 131.88                   | 9 19,329,845          | 89.781              | 17,059,603       |
| * Not ascertainable                   |                          | *                     | -                   | 573,964          |
| Not ascertainable                     |                          | 1,239,250,687         | <u> </u>            | 441,554,894      |
| 15)Licensed and installed capacities: |                          |                       |                     | ···              |
| , and mounted capacities.             |                          | 2009-2010             |                     | •••              |
| i                                     | Licensed                 | <u>Licensed</u>       |                     | <u>008-2009</u>  |
|                                       | capacity *               | Installed capacity    | Installed           |                  |
| Sacks/Fabrics MTs                     | N.A.                     | <u>шавыёл сарасиў</u> |                     | capacity         |
| Master Batches MTs                    | N.A.                     | 5000                  | N.A,                | •                |
| Machines assorted Nos.                | N.A.                     | N.A.                  | N.A.                | 5000             |
| * As certified by the manag           | ièment                   | IN.A.                 | N.A,                | N.A.             |
| · ···· a a a manage                   | jonnom                   |                       |                     |                  |

SCHEDULES TO THE ACCOUNTS

16. Opening Stock, Purchases, Production, Sales and Closing Stock

| L     |                   |       |              |               | AND BURNEY | 555           |             |              |                           |             |   |
|-------|-------------------|-------|--------------|---------------|------------|---------------|-------------|--------------|---------------------------|-------------|---|
| _     | LTEMS             | Dai   | Oper         | Opening Stock |            | - Constant    |             |              |                           | ļ           |   |
|       |                   |       | ð            | Value (Be )   | 1          | r urcriases   | Production  |              | Sales                     | اعتاران     |   |
| _     |                   |       | . -          | (2)           | Ì          | value (Rs.    | ð           | ð            | Value (Rs.)               |             | Sicological Student                     |
| (O)   | ) D. R. Gins      | Nos.  | - 4          |               | <u>'</u>   |               | 3760        | 3760         | 343 788 978               | 1           | value (Rs.)                             |
| 丄     |                   |       | (c)          | (335,645)     | <b>①</b>   | (·)           | (5743)      | (5.747)      | (533 502 007)             |             | 59,351                                  |
| _     | Liliput Gins      | Nos.  | ,            | '             | 17         | 385,800       |             |              | (200,302,301)             | Ξ <br>      | (67,129)                                |
|       |                   |       | <u> </u>     | 3             | (5)        | (119,000)     |             | 14           | 536,531                   | 1           |   |
|       | Cotton            |       | 1            | •             | 18 950     |               |             |              | (150,000)                 | ①           | (-)                                     |
| _     | 100000            | cales | <b>①</b>     | (3)           | (0.446)    |               | <u>'</u>    | 18,834       | 225,144,170               | 125         | 1.345 472                               |
| _     |                   |       |              | / \           | (5, 140)   | (19,839,308)  | <b>①</b>    | (2,146)      | (21,147,924)              |             |   |
|       | Others            |       | _            | 13,573,910    | •          | ·             |             |              | (130)                     |             | Ĵ                                       |
|       |                   |       |              | (8,561, 185)  |            |               |             | •            | 1,000,906,614             |             | 7,763,240                               |
|       |                   |       | 23 134       | 1 100 000     |            |               |             |              | (1,290,562,054)           |             | 100000000000000000000000000000000000000 |
| a`    | Sacks and fabrics | MTs   | 3            | 040,804,      |            |               |             | 44 455       |                           |             | (018,676,610)                           |
|       |                   |       | (28.638)     | (1,918,058)   | 7          |               |             | 14.423       | 1,110,570                 | 8,711       | 591,333                                 |
|       |                   |       | 1.020 966    | 22 152 504    | ,          | Ì             | •           | (5.504)      | (406,039)                 | (23,134)    | (1.488.040)                             |
|       | waster batches    | MTs   |              | 44,132,301    | <u>.</u>   | <u> </u>      | 21836,760   | 21,469,885   | 671 408 04A               | 1 007 047   | (040,0040)                              |
| _     |                   |       | (1.224.761)  | (30,340,933)  | ,          | ,             | (20280 82E) | 1224 007 007 | +1 6'00r'1 in             | 1,307.847   | 32,543,160                              |
|       | Others            |       |              | † -<br> <br>  | -          | _             | _           | (<0,496.630) | (623,005,824) (1,020,966) | (1,020.966) | (22,152,581)                            |
|       |                   |       |              |               | Ξ          | Œ.            |             | •            | 2,408,986                 |             |   |
|       |                   |       |              |               | 1          |               |             |              | 100,000,007               |             | •                                       |
|       |                   |       |              | 37,281,660    | 1          | 208.415.430   | -           |              | (09, 998, 455)            | ҈           | ,                                       |
|       |                   |       |              | (41,155,821)  |            | (10 050 300)  | •           | -            | 2,245,394,763             |             | 42,302,558                              |
| 1     |                   |       | ** <br> <br> |               | _          | (900,000,000) | _           |              | (2,558,863,294)           |             | 100,000                                 |
| Note: | te:               |       |              |               |            |               |             | <br> <br>    | 1                         |             | (37.281,660)                            |
| -     | Drod totion       |       |              |               |            |               |             |              |                           |             |   |

Note:

1. Production -

include :

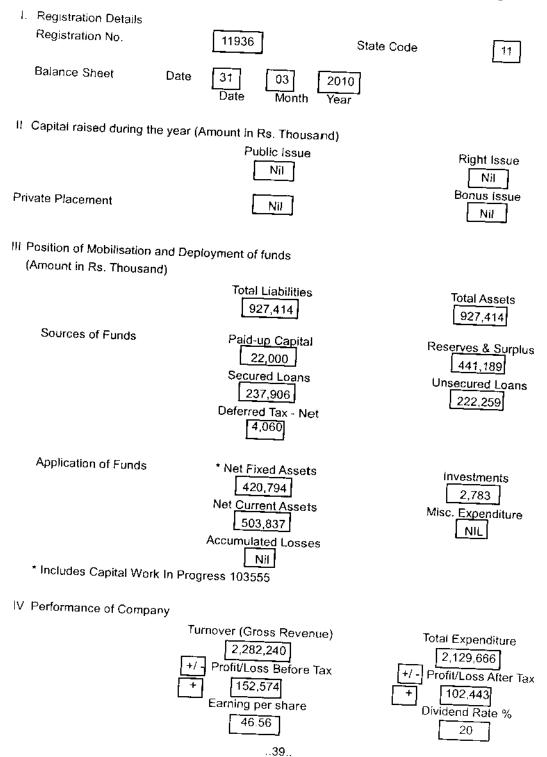
Company's materials processed by outside Agencies:

(16642.775 MT) 17712.335 MT Master Batches
2. Previous year figures above are given in brackets.

Previous year figures are rearranged/regrouped wherever considered necessary 17



# 21. BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE



V Generic Name of Three Products/Services of Company (as per monetary terms)

| Item Code No.<br>(ITC Code) | 844519.10  |
|-----------------------------|--|
| Product Description         | Main Activity - Machinery for cotton Ginning and Pressing used |
|                             | for preparing textile fabrics                                  |
| Item Code No.<br>(ITC Code) | 320649.90  |
| Product Description         | Subsidiary Activity - Plastic Master Batches based on Caco 3   |

### Signature to Schedule 1 to 21

| For B. CHHAWCHHARIA & CO. Chartered Accountants       | Sunil Bajaj                                     | Rohit Bajaj                  | H. G. Bajaj              |
|---|---|------------------------------|--------------------------|
|   | Executive Director                              | Managing Director            | Chairman                 |
| P. K. Chhawchharia<br>Partner<br>Membership No. 50786 | Малој D <b>ho</b> ot<br>Chief Financial Officer | L. C. Mutha<br>Mohan Agrawal | V. K. Bajaj<br>A. Goenka |
| Place : Nagpur  | Jagdish Shirke                                  | Rajiv Ranka                  | Deepak Batra             |
| Date : 29 <sup>th</sup> , July 2010                   | Company Secretary                               | Directors                    | Directors                |



## BAJAJ STEEL INDUSTRIES LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2010

|   | 2009-2010                | 2008-2009            |  |  |
|---|--------------------------|----------------------|--|--|
| A CASH FLOW EDOM OREDATIVE  | Rs.                      |                      |  |  |
| A. CASH FLOW FROM OPERATING ACTIVITIES :  | rts.                     | Rs.                  |  |  |
| Net Profit before tax and extraordinary items  Add: Adjusted for :                  | 152,573,903              |                      |  |  |
| Depresieties  | 102,013,903              | 233,403,606          |  |  |
| Depreciation Interest Expenses  | 51 202 403               |                      |  |  |
| interest expenses   | 51,392,407               | 43,138,545           |  |  |
| Long. Adlinet   | 55,999,830               | <u>44,729,064</u>    |  |  |
| Less: Adjustments for :   | 259,966,140              | 321,271,215          |  |  |
| Profit on sale of Fixed Assets  |                          |                      |  |  |
| Profit on sale of Investments   | (479,265)                | (21,648,584)         |  |  |
| Interest & Dividend Received  | (1,009,426)              |                      |  |  |
| OPERATING PROFIT BEFORE WORKING CARITAL CHARLES                                     | <u>(18,478,236)</u>      | _(12,151,835)        |  |  |
| Transport of Originals in Working Papital   | 239,999,213              | 287,470,796          |  |  |
| nade Payables   |                          | -1. ••               |  |  |
| Trade & Other receivables   | 128,563,057              | (123,217,656)        |  |  |
| Inventories   | (48,453,068)             | 33,391,613           |  |  |
| Cash generated from operations  | ( <u>184, 1</u> 37, 672) | _100,752,079         |  |  |
| Less: Interest paid   | 135,971,530              | 298,396,832          |  |  |
| Direct Taxes paid/adjusted  | (55,999,830)             | (44,729,064)         |  |  |
| Cash flow before extra ordinary items   | (68,651,632)             | <u>(71,4</u> 33,316) |  |  |
| Extra Ordinary items  | 11,320,068               | 182,234,452          |  |  |
| NET CASH FROM OPERATING ACTIVITIES  |                          | 702,234,432          |  |  |
|   | 11,320,068               | 182,234,452          |  |  |
| B. CASH FLOW FROM INVESTING ACTIVITIES  | <u> </u>                 | 102,234,432          |  |  |
| Sale of Fixed Assets  |                          |                      |  |  |
| Sale of investments   | 2,526,475                | 23 842 625           |  |  |
| Purchase of Investments   | 37,936,893               | 23,812,625           |  |  |
| Purchase of Fixed Assets  | (23,247,667)             | -                    |  |  |
| Interest & Dividend received  | (122,754,805)            | (159,707,785)        |  |  |
| NET CASH USED IN INVESTING ACTIVITIES   | 18,478,236               | 12.151.025           |  |  |
| THE STANG ACTIVITIES  | 87,060,868               | 12,151,835           |  |  |
| C. CASH FLOW FROM FINANCING ACTIVITIES:   | 00                       | (123,743,325)        |  |  |
| Dividend paid   |                          |                      |  |  |
| Proceeds from long torm and the   | (4,400,000)              | (4.400.000)          |  |  |
| Proceeds from long term and other borrowings  | 152,855,078              | (4,400,000)          |  |  |
| NET CASH USED IN FINANCING ACTIVITIES   | 148,455,078              | (36,970,511)         |  |  |
| NET CHANGES IN CASH AND CASH EQUIVALENTS (A+B+C)                                    | 72,714,278               | (41,370,511)         |  |  |
|   | 161,040,327              | 17,120,616           |  |  |
| CASH AND CASH EQUIVALENTS - CLOSING BALANCE   | 233,754,605              | 143,919,711          |  |  |
| NOTES: 01 Proceeds from the   | 200,704,003              | 161,040,327          |  |  |
| NOTES: 01. Proceeds from long term and other borrowings are shown net of repayment. |                          |                      |  |  |
| <ol> <li>Cash and cash equivalents represent cash and bank balances only</li> </ol> |                          |                      |  |  |

02. Cash and cash equivalents represent cash and bank balances only

| In terms of our Report of even date a              | ttached nerewith                    |                                  | _                         |
|--|-------------------------------------|----------------------------------|---------------------------|
| For B. CHHAWCHHARIA & CO.<br>Chartered Accountants | Sunil Bajaj<br>Executive Director   | Rohit Bajaj<br>Managing Director | H. G. Bajaj<br>Chairman   |
| P. K. Chhawchharia                                 |                                     | 3 3 4 7 7 7 7                    | - Tolling                 |
| Partner  | Manoj Dhoot                         |                                  |                           |
| Membership No. 50786                               | Chief Financial Officer             | L. C. Mutha<br>Mohan Agrawal     | V. K. Bajaj<br>A. Goenka  |
| Place : Nagpur<br>Date : 29™, July 2010            | Jagdish Shirke<br>Company Secretary | Rajiv Ranka<br>Directors         | Deepak Batra<br>Directors |