

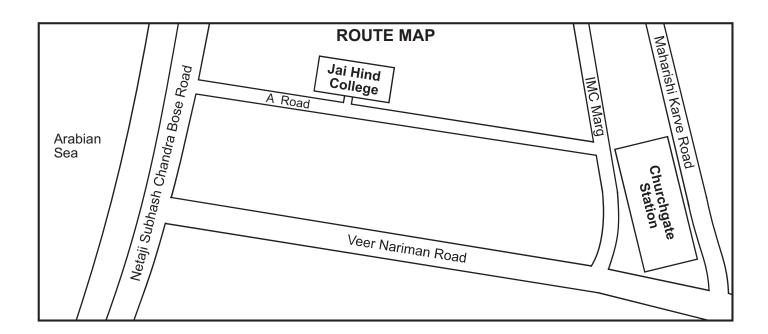
## Hawkins Cookers Limited

Registered Office: Maker Tower F 101, Cuffe Parade, Mumbai 400005.

CIN: L99999MH1959PLC011304 Tel: 022-2218 6607, 2218 1605 Fax: 022-2218 1190

Website: www.hawkinscookers.com Email: ho@hawkinscookers.com

# NOTICE TO SHAREHOLDERS FOR THE 55TH AGM OF THE COMPANY



NOTICE is hereby given that the 55<sup>th</sup> Annual General Meeting of the shareholders of the Company will be held on Thursday, the 6<sup>th</sup> day of August, 2015, at Jai Hind College, 'A' Road, Churchgate, Mumbai 400020, at 4:00 pm to transact the following business:

## **Ordinary Business**

1. To receive and adopt the audited Statement of Profit and Loss for the year ended March 31, 2015, and the Balance Sheet as at March 31, 2015, and the Directors' and Auditors' Reports thereon.

- 2. To declare a Dividend.
- **3.** To appoint a Director in place of Mr. Sudeep Yadav (DIN:02909892), who retires by rotation, and, being eligible, offers himself for reappointment as Director.
- **4.** To appoint Auditors to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting and to fix their remuneration.

#### **Special Business**

**5.** To consider and, if thought fit, to pass the following resolution as an ORDINARY RESOLUTION:

"RESOLVED that Mr. Brahm Vasudeva (DIN:00177451), in respect of whom the Company has received a notice in writing under Section 160 of the Companies Act, 2013, from a member proposing his candidature for the office of Director, be and is hereby reappointed as a Director of the Company with effect from April 26, 2016, and he shall not be liable to retire by rotation."

6. To consider and, if thought fit, to pass the following resolution as an ORDINARY RESOLUTION:

"RESOLVED that pursuant to the provisions of Sections 196, 197, 198, Schedule V and other applicable provisions, if any, of the Companies Act, 2013, the Company hereby approves the extension of the contract of Mr. Subhadip Dutta Choudhury (DIN:00141545), as Vice-Chairman of the Board of Directors and Managing Director designated as Chief Executive Officer, for a period of two months from August 1, 2016, to September 30, 2016, on the same terms and conditions as stated in the existing Agreement between the Company and Mr. Subhadip Dutta Choudhury dated June 7, 2013."

To consider and, if thought fit, to pass the following resolution as an ORDINARY RESOLUTION:

"RESOLVED that pursuant to the provisions of Sections 196, 197, 198, Schedule V and other applicable provisions, if any, of the Companies Act, 2013, the Company hereby approves the extension of the contract of Mr. Sudeep Yadav (DIN:02909892), as Executive Director-Finance & Administration, for a period of two months and nine days from July 22, 2016, to September 30, 2016, on the same terms and conditions as stated in the existing Agreement between the Company and Mr. Sudeep Yadav dated June 7, 2013."

**8.** To consider and, if thought fit, to pass the following resolution as an ORDINARY RESOLUTION:

"RESOLVED that the consent of the Company is hereby accorded to pay remuneration up to ₹90 lakhs per annum to Mr. Neil Vasudeva, son of Mr. Brahm Vasudeva, Chairman of the Board of Directors of the Company, as approved by the shareholders at the Annual General Meeting of the Company held on July 30, 2013, for the period April 1, 2014, to August 6, 2015."

"RESOLVED FURTHER that pursuant to the provisions of Section 188(1)(f) and other applicable provisions, if any, of the Companies Act, 2013, the consent of the Company is hereby accorded to Mr. Neil Vasudeva, son of Mr. Brahm Vasudeva, Chairman of the Board of Directors of the Company, to hold and continue to hold an office of profit in the Company as Executive Vice President-Marketing from August 7, 2015, to September 30, 2016, and for payment of remuneration on the same terms and conditions as approved by the shareholders at the said AGM of the Company held on July 30, 2013."

"RESOLVED FURTHER that Mr. Subhadip Dutta Choudhury, Vice-Chairman & Chief Executive Officer, Mr. Sudeep Yadav, Executive Director-Finance & Administration and Mrs. Hutoxi Bhesania, Company Secretary, be and are hereby severally authorised to do all such acts, deeds and things as may be considered necessary, expedient or desirable in order to give effect to this resolution."

9. To consider and, if thought fit, to pass the following resolution as a SPECIAL RESOLUTION:

"RESOLVED that pursuant to the provisions of Section 197 and other applicable provisions, if any, of the Companies Act, 2013, and Article 130A of the Articles of Association of the Company, the Company be and is hereby authorised to pay commission not exceeding one percent of the net profits of the Company as computed in the manner prescribed in Sections 197 and 198 and other applicable provisions, if any, of the Companies Act, 2013, to Non-Wholetime Directors of the Company or some or any of them in such amounts or proportions and in such manner and in all aspects as may be decided by the Board of Directors ("the Board") whether such amounts or proportions be the same or different for all or any of such Directors."

"RESOLVED FURTHER that the aforesaid commission shall be exclusive of the fees payable to such Directors for professional services rendered and for each meeting of the Board or of a Committee or Sub-Committee of the Board attended by such Directors."

"RESOLVED FURTHER that this Resolution shall be effective for a period of five years commencing from April 1, 2015."

"RESOLVED FURTHER that the Board of Directors be and is hereby authorised to take such steps as may be

necessary, to give effect to this resolution."

**10.** To consider and, if thought fit, to pass the following resolution as an ORDINARY RESOLUTION:

"RESOLVED that pursuant to the provisions of Sections 73, 76 and other applicable provisions, if any, of the Companies Act, 2013, and the Companies (Acceptance of Deposits) Rules, 2014, the consent of the Members of the Company be and is hereby accorded to the Board of Directors of the Company to invite and accept fixed deposits from the Members of the Company and the Public within the limits prescribed in the Act and the overall borrowing limits of the Company as approved by the Members from time to time."

"RESOLVED FURTHER that the Board of Directors be and is hereby authorised to finalise the scheme for the invitation and acceptance of fixed deposits from the Members of the Company and the Public and to sign and execute deeds, applications, documents and writings that may be required on behalf of the Company and generally to do all such other acts, deeds, matters and things as may be necessary, proper, expedient or incidental to give effect to this resolution."

By Order of the Board

Hoheama

Mumbai July 9, 2015 Hutoxi Bhesania Company Secretary

#### **NOTES**

1. A Member entitled to attend and vote at the Meeting is entitled to appoint a proxy to attend and vote on a poll instead of himself and such proxy need not be a member of the Company. Proxies, in order to be valid, must be lodged at the Registered Office of the Company not less than forty-eight hours before the commencement of the meeting.

A person can act as a proxy on behalf of Members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the Company carrying voting rights. A Member holding more than ten percent of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or Member.

- **2.** Members/Joint shareholder(s)/Proxies are requested to:
- (a) bring the attendance slips duly completed to the meeting and sign the same at the meeting in order to obtain entry.
- (b) bring their copy of the Annual Report with them to the Annual General Meeting.
- 3. Members are also requested to:
- (a) notify immediately the change of address/change in bank details, if any, to the Company's Registrar and Share Transfer Agent, Link Intime India Pvt. Ltd., C-13, Pannalal Silk Mills Compound, L. B. Shastri Marg, Bhandup (West), Mumbai 400078, quoting their folio number. Members holding shares in the dematerialised form are advised to inform the change of address/bank details to their respective Depository Participants.

- (b) submit their National Electronic Clearing Service (NECS) mandates to the Company's Registrar and Share Transfer Agent, Link Intime India Pvt. Ltd., at the aforesaid address in respect of shares held in physical form and to the respective Depository Participants in respect of shares held in dematerialised form.
- (c) In case any Members wish to receive Annual Reports in a soft copy, they should register their e-mail address for the purpose by sending an e-mail giving their registered folio number and/or DP ID/Client ID to the Company's Registrar and Share Transfer Agent, Link Intime India Pvt. Ltd., at hawkinscookers@linkintime.co.in.
- **4.** The Register of Members and Transfer Books will remain closed from July 30, 2015, to August 6, 2015, both days inclusive.
- 5. The dividend, if approved at the meeting, will be made payable to those Members whose names appear on the Company's Register of Members on August 6, 2015, in respect of shares held in physical form. In respect of shares held in dematerialised form, the dividend will be payable on the basis of beneficial ownership as on July 29, 2015, as per details furnished by the National Securities Depository Limited (NSDL) and the Central Depository Services (India) Limited (CDSL) for this purpose.
- 6. Dividends for the financial years ended March 31, 2008, and thereafter which remain unclaimed for a period of seven years will be transferred to the 'INVESTOR EDUCATION AND PROTECTION FUND' of the Central Government. Members who have not encashed their dividend warrant(s) for the financial year ended March 31, 2008, or thereafter are requested to contact the

Company's Share Transfer Agent, Link Intime India Pvt. Ltd., with the relevant details as soon as possible.

## 7. Voting through electronic means

I. In compliance with the provisions of Section 108 of the Companies Act, 2013, read with Rule 20 of the Companies (Management and Administration) Rules, 2014, and Clause 35B of the Listing Agreement entered into with BSE Ltd., the Company is pleased to provide to Members the facility to exercise their right to vote at the 55th Annual General Meeting (AGM) by electronic means which includes remote e-voting and the business may be transacted through e-voting services provided by National Securities Depository Limited (NSDL).

The instructions for e-voting are as under:

- **A.** In case of Members receiving an email from NSDL (for Members whose e-mail IDs are registered with the Company/Depository Participants):
- (i) Open the PDF file 'Hawkins Cookers e-Voting.pdf' attached to the e-mail, using your Client ID or Folio No. as password. The said PDF file contains your User ID and Password/PIN for e-voting. Please note that the Password provided in the PDF file is an 'Initial Password'.
- (ii) Launch an Internet browser and open https://www.evoting.nsdl.com.
  - (iii) Click on Shareholder Login.
- (iv) Insert 'User ID' and 'Initial Password/PIN' as noted in step (i) above and click 'Login'.
- (v) Password change menu will appear. Change the Password/PIN with a new Password of your choice. Please keep a note of the new Password. It is strongly

recommended not to share your Password with any person and to take utmost care to keep it confidential.

- (vi) You need to login again using the new Password. Home page of e-voting will open. Click on e-Voting: Active Voting Cycles.
  - (vii) Select 'EVEN' of Hawkins Cookers Limited.
- (viii) Now you are ready for e-voting as 'Cast Vote' page opens.
- (ix) Cast your vote by selecting appropriate option and click on 'Submit'. Click on 'Confirm' when prompted.
- (x) Upon confirmation, the message "Vote cast successfully" will be displayed.
- (xi) Once you have voted on the resolution, you will not be allowed to modify your vote.
- (xii) Institutional shareholders (i.e., other than individuals, HUF, NRI, etc.) are required to send scanned copy [PDF/JPG format] of the relevant Board Resolution/ Authority Letter, along with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by an e-mail at scrutinizer@hawkinscookers.com with a copy marked to evoting@nsdl.co.in.
- (xiii) Voting has to be done for each item of the Notice separately. In case you do not desire to cast your vote on any specific item it will be treated as abstained.
- **B.** In case of Members whose e-mail IDs are not registered with the Company/Depository Participants:
  - (i) User ID and Initial Password are mentioned at

the bottom of the Attendance Slip separately provided with this Annual Report.

- (ii) Please follow all steps from Sr. No. (ii) to Sr. No. (xiii) above, to cast vote.
- II. In case of any queries, please refer the 'Frequently Asked Questions' (FAQs) and e-voting user manual available in the downloads section of NSDL's e-voting website www.evoting.nsdl.com.
- III. If you are already registered with NSDL for e-voting then you can use your existing User ID and Password for casting your vote.
- IV. The voting rights of the Members holding shares in physical form or in dematerialized form in respect of e-voting shall be in proportion to the number of equity shares held by them as on the cut-off date (record date) of July 30, 2015. Members are eligible to cast their vote electronically only if they are holding shares as on that date.
- V. The e-voting period shall commence at 9:00 am on Monday, August 3, 2015, and will end at 5:00 pm on Wednesday, August 5, 2015. The e-voting module shall be disabled by NSDL at 5:00 pm on the same day.
- VI. The facility for voting through poll paper shall also be made available at the meeting. Members attending the meeting, who have not already cast their vote by remote e-voting shall be able to exercise their right to vote at the meeting.
- **VII.** Members who have cast their vote by remote e-voting prior to the meeting may also attend the meeting, but shall not be entitled to vote again at the AGM.

- VIII. Any person who acquires shares of the Company and becomes a Member of the Company after the dispatch of the AGM Notice and holds shares as on the cut-off date, that is, July 30, 2015, may obtain the User ID and Password by sending a request to evoting@nsdl.co.in. However, if you are already registered with NSDL for remote e-voting then you can use your existing User ID and Password for casting your vote. If you have forgotten your password, you may reset your password by using 'Forgot User Details/Password' option available on www.evoting.nsdl.com.
- IX. Mrs. Jayshree S. Joshi, Company Secretary in Practice (Membership No. F1451), has been appointed as the Scrutinizer to scrutinize the e-voting process and also the polling at the AGM suitably.
- X. The Scrutinizer shall, immediately after the conclusion of voting at the AGM, count the votes cast at the meeting, thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and make, not later than three days of the conclusion of the meeting, a consolidated Scrutinizer's Report of the total votes cast in favour or against, if any, to the Chairman or a person authorized by him in writing who shall countersign the same.
- XI. The results shall be declared at or after the AGM of the Company. The results declared alongwith the Scrutinizer's Report shall be placed on the Company's website www.hawkinscookers.com and on the website of NSDL www.evoting.nsdl.com immediately after the result is declared. The Company shall simultaneously forward the results to BSE Ltd., where the shares of the Company are listed.

8. Information required under Clause 49 (VIII) (E) (1) of the Listing Agreement with BSE Ltd. (relating to Corporate Governance) with respect to the Directors seeking reappointment at the 55<sup>th</sup> Annual General Meeting and/or extension of existing contracts of Executive Directors in respect of item Nos. 3, 5, 6 and 7 of the Notice and Explanatory Statement of the Special Business pursuant to Section 102 of the Companies Act, 2013, in respect of item Nos. 5 to 10 of the Notice are given below:

## Item No. 5 of the Notice: Reappointment of Mr. Brahm Vasudeva.

Mr. Brahm Vasudeva, 79 years of age, is an Honours graduate in History from Delhi University. He attended the Harvard Business School's Advanced Management Programme. He was the first Chairman of the Advertising Standards Council of India and also the first Chairman of the Media Research Users Council. Prior to joining the Company, he was in employment with Hindustan Lever Limited for ten years, in Sales, Marketing and General Management. Mr. Vasudeva joined the Company as Vice-Chairman and Managing Director on June 1, 1968, and became Wholetime Chairman and Managina Director in 1984. He retired as Wholetime Chairman and Chief Executive Officer on April 25, 2006, and with effect from April 26, 2006, he became a Non-Executive Director and Chairman of the Board of Directors of the Company and was also appointed as Advisor to the Company for a period of five years from that date. He was reappointed as Non-Executive Director and Chairman of the Board for a period of five years with effect from April 26, 2011, and as Advisor for further periods of three years from April 26, 2011, and April 26, 2014, respectively. Mr. Vasudeva is at present on the Board of a not-for-profit Company (under Section 25 of the Companies Act, 1956), namely, The Indian Society of Advertisers. He currently holds 18,29,832 shares of Hawkins Cookers Limited. The remuneration last drawn by Mr. Brahm Vasudeva

and the number of Board Meetings attended by him during the year 2014-15 are given in the Corporate Governance Report.

The Company has received a notice under Section 160 of the Companies Act, 2013, from a Member proposing the name of Mr. Brahm Vasudeva for reappointment as Director with effect from April 26, 2016. The said notice is available for inspection by the Members at the Registered Office of the Company between 10:00 am to 1:00 pm on any working day up to the date of the Annual General Meeting.

The Directors are of the view that the reappointment of Mr. Brahm Vasudeva as a Director of the Company is in the interest of the Company.

The Board of Directors recommends the Ordinary Resolution for your approval.

Mrs. Susan M. Vasudeva, Non-Executive Director, is the wife of Mr. Brahm Vasudeva and Mr. Sudeep Yadav, Executive Director-Finance and Administration, is the son-in-law of Mr. Brahm Vasudeva. Mr. Brahm Vasudeva, Mrs. Susan M. Vasudeva and Mr. Sudeep Yadav, Directors, are interested in this resolution and their relatives may be deemed to be interested in the resolution. Save and except the above, none of the other Directors, Key Managerial Personnel of the Company and their relatives are, in any way, concerned or interested in the resolution.

## Item No. 6 of the Notice:

# Extension of the Contract of Mr. Subhadip Dutta Choudhury.

Mr. Subhadip Dutta Choudhury, 47 years of age, holds a B. Tech. Degree in Electrical Engineering from the Indian Institute of Technology, Kharagpur, and a Post Graduate Diploma in Business Administration from the Indian Institute of Management, Calcutta. He joined the Company in 1992 as a Management Trainee and worked for eight years as a Sales Manager in various regions with increasing levels of responsibility. He moved to Marketing as Vice President in 2000. He was elected

by the Members as a Wholetime Director designated as Executive Director-Marketing with effect from August 1, 2004, and as Vice-Chairman of the Board of Directors and Managing Director designated as Chief Executive Officer in 2006. He was re-elected as Vice-Chairman of the Board of Directors and Managing Director designated as Chief Executive Officer in 2007, 2010 and 2013. Mr. Dutta Choudhury holds 50 shares in the Company. He is not a Director of any other Company. The remuneration last drawn by Mr. Dutta Choudhury and the number of Board Meetings attended by him during the year 2014-15 are given in the Corporate Governance Report.

Mr. Subhadip Dutta Choudhury's appointment as Vice-Chairman of the Board of Directors and Managing Director designated as Chief Executive Officer of your Company comes to an end on July 31, 2016. At its meeting on May 28, 2015, the Board of Directors approved the extension of the period of the present contract of appointment of Mr. Dutta Choudhury as Vice-Chairman and Managing Director from its present date of termination on July 31, 2016, to September 30, 2016, with no change in any of the other terms of the said contract, subject to your approval. This has been done so that the fresh contract for Mr. Dutta Choudhury to come into effect from October 1, 2016, may be proposed to shareholders at the AGM for the year 2015-16 which may be held on any date up to September 30, 2016.

The main terms and conditions of the said Agreement dated June 7, 2013, are as under:

Salary: ₹3,00,000 per month. Commission on net profits: at the rate of 2.5%. Provident Fund/ Superannuation/Annuity Fund/Pension Fund contributions: as per the Rules of the Company. Gratuity: as per the Rules of the Company not exceeding half a month's salary for each completed year of service. Company owned/leased accommodation is to be provided for which 10% of the salary to be deducted; in case no accommodation is provided, House Rent Allowance at

the rate of 60% of his salary. Home Appliances to be provided by the Company as per Company Rules. Medical expenses incurred by Mr. Dutta Choudhury and family to be borne by the Company; medical insurance for Mr. Dutta Choudhury and his family may be arranged by the Company at its cost – the Company to use such insurance to defray expenses covered by it. Leave Travel Allowance: ₹60,000 per annum. Kit Allowance: up to ₹20,000 per financial year. Clubs: Corporate membership of up to two clubs the fees of which shall be paid by the Company. Personal Accident Insurance and Life Insurance at an annual premium not exceeding ₹20,000 and ₹50,000 respectively. Car and driver: for business and personal use. Telephone and Internet: free at residence, also one Mobile connection to be provided (long distance personal calls excluded). Leave as per the rules of the Company; encashment of leave at the end of the tenure. Total remuneration is subject to an overall ceiling of 4.5% of the net profits of the Company computed as per Section 198 of the Companies Act, 2013. In case of inadequate or no profits, salary and perquisites to be limited to ₹1,75,000 per month excluding terminal benefits to the extent permitted under Schedule V of the Companies Act, 2013. Mr. Dutta Choudhury is required to maintain confidentiality of company information and not to be involved directly or indirectly in any competitive business. The designation of and allocation of work to Mr. Dutta Choudhury may be altered by the Board without affecting any other term or condition. Agreement is terminable by three months' notice given by either party. Ceasing of employment causes end of Directorship. In case of dispute, arbitration under The Arbitration and Conciliation Act, 1996, is mandatory.

A copy of the said Agreement between the Company and Mr. Subhadip Dutta Choudhury dated June 7, 2013, which has been approved by the shareholders at the AGM held on July 30, 2013, is available for inspection by Members at the Registered Office of the Company between 10:00 am to 1:00 pm on all working days of the Company.

The Board of Directors recommends the Ordinary Resolution for your approval.

Mr. Subhadip Dutta Choudhury is interested in this resolution and his relatives may be deemed to be interested in the resolution. Save and except the above, none of the other Directors, Key Managerial Personnel of the Company and their relatives are, in any way, concerned or interested in the resolution.

#### Item No. 3 of the Notice:

Reappointment of Mr. Sudeep Yadav, a Director retiring by Rotation.

And Item No. 7 of the Notice:

Extension of the Contract of Mr. Sudeep Yadav.

Mr. Sudeep Yadav, 47 years of age, holds a B. Tech. from IIT Delhi and a Post-Graduate Diploma in Business Management from IIM Calcutta. Prior to joining the Company he has worked with Citibank for 12 years and, before that, with ANZ Grindlays and Standard Chartered for 9 years. His experience has been in Business Administration, dealing with a wide variety of major corporations and various banking operations. His previous job was Managing Director of Citi Transaction Services in India. At the same time, Mr. Yadav also served as a Director on the Board of National Payments Corporation of India which is a not-for-profit Company under Section 25 of the Companies Act, 1956, sponsored by the RBI and promoted by ten major banks including public sector banks. He was appointed as an Additional Director on July 17, 2013, and as Executive Director-Finance and Administration (Designate) of the Company on July 22, 2013. He was redesignated as Executive Director-Finance and Administration of the Company on November 12, 2013. Mr. Sudeep Yadav happens to be a son-in-law of Mr. Brahm Vasudeva, Chairman of the Board of Directors of the Company. Mr. Yadav holds 101 shares in the Company. He is not a Director of any other Company. The remuneration last drawn by Mr. Yadav and the number of Board Meetings attended by him during the year 2014-15 are given in the Corporate Governance Report.

Sudeep Yadav's appointment Mr. Executive Director-Finance and Administration of your Company comes to an end on July 21, 2016. At its meeting on May 28, 2015, the Board of Directors approved the extension of the period of the present contract of appointment of Mr. Sudeep Yadav as Executive Director-Finance and Administration from its present date of termination on July 21, 2016, up to September 30, 2016, with no change in any of the other terms of the said contract, subject to your approval. This has been done so that the fresh contract for Mr. Sudeep Yaday to come into effect from October 1, 2016, may be proposed to shareholders at the AGM for the year 2015-16 which may be held on any date up to September 30, 2016.

The main terms and conditions of the said Agreement dated June 7, 2013, are as under:

Salary: ₹2,50,000 per month. Commission on net profits: at the rate of 1.5%. Provident Fund/ Superannuation/Annuity Fund/Pension contributions: as per the Rules of the Company. Gratuity: as per the Rules of the Company not exceeding half a month's salary for each completed year of service. Company owned/leased accommodation is to be provided for which 10% of the salary to be deducted; in case no accommodation is provided, House Rent Allowance at the rate of 60% of his salary. Home Appliances to be provided by the Company as per Company Rules. Medical expenses incurred by Mr. Yadav and family to be borne by the Company; medical insurance for Mr. Yadav and his family may be arranged by the Company at its cost – the Company to use such insurance to defray expenses covered by it. Leave Travel Allowance: ₹60,000 per annum. Kit Allowance: up to ₹20,000 per financial year. Clubs: Corporate membership of up to two clubs the fees of which shall be paid by the Company. Personal Accident Insurance and Life Insurance at an annual premium not exceeding ₹20,000 and ₹50,000 respectively. Car and driver: for business and personal

use. Telephone and Internet: free at residence, also one Mobile connection to be provided (long distance personal calls excluded). Leave as per the rules of the Company; encashment of leave at the end of the tenure. Total remuneration is subject to an overall ceiling of 3% of the net profits of the Company computed as per Section 198 of the Companies Act, 2013. In case of inadequate or no profits, salary and perquisites to be limited to ₹1,75,000 per month excluding terminal benefits to the extent permitted under Schedule V of the Companies Act, 2013. Mr. Yadav is required to maintain confidentiality of company information and not to be involved directly or indirectly in any competitive business. The designation of and allocation of work to Mr. Yadav may be altered by the Board without affecting any other term or condition. Agreement is terminable by three months' notice given by either party. If Mr. Yadav ceases to be a Director of the Company, he shall cease to be the Wholetime Director of the Company. In case of dispute, arbitration under The Arbitration and Conciliation Act, 1996, is mandatory.

A copy of the said Agreement between the Company and Mr. Sudeep Yadav dated June 7, 2013, which has been approved by the shareholders at the AGM held on July 30, 2013, is available for inspection by Members at the Registered Office of the Company between 10:00 am to 1:00 pm on all working days of the Company.

The Board of Directors recommends the Ordinary Resolution under item No. 7 for your approval.

Mr. Brahm Vasudeva and Mr. Sudeep Yadav, Directors, are interested in this resolution and their relatives may be deemed to be interested in the resolution. Save and except the above, none of the other Directors, Key Managerial Personnel of the Company and their relatives are, in any way, concerned or interested in the resolution.

### Item No. 8 of the Notice:

Paying Remuneration to Mr. Neil Vasudeva and his holding and continuing to hold an Office of Profit.

At the  $53^{rd}$  Annual General Meeting held on July 30, 2013, the shareholders through a

Special Resolution approved the appointment of Mr. Neil Vasudeva, son of Mr. Brahm Vasudeva, Chairman of the Board of Directors of the Company, as Executive Vice President-Marketing, for a period of three years from August 1, 2013, to July 31, 2016, with an overall ceiling on remuneration of ₹90 lakhs in a financial year, subject to the approval of the Central Government.

As was required under the erstwhile Companies Act, 1956, the Company had applied to the Central Government on October 31, 2013, for its approval. The Central Government in its letter dated August 28, 2014, has granted approval for Mr. Neil Vasudeva to hold an office of profit as Executive Vice President-Marketing of the Company at a remuneration for the period August 1, 2013, to March 31, 2014, not to exceed ₹54,20,000 per annum. From April 1, 2014, under the Companies Act, 2013, the approval of the Central Government is not required.

The Board of Directors at its Meeting held on May 28, 2015, gave its consent for payment of remuneration of up to ₹90 lakhs per annum to Mr. Neil Vasudeva, for the period April 1, 2014, to August 6, 2015, as already approved earlier by the shareholders at the 53<sup>rd</sup> Annual General Meeting of the Company held on July 30, 2013. The said terms and conditions approved by the shareholders are as stated herein below:

- A) Basic Salary of ₹87,000 per month in the grade of ₹80,000-7,000-1,64,000.
- B) Variable Dearness Allowance linked to the Bombay Consumer Price Index and other allowances such as fixed dearness allowance; education allowance; profit incentive; Company's car with reimbursement of wages of driver or conveyance allowance in lieu of the same; leave travel allowance; leave encashments and also other allowances, incentives, benefits, perquisites and amenities in accordance with the Rules of the Company as are applicable to his grade and as may be revised from time to time.

- C) Provident Fund, Superannuation Fund, Gratuity Fund, Group Life Insurance and Group Personal Accident Insurance in accordance with the Rules of the Company as are applicable to his grade and as may be revised from time to time.
- D) Perquisites such as housing, or house rent allowance in lieu of housing, kit allowance, home appliances etc. at his residence, medical benefits, residential telephone and internet connection, company loans, etc. in accordance with the Rules of the Company as are applicable to his grade and as may be revised from time to time.
- E) Fixed bonus and variable incentive payments linked to profits in accordance with the Rules of the Company as are applicable to his grade and as may be revised from time to time."

"RESOLVED FURTHER that the Company hereby expressly approves of:

- 1) The increments in the basic salary in the scale of ₹80,000-7,000-1,64,000 which are to be determined annually on the basis of the annual performance appraisal as is applicable to all management staff.
- 2) The grant of increase in variable dearness allowance linked to the Bombay Consumer Price Index, which was ₹9,737 for April, 2013, and further changes thereto as may arise due to changes of the Bombay Consumer Price Index.
- 3) A fixed bonus which is at present ₹10,000 per annum.
- 4) A Profit Incentive linked to profits applicable to his grade as per the Rules of the Company and as may be revised from time to time.
- 5) A Profit Performance Incentive based upon his performance as assessed by the Company and according to the Rules of the Company applicable

to his grade and subject to a maximum of 0.80% of the Company's net profits calculated as per Section 198 of the Companies Act, 2013.

6) The grant of increases in the salary, various allowances, incentives, perquisites and benefits in accordance with the rules and regulations governing such salary, allowances, incentives, perquisites and benefits in the Company as applicable to the management staff in the same grade and as may be revised from time to time."

"RESOLVED FURTHER that the overall remuneration expressly sanctioned by this Special Resolution shall be within the ceiling of ₹90 lakhs in any financial year."

"RESOLVED FURTHER that the designation and responsibilities of Mr. Neil Vasudeva may be altered at any time by the Board of Directors without the matter requiring a fresh resolution by the Company so long as the terms and conditions of the remuneration applicable to him remain the same as are contained in this resolution."

At the said meeting, the Board also gave its consent for Mr. Neil Vasudeva to hold and continue to hold an office of profit in the Company, as Executive Vice President-Marketing, from August 7, 2015, to September 30, 2016, as per Section 188 (1) (f) of the Companies Act, 2013, on the same terms and conditions of remuneration as approved earlier by the shareholders at the 53rd AGM, subject to the approval of the shareholders at the 55th AGM of the Company.

Mr. Neil Vasudeva, 44 years of age, holds a Bachelor of Arts degree from St. Stephen's College, Delhi University and has a Post Graduate Diploma in Business Management from XLRI, Jamshedpur. Prior to his joining your Company, Mr. Neil Vasudeva worked for four years in Sales in Reckitt & Colman of India Ltd. He joined the Company in 1997 as Senior General Manager-South Zone Sales and worked in the Sales department for seven years. Thereafter he

worked in the Marketing department for eleven years and is currently Executive Vice President-Marketing.

The Board of Directors recommends the Ordinary Resolution for your approval.

Mr. Brahm Vasudeva and Mrs. Susan M. Vasudeva, Directors, are interested in this resolution and their relatives may be deemed to be interested in the resolution. The wife of Mr. Sudeep Yadav, Director, may be deemed to be interested in the resolution. Save and except the above, none of the other Directors, Key Managerial Personnel of the Company and their relatives are, in any way, concerned or interested in the resolution.

## Item No. 9 of the Notice:

### Commission to Non-Wholetime Directors.

It is in your Company's interest to have the ability to retain and attract suitably qualified Non-Wholetime Directors. A special resolution was passed by the Members at the 50th Annual General Meeting held on July 29, 2010, authorising the Board of Directors to pay commission to Non-Wholetime Directors. This resolution was in effect from April 1, 2010, to March 31, 2015. A similar resolution is now proposed for a further period of five years commencing April 1, 2015, to authorise the Board of Directors to pay commission to Non-Wholetime Directors, within the limits prescribed in the resolution and the Companies Act, 2013.

The Board of Directors recommends the Special Resolution for your approval.

Mr. Brahm Vasudeva, Mr. J. M. Mukhi, Mr. Shishir K. Diwanji, Mr. Gerson da Cunha, General V. N. Sharma (Retd.), Mr. E. A. Kshirsagar and Mrs. Susan M. Vasudeva are interested in this resolution and their relatives may be deemed to be interested in the resolution. Save and except the above, none of the other Directors, Key Managerial Personnel of the Company and their relatives are, in any way, concerned or interested in this resolution.

## Item No. 10 of the Notice: Acceptance of Fixed Deposits.

The Company has a Fixed Deposit Scheme, pursuant to the provisions of the Companies Act, 2013, read with the Companies (Acceptance of Deposits) Rules, 2014, wherein it accepts unsecured deposits from the Members of the Company.

Approval of the shareholders is required for accepting deposits from Members and the Public after complying with the conditions stated in Sections 73 and 76 of the Companies Act, 2013, within the limits prescribed under the Companies (Acceptance of Deposits) Rules, 2014.

The Board of Directors at its meeting held on May 28, 2015, has resolved to recommend the acceptance of Fixed Deposits from the Members and the Public pursuant to Sections 73 and 76 of the Companies Act, 2013, and the Companies (Acceptance of Deposits) Rules, 2014. The Fixed Deposit Scheme would be credit-rated on an annual basis and the Company shall provide deposit insurance cover, if it becomes available as required under the said Act. It is proposed to authorise the Board to finalise the terms of the Fixed Deposit Scheme and to do such other acts and deeds as may be necessary or incidental thereto.

The Board recommends the Ordinary Resolution for your approval.

None of the Directors or Key Managerial Personnel of the Company or their relatives are, in any way, concerned or interested, in the said resolution.

By Order of the Board

Hoherame

Mumbai July 9, 2015 Hutoxi Bhesania Company Secretary





Launched in the market from July 1, 2015



# Financial Performance: A Five-Year Summary In Rs. Crores except *Price per Share* and *Dividend* which is in Rupees

	2010-11	2011-12	2012-13	2013-14	2014-15
Sales	346	384	447	481	541
Note 1 <b>% Change</b>	16.5	10.9	16.4	7.5	12.5
Profit After Tax % Change	31.77 -13.8	30.08 -5.3	34.10 13.4	38.28 12.3	32.12 -16.1
Net Worth	42.50	48.84	53.17	55.34	57.42
Note 2 <b>% Change</b>	29.5	14.9	8.9	4.1	3.8
PAT as % of Net Worth Note 3	75	62	64	69	56
Dividend per share	40	40	50	60	45
% Change	-	-	25.0	20.0	-25.0
Price per share	1542	1522	2168	2795	2341
% Change	33.6	-1.3	42.4	28.9	-16.2

**Notes:** 1. Including Excise duty and Other operating income. 2. The average of each year's opening and closing balances of Shareholders Funds (Paid up Capital plus Reserves & Surplus).

All % Change are over its previous year.

1 Crore = 10 Million.

**<sup>3.</sup>** Profit After Tax as a percentage of Net Worth, that is, the Return on Investment on Shareholders' Funds.

**<sup>4.</sup>** The average of the daily closing price per share for the three weeks ended June 30 following each financial year.

## HAWKINS COOKERS LIMITED ANNUAL REPORT 2014-15

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The Attractive Package of the New Product Back Cover

## **BOARD OF DIRECTORS**

J. M. Mukhi Shishir K. Diwanji Gerson da Cunha Gen. V. N. Sharma (Retd.)

E. A. Kshirsagar Susan M. Vasudeva

S. Dutta Choudhury Sudeep Yadav Brahm Vasudeva VICE-CHAIRMAN & CHIEF EXECUTIVE OFFICER EXECUTIVE DIRECTOR – FINANCE & ADMINISTRATION CHAIRMAN

www.hawkinscookers.com

COMPANY SECRETARY AUDITORS

Hutoxi Bhesania Deloitte Haskins & Sells LLP

REGISTERED OFFICE SOLICITORS

Maker Tower F 101, Cuffe Parade, Mumbai 400 005 India CIN: L99999MH1959PLC011304

CIN: L99999MH1959PLC011304 Tel: 2218 66 07 Fax: 2218 11 90 ho@hawkinscookers.com Crawford Bayley & Co.

REGISTRAR AND SHARE TRANSFER AGENT BANKERS

Link Intime India Pvt. Ltd. Dena Bank

C-13, Pannalal Silk Mills Compound, L. B. Shastri Marg, Bhandup (West), Mumbai 400 078

Tel: 2596 38 38 / 2594 69 70 Fax: 2596 26 91 The Saraswat Co-operative Bank Limited

email: rnt.helpdesk@linkintime.co.in Corporation Bank

## DIRECTORS' REPORT TO SHAREHOLDERS

We have the honour to present our Fifty-Fifth Annual Report and Audited Statement of Accounts for the year ended March 31, 2015.

## 2014-15 Operations: Main Results

Once again, sales are the highest ever. Revenue from operations including excise duty in 2014-15 was ₹540.62 crores (up 12.5% over the previous year) and, net of excise duty, it was ₹514.50 crores (up 12.6% over the previous year).

Profit before tax was \$47.31 crores (17.1% lower than the previous year). Net profit after tax was \$32.12 crores (16.1% lower than the previous year).

The net return after tax on shareholders funds (net worth) was 56%.

## **Management Discussion and Analysis**

In 2014-15, the main challenge was growing demand and the Company met this challenge and grew the volume of products sold by 6.6% in Pressure Cookers and 9.5% in Cookware. The Company made three new TV commercials, each ranging in duration from 50 to 60 seconds, in order to expand the demand for its products and we are pleased to report a good response from the market. The Company also had two very successful dealer conferences which have further improved the understanding and enthusiasm of our dealers for our products. Manufacturing costs have increased due to increases in raw materials, power and labour.

During the course of this year, we have signed three-year wage agreements with our workers in our three factories and with our staff in Mumbai, Thane and Hoshiarpur. The morale of our employees at all locations is high. We appreciate very much the contribution of our employees to the successful working of your Company.

Profit before tax as a percentage of net sales in 2014-15 was 9.2% as against 12.5% in the previous year. Profit after tax as a percentage of net sales in 2014-15 was 6.2% as against 8.4% in the previous year. We have taken a price increase of around 6% in Pressure Cookers and Cookware on April 1, 2015.

Cash flow during the year was comfortable. Cash and cash equivalents as on March 31, 2015, were \$31.59 crores (previous year: \$50.39 crores). We have plans to utilise these funds appropriately.

## **Control Systems**

In our judgment, the Company has adequate financial and administrative systems and controls and an effective internal audit function.

#### **Risks and Concerns**

All foreseeable risks that the Company may encounter and concerns have been addressed in a documented

Risk-Management Framework which is reviewed by the Board from time to time.

### **Threats and Opportunities**

Management continues to diligently watch cost increase trends and seeks effective cost controls and necessary adjustment in prices as needed from time to time.

The current and long-term vitality of the demand for our brands – Hawkins, Contura, Hevibase, Futura and Miss Mary – augur well for the future of your Company.

#### Outlook

We believe the outlook for our business is excellent. In this year, we have further strengthened the good reputation we have amongst our consumers and customers and we expect to increase our sales and profits handsomely.

All forward-looking statements in our report are based on our assessments and judgments exercised in good faith at this time. Of course, actual developments and/or results may differ from our present anticipation.

## 2014-15 Operations: Other Aspects

The value of exports at ₹33.46 crores in 2014-15 was 24.8% up over the previous year. Foreign Exchange used in 2014-15 was ₹6.27 crores (₹1.27 crores in the previous year).

As our Research & Development Unit is recognised by the Department of Scientific and Industrial Research, our expenditure on R&D in 2014-15 shall be eligible for the benefit of deductibility of expenses at the rate of 200% for the purpose of the computation of income tax subject to the necessary approvals by the Department of Scientific and Industrial Research and the Income Tax Department. The expenditure on Research & Development in 2014-15 was ₹3.08 crores, up 56% over previous year. Required details are given in **Appendix I**. Efforts continue in our factories and offices to save energy wherever possible.

The details of deposits under Section 73 of the Companies Act, 2013, are as follows:

- (a) Amount accepted during the year: ₹12.51 crores.
- (b) Amount remained unpaid or unclaimed as at the end of the year: Nil.
- (c) Default in repayment of deposits or payment of interest thereon: Nil.

### **Dividend and Appropriations**

We are pleased to recommend Rupees Forty Five per Share as dividend at the rate of 450% (previous year: Rupees Sixty per Share). Our recommendation takes into account the profitability, circumstances and requirements of the business.

Out of the amount available for appropriation of ₹45.25 crores (previous year: ₹55.25 crores), we propose:

- ₹23.80 crores as provision for dividend (previous year: ₹31.73 crores)
- ₹4.84 crores as tax on proposed dividend (previous year: ₹5.39 crores)
- ₹5.00 crores transfer to General Reserve (previous year: ₹5.00 crores) and
- ₹11.61 crores as surplus carried to the Balance Sheet (previous year: ₹13.13 crores).

## **Directors' Responsibility Statement**

The Board confirms that:

- 1. The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- 2. In the preparation of the Annual Accounts, the applicable accounting standards have been followed and proper explanation given relating to material departures. The Directors have prepared the Annual Accounts on a going-concern basis.
- 3. The Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit and loss of the Company for that period.
- 4. Based on the framework of the internal financial controls and compliance systems established and maintained by the Company, the work performed by the Management and the relevant Board Committees, including the Audit Committee, the Board is of the opinion that the Company's internal financial controls were adequate and effective during the financial year 2014-15.
- 5. The Directors have devised proper systems that are adequate and operating effectively to ensure compliance with the provisions of all applicable laws.

## **Code of Conduct**

The Board has formulated and updated The Corporate Governance Code of Conduct for all Directors of the Board and Senior Managers of the Company. This Code is available on the website of the Company. All Directors and Senior Management Personnel have affirmed compliance with the Code. A declaration to this effect signed by the Vice-Chairman and Chief Executive Officer of the Company appears elsewhere in this Annual Report.

## **Corporate Governance**

A separate section on Corporate Governance forms

part of our Report. A certificate has been received from the Auditors of the Company regarding compliance of conditions of Corporate Governance as stipulated under Clause 49 of the Listing Agreement with Bombay Stock Exchange Limited. Both appear elsewhere in the Annual Report.

#### **Directors**

Mr. E. A. Kshirsagar was appointed as an Additional Director of the Company with effect from June 1, 2014. At the Annual General Meeting (AGM) of the Company held on September 19, 2014, the shareholders appointed him as an Independent Director for a period of five years. He was elected by the Audit Committee as its Chairman on February 4, 2015.

Mrs. Susan M. Vasudeva was appointed by the Board of Directors as an Additional Director with effect from August 1, 2014. At the said AGM, the shareholders appointed her as a Director of the Company, liable to retire by rotation.

At the said AGM, the shareholders appointed the following Non-Executive Directors under the Companies Act, 1956, and Independent Directors under Clause 49 of the Listing Agreement, namely, Mr. J. M. Mukhi, Mr. Shishir K. Diwanji, Mr. Gerson da Cunha and General V. N. Sharma (Retd.) as Independent Directors under the Companies Act, 2013, each for a term of five years with effect from September 19, 2014.

All five Independent Directors have given declarations that they meet the criteria of independence as laid down under Section 149(6) of the Companies Act, 2013, and Clause 49 of the Listing Agreement.

Mr. B. K. Khare, Non-Executive Director under the Companies Act, 1956, and Independent Director under Clause 49 of the Listing Agreement, resigned from the Board of Directors with effect from November 24, 2014. The Board has placed on record its high appreciation for the valuable contributions made by Mr. Khare as a Director of the Company and the Chairman of the Audit Committee.

Mr. Sudeep Yadav, Executive Director-Finance & Administration, retires by rotation at the 55<sup>th</sup> AGM of the Company and, being eligible, offers himself for re-appointment for which the Board has resolved to recommend to shareholders a suitable resolution.

The Company has received a notice under Section 160 of the Companies Act, 2013, from a Member for the re-appointment of Mr. Brahm Vasudeva as a Non-Executive Director of the Company with effect from April 26, 2016, for which the Board resolved to recommend to the shareholders a suitable resolution. Subject to his being elected as a Non-Executive Director, the Board further resolved to re-appoint Mr. Vasudeva as the Non-Executive Chairman of the Board with effect from April 26, 2016.

The present tenures of Mr. Subhadip Dutta Choudhury,

Vice-Chairman and Managing Director designated as Chief Executive Officer, and Mr. Sudeep Yadav, Executive Director-Finance & Administration, will expire on July 31, 2016, and July 21, 2016, respectively. The Board at its Meeting held on May 28, 2015, approved and resolved to recommend to shareholders suitable resolutions for the extension of the contracts of Mr. Dutta Choudhury and Mr. Yadav up to September 30, 2016, with no change in any of the terms of their respective contracts. This has been done so that the fresh contracts for the said Executive Directors to come into effect from October 1, 2016, may be proposed to shareholders at the AGM for the year 2015-16 which may be held on any date up to September 30, 2016.

A familiarization programme was held for the Independent Directors. The Directors spent a day in the Company's marketing office at Mahim, Mumbai, where they were given presentations by senior executives on the Company's products and marketing policies and demonstrations of cooking in selected products of the Company. Details of the familiarization programme are available at www.hawkinscookers.com/idfp.

#### **Auditors**

Messrs. Deloitte Haskins & Sells LLP retire and, being eligible, offer themselves for reappointment.

#### **Secretarial Audit**

Pursuant to the provisions of Section 204 of the Companies Act, 2013, the Company has appointed Ms. Jayshree S. Joshi, Proprietress of Jayshree Dagli & Associates, Company Secretaries in Practice, to undertake the secretarial audit of the Company for the year 2014-15. The Secretarial Audit Report is annexed as **Appendix II**.

## Extract of Annual Return in Form MGT-9 (Section 92(3) of the Companies Act, 2013)

The required details are annexed herewith as  $\mbox{\bf Appendix III}.$ 

## **Contracts or Arrangements with Related Parties**

All related party transactions during the year were on arm's length basis and were not material as per the Related Party Transaction Policy of the Company.

## Corporate Social Responsibility

The Board of Directors has constituted a Corporate Social Responsibility Committee comprising of one Independent Director and two Wholetime Directors. The Company has developed a Corporate Social Responsibility Policy. As per Section 135 of the Companies Act, 2013, the Company had to spend ₹1.01 crores on activities under Corporate Social Responsibility in the year ended March 31, 2015. The Company has identified an appropriate project called 'Improving Women's and Children's Health Using

Pressure Cookers'. The main purpose of this project shall be to improve the health of women and children by reducing their exposure to Indoor Air Pollution caused by coal, wood and cow-dung fires used for cooking. The implementation of this project will require more time to plan and execute suitably and is expected to be started in 2015-16. The Annual Report on CSR activities is given in **Appendix IV**.

## **Directors' Performance Evaluation**

The Nomination and Remuneration Committee has formulated the criteria for performance evaluation of Independent Directors (IDs) and the Board of Directors as a whole as stated herein below:

## Criteria for the Evaluation of the Individual Performance of Independent Directors:

1. The time and attention the ID is able to give to the business of the Company.
2. The effectiveness and quality of the advice that the ID is able to contribute towards the functioning of the Board.
3. The objectivity and quality of the advice the ID is able to contribute to the governance of the Company.
4. The degree to which the ID is able to convey the concerns and needs of Society.

Criteria for the Evaluation of the Performance of the Board of Directors as a Whole: 1. The level to which the Board has maintained and grown the reputation of the Company as well as the physical and financial assets of the Company. 2. The level to which the Board has developed and maintained good relations with all stakeholders in the Company such as employees, associates, vendors, customers, consumers, investors, shareholders and the government. 3. The level to which the Board has ensured that the Company is in compliance with all legal requirements.

The performance evaluation of each Director of the Board was carried out by the Nomination and Remuneration Committee at its Meeting held on May 28, 2015. The performance evaluation of the non-independent Directors, the Board as a whole and the Chairman of the Board was carried out by the Independent Directors at their separate meeting held on May 28, 2015. The Board of Directors at its meeting held on May 28, 2015, reviewed the reports of evaluation received from the Nomination and Remuneration Committee and the Independent Directors and also the functioning of the Committees of the Board and carried out the evaluation of each Director, the Independent Directors, the Board as a whole and the Committees of the Board, the Committees and all the individual Directors to be satisfactory.

## **Vigil Mechanism**

The Company has established a Vigil Mechanism/ Whistle Blower Policy for Directors and employees to report genuine concerns or grievances including unethical behaviour, fraud or violation of the Company's Corporate Governance Code of Conduct. The authority for the implementation of the policy rests with the Executive Director-Finance & Administration under the overall supervision of the Audit Committee of the Board.

## **Remuneration Policy**

On the recommendation of the Nomination and Remuneration Committee, the Board has framed a remuneration policy for all employees of the Company including senior management and the Directors. The remuneration policy of the Company is designed to attract, motivate and retain suitable manpower in a competitive market. The remuneration package for each person is

designed keeping a balance between fixed remuneration and profit and performance-linked incentives in order to achieve corporate performance targets. The policy is aligned with the Company's mission, which states: 'Our single-minded determination to please customers drives the kind of people we employ and promote, the investments we make and the results we produce.' The Board affirms that the remuneration is as per the Remuneration Policy of the Company.

Information as per Section 197 of the Companies Act, 2013, is given in **Appendix V**.

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ON BEHALF OF THE BOARD OF DIRECTORS

Mumbai June 29, 2015

BRAHM VASUDEVA CHAIRMAN

## Directors' Report Appendix I: Research & Development

Specific areas in which R&D efforts have been carried out: R&D in materials, machines, processes and designs of components and products in order to improve the functioning and durability of products, to produce greater fuel economies and to improve the safety and convenience of the users of the products. Benefits derived as a result: launch of new products plus design and quality improvement/cost reduction in existing products. Future plan of action: we intend to support the R&D Centre and the Test Kitchen to meet corporate objectives for quality improvement, cost reduction, introduction of

new products and consumer service and support. Capital expenditure on R&D: ₹0.10 crores (previous year: ₹0.08 crores). Recurring expenditure: ₹2.98 crores, 0.6% of total turnover (previous year: ₹1.90 crores, 0.4%).

Efforts made for technology absorption, adaptation and innovation: the Company has relied upon internal generation. No technology has been imported for the last three years. As on April 1, 2015, there were 53 valid patents and design registrations in force. Benefits derived: as described above.

## Directors' Report Appendix II: Secretarial Auditor's Report

To the Members of Hawkins Cookers Limited

Our report of even date is to be read along with this letter.

- 1. Maintenance of secretarial record is the responsibility of the management of the company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the company.
- 4. Wherever required, we have obtained the Management

representation about the compliance of laws, rules and regulations and happening of events etc.

- 5. The compliance of provisions of corporate and other applicable laws, rules, regulation, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the company.

For JAYSHREE DAGLI & ASSOCIATES Company Secretaries

Jayshree S. Joshi F.C.S.1451 C.P.487

May 28, 2015

## Form No. MR-3: Secretarial Audit Report for the Financial Year Ended 31st March, 2015

[Pursuant to section 204(1) of the Companies Act, 2013 and rule no.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 20141

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by HAWKINS COOKERS LIMITED (hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion

Based on our verification of the Company's books, papers, minutes books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2015 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

- (A) We have examined the books, papers, minutes books, forms and returns filed and other records maintained by HAWKINS COOKERS LIMITED ("the Company") for the financial year ended on 31st March, 2015 according to the provisions of:
- 1. The Companies Act, 2013 (the Act) and the rules made there under;
- 2. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made there under;
- 3. The Depositories Act, 1996 and the Regulations and Bye-laws framed there under;
- 4. Foreign Exchange Management Act, 1999 and the rules and regulations made there under to the extent applicable;
- 5. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992:-
- (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992;
- (c) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
- 6. We are given to understand that based on the nature of the business activities of the Company, there is no specific regulation/law applicable to the Company.
- (B) We have also examined compliance with the applicable clauses of the Listing Agreement entered into by the Company with BSE Limited.

During the period under review the Company has generally complied with the provisions of the Acts, Rules, Regulations, Guidelines, Standards, etc. as mentioned above.

During the period under review provisions of the following regulations (as enumerated in the prescribed format of Form MR-3) were not applicable to the Company:

- (i) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
- (ii) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998;
- (iii) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
- (iv) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
- (v) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999; and The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014;
- (vi) Secretarial Standards issued by the Institute of Company Secretaries of India approved by the Govt. to be effective from 1st July, 2015, hence not to be considered/not required to be certified.

We further report that the Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the year under review were carried out in compliance with the provisions of the relevant Act.

Adequate notice had been given to all directors to schedule the Board Meetings and notice along with agenda were sent at least seven days in advance and that a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Decisions at the Board of Directors of the Company were carried through on the basis of majority. However, there were no dissenting views by any member of the Board of Directors during the period under review and this was accordingly captured and recorded as part of the minutes.

We further report that there are adequate systems and processes in place in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and

We further report that during the audit period the Company has no specific events / actions having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc.

> For JAYSHREE DAGLI & ASSOCIATES Company Secretaries Jayshree S. Josly

Javshree S. Joshi F.C.S.1451 C.P.487

Place: Mumbai May 28, 2015

## Directors' Report Appendix III: Form No. MGT-9

Extract of Annual Return as on the financial year ended on March 31, 2015 [Pursuant to section 92(3) of the Companies Act, 2013, and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

## **REGISTRATION AND OTHER DETAILS:**

L99999MH1959PLC011304 i. CIN:

ii. Reaistration Date: February 25, 1959

iii. Name of the Company: Hawkins Cookers Limited

iv. Category / Sub-Category of the Company: Company limited by shares/Indian Non-Government Company

v. Address of the Registered office and contact details: Maker Tower F101, Cuffe Parade, Mumbai-400005

Tel: 022-22186607/22181605

vi. Whether listed company:

vii. Name, Address and Contact details of Reaistrar and

Transfer Agent, if any:

Link Intime India Pvt. Ltd., C-13, Pannalal Silk Mills Compound,

L.B.S. Marg, Bhandup (W), Mumbai-400078.

Tel.: 022-25963838/25946970

## II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY:

Business activities contributing 10% or more of the total turnover of the Company:

S. N	o. Name and Description of Main Products/Services	NIC Code of the Product/Service	% to Total Turnover of the Company	
1	Pressure Cooker	28997	81.55	
2	Cookware	51392	15.36	

## III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES - NIL

## IV. SHARE HOLDING PATTERN (Equity Share Capital Break-up as percentage of Total Equity)

## (i) Category-wise Share Holding

Category of Shareholders		. of Shares eginning o					Shares hel nd of the y		% Change during
Sildierioideis	Demat	Physical	Total	% of Total	Demat	Physical	Total	% of Total	the year
A. Promoters									
(1) Indian: Individuals	25,79,204	Nil	25,79,204	48.78	25,79,204	Nil	25,79,204	48.78	0.00
(2) Foreign: NRI-Individuals	3,83,632	Nil	3,83,632	7.26	3,83,632	Nil	3,83,632	7.26	0.00
Total Shareholding of Promoter & Promoter Group (A)	29,62,836	Nil	29,62,836	56.03	29,62,836	Nil	29,62,836	56.03	0.00
B. Public Shareholding									
(1) Institutions	,								
a. Mutual Funds	3,18,285	Nil	3,18,285	6.02	3,67,971	Nil	3,67,971	6.96	0.94
b. Banks/Financial Institutions	12,055	291	12,346	0.23	12,055	291	12,346	0.23	0.00
c. Insurance Companies	10,318	Nil	10,318	0.20	Nil	Nil	Nil	Nil	-0.20
d. Foreign Institutional Investors	6,502	Nil	6,502	0.12	7,464	Nil	7,464	0.14	0.02
Others: Trusts	339	Nil	339	0.01	339	Nil	339	0.01	0.00
Sub Total (B)(1):	3,47,499	291	3,47,790	6.58	3,87,829	291	3,88,120	7.34	0.76
(2) Non-institutions									
a. Indian Bodies Corporate	70,975	1,036	72,011	1.36	88,104	836	88,940	1.68	0.32
b. Individuals									
i. Individual shareholders									
holding nominal share									
capital up to ₹1 lakh	11,35,982	2,63,699	13,99,681	26.47	11,88,628	2,44,984	14,33,612	27.11	0.64
ii. Individual shareholders									
holding nominal share	2 01 100	15.050	2 24 420	4 24	0 40 470	15.050	0.77.000	E 04	1 10
capital in excess of ₹1 lakh.	3,21,189 23,170	15,250 Nil	3,36,439 23,170	6.36 0.44	2,62,678 7,727	15,250 Nil	2,77,928 7,727	5.26 0.15	-1.10 -0.29
c. Clearing Members	-		· ·		· ·				
d. NRI	1,45,588	300	1,45,888	2.76	1,28,352	300	1,28,652	2.43	-0.33
Sub Total (B)(2):	16,96,904	2,80,285	19,77,189	37.39	10,/5,489	2,61,3/0	19,36,859	36.63	-0.76
Total Public Shareholding	00 44 400	0.00.57	02 04 070	42.07	00 (2 232	0 (1 (1)	02 04 070	42.07	0.00
(B) = (B)(1) + (B)(2)	20,44,403		23,24,979				23,24,979		0.00
Grand Total (A+B)	50,07,239	2,80,576	52,87,815	100.00	50,26,154	2,61,661	52,87,815	100.00	0.00

## (ii) Shareholding of Promoters

		at the	Sharehold beginning		at ·	ng ne year	% Change	
S. No.	Shareholder's Name	No. of Shares	% of total Shares of the Company	% of Shares Pledged/ encumbered to total Shares	No. of Shares	% of total Shares of the Company	% of Shares Pledged/ encumbered to total Shares	in Share holding during the year
1	Mr. Brahm Vasudeva	18,30,232	34.61	0.00	18,29,932	34.61	0.00	-0.02
2	Ms. Gitanjali V. Nevatia	1,21,792	2.30	0.00	1,21,792	2.30	0.00	0.00
3	Ms. Anuradha S. Khandelwal	1,21,494	2.30	0.00	1,21,494	2.30	0.00	0.00
4	Ms. Gayatri S. Yadav	1,21,738	2.30	0.00	1,21,738	2.30	0.00	0.00
5	Ms. Sanjana Khandelwal	2,216	0.04	0.00	2,316	0.04	0.00	4.51
6	Mr. Neil Vasudeva	3,80,032	7.19	0.00	3,80,032	7.19	0.00	0.00
7	Ms. Adya Khandelwal	1,200	0.02	0.00	1,300	0.02	0.00	8.33
8	Mr. Nikhil Vasudeva	3,80,032	7.19	0.00	3,80,032	7.19	0.00	0.00
9	Ms. Margot Amrit Vasudeva	1,500	0.03	0.00	1,500	0.03	0.00	0.00
10	Ms. Angelina Pallavi Vasudeva	1,300	0.02	0.00	1,300	0.02	0.00	0.00
11	Ms. Valentine Jaya Vasudeva	800	0.02	0.00	800	0.02	0.00	0.00
12	Mr. Varun Hans Vasudeva	500	0.01	0.00	600	0.01	0.00	20.00
	Total	29,62,836	56.03	0.00	29,62,836	56.03	0.00	0.00

## (iii) Change in Promoters' Shareholding: No change

## (iv) Shareholding Pattern of top ten Shareholders (other than Directors and Promoters):

S. Io.	For Each of the Top 10	Sharehold beginning	of the year	Date	Increase in share	Reason	Cumulative S during t	
	Shareholders	No. of Shares	% of total		holding		No. of Shares	% of total
	SBI Emerging	2,10,000	3.97	01-04-2014	-	_	2,10,000	3.97
	Businesses Fund			31-03-2015	-	_	2,10,000	3.97
2	Dolly Khanna	88,000	1.66	01-04-2014	_	_	88,000	1.66
				04-04-2014	<b>-</b> 765	Disposed	87,235	1.65
				11-04-2014	<b>-</b> 525	Disposed	86,710	1.64
				18-04-2014	<b>-</b> 650	Disposed	86,060	1.63
				25-04-2014	<b>-</b> 925	Disposed	85,135	1.61
				02-05-2014	<b>-</b> 500	Disposed	84,635	1.60
				09-05-2014	-1,150	Disposed	83,485	1.58
				16-05-2014	<b>-</b> 1,375	Disposed	82,110	1.55
				23-05-2014	-1,595	Disposed	80,515	1.52
				30-05-2014	<b>-</b> 1,225	Disposed	79,290	1.50
				06-06-2014	<del>-</del> 200	Disposed	79,090	1.50
				13-06-2014	-1,100	Disposed	77,990	1.47
				20-06-2014	<b>-</b> 925	Disposed	77,065	1.46
				30-06-2014	<b>-</b> 1,775	Disposed	75,290	1.42
				04-07-2014	-1,400	Disposed	73,890	1.40
				11-07-2014	-1,525	Disposed	72,365	1.37
				18-07-2014	-1,244	Disposed	71,121	1.34
				25-07-2014	<b>-</b> 1,575	Disposed	69,546	1.32
				01-08-2014	<b>-</b> 325	Disposed	69,221	1.31
				08-08-2014	-1,100	Disposed	68,121	1.29
				15-08-2014	<b>-</b> 740	Disposed	67,381	1.27
				22-08-2014	-1,275	Disposed	66,106	1.25
				29-08-2014	-1,050	Disposed	65,056	1.23
				05-09-2014	-1,550	Disposed	63,506	1.20
				11-09-2014	-1,250	Disposed	62,256	1.18
				19-09-2014	-1,500	Disposed	60,756	1.15
				30-09-2014	-2,789	Disposed	57,967	1.10
				03-10-2014	<b>-</b> 125	Disposed	57,842	1.09
				10-10-2014	-425	Disposed	57,417	1.09
				17-10-2014	<b>-</b> 750	Disposed	56,667	1.07
				24-10-2014	-450	Disposed	56,217	1.06
				31-10-2014	<b>-</b> 875	Disposed	55,342	1.05
				07-11-2014	<b>-</b> 675	Disposed	54,667	1.03
				14-11-2014	-925	Disposed	53,742	1.02
				21-11-2014	-850	Disposed	52,892	1.00
				28-11-2014	-250	Disposed	52,642	1.00
				05-12-2014	-1,175	Disposed	51,467	0.97
				12-12-2014	<b>-</b> 725	Disposed	50,742	0.96
				19-12-2014	-600	Disposed	50,142	0.95
				31-12-2014	-868	Disposed	49,274	0.93
				02-01-2015	-375	Disposed	48,899	0.92
				09-01-2015	-375	Disposed	48,524	0.92
				16-01-2015	-845	Disposed	47,679	0.90
				23-01-2015	<b>-</b> 910	Disposed	46,769	0.88
				30-01-2015	-350	Disposed	46,419	0.88
				06-02-2015	-1,925	Disposed	44,494	0.84
				13-02-2015	-825	Disposed	43,669	0.83
				20-02-2015	-1,465	Disposed	42,204	0.80
				27-02-2015	-695	Disposed	41,509	0.78
				06-03-2015	<b>-</b> 700	Disposed	40,809	0.77
				13-03-2015	-585	Disposed	40,224	0.76
				20-03-2015	-363 -250	Disposed	39,974	0.76
				27-03-2015	-250 -240	·	39,974	0.76
						Disposed		
_	CDI Management	20.555	0.75	31-03-2015	-100	Disposed	39,634	0.75
	SBI Magnum	39,555	0.75	01-04-2014	10.010		39,555	0.75
	Balanced Fund			30-06-2014 04-07-2014	12,812 24,633	Acquired Acquired	52,367 77,000	0.99

S. No.	For Each of the Top 10	Shareholdi beginning o		Date	Increase in share	Reason	Cumulative S during th	
	Shareholders	No. of Shares	% of total		holding		No. of Shares	% of total
4	Narayanbhai K	33,000	0.62	01-04-2014	-	_	33,000	0.62
	Patel			17-10-2014	-1,395	Disposed	31,605	0.60
				24-10-2014	<b>-</b> 2,105	Disposed	29,500	0.56
				31-10-2014	-1,000	Disposed	28,500	0.54
				14-11-2014	<b>-</b> 4,500	Disposed	24,000	0.45
				31-12-2014	<b>-</b> 2,500	Disposed	21,500	0.41
				02-01-2015	<b>-</b> 500	Disposed	21,000	0.40
				09-01-2015	<b>-</b> 1,000	Disposed	20,000	0.38
				31-03-2015	-	_	20,000	0.04
5	Megh Ishwer	32,500	0.61	01-04-2014	_	_	32,500	0.61
	Manseta			27-02-2015	500	Acquired	33,000	0.62
				13-03-2015	744	Acquired	33,744	0.64
				20-03-2015	256	Acquired	34,000	0.64
				27-03-2015	500	Acquired	34,500	0.65
				31-03-2015	-	_	34,500	0.65
5	Vikram Venture	25,000	0.47	01-04-2014	-	_	25,000	0.47
	Capital Pvt. Ltd.			31-03-2015	_	_	25,000	0.47
7	Kotak Midcap	24,063	0.46	01-04-2014	_	_	24,063	0.46
				04-04-2014	-540	Disposed	23,523	0.44
				11-04-2014	-2,816	Disposed	20,707	0.39
				02-05-2014	<b>-</b> 456	Disposed	20,251	0.38
				18-07-2014	-309	Disposed	19,942	0.38
				25-07-2014	-1,500	Disposed	18,442	0.35
				01-08-2014	-81	Disposed	18,361	0.35
				31-10-2014	-1,058	Disposed	17,303	0.33
				07-11-2014	-200	Disposed	17,103	0.32
				31-12-2014	-1,000	Disposed	16,103	0.30
				02-01-2015	-455	Disposed	15,648	0.30
				09-01-2015	-5,156	Disposed	10,492	0.20
				16-01-2015	-1,000	Disposed	9,492	0.18
				06-02-2015	<b>-</b> 67	Disposed	9,425	0.18
				27-02-2015	4,000	Acquired	13,425	0.25
				13-03-2015	1,500	Acquired	14,925	0.28
				31-03-2015	_	_	14,925	0.28
8	Apurva S. Diwanji	21,000	0.40	01-04-2014	_	_	21,000	0.40
				31-03-2015	_	_	21,000	0.40
9	Sangeeta Agarwal	19,052	0.36	01-04-2014	_	_	19,052	0.36
				14-11-2014	35	Acquired	19,087	0.36
				21-11-2014	216	Acquired	19,303	0.37
				30-01-2015	780	Acquired	20,083	0.38
				06-02-2015	290	Acquired	20,373	0.39
				31-03-2015	_	_	20,373	0.39
10	Subodh Nilkanth	19,000	0.36	01-04-2014	_	_	19,000	0.36
	Purohit with Manisha			08-08-2014	-2,000	Disposed	17,000	0.32
	Subodh Purohit			05-09-2014	-2,000	Disposed	15,000	0.28
				30-09-2014	-2,000	Disposed	13,000	0.25
				10-10-2014	-200	Disposed	12,800	0.24
				24-10-2014	-200	Disposed	12,600	0.24
				31-10-2014	-600	Disposed	12,000	0.23
				19-12-2014	-883	Disposed	11,117	0.21
				31-12-2014	<del>-</del> 767	Disposed	10,350	0.20
				02-01-2015	-650	Disposed	9,700	0.18
				09-01-2015	-700	Disposed	9,000	0.17
				23-01-2015	-1,000	Disposed	8,000	0.17
						· ·		
				30-01-2015	-62 215	Disposed	7,938	0.15
				06-02-2015	-215	Disposed	7,723	0.15
				31-03-2015	-	_	7,723	0.15

## (v) Shareholding of Directors and Key Managerial Personnel:

S.	For Each of the Directors and KMP	Shareholding at the beginning of the year		Date	Increase in share	Reason	Cumulative Sh during th	
No.		No. of shares	% of total	]	holding		No. of shares	% of total
1	Brahm Vasudeva (Director)	18,30,232	34.61	01-04-2014	_	_	18,30,232	34.61
				30-05-2014	-100	Gift	18,30,132	34.61
						Gift	18,30,032	34.61
				19-03-2015	-100	Gift	18,29,932	34.61
				31-03-2015	-	_	18,29,932	34.61
2	J. M. Mukhi (Director)	5,345	0.10	01-04-2014	_	_	5,345	0.10
				31-03-2015	-	-	5,345	0.10
3	Shishir K Diwanji (Director)	2,475	0.05	01-04-2014	-	-	2,475	0.05
				31-03-2015	-	_	2,475	0.05
4	S. Dutta Choudhury	50	0.00	01-04-2014	_	_	50	0.00
	(Vice-Chairman and Managing Director)			31-03-2015	_	_	50	0.00
5	Sudeep Yadav (Executive Director -	101	0.00	01-04-2014	_	_	101	0.00
	Finance & Administration and CFO)			31-03-2015	-	_	101	0.00

## V. INDEBTEDNESS (of the Company including interest outstanding/accrued but not due for payment)

₹ in lakhs

	Secured Loans	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financ	ial year			
i) Principal Amount	Nil	Nil	2,451.17	2,451.17
ii) Interest due but not paid	Nil	Nil	Nil	Nil
iii) Interest accrued but not due	Nil	Nil	180.90	180.90
Total (i+ii+iii)	Nil	Nil	2,632.07	2,632.07
Change in Indebtedness during the financia	l year			
Addition	Nil	Nil	Nil	Nil
Reduction	Nil	Nil	710.22	710.22
Net Change	Nil	Nil	-710.22	-710.22
Indebtedness at the end of the financial year	ır			
i) Principal Amount	Nil	Nil	1,875.92	1,875.92
ii) Interest due but not paid	Nil	Nil	Nil	Nil
iii) Interest accrued but not due	Nil	Nil	45.93	45.93
Total (i+ii+iii)	Nil	Nil	1,921.85	1,921.85

## VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

## A. Remuneration to Managing Director and Whole time Director:

₹ in lakhs

S.	- u u	Name of M	D/WTD	Total		
No.	Particulars of Remuneration	S. Dutta Choudhury	Amount			
1	Gross salary					
	(a) Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961	48.05	58.14	106.19		
	(b) Value of perquisites u/s 17(2) of the Income Tax Act, 1961	14.70	0.61	15.31		
	(c) Profits in lieu of salary under section 17(3) of the Income Tax Act, 1961	Nil	Nil	Nil		
2	Commission as % of profit	128.17	76.90	205.07		
	Total (A)	190.92	135.66	326.58		
	Ceiling as per the Act					

## B. Remuneration to Other Directors:

₹ in lakhs

Remuneration Particulars			Name	of Directors				
Independent Directors	J. M. Mukhi	Shishir K. Diwanji	Gerson da Cunha	Gen.V. N. Sharma (Retd.)	E. A. Kshirsagar	B. K. Khare	Total	
Fee for attending board/ committee meetings	2.50	7.45	6.80	5.00	2.75	2.25	26.75	
Commission	8.55	8.55	8.55	8.54	8.54	0.00	42.73	
Total (1)	11.05	16.00	15.35	13.54	11.29	2.25	69.48	
Non Executive Directors	Brah	m Vasude	va	Susc	Susan M. Vasudeva			
Fee for attending board/ committee meetings		4.00		0.50			4.50	
Commission		8.54		Nil			8.54	
Benefits for Advisory Services		7.96		Nil			7.96	
Total (2)		20.50			0.50		21.00	
Total (B)=(1+2)							90.48	
Total Managerial Remuneration (A+B)								
Overall Ceiling as per the Act							565.46	

#### C. Remuneration to key managerial personnel other than MD and WTD:

S. No.	Particulars of Remuneration of the Company Secretary	₹ in lakhs
1	Gross salary	,
	(a) Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961	16.39
	(b) Value of perquisites u/s 17(2) of the Income Tax Act, 1961	0.61
	(c) Profits in lieu of salary under section 17(3) of the Income tax Act, 1961	Nil
2	Commission as % of profit	14.19
	Total	31.19

#### VII. PENALTIES/PUNISHMENT/COMPOUNDING OF OFFENCES UNDER THE COMPANIES ACT, 2013: NIL

## Directors' Report Appendix IV: Corporate Social Responsibility (CSR)

- 1. Brief outline of the Company's CSR Policy: The primary product of Hawkins Cookers Limited, the pressure cooker, is a fuel and time saving device which benefits the users and the environment. The more we promote the sale and use of pressure cookers, the less will be carbon emissions and the more will be forest conservation, saving of energy and better health and nutrition for the nation. The nature and extent of expenditure may vary with our experience in implementing the projects and would focus on areas like rural development, women's and children's health, nutrition and education, conservation of forests and soil and water, helping of military/war widows, mid-day meals for school children and such activities where our expertise and products will help us ensure that we make a real difference. Hawkins will set up systems to ensure that any expenditure it undertakes is such that it reaches the intended beneficiaries.
- 2. Composition of the CSR Committee: Gerson da Cunha, Independent Director, Chairman; S. Dutta Choudhury, Vice-Chairman & Chief Executive Officer; Sudeep Yadav, Executive Director-Finance & Administration.
- 3. Average net profit of the Company for last three financial years: ₹50.54 crores.
- 4. Required CSR Expenditure: ₹1.01 crores.
- 5. Details of CSR spend for the financial year: Amount spent for the financial year: Nil; Amount unspent: ₹1.01 crores; Project identified: 'Improving Women's and Children's Health Using Pressure Cookers'.
- 6. The implementation and monitoring of the CSR Policy is in compliance with the CSR objectives and Policy of the Company.

Subhadip Dutta Choudhury

Vice-Chairman and Chief Executive Officer

Gerson da Cunha Chairman of CSR Committee

Gerron de Canho

# Directors' Report Appendix V: Disclosure under Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

## . Employees with remuneration more than ₹60 lakhs per annum

S.			DESIGNATION	GROSS		EXPERIENCE	DATE OF	LAST E	EMPLOYMENT
NO.	NAME	AGE	NATURE OF DUTIES	REMUNERATION (₹)	QUALIFICATION	(YEARS)	OF EMPLOYMENT	NAME OF EMPLOYER	POSITION HELD
1	S. Dutta Choudhury (Note 1)	47	Vice-Chairman & Chief Executive Officer	1,90,91,884	B. Tech. Electrical Engineering, IIT, Kharagpur; Post Graduate Diploma in Management IIM, Calcutta.	23	18.05.1992	-	_
2	Sudeep Yadav (Note 2)	47	Executive Director - Finance & Administration	1,35,65,732	B. Tech. Textile Technology, IIT, Delhi; Post Graduate Diploma in Management, IIM, Calcutta.	23	22.07.2013	Citibank N.A.	Managing Director, Head-India, Citi Transaction Services

Notes: 1. On contract basis. 2. On contract basis. Son-in-law of Mr. Brahm Vasudeva, Chairman.

### II. Details of remuneration of each Director/Company Secretary in 2014-15

Director/Company Secretary	% increase over previous year	Ratio to median remuneration
Directors		
Brahm Vasudeva	21%	5.6 : 1
S. Dutta Choudhury, Vice- Chairman & Chief Executive Officer	<b>-</b> 5%	52.5 : 1
Sudeep Yadav, Executive Director- Finance & Administration and CFO (Note 1)	30%	37.3 : 1
J. M. Mukhi	-1%	3.0 : 1
Shishir K. Diwanji	16%	4.4 : 1
Gerson Da Cunha	20%	4.2 : 1
General V. N. Sharma (Retd.)	19%	3.7 : 1
B. K. Khare (up to November 23, 2014)	<del>-</del> 81%	0.6 : 1
E. A. Kshirsagar (from June 1, 2014)	-	3.1 : 1
Susan M. Vasudeva (from August 1, 2014)	-	0.1 : 1
Company Secretary		
Hutoxi Bhesania	-3%	Not Applicable

Note 1: Previous year, employed for 8.3 months.

- III. Number of permanent employees on the rolls of the Company: as on 31.3.2015: 820; as on 31.3.2014: 811.
- IV. Percentage increase in the median remuneration of employees in the financial year 2014-15: 29%.
- V. Relationship between average increase in remuneration and the Company performance: Average remuneration per employee per annum increased from ₹7.08 lakhs as at the end of 2013-14 to ₹7.72 lakhs as at the end of 2014-15, by 9%. Sales in this period increased by 12.5%. We consider this to be appropriate.
- VI. Remuneration of Key Managerial Personnel: Hutoxi Bhesania, Company Secretary: ₹31.19 lakhs; Comparison of the remuneration of the Key Managerial Personnel against the performance of the Company: In 2013-14 there were five Key Managerial Personnel who received an aggregate remuneration of ₹463.28 lakhs. In 2014-15, there are three Key Managerial Personnel who have received an aggregate remuneration of ₹357.77 lakhs. The aggregate remuneration of Key Managerial Personnel in 2014-15 has declined by 23.5% whereas the sales of the Company have increased by 12.5% and the Profit Before Tax has declined by 17.1%.
- VII. Market Price and Price Earnings Ratio: At the end of 2013-14, the market capitalisation of the Company was ₹1,055 crores and as at the end of 2014-15, it was ₹1,607 crores, an increase of 52.4%. The Price Earnings ratio on the basis of the net Profit After Tax in 2013-14 was 28 at the end of the year and, on the basis of the net Profit After Tax in 2014-15, was 50 at the end of the year.

- VIII. Comparison of the Market Price as on March 31, 2015, with the Issue Price at the last Public Offer: The last Public Offer was in 1978 when the Company's share was issued at ₹12.50 per share. The number of shares offered for sale in 1978 were 3,82,600 and the total number of issued shares were 8,20,000. Through Bonus and Rights Issues since that date, the total number of the Company's shares today stand at 52,87,815. Notwithstanding the substantial increase in the number of shares, the price per share has increased from ₹12.50 in 1978 to ₹3,039.55 as on March 31, 2015, an increase of 24,216% in 37 years. The compound growth rate in the price per share is 16% per annum.
- IX. Average percentage increase in salaries of Employees other than Executive Directors during 2014-15: 12.3%; Percentage increase in the Remuneration of Executive Directors: –24.2% (because Executive Directors came down from four in the previous year to two in the year under report).
- X. Key parameters for any variable component of remuneration availed by the Directors:
- 1. S. Dutta Choudhury, Vice-Chairman & Chief Executive Officer: Commission @2.5% of the Net Profits of the Company, subject to his total remuneration not exceeding 4.5% of the said Net Profits.
- 2. Sudeep Yadav, Executive Director-Finance & Administration: Commission @1.5% of the Net Profits of the Company, subject to his total remuneration not exceeding 3% of the said Net Profits.
- 3. Commission to all other Directors is payable up to the aggregate of 1% of the Net Profits of the Company.

## COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE OF CONDUCT

The Board has formulated The Corporate Governance Code of Conduct for all Directors and Senior Managers of the Company which has been posted on the website of the Company. It is hereby affirmed that all Directors and Senior Managers have complied with The Corporate Governance Code of Conduct framed by the Company and a confirmation to this effect for the year 2014-15 has been obtained from all Directors and Senior Managers. There is no instance of non-compliance.

BY ORDER OF THE BOARD OF DIRECTORS

Mumbai May 28, 2015 SUBHADIP DUTTA CHOUDHURY VICE-CHAIRMAN & CHIEF EXECUTIVE OFFICER

## AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE

## To the Members of Hawkins Cookers Limited

We have examined the compliance of the conditions of Corporate Governance by Hawkins Cookers Limited for the year ended 31st March, 2015, as stipulated in Clause 49 of the Listing Agreement of the said Company with the BSE Ltd, Mumbai (hereinafter referred to as clause 49).

The compliance of the conditions of Corporate Governance is the responsibility of the management. Our examination has been limited to a review of the procedures and implementation thereof, adopted by the Company for ensuring compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us and the representations made by the directors and the management, we certify that the Company has complied, in all material respects, with the conditions of Corporate Governance as stipulated in clause 49.

We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For DELOITTE HASKINS & SELLS LLP Chartered Accountants (Firm's Registration No. 117366W / W-100018)

RKW. Le

Rajesh K. Hiranandani Partner (Membership No. 36920)

## REPORT ON CORPORATE GOVERNANCE

#### Company's Philosophy

Hawkins Cookers Limited believes in corporate governance that optimises results in the present and the long-term, duly balancing the expectations of all major stakeholders, consumers, employees, associates and shareholders. It achieves the required results by focussing on technology, management and marketing in the area of durable products for consumers' kitchens. The Company is committed to transparency, fair dealings with all stakeholders and the creation of value on competitive merit.

#### **Board of Directors**

As on date, the Board of Directors consists of nine Directors: a Non-Executive Chairman, a Vice-Chairman & Chief Executive Officer, one Executive Director, five Independent Directors and one Non-Executive Director. During the year under report, five Board Meetings were held: on May 27, July 31, September 19 and November 11, 2014, and February 4, 2015. Directors' attendance record for the said meetings and other details are as follows:

Name	Position	Board Meetings Attended	Whether Attended Last AGM	Director of Other Companies	Other Company's Board Committee
Brahm Vasudeva	Promoter, Non-Executive Chairman	5	Yes	1	None
Subhadip Dutta Choudhury	Vice-Chairman & Chief Executive Officer, Executive Director	5	Yes	None	None
Sudeep Yadav	Executive Director – Finance & Administration	5	Yes	None	None
J. M. Mukhi	Independent Director	3	Yes	None	None
Shishir K. Diwanji	Independent Director	5	Yes	6	1
Gerson da Cunha	Independent Director	4	Yes	2	None
General V. N. Sharma (Retd.)	Independent Director	5	Yes	None	None
B. K. Khare (Note 1)	Independent Director	3	Yes	_	-
E. A. Kshirsagar (Note 2)	Independent Director	4	Yes	9	6 (Including 4 as Chairman)
Susan M. Vasudeva (Note 3)	Promoter Group, Non-Executive Director	3	Yes	None	None

**Notes: 1.** Mr. B. K. Khare resigned from the Board of Directors with effect from November 24, 2014. **2.** Mr. E. A. Kshirsagar was appointed as an Additional Director with effect from June 1, 2014, and as an Independent Director with effect from September 19, 2014. **3.** Mrs. Susan M. Vasudeva, wife of Mr. Brahm Vasudeva, was appointed as an Additional Director with effect from August 1, 2014, and as a Director with effect from September 19, 2014.

## **Audit Committee**

The role of the Audit Committee in the year under report was to oversee the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible; to recommend appointment, remuneration and terms of appointment of the auditors; to approve payment to statutory auditors for any other services rendered by them; to review, with the management, the quarterly and the annual financial statements and the auditors' report thereon before submission to the Board for approval; to review and monitor the auditors' independence and performance and effectiveness of the audit process; to approve related party transactions and any subsequent modifications thereof; to evaluate internal financial control and risk management systems; to review, with the management, the performance of statutory and internal auditors and adequacy of the internal control systems; to review the adequacy of internal audit function; to discuss with the internal auditor any significant findings and follow-up thereon; to review the findings of internal auditor into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the

Board; to discuss with statutory auditors about the nature and scope of audit and post-audit areas of concern; to look into the reasons for substantial defaults in the payment to the depositors, shareholders and creditors; to review the functioning of the Whistle Blower Mechanism; to approve the appointment of the Chief Financial Officer. Minutes of the Audit Committee Meetings are circulated to the Members of the Board, discussed and noted or acted upon, as required.

The Audit Committee, consisting of all Independent Directors, met five times during the year under report and the attendance of Members at the meetings was as follows:

Name of Director	Number of Meetings Attended
E. A. Kshirsagar, Chairman (Note 1)	2
B. K. Khare (Note 2)	3
Shishir K. Diwanji	5
Gerson da Cunha	4
General V. N. Sharma (Retd.)	5
J. M. Mukhi	3

**Notes: 1.** Mr. E. A. Kshirsagar, Independent Director, was elected to the Audit Committee as a Member with effect from September 19, 2014, and as Chairman of the Committee with effect from February 4, 2015. **2.** Mr. B. K. Khare resigned as Director and as Chairman of the Audit Committee with effect from November 24, 2014.

#### **Nomination and Remuneration Committee**

The Nomination and Remuneration Committee consists of three Independent Directors and one Non-Executive Director: Mr. Shishir K. Diwanji, Chairman, Mr. Gerson da Cunha, General V. N. Sharma (Retd.) and Mr. Brahm Vasudeva. The Nomination and Remuneration Committee is charged with the responsibility to formulate the criteria for determining qualifications, positive attributes and independence of a director and to recommend to the Board a policy relating to the remuneration of the directors, key managerial personnel and other employees; to formulate the criteria for evaluation of the Independent Directors and the Board; to devise a policy on Board diversity; to identify persons who are qualified to become Directors and/or who may be appointed as senior management just below the level of Executive Directors in accordance with the criteria laid down and to recommend to the Board their appointment and removal. During the year 2014-15, four meetings of the Nomination and Remuneration Committee were held, at which all the members of the Committee were present, except Mr. Gerson da Cunha who was present at three meetings. Criteria for the Evaluation of the Performance of Directors and Remuneration Policy formulated by the Company has been stated in the Directors' Report.

#### **Directors' Remuneration**

The remuneration of executive directors for the year 2014-15 is as per the table below:

Director	Salary	Provident Fund, Superannuation & Gratuity	Perquisites & Allowances	Commission	Total	Contract Period
	₹ lakhs	₹ lakhs	₹ lakhs	₹ lakhs	₹ lakhs	
S. Dutta Choudhury	36.00	11.45	15.30	128.17	190.92	1.8.2013 to 31.7.2016
Sudeep Yadav	30.00	9.55	19.21	76.90	135.66	22.7.2013 to 21.7.2016

**Note:** One Lakh = 100,000.

Benefits extended to Mr. Brahm Vasudeva, Chairman of the Board, for his Advisory Services for the year 2014-15 were ₹7.96 lakhs (as per the contracts approved by the Members at the 50th Annual General Meeting of the Company held on July 29, 2010, and at the 53<sup>rd</sup> Annual General Meeting held on July 30, 2013). In addition, an office has been provided to the non-executive Chairman at the registered office of the Company.

The Board, at its meeting held on May 28, 2015, resolved to pay commissions to the Non-Executive Directors for the year 2014-15 amounting to ₹51.27 lakhs in the aggregate which is within 1% of the applicable net profit of the Company as per Section 197 of the Companies Act, 2013.

The Board further resolved to distribute the said amount amongst the Non-Executive Directors as noted in the table below which also shows the sitting fees paid:

Director	Commission Payable For The Year 2014-15	Board Meeting Fees	Committee Meeting Fees	Total
	₹ lakhs	₹ lakhs	₹ lakhs	₹ lakhs
Brahm Vasudeva	8.54	2.50	1.50	12.54
J. M. Mukhi	8.55	1.50	1.00	11.05
Shishir K. Diwanji	8.55	2.50	4.95	16.00
Gerson da Cunha	8.55	2.00	4.80	15.35
General V. N. Sharma (Retd.)	8.54	2.50	2.50	13.54
E. A. Kshirsagar (from 1.6.2014)	8.54	2.00	0.75	11.29
Susan M. Vasudeva (from 1.8.2014)	-	0.50	-	0.50
B. K. Khare (up till 23.11.2014)	-	1.50	0.75	2.25
Total	51.27	15.00	16.25	82.52

**Note:** One Lakh = 100,000.

#### Shareholding of Non-Executive Directors as at 31.3.2015

Director	Number of Shares Held
Brahm Vasudeva	1,829,932
J. M. Mukhi	5,345
Shishir K. Diwanji	2,475

## Stakeholders' Relationship Committee

The Stakeholders' Relationship Committee consists of: two Independent Directors, Mr. Shishir K. Diwanji, Chairman, and Mr. Gerson da Cunha, and two Executive Directors, Mr. Subhadip Dutta Choudhury and Mr. Sudeep Yadav. Mrs. Hutoxi Bhesania, Company Secretary, is the Compliance Officer. The Committee met eleven times in 2014-15. The number of shareholders' complaints received during the year 2014-15 are 32 (previous year: 26) and all have been satisfactorily resolved within the year except two which have been subsequently resolved.

## **General Body Meetings**

The last three Annual General Meetings were held as under:

Financial Year	Date	Time	Location	Special Resolutions Passed
2011-12	6.8.2012	4:00 pm	Kishinchand Chellaram College, Dinshaw Wacha Road, Churchgate, Mumbai 400020	None
2012-13	30.7.2013	4:00 pm	Jai Hind College, 'A' Road, Churchgate, Mumbai 400020	Agreement with Mr. Brahm Vasudeva for the Company availing his advisory services.
				2. Approval for holding an office of profit and revised remuneration payable to Mr. Neil Vasudeva, son of Mr. Brahm Vasudeva, Chairman.
2013-14	19.9.2014	4:00 pm	Jai Hind College, 'A' Road, Churchgate, Mumbai 400020	None

No special resolutions were required to be put through postal ballot in the year 2014-15. No special resolutions on matters requiring postal ballot are placed for shareholders' approval at the ensuing Annual General Meeting.

#### **Disclosures**

There were no transactions of a material nature with the Promoters, the Directors or the Management or relatives that may have any potential conflict with the interest of the Company at large during the year 2014-15. Transactions with related parties as per requirements of Accounting Standard 18 are disclosed in Point 13 in Note 24 forming part of the accounts.

There were no instances of non-compliance nor have any penalties or strictures been imposed by BSE Ltd. or the Securities and Exchange Board of India or any other statutory authority during the last three years on any matter related to the capital markets.

It is affirmed that no person has been denied access to the audit committee under the Vigil Mechanism/Whistle Blower policy.

#### **Means of Communication**

During the year, quarterly results were approved by the Board of Directors and submitted to BSE Ltd. in terms of the requirements of Clause 41 of the Listing Agreement. Quarterly results are published as required in prominent local daily newspapers, namely, *The Economic Times* and *Maharashtra Times*. The results are displayed on the Company's website www.hawkinscookers.com. No presentations have been made to institutional investors or to analysts. Management Discussion and Analysis is stated in the Directors' Report.

#### SHARFHOLDER INFORMATION

The Annual General Meeting is to be held on Thursday, August 6, 2015, at 4:00 pm at Jai Hind College, 'A' Road, Churchgate, Mumbai 400020.

## The Financial Calendar in the year 2015-16 is as follows:

May 28: Approval of Annual Results of 2014-15 September 4: Payment of Dividend of ₹45 per share

August 6: Approval of First Quarter Results (Subject to approval of the

July 13: Mailing of Annual Report shareholders at the AGM).

July 30 to August 6: Dates of Book Closure

By November 14: Approval of Second Quarter Results

August 6: Annual General Meeting

By mid-February 2016: Approval of Third Quarter Results

## Stock Market Price data for the year 2014-15

The equity shares of the Company are listed on BSE Ltd.

Stock Code: 508486

<b>14</b> 41-	Company S	Company Stock Prices ₹		ensex
Month	High	Low	High	Low
April	2250	1983	22939	22198
May	2700	2000	25376	22277
June	2919	2516	25725	24270
July	3130	2800	26300	24892
August	3584	3220	26674	25233
September	3549	2858	27355	26220
October	3435	3000	27894	25911
November	3755	3195	28822	27740
December	3775	3400	28810	26469
January	4645	3700	29844	26776
February	4650	2740	29560	28044
March	3369	2952	30025	27248

**Registrar and Share Transfer Agent:** The Company's Registrar and Share Transfer Agent (RTA) is Link Intime India Pvt. Ltd (registered office at C-13, Pannalal Silk Mills Compound, LBS Marg, Bhandup West, Mumbai 400078). The RTA acknowledges and executes transfer of shares, arranges for issue of dividend, processes dematerialisation and rematerialisation of shares, receives and deals with complaints from investors under the supervision and control of the Company.

**Share Transfer System:** The Company's shares are traded on the Stock Exchange in dematerialised mode. Shares in physical mode which are lodged for transfer with the Company or the RTA are processed and returned to the shareholders within the stipulated 15 days.

**Dematerialisation of Shares**: As on March 31, 2015, 95.05% of the Company's total shares representing 50,26,154 shares were held in dematerialised mode and the balance 2,61,661 shares were held in physical mode.

## Distribution of Shareholding as on March 31, 2015

Category	Number of Shares	Shareholding
Banks/Financial Institutions	12,346	0.23%
Mutual Funds	3,67,971	6.96%
Bodies Corporate	88,940	1.68%
Foreign Institutional Investors	7,464	0.14%
Promoters	29,62,836	56.03%
Others	18,48,258	34.96%
Total	52,87,815	100.00%

## **Plant Locations**

## **Address for Communication**

The Company's plants are located at Thane (Maharashtra), Hoshiarpur (Punjab) and in Jaunpur District (UP).

The Company's registered office is situated at Maker Tower F101, Cuffe Parade, Mumbai 400005. Shareholders holding shares in dematerialised mode should address their correspondence regarding change of address/bank details to their respective Depository Participant.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF HAWKINS COOKERS LIMITED

## **Report on the Financial Statements**

We have audited the accompanying financial statements of **HAWKINS COOKERS LIMITED** ("the Company"), which comprise the Balance Sheet as at 31st March, 2015, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

## Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of

material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Company has in place an adequate internal financial controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2015, and its profit and its cash flows for the year ended on that date.

## Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2015 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in the Annexure a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by Section 143 (3) of the Act, we report that:
- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- (c) The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
- (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
  - (e) On the basis of the written representations

received from the directors as on 31st March, 2015 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2015 from being appointed as a director in terms of Section 164 (2) of the Act.

- (f) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements Refer Note 24(3) to the financial statements.
  - ii. The Company did not have any long-term

contracts including derivative contracts for which there were any material foreseeable losses.

iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

For DELOITTE HASKINS & SELLS LLP Chartered Accountants (Firm's Registration No. 117366W / W-100018)

RKK.

Mumbai May 28, 2015 Rajesh K. Hiranandani Partner (Membership No. 36920)

#### ANNEXURE TO THE INDEPENDENT AUDITORS' REPORT

(Referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

- (i) In respect of its fixed assets:
- (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) The fixed assets were physically verified during the year by the Management in accordance with a regular programme of verification which, in our opinion, provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
  - (ii) In respect of its inventories:
- (a) As explained to us, the inventories were physically verified during the year by the Management at reasonable intervals.
- (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the Management were reasonable and adequate in relation to the size of the Company and the nature of its business.
- (c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of its inventories and no material discrepancies were noticed on physical verification.
- (iii) The Company has not granted any loans, secured or unsecured, to companies, firms or other parties covered in the Register maintained under Section 189 of the Companies Act, 2013.
- (iv) In our opinion and according to the information and explanations given to us, having regard to the explanations that some of the items purchased are of special nature and suitable alternative sources are not readily available for obtaining comparable quotations, there is an adequate internal control system commensurate with the size of the Company and the nature of its business with regard to

purchases of inventory and fixed assets and the sale of goods. There are no sales of services. During the course of our audit, we have not observed any major weakness in such internal control system.

- (v) In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of Sections 73 to 76 or any other relevant provisions of the Companies Act, 2013 and the Companies (Acceptance of Deposits) Rules, 2014, as amended, with regard to the deposits accepted. According to the information and explanations given to us, no order has been passed by the Company Law Board or the National Company Law Tribunal or the Reserve Bank of India or any Court or any other Tribunal.
- (vi) According to the information and explanations given to us, the Central Government has not prescribed the maintenance of cost records under Section 148(1) of the Act. Hence, the provisions of clause (vi) of paragraph 3 of the Order are not applicable to the Company.
- (vii) According to the information and explanations given to us, in respect of statutory dues:
- (a) The Company has generally been regular in depositing undisputed statutory dues including Provident Fund, Employees' State Insurance, Income-tax, Sales Tax, Service Tax, Customs Duty, Excise Duty, Value Added Tax, Cess and other material statutory dues applicable to it with the appropriate authorities.
- (b) There were no undisputed amounts payable in respect of Provident Fund, Employees' State Insurance, Income-tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty, Value Added Tax, Cess and other material statutory dues in arrears as at March 31, 2015 for a period of more than six months from the date they became payable.
- (c) Details of dues of Income Tax, Sales Tax/Value Added Tax and Excise Duty which have not been deposited as

Statute	Nature of Dues	Forum where Dispute is pending	Period to which the amount relates	Amount Involved (₹ In lacs)
Income Tax Act, 1961	Wealth Tax	Commissioner of Income Tax (Appeals)	AY 2005-2006	0.10
	Tax deducted at source and Interest thereon	Commissioner of Income Tax (Appeals)	AY 2009-2010, AY 2011-2012 and AY 2012-2013	1.61
Sales Tax / Value Added Tax Laws	Sales Tax / Value Added Tax	Appellate Authority - up to Commissioner's level	1987-2014	27.02
		Appellate Authority - Tribunal Level	1999-2009	11.18
		Patna High Court	2005-2006	20.01
		Joint Commissioner of Sales Tax	2009-2010	12.54
		Joint Commissioner, Commercial Tax, Kanpur	2010-2011	1.50
		Assistant Commissioner of Taxes	2005-2011	481.48
		Assistant Commissioner of Commercial Tax	2012-2013	0.59
	Purchase Tax	Commercial Tax Tribunal	1999-2007	27.13
	Reversible Input Tax Credit	Commercial Tax Tribunal	March 2009 to January 2010	29.54
Central Excise Act, 1944	Excise duty and Penalties	Commissioner of Central Excise Appeals	2009-2013	137.43
		Custom Excise and Service Tax Appellate Tribunal	2002-2013	644.92
		Joint Commissioner, Central Excise	March 2012 to January 2013	28.94
		Commissioner of Central Excise	2005-2014	371.22

There are no dues of Service Tax, Customs Duty and Cess which have not been deposited as on March 31, 2015 on account of disputes.

(d) There are no amounts that are due to be transferred to the Investor Education and Protection Fund in accordance with the relevant provisions of the Companies Act, 1956 (1 of 1956) and Rules made thereunder.

(viii)The Company does not have accumulated losses at the end of the financial year and the Company has not incurred cash losses during the financial year covered by our audit and in the immediately preceding financial year.

- (ix) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of dues to any banks. The Company has not obtained any borrowings from financial institutions and has also not issued any debentures.
- (x) According to the information and explanations given to us, the Company has not given guarantees for loans taken

by others from banks and financial institutions.

- (xi) To the best of our knowledge and belief and according to the information and explanations given to us, there have been no term loans availed during the year.
- (xii) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no material fraud on the Company has been noticed or reported during the year.

For DELOITTE HASKINS & SELLS LLP Chartered Accountants (Firm's Registration No. 117366W / W-100018)

RKW. Le

Mumbai May 28, 2015 Rajesh K. Hiranandani Partner (Membership No. 36920)

## BALANCE SHEET

	Note No.	As at N	Mar. 31, 2015	As at N	lar. 31, 201
		₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakh
Equity and Liabilities					
SHAREHOLDERS' FUNDS					
Share capital	2	528.78		528.78	
Reserves and surplus	3	5362.82	5891.60	5062.89	5591.6
NON-CURRENT LIABILITIES					
Long-term borrowings	4	1275.06		NIL	
Deferred tax liabilities (Net)	5	33.96		128.87	
Long term provisions	6	265.60	1574.62	230.69	359.5
CURRENT LIABILITIES					
Short-term borrowings	7	600.86		NIL	
Trade payables	8	3758.26		3741.51	
Other current liabilities	9	3475.63		5211.91	
Short-term provisions	10	2941.01	10775.76	3769.80	12723.2
TOTAL			18241.98		18674.4
Assets					
NON-CURRENT ASSETS					
Fixed assets	11				
Tangible assets		2222.82		2278.83	
Intangible assets		NIL		NIL	
Capital work-in-progress		97.02		129.69	
		2319.84		2408.52	
Non-current investments	12	0.25		0.25	
Non-cuitem invesiments			3085.16	408.99	2817.7
	13	765.07	3003.10	400.99	2017.7
Long term loans and advances  CURRENT ASSETS	13		3065.16	400.99	2017.7
Long term loans and advances	13 14	6819.63	3003.10	6348.01	2017.1
Long term loans and advances  CURRENT ASSETS			3005.10		2017.7
Long term loans and advances  CURRENT ASSETS  Inventories  Trade receivables	14	6819.63	3003.10	6348.01	2017.7
Long term loans and advances  CURRENT ASSETS  Inventories	14 15	6819.63 4357.38	15156.82	6348.01 3794.89	15856.6

In terms of our Report attached For DELOITTE HASKINS & SELLS LLP Chartered Accountants

Brahm Vasudeva Chairman

S. Dutta Choudhury (
Vice-Chairman &
Chief Executive Officer

E. A. Kshirsagar Director J. M. Mukhi Director S. K. Diwanji Director

RKHIN

Suran By. Easudeva

Susan Vasudeva Director Gen. V. N. Sharma (Retd.)

Director

Sudeep Yadav Executive Director-Finance & Administration Hutoxi Bhesania Company Secretary

Mumbai: May 28, 2015

Rajesh K. Hiranandani

Partner

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## STATEMENT OF PROFIT AND LOSS

	Note No.		e year ended Mar. 31, 2015		year ended
		₹ Lakhs	Val. 31, 2013 ₹ Lakhs	₹ Lakhs	tal. 31, 201 ₹ Lakh
Revenue from operations – Gross	18	54062.34		48054.58	
Less: Excise duty		2612.51		2346.34	
Revenue from operations – Net		51449.83		45708.24	
Other Income	19	382.27		452.81	
Total Revenue			51832.10		46161.0
Expenses:					
Cost of materials consumed	20	17302.47		15667.39	
Purchases of Stock-in-Trade		5565.25		4696.14	
Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	14	—161.11		—1521.94	
Employee benefits expense	21	6333.58		5745.85	
Finance costs	22	369.67		351.02	
Depreciation and amortization expense		357.65		262.11	
Other expenses	23	17333.13		15254.95	
Total Expenses			47100.64		40455.
Profit before tax			4731.46		5705.
Tax Expense:					
Current tax		1590.00		1850.00	
Deferred tax		<b>—70.10</b>		27.34	
			1519.90		1877.3
Profit for the year			3211.56		3828.1
Earning per share (face value ₹10) – Basic and Diluted – Note 24(9) (in Rupees)			60.73		72.4
See accompanyi	ng notes 1 to 24	to the financial	statements.		

S. K. Diwanji Director

J. M. Mukhi Director

E. A. Kshirsagar Director

S. Dutta Choudhury Vice-Chairman & Chief Executive Officer Brahm Vasudeva Chairman

Suran jr. basudeva

In terms of our Report attached For DELOITTE HASKINS & SELLS LLP **Chartered Accountants** 

Hutoxi Bhesania Company Secretary

Sudeep Yadav Executive Director-Finance & Administration

Gen. V. N. Sharma (Retd.) Susan Vasudeva Director

Director

Rajesh K. Hiranandani Partner

Mumbai: May 28, 2015

## CASH FLOW STATEMENT

		For the year ended Mar. 31, 2015 ₹ Lakhs	For the year ended Mar. 31, 2014 ₹ Lakhs
A. Cash Flow from Operating Activities:  Profit before tax		4731.46	5705.53
Adjustments for:  Depreciation and amortization expense  —Profit on sale of fixed assets (net)  Interest income  Dividend income  Finance Costs  Provision for compensated absences		357.65 —9.04 —368.67 —0.43 369.67 54.09	262.11 —8.26 —438.88 —0.03 351.02 28,22
Operating profit before working capital changes Changes in working capital Adjustments for —increase/decrease in operating assets:		5134.73	5899.71
Inventories Trade receivables Short term loans and advances Long term loans and advances Adjustments for increase/—decrease in operating liabilities: Trade payables		—471.62 —562.49 —110.64 —45.98	—1595.14 329.47 —111.83 —3.83
Other current liabilities  Cash generated from operations		779.74 4740.48	<u>—199.32</u> <u>5199.13</u>
Income taxes paid (net)  Net Cash Flow from Operating Activities	Α	—1912.07 ————————————————————————————————————	<u>—1865.10</u> 3334.03
B. Cash Flow from Investing Activities:  Purchase of fixed assets (including capital advar Sale of fixed assets  Proceeds from Sale of Shares of Janakalyan Sahakari Bank Ltd.  Interest received  Dividend received  Fixed Deposit placed/reclassified with banks  (greater than one year maturity)	nces)	—332.09 11.61 NIL 368.67 0.43	—539.39 25.18 8.00 438.88 0.03
Net Cash from/—Used in Investing Activities	В	48.62	67.30
C. Cash Flow from Financing Activities:  Finance costs paid  Dividend paid (including tax on dividend)  Increase/—Decrease in short term borrowings  Fixed Deposits repaid during the year  (current liabilities)  Fixed Deposits received during the year		—504.63 —3676.83 600.86 —2451.17	—345.89 —3061.82 NIL 1284.74
(long term borrowings)		1275.06	$\frac{-1101.20}{2224.17}$
Net Cash used in Financing Activities  Net Increase/—Decrease in Cash and	С	<u>—4756.71</u>	<u>—3224.17</u>
Cash Equivalents	A + B + C	<u>—1879.68</u>	42.56
Cash and cash equivalents at the commencement of the year Cash and cash equivalents as at	(i)	5039.09	4996.53
the end of the year (Note 16)	(ii)	3159.41	5039.09
Net Increase/—Decrease in Cash and Cash Equivalents	(ii) - (i)	<u>—1879.68</u>	42.56

See accompanying notes 1 to 24 to the financial statements.

Signatures to Cash Flow Statement

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Brahm Vasudeva Chairman

S. Dutta Choudhury
Vice-Chairman &
Chief Executive Officer

E. A. Kshirsagar Director

J. M. Mukhi Director

S. K. Diwanji Director

Auan h. harudeva Susan Vasudeva Director

Gen. V. N. Sharma (Retd.)

Director

Sudeep Yadav
Executive DirectorFinance & Administration

Hutoxi Bhesania
Company Secretary

Mumbai: May 28, 2015

## **AUDITORS' REPORT**

In terms of our report attached

For DELOITTE HASKINS & SELLS LLP Chartered Accountants

Rajesh K. Hiranandani

Partner

Mumbai: May 28, 2015

## **NOTES TO FINANCIAL STATEMENTS**

#### NOTE 1

#### Significant Accounting Policies

#### a. Basis of preparation of accounts

The accounts have been prepared to comply in all material aspects with applicable accounting principles in India, the Accounting Standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules 2014 and the relevant provisions of the Companies Act, 2013/Companies Act, 1956, as applicable. The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the previous year except for the change in the accounting policy for depreciation as explained in Note 24(15).

#### b. Use of estimates

The preparation of the financial statements, in conformity with the generally accepted accounting principles, requires estimates and assumptions to be made that affect the reported amounts of assets and liabilities (including contingent liabilities) on the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Differences between actual results and estimates are recognised in the period in which the results are known/materialized.

#### c. Sales

Sales are recognized, net of returns and trade discounts, on transfer of significant risks and rewards of ownership to the buyer, which generally coincides with the despatch of goods to customers.

## d. Research and Development

Research and development costs (other than cost of fixed assets acquired) are charged as an expense in the year in which they are incurred.

### e. Employee Benefits

Defined Contribution Plan:

Contributions to Provident Fund, Superannuation Fund, Deposit linked & Employee State Insurance are charged to the Statement of Profit and Loss as incurred.

Defined Benefit Plan/Long Term compensated absences:

Liability towards Gratuity fund and Long term compensated absences are determined by independent actuaries, using the projected unit credit method. Actuarial gains and losses are recognised immediately as income or expense in the Statement of Profit and Loss. Obligation is measured at the present value of estimated future cash flows using a discounted rate that is determined by reference to the market yields at the Balance Sheet date on Government Bonds where the currency and terms of the Government Bonds are consistent with the currency and estimated terms of the defined benefit obligation.

#### Provident Fund:

The Company's Provident Fund operates under exemption granted under Section 17(1)(a) of the Employees' Provident Funds and Miscellaneous Provisions Act, 1952. Conditions for exemption stipulate that the employer shall make good deficiency, if any, in the interest rate declared by the Trust as compared to the statutory limit.

## f. Operating Lease

Assets taken on lease under which, all the risks and rewards of ownership are effectively retained by the lessor are classified as operating leases. Lease payments under operating leases are recognised as expenses on accrual basis in accordance with the respective lease agreements.

#### a. Fixed Assets

The gross block of fixed assets is stated at cost of acquisition or construction including any attributable cost of bringing the asset to its working condition for its intended use.

## h. Depreciation and Amortization

Depreciation on Fixed Assets for the year has been provided on all assets on Straight Line Method as per the useful life prescribed in Schedule II to the Companies Act, 2013.

#### i. Inventories

Raw Materials are valued at lower of weighted average cost and estimated net realisable value. Materials other than Raw Materials are valued on the basis of First-In, First-Out. Work in progress and Finished Goods include costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

## j. Investments

Investments, all of which are long term, are stated at cost less provision, if any, for decline other than temporary in value of such investments.

#### k. Export Benefits

Duty benefits against exports are accounted for on accrual basis.

#### I. Foreign Currency Translations

Foreign currency monetary current assets and current liabilities are translated at rates ruling at the year end and exchange differences are recognised in the Statement of Profit and Loss. The company has not entered into any foreign exchange forward contracts during the year.

#### m. Taxes on Income

Current tax is determined as the amount of tax payable in respect of taxable income for the year. Deferred tax is recognised, subject to the consideration of prudence, on timing differences, being the difference between taxable income and accounting income, that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets are not recognised on unabsorbed depreciation and carry forward of losses unless there is a virtual certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised.

## n. Contingent Liabilities

Contingent Liabilities are disclosed in the notes to accounts. Provision is made in the accounts if it becomes probable that an outflow of resources embodying economic benefits will be required to settle the obligation.

NOTE 2			
	As o	at Mar. 31, 2015	As at Mar. 31, 2014
Share Capital		₹ Lakhs	₹ Lakhs
AUTHORISED			
1,00,00,000 (previous ye	ar: 1,00,00,000) Equity Shares of ₹10 each	1000.00	1000.00
ISSUED AND SUBSCRIBED			
fully paid up. No change The Company has one of of ₹10 per share. Each sh share held. The dividend subject to the approval of Annual General Meeting, In the event of liquidation to receive the remaining	52,87,815) Equity Shares of ₹10 each, in the year and previous year.  class of Equity Shares having a par value hareholder is eligible for one vote per proposed by the Board of Directors is of the shareholders in the ensuing except in case of interim dividend.  and the equity shareholders are eligible assets of the Company after distribution the transfer of the shareholding.	528.78	528.78
Shareholders holding ma	ore than 5 percent Equity Shares		
– Mr. Brahm Vasudeva:	18,29,932 (previous year 18,30,232) Equity	Shares	
– Mr. Neil Vasudeva:	3,80,032 (previous year 3,80,032) Equity Sho	ares	
– Mr. Nikhil Vasudeva:	3,80,032 (previous year 3,80,032) Equity Sha	ares	

	As at M	ar. 31, 2015	As at M	1ar. 31, 201
Reserves and Surplus	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakh
SECURITIES PREMIUM ACCOUNT		249.25		249.2
GENERAL RESERVE				
As per last Balance Sheet	3500.31		3000.31	
Less: Depreciation on transition to Schedule II on tangible fixed assets with nil remaining useful life (net of deferred tax ₹24.83 Lakhs) (Refer Note 24 (15))	<b>—48.22</b>		NIL	
Add: Transfer from Surplus in the Statement of Profit and Loss	500.00	3952.09	500.00	3500.3
SURPLUS IN THE STATEMENT OF PROFIT & LOSS				
As per last Balance sheet	1313.85		1697.03	
Add: Profit for the year	3211.56		3828.19	
Amount available for appropriation  Less: Appropriations	4525.41		5525.22	
Proposed dividend	2379.52		3172.69	
Tax on proposed dividend	484.41		539.20	
Transfer to General Reserve	500.00		500.00	
		1161.48		1313.3
		5362.82		5062.8

NOTE 4	As at M	lar. 31, 2015	As at M	1ar. 31, 2014
	As CI IVI		AS CITIV	
Long Term Borrowings (Unsecured)	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
FIXED DEPOSITS				
From Related parties	220.00		NIL	
From Others	1055.06		NIL	
		1275.06		NIL

NOTE 5					
		As at M	Mar. 31, 2015	As at N	Mar. 31, 2014
	Deferred Tax Liabilities (Net)	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
	Deferred Tax Liabilities	2 201010	C 201010	t Editio	Lordio
	On fiscal allowances on fixed assets		254.45		277.17
	Less: Deferred Tax Assets		254.45		2//.1/
	On employee separation and retirement	188.75		119.97	
	On provision for debts considered uncertain				
	of recovery	0.33		0.33	
	On other timing differences	31.41	220.49	28.00	148.30
	Net Liability		33.96		128.87
NOTE 6					
NOIE 6		As at N	Mar. 31, 2015	As at N	Mar. 31, 2014
	Lawrence Tarrento Branchistano	As all iv		As ar i	
	Long Term Provisions		₹ Lakhs		₹ Lakhs
	Provision for employee benefits		265.60		230.69
NOTE 7					
NOTE 7		A	4 21 0035	A I A	Acr 21 0014
			/lar. 31, 2015		Mar. 31, 2014
	Short Term Borrowings	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
	Fixed Deposits				
	(Unsecured- current maturities of long term debt)				
	From Related parties	492.63		NIL	
	From Others	108.23		NIL	
			600.86		NIL
NOTE 8					
		As at M	Mar. 31, 2015	As at N	Mar. 31, 2014
	Trade Payables	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
	•				
	Total outstanding dues of Micro Enterprises and Small Enterprises {Note 24(6)}	30.95		14.14	
	Total outstanding dues of creditors other than	00.70		14.14	
	Micro Enterprises and Small Enterprises	3727.31	3758.26	3727.37	3741.51
NOTE 9		An art N	4 21 001E	As out N	4em 21 0014
	Other Comment Deals 1992		/ar. 31, 2015 		Vlar. 31, 2014 ₹ Lakhs
	Other Current Liabilities	₹ Lakhs	₹ Lakhs	₹ Lakhs	≺ Lakhs
	Fixed Deposits				
	(Unsecured- current maturities of long term debt)				
	From Related parties	NIL		593.13	
	From Others	NIL		1858.04	
		NIL		2451.17	
	Interest accrued but not due on borrowings	45.93		180.90	
	Unclaimed Dividends	193.44		158.38	
	(There is no amount due and outstanding as at				
	Balance Sheet date to be credited to Investor				
	Education and Protection Fund)				
	Other payables:				
	Employee benefits	1850.57		1218.42	
	Advance payments from customers	322.88		328.85	
	Trade and Security Deposits received	287.61		284.59	
	Statutory dues	572.52 202.68		525.24	
	Gratuity Liability	202.68		64.36	
		3236.26		2421.46	5033.03
			3475.63		5211.91

## NOTES TO FINANCIAL STATEMENTS (continued)

	As at M	ar. 31, 2015	As at M	lar. 31, 2014
Short Term Provisions	₹ Lakhs	₹ Lakhs	<b>₹</b> Lakhs	₹ Lakhs
Provision for employee benefits	77.08		57.91	
Others:				
Provision for Proposed Dividend	2379.52		3172.69	
Provision for tax on Proposed Dividend	484.41		539.20	
	2863.93	2941.01	3711.89	3769.80

## NOTE 11 **Fixed Assets** AT PAGE 30

NOTE 12		
	As at Mar. 31, 2015	As at Mar. 31, 2014
Non Current Investments	₹ Lakhs	₹ Lakhs
Investments in equity instruments (at cost):		
Unquoted and Non-Trade		
2,500 Shares of ₹10 each fully paid up in		
Saraswat Co-operative Bank Ltd.	0.25	0.25

NOTE 13				
	As at M	ar. 31, 2015	As at N	1ar. 31, 2014
Long Term Loans & Advances (Unsecured and considered good)	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
Capital Advances Security deposits Other loans & advances:	30.90 185.67		43.40 139.69	
Taxation payments (net of provision ₹12083.78 lakhs) (previous year ₹10507.69 lakhs)	548.50	765.07	225.90	408.99

NOTE 14				
	As at M	1ar. 31, 2015	As at N	Mar. 31, 2014
Inventories (at lower of cost and net realisable value) Raw Materials:	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
Aluminium	935.61		820.59	
Others	744.45	1680.06	594.67	1415.26
Work in progress: Pressure Cookers	1971.39		1858.39	
Others	6.25	1977.64	3.54	1861.93
Finished Goods:				
Pressure Cookers	1813.34		2110.07	
Others	187.47	2000.81	177.24	2287.31
Stock in trade (Cookware)		990.24		658.35
Stores & Spares		49.27		58.90
Packing Materials		121.61		66.26
		6819.63		6348.01

As at March 31, 2013 the value of Work in progress (Pressure Cookers & Others) was ₹1677.79 Lakhs, Finished Goods (Pressure Cookers & Others) ₹1170.45 Lakhs and Stock in trade (Cookware) ₹437.39 Lakhs.

	As at M	ar. 31, 2015	As at M	ar. 31, 201
Trade Receivables (Unsecured)	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakh
Receivables outstanding for a period exceeding six months from due date:				
Considered good	43.95		40.19	
Considered uncertain of recovery	0.96		0.96	
	44.91		41.15	
Less: Provision for receivables considered uncertain				
of recovery	0.96		0.96	
	43.95		40.19	
Others – Considered good	4313.43	4357.38	3754.70	3794.8

NOTE 16				
	As at M	lar. 31, 2015	As at N	Mar. 31, 2014
Cash and Cash Equivalents	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
Balances with banks – on current accounts	332.16		370.78	
Cash on hand	2.34		5.10	
Balances with banks – on deposit accounts	2824.91	3159.41	4663.21	5039.09
Earmarked balances with banks – for dividends		193.44		158.38
		3352.85		5197.47

As at Mar. 31, 2015	As at Mar. 31, 2014
₹ Lakhs	₹ Lakhs
57.31	52.62
203.94	179.20
365.71	284.50 ————————————————————————————————————
	₹ Lakhs 57.31 203.94

NOTE 11		GRO	GROSS BLOCK				DEPRECIATION	NOI		NET B	NET BLOCK
Fixed Assets (Figures in ₹ Lakhs)	As at April 1, 2014	Additions	Disposals	As at March 31, 2015	As at April 1, 2014	Transition adjustment recorded against General reserve	Depreciation/ Amortization	Disposals	As at March 31, 2015	As at March 31, 2015	As at March 31, 2014
TANGIBLE ASSETS Land Leasehold	3.42	(NIL)	(NIL) NIL	3.42	1.43	(NIL) NIL	0.03	(NIL)	1.46 (1.43)	1.96	1.99
Land Freehold	2.00	(NIL)	(NIL)	2.00	NIL)	NIL (NIL)	NIL)	(NIL)	(NIL)	2.00	2.00
Buildings *	881.46 (874.12)	NIL (7.34)	NIL)	881.46	463.25 (443.38)	15.75 (NIL)	17.01 (19.87)	NIL)	496.01 (463.25)	385.45	418.21
Plant & Equipment	3450.09 (3149.62)	310.12 (431.19)	32.92 (130.72)	3727.29 (3450.09)	1850.18 (1770.56)	22.85 (NIL)	265.00 (203.75)	31.16 (124.13)	2106.87 (1850.18)	1620.42	1599,91
Fumiture & Fixtures	136.79 (136.14)	8.87 (1.07)	1.07 (0.42)	144.59 (136.79)	115.50 (114.38)	0.73 (NIL)	2.19 (1.53)	0.39 (0.41)	118.03 (115.50)	26.56	21.29
Vehicles	135.38 (103.81)	17.50 (47.76)	NIL (16.19)	152.88 (135.38)	29.14 (29.25)	NIE (NIE)	20.69	NIL (11.32)	49.83 (29.14)	103.05	106.24
Office Equipment	389.10 (376.44)	40.77 (33.81)	0.42 (21.15)	429.45 (389.10)	259.91 (249.92)	33.71 (NIL)	52.73 (25.71)	0.28 (15.72)	346.07 (259.91)	83.38	129.19
TOTAL TANGIBLE ASSETS	4998.24 (4645.55)	377.26 (521.17)	34.41 (168.48)	5341.09 (4998.24)	2719.41 (2608.88)	73.04 (NIL)	357.65 (262.11)	31.83 (151.58)	3118.27 (2719.41)	2222.82	2278.83
INTANGIBLE ASSETS Trade Mark	5.47	(NIL) NIL	(NIL)	5.47	5.47	(NIL)	(NIL)	(NIL) NIL	5.47 (5.47)	NI	NIL
TOTAL Previous year	5003.71	377.26 521.17	34.41	<b>5346.56</b> 5003.71	2724.88 2614.35	73.04 NIL	357.65	31.83	<b>3123.74</b> 2724.88	<b>2222.82</b> 2278.83	2278.83
Capital Work-in-Progress TOTAL										97.02	129.69

\* Include shares in Co-operative Societies. Previous year's figures are given in brackets.

		year ended Mar. 31, 2015		e year ended Mar. 31, 2014
Revenue from Operations	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakh
Sale of products:				
Pressure Cookers	43303.86		38688.48	
Cookware	8157.13		7015.87	
Others	1637.13	53098.12	1517.63	47221.9
Other operating revenues:				
Sale of scrap	698.30		607.60	
Cash discounts, Export benefits etc.	265.92	964.22	225.00	832.6
		54062.34		48054.5

NOTE 19		year ended ar. 31, 2015		year ended ar. 31, 2014
Other Income	₹ Lakhs	₹ Lakhs	₹ Lakhs	<b>₹</b> Lakhs
Interest income	368.67		438.88	
Dividend income	0.43		0.03	
Other non operating Income	13.17	382.27	13.90	452.81

NOTE 20		year ended Mar. 31, 2015		e year ended Mar. 31, 2014
Cost of Materials Consumed	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
Aluminium	10276.51		9166.07	
Others	7025.96	17302.47	6501.32	15667.39

NOTE 21		year ended lar. 31, 2015		year ended lar. 31, 2014
Employee Benefits Expense	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
Salaries, Wages and Bonus	5396.55		5048.60	
Contribution to Provident Fund and Other Funds	687.41		451.07	
Staff Welfare Expenses	249.62	6333.58	246.18	5745.85

NOTE 22				
		year ended ar. 31, 2015		year ended lar. 31, 2014
Finance Costs	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
Interest Expense	364.04		345.39	
Other Borrowing costs	5.63	369.67	5.63	351.02

		year ended Mar. 31, 2015		e year ended Mar. 31, 2014
Other Expenses	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
Excise Duty on Inventory	-29.69		95.49	
Sub-contracting	3509.86		3386.18	
Consumption of Stores, Spares and Tools	350.94		309.74	
Power and Fuel	786.83		759.98	
Packing and Forwarding Charges	3281.44		2969.31	
Rent	58.84		48.97	
Insurance	11.57		10.75	
Repairs and Maintenance – Buildings	124.71		109.64	
Repairs and Maintenance – Plant and Machinery	231.74		171.91	
Advertising	2098.92		1603.65	
Discount	4582.15		4053.30	
Rates and Taxes	116.54		97.15	
Dealer Conference Expenses	668.63		198.10	
Miscellaneous Expenses	1540.65	17333.13	1440.78	15254.95

## NOTE 24

## Other Notes Forming Part of the Accounts

- 1. Estimated amount of contracts remaining to be executed on capital account not provided for is ₹57.98 Lakhs (previous year: ₹67.76 Lakhs).
- 2. The possession of 20 acres of land has been given to the Company by the Government of Punjab, as per the agreement, the conveyance of which has yet to be finalised.
- 3. Claims against the Company not acknowledged as debts are gross ₹1767.14 Lakhs (previous year: ₹502.86 Lakhs), net of tax ₹1368.10 Lakhs (previous year: ₹402.64 Lakhs). These comprise:
  - (a) Excise Duty, V.A.T./Sales Tax and other claims disputed by the Company relating to issues of applicability, classification etc. aggregating gross ₹1765.42 Lakhs (previous year: ₹490.08 Lakhs), net of tax ₹1366.38 Lakhs (previous year: ₹389.86 Lakhs).
  - (b) Income Tax claims disputed by the Company relating to allowability of certain expenses, payment of taxes deducted at source etc. aggregating gross ₹1.72 Lakhs (previous year: ₹12.78 Lakhs), net of tax ₹1.72 Lakhs (previous year: ₹12.78 Lakhs).
- 4. The net profit on foreign exchange translations credited to the Statement of Profit and Loss is ₹6.95 Lakhs (previous year: loss debited ₹7.53 Lakhs).
- 5. The Company operates in a single segment, manufacture, trading and sale of Kitchenware.
- 6. The identification of vendors as a "Supplier" under the Micro, Small and Medium Enterprises Development Act, 2006 has been done on the basis of information to the extent provided by the vendors to the Company. This has been relied upon by the auditors.
- 7. Research and Development costs debited to the Statement of Profit and Loss is ₹297.84 Lakhs (previous year: ₹189.58 Lakhs). Research and Development expenditure of capital nature is ₹9.71 Lakhs (previous year: ₹7.57 Lakhs).

NOTE 24 (continued)

8. Auditors' Remuneration (excluding service tax)

	For the year ended	For the year ended
	Mar. 31, 2015	Mar. 31, 2014
	₹ Lakhs	₹ Lakhs
Audit Fees	21.00	16.00
Fees for other services	13.00	11.50
Reimbursement of out-of-pocket expenses	_	0.70

9. Earnings per share

	For the year ended Mar. 31, 2015 ₹ Lakhs	For the year ended Mar. 31, 2014 ₹ Lakhs
Profit after taxation	(a) <b>3211.56</b>	3828.19
Number of Ordinary Shares outstanding	(b) <b>52,87,815</b>	52,87,815
Earnings per share (face value ₹10)		
- Basic and Diluted - (in Rupees) (c	a)/(b) <b>60.73</b>	72.40

- 10. As at the year end, the Company has not entered into any Forward Exchange Contracts (or other derivative instruments). The year end foreign currency exposures, which are only in respect of Export receivables/payables, that have not been hedged by a derivative instrument or otherwise amount to ₹35.60 Lakhs (US \$ 57245, Euro 0) [previous year: ₹38.86 Lakhs (US \$ 63838, Euro 983)] in respect of receivables and ₹13.44 lakhs (US \$ 20513, Euro 872 & AUD 29) [previous year: ₹55.27 Lakhs (US \$ 92483, Euro 158 & AUD 29)] in respect of payables.
- 11. Expenditure and Earnings in Foreign Currency

		For the year ended Mar. 31, 2015 ₹ Lakhs	For the year ended Mar. 31, 2014 ₹ Lakhs
(i)	CIF value of imports Raw Materials, Stores and Spares, Materials for R & D and Machinery	0.66	NIL
(ii)	Expenditure in Foreign Currency Travelling, Advertising, Commission etc.	626.60	126.87
(iii)	Earnings in Foreign Currency		
	FOB Value of Exports Others (freight etc.)	2941.84 76.56	2320.41 56.97

12. Value of Raw Materials, Stores and Spares Consumed (Previous year's figures given in brackets)

	Raw I	Materials	Stores of	and Spares
	₹ Lakhs	%	₹ Lakhs	%
Imported	0.66	0.0	NIL	_
	(NIL)	()	(NIL)	(—)
Indigenous	17301.81	100.0	350.94	100.0
	(15,667.39)	(100.0)	(309.74)	(100.0)
	17302.47	100.0	350.94	100.0
	(15,667.39)	(100.0)	(309.74)	(100.0)

In furnishing information about Stores and Spares, the view has been taken that the particulars are required only in respect of Stores and Spares used for manufacturing and not in respect of Stores and Spares required for maintenance of Plant and Machinery.

NOTE 24 (continued)

13. Related Party Disclosures:

1. Related Parties

(a) Individual having control and relatives:

Mr. Brahm Vasudeva Chairman

and relatives:
Mr. Neil Vasudeva
Mr. Nikhil Vasudeva

Mrs. Anuradha S. Khandelwal

Mrs. Gitanjali V. Nevatia Mrs. Gayatri S. Yadav\*

Mrs. Susan Vasudeva Non-Executive Director

(b) Key Management Personnel and their relatives:

Mr. S. Dutta Choudhury Vice Chairman & Chief Executive Officer

Mr. Sudeep Yadav Executive Director - Finance & Administration from July 22, 2013

Mr. M. A. Teckchandani Wholetime Director till 11th November, 2013

Mr. K. K. Kaul Wholetime Director till 31st May, 2013

Mrs. Sonya Dutta Choudhury Relative
Mrs. Gayatri S. Yadav\* Relative

2. Disclosure of transactions between the Company and Related Parties and the Status of outstanding balances as at March 31, 2015 (Previous year's figures given in brackets)

		Individual having control and relatives				Key Management Personnel and relatives				
		Mr. Brahm Vasudeva	Mr. Neil Vasudeva	Mr. Nikhil Vasudeva	Others	Mr. S. Dutta Choudhury	Mr. Sudeep Yadav	#Mr. M. A. Teckchandani	<sup>&amp;</sup> Mr. K. K. Kaul	Others
		₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
(a)	Remuneration	NIL (NIL)	<b>22.23</b> (87.03)*	NIL (NIL)	NIL (NIL)	<b>190.92</b> (201.83)	<b>135.66</b> (104.67)	<b>NIL</b> (95.53)	<b>NIL</b> (29.06)	NIL (NIL)
(b)	Non Executive Director's Fees and Commission	<b>12.54</b> (11.42)	NIL (NIL)	NIL (NIL)	<b>0.50</b> (NIL)	NIL (NIL)	NIL (NIL)	NIL (NIL)	NIL (NIL)	NIL (NIL)
(c)	Benefits provided to the Non-Executive Chairman, as Advisor	<b>7.96</b> (1.49)	NIL (NIL)	NIL (NIL)	NIL (NIL)	NIL (NIL)	NIL (NIL)	NIL (NIL)	NIL (NIL)	NIL (NIL)
(d)	Dividend paid	<b>1098.08</b> (915.22)	<b>228.02</b> (190.02)	<b>228.02</b> (190.02)	<b>219.02</b> (182.51)	<b>0.03</b> (0.02)	<b>0.06</b> (0.05)	<b>NIL</b> (0.62)	NIL (NIL)	<b>0.06</b> (0.05)
(e)	Fixed deposits accepted	<b>24.00</b> (NIL)	100.00 (NIL)	NIL (NIL)	120.00 (NIL)	<b>50.00</b> (65.00)	NIL (NIL)	NIL (NIL)	NIL (NIL)	NIL (NIL)
(f)	Interest paid on Fixed deposits	<b>34.99</b> (34.77)	<b>17.57</b> (18.55)	NIL (NIL)	<b>0.91</b> (0.97)	<b>19.41</b> (14.10)	NIL (NIL)	<b>NIL</b> (2.35)	NIL (NIL)	<b>NIL</b> (0.57)
(g)	Fixed deposits repaid	<b>24.00</b> (NIL)	143.50 (NIL)	NIL (NIL)	<b>7.00</b> (NIL)	NIL (NIL)	NIL (NIL)	NIL (NIL)	NIL (NIL)	NIL (NIL)
Bala	nce as at March 31, 2015 Fixed deposits	<b>297.63</b> (297.63)	<b>100.00</b> (143.50)	<b>NIL</b> (NIL)	<b>120.00</b> (7.00)	<b>195.00</b> (145.00)	NIL (NIL)	<b>NIL</b> (NIL)	<b>NIL</b> (NIL)	NIL (NIL)

<sup>\*</sup>Includes ₹63.16 Lakhs for prior periods

<sup>\*</sup> Disclosure of Related Party Transactions and Outstanding balances shown under the heading 'Individual having control and relatives'.

<sup>&</sup>lt;sup>&</sup>Up to May 31, 2013

<sup>#</sup>Up to November 11, 2013

## NOTE 24 (continued)

## 14. Employee Benefits:

(a) Defined contribution plan

Amount recognised as an expense for defined contribution plan ₹397.94 Lakhs (previous year ₹368.42 Lakhs)

` ,	Amount recognised as an expense for defined contrib	oution plan ₹	397.94 Lakhs (r	orevious year	₹368.42 Lak	ths).
(b)	Defined benefit plan - as per Actuarial valuation					
		Gratuity (Funded)				
		Mar. 31, 2015	Mar. 31, 2014			
		₹ Lakhs	₹ Lakhs			
l.	Expense recognised in the Statement of Profit and Loss for the year ended					
	1. Current Service Cost	86.71	105.97			
	2. Interest	134.49	102.42			
	3. Expected Return on plan assets	<b>—98.42</b>	—108.99			
	4. Actuarial—Gain/Loss	141.77	—23.66			
	5. Total expense	264.55	75.74			
		Mar. 31, 2015	Mar. 31, 2014	Mar. 31, 2013	Mar. 31, 2012	Mar. 31, 2011
		₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs	₹ Lakhs
Ⅱ.	Net Asset/—Liability recognised in the Balance Sheet					
	1. Present Value of Defined Benefit Obligation					
	as at year end	1603.72	1376.68	1350.61	1323.12	1157.78
	2. Fair value of plan assets as at year end	1401.04	1312.32	1260.81	1231.48	1080.02
	3. Funded status Deficit	-202.68	-64.36	89.80	<del></del> 91.64	<del></del> 77.76
	4. Net Liability as at year end	202.68	64.36	89.80	—91.64	<del></del> 77.76
III.	Change in the obligation during the year ended					
	1. Present Value of Defined Benefit Obligation					
	at the beginning of the year	1376.68	1350.61			
	2. Current Service Cost	86.71	105.97			
	3. Interest	134.49	102.42			
	4. Actuarial—Gain/Loss	156.72	-22.69			
	5. Benefit payments	—150.88	—159.63			
	Present Value of Defined Benefit Obligation at the end of the year	1603.72	1376.68			
IV.	Change in Fair Value of Assets during the year ended					
	1. Fair value of plan assets at the beginning of the year	1312.32	1260.82			
	2. Expected Return on plan assets	98.42	108.99			
	3. Contributions by employer	126.23	101.18			
	4. Actual benefits paid	—150.88	—159.63			
	5. Actuarial Gain/—Loss on plan assets	14.95	0.96			
	6. Fair value of plan assets at the end of the year	1401.04	1312.32			
V.	Details of experience adjustments					
	1. Experience—Gain/Loss on obligation	77.88	—22.69	—33.79	15.53	32.12
	2. Actuarial Gain/—Loss on plan assets	14.95	0.96	3.25	2.83	2.06
VI.	The major categories of plan assets as a percentage of total plan					
	Funded with Life Insurance Corporation of India (LIC)	100%	100%			

NOTE 24	(con	tinued)					
			Gratuity (Funded) Mar. 31, 2015 ₹ Lakhs	Mar. 31, 2014 ₹ Lakhs	Mar. 31, 2013 ₹ Lakhs	Mar. 31, 2012 ₹ Lakhs	Mar. 31, 2011 <b>₹</b> Lakhs
VII.	Act	uarial assumptions					
	1.	Discount Rate	7.95%	9.19%			
	2.	Expected rate of return on plan assets	7.50%	8.85%			
	3.	In-service mortality	IALM (2006-08) ultimate	IALM (2006-08) ultimate			
	4.	Turnover rate	1% to 4% as per age	1% to 3% as per age			
	5.	Salary Escalation	4%	4%			

VIII. Expected contribution for the next year ₹100 Lakhs.

The expected rate of return is based on expectation of the average long term rate of return expected on investment of the fund, during the estimated term of obligation. The estimate of future salary increase considered in the actuarial valuation takes into account historical trends, future expectations, inflation, seniority, promotion and other relevant factors.

15. During the year, pursuant to the notification of Schedule II to the Companies Act, 2013 with effect from April 1, 2014, the Company also revised the estimated useful life of some of its assets to align the useful life with those specified in Schedule II. Further, assets individually costing ₹5,000 or less that were depreciated fully in the year of purchase are now depreciated based on the useful life considered by the Company for the respective category of assets. The details of previously applied depreciation method, rates/useful life are as follows:

Asset Category	Previous depreciation method	Previous depreciation Rate (In %)	Revised useful life based on SLM
Office Building	SLM	1.64	60 years
Factory Building	SLM	3.34	30 years
Plant & Equipment	SLM	7.42	10 years
Furniture & Fixtures	SLM	6.33	10 years
Vehicles	SLM	9.50	8 years
Office Equipment	SLM	4.75	5 years
Computers & Laptops	SLM	16.21	3 years

Pursuant to the transition provisions prescribed in Schedule II to the Companies Act, 2013, the Company has fully depreciated the carrying value of assets, net of residual value, where the remaining useful life of the asset was determined to be nil as on April 1, 2014, and has adjusted an amount of ₹48.22 Lakhs (net of deferred tax of ₹24.83 Lakhs) against the opening balance in General Reserve under Reserves and Surplus. The depreciation expense in the Statement of Profit and Loss for the year is higher by ₹63.5 Lakhs consequent to the change in the useful life of the assets.

16. Previous year's figures have been regrouped wherever necessary to conform to this year's classification. All the values have been stated in ₹ Lakhs unless otherwise indicated.

Signatures to Notes 1 to 24

Brahm Vasudeva Chairman

S. Dutta Choudhury Vice-Chairman & Director

J. M. Mukhi Director S. K. Diwanji Director

Suran B. Vasudeva

Šusan Vasudeva Director

Gen. V. N. Sharma (Retd.)

Director

Chief Executive Officer

Sudeep Yaday

Hutoxi Bhesania

Executive Director-Finance & Administration

Company Secretary

Mumbai: May 28, 2015



# A Delicious Recipe-Featured on the Carton





## FORM A (Pursuant to Clause 31(a) of Listing Agreement)

1.	Name of the Company:	Hawkins Cookers Limited
2.	Annual financial statements for the year ended	March 31, 2015
3.	Type of Audit observation	Unqualified
4.	Frequency of observation	Not applicable

- CE	O/Managing	Director
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: For Hawkins Cookers Limited

Subhadip Dutta Choudhury Vice-Chairman & Chief Executive Officer

: For Hawkins Cookers Limited

**CFO** 

Sudeep Yadav

Executive Director-Finance & Administration

Chief Financial Officer

Audit Committee Chairman

: For Hawkins Cookers Limited

Auditor of the Company

: Refer our Audit Report dated May 28, 2015 on the standalone financial statements of the Company

For Deloitte Haskins & Sells LLP **Chartered Accountants** 

(Firm's Registration No. 117366W/W-100018)

Rajesh K. Hiranandani

Partner

(Membership No.36920)

Mumbai

14 th July, 2015