

Mumbai- 400001



**Paul Merchants Limited** 

An ISO 9001 : 2015 Certified Company CIN : L74900DL1984PLC018679

Corp. Office. : PML House, SCO 829-830, Sector 22-A, Chandigarh-160022

Ph. 0172-5041740, 5041757, 5041792 Fax : 0172-5041713

Regd. Office : DSM 335, 336, 337, 3rd Floor, DLF Tower, 15, Shivaji Marg,
Najafgarh Road, New Delhi-110015 Ph. : 011-48702000

www.paulmerchants.net info@paulmerchants.net

PML/BSE/CS/2023/130

Date: August 31, 2023

Corporate Relations Department,
BSE Limited,
Phiroze Jeejeebhoy Towers
Dalal Street

Ref: Regulation 34 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

SUB: - 39th Annual Report of the Company for Financial Year 2022-23

**SCRIP CODE: - 539113** 

Dear Sir,

Pursuant to the applicable Regulations of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby inform you that the 39th Annual General Meeting of the Company is scheduled to be held on Friday, the 29<sup>th</sup> day of September, 2023 at 12.00 Noon (IST) through Video Conferencing (VC)/ Other Audio Visual Means (OAVM) in compliance with the General Circular No. 10/2022 dated December 28, 2022 issued by MCA read over its earlier Circulars with particular reference to Circular no. 20/2020 dated May 5, 2020, Circular no. 17/2020 dated April 13, 2020 and Circular no. 14/2020 dated April 8, 2020 on the subject and Circular no. SEBI/HO/CFD/PoD-2/P/CIR/2023/4 dated January 5, 2023 issued by Securities and Exchange Board of India (SEBI).

Further, in terms of the provisions of Regulation 34(1) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith the Annual Report of the Company for the Financial Year 2022-23 including the Notice of the 39th Annual General Meeting of the Company.







#### **Paul Merchants Limited**

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Najafgarh Road, New Delhi-110015 Ph.: 011-48702000

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You are requested to kindly take the same on your records.

Thanking You.

Yours faithfully,

#### For PAUL MERCHANTS LIMITED,

HARDA Digitally signed by HARDAM SINGH Date: 2023.08.31 16:03:44 +05'30'

(HARDAM SINGH)
COMPANY SECRETARY & COMPLIANCE OFFICER
FCS 5046

Encl: Annual Report of the Company for the FY 2022-23

#### CC to:

| National         | Securities | Central   | D         | epository | Alankit Assignm | ents L | ₋imited |
|------------------|------------|-----------|-----------|-----------|-----------------|--------|---------|
| Depository Limit | ed, Trade  | Services  | (India    | a) Ltd,   | (RTA of the Con | npany  | ),      |
| World, A wing,   | 4th Floor, | Maratho   | n Futurex | , A-Wing, | ALANKIT HO      | USE    | 4E/2,   |
| Kamala Mills C   | compound,  | 25th floo | r, NM Jos | shi Marg  | Jhandewalan     | Exte   | ension, |
| Lower Parel, N   | Mumbai -   | Lower     | Parel,    | Mumbai    | New Delhi - 110 | 055    |         |
| 400013           |            | 400013    |           |           |                 |        |         |

### 39th ANNUAL REPORT FOR THE YEAR ENDED 31st MARCH, 2023





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#### **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

Mr. Sat Paul Bansal, Non-Executive Director and Chairman

Mr. Rajneesh Bansal, Managing Director

Mrs. Sarita Rani Bansal, Non-Executive Director

Mr. Ritesh Vaid, Designated Whole Time Director

Mr. Vigyan Prakash Arora, Independent Director

Mr. Dilbag Singh Sidhu, Independent Director

Mr. Ajay Arora, Independent Director

Mr. Inder Sain Negi, Independent Director

Mr. Jeewan Lal Negi, Independent Director

#### **REGISTERED OFFICE**

DSM 335, 336, 337, 3rd Floor, DLF Tower, 15, Shivaji Marg,

Najafgarh Road, New Delhi -110015

TEL: 011-47529460

EMAIL: info@paulmerchants.net

#### **CORPORATE OFFICE**

PML House, SCO 829-830, Sector 22-A,

Chandigarh - 160 022

TEL: 0172-5041786, 5025090

FAX: 0172-5041713

EMAIL- info@paulmerchants.net WEBSITE: <a href="https://www.paulmerchants.net">www.paulmerchants.net</a>

CIN: L74900DL1984PLC018679

#### WHOLLY OWNED SUBSIDIARIES

PML Realtors (P) Ltd

Paul Merchants Finance (P) Ltd

Stock Exchange – BSE Ltd.

#### STATUTORY AUDITORS

M/s Rajiv Goel and Associates, Chartered Accountants, S.C.O. 823-24, FF, Sector 22-A, Chandigarh (Firm Regn. No. 011106N)

#### **INTERNAL AUDITOR**

CA Aarti Markan (FCA 502300)

#### **SECRETARIAL AUDITOR**

CS Anil Singh Negi (ACS No. 46547)

#### **CHIEF FINANCIAL OFFICER**

CA Rajesh Garg (FCA 096484)

### COMPANY SECRETARY AND COMPLIANCE OFFICER

CS Hardam Singh (FCS 5046)

#### PRINCIPAL BANKERS

HDFC Bank
IDBI Bank
IndusInd Bank
Yes Bank
ICICI Bank
IDFC First Bank

### REGISTRAR & TRANSFER AGENT

Alankit Assignments Limited, Corp. Office:-

Alankit House, 4E/2, Jhandewalan Extn. New Delhi- 110055 (INDIA) Ph No.: 011-42541234 / 23541234

Regd. Office: 205-208 Anarkali Complex Jhandewalan Extension New Delhi- 110055



### YEAR 2022-23 - AT A GLANCE (ON STAND ALONE BASIS)

### **Gross Revenues from Operations**

Rs. 6899.76 crores

#### **Net Profit Before Tax**

Rs. 34.96 crores

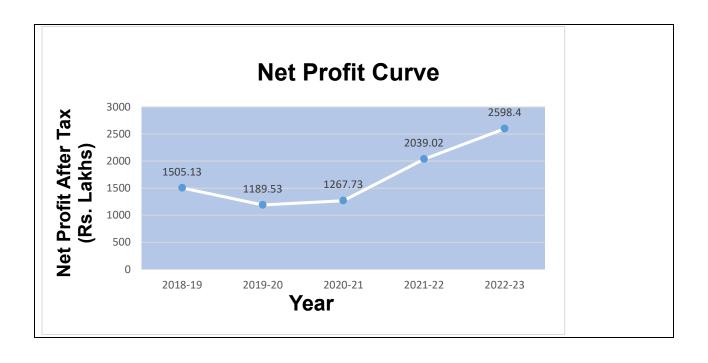
#### Net Profit after Tax

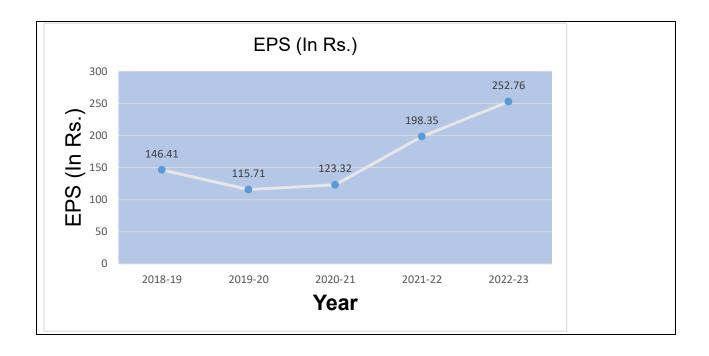
Rs. 25.98 crores

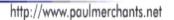
### Earning per Share

Rs. 252.76 per Share











#### **LIST OF BRANCH OFFICES OF THE COMPANY**

| S<br>No | Region          | Branch city | State               | Address of the branch   |
|---------|-----------------|-------------|---------------------|---|
| 1       | West            | Ahmedabad   | Gujarat             | GF 1, Mansuri House, Opp Behra- Munga School,<br>Ashram Road, Ahmedabad – 380008  |
| 2       | West            | Ahmedabad   | Gujarat             | Shop No. 5, Pramukh Palace, Jai Hind Char Rasta,<br>Maninagar, Ahmadabad 380008   |
| 3       | West            | Ahmedabad   | Gujarat             | 7, Krishan Tower, Opposite Sachin Tower, Anand Nagar, 100 Ft. Ring Road, Ahmedabad - 380014                                   |
| 4       | North           | Ajnala      | Punjab              | Shop No - 1 Gali Bhatti Wali Opposite Muthoot Finance Ajnala, Punjab 143001, District Amritsar                                |
| 5       | North           | Ambala      | Haryana             | 6349, Nicholson Road, Punjabi Mohalla, Ambala<br>Cantt 133001   |
| 6       | North           | Amritsar    | Punjab              | Ground Floor, Shop No 5, Deep Complex, Court Road, Opp. Doaba Automobiles, Amritsar-143001                                    |
| 7       | North           | Baggapurana | Punjab              | Opp. Bharat Petrolium, Kotkapura Road Baghapura-142038 District Moga.   |
| 8       | North           | Banga       | Punjab              | Star Complex, Main Road, Banga -144505 (Punjab)   |
| 9       | North           | Barnala     | Punjab              | B12/256-257-258-259, Pukka College Road,<br>Opp Darbari Lal Tondon House, Barnala 148101                                      |
| 10      | North           | Batala      | Punjab              | SCO 30, Fuwara Chowk, Jalandhar Rd, Batala,<br>Punjab 143505  |
| 11      | North           | Bathinda    | Punjab              | Ground Floor, Shop No 3039-A, Sharma Complex, Power House Road, Opposite Traffic Police, Bathinda (Punjab)                    |
| 12      | North           | Bhagsunath  | Himachal<br>Pradesh | VPO Bhagsunag, Tehsil Dharamshala Distt. Kangra, HP-176219  |
| 13      | North           | Bathinda    | Punjab              | The Mall, Hanuman Chowk, Bathinda   |
| 14      | Central<br>west | Bhopal      | Madhya<br>Pradesh   | Plot No 6, VNV Plaza, M.P Nagar, Zone-2, Bhopal-462011.   |
| 15      | North           | Bir         | Himachal<br>Pradesh | Bir Tibetan Colony, Opposite Surya Classic Hotel,<br>Village Chaugan, Teh Baijnath, Distt. Kangra.<br>Himachal Pradesh 176077 |
| 16      | North           | Chandigarh  | Chandigarh<br>UT    | SCO No 829-830, Sector 22-A, Chandigarh-160022  |
| 17      | South           | Cochin      | Kerala              | No.1 & 2, Ground Floor, Corp No. 35/1460 C, Penta Estate, Janatha Junction, Palarivattom, Kochi - 682025                      |
| 18      | North           | Cp delhi    | New Delhi           | LGF 136 & LGF 125 , World Trade Center, Babar Road, Connaught Place, New Delhi - 110001                                       |
| 19      | North           | Dasuya      | Punjab              | G.T Road, Near Punjab National Bank, Dasuya-<br>144308  |
| 20      | North           | Dlf delhi   | New Delhi           | DSM 335,336,337, 3 <sup>rd</sup> Floor, DLF Tower, 15 Shivaji<br>Marg, Najafgarh Road, Moti Nagar, New Delhi                  |
| 21      | North           | Faridkot    | Punjab              | Jubilee Cinema Chowk, College Road, Opp. Canara<br>Bank, College Road, Faridkot (Punjab)-151203                               |

# Paul Merchants Ltd.

|                  |   |  | IIIp.//www.pdoillieichdins.iiei   |
|------------------|---|--|---|
| North            | Ferozepur   | Punjab   | The Mall Road, Shaheed Udham Singh Chowk Market, Opp. Axis Bank, Ferozpur City-152001   |
| North            | Gardhiwala  | Punjab   | Shop No 08, Near College Canteen, VPO Garhdiwal, Dasuya Road, Distt Hoshiarpur Punjab.  |
| North            | Garhshankar   | Punjab   | Opp SBOP, Near Railway Station, Hoshiarpur Road, Garhshankar-144528   |
| North            | Gurdaspur   | Punjab   | Shop No.1, Shivam Market, Opp LIC Office, G T Road, Gurdaspur-143521  |
| North            | Gurgaon   | Haryana  | Shop No.117, Ground Floor, AKD Tower, Sector – 14, Gurgaon (Haryana)  |
| North            | Hoshiarpur  | Punjab   | Roshan Road, Near Bengali Sweet Shop, Phagwara Chowk, Hoshiarpur-146001   |
| North            | Hoshiarpur  | Punjab   | Near Cooperative Bank, Railway Road, Hoshiarpur 146001  |
| South            | Hyderabad   | Telangana  | 5 & 6 Upper Ground Floor, Liberty Plaza, Himayat Nagar, Hyderabad - 500029  |
| Central<br>west  | Indore  | Madhya<br>Pradesh  | Lower Ground Floor, Shop No. LG-2, Royal Rattan Building, 7 M.G Road, Indore-452001   |
| Central<br>west  | Jabalpur  | Madhya<br>Pradesh  | Shop No. 7 - 8 , Narmada Plaza, Bloom Chowk, Shastri Bridge, Jabalpur, M.P  |
| North            | Jagraon   | Punjab   | Shop No. 111, K.S. Grewal Down Town Tehsil Road,<br>Opp SSP Office, Jagraon, Distt. Ludhiana-142026   |
| North<br>west    | Jaipur  | Rajasthan  | 8, Katewa Bhawan, Opp. Ganpati Plaza, M.I. Road,<br>Jaipur 302001   |
| North            | Jalandhar   | Punjab   | Shop No.19, Ground Floor, G.T. Road, Near BMC Chowk, Jalandhar-144006   |
| North            | Jammu   | Jammu and<br>Kashmir   | Shop No. AE1, Part Of E3, Situated At Karan Market, Jammu - 180002  |
| North            | Karnal  | Haryana  | DSS No-207,Sec 12 Part 1, Opp Muthoot Finance, Karnal-132001  |
| North            | Kasol   | Himachal<br>Pradesh  | VPO Kasol, Tehsil Bhunter, Distt Kullu , Himachal Pradesh-175005  |
| North            | Khanna  | Punjab   | Ground Floor, Hardyal Complex, Near Jain Sweet, Opp Bus Stand, Khanna   |
| North            | Kurukshetra   | Haryana  | SCO No. 39, Sector 17, Main Market, Kurukshetra - 136118  |
| North            | Leh   | Jammu and<br>Kashmir   | Khawaja Complex, Main Bazaar Road, Opposite<br>State Bank of India, Leh-194101  |
| North            | Lpu phagwara  | Punjab   | Shop No 309, Shopping Mall, Lovely Professional University Campus, Jalandhar- Delhi G.T Road, NH - 1, Phagwara (Distt, Kapurthala)-144401   |
| North<br>central | Lucknow   | Uttar<br>Pradesh   | Shop No. 3, 37, Cantt Road, Upper Ground Floor, Lucknow - 226001  |
| North            | Ludhiana  | Punjab   | SCO 14, 1st Floor, Green Park Avenue, Canal Colony, Pakhowal Road, Ludhiana   |
| North            | Mahilpur  | Punjab   | Phagwara Road, Mahilpur, Distt Hoshiarpur-146105  |
| North            | Manali  | Himachal<br>Pradesh  | Shop No. 5, Ram Bag, The Mall, Manali, (Distt Kullu), Himachal Pradesh-175131   |
|                  | North North North North North South Central west Central west North | North Gardhiwala  North Garhshankar  North Gurgaon  North Hoshiarpur  South Hyderabad  Central Indore  Central Jabalpur  North Jaipur  North Jaipur  North Jalandhar  North Karnal  North Kasol  North Khanna  North Kurukshetra  North Leh  North Lpu phagwara  North Ludhiana  North Ludhiana  North Ludhiana  North Manigur | North Gardhiwala Punjab  North Garhshankar Punjab  North Gurdaspur Punjab  North Gurgaon Haryana  North Hoshiarpur Punjab  North Hoshiarpur Punjab  South Hyderabad Telangana  Central West Jabalpur Madhya Pradesh  North Jagraon Punjab  North Jaipur Rajasthan  North Jalandhar Punjab  North Jammu Jammu and Kashmir  North Karnal Haryana  North Kasol Himachal  North Kurukshetra Haryana  North Leh Jammu Punjab  North Leh Jammu Punjab  North Lucknow Uttar Pradesh  North Ludhiana Punjab  North Ludhiana Punjab  North Ludhiana Punjab |

# Paul Merchants Ltd.

| 46 | North | Mcleodganj     | Himachal<br>Pradesh | Shop No. 1 A , Ground Floor, Asian Plaza Complex,<br>Opp Main Bus Stand Chowk, Main Square,<br>Mcleodganj, Dharmshala, Himachal Pradesh -<br>176219 |
|----|-------|----------------|---------------------|---|
| 47 | North | Mcleodganj     | Himachal<br>Pradesh | Shop. No.1 & 2, Main Square, Mcleodganj,<br>Dharamshala, Distt. Kangra  |
| 48 | North | Moga           | Punjab              | Ground Floor, Puri Complex, G T Road, Moga-142001   |
| 49 | North | Moga           | Punjab              | SCO/SCF-24, Ground Floor, Lal Bahadur Shastri<br>Complex Of Improvement Trust, Near Axis Bank, G T<br>Road, Moga, (Punjab)-142001                   |
| 50 | North | Mohali         | Punjab              | Booth No 17, Phase VII, Mohali-160062   |
| 51 | West  | Mumbai         | Maharashtra         | 303 SO, Lucky Corner Society, Andheri Kurla Road,<br>Opposite Holy Family Church, Andheri, East,<br>Mumbai-400099                                   |
| 52 | West  | Nadiad         | Gujarat             | Shop No.10, Municipal Shopping Centre, Opp Paras Cinema, Nadiad-387001  |
| 53 | North | Nakodar        | Punjab              | Banwari Towers, G.F., Opp Bus Stand, Near Oriental Insurance, Nakodar (Distt Jalandhar)-144040  |
| 54 | North | Nawanshahr     | Punjab              | B-78, Lajpat Complex, Near Rai Market, Adjoining PNB Bank, Ambedkar Chowk, Nawanshahar-144514   |
| 55 | North | Pathankot      | Punjab              | Building No. 2, Ground Floor, Opp. Venice Hotel, Dhangu Road, Pathankot-145001  |
| 56 | North | Patiala        | Punjab              | Opp. Gurudwara Dukhniwaran Sahib, Passey Road,<br>Patiala 1470001   |
| 57 | North | Pehowa         | Haryana             | Opp Bus Stand, Near Chhabra Sweets, Ambala<br>Road, Pehowa - Haryana - 136128   |
| 58 | North | Phagwara       | Punjab              | #37, Lower Ground Floor, Handa City Centre, Opp. Bus Stand, Phagwara (Distt Kapurthala)-144401  |
| 59 | North | Phillaur       | Punjab              | Old Nawanshahar Road, Phillaur, Punjab-144410   |
| 60 | West  | Rajkot         | Gujarat             | Shop No. U 32, Neptune Tower, Opp Jalaram Petrol<br>Pump, Kalavad Road, Rajkot 360001   |
| 61 | North | Rupnagar       | Punjab              | SCO No. 24, Beant Singh Aman Nagar, Rupnagar Part-2, -144001  |
| 62 | North | Sri Ganganagar | Rajasthan           | Shop No 12, L Block, Opp Radhe Shyam Kothi and Thareja Hospital, Radhe Shyam Kothi Road, Sri Ganganagar,-335001                                     |
| 63 | North | Sudhar         | Punjab              | Above Jio Store, First Floor, Near Dashmesh Medical<br>Store, Main Bazar Sudhar (Distt Ludhiana) - 141104   |
| 64 | North | Sunder Nagar   | Himachal<br>Pradesh | Shop at Bhojpur, Abutting To NH 21, Mandi Road,<br>Sunder Nagar, Himachal Pradesh - 174401  |
| 65 | West  | Surat          | Gujarat             | Shop No.318, Upper Ground Floor, Turning Point Complex, Near Majura Fire Station, Ghod Dod Road, Surat – 395007                                     |
| 66 | North | Tanda          | Punjab              | Deep Complex, Opp Municipal Office, Near Bus Stand, Tanda Urmar-144204  |
| 67 | North | Tarn Taran     | Punjab              | Guru Ram Dass Marg, Char Khamba Chowk, Opp<br>Punjab & Sind Bank, Tarntaran-143401  |

# Paul Merchants Ltd. http://www.paulmerchants.net

|    |       |          | 111p.// WWW.pdoillerending.net |   |
|----|-------|----------|--------------------------------|---|
| 68 | North | Una      | Himachal<br>Pradesh            | Shop No 2, Near Lovely Sweets Shop, Amb Road,<br>Una, Himachal Pradesh -174303                            |
| 69 | North | Urapar   | Punjab                         | Opp Near Gurudwara Shaheed Ganj, VPO Urapar,<br>Distt Nawashahar (Punjab)-144422                          |
| 70 | West  | Vadodara | Gujarat                        | Shop No 102, First Floor, Dwarkesh Complex, Near Welcome Hotel, R.C. Dutt Road, Alkapuri, Vadodara-390005 |
| 71 | North | Zirakpur | Punjab                         | SCO No 3-4, Ground Floor, Shree Balaji, Complex, Patiala Road, Zirakpur-140603                            |



#### **NOTICE**

**NOTICE** is hereby given that 39<sup>th</sup> Annual General Meeting of the Shareholders of M/s Paul Merchants Limited will be held on Friday, the 29<sup>th</sup> day of September, 2023 at 12.00 Noon (IST) through Video Conferencing ("VC") / Other Audio Visual Means ("OAVM") to transact the following business:-

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Standalone Financial Statements of the Company for the Financial Year ended March 31, 2023 and the reports of the Board of Directors and Auditors thereon, and in this regard, pass the following resolution as an Ordinary Resolution:-
  - "RESOLVED THAT the Audited Standalone Financial Statements of the Company for the financial year ended March 31, 2023, and the reports of the Board of Directors and Auditors thereon, as laid before this Meeting, be and are hereby received, considered and adopted."
- 2. To receive, consider and adopt the Audited Consolidated Financial Statements of the Company for the Financial Year ended March 31, 2023 and the Report of the Auditors thereon, and in this regard, pass the following resolution as an Ordinary Resolution:-
  - "RESOLVED THAT the Audited Consolidated Financial Statements of the Company for the financial year ended March 31, 2023, and the reports of the Auditors thereon, as laid before this Meeting, be and are hereby received, considered and adopted."
- 3. To appoint a Director in place of Sh. Ritesh Vaid (DIN 09433856), who retires by rotation and being eligible, offers himself for reappointment, and in this regard, pass the following resolution as an Ordinary Resolution:-
  - "RESOLVED THAT pursuant to the provisions of Section 152 and other applicable provisions of the Companies Act, 2013, Sh. Ritesh Vaid (DIN 09433856), who retires by rotation at this Meeting and being eligible has offered himself for re-appointment, be and is hereby re-appointed as Director of the Company, liable to retire by rotation."



#### **SPECIAL BUSINESS:**

4. To adopt the new Memorandum of Association of the Company

To Consider And, If Thought Fit, To Pass Following Resolution As Special Resolution:-

"RESOLVED THAT pursuant to the provisions of the Section 4, 13 and other applicable provisions, if any, of the Companies Act, 2013, Companies (Incorporation) Rules, 2014 and other applicable Rules made thereunder and as per applicable regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including any statutory modification(s) and re-enactment(s) thereof for the time being in force and subject to such approvals, consents, sanctions and permissions from any appropriate authority(ies) as may be necessary and subject to the approval of the Registrar of Companies, the consent of the members of the Company be and is hereby accorded to adopt the new Memorandum of Association, as published on the website of the Company, in substitution of the existing Memorandum of Association of the Company, in the manner as provided below:-

- A. The existing Heading of the MOA be and is hereby changed to "TABLE A MEMORANDUM OF ASSOCIATION OF A COMPANY LIMITED BY SHARES"
- B. Existing Clause i and ii be renumbered as 1st and 2nd respectively
- C. Existing Clause iii(A) of the Objects clause of the Memorandum of Association of the Company be renumbered as 3rd (a), titled as 'The objects to be pursued by the company on its incorporation are:-' and be altered by replacing the same with the following new Clause:-
  - (1) To carry on the business of full fledged money/currency changer, restricted money changer, importer and exporter of Currency, maintaining Foreign currency bank accounts, acting as agents for Travelers cheques, credit cards, Phone cards and all instruments in any currency and dealing in Foreign Exchange in any other lawful manner as per Govt. Guidelines and as authorized by and as per Guidelines/Rules/Regulations issued by Reserve Bank of India from time to time under the Foreign Exchange Management Act, Exchange control Guidelines, Money Transfer Service Scheme (MTSS) or RBI Memorandum of instructions or under any other applicable Statute.
  - (2) To carry on the business of Money/currency transfer through electronic or any other method as authorized by and as per Guidelines/Rules/ Regulations issued by Reserve Bank of India from time to time under the Foreign Exchange Management Act, Exchange control Guidelines, Payments and Settlement systems Act, 2007, Money Transfer Service Scheme (MTSS), RBI Memorandum of instructions or under any other applicable Statute

- (3) To undertake the business of domestic and international tours, travel packages, Air ticketing, Rail ticketing, all other kinds of ticketing, Transportation, Medical Tourism, VISA services, Immigration Services and all other allied activities on behalf of its customers, to enter into all types of Agreements with third parties and to make all financial arrangements with them and to carry on the business of tourist agents, Hotels, Restaurants, Cafes and to facilitate traveling and to provide for all types of conveniences, hotel and lodging accommodation in relation to travel.
- (4) To enter any type of data sharing, referral, corporate agency agreement or any other type of Tie Up with any Insurance, Finance, Mutual Fund and/or Banking company to undertake all types of Insurance and financial services.
- (5) To carry on any business as agent/sub agent/corporate agent of any Entity as per applicable law of land
- D. Existing Clause iii(B) of the Objects clause of the Memorandum of Association of the Company be renumbered as 3<sup>rd</sup> (b) and titled as 'Matters which are necessary for furtherance of the objects specified in clause 3(a) are:-' and reference to the provisions of Companies Act, 1956 be replaced with reference to the provisions of Companies Act, 2013.
- E. Existing Clause iii(C) be deleted in its entirety
- F. Existing Clause iv be altered by replacing the same with the following new Clause re-numbered as "4th":-
  - "4th. The liability of the member(s) is limited and this liability is limited to the amount unpaid, if any, on the shares held by them."
- G. The existing Clause v be renumbered as "5th" and be replaced with the following new Clause:-
  - "5<sup>th</sup>. The Share Capital of the Company is Rs. 2,00,00,000/- (Rupees Two Crores only) divided into 20,00,000 (Twenty Lakhs) Equity Shares of ₹ 10/- (Rupees Ten Only) each."
- H. The existing para after Clause v i.e. Subscription Clause be moved under new Clause numbered as "6th"

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and are hereby authorized to do all such acts, deeds, matters and things and to settle all matters arising out of this Resolution and incidental thereto including filing the requisite forms with Ministry of Corporate Affairs and submission of documents with any other authority, for the purpose of giving effect to this Resolution and for matters connected therewith and to settle all questions, difficulties or doubts that may arise in this regard



at any stage and to make requisite changes in the relevant clause(s) of the Memorandum of Association of the Company without requiring the Board to secure any further consent or approval of the Members of the Company and to sign and execute all such deeds, drafts, documents, applications and writings that may be required, on behalf of the Company and generally to do all such acts, deeds, matters and things as may be necessary, proper, expedient or incidental for giving effect to this Resolution either on its own or by delegating all or any of its powers to any of the Directors, Company Secretary or any other officer of the Company."

Place: Chandigarh Date: August 11, 2023 By order of the Board of Directors for **PAUL MERCHANTS LIMITED** 

SD/-HARDAM SINGH (COMPANY SECRETARY) Membership No. FCS-5046 12-D, Angel Apartments, Zirakpur (Pb)-140603



#### **NOTES:**

- (1) The Explanatory Statement as required under Section 102 of the Companies Act, 2013 (Act), in respect of item No. 4 of the Notice convening the Annual General Meeting (AGM) is annexed hereto.
- Ministry of Corporate Affairs (MCA) vide its General Circular No. 10/2022 dated (2) December 28, 2022 read over its earlier Circulars with particular reference to Circular no. 20/2020 dated May 5, 2020, Circular no. 17/2020 dated April 13, 2020 and Circular no. 14/2020 dated April 8, 2020 on the subject and SEBI vide its Circular no. SEBI/HO/CFD/PoD-2/P/CIR/2023/4 dated January 5, 2023 read over its earlier circulars on the subject (hereinafter collectively referred to as "the Circulars"), have permitted the Companies to hold their Annual General Meeting ("AGM") through VC / OAVM, without the physical presence of the Members at a common venue till 30.09.2023. In compliance with the provisions of the Companies Act, 2013 ("Act"), SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations") and the said MCA and SEBI Circulars, the 39<sup>th</sup> AGM of the Company is being held through VC / OAVM. The special business proposed to be transacted at the ensuing AGM as set out in the Notice, has been considered as unavoidable by the Board of Directors of the Company. The detailed procedure for participation in the meeting through VC/OAVM is as per note no. 20, 21 and 23. The deemed venue for the 39<sup>th</sup> AGM shall be the Registered Office of the Company.
- (3) Vide Circular No. SEBI/HO/MIRSD/MIRSD RTAMB/P/CIR/2021/655 dated November 3, 2021 and clarification vide Circular No. SEBI/HO/MIRSD/MIRSD-RTAMB/P/CIR/2021/687 dated December 14, 2021, SEBI had mandated the furnishing of PAN, Address with PIN code, Email address, Mobile Number, Bank Account details, Specimen Signature and Nomination by holders of physical securities and prescribed certain standardized forms for submitting various service requests. The said Forms are available on the Website of the Company www.paulmerchants.net\Investors. Further, the above mentioned SEBI Circulars are also available on the website of the Company at https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2022/07/Circulardated-November-03-2021.pdf and https://www.paulmerchants.net/paulmerchants/wpcontent/uploads/2022/07/Clarifications-with-respect-to-Circular-dated-November-03-2021.pdf. The Shareholders are requested to refer to the said Circulars and Formats for the relevant matters provided therein. As on the date of this Report, there is no shareholder of the Company who holds the shares in physical form.
- (4) Members holding shares in dematerialized form are requested to notify to their Depository Participant :
  - i. their email id.



- ii. all changes with respect to their address, email id, ECS mandate and bank details.
- (5) The shares of the Company are under compulsory Demat trading. As on the date of this Report, there is no shareholder of the Company who holds the shares in physical form.
- (6) Members seeking any information with regard to the accounts or any matter to be placed at the AGM, are requested to write to the Company from September 23, 2023 (9.00 A.M. IST) to September 25, 2023 (5.00 P.M. IST) through email to investor.redressal@paulmerchants.net. The same will be replied by the Company suitably.
- (7) In accordance with Section 20 of the Companies Act, 2013, service of documents on members by a company is allowed through electronic mode. Further in compliance with the MCA Circulars and SEBI Circular mentioned in Note no. 2, Notice of the AGM along with the Annual Report 2022-23 is being sent only through electronic mode to those Members whose email addresses are registered with the Company/ Depositories. Members may note that the Notice and Annual Report 2022-23 will also be available on the Company's website www.paulmerchants.net and the website of the Stock Exchange i.e. BSE Limited at www.bseindia.com and on the website of CDSL (agency for providing the Remote e-Voting facility and e-voting system during the AGM) i.e. (Adobe **PDF** can www.evotingindia.com be downloaded https://get.adobe.com/reader). The copies of the Notice and Annual Report 2022-23 will also be available for inspection in electronic mode, basis the request being sent on investor.redressal@paulmerchants.net. Physical copy of full annual report shall be sent to those shareholders who request for the same and request in this regard may be submitted to investor.redressal@paulmerchants.net.
  - (8) Members attending the AGM through VC / OAVM shall be counted for the purpose of reckoning the quorum under Section 103 of the Act.
  - (9) Since the AGM will be held through VC / OAVM, the Route Map is not annexed to this Notice.
  - (10) Pursuant to provisions of Section 124 of the Companies Act, 2013, the amount of dividends remaining unclaimed and unpaid for a period of seven years from the date it is lying in the unpaid dividend account, is required to be transferred to the Investor Education and Protection Fund (IEPF) of the Central Government. Pursuant to the circular issued by the Ministry of Corporate Affairs (MCA) with respect to IEPF (Uploading of information regarding unpaid and unclaimed amounts lying with companies) Rules, 2012 dated May 10, 2012, the information of unclaimed and unpaid Dividend, up to the date it remained unpaid/unclaimed was duly filed by the Company with the Ministry of Corporate Affairs (MCA). MCA had also uploaded details of the same on its website at www.iepf.gov.in. Further, the information of unclaimed and



unpaid Dividend as on 31.03.2023 in respect of Interim Dividend declared and paid by the Board of Directors of the Company for the Financial Year 2019-20 and confirmed as Final Dividend by the Shareholders in their Annual General Meeting held on 29.09.2020, shall be filed by the Company with the Ministry of Corporate Affairs (MCA) in due course. As on 31-03-2023, the Company has following unclaimed or unpaid dividend amount pertaining to dividends declared for the earlier financial years:-

| Financial Year                          | No. of Shareholders | Amount of Unclaimed / Unpaid Dividend |
|---|---------------------|---------------------------------------|
| Dividend for the Financial Year 2019-20 | 33                  | Rs. 2218                              |

The details of the aforesaid dividend are also uploaded on the website of the Company at <a href="https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2023/06/Unpaid-Unclaimed-Dividend-31.03.2023">https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2023/06/Unpaid-Unclaimed-Dividend-31.03.2023</a> Website.pdf

- (11) In terms of Section 152 of the Companies Act, 2013, Sh. Ritesh Vaid (DIN 09433856), Director, retire by rotation at the ensuing AGM and being eligible, offers himself for reappointment and the Board of Directors of the Company recommends his re-appointment. His brief resume is annexed with the Notice of the AGM as <u>Annexure-N1</u>.
- (12) The Director seeking reappointment has furnished the declaration under Rule 14 of the Companies (Appointment and Qualification of Directors) Rules, 2014 read with Section 164(2) of the Companies Act, 2013 and other requisite declarations for his reappointment.
- (13) All the documents referred to in the accompanying Notice and Explanatory Statement, including the copies of the resolutions passed at the meeting of the Nomination and Remuneration Committee and the Board of Directors, shall be made available for inspection of the Members through electronic mode, basis the request being sent on investor.redressal@paulmerchants.net, up to the date of AGM. The Register of Directors and Key Managerial Personnel & their Shareholding, the Register of Contracts & Arrangements in which Directors are interested and Register of Members as maintained by RTA shall be open for inspection in electronic mode to any person having right to attend the AGM, basis the request being sent on investor.redressal@paulmerchants.net.
- (14) Pursuant to the provisions of Section 91 of the Companies Act, 2013 and Regulation 42 of Listing Regulations, the Register of Members and Share Transfer Books of the Company will remain closed from 15-09-2023 to 21-09-2023 (both days inclusive) for the purpose of AGM. Further, the members who hold shares as on the Cut off date i.e. Friday, September 22, 2023 shall be entitled for voting (including remote e- voting) for the Annual General Meeting.



- (15) In case of joint holders attending the Meeting, only such joint holder who is higher in the order of names will be entitled to vote.
- (16) Members are advised to refer to the General Shareholders Information as provided in this Annual Report.
- (17) Institutional / Corporate Shareholders (i.e. other than individuals / HUF, NRI, etc.) are required to send a scanned copy (PDF/JPG Format) of their Board or Governing Body Resolution/Authorization etc., authorizing their representative to attend the AGM through VC / OAVM and vote on their behalf. The said Resolution/Authorization should be sent to the Scrutinizer by email through their registered email address to <a href="mailto:kanwalcs@gmail.com">kanwalcs@gmail.com</a>.
- (18) Since the resolutions as set out in this Notice are being conducted through remote e-voting and by way of evoting during the AGM, the said resolutions will not be decided on a show of hands at the AGM in terms of the provisions of Section 107 of the Companies Act, 2013.

#### (19) **E-VOTING- PROCESS AND MANNER:**

- a. In compliance with the provisions of Section 108 of the Companies Act, 2013 and the Rules framed thereunder and Regulation 44 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, Company is providing facility for voting by electronic means to its members to enable them to cast their votes electronically through remote e-voting (i.e. the facility of casting votes by a member by using an electronic voting system from a place other than the venue of a general meeting) and for this purpose the Company has engaged the services of Central Depository Services (India) Limited (CDSL) and as such, the business of the AGM shall be transacted through such voting. The facility of casting votes by a member using remote e-voting as well as the e-voting system on the date of the AGM will be provided by CDSL. This remote e-voting facility is available on all resolutions set forth in this Notice and as such the business of the AGM shall be transacted through such voting. ln terms of **SEBI** circular no. SEBI/HO/CFD/CMD/CIR/P/2020/242 dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are advised to update their mobile number and email Id in their demat accounts in order to access e-Voting facility
- b. The Company shall also provide facility for voting through e-voting system during the AGM and members attending the meeting who have not already cast their vote by remote e-voting shall be able to exercise their right to vote at the AGM through evoting.



- c. The members who have already cast their vote by remote e-voting, may also attend and participate in the AGM but shall not be entitled to cast their vote again at the AGM.
- d. The attendance of the Members attending the AGM through VC/OAVM will be counted for the purpose of ascertaining the quorum under Section 103 of the Companies Act, 2013.
- e. Once the vote on a resolution is cast by the member, he shall not be allowed to change it subsequently or cast the vote again.
- f. The remote voting period begins on 09:00 a.m. (IST) on Tuesday, September 26, 2023 and ends on 05:00 p.m. (IST) on Thursday, September 28, 2023. During this period shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date 22-09-2023 may cast their vote electronically. Remote e-voting shall not be allowed beyond the said date and time and the e-voting module shall be disabled by CDSL for voting thereafter. As on the said cut-off date, the right of voting of the Members shall be reckoned and a person who is not a Member of the Company as on the cut off date should treat this Notice for information purposes only
- g. The Board of Directors have appointed Mr. Kanwaljit Singh Thanewal, Practicing Company Secretary (F 5901), SCO 64-65, Sector 17 A, Chandigarh as the Scrutinizer, for conducting the remote e-voting process and evoting at the AGM in a fair and transparent manner.
- h. The cut-off date for the purpose of evoting (including remote e-voting) and for attending the AGM is after closing hours of Friday, 22<sup>nd</sup> September, 2023.
- i. Members are requested to carefully read the instructions for remote e-voting before casting their vote.
- j. The remote e-voting facility will be available during the following period after which the evoting portal shall forthwith be blocked and shall not be available for remote evoting:-

| Commencement of remote e- | Tuesday, 09:00 a.m. (IST) on September 26, 2023  |
|---------------------------|--|
| voting                    |  |
| End of remote e-voting    | Thursday, 05:00 p.m. (IST) on September 28, 2023 |
| Cut Off date              | Friday, 22 <sup>nd</sup> September, 2023         |

# (20) The procedure and instructions for remote e-voting and joining Virtual AGM are as under:

(i) As per SEBI Circular No. SEBI/HO/CFD/CMD/CIR/P/2020/242 dated December 9, 2020, e-voting has been enabled to all the demat account holders, by way of a single login credential, through their demat accounts/ websites of Depositories/ Depository Participants. Demat account holders would be able to cast their vote without having to register again with the ESPs, thereby, not only

- facilitating seamless authentication but also enhancing ease and convenience of participating in e-voting process.
- (ii) In terms of the said SEBI circular no. SEBI/HO/CFD/CMD/CIR/P/2020/242 dated December 9, 2020 on e-Voting facility provided by the Company, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are advised to update their mobile number and email Id in their demat accounts in order to access e-Voting facility.
- (iii) Pursuant to abovesaid SEBI Circular, Login method for e-Voting and joining virtual meetings for Individual shareholders holding securities in Demat mode CDSL/NSDL is given below:-

| Type of  | Login Method  |
|--|---|
| shareholders   |   |
| Individual Shareholders holding securities in Demat mode with CDSL | <ol> <li>Users who have opted for CDSL Easi / Easiest facility, can login through their existing user id and password. Option will be made available to reach e-Voting page without any further authentication. The URL for users to login to Easi / Easiest are <a href="https://web.cdslindia.com/myeasinew/home/login">https://web.cdslindia.com/myeasinew/home/login</a> or visit <a href="www.cdslindia.com">www.cdslindia.com</a> and click on Login icon and select New System Myeasi.</li> <li>After successful login the Easi / Easiest user will be able to see the e-Voting option for eligible companies where the evoting is in progress as per the information provided by company. On clicking the evoting option, the user will be able to see e-Voting page of the e-Voting service provider for casting your vote during the remote e-Voting period or joining virtual meeting &amp; voting during the meeting. Additionally, there is also links provided to access the system of all e-Voting Service Providers i.e. CDSL/NSDL/KARVY/LINKINTIME, so that the user can visit the e-Voting service providers' website directly.</li> <li>If the user is not registered for Easi/Easiest, option to register is available at <a href="https://web.cdslindia.com/myeasitoken/Registration/EasiRegistration">https://web.cdslindia.com/myeasitoken/Registration/EasiRegistration</a></li> <li>Alternatively, the user can directly access e-Voting page by providing Demat Account Number and PAN No. from e-Voting link available on <a href="https://www.cdslindia.com/Evoting/EvotingLogin">www.cdslindia.com/Evoting/EvotingLogin</a> The system will authenticate the user by sending OTP on registered Mobile &amp;</li> </ol> |

|                            | niip://www.pdoimerchanis.nei   |
|----------------------------|--|
|                            | Email as recorded in the Demat Account. After successful authentication, user will be able to see the e-Voting option where  |
|                            | the evoting is in progress and also able to directly access the system of all e-Voting Service Providers.  |
|                            | <u> </u>   |
| Individual<br>Shareholders | <ol> <li>If you are already registered for NSDL IDeAS facility, please visit<br/>the e-Services website of NSDL. Open web browser by typing the<br/>following URL: <a href="https://eservices.nsdl.com">https://eservices.nsdl.com</a> either on a Personal</li> </ol> |
| holding                    | Computer or on a mobile. Once the home page of e-Services is   |
| securities in              | launched, click on the "Beneficial Owner" icon under "Login"   |
| demat mode                 | which is available under 'IDeAS' section. A new screen will open.  |
| with <b>NSDL</b>           | You will have to enter your User ID and Password. After successful authentication, you will be able to see e-Voting  |
|                            | services. Click on "Access to e-Voting" under e-Voting services and you will be able to see e-Voting page. Click on company  |
|                            | name or e-Voting service provider name and you will be re-   |
|                            | directed to e-Voting service provider website for casting your vote  |
|                            | during the remote e-Voting period or joining virtual meeting &   |
|                            | voting during the meeting.   |
|                            | 2) If the user is not registered for IDeAS e-Services, option to   |
|                            | register is available at <a href="https://eservices.nsdl.com">https://eservices.nsdl.com</a> . Select  |
|                            | "Register Online for IDeAS "Portal or click at   |
|                            | https://eservices.nsdl.com/SecureWeb/IdeasDirectReg.jsp  |
|                            | 3) Visit the e-Voting website of NSDL. Open web browser by typing  |
|                            | the following URL: <a href="https://www.evoting.nsdl.com/">https://www.evoting.nsdl.com/</a> either on a   |
|                            | Personal Computer or on a mobile. Once the home page of e-   |
|                            | Voting system is launched, click on the icon "Login" which is  |
|                            | available under 'Shareholder/Member' section. A new screen will  |
|                            | open. You will have to enter your User ID (i.e. your sixteen digit   |
|                            | demat account number held with NSDL), Password/OTP and a   |
|                            | Verification Code as shown on the screen. After successful   |
|                            | authentication, you will be redirected to NSDL Depository site   |
|                            | wherein you can see e-Voting page. Click on company name or  |
|                            | e-Voting service provider name and you will be redirected to e-  |
|                            | Voting service provider website for casting your vote during the   |
|                            | remote e-Voting period or joining virtual meeting & voting during  |
|                            | the meeting  |
| Individual                 | You can also login using the login credentials of your demat account   |
| Shareholders               | through your Depository Participant registered with NSDL/CDSL for  |
| (holding                   | e-Voting facility. After Successful login, you will be able to see e-  |



| securities in | Voting option. Once you click on e-Voting option, you will be         |
|---------------|---|
| demat mode)   | redirected to NSDL/CDSL Depository site after successful              |
| login through | authentication, wherein you can see e-Voting feature. Click on        |
| their         | company name or e-Voting service provider name and you will be        |
| Depository    | redirected to e-Voting service provider website for casting your vote |
| Participants  | during the remote e-Voting period or joining virtual meeting & voting |
|               | during the meeting.   |

Important note: Members who are unable to retrieve User ID/ Password are advised to use Forget User ID and Forget Password option available at abovementioned website.

Helpdesk for Individual Shareholders holding securities in demat mode for any technical issues related to login through Depository i.e. CDSL and NSDL:-

| Login type   | Helpdesk details   |
|--|--|
| Individual Shareholders holding securities in Demat mode with CDSL | Members facing any technical issue in login can contact CDSL helpdesk by sending a request at helpdesk.evoting@cdslindia.com or contact at 022-23058738 and 22-23058542-43 and Toll Free no. 1800225533. |
| Individual Shareholders holding securities in Demat mode with NSDL | Members facing any technical issue in login can contact NSDL helpdesk by sending a request at evoting@nsdl.co.in or call at toll free no.: 1800 1020 990 and 1800 22 44 30                               |

## (21) Login method for e-Voting and joining virtual meetings for Physical shareholders and shareholders other than individual holding in Demat form:-

- a. The shareholders should log on to the e-voting website www.evotingindia.com.
- b. Click on "Shareholders" module.
- c. Now enter your User ID
  - For CDSL: 16 digits beneficiary ID
  - For NSDL: 8 Character DP ID followed by 8 Digits Client ID
  - Shareholders holding shares in Physical Form should enter Folio Number registered with the Company.
- d. Next enter the Image Verification as displayed and Click on Login.
- e. If you are holding shares in demat form and had logged on to <a href="https://www.evotingindia.com">www.evotingindia.com</a> and voted on an earlier e-voting of any company, then your existing password is to be used.



f. If you are a first-time user follow the steps given below:

|          | For Physical shareholders and other than individual  |  |
|----------|--|--|
|          | shareholders holding shares in Demat.  |  |
| PAN      | <ul> <li>Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)</li> <li>Shareholders who have not updated their PAN with the Company/Depository Participant are requested to use the sequence number sent by Company/RTA or contact Company/RTA.</li> </ul> |  |
| Dividend | Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy  |  |
| Bank     | format) as recorded in your demat account or in the company  |  |
| Details  | etails records in order to login.  |  |
| OR       |  |  |
| Date of  | If both the details are not recorded with the depository or  |  |
| Birth    | company, please enter the member id / folio number in the  |  |
| (DOB)    | Dividend Bank details field.   |  |

- g. After entering these details appropriately, click on "SUBMIT" tab.
- h. Shareholders holding shares in physical form will then directly reach the Company selection screen. However, shareholders holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- i. For shareholders holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice
- j. Click on the EVSN for Paul Merchants Ltd
- k. On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution



- I. Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details
- m. After selecting the resolution, you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote
- n. Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote
- o. You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page
- p. If a demat account holder has forgotten the login password then enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system
- q. There is also an optional provision to upload BR/POA if any uploaded, which will be made available to scrutinizer for verification.

## (22) Instructions for Non – Individual Shareholders and Custodians – For Remote evoting only

- Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on to www.evotingindia.com and register themselves in the "Corporates" module.
- ii. A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
- iii. After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
- iv. The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- v. A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- vi. Alternatively Non Individual shareholders are required to send the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory who are authorized to vote, to the Scrutinizer at his email ID kanwalcs@gmail.com and to the Company at the email address viz; investor.redressal@paulmerchants.net, if they have voted from individual



verify the same.

tab & not uploaded the same in the CDSL e-voting system for the scrutinizer to

## (23) INSTRUCTIONS FOR SHAREHOLDERS ATTENDING THE AGM THROUGH VC/OAVM & E-VOTING DURING MEETING ARE AS UNDER:-

- a. Ministry of Corporate Affairs (MCA) vide its General Circular No. 10/2022 dated December 28, 2022 read over its earlier Circulars with particular reference to Circular no. 20/2020 dated May 5, 2020, Circular no. 17/2020 dated April 13, 2020 and Circular no. 14/2020 dated April 8, 2020 on the subject and SEBI vide its Circular no. SEBI/HO/CFD/PoD-2/P/CIR/2023/4 dated January 5, 2023 read over its earlier circulars on the subject (hereinafter collectively referred to as "the Circulars"), have permitted the Companies to hold their Annual General Meeting ("AGM") through VC / OAVM, without the physical presence of the Members at a common venue till 30.09.2023. In compliance with the provisions of the Companies Act, 2013 ("Act"), SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations") read with the Circulars issued by MCA and SEBI, the 39<sup>th</sup> AGM of the Company is being held through VC / OAVM.
- b. Since this AGM is being held pursuant to the above said Circulars issued by MCA and SEBI through VC / OAVM, physical attendance of Members has been dispensed with. Accordingly, the facility for appointment of proxies by the Members will not be available for the AGM and hence the Proxy Form is not annexed to this Notice. Attendance Slip and Route Map are also not annexed to this Notice for the same reason. However, in pursuance of Section 112 and Section 113 of the Companies Act, 2013, representatives of the members such as the President of India or the Governor of a State or body corporate can attend the AGM through VC/OAVM and cast their votes through e-voting.
- c. The procedure for e-Voting on the day of the AGM is same as per the instructions mentioned above for e-voting.
- d. The link for VC/OAVM to attend AGM will be available where the EVSN of Company will be displayed after successful login as per the instructions mentioned above for e-voting.
- e. Shareholders who have voted through Remote e-Voting will be eligible to attend the AGM. However, they will not be eligible to vote at the AGM.
- f. Shareholders are encouraged to join the AGM through Laptops / iPads for better experience.
- g. Shareholders will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.



- h. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- i. The Members can join the AGM in the VC/OAVM mode 15 minutes before and 15 minutes after the scheduled time of the commencement of the AGM by following the procedure mentioned in the Notice. The facility of participation at the AGM through VC/OAVM will be made available to at least 1,000 Members on a first come first served basis as per the MCA Circulars. However, the large shareholders (i.e. shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee of Directors, Nomination and Remuneration Committee and Stakeholders' Relationship Committee, Auditors, etc. may be allowed to attend the meeting without any restrictions on first come first served basis.
- Shareholders who would like to express their views/ask questions during the meeting may register themselves as a speaker by sending their request from their registered email address in advance from September 23, 2023 (9.00 A.M. IST) to September 25, 2023 (5.00 P.M. IST) mentioning their name, demat account number/folio number, email mobile number id, at investor.redressal@paulmerchants.net. Those Members who have registered themselves as speaker will only be allowed to express their views/ask questions during the AGM. The Company reserves the right to restrict the number of speakers depending on the availability of time for the AGM. The shareholders who do not wish to speak during the AGM but have queries may send their queries from September 23, 2023 (9.00 A.M. IST) to September 25, 2023 (5.00 P.M. IST) from their registered email addresses mentioning their name, demat account number/folio mobile number, email id, number at investor.redressal@paulmerchants.net. These queries will be replied to by the company suitably.
- k. Only those shareholders, who are present in the AGM through VC/OAVM facility and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system available during the AGM.
- I. If any Votes are cast by the shareholders through the e-voting available during the AGM and if the same shareholders have not participated in the meeting through VC/OAVM facility, then the votes cast by such shareholders shall be considered invalid as the facility of e-voting during the meeting is available only to the shareholders attending the meeting.

## (24) PROCESS FOR THOSE SHAREHOLDERS WHOSE EMAIL/MOBILE NO. ARE NOT REGISTERED WITH THE COMPANY/DEPOSITORIES

- i. For Physical shareholders- Please refer to the instructions given at Note no. 3.
- ii. For Demat shareholders Please update your email id & mobile no. with your respective Depository Participant (DP)
- iii. For Individual Demat shareholders Please update your email id & mobile no. with your respective Depository Participant (DP) which is mandatory while e-Voting & joining virtual meetings through Depository
- iv. In terms of SEBI circular dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual Shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are required to update their mobile number and email ID correctly in their demat account in order to access e-Voting facility.

#### **GENERAL INSTRUCTIONS**

- I. If you have any queries or issues regarding attending AGM & e-Voting from the **CDSL** e-Votina System, write email you can an to helpdesk.evoting@cdslindia.com or contact at 022-23058738 and 022-23058542/43 Toll Free no. 1800225533. Further details in this regard are given in para VIII below.
- II. The voting rights of shareholders shall be in proportion to the shares held by them in the paid up equity share capital of the Company as on the cut off date i.e. 22-09-2023
- III. The scrutinizer shall, immediately after the conclusion of voting at the annual general meeting, first count the votes cast at the meeting, thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the company and make, not later than 24 Hours from conclusion of the meeting, a consolidated scrutinizer's report of the total votes cast in favour or against, if any, to the Chairman of the Meeting or a person authorised by him in writing who shall countersign the same and the Chairman or a person authorised by him in writing shall declare the results of the voting forthwith. The result of the e-voting shall be declared by the Chairman of the Meeting or any other person duly authorized by him in writing on Saturday, September 30, 2023 at 2.00 PM at Corporate Office of the Company at SCO 829-830, Sector 22-A, Chandigarh 160022.
- IV. The manner in which members have cast their votes, that is, affirming or negating the resolution, shall remain secret and not available to the Chairman, Scrutinizer or any other person till the votes are cast in the meeting.



- V. The Scrutinizer's decision on the validity of the vote shall be final and binding.
- VI. The result declared along with the Scrutinizer's report shall be placed on the website of the Company (<a href="www.paulmerchants.net">www.paulmerchants.net</a>) and on the website of CDSL (www.evotingindia.com) immediately after the result is declared and shall simultaneously be forwarded to the BSE Limited, where the Company's shares are listed. The result of the voting, with details of the number of votes cast for and against the Resolution, invalid votes and whether the Resolution has been carried or not shall also be displayed on the Notice Board of the company at its Registered Office at New Delhi and its Corporate Office at Chandigarh.
- VII. The resolutions will be deemed to be passed on the date of AGM subject to receipt of requisite number of votes in favour of the resolutions.
- VIII. All grievances connected with the facility for voting by electronic means may be addressed to Mr. Rakesh Dalvi, Sr. Manager, (CDSL) Central Depository Services (India) Limited, A Wing, 25th Floor, Marathon Futurex, Mafatlal Mill Compounds, N M Joshi Marg, Lower Parel (East), Mumbai 400013 or send an email to helpdesk.evoting@cdslindia.com or call on 022-23058542/43 or Toll Free no. 1800225533. You may also contact Mr. Hardam Singh, Company Secretary cum Compliance Officer of the Company at investor.redressal@paulmerchants.net or at 0172-5041760 or Fax 0172-5041713 or at PML House, SCO 829-830, Sector 22-A, Chandigarh 160022.

# (25) <u>INSTRUCTIONS FOR E-VOTING FOR PERSONS BECOMING MEMBER OF</u> THE COMPANY AFTER THE DISPATCH OF NOTICE:-

#### For individual shareholders holding shares in Demat form:-

Those persons, who have acquired shares and have become members of the Company after the dispatch of Notice of the AGM by the Company and whose names appear in the Register of Members as of the cut-off date i.e. 22-09-2023 are requested to view the Annual Report of the Company on the website of the Company at www.paulmerchants.net or on the website of CDSL (www.evotingindia.com) for instructions relating to e-voting and for attending the AGM. The detailed procedure for obtaining login Id, password, authentication and exercising remote e-voting and evoting at the AGM is already provided in the instructions given above.

#### **Physical Shareholders:-**

Physical shareholders may obtain the login id and sequence number by sending a request to RTA of the Company M/s Alankit Assignments Ltd, Alankit House, 4E/2, Jhandewalan Extn. New Delhi- 110055 (INDIA) Ph No.: 011-42541234 /



23541234, email id ramap@alankit.com or Company at mail id investor.redressal@paulmerchants.net

#### Other shareholders:-

If the said shareholder is already registered with CDSL for e-voting, then his/her existing user id and password can be used for casting the vote. If he has forgotten the password, he can reset his password by using "Forgot User Details/Password" option available on www.evotingindia.com. For physical shareholders, the same process as outlined above be followed.

#### (26) **GENERAL:-**

In this Annual Report, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 have been referred to as "Listing Regulations", Companies Act, 2013 has been referred to as "Act" and Annual General Meeting has been referred to as "AGM". Further at various places in the Annual Report, the Financial Year 2022-23 has been referred to as "the year under review".

Place: Chandigarh Date: August 11, 2023 By order of the Board of Directors for PAUL MERCHANTS LIMITED

SD/-HARDAM SINGH (COMPANY SECRETARY) FCS-5046 12-D, Angel Apartments, Zirakpur (Pb)-140603



### EXPLANATORY STATEMENT PURSUANT TO PROVISIONS OF SECTION 102 OF THE COMPANIES ACT, 2013

#### ITEM NO. 4

Paul Merchants Limited was incorporated as Brite Agro Mills Limited on July 13, 1984 under the provisions of the Companies Act, 1956. Subsequently, some of the clauses were amended/inserted, from time to time, to cater to specific requirements from time to time. Consequent to the enactment of the Companies Act, 2013 (the "Act"), the structure/format of the MOA had undergone changes. The existing Memorandum of Association ("MOA") was based on the Companies Act, 1956. Therefore, it has been deemed fit to amend the MOA of the company and to reframe it as per the provisions of Table A of Schedule I to the Companies Act, 2013.

Accordingly the Board of Directors of the Company ("the Board") at its meeting held on 11<sup>th</sup> August, 2023, recommended for approval of the Members the adoption of new set of MOA in substitution of existing MOA of the Company.

Brief highlights of alterations in the MOA are as follows:-

- (a) The existing Heading of the MOA has been changed to "TABLE A MEMORANDUM OF ASSOCIATION OF A COMPANY LIMITED BY SHARES"
- (b) Existing Clause i and ii has been renumbered as 1st and 2nd respectively
- (c) Existing Clause iii(A) of the Objects clause of the Memorandum of Association of the Company has been renumbered as 3rd (a) and titled as 'The objects to be pursued by the company on its incorporation are:-'
- (d) Sub-clauses 1 & 2 of existing Clause iii(A) have been retained with some changes and have been numbered as 1 and 2 under now renumbered clause 3<sup>rd</sup> (a).
- (e) Sub clause number 10 and 16 of existing Clause iii (c) "Other Objects" has been moved to now renumbered clause 3<sup>rd</sup> (a) as a consolidated clause no. (3) with some changes
- (f) Sub clause number 14 of existing Clause iii (c ) "Other Objects" has been moved to now renumbered clause 3<sup>rd</sup> (a) as clause no. (4)
- (g) Sub clause number 15 of existing Clause iii (c) "Other Objects" has been moved to now renumbered clause 3<sup>rd</sup> (a) as clause no. (5)
- (h) The heading of existing Clause iii(B) "The objects incidental or ancillary to the attainment of the main objects stated in Clause above (A)" has been substituted with "Matters which are necessary for furtherance of the objects specified in clause 3(a) are:-" and the clause has been renumbered as 3<sup>rd</sup> (b) and reference to the provisions of Companies Act, 1956 has been replaced with reference to the provisions of Companies Act, 2013.
- (i) All sub-clauses 1 to 34 appearing under the existing Clause III(B) have been retained and numbered as 1 to 34 under now renumbered clause 3<sup>rd</sup> (b)

- (j) Existing Clause iii(C) "Other objects" has been deleted in its entirety;
- (k) Existing Clause iv has been altered by replacing the same with the following new Clause re-numbered as "4th":-
  - "4th. The liability of the member(s) is limited and this liability is limited to the amount unpaid, if any, on the shares held by them."
- (I) The existing Clause v be renumbered as "5th" and be replaced with the following new Clause:-
  - "5<sup>th</sup>. The Share Capital of the Company is Rs. 2,00,00,000/- (Rupees Two Crores only) divided into 20,00,000 (Twenty Lakhs) Equity Shares of ₹ 10/- (Rupees Ten Only) each."
- (m) The existing para after Clause V i.e. Subscription Clause has been moved under new Clause numbered as "6th"

The Board at its meeting held on August 11, 2023 has approved alteration of the MOA of the Company as explained above and the Board now seeks Members' approval for the same by way of a Special Resolution.

The draft Copy of the Memorandum of Association of the Company is available on the website of the Company i.e. <a href="www.paulmerchants.net">www.paulmerchants.net</a> under Investor section for the perusal of the members and is also available for inspection by the members at the registered office of the Company on any working day during Business Hours till the date of AGM. The Amendment shall be effective upon the registration of the resolution with the Registrar of the Companies and shall be subject to any other approval, Statutory or Regulatory, as may be necessary. The proposed adoption of new MOA requires the approval of shareholders through Special Resolution pursuant to the provisions of Section 13 of the Companies Act, 2013.

None of the Directors, Key Managerial Person(s) of the Company including their relatives are, in any way, concerned or deemed to be interested in the proposed resolution. The Board recommends the Special Resolutions set forth in Item No. 4 of the Notice for approval of the Members.

Place: Chandigarh Date: August 11, 2023 By order of the Board of Directors For **PAUL MERCHANTS LIMITED** 

> SD/-HARDAM SINGH (COMPANY SECRETARY) FCS – 5046 12-D, Angel Apartments, Zirakpur (Pb)-140603



#### Annexure-N1

INFORMATION REGARDING DETAILS OF THE DIRECTORS SEEKING APPOINTMENT/REAPPOINTMENT IN ANNUAL GENERAL MEETING PURSUANT TO REGULATION 36 (3) OF THE LISTING REGULATIONS, 2015 AND PARA 1.2.5 OF SECRETARIAL STANDARDS-2

| Name of Director                                   | Mr. Ritesh Vaid (Din 09433856) |  |
|--|--------------------------------|--|
| Date of First (Original) Appointment on the Board: | 10-02-2022                     |  |
| Date of Birth, Age                                 | 15-11-1976, About 46 Years     |  |
| Designation  | Designated Whole Time Director |  |

Mr. Ritesh Vaid, who is liable to retire by rotation in the ensuing Annual General Meeting and being eligible, has offered himself for reappointment, is proposed to be re-appointed as a as Whole Time Director and Designated Director of the Company.

#### Nature of Expertise in Specific Functional Area and experience:-

Mr. Ritesh Vaid is about 46 years of age and has been associated with the Company Paul Merchants Limited since the year 2008 and before being appointed as a Whole Time Director, was serving as Country Head (Foreign exchange and International Money Transfer division). He has good leadership skills, tact and has helped in the development of dealer network, branch network, infrastructure and channel management for promoting the business of the Company. While serving as a Whole Time Director and Designated Director of the Company, he has been lending vital inputs in the areas of Compliance with RBI and other applicable Regulations, Business development & other business promotion activities of the Company and is proficiently handling all the Branches of the Company.

#### Terms and Conditions of Appointment or Re-appointment and Remuneration, if any:

| Term                                   | Mr. Ritesh Vaid, who is liable to retire by rotation, is proposed to be re-appointed as by the Shareholders of the Company in the ensuing Annual General Meeting, designated as Designated Whole Time Director. His term of appointment is till 30-09-2026 and term of his remuneration is till 31-01-2025 as per Special Resolution passed by the Shareholders of the Company on 29-03-2022. His office is liable to retirement by rotation. |
|--|---|
| Remuneration last drawn, if applicable | As Designated Whole Time Director in the Company, he has drawn remuneration during the FY 2022-23 as given below:-  |
|  | Annual Remuneration Rs. 20,03,400/- Annual Bonus paid during the Year Rs. 1,03,518/- Annual Incentive Rs. 94,992/- Leave Encashment Rs. 59,994/- Reimbursement of some expenses actually spent by him in the course of his official functions has been made to him as per Company policy during the year under review.  |



| Remuneration sought to be paid  | He shall be paid remuneration on the following terms during the FY 2023-24, as per his remuneration range already approved by the Shareholders:- |  |  |  |
|---|--|--|--|--|
|   | <b>a.</b> Annual Salary, Perquisites and Allowances Rs. 23,59,800/-  |  |  |  |
|   | <b>b.</b> Annual Leave Encashment Rs. 72000/- as per Company Policy  |  |  |  |
|   | c. Performance Incentive for full year Rs. 95,000/-  |  |  |  |
|   | <b>d.</b> Performance Bonus for the year Rs. 1,20,000/-  |  |  |  |
|   | e. No other benefits, bonuses, stock options, pension,   |  |  |  |
|   | etc. will be payable to him during the term.   |  |  |  |
|   | f. Gratuity as per Payment of Gratuity Act;  |  |  |  |
|   | g. Reimbursement of expenses incurred in the course  |  |  |  |
|   | of his official functions as per company's policy  |  |  |  |
| Qualification   | MBA- Marketing, Masters in Commerce and Post   |  |  |  |
|   | Graduate Diploma in Business Management  |  |  |  |
| List of Other Directorships   | NIL  |  |  |  |
| Names of Listed Entities in which the person also   | No Company other than Paul Merchants Limited   |  |  |  |
| holds the directorship Chairmanship/Membership of the Committees  | Member of Executive Committee  |  |  |  |
| of the Board of Directors of Paul Merchants Ltd   | Member of Executive Committee  Member of Risk Management Committee   |  |  |  |
| Chairmanship/Membership of the Committees   | NIL  |  |  |  |
| of the Board of Directors of other Companies  | NE   |  |  |  |
| Names of listed entities from which the person has  | NIL  |  |  |  |
| resigned in the past three years  |  |  |  |  |
| Membership/Chairmanship of the Committees of  |  |  |  |  |
| listed entities from which the person has resigned  |  |  |  |  |
| in the past three years Shareholding in the Company   | NIL  |  |  |  |
| Shareholding in the Company   | NIL  |  |  |  |
| Shareholding in the Company as a Beneficial Owner   | NIL  |  |  |  |
| Relationship between directors inter-se and relationship with Manager and other Key Managerial Personnel of the Company:- |  |  |  |  |
| Mr. Ritesh Vaid is not related to any Director, Manager or Key Managerial Personnel of the Company.                       |  |  |  |  |
| No. of Meetings of Board attended during the FY 2022-23 4   |  |  |  |  |



#### **DIRECTORS' REPORT**

Dear Members,

Your Directors have pleasure in presenting before you their 39<sup>th</sup> Annual Report together with the Audited Financial Statements of the Company for the Financial year ended 31<sup>st</sup> March, 2023.

#### **FINANCIAL SUMMARY/HIGHLIGHTS**

The financial summary of the Company for the year under review, based on the standalone financial statements of the company, is given below for your consideration:-

| PARTICULARS                                    | 2022-23       | 2021-22    |
|--|---------------|------------|
|  | (Amount in Rs | (Amount in |
|  | Lakhs)        | Rs Lakhs)  |
| Gross Income                                   | 6,92,169.31   | 530,023.66 |
| Profit Before Interest and Depreciation        | 3,733.07      | 3,001.94   |
| Interest                                       | 65.32         | 15.16      |
| Profit after Interest before Depreciation      | 3,667.75      | 2,986.78   |
| Provision for Depreciation                     | 171.87        | 184.71     |
| Exceptional Items                              | 0.00          | 64.23      |
| Net Profit Before Tax                          | 3,495.88      | 2,737.84   |
| Provision for Tax                              | 934.92        | 665.14     |
| Deferred Tax                                   | -37.44        | 33.68      |
| Net Profit After Tax                           | 2,598.40      | 2,039.02   |
| Other Comprehensive Income/(Loss) (net of tax) | -17.76        | -3.54      |
| Total Comprehensive Income (net of tax)        | 2,580.64      | 2,035.48   |
| Transferred to Reserves and Surplus            | 2,580.64      | 2,035.48   |
| Reserves and Surplus                           | 44931.97      | 42351.32   |
| Proposed Dividend on Equity Shares             | Nil           | Nil        |

For further details, kindly refer to the Financial Statements and Management Discussion & Analysis Report annexed as **Annexure D-3**, which forms part of this report.



# STATE OF COMPANY'S AFFAIRS/ BRIEF DESCRIPTION OF THE COMPANY'S WORKING DURING THE YEAR/HIGHLIGHTS/OPERATIONS IN TERMS OF SECTION 134 (3)(i) OF THE COMPANIES ACT, 2013 READ WITH RULE 8(5)(I) OF THE COMPANIES (ACCOUNTS) RULES, 2014

The Company operates principally in three business verticals Foreign Exchange, Tours & Travels and International Money Transfer. During the year under review, Gross revenue from Foreign Exchange Services stood at Rs. 6874.68 Crores, Service Charges on Foreign Exchange Services stood at Rs. 6.54 crores. In Tours & Travel Segment, Turnover from Hotel Bookings & Packages stood at Rs. 4.08 crores and Revenue from other activities in the said segment stood at Rs. 1.94 crores. Gross revenue from International Money Transfer stood at Rs. 35.28 Lakhs. Other operating revenues stood at Rs 12.16 Crores. The Profit before tax stood at Rs. 34.96 Crores and Profit after tax stood at Rs. 25.98 crores after adjusting for deferred Tax. For further details, kindly refer to the Financial Statements, Management Discussion & Analysis Report annexed as **Annexure D-3**.

#### **ANNUAL RETURN**

In terms of Section 134 (3)(a) of the Companies Act, 2013 (hereinafter to be referred to as Act) the Annual Return as referred to in sub section (3) of Section 92 is available on the weblink <a href="https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2023/08/MGT-7.pdf">https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2023/08/MGT-7.pdf</a>

#### NUMBER OF MEETINGS OF BOARD

The information in terms of Section 134(3)(b) of the Act is given below:-

During the Financial year 2022-23, 4 (Four) Board Meetings were held and 1 (One) Independent Directors meeting was held on 09-02-2023. The dates on which the Board Meetings were held are 12/05/2022, 10/08/2022, 14/11/2022 and 09/02/2023. Further details as required under Part C of Schedule V to the Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 are given in the Corporate Governance Report, which is annexed as **Annexure D-9**, forming part of this Report.

#### **DIRECTORS' RESPONSIBILITY STATEMENT:-**

Pursuant to Section 134 (3) (c) read over with Section 134 (5) of the Companies Act, 2013, your Directors confirm that:-

(a) in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;



- (b) the directors had selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for that period;
- (c) the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- (d) the directors had prepared the annual accounts on a going concern basis;
- (e) the directors, had laid down internal financial controls to be followed by the company and that such internal financial controls are adequate and were operating effectively.
- (f) the directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### FRAUDS REPORTED BY AUDITORS

In terms of Section 134 (3)(ca) of the Act, there are no frauds reported by auditors under sub-section (12) of Section 143. Further, there are no frauds reported by auditors to the Central Government.

#### STATEMENT ON DECLARATION GIVEN BY INDEPENDENT DIRECTORS

It is hereby stated in terms of Section 134 (3)(d) of the Act, that all Independent Directors of the Company have given declarations that they meet the criteria of Independence as laid down under Section 149 (6) of the Companies Act, 2013 read over with Regulation 16(1)(b) and 25(8) of Listing Regulations. They have also given a declaration that their respective names have already been included in the data bank maintained by the Indian Institute of Corporate Affairs at Manesar and as such they are in compliance of sub-rule (1) and sub-rule (2) of Rule 6 of the Companies (Appointment and Qualification of Directors) Rules, 2014.

#### POLICY ON DIRECTORS APPOINTMENT AND POLICY ON REMUNERATION

Pursuant to the requirement under Section 134(3)(e) and Section 178(3) of the Companies Act, 2013, the policy on appointment of Board Members including criteria for determining qualifications, positive attributes, independence of a Director and the policy on remuneration of Directors, KMPs and other employees is attached as **Annexure D-1** as Nomination and Remuneration Policy, which forms part of this report.

EXPLANATIONS OR COMMENTS BY THE BOARD IN TERMS OF SECTION 134(3)(f) ON EVERY QUALIFICATION, RESERVATION OR ADVERSE REMARK OR DISCLAIMER MADE:-



#### (i) by the Auditor in his report:-

M/s RAJIV GOEL & ASSOCIATES (Firm Regn. No. 011106N), Chartered Accountants, Chandigarh, were appointed as Statutory Auditors of the Company at the 36<sup>th</sup> Annual General Meeting held on 29<sup>th</sup> September, 2020 for a term of five consecutive years. The Auditors' Report being self-explanatory, requires no comments from the Directors. Further, there are no reservations, qualifications, disclaimers, adverse remarks or Modified opinion in the Audit Reports issued by them in respect of Standalone as well as Consolidated Financial Statements of the Company for the Financial Year 2022-23.

#### (ii) by the Company Secretary in practice in his Secretarial Audit Report:-

Mr. Anil Singh Negi, a Company Secretary in practice having CP no. 17213 and Membership no. 46547 was appointed by the Board of Directors as Secretarial Auditor of the Company for the financial year under review pursuant to Section 204 of the Companies Act, 2013. The Secretarial Audit Report submitted by him in the prescribed form MR-3 is annexed as **Annexure D-2** and forms part of this report. In the said Secretarial Audit Report, the Secretarial Auditor has included the following comment:-

"During the audit period, BSE Limited has imposed penalty on the company for delay of one day in the filing of Statement of Related Party Transactions for the half year ended 31.03.2022."

Your Directors wish to place on record that the company has duly paid the penalty imposed by BSE Ltd. Further, the Company has also filed an application/appeal for waiver of the said penalty with the Fine Waiver Committee of BSE Limited, inter alia, on below grounds: -

- 1. The SEBI LODR (6<sup>th</sup> Amendment) Regulations, which mandated filing of Statement of Related Party Transactions in terms of regulation 23(9) was effective from 01.04.2022, whereas the Statement in question was filed by the Company in respect of transactions pertaining to the period prior to 01.04.2022. The position had been made more clear by BSE vide its Guidance Note issued by it on 25-04-2022, whereby vide answer to query no. 4, it made abundantly clear that Definitions/Provisions that are specifically mentioned to be effective from 01.04.2022, shall be applicable on transactions undertaken from 01.04.2022 onwards.
- 2. The Exchange has taken the due date as 15 days from the date of Board Meeting, which is not as per the language of the Regulation, which prescribes the due date to be 15 days from the date of publication. It is important to note here that the word



- 'publication' has been used in the Listing Regulations as specifically referring to publication of the Financial Results in Newspapers and as such, there is no reason to interpret the word 'publication' to refer to Board Meeting date.
- 3. Language of Sub regulation 6 of Regulation 23 also makes it clear that the said amendment could not be applicable to the transactions pertaining to the period, prior to its effective date, when it reads as "The provisions of this regulation shall be applicable to all prospective transactions".

The said appeal filed by the Company is still pending with BSE Ltd.

There are no other qualifications, reservations, adverse remarks or disclaimer by the Secretarial Auditor in the Report issued by him for the financial year 2022-23 which call for any explanation from the Board of Directors.

Further, there is one material unlisted subsidiary of the Company M/s Paul Merchants Finance (Pvt) Limited during the Financial Year under review. As such, Secretarial Audit Report of the said material unlisted subsidiary has also been annexed to this Report as **Annexure D-2A** as required under Regulation 24A of Listing Regulations. There are no qualifications, reservations, adverse remarks or disclaimer by the Secretarial Auditor in the Report issued by him for the financial year 2022-23 which call for any explanation from the Board of Directors.

### PARTICULARS OF LOANS, GUARANTEES, SECURITIES AND INVESTMENTS UNDER SECTION 186 OF THE COMPANIES ACT, 2013

Pursuant to Section 134(3)(g) of the Act, particulars of Loans, Guarantees, Securities and Investments under Section 186 of the Act made during the Financial Year 2022-23 are attached as **Annexure D-4** which forms part of this report. Further reference in this regard can be made to Note 2, 6, 9, 10, 37, 38 and 41 to the Financial Statements for further details.

### PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES UNDER SECTION 188(1) OF THE COMPANIES ACT, 2013

With reference to Section 134(3)(h) of the Act read over with Rule 8(2) of the Companies (Accounts) Rules, 2014, all contracts and arrangements with related parties under Section 188(1) of the Act, entered by the Company during the financial year were on an arm's length basis and in the ordinary course of business. In the opinion of the Board, these transactions were justified to be executed because all the transactions had been entered into in the ordinary course of business of the Company in the furtherance of the business objectives. All the said transactions were done with prior approval of the Audit Committee and the Board as applicable. The transactions entered into pursuant to the omnibus approval of the Audit Committee were also placed regularly before the Audit Committee for its review. All the said transactions do not attract the provisions of Section 188 of the Companies Act, 2013 and as such, though not required under the said Section,



the details of these transactions have been given in Form AOC-2 on voluntary basis, annexed as **Annexure D-5**, which forms part of this report. Pursuant to Regulation 23(9) of the Listing Regulations, your Company has also filed the reports on related party transactions with the Stock Exchange BSE Ltd.

During the year, the Company had not entered into any contract or arrangement with related parties which could be considered 'material' according to the policy of the Company on Materiality of Related Party Transactions. Your attention is also drawn to the Related Party disclosures set out in Note no. 41 of the Financial Statements for further details, forming part of this Annual Report.

Details of transaction(s) of your Company with entity(ies) belonging to the promoter/promoter group which hold(s) more than 10% shareholding in the Company as required under para A of Schedule V of the Listing Regulations are NIL, as there is no such entity. Further, the details of transactions with persons belonging to the promoter/promoter group who hold(s) more than 10% shareholding in the Company, have been included in form AOC-2, annexed as **Annexure D-5** to this Report.

The policy on materiality of related party transactions and dealing with related party transactions as approved by the Board may be accessed on the Company's website at <a href="https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2023/08/Determination-of-Materiality.pdf">https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2023/08/Determination-of-Materiality.pdf</a>

#### **RESERVES:-**

Entire amount of Net Profit of Rs. 25,98,40,451/- and Other Comprehensive loss of Rs. 17,76,048/- for the year has been transferred to the Reserves under the head "Other Equity" in the Balance Sheet. No amount has been transferred or proposed to be transferred to any other reserves.

#### **DIVIDEND**:-

Your Directors have decided to reinvest the earnings in the growth of business and for this reason, have decided to not to recommend any amount for declaration of Dividend for the year under review. Hence, information required in terms of Section 134(3)(k) of the Act is Nil. The provisions regarding formulation of Dividend Distribution Policy were not applicable to the company during the FY 2022-23.

#### MATERIAL CHANGES AND COMMITMENTS

There are no material changes or commitments, effecting the Financial position of the Company happening between the end of the Financial Year 2022-23, to which the



Financial Statements relate and date of this Report. Hence, information as required in terms of Section 134(3)(I) of the Act is Nil.

### <u>CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS & OUTGO</u>

The requisite information in terms of Section 134(3)(m) of the Act read over with Rule 8(3) of Companies (Accounts) Rules, 2014 has been given as per **Annexure D-6**, annexed to this Report.

### STATEMENT INDICATING DEVELOPMENT AND IMPLEMENTATION OF RISK MANAGEMENT POLICY IN TERMS OF SECTION 134(3)(n) OF THE ACT

The Company has in place a risk management policy for the company including identification therein of elements of risk, if any, which in the opinion of the Board may threaten the existence of the company and also the comprehensive risk assessment and minimization procedures, which are reviewed by the Board periodically as per the Risk Management Policy of the Company, framed in terms of the Companies Act, 2013 and Regulation 17(9)(b) of the Listing Regulations. The Board oversees the preparation of Risk Management Policy, reviews and monitors the same on regular basis and ensures to identify and review critical risks on regular basis, to update the Risk management policy on regular basis, to review key changes in critical risks and to issue instructions on the same to the Management and the Risk Management Committee on an ongoing basis and such other functions as it deems fit. The Company has formulated Risk Management Policy which provides an overview of the principles of risk management, explains the approach adopted by the Company for risk management, defines the organizational structure for effective risk management, develops a "risk" culture that encourages all employees to identify risks and associated opportunities and to respond to them with effective actions, identify, assess, manage and mitigate existing and new risks including the elements of risk that may threaten the existence of the Company, in a planned and co-ordinated manner with minimum disruption and cost, to protect and preserve Company's human, physical and financial assets. Though not covered under Regulation 21(5) of Listing Regulations, during the year under review the Company has constituted a Risk Management Committee, comprising Members of the Board and Senior Management Team of the Company as its members. This Committee monitors and reviews the risk management plan apart from performing other functions as specified by the Board of Directors. The risks faced by the Company and their minimization procedures are assessed categorically under the broad heads of High, Medium and Low risks. Further, the Company identifies risks and control systems are instituted to ensure that the risks in each business process are minimized/mitigated. The Board provides oversight and reviews the Risk Management Policy periodically.



# THE DETAILS ABOUT THE POLICY DEVELOPED AND IMPLEMENTED BY THE COMPANY ON CORPORATE SOCIAL RESPONSIBILITY INITIATIVES TAKEN DURING THE YEAR IN TERMS OF SECTION 134(3)(o) OF THE ACT:-

The details about the policy developed and implemented by the Company on Corporate Social Responsibility initiatives taken during the year under review in the form of CSR Policy is available on the website of the Company at <a href="https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2022/07/CSR-Policy.pdf">https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2022/07/CSR-Policy.pdf</a>

During the year 2022-23, the Company has undertaken various Corporate Social Responsibility initiatives in accordance with the CSR Policy of the Company and Schedule VII to the Companies Act, 2013. The Annual Report on CSR activities undertaken by the Company during the year under review is furnished in **Annexure D-7**, which forms part of this report. Further, in terms of Section 135 of the Companies Act, 2013, the Company has a duly constituted CSR Committee of the Board and the said Committee had following composition as on March 31, 2023:-

| 1 | Sh. Sat Paul Bansal      | Non Executive Non Independent Director, Chairman |
|---|--------------------------|--|
| 2 | Sh. Rajneesh Bansal      | Managing Director, Member                        |
| 3 | Sh. Vigyan Prakash Arora | Non Executive Independent Director, Member       |
| 4 | Sh. Hardam Singh         | Company Secretary, Secretary to the Committee    |

Other details of the CSR Committee and CSR Policy is furnished in the Report on Corporate Governance, which is annexed as **Annexure D-9** to this report.

# A STATEMENT INDICATING THE MANNER IN WHICH FORMAL ANNUAL EVALUATION OF THE PERFORMANCE OF THE BOARD, ITS COMMITTEES AND INDIVIDUAL DIRECTORS HAS BEEN MADE IN TERMS OF SECTION 134(3)(p) OF THE ACT READ OVER WITH RULE 8(4) OF THE COMPANIES (ACCOUNTS) RULES, 2014:-

Pursuant to the applicable provisions of the Companies Act, 2013 and the Listing Regulations, the Board, in consultation with its Nomination & Remuneration Committee, has put in place a framework containing, inter-alia, the criteria for performance evaluation of the entire Board of Directors of the Company, its Committees and Individual Directors, including Independent Directors. Accordingly, following is the criteria for evaluation:-

#### a. Criteria for evaluation of the Board of Directors as a whole:

- (i) The Frequency of Meetings
- (ii) Quantum of Agenda
- (iii) Administration of Meetings
- (iv) Flow and quantity of Information from the Management to the Board



(vi) Overall performance of the Company

#### b. Criteria for evaluation of the Board Committees:

- (i) The Frequency of Meetings
- (ii) Quantum of Agenda
- (iii) Administration of Meetings
- (iv) Flow and quantity of Information from the Management to the Committee
- (v) Role of Committees.
- (vi) Contribution to the decision making process of the Board.

### c. Criteria for evaluation of the Individual Directors including Independent Directors;

- (i) Experience and ability to contribute to the decision making process
- (ii) Problem solving approach and guidance to the Management
- (iii) Attendance and Participation in the Meetings
- (iv) Personal competencies as per Chart given in the Nomination and Remuneration Policy and contribution to strategy formulation
- (v) Contribution towards statutory compliances, monitoring of controls and Corporate Governance
- (vi) The evaluation of independent directors shall be done by the entire board of directors which shall include:-
  - (a) Performance of the directors; and
  - (b) fulfillment of the independence criteria as specified in the Companies Act, 2013 and Listing Regulations and their independence from the management:

Provided that in the above evaluation, the directors who are subject to evaluation shall not participate

The performance evaluation of all the Independent Directors shall be done by the entire Board and while doing so, the Director subject to evaluation shall not participate. On the basis of performance evaluation done by the Board, it will be determined whether to extend or continue their term of appointment, whenever their respective term expires.

Accordingly, the annual performance evaluation of the entire Board of the Company, its Committees and Individual Directors, including Independent Directors has been carried by the Board in its Meeting held on 23-05-2023 in terms of the provisions of Section 134 (3) (p) of the Companies Act, 2013 read over with Rule 8(4) of Companies (Accounts) Rules, 2014 and also in terms of Regulation 17(10) of the Listing Regulations as per above criteria and the Board expresses its satisfaction over the performance of the Board of the Company, its Committees and Individual Directors, including Independent Directors. The performance evaluation of all the Independent Directors have been done by the entire Board and while doing so, the Director subject to evaluation had not participated. On the



basis of performance evaluation done by the Board, it is determined whether to extend or continue their term of appointment, whenever their respective term expires.

The Independent Directors had met separately on 09-02-2023 without the presence of Non-Independent Directors and the members of management and discussed, inter-alia, the performance of non-Independent Directors and Board as a whole and the performance of the Chairman of the Company after taking into consideration the views of Executive and Non-Executive Directors.

The Nomination and Remuneration Committee has also carried out evaluation of every Director's performance, performance of the entire Board of the Company as a whole and all its Committees in its meeting held on 12-05-2023.

The Directors express their satisfaction over the evaluation process.

# HIGHLIGHTS OF PERFORMANCE OF SUBSIDIARIES/ASSOCIATES/JOINT VENTURES AND THEIR CONTRIBUTION TO THE OVERALL PERFORMANCE OF THE COMPANY DURING THE FINANCIAL YEAR UNDER REVIEW

The information in terms of Rule 8 (1) of Companies (Accounts) Rules is given below:-

The Company has two Wholly Owned Subsidiaries namely:-

- a. Paul Merchants Finance (Pvt) Ltd., which is engaged in the business of Gold Loans, Business/personal loans, distribution of Insurance products and PPI Instruments.
- b. PML Realtors (Pvt) Ltd., which is engaged in buying and selling of Real Estate Properties.

The Company had one Joint Venture (JV) Company in the name of M/s Horizon Remit Sdn. Bhd. Malaysia. The Company was holding 19.424% equity stake in the said Joint Venture Company. Delphi World Money Limited (Formerly known as EbixCash World Money India Limited and earlier as Weizmann Forex (CIN Ltd. L65990MH1985PLC037697) holding 19.424% equity stake, Transcorp Enterprises Limited (CIN U65922RJ1995PLC010050) holding 20% equity stake and Western Union Processing Limited, an Irish Limited Liability Company holding 40% equity stake were the other partners in the said Joint Venture Company. The Company along with other shareholders except Delphi World Money Limited, had executed a Share Purchase Agreement with Al Jadeed Investment International, Muscat, Sultanate of Oman for sale their stake in the said JV Company and as such, the Company has already transferred its stake in the said JV to the said purchaser on 25-11-2022. The investment in the Joint Venture had already been written down to Rs. Nil as of 01.04.2022 and during the financial year 2022-23, no further share in loss/profit of the JV has been included in the consolidated financial statements as per applicable IND-AS. Further, as per the terms of



the sale, the earlier shareholders of the JV including the company were to ensure that there was no outstanding non-current liability in the books of the JV on the date of transfer to the buyer. In accordance with such terms, company was obligated to contribute a total of USD 121200 towards its stake. As such, company had instructed the buyer to transfer company's share of sale proceeds of USD 34380 (Rs. 25,56,497/-) directly to the creditor of the JV while balance USD 86820 was to be discharged separately by the company. The balance USD 86820, the company has already been recognized an equivalent current liability of Rs. 71,80,014/- in the Financial Statements of the Company for the FY 2022-23.

During the FY 2022-23, the Subsidiary Company Paul Merchants Finance (P) Ltd. achieved gross revenue of Rs. 1,10,97,62,198.99 as against previous year figures of Rs. 84,78,42,554.08, registering a growth of 30.89% over previous year. Further, the said Subsidiary Company achieved a Net profit after Tax of Rs. 18,94,45,155.64/- as against the previous year figures of Rs. 20,97,64,397.50/-.

During the FY 2022-23, the Subsidiary Company PML Realtors (P) Ltd., achieved gross revenue of Rs. 1,43,18,911.34/- as against previous year gross revenue of Rs 60,85,163.42/-. Further, the said Subsidiary Company achieved Net Profit after Tax of Rs. 46,44,825.40 as against previous year figures of Rs. 20,99,412.23/- registering a growth of 121.24% over previous year.

During the FY 2022-23 till 07.09.2022, the Joint Venture (JV) LLP M/s Paul Innovations LLP achieved gross revenue of Rs. 34,00,000/- as against previous year gross revenue of Rs. NIL. Further, the said JV earned net profit of Rs. 1,14,994/- as against previous year's loss of Rs. 282,647/-. Paul Innovations LLP has been considered to be Joint Venture of the Company within the meaning of the IND AS till 07.09.2022 as the Company has withdrawn its entire stake in the said Joint Venture with effect from the said date and therefore the financial information of the said Joint Venture has only been consolidated upto the said and not thereafter.

On a consolidated basis, the revenue from operations for FY 2022-23 was Rs. 7010.90 crore registering growth by 30.68% over the previous year's revenue of Rs. 5365.03 crore. The consolidated profit after tax (PAT) attributable to shareholders and non-controlling interests for FY 2022-23 was Rs. 44.01 Crore as against the previous year figures of Rs. 40.17 Crore, registering a growth of 9.56%. The contribution by each Subsidiary/JV to the overall performance of the company during the period under report is detailed below:-



| Name of the Company                               | Share in profit or loss for the year ending 31st March 2023 |                         | Share in profit or loss for the year ending 31st March 2022 |                            |
|---|---|-------------------------|---|----------------------------|
|   | as %age of consolidated profit or loss                      | Amount<br>(Rs in Lakhs) | as %age of<br>consolidated<br>profit or loss                | Amount<br>(Rs in<br>Lakhs) |
| Paul Merchants Limited                            | 57.22%  | 2598.40                 | 49.05%  | 2039.02                    |
| Subsidiary Companies:-                            |   |                         |   |                            |
| Paul Merchants Finance<br>Private Limited         | 41.72%  | 1894.45                 | 50.46%  | 2097.64                    |
| PML Realtors Private Limited                      | 1.02%   | 46.45                   | 0.51%   | 20.99                      |
| Joint Venture (Investment as per Equity Method):- |   |                         |   |                            |
| M/s Horizon Remit BHD.<br>SDN., Malaysia          | Nil   | Nil                     | Nil   | Nil                        |
| Paul Tech Park LLP                                | Nil   | Nil                     | 0.01%   | 0.46                       |
| Paul Innovations LLP                              | 0.03%   | 1.44                    | -0.03%  | -1.41                      |
| TOTAL   |   | 4540.74                 |   | 4156.70                    |
| Adjustments arising out of consolidation          | Nil   | -139.58                 | Nil   | -139.58                    |
| TOTAL   |   | 4401.17                 |   | 4017.13                    |

Report on the performance and Financial position of the Subsidiary Companies and Joint Venture Company in the specified format AOC-1 is annexed to the Directors' Report as **Annexure D-12.** 

#### **CHANGE IN THE NATURE OF COMPANY'S BUSINESS**

There is no change in the nature of Company's business, during the year under review. Hence, information required in terms of Rule 8(5)(ii) of the Companies (Accounts) Rules, 2014 is nil.

DETAILS OF DIRECTORS OR KEY MANAGERIAL PERSONNEL WHO WERE APPOINTED OR HAVE RESIGNED DURING THE YEAR, IN TERMS OF RULE 8(5)(iii) OF THE COMPANIES (ACCOUNTS) RULES, 2014

#### **DIRECTORS**

Smt Sarita Rani Bansal (DIN 00094504), who was liable to retire by rotation, was reappointed as Director by the Shareholders in their Annual General Meeting held on 29-09-2022.



Sh. Sat Paul Bansal (DIN: 00077499), who was liable to retire by rotation, was reappointed as Director by the Shareholders in their Annual General Meeting held on 29-09-2022.

Sh. Dharam Pal Sharma (DIN 07284332) resigned from his position of Whole Time Designated Director w.e.f. 10/08/2022. Later, he was appointed as Chief Compliance Officer of the Company w.e.f. 11/08/2022.

Further, in accordance with the provisions of the Companies Act, 2013 and Articles of Association of the Company, Sh. Ritesh Vaid (DIN 09433856), Director of the Company retire by rotation in the ensuing Annual General Meeting and being eligible offers himself for re-appointment.

The Brief Resume and other details relating to the Director who is proposed to be reappointed on retirement by rotation in the ensuing Annual General Meeting of the Company, as required to be disclosed under Regulation 36 of the Listing Regulations and as per Secretarial Standards-2, forms part of the Notice of Annual General Meeting.

#### **KEY MANAGERIAL PERSONNEL**

The Key Managerial Personnel (KMP) in the Company as per Section 2(51) and 203 of the Companies Act, 2013 as on 31.03.2023 are as follows:-

| Sh. Rajneesh Bansal | Managing Director       |
|---------------------|-------------------------|
| Sh. Rajesh Garg     | Chief Financial Officer |
| Sh. Hardam Singh    | Company Secretary       |

There was no change (appointment or cessation) in the office of KMPs during the year under review.

A STATEMENT REGARDING OPINION OF THE BOARD WITH REGARD TO INTEGRITY, EXPERTISE AND EXPERIENCE (INCLUDING THE PROFICIENCY) OF THE INDEPENDENT DIRECTORS APPOINTED DURING THE YEAR, IN TERMS OF RULE 8(5)(iiia) OF THE COMPANIES (ACCOUNTS) RULES, 2014

There was no appointment of any Independent Director in the Company during the year under review.

NAMES OF COMPANIES WHICH HAVE BECOME OR CEASED TO BE ITS SUBSIDIARIES, JOINT VENTURES OR ASSOCIATE COMPANIES DURING THE YEAR UNDER REVIEW:-

The information as required in terms of Rule 8(5)(iv) of the Companies (Accounts) Rules, 2014 is as under:-



No Company has become or ceased to be Company's Subsidiary or Associate during the year under review.

W.e.f. 07-09-2022 the Company has withdrawn its share from M/s Paul Innovations LLP, which was considered to be a Joint Venture of the Company in terms of Ind AS 110. As such, the said LLP ceased to be the Joint Venture of the Company with effect from the said date.

W.e.f. 25-11-2022, the Company has disinvested its entire stake in the Joint Venture Company namely M/s Horizon Remit Sdn. Bhd., Malaysia and as such, the said Entity ceased to be Joint Venture of the Company with effect from the said date.

No Company has become to be Company's Joint Venture during the year under review.

#### **DEPOSITS**

The Company has neither accepted nor renewed any deposits during the Financial Year under review in terms of Chapter V of the Companies Act, 2013. As such information in this regard and about deposits which are not in compliance with the requirements of Chapter V of the Act, is nil. This information is in terms of Rule 8 (5) (v) and Rule 8 (5) (vi) of Companies (Accounts) Rules, 2014.

# SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS IMPACTING THE GOING CONCERN STATUS AND COMPANY'S OPERATIONS IN FUTURE

The Company has not received any significant or material orders passed by any Regulatory Authority, Court or Tribunal which shall impact the going concern status and Company's operations in future. As such, the information in terms of Rule 8 (5) (vii) of the Companies (Accounts) Rules, 2014 is nil.

# DETAILS IN RESPECT OF INTERNAL FINANCIAL CONTROLS AND THEIR ADEQUACY WITH REFERENCE TO THE FINANCIAL STATEMENTS, IN TERMS OF RULE 8 (5) (viii) OF THE COMPANIES (ACCOUNTS) RULES, 2014

Your Company has in place sound internal financial control systems to ensure that all assets are protected against loss from any unauthorised use and all transactions are recorded and reported correctly. According to Section 134(5) (e) of the Companies Act, 2013, the term Internal Financial Control (IFC) means the policies and procedures adopted by the company for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, safeguarding of its assets, prevention and detection of frauds and errors, the accuracy and completeness of the accounting records and the timely preparation of reliable financial information.



The Company has a well placed, proper and adequate internal financial control system, commensurate with the size, scale and complexity of its operations. The scope and authority of the internal Audit function is well defined in the Organization. The internal financial control system ensures that all assets are safeguarded and protected, that the transactions are authorised, recorded and reported correctly, that the business of the Company is conducted in an orderly and efficient manner, that frauds and errors are prevented and detected, that the accuracy and completeness of the accounting records is established and that reliable financial information is prepared in a timely manner. The Company's internal financial control system also comprises due compliances with Company's policies and Standard Operating Procedures (SOPs) and compliance with SEBI (Prevention of Insider Trading) Regulations. The compliance is ensured by in-house Internal Audit Division, supplemented by Concurrent and Statutory Audit. The Internal Auditors independently evaluate the adequacy of internal controls and regularly audit the transactions. Independence of the audit and compliance is ensured by regular supervision by the Audit Committee over Internal Audit findings. Significant audit observations and corrective actions suggested are presented to the Audit Committee of the Board on Quarterly basis. Auditor's Independence, performance and effectiveness of audit process is also reviewed by the Audit Committee.

The Internal Financial Control systems in place in the Company have been reviewed by the Audit Committee in its meeting held on 22-05-2023 and by the Board of Directors of the Company in their meeting held on 23-05-2023 and have satisfied themselves that the Internal Financial Control systems in place in the Company are adequate.

#### DISCLOSURE AS TO COST AUDIT AND COST RECORDS

Maintenance of cost records as specified by the Central Government under sub section (1) of Section 148 of the Companies Act, 2013 is not required by the Company and as such the Cost Audit is also not applicable to the Company. This disclosure is pursuant to Rule 8(5)(ix) of the Companies (Accounts) Rules, 2014.

### OBLIGATION OF COMPANY UNDER THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013

Your Directors do hereby state in terms of Rule 8(5)(x) of the Companies (Accounts) Rules, 2014 that the Company has complied with provisions relating to the constitution of Internal Complaints Committee under the Sexual Harassment Of Women At Workplace (Prevention, Prohibition And Redressal) Act, 2013 (14 of 2013) and has adopted a policy for prevention of Sexual Harassment of Women at workplace. During the year under review, the Company has not received any complaint of harassment.

### <u>DETAILS OF APPLICATION MADE OR ANY PROCEEDING PENDING UNDER THE INSOLVENCY AND BANKRUPTCY CODE, 2016</u>



There are no applications or proceedings under Insolvency and Bankruptcy Code, 2016 in relation to the Company and therefore, information as required under Rule 8(5)(xi) of the Companies (Accounts) Rules, 2014 for the year under review is Nil.

# DETAILS OF DIFFERENCE BETWEEN AMOUNT OF THE VALUATION DONE AT THE TIME OF ONE TIME SETTLEMENT AND THE VALUATION DONE WHILE TAKING LOAN FROM THE BANKS OR FINANCIAL INSTITUTIONS ALONG WITH THE REASONS THEREOF

There was no one time settlement with any Bank or Financial Institution by the Company during the year under review and as such, information required under Rule 8(5)(xii) of the Companies (Accounts) Rules, 2014 is Nil.

### <u>DECLARATIONS ON COMPLIANCE WITH CODE OF CONDUCT BY DIRECTORS AND THE SENIOR MANAGEMENT PERSONNEL</u>

The Annual Report of the Company contains a Declaration by the Managing Director in terms of Para D of Schedule V to the Listing Regulations on the declarations received from the Directors and the Senior Management personnel affirming compliance with the Code applicable to them during the year ended March 31, 2023. This Declaration has been given as **Annexure D-8** to this Report.

#### **REVIEW OF LEGAL COMPLIANCE REPORTS**

During the year, the Board periodically reviewed compliance reports with respect to the various laws applicable to the Company, as prepared and placed before it by the Management.

#### **MAXIMUM TENURE OF INDEPENDENT DIRECTORS**

The maximum tenure of independent directors is in accordance with the Companies Act, 2013 and Regulation 25(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The maximum tenure in one term of appointment of an Independent Director does not exceed 5 years and for two terms put together does not exceed 10 years in the Company.

#### SHARE CAPITAL

#### a. ISSUE OF SHARES WITH DIFFERENTIAL RIGHTS

The Company has not issued any shares with Differential Rights during the year under review.

#### b. ISSUE OF SWEAT EQUITY SHARE

The Company has not issued any Sweat Equity shares or Employee Stock Options during the year under review.



The Authorized Equity Share Capital of the Company as on 31<sup>st</sup> March, 2023 was Rs. 2,00,00,000/- (Rupees Two Crores Only) and paid up Equity share capital was Rs. 1,02,80,000/- (Rupees One Crore Two Lakhs Eighty Thousand Only).

Further there was no buy back of its own shares by the Company and there was no other change in the share Capital of the Company during the year under review.

#### **EVENTS SUBSEQUENT TO THE DATE OF FINANCIAL STATEMENTS**

There are no other events to be reported under this head.

#### **CORPORATE GOVERNANCE**

Your Company is committed to maintain the highest standards of Corporate Governance and is in compliance with the Corporate Governance Regulations as laid out in the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. As required under Regulation 34 (3) read with Part C of Schedule V to the Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, a Report on Corporate Governance is annexed herewith as **Annexure –D-9** and forms a part of this Report.

A Compliance Certificate from Mr. Kanwaljit Singh Thanewal, a Company Secretary in practice having CP no. 5870, confirming compliance with the conditions of Corporate Governance by the Company is also annexed to this Report as **Annexure –D-10** as required under Part E of Schedule V to the Securities And Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

#### BUSINESS RESPONSIBILITY REPORT

Regulation 34 (2) (f) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 is not applicable to the Company because the Company is not among top 1000 listed entities based on market capitalization as on 31-03-2023.

#### **MANAGEMENT DISCUSSION & ANALYSIS REPORT:**

Management Discussion & Analysis Report for the year under review, as stipulated under Part B of Schedule V to the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 is presented in a separate section as **Annexure D-3**, forming part of this Report.



#### PARTICULARS OF REMUNERATION OF DIRECTORS/ KMPs/EMPLOYEES:-

Disclosures pertaining to remuneration and other details as required under Section 197(12) of the Act read with Rule 5(1), 5 (2) and 5(3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 is annexed as **Annexure D-11** which forms part of this report.

### <u>DETAILS OF COMMISSION RECEIVED BY MANAGING DIRECTOR OR WHOLE TIME</u> DIRECTOR

A sum of Rs. 1,10,00,000/- (Rupees One Crore Ten Lakhs Only) has been paid to Mr. Rajneesh Bansal, Managing Director of the Company, as commission for the Financial Year 2022-23 on the decision and recommendation of the Nomination and Remuneration Committee of the Company.

Further, no managing or whole-time director of the company, who is in receipt of Commission from the Company Paul Merchants Limited is receiving any remuneration or commission from any subsidiary company of Paul Merchants Limited and the Company has no holding company. As such, information required in terms of Section as 197(14) of the Companies Act, 2013 is NIL.

#### **CONSOLIDATED FINANCIAL STATEMENTS**

Your Directors have pleasure in enclosing the Consolidated Financial Statements of Paul Merchants Limited consolidating the financials of its Wholly Owned Subsidiary Companies Paul Merchants Finance (Pvt) Ltd and PML Realtors (Pvt) Ltd., the Joint Venture Company M/s Horizon Remit Sdn. Bhd., Malaysia as required by Section 129(3) of the Companies Act, 2013 (Act) and Listing Regulations. The investment in the Joint Venture Horizon Remit Sdn. Bhd., Malaysia had already been written down to Rs. Nil as of 01.04.2022 and during the financial year 2022-23, no further share in loss/profit of the JV has been included in the consolidated financial statements as per applicable IND-AS. Further, the consolidation of Financial Statements has also been done with M/s Paul Innovations LLP, considered to be a Joint Venture in terms of Ind AS 110 for the Financial Year 2022-23. The Company has withdrawn its share from the said LLP w.e.f. 07-09-2022 and therefore the financial information of the said Joint Venture has only been consolidated upto the date of transfer of its stake and not thereafter. The said Consolidated Financial Statements are prepared in accordance with the applicable Indian Accounting Standards.

#### **INDIAN ACCOUNTING STANDARDS, 2015**



The annexed financial statements for the Financial Year 2022-23 and corresponding figures for the Financial Year 2021-22 comply in all material aspects with Indian

Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 (the Act) [Companies (Indian Accounting Standards) Rules, 2015] and other relevant provisions of the Act.

#### **AUDIT COMMITTEE**

Your Directors wish to inform that in Compliance with Section 177 of the Companies Act, 2013 and Regulation 18 of Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, an Audit Committee of the Board is duly constituted. The Audit Committee as on March 31, 2023 comprises of the following Independent Directors:-

| Shri. Vigyan Prakash Arora | Non Executive Independent Director, Chairman  |
|----------------------------|---|
| Shri Dilbag Singh Sidhu    | Non Executive Independent Director, Member    |
| Shri Ajay Arora            | Non Executive Independent Director, Member    |
| Sh. Hardam Singh           | Company Secretary, Secretary to the Committee |

Details of the Audit Committee have been given separately in the Corporate Governance report, which is annexed herewith as <u>Annexure D-9</u>. Further, all recommendations of Audit Committee were accepted by the Board of Directors.

#### **NOMINATION & REMUNERATION COMMITTEE**

In terms of Regulation 19 of Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and pursuant to the provisions of Section 178 (1) of the Companies Act, 2013, Nomination & Remuneration Committee of the Board is duly constituted. As on March 31, 2023 the Committee comprised of the following Directors:-

| Sh. Dilbag Singh Sidhu     | Non Executive Independent Director, Chairman  |
|----------------------------|---|
| Sh. Inder Sain Negi        | Non Executive Independent Director, Member    |
| Shri. Vigyan Prakash Arora | Non Executive Independent Director, Member    |
| Sh. Hardam Singh           | Company Secretary, Secretary to the Committee |

The details of Remuneration Policy and further details of this Committee are furnished in the Report on Corporate Governance, which is annexed as **Annexure D-9** to this report.



#### STAKEHOLDERS RELATIONSHIP COMMITTEE

In terms of Regulation 20 of Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and pursuant to the provisions of Section 178 (5) of the Companies Act, 2013, the Stakeholders Relationship Committee of the Board is duly constituted. As on March 31, 2023 the Committee comprised of the following Directors:-

| Sh. Vigyan Prakash Arora | Non Executive Independent Director, Chairman   |
|--------------------------|--|
| Sh. Rajneesh Bansal      | Managing Director, Member                      |
| Sh. Sat Paul Bansal      | Non Executive Non Independent Director, Member |
| Sh. Hardam Singh         | Company Secretary, Secretary to the Committee  |

Other details of the Committee have been given separately in the Corporate Governance report, which is annexed herewith as **Annexure D-9**.

#### CHANGE IN CAPITAL STRUCTURE AND LISTING OF SHARES

There is no change in the Capital Structure of the Company during the year under review. The Shares of the Company are listed and traded at BSE Ltd under scrip code 539113.

#### **VIGIL MECHANISM**

The Company has established a Vigil Mechanism cum Whistle Blower Policy in terms of Section 177 (10) of the Companies Act, 2013 and also in terms of Regulation 4 (2) (d) and Regulation 22 of Listing Regulations. The details of the said Vigil Mechanism cum Whistle Blower Policy is given in the Corporate Governance Section, which is appended to this Report as <a href="#">Annexure D-9</a>. The Vigil Mechanism cum Whistle Blower Policy is also available on the Company's website under weblink <a href="https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2021/08/Vigil-Mechanism-policy-07-02-2019.pdf">https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2021/08/Vigil-Mechanism-policy-07-02-2019.pdf</a>

#### **COMMITTEES OF BOARD**

Pursuant to requirement under Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board of Directors has constituted various Committees of Board such as Executive Committee, Audit Committee, Nomination & Remuneration Committee, Stakeholders Relationship Committee and Corporate Social Responsibility Committee. Further, though not covered under Regulation 21(5) of Listing Regulations, the Company has constituted a Risk Management Committee, comprising Members of the Board and Senior Management Team of the Company as its members. The details of composition and terms of reference of these Committees are mentioned in the Corporate Governance Report.



#### **INDUSTRIAL RELATIONSHIPS:-**

Relations between the Management and the employees at all levels have been cordial and the Directors wish to express their appreciation for the cooperation and dedication of the employees of the Company.

#### **HUMAN RESOURCES DEVELOPMENT**

The Company continuously explores new systems, processes and approaches to keep the human resources relevant in an ever evolving technology landscape. The Company continues to invest in leadership development programs at all levels to grow the workers into managers to support Company's long term plans for growth and expansion. The Company has always believed that the people form the foundation of its success and continued growth. In all pursuits of the Company, the Human resources are treated as one of the key strengths playing a critical role in every walk of Company's business. It will be a proud statement to make that the work force of the Company is a strategic business partner aligned with the business requirements of the Company. In the wake of ever rising quality demands of the customer coupled with Company's long term vision to expand exponentially in the coming years, it has become imperative to build a proactive, smart and energized work force. At the Company, it has always been an endeavor to align the work force of the Company with the cultural set up of the Organization and safety and welfare of the people has always been Company's top priority. The Company has a dynamic and robust performance evaluation system in place through which personal growth objectives of the employees are aligned with the organizational long term objectives so that people grow with the Company. As on 31-03-2023, the Company has 393 people on its rolls.

#### **COMPLIANCE**

The company has devised proper systems to ensure compliance of all laws applicable to the company and the compliance reports issued by the Departmental Heads along with the report of the Company Secretary under Section 205 of the Companies Act, 2013 are placed before the Board every Quarter confirming compliance by the Company with all applicable Laws. In addition, the Internal Audit and Concurrent Audit helps the Company gauge its levels of Compliance on ongoing basis and to take corrective steps, wherever needed.

#### **COMPLIANCE WITH LISTING REGULATIONS:-**

The equity shares of the company are listed on BSE Ltd (BSE). The Company has in place the following Policies as required under Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015:-

- 1. 'Policy for Preservation of Documents' under Regulation 9 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 'Archival Policy' under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The web link of 'Archival Policy' is <a href="https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2022/08/POLICY-ON-ARCHIVAL-OF-RECORDS.pdf">https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2022/08/POLICY-ON-ARCHIVAL-OF-RECORDS.pdf</a>
- 'Policy on Criteria for determining Materiality of events/information' under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The web link of the 'Policy on determining of Materiality' is https://www.paulmerchants.net/paulmerchants/wpcontent/uploads/2023/08/Determination-of-Materiality.pdf

The company has already paid listing fees for the Financial Year 2023-24 to BSE Ltd. and has also paid the Annual Custodial fee for the Financial Year 2023-24 to the Depositories. The said Fees for the Financial Year 2022-23 were also paid duly within time.

#### **COMPLIANCE WITH SECRETARIAL STANDARDS**

The Company is in compliance with the applicable Secretarial Standards issued by the Institute of Company Secretaries of India and approved by the Central Government under Section 118(10) of the Act.

#### **INSIDER TRADING:**

The Board of Directors of the Company have adopted the Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information. The said Code has been posted on the Website of the Company www.paulmerchants.net. Further, the Board has also adopted the Code Of Conduct To Regulate, Monitor And Report Of Trading By Designated Persons and Their Immediate Relatives in accordance with the requirements of the SEBI (Prohibition of Insider Trading) Regulations, 2015. The Insider trading Code of the company lays down guidelines and procedures to be followed and disclosures to be made while dealing with shares of the Company, as well as the consequences of violation. The said codes were duly adhered to during the year under review.

#### **CEO/CFO CERTIFICATION**

In accordance with the Regulation 17 (8) read with Part B of Schedule II to the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 pertaining to corporate governance norms, Mr. Rajneesh Bansal,



Managing Director and Mr. Rajesh Garg, Chief Financial Officer (CFO), have issued a certificate as per the said Regulation for the year ended March 31, 2023. As the Company has no post of Chief Executive Officer (CEO), the said Certificate has been issued and signed by the Managing Director along with CFO of the Company. The said certificate forms an integral part of this Report, annexed as **Annexure D-13**. The certificate has been reviewed by the Audit Committee and taken on record by the Board of Directors of the Company.

#### **DEMATERIALIZATION OF SHARES**

The Company's equity shares are in compulsory Demat mode in terms of SEBI Guidelines. This has been facilitated through arrangement with NSDL and CDSL. 99.48% of the issued shares of the Company are already in dematerialized form as on 31-03-2023 and 100% issued shares of the Company are in dematerialized form as on the date of this report. M/s Alankit Assignments Limited, New Delhi is acting as the Registrar and Share Transfer Agents for this purpose and acts as common agency and all activities in relation to share transfer facility are maintained by them in terms of Regulation 7 (2) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

#### TRANSFER OF AMOUNTS TO INVESTOR EDUCATION AND PROTECTION FUND

Members are requested to note that, dividends if not encashed for a period of 7 years from the date of transfer to Unpaid Dividend Account of the Company, are liable to be transferred to the Investor Education and Protection Fund ("IEPF"). Further, all the shares in respect of which dividend has remained unclaimed for 7 consecutive years or more from the date of transfer to unpaid dividend account shall also be transferred to IEPF Authority. In view of this, Members are requested to claim their dividends from the Company, within the stipulated timeline. Your Company did not have any funds lying unpaid or unclaimed for a period of seven years as on 31-03-2023. Therefore there were no funds which were required to be transferred to Investor Education and Protection Fund (IEPF).

The Company had declared dividend for the FY 2019-20 and there is some amount of dividend lying unpaid as on 31.03.2023. Pursuant to the provisions of the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, the Company shall make requisite compliances for the said unpaid dividend at the appropriate time.

#### **FINANCIAL STATEMENTS**

Annual Report 2022-23 of the Company containing Standalone as well as Consolidated Balance Sheet, Statement of Profit & Loss, Cash Flow Statement, other statements and notes thereto, prepared as per the requirements of Schedule III to the Companies Act,



2013, Directors' Report (including Management Discussion and Analysis Report and Corporate Governance Report) is being sent via email to all shareholders who have registered their email address(es) with the Depositories/Company. Full version of Annual Report 2022-23 is also available for inspection at the Registered office of the Company during working hours up to the date of ensuing Annual General Meeting (AGM). It shall also be available at the Company's website <a href="www.paulmerchants.net">www.paulmerchants.net</a>, on the website of the Stock Exchange i.e. BSE Limited at <a href="www.bseindia.com">www.bseindia.com</a> and on the website of CDSL (agency for providing the Remote e-Voting facility and e-voting system during the AGM/EGM) www.evotingindia.com. The Notice of the AGM shall also be available at the website of CDSL www.evotingindia.com.

#### **ACKNOWLEDGEMENT**

Your Directors wish to express their sincere appreciation to valued Clients, Reserve Bank of India, BSE Ltd., Bankers, Government Agencies and Employees of the company for their continued support & co-operation.

For & On Behalf of the Board

For & On Behalf of the Board

SD/-(RAJNEESH BANSAL) MANAGING DIRECTOR (DIN 00077230)

PLACE: CHANDIGARH Date: August 11, 2023

SD/-(RITESH VAID) WHOLE TIME DIRECTOR (DIN 09433856)

#### **ANNEXURE D-1 TO THE DIRECTORS' REPORT**

#### NOMINATION AND REMUNERATION POLICY

#### **CONTENTS**

| Sr. No. | Particulars                  |
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| 1       | OBJECTIVE                    |
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#### NOMINATION AND REMUNERATION POLICY

This Nomination and Remuneration Policy has been formulated in compliance with Section 178 of the Companies Act, 2013 read along with the applicable Rules thereto and Securities and Exchange Board of India, (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), as amended from time to time. Any amendment in the said Act/Regulations at any point of time in future shall be deemed to be incorporated herein automatically. This policy on nomination and remuneration of Directors, Key Managerial Personnel and Senior Management has been formulated by the Nomination and Remuneration Committee (NRC or the Committee) and approved by the Board of Directors.

#### 1. OBJECTIVE

The Nomination and Remuneration Committee and this Policy shall be in compliance with Section 178 of the Companies Act, 2013 read along with the applicable rules thereto and the Listing Regulations, as amended from time to time. The Key Objectives of the Committee would be:

- **1.1.** To guide the Board in relation to appointment and removal of Directors, Key Managerial Personnel and Senior Management.
- **1.2.** To evaluate the performance of the members of the Board, Board as a whole and Board Committees and provide necessary report to the Board for further evaluation thereof by the Board.
- **1.3.** To recommend to the Board on Remuneration payable to the Directors, Key Managerial Personnel and Senior Management.
- **1.4.** To recommend for Key Managerial Personnel and Senior Management, reward linked directly to their effort, performance, dedication and achievement relating to the Company's operations.
- **1.5.** To retain, motivate and promote talent and to ensure long term sustainability of talented managerial persons and create competitive advantage.
- **1.6.** To devise a policy on Board diversity
- **1.7.** To develop a succession plan for the Board and to regularly review the plan;

#### 2. DEFINITIONS

- **2.1.** Act means the Companies Act, 2013 and Rules framed thereunder, as amended from time to time.
- 2.2. Board means Board of Directors of the Company.
- **2.3. <u>Directors</u>** mean Directors of the Company.
- 2.4. Key Managerial Personnel means :-
  - **2.4.1.** Chief Executive Officer or the Managing Director or the Manager;
  - 2.4.2. Whole-time director;
  - 2.4.3. Chief Financial Officer;



- 2.4.4. Company Secretary; and
- **2.4.5.** Such other officer as may be prescribed.
- 2.5. <u>Senior Management</u> means the officers and personnel of the listed entity who are members of its core management team, excluding the Board of Directors, and shall also comprise all the members of the management one level below the Chief Executive Officer or Managing Director or Whole Time Director or Manager (including Chief Executive Officer and Manager, in case they are not part of the Board of Directors) and shall specifically include the functional heads, by whatever name called and the Company Secretary and the Chief Financial Officer.
- **2.6.** "Remuneration" means money or its equivalent given or passed to any person for services rendered by him and includes perquisites as defined under the Income-tax Act, 1961;

#### 3. ROLE OF COMMITTEE

3.1. Matters to be dealt with, perused and recommended to the Board by the Nomination and Remuneration Committee

The Committee's Role shall be:-

- a. To formulate and recommend to the Board, a Nomination and Remuneration Policy of the Company as per the Companies Act, 2013, applicable RBI Guidelines and Regulation 19(4) of Listing Regulations, as amended from time to time.
- **b.** To recommend addition/modification to the Nomination & Remuneration Policy to the Board from time to time.
- c. To formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors a policy relating to, the remuneration for the directors, Key Managerial Personnel and other employees as per the Companies Act, 2013, applicable RBI Guidelines and Regulation 19(4) of Listing Regulations, 2015, as amended from time to time
- **d.** To formulate criteria for evaluation of performance of Directors including independent directors, board of directors and Board Committees
- e. To devise a policy on diversity of board of directors
- f. To identify persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the board of directors their appointment, continuation and removal and to specify the manner for effective evaluation of performance of Board, its committees and individual directors to be carried out either by the Board or by Nomination and Remuneration Committee or by an independent external agency and to review its implementation and compliance



- g. To recommend whether to extend or continue the term of appointment of independent directors, on the basis of the report of performance evaluation of independent directors
- **h.** To recommend to the Board, appointment and removal of Directors, KMPs and Senior Management Personnel.
- i. To recommend to the board, all remuneration, in whatever form, payable to KMPS and senior management
- **j.** To oversee familiarisation programmes for directors.
- **k.** To perform such other duties and responsibilities as may be consistent with the provisions of the Companies Act, Listing Regulations or any applicable Statute as the Committee may deem appropriate after the approval of the Board or as may be directed by the Board from time to time.

### 3.2. Policy for appointment and removal of Directors, KMPs and Senior Management Personnel

#### 3.2.1. Appointment criteria and qualifications

- a) The Committee shall identify and ascertain the integrity, qualification, expertise and experience of the persons for appointment as Director, KMP or at Senior Management level in line with the Business of the Company, the Industry Structure which the Company operates in and recommend to the Board his / her appointment.
- b) A person should possess adequate qualification, expertise and experience for the position he / she is considered for appointment to ensure that he/she is able to discharge his duties in a diligent manner. The Committee has discretion to decide whether qualification, expertise and experience possessed by a person is sufficient / satisfactory for the concerned position.
- c) The Company shall not appoint or continue the employment of any person as Whole-time Director, who has attained the age of seventy years. Provided that the term of the person holding this position may be extended beyond the age of seventy years with the approval of shareholders by passing a special resolution based on the explanatory statement annexed to the notice for such motion indicating the justification for extension of appointment beyond seventy years. Further, the Company shall not appoint a person or continue the directorship of any person as a non-executive director who has attained the age of seventy five years unless a special resolution is passed to that effect, in which case the explanatory statement annexed to the notice for such motion shall indicate the justification for appointing such a person.
- d) A person shall be eligible for appointment as Managing Director of the company if he has worked as whole time director or manager for at least 3 years in a public limited company.
- e) The Chief Financial Officer of the Company shall necessarily be a member of Institute of Chartered Accountants of India. The Company Secretary of the Company shall necessarily be a member of Institute of Company Secretaries of India. For any other position in the Senior Management, where a specific



educational qualification is desirable to discharge the functions and duties attached to that particular position, the person shall necessarily be holding that qualification. The Committee will be authorized to define the criteria and remuneration range for KMPs and Senior Management persons and to authorize the Managing Director of the Company to make appoints as per the said criteria. Such appointments made by the Managing Director of the Company will be reviewed by the Nomination and Remuneration Committee in its next meeting.

- f) For every appointment of an independent director, the Nomination and Remuneration Committee shall evaluate the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, prepare a description of the role and capabilities required of an independent director. Such Skills/expertise/competence for all members of the Board including independent directors are given in para 3.2.3 of this policy. The person recommended to the Board for appointment as an independent director shall have the capabilities identified in such description. For the purpose of identifying suitable candidates, the Committee may:
  - (i) use the services of an external agencies, if required;
  - (ii) consider candidates from a wide range of backgrounds, having due regard to diversity; and
  - (iii) consider the time commitments of the candidates.

#### 3.2.2. Term / Tenure

#### a) Managing Director/Whole-time Director:

The Company shall appoint or re-appoint any person as its Executive Chairman, Managing Director or Executive Director for a term not exceeding five years at a time. No re-appointment shall be made earlier than one year before the expiry of term.

#### b) Independent Directors:

- An Independent Director shall hold office for a term up to five consecutive years on the Board of the Company and will be eligible for re-appointment on passing of a special resolution by the Company and disclosure of such appointment in the Board's report.
- No Independent Director shall hold office for more than two consecutive terms, but such Independent Director shall be eligible for appointment after expiry of three years of ceasing to become an Independent Director. Provided that an Independent Director shall not, during the said period of three years, be appointed in or be associated with the Company in any other capacity, either directly or indirectly..

At the time of appointment of Independent Director it should be ensured that number of Boards on which such Independent Director serves is restricted to seven listed companies as an Independent Director and three listed companies as an Independent Director in case such person is serving as a Whole-time Director of a listed company or such other number as may be prescribed under the Act and Listing Regulations.

### 3.2.3. CHART SETTING OUT THE SKILLS/EXPERTISE/COMPETENCE OF THE BOARD OF DIRECTORS:-

| Core okillo/ovportico/ 4     | Ability to understand Financial Markets  |
|------------------------------|--|
|                              | Ability to understand Financial Markets  |
| competencies identified      | especially Forex Markets   |
| by the board of directors 2. | Ability to understand Regulatory/Statutory                                       |
| as required in the           | framework applicable to the Company  |
| context of its 3.            | Quick decision making  |
| business(es) and 4.          | Understanding of Company's business  |
| sector(s) for it to          | verticals  |
| function effectively 5.      | Experience in developing policies and processes relating to corporate governance |
| 6.                           | Leaderships skills for guiding the management team                               |
| 7.                           | Ability to formulate long term and short term                                    |
|                              | business strategies  |
| 8                            | . Ability to understand Financial Statements                                     |

#### 3.2.4. Evaluation

The Committee shall carry out evaluation of performance of every Director, KMP and Senior Management Personnel on annual basis on the following criteria:-

#### a. Criteria for evaluation of the Board of Directors as a whole:

- i. The Frequency of Meetings
- ii. Quantum of Agenda
- iii. Administration of Meetings
- iv. Flow and quantity of Information from the Management to the Board
- v. Number of Committees and their role.
- vi. Overall performance of the Company

#### b. Criteria for evaluation of the Board Committees

- i. The Frequency of Meetings
- ii. Quantum of Agenda
- iii. Administration of Meetings



- iv. Flow and quantity of Information from the Management to the Committee
- v. Role of Committees.
- vi. Contribution to the decision making process of the Board.

### c. Criteria for evaluation of the Individual Directors including Independent Directors;

- i. Experience and ability to contribute to the decision making process
- ii. Problem solving approach and guidance to the Management
- iii. Attendance and Participation in the Meetings
- **iv.** Personal competencies as per Chart given under para 3.2.3 above and contribution to strategy formulation
- v. Contribution towards statutory compliances, monitoring of controls and Corporate Governance
- **vi.** The evaluation of independent directors shall be done by the entire board of directors which shall include
  - (a) Performance of the directors; and
  - (b) fulfillment of the independence criteria as specified in the Companies Act, 2013 and Listing Regulations and their independence from the management:

Provided that in the above evaluation, the directors who are subject to evaluation shall not participate

The performance evaluation of all the Independent Directors shall be done by the entire Board and while doing so, the Director subject to evaluation shall not participate. On the basis of performance evaluation done by the Board, it will be determined whether to extend or continue their term of appointment, whenever their respective term expires.

#### d. Criteria for evaluation of the KMPs and Senior Management Personnel

- i. Problem solving approach
- ii. Suitability to the post on the basis of qualification, experience and expertise
- iii. General conduct and discipline
- iv. Team work
- v. Compliance with Regulatory Matrix
- vi. Contribution to the formulation of the strategies

#### **3.2.5.** Removal

Due to reasons for any disqualification mentioned in the Act or under any other applicable Act, rules and regulations thereunder or due to other valid reasons as recorded in writing by the Committee, the Committee may recommend to the Board, removal of a Director, KMP or Senior Management Personnel subject to the provisions and compliance of the said Act, rules and regulations.



#### 3.2.6. Retirement

The Director, KMP and Senior Management Personnel shall retire as per the applicable provisions of the Act and the prevailing policy of the Company. The Board will have the discretion to retain the Director, KMP, Senior Management Personnel in the same position/ remuneration or otherwise even after attaining the retirement age, for the benefit of the Company.

### 3.3. Policy relating to the Remuneration for the Whole-time Directors, KMPs and Senior Management Personnel

#### 3.3.1. General:

- (a) The remuneration / compensation / commission etc. to the Whole-time Directors, KMPs and Senior Management Personnel will be determined by the Committee and recommended to the Board for approval. The remuneration / compensation / commission etc. shall be subject to the prior/post approval of the shareholders of the Company and Central Government, wherever required under the applicable law.
- (b) The remuneration to be paid to the Whole-time Directors shall be in accordance with the percentage / slabs / conditions laid down in the Resolution appointing them or in the Articles of Association of the Company and as per the provisions of the Act.
- (c) Increments to the existing remuneration/ compensation structure may be recommended by the Committee to the Board which should be within the slabs approved by the Shareholders in the case of Whole-time Directors. Further, the increments shall be allowed not only on the basis of performance of the Company but shall also include various factors like individual performance vis a vis individual responsibilities, diligence in achievement of Key Responsibility Areas (KRAs), Industry trends, economic situation, future growth prospects of the Company etc.
- (d) Where any insurance is taken by the Company on behalf of its Whole-time Director, Chief Executive Officer, Chief Financial Officer, the Company Secretary and any other employees for indemnifying them against any liability, the premium paid on such insurance shall not be treated as part of the remuneration payable to any such personnel. Provided that if such person is proved to be guilty, the premium paid on such insurance shall be treated as part of the remuneration.
- **3.3.2.** Remuneration to Whole-time Directors/ Executive / Managing Director, KMP and Senior Management Personnel:-

#### a. Remuneration to Managing Director / Whole-time Directors:

- i. The Remuneration/ Commission etc. to be paid to Executive/ Managing Director / Whole-time Directors, etc. shall be governed as per provisions of the Companies Act, 2013, Rules made thereunder, provisions of Listing Regulations, as amended from time to time or any other enactment for the time being in force and as per the approvals obtained from the Members of the Company.
- **ii.** The Nomination and Remuneration Committee shall make such recommendations to the Board of Directors, as it may consider appropriate with regard to remuneration to Executive/Managing Director / Whole-time Directors.
- **iii.** The Committee may also recommend/approve a range of remuneration within which the remuneration may be paid to the Executive/ Managing Director / Whole-time Directors.
- iv. <u>Minimum Remuneration</u>: If, in any financial year, the Company has no profits or its profits are inadequate, the Company shall pay remuneration to its Whole-time Directors in accordance with the provisions of Schedule V of the Act.
- v. <u>Provisions for excess remuneration</u>: If any Whole-time Director draws or receives, directly or indirectly by way of remuneration any such sums in excess of the limits prescribed under the Act, he / she shall refund such sums to the Company within two years or such lesser period as may be allowed by the company and until such sum is refunded, shall hold it in trust for the Company. The Company shall not waive recovery of such sum refundable to it unless approved by the company by special resolution within two years from the date the sum becomes refundable.

#### b. Remuneration to Non- Executive / Independent Directors:

- i. The Non-Executive / Independent Directors may receive sitting fees and such other remuneration as permissible under the provisions of Companies Act, 2013. The amount of sitting fees shall be such as may be recommended by the Nomination and Remuneration Committee and approved by the Board of Directors or in any other manner as decided by the Board of Directors.
- ii. All the remuneration of the Non- Executive / Independent Directors (excluding remuneration for attending meetings as prescribed under Section 197 (5) of the Companies Act, 2013) shall be subject to ceiling/ limits as provided under Companies Act, 2013 and rules made thereunder or any other enactment for the time being in force. The amount of such remuneration shall be such as may be recommended by the Nomination and Remuneration Committee and approved by the Board of Directors or shareholders, as the case may be.
- iii. An Independent Director shall not be eligible to get Stock Options and



also shall not be eligible to participate in any share based payment schemes of the Company.

- iv. In case the Company decides to offer any Employee Stock Option/ Purchase Schemes in future, the Committee shall determine the stock options and other share based payments to be made to the eligible Directors (other than Independent Directors).
- c. Any remuneration paid to Directors of the Company for services rendered which are of professional in nature shall not be considered as part of the remuneration for the purposes of clause (a) and (b) above if the following conditions are satisfied:
  - i. The Services are rendered by such Director in his capacity as professional; and
  - **ii.** In the opinion of the Committee, the director possesses the requisite qualification for the practice of that profession.

#### d. Remuneration to key managerial personnel and senior management:-

- i. The remuneration to Key Managerial Personnel and Senior Management Personnel shall be in compliance with the applicable provisions of the Companies Act, 2013 and in accordance with the Company's Policy and shall be reviewed by the Committee from time to time.
- ii. The Committee may also recommend a range of remuneration within which the remuneration may be paid to the Key Managerial Personnel and Senior Management Personnel.
- iii. In case the Company decides to offer any Employee Stock Option/ Purchase Schemes in future, the Nomination and Remuneration Committee of the Company, shall determine the stock options and other share based payments to be made to Key Managerial Personnel and Senior Management.
- iv. The Fixed pay shall include monthly remuneration, monthly allowances, employer's contribution to Provident Fund, ESI, contribution to pension fund, pension schemes, etc. as decided by the Company from to time.
- v. The Incentive pay shall be in the form of Performance Bonus and Monthly/Yearly Incentive and shall be decided based upon the balance between performance of the Company and performance of the Key Managerial Personnel and Senior Management, to be decided annually or at such intervals as may be considered appropriate.
- 4. POLICY ON BOARD DIVERSITY: The Board shall comprise of Directors having expertise in different areas / fields like Finance, Accounts, Business Development, Sales and Marketing, Banking, Regulatory Framework, Human Resource management, etc. or other areas as may be considered appropriate. In designing the Board's composition, Board diversity has been considered from a number of aspects, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience,



skills and knowledge. The Board shall have at least one Board member who has accounting or related financial management expertise and at least one women director.

#### 5. MEMBERSHIP OF COMMITTEE

- 5.1 The Committee shall consist of minimum 3 non-executive directors, 2/3<sup>rd</sup> of them being independent.
- 5.2 The Chairperson of the nomination and remuneration committee shall be an independent director
- 5.3 The quorum for a meeting of the Nomination and Remuneration Committee shall be either 2 members or 1/3<sup>rd</sup> of the members of the committee, whichever is greater, including at least one independent director in attendance.
- 5.4 Composition of the Committee shall be disclosed in the Annual Report.
- 5.5 Term of the Committee shall be continued unless terminated by the Board of Directors.

#### 6. CHAIRPERSON

- 6.1 Chairperson of the Committee shall be an Independent Director.
- 6.2 Chairperson of the Company may be appointed as a member of the Committee but shall not be a Chairman of the Committee.
- 6.3 In the absence of the Chairperson of the Committee, the members of the Committee present at the meeting shall choose one amongst them to act as Chairperson.
- 6.4 Chairman of the Nomination and Remuneration Committee meeting would be present at the Annual General Meeting or may nominate some other member to answer the shareholders' queries.

#### 7. FREQUENCY OF MEETINGS

The meeting of the Committee shall be held at such regular intervals as may be required, however, the Committee shall meet at least once in a year. Further, it shall be ensured that such minimum number of meetings of the committee are held as required under the Companies Act, 2013, Rules framed thereunder and under Listing Regulations.

#### 8. COMMITTEE MEMBERS' INTERESTS

- 8.1 The disclosure of Interest and participation in the meetings by a member of the Committee shall be as per the provisions of the Act and Rules made thereunder from time to time.
- 8.2 The Committee may invite such executives, professionals, consultants or experts as it considers appropriate, to be present at the meetings of the Committee.

#### 9. SECRETARY

The Company Secretary of the Company shall act as Secretary of the Committee.

#### 10. VOTING

- 10.1 Matters arising for determination at Committee meetings shall be decided by a majority of votes of Members present and voting and any such decision shall for all purposes be deemed to be decision of the Committee.
- 10.2 In the case of equality of votes, the Chairman of the meeting will have a casting vote.

#### 11. MINUTES OF COMMITTEE MEETING

Proceedings of all meetings must be recorded as per the Provisions of the Companies Act, 2013 and Secretarial Standards and signed by the Chairman of the Committee or the chairman of the subsequent meeting. Minutes of the Committee meetings will be tabled at the subsequent Board and Committee meeting.

(Sd/-) Chairman 11.04.2023

For & On Behalf of the Board

For & On Behalf of the Board

SD/-(RAJNEESH BANSAL) MANAGING DIRECTOR (DIN 00077230)

PLACE: CHANDIGARH Date: August 11, 2023

SD/-(RITESH VAID) WHOLE TIME DIRECTOR (DIN 09433856)



#### ANNEXURE D-2 TO THE DIRECTORS' REPORT

#### Form No. MR-3

#### SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED MARCH 31, 2023 [Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To.

The Members,
Paul Merchants Limited,
DSM 335,336,337, 3<sup>rd</sup> Floor,
DLF Tower, 15, Shivaji Marg, Najafgarh Road,
New Delhi- 110015.

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by PAUL MERCHANTS LIMITED (hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/ statutory compliances and expressing my opinion thereon.

Based on my verification of the company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, I hereby report that in my opinion, the company has, during the audit period covering the financial year ended on March 31, 2023 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by PAUL MERCHANTS LIMITED ("the Company") for the financial year ended on March 31, 2023, according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder:
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;

- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder;
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
  - a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and amendments thereof;
  - b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015.
  - c) The Securities and Exchange Board of India (Share Based Employee Benefits And Sweat Equity) Regulations, 2021: Not Applicable during the financial year under review.
  - d) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018- Not Applicable to the company during the financial year under review.
  - e) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018: Not Applicable as there was no instance of Buy-Back during the financial year.
  - f) Securities and Exchange Board of India (Issue and Listing of Non- Convertible Securities) Regulations, 2021: Not applicable during the financial year under review.
  - g) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client- Not applicable as the company is not registered as Registrar to an Issue and Share Transfer Agent during the financial year under review.
  - h) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2021- Not applicable as the company has not delisted any securities from any stock exchange during the financial year under review.
- (vi) The major provisions and requirements have also been complied with as prescribed under all applicable Labour laws viz. The Factories Act, 1948, The Payment of Wages Act, 1936, The Minimum Wages Act, 1948, The Payment of Bonus Act, 1965, The Employees Compensation Act, 1923, Payment of Gratuity Act, 1972, etc.

I have also examined compliance with the applicable clauses of the following:

- a) Secretarial Standards issued by The Institute of Company Secretaries of India.
- b) The SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 being listed on the BSE Limited;

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.



Based on our examination and the information received and records maintained, I further report that:

- 1. The Board of Directors of the Company is duly constituted with proper balance of Executive Director, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the year, were carried out in compliance with the applicable Act and Regulations.
- 2. Adequate notice is given to all directors for the Board Meetings and agenda along with detailed notes on agenda were sent well in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.
- 3. All decisions are carried through majority, while the dissenting members' views, if any, are captured and recorded as part of the minutes.
- 4. The company has proper board processes.

Based on the compliance mechanism established by the company and on the basis of the compliance certificate(s) issued by the Company Secretary/ Officers, I am of an opinion that:

- 1. There are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.
- 2. Based on the examination of the relevant documents and records on test check basis the company has Complied with the following laws specifically applicable to the company:
  - a) The Reserve Bank of India Act, 1934
  - b) The Finance Act, 2016
  - c) Prevention of Money Laundering Act, 2002 and the Prevention of Money Laundering (Amendment) Act, 2012.

### I further report that:

During the audit period, BSE Limited has imposed penalty on the company for delay in the filing of Statement of Related Party Transactions for the half year ended 31.03.2022, As informed by the Company, the penalty has been duly paid by the company and the Company has also filed an appeal with the Fine waiver committee of BSE Limited for waiver of the fine imposed by the exchange and the said Appeal is pending as on the date of this report.

### I further report that, there were no instances of

- (i) Public / Rights / Preferential issue of shares / debentures / sweat equity
- (ii) Major decisions taken by the Members in pursuance to Section 180 of the Companies Act, 2013
- (iii) Merger / amalgamation / reconstruction etc.
- (iv) Foreign technical collaborations.

Place: Shimla Date: 04.07.2023

UDIN: A046547E000542823

Sd/-ANIL SINGH NEGI ACS No. 46547 C P No.: 17213

Peer Review Cert No. 2383/2022



### **ANNEXURE D-2A**

#### Form No. MR-3

#### SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED MARCH 31, 2023 [Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,

The Members, Paul Merchants Finance Private Limited, Ground Floor, S.C.O. 829-830, Sector 22-A, Chandigarh- 160022.

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by PAUL MERCHANTS FINANCE PRIVATE LIMITED (hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/ statutory compliances and expressing my opinion thereon.

Based on my verification of the company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, I hereby report that in my opinion, the company has, during the audit period covering the financial year ended on March 31, 2023 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by PAUL MERCHANTS FINANCE PRIVATE LIMITED ("the Company") for the financial year ended on March 31, 2023, according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;

- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder, to the extent applicable;
- (v) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, to the extent applicable to the company, being a material subsidiary of a listed company.
- (vi) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'): are not applicable to the Company being an unlisted company:
  - a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and amendments thereof,
  - b) The Securities and Exchange Board of India (Share Based Employee Benefits And Sweat Equity) Regulations, 2021.
  - c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.
  - d) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018.
  - e) Securities and Exchange Board of India (Issue and Listing of Non- Convertible Securities) Regulations, 2021.
  - f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client.
  - g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2021.
- (vii) The major provisions and requirements have also been complied with as prescribed under all applicable Labour laws viz. The Factories Act, 1948, The Payment of Wages Act, 1936, The Minimum Wages Act, 1948, The Payment of Bonus Act, 1965, The Employees Compensation Act, 1923, Payment of Gratuity Act, 1972, etc.

I have also examined compliance with the applicable clauses of the following:

- a) Secretarial Standards issued by The Institute of Company Secretaries of India.
- b) The SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 to the extent applicable, being a material subsidiary of a listed company.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above to the extent applicable to the company.

Based on our examination and the information received and records maintained, I further report that:

- 1. The Board of Directors of the Company is duly constituted with proper balance of Executive Director, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the year, were carried out in compliance with the applicable Act and Regulations.
- 2. Adequate notice is given to all directors for the Board Meetings and agenda along with detailed notes on agenda were sent well in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.
- 3. All decisions are carried through majority, while the dissenting members' views, if any, are captured and recorded as part of the minutes.
- 4. The company has proper board processes.

Based on the compliance mechanism established by the company and on the basis of the compliance certificate(s) issued by the Company Secretary/ Officers, I am of an opinion that:

- 1. There are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.
- Based on the examination of the relevant documents and records on test check basis the company has Complied with the following laws specifically applicable to the company:
  - a) The Reserve Bank of India Act, 1934
  - b) The Finance Act, 2016
  - c) Prevention of Money Laundering Act, 2002 and the Prevention of Money Laundering (Amendment) Act, 2012.
  - d) Master Directions issued by the Reserve Bank of India as applicable to the Company.

#### I further report that:

During the audit period, the company, with the approval of the members in Extra Ordinary General meeting held on 30.11.2022 has authorised the Board to borrow funds in excess of the limits prescribed under Section180 (1)(c) of the Companies Act, 201 upto an amount of Rs. 600 Crores.

I further report that, there were no instances of:

(i) Public / Rights / Preferential issue of shares / debentures / sweat equity



- (ii) Redemption / buy-back of securities.
- (iii) Merger / amalgamation / reconstruction etc.
- (iv) Foreign technical collaborations.

Place: Shimla Date: 07.08.2023

UDIN: A046547E000753319

Sd/-ANIL SINGH NEGI ACS No. 46547 C P No.: 17213

Peer Review Cert No. 2383/2022

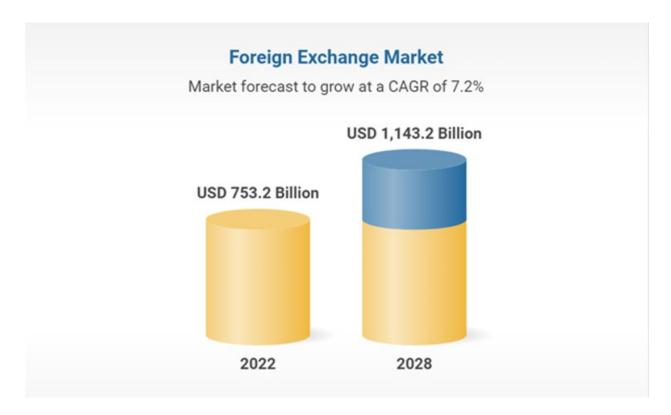


# ANNEXURE D-3 TO THE DIRECTORS' REPORT MANAGEMENT DISCUSSION & ANALYSIS REPORT PART (1)

### (a) INDUSTRY STRUCTURE AND DEVELOPMENTS

### Foreign Exchange

The global foreign exchange market size reached US\$ 753.2 Billion in 2022. Looking forward, the market is expected to reach US\$ 1143.2 Billion by 2028, exhibiting a Compound Annual Growth Rate (CAGR) of 7.2% during the period 2022-2028.



The rising consumer inclination toward currency trading, inflating disposable income levels of the masses and higher interest rates of foreign exchange represent some of the key factors driving the market. Foreign exchange (FX), also known as forex, refers to the systematic conversion of one currency into another at a specific forex rate. It functions through an electronic network of brokers, individual traders, banks and other financial



institutions. It allows fund transfers by utilizing various credit instruments, including foreign currency bills, telephonic transfers and bank drafts. It also facilitates the flow of money obtained from international trade and promotes the trade of goods and services among different countries. As it is an easily accessible financial market, its participants range from tourists and amateur traders to large financial institutions and Multinational Corporations (MNCs).

### **Foreign Exchange Market Trends:**

A significant increase in international trade activities is catalyzing the demand for FX as it provides numerous benefits, such as minimal trading costs, high liquidity and transactional transparency, 24x7 trading opportunities and vast trading volume. Besides this, the rising trend of digitization and the introduction of outright forward and currency options are contributing to market growth. Additionally, the development of advanced electronics and multiple internet-based platforms that allow users to exchange currencies conveniently between countries while ensuring the delivery of goods and services in a secure and centralized setting is creating a favorable market outlook. Along with this, the launch of automated conversion systems that offer improved flexibility and convenience during currency exchanges is driving the market. Furthermore, organizations are focusing on developing the overall infrastructure to provide improved security solutions for trading, which is propelling market growth.

During the year under review, Inter-dealer trading increased, reversing a long-run trend. By contrast, trading by dealers with customers stagnated, partly reflecting a slowdown in international investment activity. Trading moved further away from multilateral platforms towards bilateral methods, where information remains private, suggesting that the transparency of the global FX market may have decreased further. While more than 50 currencies trade globally, FX trading activity is concentrated in a few trading hubs and major currencies. FX trading involves both spot and derivatives, with the share of spot having been on a gradual decline over the last 10 years.

India's foreign exchange reserves stood at \$578.4 billion as of 31.03.2023. In October 2021, the country's foreign exchange reserves had touched an all-time high of about \$645 billion. Much of the decline since then can be attributed to a rise in the cost of imported goods in 2022. Also, the forex reserves had fallen largely because of the RBI's intervention in the market to defend the depreciating rupee against a surging US dollar. The rupee depreciated 7.8% in the financial year 2022-23, the most since 2019-20. Typically, the RBI, from time to time, intervenes in the market through liquidity management, including through the selling of dollars, with a view to preventing a steep depreciation in the rupee. The fiscal 2022-23 started on a volatile note due to the Russia-



Ukraine conflict. A sharp jump in oil prices put pressure on the Indian currency forcing the RBI to sell dollars from the reserve.

India's foreign currency assets, the biggest component of the forex reserves, dropped from \$539.72 billion on 1 April 2022 to \$509.69 billion recorded on 31 March 2023, registering a decline of \$30.03 billion.

India's overall exports (Merchandise and Services combined) in FY 2022-23 has exhibited a positive growth of 13.84 per cent over FY 2021-22 to achieve USD 770.18 billion worth of exports. Various export promotion measures had been initiated to nurture the inherent comparative advantage of Indian exports during this period.

India's external sector has been struck by shocks and uncertainties. These manifested in terms of elevated though now easing global commodity prices, heightening International financial market volatility, reversal of capital flows, capital depreciation and looming slowdown in global growth and trade. Government's efforts are underway to promote international trade settlement in Indian Rupees. Once these initiatives gain traction, dependence on foreign currency would potentially reduce, making the economy less vulnerable to external shocks. While the impact of a sharp rise in oil prices was discernible in the widening of the Current Account Deficit (CAD), notwithstanding the cushion provided by the surplus on Invisibles (services, transfer, and income), policy tightening by the US Federal Reserve and the strengthening of the US dollar led to Foreign Portfolio Investment (FPI) outflows. As a result, the surplus of the capital account was lower than the CAD leading to a depletion of forex reserves on a BoP (Balance of Payments) basis during the period under review.

### **Tours and Travels**

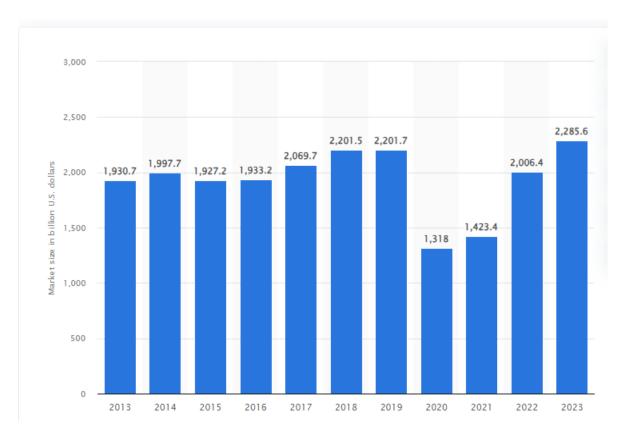
International tourism continued its recovery in 2022, with a much better Performance compared to the weak start to 2021. After nearly two years of being kept on home turf, this year saw a much-needed return to travel as people took to the skies, seas, tracks and roads to explore more than ever before, whether revisiting an old favourite or planning a big bucket list trip somewhere new. At the beginning of 2023, the last coronavirus restrictions in the Asia-Pacific region were lifted. On a global scale, the United States has recovered guickly from the pandemic shock, with the Hotels market seeing an increase in bookings. In the recent past, while many consumers returned to travel, some had to wait longer than others. China was largely closed to inbound and outbound travel until its government eliminated quarantine-on-arrival requirements as of January 8, 2023. The policy opened a long-awaited pocket of pent-up demand. Prior to the pandemic, the country's outbound travel growth had made it a fixation of destination marketers. The relaxation of China's travel restrictions will promote an increase in Travel & Tourism, not only in China but also globally for international travels. Europe's segments exhibited a good recovery rate, although the geopolitical situation in Eastern Europe is inhibiting outbound travel. The current biggest challenges faced by all markets of the Travel &



Tourism market are inflation and increased travel costs, which are caused by the most recent world events.

The market size of the global tourism sector grew by roughly 41 percent in 2022 over the previous year, after dropping dramatically with the onset of the coronavirus (COVID-19) pandemic. Despite the sharp increase, the market size of tourism worldwide remained below pre-pandemic levels, totaling around two trillion U.S. dollars in 2022. As forecast, this figure is expected to rise to nearly 2.29 trillion U.S. dollars in 2023, surpassing the peak reported in 2019.

Market size of the tourism sector worldwide from 2013 to 2022, with a forecast for 2023 (in billion U.S. dollars)



Further, the intrinsic dimensions of the travel industry are changing with times. The popularity of the system of mixed trips (or "bleisure" - business plus leisure) is actively growing: these can be so-called "workations" (working vacations) or "work from anywhere" (the ability to work from anywhere). Currently, most people on the planet strive to have the most positive impact on the environment in their everyday life. For example, 57.3% of tourists noted that during their trip they are willing to pay more for



environmentally friendly products or sourcing local food and beverages, using alternative energy sources, offsetting carbon emissions and paying fair wages for workers.

For India, the year under review has been full of potential for travel industry, showing fast recovery from covid hit times. There were 10.93 million Foreign Tourist Arrivals (FTAs) in India during pre-pandemic year 2019. Tourism Industry has shown good signs of revival after Covid-19 pandemic. According to latest information received from Bureau of Immigration, India received 6.19 million Foreign Tourist Arrivals (FTAs) during 2022 as compared to 1.52 million during the same period of 2021. To give a boost to the Travel Industry in India, Ministry of Tourism, Government of India under its Schemes of Swadesh Darshan, PRASHAD and Assistance to Central Agencies, provides central financial assistance to State Governments/ Union Territories/Central Agencies for development of tourism related infrastructure and facilities in the country to provide an enriching tourism experience to visitors in a planned and phased manner. Further, the sharp rise in FTAs is also a result of many driving forces that include the COVID-19 Vaccination campaign, the 'Heal in India' and 'Heal by India' campaigns announced by the Indian Government in May 2022 and several other infrastructural measures. There was 166 per cent rise in foreign tourist arrivals in India in 2023 for January-April period. Bangaldesh, The United States, The United Kingdom, Australia and Canada are the top Countries which send most tourists to India.

Within the Travel industry, Medical Tourism holds immense potential and for the last some years, has been growing at a fast pace. The Medical Tourism sector is predicted to increase at a CAGR of 21.1% during the period 2020-27. The travel market in India is projected to reach US\$ 125 billion by Financial year 2027 from an estimated US\$ 75 billion in Financial year 2020. India is geographically diverse and offers a variety of cultures that come with its own experiences, making it one of the leading countries in terms of international tourism expenditure. Travel and tourism are two of the largest industries in India, with a total contribution of about US\$ 178 billion to the country's GDP. The country's big coastline is dotted with attractive beaches. With a total area of 3,287,263 sq. km extending from the snow-covered Himalayan heights to the tropical rain forests of the south, India has a rich cultural and historical heritage, variety in ecology, terrains and places of natural beauty spread across the country. This provides a significant opportunity to fully exploit the potential of the tourism sector. India being one the most popular travel destinations across the globe has resulted in the Indian tourism and hospitality industry to emerge as one of the key drivers of growth among the overall services sector in India. Tourism industry in India has significant potential considering that the Tourism is an important source of foreign exchange in India similar to many other countries.

During the year under review, Taj Mahal became the most-visited ticketed ASI Site with collections of Rs 81.89 cores, the highest collection made by the ASI in this year. Agra Fort, Delhi's Qutub Minar, Tamil Nadu's Mahabalipuram, Telangana's Golconda Fort, Karnataka's Hampi Group of Monuments have been other notable tourist spots garnering significant number of tourists.



### **International Money Transfer**

There are different ways to transfer money to India from abroad, such as international wire, online money transfer or money transfer operators (MTOs). Some of these methods enable instantaneous or same-day remittance of money to India. The cost and speed of the transfer may vary depending on the method, the exchange rate, and the fees charged by the service provider. Some MTOs allow the sender to choose from multiple options to send money to India, such as bank transfer, cash pickup, or mobile wallet payment. Some also have partnerships with Indian banks to facilitate the transfer.

International Remittances are a major contributor to the overall growth of many countries. They contribute 50% of the GDP of Tonga, 38% of GDP in Lebanon, 34% in Samoa, 32% in Tajikistan, 31% in Kyrgyzstan and more than a Fifth of GDP in Gambia, Honduras, El Salvador, Haiti and Nepal. Before the Russian invasion, Ukraine was the largest recipient of remittances in Europe and Central Asia with record-high inflows of USD 18.2 Billion in the year before war, according to the World Bank. But in March and April, 2022 the National Bank of Ukraine recorded a 10 per cent decrease in the volume of private remittances sent to Ukraine, compared to the monthly average in 2020-2021.

Remittance flows to developing regions were shaped by several factors in 2022. A reopening of host economies as the COVID-19 pandemic receded supported migrants' employment and their ability to continue helping their families back home. Rising prices, on the other hand, adversely affected migrants' real incomes. Also influencing the value of remittances is the appreciation of the ruble, which translated into higher value, in U.S. dollar terms, of outward remittances from Russia to Central Asia. In the case of Europe, a weaker euro had the opposite effect of reducing the U.S. dollar valuation of remittance flows to North Africa and elsewhere. In countries that experienced scarcity of foreign exchange and multiple exchange rates, officially recorded remittance flows declined as flows shifted to alternative channels offering better rates. Remittances are a vital source of household income for low- and middle-income countries LMICs. They alleviate poverty, improve nutritional outcomes, and are associated with increased birth weight and higher school enrollment rates for children in disadvantaged households. Studies show that remittances help recipient households to build resilience, for example through financing better housing and to cope with the losses in the aftermath of disasters. Remittances to low- and middleincome countries (LMICs) withstood global headwinds in 2022, growing an estimated 5% to \$626 billion. Officially recorded remittance flows to LMICs are estimated to grow by 1.4% to \$656 billion in 2023 as economic activity in remittance source countries is set to soften, limiting employment and wage gains for migrants, according to the World Bank's latest Migration and Development Brief.

India has become the first country in the world to have annual remittances from abroad crossing the \$100-billion mark. According to the World Bank, private remittances or transfer of money from NRI to friends and relatives in India crossed the threshold in 2022, with an impressive year-on- year growth of 12%. The country likely retained the tag of top remittances destination slot in FY 2022-23, which it vanquished from China in FY2020-



21. Highly-skilled Indian migrants from the US, UK and Australia were also sending more money home, helped by job support programmes during Covid-19 curbs. Indian migrants may have also taken advantage of the depreciation of the rupee against the US dollar, according to the World Bank.

### (b) OPPORTUNITIES & THREATS

### **OPPORTUNITIES**

As per World Economic Outlook by International Monetary Fund, Global growth is projected to fall from an estimated 3.5 percent in 2022 to 3.0 percent in both 2023 and 2024. Rising interest rates and the war in Ukraine continue to weigh on economic activity. China's recent reopening has paved the way for a faster-than-expected recovery. Global inflation is expected to fall to 6.6 percent in 2023 and 4.3 percent in 2024, still above prepandemic levels.

Inflation has been high in Europe, especially after the Ukraine-Russia crisis. This depreciated the EURO in the forex market to some extent. However, the European Central Bank has increased interest rates to foster more growth in the European economy. The Euro has successfully bounced back from the turmoil and is expected to grow in 2023. Currently trading at an exchange rate of 1.06, it is predicted that the currency may increase to up to \$1.13 in 2023. However, the bullish phase will come after a temporary bearish phase, providing forex traders with the opportunity to go both long and short in the FY 2023-24.

According to research by World Travel & Tourism Council (WTTC), the travel & tourism sector's contribution to the Indian economy would surpass the pre-pandemic levels in 2024 with an year-on-year growth of 20.7%. In fact, 2023 looks promising, with millions of travellers already planning trips, and a projected 20% increase in earnings for the global tourism sector. It's not to say travellers won't consider budget as they travel in 2023, but they will be smarter when booking, including taking advantage of never-before-seen travel deals, participating in loyalty programs, and booking directly on an accommodation's website to get the best deal. Sustainable, responsible and rural travel will continue to gain momentum in 2023, with travellers more inclined to lighten their luggage, choose trains over planes to reduce their carbon footprint and opt for an "off grid" vacation experience. 2023 will see the rise of the "culture shock" vacationer, as more people are embracing completely new and novel experiences in their travel journeys but they still want wellness as the main driver for their trip, especially post Covid-19. This includes overall wellness, spa, relaxation and spiritual journeys.

India is expected to remain the fastest-growing nation among the G-20 nations in the years ahead. Also, India's presidency of the G20 Summit in 2023 has significantly bolstered its international standing. With reduced uncertainties at the beginning of FY 2023-24, businesses are expected to focus on their growth potential. The RBI is anticipated to rein in



inflation, manage currency fluctuations and reduce the immediate impact of a fiscal deficit on the Indian economy. Indians tourists are going to be amongst the top spenders in 2023 for travel as the flights are still going full and there are plenty of other visitors at popular travel spots. Amongst the travel choice, weekend getaways will be more popular in the FY 2023-24. Between the age of 23-40 years, more travellers are willing to upgrade their experience and splurge on holidays. These circumstances augur really well for both the business verticals of Company i.e. Forex and Tours & Travels. Further, with the opening up of world economies in the post pandemic period, the Overseas remittances vertical also hold huge potential in future.

### **THREATS**

The biggest and most obvious threat to companies and organizations in 2023 is the global rise of inflation and subsequent economic downturn. "Recession" is the word on everyone's lips heading into 2023. While profiting during a period of high inflation isn't completely impossible, it's far from ideal when consumers have less purchasing power. The value of a currency is only as high as the number of goods or services that one unit of money can buy.

The raised interest rates will continue to burn working capital for businesses across the economy. Because retailers are concerned with consumer demand, they will likely be more cautious in purchasing inventory to prevent over-supply in the retail market.

This will burden small and medium-sized companies, who will have to be de facto warehouses for the retailers, as they hold products for more extended periods. Global growth is slowing sharply, with further slowing likely as more countries fall into recession. These trends are likely to persist, with long-lasting consequences that are devastating for people in emerging market and developing economies, as per World Bank Group President David Malpass. These circumstances are likely to pose threat to all three business verticals of the Company.

### (c) SEGMENT-WISE OR PRODUCT-WISE PERFORMANCE

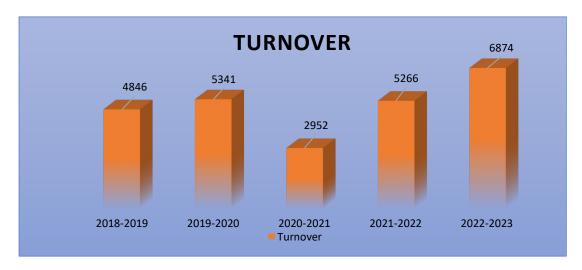
### **FOREX DIVISION**

The total turnover from this division increased to ₹ 6874.68 Crores as compared to previous year figures of ₹ 5266.26 crores, registering a growth of 30.54%. Due to removal of restrictions on the international travel trade, the sale and purchase of foreign exchange has increased to some extent, however the company continued to make major progress in overseas remittances segment of this vertical.



### Total Forex Turnover Trends (excluding Non-AD-II turnover)

### **Figures in INR Crores**

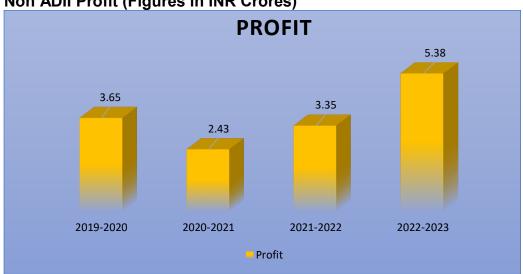


Among the various products in Forex, the Telegraphic Transfer business has always been one of the major contributor for the Company towards the overall Forex Sales. This year too it has been one of the major contributing product with 88.43% share in the total sales made by the Company. Currency business contributed to the overall Forex sales with an 11.57% share.

### Non AD II Business

The Company has been able to register an income of ₹ 5.38 crores as against the previous year's figures of ₹ 3.35 crores during the year under review, registering thereby a growth of 61% over last year.

Non ADII Profit (Figures in INR Crores)





### TRAVEL DIVISION

In this segment, Gross Turnover from Hotel Bookings and Packages stood at ₹ 408.01 Lakhs for the year under review as against the previous year figure of ₹ 61.61 lakhs, registering an increase of 562%. Revenue from Hotel Bookings and Packages stood at ₹ 22.45 Lakhs for the year under review as against the previous year figure of ₹ 9.92 Lakhs, registering an increase of 126%.

Revenue from Air Ticketing stood at ₹ 157.89 Lakhs for the year under review as against the previous year figure of ₹ 104.13 lakhs, registering increase of 51.62%.

The Company also offers other services which are allied to the Tours and Travel activities like Visa and other products. These are the services, which are invariably required by the customer who comes to the Company Outlets for his Travel Needs. Revenue from Visa, Bus Bookings and Railway Booking services stood at ₹ 13.93 Lakh for the year under review as against the previous year figure of ₹ 4.05 Lakhs, registering an increase of 244%.

### INTERNATIONAL MONEY TRANSFER DIVISION (MTSS BUSINESS)

The Company has been offering International Inward Money Transfer services as a Sub Agent of Ebix Money Express Services (P) Ltd., as per the Regulations issued by Reserve Bank of India and is offering the services of Western Union, RIA Money Transfer, Money Gram & Transfast. During the year under review, the Company achieved Revenue from this segment at ₹35.28 Lakhs as against the previous year figure of ₹37.72 Lakhs, registering a decline of 6.46%. In the year 2022-23, the Company has also started offering the services of MoneyGram as Sub Agent of Ebix Money Express Services (P) Ltd.

Further, the Company achieved Revenue from Domestic Money Transfer at ₹ 12.77 Lakhs as against the previous year figure of ₹ 12.91 Lakhs, registering a decrease of 1%. For offering these services, the Company acts as a Distributor of its Wholly Owned Subsidiary Paul Merchants Finance (Pvt) Ltd.

### (d) OUTLOOK

All three business Verticals of the Company are dependent on behaviour of global economy and two verticals i.e. Forex and Tours & Travels are inter-dependent. The developments in the international travel industry directly impact the direction of forex trade. Therefore, for arriving at the outlook for all three business verticals of the Company it is imperative to study the outlook of global economy and Travel industry.

Global economic prospects continue to be uncertain and the latest developments in the financial markets, especially in the advanced economies, have added to this uncertainty. In



its April 2023 update of the World Economic Outlook (WEO), the IMF has attempted to clear the path of uncertainty. It has projected global growth to decline from 3.4 per cent in 2022 to 2.8 per cent in 2023. Growth is forecasted to marginally improve to 3.0 per cent in 2024, but not enough to beat the growth rate of 2022 while falling significantly short of the 6.4 per cent mark attained in 2021. Elevated inflation and financial tightening, which have weakened the growth process, are thus expected to weigh on economic activity for at least three years since the armed conflict broke out between Russia and Ukraine in February 2022. The slowing of global growth, accompanied by pressures from de-globalisation and supply chain disruptions, has also moderated global trade. However, there are some positive signs too, China's rebound is particularly noteworthy, considering the recent border openings. Emerging markets and developing economies (EMDEs) are set to be instrumental in driving the revival of the economy in the upcoming years. According to the IMF, India, along with China, is expected to drive 50% of global growth in 2023.

Since the vaccine rollout and easing of pandemic travel restrictions, the travel and hospitality industry has experienced a steady rebound in performance. While travel businesses should continue to plan for lingering public health uncertainty, many travellers have begun to move past pandemic concerns. However, other notable challenges are already taking their place, from consumer financial anxiety to climate change quandaries. There's also a labour shortage that continues to impact all travel segments. Hospitality research firm STR anticipates an economic slowdown in 2023 but still forecasts slight increases across hotel performance metrics. It projects a 3% bump in Revenue per available room (RevPAR), which would represent 12% growth over 2019. The recent policy shift of China cleared the way for the return of Chinese outbound travellers, but there are significant barriers to a sudden surge: High airfares, limited airlift, test-on-arrival requirements, and slower GDP growth. Going forward, while some consumers may choose to travel less, or not at all, more will likely adjust their trips, making compromises to control the budget. The percentage of global travellers leaning toward the cheapest flight itineraries, instead of the most convenient, climbed from 21% in October to 35% in November 2022. The staffing and infrastructure issues facing travel are complex, and the road to solving them will be littered with frustrated customers who may opt to spend their money on other things. Business travel spend is likely to reach two-thirds of 2019 levels by the end of 2023, after more than doubling over the course of 2022. US\$ 2.1 billion has been allocated to Ministry of Tourism in India in the budget 2023-24 as the sector holds huge opportunities for jobs and entrepreneurship for youth. In the said budget, an outlay of US\$ 170.85 million has been allocated for the Swadesh Darshan Scheme. Further, important destinations/sites have been identified in States/UTs for development under the PRASAD Scheme.

The global foreign exchange market is expected to grow at a CAGR of 7.5% during 2021-2026. Growing urbanization and digitalization in both the emerging and developed economies are among the key factors driving the growth of the market in future. The key features of FX, such as minimal trading costs, 24x7 trading opportunities, high transactional transparency and liquidity, have favoured its widespread acceptance across the globe. Furthermore, the availability of electronic platforms and the provision of improved security mechanisms for trading are also providing a boost to the market growth. Various internet-



based platforms are available to the users for conveniently exchanging currencies between countries while ensuring the delivery of goods and services in a secure and centralized setting. Additionally, various technological advancements, such as the availability of outright forward and currency option, are creating a positive outlook for the market growth.

In the above circumstances, the road ahead in the Travel and Forex sector, though tough, still looks promising and the Company will put in place all required plans and policies to tap the potential being unlocked by the emerging development in the national as well as global economy.

### (e) RISKS AND CONCERNS

The health and economic aftereffects of the Covid pandemic have quickly spiralled into compounding crisis, going into FY 2023-24. Carbon emissions have climbed, as the post pandemic global economy fired back up. Food and energy have become weaponized by the war in Ukraine, sending inflation soaring to levels not seen in decades, globalizing a cost-of-living crisis and fuelling social unrest. The resulting shift in monetary policy marks the end of an economic era defined by easy access to cheap debt and will have vast ramifications for governments, companies and individuals, widening inequality within and between countries. These circumstances, pose risks for business verticals of the Company as developments in the global economy have a direct bearing on the business of the Company. Further, the Forex vertical of the Company faces following additional risks:-

- Foreign exchange risk, also known as exchange rate risk, is the risk of financial impact
  due to exchange rate fluctuations. In simpler terms, foreign exchange risk is the risk
  that a business' financial performance or financial position will be impacted by changes
  in the exchange rates between currencies.
- Economic risk, also known as forecast risk, is the risk that a company's market value
  is impacted by unavoidable exposure to exchange rate fluctuations. Such a type of risk
  is usually created by macroeconomic conditions such as geopolitical instability and/or
  government regulations.

Further, the travel vertical of the Company faces is following risks:-

- Economic uncertainty
- Sustainable travel
- Climate change
- Gaps in technological skills
- Consumer financial anxiety

Your Company monitors its major risks and concerns at regular intervals. Appropriate steps are taken in consultation with all concerned including the Audit Committee of the



Board to identify and mitigate such risks. The Company has adequate systems and controls in place to reasonably mitigate these risks and minimise the instances arising out of these risks.

### (f) INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY AND RISK MANAGEMENT,

The Company has a well-established framework in place for identification, evaluating and management of risks, including the risks which may threaten the existence of the Company. Company's internal controls are commensurate with its size and the nature of its operations and are aligned with the requirement of Companies Act 2013 and applicable Listing Regulations. The Company has in place its Risk Management policy, Internal control management and the entire framework of business model is designed such as to drive a common integrated view of risks, risk mitigation and efficient management of internal audit activities. Risk management and internal control systems have been designed in such a way that downside risks are minimized as complete elimination of the risk is not possible. The Company has a proper and adequate system of internal controls commensurate with nature and its size to ensure that all properties & assets are safeguarded and protected against loss from unauthorized use or disposition and the transactions are authorized, recorded, vouched and reported correctly. Regular review of the systems is conducted by the Audit Committee of the Company. Further, any significant findings & follow up thereon, internal investigations by Internal Auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of material nature is regularly placed before the Audit Committee. The Company's internal control systems are further supplemented by an extensive programme of internal audit and also by Concurrent Audit by an independent firm of Chartered Accountants. The Company has one Whole Time Director as the Designated Director for the purpose of compliances with Anti Money Laundering (AML), Combating Financing of Terrorist Guidelines (CFT), RBI Guidelines, applicable KYC Norms and other Statutory Regulations applicable to the Company. Further, a qualified Post Graduate is the Principal Officer of the Company for the purpose of compliances with all AML, CFT, RBI Guidelines and KYC Norms applicable to the Company. The Internal Controls and Audits are subject to periodic review by the management. The internal control system is designed to ensure that all financial and other records are reliable for preparing financial statements and other data and for maintaining accountability of assets. The Company has also in place adequate and effective system of internal controls to ensure compliance with the requirements given in Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations.

The Board of Directors of the Company has assessed the effectiveness of the Company's internal controls over financial reporting to their satisfaction (as defined in Clause 17 of Listing Regulations as of March 31, 2023. The statutory auditors of the Company have audited the financial statements included in this annual report and have issued a report on Company's internal controls over financial reporting (as defined in section 143 of Companies Act 2013). Based on its evaluation (as defined in section 177 of Companies Act 2013 and Regulation 18 of Listing Regulations), Audit Committee of the Board has



concluded that as of March 31, 2023, internal financial controls in the Company were adequate and operating effectively.

### (g) <u>DISCUSSION ON FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE</u>

|           |   |             |             |             | Rs. In lakhs |
|-----------|---|-------------|-------------|-------------|--------------|
| Sr.<br>No | Particulars   | Year E      | nded        | Year I      | Ended        |
|           |   | 31.03.2023  | 31.03.2022  | 31.03.2023  | 31.03.2022   |
|           |   | Standa      | lone        | Conso       | lidated      |
| 1         | Revenue from operations   |             |             |             |              |
|           | Sales   | 6,88,724.33 | 5,27,286.11 | 6,99,779.17 | 5,35,672.24  |
|           | Other operating income  | 1,251.48    | 787.29      | 1,310.72    | 830.56       |
|           | Total (1)   | 6,89,975.80 | 5,28,073.40 | 7,01,089.89 | 5,36,502.81  |
| 2         | Expenses  |             |             |             |              |
|           | a. Cost of materials consumed   |             |             |             |              |
|           | b. Purchase of stock in trade   | 6,76,288.18 | 5,18,018.20 | 6,76,913.11 | 5,18,018.20  |
|           | c. Changes in inventories of finished goods, stock-in-trade and work-in progress                          | -81.19      | 13.96       | -650.17     | 13.96        |
|           | d. Employee benefits expense  | 1,909.36    | 1,485.59    | 4,301.16    | 3,069.40     |
|           | e. Other expenses   | 10,281.03   | 7,475.21    | 12,334.94   | 8,872.12     |
|           | Total (2)   | 6,88,397.39 | 5,26,992.95 | 6,92,899.04 | 5,29,973.68  |
| 3         | Operating profit (EBITDA excluding other income (1-2)   | 1,578.41    | 1,080.44    | 8,190.85    | 6,529.13     |
| 4         | Other Income  | 2,193.51    | 1,950.27    | 190.65      | 371.29       |
| 5         | Less: Finance costs   | 104.17      | 43.93       | 2,017.53    | 1,116.00     |
| 6         | Less: Depreciation & amortization expenses  | 171.87      | 184.71      | 393.22      | 326.51       |
| 7         | Profit before share of profit/ (loss) in Subsidiaries/associates / joint venture, exceptional items & tax | 3,495.88    | 2,802.07    | 5,970.75    | 5,457.91     |
| 8         | Share of profit/ (loss) in Subsidiaries/associates / joint venture, exceptional items & tax               | Nil         | Nil         | 1.44        | -0.95        |
| 9         | Exceptional items   | Nil         | 64.23       | 8.54        | 64.23        |
| 10        | Profit before tax   | 3,495.88    | 2,737.84    | 5,963.65    | 5,392.72     |
| 11        | Less: Provision for tax   |             |             |             |              |
|           | Current tax   | 858.05      | 638.00      | 1,513.27    | 1,343.67     |
|           | Prior Period Tax  | 76.87       | 27.14       | 75.60       | 23.51        |
|           | Deferred tax  | -37.44      | 33.68       | -26.39      | 8.42         |

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|    | Total   | 897.48    | 698.82    | 1,562.48  | 1,375.60  |
|----|---|-----------|-----------|-----------|-----------|
| 12 | Profit after tax                              | 2,598.40  | 2,039.02  | 4,401.17  | 4,017.13  |
| 13 | Total Comprehensive Income                    | 2,580.64  | 2,035.48  | 4,387.44  | 4,012.46  |
| 14 | Balance of Reserves & Surplus brought forward | 42,351.33 | 40,315.85 | 46,586.34 | 42,573.88 |
| 15 | Reserves and Surplus at the end of the year   | 44,931.97 | 42,351.33 | 50,973.78 | 46,586.34 |

### (h) <u>MATERIAL DEVELOPMENTS IN HUMAN RESOURCES/ INDUSTRIAL RELATIONS</u> FRONT INCLUDING NUMBER OF PEOPLE EMPLOYED

Your Company has always believed that Personnel management is the seed and root for Human resources management. Our Corporate culture enshrines our core values and encourages innovation, creativity and diversity. We align our long term business goals with individual goals of the employees and enable our employees to grow on the personal as well as the professional front. The Company ensures that the employees at all levels are given high priority in decision making process, that the work force is treated as a valuable asset of the organization, that along with growth and expansion of the Company, the employees are nurtured to being a part of the journey and that the capacity building is pursued as a multi-faceted journey and not a single event. Continuous commitment to upgrade skills in every field is an integral part of the human resource development policy of the Company.

As on 31st March, 2023, 393 number of people are employed in the Company.

## (i) DETAILS OF SIGNIFICANT CHANGES (I.E. CHANGE OF 25% OR MORE AS COMPARED TO THE IMMEDIATELY PREVIOUS FINANCIAL YEAR) IN KEY FINANCIAL RATIOS, ALONG WITH DETAILED EXPLANATIONS THEREFOR, INCLUDING:-

| Sr.<br>No. | Ratio                      |   | 2021-22 | 2022-23 | Change  | EXPLANATION FOR CHANGE  |
|------------|----------------------------|---|---------|---------|---------|---|
| а          | Debtors Turnover           | Credit<br>Sale/Average<br>Trade<br>receivable | 11.36   | 5.37    | -52.72% | Due to decrease in Credit sales as compared to previous year.   |
| b          | Inventory<br>Turnover      | Cost of goods sold/average inventory          | 118     | 157.76  | 33.70%  | This is mainly because Purchases increased as compared to previous year.  |
| С          | Interest Coverage<br>Ratio | PBT/Interest                                  | 184.841 | 53.516  | -71.05% | Interest cost increased due<br>to increased business<br>volumes and consequent<br>increased usage of credit<br>limits |
| d          | Current Ratio              | Current<br>Assets/                            | 5.44    | 4.09    | -24.80% | Current liabilities increased compared to last year mainly due to increase in   |



|  |  | http:/ | /www.paul | lmerchants.ne | ł |
|--|--|--------|-----------|---------------|---|
|--|--|--------|-----------|---------------|---|

|   |  | Current<br>Liability                              |        |        |        | advance from customers and borrowings   |
|---|--|---|--------|--------|--------|---|
| е | Debt Equity Ratio  | Debt/Total<br>Equity                              | 0.0224 | 0.0433 | 93.34% | Borrowings increased during the year due to increased business volumes                      |
| f | Operating Profit<br>Margin (%)                                 | Operating<br>Profit/Total<br>Operating<br>Revenue | 0.16%  | 0.19%  | 18.75% | The increase is due to increase in business revenue and income as compared to previous year |
| g | Net Profit Margin (%)  | PBT/ Total Income                                 | 0.52%  | 0.51%  | -2%    | %age change is negligible.  |
| h | Any sector-<br>specific equivalent<br>ratios, as<br>applicable | Nil   | 1      | •      | 1      | There is no such sector-<br>specific equivalent ratio                                       |

**Note:** for the purpose of calculating the %age change, actual figures upto 12 decimal figures have been taken into account.

## (j) <u>DETAILS OF ANY CHANGE IN RETURN ON NET WORTH AS COMPARED TO THE IMMEDIATELY PREVIOUS FINANCIAL YEAR ALONG WITH A DETAILED EXPLANATION THEREOF</u>

| Ratio               | 2021-22 | 2022-23 | Change | EXPLANATION FOR CHANGE                    |
|---------------------|---------|---------|--------|---|
| Return On Net Worth | 4.80%   | 5.77%   | 20.21% | Profit after tax increased as compared to |
|                     |         |         |        | previous year                             |

#### PART 2

### **DISCLOSURE OF ACCOUNTING TREATMENT -**

The accompanying Financial Statements are prepared in accordance with Indian Accounting Standard (Ind AS), under the historical cost convention on the accrual basis except for certain financial instruments which are measured at fair values and defined contribution plans which have been measured at actuarial valuation as required by relevant Ind AS, the provisions of the Companies Act, 2013 ('the Act') (to the extent notified) and guidelines issued by the Securities and Exchange Board of India (SEBI). The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and relevant amendment rules issued thereafter.

Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.



### **CAUTIONARY STATEMENT**

Statements in this Management Discussion and Analysis Report describing Company's objectives, projections, estimates and expectations may be 'forward looking statements' within the meaning of applicable laws and regulations. Actual results may differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include change in Statutory Regulations, overall Forex Markets, downward trend in migration, rise in operational costs, exchange rate fluctuations and significant changes in political, social and economic environment, tax laws, litigation and labour relations.

For & On Behalf of the Board

For & On Behalf of the Board

SD/-(RAJNEESH BANSAL) MANAGING DIRECTOR (DIN 00077230)

PLACE: CHANDIGARH Date: August 11, 2023

SD/-(RITESH VAID) WHOLE TIME DIRECTOR (DIN 09433856)



### **ANNEXURE D-4 TO THE DIRECTORS' REPORT**

|                                      | <u>Details of Loans</u>                       |  |   |  |  |
|--------------------------------------|---|--|---|--|--|
| Sr.<br>No.                           | Name of Entity/Person                         | Amount (in Rs.)  | Purpose   |  |  |
| 1                                    |   | 52.57 crores *   | Net Working Capital Limit   |  |  |
|                                      | Finance (P) Ltd., Wholly                      |  | extended during the   |  |  |
|                                      | Owned Subsidiary                              | ing as on 31-03-2023 is Rs 2,3   | Financial year 2022-23  |  |  |
|                                      | 37,38,61,580/-                                |  |   |  |  |
| Details of Guarantees and Securities |   |  |   |  |  |
| Sr.<br>No.                           | Name of Entity/Person                         | Amount   | Purpose   |  |  |
| 1                                    | State bank of India                           | Rs 60 Crores   | Corporate Guarantee for<br>securing borrowing facility<br>availed by Wholly Owned<br>Subsidiary Paul Merchants<br>Finance Private Limited |  |  |
| 2                                    | State bank of India                           | Commercial property Adjoining Sunrise Cricket Academy, New Jarnail Enclave, near Sant Nirankari Satsang Bhawan, Godown Area, Village Bhabat, Tehsil Derabassi, District SAS Nagar (Mohali) valued at about Rs. 8.02 crores | borrowing facility availed by Wholly Owned Subsidiary Paul Merchants Finance  |  |  |
| 3                                    | Tata Capital                                  | Rs.20 Crores   | Corporate Guarantee for<br>securing borrowing facility<br>availed by Wholly Owned<br>Subsidiary Paul Merchants<br>Finance Private Limited |  |  |
| 4                                    | Utkarsh Small Finance<br>Bank                 | Rs. 10 Crores  | Corporate Guarantee for<br>securing borrowing facility<br>availed by Wholly Owned<br>Subsidiary Paul Merchants<br>Finance Private Limited |  |  |
| 5                                    | Cholamandalam<br>Investment and Finance<br>Co | Rs. 7.50 Crores  | Corporate Guarantee for securing borrowing facility availed by Wholly Owned   |  |  |

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|   |                               |               | Subsidiary Paul Merchants<br>Finance Private Limited  |
|---|-------------------------------|---------------|---|
| 6 | Indian Overseas Bank          | Rs. 20 Crores | Corporate Guarantee for securing borrowing facility availed by Wholly Owned Subsidiary Paul Merchants Finance Private Limited             |
| 7 | Bajaj Finance Limited         | Rs. 15 Crores | Corporate Guarantee for<br>securing borrowing facility<br>availed by Wholly Owned<br>Subsidiary Paul Merchants<br>Finance Private Limited |
| 8 | Capital Small Finance<br>Bank | Rs. 15 Crores | Corporate Guarantee for<br>securing borrowing facility<br>availed by Wholly Owned<br>Subsidiary Paul Merchants<br>Finance Private Limited |

### **Details of Investments**

### Investments in Structured Entity- Unquoted at FVTPL

| Sr  | Name of Entity/Person  | Amount      | Purpose               |
|-----|--|-------------|-----------------------|
| No. |  | (Rs.)       |                       |
| 1   | India Real Estate Fund (Investment of Rs. 1,69,14,200/- and redemption affected Rs. 40,19,800) |             | To park surplus funds |
|     | GRAND TOTAL OF INVESTMENTS   | 1,28,94,400 |                       |

**Note 1**: Investments have been measured at Fair Value through Profit & Loss **Note 2**: Further reference can be made in this regard to Note no. 2, 6, 9, 10, 37, 38 and

41 to the accompanying Financial Statements

For & On Behalf of the Board

For & On Behalf of the Board

SD/-(RAJNEESH BANSAL) MANAGING DIRECTOR (DIN 00077230) SD/-(RITESH VAID) WHOLE TIME DIRECTOR (DIN 09433856)

PLACE: CHANDIGARH Date: August 11, 2023

### **ANNEXURE D-5 TO THE DIRECTORS' REPORT**

### FORM NO. AOC-2

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014.

Form for Disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub section (1) of section 188 of the Companies Act, 2013 including certain arm's length transaction under third proviso thereto.

- 1. Date: Details of contracts or arrangements or transactions not at arm's length basis NIL
- 2. Details of material contracts or arrangements or transactions at Arm's length basis NIL.

Details of contracts or arrangements or transactions at Arm's length basis has voluntarily been given as a matter of good corporate governance as follows:-

|   | RENT PAID TO DIRECTORS  |                               |
|---|---|-------------------------------|
|   |   |                               |
| Name(s) of the related party and nature of relationship   | Rajneesh Bansal - Managing Director (DIN 00077230)  | Amount for the FY 22-23 (Rs.) |
| Nature of contracts/arrangements/transactions   | Rent Agreement in respect of Shop No. 3, 4A, 4B & 4C, Lower Ground Floor, Alfa Estate Building, G.T. Road, Jalandhar owned by him.  | 5,99,712                      |
| Duration of the contracts/arrangements/transactions   | The arrangement is running since 01-04-2008 and the Current term is from 01/04/2022 to 31/03/2025                                   |                               |
| Salient terms of the contracts or arrangements of   | r transactions including the value, if any:   |                               |
| Rate of Rent  | Rs. 49,976/- per month from 01.04.2022 till 31.03.2023  |                               |
| Annual Increase   | 8%  |                               |
| Local Levies  | Payable by the Company  |                               |
| Justification for entering into such contracts or arrangements or transactions                                    | The Company is using the Shops for its office purpose and parameter rate. As such, this Transaction is justified and is in Company. |                               |
| Date(s) of approval by the Board, if any  | 11.12.2007 & 12.02.2013   |                               |
| Amount paid as advances, if any:  | Rent is paid in advance on monthly basis  |                               |
| Date on which the special resolution was passed in general meeting as required under first proviso to section 188 | Not Required  |                               |
| Name(s) of the related party and nature of relationship   | Rajneesh Bansal - Managing Director (DIN 00077230)  | Amount for the FY 22-23 (Rs.) |
|   |   |                               |



|   | mp.// www.paointerenants.ne  |                               |
|---|--|-------------------------------|
| Nature of contracts/arrangements/transactions   | Rent Agreement in respect of Shop No. 1A, Ground Floor, Mcleodganj, Dharamshala, owned by him.   | 11,10,564                     |
| Duration of the   | The arrangement is running since 01-04-2008 and the Current  |                               |
| contracts/arrangements/transactions   | term is from 01/04/2020 to 31/03/2023  |                               |
| Salient terms of the contract   | s or arrangements or transactions including the value, if any:   |                               |
| Rate of Rent  | Rs. 92,547/- per month from 01.04.2022 to 31.03.2023   |                               |
| Annual Increase   | 8%   |                               |
| Local Levies  | Payable by the Company.  |                               |
| Justification for entering into such contracts or arrangements or transactions                                    | The Company is using the Shop for its office purpose and paying rate. As such, this Transaction is justified and is in the interests   |                               |
| Date(s) of approval by the Board, if any  | 11.12.2007 & 07.02.2014  | ,                             |
| Amount paid as advances, if any:  | Rent is paid in advance on monthly basis.  |                               |
| Date on which the special resolution was passed in general meeting as required under first proviso to section 188 | Not required.  |                               |
| RENT R  | ECEIVED FROM SUBSIDARY COMPANY   |                               |
| Name(s) of the related party and nature of relationship   | Paul Merchants Finance (Pvt.) Ltd. – Wholly Owned Subsidiary Company   | Amount for the FY 22-23 (Rs.) |
| Nature of contracts/arrangements/<br>transactions   | Rent Agreement for giving a portion measuring 600 Sq.ft. approx. at Ground Floor of Company owned showroom SCO 829-830, Sector 22-A, Chandigarh, on rent   | 10,90,517                     |
| Duration of the contracts/<br>arrangements/transactions   | The arrangement is running since 15-09-2012 and the previous term was from 01/06/2019 to 31/05/2022. The current term is from 01/06/2022 to 31/05/2025   |                               |
| Salient terms of the contracts or arrangements of   | or transactions including the value, if any:   |                               |
| Rate of Rent  | Rs. 85,868/- per month from 01.04.2022 to 31.05.2022 and Rs. 91,878/- per month w.e.f. 01.06.2022 till 31.03.2023  |                               |
| Annual Increase   | 7%   |                               |
| Local Levies  | Local levies, Server expenses and utility bills included in rent. (GST payable by the Lessee)  |                               |
| Justification for entering into such contracts or arrangements or transactions                                    | The Company has let out this portion for use of the same I<br>Subsidiary Company for its office purpose and is receiving the re<br>As such, this Transaction is justified and is in the interests of the | nt as per market rate.        |
| Date(s) of approval by the Board, if any  | 17.08.2012 & 14.05.2019  |                               |
| Amount paid as advances, if any:  | Rent is received in advance on monthly basis.  |                               |
| Date on which the special resolution was passed in general meeting as required under first proviso to section 188 | Not required.  |                               |
| Name(s) of the related party and nature of relationship   | Paul Merchants Finance (Pvt.) Ltd. – Wholly Owned Subsidiary Company   | Amount for the FY 22-23 (Rs.) |
| Nature of contracts/arrangements/<br>transactions   | Rent Agreement for giving a portion measuring 2500 Sq. Ft. approx. at Ground Floor of Company owned Godown, Hadbast No. 234, At Vakia mauja Pabhat, Tehsil Derabassi, S.A.S. Nagar, Mohali on rent       | 83,929                        |



| Duration of the contracts/<br>arrangements/transactions   | The arrangement has come into effect w.e.f. 10-02-2023 and  |                                     |  |
|---|---|-------------------------------------|--|
| Salient terms of the contracts or arrangements of   | the Current term is from 10/02/2023 to 09/02/2026 or transactions including the value, if any:  |                                     |  |
|   | , ,   |                                     |  |
| Rate of Rent  | Rs. 50,000/- (exclusive of GST) per month from 10.02.2023 to 31.03.2023   |                                     |  |
| Annual Increase   | 8%  |                                     |  |
| Local Levies  | Local levies and utility bills payable by the Lessor. GST payable by the Lessee.  |                                     |  |
| Justification for entering into such contracts or arrangements or transactions                                    | Paul Merchant Finance Private Limited is a Wholly Owned Subsidiary of the Company and based upon the requirements of PMFPL to use a 2500 sq. area on the ground Floor located at village Pabhat, Zirakpur, Punjab as godown at a monthly rent of Rs. 50,000 and as such, this Transaction is justified and is in the interests of the Company |                                     |  |
| Date(s) of approval by the Board, if any  | 09.02.2023  |                                     |  |
| Amount paid as advances, if any:  | Rent is received in advance on monthly basis.   |                                     |  |
| Date on which the special resolution was passed in general meeting as required under first proviso to section 188 | Not required.   |                                     |  |
| Name(s) of the related party and nature of relationship   | PML Realtors (Pvt.) Ltd. – A Wholly Owned Subsidiary Company  | (Rs.)                               |  |
| Nature of contracts/arrangements/<br>transactions   | Rent Agreement for giving a portion measuring 110 Sq. Ft. at 2 <sup>nd</sup> Floor of Company owned showroom SCO 827-828, Sector 22-A, Chandigarh on rent.  |                                     |  |
| Duration of the contracts/<br>arrangements/transactions   | From 18/12/2017 onwards until terminated by either party  |                                     |  |
| Salient terms of the contracts or arrangements of   | or transactions including the value, if any:  |                                     |  |
| Rate of Rent  | Rs. 13,837/- per month from 01.04.2022 to 07.02.2023 and Rs. 14,946/- per month w.e.f. 08.02.2023 till 31.03.2023.  |                                     |  |
| Annual Increase   | 8%  |                                     |  |
| Local Levies  | Payable by the Lessor.  |                                     |  |
| Justification for entering into such contracts or arrangements or transactions                                    | The Company has let out this portion for use of the same by it Subsidiary Company for its office purpose and is receiving the rent as As such, this Transaction is justified and is in the interests of the Cor   | s per market rate.                  |  |
| Date(s) of approval by the Board, if any  | 14.11.2017 & 07.02.2019   |                                     |  |
| Amount paid as advances, if any:  | Rent is received in advance on monthly basis.   |                                     |  |
| Date on which the special resolution was passed in general meeting as required under first proviso to section 188 | Not required.   |                                     |  |
|   | WHICH RELATIVES OF DIRECTORS ARE HOLDING DIRECTORS SHAREHOLDING   | HIP AND                             |  |
| Name(s) of the related party and nature of relationship   | Paul E-Commerce (P) Ltd., a Company in which relatives of Directors are holding Directorship and Shareholding   | Amount for<br>the FY 22-23<br>(Rs.) |  |
| Nature of contracts/arrangements/<br>transactions   | Rent Agreement for giving Half portion of Basement of Company owned building C-21, Pamposh Enclave, New Delhi on rent   | 3,59,724                            |  |
| Duration of the contracts/<br>arrangements/transactions   | The arrangement is running since 01-10-2017 and the current term is from 01-10-2021 to 30-09-2024   |                                     |  |



| Salient terms of the contracts or arrangements of   | or transactions inc  |  | www.paoimerchanis.nei                      |            |
|---|--|--|--|------------|
| - Canonic tormo or the contracte or arrangements of   |  | idding the value, it this  | •  |            |
| Rate of Rent  | Rs. 28,824/- per month from 01.04.2022 to 30.09.2022 and Rs. 31,130/- per month w.e.f. 01.10.2022 till 31.03.2023. GST is in addition to this rate of rent is payable by the Lessee.   |  |  |            |
| Annual Increase   | 8%   |  |  |            |
| Local Levies  | All local levies & T   | axes are payable by the  | Lessor.                                    |            |
| Justification for entering into such contracts or arrangements or transactions                                    | its office purpose a   | The Company has let out this portion for use of the same by the Lesse ts office purpose and is receiving the rent as per market rate. As such, the justified and is in the interests of the Company. |  |            |
| Date(s) of approval by the Board, if any  | 21.09.2017   |  |  |            |
| Amount paid as advances, if any:  | Rent is received in  | n advance on monthly ba  | asis.                                      |            |
| Date on which the special resolution was passed in general meeting as required under first proviso to section 188 | Not required.  |  |  | Amount for |
| Name(s) of the related party and nature of relationship   |  | Paul Merchants Finance (Pvt.) Ltd. (PMFPL)– Wholly Owned Subsidiary Company  |  |            |
| Nature of contracts/arrangements/<br>transactions   | Revenue earned o   | on Domestic Money Trar   | nsfer (DMT) Services                       | 7,79,498   |
| Duration of the contracts/<br>arrangements/transactions   | Agreement dated<br>11.08.2022 vide w<br>for offering DMT S<br>One year and has<br>One year each  |  |  |            |
| Salient terms of the contract   | s or arrangements  | or transactions includ   | ling the value, if any:                    |            |
|   |  | ction of DMT processe<br>company is as given bel   | ed by the Company, the ow:-                |            |
|   | Transaction<br>Amount (Rs)   | Amount to be<br>Collected by PML<br>from Customers<br>(including GST)  | Entitlement of PML (including GST)         |            |
| Revenue Sharing   | Up to 1000   | Rs. 12 per Txn   | Rs.6 per Txn                               |            |
|   | 1000 to 2000   | 1.20% of Txn amount  | 1.20% of Txn amount<br>minus Rs. 8 per Txn |            |
|   | 2000 & above   | 1.20% of Txn<br>Amount   | 0.89% of Txn Amount                        |            |
|   | Accordingly, a sum of Rs. 7,79,498/- has been earned by the Company as revenue under this Model. Applicable GST on the income received by the respective parties is borne by themselves.   |  |  |            |
| Annual Increase   | NA   |  |  |            |
| Justification for entering into such contracts or arrangements or transactions                                    | The Company is acting as an Agent of Paul Merchants Finance (Pvt.) Ltd. for offering DMT Services and is receiving the share in gross commission, which is adding up to its revenues. As such, this Transaction is justified and is in the interests of the Company. |  |  |            |



|   |  |  | p.// *****   | paointe chams.noi                            |          |
|---|--|--|--|--|----------|
| Date(s) of approval by the Board, if any  | Agreement was and 10.08.2022   | approved on 09.                          | 11.2015, and t   | hen on 09.02.2017                            |          |
| Amount paid as advances, if any:  | As mutually agreed from time to time.  |  |  |  |          |
| Date on which the special resolution was passed in general meeting as required under first proviso to section 188 | Not required.  |  |  |  |          |
| Name(s) of the related party and nature of relationship   | Paul Merchants Finance (Pvt.) Ltd. (PMFPL) – Wholly Owned Subsidiary Company   |  |  | Amount for<br>the FY 22-23<br>(Rs.)          |          |
| Nature of contracts/arrangements/transactions   | Commission rec   | eived for INDO-N                         | NEPAL Money  | Transfer Services                            | 4,97,461 |
| Duration of the contracts/arrangements/transactions   | Agreement dated 16.11.2015, Addendum dated 17.11.2018 and Amendment dated 11.08.2022, vide which the Company is acting as an Agent of PMFPL for offering Indo Nepal Money Transfer Services. The said Agreement was initially valid for One year and has been extended thereafter for successive terms of One year each. |  |  |  |          |
| Salient terms of the contracts or arrangements of   | or transactions in   | cluding the val                          | ue, if any:  |  |          |
| Rate  |  |  |  | ansfer processed by as given below:-         |          |
|   | Transactio<br>n Type   | Amount of<br>the<br>Transactio<br>n (Rs) | Amount to be Collected by PML from Customer s (includin g GST) | Entitleme<br>nt of PML<br>(including<br>GST) |          |
|   | Cash to<br>Cash  | Up to INR<br>5000                        | 150  | 25.33  |          |
|   |  | Above INR<br>5000                        | 199  | 37.25  |          |
|   | Cash to<br>Account   | Up to INR<br>5000                        | 90   | 20.30  |          |
|   |  | Above INR<br>5000                        | 120  | 24.56  |          |
|   | A sum of Rs. 4,97,461/- has been received as commission from Paul Merchants Finance (Pvt.) Ltd on this account. Applicable GST on the income received by the respective parties is borne by themselves.  |  |  |  |          |
| Annual Increase   | N/a  |  |  |  |          |
| Justification for entering into such contracts or arrangements or transactions                                    | The Company is acting as an Agent of Paul Merchants Finance (Pvt.) Ltd. for offering Indo Nepal Money Transfer Services and is receiving the share in gross commission, which is adding up to its revenues. As such, this Transaction is justified and is in the interests of the Company.                               |  |  |  |          |
| Date(s) of approval by the Board, if any  | Addendum to the Agreement dated 16.11.2015, had been approved on 13.11.2018. Amendment Agreement was approved on 10.08.2022  |  |  |  |          |
| Amount paid as advances, if any:  | As mutually agre   | eed from time to                         | time   |  |          |



|   | hilp://www.pavimerchanis.nei   |                                     |
|---|--|-------------------------------------|
| Date on which the special resolution was passed in general meeting as required under first proviso to section 188 | Not required.  |                                     |
| COMMISSION  | ON PAID TO WHOLLY OWNED SUBSIDARY  |                                     |
| Name(s) of the related party and nature of relationship   | Paul Merchants Finance (Pvt.) Ltd. (PMFPL) – Wholly Owned Subsidiary Company   | Amount for<br>the FY 22-23<br>(Rs.) |
| Nature of contracts/arrangements/transactions   | Commission paid in respect of travel related services offered by PMFPL as per the Distributor Arrangement  | 76,115                              |
| Duration of the contracts/arrangements/<br>transactions   | Perpetual Distributorship Agreement dated 14.05.2019 as amended w.e.f. 15.11.2022, is valid till terminated by any party   |                                     |
| Salient terms of the contract   | s or arrangements or transactions including the value, if any:   |                                     |
| Rate  | <ul> <li>a) In respect of every transaction, Paul Merchants Ltd (PML) bills PMFPL as per its selling price and PMFPL is entitled to sell it to the customers on margin, as per its decision.</li> <li>b) Settlement of the Funds of travel products purchased by PMFPL from the Company, is done on Weekly basis.</li> </ul> |                                     |
| Annual Increase   | NA   |                                     |
| Taxes   | Applicable GST on the income received by the respective parties is borne by themselves.  |                                     |
| Justification for entering into such contracts or arrangements or transactions                                    | Under this arrangement, PMFPL offers travel related services as perconditions of the Distributor Arrangement, which is adding up to the Company. As such, this Transaction is justified and is in the interests of   | revenues of the                     |
| Date(s) of approval by the Board, if any  | 14.05.2019, 14.11.2022   |                                     |
| Amount paid as advances, if any:  | NA   |                                     |
| Date on which the special resolution was passed in general meeting as required under first proviso to section 188 | Not required.  |                                     |
| Name(s) of the related party and nature of relationship   | Paul Merchants Finance (Pvt.) Ltd. (PMFPL) – Wholly Owned Subsidiary Company   | Amount for<br>the FY 22-23<br>(Rs.) |
| Nature of contracts/arrangements/transactions   | Commission paid in respect of Forex related transactions referred to the Company by PMFPL as Referral Agent of the Company.  | 29,23,331                           |
| Duration of the contracts/arrangements/<br>transactions   | Perpetual Referral Agreement dated 06.08.2019, which is valid till terminated by any party   |                                     |
| Salient terms of the contracts  | s or arrangements or transactions including the value, if any:   |                                     |
| Rate  | A commission at the rate of 70% of the margin earned by the company on every transaction referred to by PMFPL, is paid to PMFPL  |                                     |
| Annual Increase   | N/A  |                                     |
| Taxes   | Applicable GST on the income received by the respective parties is borne by themselves.  |                                     |
| Justification for entering into such contracts or arrangements or transactions                                    | Under this arrangement, PMFPL refers Forex customers to the Comterms and conditions of the Referral Agreement, which is adding up to the Company. As such, this Transaction is justified and is in the Company.  | the revenues of                     |
| Date(s) of approval by the Board, if any  | 06.08.2019   |                                     |



| Amount paid as advances, if any:  | NA            |  |
|---|---------------|--|
| Date on which the special resolution was passed in general meeting as required under first proviso to section 188 | Not required. |  |

Further reference in this regard can be made to Note no. 41 of the Balance sheet, which is a part of this Annual Report.

For & On Behalf of the Board

For & On Behalf of the Board

SD/-(RAJNEESH BANSAL) MANAGING DIRECTOR (DIN 00077230)

PLACE: CHANDIGARH Date: August 11, 2023

SD/-(RITESH VAID) WHOLE TIME DIRECTOR (DIN 09433856)

### **ANNEXURE D-6 TO THE DIRECTORS' REPORT:-**

### A. Conservation of Energy:

- (i) Steps taken or impact on conservation of energy:- Though energy does not form a significant portion of the cost for the Company, yet wherever possible and feasible, continuous efforts are put for conservation of energy and to minimize traditional power cost. The Energy conservation measures include encouraging the use of solar lights, low power consuming apparatus, replacement of old electrical units with new energy efficient units.
- (ii) Steps taken by the company for utilising alternate sources of energy:- Wherever possible, paperless processes are adopted under Green Initiative. Staff of the Company is regularly sensitized about conservation of power and paper. The vehicles operated by the company are in compliance of all pollution control regulations.
- (iii) Capital investment on energy conservation equipments:- As the Company is in service sector, and solar systems/plants have been installed wherever possible, capital investment on energy conservation equipments is not significant to be reported.

### B. Technology Absorption:-

- a. Efforts made towards technology absorption:- The Company continues to absorb and upgrade modern technologies in its business operations and back-end support functions like Accounts, Human Resource Management, Marketing, Operations and Compliance functions.
- b. Benefits derived like product improvement, cost reduction, product development or import substitution:- The benefit derived from above steps enable the Company to carry on its operations in an efficient and cost-effective manner which in turn helps the Company offer its services and products in a more competitive manner.
- c. There is no imported technology in the Company.
- d. No specific or separate expenditure incurred on Research and Development because of the nature of operations of the Company.

### C. Foreign Exchange Earnings in terms of actual inflows and Foreign Exchange Outgo during the year in terms of actual outflows:-

|   | 2022-23                     | 2021-22                     |
|---|-----------------------------|-----------------------------|
| PARTICULARS                             | Amount<br>(Rs. In<br>Lakhs) | Amount<br>(Rs. In<br>Lakhs) |
| Foreign Exchange Outgo                  |                             |                             |
| Towards Travelling Overseas             | 1.30                        | -                           |
| Towards Overseas Tour Packages Business | 199.90                      | -                           |



| http:/ | /www.pau | merc | hants.net |
|--------|----------|------|-----------|
|--------|----------|------|-----------|

| Towards Membership & Subscription Fee (IATA & ASTA) | 1.05   | 0.69   |
|---|--------|--------|
| Towards Advertisement & Telecom Expenses            | 0.37   | 1.9    |
| Towards Revenue Share for outward Remittances       | 337.95 | 290.61 |
| Total   | 540.57 | 293.20 |
| Foreign Exchange Receipts                           |        |        |
| Tour Packages Business                              | 25.26  | 16.44  |
| Total   | 25.26  | 16.44  |

For & On Behalf of the Board

For & On Behalf of the Board

SD/-(RAJNEESH BANSAL) MANAGING DIRECTOR (DIN 00077230)

PLACE: CHANDIGARH Date: August 11, 2023

SD/-(RITESH VAID) WHOLE TIME DIRECTOR (DIN 09433856)



### ANNUAL REPORT ON CSR ACTIVITIES FOR THE FINANCIAL YEAR 2022-23

### 1. A brief outline on CSR policy of the Company

### **Our CSR Vision**

"To actively contribute to the social and economic development of the communities in which we operate. In so doing, to build a better, sustainable way of life for the weaker sections of society and to raise the country's human development index".

The Company is vigilant in its enforcement towards corporate principles and is committed towards sustainable development and inclusive growth. The company constantly strives to ensure strong corporate culture which emphasizes on integrating CSR values with business objective. It also pursues initiatives related to quality management, environment preservation and social awareness.

### **OUR CSR MISSION**

The mission of our CSR projects are to -

- Demonstrate commitment to the common good through responsible business practices and good governance
- Actively support the state's development agenda to ensure sustainable change
- Set high standards of quality in the delivery of services in the social sector by creating robust processes and replicable models
- Engender a sense of empathy and equity among employees of PML to motivate them to give back to the society

### PROJECTS OR PROGRAMMES PROPOSED TO BE UNDERTAKEN

Any activity as provided in the Schedule VII of the Companies Act, 2013 as decided by the CSR Committee and the Board of Directors as per the CSR Policy of the Company. During the year under review, the Company has undertaken CSR activities as per details given under point no. 8.

The CSR Policy of the Company is available on the website of the Company under the following weblink:-

https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2022/07/CSR-Policy.pdf



2. Composition of CSR Committee:-

(As on 31.03.2023)

| Sr.<br>No. | Name of Director            | Designation /Nature of<br>Directorship                  | Number of meetings of CSR Committee held during the year | Number of meetings of CSR Committee attended during the year |
|------------|-----------------------------|---|--|--|
| 1.         | Sh. Sat Paul Bansal         | Non-Executive Non-<br>Independent Director,<br>Chairman | 4  | 4  |
| 2.         | Sh. Rajneesh Bansal         | Managing Director, Member                               | 4  | 4  |
| 3.         | Sh. Vigyan Prakash<br>Arora | Non-Executive Independent Director, Member              | 4  | 4  |

- **3.** Provide the web-link where Composition of CSR committee, CSR Policy and CSR projects approved by the board are disclosed on the website of the company:
  - https://www.paulmerchants.net/paulmerchants/wpcontent/uploads/2023/07/CSR-1.pdf
  - CSR Policy: https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2022/07/CSR-Policy.pdf
  - CSR Projects: https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2023/06/CSR-Projects-FY-2022-23.pdf
- **4.** Provide the details of Impact assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8 of the Companies (Corporate Social responsibility Policy) Rules, 2014, if applicable (attach the report).:- Not Applicable as the company is not having average CSR obligation of Rs. 10 crores or more in pursuance of subsection (5) of section 135 of the Act, in the three immediately preceding financial years
- **5.** Details of the amount available for set off in pursuance of sub-rule (3) of rule 7 of the Companies (Corporate Social responsibility Policy) Rules, 2014 and amount required for set off for the financial year, if any: **NA**

| SI. No.   | Financial<br>Year | Amount available for set-off from preceding financial years (in Rs) | Amount required to be setoff for the financial year, if any (in Rs) |
|---|-------------------|---|---|
| No such amount is available for set off in the FY 2022-23 |                   |   |   |

- **6.** Average net profit of the company as per section 135(5): Rs. 19,19,77,343/- (Rupees Nineteen Crores Nineteen Lakhs Seventy Seven Thousand Three Hundred and Forty Three Only)
- **7. (a) Two percent of average net profit of the company as per section 135(5):-** Rs. 38,39,547/- (Rupees Thirty Eight Lakhs Thirty Nine Thousands Five Hundred and Forty Seven Only)
  - (b) Surplus arising out of the CSR projects or programmes or activities of the previous financial years: Nil
  - (c) Amount required to be set off for the financial year: Nil
  - (d) Total CSR obligation for the financial year (7a+7b-7c): ):- Rs. 38,39,547/-(Rupees Thirty Eight Lakhs Thirty Nine Thousands Five Hundred and Forty Seven Only). While approving the CSR Budget for the FY 2022-23, the Board of Directors of the Company had rounded off this amount to Rs. 38,50,000/- (Rupees Thirty Eight Lakhs Fifty Thousands Only)
- 8. (a) CSR amount spent or unspent for the financial year:

| Total Amount Spent                  | Amount Unspent (in Rs.) Nil                    |                   |   |                   |                   |  |
|-------------------------------------|--|-------------------|---|-------------------|-------------------|--|
| for the Financial<br>Year. (in Rs.) | Total Amount<br>to Unspent C<br>as per section | SR Account        | Amount transferred to any fund specified under Schedule VII as per second proviso to section 135(5) |                   |                   |  |
|                                     | Amount   | Date of transfer  | Name of the Fund  | Amount            | Date of transfer  |  |
| 39,24,212                           | Not<br>required                                | Not<br>Applicable | Not required  | Not<br>Applicable | Not<br>Applicable |  |

(b) Details of CSR amount spent against ongoing projects for the financial year:

| 1     | 2                          | 3  | 4                         | 5                        | 6                   | 7  | 8  | 9   | 10   | 11   |
|-------|----------------------------|--|---------------------------|--------------------------|---------------------|--|--|---|--|--|
| S.No. | Name<br>of the<br>Project. | Item from<br>the list of<br>activities<br>in<br>Schedule<br>VII to the<br>Act. | Local<br>area<br>(Yes/No) | Location of the project. | Project<br>duration | Amount<br>allocated<br>for the<br>project<br>(in Rs.). | Amount<br>spent in<br>the<br>current<br>financial<br>Year (in<br>Rs.). | Amount<br>transferred<br>to Unspent<br>CSR<br>Account for<br>the project<br>as per<br>Section | Mode of<br>Implementation<br>- Direct<br>(Yes/No). | Mode of Implementation - Through Implementing Agency |

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|                |  |  | State | District |  |  |  | 135(6) (in |  | CSR          |
|----------------|--|--|-------|----------|--|--|--|------------|--|--------------|
|                |  |  |       |          |  |  |  | Rs.)       |  | Registration |
|                |  |  |       |          |  |  |  |            |  | number.      |
|                |  |  |       |          |  |  |  |            |  |              |
|                |  |  |       |          |  |  |  |            |  |              |
|                |  |  |       |          |  |  |  |            |  |              |
| Not Applicable |  |  |       |          |  |  |  |            |  |              |

(c) Details of CSR amount spent against other than ongoing projects for the financial year:-

| 1          | 2   | 3  | 4  |                    | 5                         | 6   | 7  |  | 8               |
|------------|---|--|--|--------------------|---------------------------|---|----|--|-----------------|
| Sr.<br>No. | Name of the<br>Project  | ct from the list of (Yes/ project Amount spent for |  |                    | Mode of implemen tation - | Mode of implementation - Through implementing agency. |    |  |                 |
|            |   | s in<br>schedul<br>e VII to<br>the Act.            | chedul<br>VII to State District project (in Rs.) | Direct<br>(Yes/No) | Name                      | CSR<br>registration<br>number                         |    |  |                 |
| 1          | Expenditure on Salary of the staff and Fuel expenses for the vehicles being used for three Healthcare projects (i) DWAI (Drugs and Wellness for All in Indigence Project, whereby medicines are collected from households and distributed free of cost to poor and needy people (ii) DOST (Doorstep Oral Screening & Testing) Project, whereby people living in the periphery of Chandigarh City are screened against oral cancer and (iii) RAHAT (Rehabilitation at Home and Community | Promoting<br>Health<br>Care                        | Yes  | Chand<br>igarh     | Chandig<br>arh            | 18,74,409   | No | Through implementin g agency "Parivartan", which is a Trust registered under Indian Trust Act, based at Chandigarh | CSR0000592<br>9 |

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|    | Treatment) Project, under which treatment and Community Based Rehabilitation (CBR) Services for the abandoned Psychiatric Patients are provided                  |  |     |                |                |           |     |   |   |
|----|--|--|-----|----------------|----------------|-----------|-----|---|---|
| 2. | Maintaining the Shelter house (Panah) at GMCH, Sector 32, Chandigarh for patients & their attendants staying there   | Promoting<br>Health<br>Care                                      | Yes | Chand<br>igarh | Chandig<br>arh | 36,051    | Yes | 1 |   |
| 3. | Medical Equipment and Inventory Software for the Healthcare projects Drugs and Wellness for All in Indigence (DWAI) and Doorstep Oral Screening & Testing (DOST) | Promoting<br>Health<br>Care                                      | Yes | Chand<br>igarh | Chandig<br>arh | 8,679     | Yes |   |   |
| 4. | Running of<br>Training<br>Centre for<br>providing free<br>of cost training<br>in Stitching &<br>Tailoring<br>Activities for<br>needy Women                       | Promoting<br>employme<br>nt<br>enhancing<br>vocational<br>skills | Yes | Punjab         | Barnala        | 75,600    | Yes | - | - |
| 5. | Scholarship to<br>needy Girl<br>Students of<br>C.L. Aggarwal<br>DAV Model<br>School, Sector<br>7-B,<br>Chandigarh  | Promoting<br>Education   | Yes | Chand<br>igarh | Chandig<br>arh | 7,00,000  | Yes | - | - |
| 6. | Construction of a Science Lab at Govt. Girls High School, Tapa Mandi, Distt.   | Promoting<br>Education   | Yes | Punjab         | Barnala        | 12,10,066 | Yes | - | - |

# Paul Merchants Ltd.

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| Barnala,<br>Punjab |  |  |           |  |  |
|--------------------|--|--|-----------|--|--|
|                    |  |  |           |  |  |
| TOTAL              |  |  | 39,04,805 |  |  |

- d. Amount spent in Administrative Overheads: Rs. 19,407/-
- e. Amount spent on Impact Assessment, if applicable: Not Applicable
- f. Total amount spent for the Financial Year (8b+8c+8d+8e): Rs. 39,24,212/-
- g. Excess amount for set off, if any: Rs. 74,212/-

| Sr.<br>No. | Particular  | Amount (in Rs.)  |
|------------|---|--|
| (i)        | Two percent of average net profit of the company as per section 135(5)                                      | Rs. 38,39,547/- The CSR Budget had been rounded off to Rs. 38,50,000/- by the Board of Directors |
| (ii)       | Total amount spent for the Financial Year   | Rs. 39,24,212/-  |
| (iii)      | Excess amount spent for the financial year [(ii)-(i)]   | Rs. 74,212/-   |
| (iv)       | Surplus arising out of the CSR projects or programmes or activities of the previous financial years, if any | NIL  |
| (v)        | Amount available for set off in succeeding financial years [(iii)-(iv)]                                     | Rs. 74,212/-   |

9. (a) Details of Unspent CSR amount for the preceding three financial years:

| SI. | Preceding | Amount          | Amount    | Amount transfer  | red to any  | Amount      |
|-----|-----------|-----------------|-----------|------------------|-------------|-------------|
| No. | Financial | transferred to  | spent in  | fund specifie    | d under     | remaining   |
|     | Year      | Unspent CSR     | the       | Schedule VII as  | per section | to be spent |
|     |           | Account under   | reporting | 135(6), if any   |             | in          |
|     |           | section 135 (6) | Financial | Name of Amou     | nt Date of  | succeeding  |
|     |           | (in Rs.)        | Year (in  | the Fund (in Rs) | . transfer  | financial   |
|     |           |                 | Rs.)      |                  |             |             |



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years. (in Rs.)

NIL

(b) Details of CSR amount spent in the financial year for ongoing projects of the preceding financial year(s): NIL

| 1         | 2              | 3                         | 4   | 5                       | 6   | 7   | 8  | 9   |
|-----------|----------------|---------------------------|---|-------------------------|---|---|--|---|
| SI.<br>No | Projec<br>t ID | Name<br>of the<br>Project | Financial<br>Year in<br>which the<br>project was<br>commence<br>d | Project<br>duratio<br>n | Total<br>amount<br>allocate<br>d for the<br>project<br>(in Rs.) | Amount spent on the project in the reportin g Financia I Year (in Rs) | Cumulative amount spent at the end of reporting Financial Year. (in Rs.) | Status of<br>the<br>project -<br>Complete<br>d<br>/Ongoing. |
|           |                |                           | 1   | N                       | İL  | 1   |  | '   |

- 10. In case of creation or acquisition of capital asset, furnish the details relating to the asset so created or acquired through CSR spent in the financial year (asset-wise details). Not Applicable as no asset has been created or acquired during the financial year under review.
  - (a) Date of creation or acquisition of the capital asset(s).
  - (b) Amount of CSR spent for creation or acquisition of capital asset.
  - (c) Details of the entity or public authority or beneficiary under whose name such capital asset is registered, their address etc.
  - (d) Provide details of the capital asset(s) created or acquired (including complete address and location of the capital asset).

Specify the reason(s), if the company has failed to spend two per cent of the average net profit as per section 135(5): **Not Applicable** 

SD/-

Vigyan Prakash Arora Independent Director, Member CSR Committee SD/-Sat Paul Bansal Chairman, CSR Committee

For & On Behalf of the Board

For & On Behalf of the Board

SD/-(RAJNEESH BANSAL) MANAGING DIRECTOR (DIN 00077230) SD/-(RITESH VAID) WHOLE TIME DIRECTOR (DIN 09433856)

PLACE: CHANDIGARH Date: August 11, 2023



## **Annexure D-8**

## **DECLARATION OF THE MANAGING DIRECTOR**

This is to certify that the Company has laid down Code of Conduct for all Board Members and Senior Management of the Company and the copy of the same is uploaded on the website of the Company <a href="https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2023/02/PML-Code-of-Conduct.pdf">https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2023/02/PML-Code-of-Conduct.pdf</a>. Further certified that the Members of the Board of Directors and Senior Management Personnel have affirmed having complied with the code applicable to them during the year ended March 31, 2023.

Place: CHANDIGARH Date: 11-08-2023

SD/-RAJNEESH BANSAL Managing Director DIN- 00077230



## **ANNEXURE D-9**

## REPORT ON CORPORATE GOVERNANCE

## 1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

Company's Corporate Governance Model reflects its ethical values, transparent policies, its belief in trusteeship and accountability and forms the foundation of Company's business. The Company takes pride in the fact that it has set high standards of exemplary governance and continues to lay emphasis on compliance, accountability and integrity. Company's philosophy on Corporate Governance aims to ensure establishing and practicing a sound system of good corporate governance which will not only meet Company's objectives but will render assistance to the management in managing the company's business in an ethical, compliant, efficient and transparent manner for achieving the corporate objectives so as to provide services to the utmost satisfaction of the customer and to conduct business in a manner which adds value to the Company's brand and all its stakeholders like shareholders, employees, customers, suppliers, vendors, Society and the Government. The Company believes that good corporate governance is essential to attain long term goals and mission of the Company. It is Company's belief that ethics and business go together. The Code of conduct implemented by the Company places high premium on ethics. To ensure governance of high standards, the composition of the Board of Directors of the Company is optimum with each member bringing in expertise in their respective domains. Adequate information and documents are made available to the members of the Board and Board Committees to enable them to discharge their fiduciary duties in an efficient manner. Senior Management Personnel make disclosures to the Board periodically regarding their dealings in the Company's shares, if any, and they make disclosures of all their material, financial or commercial transactions, if any, done directly or indirectly or on behalf of third parties, where they have personal interest that may have a potential conflict with the interest of the company at large. Material operational and financial information is disseminated to the Stock Exchange and stakeholders on timely basis so that no false market in the shares of the Company is created. Further, proper internal controls are in place to ensure that the business and operations of the Company are conducted in a most efficient manner.

## 2. **BOARD OF DIRECTORS**

#### (a) Composition and category of Directors as on 31-03-2023:-

| Promoter Directors                  | 3   |
|-------------------------------------|---|
| Non-Promoter Directors              | 6   |
| Executive Directors                 | 2 (One Managing Director, One Executive Director) |
| Non- Executive Directors            | 7   |
| Independent Non-Executive Directors | 5   |
| Nominee Directors                   | 0   |



| Institution Represented (whether as lender or as | Not Applicable |
|--|----------------|
| equity investor)                                 |                |
|  |                |

The strength of Board was 9 (Nine) Directors as on 31<sup>st</sup> March 2023. The Board consists of 3 Promoter Directors and 6 non-Promoter Directors. Further, the Board consisted of One Managing Director, One Executive Director, Two non-Executive non-independent Directors and Five Non-Executive Independent Directors as on 31<sup>st</sup> March 2023.

The Non-Executive Independent Directors with their diverse knowledge, vast experience and relevant expertise bring in their independent judgment, knowledgeable and professional view to the deliberations and decision making process of the Board.

Apart from the sitting fees and reimbursement of traveling expenses being paid for attending Board / Committee Meetings, wherever applicable, the non-executive independent Directors did not have any material pecuniary relationship or transactions with the Company during the year 2022-23 or even after the close of Financial year upto the date of this report.

The Company has a Non Executive Chairman, appointed by the Board of Directors and the Shareholders of the Company. The Company duly meets the requirements relating to the composition of Independent and non-Independent Directors and Executive and Non Executive Directors on the Board of Directors. The Composition of the Board as on 31.03.2023 is given below:-

| 1 | Mr. Rajneesh Bansal                            | Promoter, Managing Director              |  |  |
|---|--|--|--|--|
| 2 | Mr. Sat Paul Bansal                            | Promoter, Non- Executive Non Independent |  |  |
|   |  | Director, Chairman                       |  |  |
| 3 | Mrs. Sarita Rani Bansal                        | Promoter, Non- Executive Non Independent |  |  |
|   |  | Director                                 |  |  |
| 4 | Mr. Ritesh Vaid Designated Whole Time Director |  |  |  |
| 5 | Mr. Vigyan Prakash Arora                       | Non-Executive Independent Director       |  |  |
| 6 | Mr. Ajay Arora                                 | Non-Executive Independent Director       |  |  |
| 7 | Mr. Dilbag Singh Sidhu                         | Non-Executive Independent Director       |  |  |
| 8 | Mr. Inder Sain Negi                            | Non-Executive Independent Director       |  |  |
| 9 | Mr. Jeewan Lal Negi                            | Non-Executive Independent Director       |  |  |

There is no nominee director representing any Institution.



## (b) The attendance of each Director at Board Meetings during FY 2022-23 and at the Last Annual General Meeting:-

| NAME  | Sat Paul<br>Bansal  Chairman and<br>Non-<br>Executive Director | Rajneesh<br>Bansal<br>Executive<br>(Managing<br>Director) | Sarita Rani<br>Bansal  Non- Executive Non Independent Director | Vigyan<br>Prakash<br>Arora<br>Non-<br>Executive<br>Independent<br>Director | Dilbag Singh<br>Sidhu  Non- Executive Independent Director |
|---|--|---|--|--|--|
| Board Meetings<br>attended during the<br>year       | 4  | 4   | 4  | 4  | 3  |
| Attendance at the last<br>AGM<br>held on 29.09.2022 | NO   | YES   | No   | YES  | NO   |

| NAME                                     | Ajay<br>Arora                            | Dharam Pal<br>Sharma   | Inder Sain<br>Negi                           | Jeewan Lal<br>Negi                           | Ritesh Vaid   |
|--|--|--|--|--|---|
| CATEGORY                                 | Non-Executive<br>Independent<br>Director | Designated<br>Whole Time<br>Director<br>(Resigned<br>w.e.f.<br>10.08.2022) | Non-<br>Executive<br>Independent<br>Director | Non-<br>Executive<br>Independent<br>Director | Appointed<br>as<br>Designated<br>Whole Time<br>Director<br>w.e.f.<br>10.02.2022 |
| Board Meetings attended during the year  | 4  | 2  | 3  | 3  | 4   |
| Attendance at the AGM held on 29.09.2022 | YES                                      | No   | NO   | YES  | YES   |



## (c) Number of Other Board of directors or Committees in which a Director is a Member or Chairperson

|                          | Directorship           | s  | Committee posi<br>and unlisted p<br>Companies,<br>deemed publ<br>accordance wit<br>26(1) of Listing | oublic limited<br>including<br>ic co. (In<br>th Regulation<br>Regulations) |           |
|--------------------------|------------------------|--|---|--|-----------|
| Name of Director         | In listed<br>Companies | In unlisted public limited Companies (Including deemed public companies) | In private<br>limited<br>Companies<br>(Including<br>Section 8<br>Companies)                         | As<br>Chairperson  | As Member |
| Mr. Rajneesh Bansal      | 1                      | 2  | 5   | 0  | 3         |
| Mr. Sat Paul Bansal      | 1                      | 2  | 3   | 0  | 1         |
| Mr. Sarita Rani Bansal   | 1                      | 1  | 4   | 0  | 0         |
| Mr. Vigyan Prakash Arora | 1                      | 2  | 2   | 2  | 4         |
| Mr. Dilbag Singh Sidhu   | 1                      | _  | 1   | 0  | 1         |
| Mr. Ajay Arora           | 2                      | 2  | 0   | 1  | 3         |
| Mr. Inder Sain Negi      | 1                      | 0  | 0   | 0  | 0         |
| Mr. Jeewan Lal Negi      | 1                      | 0  | 0   | 0  | 0         |
| Mr. Ritesh Vaid          | 1                      | 0  | 0   | 0  | 0         |

#### Note:

- 1. The Directorships held by Directors as mentioned above, include Directorships in the Private Limited Companies and Companies registered under Section 8 of the Companies Act, 2013, but do not include Directorships in Foreign Companies.
- 2. Directorships and Committee positions in listed companies include directorship and Committee positions in this Entity i.e. Paul Merchants Limited also.
- 3. The above information is as at 31.03.2023.
- 4. None of the directors holds office as a director, including as alternate director, in more than twenty Companies at the same time. None of them has directorships in more than ten public companies or Seven Listed Companies. For reckoning the limit of public companies, directorships of private companies that are either holding or subsidiary company of a public company are also included.
- 5. As per declarations received from them, none of the directors serves as an Independent director in more than seven listed companies. Further, the whole-time directors in the Company do not serve as an independent director in more than three listed companies. No independent director of the Company holds the position of Whole Time Director in any Company.
- 6. None of the directors was a member in more than ten committees, nor a Chairman in more than five committees across all listed companies in which he was a director. For the purpose of considering the limit of the committees on which a director can serve as a member, all public limited companies, whether listed or not, have been included and all other companies including private limited companies, foreign companies, high value debt listed entities and companies under section 8 of the Companies Act, 2013 have been excluded. For the purpose of determination of limit, chairpersonship and membership of the Audit committee and the Stakeholders' Relationship Committee alone have been considered in accordance with Regulation 26(1) of the Listing Regulations. A Director holding the position of Chairman in a Committee has been counted as a member of the said committee also.

## Names of the Listed Entities where the person is a director and the category of directorship as on 31-03-2023:-

| Name of Director            | Name of the Listed<br>Company | Category of directorship   |
|-----------------------------|-------------------------------|--|
| Sh. Rajneesh Bansal         | Paul Merchants Limited        | Managing Director<br>(Promoter)                                      |
| Sh. Sat Paul Bansal         | Paul Merchants Limited        | Chairman and Non-Executive Non<br>Independent Director<br>(Promoter) |
| Smt. Sarita Rani Bansal     | Paul Merchants Limited        | Non-executive Non Independent Director (Promoter)                    |
| Sh. Vigyan Prakash<br>Arora | Paul Merchants Limited        | Non-executive Independent Director                                   |
| Sh. Dilbag Singh Sidhu      | Paul Merchants Limited        | Non-executive Independent Director                                   |



| Sh. Ajay Arora      | Paul Merchants Limited, | Non-executive Independent Director           |
|---------------------|-------------------------|--|
|                     | Samrat Forgings Limited | Non-executive Independent Director           |
| Sh. Inder Sain Negi | Paul Merchants Limited  | Non-executive Independent Director           |
| Sh. Jeewan Lal Negi | Paul Merchants Limited  | Non-Executive Independent Director           |
| Sh. Ritesh Vaid     | Paul Merchants Limited  | Whole Time Director & Designated<br>Director |

## (d) NUMBER OF BOARD MEETINGS HELD AND DATES ON WHICH HELD:

During the Financial year 2022-23, 4 (Four) Board Meetings were held and 1 (One) Independent Directors meeting was held.

The dates on which the Board Meetings were held are:-

12/05/2022, 10/08/2022, 14/11/2022 and 09/02/2023

Independent Directors meeting was held on 09-02-2023.

During the year under review, the gap between two Board meetings did not exceed 120 days as per Regulation 17 (2) of the SEBI (LODR) Regulations, 2015 and Section 173 of the Companies Act, 2013.

The attendance at the Board Meetings during the Financial Year 2022-23 is given below:-

| Name                        | Title                              | No. of<br>Meetings<br>held | No. of<br>Meetings<br>attended |
|-----------------------------|------------------------------------|----------------------------|--------------------------------|
| Mr. Vigyan Prakash<br>Arora | Non Executive Independent Director | 4                          | 4                              |
| Mr. Dilbag Singh<br>Sidhu   | Non Executive Independent Director | 4                          | 3                              |
| Mr. Ajay Arora              | Non Executive Independent Director | 4                          | 4                              |
| Mr. Inder Sain Negi         | Non Executive Independent Director | 4                          | 3                              |
| Mr. Jeewan Lal<br>Negi      | Non Executive Independent Director | 4                          | 3                              |
| Mr. Rajneesh<br>Bansal      | Managing Director                  | 4                          | 4                              |
| Mr. Sat Paul Bansal         | Chairman, Non Executive Director   | 4                          | 4                              |
| Mr. Ritesh Vaid             | Designated Whole Time Director     | 4                          | 4                              |

| PAUL | M | FRC | HANTS | hrd. |
|------|---|-----|-------|------|
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|-------|--------|------|--------------------------------|----------------------|--------------|
| Mrs.  | Sarita | Rani | Non Executive Director         | 4                    | 4            |
| Bans  | al     |      |                                |                      |              |
| Mr.   | Dharam | Pal  | Designated Whole Time Director | 2                    | 2            |
| Sharr | ma     |      | (Resigned w.e.f. 10.08.2022)   |                      |              |

## (e) <u>RELATIONSHIP BETWEEN DIRECTORS INTER SE</u>

- (i) Mr. Rajneesh Bansal, Managing Director of the Company is son of Sh. Sat Paul Bansal and Mrs. Sarita Rani Bansal, Directors of the Company.
- (ii) Mrs. Sarita Rani Bansal, Non Executive Non Independent Director is the wife of Sh. Sat Paul Bansal and mother of Mr. Rajneesh Bansal, Directors of the Company.
- (iii) Mr. Sat Paul Bansal, Non Executive Non Independent Director is the Husband of Mrs. Sarita Rani Bansal and Father of Mr. Rajneesh Bansal, Director of the Company.
- (iv) No other directors are related to each other in any manner.

The above information is as on 31-03-2023.

## (f) <u>NUMBER OF SHARES AND CONVERTIBLE INSTRUMENTS HELD BY NON-</u> EXECUTIVE DIRECTORS

- (i) Shares held by non-executive non-independent directors of the Company:-
  - Mrs. Sarita Rani Bansal:- She held 345600 (33.62%) Equity Shares in the Company as on 31.03.2023. She does not hold any shares in the Company on beneficial basis.
  - o Mr. Sat Paul Bansal:-He held 5240 (0.51%) Equity Shares in the Company as on 31.03.2023. He does not hold any shares in the Company on beneficial basis.
  - o There is no other non-executive non-independent director of the Company
- (ii) Shares held by non-executive independent directors of the Company:-

No non-executive independent director of the Company holds any shares in the Company either by himself or on beneficial basis.

(iii) The Company has not issued any convertible instruments till date. Hence information in this regard is NIL

## (g) <u>WEBLINK WHERE DETAILS OF FAMILIARISATION PROGRAMMES IMPARTED TO</u> INEPENDENT DIRECTORS IS DISCLOSED

Your Company follows a structured orientation and familiarization programme through various programs / presentations for Independent Directors with a view to update them



on all the matters concerning the Company. Periodic presentations are made at the Board Meetings on nature of the industry in which the Company operates, business model, roles, rights, responsibilities of independent directors, Company's strategy, operations, product offerings and such other areas as may arise from time to time. The details of familiarisation programme policy has been posted on the website of the Company under link https://www.paulmerchants.net/paulmerchants/wpcontent/uploads/2022/08/Familiarisation-Programme-Policy.pdf details and familiarisation programme imparted during the Financial Year 2022-23 have been posted https://www.paulmerchants.net/paulmerchants/wpunder the web link: content/uploads/2023/02/Fimarilization-Prg-2022-23.pdf

## (h) <u>CHART SETTING OUT THE SKILLS/EXPERTISE/COMPETENCE OF THE BOARD OF DIRECTORS:</u>

| id<br>re<br>bu | ore skills/expertise/ competencies entified by the board of directors as quired in the context of its isiness(es) and sector(s) for it to nction effectively |  |
|----------------|--|--|
| 1.             | Ability to understand Financial Markets especially Forex Markets   | As per the Board, all these skills/expertise/ competencies are |
| 2.             | Ability to understand Regulatory/Statutory framework applicable to the Company   | ·  |
| 3.             | Quick decision making  |  |
| 4.             | Understanding of Company's business verticals  |  |
| 5.             | Experience in developing policies and processes relating to corporate governance   |  |
| 6.             | Leaderships skills for guiding the management team   |  |
| 7.             | Ability to formulate long term and short term business strategies  |  |
| 8.             | Ability to understand Financial Statements   |  |

Names of directors as on 31.03.2023, who have such skills / expertise / competence:-

| 1. Ability to understand Financial | Mr. Rajneesh Bansal, Mr. Sat Paul       |
|------------------------------------|---|
| Markets especially Forex Markets   | Bansal, Mr Vigyan Prakash Arora, Mr.    |
|                                    | Ajay Arora, Mr. Dilbag Singh Sidhu, Mr. |

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|--|---|
|  | Ritesh Vaid, Mr. Jeewan Lal Negi and    |
|  | Mr. Inder Sain Negi                     |
|  | · ·                                     |
| 2. Ability to understand                       | Mr. Rajneesh Bansal, Mr. Sat Paul       |
| Regulatory/Statutory framework                 | Bansal, Mr Vigyan Prakash Arora, Mr.    |
| applicable to the Company                      | Ajay Arora, Mr. Dilbag Singh Sidhu, Mr. |
|  | Ritesh Vaid, Mr. Jeewan Lal Negi and    |
|  | Mr. Inder Sain Negi                     |
|  | Wil. Ilider Sailt Negi                  |
| 3. Quick decision making                       | All the 9 directors of the Company      |
| or quien docioion maining                      | 7 th the 6 th decree of the 6 th party  |
| 4. Understanding of Company's                  | All the 9 directors of the Company      |
| business verticals                             | , and the desire of the demparty        |
|  |   |
| 5. Experience in developing policies           | Mr. Sat Paul Bansal, Mr. Rajneesh       |
| and processes relating to corporate            | Bansal, Mr. Ajay Arora, Mr Vigyan       |
| governance                                     | Prakash Arora, Mr Jeewan Lal Negi, Mr.  |
| <b>3</b> • • • • • • • • • • • • • • • • • • • | Inder Sain Negi and Mr. Ritesh Vaid     |
|  | J                                       |
| 6. Leaderships skills for guiding the          | All the 9 directors of the Company      |
| management team                                | , ,                                     |
|  |   |
| 7. Ability to formulate long term and          | Mr. Sat Paul Bansal, Mr. Rajneesh       |
| short term business strategies                 | Bansal, Mr Vigyan Prakash Arora, Mr.    |
| _  | Ritesh Vaid and Mr. Ajay Arora          |
|  | rateon valuation with righty ratera     |
| 8. Ability to understand Financial             | Mr. Rajneesh Bansal, Mr. Sat Paul       |
| Statements                                     | Bansal, Mr Vigyan Prakash Arora, Mr.    |
|  | Ajay Arora, Mr. Dilbag Singh Sidhu, Mr. |
|  | Ritesh Vaid, Mr. Jeewan Lal Negi and    |
|  |   |
|  | Mr. Inder Sain Negi                     |
|  |   |

## (i) CONFIRMATION BY THE BOARD REGARDING INDEPENDENT DIRECTORS

The Board of Directors do hereby confirm that in the opinion of the board, the independent directors fulfill the conditions specified vide SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 and as per Companies Act, 2013 and are independent of the management.

## (j) <u>DETAILED REASONS FOR THE RESIGNATION OF ANY INDEPENDENT</u> DIRECTOR, WHO RESIGNS BEFORE THE EXPIRY OF HIS/HER TENURE ALONG

## WITH A CONFIRMATION BY SUCH DIRECTOR THAT THERE ARE NO OTHER MATERIAL REASONS OTHER THAN THOSE PROVIDED

There was no Independent director of the Company who resigned during the year under review before the expiry of his/her term.

### 3. AUDIT COMMITTEE

#### a. Terms of Reference of Audit Committee:

This Committee has been constituted in compliance with Section 177 of the Companies Act, 2013 read along with the applicable Rules thereto and Regulation 18 of the Securities and Exchange Board of India, (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), as amended from time to time. Any amendment in the said Acts/Regulations at any point of time in future shall be automatically deemed to be incorporated herein.

#### **Powers of the Audit Committee**

The powers of the Audit Committee shall include the following:-

- 1. To investigate any activity within the terms of reference
- 2. To seek information from any employee
- To obtain outside legal or other professional advice
- 4. To secure attendance of outsiders with relevant expertise, if it considers necessary
- 5. The Audit Committee may call for the comments of the auditors about internal control systems, the scope of audit, including the observations of the auditors and review of financial statement before their submission to the Board and may also discuss any related issues with the internal and statutory auditors and the management of the company.
- 6. The Audit Committee shall have authority to investigate into any matter in relation to the items specified in sub-section (4) of Section 177 of the Act or referred to it by the Board or mandated under the Act or the Listing Regulations, from time to time and for this purpose shall have power to obtain professional advice from external sources and have full access to information contained in the records of the company
- 7. The auditors of a company and the key managerial personnel shall have a right to be heard in the meetings of the Audit Committee when it considers the auditor's report but shall not have the right to vote

#### **Role of Audit Committee**

The role of the audit committee shall include the following:

A. The role of the audit committee shall include the following:

- (1) Overseeing the listed entity's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible:
- (2) recommendation for appointment, remuneration and terms of appointment of auditors of the listed entity;
- (3) approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- (4) reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval, with particular reference to:
  - a. matters required to be included in the director's responsibility statement to be included in the board's report in terms of clause (c) of sub-section (3) of Section 134 of the Companies Act, 2013;
  - b. changes, if any, in accounting policies and practices and reasons for the same;
  - c. major accounting entries involving estimates based on the exercise of judgment by management;
  - d. significant adjustments made in the financial statements arising out of audit findings;
  - e. compliance with listing and other legal requirements relating to financial statements;
  - f. disclosure of any related party transactions;
  - g. modified opinion(s) in the draft audit report;
- (5) reviewing, with the management, the quarterly financial statements before submission to the board for approval;
- (6) reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue or preferential issue or qualified institutions placement, and making appropriate recommendations to the board to take up steps in this matter;
- (7) reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- (8) approval or any subsequent modification of transactions of the listed entity with related parties; provided that only those members of the audit committee, who are independent directors, shall approve related party transactions;
- (9) scrutiny of inter-corporate loans and investments;
- (10) valuation of undertakings or assets of the Company, wherever it is necessary;
- (11) evaluation of internal financial controls and risk management systems;
- (12) reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;

- (13) reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- (14) discussion with internal auditors of any significant findings and follow up there on;
- (15) reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- (16) discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- (17) to look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- (18) to review the functioning of the Vigil Mechanism/Whistle Blower Mechanism;
- (19) to approve appointment of Chief Financial Officer after assessing the qualifications, experience and background, etc. of the candidate;
- (20) To grant omnibus approval for related party transactions proposed to be entered into by the listed entity subject to the conditions as laid down in Listing Regulations and the Act, if any
- (21) To review the utilization of loans and/ or advances from/investment by the Company in the subsidiary exceeding rupees 100 crore or 10% of the asset size of the subsidiary, whichever is lower including existing loans / advances / investments existing as on the date of coming into force of this provision.
- (22) To consider and comment on rationale, cost-benefits and impact of schemes involving merger, demerger, amalgamation etc., on the Company and its shareholders
- (23) In case of transaction, other than transactions referred to in section 188, and where Audit Committee does not approve the transaction, it shall make its recommendations to the Board
- (24) In case any transaction involving any amount not exceeding one crore rupees is entered into by a director or officer of the company without obtaining the approval of the Audit Committee and it is not ratified by the Audit Committee within three months from the date of the transaction, such transaction shall be voidable at the option of the Audit Committee
- (25) To carry out any other function as is entrusted to it by the Board of Directors of which has been mandated under the Law.
- B. The audit committee shall mandatorily review the following information:
  - 1. management discussion and analysis of financial condition and results of operations;
  - 2. management letters / letters of internal control weaknesses issued by the statutory auditors;
  - 3. internal audit reports relating to internal control weaknesses; and
  - 4. the appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.
  - 5. statement of deviations:



- a. quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1).
- b. annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7).

## **Composition of Audit Committee**

- a. The audit committee shall have minimum three directors as members.
- b. At least Two-thirds of the members of audit committee shall be independent directors.
- c. All members of audit committee shall be financially literate and at least one member shall have accounting or related financial management expertise in the light of explanation given in the SEBI Regulations. Majority of members of Audit Committee including its Chairperson shall be persons with ability to read and understand, the financial statement
- d. The chairperson of the audit committee shall be an independent director and he shall be present at Annual general meeting to answer shareholder queries
- e. The Company Secretary shall act as the secretary to the audit committee
- f. The audit committee at its discretion shall invite the finance director or head of the finance function, head of internal audit and a representative of the statutory auditor and any other such executives to be present at the meetings of the committee. Provided that occasionally the audit committee may meet without the presence of any executives of the listed entity.

#### Meetings of the audit committee

Meetings of the Audit Committee shall be conducted in the following manner:

- a. The audit committee shall meet at least four times in a year and not more than one hundred and twenty days shall elapse between two meetings.
- b. The quorum for audit committee meeting shall either be two members or one third of the members of the audit committee, whichever is greater, with at least two independent directors.
- c. The audit committee shall have powers to investigate any activity within its terms of reference, seek information from any employee, obtain outside legal or other professional advice and secure attendance of outsiders with relevant expertise, if it considers necessary.

## b. Composition of Audit Committee, Name Of Members And Chairperson:-

As on 31.03.2023, the Audit Committee of the Company comprises of 3 non-executive Independent Directors, who are well qualified and financially literate. Following is the composition of the Audit Committee:



| Shri Vigyan Prakash Arora | Non Executive Independent Director, Chairman  |
|---------------------------|---|
| Shri Dilbag Singh Sidhu   | Non Executive Independent Director, Member    |
| Shri Ajay Arora           | Non Executive Independent Director, Member    |
| Sh. Hardam Singh          | Company Secretary, Secretary to the Committee |

Mr. Vigyan Prakash Arora is the Chairman who has relevant Accounts and related financial management expertise as well as qualification. Mr. Dilbag Singh Sidhu and Mr. Ajay Arora are other two members. All members of audit committee are financially literate.

The Company Secretary acts as a Secretary of the Committee.

## c. Meetings of Audit Committee and attendance during the year 2022-23

4 meetings of the Audit Committee have been held during the year 2022-23 on the following dates:

11/05/2022, 09/08/2022, 14/11/2022, 08/02/2023.

The attendance at the Audit Committee Meetings during the Financial Year 2022-23 is given below:

| Name                     | Title   | No. of<br>Meetings<br>held | No. of<br>Meetings<br>attended |
|--------------------------|---|----------------------------|--------------------------------|
| Mr. Vigyan Prakash Arora | Non Executive Independent Director, Chairman  | 4                          | 4                              |
| Mr. Dilbag Singh Sidhu   | Non Executive Independent Director, Member    | 4                          | 3                              |
| Mr. Ajay Arora           | Non Executive Independent Director, Member    | 4                          | 4                              |
| Mr. Hardam Singh         | Company Secretary, Secretary to the Committee | 4                          | 4                              |

## 4. NOMINATION AND REMUNERATION COMMITTEE

## (a) TERMS OF REFERENCE:-

- **a.** To formulate and recommend to the Board, a Nomination and Remuneration Policy of the Company as per the Companies Act, 2013, applicable RBI Guidelines and Regulation 19(4) of Listing Regulations, as amended from time to time.
- **b.** To recommend addition/modification to the Nomination & Remuneration Policy to the Board from time to time.
- c. To formulate the criteria for determining qualifications, positive attributes and

independence of a director and recommend to the board of directors a policy relating to, the remuneration for the directors, Key Managerial Personnel and other employees as per the Companies Act, 2013, applicable RBI Guidelines and Regulation 19(4) of Listing Regulations, 2015, as amended from time to time

- **d.** To formulate criteria for evaluation of performance of independent directors and the board of directors
- e. To devise a policy on diversity of board of directors
- f. To identify persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the board of directors their appointment and removal and to specify the manner for effective evaluation of performance of Board, its committees and individual directors to be carried out either by the Board or by Nomination and Remuneration Committee or by an independent external agency and to review its implementation and compliance
- g. To recommend whether to extend or continue the term of appointment of independent directors, on the basis of the report of performance evaluation of independent directors
- **h.** To recommend to the Board, appointment and removal of Directors, KMPs and Senior Management Personnel.
- i. To recommend to the board, all remuneration, in whatever form, payable to senior management
- j. To oversee familiarisation programmes for directors.
- **k.** To perform such other duties and responsibilities as may be consistent with the provisions of the Companies Act, Listing Regulations or any applicable Statute as the Committee may deem appropriate after the approval of the Board or as may be directed by the Board from time to time.

#### (b) COMPOSITION, NAMES OF MEMBERS AND CHAIRPERSON:-

Following was the composition of the Nomination and Remuneration Committee as on 31-03-2023:

| Sh. Dilbag Singh Sidhu     | Non Executive Independent Director, Chairman  |
|----------------------------|---|
| Sh. Inder Sain Negi        | Non Executive Independent Director, Member    |
| Shri. Vigyan Prakash Arora | Non Executive Independent Director, Member    |
| Sh. Hardam Singh           | Company Secretary, Secretary to the Committee |

## (c) MEETINGS AND ATTENDANCE DURING THE YEAR:-

During the Financial year 2022-23, 4 (Four) meetings of the Nomination and Remuneration Committee were held on:-

28/04/2022, 28/07/2022, 19/10/2022 and 20/01/2023.



The attendance at the Nomination and Remuneration Committee Meetings during the Financial year 2022-23 is given below:

| Name                     | Title   | No. of<br>Meetings<br>held | No. of<br>Meetings<br>attended |
|--------------------------|---|----------------------------|--------------------------------|
| Mr. Dilbag Singh Sidhu   | Non-Executive Independent Director, Chairman  | 4                          | 2                              |
| Mr. Vigyan Prakash Arora | Non-Executive Independent Director, Member    | 4                          | 4                              |
| Mr. Inder Sain Negi      | Non-executive Independent Director, Member    | 4                          | 4                              |
| Mr. Hardam Singh         | Company Secretary, Secretary to the Committee | 4                          | 4                              |

#### (d) PERFORMANCE EVALUATION CRITERIA FOR INDEPENDENT DIRECTORS:-

- i. Experience and ability to contribute to the decision making process
- ii. Problem solving approach and guidance to the Management
- iii. Attendance and Participation in the Meetings
- iv. Personal competencies as per Chart given in the Nomination and Remuneration Policy and contribution to strategy formulation
- v. Contribution towards statutory compliances, monitoring of controls and Corporate Governance
- vi. The evaluation of independent directors shall be done by the entire board of directors which shall include
  - (a) Performance of the directors; and
  - (b) fulfillment of the independence criteria as specified in the Companies Act and Listing Regulations and their independence from the management:

Provided that in the above evaluation, the directors who are subject to evaluation shall not participate.

#### (e) NOMINATION AND REMUNERATION POLICY:

The Nomination and Remuneration Policy of the Company is already attached as **Annexure D-1** to the Directors' Report.

#### (f) COMPLIANCE WITH FIT & PROPER CRITERIA FOR DIRECTORS

The NRC, in accordance with the Policy on 'Fit and Proper' Criteria for Directors, ensures the 'Fit and Proper' status of Directors at the time of appointment and on a continuing

basis, as prescribed by the RBI.

## 5. STAKEHOLDERS' RELATIONSHIP COMMITTEE

The Stakeholders' Relationship Committee of the Board has been constituted to look into various aspects of interest of shareholders, debenture holders and other security holders and complaints like transfer of shares, non-receipt of Share Certificates, non-receipt of Balance Sheet, non-receipt of Annual Report etc.

## (a) Name of the non-executive director heading the Committee:-

The committee is headed by Sh. Vigyan Prakash Arora, Non Executive Independent Director.

## (b) Name And Designation Of Compliance Officer

The Company Secretary Mr. Hardam Singh, is the Compliance Officer of the Company. The Compliance Officer can be contacted at:

investor.redressal@paulmerchants.net and cs@paulmerchants.net

Ph. 0172-5041760 Fax – 0172-5041713

## (c) Number of shareholders complaints received so far

1 (One) shareholder complaint had been received by the Company directly during the FY 2022-23, which was resolved.

- (d) Number of complaints not solved to the satisfaction of shareholders NIL
- (e) Number of shareholders' complaints pending NIL

## (g) Composition:

Following is the composition of the Stakeholders' Relationship Committee as on 31-03-2023:-

| Sh. Vigyan Prakash Arora | Non Executive Independent Director, Chairman   |
|--------------------------|--|
| Sh. Rajneesh Bansal      | Managing Director, Member                      |
| Sh. Sat Paul Bansal      | Non Executive Non Independent Director, Member |
| Sh. Hardam Singh         | Company Secretary, Secretary to the Committee  |



During the Financial year 2022-23 under review, 6 meetings of the Stakeholders' Relationship Committee were held on: -

27/04/2022, 27/07/2022, 18/10/2022, 19/01/2023, 14/02/2023, 29/03/2023,

The attendance at the Stakeholders' Relationship Committee Meetings during the Financial year 2022-23 is given below:-

| Name                     | Title  | No. of<br>Meetings<br>held | No. of<br>Meetings<br>attended |
|--------------------------|--|----------------------------|--------------------------------|
| Mr. Vigyan Prakash Arora | Non- Executive Independent Director, Chairman    | 6                          | 6                              |
| Mr. Sat Paul Bansal      | Non-Executive Director, Member                   | 6                          | 6                              |
| Mr. Rajneesh Bansal      | Managing Director, Member                        | 6                          | 6                              |
| Mr. Hardam Singh         | Company Secretary,<br>Secretary to the Committee | 6                          | 6                              |

#### 5A Risk Management Committee:-

The company was not required to constitute a Risk Management Committee in terms of Regulation 21 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 during the year under review, because the Company is not among top 1000 listed entities, determined on the basis of market capitalization, as at the end of the immediate previous financial year i.e. as on 31-03-2022. However, after the close of the Financial Year, the Company has constituted a Risk Management Committee, comprising Members of the Board and Senior Management Team of the Company as its members.

#### **Terms Of Reference:-**

- a. To ensure a sound and robust risk management system;
- b. To frame and recommend to the Board a risk management framework including Risk Management plan in accordance with the applicable Regulations/ guidelines and to review the same from time to time:
- c. To assess, review and monitor from time to time the risk associated with Company's business and suggest measures for mitigation of the same;

#### Quorum and other terms:



- a. The quorum of the meeting shall be either two members or one third of the total strength of the members of the Committee, whichever is higher;
- b. In the absence of the Committee chairman, the remaining members present shall elect one of themselves to chair the meeting.
- c. The Committee may invite any other members of the management from time to time:
- d. The Committee may hire any independent expert and seek their advice on the subject matters within its responsibilities;
- e. All the decisions of the Committee shall be made by majority of votes. In the event of equal votes the Chairman of the Committee shall have a casting vote;

## Frequency of Meetings:

The Committee may meet from time to time as per the requirements but it shall meet at least two times in a year.

#### Composition:

Following is the composition of the Risk Management Committee as on 23.05.2023:-

| Sr.<br>No. | Name of the Member   | Designation                |
|------------|--|----------------------------|
| 1          | Sh. Rajneesh Bansal, Managing Director                       | Chairman                   |
| 2          | Sh. Vigyan Prakash Arora, Non-Executive Independent Director | Member                     |
| 3          | Sh. Ritesh Vaid, Designated Whole Time Director              | Member                     |
| 4          | Sh. Rajesh Garg-Chief Financial Officer                      | Member                     |
| 5          | Sh. Gaurav Joshi-Assistant Vice President (IT)               | Member                     |
| 6          | Sh. Hardam Singh, Company Secretary                          | Secretary to the Committee |

During the Financial year 2022-23 under review, no meeting of the Risk Management Committee happened as the Committee was constituted only on 23.05.2023.

### 5B Senior Management:-

The details of the Senior Management of the Company as on 31.03.2023 is as under:-



| Sr. | Name                  | Designation                                      |
|-----|-----------------------|--|
| No. |                       |  |
| 1   | Mr. Ritesh Vaid       | Business Head and Designated Whole Time Director |
| 2   | Mr. Hardam Singh      | Company Secretary cum Legal Head                 |
| 3   | Mr. Rajesh Garg       | Chief Financial Officer                          |
| 4   | Mr. Gaurav Joshi      | Assistant Vice Presidents-IT                     |
| 5   | Mr. Dharam Pal Sharma | Chief Compliance Officer                         |
| 6   | Mr. Nitin Sharma      | Assistant General Manager –HR                    |
| 7   | Mr. Vikas Sharma      | AGM – Administration & Risk Management           |
| 8   | Mrs. Aarti Markan     | Chief Internal Auditor                           |

## 6. REMUNERATION OF DIRECTORS

## (a) <u>All Pecuniary Relationship Or Transactions Of The Non-Executive Directors vis a vis the Company</u>

Non-Executive Non Independent Directors:-

- 1. **Mrs. Sarita Rani Bansal:-** No Sitting fee was paid to her and there is no pecuniary relationship or transactions of Mrs. Sarita Rani Bansal with the Company during the year under review.
- 2. **Mrs. Sat Paul Bansal:-** No Sitting fee was paid to him. There is no other pecuniary relationship or transactions of Mr. Sat Paul Bansal with the Company during the year under review.

### Non-Executive Independent Directors:-

A sum of Rs. 3,82,500/- has been paid to Non Executive Independent Directors as their sitting fee during the year 2022-23 (before TDS) as per details given below:

| NAME                     | SITTING FEE<br>(In Rs.) |
|--------------------------|-------------------------|
| Sh. Dilbag Singh Sidhu   | 67,500                  |
| Sh. Vigyan Prakash Arora | 1,00,000                |
| Sh. Ajay Arora           | 1,25,000                |
| Sh. Inder Sain Negi      | 45,000                  |
| Sh. Jeewan Lal Negi      | 45,000                  |
| Total                    | 3,82,500                |

The Company has not entered into any pecuniary relationship or transactions with non-executive Independent directors of the Company during the year under review.



No other benefits, bonuses, stock options, pension, emoluments, commission, allowances etc. were paid to the Non Executive Independent Directors of the Company during the year under review. However, actual expenses incurred by them for attending the Board Meetings and Committee meetings, wherever applicable, were re-imbursed to them.

Shares held by non-executive directors as on 31-03-2023 are given below:-

| NAME                     | No. of Shares |
|--------------------------|---------------|
| Sh. Sat Paul Bansal      | 5240          |
| Smt. Sarita Rani Bansal  | 345600        |
| Sh. Dilbag Singh Sidhu   | Nil           |
| Sh. Vigyan Prakash Arora | Nil           |
| Sh. Ajay Arora           | Nil           |
| Sh. Inder Sain Negi      | Nil           |
| Sh. Jeewan Lal Negi      | Nil           |
| Total                    | 350840        |

### (b) <u>Criteria for making payments to Non-Executive Directors</u>

The non-executive non independent Directors do not draw any remuneration from the Company and non-executive independent Directors are paid sitting fee as permitted under Companies Act, 2013 for attending meetings of the Board/Committees thereof. Their Travel Arrangements for attending the Board/Committee Meetings are made by the Company and actual travelling expenses incurred by the outstation Independent Directors for attending the Board/Committee Meetings, if any, are reimbursed to them. The sitting fee is fixed as per the experience, qualifications of the respective Independent Directors.

## (c) <u>Disclosures with respect to remuneration</u>

The remuneration of the executive directors is recommended/approved by the Nomination and Remuneration Committee, reviewed and approved by Audit Committee and finally approved by the Board of Directors subject to approval by the Shareholders in General Meeting on the basis of qualification, experience, industry benchmarks, the Company's performance vis-à-vis the industry, performance track record of the executive director/ appointee(s), as per Nomination and Remuneration Policy of the Company. The Company pays remuneration to the executive directors by way of salary or as a %age of Net Profits or by way of both.

Remuneration paid to the Executive Directors and KMPs of the Company during the Financial year 2022-23 is as under:-

## Mr. Rajneesh Bansal, Managing Director

<u>Salary:-</u> Remuneration of Rs. 1,80,00,000/- has been paid to him @ Rs. 15.00 Lakhs per month in the form of salary during the Financial Year under review. In addition, rent free accommodation has also been provided to him by the Company valued at Rs. 38,91,539/- for the year under review, which includes payment of Utility bills in the said accommodation on actual usage basis.

<u>Commission:</u> A sum of Rs. 1,10,00,000/- has been paid to him as Commission for the Financial Year under review.

<u>Benefits:-</u> No other benefits, bonuses, stock options, pension, emoluments, allowances etc. were paid to him for the year under review. Reimbursement of some expenses actually spent by him in the course of his official functions has been made to him as per Company policy during the year under review.

<u>Service Contract period:</u> His Service Contract period is 5 years i.e. from 01-04-2020 till 31.03.2025

Remuneration period: - 3 years i.e. from 01-04-2022 till 31-03-2025

**Notice Period:-** His Contract Notice Period is three months.

**Severance Fees**:- No severance fees is payable to him.

**<u>Fixed Component:</u>** Fix component of his remuneration is his salary.

#### Performance Linked Incentive:-

Commission payable to the Managing Director is performance linked as the same is based upon the profits of the Company and is paid to him as decided by the Nomination and Remuneration Committee.

#### **Performance Criteria:-**

The performance criteria is as defined in the Nomination and Remuneration policy of the company.

<u>Stock Option Details:</u> No Stock Options has been given to him. He holds 294253 (28.62%) equity shares in the Company as on 31.03.2023. He does not hold any shares in the Company on beneficial basis.



The performance of the Managing Director was evaluated by the Nomination and Remuneration Committee, Board of Directors and also by the Independent Directors in their separate Meeting during the year under review. The criteria for evaluation has been disclosed separately in the Directors' Report as well as in the Nomination and Remuneration Policy annexed to this Report as **Annexure D-1**.

There are no convertible instruments issued by the Company, as such holding of Mr. Rajneesh Bansal in this regard is NIL.

Apart from Salary, rent was paid to Mr. Rajneesh Bansal during the year under review in respect of some properties, which are belonging to him and which are used by the Company as its branch offices in its ordinary course of business. Details of the same have been given in **Annexure D-5** to the Directors Report. Travel and Forex products were sold to him worth Rs. 9,37,254/- during the year under review, which was not in the nature of any contract or arrangement and the transaction was in the ordinary course of business of the Company on market rates. There is no other pecuniary relationship or transactions of Mr. Rajneesh Bansal with the Company during the year under review.

#### Sh. Dharam Pal Sharma, Designated Whole Time Director

<u>Salary:</u> Salary amounting to Rs. 3,48,404/- has been paid to him during the Financial Year under review.

<u>Commission:</u>- No commission has been paid to Sh. Dharam Pal Sharma, Designated Whole Time Director for the year under review.

<u>Other Benefits</u>:- No other benefits, bonuses, stock options, pension, emoluments, allowances etc. were paid to him for the year under review.

<u>Service Contract period:</u> His contract period was 5 years i.e. from 01-04-2020 till 31-03-2025. He has already resigned from his post w.e.f. 10.08.2022.

**Remuneration period :-** His remuneration period was 3 years i.e. from 01-04-2020 till 31-03-2023. He has already resigned from his post w.e.f. 10.08.2022.

**Notice Period:** His Contract Notice Period was two months.

**Severance Fees**:- No severance fees has been paid to him.

**<u>Fixed Component:</u>** Fix component of his remuneration was his salary.

### Performance Linked Incentive:-



In addition to the above mentioned salary and other benefits, a performance linked Incentive of Rs. 30,333/- had been paid to him for the year under review upto the date of his stay with the Company.

<u>Stock Option Details:-</u> No Stock Options was given to him. He did not hold any Equity shares in the Company either in his own name or on beneficial basis before his resignation.

There are no convertible instruments issued by the Company, as such holding of Mr. Dharam Pal Sharma in this regard was NIL.

There is no other pecuniary relationship or transactions of Mr. Dharam Pal Sharma with the Company during the year under review.

The above figures are before TDS.

Sh. Dharam Pal Sharma has resigned from the Board w.e.f. 10-08-2022.

#### Sh. Ritesh Vaid, Designated Whole Time Director

<u>Salary:</u> Salary amounting to Rs. 20,03,400/- has been paid to him during the Financial Year under review.

<u>Commission:</u>- No commission has been paid to Sh. Ritesh Vaid, Designated Whole Time Director for the year under review.

<u>Benefits</u>:- In addition to the above mentioned salary, Performance Bonus of Rs. 1,03,518/- pertaining to the FY 2021-22 has been paid to him during the FY 2022-23. Further, the Performance Bonus of Rs. 1,00,000/- for the FY 2022-23 shall be paid to him at the time of Diwali, 2023. Leave Encashment of Rs. 59,994/- has been paid to him for the financial year under review. No other benefits, bonuses, stock options, pension, emoluments, allowances etc. were paid to him for the year under review. Reimbursement of some expenses actually spent by him in the course of his official functions has been made to him as per Company policy during the year under review.

Service Contract period:- From 10.02.2022 till 30.09.2026

**Remuneration period :-** From 10.02.2022 till 31.01.2025

**Notice Period:-** His Contract Notice Period is two months.

**Severance Fees:** No severance fees is payable to him.

**<u>Fixed Component:</u>** Fix component of his remuneration is his salary.

## Performance Linked Incentive:-

In addition to the above mentioned salary and other benefits, a performance linked Incentive of Rs. 94,992/- has been paid to him for the year under review.

#### **Performance Criteria:-**

The performance of Mr. Ritesh Vaid was evaluated by the Nomination and Remuneration Committee, Board of Directors and also by the Independent Directors in their separate Meeting during the year under review. The criteria for evaluation has been disclosed separately in the Directors' Report as well as in the Nomination and Remuneration Policy annexed to this Report as **Annexure D-1**.

**Stock Option Details:-** No Stock Options has been given to him. He does not hold any Equity shares in the Company either in his own name or on beneficial basis.

There are no convertible instruments issued by the Company, as such holding of Mr. Ritesh Vaid in this regard is NIL.

There is no other pecuniary relationship or transactions of Mr. Ritesh Vaid with the Company during the year under review.

### **KEY MANAGERIAL PERSONNEL**

#### Mr. Rajesh Garg, Chief Financial Officer

<u>Salary:</u> Gross Salary amounting to Rs. 13,52,400/- has been paid to him as Chief Financial Officer in the Financial Year under review, which includes Employer's contribution to National Pension Fund.

<u>Commission:</u>- No commission has been paid to Mr. Rajesh Garg, Chief Financial Officer for the year under review.

<u>Benefits</u>:- In addition to the above mentioned salary, Performance Bonus of Rs. 10,058/-pertaining to the FY 2021-22 has been paid to him during the FY 2022-23. Further, the Performance Bonus of Rs. 65,000/- for the FY 2022-23 shall be paid to him at the time of Diwali, 2023. Leave Encashment of Rs. 39,000/- has been paid to him for the year under review. No other benefits, bonuses, stock options, pension, emoluments, allowances etc. were paid to him for the year under review. Reimbursement of some expenses actually spent by him in the course of his official functions has been made to him as per Company policy during the year under review.

**Service Contract period:** There is no fixed Service Contract period for him.

**Notice Period:-** His Notice Period is two months.



Severance Fees: No severance fees is payable to him.

**<u>Fixed Component:</u>** Fix component of his remuneration is his salary.

#### Performance Linked Incentive:-

In addition to the above mentioned salary and other benefits, a performance linked Incentive of Rs. 90,000/- has been paid to him for the year under review.

The above figures are before TDS.

### Performance Criteria:-

The performance criteria is as defined in the Nomination and Remuneration policy of the company.

The performance of the Chief Financial Officer was evaluated by the Nomination and Remuneration Committee.

#### **Stock Option Details:-**

No Stock Options has been given to him. He does not hold any equity shares in the Company either in his own name or on beneficial basis.

There are no convertible instruments issued by the Company, as such holding of Mr. Rajesh Garg in this regard is NIL.

There is no other pecuniary relationship or transactions of Mr. Rajesh Garg with the Company during the year under review.

#### Mr. Hardam Singh (Company Secretary)

<u>Salary:-</u> Gross Salary amounting to Rs. 26,53,020/- has been paid to him for the Financial Year 2022-23, which includes Employer's share towards Provident Fund and contribution towards National Pension Fund.

<u>Commission:</u>- No commission has been paid to Mr. Hardam Singh, Company Secretary for the year under review.

<u>Benefits</u>:- In addition to the above mentioned salary, Performance Bonus of Rs. 79,000/-pertaining to the FY 2021-22 has been paid to him during the FY 2022-23. Further, the Performance Bonus of Rs. 85,000/- for the FY 2022-23 shall be paid to him at the time of Diwali, 2023. Leave Encashment of Rs. 50,994/- has been paid to him for the year under review. Annual Leave Travel Concession of Rs. 2,00,000/- has been paid to him as a



reimbursement of actual amount spent by him during the year under review. No other benefits, bonuses, stock options, pension, emoluments, allowances etc. were paid to him for the year under review. Reimbursement of some expenses actually spent by him in the course of his official functions has been made to him as per Company policy during the year under review.

**Service Contract period:-** There is no fixed Service Contract period for him.

Notice Period:- His Notice Period is two months.

**Severance Fees**:- No severance fees is payable to him.

**Fixed Component:** Fix component of his remuneration is his salary.

#### Performance Linked Incentive:-

In addition to the above mentioned salary and other benefits, a performance linked Incentive of Rs. 5,76,000/- has been paid to him for the year under review.

The above figures are before TDS.

#### Performance Criteria:-

The performance criteria is as defined in the Nomination and Remuneration policy of the company.

The performance of the Company Secretary was evaluated by the Nomination and Remuneration Committee.

<u>Stock Option Details:</u> No Stock Options has been given to him. He does not hold any equity shares in the Company either in his own name or on beneficial basis.

There are no convertible instruments issued by the Company, as such holding of Mr. Hardam Singh in this regard is NIL.

There is no other pecuniary relationship or transactions of Mr. Hardam Singh with the Company during the year under review.

## 6-A. EXECUTIVE COMMITTEE

#### COMPOSITION:

An Executive Committee of the Board has been formed to look after day to day affairs of the Company as per Terms of Reference defined by the Board.

Following is the composition of the Executive Committee as on 31-03-2023:-

| Sh. Sat Paul Bansal | Non Executive Director, Chairman              |  |
|---------------------|---|--|
| Sh. Rajneesh Bansal | Managing Director, Member                     |  |
| Sh. Ritesh Vaid     | Designated Whole Time Director, Member        |  |
| Sh. Hardam Singh    | Company Secretary, Secretary to the Committee |  |

During the year under review, 15 meetings of the Executive Committee were held on following dates:-

 $18/04/2022,\ 31/05/2022,\ 04/07/2022,\ 27/07/2022,\ 12/08/2022,\ 12/09/2022,\ 06/10/2022,\ 11/11/2022,\ 01/12/2022,\ 02/01/2023,\ 04/01/2023,\ 06/02/2023,\ 21/02/2023,\ 13/03/2023$  and 29/03/2023

The attendance at the Executive Committee Meetings during the year under review is given below:-

| Name   | Title   | No. of<br>Meetings<br>held | No. of<br>Meetings<br>attended |
|--|---|----------------------------|--------------------------------|
| Mr. Sat Paul Bansal  | Non-Executive Director,<br>Chairman of the<br>Committee | 15                         | 15                             |
| Mr. Rajneesh Bansal  | Managing Director,<br>Member                            | 15                         | 15                             |
| Mr. Ritesh Vaid (Became<br>Member of the Committee w.e.f.<br>11-08-2022)       | Designated Whole<br>Time Director, Member               | 15                         | 11                             |
| Mr. Dharam Pal Sharma<br>(Remained member of the<br>Committee upto 10.08.2022) | Designated Whole<br>Time Director, Member               | 15                         | 4                              |
| Mr. Hardam Singh   | Company Secretary,<br>Secretary to the<br>Committee     | 15                         | 15                             |

## 6-B. CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

In terms of Section 135 of the Companies Act, 2013 read with the Companies (Corporate Social Responsibility Policy) Rules, 2014, the Company has constituted a Committee of the Board to be known as Corporate Social Responsibility Committee (CSR Committee):-

#### **COMPOSITION:**

Following is the composition of the CSR Committee as on 31-03-2023:-

| 1 | Sh. Sat Paul Bansal      | Non Executive Non Independent Director,<br>Chairman |  |
|---|--------------------------|---|--|
| 2 | Sh. Rajneesh Bansal      | Managing Director, Member                           |  |
| 3 | Sh. Vigyan Prakash Arora | Non Executive Independent Director, Member          |  |
| 4 | Sh. Hardam Singh         | Company Secretary, Secretary to the Committee       |  |

During the year 2022-23, 4 meetings of the CSR Committee were held on:-

26/04/2022, 26/07/2022, 17/10/2022 and 18/01/2023

The attendance at the CSR Committee Meetings during the Financial Year 2022-23 is given below:

| Name                     | Title   | No. of<br>Meetings<br>held | No. of<br>Meetings<br>attended |
|--------------------------|---|----------------------------|--------------------------------|
| Mr. Sat Paul Bansal      | Non-Executive Non Independent Director, Chairman of the Committee | 4                          | 4                              |
| Mr. Rajneesh Bansal      | Managing Director,<br>Member                                      | 4                          | 4                              |
| Mr. Vigyan Prakash Arora | Non-Executive Independent Director, Member                        | 4                          | 4                              |
| Mr. Hardam Singh         | Company Secretary,<br>Secretary to the Committee                  | 4                          | 4                              |

The following is the Board approved CSR Policy for the Company:-

### **CORPORATE SOCIAL RESPONSIBILITY POLICY**

### **INTRODUCTION**

For us at Paul Merchants Ltd ("PML"), reaching out to underserved communities is part of our rich culture. We believe in the trusteeship concept. We believe, we will be a more satisfied corporate when we operate according to the highest ethical standards, address unmet social needs, function with compassion and promote the wellbeing of citizens of this country, their communities and the entire environment. We strongly believe that a responsible corporate should go beyond the Statutory compliances and put something back into the society, which has given so much to the corporate. This entails transcending business interests and doing something for the people who are grappling with the "quality of life" challenges and working towards making a meaningful difference to them.

### **OUR VISION**

"To actively contribute to the social and economic development of the communities in which we operate. In so doing build a better, sustainable way of life for the weaker sections of society and raise the country's human development index".

PML is vigilant in its enforcement towards corporate principles and is committed towards sustainable development and inclusive growth. The company constantly strives to ensure strong corporate culture which emphasizes on integrating CSR values with business objective. It also pursues initiatives related to quality management, environment preservation and social awareness.

#### **OBJECTIVES**

The objectives of this policy are to –

- Demonstrate commitment to the common good through responsible business practices and good governance
- Actively support the state's development agenda to ensure sustainable change
- Set high standards of quality in the delivery of services in the social sector by creating robust processes and replicable models
- Engender a sense of empathy and equity among employees of PML to motivate them to give back to the society



# **APPLICABILITY**

- CSR policy of PML has been developed in line with corporate philosophy of PML, in consonance with Section 135 of the Companies Act 2013 and in accordance with the Companies (Corporate Social Responsibility Policy) Rules as amended from time to time.
- 2. The Policy shall apply to all CSR projects/programmes undertaken by the Company in India as per Schedule VII of the said Act.

### **DEFINITIONS**

- a. 'Act' means the Companies Act, 2013.
- b. 'Board' means the Board of Directors of the company;
- c. 'Corporate Social Responsibility (CSR)' means the activities undertaken by a Company in pursuance of its statutory obligation laid down in section 135 of the Act in accordance with the provisions contained in these rules, but shall not include the following, namely:
  - i. activities undertaken in pursuance of normal course of business of the company:
  - ii. any activity undertaken by the company outside India except for training of Indian sports personnel representing any State or Union territory at national level or India at international level:
  - iii. contribution of any amount directly or indirectly to any political party under section 182 of the Act;
  - iv. activities benefitting employees of the company as defined in clause (k) of section 2 of the Code on Wages, 2019 (29 of 2019);
  - v. activities supported by the companies on sponsorship basis for deriving marketing benefits for its products or services; and
  - vi. activities carried out for fulfilment of any other statutory obligations under any law in force in India.
- d. 'CSR Committee' means the committee constituted under the provisions of Section 135 of the Act;
- e. "CSR Rules" means the Companies (Corporate Social Responsibility Policy) Rules 2014, as amended from time to time.



Terms not defined hereinabove shall have similar meaning as defined under the Act read with CSR Rules.

Please note that meaning/definition of the words/ abbreviations used in this policy shall have the same meaning as defined under Section 135 of the Companies Act, 2013 read with the Companies (Corporate Social Responsibility Policy) Rules, 2014.

### **CSR BUDGET**

In Compliance with the provisions of Section 135 of the Act read with the rules made thereunder, the CSR Committee will recommend the annual budgeted expenditure to the Board as a part of the Annual Action Plan, for its consideration and approval for any Financial Year.

### **BOARD**

The Board of PML will be responsible for:

- a. approving the CSR policy as formulated by the CSR Committee
- b. ensuring that in each Financial Year the Company spends at least 2% of the average net profit, computed as per Section 198 of the Act read over with Section 2(h) of the Rules, during the three immediate preceding financial years.
- c. approving the Annual Action Plan for any financial year
- d. ensuring that every financial year funds committed by the Company for CSR activities are utilized effectively
- e. regularly monitoring the implementation of CSR policy.
- f. Such other things/matters as may be required under the Act read with the rules made thereunder.

### **CSR COMMITTEE**

- I. **Composition**: The committee will consist of three or more directors out of which, at least one will be an independent director.
  - The Board can reconstitute the committee in case of any resignation or appointment of any new member in accordance with the provisions of the Act read with CSR Rules.
- II. The CSR committee will be responsible for:
  - a. Formulating the CSR policy in compliance to Section 135 of the Act
  - b. Identifying activities to be undertaken as per Schedule VII of the Act



c. Formulating and Recommending to the Board an Annual Action Plan on CSR including CSR Budget

- d. Monitoring the CSR Policy and recommending to Board, modifications to the CSR policy as and when required.
- e. Regularly monitoring the implementation of the CSR policy
- f. Supervising the implementation of the CSR activities carried out by the Company
- g. Such other things/matters as may be required under the Act read with the rules made thereunder or delegated by the Board from time to time.

### **MONITORING AND REPORTING FRAMEWORK**

The CSR Committee shall monitor the implementation of the CSR Policy through periodic reviews of the activities undertaken by the Company under this policy. The more details are listed under guiding principles for monitoring of CSR activities.

#### **SURPLUS**

Surplus arising out of CSR activities carried out by the company will not be part of business profit of the company and it shall be treated in the following manner:

- a. ploughed back into the same project; or
- shall be transferred to the Unspent CSR Account opened by the Company, from which the said amount shall be spent in pursuance of CSR policy and annual action plan of the Company; or
- c. such surplus will be transferred to a Fund specified in Schedule VII to the Act, within a period of six months of the expiry of the financial year.

### **CFO CERTIFICATE**

An Annual Certificate from Chief Financial Officer of the Company shall be placed before the CSR Committee as well as the Board of Directors of the Company in the first meeting held after close of Financial Year in terms of Rule 4(5) of the Rules.

# GUIDING PRINCIPLES FOR SELECTION, IMPLEMENTATION AND MONITORING OF ACTIVITIES

The Company shall follow the following guiding principles for selection, implementation and monitoring of CSR Activities as well as formulation of the Annual Action Plan:

### a. Guiding principles for selection of CSR initiatives:-

- (i) CSR Committee shall recommend to the Board, the activities to be undertaken by the Company.
- (ii) The power to approve CSR activities shall vest with the Board of Directors of Paul Merchants Ltd
- (iii) All activities will be identified in an objective manner keeping in mind the ultimate beneficiaries and gauging their basic needs.
- (iv) CSR initiatives may also be taken to supplement the Central/ State Govt. Schemes
- (v) Preference shall be given to local area where the Company has its operations or has its offices or branches;
- (vi) The Company shall undertake CSR Activities only in pursuance of its CSR policy and in areas or subjects which are listed in Schedule VII of the Act as may be amended from time to time. The CSR Committee, from time to time shall choose activities out of the list to be undertaken under this policy, while recommending the Annual Action Plan and annual CSR Budget
- (vii) CSR Projects or programs or activities undertaken in India only shall be accounted as CSR Expenditure
- (viii) The Company shall not discriminate on any grounds whatsoever, including race, gender, age, ethnicity, caste, religion, domicile in implementation of its CSR activities but it may focus its CSR Activities to benefit the economically or socially weaker, or marginalised sections, of the society.
- (ix) The Company shall endeavour to maintain transparency in selection, implementation, monitoring and reporting of CSR Activities.

# b. Guiding principles for implementation of CSR initiatives:-

- (i) The Company shall ensure that all CSR Activities undertaken directly or indirectly, meet applicable standards of quality followed by Company and/or are the market standard for such activities.
- (ii) The activities which can be implemented by PML either directly or by engaging Contractors for infrastructural development shall be taken up by PML
- (iii) The activities which cannot be taken up directly by PML because of its nature, size and other limitations, shall be considered for implementation through implementing agencies, provided that the implementing agency conforms to the eligibility criteria as specified in the CSR Rules and have relevant experience and good credentials. PML may also collaborate with internationally/nationally reputed Foundations / Organizations.
- (iv) The Company shall ensure that all the CSR Activities are implemented as per the Annual Action Plan approved by the Board.



- (v) Where ongoing projects are implemented, the Board while approving the project shall lay down the total budget including year wise allocations, timelines, and manner of execution etc.
- (vi) The Board may approve CSR expenditure beyond the statutory limits as voluntary budget during any financial year.

### c. Guiding principles for monitoring of CSR initiatives:-

- (i) Monitoring of CSR projects may go concurrently with implementation, to assess if the progress is on expected lines and as per budgeted.
- (ii) Like implementation, monitoring too shall be done in project mode with continuous feedback mechanism, for mid-course correction in implementation, whenever required.
- (iii) Monitoring shall be performed by CSR Committee, which can designate a team of PML officials for this task to help mid-course correction, if required. CSR Committee can also engage the service of external agencies to monitor the implementation of CSR projects
- (iv) In compliance with the Act and to ensure that funds spent on CSR projects are creating the desired impact on the ground, the CSR Committee may implement a comprehensive Monitoring and Reporting framework, wherein the expenditure heads, geography covered, periodicity and distribution of expenditure over various heads may be monitored on regular basis.
- (v) the Board of the Company shall mandatorily disclose the composition of the CSR Committee, CSR Policy and Projects approved by the Board on the website of the Company, for public access.
- (vi) Any surplus arising out of the CSR activities shall not form part of the business profit of a company.

### d. Guiding principles for formulation of Annual Action Plan

Every year, the CSR Committee of the Company shall formulate and recommend to the Board an Annual Action Plan in pursuance of its CSR policy, which shall include the following, namely: -

- (i) the list of CSR projects or programmes that are approved to be undertaken in areas or subjects specified in Schedule VII of the Act;
- (ii) the manner of execution of such projects or programmes as specified in sub-rule (1) of rule 4;
- (iii) the modalities of utilisation of funds and implementation schedules for the projects or programmes;
- (iv) monitoring and reporting mechanism for the projects or programmes; and
- (v) details of need and impact assessment, if any, for the projects undertaken by the company:



Provided that Board may alter such plan at any time during the financial year, as per the recommendation of its CSR Committee, based on the reasonable justification to that effect.

### **PUBLICATION OF CSR POLICY**

As per the CSR Rules, the contents of the CSR Policy shall be included in the Director's Report as per the prescribed format under the Rules and same shall be displayed on the Company's website. Further details of CSR projects will be displayed on the website of the Company.

#### **REVIEW**

The CSR Committee or the Board may from time to time review the CSR Policy and suggest suitable modifications, as may be required.

Sd/-(RAJNEESH BANSAL) MANAGING DIRECTOR 12-05-2022

A Report on the CSR is already attached as **Annexure D-7** to the Directors Report.

### 7. **GENERAL BODY MEETINGS**

### (a) Location and time, where last three Annual General Meetings held:

| YEAR    | 2020               | 2021           | 2022           |
|---------|--------------------|----------------|----------------|
| Type of | AGM                | AGM            | AGM            |
| Meeting |                    |                |                |
| Date    | 29.09.2020         | 29.09.2021     | 29.09.2022     |
| Venue   | Meeting held       | Meeting held   | Meeting held   |
|         | through Video      | through Video  | through Video  |
|         | Conferencing       | Conferencing   | Conferencing   |
|         | ("VC") / Other     | ("VC") / Other | ("VC") / Other |
|         | Audio Visual Means | Audio Visual   | Audio Visual   |
|         | ("OAVM")           | Means ("OAVM") | Means ("OAVM") |
| Time    | 12.00 Noon         | 12.00 Noon     | 12.00 Noon     |
|         |                    |                |                |

# (b) Whether any Special Resolutions passed in the last three Annual General Meetings: - YES

Details of the Special Resolutions passed in the last three Annual General Meetings:-

### **Year 2020**

- 1. To approve the re-appointment of Sh. Rajneesh Bansal (DIN 00077230) as Executive Director w.e.f. 01-04-2020 and as Managing Director (a Whole Time Key Managerial Personnel) of the Company w.e.f. 01-09-2020 and to fix his remuneration for the period of 3 years i.e. from 01.04.2020 to 31.03.2023.
- 2. To approve the appointment of Sh. Dharam Pal Sharma (DIN 07284332), as Designated Whole Time Director of the Company w.e.f. 01-04-2020 and to fix his remuneration for the period of 3 years i.e. from 01.04.2020 to 31.03.2023

### **Year 2021**

1. To approve the appointment of Sh. Inder Sain Negi (DIN: 08947230) as a Non-Executive Independent Director of the Company for a term commencing from 12.11.2020 and ending on 31.10.2025.



- 2. To approve the appointment of Sh. Jeewan Lal Negi (DIN: 09166359) as a Non-Executive Independent Director of the Company for a term commencing from 08.06.2021 and ending on 31.03.2026.
- 3. To approve the appointment of Sh. Sat Paul Bansal (DIN 00077499), as a Non-Executive Non Independent Director and Chairman of the Company.
- To approve the adoption of the new set of Articles of Association in place of existing Articles of Association of the Company.
- 5. To approve the matter relating to fixation of fee for delivery of any document through a particular mode to any Member of the company requesting for the same.

# **Year 2022**

- 1. To approve the revised remuneration and terms and conditions of Sh. Rajneesh Bansal as the Managing Director of the Company.
- 2. To approve the continuation of directorship of Smt. Sarita Rani Bansal (DIN 00094504) after she attains the age of 75 years.

# (c) Whether any Special Resolution passed last year through Postal Ballot -

No Special Resolution was passed through Postal Ballot during FY 2022-23

# (d) Person who conducted the postal ballot exercise -

Not Applicable

# (e) Whether any Special Resolution is proposed to be conducted through Postal Ballot Process:-

No Special Resolution is proposed to be conducted through Postal Ballot Process at the ensuing Annual General Meeting. However, remote e-voting facility and evoting facility during the AGM shall be provided to the members in respect of all the resolutions to be passed at the ensuing AGM.

(f) Procedure for Postal Ballot: - Not applicable.



### 8. MEANS OF COMMUNICATIONS

### (a) Quarterly Results:

The Quarterly, Half yearly and Annual Results of the Company are sent to BSE Ltd in accordance with the SEBI (LODR) Regulations, 2015.

**(b)** Newspapers wherein the results normally published: - The said Results are normally published in The Financial Express (English, all India edition) and Jansatta (Hindi, Delhi edition).

### (c) Any website, where displayed:-

The Quarterly, Half yearly and Annual Results are displayed on Company's website www.paulmerchants.net. The Company's website contains a dedicated section "Investors" under which the details/information of interest to various stakeholders is displayed. The Results are also sent to BSE Ltd, which is displayed by BSE on its website http://www.bseindia.com.

### (d) Whether it also displays official news releases:

All financial and other vital official news releases and documents under the SEBI Listing Regulations are also communicated to the BSE Ltd, besides being placed on the Company's website www.paulmerchants.net.

### (e) Presentations made to the Institutional Investors or to the Analysts:

No presentations have been made to institutional investors or to the analysts during the year under review.

# (f) BSE Corporate Compliance and Listing Centre:-

All periodical compliance filings like Shareholding Pattern, Corporate Governance Report, Quarterly Results etc. are filed electronically with the Listing Centre of BSE and wherever prescribed, in XBRL format.

### 9. GENERAL SHAREHOLDER INFORMATION

| a. | Annual General | Date:- Friday, the 29 <sup>th</sup> day of September, 2023           |  |  |  |
|----|----------------|--|--|--|--|
|    | Meeting:       | Time:- At 12.00 Noon   |  |  |  |
|    | Date, time and | Venue:- The Company is conducting the meeting through VC / OAVM      |  |  |  |
|    | Venue          | pursuant to the MCA Circular no. 10/2022 dated December 28, 2022     |  |  |  |
|    |                | and SEBI circular no. SEBI/HO/CFD/PoD-2/P/CIR/2023/4 dated           |  |  |  |
|    |                | January 5, 2023, as such there is no requirement to have a venue for |  |  |  |
|    |                | the AGM. For details please refer to the Notice of this AGM. The     |  |  |  |

| 10 1757  | National State of the State of the State of Stat | http://www.paulmerchants.net  |          |                         |          |            |              |               |
|----------|--|---|----------|-------------------------|----------|------------|--------------|---------------|
|          |  | deemed v  | venue fo | or the 39 <sup>th</sup> | AGM sha  | II be the  | Registered ( | Office of the |
|          |  | Company   | Company. |                         |          |            |              |               |
| b.       | Financial year   | 1 <sup>st</sup> April,  | 2022 to  | 31st Marc               | h, 2023  |            |              |               |
| C.       | Dividend   | N/A   |          |                         |          |            |              |               |
|          | Payment Date   |   |          |                         |          |            |              |               |
| d.       | Name and   | BSE Lin   | nited (E | BSE). Pr                | iroze Je | eieebhov   | Towers.      | Dalal Street  |
| <b>.</b> | address of each stock  | Mumbai-   |          |                         | 020      | 0,000.1109 | 1011010,     | Saidi Siloot  |
|          | which the listed   | Listing Fee for the Financial year 2022-23 had been paid to BSE Ltd on 19/04/2022 and for the Financial year 2023-24 has been paid on |          |                         |          |            |              |               |
|          | entity's securities are listed and a confirmation  | 19/04/2023.   |          |                         |          |            |              |               |
|          | about payment of   |   |          |                         |          |            |              |               |
|          | annual listing fee to each of such   |   |          |                         |          |            |              |               |
|          | stock  |   |          |                         |          |            |              |               |
|          | exchange(s);   |   |          |                         |          |            |              |               |
|          | Stock Code   | 539113  |          |                         |          |            |              |               |
| e.<br>f. | Market Price   | 339113  |          |                         |          |            |              |               |
| 1.       |  |   |          |                         |          |            |              |               |
|          | Data: High, Low  | PAUL N  | IERCH/   | NTS LIN                 | ITED     |            |              |               |
|          | during each  |   |          |                         |          |            |              |               |
|          |  | Month   | Hig      | gh Price                | Low Pi   | rice       |              |               |
|          | financial year   | Apr-22  | 2        | 1438.00                 | 1121.    | 15         |              |               |
|          |  | May-2   |          | 1475.00                 | 1072.    | 75         |              |               |
|          |  | Jun-22  |          | 1351.00                 | 951.1    | 10         |              |               |
|          |  | Jul-22  | 2        | 1299.00                 | 1010.    | 10         |              |               |
|          |  | Aug-2   | 2        | 1691.00                 | 1075.    | 00         |              |               |
|          |  | Sep-2   | 2        | 1630.00                 | 1150.    | 00         |              |               |
|          |  | Oct-22  | 2        | 1380.00                 | 1101.    | 00         |              |               |
|          |  | Nov-2   |          | 1459.80                 | 1253.    | 00         |              |               |
|          |  | Dec-2   |          | 1465.00                 | 1221.    |            |              |               |
|          |  | Jan-23  |          | 1437.95                 | 1243.    |            |              |               |
|          |  | Feb-2   |          | 1420.00                 | 1243.    |            |              |               |
|          |  | Mar-2   | 3        | 1338.00                 | 1100.    | 00         |              |               |
|          | Performance in   |   |          |                         |          |            |              |               |
| g.       | Performance in comparison to   | PAUL N  | IERCH/   | NTS LIN                 | ITED     | SENSE      | X            |               |
|          | broad-based  | Month High  |          | Lov                     | v Price  | Month      | High         | Low           |
|          | indices such as  |   | Price    |                         |          |            | Price        | Price         |
|          | BSE Sensex,  | Apr-22  | 1438.    | 00 1                    | 121.15   | Apr-22     | 60845.10     | 56009.07      |
|          | CRISIL index etc.  | May-22  | 1475.    |                         | 072.75   | May-<br>22 | 57184.21     | 52632.48      |
|          |  | Jun-22  | 1351.    |                         | 951.10   | Jun-22     | 56432.65     | 50921.22      |
| 1        | 1  | Jul-22  | 1299.    | 00 1                    | 010.10   | Jul-22     | 57619.27     | 52094.25      |

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|    | nttp://www.paulmerchants.net  |   |               |             |  |                |             |
|----|---|---|---------------|-------------|--|----------------|-------------|
|    |   | Aug-22  | 1691.00       | 1075.00     | Aug-22   | 60411.20       | 57367.47    |
|    |   | Sep-22  | 1630.00       | 1150.00     | Sep-22   | 60676.12       | 56147.23    |
|    |   | Oct-22  | 1380.00       | 1101.00     | Oct-22   | 60786.70       | 56683.40    |
|    |   | Nov-22  | 1459.80       | 1253.00     | Nov-22   | 63303.01       | 60425.47    |
|    |   | Dec-22  | 1465.00       | 1221.00     | Dec-22   | 63583.07       | 59754.10    |
|    |   | Jan-23  | 1437.95       | 1243.05     | Jan-23   | 61343.96       | 58699.20    |
|    |   | Feb-23  | 1420.00       | 1243.35     | Feb-23   | 61682.25       | 58795.97    |
|    |   | Mar-23  | 1338.00       | 1100.00     | Mar-23   | 60498.48       | 57084.91    |
| h. | In case the securities are suspended from trading, the directors report shall explain the | N/A. The trading.   | securities of | the Company | have nev   | er been sus    | pended from |
|    | reasons thereof   | Alexaldit Ad  |               | ::td 00F 00 | 0 1  | li Camandayı l | h           |
| i. | Registrar to an Issue and Share   | Extension New Delhi- 110055 (INDIA) Ph. No.: 011-42541959 (RTA of   |               |             |  |                |             |
| j. | Transfer Agents Share Transfer  |   |               |             |  |                |             |
| J. | System  | the Company)  In terms of provisions of Regulation 7 (2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is required to ensure that all activities in relation to share transfer facility are maintained either in-house or by Registrar to Issue and Share Transfer Agent registered with the SEBI. In the Company, the said activities are maintained by the Registrar and Share Transfer Agent of the Company (RTA) M/s Alankit Assignments Limited, having registered Office at 205-208, Anarkali Complex, Jhandewalar Extension, New Delhi, SEBI Regn. No. INR000002532. Share transfers processed by the RTA M/s Alankit Assignments Limited, New Delhi are taken note of by Share Transfer Committee, i.e. Stakeholders' Relationship Committee. The Registrar ensures to attend to the formalities pertaining to transfer of securities at least once in a fortnight along with transmission and issue of duplicate share certificates etc. Post 01-04-2019, SEBI has prohibited Transfer of shares in physical mode. As such, the shares of the Company are traded in dematerialized form only. Transfer of shares in dematerialized form is done through the depositories without an involvement of the Company. The Company obtains from a Company Secretary in practice, a Yearly certificate of compliance with the share transfer formalities as required under Regulation 40(9) of the Listing Regulations, and files a copy of the same with the Stock Exchange.  Till 01-04-2019 the share transfers, which were received in physical |               |             | Company is insfer facility and Share ny, the said of t |                |             |

| 2 129 | AN I-SHURSHALLINGS OF I  | http://www.paulmerchants.net  |
|-------|--|---|
|       |  | documents being valid and complete in all respects. The SEBI Circular dated 08-06-2018, amending thereby the SEBI LODR Regulations to provide for prohibition of Transfer of Shares in Physical form after 01-04-2019 has already been brought to the notice of the Shareholders.  All requests for dematerialization of shares are processed and the confirmation is given to the Depositories within 21 days by RTA subject to documents being valid and complete in all respects. Grievances received from Members are immediately attended to and other miscellaneous correspondence on change of address, mandates etc. are processed by the Registrar within 15 days. Stakeholders' Relationship Committee also looks into the Investors Grievances, if |
| k.    | Distribution of  | there is any.  SCORES (SEBI complaints redressal system): SEBI processes investor complaints in a centralized web based complaints redressal system i.e. SCORES. Through this system a shareholder can lodge complaint against a Company for his grievance. The Company uploads the action taken on the complaint which can be viewed by the shareholder. The Company and shareholder can seek and provide clarifications online through SEBI. During the year under review, the Company did not receive any complaint on SCORES platform.  As per <b>Annexure- G-1</b>   |
| Ν.    | Shareholding   | As per Annexure- G-1  |
| I.    | Dematerialization of shares and liquidity  | A total number of 10,22,700 Equity Shares of the Company constituting 99.48% of the issued, subscribed and paid-up share capital were held in dematerialized form as on March 31, 2023 and as such, there is sufficient liquidity in the stock.   |
|       |  | All shareholders are requested to update their bank account details with their respective depositories urgently. This would facilitate transfer of dividend directly to the bank account of the shareholders, whenever applicable.  |
| m.    | Outstanding Global Depository Receipts (GDRs)/ American Depository Receipts (ADRs)/ Warrants or any Convertible instruments, conversion date | The Company has not issued any GDRs/ADRs/Warrants or any convertible instruments till date.   |

|    |   |   | nttp://www.paulme     | r chanis.nei  |  |  |
|----|---|---|-----------------------|---|--|--|
|    | and likely impact on equity   |   |                       |   |  |  |
| n. | Commodity price risk or foreign exchange risk and hedging activities  | The Company is not a sizeable user of commodities, hence exposes itself moderately to the price risk on account of procurement of commodities. The Company has adequate risk assessment and minimization system in place including for commodities. The Company does not have material exposure of any commodity and accordingly, no hedging activities for the same are carried out. Therefore, there is no disclosure to be made in terms of SEBI circular no. SEBI/HO/CFD/CMD1/CIR/P/2018/ 0000000141 dated November 15, 2018. |                       |   |  |  |
|    |   | The exposure to foreign exchange risk is limited to stock of Foreign Exchange held in the branch offices of the Company and unsettled transactions at the Central treasury which are adequately covered in advance with Banks or other FFMCs. All the Forex Transactions are being covered under the CASH / TOM / SPOT covering.  |                       |   |  |  |
| О. | Plant Locations   | The Company is in service Industry and had 71 own offices as on 31-03-2023. The list of the said offices is appended to this Annual Report in the beginning.  |                       |   |  |  |
| p. | Address for correspondence  | The Company Secretary, P<br>Chandigarh – 160022<br>Ph. 0172-5041792, 5041760<br>email: cs@paulmerchants.ne  | , Fax 0172-50417      |   |  |  |
| q. | List of all credit ratings obtained by the entity along with any revisions thereto during the relevant financial year, for all debt | Instrument/Facility   | Amount<br>(INR Crore) | Rating Assigned (by Infomerics Valuation and Rating Pvt Ltd., a SEBI registered Credit Rating Agency) on 19.04.2022 |  |  |
|    | instruments of<br>such entity or any<br>fixed deposit<br>programme or   | Cash Credit   | 8.00                  | IVR A; Under Credit watch with developing Implications  |  |  |
|    | any scheme or proposal of the listed entity involving   | Bank Guarantee  | 2.00                  | IVR A1; Under Credit watch with developing Implications   |  |  |
|    | mobilization of funds, whether in India or abroad.  | Total   | 10.00                 |   |  |  |



| q. | List of all credit ratings obtained by the entity along with any revisions thereto during the relevant financial year, for all debt | Instrument/Facility                         | Amount<br>(INR Crore) | Rating Assigned (by Infomerics Valuation and Rating Pvt Ltd., a SEBI registered Credit Rating Agency) on 28.02.2023 |
|----|---|---|-----------------------|---|
|    | instruments of<br>such entity or any<br>fixed deposit   | , ,   | 8.00                  | IVR A; Rating watch with developing Implications  |
|    | programme or<br>any scheme or<br>proposal of the  | Short Term Bank Facility–<br>Bank Guarantee | 2.00                  | IVR A1; Rating watch with developing Implications   |
|    | listed entity involving mobilization of funds, whether in India or abroad.  | Total                                       | 10.00                 |   |
| r. | Date of Book closure  | 15-09-2023 to 21-09-2023 (b                 | oth days inclusive    | )   |
| S. | ISIN  | INE 291 E 01019                             |                       |   |

### **ANNEXURE - G-1**

# (a) Distribution of Shareholding (No. of Shares) as on March 31, 2023 is as under :-

| No. of Shares | No. of       | % of         | Total No. of | % of    |
|---------------|--------------|--------------|--------------|---------|
|               | Shareholders | Shareholders | Shares       | Holding |
| 1-500         | 2415         | 97.23        | 84009        | 8.17    |
| 501-1000      | 33           | 1.33         | 24121        | 2.35    |
| 1001-2000     | 13           | 0.52         | 17291        | 1.68    |
| 2001-3000     | 8            | 0.32         | 19375        | 1.88    |
| 3001-4000     | 4            | 0.16         | 15112        | 1.47    |
| 4001-5000     | 3            | 0.12         | 14891        | 1.45    |
| 5001-10000    | 3            | 0.12         | 20113        | 1.96    |
| 10001 and     | 5            | 0.20         | 833088       | 81.04   |
| above         |              |              |              |         |
| Total         | 2484         | 100.00       | 1028000      | 100.00  |



# Shareholding Pattern as on 31st March, 2023:-

| Category   | No. of Shares held |
|--|--------------------|
| Promoters  | 747448             |
| Institutional Investors                                  | 0                  |
| Mutual Funds & UTI                                       | 0                  |
| Banks, Financial Institutions and Insurance<br>Companies | 0                  |
| FII's  | 0                  |
| Others   | 0                  |
| Private Corporate Bodies (Including clearing member)     | 2,550              |
| Indian Public (including HUF)                            | 2,73,462           |
| NRIs/ <del>OCBs</del>                                    | 4,540              |
| Trust  | 0                  |
| Total  | 10,28,000          |

# 10. OTHER DISCLOSURES

# (a) <u>Disclosures On Materially Significant Related Party Transactions That May Have</u> Potential Conflict With The Interests Of Listed Entity At Large:

No material significant related party transactions have taken place during the year under review that may have potential conflict with the interests of the Company at large.

All the transactions with the related parties undertaken by the Company during the year under review are in compliance with Section 177 and 188 of Companies Act, 2013 where applicable and the details have been disclosed in the notes to the standalone Ind AS financial statements, as required by the applicable accounting standards. Further reference in this regard can be made to Note no. 41 of the Balance sheet and **Annexure D-5** to the Directors Report, which is a part of this Annual Report.

For disclosure of transactions of the listed entity with any person or entity belonging to the promoter/promoter group which hold(s) 10% or more shareholding in the listed entity i.e. Paul Merchants Limited as required in terms of Clause 2A of Part A of Schedule V to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, in the format



prescribed in the relevant accounting standards for annual results, please refer Note no. 41 of the Balance sheet and **Annexure D-5** to the Directors Report, which is a part of this Annual Report.

Further details of related party transactions form part of Notes to the Accounts under Note no. 41, in the Financial Statements attached in this Annual Report. While entering into the above transactions, the Company had made full disclosures before the Board Meetings as well as Audit Committee Meetings, prior approval of Audit Committee as well as Board of Directors was obtained and interested directors duly disclosed their interest in the said Board Meetings and did not participate in the discussions on such resolutions. The details of the Related Party Transactions, entered into by the Company in the ordinary course of business at Arm's length basis are given as **Annexure D-5** to the Directors Report. The company has framed its Policy on dealing with Related Party Transactions and the same available website under the weblink on its https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2023/06/Related-Party-Transaction-Policy-23.05.2023.pdf

(b) <u>Details Of Non-Compliance By The Listed Entity, Penalties, Strictures Imposed On The Listed Entity By Stock Exchange(S) Or The Board Or Any Statutory Authority, On Any Matter Related To Capital Markets, During The Last Three Years</u>

During the year under review, BSE Ltd imposed a penalty of Rs. 17700/- for alleged delay of one day in the filing of Statement of Related Party Transactions for the half year ended 31.03.2022 under Regulation 23(9) of the Listing Regulations. The company has duly paid the fine imposed by BSE. Further, the Company has also filed an application for waiver of fine with the Fine Waiver Committee of BSE Limited *inter alia* on below grounds:-

- 1. The SEBI LODR (6<sup>th</sup> Amendment) Regulations, which mandated filing of Statement of Related Party Transactions in terms of regulation 23(9) was effective from 01.04.2022, whereas the Statement in question was filed by the Company in respect of transactions pertaining to the period prior to 01.04.2022. The position had been made more clear by BSE vide its Guidance Note issued by it on 25-04-2022, whereby vide answer to query no. 4, it made abundantly clear that Definitions/Provisions that are specifically mentioned to be effective from 01.04.2022, shall be applicable on transactions undertaken from 01.04.2022 onwards.
- 2. The Exchange has taken the due date as 15 days from the date of Board Meeting, which is not as per the language of the Regulation, which prescribes the due date to be 15 days from the date of publication. It is important to note here that the word 'publication' has been used in the Listing Regulations as specifically referring to publication of the Financial Results in Newspapers and as such, there is no reason to interpret the word 'publication' to refer to Board Meeting date.



3. Language of Sub regulation 6 of Regulation 23 also makes it clear when it reads as "The provisions of this regulation shall be applicable to all prospective transactions".

The appeal filed by the Company is still pending with BSE Ltd.

There is no other non-compliance by the Company and there are no penalties, strictures imposed on the Company by Stock Exchanges or SEBI or any Statutory Authority on any matter related to capital markets, during the last three years.

# (c) <u>Details of establishment of a Vigil Mechanism/ Whistle Blower Policy and affirmation</u> that no personnel has been denied access to the audit committee

The Vigil Mechanism cum Whistle Blower Policy is in place which is reviewed by the Audit Committee on regular basis and the text of the same is given at the end of this Corporate Governance Report as **Annexure-9A**.

The Company do hereby affirm that no personnel has been denied access to the Audit Committee as no complaint has been received by the Committee during the year under review. The Vigil Mechanism cum Whistle Blower Policy is also available on the Website of the Company <a href="https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2021/08/Vigil-Mechanism-policy-07-02-2019.pdf">https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2021/08/Vigil-Mechanism-policy-07-02-2019.pdf</a>

# (d) <u>Details of Compliance With Mandatory Requirements Of SEBI (LODR) Regulations</u>, <u>2015</u>

The Company has complied with all the mandatory requirements of the Listing Regulations.

# Adoption of Non-Mandatory Requirements as per part E of Schedule II Of SEBI (LODR) Regulations, 2015

### 1. The Board

As on 31<sup>st</sup> March, 2023, Mr. Sat Paul Bansal, a non executive Director is the Chairman of the Board. His office is maintained at the company's expense and is allowed reimbursement of expenses incurred by him in performance of his official duties.

### 2. Shareholder Rights

Since the Company publishes its Quarterly, Half yearly and Annual Results in Newspapers (English and Hindi) having wide circulation, the results are also displayed



on the website of the Company and the BSE Ltd., and the Annual Report of the Company is sent to each shareholder through permitted mode, the Company does not send any declaration of half yearly performance to each household of shareholders.

### 3. Modified Opinion(s) in the Audit Report

There are no Audit qualifications/Modified Opinion on the Financial Statements of the Company for the year 2022-23 and as such the current Financial Statements are with unmodified audit opinion. As there are no Audit qualifications/Modified Opinion on the Financial Statements of the Company, statement on Impact of Audit Qualifications as stipulated in Regulation 33(3)(d) of SEBI (LODR) Regulations is not required to be given

# 4. <u>Separate posts of Chairperson and the Managing Director or the Chief Executive</u> Officer

The Company has appointed separate persons to the post of the Chairperson and the Managing Director and the Chairman is a non-executive director. However, the Chairman is related to the Managing Director as per the definition of the term "relative" defined under the Companies Act, 2013.

# 5. Reporting of Internal Auditor

At the moment, the reporting of the Internal Auditor is not directly to the Audit Committee however, the significant findings of the internal audit are placed before the Audit Committee on regular basis and other SEBI Regulations regarding Internal Audit are duly followed by the Company. Performance of the Internal Audit department is also reviewed by the Audit Committee periodically.

### (e) Web Link Where Policy For Determining 'Material' Subsidiaries Is Disclosed.

http://www.paulmerchants.net/paulmerchants/wp-content/uploads/2019/04/Material-Subsidiary-Policy-07-02-2019-1.pdf

# (f) Web link where policy on dealing with related party transactions is disclosed:-

https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2023/06/Related-Party-Transaction-Policy-23.05.2023.pdf

#### (g) <u>Disclosure of commodity price risks and commodity hedging activities</u>

The Company is not a sizeable user of commodities, hence exposes itself moderately to the price risk on account of procurement of commodities. As such, no commodity hedging



activities are undertaken by the Company. The Company has adequate risk assessment and minimization systems in place including for commodities. For the reason that the Company does not have material exposure to any price risk in relation to the commodities and accordingly, no hedging activities for the same are carried out, therefore there is no disclosure to offer in terms of SEBI circular no. SEBI/HO/CFD/CMD1/CIR/P/2018/0000000141 dated November 15, 2018.

Further, the exposure to foreign exchange risk is limited to stock of Foreign Exchange held in the branch offices of the Company and unsettled transactions at the Central treasury which are adequately covered in advance with Banks or other FFMCs. All the Forex Transactions are being covered under the CASH / TOM / SPOT covering.

(h) Details of utilization of funds raised through preferential allotment or qualified institutions placement as specified under Regulation 32 (7A)

Information in this regard is nil as no funds were raised through preferential allotment or qualified institutions placement as specified under Regulation 32 (7A) during the year under review.

(i) A certificate from a company secretary in practice that none of the directors on the board of the company have been debarred or disqualified from being appointed or continuing as directors of companies by the Board/Ministry of Corporate Affairs or any such statutory authority

The said Certificate is enclosed herewith as **Annexure D-14**.

(j) Disclosure of cases where the board had not accepted any recommendation of any committee of the board which is mandatorily required, in the Financial year 2022-23, along with reasons thereof –

Information in this regard is nil as there was no instance when board had not accepted any recommendation of any committee of the board which is mandatorily required, during the financial year under review.

(k) Total Fees For All Services Paid By The Listed Entity And Its Subsidiaries, On A Consolidated Basis, To The Statutory Auditor And All Entities In The Network Firm/Network Entity Of Which The Statutory Auditor Is A Part -

The required information for the Financial Year 2022-23 is given as under:-

Fees paid to the Auditors:-



| Name of the Company                | Fees paid for Audit (Including Tax Audit) (Rs.) | •   |
|------------------------------------|---|-----|
| Paul Merchants Limited             | 1 /   | Nil |
| Paul Merchants Finance (P) Limited | 65,000 plus GST                                 | Nil |
| PML Realtors (P) Limited           | 10,000 plus GST                                 | NIL |

Fees paid to the all entities in the network firm/network entity of which the statutory auditor is a part:-

| Name of the Company                | Fees paid for Audit (Including Tax Audit) | Fees paid for other services |
|------------------------------------|---|------------------------------|
| Paul Merchants Limited             | NIL                                       | NIL                          |
| Paul Merchants Finance (P) Limited | Nil                                       | Nil                          |
| PML Realtors (P) Limited           | Nil                                       | Nil                          |

- (I) <u>Disclosures In Relation To The Sexual Harassment Of Women At Workplace</u> (<u>Prevention, Prohibition And Redressal</u>) <u>Act, 2013:-</u>
  - a. Number of complaints filed during the financial year NIL
  - b. Number of complaints disposed of during the financial year NIL
  - c. Number of complaints pending as on end of the financial year NIL
- (m) Disclosure by listed entity and its subsidiaries of 'Loans and advances in the nature of loans to firms/companies in which directors are interested by name and amount:-

| Sr.<br>No. | Loans made by   | Loans given to   | Amount outstanding as on 31.03.2023 |
|------------|---|--|-------------------------------------|
| 1          | Paul Merchants Limited (Holding Company)                          | Paul Merchants Finance Private<br>Limited. An amount of Rs.<br>52,57,00,002/- disbursed during<br>the year under review on net<br>basis. | Rs. 2,37,38,61,580                  |
| 2          | PML Realtors Private<br>Limited (Subsidiary<br>Company)           | Paul Merchants Finance Private Limited. An amount of Rs. 2,99,50,000/- disbursed during the year under review.                           | Rs.<br>6,33,70,001                  |
| 3          | Paul Merchants Finance<br>Private Limited<br>(Subsidiary Company) | Bosna Digital Entertainment Pvt<br>Ltd   | Rs 8,00,00,000                      |



Further reference in this regard can be made to Note no. 41 of the Balance sheet, disclosure made in para (a) above and **Annexure D-5** to the Directors Report, which is a part of this Annual Report.

 (n) Details of material subsidiaries of the listed entity; including the date and place of incorporation and the name and date of appointment of the statutory auditors of such subsidiaries

| Name of the Material Subsidiary | Paul Merchants Finance Private Limited     |
|---------------------------------|--|
| Address of its Regd. Office     | Ground Floor, SCO 827-828, Sector 22-A,    |
| _                               | Chandigarh - 160022                        |
| Principal Business Activities   | Gold Loans, Business/personal loans,       |
|                                 | distribution of Insurance products and PPI |
|                                 | Instruments                                |
| Date of incorporation           | 15-09-2010                                 |
| Place of incorporation          | Chandigarh                                 |
| Name of the Statutory Auditors  | M/s Rajiv Goel and Associates, Chartered   |
|                                 | Accountants, S.C.O. 823-24, FF, Sector 22- |
|                                 | A, Chandigarh (Firm Regn. No. 011106N)     |
| Date of appointment of the      | 26 <sup>th</sup> August, 2020              |
| statutory auditors              |  |

# 11. Non-compliance of any requirement of Corporate Governance report of sub paras (2) to (10) of Part C of Schedule V, with reasons thereof

There is no non-compliance of any of the said requirements.

# 12. Adoption of Discretionary requirements as specified in Part E of Schedule II.

As given above under para (d) of 'Other Disclosures"

# 13. <u>The disclosures of the compliance with corporate governance requirements specified in regulation 17 to 27 and clauses (b) to (i) of sub-regulation (2) of Regulation 46 of SEBI (LODR) Regulations</u>

The Board do hereby confirm that the Company has complied with the requirements prescribed under Regulations 17 to 27 and clauses (b) to (i) of sub-regulation (2) of Regulation 46 of the SEBI (LODR) Regulations and all these details have been given in the section on Corporate Governance as above. The Company has made all the disclosures on its website www.paulmerchants.net as required under regulation 46 (2) of SEBI (LODR) Regulations. The attention of the Members is also invited to the Certificate obtained from Mr. Kanwaljit Singh Thanewal, Practicing Company Secretary (F 5901),



SCO 64-65, Sector 17 A, Chandigarh regarding compliance of conditions of Corporate Governance by the Company and the same is annexed to this Annual Report as **Annexure D-10**.

### CEO DECLARATION ON COMPLIANCE WITH CODE OF CONDUCT

The Managing Director of the Company has issued a Declaration that the Members of the Board of Directors and Senior Management Personnel have affirmed compliance with the Code of Conduct of Board of Directors and Senior Management. As there is no Chief Executive Officer in the Company, this Declaration has been issued by the Managing Director of the Company. The Declaration is appended to this Report at the end of this Report. This Declaration has been given as **Annexure D-8** to this Report.

Further, in terms of the requirements of Regulation 17 (8) read with Part B of Schedule II to the SEBI (LODR) Regulations, 2015, the Managing Director and the Chief Financial Officer have submitted necessary certificate to the Board of Directors stating & certifying the particulars specified under the said Regulation. As there is no Chief Executive Officer in the Company, this Certificate has been issued by the Managing Director of the Company along with Chief Financial Officer of the Company. The certificate has been reviewed by the Audit Committee and taken on record by the Board of Directors. This Certificate has been given as **Annexure D-13** to this Report.

# COMPLIANCE CERTIFICATE FROM EITHER THE AUDITORS OR PRACTICING COMPANY SECRETARIES REGARDING COMPLIANCE OF CONDITIONS OF CORPORATE GOVERNANCE

A Certificate obtained from Mr. Kanwaljit Singh Thanewal, Practicing Company Secretary (F 5901), SCO 64-65, Sector 17 A, Chandigarh has been obtained and the same has been annexed to this Annual Report as **Annexure D-10**.

Further, a Certificate issued by the Statutory Auditors of the Company certifying compliance by the Company with Guidelines issued by Reserve Bank of India from time to time on KYC/AML/CFT has been annexed to this Annual Report as **Annexure D-15**.

# DISCLOSURES WITH RESPECT TO DEMAT SUSPENSE ACCOUNT/ UNCLAIMED SUSPENSE ACCOUNT

There is no demat suspense account/ unclaimed suspense account of the Company because such a requirement never got necessitated in relation to the shares of the Company. As such, the information in this regard is Nil.



### DISCLOSURE OF CERTAIN TYPES OF AGREEMENTS BINDING LISTED ENTITIES

Information disclosed under clause 5A of paragraph A of Part A of Schedule III of Listing Regulations in Nil during the Financial Year under review.

### **Miscellaneous Disclosures**

### (i) Reconciliation Of Share Capital Audit

A reconciliation of Share Capital Audit was carried out by a qualified practicing Company secretary on quarterly basis for the purposes of reconciliation of the total issued capital, listed capital and capital held by depositories in dematerialized form, the details of changes in share capital during the quarter and for other purposes as specified in the Regulation 76(1) and 76(2) of Securities and Exchange Board of India (Depositories and Participants) Regulations, 2018.

# (ii) Code For Prevention Of Insider Trading

The Company has instituted a comprehensive Code of Conduct for Prevention of Insider Trading, in compliance with Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015. Further a Code of Fair Disclosure and Prevention of Insider Trading Code under Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations 2015 have been adopted and displayed on the website of the Company at <a href="http://www.paulmerchants.net/paulmerchants/wp-content/uploads/2019/05/PML-Code-of-Fair-Disclosure-07.02.2019.pdf">http://www.paulmerchants.net/paulmerchants/wp-content/uploads/2019/05/PML-Code-of-Fair-Disclosure-07.02.2019.pdf</a>. These Codes lay down guidelines vide which it advises the designated Persons and connected persons on procedures to be followed and disclosures to be made, while dealing with the shares of the Company and caution them of the consequences of violations.

# (iii) Material Subsidiaries

The Company has one material subsidiary in the name of Paul Merchants Finance (Pvt) Ltd as defined under Regulation 16 (1) (c) of SEBI (LODR) Regulations, 2015. The requirement relating to composition of Board of Directors of Unlisted Material subsidiary has been complied with.

# (iv) <u>Disclosure Regarding Appointment Or Re-appointment Of Directors</u>:

In accordance with the provisions of the Companies Act, 2013 and Articles of Association of the Company, Sh. Ritesh Vaid (DIN 09433856), Director of the Company retire by rotation in the ensuing Annual General Meeting and being eligible, offer himself for reappointment.

The brief Resume of the said director is already given as part of the Notice of Annual General Meeting.

# (v) Code of Conduct

- (i) The Board of Directors has laid down Code of Conduct for all Board Members and Senior Management of the Company. The copy of Code of Conduct as applicable to the Directors (including Senior Management of the Company) is uploaded on the website of the Company at <a href="https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2023/02/PML-Code-of-Conduct.pdf">https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2023/02/PML-Code-of-Conduct.pdf</a>
- (ii) The Members of the Board of Directors and Senior Management personnel have affirmed compliance with the Code applicable to them during the year ended March 31, 2023. The Annual Report of the Company contains a Certificate duly signed by the Managing Director in this regard.

# (vi) Board Disclosures - Risk Management

The Company manages risks as an integral part of its decision making process. The Company has laid down procedures to inform the Board of Directors about the Risk Management and its minimization procedures. The Audit Committee, Risk Management Committee and the Board of Directors review these procedures periodically.

### (vii) Information placed before the Board

The Agenda is circulated well in advance to the Board Members along with Agenda Notes. The items in the Agenda are backed by comprehensive background information to facilitate meaningful discussions and to enable the Board to take efficient decisions. The Board of Paul Merchants Limited is presented with all relevant information on various vital matters affecting the working of the company in addition to the matters set out in Companies Act, 2013, SEBI (LODR) Regulations, 2015 and Secretarial Standards. Also, extensive information is provided on various critical matters such as Risk Assessment, Growth, Expansion, Related party transactions, sales, financial performance, foreign exchange exposure, Appointment of Key Management Personnel (KMP) and employees one level below KMPs, material legal proceedings, share transfer compliance, quarterly financial results, significant labour and human relation matters.

# (viii) Proceeds from public issues, rights issues, preferential issues, etc.

During the year under review, no money has been raised by the Company by way of Public Issues, Rights Issues, Preferential Issues Etc.

# (ix) Management Discussion & Analysis Report:

Management Discussion & Analysis Report forms part of the Annual Report and include discussions on various matters specified under Part B of Schedule V to the SEBI (LODR) Regulations, 2015. The report has already been annexed as **Annexure D-3** to the Directors' Report.

# (x) Annual Secretarial Compliance Report

As per Regulation 24A read over with SEBI circular dated 8<sup>th</sup> February, 2019, all listed entities are mandated to obtain Annual Secretarial Compliance Report from the Company Secretary in practice on compliance with all applicable SEBI Regulations and circulars / guidelines issued thereunder. The said Secretarial Compliance Report is in addition to the Secretarial Audit Report (Form MR – 3). The Company has received the aforesaid Secretarial Compliance Report from Mr. Kanwaljit Singh Thanewal, Practicing Company Secretary (F 5901), SCO 64-65, Sector 17 A, Chandigarh for the Financial Year 2022-23. A copy of the said Annual Secretarial Compliance Report is enclosed in this Annual Report as <u>Annexure-D-16</u>. The report is unqualified. The observations in the aforesaid report are self-explanatory and therefore, the Board of Directors do not have any further comments to offer on the same.

# (xi) Web link of the Corporate Policies of the Company

Your Company is inclined towards following highest levels of ethical standards in all its business transactions. To ensure the same, the Company has adopted various policies, codes and practices. The Companies Act, 2013, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, SEBI (Prohibition of Insider Trading) Regulations, 2015, as amended, also mandates the formulation of certain policies for all listed companies. These policies are reviewed periodically by the Board and are updated in line with amended laws and requirements. The web link of the key policies adopted are detailed below:-

| Name of the Policy  | Web link  |
|---|---|
| Code of Conduct for Directors and Senior Management   | https://www.paulmerchants.net/<br>paulmerchants/wp-content/uploads/2023/02/<br>PML-Code-of-Conduct.pdf              |
| Familiarization Programme Policy for Independent Directors  | https://www.paulmerchants.net/<br>paulmerchants/wp-content/uploads/2022/08/<br>Familiarisation-Programme-Policy.pdf |
| Paul Merchants Ltd Code of Practices & Procedures   | http://www.paulmerchants.net/paulmerchants/<br>wp-content/uploads/2019/04/<br>PML Code of Fair Disclosure-2019.pdf  |
| Code of Conduct to Regulate,<br>Monitor and Report of trading by<br>Designated Persons and their<br>Immediate Relatives | https://www.paulmerchants.net/paulmerchants/<br>wp-content/uploads/2022/08/Code-of-Conduct-<br>Reg-9-1.pdf          |
| Archival Policy   | https://www.paulmerchants.net/<br>paulmerchants/wp-content/uploads/2022/08/<br>POLICY-ON-ARCHIVAL-OF-RECORDS.pdf    |



| Policy on Related Party<br>Transactions      | https://www.paulmerchants.net/<br>paulmerchants/wp-content/uploads/2023/06/<br>Related-Party-Transaction-<br>Policy-23.05.2023.pdf |
|--|--|
| Policy for Determining Material Subsidiaries | https://www.paulmerchants.net/<br>paulmerchants/wp-content/uploads/2019/04/<br>Material-Subsidiary-Policy-07-02-2019-1.pdf         |
| Nomination and Remuneration Policy           | https://www.paulmerchants.net/<br>paulmerchants/wp-content/uploads/2023/06/<br>NRC-Policy 11.05.2023 Website.pdf                   |
| Policy for Determining Materiality           | https://www.paulmerchants.net/<br>paulmerchants/wp-content/uploads/2023/08/<br>Determination-of-Materiality.pdf                    |
| Corporate Social Responsibility<br>Policy    | https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2022/07/CSR-Policy.pdf  |
| Vigil Mechanism Cum Whistle<br>Blower Policy | https://www.paulmerchants.net/paulmerchants/wp-content/uploads/2021/08/Vigil-Mechanism-policy-07-02-2019.pdf                       |

For & On Behalf of the Board

For & On Behalf of the Board

SD/-(RAJNEESH BANSAL) MANAGING DIRECTOR (DIN 00077230)

PLACE: CHANDIGARH Date: August 11, 2023

SD/-(RITESH VAID) WHOLE TIME DIRECTOR (DIN 09433856)



### **ANNEXURE-9A**

# **VIGIL MECHANISM CUM WHISLTE BLOWER POLICY**

### **PREAMBLE**

The Company believes in the conduct of the affairs of its constituents in a fair and transparent manner by adopting highest standards of professionalism, honesty, Legality, integrity and ethical behavior. Any actual or potential violation of the same, howsoever insignificant or perceived as such, would be a matter of serious concern for the Company. The role of the employees in pointing out such violations cannot be undermined. Accordingly, this Vigil Mechanism has been formulated with a view to provide a mechanism for employees of the Company and others concerned to raise concerns of any violations of legal or regulatory requirements, incorrect or misrepresentation of any financial statements and reports, etc.

Regulation 4 (2)(d)(iv) read with Regulation 22 (1) of the Securities & Exchange Board Of India (Listing Obligations And Disclosure Requirements) Regulations, 2015, inter alia, provides for requirement to establish a mechanism called 'Whistle Blower Policy' for stakeholders, employees and their representative bodies to report to the management, instances of unethical behavior, actual or suspected fraud or violation of the company's code of conduct or ethics policy.

Section 177 of the Companies Act, 2013 also provides that the Company shall establish a Vigil Mechanism for Directors and Employees to report genuine concerns. This Vigil Mechanism is meant to serve the purpose of Section 177 of the Companies Act, 2013 as well as 'Whistle Blower Policy' under the SEBI (LODR) Regulations.

The Company had adopted the Vigil Mechanism cum Whistle Blower Policy on 27-05-2014 as approved by the Audit Committee. The Audit Committee has amended the Vigil Mechanism cum Whistle Blower Policy on 09.08.2016. Further the Board of Directors amended this Vigil Mechanism cum Whistle Blower Policy in their meeting held on 07-02-2019.

### 1. OBJECTIVE

The Company is committed to adhere to the highest standards of ethical, moral and legal conduct of business operations. To maintain these standards, the Company encourages its employees who have concerns about suspected misconduct to come forward and express these concerns without fear of punishment or unfair treatment. This policy aims to provide an avenue for Stakeholders, Directors, employees and their representative bodies, to raise concerns of any violations of legal or regulatory requirements, unethical behavior, fraud, violation of Company's code of conduct, incorrect or misrepresentation of any financial statements and reports, etc.



### 2. POLICY

The Vigil Mechanism intends to cover serious concerns that could have grave impact on the operations and performance of the business of the Company. The policy neither releases employees from their duty of confidentiality in the course of their work, nor is it a route for taking up a grievance about a personal situation.

No adverse action shall be taken or recommended against any Stakeholder, Director, employee or their representative body in retaliation to his disclosure in good faith of any unethical and improper practices or alleged wrongful conduct. This protects such employees or Director from unfair termination and unfair prejudicial employment practices.

However, this policy does not protect an employee or Director from an adverse action which occurs independent of his disclosure of unethical and improper practice or alleged wrongful conduct, poor job performance, any other disciplinary action, etc. unrelated to a disclosure made pursuant to this policy.

### 3. **DEFINITIONS**

- **a.** "Disciplinary Action" means any action that can be taken on the completion of /during the investigation proceedings including but not limiting to a warning, imposition of fine, suspension from official duties, termination, legal action or any such action as is deemed to be fit considering the gravity of the matter.
- b. "Employee" means every employee of the Company (whether working in India or abroad)
- c. "Directors" include independent, Nominee & Alternate directors
- d. "Protected Disclosure" means a concern raised by a written communication made in good faith that discloses or demonstrates information that may evidence unethical or improper activity. Protected Disclosures should be factual and not speculative in nature.
- e. "Subject" means a person or group of persons against or in relation to whom a Protected Disclosure is made or evidence gathered during the course of an investigation under this Policy.
- f. "Whistleblower" is someone who makes a Protected Disclosure under this Policy.
- g. "Whistle Committee" means a Committee of persons who is/are nominated/ appointed to conduct detailed investigation of the disclosures received from the whistleblower and recommends disciplinary action.

- h. "Audit Committee" shall mean a Committee of Board of Directors of the Company, constituted in accordance with the provisions of Section 177 of Companies Act, 2013 read with Regulation 18 of SEBI (LODR) Regulations.
- i. "Company" means Paul Merchants Ltd.
- j. "Ombudsman" means, the Officer or Officers designated as such by the Audit Committee for the purpose of this Policy.
- k. "GOOD FAITH" An employee or a Director shall be deemed to be communicating in 'good faith' if there is a reasonable basis for communication of unethical and improper practices or any other alleged wrongful conduct. Good Faith shall be deemed lacking when the employee does not have personal knowledge of a factual basis for the communication or where the employee knew or reasonably should have known that the communication about the unethical and improper practices or alleged wrongful conduct is malicious, false or frivolous.
- I. Policy or This Policy means, "Vigil Mechanism cum Whistle Blower Policy"
- m. "Improper Activity: means to include:
  - i. Abuse of authority
  - <u>ii.</u> Breach of contract
  - <u>iii.</u> Negligence causing substantial and specific danger to the Organization or public health and safety
  - iv. Manipulation of company data/records
  - v. Financial irregularities, including fraud or suspected fraud or deficiency in Internal Control and internal checks or deliberate error in preparations of Financial Statements or Misrepresentation of financial reports
  - vi. Any unlawful act whether Criminal/ Civil
  - <u>vii.</u> Pilferation of confidential/proprietry information
- viii. Deliberate violation of law/regulation
- <u>ix.</u> Wastage/misappropriation of company funds/assets
- <u>x.</u> Breach of Company Policy or failure to implement or comply with any approved Company Policy, code of conduct
- xi. Unethical behavior
- <u>xii.</u> Leak of any Unpublished Price Sensitive Information ("UPSI"). "UPSI" for this purpose is as defined under Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations

### 4. SCOPE

Various Stakeholders of the Company are eligible to make Protected Disclosures under the Policy. These stakeholders may fall into any of the following broad categories:

- a. Employees of the Company and their representative bodies
- b. Directors of the Company
- c. Employees of other agencies deployed for the Company's activities, whether working from any of the Company's offices or any other location
- d. Contractors, vendors, suppliers or agencies (or any of their employees) providing any material or service to the Company
- e. Customers of the Company
- f. Any other person having an association with the Company

A person belonging to any of the above mentioned categories can avail of the channel provided by this Policy for raising an issue covered under this Policy. NOTE: Policy should not be used to be a route for raising malicious or unfounded allegations against colleagues.

### 5. GUIDING PRINCIPLES

To ensure that this Policy is adhered to, and to assure that the concern will be acted upon seriously, the Company will:

- i. Ensure that the Whistleblower and/or the person processing the Protected Disclosure is not victimized for doing so
- ii. Treat victimization as a serious matter, including initiating disciplinary action on such person/(s)
- iii. Ensure complete confidentiality
- iv. Not attempt to conceal evidence of the Protected Disclosure
- v. Take disciplinary action, if any one destroys or conceals evidence of the Protected Disclosure made/to be made
- vi. Provide an opportunity of being heard to the persons involved especially to the Subject

### 6. ANONYMOUS ALLEGATION

Whistleblowers must put their names to the allegations made by them because follow-up action & investigation may not be possible unless the source of the information is identified. Disclosures expressed anonymously will ordinarily NOT be investigated.

### 7. PROTECTION TO WHISTLEBLOWER

- A. If any stakeholder raises a concern under this Policy, he/she will not be at risk of suffering any form of reprisal or retaliation. Retaliation includes discrimination, reprisal, harassment or vengeance in any manner. Company's employee will not be at the risk of losing her/ his job or suffer loss in any other manner like transfer, demotion, refusal of promotion, or the like including any direct or indirect use of authority to obstruct the Whistleblower's right to continue to perform his/her duties/functions including making further Protected Disclosure, as a result of reporting under this Policy. The protection is available provided that:
  - i. The communication/ disclosure is made in good faith
  - ii. He/she reasonably believes that information and any allegations contained in it, are substantially true; and
  - iii. He/she is not acting for personal gain
  - iv. Anyone who abuses the procedure (for example by maliciously raising a concern knowing it to be untrue) will be subject to disciplinary action, as will anyone who victimizes a colleague by raising a concern through this procedure. If considered appropriate or necessary, suitable legal actions may also be taken against such individuals.
    - However, no action will be taken against anyone who makes an allegation in good faith, reasonably believing it to be true, even if the allegation is not subsequently confirmed by the investigation.
- B. The Company will not tolerate the harassment or victimization of anyone raising a genuine concern. As a matter of general deterrence, the Company shall publicly inform employees of the penalty imposed on any person for misconduct arising from retaliation. Any investigation into allegations of potential misconduct will not influence or be influenced by any disciplinary or redundancy procedures already taking place concerning an employee reporting a matter under this policy. Any other Employee/business associate assisting in the said investigation shall also be protected to the same extent as the Whistleblower.

### 8. <u>ACCOUNTABILITIES – WHISTLEBLOWERS</u>

I. Bring to early attention of the Company any improper practice they become aware of. Although they are not required to provide proof, they must have sufficient cause for concern. Delay in reporting may lead to loss of evidence and also financial loss for the Company.

- II. Avoid anonymity when raising a concern.
- III. Follow the procedures prescribed in this policy for making a Disclosure
- IV. Co-operate with investigating authorities, maintaining full confidentiality
- V. The intent of the policy is to bring genuine and serious issues to the fore and it is not intended for petty Disclosures. Malicious allegations by employees may attract disciplinary action
- VI. A whistleblower has the right to protection from retaliation. But this does not extend to immunity for involvement in the matters that are the subject of the allegations and investigation
- VII. Maintain confidentiality of the subject matter of the Disclosure and the identity of the persons involved in the alleged Malpractice. It may forewarn the Subject and important evidence is likely to be destroyed
- VIII. In exceptional cases, where the whistleblower is not satisfied with the outcome of the investigation carried out by the Whistle Committee, he/she can make a direct appeal to the CMD of the Company or the Audit Committee

### 9. <u>ACCOUNTABILITIES – OMBUDSMAN AND WHISTLE COMMITTEE</u>

- i. Conduct the enquiry in a fair, unbiased manner
- ii. Ensure complete fact-finding
- iii. Maintain strict confidentiality
- iv. Decide on the outcome of the investigation, whether an improper practice has been committed and if so by whom
- v. Recommend an appropriate course of action suggested disciplinary action, including dismissal, and preventive measures
- vi. Minute Committee deliberations and document the final report

### 10. RIGHTS OF A SUBJECT

- i. Subjects have right to be heard and the Ombudsman or the Committee must give adequate time and opportunity for the subject to communicate his/her stand on the matter
- ii. Subjects have the right to be informed of the outcome of the investigation and shall be so informed in writing by the Company after the completion of the inquiry/investigation process

### 11. MANAGEMENT ACTION ON FALSE DISCLOSURES

An employee/person who knowingly makes false allegations of unethical & improper practices or alleged wrongful conduct shall be subject to disciplinary action, up to and including termination of employment, in accordance with



Company rules, policies and procedures. Further this policy may not be used as a defense by an employee against whom an adverse personnel action has been taken independent of any disclosure or intimation by him and for legitimate reasons or cause under Company rules and policies.

### 12. PROCEDURE FOR REPORTING & DEALING WITH DISCLOSURES

The procedure as per Annexure will be followed.

### 13. ACCESS TO REPORTS AND DOCUMENTS

All reports and records associated with 'Disclosures' are considered confidential information and access will be restricted to the Whistleblower, the Whistle Committee and Ombudsman. 'Disclosures' and any resulting investigations, reports or resulting actions will generally not be disclosed to the public except as required by any legal requirements or regulations or by any corporate policy in place at that time.

### 14. RETENTION OF DOCUMENTS

All Protected Disclosures in writing or documented along with the results of investigation relating thereto shall be retained by the Company for a minimum period of 03 years from the date of conclusion of the investigation.

### 15. REPORTS

A periodical status report on the total number of complaints received during the period, with summary of the findings of the Whistle Committee and the corrective actions taken will be sent to the Audit Committee as well as Board of Directors of the Company. The contents of this Policy will be displayed by the Company on its Website and will also be included in the Directors Report.

### 16. COMPANY'S POWERS

The Company is entitled to amend, suspend or rescind this policy at any time. Whilst, the Company has made best efforts to define detailed procedures for implementation of this policy, there may be occasions when certain matters are not addressed to or there may be ambiguity in the procedures. Such difficulties or ambiguities will be resolved in line with the broad intent of the policy and the applicable Law. The Company may also establish further rules and procedures, from time to time, to give effect to the intent of this policy and further the objective of good corporate governance. The Audit Committee shall review the policy and its implementation on regular basis.

### **ANNEXURE**

### PROCEDURE FOR REPORTING & DEALING WITH DISCLOSURES

### 1. How should a Disclosure be made and to whom?

A disclosure should be made in writing. Letters can be submitted by hand delivery, courier or by post addressed to the Ombudsman appointed by the Company. Emails can be sent to the email id: <a href="mailto:ombudsman@paulmerchants.net">ombudsman@paulmerchants.net</a>.

However, Disclosures against any employee of HOD cadre or the Business Heads or the Executive Directors should be sent directly to the Chairman of Audit Committee of the Company on his email id: <a href="mailto:vigyan@vigyanarora.com">vigyan@vigyanarora.com</a>.

# 2. Is there any specific format for submitting the Disclosure?

While there is no specific format for submitting a Disclosure, the following details MUST be mentioned:

- a) Name, address and contact details of the Whistleblower (add Employee ID if the Whistleblower is an employee).
- b) Brief description of the Malpractice, giving the names of those alleged to have committed or about to commit a Malpractice. Specific details such as time and place of occurrence are also important. Documentary evidence, wherever possible, should be appended.

In case of letters, the disclosure should be sealed in an envelope marked "Whistle Blower" and addressed to the Ombudsman or the Chairman, Audit Committee, depending on position of the person against whom disclosure is made.

### 3. What will happen after the Disclosure is submitted?

- a. The Ombudsman shall acknowledge receipt of the Disclosure as soon as practical (preferably within 04 days of receipt of a Disclosure), to the address provided by the Whistleblower.
- b. The Ombudsman will proceed to determine whether the allegations (assuming them to be true only for the purpose of this determination) made in the Disclosure constitute a Malpractice by discussing with the Executive Directors and CMD of the Company (if required). If the Ombudsman unanimously determines that the allegations do not constitute a Malpractice, he/she will record this finding with reasons and communicate the same to the Whistleblower
- c. If the Ombudsman determines or any one member is of the opinion that the allegations constitute a Malpractice, he/she will proceed to investigate the Disclosure with the assistance of the Whistle Committee comprising of Senior Level Officers of HR, Internal Audit, Finance and Legal. The Whistle Committee, if



it deems fit can also take assistance of Head of the Department where the breach has occurred. If the alleged Malpractice is required by law to be dealt with under any other mechanism, the Ombudsman shall refer the Disclosure to the appropriate authority under such mandated mechanism and seek a report on the findings from such authority.

- d. If the Protected Disclosure has been made to the Chairman of the Audit Committee, he will proceed to investigate the matter with the help of CMD, Ombudsman or Whistle Committee or any other officer as he deems fit.
- e. Subjects will normally be informed of the allegations at the outset of a formal investigation and have opportunities for providing their inputs during the investigation.
- f. The investigation may involve study of documents and interviews with various individuals. Any person required to provide documents, access to systems and other information by the Ombudsman or Whistle Committee for the purpose of such investigation shall do so. Individuals with whom the Ombudsman or Whistle Committee requests an interview for the purposes of such investigation shall make themselves available for such interview at reasonable times and shall provide the necessary cooperation for such purpose.
- g. If the Malpractice constitutes a criminal offence, the Ombudsman will bring it to the notice of the Executive Directors & CMD and take appropriate action including reporting the matter to the police. In other cases, the Ombudsman will take appropriate action against the culprit in consultation with the Whistle Committee.
- h. The CMD of the Company may, at his/her discretion, participate in the investigations of any Disclosure.
- i. The Whistle Committee shall conduct such investigations in a timely manner and shall submit a written report containing the findings and recommendations to the Ombudsman as soon as practically possible and in any case, not later than 90 days from the date of receipt of the Disclosure. The Ombudsman may allow additional time for submission of the report based on the circumstances of the case.
  - Whilst it may be difficult for the Ombudsman to keep the Whistleblower regularly updated on the progress of the investigations, he/she will keep the Whistleblower informed of the result of the investigations and its recommendations subject to any obligations of confidentiality.
- j. The Ombudsman will ensure action on the recommendations of the Whistle Committee and keep the Whistleblower informed of the same. Though no timeframe is being specified for such action, the Company will endeavor to act as quickly as possible in cases of proved Malpractice.

- k. In case, the Whistle Blower is not satisfied with the investigation carried by the Whistle Committee, he can appeal to the Chairman of Audit Committee with all relevant details.
- 4. What should a Whistleblower do if he/she faces any retaliatory action or threats of retaliatory action as a result of making a Disclosure?

If anyone faces any retaliatory action or threats of retaliatory action as a result of making a Disclosure, he/she should inform the Ombudsman in writing immediately. Ombudsman will treat reports of such actions or threats as a separate Disclosure and investigate the same accordingly and may also recommend appropriate steps to protect the Whistle Blower from exposure to such retaliatory action and ensure implementation of such steps for your protection.

In case, the Whistle Blower is not satisfied with the resolution given by Ombudsman, he can appeal to the Chairman of Audit Committee with all relevant details.

Sd/-Chairman Paul Merchants Limited 07-02-2019

For & On Behalf of the Board

For & On Behalf of the Board

SD/-(RAJNEESH BANSAL) MANAGING DIRECTOR (DIN 00077230)

PLACE: CHANDIGARH Date: August 11, 2023

SD/-(RITESH VAID) WHOLE TIME DIRECTOR (DIN 09433856)



#### **Annexure D-10**

#### CERTIFICATE ON CORPORATE GOVERNANCE

To

#### The Members of Paul Merchants Limited

We have examined the compliance of the conditions of Corporate Governance by Paul Merchants Limited ("the Company") for the Financial Year ended 31<sup>st</sup> March, 2023, as per the relevant provisions of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as referred to in Regulation 15 (2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The compliance of the conditions of Corporate Governance is the responsibility of the management of the Company. Our examination was limited to the review of procedures and implementation thereof, as adopted by the Company for ensuring compliance with conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, and the representations made by the Directors and the Management, we certify that the Company has complied with the conditions of Corporate Governance as mentioned in the above mentioned Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as applicable. Further, it is submitted that BSE Limited has imposed penalty on the company for delay of one day in the filing of Statement of Related Party Transactions for the half year ended 31.03.2022. As informed by the Company, the penalty has been duly paid by the company and the Company has also filed an appeal with the Fine waiver committee of BSE Limited for waiver of the fine imposed by the exchange and the said Appeal is pending as on the date of this report.

We further state that such compliance is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

#### Assumptions & Limitation of scope and Review:

- 1. Compliance of the applicable laws and ensuring the authenticity of documents and information furnished, are the responsibilities of the management of the listed entity.
- 2. Our responsibility is to certify based upon our examination of relevant documents and information. This is neither an audit nor an expression of opinion.
- 3. We have not verified the correctness and appropriateness of financial Records and Books of Accounts of the listed entity.
- 4. This Report is solely for the intended purpose of compliance in terms of Regulation 34 read with Schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and is neither an assurance as to the future viability of the listed entity nor of the efficacy or effectiveness with which the management has conducted the affairs of the listed entity.

Date: 04/07/2023 Place: Chandigarh

UDIN: F005901E000540688

Sd/Kanwaljit Singh Thanewal
Company Secretary
M. No. 5901
C.P. No. 5870
Peer Review Cert No. 2319/2022

#### **ANNEXURE D-11 TO THE DIRECTORS' REPORT**

# DETAILS UNDER SECTION 197(12) OF THE COMPANIES ACT, 2013 READ WITH RULE 5(1) OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014

| Rule  | PARTICULARS  |  |  |
|-------|--|--|--|
| (i)   | The Ratio of the   | NAME OF DIRECTOR   | RATIO  |
|       | remuneration of each   | Mr. Rajneesh Bansal  | 90:01  |
|       | Director to the median   | Mr. Dharam Pal Sharma  | 0.04:01  |
|       | remuneration of the  | Mr. Ritesh Vaid  | 05 :01   |
|       | employees of the Company   |  |  |
| /::\  | for the financial year 2022-23   | NAME OF DIDECTOR/KMD   | DEDCENTACE   |
| (ii)  | The percentage increase in remuneration of each  | NAME OF DIRECTOR/KMP   | PERCENTAGE<br>INCREASE   |
|       | Director, Chief Financial Officer, Chief Executive   | Mr. Rajneesh Bansal,<br>Managing Director  | 24.79%   |
|       | Officer, Company Secretary   | Mr. Dharam Pal Sharma,   | 7.13%  |
|       | in the financial year 2022-23  | Whole Time Director<br>(He has resigned w.e.f<br>10.08.2022)   |  |
|       |  | Mr. Ritesh Vaid  | 0.29%  |
|       |  | Mr. Rajesh Garg  | 01.29%   |
|       |  | Mr. Hardam Singh, Company<br>Secretary   | 03.56%   |
| (iii) | The percentage increase in the median remuneration of employees in the financial year.   | 11.15%.  |  |
| (iv)  | The number of permanent employees on the rolls of the company.   | 393  |  |
| (v)   | Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances | Average percentile increase may employees other than the mana is 14.91% as compared to incresalary of managerial personne year under review. Remun Rajneesh Bansal, Managing Diby 24.79%, which is commer duties and responsibilities shout the capacity of Managing Director of Mr. Ritesh Vaid, Whole increased by 0.29%. The remute the Whole Time Directors was of the capacity of Managing Directors was of the Whole Time Directors was of the capacity of Managing Directors was of the Whole Time Directors was of the capacity of Managing Directors was of the Whole Time Directors was of the capacity of Managing Directors was of the Whole Time Directors was of the capacity of Managing Directors was of the Whole Time Directors was of the capacity of the c | agerial personnel ase of 19.52% in I in the financial eration of Mr. irector increased asurate with the Idered by him in or. Remuneration Time Director increation of both |

|       | for increase in the managerial remuneration   | the Shareholders of the Company and also by the Board of Directors, Audit Committee and Nomination and Remuneration Committee. Mr. Dharam Pal Sharma, Whole Time Director has already resigned w.e.f 10.08.2022. The increase in Managerial remuneration is in line with the market trends in the industry and as per performance of the Company. The increase in salaries of employees other than the managerial personnel in the financial year under review is also as per their own individual performance and |
|-------|---|--|
|       |   | the performance of the Company   |
| (vi)  | Affirmation that the remuneration is as per the remuneration policy of the company  | It is hereby affirmed that the remuneration paid is as per the remuneration policy of the Company  |
| (vii) | The statement containing particulars of employees as required under Section 197(12) of the Act read with Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014. | The information showing names and other particulars of employees as per Rule 5(2) and 5(3) of the aforesaid Rules read with Section 197 (12) of the Act is given in <b>Annexure D-11A</b> , which forms part of this report.   |

#### Note:-

- (a) Median Remuneration has been calculated based on remuneration for full Financial Year.
- (b) For the purpose of arriving at %age increase in remuneration of Directors and KMPs, the full remuneration which they are entitled to receive for Financial Year under review has been taken.

For & On Behalf of the Board

For & On Behalf of the Board

SD/-(RAJNEESH BANSAL) MANAGING DIRECTOR (DIN 00077230) SD/-(RITESH VAID) WHOLE TIME DIRECTOR (DIN 09433856)

PLACE: CHANDIGARH Date: August 11, 2023



#### **Annexure D-11A**

| Sr.<br>No. | Information  | Details Details   |  | Details Details                   |   | Details                       | Details                               |  |
|------------|--|---|--|-----------------------------------|---|-------------------------------|---------------------------------------|--|
|            |  | 1   | 2  | 3                                 | 4   | 5                             | 6                                     |  |
| 1          | Name of Employee   | Rajneesh Bansal   | Hardam Singh                             | Ritesh Vaid                       | Ravi Barua                                | Rajesh Garg                   | Sandeep<br>Kumar<br>Poonia            |  |
| 2          | Designation of the<br>Employee   | Managing<br>Director  | Company<br>Secretary cum<br>Head (Legal) | Designated<br>Director            | Senior Vice<br>President-<br>Travel       | CHIEF<br>FINANCIAL<br>OFFICER | General<br>Manager                    |  |
| 3          | Remuneration<br>Received (Rs)  | 3,28,91,539   | 35,59,014                                | 22,61,904                         | 17,33,656                                 | 14,91,464                     | 14,17,795                             |  |
| 4          | Nature of employment, whether contractual or otherwise   | Contractual   | Permanent                                | Permanent                         | Permanent                                 | Permanent                     | Permanent                             |  |
| 5          | Qualifications and experience of the employee MBA & 24  Years  |   | FCS, MBA &<br>24 Years                   | MBA & 22<br>years                 | B.A & 29<br>Years                         | CA & 27<br>Years              | BBA & 17<br>Years                     |  |
| 6          | Date of commencement of employment   | commencement of   |  | 01-Oct-2008                       | 9-Feb-21                                  | 15-Jun-13                     | 1-May-2019                            |  |
| 7          | The age of such employee   | 48 Years  | 49 Years                                 | 46 Years                          | 51 Years                                  | 52 Years                      | 37 Years                              |  |
| 8          | The last employment held by such employee before joining the company   | Nil   | Eider Infotech<br>Ltd                    | Wall Street<br>Finance (P)<br>Ltd | Book My<br>Vacationz(PS<br>A Rail Europe) | M/s ACG<br>Advisory<br>LLP    | Matrix Forex<br>Services Pvt.<br>Ltd. |  |
| 9          | The percentage of equity shares held by the employee in the company within the meaning of clause (iii) of rule 5(2)            | 28.62%  | Nil                                      | Nil                               | Nil                                       | Nil                           | Nil                                   |  |
| 10         | Whether any such employee is a relative of any director or manager of the company and if so, name of such director or manager: | Mr. Rajneesh Bansal is son of Mr. Sat Paul Bansal, who is Non Executive Non independent Director and Chairman of the Company & Mrs. Sarita Rani Bansal, Non | No                                       | No                                | No  | No                            | No                                    |  |

Paul Merchants Ltd.

http://www.paulmerchants.net

|    |     | Executive Non independent Director of the Company. |             |             |            |             |            |
|----|-----|--|-------------|-------------|------------|-------------|------------|
| 11 | DOB | 22-Jul-1974  | 21-Jun-1974 | 15-Nov-1976 | 3-Sep-1972 | 15-Oct-1971 | 1-Jan-1986 |

| Sr.<br>No. | Information  | Details            | Details  | Details                           | Details                              | Details                              | Details   |
|------------|--|--------------------|--|-----------------------------------|--------------------------------------|--------------------------------------|---|
|            |  | 7                  | 8  | 9                                 | 10                                   | 11                                   | 12  |
| 1          | Name of Employee Ravi Kumar<br>Rohilla   |                    | Puneet Pankaj<br>Kapoor Money<br>Grover              |                                   | Rajni                                | Dharam Pal<br>Sharma*                | Manu Garg   |
| 2          | Designation of the Employee  | General<br>Manager | Area<br>Manager-<br>Business<br>Development          | Senior Zonal<br>Manager-<br>Forex | Zonal<br>Manager –<br>Forex          | Designated<br>Whole Time<br>Director | Senior Vice<br>President-<br>Partnership &<br>Alliances |
| 3          | Remuneration Received (Rs.)  | 13,82,617          | 12,69,451  | 12,28,198                         | 12,06,316                            | 9,72,953                             | 9,51,004  |
| 4          | Nature of employment,<br>whether contractual or<br>otherwise   | Permanent          | Permanent  | Permanent                         | Permanent                            | Contractual                          | Permanent   |
| 5          | Qualifications and experience of the employee  |                    | PGDBM & 13<br>Years                                  | M.SC. & 21<br>Years               | MA & 17<br>Years                     | M.A.<br>(Economics)<br>& 43 Years    | B.A. & 10<br>Years                                      |
| 6          | Date of commencement of employment 7-Jun-2019  |                    | 15-Oct-2018  | 1-April-2004                      | 30-Nov-<br>2015                      | 09-Nov-2015                          | 01-Dec-2022   |
| 7          | The age of such employee   | 46 Years           | 40 Years   | 41 Years                          | 40 Years                             | 67 Years                             | 52 Years  |
| 8          | 8 The last employment held by such employee before joining the company   |                    | Matrix<br>Cellular<br>International<br>Services Ltd. | Dainik Jagran                     | Essel<br>Finance<br>VKC Forex<br>Ltd | Reserve Bank<br>of India             | Jubilee Joy<br>Homes LLP                                |
| 9          | The percentage of equity shares held by the employee in the company within the meaning of clause (iii) of rule 5(2)            | Nil                | Nil  | NIL                               | Nil                                  | NIL                                  | Nil   |
| 10         | Whether any such employee is a relative of any director or manager of the company and if so, name of such director or manager: | No                 | No   | No                                | No                                   | NO                                   | No  |
| 11         | DOB  | 1-Jan-1976         | 11-Nov-1982  | 20-August-<br>1980                | 15-Apr-<br>1983                      | 04-Oct-1954                          | 27-July-1971  |



| Sr.<br>No. | Information  | Details                |
|------------|--|------------------------|
|            |  | 13                     |
| 1          | Name of Employee   | Amit Gupta             |
| 2          | Designation of the Employee  | Law Officer            |
| 3          | Remuneration Received (Rs.)  | 5,70,598               |
| 4          | Nature of employment, whether contractual or otherwise   | Permanent              |
| 5          | Qualifications and experience of the employee  | B.A.,LL.B & 17 Years   |
| 6          | Date of commencement of employment   | 01-Dec-2022            |
| 7          | The age of such employee   | 43 Years               |
| 8          | The last employment held by such employee before joining the company   | Practising As Advocate |
| 9          | The percentage of equity shares held by the employee in the company within the meaning of clause (iii) of rule 5(2)            | Nil                    |
| 10         | Whether any such employee is a relative of any director or manager of the company and if so, name of such director or manager: | No                     |
| 11         | DOB  | 22-April-1980          |

#### NOTE:

- 1. The above information is as on 31-03-2023
- 2. Remuneration shown above is on gross basis and is subject to tax and includes arrears, allowances, Perquisites, Commission, Incentives, Leave Encashment and Provident Fund. The Performance Bonus paid during the year under review, which actually pertains

to the FY 2021-22 has been included in the figures of remuneration and Performance Bonus for the FY 2022-23 will be paid at the time of Diwali, 2023.

- In addition to the remuneration shown above, reimbursement of some expenses actually spent by the employees in their official course of duties has been made to them as per Company policy.
- 4. Mr Dharam Pal Sharma resigned from his post of Designated Whole Time Director w.e.f. 10.08.2022 and he was appointed as Chief Compliance Officer w.e.f. 11.08.2022. The amount of full salary paid to him for the full year in both the said capacities has been mentioned.
- 5. During the Financial Year under review, there was no employee who, if employed throughout the financial year, was in receipt of remuneration in the aggregate, not less than one crore and two lakh rupees, except the Managing Director whose details have been furnished in the above table.
- 6. During the Financial Year under review, there was no employee who, if employed for a part of the financial year, was in receipt of remuneration for any part of the year, at a rate which, in the aggregate, was not less than Eight Lakhs and Fifty Thousand Rupees per month
- 7. During the Financial Year under review, there was no employee who, if employed throughout the financial year or part thereof, was in receipt of remuneration in the year which, in the aggregate, or as the case may be, at a rate which, in the aggregate, was in excess of that drawn by the managing director or whole-time director or manager and holds by himself or along with his spouse and dependent children, not less than two percent of the equity shares of the company.

For & On Behalf of the Board

For & On Behalf of the Board

SD/-(RAJNEESH BANSAL) MANAGING DIRECTOR (DIN 00077230)

PLACE: CHANDIGARH Date: August 11, 2023

SD/-(RITESH VAID) WHOLE TIME DIRECTOR (DIN 09433856)

#### **ANNEXURE D-12 TO THE DIRECTORS' REPORT**

#### FORM NO. AOC-1

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014)
Statement containing salient features of the financial statement of Subsidiaries/associate companies/joint ventures

#### Part "A": Subsidiaries

| 1  | SI. No.  | 1                                 | 2                       |
|----|--|-----------------------------------|-------------------------|
| 2  | Name of the subsidiary   | Paul Merchants<br>Finance Private | PML Realtors<br>Private |
|    |  | Limited                           | Limited                 |
| 3  | Reporting period for the subsidiary concerned, if different from the holding company's reporting period                      | Not Different                     | Not Different           |
| 4  | Reporting currency and Exchange rate as on the last date of the relevant financial year in the case of foreign subsidiaries. | Not applicable                    | Not applicable          |
| 5  | Share capital  | 31,01,71,750                      | 25,00,00,000            |
| 6  | Reserves & surplus   | 1,68,36,46,279.43                 | 1,79,89,911.32          |
| 7  | Total assets   | 7,46,20,51,859.85                 | 26,97,55,143.00         |
| 8  | Total Liabilities  | 5,46,82,33,830.71                 | 17,65,231.68            |
| 9  | Investments  | -                                 | -                       |
| 10 | Turnover   | 1,10,45,67,828.86                 | 85,00,000.00            |
| 11 | Profit before taxation   | 25,43,64,728.50                   | 62,25,197.76            |
| 12 | Provision for taxation   | 6,49,19,573                       | 15,80,372.36            |
| 13 | Profit after taxation  | 18,94,45,155.64                   | 46,44,825.40            |
| 14 | Proposed Dividend  | Nil *                             | Nil                     |
| 15 | % Shareholding   | 100%                              | 100%                    |

#### Notes:

- 1. Names of Subsidiaries which are yet to commence operations NIL
- 2. Names of Subsidiaries which have been liquidated or sold during the year NIL
- 3. \* The Company declared an interim dividend of Rs. 1,39,57,727.93 /- for the FY 2022-23



#### Part "B" : Associates and Joint Ventures Statement pursuant to Section 129 (3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures

| Nar | ne of Associates/Joint Ventures  | Horizon Remit Sdn.<br>Bhd.,Malaysia | Paul Innovations<br>LLP, India                               |
|-----|--|-------------------------------------|--|
| 1   | Latest audited Balance Sheet Date (unaudited in case of Horizon Remit Sdn. Bhd., which ceased to be the JV w.e.f. 25/11/2022 and unaudited in case of Paul Innovations LLP, in which the Company withdrew its share on 07-09-2022) | 31/03/2023                          | 31/03/2023   |
| 2   | Shares of Joint Venture held by the company on the year end:-  |                                     |  |
|     | No. of shares  | NIL                                 | NIL  |
|     | Amount of Investment in Associates/Joint Venture   | NIL*                                | NIL  |
|     | Extend of Holding %  | NIL                                 | NIL  |
| 3   | Description of how there is significant influence  | Joint Venture                       | Limited Liability Partnership considered to be Joint Venture |
| 4   | Reason why the associate/joint venture is not consolidated   | Consolidated                        | Consolidated   |
| 5   | Net worth attributable to Shareholding as per latest audited Balance Sheet (unaudited in case of both for the reason as explained in point 1 above)  | NIL                                 | NIL  |
| 6   | Profit / (Loss) for the year   |                                     |  |
|     | i. Considered in Consolidation (upto cost of investment as per IND AS)   | NIL*                                | Rs. 144014   |
|     | ii. Not Considered in Consolidation  | NIL                                 | NIL  |

- The investment in the Joint Venture Horizon Remit Sdn. Bhd., Malaysia had already been written down to Rs. Nil as of 01.04.2022 and during the financial year 2022-23, no further share in loss/profit of the JV has been included in the consolidated financial statements as per applicable IND-AS. The company has already recognised a current liability of Rs. 71,80,014/- in the Financial Statements of the Company for the FY 2022-23 towards amount of loan repayable to Western Union in respect of liabilities of this Joint Venture.
- 1. Names of associates or joint ventures which are yet to commence operations NIL
- 2. Names of associates or joint ventures which have been liquidated or sold during the year:- The Company has withdrawn its partnership from Paul Innovations LLP, considered to be Joint Venture, w.e.f. 07-09-2022. Further, in respect of another Joint Venture Horizon Remit Sdn. Bhd., Malaysia, the Company had entered into a Share Purchase Agreement with M/s Al Jadeed Investment International" Muscat,

Sultanate of Oman for sale of the entire stake held by it and its Promoters in the said JV and as such, the Company has already transferred its stake in the said JV to the said purchaser on 25-11-2022.

- 3. There is no other Associate or Joint Venture Company.
- 4. Amount of Investment in Joint Venture has been taken at cost.

**Note:** This Form is to be certified in the same manner in which the Balance Sheet is to be certified

#### For & On Behalf of the Board

SD/-(RAJNEESH BANSAL) MANAGING DIRECTOR (DIN 00077230) SD/-(RITESH VAID) WHOLE TIME DIRECTOR (DIN 09433856)

SD/-HARDAM SINGH COMPANY SECRETARY FCS-5046 SD/-RAJESH GARG CHIEF FINANCIAL OFFICER FCA- 096484

PLACE: CHANDIGARH Date: August 11, 2023



#### **Annexure D-13**

#### **CEO AND CFO CERTIFICATE**

To

The Board of Directors, Paul Merchants Limited, SCO 829-830, Sector 22-A, Chandigarh Date: 23.05.2023

# <u>Sub: Compliance Certificate under Regulation 17(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015</u>

We hereby certify in terms of Regulation 17 (8) of SEBI (Listing Obligations And Disclosure Requirements) Regulations, 2015:-

- A. We have reviewed Standalone as well consolidated financial statements and the Cash Flow Statement of Paul Merchants Limited for the year ended 31.03.2023 and that to the best of our knowledge and belief:-
  - (1) These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - (2) These statements together present a true and fair view of Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- B. There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the Company's code of conduct.
- C. We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting and we have disclosed to the auditors and the audit committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- D. We have indicated to the auditors and the Audit committee:-
  - (1) Significant changes in internal control, if any, over financial reporting during the year;
  - (2) Significant changes in accounting policies during the year, if any, and that the same have been disclosed in the notes to the financial statements; and



(3) Instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

Sd/-

Rajesh Garg (Chief Financial Officer) PAN- ABKPG0231A Sd/Rajneesh Bansal
(Managing Director)
DIN-00077230

#### **Annexure D-14**

#### **CERTIFICATE OF NON-DISQUALIFICATION OF DIRECTORS**

(Pursuant to Regulation 34(3) and Schedule V Para C clause (10)(i) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

To, The Members of Paul Merchants Limited Regd. Office: DSM 335, 336, 337, 3<sup>rd</sup> Floor, DLF Tower, 15, Shivaji Marg, Najafgarh Road, New Delhi-110015

Corp. Office: PML House, SCO 829-830, Sector 22-A, Chandigarh – 160022.

I have examined the relevant registers, records, forms, returns and disclosures received from the Directors of Paul Merchants Limited having CIN: L74900DL1984PLC018679 and having registered office at DSM 335, 336, 337, 3<sup>rd</sup> Floor, DLF Tower, 15, Shivaji Marg, Najafgarh Road, New Delhi-110015 (hereinafter referred to as 'the Company'), produced before me by the Company for the purpose of issuing this Certificate, in accordance with Regulation 34(3) read with Schedule V Para-C Sub clause 10(i) of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. In my opinion and to the best of my information and according to the verifications (including Directors Identification Number (DIN) status at the portal www.mca.gov.in) as considered necessary and explanations furnished to me by the Company & its officers, I hereby certify that none of the Directors on the Board of the Company as stated below for the Financial Year ended on 31<sup>st</sup> March, 2023 have been debarred or disqualified from being appointed or continuing as Directors of companies by the Securities and Exchange Board of India, Ministry of Corporate Affairs or any such other Statutory Authority.

| Sr. | Name of Director           | DIN      | Date of appointment In |
|-----|----------------------------|----------|------------------------|
| No. |                            |          | Company                |
| 1.  | Shri. Sat Paul Bansal      | 00077499 | 08-06-2021             |
| 2.  | Shri. Rajneesh Bansal      | 00077230 | 27-02-1999             |
| 3.  | Smt. Sarita Rani Bansal    | 00094504 | 31-01-2012             |
| 4.  | Shri. Dilbag Singh Sidhu   | 05210193 | 26-02-2012             |
| 5.  | Shri. Vigyan Prakash Arora | 00806647 | 01-04-2010             |
| 6.  | Shri Ajay Arora            | 00314161 | 27-05-2014             |
| 7.  | Shri Inder Sain Negi       | 08947230 | 12-11-2020             |
| 8.  | Shri Jeewan Lal Negi       | 09166359 | 08-06-2021             |
| 9.  | Shri Ritesh Vaid           | 09433856 | 10-02-2022             |



Ensuring the eligibility for the appointment / continuity of every Director on the Board is the responsibility of the management of the Company. My responsibility is to express my opinion on these matters based on my verification. This certificate is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

Date: 04.07.2023 Place: Chandigarh

UDIN: F005901E000540567

Sd/-Kanwaljit Singh Thanewal FCS: 5901 C.P No.: 5870 Peer Review Cert No. 2319/2022

#### **Annexure D-15**

RAJIV GOEL & ASSOCIATES CHARTERED ACCOUNTANTS

S.C.O. 823-24, FF, Sector 22A, Chandigarh, Phone: 0172-4644607 Email: rgaca91@gmail.com Web: www.rgaca.org

M/s Paul Merchants Limited SCO 829-830, Sector 22-A, Chandigarh

#### FOR SUBMISSION TO RESERVE BANK OF INDIA

It is certified that on the basis of examination of the records of M/s Paul Merchants Limited, having its Corporate Office at SCO 829-830, Sector 22-A, Chandigarh and Concurrent Audit Reports and according to information and explanation given to us for the period from 1<sup>st</sup> April 2022 to 31<sup>st</sup> March, 2023, the Company has complied with Guidelines issued by Reserve Bank of India from time to time on KYC/AML/CFT.

It is also certified that the Internal Control of the company is satisfactory as per opinion in our report on Internal Control over Financial Reporting enclosed with the audited financial statements. Further we have also obtained copies of Concurrent Audit and Internal Audit of branches of the Company on test check basis and found the same to be satisfactory.

The above certificate is issued at the request of Company and we reiterate that our responsibility is restricted to performing test check procedure so as to obtain reasonable assurance regarding compliance with RBI Guidelines on KYC/AML/CFT and our opinion shall not be considered to be absolute assurance in this regard.

For RAJIV GOEL AND ASSOCIATES CHARTERED ACCOUNTANTS FRN 011106N

Sd/-

Place: Chandigarh Date:- 17.06.2023

(CA HEMANI GARG)
PARTNER
M. No. 549610
UDIN: 23549610BGTEB5335

#### **Annexure-D-16**

# Secretarial compliance report of Paul Merchants Limited for the year ended March 31, 2023

We have conducted the review of the compliance of the applicable statutory provisions and the adherence to good corporate practices by Paul Merchants Limited (hereinafter referred as 'the listed entity'), having its Registered Office at DSM 335, 336, 337, 3<sup>rd</sup> Floor, DLF Tower, 15, Shivaji Marg, Najafgarh Road, New Delhi - 110015. Secretarial Review was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/ statutory compliances and expressing our opinion thereon.

Based on our verification of the listed entity's books, papers, minutes books, forms and returns filed and other records maintained by the listed entity and also the information provided by the listed entity, its officers, agents and authorized representatives during the conduct of Secretarial Review, we hereby report that in our opinion, the listed entity has, during the review period covering the financial year ended on March 31, 2023, complied with the statutory provisions listed hereunder and also that the listed entity has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

- I, Kanwaljit Singh Thanewal, Company Secretary, have examined:
- (a) all the documents and records made available to us and explanation provided by Paul Merchants Limited ("the listed entity"),
- (b) the filings/ submissions made by the listed entity to the stock exchanges,
- (c) website of the listed entity,
- (d) any other document/ filing, as may be relevant, which has been relied upon to make this report, for the year ended March 31, 2023 ("Review Period") in respect of compliance with the provisions of:
- (a) the Securities and Exchange Board of India Act, 1992 ("SEBI Act") and the Regulations, circulars, guidelines issued thereunder; and
- (b) the Securities Contracts (Regulation) Act, 1956 ("SCRA"), rules made thereunder and the Regulations, circulars, guidelines issued thereunder by the Securities and Exchange Board of India ("SEBI");

The specific Regulations, whose provisions and the circulars/ guidelines issued thereunder, have been examined, include:-

- a) Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015;
- b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018- Not Applicable to the company during the review period.

- c) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011.
- d) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018: Not Applicable as there was no instance of Buy-Back during the review period.
- e) The Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021- Not Applicable to the company during the review period.
- f) Securities and Exchange Board of India (Issue and Listing of Non- Convertible Securities) Regulations, 2021: Not applicable during the review period.
- g) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015.

and circulars/ guidelines issued thereunder;

and based on the above examination, I hereby report that, during the review period:

I. (a) The listed entity has complied with the provisions of the above Regulations and circulars/ guidelines issued thereunder, except in respect of matters specified below:

| Sr.<br>No | Compli<br>ance<br>Requir<br>ement<br>(Regul<br>ations/<br>circula<br>rs/<br>guideli<br>nes<br>includi<br>ng<br>specifi<br>c | Regul<br>ation/<br>Circul<br>ar No. | Devia<br>tions   | Acti<br>on<br>Tak<br>en<br>by | Typ<br>e of<br>Acti<br>on  | Detail<br>s of<br>Violati<br>on   | Fin<br>e<br>Am<br>oun<br>t | Observ<br>ations/<br>Remar<br>ks of<br>the<br>Practici<br>ng<br>Compa<br>ny<br>Secreta<br>ry                     | Managem<br>ent<br>Response   | Remarks |
|-----------|---|-------------------------------------|--|-------------------------------|----------------------------|---|----------------------------|--|--|---------|
| 1.        | Non-<br>complia<br>nce with<br>disclosu<br>re of<br>related<br>party<br>transact<br>ion on<br>consolid<br>ated<br>basis     | 23(9)                               | Delay<br>of one<br>day in<br>filing of<br>disclos<br>ure | BS<br>E<br>Indi<br>a          | Pen<br>alty<br>impo<br>sed | The compa ny has made delay of one day in the filling of Statem ent of Relate d Party Transa ctions | Rs.<br>17,7<br>00/-        | Delay of one day in the filing of Stateme nt of Related Party Transac tions for the half year ended 31.03.2 022. | The company has duly paid the fine imposed by BSE. Further, the Company has also filed an application for waiver of fine with the Fine | Nil     |

| <br>  | <u>,                                      </u> | niip://www.pauimerchanis.nei          |
|-------|--|---------------------------------------|
|       | for the  | Waiver                                |
|       | half   | Committee                             |
|       |  |                                       |
|       | year   | of BSE                                |
|       | ended  | Limited                               |
|       | 31.03.   | <i>inter alia</i> on                  |
|       | 2022.  | below                                 |
|       | 2022.  |                                       |
|       |  | grounds: -                            |
|       |  |                                       |
|       |  | 1. The                                |
|       |  | SEBI                                  |
|       |  |                                       |
|       |  | LODR (6 <sup>th</sup>                 |
|       |  | Amendmen                              |
|       |  | (t)                                   |
|       |  | Ŕegulation                            |
|       |  | s, which                              |
|       |  | · · · · · · · · · · · · · · · · · · · |
|       |  | mandated                              |
|       |  | filing of                             |
|       |  | Statement                             |
|       |  | of Related                            |
|       |  | Party                                 |
|       |  |                                       |
|       |  | Transaction                           |
|       |  | s in terms of                         |
|       |  | regulation                            |
|       |  | 23(9) was                             |
|       |  | 20(3) was                             |
|       |  | effective                             |
|       |  | from                                  |
|       |  | 01.04.2022                            |
|       |  | , whereas                             |
|       |  | the                                   |
|       |  |                                       |
|       |  | Statement                             |
|       |  | in question                           |
|       |  | was filed by                          |
|       |  | the                                   |
|       |  |                                       |
|       |  | Company                               |
|       |  | in respect                            |
|       |  | of                                    |
|       |  | transaction                           |
|       |  | s pertaining                          |
|       |  |                                       |
|       |  | to the                                |
|       |  | period prior                          |
|       |  | to                                    |
|       |  | 01.04.2022                            |
|       |  |                                       |
|       |  |                                       |
|       |  | position                              |
|       |  | had been                              |
|       |  | made more                             |
|       |  | clear by                              |
|       |  |                                       |
|       |  | BSE vide                              |
|       |  | its                                   |
| <br>• |  |                                       |

|  |  | <br> |   | <br>p.// // // // // | padimer chams.ner |  |
|--|--|------|---|----------------------|-------------------|--|
|  |  |      |   |                      | Guidance          |  |
|  |  |      |   |                      | Note issued       |  |
|  |  |      |   |                      |                   |  |
|  |  |      |   |                      | by it on 25-      |  |
|  |  |      |   |                      | 04-2022,          |  |
|  |  |      |   |                      | whereby           |  |
|  |  |      |   |                      | vide              |  |
|  |  |      |   |                      |                   |  |
|  |  |      |   |                      | answer to         |  |
|  |  |      |   |                      | query no. 4,      |  |
|  |  |      |   |                      | it made           |  |
|  |  |      |   |                      |                   |  |
|  |  |      |   |                      | abundantly        |  |
|  |  |      |   |                      | clear that        |  |
|  |  |      |   |                      | Definitions/      |  |
|  |  |      |   |                      | Provisions        |  |
|  |  |      |   |                      | that are          |  |
|  |  |      |   |                      |                   |  |
|  |  |      |   |                      | specifically      |  |
|  |  |      |   |                      | mentioned         |  |
|  |  |      |   |                      | to be             |  |
|  |  |      |   |                      | effective         |  |
|  |  |      |   |                      |                   |  |
|  |  |      |   |                      | from              |  |
|  |  |      |   |                      | 01.04.2022        |  |
|  |  |      |   |                      | , shall be        |  |
|  |  |      |   |                      | applicable        |  |
|  |  |      |   |                      |                   |  |
|  |  |      |   |                      | on                |  |
|  |  |      |   |                      | transaction       |  |
|  |  |      |   |                      | s                 |  |
|  |  |      |   |                      | undertaken        |  |
|  |  |      |   |                      |                   |  |
|  |  |      |   |                      | from              |  |
|  |  |      |   |                      | 01.04.2022        |  |
|  |  |      |   |                      | onwards.          |  |
|  |  |      |   |                      | 2. The            |  |
|  |  |      |   |                      |                   |  |
|  |  |      |   |                      | Exchange          |  |
|  |  |      |   |                      | has taken         |  |
|  |  |      |   |                      | the due           |  |
|  |  |      |   |                      | date as 15        |  |
|  |  |      |   |                      | days from         |  |
|  |  |      |   |                      |                   |  |
|  |  |      |   |                      | the date of       |  |
|  |  |      |   |                      | Board             |  |
|  |  |      |   |                      | Meeting,          |  |
|  |  |      |   |                      | which is not      |  |
|  |  |      |   |                      |                   |  |
|  |  |      |   |                      | as per the        |  |
|  |  |      |   |                      | language of       |  |
|  |  |      |   |                      | the               |  |
|  |  |      |   |                      | Regulation,       |  |
|  |  |      |   |                      |                   |  |
|  |  |      |   |                      | which             |  |
|  |  |      |   |                      | prescribes        |  |
|  |  |      |   |                      | the due           |  |
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|   |  |  |  | note here     |  |
|   |  |  |  | that the      |  |
|   |  |  |  | word          |  |
|   |  |  |  | 'publication' |  |
|   |  |  |  | has been      |  |
|   |  |  |  | used in the   |  |
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|   |  |  |  | s and as      |  |
|   |  |  |  | such, there   |  |
|   |  |  |  | is no reason  |  |
|   |  |  |  | to interpret  |  |
|   |  |  |  | the word      |  |
|   |  |  |  | 'publication' |  |
|   |  |  |  |               |  |
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|   |  |  |  | Language      |  |
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|   |  |  |  | shall be      |  |
|   |  |  |  | applicable    |  |
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|   |  |  |  | prospective   |  |
|   |  |  |  | Prospective   |  |

|  | transactions ".  |
|--|--|
|  | The appeal filed by the Company is still pending with BSE Ltd. |

(b) The listed entity has taken the following actions to comply with the observations made in previous reports:

| Sr.<br>No. | Compli ance Require ment (Regula tions/ circular s/ guidelin es includin g specific clause) | Regula<br>tion/<br>Circula<br>r No. | Deviati<br>ons | Action<br>Take<br>by | e of  | Detai<br>Is of<br>Viola<br>tion | Fine<br>Am<br>oun<br>t | Observa<br>tions/<br>Remark<br>s of the<br>Practici<br>ng<br>Compan<br>y<br>Secretar<br>y | Manage<br>ment<br>Respon<br>se | Rem<br>arks |
|------------|---|-------------------------------------|----------------|----------------------|-------|---------------------------------|------------------------|---|--------------------------------|-------------|
|            |   |                                     |                | NO                   | I APF | PLICABL                         | .E                     |   |                                |             |

II. Compliances related to resignation of statutory auditors from listed entities and their material subsidiaries as per SEBI Circular CIR/CFD/CMD1/114/2019 dated 18th October, 2019:

| Sr.<br>No. | Particulars   | Compliance<br>Status<br>(Yes/ No/<br>N.A) | Observations/<br>Remarks by<br>PCS                               |
|------------|---|---|--|
| 1.         | Compliance with the following condition appointing an auditor   | s while appo                              | ointing/ re-   |
|            | <ol> <li>If the auditor has resigned within 45 days<br/>from the end of a quarter of a financial<br/>year, the auditor before such resignation,<br/>has issued the limited review/ audit report<br/>for such quarter; or</li> </ol> | N.A.                                      | There was no instance of resignation of Statutory Auditor during |

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|--------|----------------|---|-----------------|--|
|        | ii.<br>iii.    | audit report for the first three quarters of a financial year, the auditor before such resignation, has issued the limited review/ audit report for the last quarter of such financial year as well as the audit report for such financial year.  |                 | the Review<br>Period.                                  |
| 2.     |                | Other conditions relating to resignation of   | f statutory aud | itor   |
|        | i.<br>a.<br>b. | Reporting of concerns by Auditor with respect to the listed entity/its material subsidiary to the Audit Committee: In case of any concern with the management of the listed entity/ material subsidiary such as non-availability of information / non-cooperation by the management which has hampered the audit process, the auditor has approached the Chairman of the Audit Committee of the listed entity and the Audit Committee shall receive such concern directly and immediately without specifically waiting for the quarterly Audit Committee meetings. In case the auditor proposes to resign, all concerns with respect to the proposed resignation, along with relevant documents has been brought to the notice of the Audit Committee. In cases where the proposed resignation is due to non-receipt of information / explanation from the company, the auditor has informed the Audit Committee the details of information / explanation sought and not provided by the management, as applicable.  The Audit Committee / Board of Directors, as the case may be, deliberated on the matter on receipt of such information from the auditor relating to the proposal to resign as mentioned above and communicate its views to the management and the auditor. | N.A.            | There were no such instances during the Review Period. |

|    | ii. Disclaimer in case of non-receipt of information: The auditor has provided an appropriate disclaimer in its audit report, which is in accordance with the Standards of Auditing as specified by ICAI / NFRA, in case where the listed entity/ its material subsidiary has not provided information as required by the auditor. |      |   |
|----|--|------|---|
| 3. | The listed entity / its material subsidiary has obtained information from the Auditor upon resignation, in the format as specified in Annexure- A in SEBI Circular CIR/CFD/CMD1/114/2019 dated 18th October, 2019.   | N.A. | There was no instance of resignation of Statutory Auditor during the Review Period. |

III. I hereby report that, during the Review Period the compliance Status of the listed entity is appended as below:

| Sr.<br>No. | Particulars  | Compliance<br>Status<br>(Yes/ No/<br>N.A) | Observations/<br>Remarks by<br>PCS |
|------------|--|---|------------------------------------|
| 1.         | Secretarial Standards:  The compliances of the listed entity are in accordance with the applicable Secretarial Standards (SS) issued by the Institute of Company Secretaries India (ICSI), as notified by the Central Government under section 118(10) of the Companies Act, 2013 and mandatorily applicable.  | Yes                                       | Nil                                |
| 2.         | <ul> <li>Adoption and timely updation of the Policies:</li> <li>All applicable policies under SEBI Regulations are adopted with the approval of board of directors of the listed entities</li> <li>All the policies are in conformity with SEBI Regulations and have been reviewed &amp; updated on time, as per the regulations/ circulars/ guidelines issued by SEBI.</li> </ul> | Yes                                       | Nil                                |
| 3.         | Maintenance and disclosures on Website:  | Yes                                       | Nil                                |

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|----|--|--|---|
|    | <ul> <li>The Listed entity is maintaining a functional website</li> <li>Timely dissemination of the documents/ information under a separate section on the website</li> <li>Web-links provided in annual corporate governance reports under Regulation 27(2) are accurate and specific which re- directs to the relevant document(s)/ section of the website.</li> </ul> |  |   |
| 4. | Disqualification of Director:  |  |   |
|    | None of the Director(s) of the Company are disqualified under Section 164 of Companies Act, 2013 as confirmed by the listed entity.  | Yes                                    | Nil                                     |
| 5. | Details related to Subsidiaries of listed entities have been examined w.r.t.:  |  |   |
|    | <ul> <li>a. Identification of material subsidiary companies;</li> <li>b. Disclosure requirement of material as well as other subsidiaries</li> </ul>   | Yes                                    | Nil                                     |
| 6. | Preservation of Documents:   |  |   |
|    | The listed entity is preserving and maintaining records as prescribed under SEBI Regulations and disposal of records as per Policy of Preservation of Documents and Archival policy prescribed under SEBI LODR Regulations, 2015.  | Yes                                    | Nil                                     |
| 7. | Performance Evaluation:  |  |   |
|    | The listed entity has conducted performance evaluation of the Board, Independent Directors and the Committees at the start of every financial year/during the financial year as prescribed in SEBI Regulations.  | Yes                                    | Nil                                     |
| 8. | Related Party Transactions:  |  |   |
|    |  |  |   |
|    |  |  |   |

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|      | <ul> <li>(a) The listed entity has obtained prior approval of Audit Committee for all related party transactions; or</li> <li>(b) The listed entity has provided detailed reasons along with confirmation whether the transactions were subsequently approved/ ratified/ rejected by the Audit Committee, in case no prior approval has been obtained.</li> </ul> | Yes           | Nil             |
| 9.   | Disclosure of events or information:  |               |                 |
|      | The listed entity has provided all the required disclosure(s) under Regulation 30 along with Schedule III of SEBI LODR Regulations, 2015 within the time limits prescribed thereunder.  | Yes           | Nil             |
| 10.  | Prohibition of Insider Trading:   |               |                 |
|      | The listed entity is in compliance with Regulation 3(5) & 3(6) SEBI (Prohibition of Insider Trading) Regulations, 2015.   | Yes           | Nil             |
| 11.  | Actions taken by SEBI or Stock Exchange(s), if any:   |               |                 |
|      | No action(s) has been taken against the listed entity/ its promoters/ directors/ subsidiaries either by SEBI or by Stock Exchanges (including under the Standard Operating Procedures issued by SEBI through various circulars) under SEBI Regulations and circulars/ guidelines issued thereunder except as provided under separate paragraph herein.            | Yes           | Nil             |
| 12.  | Additional Non-compliances, if any:   |               |                 |
|      | No additional non-compliance observed for any SEBI regulation/ circular/ guidance note etc.   | Yes           | Nil             |
|      | any SEBI regulation/ circular/ guidance note  | Yes           | Nil             |

#### Assumptions & Limitation of scope and Review:

- 1. Compliance of the applicable laws and ensuring the authenticity of documents and information furnished, are the responsibilities of the management of the listed entity.
- 2. Our responsibility is to certify based upon our examination of relevant documents and information. This is neither an audit nor an expression of opinion.
- 3. We have not verified the correctness and appropriateness of financial Records and Books of Accounts of the listed entity.
- 4. This Report is solely for the intended purpose of compliance in terms of Regulation 24A (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and is neither an assurance as to the future viability of the listed entity nor of the efficacy or effectiveness with which the management has conducted the affairs of the listed entity.

Place: Chandigarh Date: 25.05.2023

UDIN: F005901E000379989

Sd/-

Kanwaljit Singh Thanewal Company Secretary FCS No.: 5901

C P No.: 5870

Peer Review Cert No. 2319/2022

#### **INDEPENDENT AUDITOR'S REPORT**

#### TO THE MEMBERS OF PAUL MERCHANTS LIMITED

#### **Report on the Audit of the Standalone Financial Statements**

#### **Opinion**

We have audited the accompanying standalone financial statements of **PAUL MERCHANTS LIMITED ("the Company")** which comprise the Balance Sheet as at March 31, 2023, the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Changes in Equity and the Statement of Cash Flows for the year ended, and notes to standalone financial statements including a summary of significant accounting policies and other explanatory information (hereinafter referred to as the "Standalone Financial Statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 (the "Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("Ind AS") and other accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2023, the profit and total comprehensive income, changes in equity and its cash flows for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013 (the Act). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Results section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial results under the provisions of the Companies Act, 2013 and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that

the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion. Our opinion is not modified in respect of this matter.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the standalone financial statements for the year ended March 31, 2023 (current period. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report.

| Sr. No. | Key Audit Matter  | Auditor's Response   |
|---------|---|--|
| 1.      | Revenue Recognition   | Principal Audit Procedures Performed   |
|         | The company holds licenses issued by Reserve Bank of India to act as Authorized Dealer Category II for providing foreign exhchage services. The company derives its major revenue from sale and purchase of foreign exchange.  The company has various branches spread throughout the country which deals in sale and purchase of foreign exchange. A customer can walk in to the branch and the currency is sold or purchased at the agreed upon rate after taking into consideration average buying rate of currency in hand and IBR (Interbanking rate). The company collects the KYC documents, copy of VISA etc along with FORM A2 as prescribed by RBI while making sale of currency. The invoice is raised only after completion of all the norms prescribed by RBI.  The company charges service charges as well as GST separately while raising invoice and service charges are being shown separately in the balance sheet.  Therefore, revenue is recognized when the invoice is raised upon sale of foreign | Our key audit procedures around revenue recognition included, and not limited to, the following:  • Obtained an understanding of and assessed the design, implementation and operating effectiveness of management's key internal financial controls in relation to revenue recognition;  • Assessed the appropriateness of the revenue recognition accounting policies of the Company including those relating to variable consideration, by evaluating compliance with the applicable accounting standards.  • Selected samples of revenue transactions during the year and assessed the Company's timing of revenue recognition;  • Performed analytical review procedures on revenue recognized during the year to identify any unusual and/or material variances.  • Tested selected samples of revenue transactions recorded before and after the financial year end date to determine whether the revenue has been recognized in the appropriate financial period. Evaluated the appropriateness and adequacy of disclosures in the financial |
|         | exchange as well as service charges received on the same.   | statements in respect of revenue recognition with the applicable standards.  |
|         |   |  |

The company maintains its currency stock by purchasing the same either from Retail customers or other AD dealers or licensed Full Fledged Money Changers.

Recognition of revenue has identified as a key audit matter due to the complexity and large volume of transactions generating revenue for the company, which results in increase in the risk of error in timing of revenue recognition. Since the company and its external stakeholders focus on revenue as performance indicator and key therefore, there could be a risk of material misstatement in so far as revenue recognition is concerned.

## Information Other than the Standalone Financials Statements and Auditor's Report thereon (Other Information)

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Board's Report and other connected reports forming part of the Annual Report of the Company but does not include the standalone financial statements and our auditor's report thereon. The reports containing the other information as above are expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon. In connection with our audit of the standalone financial statements our responsibility is to read the other information identified above when it becomes available and in doing so consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. When we read the reports containing the other information if we conclude that there is a material misstatement therein we are required to communicate the matter to those charged with governance under SA 720 'The Auditor's Responsibilities Relating to Other Information'.

### Responsibility of Management and Those Charged with Governance for the Standalone Financial Results

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance, including other comprehensive income, changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including Indian Accounting Standards (Ind AS) specified under

Section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial results, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the standalone financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

 Identify and assess the risks of material misstatement of the standalone financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is

- higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act,
  we are also responsible for expressing our opinion on whether the company has adequate
  internal financial controls with reference to financial statements in place and the operating
  effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial results, including the disclosures, and whether the financial results represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the standalone financial statements that individually or in aggregate makes it probable that the economic decisions of a reasonably knowledgeable user of the standalone financial statements may be influenced. We consider quantitative materiality and qualitative factors in

- (i) planning the scope of our audit work and in evaluating the results of our work; and
- (ii) to evaluate the effect of any identified misstatements in the standalone financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when in extremely rare circumstances we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Other Matters**

During the year ended 31<sup>st</sup> March 2023, the Company has transferred its entire stake in Horizon Remit SDN. BHD., Malaysia, Joint Venture Company ("JV") to M/s Al Jadeed Investment International SPC, Sultanate of Oman ("the buyer").

The company has represented and as per our perusal of the terms of the Share Purchase Agreement, the earlier shareholders of the JV including the company were to ensure that there was no outstanding non-current liability on books of the JV on the date of transfer to the buyer. In accordance with such terms, company was obligated to contribute a total amount of USD 121200 towards its share in the total outstanding liabilities of the JV. As such, company had instructed the buyer to transfer company's share of sale proceeds amounting to USD 34380 (Rs. 25,56,497/-) directly to the creditors of the JV while balance USD 86820 was to be discharged separately by the company.

The company had sought approval of the RBI for both such netting off to the extent of USD 34380 and outward remittance of balance USD 86280, however RBI had not acceded to Company's request vide communication dated 1.9.2022. Regarding the netting off of USD 34380, company has explained that payment outside India for discharge of debt is covered within the definition of repatriation as per Foreign Exchange Management (Realisation, Repatriation & Surrender of Foreign Exchange) Regulations, 2015 and therefore it shall again make an application to seek approval of RBI. Regarding balance USD 86820, the company has recognised an equivalent current liability, USD 86820 (Rs. 71,29,034/- as of 31.3.2023) in its standalone balance sheet for the year ended 31.3.2023. However, the payment of the same remains subject to approval from

RBI upon fresh application to be made by the company. Our opinion on the standalone financial statements is not modified in respect of the above matters.

#### **Report on Other Legal and Regulatory Requirements**

- 1. As required by the Companies Auditor's Report Order, 2020 ("the Order"), as amended, issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "**Annexure A"** a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by section 143 (3) of the Act, we report that:
- a. We have sought and obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
- b. In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books and proper returns adequate for the purpose of our audit have been received from the branches not visited by us.
- c. The Balance Sheet, the Statement of Profit and Loss including other comprehensive income, the statement of changes in equity and the Cash Flow Statement dealt with by this Report are in agreement with the books of accounts.
- d. In our opinion, the aforesaid Standalone financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Companies (Indian Accounting Standards) Rules, 2015.
- e. On the basis of written representations received from the directors as on March 31, 2023 taken on record by the Board of Directors, none of the directors are disqualified as on March 31, 2023 from being appointed as a Director in terms of Section 164 (2) of the Act.
- f. With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B".

- g. With respect to the other matters to be included in the Auditors' report in accordance with section 197(16) of the Act, in our opinion and to the best of our information and according to the explanations given to us, the remuneration paid/provided by the Company to its directors during the year is in accordance with the provisions of section 197 read with Schedule V to the Act; and
- h. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company has disclosed the impact of pending litigations on its financial position in its standalone financial statements;
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
  - iv. With respect to reporting required under clause (g) of Rule 11 of the companies (Audit and Auditors) Amendment Rules, 2021 regarding maintenance of audit trail in accounting software, as per proviso to rule 3(1) of the Companies (Accounts) Rules, 2014 the requirement is mandatory for the company only w.e.f. April 1, 2023 and therefore reporting under this clause is not applicable.
  - v. The management has represented that, to the best of its knowledge and belief, other than as disclosed in the notes to the accounts, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the company to or in any other person(s) or entity(ies), including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries:
  - vi. The management has represented, that, to the best of its knowledge and belief, other than as disclosed in the notes to the accounts, no funds have been received by the company from any person(s) or entity(ies), including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the company shall, whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
  - vii. Based on such audit procedures that we have considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (v) and (vi) above contain any material mis-statement.

viii. Based on the representations received by us and audit procedures conducted by us, the company has not declared any dividend during the year and the same is as per provisions of Section 123 of Companies Act, 2013.

For RAJIV GOEL & ASSOCIATES CHARTERED ACCOUNTANTS Firm Reg. No.- 011106N

DATE: 23.05.2023 Place: CHANDIGARH SD/-ROHIT GOEL (PARTNER)

M. No. 091756 UDIN:23091756BGZDEB8461

## Annexure A" to the Independent Auditors' Report

Referred to in paragraph 1 under the heading 'Report on Other Legal & Regulatory Requirement' of our report of even date on the financial statements of the Company for the year ended March 31, 2023:

- (i)(a) (A) The Company has maintained proper records showing full particulars, including quantitative details and situation of Property, Plant and Equipments.
  - (B) The Company has maintained proper records showing full particulars of Intangible Assets.
- (b) The Property, Plant and Equipments have been physically verified by the management in a phased manner, designed to cover all the items over a period of three years, which in our opinion, is reasonable having regard to the size of the company and nature of its business. Pursuant to the program, a portion of the fixed asset has been physically verified by the management during the year and no material discrepancies between the books records and the physical fixed assets have been noticed.
- (c) According to information and explanations given to us, the records examined by us and based on the examination of the conveyance deeds, comprising all the immovable properties of the land and buildings which are freehold, are held in the name of company as at balance sheet date. The same includes the property at Mumbai whose carrying value as at 31st March 2023 amounted to Rs. 69.05 lakhs and in which case company has title to property in terms of agreement entered into with the developer however conveyance deed could not be executed till date due to board of the developer company being superseded as per procedure under IBC 2016. However, the company has represented that the agreement in question constitutes valid title deed and therefore our opinion in this regard is not qualified.
- (d) According to information and explanations given to us, the company has not revalued its Property, Plant and Equipments or Intangible Assets or both during the year.
- (e) According to information and explanations given to us, no proceedings have been initiated or pending against the company for holding any benami property under Benami Transactions (Prohibition) Act, 1988 (45 of 1988) and rules made thereunder.

- (ii) (a) The management has conducted the physical verification of inventory at reasonable intervals and in our opinion the coverage of such physical verification was appropriate. Based on representations received by us, no material discrepancies were noticed on physical verification of the inventory as compared to books of accounts.
- (b) That during the year, the company has been sanctioned working capital limits in excess of five crore rupees, in aggregate, from banks or financial institutions on basis of security of current assets of the company. The quarterly statements filed by the company with bank are in agreement with the books of accounts of the company.
- (iii) (a) According to information and explanation given to us, the company has granted unsecured loan to its wholly owned Subsidiary Paul Merchants Finance Private Limited, covered in register maintained under section 189 of the Companies Act, 2013. The outstanding amount of Loan and interest thereon as on 31st March 2023 was Rs. 23738.62 Lakhs. Additionally, the company has also extended corporate guarantee to the extent of Rs. 32840.00 Lakhs in respect of credit facilities availed by such subsidiary from banks and other financial institutions. Further the aggregate amount of assets of the company (as recognized in balance sheet as of 31.03.2023) mortgaged with respect to credit facilities availed by the subsidiary amounted to Rs. 6247.9 lakhs (including book value of immovable properties amounting Rs. 4421.59 lakhs and fair value of investments amounting Rs. 1826.31 lakhs as per audited balance sheet as of 31.03.2023)
- (b) According to the information and explanations given to us and based on the audit procedures conducted by us, we are of the opinion that, the terms and conditions of the aforesaid loans granted by the Company are not prejudicial to the interest of the Company.
- (c) The aforesaid working capital limit have been made available to the subsidiary for 12 months which may be renewed for such further periods as may be agreed between the companies. The working capital limit constitute 100% of the loans granted to promoters and related parties.
- (d) According to the information and explanations given to us and based on the audit procedures conducted by us, we are of the opinion that no amount has been overdue for more than 90 days
- (e) According to the information and explanations given to us and based on the audit procedures conducted by us, we are of the opinion that no loan or advance in the nature of loan granted has fallen due during the year, has been renewed or extended or fresh loans granted to settle the overdues of existing loans

- (f) According to the information explanation provided to us, the Company has not granted any loans and / or advances in the nature of loans which are either repayable on demand or without specifying any terms or period of repayment.
- (iv) In our opinion and according to the information and explanations given to us, the company has complied with the provisions of section 185 and 186 of the Companies Act, 2013 in respect of loans, investments, guarantees, and securities as applicable.
- (v) The Company has not accepted any deposits from the public and hence the directives issued by the Reserve Bank of India and the provisions of Sections 73 to 76 or any other relevant provisions of the Act and the Companies (Acceptance of Deposit) Rules, 2015 with regard to the deposits accepted from the public are not applicable.
- (vi) As informed to us, the maintenance of Cost Records has not been specified by the Central Government under sub-section (1) of Section 148 of the Act, in respect of the activities carried on by the company.
- (vii) (a) According to information and explanations given to us and on the basis of our examination of the books of accounts, and records, the Company has been generally regular in depositing undisputed statutory dues including Provident Fund, Employees State Insurance, Income-Tax, Sales tax, Service Tax, Duty of Customs, Duty of Excise, Value added Tax, Cess and any other statutory dues with the appropriate authorities. According to the information and explanations given to us, no undisputed amounts payable in respect of the above were in arrears as at March31, 2023 for a period of more than six months from the date on which they become payable.
- (b) According to the information and explanations given to us, there are no dues of income tax, sales tax, service tax, duty of customs, duty of excise, value added tax outstanding on account of any dispute except for as stated in "Note 37 Contingent Liabilities not provided for" of the financial statements of the company.
- (viii) According to information and explanations provided to us, there is no transaction that is not recorded in the books of account which has been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (43 of 1961).
- (ix) (a) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of dues to any lender.

- (b) In our opinion and according to the information and explanations given to us, the company has not been declared wilful defaulter by any bank or financial institution or other lender.
- (c) In our opinion and according to the information and explanations given to us, the term loan of the company is being applied for the purpose it was taken for.
- (d) In our opinion, funds raised for short term purposes are not being utilized for long term purposes.
- (e) According to information shared with us, the company has not taken any funds from any entity or person on account of or to meet the obligations of its subsidiaries, associates or joint ventures.
- f) According to information shared and explanations given to us, company has not raised loans during the year on the pledge of securities held in its subsidiaries, joint ventures or associate company.
- (x) (a) Based upon the audit procedures performed and the information and explanations given by the management, the company has not raised moneys by way of initial public offer or further public offer (including debt instruments) and term Loans during the year.
- (b) Based upon the audit procedures performed and the information and explanations given by the management, the company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review.
- (xi) (a) Based upon the audit procedures performed and the information and explanations given by the management, we report that no fraud by the Company or on the company by its officers or employees has been noticed or reported during the year.
  - (b) No report u/s 143(12) of Companies Act 2013 has been filed by the auditors.
  - (c) The company has not received any whistle blower complaints during the year.
- (xii) The company is not a Nidhi Company and therefore provisions of clause 3(xii) of the order are not applicable to the company.

- (xiii) In our opinion, all transactions with the related parties are in compliance with section 177 and 188 of Companies Act, 2013 and the details have been disclosed in the Financial Statements as required by the applicable accounting standards.
- (xiv) (a) In our opinion and according to explanations and information received by us, the company has an internal audit system commensurate with the size and nature of its business.
  - (b) The internal audit reports were taken in consideration by us while finalizing our audit.
- (xv) In our Opinion and according to information and explanations provided to us, the company has not entered into any non-cash transactions with directors or persons connected with them during the year. Hence, reporting requirement under Clause 3 (xv) of the Order is not applicable to the Company.
- (xvi) (a) In our opinion, the company is not required to be registered under section 45-IA of the Reserve Bank of India Act,1934 and accordingly, the provisions of clause 3(xvi)(a) of the Order are not applicable to the Company and hence not commented upon.
- (b) In our opinion and explanations provided to us, the company has not conducted Non-Banking Financial or Housing Finance activities without a valid Certificate of Registration (CoR) from the Reserve Bank of India as per the Reserve Bank of India Act, 1934. The same is based upon our understanding that lending of money is not the principal business of the company and that the funds advanced during the year were only to wholly owned subsidiary.
- (c) In our opinion and explanations provided to us, the company is not a Core Investment Company (CIC)as defined in the regulations made by the Reserve Bank of India and hence the reporting requirements under clause 3 (xvi)(c) of the Order are not applicable.
- (d) As per the information and explanations given to us, there are no core investment companies as defined in the regulations made by the Reserve Bank of India as part of its group and hence the reporting requirements under clause 3 (xvi)(d) of the Order are not applicable.
- (xvii) Upon examination of the cash flow statement of the company, we have concluded that the company had not incurred any cash losses in the current financial year and in the immediately preceding financial year.
- (xviii) There has not been any resignation by statutory auditor during the year.

(xix) On the basis of the financial ratios, ageing and expected dates of realisation of financial  $(x_1, x_2, \dots, x_n)$ 

assets and payment of financial liabilities, other information accompanying the financial

statements, our knowledge of the Board of Directors and management plans, no material

uncertainty exists as on the date of the audit report that company is incapable of meeting its

liabilities existing at the date of balance sheet as and when they fall due within a period of one

year from the balance sheet date. We, however, state that this is not an assurance as to the

future viability of the Company. We further state that our reporting is based on the facts up to

the date of the audit report and we neither give any guarantee nor any assurance that all liabilities

falling due within a period of one year from the Balance Sheet date, will get discharged by the

Company as and when they fall due.

(xx) As per information shared with us by the management as well as per our audit

procedures, the company has duly complied with CSR obligations and there is no unspent CSR

amount at the end of the year.

(xxi) Upon examination of audit reports of companies whose financial statements have been

consolidated with the company, there are no adverse remarks by the respective auditors in the

Companies (Auditor's Report) Order (CARO) reports of the said companies.

For RAJIV GOEL & ASSOCIATES CHARTERED ACCOUNTANTS

Firm Reg. No.- 011106N

DATE: 23.05.2023

Place: CHANDIGARH

SD/-ROHIT GOEL (PARTNER)

M. No. 091756

UDIN:23091756BGZDEB8461

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"Annexure B" to the Independent Auditor's Report of even date on the Standalone Financial Statements of Paul Merchants Limited

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Paul Merchants Limited ("the Company") as of March 31, 2023 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

## Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

## **Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

## **Meaning of Internal Financial Controls Over Financial Reporting**

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

## Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the

internal financial control over financial reporting may become inadequate because of changes in

conditions, or that the degree of compliance with the policies or procedures may deteriorate.

**Opinion** 

In our opinion, the Company has, in all material respects, an adequate internal financial

controls system over financial reporting and such internal financial controls over financial

reporting were operating effectively as at March 31, 2023, based on the internal control over

financial reporting criteria established by the Company considering the essential components of

internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial

Reporting issued by the Institute of Chartered Accountants of India.

For RAJIV GOEL & ASSOCIATES CHARTERED ACCOUNTANTS

Firm Reg. No.- 011106N

DATE: 23.05.2023

Place: CHANDIGARH

SD/-ROHIT GOEL (PARTNER) M. No. 091756

UDIN:23091756BGZDEB8461

# **PAUL MERCHANTS LIMITED**

# STANDALONE BALANCE SHEET AS ON 31ST MARCH 2023 CIN-L74900DL1984PLC018679

Amount in Rs. Lakh

|       |  |  |            |   | Amount in Rs. Lakh  |
|-------|--|--|------------|---|---------------------|
| PA    | RTICULARS  |  | Note       | As on<br>31.03.2023                           | As on<br>31.03.2022 |
| AS    | SETS   |  |            |   |                     |
|       |  |  |            |   |                     |
| (1)   | Non-Current Assets   |  | 1          | 5,669.36                                      | 5,779.76            |
|       | a) Property, Plant and Equipment     b) Capital Work in Progress   |  |            | 5,009.30                                      | 5,779.76            |
|       | c) Investment Property   |  |            | _   | _                   |
|       | d) Goodwill  |  |            | _   | -                   |
|       | e) Other Intangible Assets   |  |            | 46.13   | 51.58               |
|       | f) Intangible Assets Under Developme                               | ent                                      |            |   | -                   |
|       | g) Financial Assets  |  | _          |   |                     |
|       | i) Investments   |  | 2          | 16,576.27                                     | 16,616.67           |
|       | ii) Others   |  | 3<br>4     | 53.16<br>226.48                               | 53.16               |
|       | h) Deferred Tax Assets (Net)                                       |  | 4          | 220.40  | 183.06              |
| (2) C | current Assets   |  |            |   |                     |
|       | a) Inventories   |  | 5          | 561.38  | 480.19              |
|       | b) Financial Assets  |  | _          |   |                     |
|       | i) Current Investments   |  | 6          | 2,376.54                                      | 2,991.49            |
|       | ii) Trade Receivables  |  | 7          | 493.11  | 271.12              |
|       | iii)Cash and Bank Balance<br>iv) Bank Balance other than iii above |  | 8<br>9     | 1,411.56<br>314.88                            | 1,108.65<br>232.48  |
|       | v) Loans   | =  | 10         | 23,738.62                                     | 18,481.62           |
|       | vi) Others   |  | 11         | 156.94  | 101.58              |
|       | c) Current Tax Assets  |  | 12         | 959.51  | 768.82              |
|       | d) Other Current Assets  |  | 13         | 30.99   | 10.61               |
|       | , -  |  |            |   |                     |
|       | TOTAL  |  |            | 52,614.93                                     | 47,130.81           |
|       | TOTAL  |  |            | 02,014.00                                     | 47,100.01           |
| EQ    | UITY AND LIABILITIES   |  |            |   |                     |
|       | EQUITY   |  |            |   |                     |
|       | Shri Laxmi Ji  |  |            | 0.00  | 0.00                |
|       | a) Equity Capital  |  | 14         | 102.80  | 102.80              |
|       | b) Other Equity  |  | 15         | 44,931.97                                     | 42,351.33           |
|       |  |  |            |   |                     |
| /4\   | LIABILITIES Non-Current Liabilities                                |  |            |   |                     |
| (1)   | a) Financial Liabilities   |  |            |   |                     |
|       | i) Borrowings  |  |            | _   | _                   |
|       | ii) Trade Payables   |  |            | -   | -                   |
|       | i) Leased Liabilities  |  | 16         | 20.45   | 8.45                |
|       | b) Provisions  |  | 17         | 222.84  | 178.77              |
|       | •  |  |            |   |                     |
| (2)   | Current Liabilities  |  |            |   |                     |
|       | a) Financial Liabilities   |  | 18         | 1,951.06                                      | 951.32              |
|       | i) Borrowings<br>ii) Trade Payables                                |  | 19         | 1,951.00                                      | 951.32              |
|       | (A) total outstanding dues of micro e                              | enterprises and small enterprises:       | "          | _   | _                   |
|       | (B) total outstanding dues of miles of                             |  |            |   |                     |
|       | and small enterprises.   | ·  |            | 168.97  | 99.45               |
|       | iii) Other Financial Liabilities                                   |  | 20         | 1,290.91                                      | 920.62              |
|       | b) Other Current Liabilities                                       |  | 21         | 2,979.66                                      | 1,808.11            |
|       | c) Provisions  |  | 22         | 946.26  | 709.97              |
|       | TOTAL  |  |            | 52,614.93                                     | 47,130.81           |
|       | The accompanying accounting policie                                | s and notes form an integral part of the | standalone | financial statements.                         | -                   |
|       | PLACE: CHANDIGARH  |  |            |   |                     |
|       | Dated: 23.05.2023  |  |            |   |                     |
|       | For & on Behalf of Board of Director                               | ors                                      |            | AUDITOR'S REPORT:<br>As per our Separate Repo | rt of the Even Date |
| l     | SD/-   | SD/-                                     |            | As per our separate Repo                      | It of the Even Date |
| l     | RITESH VAID  | RAJNEESH BANSAL                          |            | For RAJIV GOEL AND ASS                        | SOCIATES            |
| l     | Whole Time Director  | Managing Director                        |            | CHARTERED ACCOUNTA                            |                     |
| l     | DIN- 09433856  | DIN-00077230                             |            | (FRN - 011106N)                               |                     |
|       | H. No. 3274/1,   | H. No. 749,                              |            | •   |                     |
|       | Sec 40D, Chandigarh  | Sec 8, Chandigarh                        |            |   |                     |
|       | SD/-   | SD/-                                     |            | SD/-  |                     |
| l     | HARDAM SINGH   | RAJESH GARG                              |            | CA. ROHIT GOEL                                |                     |
| l     | Company Secretary  | Chief Financial Officer                  |            | Partner                                       |                     |
|       |  | FCA-096484                               |            | (M. No. 091756)                               |                     |
|       | FCS-5046   | 1 CA-030404                              |            |   |                     |
|       | H. No. 12D, Angel Appt.  | H. No. 472, Mamta Enclave                |            | UDIN 23091756BGZDEB84                         | 161                 |

## **PAUL MERCHANTS LIMITED**

## STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED ON 31ST MARCH 2023

CIN-L74900DL1984PLC018679

|       |   |              |  | Amount in Rs. Lakh     |
|-------|---|--------------|--|------------------------|
|       | PARTICULARS   | Note         | CURRENT YEAR   | PREVIOUS YEAR          |
|       |   |              | 31.03.2023   | 31.03.2022             |
| I.    | REVENUE   |              |  |                        |
|       | December 6 and Occapitation   |              | 000 075 00   | 500.070.40             |
|       | Revenue from Operations Other Income  | 23<br>24     | 689,975.80<br>2,193.51   | 528,073.40<br>1,950.27 |
|       |   |              |  |                        |
| III   | Total Income (I+II)   |              | 692,169.31   | 530,023.66             |
| IV.   | EXPENSES  |              |  |                        |
|       | D 1 (5 ) 5 1 10 1   |              | 070 000 40   | 540.040.00             |
|       | Purchase of Foreign Exchange and Services Changes in Inventories of Stock in Trade  | 25<br>26     | 676,288.18<br>-81.19   | 518,018.20<br>13.96    |
|       | Direct Expenses   | 27           | 8,929.63   | 6,662.79               |
|       | Office & Administrative Expenses Employee Benefit Expenses  | 28<br>29     | 973.75<br>1,909.36   | 628.61<br>1,485.59     |
|       | Finance Costs   | 30           | 1,909.30   | 43.93                  |
|       | Sales Promotion Expenses  | 31           | 309.22   | 141.15                 |
|       | Corporate Social Responsibility Expenses Other Expenses   | 32<br>33     | 39.24<br>29.19   | 29.58<br>13.07         |
|       | Depreciation & Amortization Expenses  | 1            | 171.87   | 184.71                 |
|       | TOTAL EXPENSES IV   |              | 000.070.40   | 507.004.00             |
|       | TOTAL EXPENSES IV   |              | 688,673.42   | 527,221.60             |
| v.    | PROFIT BEFORE EXCEPTIONAL ITEMS & TAX (III - IV)  |              | 3,495.88   | 2,802.07               |
| VI.   | EXCEPTIONAL ITEMS   | 34           | 0.00   | 64.23                  |
| VII.  | PROFIT BEFORE TAX (V - VI)  |              | 3,495.88   | 2,737.83774            |
| VIII. | TAX EXPENSE   |              | 050.05   | 000.00                 |
|       | (1) Current Tax (2) Prior Period Tax  |              | 858.05<br>76.87  | 638.00<br>27.14        |
|       | (3) Deferred Tax  | 42           | -37.44   | 33.68                  |
| IX.   | PROFIT (LOSS) FOR THE PERIOD FROM CONTINUING OPERATIONS (VII - VIII)  |              | 2,598.40   | 2.039.02               |
| X     | Profit/Loss from Discontinued Operations  |              | 0.00   | 0.00                   |
| ΧI    | Tax Expense of Discontinued Operations  |              | 0.00   | 0.00                   |
| XII   | PROFIT/(LOSS) FROM DISCONTINUED OPERATIONS AFTER TAX (X-XI)   |              | 0.00   | 0.00                   |
| XIII  | PROFIT/(LOSS) FOR THE PERIOD (IX+XII)   |              | 2,598.40   | 2,039.02               |
| XIV   | OTHER COMPREHENSIVE INCOME  (i) Items that will not be replaced for profit or local Removeurement   |              |  |                        |
| ^     | (i) Items that will not be reclassified to profit or loss-Remeasurement<br>Gain(Loss) on defined benefit obligations  |              | -23.73   | -4.73                  |
|       |   |              |  |                        |
| l R   | (ii) Income tax relating to items that will not be reclassified to profit or loss (i) Items that will be reclassified to profit or loss   |              | 5.97<br>0.00   | 1.19<br>0.00           |
|       | (ii) Income tax relating to items that will be reclassified to profit or loss   |              | 0.00   | 0.00                   |
| ΧV    | TOTAL COMPREHENSIVE INCOME FOR THE PERIOD (XIII+XIV)  |              | 2,580.64   | 2,035.48               |
| XVI   | EARNING PER EQUITY SHARE (FOR CONTINUING OPERATION)   |              |  |                        |
|       | 1) BASIC (Rs.)  | 39           | 252.76   | 198.35                 |
|       | 2) DILUTED (Rs.)  |              | 252.76   | 198.35                 |
| XVII  | EARNING PER EQUITY SHARE (FOR DISCONTINUED OPERATION)   |              |  |                        |
|       | 1) BASIC (Rs.)  |              | 0.00   | 0.00                   |
| YVIII | 2) DILUTED (Rs.) EARNING PER EQUITY SHARE (FOR CONTINUING & DISCONTINUED  |              | 0.00   | 0.00                   |
|       | OPERATION)  |              |  |                        |
|       | 1) BASIC (Rs.) 2) DILUTED (Rs.)   |              | 252.76   | 198.35                 |
|       | 2) DILUTED (NS.)  |              | 252.76   | 198.35                 |
|       |   | -            |  |                        |
|       | The accompanying accounting policies and notes form an integral   | etandalan- 4 | financial statements   |                        |
|       | The accompanying accounting policies and notes form an integral part of the   | standalone f | financial statements.  |                        |
|       | The accompanying accounting policies and notes form an integral part of the PLACE: CHANDIGARH Dated: 23.05.2023   | standalone f | financial statements.  |                        |
|       | PLACE: CHANDIGARH   | standalone f | AUDITOR'S REPORT:  |                        |
|       | PLACE: CHANDIGARH<br>Dated : 23.05.2023   | standalone f |  | rt of the Even Date    |
|       | PLACE: CHANDIGARH Dated: 23.05.2023  For & on Behalf of Board of Directors  SD/- RITESH VAID  SD/- RAJNEESH BANSAL  | standalone f | AUDITOR'S REPORT: As per our Separate Repo For RAJIV GOEL AND ASS  | SOCIATES               |
|       | PLACE: CHANDIGARH Dated : 23.05.2023  For & on Behalf of Board of Directors  SD/- RITESH VAID  RAJNEESH BANSAL Whole Time Director  Managing Director   | standalone f | AUDITOR'S REPORT:<br>As per our Separate Repo<br>For RAJIV GOEL AND ASS<br>CHARTERED ACCOUNTAI                                     | SOCIATES               |
|       | PLACE: CHANDIGARH Dated: 23.05.2023  For & on Behalf of Board of Directors  SD/- RITESH VAID  SD/- RAJNEESH BANSAL  | standalone f | AUDITOR'S REPORT: As per our Separate Repo For RAJIV GOEL AND ASS  | SOCIATES               |
|       | PLACE: CHANDIGARH Dated: 23.05.2023  For & on Behalf of Board of Directors  SD/- RITESH VAID Whole Time Director DIN- 09433856  SD/- RAJNEESH BANSAL Whole Time Director DIN- 09433856  DIN-00077230  | standalone f | AUDITOR'S REPORT:<br>As per our Separate Repo<br>For RAJIV GOEL AND ASS<br>CHARTERED ACCOUNTAI                                     | SOCIATES               |
|       | PLACE: CHANDIGARH Dated: 23.05.2023  For & on Behalf of Board of Directors  SD/- RITESH VAID RAJNEESH BANSAL Whole Time Director DIN-09433856 DIN-00077230 H. No. 3274/1, H. No. 749,   | standalone f | AUDITOR'S REPORT:<br>As per our Separate Repo<br>For RAJIV GOEL AND ASS<br>CHARTERED ACCOUNTAI                                     | SOCIATES               |
|       | PLACE: CHANDIGARH Dated: 23.05.2023  For & on Behalf of Board of Directors  SD/- RITESH VAID Whole Time Director DIN- 09433856 H. No. 3274/1, Sec 40D, Chandigarh  SD/- RAJNEESH BANSAL Managing Director DIN-00077230 H. No. 749, Sec 8, Chandigarh                  | standalone f | AUDITOR'S REPORT:<br>As per our Separate Repo<br>For RAJIV GOEL AND ASS<br>CHARTERED ACCOUNTAI<br>(FRN – 011106N)                  | SOCIATES               |
|       | PLACE: CHANDIGARH Dated: 23.05.2023  For & on Behalf of Board of Directors  SD/- RITESH VAID RAJNEESH BANSAL Whole Time Director DIN-09433856 DIN-00077230 H. No. 3274/1, Sec 40D, Chandigarh SD/- HARDAM SINGH RAJESH GARG Company Secretary Chief Financial Officer | standalone f | AUDITOR'S REPORT: As per our Separate Repo For RAJIV GOEL AND ASS CHARTERED ACCOUNTAI (FRN – 011106N)  SD/- CA. ROHIT GOEL Partner | SOCIATES               |
|       | PLACE: CHANDIGARH Dated: 23.05.2023  For & on Behalf of Board of Directors  SD/- RITESH VAID Whole Time Director DIN- 09433856 H. No. 3274/1, Sec 40D, Chandigarh SD/- HARDAM SINGH  SD/- RAJESH GARG   | standalone f | AUDITOR'S REPORT: As per our Separate Repo For RAJIV GOEL AND ASS CHARTERED ACCOUNTAI (FRN – 011106N)  SD/- CA. ROHIT GOEL         | GOCIATES<br>NTS        |

## **PAUL MERCHANTS LIMITED**

## STATEMENT OF CHANGES IN EQUITY

CIN-L74900DL1984PLC018679

#### A Equity Share Capital

Changes in equity share capital (Rs in Lakhs)

| Particulars                                      | For the year ended<br>31st March, 2023<br>Amount (Rs) | For the year ended<br>31st March, 2022<br>Amount (Rs) |
|--|---|---|
| Balance at the beginning of the reporting period | 102.80  | 102.80  |
| Changes in equity share capital during the year  | 0.00  | 0.00  |
| Balance at the end of the reporting period       | 102.80  | 102.80  |

#### **B** Other Equity

#### Changes in other equity for the year ended 31st March, 2023

Amount (Rs in Lakhs)

|   |                            |                   | Allibuilt (Its III Lakiis) |
|---|----------------------------|-------------------|----------------------------|
| Particulars   | Reserves a                 | Total             |                            |
|   | Securities premium Account | Retained earnings |                            |
| Balance at the beginning of the current reporting period          | 50.40                      | 42,300.93         | 42,351.33                  |
| Changes in accounting policy or prior period errors               |                            |                   |                            |
| Restated balance at the beginning of the current reporting period |                            |                   |                            |
| Total Comprehensive Income for the current year                   |                            | 2,580.64          | 2,580.64                   |
| Dividends   |                            |                   |                            |
| Transfer to retained earnings                                     |                            |                   |                            |
| Balance at the end of the current reporting period                | 50.40                      | 44,881.57         | 44,931.97                  |

## Changes in other equity for the year ended 31st March, 2022

Amount (Rs in Lakhs)

| Particulars  | Reserves a                 | and Surplus       | Total     |
|--|----------------------------|-------------------|-----------|
|  | Securities premium Account | Retained earnings |           |
| Balance at the beginning of the previous reporting period          | 50.40                      | 40,265.45         | 40,315.85 |
| Changes in accounting policy or prior period errors                |                            |                   |           |
| Restated balance at the beginning of the previous reporting period |                            |                   |           |
| Total Comprehensive Income for the previous year                   | -                          | 2,035.48          | 2,035.48  |
| Dividends  |                            | -                 | -         |
| Transfer to retained earnings                                      |                            | 42,300.93         | 42,351.33 |
| Balance at the end of the previous reporting period                | 50.40                      | 42,300.93         | 42,351.33 |

PLACE: CHANDIGARH Dated: 23.05.2023

For & on Behalf of Board of Directors

SD/RITESH VAID
RAJNEESH BANSAL
Whole Time Director
DIN- 09433856
Managing Director
DIN-00077230

 H. No. 3274/1,
 H. No. 749,

 Sec 40D, Chandigarh
 Sec 8, Chandigarh

SD/HARDAM SINGH
Company Secretary
FCS-5046
H. No. 12D, Angel Appt.
Zirakpur

SD/RAJESH GARG
Chief Financial Officer
FCA-096484
H. No. 472, Mamta Enclave
Dhakoli, NAC, Zirakpur
7

SD/-CA. ROHIT GOEL Partner (M. No. 091756)

**CHARTERED ACCOUNTANTS** 

As per our Separate Report of the Even Date

For RAJIV GOEL AND ASSOCIATES

**AUDITOR'S REPORT:** 

(FRN - 011106N)

amta Enclave UDIN 23091756BGZDEB8461
Zirakpur 225

# PAUL MERCHANTS LIMITED STATEMENT OF CASH FLOW FOR THE YEAR ENDED ON 31.03.2023

CIN-L74900DL1984PLC018679

Amount (Rs. In Lakhs) **PARTICULARS CURRENT YEAR** PREVIOUS YEAR 31.03.2023 31.03.2022 **CASH FLOW FROM OPERATING ACTIVITIES** Profit before Tax 3,495.88 2,737.84 Adjustment for: Depreciation 171.87 184.71 Provision for Expected Credit Loss 3.08 (0.97)Profit/Loss on Sale of Fixed Assets (14.86)Gain on Sale of Investments 22.45 (80.46)Unrealized Gain on Sale of Investments 173.41 2.29 Finance Cost 104.17 43.93 Short Term Provisions 236.29 300.18 Long Term Provisions 44.06 14.56 Rental Income (47.59)(50.93)Interest Income (2.057.37)(1.681.96) Dividend Received (140.02)(145.65)Other Comprehensive Income (23.73)(4.73)OPERATING PROFIT/(LOSS) BEFORE WORKING CAPITAL CHANGES 1,875.53 1,410.91 Adjustment for : Net changes in operating Assets & Liabilities Inventory (81.19)13.96 Trade receivable (221.99)(51.02)Other Bank Balance (82.41)82.95 (190.69) Current Tax Assets (152.61)Other Current Assets (20.38)(0.77)Trade Payables 69.52 34.91 Increase in Other Financial Liabilities 370.30 285.81 Other Current Liabilities 1,171.55 1,268.58 CASH FROM/(USED IN) OPERATIONS 2.890.26 2.892.73 Income Taxes Paid
NET CASH FROM/(USED IN) OPERATING ACTIVITIES (934.92)(665.14)2.227.59 1.955.34 lв. **CASH FLOW FROM INVESTING ACTIVITIES** Sale of Fixed Assets 2.07 42.91 Purchase of Fixed Assets (57.12)(96.59)Non Current Investments (40.40)40.40 (3.08) Other Non Current Financial Assets **Current Investments** 522.02 725.49 Short Term Loans & Advances (5,312.36)(4,675.98)Decrease in Other Long Term Liabilities 12.00 50.93 Rental Income 47.59 Interest Income 2,057.37 1,681.96 Dividend Income 140.02 145.65 NET CASH FROM/(USED IN) INVESTING ACTIVITIES (2,548.01)(2,169.11) **CASH FLOW FROM FINANCING ACTIVITIES** Dividend Paid Borrowings (Net of Repayments) Long Term Borrowings 999.74 443.69 Short Term Borrowings Finance Cost (104.17)(43.93)NET CASH FROM/ (USED) IN FINANCING ACTIVITIES 895.58 399.75 Net Change in Cash & Cash Equivalents (A+B+C) 302.91 458.22 Cash and Cash equivalent at the beginning of the year 1,108.65 650.43 Cash and Cash equivalents at the end of the year 1,108.65 1.411.56 Place : Chandigarh. For & on behalf of Board of Directors Dated : 23.05.2023 SD/-SD/-SD/-SD/-(HARDAM SINGH) (RAJESH GARG) (RAJNEESH BANSAL) (RITESH VAID) Managing Director DIN-00077230 Company Secretary Chief Financial Officer Whole Time Director FCS-5046 FCA-096484 DIN-09433856 H. No. 749, H. No. 12D, Angel Appt. H. No. 472, Mamta Enclave H. No. 3274/1, Zirakpur Dhakoli, NAC, Zirakpur Sec 8, Chandigarh Sec 40D, Chandigarh AUDITOR'S CERTIFICATE

We have examined the Cash flow Statement of Paul Merchants Limited for the year ended 31st March 2023. The Statement has been prepared by the Company in accordance with the requirements of Regulation 34(2c) of SEBI (Listing Obligation and Disclosure requirements) Regulations, 2015 and is based on and in agreement with the corresponding Statement of Profit and Loss account and Balance Sheet of the Company covered by our report to the members of the Company For RAJIV GOEL AND ASSOCIATES CHARTERED ACCOUNTANTS Place: Chandigarh (FRN - 011106N) Dated: 23.05.2023 SD/-CA. ROHIT GOEL Partner (M. No. 091756)

UDIN 23091756BGZDEB8461

#### SIGNIFICANT ACCOUNTING POLICIES

#### A. Basis of Preparation of Financial Statements

These financial statements have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under section 133 of the Companies Act, 2013 (the Act), Companies (Indian Accounting Standards) Rules, 2015] and other relevant provisions of the Act and relevant amendment rules issued thereafter. The financial statements comply in all material aspects with said Indian Accounting Standards.

Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use

Revised Schedule III to Companies Act, 2013 has been made applicable to the Company , changes made if any are in compliance to the same

The figures appearing in financial statement has been rounded off to nearest lakhs as per requirement of Schedule III to the Companies Act

#### B. Basis of measurement

The Ind AS Financial Statements have been prepared on a going concern basis using historical cost convention and on an accrual method of accounting, except for certain financial assets which have been measured at fair value and defined benefit plans which have been measured at actuarial valuations.

## C. Use of Estimates

The preparation of financial statements requires estimates and assumptions to be made that affect the reported amount of assets and liabilities on the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Difference between the actual results and estimates are recognized in the period in which the results are known/ materialized.

#### D. Property, Plant and Equipment (PPE)

The items of Property Plant & equipment are measured at Cost less any accumulated depreciation and any accumulated impairment losses. The cost of an item of property, plant and equipment are stated at cost net of recoverable taxes and includes amounts added on revaluation (if any), less accumulated depreciation and impairment loss, if any. All costs, including financing costs, attributable to the fixed assets are capitalized. The Company had opted to measure all its property, plant and equipment and intangible assets at the Previous GAAP (IGAAP) carrying amount as its deemed cost as on the date of transition to Ind AS.

#### E. Depreciation

Depreciation on fixed assets is provided to the extent of depreciable amount on written down value method (WDV) in the manner prescribed in Schedule II to the Companies Act, 2013 over their remaining useful life on pro-rata basis.

#### F Impairment of Assets

An asset is treated as impaired when the carrying cost of asset exceeds its recoverable value. An impairment loss is charged to the Profit and Loss Account in the year in which an asset is identified as impaired. The impairment loss recognized in prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

#### G. Foreign Currency Transactions

- Purchases and sales of foreign currencies and traveller's cheques are accounted at the contracted rates. Other transactions in foreign currencies are initially recognised at the rate at which the transaction is entered into. On settlement of such transactions the profit/loss arising from exchange differences is recognised in the Statement of profit and loss. Receipts of foreign exchange in money transfer are
  - accounted on the prevalent bank conversion rate or forward contract rate as the case may be and the profit / loss arising from exchange differences is recognised in the Statement of profit and loss
- Similarly all other Foreign Currency transactions have also been recorded at exchange rate prevailing on the date of the transaction.
- Foreign Currency Fixed Deposits, Balances in Foreign Currency Bank Accounts and other Foreign Currency receivables or payables are valued at year end rates and gains/losses due to exchange rate differences have been adjusted in Profit & Loss Account

#### H. Investments

Company has opted to measure its investments in subsidiaries, joint ventures and associates at the Previous GAAP (IGAAP) carrying amount as its deemed cost as on the date of transition. Provision for diminution in the value of long-term investments is made only if such a decline is other than temporary.

The Company accounts for all its investments at Fair value through profit or loss except for Investments in Subsidiary, Joint Venture and Associates which are stated at cost.

#### I. Inventories

Stock of Foreign Currency/TC held for trading purposes has been valued at cost. During the year Stock of shares has been treated as Current Investment and resultant Gain has been booked in Income

#### J. Cash and cash equivalents

Cash and cash equivalents Cash and cash equivalent in the balance sheet comprise cash at banks and on hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value in accordance with IND AS 7. For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above.

#### K. Revenue Recognition

Revenue is recognized only when it can be reliably measured and it is reasonable to expect ultimate collection. Revenue from operations includes sale of Foreign Exchange and Services. Interest income is recognized on time proportion basis taking into account the amount outstanding and rate applicable.

#### L. Employee Benefits

The entity makes contributions to statutory provident funds in accordance with Employees Provident Fund and Miscellaneous Provisions Act, 1952 and Employee State Insurance Act, 1948. Provident Fund and ESI are defined contribution schemes and the contributions are charged to the profit and loss account of the year when the contributions to the respective fund is due. There are no other obligations other than the contribution payable to the fund.

Gratuity Liability as on 31st March 2023 has been provided for on basis of actuarial valuation basis Projected unit credit method in accordance with IND AS-19.

Leave encashment which are short term compensated absences are charged to profit and loss account of the year in which it is due.

#### M. Borrowing Costs

As per IND AS 23 Borrowing costs that are attributable to the acquisition or construction of qualifying assets (if any) are capitalized as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use. All other borrowing costs are charged to Profit and Loss account.

#### N. Forex Hedging Transactions

In respect of Forex hedging transactions, gains / losses on settlement and losses on restatement are recognized in the Profit and Loss account except in case where they relate to the acquisition or construction of fixed assets, in which case, they are adjusted to the carrying cost of such assets.

#### O. Provision for Current and Deferred Tax

#### **Current income tax**

Provision for current tax is made after taking into consideration benefits admissible under the provisions of the Income-tax Act, 1961. Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date.

Current income tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Current tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate

**Deferred tax** resulting from "timing difference" between taxable and accounting income is accounted for using the tax rates and laws that are enacted or substantively enacted as on the balance sheet date. Deferred tax asset is recognized and carried forward only to the extent that there is a virtual certainty that the asset will be realized in future.

#### P. Provisions, Contingent Liabilities and Contingent Assets

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognized but are disclosed in the notes. Contingent Assets are neither recognized nor disclosed in the financial statements.

#### Q. Classification of Current / Non Current Assets

All assets and liabilities are presented as Current or Non-current as per the Company's normal operating cycle and other criteria set out in Schedule III to The Companies Act, 2013. Based on the nature of products and the time between the acquisition of assets for processing and their realization, the Company has assumed its operating cycle as 12 months for the purpose of Current / Non current classification of assets and liabilities

#### R. Leases

The Company has complied with IND AS 116 "Leases" applicable from 1 April 2019, and considered all material lease contracts existing on April 1, 2019. The Company has accounted for its short term leases and low value assets in accordance with para 6 of the IND AS. The cancellable leases are considered as short term leases therefore no right to use assets has been recognized as per exemption available under the IND AS 116.

#### S. FINANCIAL INSTRUMENTS

(i) Recognition and measurement

A financial asset or a financial liability is recognised in the statement of financial position when, and only when, the Company becomes a party to the contractual provisions of the instrument.

A financial asset or a financial liability is initially measured at fair value plus or minus, for an item not at fair value through profit or loss, transaction costs that are directly attributable to its acquisition or issuance. A trade receivable without a significant financing component is initially measured at the transaction price.

#### NOTES TO STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MAR 2023

Note 1: PROPERTY, PLANT AND EQUIPMENT, INTANGIBLE ASSETS

Rs in Lakhs

|                                       |                               |                  |                 |                                |                               |  |                  |  |                                | Rs in Lakhs                      |                                |
|---------------------------------------|-------------------------------|------------------|-----------------|--------------------------------|-------------------------------|--|------------------|--|--------------------------------|----------------------------------|--------------------------------|
| PARTICULARS                           |                               | Gross Block (Amo | ount in Rupees) |                                |                               | Accumulated De                                       | epreciation (Amo | unt in Rupees)                               |                                | Net Block (Amo                   | unt in Rupees)                 |
|                                       | Balance as at 1<br>April 2022 | Additions        | Disposals       | Balance as at<br>31st Mar 2023 | Balance as at 1<br>April 2022 | Depreciation/Am<br>ortization charge<br>for the year | On disposals     | Adjustments/tr<br>ansfer to Held<br>for Sale | Balance as at<br>31st Mar 2023 | Balance as at 31st<br>March 2022 | Balance as at<br>31st Mar 2023 |
| Land                                  | 3,753.87                      | _                | _               | 3,753.87                       |                               | -  | -                | -  |                                | 3,753.87                         | 3,753.87                       |
| Buildings                             | 2,543.10                      |                  | -               | 2,543.10                       | 761.39                        | 86.75  | _                | _  | 848.15                         | 1,781.71                         | 1,694.95                       |
| Computers & Desktop                   | 327.86                        | 26.15            | 1.74            | 352.27                         | 297.62                        | 17.56  | 1.66             | _  | 313.53                         | 30.24                            | 38.75                          |
| Servers & Networks                    | 80.52                         | -                | -               | 80.52                          | 75.30                         |  | -                | _  | 76.07                          | 5.22                             | 4.45                           |
| Furniture and Fittings                | 383.33                        | 9.23             | 1.38            | 391.19                         | 319.51                        | 14.79  | 1.20             | _  | 333.09                         | 63.82                            | 58.10                          |
| Motor Cars                            | 416.28                        | 6.95             | 5.28            | 417.95                         | 331.74                        | 27.78  | 5.01             | -  | 354.51                         | 84.54                            | 63.45                          |
| Motor Cycles                          | 1.17                          | 0.59             | 0.54            | 1.22                           | 0.91                          | 0.16   | 0.51             | -  | 0.56                           | 0.26                             | 0.65                           |
| Office Equipments                     | 132.91                        | 8.70             | 0.15            | 141.47                         | 110.54                        | 10.11  | 0.14             | -  | 120.51                         | 22.37                            | 20.96                          |
| Electrical Installations & Equipments | 168.78                        | 5.50             | 5.20            | 169.07                         | 141.78                        | 6.49   | 4.66             | -  | 143.61                         | 27.00                            | 25.46                          |
| Plant & Machinery (Solar Power Plant) | 24.20                         | -                | -               | 24.20                          | 15.84                         | 1.51   | -                | -  | 17.35                          | 8.36                             | 6.85                           |
| Leasehold Improvements                | 37.30                         | -                | -               | 37.30                          | 34.93                         | 0.50   | -                | -  | 35.43                          | 2.37                             | 1.86                           |
| Leasehold Improvements 3 Yrs          | 12.44                         | -                | -               | 12.44                          | 11.81                         | -  | -                | -  | 11.81                          | 0.62                             | 0.62                           |
| Leasehold Improvements 5 Yrs          | 24.86                         | -                | -               | 24.86                          | 23.12                         | 0.50   | -                | _  | 23.62                          | 1.74                             | 1.24                           |
| Intangible Assets                     |                               | -                | -               |                                |                               | -  | -                | -  |                                |                                  |                                |
| Amortization on Computer Software     | 54.45                         | -                | -               | 54.45                          | 2.87                          | 5.45   | -                | -  | 8.32                           | 51.58                            | 46.13                          |
| Intangible Assets Under Development   |                               | -                | -               |                                |                               | -  | -                | -  |                                |                                  |                                |
| Computer Software                     | -                             | -                | -               | -                              | -                             | -  | -                | -  | -                              | -                                | -                              |
| Capital Work in Process               | -                             |                  |                 | -                              | -                             | -  | -                | -  | -                              | -                                | -                              |
|                                       |                               |                  |                 |                                |                               |  |                  |  |                                |                                  |                                |
| Total Current Year                    | 7,923.78                      | 57.12            | 14.28           | 7,966.62                       | 2,092.44                      | 171.87   | 13.18            | -  | 2,251.13                       | 5,831.34                         | 5,715.49                       |
| Total Previous Year                   | 8,007.72                      | 96.59            | 180.53          | 7,923.78                       | 2,060.21                      | 184.71   | 152.48           | -  | 2,092.44                       | 5,947.51                         | 5,831.34                       |

<sup>\*</sup> Land & Building at SCO 827-828, Chandigarh mortgaged with ICICI Bank Limited and at # 749 Sector 8 Chandigarh & DSM 335-337, 346-347 DLF Delhi, Flat No. 2203, 22nd Floor, Wing C, DB Woods, Mumbai, Unit no A/303, 3rd Floor, Kanakia Zillion, Wing A, LBS Marg, Kurla(west), Mumbai, Shop No 3, UGF, 37, Cantt Road, Lucknow and Property at Village Bhabhat, Tehsil Derabassi, Distt. Mohali mortgaged with State Bank of India for OD limit taken by Wholly owned subsidiary - Paul Merchants Finance Private Limited.

# NOTES TO FINANCIAL STATEMENTS

Note 2: FINANCIAL ASSETS - NON CURRENT INVESTMENTS

Rs in Lakhs

| Particulars  | As at 31st Mar 2023 | As at 31st Mar 2022 |
|--|---------------------|---------------------|
| (i) Investments in Equity Shares (unquoted, fully paid up, at cost)  |                     |                     |
| Investments in Subsidiary  |                     |                     |
| Paul Merchants Finance Private Limited<br>3,10,17,175 Equity Shares having Face Value of Rs 10 each<br>(Previous Year 3,10,17,175 Equity Shares having Face value of Rs 10<br>each)        | 14,076.27           | 14,076.27           |
| PML Realtors Private Limited<br>2,50,00,000 Equity Shares having Face value of Rs 10 each<br>(Previous Year 2,50,00,000 Equity Shares having Face value of Rs 10<br>(ii) Other Investments | 2,500.00            | 2,500.00            |
| Investments in Joint Venture*  |                     |                     |
| Investment in Paul Innovations LLP   | -                   | 40.40               |
| Total  | 16,576.27           | 16,616.67           |

<sup>\*</sup> Please refer to Note 38

## **Note 3: OTHER FINANCIAL ASSETS**

## Rs in Lakhs

| Particulars  | As at 31st Mar 2023 | As at 31st Mar 2022 |
|--|---------------------|---------------------|
| Advance against Property<br>Less: Provision for Expected credit Loss | 70.88<br>-17.72     | 70.88<br>-17.72     |
| Total  | 53.16               | 53.16               |

# **Note 4: DEFFERED TAX ASSETS**

| Particulars  | As at 31st Mar 2023 | As at 31st Mar 2022 |
|--|---------------------|---------------------|
| Opening Balances  Add/Less: Deferred Tax Assets created/(written back) during the year | 183.06<br>43.41     | 215.55<br>-32.49    |
| Total  | 226.48              | 183.06              |

Note 5: INVENTORIES Rs in Lakhs

| Particulars  | As at 31st Mar 2023 | As at 31st Mar 2022 |
|--|---------------------|---------------------|
| Stock of Foreign Currency at Cost<br>Work in Progress* | 540.57<br>20.81     | 459.39<br>20.81     |
| Total  | 561.38              | 480.19              |

<sup>\*</sup> Amount incurred towards Development of Travel Software for Sale.

#### Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS

| Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS             | Rs in Lakhs         |                     |
|---|---------------------|---------------------|
| Particulars   | As at 31st Mar 2023 | As at 31st Mar 2022 |
| Investments measured at Fair Value Through Profit & Loss  |                     |                     |
| Investment in Mutual Funds Quoted at FVTPL                |                     |                     |
| HSBC LIQUIED FUND ISIN-INF336L01BN7                       | 4.97                | -                   |
| Aditya Birla Sun Life Corporate Bond Fund                 | 0.36                | 0.34                |
| Axis Focused 25 Fund Direct Plan Growth                   | 12.92               | 15.32               |
| HDFC Small Cap Fund Direct Plan Growth                    | 18.38               | 16.39               |
| HDFC Equity Savings Fund Direct Plan Growth Folio         | 10.35               | 9.40                |
| L&T Liquid Fund   | -                   | 4.71                |
| L&T India Value Fund Direct Plan Growth                   | 6.09                | 5.75                |
| IDFC Fixed Term Plan Series 149 Direct Plan*              | -                   | 390.37              |
| Kotak Standard Multicap Fund Direct Plan Growth           | 14.71               | 14.52               |
| Mirae Asset India Equity Fund Direct Plan                 | 14.78               | 15.02               |
| ASK Investment Managers Limited -Domestic Resurgence PMS  | 40.27               | 40.71               |
| ASK Investment Managers Limited IEP PMS A/C               | 36.99               | 42.85               |
| HSBC ULTRA SHORT _ISIN-INF336L01OW1                       | 7.68                | -                   |
| L & T Ultra Short Term (G)                                | -                   | 7.30                |
| HDFC Ultra Short Term Fund-Regular Plan Growth            | 11.00               | 10.46               |
| Aditya Birla Sunlife Liquid Fund INF209K01RU9             | 15.97               | 15.11               |
| HDFC Liquid Fund 13393612/56                              | 7.69                | 7.29                |
| IDFC Money Manager Fund INF194K01LG9                      | 11.83               | 11.30               |
| Investments in Tax Free Bonds -Quoted at FVTPL- Pledged * |                     |                     |
| 7.03 % Housing and Urban Development Corporation Limited* | -                   | 124.04              |
| 8.56 % Housing and Urban Development Corporation Limited* | 252.25              | 265.12              |
| 8.48% India Infrastructure Finance Company Limited*       | 598.27              | 628.60              |
| 8.54% Power Finance Corporation Limited *                 | 593.79              | 624.79              |
| 8.46 % Rural Electrification Corporation Limited Bond. *  | 227.34              | 238.85              |
| 7.22% Rural Electrification Corporation Limited *         | -                   | 136.38              |
| 8.23% IRFC 18 Feb 24 *                                    | 53.05               | 57.55               |
| Particulars   | As at 31st Mar 2023 | As at 31st Mar 2022 |
| Investments in Favility Charge Overted at FVTP!           | 2.40                | 2.04                |
| Investments in Equity Shares- Quoted at FVTPL             | 2.49                | 2.91                |
| Investments in Equity- Unquoted at FVTPL                  | 0.08                | 0.08                |
| Investments in Structured Entity - Unquoted at FVTPL      |                     |                     |
| India Real Estate Investment Fund                         | 435.29              | 306.34              |
| Total (A)   | 2,376.54            | 2,991.49            |
| Total   | 2,376.54            | 2,991.49            |

<sup>\*</sup>As on 31 March 2023 Tax free bonds Valued at Rs 1826.31 Lakh (Previous Year Rs 2465 lakh ) are pledged with Kotak Bank, ICICI Bank and Julius Baer Capital (India) Limited for Over Draft limits of Rs 2763.15 lakh (Rs. 2990 Lakh as on 31st March 2022) taken by Paul Merchants Finance Private limited (Wholly owned Subsidiary of the company)

| Particulars                             | As at 31st Mar 2023 | As at 31st Mar 2022 |
|---|---------------------|---------------------|
| Aggregate Value of Quoted Investments   | 1,941.16            | 2,685.07            |
| Aggregate Value of Unquoted Investments | 435.37              | 306.42              |
| Total                                   | 2,376.54            | 2,991.49            |

Note 7: FINANCIAL ASSETS- TRADE RECEIVABLES Rs in Lakhs

| As at 31st Mar 2023 |                            |                         |   |   |   |
|---------------------|----------------------------|-------------------------|---|---|---|
| Less than 6 months  | 6 months - 1 year          | 1-2 years               | 2-3 years   | More Than 3<br>years  | Total   |
| 422.14              | 8.40                       | 1.25                    | 6.86  | 1.63  | 440.29  |
| -                   | -<br>0.63                  | -                       | -   | -<br>31.15  | -<br>31.78  |
| -                   | -                          | -                       | -   | 24.12   | 24.12   |
| 422.14              |                            | 1.25                    | 6.86  |   |   |
| 422.14              | 0.02                       | 1 25                    | 4 94  | E2 02   | 493.11  |
|                     | 422.14<br>-<br>-<br>-<br>- | 422.14 8.40<br>0.63<br> | Less than 6 months 6 months - 1 year 1-2 years  422.14 8.40 1.25 0.63 1.25 1.25 - 1.25 - 1.25 | Less than 6 months 6 months - 1 year 1-2 years 2-3 years  422.14 8.40 1.25 6.86 | Less than 6 months       6 months - 1 year       1-2 years       2-3 years       More Than 3 years         422.14       8.40       1.25       6.86       1.63         -       -       -       -       -         -       0.63       -       -       31.15         -       -       -       24.12         -       -       3.08         422.14       9.03       1.25       6.86       53.83 |

| Particulars  |                    |                   | As at 31st Mar | 2022      |                      |                 |
|--|--------------------|-------------------|----------------|-----------|----------------------|-----------------|
|  | Less than 6 months | 6 months - 1 year | 1-2 years      | 2-3 years | More Than 3<br>years | Total           |
| Trade receivables (i) Undisputed Trade Receivables, considered good (ii) Undisputed Trade Receivables, considered doubtful | 202.79             | -                 | 8.78           | 3.28      | 3.45                 | 218.29          |
| (iii) Disputed Trade Receivables, considered good<br>(iv) Disputed Trade Receivables, considered doubtful                  | 0.64               | -                 | -              | 31.15     |                      | 55.91<br>-      |
| Less: Provision for doubtful debts   | 203.43             | -                 | 8.78           | 34.43     | -3.08<br>24.49       | -3.08<br>271.12 |
| Total  | 203.43             | -                 | 8.78           | 34.43     | 24.49                | 271.12          |

| Trade Receivable stated above include debts due by: |                       |                       |  |
|---|-----------------------|-----------------------|--|
| As<br>Particulars                                   | As at 31st Mar 2023   | As at 31st Mar 2022   |  |
| , articulars  | Amount ( In Rs. lakh) | Amount ( In Rs. lakh) |  |
| Directors   | -                     | -                     |  |
| Other officers of the Company                       | -                     | -                     |  |
| Firm in which director is a partner                 | -                     | -                     |  |
| Private Company in which director is a member       | -                     | -                     |  |
|   | -                     | -                     |  |
|   | -                     | -                     |  |

## Note 8: FINANCIAL ASSETS -CASH AND CASH EQUIVALENTS

## Rs in Lakhs

| Particulars                | As at 31st Mar 2023 | As at 31st Mar 2022 |
|----------------------------|---------------------|---------------------|
| Cash and cash equivalents  |                     |                     |
| i) Cash in hand            | 215.22              | 176.37              |
| ii) In Current Accounts    | 1,132.11            | 932.28              |
| iii) Cheques/Draft in Hand | 64.23               | -                   |
|                            | 1,411.56            | 1,108.65            |

## Note 9: FINANCIAL ASSETS - BALANCE WITH BANKS OTHER THAN CASH AND CASH EQUIVALI Rs in Lakhs

| Particulars  | As at 31st Mar 2023 | As at 31st Mar 2022 |
|--|---------------------|---------------------|
| Other Balances with Banks  |                     |                     |
| i) In Term Deposit Accounts with > 3 month and <12 months maturity | 242.63              | 38.17               |
| ii) In earmarked Term Deposit Accounts                             |                     |                     |
| a. Pledged FD  | -                   | -                   |
| b. Margin money  | 17.32               | 60.34               |
| c. Guarantees & Other Commitments                                  | 4.23                | 4.02                |
| d. For Overdraft Facility *  | 50.48               | 129.72              |
| iii) In Unclaimed dividend accounts                                | 0.22                | 0.22                |
|  | 314.88              | 232.48              |

<sup>\*</sup> Fixed deposit Pledged with IDBI Bank for borrowing facilities availed , Last Year pledged with ICICI Bank

## Note 10: FINANCIAL ASSETS - SHORT TERM LOANS

#### Rs in Lakhs

| Particulars   | As at 31st Mar 2023 | As at 31st Mar 2022 |
|---|---------------------|---------------------|
| Loan to Related Party   |                     |                     |
| Unsecured, Considered Good                                      |                     |                     |
| Working capital limit to Paul Merchants Finance Pvt Ltd (Wholly |                     |                     |
| Owned Subsidiary)   | 23,738.62           | 18,481.62           |
|   | 23,738.62           | 18,481.62           |

## Note 11: FINANCIAL ASSETS - SHORT TERM ADVANCES

| Particulars                        | As at 31st Mar 2023 | As at 31st Mar 2022 |
|------------------------------------|---------------------|---------------------|
| Others                             |                     |                     |
| Unsecured, Considered Good         |                     |                     |
| 1. Advances to Other Parties (Net) | 126.49              | 64.70               |
| 2. Security Deposits               | 30.77               | 34.66               |
| 3. Staff Imprest                   | (2.19)              | 0.35                |
| 4. Claims Recoverable              | 1.87                | 1.87                |
| Total (B)                          | 156.94              | 101.58              |

## Disclosure pursuant to Note No. VIII (iv) of Division II of Schedule III to the Companies Act, 2013

Loans and advances due by directors or other officers of the company or any of them either severally or jointly with any other person or amount due by firms or private companies respectively in which any director is a partner or a director or a member are stated below:

Amount (In Rs. lakh)

| Particulars   | As at 31st Mar 2023 | As at 31st Mar 2022 |
|---|---------------------|---------------------|
| Directors   | -                   | -                   |
| Other officers of the Company                         | -                   | -                   |
| Firm in which director is a partner                   | -                   | -                   |
| Private Company in which director is also a director* | 23,738.62           | 18,481.62           |
|   | 23,738.62           | 18,481.62           |

<sup>\*</sup> Working capital Limit to Paul Merchants Finance Pvt Ltd (Wholly Owned Subsidiary)

## Note 12: Current tax Assets

## Rs in Lakhs

| Particulars                          | As at 31st Mar 2023 | As at 31st Mar 2022 |
|--------------------------------------|---------------------|---------------------|
| Balances with government authorities |                     |                     |
| a. GST Input Credit                  | 3.71                | 10.75               |
| b. Advance Tax                       | 655.00              | 455.00              |
| c. Tax Deducted at Source            | 289.06              | 224.19              |
| d. Tax Refund                        | 11.74               | 78.87               |
|                                      |                     |                     |
| Total                                | 959.51              | 768.82              |

## Note 13: OTHER CURRENT ASSETS

| Particulars      | As at 31st Mar 2023 | As at 31st Mar 2022 |
|------------------|---------------------|---------------------|
| Prepaid expenses | 30.99               | 10.61               |
| Total            | 30.99               | 10.61               |

#### Note 15: OTHER EQUITY

| Particulars                                      | As at 31st Mar 2023 | As at 31st Mar 2022 |
|--|---------------------|---------------------|
|  |                     |                     |
| A. Securities Premium Account                    |                     |                     |
| Opening Balance                                  | 50.40               | 50.40               |
| Add : Securities premium credited on Share issue | -                   | -                   |
| Less : Premium Utilized                          | -                   | -                   |
| Closing Balance                                  | 50.40               | 50.40               |
|  |                     |                     |
| B. Reserve and Surplus                           |                     |                     |
| Opening Balance                                  | 42,300.93           | 40,265.45           |
| (+) Profit for Current Year                      | 2,598.40            | 2,039.02            |
| Other Comprehensive Income/(loss) (net of tax)   | (17.76)             | (3.54)              |
| Closing Balance                                  | 44,881.57           | 42,300.93           |
|  |                     |                     |
| Total  | 44,931.97           | 42,351.33           |

Note 14: SHARE CAPITAL

## A. Authorised, Issued, Subscribed & Paid up Share Capital and Par Value per Share

|   | As at 31s | As at 31st Mar 2023      |           | t Mar 2022               |
|---|-----------|--------------------------|-----------|--------------------------|
| Particulars                             | Number    | Amount ( In Rs.<br>lakh) | Number    | Amount ( In Rs.<br>lakh) |
| Authorised                              |           |                          |           |                          |
| Equity Shares of Rs. 10 each            | 20,00,000 | 200.00                   | 20,00,000 | 200.00                   |
| Issued, Subscribed & fully Paid up      |           |                          |           |                          |
| Equity Shares of Rs. 10 each fully paid | 10,28,000 | 102.80                   | 10,28,000 | 102.80                   |
| Total                                   | 10,28,000 | 102.80                   | 10,28,000 | 102.80                   |

#### B. Reconciliation of Number of Shares Outstanding at the beginning and end of the year

|  | Equity Shares                |                  |                     |                          |  |  |
|--|------------------------------|------------------|---------------------|--------------------------|--|--|
| Particulars  | As at 31st /                 | Mar 2023         | As at 31st Mar 2022 |                          |  |  |
| rai ticulai S  | Amount ( In Rs. Number lakh) |                  | Number              | Amount ( In Rs.<br>lakh) |  |  |
| Shares outstanding at the beginning of the year<br>Shares Issued during the year<br>Shares bought back during the year | 1,028,000                    | 102.80<br>-<br>- | 1,028,000<br>-<br>- | 102.80<br>-<br>-         |  |  |
| Shares outstanding at the end of the year  | 1,028,000                    | 102.80           | 1,028,000           | 102.80                   |  |  |

#### C. Rights, Preferences and Restrictions attaching to various classes of Shares

| Class of Shares |               | Rights, Preferences and Restrictions attaching to various classes of Shares |
|-----------------|---------------|---|
|                 | Equity Shares | No Special Rights, Preferences & Restrictions Attached                      |

# D. Shares in the company held by each shareholder holding more than 5% shares

|                                | Equity Shares      |              |                    |              |                           |
|--------------------------------|--------------------|--------------|--------------------|--------------|---------------------------|
|                                | As at 31st /       | Mar 2023     | As at 31st         | Mar 2022     |                           |
| Name of Shareholder (Mr./Mrs.) | No. of Shares held | % of Holding | No. of Shares held | % of Holding | % Change<br>during<br>the |
|                                |                    |              |                    |              |                           |
| Sarita Rani Bansal             | 345,600            | 33.62        | 345,600            | 33.62        | -                         |
| Rajneesh Bansal                | 294,253            | 28.62        | 294,253            | 28.62        | -                         |
| Paul Excursions Pvt. Ltd.      | 102,355            | 9.96         | 102,355            | 9.96         | -                         |
| Total                          | 742,208            | 72.20        | 742,208            | 72.20        | -                         |

## E. Shares in the company held by promoters

|                                | Equity Shares      |                     |                    |                     |                                |
|--------------------------------|--------------------|---------------------|--------------------|---------------------|--------------------------------|
|                                | As at 31st         | As at 31st Mar 2023 |                    | As at 31st Mar 2022 |                                |
| Name of Shareholder (Mr./Mrs.) | No. of Shares held | % of Holding        | No. of Shares held | % of Holding        | % Change<br>during<br>the year |
|                                |                    |                     |                    |                     |                                |
| Sarita Rani Bansal             | 345,600            | 33.62               | 345,600            | 33.62               | -                              |
| Rajneesh Bansal                | 294,253            | 28.62               | 294,253            | 28.62               | -                              |
| Sat Paul Bansal                | 5,240              | 0.51                | 5,240              | 0.51                | -                              |
| Paul Excursions Pvt. Ltd.      | 102,355            | 9.96                | 102,355            | 9.96                | -                              |
| Total                          | 747,448            | 72.71               | 747,448            | 72.71               | 0.00                           |

Note 16: LEASED LIABILITIES Rs in Lakhs

| Particulars   | As at 31st Mar 2023 | As at 31st Mar 2022 |
|---|---------------------|---------------------|
| Deferred Income<br>Security deposits received (Fair valued through P & L) | 2.01<br>18.44       | 0.45<br>8.00        |
| Total   | 20.45               | 8.45                |

## Note 17: LONG TERM PROVISIONS

## Rs in Lakhs

| Particulars  | As at 31st Mar 2023 | As at 31st Mar 2022 |
|--|---------------------|---------------------|
| Provision for employee benefits  Gratuity - Unfunded | 222.84              | 178.77              |
| Total  | 222.84              | 178.77              |

# **CURRENT FINANCIAL LIABILITIES**

## Note 18: CURRENT FINANCIAL LIABILITIES - BORROWINGS

| Particulars  | As at 31st Mar 2023 | As at 31st Mar 2022 |
|--|---------------------|---------------------|
| A. SECURED<br>Loans repayable on demand- From Banks  |                     |                     |
| (i) Cash Credit Facility from HDFC (CC)<br>(Secured by Inventory and Debtors (future & current) and<br>Hypothecation of one Property)  | 784.30              | 451.32              |
| (ii) WCDL Facility from IDBI ( Secured by Current Assets and Debtors (future & current), Fixed deposit and Personal Guarantee of Directors)  (ii) Short Term Loan from Bajaj Finance Ltd ( Secured by Property | 992.26              |                     |
| situated at zirakpur) (Short Term Revolving Loan (STRL)Focility secured by commercial  | -                   | 500.00              |
| property situated at zirakpur) (ii) Short Term Loan from Julius Baer Capital (India) P Ltd.(Secured by Bonds and Mutual Funds)   | 174.50              | _                   |
| Total  | 1,951.06            | 951.32              |

#### Note 19: FINANCIAL LIABILITIES - TRADE PAYABLES

Rs in Lakhs

| Particulars Particulars     | As at 31st Mar 2023 |           |           |                   |        |
|-----------------------------|---------------------|-----------|-----------|-------------------|--------|
|                             | Less than 1 year    | 1-2 years | 2-3 years | More than 3 years | Total  |
| Sundry Creditors            | 155.87              | 10.47     | 2.64      | -                 | 168.97 |
| Sundry Creditors - Forex    |                     |           |           |                   |        |
| (i) MSME                    |                     |           |           |                   |        |
| (ii) Others                 | 52.57               | 8.23      | 1.58      | -                 | 62.38  |
| (iii) Disputed Dues - MSME  | -                   | -         | -         | -                 |        |
| (iv) Disputed Dues - Others | -                   | -         | -         | -                 |        |
|                             | =                   | -         | -         | -                 |        |
| Sundry Creditors - Travel   | -                   | -         | -         | -                 |        |
| (i) MSME                    | -                   | -         | -         | -                 |        |
| (ii) Others                 | 103.30              | 2.24      | 1.05      | -                 | 106.59 |
| (iii) Disputed Dues - MSME  |                     |           |           |                   |        |
| (iv) Disputed Dues - Others |                     |           |           |                   |        |
|                             |                     |           |           |                   |        |
|                             |                     |           |           |                   |        |
| Total                       | 155.87              | 10.47     | 2.64      | -                 | 168.97 |

| Particulars                 | As at 31st Mar 2022 |           |           |                   |       |
|-----------------------------|---------------------|-----------|-----------|-------------------|-------|
|                             | Less than 1 year    | 1-2 years | 2-3 years | More than 3 years | Total |
| Sundry Creditors            | 83.04               | 3.26      | 3,35      | 9.80              | 99.45 |
| Sundry Creditors - Forex    |                     |           |           |                   | -     |
| (i) MSME                    |                     |           |           |                   |       |
| (ii) Others                 | 25.96               | 1.58      | 0.04      | 9.80              | 37.38 |
| (iii) Disputed Dues - MSME  |                     |           |           |                   |       |
| (iv) Disputed Dues - Others |                     |           |           |                   |       |
| Sundry Creditors - Travel   |                     |           |           |                   |       |
| (i) MSME                    |                     |           |           |                   |       |
| (ii) Others                 | 57.09               | 1.67      | 3.31      | -                 | 62.06 |
| (iii) Disputed Dues - MSME  |                     |           |           |                   |       |
| (iv) Disputed Dues - Others |                     |           |           |                   |       |
|                             | 02.04               | 2.04      | 2.25      |                   | 00.45 |
| Total                       | 83.04               | 3.26      | 3.35      | 9.80              | 99.45 |

There are no Micro, Small and Medium Enterprises, to whom the Company owes dues, which are outstanding for more than 45 days during the year and also as at 31st March, 2023. This information as required to be disclosed under the Micro, Small and Medium Enterprises Development Act, 2006 has been determined to the extent such parties have been identified on the basis of information available with the Company.

Disclosure under Section 22 of The Micro, Small and Medium Enterprises Development Act, 2006

| Particulars   | As at 31st Mar 2023   | As at 31st Mar 2022   |
|---|-----------------------|-----------------------|
|   | Amount ( In Rs. lakh) | Amount ( In Rs. lakh) |
| (i) the principal amount and the interest due thereon remaining unpaid to any supplier as at the end of each accounting year  | NIL                   | NIL                   |
| (ii) the amount of interest paid by the buyer in terms of section 16, along with the amount of the payment made to the supplier beyond the appointed day during each accounting year  | NIL                   | NIL                   |
| (iii)the amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under this act  | NIL                   | NIL                   |
| (iv) the amount of interest accrued and remaining unpaid at the end of each accounting year   | NIL                   | NIL                   |
| (v) the amount of further interest remaining due and payable even in<br>the succeeding years, until such date when the interest dues as above<br>are actually paid to the small enterprise, for the purpose of<br>disallowance as a deductible expenditure under Section 23 | NIL                   | NIL                   |

## Note 20: OTHER SHORT TERM FINANCIAL LIABILITIES

| Rs | in | ı | ak | ٠h٠ |
|----|----|---|----|-----|

| Particulars             | As at 31st Mar 2023 | As at 31st Mar 2022 |
|-------------------------|---------------------|---------------------|
| (a) Security deposits   | 3.20                | 3.20                |
| (b) Statutory Payables  |                     |                     |
| (i) PF Payable          | 13.18               | 10.57               |
| (ii) ESI Payable        | 0.80                | 0.75                |
| (iii) TDS Payable       | 119.40              | 79.47               |
| (iv) TCS Payable        | 169.60              | 144.37              |
| (v) GST Payable         | 80.55               | 48.15               |
| (c) Expenses Payable    | 410.70              | 301.86              |
| (d) Unclaimed dividends | 0.22                | 0.22                |
| (e) Other payables      | 493.27              | 332.03              |
| Total                   | 1,290.91            | 920.62              |

Note 21: OTHER CURRENT LIABILITIES

Rs in Lakhs

| Particulars                 | As at 31st Mar 2023 | As at 31st Mar 2022 |
|-----------------------------|---------------------|---------------------|
| Revenue Received in Advance | 2,979.66            | 1,808.11            |
| Total                       | 2,979.66            | 1,808.11            |

Disclosure under Rule 16A of the Companies (Acceptance of Deposits) Rules, 2014

| Particulars                                  | As at 31st Mar 2023   | As at 31st Mar 2022   |  |
|--|-----------------------|-----------------------|--|
|  | Amount ( In Rs. lakh) | Amount ( In Rs. lakh) |  |
| Advance Received from Directors              | NIL                   | NIL                   |  |
| Advance Received from relatives of Directors | NIL                   | NIL                   |  |

## Note 22: SHORT TERMS PROVISIONS

| Particulars                         | As at 31st Mar 2023 | As at 31st Mar 2022 |
|-------------------------------------|---------------------|---------------------|
| (a) Provision for employee benefits | 88.20               | 71.20               |
| Gratuity - Unfunded                 | 9.26                | 7.75                |
| Leave Encashment                    | 27.54               | 22.37               |
| Bonus                               | 51.41               | 41.08               |
| (b) Others (Specify nature)         |                     |                     |
| Provision for Taxes                 | 858.05              | 638.76              |
| Total                               | 946.26              | 709.97              |

Note 23: REVENUE FROM OPERATIONS

Rs in Lakhs

| Particulars                              | For the Year ended For the Year ended Particulars 31st Mar 2023 31st Mar 202 |            |
|--|--|------------|
| Sale of Services                         |  |            |
| Foreign Exchange                         | 687,467.98   | 526,625.57 |
| FX Service Charges                       | 654.07   | 480.82     |
| Sales of Hotel Bookings & Packages       | 408.01   | 61.61      |
| Revenue from Air Ticketing               | 157.89   | 104.13     |
| Revenue from Hotel Bookings & Packages   | 22.45  | 9.92       |
| Revenue from Visa ,Bus Bookings, Railway | 13.93  | 4.05       |
| Total - Sale of Services                 | 688,724.33   | 527,286.11 |
| Other Operating Revenues                 |  |            |
| Rewards & Incentives                     | 38.40  | 15.46      |
| -Travel Incentive                        | 38.40  | 15.46      |
| Credit Card Encashment                   | 44.56  | 8.03       |
| Other Service charges                    | 1,168.52   | 763.80     |
| AD-1 Referral - Commission               | 1,120.47   | 713.17     |
| International Money Transfer- Commission | 35.28  | 37.72      |
| Domestic Money Transfer - Commission     | 12.77  | 12.91      |
| Total - Other Operating Revenues         | 1,251.48   | 787.29     |
| Total Revenue From Operations            | 689,975.80   | 528,073.40 |

## Note 24: OTHER INCOME

Rs in Lakhs

| Particulars  | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
|--|-------------------------------------|-------------------------------------|
| A. Interest Income   |                                     |                                     |
| 1. Interest on Bank Deposits   | 5.50                                | 12.18                               |
| 2. Other Interest  | 2,051.87                            | 1,669.78                            |
| - Paul Merchants Finance Pvt. Ltd.   | 1,871.80                            | 1,448.21                            |
| - Tax free Bonds   | 132.91                              | 184.34                              |
| - India real estate  | 44.47                               | 37.12                               |
| - DLF ,Travel Staff loan etc. Others   | 2.69                                | 0.11                                |
| 3. Interest on Income Tax Refund   | -                                   | 12.85                               |
| B. Dividend Income   | 140.02                              | 145.65                              |
| C. Net Gain on Sale/Fair Valuation of investments  | (92.94)                             | (24.74)                             |
| 1. Realized Gain on Sale of investments  | 80.46                               | (22.45)                             |
| 2. Net Unrealized gain/ (loss) on financial instruments at fair value through profit or loss | (173.41)                            | (2.29)                              |
| D. Other non-operating income  | 89.06                               | 134.55                              |
| 1. Rental Income   | 47.59                               | 50.93                               |
| 2. Profit on sale of Fixed Assets  | 0.97                                | 14.86                               |
| 3. Franchisee Fees   | 0.36                                | 0.28                                |
| 4. Miscellaneous Income  | 39.57                               | 67.86                               |
| 5.Fair Valuation gain on Financial Assets  | 0.56                                | 0.63                                |
| Total  | 2,193.51                            | 1,950.27                            |

Note 25: Purchase of Foreign Exchange and Services

Rs in Lakhs

| Particulars                                   | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |  |
|---|-------------------------------------|-------------------------------------|--|
| Foreign Exchange<br>Hotel Bookings & Packages | 675,912.73<br>375.46                | 517,965.06<br>53.14                 |  |
| Total   | 676,288.18                          | 518,018.20                          |  |

Note 26: Changes in Inventories of Stock in Trade

Rs in Lakhs

| Particulars   | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
|---|-------------------------------------|-------------------------------------|
| Closing Stock of Foreign Exchange & Work in Progress  Opening Stock of Foreign Exchange | 561.38<br>480.19                    | 480.19<br>494.16                    |
| NET DECREASE/(INCREASE)   | (81.19)                             | 13.96                               |

# Note 27: DIRECT EXPENSES

Rs in Lakhs

| Particulars   | For the Year ended<br>31st Mar 2023           | For the Year ended<br>31st Mar 2022           |  |
|---|---|---|--|
| COMMISSION AND INCENTIVES Forex Agents - AD-2 Forex Agents - AD-1 Referral Travel agent | <b>8,929.63</b><br>8,345.18<br>582.30<br>2.14 | <b>6,662.79</b><br>6,281.09<br>378.20<br>3.49 |  |
| Total   | 8,929.63                                      | 6,662.79                                      |  |

Note 28: OFFICE & ADMINISTRATIVE EXPENSES

Rs in Lakhs

| Particulars                       | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
|-----------------------------------|-------------------------------------|-------------------------------------|
| Brokerage                         | 3.00                                |                                     |
| Communication Expenses            | 36.22                               | 32.23                               |
| Computer Expenses                 | 54.62                               | 43.83                               |
| Conference Expenses               | 21.06                               | 0.14                                |
| Conveyance Expenses               | 28.07                               | 22.17                               |
| Generator Running Expenses        | 0.75                                | 0.83                                |
| Insurance                         | 16.59                               | 16.57                               |
| Legal, Professional & Outsourcing | 127.69                              | 60.79                               |
| Statutory Audit Fees              | 1.50                                | 1.50                                |
| Tax Audit Fees                    | 0.50                                | 0.50                                |
| Postage & Telegram                | 13.60                               | 9.93                                |
| Power and Water Expenses          | 48.23                               | 38.41                               |
| Printing and stationery           | 31.47                               | 13.37                               |
| Rates and taxes                   | 29.21                               | 8.56                                |
| Rent                              | 233.69                              | 194.72                              |
| Repairs and maintenance           | 172.84                              | 95.12                               |
| Office maintenance                | 9.46                                | 7.50                                |
| Security Services                 | 21.23                               | 21.79                               |
| Travelling Expenses               | 91.77                               | 36.21                               |
| Vehicle Running & Maintenances    | 28.09                               | 19.92                               |
| Portfolio Management Services     | 1.82                                | 2.00                                |
| Office Expenses                   | 2.31                                | 2.52                                |
| Total                             | 973.75                              | 628.61                              |

#### Rs in Lakhs

| Payments to the auditor | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
|-------------------------|-------------------------------------|-------------------------------------|
| Statutory Audit Fees    | 1.50                                | 1.50                                |
| Tax Audit Fees          | 0.50                                | 0.50                                |
| For other Services      | -                                   | 1.30                                |
| Total                   | 2.00                                | 3.30                                |

## Note 29: EMPLOYEE BENEFIT EXPENSES

#### Rs in Lakhs

| Particulars                  | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
|------------------------------|-------------------------------------|-------------------------------------|
| Salaries & Employee Benefits | 1,732.74                            | 1,352.14                            |
| Salaries & Allowances        | 1,654.06                            | 1,287.68                            |
| Bonus                        | 50.73                               | 41.25                               |
| Leave Encashment             | 27.96                               | 23.21                               |
| Contributions to:            |                                     |                                     |
| (i) Provident Fund           | 63.93                               | 57.52                               |
| (ii) ESI                     | 7.85                                | 7.22                                |
| (iii) NPS                    | 1.65                                | 1.54                                |
| Gratuity                     | 37.30                               | 30.63                               |
| Staff Recruitment Expenses   | -                                   | 0.01                                |
| Staff welfare expenses       | 65.89                               | 36.53                               |
| Total                        | 1,909.36                            | 1,485.59                            |

## Note 30: FINANCE COSTS

| Particulars                           | For the Yo | ear ended<br>ar 2023 | For the Year ended<br>31st Mar 2022 |  |
|---------------------------------------|------------|----------------------|-------------------------------------|--|
| Interest Expenses:                    |            |                      |                                     |  |
| Interest on Demand Loans              |            | 21.72                | 5.86                                |  |
| Interest on Term Loans                |            | 43.05                | 8.66                                |  |
| Notional Interest on Security Deposit |            | 0.56                 | 0.63                                |  |
| Other Finance Expenses:               |            |                      |                                     |  |
| Bank Charges                          |            | 34.89                | 27.95                               |  |
| Credit Card Charges                   |            | 3.96                 | 0.83                                |  |
| Total                                 |            | 104.17               | 43.93                               |  |

#### Note 31: SALES PROMOTION EXPENSES

Rs in Lakhs

| Particulars                                     | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
|---|-------------------------------------|-------------------------------------|
| Advertisement & Publicity<br>Business Promotion | 185.57<br>123.65                    | 69.53<br>71.62                      |
| Total   | 309.22                              | 141.15                              |

#### Note 32: CSR- CORPORATE SOCIAL RESPONSIBILITY

Rs in Lakhs

| NOTE 32: CSR- CORPORATE SOCIAL RESPONSIBILITY RS IN LAKES                                |                                     | RS IN LAKINS                        |
|--|-------------------------------------|-------------------------------------|
| Particulars  | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
| Gross Amount Required to be spent by the Co. During the Year                             | 38.50                               | 29.46                               |
| A) Amount Spent During the year  | Amount Paid                         | Amount Paid                         |
| Promoting Healthcare   | 19.19                               | 20.48                               |
| Employment enhancing Vocation skills   | 0.76                                | 0.76                                |
| Promoting education  | 19.10                               | 6.95                                |
| Administrative overheads (including Salary of one employee dedicated for CSR activities) | 0.19                                | 1.40                                |
| B) AMOUNT YET TO BE PAID   | NIL                                 | NIL                                 |
| Total  | 39.24                               | 29.58                               |

## Note 33: OTHER EXPENSES

Rs in Lakhs

| Particulars                                     | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
|---|-------------------------------------|-------------------------------------|
| Donations<br>Provision for Expected Credit Loss | 5.27<br>-                           | 0.60<br>3.08                        |
| Gain/Loss on Exchange Rate Fluctualtion         | 7.06                                | -                                   |
| Fees & Subscriptions                            | 16.86                               | 9.40                                |
| Total   | 29.19                               | 13.07                               |

## Note 34: EXCEPTIONAL ITEMS

Rs in Lakhs

| Particulars   | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
|---|-------------------------------------|-------------------------------------|
| Share in liability towards Loss incurred by Joint Venture<br>Impairment of Investment in Joint Venture* |                                     | 64.23                               |

## Note 35: OTHER COMPREHENSIVE INCOME

| Particulars  | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
|--|-------------------------------------|-------------------------------------|
| Remeasurement (Gain)Loss on defined benefit obligations Income tax relating to above | 23.73<br>(5.97)                     | 4.73<br>(1.19)                      |
| Remeasurement Loss on defined benefit obligations (net of Tax)                       | 17.76                               | 3.54                                |

#### Note 36. MANAGERIAL REMUNERATION

During the year the company incurred an expense towards managerial remuneration as detailed below:

| Name of Director      | Designation   | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
|-----------------------|---|-------------------------------------|-------------------------------------|
|                       |   | Rs. In Lacs                         | Rs. In Lacs                         |
| Mr. Rajneesh Bansal   | Managing Director<br>w.e.f 01.09.2020               | 328.92                              | 263.57                              |
| Mr. Dharam Pal Sharma | Whole Time Director<br>resigned w.e.f<br>10.08.2022 | 3.79                                | 10.31                               |
| Mr. Ritesh Vaid*      | Designated Director<br>w.e.f 10.02.2022             | 22.62                               | 4.70                                |
| Total                 |   | 355.32                              | 278.58                              |

Computation of Net Profit in accordance with Section 198 of the Companies Act, 2013:

| Particulars                                | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
|--|-------------------------------------|-------------------------------------|
|  | Rs. In Lacs                         | Rs. In Lacs                         |
| Profit Before Tax & Exceptional Items      | 3,495.88                            | 2,816.03                            |
| Add: Managerial Remuneration               | 355.32                              | 278.58                              |
| Add: Loss (Profit) on Sale of Fixed Assets | (0.97)                              | (14.86)                             |
| Add: Provision for Expected Credit Loss    | -                                   | 3.08                                |
| Add: Notional Interest on SD               | 0.56                                | 0.63                                |
| Less: Fair Value Gain on Financial Asset   | (0.56)                              | (0.63)                              |
| Less: Profit on Sale of Investments        | (80.46)                             | 22.45                               |
| Add: Unrealized loss (Gain) on Investment  | 173.41                              | 2.29                                |
| Net Profit for the Year                    | 3,943.18                            | 3,107.58                            |

The Remuneration of Sh. Rajneesh Bansal, Managing Director had been approved by the Shareholders of the Company by way of Special Resolution passed in their Annual General Meeting held on 29.09.2020 and 29.09.2022, wherein the Shareholders had approved payment of the above remuneration irrespective of the Profits and even in the event of absence or inadequacy of profits in any financial year. Vide the said Special Resolution, the shareholders had further approved that the remuneration of other Whole Time Directors of the Company shall remain unaffected in spite of the fact that the remuneration payable to them may exceed the limits prescribed in Section 197 of the Companies Act, 2013.

The Remuneration of Sh. Dharam Pal Sharma, Whole Time Director had been approved by the Shareholders of the Company by way of Special Resolution passed in their Annual General Meeting held on 29.09.2020, wherein the Shareholders had approved payment of the above remuneration irrespective of the Profits and even in the event of absence or inadequacy of profits in any financial year. Vide the said Special Resolution, the shareholders had further approved that the remuneration of other Whole Time Directors of the Company shall remain unaffected in spite of the fact that the remuneration payable to them may exceed the limits prescribed in Section 197 of the Companies Act, 2013.

The Remuneration of Sh. Ritesh Vaid, Whole Time Director had been approved by the Shareholders of the Company by way of Special Resolution passed through Postal Ballot Process on 29.03.2022, wherein the Shareholders had approved payment of the above remuneration irrespective of the Profits and even in the event of absence or inadequacy of profits in any financial year. Vide the said Special Resolution, the shareholders had further approved that the remuneration of other Whole Time Directors of the Company shall remain unaffected in spite of the fact that the remuneration payable to them may exceed the limits prescribed in Section 197 of the Companies Act, 2013.

Note 37. CONTINGENT LIABILITY NOT PROVIDED FOR

| Particulars   | As at 31st Mar 2023<br>(Rs. In Lacs) | As at 31st Mar 2022<br>(Rs. In Lacs) |
|---|--------------------------------------|--------------------------------------|
| Claims against company not acknowledged as Debt   | 16.37                                | 10.55                                |
| Outstanding Bank Guarantees   | 40.43                                | 20.00                                |
| Service Tax Demand Notice pending Departmental Appeal with High Court (excl. Interest) including Penalty  | 670.84                               | 670.84                               |
| Corporate Guarantee in Respect of OD Limits taken by Paul Merchants Finance Private Limited Company from Kotak Bank , ICICI Bank, State Bank of India, AU Small Finance Bank, IDBI, Tata Capital Ltd., Capital Small Finance Bank, Uttkarsh Small Finance Bank, Cholamandalam Investment & Finance Co, Bajaj Finance Limited and Indian Overseas Bank | 32,840.00                            | 18,490.00                            |
| Income Tax Demand Notice for AY 2017-18 pending before AO for rectification   | -                                    | 1.14                                 |
| Income Tax Demand Notice pending for AY 2020-21 pending before AO for rectification   | -                                    | 99.25                                |
| Demand by Enforcement Directorate   | 565.20                               | 540.00                               |
| Total   | 34,132.84                            | 19,831.78                            |

Note 38. Joint Venture/Partnership Details

(Rs. In Lacs)

| Particulars                           | As at 31st Mar 2023 | As at 31st Mar 2022 |
|---------------------------------------|---------------------|---------------------|
| Interest in JV (%)                    | 0.00%               | 19.42%              |
| Investment in JV                      | -                   | 304.72              |
| Less: Impairment Loss                 | -                   | (304.72)            |
| Value of Capitalized Investment in JV | -                   | -                   |
| Proportional Interest in              |                     |                     |
| - Assets                              | -                   | 40.31               |
| - Liabilities                         | -                   | 181.78              |
| Share of Income/(Loss) from JV        | -                   | (64.23)             |
| Expenditure Incurred                  | -                   | -                   |

During the Financial year ended March 31, 2023, the Company has transferred its entire stake in Horizon Remit SDN. BHD., Malaysia, Joint Venture Company ("JV") to M/s Al Jadeed Investment International SPC. Sultanate of Oman ("the buyer").

As per the terms of the sale, the earlier shareholders of the JV including the company were to ensure that there was no outstanding debt on books of the JV on the date of transfer to the buyer. In accordance with such terms, company was obligated to contribute a total of USD 121200 towards its stake. As such, company had instructed the buyer to transfer company's share of sale proceeds of USD 34380 (Rs. 25,56,497/-) directly to the creditors of the JV while balance USD 86820 was to be discharged separately by the company. The company had sought approval of the RBI for both such netting off to the extent of USD 34380 and outward remittance of balance USD 86820, however RBI had not acceded to Company's request vide communication dated 01.09.2022. Regarding the netting off of USD 34380, the payment outside India for discharge of debt is covered within the definition of repatriation as per Foreign Exchange Management (Realisation, Repatriation & Surrender of Foreign Exchange) Regulations, 2015 and therefore the company shall again make application to seek approval of RBI.

Regarding balance USD 86820, the company has recognised an equivalent current liability of Rs. 71,80,014/- as of 31.03.2023 in Note 20.

Paul Innovations LLP - Paul Innovations LLP has been considered to be Joint Venture within the meaning of the IND AS till 07.09.2022 as the Company has withdrawn its entire stake in the said Joint Venture with effect from the said date. The Company was one of the partner in Paul Innovations LLP holiding 50% share in which other partner is Espranza Innovations Private Limited.

Note 39. Earnings per Share

(Rs. In Lacs)

| Particulars   | As at 31st Mar 2023 | As at 31st Mar 2022 |
|---|---------------------|---------------------|
|   | Amount (In Rs.)     | Amount (In Rs.)     |
| Earnings per Share- Continuing Operations                   |                     |                     |
| Net Profit for the Year (Rs. )                              | 2,598.40            | 2,039.02            |
| Number of Equity Shares (Nos. )                             | 10.28               | 10.28               |
| Basic & Diluted EPS (Rs per Share)                          | 252.76              | 198.35              |
| Earnings per Share - Discontinued Operations                |                     |                     |
| Net Profit for the Year (Rs. )                              | -                   | -                   |
| Number of Equity Shares (Nos. )                             | 10.28               | 10.28               |
| Basic & Diluted EPS (Rs per Share)                          | -                   | -                   |
| Earnings per Share - Continuing and Discontinued Operations |                     |                     |
| Net Profit for the Year (Rs. )                              | 2,598.40            | 2,039.02            |
| Number of Equity Shares (Nos. )                             | 10.28               | 10.28               |
| Basic & Diluted EPS (Rs per Share )                         | 252.76              | 198.35              |
|   |                     |                     |

#### Note 40. Employee Benefits

Disclosure on employee benefits with regard to defined benefit plans, as per IND AS 19- Employee Benefits is as below: (Rs. In Lacs) Particulars of Defined Benefit Plan- Gratuity As at 31st Mar 2023 As at 31 Mar 2022 Amount (In Rs.) Amount (In Rs.) Assumptions 7.52% per annum 7.27% per annum Discount rate Rate of increase in Compensation levels 6.50% per annum 6.00% per annum Rate of Return on Plan Assets Not Applicable Not Applicable NΑ NA Change in Present Value of Obligations Opening of defined benefit obligations 186.53 171.10 Acquisition Adjustments (Transfer Out) Service cost 23.74 18.96 Interest Cost 13.56 11.67 -19.94 Benefit Paid -15.47 Actuarial (Gain)/Loss on total liabilities 23.73 4.73 due to change in financial assumptions 6.73 1.25 due to change in demographic assumptions due to experience variance 17.00 3.48 Closing of defined benefit obligation/liability 186.53 232.09 The amount to be recognized in Statement of Assets and Liabilities Present Value of Obligations 232.09 186.53 Fair value of plan assets Net defined liability/(asset) recognized in balance sheet 232.09 186.53 Expense recognized in Statement of profit and loss Service cost 23.74 18.96 Interest Cost 13.56 11.67 30.63 Expense recognized in Statement of profit and loss 37.30 Other Comprehensive Income Actuarial (Gain)/Loss on total liabilities 23.73 4.73

# Note 41. Related Party Disclosures

(Disclosure as per Ind AS 24)

# A. List of Related Parties

| Name of Related Party  | Relationship   |
|--|--|
|  |  |
| Sandeep Bansal   | Relative of Director   |
| Rajneesh Bansal  | Managing Director  |
| Dharam Pal Sharma  | Whole Time Director & Designated Director resigned w.e.f 10.08.2022                              |
| Ritesh Vaid  | Designated Whole Time Director   |
| Nita Bansal  | Relative of Director   |
| Rajesh Garg  | Key Management Personnel- CFO  |
| Hardam Singh   | Key Management Personnel- CS   |
| Paul Merchants Finance Private Limited   | Wholly Owned Subsidiary  |
| Sat Paul Bansal  | Chairman and Non Executive Director  |
| Aastha Bansal  | Relative of Director   |
| Niraa Talent   | Firm in which relative of director is partner  |
| Bright Cove Goods  | Firm in which relative of director is partner  |
| Bosna Digital Entertainment Private Limited                                      | Private Company in which relative of directors are directors and shareholders                    |
| Nikka Mal Babu Ram   | Firm in which relative of director is partner  |
| PML Realtors Private Limited   | Wholly Owned Subsidiary  |
| Horizon Remit SDN BHD, Malaysia  | Joint Venture Company  |
| Paul E-commerce Private Limited  | Private company in which directors of the company are Directors.                                 |
| Divya Broadcasting Network Private Limited                                       | Private Limited Company in which relatives of Directors are Directors and Shareholders           |
| 9X Media Private Limited   | Private Limited Company in which relative of Director is Director                                |
| M/S Bright Cove Goods  | A Firm in which a relative of Director is a partner  |
| Surinder Bansal  | Relative of Director   |
| Infotechture Solutions Private Limited (formerly Paul Instacred Private Limited) | Private company owned or significantly influenced by key management personnel or their relatives |
| Paul Fincare Private Limited   | Private Limited Company in which relatives of Directors are Directors and Shareholders           |

B. Related Party Transactions in Ordinary Course of Business For the Year ended 31st Mar 2023 (Rs. In Lakh)

| Nature of Transaction  | Directors | Key Management<br>Personnel | Relative of<br>Directors | Wholly Owned<br>Subsidiary | Associate<br>Company/Firm/<br>/Related Party<br>Txn | Total    |
|--|-----------|-----------------------------|--------------------------|----------------------------|---|----------|
|  |           |                             |                          |                            |   |          |
| Managerial Remuneration - Whole Time Directors   | 355.32    |                             |                          |                            |   | 355.32   |
| Remuneration - KMPs  |           | 50.50                       |                          |                            |   | 50.50    |
| Rent Paid for Premises   | 17.10     |                             |                          | -                          | -   | 17.10    |
| Rent Received  |           |                             |                          | 13.42                      | 3.60  | 17.02    |
| Net Service Charges Earned - Indo Nepal & DMT from Paul Merchants Finance Private Limited                  |           |                             |                          | 12.77                      |   | 12.77    |
| Net additional working capital limit issued to Paul<br>Merchants Finance Private Limited during the period |           |                             |                          | 5,257.00                   |   | 5,257.00 |
| Interest earned from Paul Merchants Finance Private<br>Limited on Working Capital limit                    |           |                             |                          | 1,871.80                   |   | 1,871.80 |
| Dividend Received  |           |                             |                          | 139.58                     |   | 139.58   |
| Gross value of Travel /FX Services rendered  | 9.37      |                             | 138.36                   | 207.60                     | 87.42   | 442.75   |
| Commission paid for referral of forex customers  |           |                             |                          | 29.23                      |   | 29.23    |
| Commission paid for distributing travel products   |           |                             |                          | 0.76                       |   | 0.76     |

There are no transactions with related parties, which are not in ordinary course of business or not at arm's length.

C. Related Party Outstanding Balance as on:

(Rs. In Lakh)

| Nature of Transaction   | Directors | Key Management<br>Personnel | Relative of<br>Directors | Subsidiary | Related Party | Total     |
|---|-----------|-----------------------------|--------------------------|------------|---------------|-----------|
| Balance as on 31st Mar 2023   |           |                             |                          |            |               |           |
| Outstanding working capital limit to Paul Merchants Finance Private Limited | -         | -                           |                          | 23,738.62  |               | 23,738.62 |

Please refer to Note 1,6 & 37 for details on Securities/Assets pledged and Corporate Guarantee given for Sanction of Limits in Paul Merchants Finance Private Limited from Kotak Mahindra Bank Limited,ICICI Bank Limited,State Bank of India, AU Small Finance Bank, IDBI, Tata Capital Ltd., Capital Small Finance Bank,Uttkarsh Small Finance Bank, Cholamandalam Investment & Finance Co, Bajaj Finance Limited and Indian Overseas Bank

D. Loans and Advances in the nature of Loans granted to promoters, directors, KMP's, and related parties

| Type of Borrower                     | Amoount of loan<br>or advances in<br>nature of loan<br>outstanding as on<br>30.09.2022 | Percentage to total<br>loans and advances<br>in the nature of<br>loans | or advances in | Percentage to<br>total loans and<br>advances in the<br>nature of loans |
|--------------------------------------|--|--|----------------|--|
| Promoter                             | -  |  | -              |  |
| Direcrtors                           | -  |  | -              |  |
| KMP's                                | -  |  | -              |  |
| Related Parties (Subsidiary Company) | 23,738.62  | 100%   | 18,481.62      | 100%   |

E. Transactions of the listed entity with Sh Rajneesh Bansal who belongs to the promoter/promoter group and hold(s) 10% or more shareholding in the listed entity

| Nature of Transaction   | For the FY 2022-<br>23 | For the FY 2021-22 |
|-------------------------|------------------------|--------------------|
| Managerial Remuneration | 328.92                 | 263.57             |
| Rent Paid for Premises  | 17.10                  | 15.84              |
| Sale of Goods/Services  | 9.37                   | 0.04               |

F. Related Party Transactions in Ordinary Course of Business for the Previous Year ended 31st March 2022

(Rs. In Lakh)

| Nature of Transaction   | Directors | Key Management<br>Personnel | Relative of<br>Directors | Wholly Owned<br>Subsidiary | Related Party | Total    |
|---|-----------|-----------------------------|--------------------------|----------------------------|---------------|----------|
|   |           |                             |                          |                            |               |          |
| Managerial Remuneration - Whole Time Directors  | 278.58    |                             |                          |                            |               | 278.58   |
| Remuneration - KMPs*  |           | 57.99                       |                          |                            |               | 57.99    |
| Rent Paid for Premises  | 15.84     |                             |                          |                            |               | 15.84    |
| Rent Received   | -         | -                           |                          | 11.75                      | 3.33          | 15.08    |
| Net Service Charges Earned - Indo Nepal & Domestic<br>Money Transfer from Paul Merchants Finance Private<br>Limited | -         | -                           |                          | 12.91                      |               | 12.91    |
| Net additional working capital limit issued to Paul<br>Merchants Finance Private Limited during the year            | -         | -                           |                          | 4,693.11                   |               | 4,693.11 |
| Interest earned from Paul Merchants Finance Private<br>Limited on Working Capital limit                             | -         | -                           |                          | 1,448.21                   |               | 1,448.21 |
| Investment in Paul Innovations LLP  |           |                             |                          |                            | 40.40         | 40.40    |
| Dividend Received   | -         | -                           |                          | 139.58                     |               | 139.58   |
| Commission for cross reference Sales  | -         | -                           |                          | 21.22                      |               | 21.22    |
| Sale of Goods/Services  | 0.04      |                             | 2.63                     | 8.35                       | 28.33         | 39.36    |
|   |           |                             |                          |                            |               |          |

<sup>\*</sup> includes reimbursements for helper and uniform expenses

G. Related Party Outstanding Balance as on 31 March 2022

(Rs. In Lakh)

| Outstanding working capital limit to Paul Merchants | - |  | 18,481.62 |   | 18,481,62 |
|---|---|--|-----------|---|-----------|
| Finance Private Limited                             |   |  |           |   | , .       |
| Paul Innovations LLP                                |   |  |           | - | -         |

#### Note 42. Deferred Tax

(As per IND AS 12 Income taxes)

(Rs. In Lakh)

| Deferred Tax Assets on Account of Timing<br>Differences | As at 01.04.2022 | Arising During the<br>Year | As at 31.03.2023 |
|---|------------------|----------------------------|------------------|
| Depreciation  | 88.52            | -20.95                     | 67.56            |
| Provision for Gratuity                                  | 46.95            | 11.47                      | 58.41            |
| Provision for Bonus & Commission                        | 0.00             | 12.94                      | 12.94            |
| Provision for Leave encashment                          | 0.00             | 0.00                       | 0.00             |
| Unrealized Loss on Investments                          | 0.00             | 3.15                       | 3.15             |
| Impairment Loss   | 84.42            | 0.00                       | 84.42            |
| Deferred Tax Liability                                  |                  |                            |                  |
| Unrealized Gain on Investments                          | -36.81           | 36.81                      | 0.00             |
| Net Deferred Tax Asset                                  | 183.06           | 43.41                      | 226.48           |

Note 43. Segment Reporting

As per IND AS-108 on Segment Reporting, segment Information is provided below:

(Amount Rs in Lacs)

|        |   | For the Year ended | For the Year ended |
|--------|---|--------------------|--------------------|
| Sr. No | PARTICULARS   | 31st Mar 2023      | 31st Mar 2022      |
| 1      | Segment Revenue   | 3 13t Mai 2023     | 313C Mai 2022      |
| ' '    | Jegment Nevenue   |                    |                    |
| (a)    | Forex   | 689,287.45         | 527,827.88         |
| (b)    | Travel  | 640.67             | 195.17             |
| (c)    | Others  | 48.05              | 50.35              |
|        | Total   | 689,976.16         | 528,073.40         |
|        | Less: Inter Segment Revenue                                   |                    |                    |
| (a)    | Forex   | 0.00               | 0.00               |
| (b)    | Travel  | 0.00               | 0.00               |
| (c)    | Others  | 0.00               | 0.00               |
|        | Net sales/Income From Operations                              | 689,976.16         | 528,073.40         |
|        | Segment Results (Profit)(+)/ Loss (-) before tax and interest |                    |                    |
|        | from Each segment)#   |                    |                    |
| (a)    | Forex   | 1,519.24           | 1,051.90           |
| (b)    | Travel  | 47.96              | 4.81               |
| (c)    | Others  | 28.95              | 35.49              |
|        | Total   | 1,596.15           | 1,092.21           |
|        | Less:   |                    |                    |
|        | Interest  | 104.17             | 43.93              |
|        | Other Un-allocable Expenditure net off                        | 189.25             | 260.70             |
| iii)   | Un-allocable income   | 2,193.14           | 1,950.27           |
|        | Total Profit Before Tax                                       | 3,495.88           | 2,737.84           |
|        |   |                    |                    |
| 3      | Segment Assets  |                    |                    |
| (a)    | Segment - Forex   | 2,772.02           | 2,466.13           |
| (b)    | Segment - Travel  | 506.15             | 144.50             |
| (c)    | Segment - Others  | 0.00               |                    |
| (d)    | Unallocated Assets  | 49,336.76          |                    |
|        | Total   | 52,614.93          | 47,130.81          |
|        |   |                    |                    |
| 4      | Segment Liabilites  |                    |                    |
| (a)    | Segment - Forex   | 2,464.46           | · ·                |
|        | Segment - Travel  | 136.09             |                    |
|        | Segment - Others  | 0.00               | 0.00               |
| (d)    | Unallocated Liabilties  | 4,979.60           |                    |
|        | Total   | 7,580.15           | 4,676.69           |
|        |   |                    |                    |
| 5      | Capital Employed  |                    |                    |
|        |   |                    |                    |
| (a)    | Forex   | 307.56             | 174.92             |
| (b)    | Travel  | 370.06             | 80.43              |
| (c)    | Others  | 0.00               |                    |
| (e)    | Unallocated Assets  | 49,336.76          |                    |
| (f)    | Unallocated Liabilities                                       | 4,979.60           | 2,321.40           |
|        |   | ļ                  |                    |
|        | Total   | 45,034.77          | 42,454.13          |

Note 44. Financial Ratios

| Particulars                             | As at 31st Mar<br>2023 | As at 31st Mar<br>2022 | % Change<br>during the<br>year | Numerator   | Denominator                                       | Reasons for change   |
|---|------------------------|------------------------|--------------------------------|---|---|--|
| (a) Current Ratio                       | 4.09                   | 5.45                   | -24.80                         | Current Assets  | Current<br>Liabilities                            | Current liablities increased compared to last year mainly due to increase in advance from customers and borrowings balance at the year end |
| (b) Debt - Equity Ratio                 | 4.33%                  | 2.24%                  | 93.34                          | Borrowings  | Equity  | Borrowings increased at year end   |
| (c ) Debt Service Coverage Ratio        | 43.41                  | 147.69                 |                                | Profit after tax,<br>before<br>depreciation &<br>interest | Interest Expense                                  | Interest cost increased due to new<br>loan from Bajaj Finance Ltd, Julius<br>Baer Capital (I) P Ltd & IDBI                                 |
| (d) Return on Equity Ratio              | 5.77%                  | 4.80%                  | 20.13                          | Profit after tax  | Equity  |  |
| (e ) Inventory turnover Ratio           | 157.76                 | 118.00                 | 33.70                          | Purchases of<br>Currency                                  | Average<br>Inventory of<br>currency               | Purchases increased as compared to previous year   |
| (f) Trade Receivables turnover<br>Ratio | 5.37                   | 11.36                  | -52.71                         | Credit sales<br>during the year                           | Average Trade<br>Receivables                      | Credit sales decreased as compared to previous year  |
| (g) Trade payables turnover<br>Ratio    | 3.95                   | 0.65                   | 510.17                         | Credit purchase<br>during the year                        | Average Trade<br>Payable                          | Credit purchase increased as compared to previous year   |
| (h) Net Capital turnover ratio          | 30.39                  | 26.46                  | 14.84                          | Revenue from operations                                   | Working Capital<br>(CA-CL)                        |  |
| (i) Net profit Ratio                    | 0.38%                  | 0.38%                  | -2.42                          | Profit after tax  | Total Income                                      |  |
| (j) Return on Capital employed          | 7.59%                  | 6.50%                  | 16.75                          | EBIT  | Capital Employed                                  |  |
| (k) Return on investment                | 4.92%                  | 4.70%                  | 4.58                           | Interest & dividend income from investments & Loans       | Current & Non<br>current<br>investment &<br>Loans |  |

#### Note 45. Other Notes

- Balance under Sundry Debtors, Sundry Creditors, Loans & Advances and Other Receivable and Payables are subject to confirmation and reconciliation.
- b The previous Year figures have been regrouped/re-classified/re-stated wherever necessary to conform with the current presentation.
- c Notes form integral part of Accounts for the year ending 31st March 2023
- The company has availed finance facilities from banks and other financial institutions against security of current assets and the quarterly statements submitted to bank in respect of the same are in agreement with the books of accounts. Further all banking facilities obtained by the company during the year have been utilised for the specified purposes only. All charges in respect of the finance facilities have also been duly registered with the Registrar of Companies within specified time under the Companies Act 2013.
- The company confirms that title deeds of all immovable properties accounted in the financial statements are held in name of the company. No proceedings are pending against the Company for holding any Benami property under the Benami Property (Prohibition) Act, 1988 (45 of 1988) and the rules made thereunder.
- The company has not been declared willful defaulter by any bank or financial institution or government or any government authority.
- The company does not have any transaction with the Strike Off Companies in the Financial Year.  ${\sf g}$
- $\,$  No registration or satisfaction of charges are pending to be filed with ROC.  $\,$  h
- There are no undisclosed income /transactions which has been surrendered during the year as per income tax act,1961
- The company has not traded or invested in crypto currency or virtual currency during the financial year.
- There is no scheme of Amalgamation/Merger is approved by Court/NCLT, as no such case for Amalgamation/Merger related to company is pending before any Court/NCLT.
- Additional information pursuant to Schedule III Division II part I & II of the Companies Act. 2013 other than stated above is either NIL or Not Applicable.

PLACE: CHANDIGARH Dated: 23.05.2023

AUDITOR'S REPORT:
As per our Separate Report of the Even Date

#### For & on Behalf of Board of Directors

SD/RITESH VAID
Whole Time Director
DIN- 09433856
H. No. 3274/1,
Sec 40D, Chandigarh

SD/RAJNEESH BANSAL
Managing Director
DIN-00077230
H. No. 749,
Sec 8, Chandigarh

For RAJIV GOEL AND ASSOCIATES CHARTERED ACCOUNTANTS (FRN – 011106N)

SD/HARDAM SINGH
Company Secretary
FCS-5046
H. No. 12D, Angel Appt.
Zirakpur
SD/RAJESH GARG
Chief Financial Officer
FCA-096484
H. No. 472, Mamta Enclave
Dhakoli, NAC, Zirakpur

SD/CA. ROHIT GOEL
Partner
(M. No. 091756)
UDIN 23091756BGZDEB8461

## **INDEPENDENT AUDITOR'S REPORT**

## TO THE MEMBERS OF PAUL MERCHANTS LIMITED

## Report on the audit of the Consolidated Financial Statements

## Opinion

We have audited the accompanying consolidated financial statements of **PAUL MERCHANTS LIMITED** ("The Company") and its subsidiaries (Paul Merchants Finance Private Limited and PML Realtors Private Limited) and its Joint Ventures (Horizon Remit SDN. BHD Malaysia upto the date of transfer of its stake and not thereafter and Paul Innovations LLP up to 07<sup>th</sup> September 2022) (the Company, its subsidiaries and joint ventures together referred to as "the Group"), comprising the Consolidated Balance Sheet as at March 31, 2023, the Consolidated Statement of Profit and Loss (including other comprehensive income), the Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flows for the year then ended, and a summary of the significant accounting policies and other explanatory information. (Hereinafter referred to as the "consolidated financial statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements, give the information required by the Companies Act, 2013 (the "Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards ("Ind AS") prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended and other accounting principles generally accepted in India, of the consolidated state of affairs of the Group as at March 31, 2023, of the consolidated profit, consolidated total comprehensive income, consolidated changes in equity and its consolidated cash flows for the year ended on that date.

## **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013 (the Act). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Results section of our report. We are independent of the Group in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("ICAI") together with the ethical requirements that are relevant to our audit of the financial statements under the

provisions of the Companies Act, 2013 and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion.

Our opinion is not modified in respect of this matter.

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report.

| Sr. No. | Key Audit Matter   | Auditor's Response  |
|---------|--|---|
| 1.      | Revenue Recognition  | Principal Audit Procedures Performed  |
|         | The company holds licenses issued by Reserve Bank of India to act as Authorized Dealer Category II for providing foreign exchange services. The company derives its major revenue from sale and purchase of foreign exchange.  The company has various branches  | Our key audit procedures around revenue recognition included, and not limited to, the following:  • Obtained an understanding of and assessed the design, implementation and operating effectiveness of management's key internal financial controls in relation to revenue recognition;  |
|         | spread throughout the country which deals in sale and purchase of foreign exchange. A customer can walk in to the branch and the currency is sold or purchased at the agreed upon rate after taking into consideration average buying rate of currency in hand and IBR (Interbanking rate). The company collects the KYC documents, copy of VISA etc along with FORM A2 as prescribed by RBI while making sale of currency. The invoice is | <ul> <li>Assessed the appropriateness of the revenue recognition accounting policies of the Company including those relating to variable consideration, by evaluating compliance with the applicable accounting standards.</li> <li>Selected samples of revenue transactions during the year and assessed the Company's timing of revenue recognition;</li> <li>Performed analytical review procedures</li> </ul> |
|         | raised only after completion of all the norms prescribed by RBI.   | on revenue recognized during the year to identify any unusual and/or material variances.  |
|         | The company charges service charges as well as GST separately while raising invoice and service charges are being shown separately in the balance sheet.   | • Tested selected samples of revenue transactions recorded before and after the financial year end date to determine whether the revenue has been recognized in the appropriate financial period. Evaluated the appropriateness and   |

Therefore, revenue is recognized when the invoice is raised upon sale of foreign exchange as well as service charges received on the same. adequacy of disclosures in the financial statements in respect of revenue recognition with the applicable standards.

The company maintains its currency stock by purchasing the same either from Retail customers or other AD dealers or licensed Full Fledged Money Changers.

Recognition of revenue has been identified as a key audit matter due to the complexity and large volume of transactions generating revenue for the company, which results in increase in the risk of error in timing of revenue recognition. Since the company and its external stakeholders focus on revenue as a key performance indicator and therefore, there could be a risk of material misstatement in so far as revenue recognition is concerned.

# Information Other than the Consolidated Financial Statements and Auditor's Report Thereon

The Holding Company's Board of Directors is responsible for the preparation of the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including Annexures to Board's Report, Business Responsibility and Sustainability Report, Corporate Governance and Shareholder's Information, but does not include the consolidated financial statements, standalone financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to communicate the matter to those charged with governance under SA 720 'The Auditor's responsibilities Relating to Other Information'.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

The Holding Company's Board of Directors are responsible for the preparation and presentation of these consolidated financial statements in terms of the requirements of the Act that give a true and fair view of the consolidated financial position, consolidated financial performance including other comprehensive income, consolidated changes in equity and consolidated cash flows of the Group including its subsidiaries and joint ventures in accordance with Indian Accounting Standard prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial results by the Directors of the Holding Company, as aforesaid.

In preparing the consolidated financial statements, the respective Board of Directors of the companies included in the Group are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group are responsible for overseeing the financial reporting process of the Group.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ❖ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- ❖ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its subsidiaries and joint ventures to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial results, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- ❖ Obtain sufficient appropriate audit evidence regarding the financial results/financial information of the entities within the Group to express an opinion on the consolidated Financial Statements. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the consolidated financial statements of which we are the independent auditors. For the other entities included in the consolidated Financial Statements, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

Materiality is the magnitude of misstatements in the consolidated financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the consolidated financial statements may be influenced. We consider quantitative materiality and qualitative factors in

- (i) planning the scope of our audit work and in evaluating the results of our work; and
- (ii) to evaluate the effect of any identified misstatements in the consolidated financial statements.

We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated financial statements of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements for the year ended March 31, 2023 (current year) and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Other Matters

(a) During the year ended 31st March 2023, the Company has transferred its entire stake in Horizon Remit SDN. BHD., Malaysia, Joint Venture Company ("JV") to M/s Al Jadeed Investment International SPC, Sultanate of Oman ("the buyer") and therefore the financial information of the said Joint Venture has only been consolidated upto the date of transfer of its stake and not thereafter.

Further, as represented by the Company and as per our perusal of the terms of the Share Purchase Agreement, the earlier shareholders of the JV including the company were to ensure that there was no outstanding non-current liability on books of the JV on the date of transfer to the buyer. In accordance with such terms, company was obligated to contribute a total amount of USD 121200 towards its share in the total outstanding liabilities of the JV. As such, company had instructed the buyer to transfer company's share of sale proceeds amounting to USD 34380 (Rs. 25,56,497/-) directly to the creditors of the JV while balance USD 86820 was to be discharged separately by the company.

The company had sought approval of the RBI for both such netting off to the extent of USD 34380 and outward remittance of balance USD 86280, however RBI had not acceded to Company's request vide communication dated 1.9.2022. Regarding the netting off of USD 34380, company has explained that payment outside India for discharge of debt is covered within the definition of repatriation as per Foreign Exchange Management (Realisation, Repatriation & Surrender of Foreign Exchange) Regulations, 2015 and therefore it shall again make an application to seek approval of RBI. Regarding balance USD 86820, the company has recognised an equivalent current liability, USD 86820 (Rs. 71,29,034/- as of 31.3.2023) in its consolidated balance sheet for the quarter and year ended 31.3.2023. However, the payment of the same remains subject to

approval from RBI upon fresh application to be made by the company. Our opinion on the consolidated financial statements is not modified in respect of the above matters.

(b) We did not audit the financial statements/ financial information of the Wholly owned subsidiary, PML Realtors Private Limited whose financial results include total assets of Rs 2697.55 Lakhs as at March 31, 2023, total revenues of 85.00 Lakhs, total net profit after tax of Rs.46.45 lakhs for the year ended on that date and net cash outflows of Rs. 3.81 lakhs for the year ended March 31, 2023, as considered in the consolidated financial statements.

These financial statements / financial information have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of this subsidiary and our report in terms of sub-section (3) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiary is based solely on the reports of the other auditors. The independent auditor's report on the financial results/information of this subsidiary has been furnished to us by the Management and our opinion on the Statement in so far as it relates to the amounts and disclosures included in respect of the said subsidiary is based solely on the reports of such auditors and the procedures performed by us as stated in paragraph above.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the financial statements /financial information certified by the Management.

## Report on Other Legal and Regulatory Requirements

- 1. As required by section 143 (3) of the Act, we report, to the extent applicable that:
- a. We have sought and obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit of the aforesaid consolidated financial statements.;

- b. In our opinion proper books of account as required by law for preparation of aforesaid Consolidated Financial Statements have been kept by the Company and its subsidiaries so far as it appears from our examination of those books and proper returns adequate for the purpose of our audit have been received from the branches not visited by us;
- c. The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss (including Other Comprehensive Income), the Consolidated Statement of changes in equity and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the relevant books of accounts maintained for the purpose of preparation of the consolidated financial statements;
- d. In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- e. On the basis of the written representations received from the Directors of the Holding Company as on March 31, 2023 taken on record by the Board of Directors of the Company and its subsidiaries incorporated in India, none of the directors of the Group companies incorporated in India are disqualified as on March 31, 2023 from being appointed as a director in terms of Section 164(2) of the Act.
- f. With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A".
- g. With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended:
  - In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Holding Company to its directors during the year is in accordance with the provisions of section 197 of the Act.
- h. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:

- i. The consolidated financial statements disclose the impact of pending litigations on the financial position of the Group- Refer Note 36 to the financial statements;
- ii. The Group did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
- iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
- iv. With respect to reporting required under clause (g) of Rule 11 of the companies (Audit and Auditors) Amendment Rules, 2021 regarding maintenance of audit trail in accounting software, as per proviso to rule 3(1) of the Companies (Accounts) Rules, 2014 the requirement is mandatory for the company only w.e.f. April 1, 2023 and therefore reporting under this clause is not applicable.
- v. The management has represented that, to the best of its knowledge and belief, other than as disclosed in the notes to the accounts, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the company to or in any other person(s) or entity(ies), including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
- vi. The management has represented, that, to the best of its knowledge and belief, other than as disclosed in the notes to the accounts, no funds have been received by the company from any person(s) or entity(ies), including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the company shall, whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
- vii. Based on such audit procedures that we have considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (v) and (vi) above contain any material misstatement.
- viii. Based on the representations received by us and audit procedures conducted by us, the company has not paid dividend during the year

2. With respect to the matters specified in paragraphs 3(xxi) and 4 of the Companies (Auditor's Report) Order, 2020 (the "Order"/ "CARO") issued by the Central Government in terms of Section 143(11) of the Act, to be included in the Auditor's report on consolidated financial statements, according to the information and explanations given to us, and based on the CARO reports issued by us for the Company and by us and other auditors for its subsidiaries included in the consolidated financial statements of the Company, to which reporting under CARO is applicable, we report that there are no qualifications or adverse remarks in such CARO reports.

For RAJIV GOEL AND ASSOCIATES CHARTERED ACCOUNTANTS Firm Reg. No. 011106N

SD/-

ROHIT GOEL (PARTNER) M. No.091756

UDIN: 23091756BGZDEC1293

Date: 23.05.2023 Place: CHANDIGARH

# "Annexure A" to the Independent Auditor's Report of even date on the Consolidated Financial Statements of Paul Merchants Limited

# Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Paul Merchants Limited ("the Company") and its Indian Subsidiaries (Paul merchants Finance Private Limited and PML Realtors Private Limited) and its Indian Joint Ventures (Paul Innovations LLP up to 07<sup>th</sup> September 2022) as of March 31, 2023 in conjunction with our audit of the consolidated financial statements of the Company for the year ended on that date.

## Management's Responsibility for Internal Financial Controls

The Respective Board of Directors of the Company and its subsidiaries are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

## **Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance

about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting of the Company and its subsidiary companies.

## Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the consolidated financial statements.

Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting,

including the possibility of collusion or improper management override of controls, material

misstatements due to error or fraud may occur and not be detected. Also, projections of any

evaluation of the internal financial controls over financial reporting to future periods are subject

to the risk that the internal financial control over financial reporting may become inadequate

because of changes in conditions, or that the degree of compliance with the policies or

procedures may deteriorate.

**Opinion** 

In our opinion, the Company and its Indian Subsidiaries have, in all material respects, an

adequate internal financial controls system over financial reporting and such internal financial

controls over financial reporting were operating effectively as at March 31, 2023, based on the

internal control over financial reporting criteria established by the respective Companies

considering the essential components of internal control stated in the Guidance Note on Audit

of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered

Accountants of India.

Other Matters

Our report under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of

the internal financial controls over financial reporting with reference to these consolidated

financial statements of the Holding Company, insofar as it relates to subsidiary company, PML

Realtors Limited, is based on the corresponding reports of the auditors of such subsidiary

company incorporated in India.

For RAJIV GOEL AND ASSOCIATES CHARTERED ACCOUNTANTS

Firm Reg. No. 011106N

SD/-

Date: 23.05.2023

Place: CHANDIGARH

**ROHIT GOEL** (PARTNER) M. No.091756

UDIN: 23091756BGZDEC1293

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# CONSOLIDATED BALANCE SHEET AS ON 31 MARCH 2023 CIN-L74900DL1984PLC018679

Rs in Lakhs

| PAF    | RTICULARS   |                                       | Note        | As on 31.03.2023           | As on<br>31.03.2022  |
|--------|---|---------------------------------------|-------------|----------------------------|----------------------|
| ASS    | ETS   |                                       |             |                            |                      |
| (1) N  | on-Current Assets   |                                       |             |                            |                      |
| (')    | a) Property, Plant and Equipment  |                                       | 1           | 6,613.05                   | 6,291.66             |
|        | b) Capital Work in Progress   |                                       | 1           | 14.91                      | 9.56                 |
|        | c) Investment Property  |                                       |             | 0.00                       | 0.00                 |
|        | d) Goodwill e) Other Intangible Assets  |                                       | 1           | 0.00<br>46.13              | 0.00<br>51.58        |
|        | f) Intangible Assets Under Development  |                                       | 1           | 69.70                      | 25.44                |
|        | g) Biological Assets other than bearer plants   |                                       |             | 0.00                       | 0.00                 |
|        | h) Financial Assets   |                                       | _           |                            |                      |
|        | i) Investments<br>ii) Trade Receivables   |                                       | 2           | 0.00                       | 38.96<br>0.00        |
|        | iii) Loans  |                                       |             | 0.00                       | 0.00                 |
|        | ii) Others  |                                       | 3           | 66.20                      | 66.83                |
|        | i) Deferred Tax Assets (Net)<br>j) Other Non-Current Assets                                     |                                       | 4           | 251.76                     | 220.76               |
| (2) Cı | urrent Assets   |                                       |             |                            |                      |
| ľ      | a) Inventories  |                                       | 5           | 1,237.37                   | 587.20               |
|        | b) Financial Assets   |                                       | _           | 0.070.54                   | 0 004 40             |
|        | i) Current Investments<br>ii) Trade Receivables   |                                       | 6<br>7      | 2,376.54<br>493.11         | 2,991.49<br>271.12   |
|        | iii)Cash and Bank Balance   |                                       | 8           | 2.223.27                   | 2,061.31             |
|        | iv) Bank Balance other than iii above   |                                       | 9           | 600.50                     | 295.25               |
|        | v) Loans  |                                       | 10          | 72,101.85                  | 49,327.67            |
|        | vi) Others  |                                       | 11          | 640.26                     | 979.77               |
|        | c) Current Tax Assets d) Other Current Assets   |                                       | 12<br>13    | 1,991.00<br>260.71         | 1,600.43<br>103.14   |
|        | a) Other Garent Assets  |                                       | 10          | 200.71                     | 100.14               |
|        | TOTAL   |                                       |             | 88,986.36                  | 64,922.18            |
| EQL    | IITY AND LIABILITIES  |                                       |             |                            |                      |
|        | EQUITY  |                                       |             |                            |                      |
|        | Shri Laxmi Ji   |                                       |             | 0.00                       | 0.00                 |
|        | a) Equity Capital   |                                       | 14          | 102.80                     | 102.80               |
|        | b) Other Equity   |                                       | 15          | 50,973.78                  | 46,586.34            |
|        | LIABILITIES   |                                       |             |                            |                      |
| (1)    | Non-Current Liabilities   |                                       |             |                            |                      |
|        | <ul><li>a) Financial Liabilities</li><li>i) Borrowings</li></ul>                                |                                       | 16          | 9,875.92                   | 29.96                |
|        | ii) Trade Payables  |                                       |             | 0.00                       | 0.00                 |
|        | iii) Other Financial Liabilities  |                                       | 16A         | 20.45                      | 8.45                 |
|        | b) Provisions   |                                       | 17          | 290.55                     | 230.15               |
| (2)    | Current Liabilities   |                                       |             |                            |                      |
|        | a) Financial Liabilities  |                                       |             |                            | 40 407 50            |
|        | i) Borrowings<br>ii) Trade Payables   |                                       | 18<br>19    | 20,843.98                  | 13,137.58            |
|        | (A) total outstanding dues of micro enterprise  | s and small enterprises;              | .5          | 0.00                       | 0.00                 |
|        | -   | ·                                     |             |                            |                      |
|        | <ul> <li>(B) total outstanding dues of creditors other to<br/>and small enterprises.</li> </ul> | nan micro enterprises                 |             | 168.97                     | 99.45                |
|        | iii) Other Financial Liabilities  |                                       | 20          | 1,846.15                   |                      |
|        | b) Other Current Liabilities  |                                       | 21          | 2,979.66                   |                      |
|        | c) Provisions d) Current Tax Liabilities(Net)   |                                       | 22          | 1,884.09<br>0.00           |                      |
|        | TOTAL   |                                       |             | 88,986.36                  | 64,922.18            |
|        | The accompanying accounting policies and no   | tes form an integral part of          | f the conso |                            | 04,522.10            |
|        | PLACE: CHANDIGARH<br>Dated : 23.05.2023   |                                       |             |                            |                      |
|        | For & on Behalf of Board of Directors   |                                       |             | AUDITOR'S REPORT:          | and of the Francisco |
| 1      | SD/-  | SD/-                                  |             | As per our Separate Repo   | ort of the Even Date |
| 1      | RITESH VAID   | RAJNEESH BANSAL                       |             | For RAJIV GOEL AND AS      | SOCIATES             |
|        | Whole Time Director   | Managing Director                     |             | CHARTERED ACCOUNTA         | INTS                 |
|        | DIN- 09433856   | DIN-00077230                          |             | (FRN - 011106N)            |                      |
|        | H. No. 3274/1,<br>Sec 40D, Chandigarh   | H. No. 749,<br>Sec 8, Chandigarh      |             |                            |                      |
|        | GCC 40D, Chandigani   | Gec 6, Chandigain                     |             |                            |                      |
|        | SD/-  | SD/-                                  |             | SD/-                       |                      |
| 1      | HARDAM SINGH  | RAJESH GARG                           |             | CA. ROHIT GOEL             |                      |
|        |   | Chief Financial Officer<br>FCA-096484 |             | Partner<br>(M. No. 091756) |                      |
|        |   | H. No. 472, Mamta Enclav              | ve          | UDIN 23091756BGZDEC12      | 293                  |
| ı      |   | Dhakoli, NAC, Zirakpur                |             |                            |                      |

## CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED ON 31ST MARCH 2023

CIN-L74900DL1984PLC018679

|           | PARTICULARS  | Note     | CURRENT YEAR<br>31.03.2023 | PREVIOUS YEAR<br>31.03.2022 |
|-----------|--|----------|----------------------------|-----------------------------|
|           | REVENUE  |          |                            |                             |
|           |  |          | 704 000 00                 | 500 500                     |
|           | Revenue from Operations<br>Other Income  | 23<br>24 | 701,089.89<br>190.65       | 536,502.<br>371.            |
| II        | Total Income (I+II)  |          | 701,280.54                 | 536,874.                    |
| ٧.        | EXPENSES   |          |                            |                             |
|           | Purchase of Foreign Exchange,stock and Services  | 25       | 676,913.11                 | 518,018.                    |
|           | Changes in Inventories of Stock in Trade   | 26       | -650.17                    | 13.                         |
|           | Direct Expenses Office & Administrative Expenses   | 27       | 9,093.90                   | 6,867                       |
|           | Employee Benefit Expenses  | 28<br>29 | 2,640.66<br>4,301.16       | 1,684<br>3,069              |
|           | Finance Costs  | 30       | 2,017.53                   | 1,116                       |
|           | Sales Promotion Expenses   | 31       | 480.33                     | 239                         |
|           | Corporate Social Responsibility Expenses   | 32       | 90.86                      | 68                          |
|           | Other Expenses   | 33       | 29.19                      | 13                          |
|           | Depreciation   | 1        | 393.22                     | 326                         |
|           | TOTAL EXPENSES IV  |          | 695,309.80                 | 531,416                     |
|           | PROFIT BEFORE EXCEPTIONAL ITESMS & TAX (III - IV)  |          | 5,970.75                   | 5,457                       |
| l.<br>II. | EXCEPTIONAL ITEMS  | 34       | 8.54<br>5.062.24           | 64                          |
|           | PROFIT BEFORE TAX (V - VI) TAX EXPENSE   |          | 5,962.21                   | 5,393                       |
|           | (1) Current Tax  |          | 1,513.27                   | 1,343                       |
|           | (2) Prior Period Tax   |          | 75.60                      | 23                          |
|           | (2) Deferred Tax   | 40       | -26.39                     | 8                           |
|           | PROFIT (LOSS) FOR THE PERIOD FROM CONTINUING OPERATIONS (VII - VIII)   |          | 4,399.73                   | 4,018                       |
| •         | Profit/Loss from Discontinued Operations   |          | 0.00                       | 4,010                       |
| 1         | Tax Expense of Discontinued Operations   |          | 0.00                       | Ċ                           |
|           | PROFIT/(LOSS) FROM DISCONTINUED OPERATIONS AFTER TAX   |          |                            |                             |
| Ш         | (X-XI) Share of Profit (Loss) of associates and joint ventures accounted for   |          | 0.00                       | 0                           |
|           | using equity method  | 37       | 1.44                       | -0                          |
| Ш         | PROFIT/(LOSS) FOR THE PERIOD (IX+XII)  |          | 4,401.17                   | 4,017                       |
|           | OTHER COMPREHENSIVE INCOME   |          |                            |                             |
| Α         | (i) Items that will not be reclassified to profit or loss-Remeasurement  |          |                            |                             |
|           | Gain(Loss) on defined benefit obligations (ii) Income tax relating to items that will not be reclassified to profit or |          | -18.34                     | -6                          |
|           | loss   |          | 4.62                       | 1                           |
| В         | (i) Items that will be reclassified to profit or loss  |          | 0.00                       | C                           |
|           | (ii) Income tax relating to items that will be reclassified to profit or loss  |          | 0.00                       | C                           |
| /         | TOTAL COMPREHENSIVE INCOME FOR THE PERIOD (XIII+XIV) Profit or loss, attributable to:                                  |          | 4,387.44                   | 4,012                       |
|           | Owners of the Company  |          | 4,401.17                   | 4,017                       |
|           | Non-controlling interests  |          | 0.00                       | 0                           |
|           | Total Comprehensive income for the period attributable   |          |                            |                             |
|           | Owners of the Company  |          | 4,387.44                   | 4,012                       |
| VI        | Non-controlling interests  |          | 0.00                       | 0                           |
| ٠.        | EARNING PER EQUITY SHARE (FOR CONTINUING OPERATION)  | 38       |                            |                             |
|           | 1) BASIC (Rs.)   |          | 428.13                     | 390                         |
|           | 2) DILUTED (Rs.)   |          | 428.13                     | 390                         |
| /II       | EARNING PER EQUITY SHARE (FOR DISCONTINUED   |          |                            |                             |
|           | OPERATION)   | 38       | 0.00                       | ,                           |
|           | 1) BASIC (Rs.)<br>2) DILUTED (Rs.)   |          | 0.00<br>0.00               | 0                           |
|           | EARNING PER EQUITY SHARE (FOR CONTINUING &   |          | 0.00                       | ď                           |
| VIII      | DISCONTINUED OPERATION)  | 38       |                            |                             |
| VIII      |  |          | 428.13                     | 390                         |
| VIII      | 1) BASIC (Rs.) 2) DILUTED (Rs.)  |          | 428.13                     | 390                         |

Dated: 23.05.2023

For & on Behalf of Board of Directors

SD/-RITESH VAID Whole Time Director DIN- 09433856 H. No. 3274/1, Sec 40D, Chandigarh

SD/-HARDAM SINGH Company Secretary FCS-5046 H. No. 12D, Angel Appt. Zirakpur

SD/-RAJNEESH BANSAL Managing Director DIN-00077230 H. No. 749, Sec 8, Chandigarh

SD/-RAJESH GARG Chief Financial Officer FCA-096484 H. No. 472, Mamta Enclave Dhakoli, NAC, Zirakpur

AUDITOR'S REPORT: As per our Separate Report of the Even Date

For RAJIV GOEL AND ASSOCIATES CHARTERED ACCOUNTANTS (FRN - 011106N)

SD/-CA. ROHIT GOEL Partner (M. No. 091756) UDIN 23091756BGZDEC1293

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31ST MARCH 2023 CIN-L74900DL1984PLC018679

#### A Equity Share Capital

Changes in equity share capital for the year ended

(Rs in Lakhs)

| Particulars                                      | 31st Mar, 2023 | 31st March, 2022 |  |
|--|----------------|------------------|--|
| Particulars                                      | Amount (Rs)    | Amount (Rs)      |  |
| Balance at the beginning of the reporting period | 102.80         | 102.80           |  |
| Changes in equity share capital during the year  | 0.00           | 0.00             |  |
| Balance at the end of the reporting period       | 102.80         | 102.80           |  |

#### **B** Other Equity

Changes in other equity for the year ended 31st Mar, 2023

Amount (Rs in Lakhs)

| Amount (Rs in Lakin                                      |                            |                         |                   |           |  |  |  |
|--|----------------------------|-------------------------|-------------------|-----------|--|--|--|
| Particulars  |                            | Reserves and Surplus    |                   | Total     |  |  |  |
|  | Securities premium Account | Other Statutory reserve | Retained Earnings |           |  |  |  |
| Balance at the beginning of the current reporting period | 7,595.08                   | 1,326.89                | 37,664.37         | 46,586.34 |  |  |  |
| Changes in accounting policy or prior                    |                            |                         |                   |           |  |  |  |
| period errors  |                            |                         |                   |           |  |  |  |
| Restated balance at the beginning of                     |                            |                         |                   |           |  |  |  |
| the current reporting period                             |                            |                         |                   |           |  |  |  |
| Total Comprehensive Income for the                       |                            |                         | 4,387.44          | 4.387.44  |  |  |  |
| current year   |                            |                         | 4,307.44          | 4,367.44  |  |  |  |
| Dividend   |                            |                         | _                 | -         |  |  |  |
| Transfer to retained earnings                            |                            | 389.01                  | (389.01)          | -         |  |  |  |
| Balance at the end of the current reporting period       | 7,595.08                   | 1,715.90                | 41,662.80         | 50,973.78 |  |  |  |

#### Changes in other equity for the year ended 31st March, 2022

Amount (Rs in Lakhs)

| Amount (NS III Lakins)                                    |                                  |                         |                   |           |  |  |  |
|---|----------------------------------|-------------------------|-------------------|-----------|--|--|--|
| Particulars   | Particulars Reserves and Surplus |                         |                   | Total     |  |  |  |
|   | Securities premium Account       | Other Statutory reserve | Retained Earnings |           |  |  |  |
| Balance at the beginning of the previous reporting period | 7,595.08                         | 870.48                  | 34,108.31         | 42,573.87 |  |  |  |
| Changes in accounting policy or prior                     |                                  |                         |                   |           |  |  |  |
| period errors   |                                  |                         |                   |           |  |  |  |
| Restated balance at the beginning of                      |                                  |                         |                   |           |  |  |  |
| the previous reporting period                             |                                  |                         |                   |           |  |  |  |
| Total Comprehensive Income for the                        |                                  |                         | 4,012.46          | 4,012.46  |  |  |  |
| previous year   |                                  |                         | 4,012.40          | 4,012.40  |  |  |  |
| Dividend  |                                  |                         | -                 | •         |  |  |  |
| Transfer to retained earnings                             |                                  | 456.41                  | (456.41)          | -         |  |  |  |
| Balance at the end of the previous reporting period       | 7,595.08                         | 1,326.89                | 37,664.37         | 46,586.34 |  |  |  |

PLACE: CHANDIGARH Dated : 23.05.2023

For & on Behalf of Board of Directors

SD/- SD/

RITESH VAID
Whole Time Director
DIN- 09433856
H. No. 3274/1,

Sec 40D, Chandigarh

SD/-HARDAM SINGH Company Secretary FCS-5046

H. No. 12D, Angel Appt. Zirakpur SD/-RAJNEESH BANSAL Managing Director DIN-00077230 H. No. 749,

H. No. 749, Sec 8, Chandigarh

SD/-RAJESH GARG Chief Financial Officer FCA-096484

H. No. 472, Mamta Enclave Dhakoli, NAC, Zirakpur AUDITOR'S REPORT:

As per our Separate Report of the Even Date

For RAJIV GOEL AND ASSOCIATES CHARTERED ACCOUNTANTS

(FRN - 011106N)

SD/-CA. ROHIT GOEL Partner

(M. No. 091756) UDIN 23091756BGZDEC1293

### CONSOLIDATED STATEMENT OF CASH FLOW FOR THE YEAR ENDED ON 31ST MARCH, 2023 CIN-L74900DL1984PLC018679

|    |  |                                  | Amount (Rs. In Lakhs)             |
|----|--|----------------------------------|-----------------------------------|
|    | PARTICULARS  | CURRENT YEAR<br>31.03.2023       | PREVIOUS YEAR<br>31.03.2022       |
|    | CACH ELOWEDOM ODERATINO ACTIVITIES                             |                                  |                                   |
| A. | CASH FLOW FROM OPERATING ACTIVITIES                            |                                  |                                   |
|    | Profit before Tax  | 5,962.21                         | 5,393.68                          |
|    | Adjustment for:  | · ·                              | · ·                               |
| l  | Depreciation   | 393.22                           | 326.51                            |
|    | Profit/Loss on Sale of Fixed Assets                            | (0.97)                           | (14.86)                           |
|    | Provision for Expected Credit Loss                             |                                  | 3.08                              |
|    | Share in loss of Associates Gain on Sale of Investments        | 1.44<br>(80.46)                  | (0.95)<br>22.45                   |
|    | Unrealized Gain on Sale of Investments                         | 173.41                           | 22.45                             |
|    | Finance Cost   | 2,017.53                         | 1.116.00                          |
|    | Short Term Provisions  | 278.72                           | 409.12                            |
|    | Long Term Provisions   | 60.40                            | 32.02                             |
|    | Rental Income  | (34.17)                          | (39.18)                           |
|    | Interest Income  | (195.18)                         | (239.07)                          |
|    | Dividend Received  | (0.45)                           | (6.07)                            |
|    | Other Comprehensive Income                                     | (18.34)                          | (6.23)                            |
|    | OPERATING PROFIT/(LOSS) BEFORE WORKING CAPITAL CHANGES         | 8,557.36                         | 6,998.79                          |
|    | Adjustment for :   |                                  |                                   |
|    | Net changes in operating Assets & Liabilities                  |                                  |                                   |
|    | Inventory  | (650.17)                         | 13.96                             |
|    | Trade receivable   | (221.99)                         | (51.02)                           |
|    | Other Bank Balance   | (305.25)                         | 37.89                             |
| ı  | Short Term Loans & Advances                                    | (22,434.67)                      | (10,975.73)                       |
|    | Current Tax Assets   | (390.57)                         | (142.43)                          |
|    | Other Current Assets   | (157.57)                         | (6.21)                            |
|    | Trade Payables   | 69.52                            | 34.91                             |
|    | Increase in Other Financial Liabilities                        | 532.19                           | 419.67                            |
|    | Other Current Liabilities                                      | 1,171.55                         | 1,268.10                          |
|    | CASH FROM/(USED IN) OPERATIONS                                 | (13,829.59)                      | (2,402.07)                        |
|    | Income Taxes Paid NET CASH FROM/(USED IN) OPERATING ACTIVITIES | (1,588.87)<br><b>(15,418.45)</b> | (1,367.17)<br>( <b>3,769.24</b> ) |
|    | NET GAGIT ROM/(GGED IN) OF ERGTING ACTIVITIES                  | (13,410.43)                      | (3,709.24)                        |
| В. | CASH FLOW FROM INVESTING ACTIVITIES                            |                                  |                                   |
| 1  | Sale of Fixed Assets   | 13.63                            | 94.97                             |
|    | Purchase of Fixed Assets                                       | (771.44)                         | (452.72)                          |
|    | Movement in Current Investments                                | 522.02                           | 725.49                            |
|    | Movement in Non Current Investments                            | 38.96                            | (38.96)                           |
|    | Movement in Other Non Current Assets                           | 0.63                             | (16.74)                           |
|    | Rental Income  | 34.17                            | 39.18                             |
|    | Interest Income  | 195.18                           | 239.07                            |
|    | Dividend Income  | 0.45                             | 6.07                              |
|    | NET CASH FROM/(USED IN) INVESTING ACTIVITIES                   | 45.59                            | 596.36                            |
| c. | CASH FLOW FROM FINANCING ACTIVITIES                            |                                  |                                   |
| 1  | Issue of Share Capital   | _                                | _                                 |
|    | Dividend Paid (Including Dividend Distribition Tax)            | - 1                              | - 1                               |
|    | Tax on Dividend Paid   | -                                | -                                 |
|    | Borrowings (Net of Repayments)                                 |                                  |                                   |
|    | Long Term Borrowings   | 9,845.96                         | 16.86                             |
| 1  | Short Term Borrowings  | 7,706.40                         | 5,195.04                          |
|    | Finance Cost   | (2,017.53)                       | (1,116.00)                        |
|    | NET CASH FROM/ (USED) IN FINANCING ACTIVITIES                  | 15,534.83                        | 4,095.91                          |
|    | Net Change in Cash & Cash Equivalents (A+B+C)                  | 161.97                           | 923.03                            |
| 1  | Cash and Cash equivalent at the beginning of the year          | 2,061.31                         | 1,138.28                          |
|    | Cash and Cash equivalents at the end of the year               | 2,223.27                         | 2,061.31                          |
|    |  |                                  |                                   |

Place : Chandigarh. Dated : 23.05.2023

For & on behalf of Board of Directors

SD/-SD/-SD/-SD/-(HARDAM SINGH) (RAJESH GARG) (RAJNEESH BANSAL) (RITESH VAID) Company Secretary Chief Financial Officer Managing Director Whole Time Director FCS-5046 FCA-096484 DIN-00077230 DIN-09433856 H. No. 12D, Angel Appt. H. No. 472, Mamta Enclave H. No. 749, H. No. 3274/1, Dhakoli, NAC, Zirakpur Sec 8, Chandigarh Sec 40D, Chandigarh Zirakpur

## AUDITOR'S CERTIFICATE

We have examined the Cash flow Statement of Paul Merchants Limited for the year ended 31st March 2023. The Statement has been prepared by the Company in accordance with the requirements of Regulation 34(2c) of SEBI (Listing Obligation and Disclosure requirements) Regulations, 2015 and is based on and in agreement with the corresponding Statement of Profit and Loss account and Balance Sheet of the Company covered by our report to the members of the Company

For RAJIV GOEL AND ASSOCIATES CHARTERED ACCOUNTANTS (FRN - 011106N)

Place: Chandigarh Dated: 23.05.2023

> SD/-CA. ROHIT GOEL Partner (M. No. 091756) UDIN 23091756BGZDEC1293

#### SIGNIFICANT ACCOUNTING POLICIES

#### A. Basis of Preparation of Financial Statements

Inese financial statements are prepared in accordance with Indian Accounting Standard (IndAS), under the historical cost convention on the accrual basis except for certain financial instruments which are measured at fair values and defined benefit plans which have been measured at actuarial valuation as required by relevant Ind ASs, the provisions of the Companies Act, 2013 ('theAct') (to the extent notified) and guidelines issued by the Securities and Exchange Board of India (SEBI). The Ind AS are prescribed under Section133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and relevant amendment rules issued there after.

Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

Revised Schedule III to Companies Act, has been made applicable to the Company , changes made if any are in compliance to the same

The figures appearing in financial statement has been rounded off to nearest lakhs as per requirement of Schedule III to the Companies Act.

#### B. Basis of measurement

The Ind AS Financial Statements have been prepared on a going concern basis using historical cost convention and on an accrual method of accounting, except for certain financial assets which have been measured at fair value.

#### C Basis of Consolidation

The investment in Malaysian Joint Venture is accounted for using Equity Method. Investment in subsidiary companies (PML Realtors Private Limited and Paul Merchants Finance Private Limited) is accounted for using pooling of interest method as the same are subject to common control before and after such investments in accordance with IND AS. The financial statements of the Subsidiary companies are consolidated on a line-by-line basis and intra-group balances and transactions are eliminated upon consolidation.

#### D Use of Estimates

The preparation of financial statements requires estimates and assumptions to be made that affect the reported amount of assets and liabilities on the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Difference between the actual results and estimates are recognized in the period in which the results are known/ materialized.

## E Property, Plant and Equipment (PPE)

The items of Property Plant & equipment are measured at Cost less any accumulated depreciation and any accumulated impairment losses. The cost of an item of property, plant and equipment are stated at cost net of recoverable taxes and includes amounts added on revaluation (if any), less accumulated depreciation and impairment loss, if any. All costs, including financing costs, attributable to the fixed assets are capitalized.

The Company had opted to measure all its property, plant and equipment and intangible assets at the Previous GAAP (IGAAP) carrying amount as its deemed cost as on the date of transition.

### F Depreciation

Depreciation on fixed assets is provided to the extent of depreciable amount on written down value method (WDV) in the manner prescribed in Schedule II to the Companies Act, 2013 over their remaining useful life on pro-rata basis.

## **G** Impairment of Assets

An asset is treated as impaired when the carrying cost of asset exceeds its recoverable value. An impairment loss is charged to the Profit and Loss Account in the year in which an asset is identified as impaired. The impairment loss recognized in prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

#### **H** Foreign Currency Transactions

Purchases and sales of foreign currencies and traveller's cheques are accounted at the contracted rates.

- 1 Other transactions in foreign currencies are initially recognised at the rate at which the transaction is entered into. On settlement of such transactions the profit/loss arising from exchange differences is recognised in the Statement of profit and loss.
- 2 All other Foreign Currency transactions have also been recorded at exchange rate prevailing on the date of the transaction.
- 3 Foreign Currency Fixed Deposits, Balances in Foreign Currency Bank Accounts and other Foreign Currency receivables or payables are valued at year end rates and gains/losses due to exchange rate differences have been adjusted in Profit & Loss Account

#### I Investments

Company has opted to measure its investments in subsidiaries, joint ventures and associates at the Previous GAAP (IGAAP) carrying amount as its deemed cost as on the date of transition. Provision for diminution in the value of long-term investments is made only if such a decline is other than temporary. The Company accounts for all its investments at Fair value through profit or loss except for Investments in Subsidiary, Joint Ventire and Associates.

#### **J** Inventories

Stock of Foreign Currency/TC and Stock of Shares held for trading purposes has been valued at cost.

#### K Cash and cash equivalents

Cash and cash equivalents Cash and cash equivalent in the balance sheet comprise cash at banks and on hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value in accordance with IND AS 7. For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above.

#### L Revenue Recognition

Revenue is recognized only when it can be reliably measured and it is reasonable to expect ultimate collection. Revenue from operations includes sale of Foreign Exchange and Services. Interest income is recognized on time proportion basis taking into account the amount outstanding and rate applicable.

#### M Employee Benefits

The entity makes contributions to statutory provident funds in accordance with Employees Provident Fund and Miscellaneous Provisions Act, 1952 and Employee State Insurance Act, 1948. Provident Fund and ESI are defined contribution schemes and the contributions are charged to the profit and loss account of the year when the contributions to the respective fund is due. There are no other obligations other than the contribution payable to the fund.

Gratuity Liability as on 31st March 2023 has been provided for on basis of acturial valuation basis Projected unit credit method in accordane with IND AS-19.

Leave encashment which are short term compensated absences are charged to profit and loss account of the year in which it is due.

## N Borrowing Costs

As per IND AS 23 Borrowing costs that are attributable to the acquisition or construction of qualifying assets (if any) are capitalized as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use. All other borrowing costs are charged to Profit and Loss account.

## O Forex Hedging Transactions

In respect of Forex hedging transactions, gains / losses on settlement and losses on restatement are recognized in the Profit and Loss account except in case where they relate to the acquisition or construction of fixed assets, in which case, they are adjusted to the carrying cost of such assets.

#### P Provision for Current and Deferred Tax

Current income tax

Provision for current tax is made after taking into consideration benefits admissible under the provisions of the Income-tax Act, 1961. Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date.

Current income tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Current tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate

Deferred tax resulting from "timing difference" between taxable and accounting income is accounted for using the tax rates and laws that are enacted or substantively enacted as on the balance sheet date. Deferred tax asset is recognized and carried forward only to the extent that there is a virtual certainty that the asset will be realized in future.

## **Q** Provisions, Contingent Liabilities and Contingent Assets

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognized but are disclosed in the notes. Contingent Assets are neither recognized nor disclosed in the financial statements.

#### R Classification of Current / Non Current Assets

All assets and liabilities are presented as Current or Non-current as per the Company's normal operating cycle and other criteria set out in Schedule III to The Companies Act, 2013. Based on the nature of products and the time between the acquisition of assets for processing and their realization, the Company has assumed its operating cycle as 12 months for the purpose of Current / Non current classification of assets and liabilitie

#### S Leases

The Company has complied with IND AS 116 "Leases" applicable from 1 April 2019, and considered all material lease contracts existing on April 1, 2019. The Company has accounted for its short term leases and low value assets in accordance with para 6 of the IND AS. The cancellable leases are considered as short term leases therefore no right to use assets has been recognized as per exemption available under the IND AS 116.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MAR 2023

Note 1: PROPERTY, PLANT AND EQUIPMENT, INTANGIBLE ASSETS, INTANGIBLE ASSETS UNDER DEVELOPMENTS, CAPITAL WORK IN PROGRESS

(Rs in Lakhs)

| PARTICULARS                           |                               | Gross Block (Amo | unt in Rupees) |                                | Accur                         | nulated Depreciation                                 | on (Amount in Ru | upees)                         | Net Block (A                     | mount in Rupees)               |
|---------------------------------------|-------------------------------|------------------|----------------|--------------------------------|-------------------------------|--|------------------|--------------------------------|----------------------------------|--------------------------------|
|                                       | Balance as at 1<br>April 2022 | Additions        | Disposals      | Balance as at 31st<br>Mar 2023 | Balance as at 1<br>April 2022 | Depreciation/Am<br>ortization charge<br>for the year | •                | Balance as at 31st<br>Mar 2023 | Balance as at 31st<br>March 2022 | Balance as at 31st Mar<br>2023 |
| Land                                  | 3,753.87                      |                  |                | 3,753.87                       |                               | _  |                  | _                              | 3,753.87                         | 3,753.87                       |
| Buildings                             | 2,543.10                      | -                | -              | 2,543.10                       | 761.39                        | 86.75  | -                | 848.15                         | 1,781.71                         | 1,694.95                       |
| Computers & Desktop                   | 450.89                        | 198.19           | 1.74           | 647.34                         | 380.30                        | 89.41  | 1.66             | 468.06                         | 70.60                            | 179.29                         |
| Servers & Networks                    | 80.52                         | -                | -              | 80.52                          | 75.30                         | 0.77   | -                | 76.07                          | 5.22                             | 4.45                           |
| Furniture and Fittings                | 498.82                        | 152.00           | 1.38           | 649.44                         | 360.55                        | 46.60  | 1.20             | 405.95                         | 138.27                           | 243.49                         |
| Motor Cars                            | 585.31                        | 11.29            | 5.28           | 591.32                         | 400.56                        | 60.09  | 5.01             | 455.64                         | 184.74                           | 135.68                         |
| Motor Cycles                          | 1.17                          | 0.59             | 0.54           | 1.22                           | 0.91                          | 0.16   | 0.51             | 0.56                           | 0.26                             | 0.65                           |
| Office Equipments                     | 132.91                        | 8.70             | 0.15           | 141.47                         | 110.54                        | 10.11  | 0.14             | 120.51                         | 22.37                            | 20.96                          |
| Electrical Installations & Equipments | 210.95                        | 48.73            | 5.34           | 254.34                         | 154.47                        | 19.95  | 4.66             | 169.75                         | 56.48                            | 84.59                          |
| Plant & Machinery                     | 381.86                        | 290.99           | 0.08           | 672.77                         | 106.09                        | 73.42  | -                | 179.52                         | 275.76                           | 493.25                         |
| Leasehold Improvements                | 37.30                         | -                | -              | 37.30                          | 34.93                         | 0.50   | -                | 35.43                          | 2.37                             | 1.86                           |
| Intangible Assets                     |                               |                  |                |                                |                               |  |                  |                                |                                  |                                |
| Amortization on Software              | 54.45                         | -                | -              | 54.45                          | 2.87                          | 5.45   | -                | 8.32                           | 51.58                            | 46.13                          |
| Intangible Assets Under Developmer    |                               |                  |                |                                |                               |  |                  |                                |                                  |                                |
| Computer Software                     | 25.44                         | 55.60            | 11.34          | 69.70                          | -                             | -  | -                | -                              | 25.44                            | 69.70                          |
| Capital Work in Progress              | 9.56                          | 5.36             | -              | 14.91                          | -                             | -  | -                | -                              | 9.56                             | 14.91                          |
| Total Current Year                    | 8,766.15                      | 771.44           | 25.84          | 9,511.75                       | 2,387.92                      | 393.22   | 13.18            | 2,767.96                       | 6,378.23                         | 6,743.79                       |
| Total Previous Year                   | 8,550.63                      | 452.72           | 237.19         | 8,766.15                       | 2,218.48                      | 326.51   | 157.08           | 2,387.92                       | 6,332.14                         | 6,378.23                       |

<sup>\*</sup> Land & Building at SCO 827-828, Chandigarh mortgaged with ICICI Bank Limited and at # 749 Sector 8 Chandigarh & DSM 335-337, 346-347 DLF Delhi, Flat No. 2203, 22nd Floor, Wing C, DB Woods, Mumbai, Unit no A/303, 3rd Floor, Kanakia Zillion, Wing A, LBS Marg, Kurla(west), Mumbai, Shop No 3, UGF, 37, Cantt Road, Lukhnow and property at Village Bhabhat, Tehsil Derabassi, Distt. Mohali mortgaged with State Bank of India for OD limit taken by Wholly owned subsidiary - Paul Merchants Finance Private Limited.

Note 1A Intangible Assets Under Development

|                                     | As a                                   | (Rs in Lakhs) |      |                   |
|-------------------------------------|--|---------------|------|-------------------|
| Intangible Assets Under Development | Less Than 1 year 1-2 years 2-3 Years m |               |      | more than 3 years |
|                                     |  |               |      |                   |
|                                     |  |               |      |                   |
| Software                            | 55.60                                  | 5.85          | 8.25 | -                 |
|                                     |  |               |      |                   |
| Total Current Year                  | 55.60                                  | 5.85          | 8.25 | -                 |

|                     | As at 31st March 2022 |       |   | (Rs in Lakhs) |
|---------------------|-----------------------|-------|---|---------------|
|                     |                       |       |   |               |
| Software            | 5.85                  | 19.59 | - | -             |
|                     |                       |       |   |               |
| Total Previous Year | 5.85                  | 19.59 | - | -             |

# **CWIP Ageing**

|                            | As a             | (Rs in Lakhs)     |   |   |
|----------------------------|------------------|-------------------|---|---|
| Amount of CWIP             | Less Than 1 year | more than 3 years |   |   |
|                            |                  |                   |   |   |
|                            |                  |                   |   |   |
| Branches under development | 5.36             | 9.56              | • | - |
|                            |                  |                   |   |   |
| Total Current Year         | 5.36             | 9.56              |   | - |

|                            | As at 31st March 2022 |   |   | (Rs in Lakhs) |
|----------------------------|-----------------------|---|---|---------------|
|                            |                       |   |   |               |
| Branches under development | 9.56                  | - | - | -             |
|                            |                       |   |   |               |
| Total Previous Year        | 9.56                  | - | - | -             |

| NOTES TO FINANCIAL STATEMENTS   |   |  |
|---|---|--|
| Note 2: FINANCIAL ASSETS - NON CURRENT INVESTMENTS  |   | Rs in Lakhs  |
| Particulars   | As at 31st Mar 2023   | As at 31st Mar   |
| T di cicada   | Amount ( In Rs.)  | 2022<br>Amount ( In Rs.)   |
| Other Investments   |   |  |
| Investment in Paul Innovations LLP*   | 0.00  | 38.96  |
| Total   | 0.00  | 38.96  |
| * Please refer to Note 37   |   |  |
| Note 3: OTHER FINANCIAL ASSETS  |   | Rs in Lakhs  |
|   | As at 31st Mar 2023   | As at 31st Mar<br>2022   |
| Advance against Property  | 70.88   | 70.88  |
| Less: Provision for Expected credit Loss  | (17.72)   | (17.72)  |
| Other Financial assets  | 13.04   | 13.66  |
| Total   | 66.20   | 66.83  |
| Note 4: DEFFERED TAX ASSETS   |   | Rs in Lakhs  |
| NOTE 4. DELITERED TAX ASSETS  | As at 31st Mar 2023   | As at 31st Mar   |
| Particulars   |   | 2022   |
|   | Amount ( In Rs.)  | Amount ( In Rs.)   |
| Opening Balances  | 220.76  | 227.62   |
| Add/Less: Deferred Tax Assets created/(written back) during the year  | 31.00   | (6.85)   |
| Total   | 251.76  | 220.76   |
|   |   |  |
| Note 5: INVENTORIES   |   | Rs in Lakhs  |
| Particulars   | As at 31st Mar 2023   | As at 31st Mar<br>2022   |
| i di cicatai 3  |   |  |
|   | Amount ( In Rs.)  | Amount (In Rs.)  |
| Stock of Foreign Currency at Cost   |   |  |
| Stock of Foreign Currency at Cost<br>Work in Progress*  | Amount ( In Rs.)  540.57  20.81   | 459.39<br>20.81  |
| Work in Progress*<br>Stock held by PML Realtors Pvt. Ltd.   | 540.57<br>20.81<br>675.99   | 459.39<br>20.81<br>107.01  |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd. Total  | 540.57<br>20.81   | 459.39<br>20.81  |
| Work in Progress*<br>Stock held by PML Realtors Pvt. Ltd.   | 540.57<br>20.81<br>675.99   | 459.39<br>20.81<br>107.01  |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd. Total  | 540.57<br>20.81<br>675.99   | 459.39<br>20.81<br>107.01  |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  | 540.57<br>20.81<br>675.99   | 459.39<br>20.81<br>107.01<br><b>587.20</b><br>Rs in Lakhs  |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS   | 540.57<br>20.81<br>675.99<br>1,237.37   | 459.39<br>20.81<br>107.01<br><b>587.20</b><br>Rs in Lakhs  |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss  | 540.57<br>20.81<br>675.99<br>1,237.37   | 459.39<br>20.81<br>107.01<br>587.20<br>Rs in Lakhs<br>As at 31st Mar<br>2022   |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss Investment in Mutual Funds Quoted at FVTPL   | 540.57<br>20.81<br>675.99<br>1,237.37<br>As at 31st Mar 2023<br>Amount ( In Rs.)  | 459.39<br>20.81<br>107.01<br>587.20<br>Rs in Lakhs<br>As at 31st Mar<br>2022   |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss Investment in Mutual Funds Quoted at FVTPL  HSBC LIQUIED FUND_ISIN-INF336L01BN7  | 540.57<br>20.81<br>675.99<br>1,237.37<br>As at 31st Mar 2023<br>Amount (In Rs.)   | 459.39<br>20.81<br>107.01<br>587.20<br>Rs in Lakhs<br>As at 31st Mar<br>2022<br>Amount (In Rs.)  |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss Investment in Mutual Funds Quoted at FVTPL   | 540.57<br>20.81<br>675.99<br>1,237.37<br>As at 31st Mar 2023<br>Amount ( In Rs.)  | 459.39<br>20.81<br>107.01<br>587.20<br>Rs in Lakhs<br>As at 31st Mar<br>2022   |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss Investment in Mutual Funds Quoted at FVTPL  HSBC LIQUIED FUND_ISIN-INF336L01BN7  Aditya Birla Sun Life Corporate Bond Fund   | 540.57 20.81 675.99 1,237.37  As at 31st Mar 2023 Amount ( In Rs.)  4.97 0.36   | 459.39<br>20.81<br>107.01<br>587.20<br>Rs in Lakhs<br>As at 31st Mar<br>2022<br>Amount (In Rs.)  |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss Investment in Mutual Funds Quoted at FVTPL  HSBC LIQUIED FUND_ISIN-INF336L01BN7  Aditya Birla Sun Life Corporate Bond Fund  Axis Focused 25 Fund Direct Plan Growth  HDFC Small Cap Fund Direct Plan Growth  HDFC Equity Savings Fund Direct Plan Growth Folio   | 540.57 20.81 675.99 1,237.37  As at 31st Mar 2023 Amount (In Rs.)  4.97 0.36 12.92 18.38 10.35                                  | 459.39 20.81 107.01 587.20  Rs in Lakhs As at 31st Mar 2022 Amount (In Rs.)  |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss Investment in Mutual Funds Quoted at FVTPL  HSBC LIQUIED FUND_ISIN-INF336L01BN7  Aditya Birla Sun Life Corporate Bond Fund  Axis Focused 25 Fund Direct Plan Growth  HDFC Small Cap Fund Direct Plan Growth  HDFC Equity Savings Fund Direct Plan Growth Folio  L&T Liquid Fund  | 540.57 20.81 675.99 1,237.37  As at 31st Mar 2023 Amount ( In Rs.)  4.97 0.36 12.92 18.38 10.35                                 | 459.39 20.81 107.01 587.20  Rs in Lakhs As at 31st Mar 2022 Amount (In Rs.)  - 0.34 15.32 16.39 9.40 4.71                                      |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss Investment in Mutual Funds Quoted at FVTPL  HSBC LIQUIED FUND_ISIN-INF336L01BN7  Aditya Birla Sun Life Corporate Bond Fund  Axis Focused 25 Fund Direct Plan Growth  HDFC Small Cap Fund Direct Plan Growth  HDFC Equity Savings Fund Direct Plan Growth Folio  L&T Liquid Fund  L&T India Value Fund Direct Plan Growth   | 540.57 20.81 675.99 1,237.37  As at 31st Mar 2023 Amount (In Rs.)  4.97 0.36 12.92 18.38 10.35                                  | 459.39 20.81 107.01 587.20  Rs in Lakhs As at 31st Mar 2022 Amount (In Rs.)  - 0.34 15.32 16.39 9.40 4.71 5.75                                 |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss Investment in Mutual Funds Quoted at FVTPL  HSBC LIQUIED FUND_ISIN-INF336L01BN7  Aditya Birla Sun Life Corporate Bond Fund  Axis Focused 25 Fund Direct Plan Growth  HDFC Small Cap Fund Direct Plan Growth  HDFC Equity Savings Fund Direct Plan Growth Folio  L&T Liquid Fund  | 540.57 20.81 675.99 1,237.37  As at 31st Mar 2023 Amount ( In Rs.)  4.97 0.36 12.92 18.38 10.35                                 | 459.39 20.81 107.01 587.20  Rs in Lakhs As at 31st Mar 2022 Amount (In Rs.)  - 0.34 15.32 16.39 9.40 4.71                                      |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss Investment in Mutual Funds Quoted at FVTPL  HSBC LIQUIED FUND_ISIN-INF336L01BN7  Aditya Birla Sun Life Corporate Bond Fund  Axis Focused 25 Fund Direct Plan Growth  HDFC Small Cap Fund Direct Plan Growth  HDFC Equity Savings Fund Direct Plan Growth Folio  L&T Liquid Fund  L&T India Value Fund Direct Plan Growth  IDFC Fixed Term Plan Series 149 Direct Plan  | 540.57 20.81 675.99 1,237.37  As at 31st Mar 2023 Amount (In Rs.)  4.97 0.36 12.92 18.38 10.35 - 6.09                           | 459.39 20.81 107.01 587.20  Rs in Lakhs As at 31st Mar 2022 Amount (In Rs.)  - 0.34 15.32 16.39 9.40 4.71 5.75 390.37                          |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss Investment in Mutual Funds Quoted at FVTPL  HSBC LIQUIED FUND_ISIN-INF336L01BN7  Aditya Birla Sun Life Corporate Bond Fund  Axis Focused 25 Fund Direct Plan Growth  HDFC Small Cap Fund Direct Plan Growth  HDFC Equity Savings Fund Direct Plan Growth Folio  L&T Liquid Fund  L&T India Value Fund Direct Plan Growth  IDFC Fixed Term Plan Series 149 Direct Plan  Kotak Standard Multicap Fund Direct Plan Growth   | 540.57 20.81 675.99 1,237.37  As at 31st Mar 2023 Amount (In Rs.)  4.97 0.36 12.92 18.38 10.35 - 6.09 - 14.71                   | 459.39 20.81 107.01 587.20  Rs in Lakhs As at 31st Mar 2022 Amount (In Rs.)  - 0.34 15.32 16.39 9.40 4.71 5.75 390.37 14.52                    |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss Investment in Mutual Funds Quoted at FVTPL  HSBC LIQUIED FUND_ISIN-INF336L01BN7  Aditya Birla Sun Life Corporate Bond Fund  Axis Focused 25 Fund Direct Plan Growth  HDFC Small Cap Fund Direct Plan Growth  HDFC Equity Savings Fund Direct Plan Growth Folio  L&T Liquid Fund  L&T India Value Fund Direct Plan Growth  IDFC Fixed Term Plan Series 149 Direct Plan  Kotak Standard Multicap Fund Direct Plan  Kotak Standard Multicap Fund Direct Plan  Ask Domestic Resurgence Protfolio- Equity Funds  ASK IEP PMS                                      | 540.57 20.81 675.99 1,237.37  As at 31st Mar 2023 Amount (In Rs.)  4.97 0.36 12.92 18.38 10.35 - 6.09 - 14.71 14.78 40.27 36.99 | 459.39 20.81 107.01 587.20  Rs in Lakhs As at 31st Mar 2022 Amount (In Rs.)  - 0.34 15.32 16.39 9.40 4.71 5.75 390.37 14.52 15.02              |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss Investment in Mutual Funds Quoted at FVTPL  HSBC LIQUIED FUND_ISIN-INF336L01BN7  Aditya Birla Sun Life Corporate Bond Fund  Axis Focused 25 Fund Direct Plan Growth  HDFC Small Cap Fund Direct Plan Growth  HDFC Equity Savings Fund Direct Plan Growth Folio  L&T Liquid Fund  L&T India Value Fund Direct Plan Growth  IDFC Fixed Term Plan Series 149 Direct Plan  Kotak Standard Multicap Fund Direct Plan  Kotak Standard Multicap Fund Direct Plan  Ask Domestic Resurgence Protfolio- Equity Funds  ASK IEP PMS  HSBC ULTRA SHORT _ISIN-INF336L010W1 | 540.57 20.81 675.99 1,237.37  As at 31st Mar 2023 Amount (In Rs.)  4.97 0.36 12.92 18.38 10.35 - 6.09 - 14.71 14.78 40.27       | 459.39 20.81 107.01 587.20  Rs in Lakhs  As at 31st Mar 2022 Amount (In Rs.)  - 0.34 15.32 16.39 9.40 4.71 5.75 390.37 14.52 15.02 40.71 42.85 |
| Work in Progress* Stock held by PML Realtors Pvt. Ltd.  Total  * Amount incurred towards Development of Travel Software for Sale  Note 6: FINANCIAL ASSETS -CURRENT INVESTMENTS  Particulars  Investments measured at Fair Value Through Profit & Loss Investment in Mutual Funds Quoted at FVTPL  HSBC LIQUIED FUND_ISIN-INF336L01BN7  Aditya Birla Sun Life Corporate Bond Fund  Axis Focused 25 Fund Direct Plan Growth  HDFC Small Cap Fund Direct Plan Growth  HDFC Equity Savings Fund Direct Plan Growth Folio  L&T Liquid Fund  L&T India Value Fund Direct Plan Growth  IDFC Fixed Term Plan Series 149 Direct Plan  Kotak Standard Multicap Fund Direct Plan  Kotak Standard Multicap Fund Direct Plan  Ask Domestic Resurgence Protfolio- Equity Funds  ASK IEP PMS                                      | 540.57 20.81 675.99 1,237.37  As at 31st Mar 2023 Amount (In Rs.)  4.97 0.36 12.92 18.38 10.35 - 6.09 - 14.71 14.78 40.27 36.99 | 459.3 20.8 107.0 587.2  Rs in Lakhs  As at 31st Mar 2022  Amount ( In Rs.)  - 0.3 15.3 16.3 9.4 4.7 5.7 390.3 14.5 15.0 40.7 42.8              |

| Aditya Birla Sunlife Liquid Fund INF209K01RU9             | 15.97  | 15.11  |
|---|--------|--------|
| HDFC Liquid Fund _ 13393612/56                            | 7.69   | 7.29   |
| IDFC Money Manager Fund INF194K01LG9                      | 11.83  | 11.30  |
| Investments in Tax Free Bonds -Quoted at FVTPL- Pledged * |        |        |
| 7.03 % Housing and Urban Development Corporation Limited  | -      | 124.04 |
| 8.56 % Housing and Urban Development Corporation Limited  | 252.25 | 265.12 |
| 8.48% India Infrastructure Finance Company Limited        | 598.27 | 628.60 |
| 8.54% Power Finance Corporation Limited                   | 593.79 | 624.79 |
| Rural Electrification Corporation Limited                 | 227.34 | 238.85 |
| 7.22% Rural Electrification Corporation Limited           | -      | 136.38 |
| 8.23% IRFC 18 Feb 24                                      | 53.05  | 57.55  |
|   |        | T      |

| Particulars  | As at 31st Mar 2023 | As at 31st Mar<br>2022 |
|--|---------------------|------------------------|
|  | Amount ( In Rs.)    | Amount ( In Rs.)       |
| Investments in Equity Shares- Quoted at FVTPL        | 2.49                | 2.91                   |
| Investments in Equity- Unquoted at FVTPL             | 0.08                | 0.08                   |
| Investments in Structured Entity - Unquoted at FVTPL |                     |                        |
| India Real Estate Fund                               | 435.29              | 306.34                 |
| Total (A)  | 2,376.54            | 2,991.49               |
| Total  | 2,376.54            | 2,991.49               |
|  |                     |                        |

\*As on 31 March 2023 Tax free bonds valued and MLD Valued at Rs 1300 lacs (Previous Year Rs 2465 lacs ) are pledged with Kotak Bank for Over Draft limits of Rs 2590 lacs (Rs at Rs. 2990 Lacs as on 31st March 2022) pledged with Kotak Bank for Over Draft limits taken by Paul Merchants Finance Private limited (Wholly owned Subsidiary of the company)

| Particulars                             | As at 31st Mar 2023 | As at 31st Mar<br>2022 |  |
|---|---------------------|------------------------|--|
|   | Amount ( In Rs.)    | Amount (In Rs.)        |  |
| Aggregate Value of Quoted Investments   | 1,941.16            | 2,685.07               |  |
| Aggregate Value of Unquoted Investments | 435.37              | 306.42                 |  |
| Total                                   | 2,376.54            | 2,991.49               |  |

| Note 7: FINANCIAL ASSETS- TRADE RECEIVABLES            |                    |                     |               |           | Rs in Lakhs          |        |
|--|--------------------|---------------------|---------------|-----------|----------------------|--------|
| Particulars  |                    | As at 31st Mar 2023 |               |           |                      |        |
| Fai ticulai s  |                    | Amount ( In Rs.)    |               |           |                      |        |
|  | Less than 6 months | 6 months - 1 year   | 1-2 years     | 2-3 years | More Than 3<br>years | Total  |
| A. Trade receivables                                   |                    |                     |               |           |                      |        |
| (i) Undisputed Trade Receivables, considered good      | 422.14             | 8.40                | 1.25          | 6.86      | 1.63                 | 440.29 |
| (ii) Undisputed Trade Receivables, considered doubtful |                    |                     |               |           |                      |        |
| (iii) Disputed Trade Receivables, considered good      | -                  | 0.63                | -             | -         | 31.15                | 31.78  |
| (iv) Disputed Trade Receivables, considered doubtful   | -                  | -                   | -             | -         | 24.12                | 24.12  |
| Less: Provision for doubtful debts                     |                    |                     |               |           | (3.08)               | (3.08) |
|  | 422.14             | 9.03                | 1.25          | 6.86      | 53.83                | 493.11 |
|  |                    |                     |               |           |                      |        |
| Total  | 422.14             | 9.03                | 1.25          | 6.86      | 53.83                | 493.11 |
|  |                    |                     |               |           | Rs in Lakhs          |        |
|  |                    |                     | As at 31st Ma | - 2022    | RS III LAKIIS        |        |
| Particulars  |                    |                     | Amount ( In   |           |                      |        |
|  | Less than 6 months | 6 months - 1 year   | 1-2 years     | 2-3 years | More Than 3<br>years | Total  |
| Trade receivables                                      |                    |                     |               |           |                      |        |
| (i) Undisputed Trade Receivables, considered good      | 202.79             | -                   | 8.78          | 3.28      | 3.45                 | 218.29 |
| (ii) Undisputed Trade Receivables, considered doubtful |                    |                     |               |           |                      |        |
| (iii) Disputed Trade Receivables, considered good      | 0.64               | -                   | -             | 31.15     | 24.12                | 55.91  |
| (iv) Disputed Trade Receivables, considered doubtful   |                    |                     |               |           |                      |        |
| Less: Provision for doubtful debts                     |                    |                     |               |           | -3.08                | -3.08  |
|  | 203.43             | -                   | 8.78          | 34.43     | 24.49                | 271.12 |
|  |                    |                     |               |           |                      |        |
| Total  | 203.43             | -                   | 8.78          | 34.43     | 24.49                | 271.12 |

| Note 8: FINANCIAL ASSETS -CASH AND CASH EQUIVALENTS  |                     | Rs in Lakhs            |
|--|---------------------|------------------------|
|  | As at 31st Mar 2023 | As at 31st Mar         |
| Particulars  |                     | 2022                   |
| Cash and cash equivalents  | Amount ( In Rs.)    | Amount (In Rs.)        |
| i) Cash in hand  | 586.75              | 415.75                 |
| ii) In Current Accounts  | 1,572.29            | 1,645.56               |
| iii) Cheques/Draft in Hand   | 64.23               | - 1,0 15150            |
| ,  | 2,223.27            | 2,061.31               |
| Note 9: FINANCIAL ASSETS - BALANCE WITH BANKS OTHER THAN CASH AND CASH EQUIV   | 'AI FNTS            | Rs in Lakhs            |
|  |                     | As at 31st Mar         |
| Particulars  | As at 31st Mar 2023 | 2022                   |
|  | Amount ( In Rs.)    | Amount ( In Rs.)       |
| Other Balances with Banks  |                     |                        |
| i) In Term Deposit Accounts with > 3 month and <12 months maturity   | 528.25              | 100.94                 |
| ii) In earmarked Term Deposit Accounts   |                     |                        |
| a. Pledged FD  |                     |                        |
| b. Margin money  | 17.32               | 60.34                  |
| c. Guarantees & Other Commitments  | 4.23                | 4.02                   |
| d. For Overdraft Facility *  | 50.48               | 129.72                 |
| iii) In Unclaimed dividend accounts  | 0.22                | 0.22                   |
| * Fixed deposit Pledged with IDBI Bank for borrowing facilities availed , Last Year pledged  | 600,50              | 295.25                 |
| Note 10: FINANCIAL ASSETS - SHORT TERM LOANS   |                     | Rs in Lakhs            |
|  | An at 24at Ham 2022 | As at 31st Mar         |
| Particulars  | As at 31st Mar 2023 | 2022                   |
|  | Amount ( In Rs.)    | Amount (In Rs.)        |
| Loans and advances Secured, Considered Good- Gold Loan   | 72,069.03           | 49 O1E 21              |
| Unsecured, Considered Good   | 32.82               | 48,015.31<br>1,312.36  |
| onsecured, considered dood   | 72,101.85           | 49,327.67              |
|  | ,                   |                        |
| Note 11: FINANCIAL ASSETS - SHORT TERM ADVANCES  |                     | Rs in Lakhs            |
|  | As at 31st Mar 2023 | As at 31st Mar         |
| Particulars  |                     | 2022                   |
|  | Amount ( In Rs.)    | Amount (In Rs.)        |
| Others   |                     |                        |
| Unsecured, Considered Good   | 27.170              |                        |
| 1. Advances to Other Parties (Net)   | 374.78<br>263.68    | 84.06                  |
| 2. Security Deposits   |                     | 897.62                 |
| 3. Staff Imprest   | (0.08)              | (3.77)<br>1.87         |
| 4. Claims Recoverable  Total (B)   | 640.26              | 979.77                 |
| (2)  | 0.10.20             | .,,,,,,                |
| Total  | 72,742.11           | 50,307.44              |
|  |                     |                        |
| Disclosure pursuant to Note No. VIII (iv) of Division II of Schedule III to the Companies A  |                     |                        |
| Loans and advances due by directors or other officers of the company or any of them either amount due by firms or private companies respectively in which any director is a partner of the companies of the companies of the companies are specified by the companies of the company or any of them either a companies of the company or any of them either a company or any of the company or any of them either a company or any of the company of the co |                     |                        |
|  |                     | Rs in Lakhs            |
| Particulars  | As at 31st Mar 2023 | As at 31st Mar<br>2022 |
|  |                     | LULL                   |
| Directors  | -                   | -                      |
| Other officers of the Company  | -                   | -                      |
| Firm in which director is a partner  | -                   | -                      |
| Private Company in which director is also a director   | -                   | -                      |
|  |                     |                        |
|  |                     |                        |

| Note 12: Current tax Assets  |                     | Rs in Lakhs            |
|--|---------------------|------------------------|
|  | As at 31st Mar 2023 | As at 31st Mar         |
| Particulars  |                     | 2022                   |
| Balances with government authorities   | Amount ( In Rs.)    | Amount (In Rs.)        |
| a. GST Input Credit  | 108.09              | 39.32                  |
| b. Advance Tax   | 1,137.00            | 920.00                 |
| c. Tax Deducted at Source  | 733.12              | 462.56                 |
| d. Tax Refund  | 12.79               | 178.55                 |
| Total  | 1,991.00            | 1,600.43               |
| ,011.  | 1,771100            | .,,                    |
| Note 13: OTHER CURRENT ASSETS  |                     | Rs in Lakhs            |
| Particulars  | As at 31st Mar 2023 | As at 31st Mar<br>2022 |
|  | Amount ( In Rs.)    | Amount ( In Rs.)       |
| Prepaid expenses   | 260.71              | 103.14                 |
| Total  | 260.71              | 103,14                 |
|  |                     |                        |
|  |                     |                        |
| Note 15: OTHER EQUITY  |                     | Rs in Lakhs            |
|  | As at 31st Mar 2023 | As at 31st Mar         |
| Particulars  |                     | 2022                   |
| A. Securities Premium Account  | Amount ( In Rs.)    | Amount (In Rs.)        |
| Opening Balance  | 7,595.08            | 7,595.08               |
| Add : Securities premium credited on Share issue   | -                   |                        |
| Total  | 7,595.08            | 7,595.08               |
| Less: Non Controlling Interest   | -                   | =                      |
| Closing Balance  | 7,595.08            | 7,595.08               |
| B. Statutory Reserve   |                     |                        |
| Opening Balance  | 1,271.99            | 852.68                 |
| (+) Current Year Transfer  | 379.70              | 419.30                 |
| Total  | 1,651.69            | 1,271.99               |
| Less: Non Controlling Interest   | -                   | -                      |
|  | 1,651.69            | 1,271.99               |
| C. Impairment Reserve  |                     |                        |
| Opening Balance  | 54.90               | 17.80                  |
| (+) Current Year Transfer  | 9.31                | 37.11                  |
| Total  | 64.21               | 54.90                  |
| Less: Non Controlling Interest   | -                   | -                      |
|  | 64.21               | 54.90                  |
| D. Reserve and Surplus   |                     |                        |
| Opening Balance  | 37,664.37           | 34,108.31              |
| (+) Profit for Current Year  | 4,401.17            | 4,017.13               |
| Other Comprehensive Income (net of tax)  | (13.72)             | (4.66)                 |
| (-) Dividends (including dividend distribution tax)  | -                   | -                      |
| Less: Transferred to Statutory Reserves  | (379.70)            | (419.30)               |
| Less: Transferred to Impairment Reserves Less: Loss/change in reserve on acqusition of NCI | (9.31)              | (37.11)                |
| Closing Balance  | 41,662.80           | 37,664.37              |
|  | 11,302.00           | 37,001.37              |
| Other Freitz Anglestelle to C  |                     | 1/ =2/ 2 :             |
| Other Equity Attributable to Owners  | 50,973.78           | 46,586.34              |
| Non Controlling Interest (Equity)  |                     | <u> </u>               |
| Non Controlling Interest (Sec Premium)   |                     |                        |
| Non Controlling Interest (Statutory Reserve)   |                     |                        |
| Non Controlling Interest ( Gen Reserves)   |                     |                        |
| Non Controlling Interest (Current Year Profit)   |                     |                        |
| Total Non Controlling Interest   |                     | - 44 504 34            |
| Total Other Equity   | 50,973.78           | 46,586.34              |

## Note 14: EQUITY SHARE CAPITAL

## A. Authorised, Issued, Subscribed & Paid up Share Capital and Par Value per Share

Rs in Lakhs

| Particulars  | As at 31st Mar | 2023            | As at 31st Mar 2022 |                 |  |
|--|----------------|-----------------|---------------------|-----------------|--|
| rai ticulai s  | Number         | Amount (In Rs.) | Number              | Amount (In Rs.) |  |
| Authorised<br>Equity Shares of Rs. 10 each                                 | 20,00,000      | 200.00          | 20,00,000           | 200.00          |  |
| Issued, Subscribed & fully Paid up Equity Shares of Rs. 10 each fully paid | 10,28,000      | 102.80          | 10,28,000           | 102.80          |  |
| Total  | 10,28,000      | 102.80          | 10,28,000           | 102.80          |  |

# B. Reconciliation of Number of Shares Outstanding at the beginning and end of the year

|   | Equity Shares                        |        |                 |          |
|---|--------------------------------------|--------|-----------------|----------|
| Particulars                                     | As at 31st Mar 2023 As at 31st Mar 2 |        |                 | Mar 2022 |
|   | Number                               | Number | Amount (In Rs.) |          |
|   |                                      |        |                 |          |
| Shares outstanding at the beginning of the year | 1,028,000                            | 102.80 | 1,028,000       | 102.80   |
| Shares Issued during the year                   | -                                    | -      | -               | -        |
| Shares bought back during the year              | -                                    | -      | -               | -        |
|   |                                      |        |                 |          |
| Shares outstanding at the end of the year       | 1,028,000                            | 102.80 | 1,028,000       | 102.80   |

## C. Rights, Preferences and Restrictions attaching to various classes of Shares

| Class of Shares | Rights, Preferences and Restrictions attaching to various classes of Shares |
|-----------------|---|
| Equity Shares   | No Special Rights, Preferences & Restrictions Attached                      |
|                 |   |

# D. Shares in the company held by each shareholder holding more than 5% shares

|                                | Equity Shares       |              |                    |                     |                                   |  |
|--------------------------------|---------------------|--------------|--------------------|---------------------|-----------------------------------|--|
|                                | As at 31st Mar 2023 |              | As at 31st         | As at 31st Mar 2022 |                                   |  |
| Name of Shareholder (Mr./Mrs.) | No. of Shares held  | % of Holding | No. of Shares held | % of Holding        | % Change<br>during the<br>year*** |  |
|                                |                     |              |                    |                     |                                   |  |
| Sarita Rani Bansal             | 345,600             | 33.62        | 345,600            | 33.62               | -                                 |  |
| Rajneesh Bansal                | 294,253             | 28.62        | 294,253            | 28.62               | -                                 |  |
| Paul Excursions Pvt. Ltd.      | 102,355             | 9.96         | 102,355            | 9.96                | -                                 |  |
| Total                          | 742,208             | 72.20        | 742,208            | 72.20               | 0                                 |  |

# E. Shares in the company held by promoters

|                                | Equity Shares      |   |                    |                     |                                |  |
|--------------------------------|--------------------|---|--------------------|---------------------|--------------------------------|--|
|                                | As at 31st Mar     | As at 31st Mar 2023 As at 31st Mar 2022 |                    | As at 31st Mar 2022 |                                |  |
| Name of Shareholder (Mr./Mrs.) | No. of Shares held | % of Holding                            | No. of Shares held | % of Holding        | % Change<br>during the<br>year |  |
| Carita Barri Barrad            | 245 (00            | 22.42                                   | 245 (00            | 22.72               |                                |  |
| Sarita Rani Bansal             | 345,600            | 33.62                                   | 345,600            | 33.62               | -                              |  |
| Rajneesh Bansal                | 294,253            | 28.62                                   | 294,253            | 28.62               | -                              |  |
| Sat Paul Bansal                | 5,240              | 0.51                                    | 5,240              | 0.51                | -                              |  |
| Nita Bansal                    | -                  | -                                       | -                  | -                   | -                              |  |
| Paul Excursions Pvt. Ltd.      | 102,355            | 9.96                                    | 102,355            | 9.96                | -                              |  |
| Total                          | 747,448            | 72.71                                   | 747,448            | 72.71               | 0                              |  |

| Note 16: NON CURRENT FINANCIAL LIABILITIES: BORROWINGS   |                     | Rs in Lakhs              |
|--|---------------------|--------------------------|
|  | As at 31st Mar 2023 | As at 31st Mar           |
| Particulars  | Amount ( In Rs.)    | 2022<br>Amount ( In Rs.) |
| SECURED  | Amount ( in its.)   | Amount ( m R3.)          |
| A. Non-Current Maturities of Term Loans  |                     |                          |
| 1. From Banks  |                     |                          |
| a. Car Loans   | 4.65                | 16.8                     |
| (Secured by Hypothecation of Cars)   |                     |                          |
| b. Term Loan from IDBI, AU Small Bank, Capital Small Finance Bank, SBI & Indian Overseas   | 0.740.70            |                          |
| Bank   | 8,740.70            |                          |
| 2. From other Parties  |                     |                          |
| a. Car Loans from DAIMLER Financial Services   | -                   | 13.1                     |
| (Secured by Hypothecation of Car)  |                     |                          |
| b. Term Loans from Cholamandalam Investment and Finance Company & Tata Capital   | 1,130.57            |                          |
| Financial Services Ltd   | 1,150.57            | -                        |
|  |                     |                          |
|  |                     |                          |
| Total  | 9,875.92            | 29.96                    |
|  |                     |                          |
|  |                     |                          |
| Note 44A. LEACEN LIADILITIES   |                     | De in 1 - l-l-           |
| Note 16A: LEASED LIABILITIES   |                     | Rs in Lakhs              |
| Partitudes:  | As at 31st Mar 2023 | As at 31st Mar           |
| Particulars  | Amount (In Rs.)     | 2022                     |
|  | Amount ( In Rs.)    | Amount ( In Rs.)         |
| D ( )  | 2.04                | 0.45                     |
| Deferred Income  | 2.01                | 0.45                     |
| Security deposits received   | 18.44               | 8.00                     |
| Total  | 20.45               | 8.45                     |
| Total  | 20,43               | 0,43                     |
| Note 17: LONG TERM PROVISIONS  |                     | Rs in Lakhs              |
|  |                     | As at 31st Mar           |
| Particulars  | As at 31st Mar 2023 | 2022                     |
| i di dediais   | Amount (In Da )     |                          |
|  | Amount ( In Rs.)    | Amount ( In Rs.)         |
| Provision for employee benefits  |                     |                          |
| Gratuity - Unfunded  | 290.55              | 230.15                   |
| Total  | 290.55              | 230.15                   |
| Total  | 290,33              | 230,13                   |
|  |                     |                          |
| CURRENT FINANCIAL LIABILITIES  |                     |                          |
| CONTRACTOR MANAGEMENT TO CONTRACTOR OF THE CONTR |                     |                          |
| Note 18: CURRENT FINANCIAL LIABILITIES - BORROWINGS  |                     | Rs in Lakhs              |
|  |                     | As at 31st Mar           |
| Particulars  | As at 31st Mar 2023 | 2022                     |
|  | Amount (In Dr.)     |                          |
|  | Amount ( In Rs.)    | Amount (In Rs.)          |
| A CECUIPED   |                     |                          |
| A. SECURED   |                     |                          |
| Loans repayable on demand- From Banks  |                     |                          |
| (i) Cash Cradit Eacility (CC)  | 704.20              | 454 22                   |
| (i) Cash Credit Facility (CC)  | 784.30              | 451.32                   |
| (Secured by Inventory and Debtors (future & current) and Hypothecation of one Property )   | ( 00/ 43            | 44 025 47                |
| (ii) Over Draft Facility (OD)  | 6,806.43            | 11,825.17                |

| Total   | 20,843.98 | 13,137.58 |
|---|-----------|-----------|
|   |           |           |
| (i) Loans and advances from related parties   | 114.80    | 332.50    |
| B. UNSECURED  |           |           |
| Company) recase refer to note o   |           |           |
| Company) Please refer to note 6   |           |           |
| Secured by Current Assets and Debtors (future & current), Pledged securities owned by Parent  | 1,290.03  |           |
| a. Term Loans from Julius Baer Capital (India) P Ltd, Cholamandalam Investment and Finance<br>Company & Tata Capital Financial Services Ltd | 1,296.03  |           |
| (Short Term Revolving Loan (STRL)Facility secured by commercial property situated at zirakpur)  |           |           |
| (iv) Short Term Loan from Bajaj Finance Ltd   | -         | 500.00    |
| b. FROM OTHER PARTIES   | -         | -         |
|   |           |           |
| (Secured by Hypothecation of Cars)  | 11.37     | 10.10     |
| b. Car Loans from Daimler Financial Services India Private Ltd  | 14.39     | 16.16     |
| (Secured by Hypothecation of Cars)  | 12.22     | 12.44     |
| Current maturities of long-term debt  a. Loans from HDFC Bank   | 12.22     | 12.44     |
|   |           |           |
| property of parent company and Personal Guarantee of Directors)   |           |           |
| ( Secured by Current Assets and Debtors (future & current) , Fixed deposit, Hypothecation of  |           |           |
| (iii) Term Loan from AU Small Finance Bank, IDBI, Capital Small Finance Bank, SBI, Indian Overseas Bank & Utkarsh Small Finance Bank        | 11,815.81 |           |
| Guarantee of Directors) Please refer to note 6  |           |           |
| owned by Parent Company, Hypothecation of property of parent company and Personal   |           |           |
| ( Secured by Current Assets and Debtors (future & current) , Fixed deposit, Pledged securities  |           |           |

| Note 19: FINANCIAL LIABILITIES - TRADE PAYABLES  |                                 |                    |                  | Rs in Lakhs       |        |
|--|---------------------------------|--------------------|------------------|-------------------|--------|
| Particulars  |                                 | As                 | at 31st Mar 2023 |                   |        |
| Particulars  | Amount ( In Rs.)                |                    |                  |                   |        |
|  | Less than 1 year                | 1-2 years          | 2-3 years        | More than 3 years | Total  |
| Sundry Creditors   | 155.87                          | 10.47              | 2.64             | -                 | 168.97 |
| Sundry Creditors - Forex   |                                 |                    |                  |                   |        |
| (i) MSME   |                                 |                    |                  |                   |        |
| (ii) Others  | 52.57                           | 8.23               | 1.58             | -                 | 62.38  |
| (iii) Disputed Dues - MSME   |                                 |                    |                  |                   |        |
| (iv) Disputed Dues - Others  |                                 |                    |                  |                   |        |
| Sundry Creditors - Travel  |                                 |                    |                  |                   |        |
| (i) MSME   |                                 |                    |                  |                   |        |
| (ii) Others  | 103.30                          | 2.24               | 1.05             | -                 | 106.59 |
| (iii) Disputed Dues - MSME   |                                 |                    |                  |                   |        |
| (iv) Disputed Dues - Others  |                                 |                    |                  |                   |        |
| Total  | 155.87                          | 10.47              | 2.64             | _                 | 168.97 |
| , <del></del>  |                                 |                    |                  |                   |        |
| Note 19: FINANCIAL LIABILITIES - TRADE PAYABLES  |                                 |                    |                  | De in Labba       |        |
| NOTE 19; FINANCIAL LIABILITIES - TRADE PATABLES  | Rs in Lakhs As at 31st Mar 2022 |                    |                  |                   |        |
| Particulars  |                                 |                    | mount ( In Rs.)  |                   |        |
|  | Less than 1 year                | 1-2 years          | 2-3 years        | More than 3 years | Total  |
| Sundry Creditors   | 83.04                           | 3.26               | 3.35             | 9.80              | 99.45  |
| Sundry Creditors - Forex   |                                 |                    |                  |                   |        |
| (i) MSME   |                                 |                    |                  |                   |        |
| (ii) Others  | 25.96                           | 1.58               | 0.04             | 9.80              | 37.38  |
| (iii) Disputed Dues - MSME   |                                 |                    |                  |                   |        |
| (iv) Disputed Dues - Others  |                                 |                    |                  |                   |        |
| Conde Condition Toront   |                                 |                    |                  |                   |        |
| Sundry Creditors - Travel (i) MSME   |                                 |                    |                  |                   |        |
| (ii) Others  | 57.09                           | 1.67               | 3.31             | -                 | 62.06  |
| (iii) Disputed Dues - MSME   | 37.09                           | 1.07               | 3.31             | -                 | 02.00  |
| (iv) Disputed Dues - Others  |                                 |                    |                  |                   |        |
| (iv) Disputed Dues - Others  |                                 |                    |                  |                   |        |
| Total  | 83.04                           | 3,26               | 3,35             | 9.80              | 99.45  |
|  |                                 |                    |                  |                   |        |
| There are no Micro, Small and Medium Enterprises, to whom the Company owes dues, which   | are outstanding for more than   | 45 days during the |                  |                   |        |
|  |                                 |                    |                  |                   |        |
| year and also as at 31st Marchch, 2022. This information as required to be disclosed under the   | ne Micro. Small and Medium Fnt  | terbrises          |                  |                   |        |
| year and also as at 31st Marchch, 2022. This information as required to be disclosed under the Development Act, 2006 has been determined to the extent such parties have been identified |                                 |                    |                  |                   |        |

| Disclosure under Section 22 of The Micro, Small and Medium Enterprises Development Act, 200  | 06                                   |  |
|--|--------------------------------------|--|
|  | As at 31st Mar 2023                  | As at 31st Mar                             |
| Particulars  | Amount ( In Rs.)                     | 2022<br>Amount ( In Rs.)                   |
| (i) the principal amount and the interest due thereon remaining unpaid to any supplier as at the end of each accounting year   | NIL                                  | NIL  |
| (ii) the amount of interest paid by the buyer in terms of section 16, along with the amount of the payment made to the supplier beyond the appointed day during each accounting year   | NIL                                  | NIL  |
| (iii)the amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under this act   | NIL                                  | NIL  |
| (iv) the amount of interest accrued and remaining unpaid at the end of each accounting year  | NIL                                  | NIL  |
| (v) the amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise, for the purpose of disallowance as a deductible expenditure under Section 23 | NIL                                  | NIL  |
| Note 20: OTHER SHORT TERM FINANCIAL LIABILITIES  |                                      | Rs in Lakhs                                |
| Particulars  | As at 31st Mar 2023 Amount ( In Rs.) | As at 31st Mar<br>2022<br>Amount ( In Rs.) |
| (a) Security deposits  | 3.20                                 | 3.20                                       |
| (a) security deposits  | 3.20                                 | 3.20                                       |
| (b) Stautory Payables  |                                      |  |
| (i) PF Payable   | 31.01                                | 20.98                                      |
| (ii) ESI Payable   | 1.99                                 | 1.97                                       |
| (iii) TDS Payable  | 171.91                               | 124.41                                     |
| (iv) TCS Payable   | 169.60                               | 144.37                                     |
| (v) GST Payable  | 80.55                                | 48.20                                      |
| (c) Expenses Payable   | 816.90                               | 447.22                                     |
| (d) Unclaimed dividends  | 0.22                                 | 0.22                                       |
| (e) Other payables   | 570.77                               | 523.40                                     |
| Total  | 1,846.15                             | 1,313.97                                   |
| Note 21: OTHER CURRENT LIABILITIES   |                                      | Rs in Lakhs                                |
| Note 21. OTHER CORREST EIABLETTES  |                                      | As at 31st Mar                             |
| Particulars  | As at 31st Mar 2023                  | 2022                                       |
|  | Amount ( In Rs.)                     | Amount ( In Rs.)                           |
| Revenue Received in Advance  | 2,979.66                             | 1,808.11                                   |
| Tabel  |                                      |  |
| Total  | 2,979.66                             | 1,808.11                                   |
| Disclosure under Rule 16A of the Companies (Acceptance of Deposits) Rules, 2014  |                                      |  |
|  | As at 31st Mar 2023                  | As at 31st Mar                             |
| Particulars  | Amount ( In Rs.)                     | 2022<br>Amount ( In Rs.)                   |
| Advance Received from Directors  | NIL                                  | NIL  |
| Advance Received from relatives of Directors   | NIL                                  | NIL  |
| Note 22: SHORT TERMS PROVISIONS  |                                      | Rs in Lakhs                                |
| Particulars  | As at 31st Mar 2023                  | As at 31st Mar<br>2022                     |
| (a) Description for amplayed handite   | Amount (In Rs.)                      | Amount ( In Rs.)                           |
| (a) Provision for employee benefits  Gratuity - Unfunded   | 178.07<br>9.26                       | 127.18<br>7.76                             |
| Leave Encashment   | 60.77                                | 42.43                                      |
| Bonus  | 108.05                               | 76.99                                      |
| (b) Others   |                                      |  |
| Provision for Taxes  | 1,513.27                             | 1,344.43                                   |
| Description for NDA  |                                      |  |
| Provision for NPA Provision for ECL on Loan Asset  | 192.75                               | 133.76                                     |
| Provision for NPA Provision for ECL on Loan Asset  | -                                    | 133.76                                     |

| Note 23: REVENUE FROM OPERATIONS   |  | Rs in Lakhs  |
|--|--|--|
|  | For the Year ended   | For the Year   |
| Particulars  | 31st Mar 2023  | ended 31st Mar   |
|  | Amount ( In Rs.)   | Amount (In Rs.)  |
| Sale of Services   |  |  |
| Foreign Exchange   | 687,458.89   | 526,625.57   |
| FX Service Charges   | 654.07   | 480.82   |
| Sales of Hotel Bookings & Packages*  | 408.01   | 61.61  |
| Revenue from Air Ticketing *   | 157.51   | 104.13   |
| Revenue from Hotel Bookings & Packages *   | 22.45  | 9.92   |
| Revenue from Visa ,Bus Bookings,Railway  | 13.93  | 4.05   |
| Interest Income -Paul Merchants Finance Pvt Limited  | 10,588.48  | 7,985.55   |
| Income from Domestic Money Transfer Service  | 390.85   | 400.59   |
| Sale of Property - PML Realtors Private Limited  | 85.00  |  |
| Jake of Property - This Reactors I Thate Limited   | 05.00  | -  |
| Total - Sale of Services   | 699,779.17   | 535,672.24   |
| Other Operating Revenues   |  |  |
| Rewards & Incentives   | 38.40  | 15.46  |
| -Travel Incentive  | 38.40  | 15.46  |
| Credit Card Encashment   | 44.56  | 8.03   |
| Other Service charges  | 1,227.76   | 807.08   |
| Commission IncomePaul Merchants Finance Pvt Limited  | 64.05  | 47.80  |
| AD-1 Referral - Commission   | 1,120.47   | 713.17   |
| International Money Transfer- Commission   | 35.28  | 37.72  |
| Domestic Money Transfer - Commission   | 7.96   | 8.39   |
| Total - Other Operating Revenues   | 1,310.72   | 830.56   |
| Total Other Operating Revenues   | 1,310.72   | 030.30   |
|  |  |  |
| Total Poyonus From Operations  | 701 080 80   | 534 502 81   |
| Total Revenue From Operations  | 701,089.89   | 536,502.81   |
| Total Revenue From Operations  | 701,089.89   | 536,502.81   |
| Total Revenue From Operations  Note 24: OTHER INCOME   | 701,089.89   | 536,502.81<br>Rs in Lakhs  |
|  | 701,089.89 For the Year ended  | •  |
|  |  | Rs in Lakhs  |
| Note 24: OTHER INCOME  | For the Year ended   | Rs in Lakhs<br>For the Year  |
| Note 24: OTHER INCOME  Particulars   | For the Year ended<br>31st Mar 2023  | Rs in Lakhs For the Year ended 31st Mar  |
| Note 24: OTHER INCOME  Particulars  A. Interest Income   | For the Year ended<br>31st Mar 2023<br>Amount ( In Rs.)  | Rs in Lakhs For the Year ended 31st Mar Amount ( In Rs.)   |
| Note 24: OTHER INCOME  Particulars  A. Interest Income  1. Interest on Bank Deposits   | For the Year ended<br>31st Mar 2023<br>Amount ( In Rs.)  | Rs in Lakhs For the Year ended 31st Mar Amount ( In Rs.)   |
| Note 24: OTHER INCOME  Particulars  A. Interest Income  1. Interest on Bank Deposits 2. Other Interest   | For the Year ended<br>31st Mar 2023<br>Amount ( In Rs.)<br>15.11<br>180.07   | Rs in Lakhs For the Year ended 31st Mar Amount (In Rs.)  17.50 221.57  |
| Note 24: OTHER INCOME  Particulars  A. Interest Income  1. Interest on Bank Deposits   | For the Year ended<br>31st Mar 2023<br>Amount ( In Rs.)  | Rs in Lakhs For the Year ended 31st Mar Amount ( In Rs.)  17.50 221.57   |
| Note 24: OTHER INCOME  Particulars  A. Interest Income  1. Interest on Bank Deposits 2. Other Interest   | For the Year ended<br>31st Mar 2023<br>Amount ( In Rs.)<br>15.11<br>180.07   | Rs in Lakhs For the Year ended 31st Mar Amount ( In Rs.)  17.50 221.57 12.85   |
| Note 24: OTHER INCOME  Particulars  A. Interest Income  1. Interest on Bank Deposits 2. Other Interest 3. Interest on Income Tax Refund  B. Dividend Income  | For the Year ended<br>31st Mar 2023<br>Amount ( In Rs.)<br>15.11<br>180.07   | Rs in Lakhs  For the Year ended 31st Mar Amount (In Rs.)  17.50 221.57 12.85   |
| Note 24: OTHER INCOME  Particulars  A. Interest Income  1. Interest on Bank Deposits 2. Other Interest 3. Interest on Income Tax Refund  | For the Year ended<br>31st Mar 2023<br>Amount ( In Rs.)<br>15.11<br>180.07   | Rs in Lakhs  For the Year ended 31st Mar Amount (In Rs.)  17.50 221.57 12.85 6.07 (24.74)  |
| A. Interest Income  1. Interest on Bank Deposits 2. Other Interest 3. Interest on Income Tax Refund  B. Dividend Income  C. Net Gain on Sale/Fair Valuation of investments 1. Realized Gain on Sale of investments   | For the Year ended 31st Mar 2023 Amount ( In Rs.)  15.11 180.07 . 0.45 (92.94) 80.46                                       | Rs in Lakhs  For the Year ended 31st Mar Amount (In Rs.)  17.50 221.57 12.85 6.07 (24.74)  |
| Note 24: OTHER INCOME  Particulars  A. Interest Income  1. Interest on Bank Deposits 2. Other Interest 3. Interest on Income Tax Refund  B. Dividend Income  C. Net Gain on Sale/Fair Valuation of investments   | For the Year ended 31st Mar 2023 Amount ( In Rs.)  15.11 180.07 - 0.45 (92.94)   | Rs in Lakhs  For the Year ended 31st Mar Amount (In Rs.)  17.50 221.57 12.85 6.07 (24.74)  |
| A. Interest Income  1. Interest on Bank Deposits 2. Other Interest 3. Interest on Income Tax Refund  B. Dividend Income  C. Net Gain on Sale/Fair Valuation of investments  1. Realized Gain on Sale of investments  | For the Year ended 31st Mar 2023 Amount ( In Rs.)  15.11 180.07 . 0.45 (92.94) 80.46                                       | Rs in Lakhs  For the Year ended 31st Mar Amount (In Rs.)  17.50 221.57 12.85 6.07 (24.74)  |
| A. Interest Income 1. Interest on Bank Deposits 2. Other Interest 3. Interest on Income Tax Refund  B. Dividend Income C. Net Gain on Sale/Fair Valuation of investments 1. Realized Gain on Sale of investments 2. Net Unrealized gain/ (loss) on financial instruments at fair value through profit or loss  | For the Year ended 31st Mar 2023 Amount ( In Rs.)  15.11 180.07 . 0.45 (92.94) 80.46 (173.41)                              | Rs in Lakhs  For the Year ended 31st Mar Amount (In Rs.)  17.50 221.57 12.85 6.07 (24.74) (22.45 (2.29)                                  |
| Note 24: OTHER INCOME  Particulars  A. Interest Income  1. Interest on Bank Deposits 2. Other Interest 3. Interest on Income Tax Refund  B. Dividend Income  C. Net Gain on Sale/Fair Valuation of investments 1. Realized Gain on Sale of investments 2. Net Unrealized gain/ (loss) on financial instruments at fair value through profit or loss  D. Other non-operating income   | For the Year ended 31st Mar 2023 Amount ( In Rs.)  15.11 180.07 . 0.45 (92.94) 80.46 (173.41)                              | Rs in Lakhs  For the Year ended 31st Mar Amount (In Rs.)  17.50 221.57 12.85  6.07 (24.74 (22.45 (2.29 138.05 39.18                      |
| Note 24: OTHER INCOME  Particulars  A. Interest Income  1. Interest on Bank Deposits 2. Other Interest 3. Interest on Income Tax Refund  B. Dividend Income  C. Net Gain on Sale/Fair Valuation of investments 1. Realized Gain on Sale of investments 2. Net Unrealized gain/ (loss) on financial instruments at fair value through profit or loss  D. Other non-operating income  1. Rental Income   | For the Year ended 31st Mar 2023 Amount ( In Rs.)  15.11 180.07 . 0.45 (92.94) 80.46 (173.41)  87.96 34.17 0.97            | Rs in Lakhs  For the Year ended 31st Mar Amount (In Rs.)  17.50 221.57 12.85  6.07 (24.74 (22.45 (2.29 138.05 39.18 14.86                |
| Note 24: OTHER INCOME  Particulars  A. Interest Income  1. Interest on Bank Deposits 2. Other Interest 3. Interest on Income Tax Refund  B. Dividend Income  C. Net Gain on Sale/Fair Valuation of investments 1. Realized Gain on Sale of investments 2. Net Unrealized gain/ (loss) on financial instruments at fair value through profit or loss  D. Other non-operating income  1. Rental Income 2. Profit on sale of Fixed Assets   | For the Year ended 31st Mar 2023 Amount ( In Rs.)  15.11 180.07 - 0.45 (92.94) 80.46 (173.41)  87.96 34.17                 | Rs in Lakhs  For the Year ended 31st Mar Amount (In Rs.)  17.50 221.57 12.85  6.07 (24.74) (22.45 (2.29) 138.05 39.18 14.86 0.28         |
| Note 24: OTHER INCOME  Particulars  A. Interest Income  1. Interest on Bank Deposits 2. Other Interest 3. Interest on Income Tax Refund  B. Dividend Income  C. Net Gain on Sale/Fair Valuation of investments 1. Realized Gain on Sale of investments 2. Net Unrealized gain/ (loss) on financial instruments at fair value through profit or loss  D. Other non-operating income  1. Rental Income 2. Profit on sale of Fixed Assets 3. Franchisee Fees                          | For the Year ended 31st Mar 2023 Amount ( In Rs.)  15.11 180.07 - 0.45 (92.94) 80.46 (173.41)  87.96 34.17 0.97 0.36       | Rs in Lakhs  For the Year ended 31st Mar Amount (In Rs.)  17.50 221.57 12.85  6.07 (24.74) (22.45 (2.29) 138.05 39.18 14.86 0.28         |
| Note 24: OTHER INCOME  Particulars  A. Interest Income  1. Interest on Bank Deposits 2. Other Interest 3. Interest on Income Tax Refund  B. Dividend Income  C. Net Gain on Sale/Fair Valuation of investments 1. Realized Gain on Sale of investments 2. Net Unrealized gain / (loss) on financial instruments at fair value through profit or loss  D. Other non-operating income  1. Rental Income 2. Profit on sale of Fixed Assets 3. Franchisee Fees 4. Miscellaneous Income | For the Year ended 31st Mar 2023 Amount ( In Rs.)  15.11 180.07 - 0.45 (92.94) 80.46 (173.41)  87.96 34.17 0.97 0.36 51.90 | Rs in Lakhs  For the Year ended 31st Mar Amount (In Rs.)  17.50 221.57 12.85  6.07 (24.74) (22.45) (2.29)  138.05 39.18 14.86 0.28 83.10 |

| Note 25: Purchase of Foreign Exchange and Services  |                    | Rs in Lakhs                       |
|---|--------------------|-----------------------------------|
|   | For the Year ended | For the Year                      |
| Particulars   | 31st Mar 2023      | ended 31st Mar                    |
|   | Amount ( In Rs.)   | Amount ( In Rs.)                  |
| Foreign Exchange                                    | 675,910.92         | 517,965.06                        |
| Hotel Bookings & Packages                           | 375.46             | 53.14                             |
| Purchase of Property - PML Realtors Private Limited | 626.73             | -                                 |
| Total   | 676,913.11         | 518,018.20                        |
|   |                    | ·                                 |
|   |                    |                                   |
| Note 26: Changes in Inventories of Stock in Trade   | For the Year ended | Rs in Lakhs<br>For the Year       |
|   | 31st Mar 2023      | ended 31st Mar                    |
| Particulars   | 0 / 50 / Mai. 2020 | 2022                              |
|   | Amount ( In Rs.)   | Amount ( In Rs.)                  |
|   |                    |                                   |
| Closing Stock                                       | 1,237.37           | 587.20                            |
|   |                    |                                   |
| Opening Stock                                       | 587.20             | 601.17                            |
| NET DECREASE/(INCREASE)                             | (650,17)           | 13.96                             |
| NET DECKEASE (INCKEASE)                             | (030.17)           | 13.70                             |
|   |                    |                                   |
| Note 27: DIRECT EXPENSES                            |                    | Rs in Lakhs                       |
|   | For the Year ended | For the Year                      |
| Particulars   | 31st Mar 2023      | ended 31st Mar<br>2022            |
|   | Amount (In Bs.)    | Amount (In Rs.)                   |
|   | Amount ( In Rs.)   | Alliount ( in Ks.)                |
| COMMISSION AND INCENTIVES                           | 9,093.90           | 6,867.08                          |
| Forex Agents -AD II                                 | 8,315.95           | 6,261.25                          |
| Forex Agents - AD I Referral                        | 582.30             | 378.20                            |
| Travel agent  | 1.38               | 2.11                              |
| Commission DMT & Indo Nepal                         | 193.42             | 225.52                            |
| Commission on Sale of Flat                          | 0.85               | -                                 |
| Total   | 9,093.90           | 6,867.08                          |
| Total   | 7,073.70           | 0,007.00                          |
|   |                    |                                   |
| Note 28: OFFICE & ADMINISTRATIVE EXPENSES           |                    | Rs in Lakhs                       |
|   | For the Year ended | For the Year                      |
| Particulars   | 31st Mar 2023      | ended 31st Mar<br>2022            |
|   | Amount ( In Rs.)   | Amount (In Rs.)                   |
|   | yaneane ( iii ibi) | 7 mount ( m noi)                  |
| Bad Debts and Balances Written Off                  | -                  | 4.26                              |
| Brokerage   | 3.00               | -                                 |
| Communication Expenses                              | 61.68              | 32.23                             |
| Computer Expenses                                   | 102.49             | 75.54                             |
| Conference Expenses                                 | 21.06              | 0.14                              |
| Conveyance Expenses                                 | 144.74             | 103.88                            |
| Generator Running Expenses Insurance                | 0.75               | 0.83<br>81.81                     |
| Legal, Professional & Outsourcing                   | 424.23             | 236.06                            |
| Statutory Audit Fees                                | 2.37               | 2.24                              |
| Tax Audit Fees                                      | 0.50               | 0.68                              |
| Postage & Telegram                                  | 13.60              | 9.93                              |
| Power and Water Expenses                            | 93.95              | 64.93                             |
| Printing and stationery                             | 62.76              | 68.63                             |
| Rates and taxes                                     | 59.48              | 13.83                             |
|   | 617.83             | 422.89                            |
| Rent  |                    |                                   |
| Rent Repairs and maintenance                        | 389.03             | 208.13                            |
|   |                    |                                   |
| Repairs and maintenance                             | 389.03             | 208.13<br>7.50<br>249.60<br>36.21 |

| Vehicle Running & Maintenances  | 28.09              | 19.92                  |
|---|--------------------|------------------------|
| Portfolio Management Services   | 1.82               | 2.00                   |
| Preliminary Expense   | -                  | 1.77                   |
| Provision for Impairment of Loan Asset  | 58.99              | 38.69                  |
| Cashfree Chargeback/Dispute Lost  | 5.97               |                        |
| Office Expenses   | 2.31               | 2.52                   |
| Total   | 2,640.66           | 1,684,21               |
|   |                    |                        |
|   | For the Year ended | For the Year           |
| Payments to the auditor as  | 31st Mar 2023      | ended 31st Mar<br>2022 |
| Statutory Audit Fees  | 2.37               | 2.24                   |
| Tax Audit Fees  | 0.50               | 0.68                   |
| Certification Charges   |                    | 1.30                   |
| Total   | 2.87               | 4.22                   |
|   |                    |                        |
| Note 29: EMPLOYEE BENEFIT EXPENSES  |                    | Rs in Lakhs            |
|   | For the Year ended | For the Year           |
| Particulars   | 31st Mar 2023      | ended 31st Mar         |
| Tar cicatars  |                    | 2022                   |
|   | Amount ( In Rs.)   | Amount ( In Rs.)       |
| Salaries & Benefits   | 3,928.80           | 2,794.22               |
| Salaries & Allowances   | 3,749.92           | 2,648.18               |
| Bonus   | 118.69             | 104.19                 |
| Leave Encashment  | 60.19              | 41.85                  |
| Contributions to:   |                    |                        |
| (i) Provident Fund  | 155.38             | 116.67                 |
| (ii) ESI  | 18.89              | 17.89                  |
| (iii) NPS   | 1.65               | 1.54                   |
| Gratuity  | 64.08              | 48.04                  |
| Staff Recruitment Expenses  | -                  | 0.01                   |
| Staff welfare expenses  | 132.36             | 91.02                  |
| Total   | 4,301.16           | 3,069,40               |
| Total   | 4,301.10           | 3,069.40               |
| Note 30: FINANCE COSTS  |                    | Rs in Lakhs            |
|   | For the Year ended | For the Year           |
|   | 31st Mar 2023      | ended 31st Mar         |
| Particulars   |                    | 2022                   |
|   | Amount ( In Rs.)   | Amount (In Rs.)        |
|   |                    |                        |
| Interest Expenses:  | 22 / 22            | F50.04                 |
| Interest on Demand Loans  | 904.23             | 552.31                 |
| Interest on Term Loans  | 792.45             | 119.65                 |
| Interest on Car Loans  Other Interest (Interest on Ioan From directors & relatives) | 3.22               | 4.90                   |
| Other Interest (Interest on loan from directors & relatives)                        | 18.41              | 142.70                 |
| Notional Interest on Security Deposit   | 0.56               | 0.63                   |
| Other Finance Expenses: Bank Charges  | 294.72             | 204.00                 |
| Credit Card Charges   | 3.96               | 294.98<br>0.83         |
| Create Card Officiges   | 3.90               | 0.83                   |
| Total   | 2,017.53           | 1,116.00               |

| Note 31: SALES PROMOTION EXPENSES  |                                     | Rs in Lakhs                         |
|--|-------------------------------------|-------------------------------------|
| Particulars  | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
|  | Amount ( In Rs.)                    | Amount ( In Rs.)                    |
| Advertisement & Publicity  | 356.68                              | 167.92                              |
| Business Promotion   | 123.65                              | 71.62                               |
| Dustriess From Octob   | 123.03                              | 71.02                               |
| Total  | 480.33                              | 239.54                              |
| Note 32: CSR- CORPORATE SOCIAL RESPONSIBILITY  |                                     | Rs in Lakhs                         |
|  | For the Year ended                  | For the Year ended                  |
| Particulars  | 31st Mar 2023                       | 31st Mar 2022                       |
| , at the data.   | Amount ( In Rs.)                    | Amount ( In Rs.)                    |
| A) Amount Spent During the year  | Amount Paid                         | Amount Paid                         |
|  |                                     |                                     |
| Animal Welfare   | 20.00                               | -                                   |
| Promoting Healthcare   | 19.19                               | 20.52                               |
| Eradicating hunger   | 20.71                               | 12.63                               |
| Employment enhancing Vocation skills   | 0.76                                | 0.76                                |
| Promoting education  | 19.10                               | 6.95                                |
| Setting up of old age home and Day care centre   | 10.91                               | 26.00                               |
| Administrative overheads(including Salary of one employee dedicated for CSR activities)  | 0.19                                | 1.36                                |
| B) AMOUNT YET TO BE PAID   | NIL                                 | NIL                                 |
| Total  | 90.86                               | 68.21                               |
|  |                                     |                                     |
| Note 33: OTHER EXPENSES  |                                     | Rs in Lakhs                         |
|  | For the Year ended                  | For the Year ended                  |
| Double of the second of the se | 31st Mar 2023                       | 31st Mar 2022                       |
| Particulars  |                                     |                                     |
|  | Amount ( In Rs.)                    | Amount (In Rs.)                     |
| Donations  | 5.27                                | 0.40                                |
| Provision for Expected Credit Loss   | 5.27                                | 0.60                                |
| Gain/Loss on Exchange Rate Fluctuation   | 7.06                                | 3.08                                |
|  | 16.86                               | 0.40                                |
| Fees & Subscriptions   | 10.86                               | 9.40                                |
| Total  | 29.19                               | 13.07                               |

| Note 34: EXCEPTIONAL ITEMS                                     |   | Rs in Lakhs   |
|--|---|---|
| Particulars  | For the Year ended<br>31st Mar 2023<br>Amount ( In Rs.) | For the Year ended<br>31st Mar 2022<br>Amount ( In Rs.) |
| Loss on Cyber Fraud Case                                       | 8.54  |   |
| Provision for Share in liability towards loss in Joint Venture | -   | 64.23   |

During the Financial year ended March 31, 2023, Paul Merchants Limited has transferred its entire stake in Horizon Remit SDN. BHD., Malaysia, Joint Venture Company ("JV") to M/s Al Jadeed Investment International SPC, Sultanate of Oman ("the buyer").

As per the terms of the sale, the earlier shareholders of the JV including the company were to ensure that there was no outstanding debt on books of the JV on the date of transfer to the buyer. In accordance with such terms, company was obligated to contribute a total of USD 121200 towards its stake. As such, company had instructed the buyer to transfer company's share of sale proceeds of USD 34380 (Rs. 25,56,497/-) directly to the creditors of the JV while balance USD 86820 was to be discharged separately by the company.

Regarding balance USD 86820, the company has recognised an equivalent current liability of Rs. 71,80,014/- as of 31.03.2023 in Note 20. In the Wholly Owned subsidiary Company i.e. Paul Merchants Finance Private Limited ("PMFPL"), some customers had fraudulently intruded into the servers of PMFPL and intercepted the communication between PMFPL's Mobile Application and Payment gateway, and in the process were able to top up their cards and wallets without actually transferring the amount to Payment gateway. This way, the fraudsters duped PMFPL to the tune of approximately Rs. 1.94 Crores. On the complaint of PMFPL, Police arrested 5 accused persons and PMFPL finally was able to recover a sum of Rs. 1.84 crores from them and balance amount of Rs. 8.54 Lakhs has been booked as extra ordinary loss in the books of PMFPL.

|  |                                     | Rs in Lakhs                         |
|--|-------------------------------------|-------------------------------------|
| Particulars  | For the Year ended<br>31st Mar 2023 | For the Year ended<br>31st Mar 2022 |
|  | Amount ( In Rs.)                    | Amount ( In Rs.)                    |
|  |                                     |                                     |
| Remeasurement (Gain)Loss on defined benefit obligations        | 18.34                               | (10.74)                             |
| Income tax relating to above                                   | (4.62)                              | 2.70                                |
| Remeasurement Loss on defined benefit obligations (net of Tax) | 13.72                               | (8.04)                              |

### Note 35. MANAGERIAL REMUNERATION

During the year the company incurred an expense towards managerial remuneration as detailed below:

| Name of Director  | Designation  | For the Year ended 31st<br>Mar 2023<br>Rs. In Lacs | For the Year ended<br>31st Mar 2022<br>Rs. In Lacs |
|---|--|--|--|
| Mr. Sat Paul Bansal<br>Mr. Rajneesh Bansal<br>Mr. Dharam Pal Sharma | Chairman and Non<br>Executive Director<br>Managing Director<br>Whole Time Director<br>resigned w.e.f<br>10.08.2022 | 180.00<br>328.92<br>3.79                           | 0.00<br>263.57<br>10.31                            |
| Mr. Ritesh Vaid   | Designated Director  | 22.62  | 4.70   |
| Total   |  | 535.32   | 278.58   |

#### Note 36. CONTINGENT LIABILITY NOT PROVIDED FOR

| Particulars   | As at 31st Mar 2023<br>Rs. In Lacs | As at 31st Mar 2022<br>Rs. In Lacs |
|---|------------------------------------|------------------------------------|
| Claims against company not acknowledged as Debt   | 16.37                              | 10.55                              |
| Outstanding Bank Guarantees   | 40.43                              | 20.00                              |
| Service Tax Demand Notice pending Departmental Appeal with High Court (excl. Interest) including Penalty  | 670.84                             | 670.84                             |
| Corporate Guarantee in Respect of OD Limits taken by Paul Merchants<br>Finance Private Limited Company from Kotak Bank , ICICI Bank, State<br>Bank of India, AU Small Finance Bank and IDBI | 32,840.00                          | 18,490.00                          |
| Income Tax Demand Notice pending before AO for rectification  | -                                  | 1.14                               |
| Income Tax Demand Notice pending for AY 2020-21   | -                                  | 99.25                              |
| Demand by Enforcement Directorate   | 565.20                             | 540.00                             |
| Liability under Payment and Settlment Act, 2007 for Paul Merchants<br>Finance P Ltd   | 30.50                              | -                                  |
| Total   | 34,163.34                          | 19,831.78                          |

#### Note 37. Joint Venture/LLP

| (Rs | In | l acs) |
|-----|----|--------|

| Particulars                           | As at 31st Mar 2023 | As at 31 Mar 2022 |
|---------------------------------------|---------------------|-------------------|
| Interest in JV (%)                    | 0.00%               | 19.42%            |
| Investment in JV                      |                     | 304.72            |
| Less: Impairment Loss                 | -                   | (304.72)          |
| Value of Capitalized Investment in JV | -                   | - 1               |
| Proportional Interest in              |                     |                   |
| - Assets                              | -                   | 40.31             |
| - Liabilities                         | -                   | 181.78            |
| Share of Income/(Loss) from JV        | -                   | (64.23)           |
| Expenditure Incurred                  | -                   | -                 |

During the Financial year ended March 31, 2023, the Company has transferred its entire stake in Horizon Remit SDN. BHD., Malaysia, Joint Venture Company ("JV") to M/s Al Jadeed Investment International SPC, Sultanate of Oman ("the buyer").

As per the terms of the sale, the earlier shareholders of the JV including the company were to ensure that there was no outstanding debt on books of the JV on the date of transfer to the buyer. In accordance with such terms, company was obligated to contribute a total of USD 121200 towards its stake. As such, company had instructed the buyer to transfer company's share of sale proceeds of USD 34380 (Rs. 25,56,497/-) directly to the creditors of the JV while balance USD 86820 was to be discharged separately by the company. The company had sought approval of the RBI for both such netting off to the extent of USD 34380 and outward remittance of balance USD 86280, however RBI had not acceded to Company's request vide communication dated 01.09.2022. Regarding the netting off of USD 34380, company has explained that payment outside India for discharge of debt is covered within the definition of repatriation as per Foreign Exchange Management (Realisation, Repatriation & Surrender of Foreign Exchange) Regulations, 2015 and therefore it shall again make application to seek approval of RBI.

Regarding balance USD 86820, the company has recognised an equivalent current liability of Rs. 71,80,014/- as of 31.03.2023 in Note 20.

Paul Innovations LLP - Paul Innovations LLP has been considered to be Joint Venture within the meaning of the IND AS till 07.09.2022 as the Company has withdrawn its entire stake in the said Joint Venture with effect from the said date. The Company was one of the partner in Paul Innovations LLP holiding 50% share in which other partner is Espranza Innovations Private Limited.

Note 38. Earnings per Share

| Particulars   | As at 31st Mar 2023 | As at 31st Mar 2022 |  |
|---|---------------------|---------------------|--|
|   | Rs. In Lacs         | Rs, In Lacs         |  |
| Earnings per Share- Continuing Operations                   |                     |                     |  |
| Net Profit for the Year (Rs. )                              | 4,401.17            | 4,017.13            |  |
| Number of Equity Shares (Nos. )                             | 10.28               | 10.28               |  |
| Basic & Diluted EPS (Rs per Share)                          | 428.13              | 390.77              |  |
| Earnings per Share - Discontinued Operations                |                     |                     |  |
| Net Profit for the Year (Rs. )                              | -                   | -                   |  |
| Number of Equity Shares (Nos. )                             | 10.28               | 10.28               |  |
| Basic & Diluted EPS (Rs per Share)                          | -                   | -                   |  |
| Earnings per Share - Continuing and Discontinued Operations |                     |                     |  |
| Net Profit for the Year (Rs. )                              | 4,401.17            | 4,017.13            |  |
| Number of Equity Shares (Nos. )                             | 10.28               | 10.28               |  |
| Basic & Diluted EPS (Rs per Share )                         | 428.13              | 390.77              |  |

# Note 39. Related Party Disclosures

(Disclosure as per Ind AS 24)

## A. List of Related Parties

| Name of Related Party   | Relationship   |
|---|--|
| Sandara Barrel  | Deletine of Director   |
| Sandeep Bansal  | Relative of Director   |
| Rajneesh Bansal   | Managing Director  |
| Dharam Pal Sharma   | Whole Time Director & Designated Director resigned w.e.f 10.08.2022                              |
| Ritesh Vaid   | Designated Whole Time Director   |
| Nita Bansal   | Relative of Director   |
| Rajesh Garg   | Key Management Personnel- CFO  |
| Hardam Singh  | Key Management Personnel- CS   |
| Mr. Gourav Kapoor   | Company Secretary of Paul Merchants Finance P ltd.   |
| Ms. Shikha Goyal  | Company Secretary of PML Realtors P ltd. W.e.f 04.07.2022  |
| Mrs. Aarti Markan -   | Chief Financial Officer of Paul Merchants Finance P ltd.   |
| Mr. Rajeev Kumar Rana   | Chief Financial Officer of PML Realtors P ltd. W.e.f 16.08.2022                                  |
| Sh. Shaibu Geevarghese Cherian  | Whole Time Director of Paul Merchants Finance P ltd.   |
| Paul Merchants Finance Private Limited  | Wholly Owned Subsidiary  |
| Sat Paul Bansal   | Chairman and Non Executive Director  |
| Aastha Bansal   | Relative of Director   |
| Niraa Talent  | Firm in which relative of director is partner  |
| Bright Cove Goods   | Firm in which relative of director is partner  |
| Bosna Digital Entertainment Private Limited   | Private Company in which relative of directors are directors and shareholders                    |
| Nikka Mal Babu Ram  | Firm in which relative of director is partner  |
| PML Realtors Private Limited  | Wholly Owned Subsidiary  |
| Horizon Remit SDN BHD, Malaysia   | Joint Venture Company  |
| Paul E-commerce Private Limited   | Private company in which directors of the company are Directors.                                 |
| Divya Broadcasting Network Private Limited  | Private Limited Company in which relatives of Directors are Directors and Shareholders           |
| 9X Media Private Limited  | Private Limited Company in which relative of Director is Director                                |
| Surinder Bansal   | Relative of Director   |
| Paul Innovations LLP  | LLP in which company was designated partner till 07.09.2022                                      |
| Paul Overseas Private Limited   | Private Company owned or significantly influenced by Key Management Personnel or their relatives |
| Paul Excursions Private Limited   | Private Company owned or significantly influenced by Key Management Personnel or their relatives |
| PML Holidays Private Limited  | Private Company owned or significantly influenced by Key Management Personnel or their relatives |
| Paul Merchants Jewels & Metals LLP  | LLP owned or significantly influenced by Key Management Personnel or Director or their relatives |
| Paul Distributors   | Proprietorship Firm owned or significantly influenced by Director or their relatives             |
| Infotechture Solutions Private Limited (formerly Paul<br>Instacred Private Limited) | Private company in which director of the company is Director and Shareholder.                    |
| Pitaara Talkies Private Limited   | Private Company owned or significantly influenced by Key Management Personnel or their relatives |
| Collective Media Ventures Pvt Ltd   | Private Company owned or significantly influenced by Key Management Personnel or their relatives |
| ADB 21 Media Private Limited  | Private Company owned or significantly influenced by Key Management Personnel or their relatives |
| Paul Fincare Private Limited  | Private Limited Company in which relatives of Directors are Directors and Shareholders           |

# B. Related Party Transactions in Ordinary Course of Business

For the Year ended 31st March 2023

(Rs. In Lakhs)

| b; Related Farty Transactions in Ordinary course of Business |   |                       |               | ( <u></u>  |  |  |
|--|---|-----------------------|---------------|--|--|--|
| Directors  | Key Management<br>Personnel   | Relative of Directors | Related Party | Total  |  |  |
| 649.85   |   |                       |               | 649.85   |  |  |
|  | 88.41   | 4.53                  | 7.76          | 100.70   |  |  |
| 27.91  |   |                       |               | 27.91  |  |  |
| -  | -   |                       |               | 3.99   |  |  |
| 9.37   |   | 138.36                | 94.36         | 242.08   |  |  |
| 393.50   |   |                       |               | 393.50   |  |  |
|  |   |                       | 4.97          | 4.97   |  |  |
| 6.29   |   |                       |               | 6.29   |  |  |
| 5.47   |   |                       |               | 5.47   |  |  |
| 0.25   |   |                       |               | 0.25   |  |  |
| 194.00   |   |                       |               | 194.00   |  |  |
| 256.70   |   |                       |               | 256.70   |  |  |
| 22.00  |   |                       |               | 22.00  |  |  |
|  |   | 30.00                 |               | 30.00  |  |  |
|  |   |                       | 0.38          | 0.38   |  |  |
|  |   | 6.01                  |               | 6.01   |  |  |
|  |   |                       | 15.00         | 15.00  |  |  |
|  |   | 153.50                |               | 153.50   |  |  |
|  |   |                       | 800.00        | 800.00   |  |  |
|  |   |                       | 15.62         | 15.62  |  |  |
| 0.90   |   |                       |               | 0.90   |  |  |
| 13.16  |   |                       |               | 13.16  |  |  |
|  | 9.37<br>393.50<br>6.29<br>5.47<br>0.25<br>194.00<br>256.70<br>22.00 | Name                  | Name          | Directors   Key Management Personnel   Relative of Directors   Related Party |  |  |

There are no transactions with related parties, which are not in ordinary course of business or not at arm's length.

Please refer to Note 1,6 & 37 for details on Securities/Assets pledged and Corporate Guarantee given for Sanction of Limits in Paul Merchants Finance Private Limited from Kotak Mahindra Bank Limited,ICICI Bank Limited,State Bank of India, AU Small Finance Bank, IDBI, Tata Capital Ltd., Capital Small Finance Bank,Uttkarsh Small Finance Bank, Cholamandalam Investment & Finance Co, Bajaj Finance Limited and Indian Overseas Bank

C. Related Party Transactions in Ordinary Course of Business for the Previous Year ended 31st March 2022 (Rs. In Lakhs)

| Nature of Transaction                               | Directors | Key Management<br>Personnel | Relative of Directors | Related Party | Total    |
|---|-----------|-----------------------------|-----------------------|---------------|----------|
|   |           |                             |                       |               |          |
| Managerial Remuneration - Whole Time Directors      | 458.58    |                             |                       |               | 458.58   |
| Remuneration - KMPs*                                |           | 113.04                      |                       | 13.00         | 126.04   |
| Rent Paid for Premises                              | 15.84     |                             |                       |               | 15.84    |
| Rent Received                                       | -         | -                           |                       | 3.33          | 3.33     |
| Investment in Paul Innovations LLP                  |           |                             |                       | 40.40         | 40.40    |
| Sale of Goods/Services                              | 0.04      |                             | 2.63                  | 28.33         | 31.01    |
| Additional Borrowing from Related Party             |           |                             |                       | 3,121.95      | 3,121.95 |
| Repayment of borrowing to Related party             |           |                             |                       | 3,447.70      | 3,447.70 |
| Interest paid on loan                               |           |                             |                       | 120.63        | 120.63   |
| Purchase of goods & services                        |           |                             |                       | 12.85         | 12.85    |
| Additional Borrowing from director                  | 396.75    |                             |                       |               | 396.75   |
| Interest Exp on borrowing from director             | 2.68      |                             |                       |               | 2.68     |
| Advance repaid to Director                          | 202.75    |                             |                       |               | 202.75   |
| Additional Borrowing from relative of director      |           |                             | 1,566.00              |               | 1,566.00 |
| Repayment of Borrowings to relative of director     |           |                             | 1,990.00              |               | 1,990.00 |
| Interest Exp on borrowing from relative of director |           |                             | 80.25                 |               | 80.25    |

## Note 40, Deferred Tax

(As per IND AS 12 Income taxes) (Rs. In Lakhs)

| Deferred Tax Assets on Account of Timing Differences | As at 01.04.2022 | Arising During the<br>Year | As at 31.03.2023 |
|--|------------------|----------------------------|------------------|
| Depreciation   | 99.26            | (10.72)                    | 88.54            |
| Provision for Gratuity                               | 59.88            | 15.58                      | 75.45            |
| Provision for Bonus                                  | 9.11             | 18.21                      | 27.32            |
| Provision for Leave encashment                       | -                | -                          | -                |
| Unrealized Loss on Investments                       | -                | 3.15                       | 3.15             |
| Impairment Loss                                      | 84.42            | -                          | 84.42            |
| IndAS Adjustment                                     | 4.91             | (32.03)                    | (27.12)          |
| Deferred Tax Liability                               |                  |                            |                  |
| Unrealized Gain on Investments                       | (36.81)          | 36.81                      | -                |
| Net Deferred Tax Asset                               | 220.76           | 31.00                      | 251.76           |

# Note 41. Segment Reporting

As per IND AS-108 on Segment Reporting, segment Information is provided below:

(Amount Rs in Lakhs)

|        |  | (Amount Rs in La   |                    |  |  |  |
|--------|--|--------------------|--------------------|--|--|--|
| Sr. No | PARTICULARS  | For the Year ended | For the Year ended |  |  |  |
|        |  | 31st Mar 2023      | 31st March 2022    |  |  |  |
| 1      | Segment Revenue  |                    |                    |  |  |  |
| (a)    | Forex  | 689,278.35         | 527,827.88         |  |  |  |
| (b)    | Travel   | 640.28             | 195.17             |  |  |  |
| (c)    | Others   | 11,171.26          | 8,479.76           |  |  |  |
|        | Total  | 701,089.89         | 536,502.81         |  |  |  |
|        | Less: Inter Segment Revenue  | ,                  | ,                  |  |  |  |
| (a)    | Forex  | 0.00               | 0.00               |  |  |  |
| (b)    | Travel   | 0.00               | 0.00               |  |  |  |
| (c)    | Others   | 0.00               | 0.00               |  |  |  |
|        | Net sales/Income From Operations   | 701,089.89         | 536,502.81         |  |  |  |
| 2      | Segment Results (Profit)(+)/ Loss (-) before tax and interest from Each segment) | ŕ                  | ŕ                  |  |  |  |
| (a)    | Forex  | 1,541.18           | 1,071.74           |  |  |  |
| (c)    | Travel   | 48.33              | 6.19               |  |  |  |
| (d)    | Others   | 6,397.36           |                    |  |  |  |
| ( )    | Total  | 7,986.87           | 6,399.09           |  |  |  |
|        | Less:  | ,,,,,,,,,          | -,                 |  |  |  |
| i)     | Interest   | 2,017.53           | 1,116.00           |  |  |  |
| ii)    | Other Un-allocable Expenditure net off   | 197.79             | 260.70             |  |  |  |
| iii)   | Un-allocable income  | 190.65             | 371.29             |  |  |  |
|        | Total Profit Before Tax  | 5,962.21           | 5,393.68           |  |  |  |
|        | Segment - International Money Transfer (Discontinued)                            | ,, ,               | 259.75             |  |  |  |
|        | Total Profit Before Tax (Continuing and Discontinued                             |                    |                    |  |  |  |
|        | Operations)  | 5,962.21           | 5,653.43           |  |  |  |
|        | ,  |                    |                    |  |  |  |
| 3      | Segment Assets   |                    |                    |  |  |  |
| (a)    | Segment - Forex  | 2,772.02           | 2,466.13           |  |  |  |
| (b)    | Segment - Travel   | 506.15             | 144.50             |  |  |  |
| (c)    | Segment - Others   | 70,988.32          | 47,772.32          |  |  |  |
| (d)    | Unallocated Assets   | 14,719.87          | 14,526.12          |  |  |  |
|        | Total  | 88,986.36          | 64,909.08          |  |  |  |
|        |  |                    |                    |  |  |  |
| 4      | Segment Liabilites   |                    |                    |  |  |  |
| (a)    | Segment - Forex  | 2,464.46           | 2,291.22           |  |  |  |
| (b)    | Segment - Travel   | 136.09             | 64.07              |  |  |  |
| (c)    | Segment - Others   | 0.00               | 0.00               |  |  |  |
| (d)    | Unallocated Liabilties   | 35,309.23          | 15,864.65          |  |  |  |
|        | Total  | 37,909.78          | 18,219.94          |  |  |  |
|        |  |                    |                    |  |  |  |
| 5      | Capital Employed   |                    |                    |  |  |  |
| (a)    | Forex  | 307.56             | 174.92             |  |  |  |
| (b)    | Travel   | 370.06             | 80.43              |  |  |  |
| (c)    | Others   | 70,988.32          | 47,772.32          |  |  |  |
| (d)    | Unallocated Assets   | 14,719.87          | 14,526.12          |  |  |  |
| (e)    | Unallocated Liabilities  | 35,309.23          | 15,864.65          |  |  |  |
|        |  | , i                | ,                  |  |  |  |
|        | Total  | 51,076.58          | 46,689.14          |  |  |  |

Note 42. Additional information pursuant to para 2 of general instructions for the preparation of Consolidated Financial Statements

# Amount (Rs in Lacs)

| Name of the Company                       | Net Assets, i.e., to<br>total lia        |                        | Share in p                                   | Share in profit or loss Share in comprehensive income Share in Total comprehensive |   | Share in comprehensive income Share in Total co |   | nprehensive Income     |
|---|--|------------------------|--|--|---|---|---|------------------------|
|   | as %age of<br>consolidated net<br>assets | Amount<br>(Rs in Lacs) | as %age of<br>consolidated<br>profit or loss | Amount<br>(Rs in Lacs)   | as %age of<br>consolidated other<br>comprehensive<br>income | Amount  | as %age of<br>consolidated total<br>comprehensive<br>income | Amount<br>(Rs in Lacs) |
| Paul Merchant Limited                     | 67%                                      | 45,034.77              | 57%  | 2,598.40   | 129%  | (17.76)   | 57%   | 2,580.64               |
| Subsidiary Companies:                     |  | -                      |  | -  |   |   |   |                        |
| Paul Merchants Finance<br>Private Limited | 29%                                      | 19,938.18              | 42%  | 1,894.45   | -29%  | 4.04  | 43%   | 1,898.49               |
| PML Realtors Private<br>Limited           | 4%                                       | 2,679.90               | 1%   | 46.45  | 0%  | -   | 1%  | 46.45                  |
| Joint Venture (Investment                 | as per Equity Method                     | ):                     |  |  |   |   |   |                        |
| M/s Horizon Remit BHD.<br>SDN. , Malaysia | 0%                                       | -                      |  | -  |   | -   |   | -                      |
| Paul Tech Park LLP                        | 0%                                       |                        | 0%   |  |   |   | 0%  | -                      |
| Paul Innovations LLP                      | 0%                                       |                        | 0%   | 1.44   |   |   | 0%  | 1.44                   |
| Sub Total                                 | 100%                                     | 67,652.85              | 100%   | 4,540.74   | 100%  | (13.72)   | 100%  | 4,527.02               |
| Adjustments arising out of consolidation  |  | (16,576.27)            |  | (139.58)   |   |   |   | (139.58)               |
| TOTAL                                     |  | 51,076.58              |  | 4,401.17   |   | (13.72)   |   | 4,387.44               |

Note 43. Financial Ratios

| Particulars                          | As at 31st March<br>2023 | As at 31st March<br>2022 | % Change during the year | Numerator                                       | Denominator                            | Reasons for change  |
|--------------------------------------|--------------------------|--------------------------|--------------------------|---|--|---|
| (a) Current Ratio                    | 2.96                     | 3.24                     | -8.81                    | Current Assets                                  | Current<br>Liabilities                 |   |
| (b) Debt - Equity Ratio              | 60.14%                   | 28.20%                   | 113.26                   | Borrowings                                      | Equity                                 | Borrowings increased at year end  |
| (c ) Debt Service Coverage Ratio     | 3.73                     | 6.09                     |                          | Profit After tax,<br>depreciation &<br>interest |  | Interest cost increased<br>due to new borrowings<br>added during the year |
| (d) Return on Equity Ratio           | 8.62%                    | 8.60%                    | 0.15                     | Profit after tax                                | Equity                                 |   |
| (e ) Inventory turnover Ratio        | 87.15                    | 92.62                    | -5.90                    | Purchases                                       | Average<br>Inventory                   |   |
| (f) Trade Receivables turnover Ratio | 6.71                     | 12.09                    |                          |   |  | Credit sales decreased<br>as compared to<br>previous year                 |
| (g) Trade payables turnover Ratio    | 3.95                     | 0.65                     |                          | Credit purchase<br>during the year              | Average Trade<br>Payable               | Credit purchase<br>increased as compared<br>to previous year              |
| (h) Net Capital turnover ratio       | 12.93                    | 13.33                    |                          | Revenue from operations                         | Working Capital<br>(CA-CL)             |   |
| (i) Net profit Ratio                 | 0.63%                    | 0.75%                    | -16.17                   | Profit after tax                                | Total Income                           |   |
| (j) Return on Capital employed       | 9.41%                    | 10.50%                   | -10.36                   | EBIT  | Capital Employed                       |   |
| (k) Return on investment             | 3.69%                    | 6.70%                    | -44.96                   | Interest & dividend income from investments     | Current & Non<br>current<br>investment | Interest & Dividend income decreased compared to previous year            |

#### Note 44. Other Notes

- a Balance under Sundry Debtors, Sundry Creditors, Loans & Advances and Other Receivable and Payables are subject to confirmation and reconciliation.
- The previous Year figures have been regrouped/re-classified/re-stated wherever necessary to conform with the current presentation.
- c Notes form integral part of Accounts for the year ending 31st March 2023
  - The company has availed finance facilities from banks and other financial institutions against security of current assets and the quarterly statements submitted to bank in respect of the same are in agreement with the books of accounts. Further all banking facilities obtained by the company during the year have been utilised for the specified purposes only. All
- d charges in respect of the finance facilities have also been duly registered with the Registrar of Companies within specified time under the Companies Act 2013.
- The company confirms that title deeds of all immovable properties accounted in the financial statements are held in name of the company. No proceedings are pending against the Company for holding any Benami property under the Benami Property (Prohibition) Act ,1988 (45 of 1988) and the rules made thereunder.
- The company has not been declared willful defaulter by any bank or financial institution or government or any government authority.
- $_{
  m g}$  The company does not have any transaction with the Strike Off Companies in the Financial Year.
- h No registration or satisfaction of charges are pending to be filed with ROC.
- There are no undisclosed income /transactions which has been surrendered during the year as per income tax act, 1961
- i The company has not traded or invested in crypto currency or virtual currency during the financial year.
- There is no scheme of Amalgamation/Merger is approved by Court/NCLT, as no such case for Amalgamation/Merger related to company is pending before any Court/NCLT.
- Additional information pursuant to Schedule III Division II part I & II of the Companies Act. 2013 other than stated above is either NIL or Not Applicable.

PLACE: CHANDIGARH Dated: 23.05.2023

# AUDITOR'S REPORT: As per our Separate Report of the Even Date

#### For & on Behalf of Board of Directors

SD/-RITESH VAID Whole Time Director DIN- 09433856 H. No. 3274/1, Sec 40D, Chandigarh

SD/-HARDAM SINGH Company Secretary FCS-5046 H. No. 12D, Angel Appt.

Zirakpur

SD/-RAJESH GARG Chief Financial Officer FCA-096484 H. No. 472, Mamta Enclave Dhakoli, NAC, Zirakpur

SD/-

**Managing Director** 

Sec 8, Chandigarh

DIN-00077230

H. No. 749.

**RAJNEESH BANSAL** 

AUDITOR'S REPORT:
As per our Separate Report of the Even Date

For RAJIV GOEL AND ASSOCIATES CHARTERED ACCOUNTANTS (FRN – 011106N)

SD/-CA. ROHIT GOEL Partner (M. No. 091756) UDIN 23091756BGZDEC1293

