



GRAPHITE INDIA LIMITED

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GIL: SEC/SM/25-26/7

14th May, 2025

Bombay Stock Exchange Limited
The Corporate
Relationship Department
1st Floor, New Trading Ring,
Rotunda Bldg., P.J.Towers,
Dalal Street,
Mumbai 400 001.

Scrip Code – 509488

The Manager
Listing Department
National Stock Exchange
Exchange Plaza, 5th Floor,
Plot No-C/1, G Block,
Bandra-Kurla Complex,
Bandra (E)
Mumbai 400 051
Symbol - GRAPHITE

Re : Earnings Presentation – Results for year ended 31st March 2025

Dear Sir,

Earning Presentation in connection with the Company's Audited Financial results (Standalone and Consolidated) for the year ended 31st March, 2025 is enclosed for your information and records.

Thanking you,

Yours faithfully,
For Graphite India Limited

Sanjeev Marda
Company Secretary

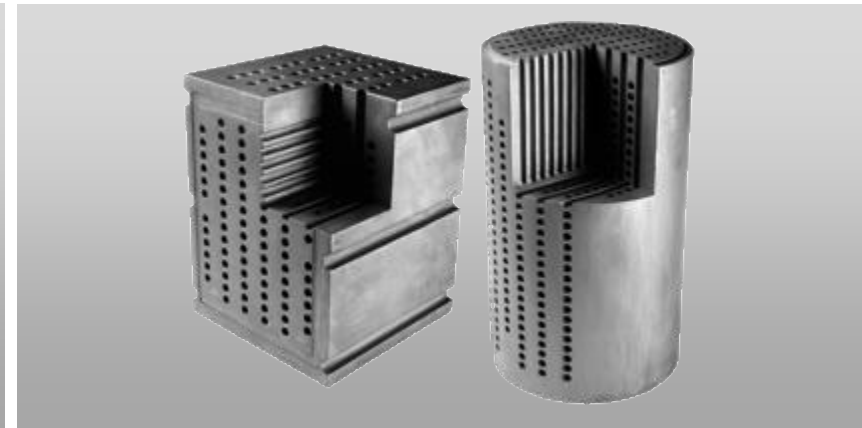
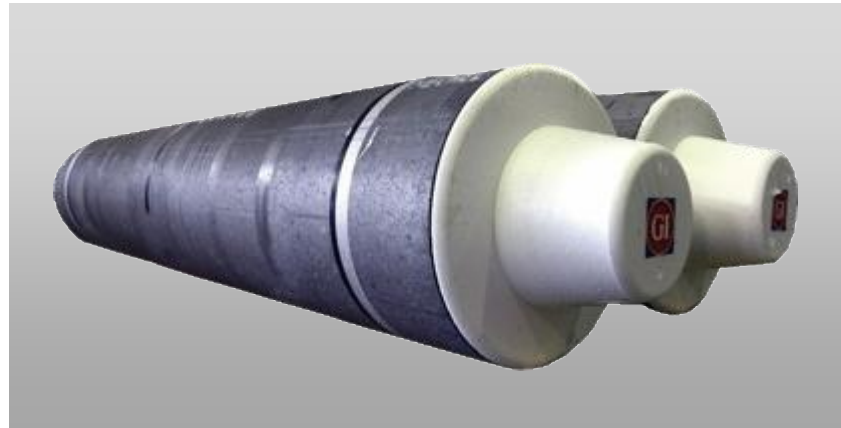
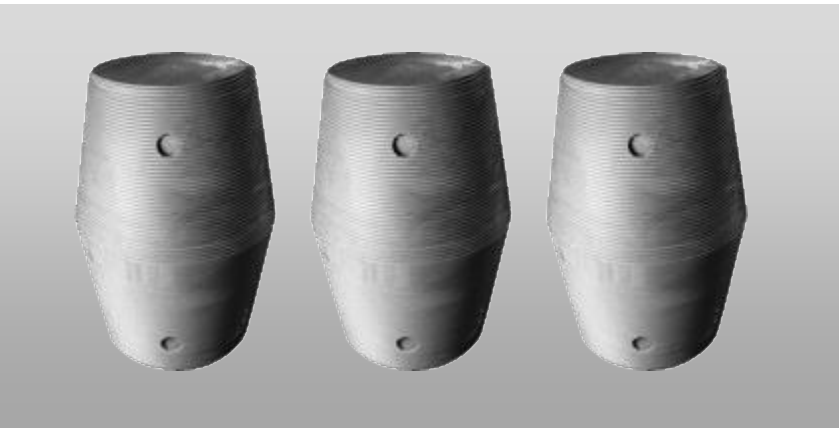
Encl.: As above.



Graphite India Limited

NSE: GRAPHITE, BSE: 509488

Q4 and FY2025 Earnings Presentation May 14, 2025



Discussion Agenda



Graphite India Limited

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Q4 and Full Year FY2025 Consolidated Financial Performance

FY2025 Profit and Loss

- Net Sales of Rs. 2,560 Crores, a decline of 13.2% y-o-y
- EBITDA* of Rs. 692 Crores
- Net Profit of Rs. 458 Crores
- EPS of Rs. 23.65 per share

Balance Sheet

- Gross Debt of Rs. 172 Crores
- Cash (Net of Gross Debt) of Rs. 4,005 Crores

Q4 FY2025 Profit and Loss

- Net Sales of Rs. 666 Crores, a decline of 7.5% y-o-y
- EBITDA* of Rs. 96 Crores
- Net Profit of Rs. 49 Crores
- EPS of Rs. 2.57 per share

Dividend

- Dividend announced of Rs. 11 per share for FY2025
- Dividend pay out ratio of 550% on the Face Value of Rs. 2.0

Notes:

1. *Due to the overall fall in the electrode prices, the Group, in accordance with the applicable Ind AS has recognized inventory on Net Realizable Value (NRV) basis to the extent applicable and has accordingly written down the carrying cost of inventory. The value of such write down (Balance Sheet position) is Rs. 113 Crores as at 31st March, 2025 and Rs. 328 Crores as at 31st March, 2024

Q4 and Full Year FY2025 Standalone Financial Performance

FY2025 Profit and Loss

- Net Sales of Rs. 2,420 Crores, a decline of 16.4% y-o-y
- EBITDA* of Rs. 656 Crores
- Net Profit of Rs. 452 Crores
- EPS of Rs. 23.15 per share

Q4 FY2025 Profit and Loss

- Net Sales of Rs. 645 Crores, a decline of 8.6% y-o-y
- EBITDA* of Rs. 104 Crores
- Net Profit of Rs. 62 Crores
- EPS of Rs. 3.18 per share

Balance Sheet

- Gross Debt of Rs. 85 Crores
- Cash (Net of Gross Debt) of Rs. 3,851 Crores

Notes:

1. *Due to the overall fall in the electrode prices, the Company, in accordance with the applicable Ind AS has recognized inventory on Net Realizable Value (NRV) basis to the extent applicable and has accordingly written down the carrying cost of inventory. The value of such write down (Balance Sheet position) is Rs. 110 Crores as at 31st March, 2025 and Rs. 298 Crores as at 31st March, 2024



K K Bangur
Chairman

“During FY2025, Graphite India delivered Consolidated Net Sales of Rs. 2,560 Cr, a decline of 13.2% compared to last year, due to lower realisations, despite higher volumes. The Company registered EBITDA of Rs. 692 Cr and a PAT of Rs. 458 Cr. The standalone capacity utilisation during the quarter was 81% as compared to 93% in Q4 FY24. With a well capitalised balance sheet, the Net Cash balance at the end of March 2025 was Rs. 4,005 Cr.

Global steel production during the quarter reflected a general slowdown across major economies, with overall output declining except in India. China's production dropped by 1.2% year-on-year, slightly less than an average global contraction of 1.5%. In sharp contrast, India registered a 7.5% year-on-year increase in steel production, highlighting the resilience of the country's economic growth. Indian steel consumption is expected to reach 300 million tonnes by 2030 as investments in construction, infrastructure, general engineering, automobile and other sectors continue with momentum. Recent tariff measures by the U.S. are expected to have limited impact on Indian steel producers, given their relatively low level of exports. Looking forward, the outlook for the global steel industry is cautiously optimistic, as it navigates the near term challenges related to demand, price volatility and international trade policies.

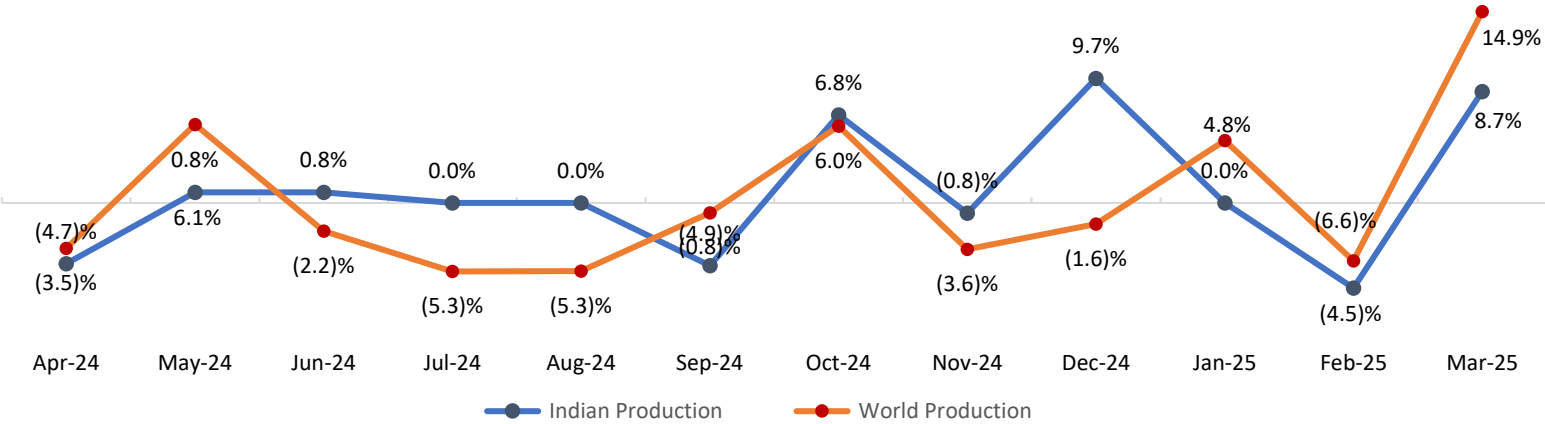
Graphite electrode prices remain under pressure, while raw material costs, particularly petroleum needle coke, have not declined in tandem, leading to an impact on operating margins. Given the Company's diversified export portfolio across multiple geographies, the impact of any U.S. tariffs on our financial performance is limited.

The outlook for graphite electrodes remains positive with the medium term move towards EAF-based production, which supports lower carbon emissions and greater operational flexibility. As of 2023, EAFs accounted for 28% of global steel production, with this projected to increase to 41% by 2030. In the U.S., the transition is more advanced with 68% of steel already produced through the EAF route, highlighting the growing move towards cleaner steelmaking technologies. In line with these global sustainability initiatives, approximately 100 million tonnes of new EAF capacity is expected to be added over the next 2 to 3 years. Graphite India's management team remains focused on staying close to its customer's technical requirements and maintaining lean operating practices. Going into the next financial year, sustainability is now a fully integrated part of the Graphite India strategy and its plans to continue to deliver stakeholder value.”

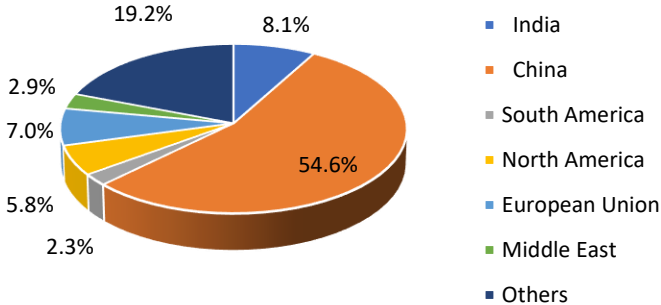


| Crude Steel Production (million MT) | Three Months Ended | | | | | Year Ended | | |
|--|--------------------|--------|-----------|--------|-----------|------------|---------|-----------|
| | Mar-25 | Mar-24 | Y-o-Y (%) | Dec-24 | Q-o-Q (%) | 2024 | 2023 | Y-o-Y (%) |
| Asia and Oceania | 343.2 | 345.9 | (0.8)% | 325.0 | 5.6% | 1,357.8 | 1,367.2 | (0.7)% |
| India | 40.1 | 37.3 | 7.5% | 38.5 | 4.2% | 149.6 | 140.2 | 6.7% |
| China | 253.6 | 256.6 | (1.2)% | 236.3 | 7.3% | 1,005.1 | 1,019.1 | (1.4)% |
| Others | 49.5 | 52.0 | (4.8)% | 50.2 | (1.4)% | 203.1 | 207.9 | (2.3)% |
| South America | 10.3 | 10.6 | (2.8)% | 10.3 | 0.0% | 41.9 | 41.5 | 1.0% |
| North America | 26.4 | 27.2 | (2.9)% | 26.1 | 1.1% | 105.9 | 109.6 | (3.4)% |
| European Union | 32.1 | 33.0 | (2.7)% | 31.6 | 1.6% | 129.5 | 126.3 | 2.5% |
| Middle East | 13.2 | 13.7 | (3.6)% | 14.7 | (10.2)% | 54.1 | 53.2 | 1.7% |
| Others | 36.9 | 38.7 | (4.7)% | 35.8 | 3.1% | 150.40 | 151.90 | (0.99)% |
| Total 69 Countries as per WSA | 462.1 | 469.1 | (1.5)% | 443.5 | 4.2% | 1,839.6 | 1,849.7 | (0.55)% |

M-o-M Growth (%)



2024 Regional Production



Note: Source: World Steel Association, the figures are estimates that may be revised with next month's production update. Above table represents a total of 64 Countries as per WSA which accounts for 98% of total world crude steel production

Q1 CY2025 Steel Production ⁽¹⁾

- As per the World Steel Association (WSA), global crude steel production was 462.1 million MT in Q1 CY2025, a decline of 1.5% y-o-y. Global crude steel production excluding China was 208.5, a decline of 1.9% on a y-o-y basis
- China's crude steel production in Q1 CY2025 was 253.6 million MT, a decline of 1.2% y-o-y
- India's crude steel production in Q1 CY2025 was 40.1 million MT, an increase of 7.5% y-o-y
- The EU produced 32.1 million MT of crude steel in Q1 CY2025, a decline of 2.7% y-o-y
- North America produced 26.4 million MT of crude steel in Q1 CY2025, a decline of 2.9% y-o-y
- Japan's crude steel production for Q1 CY2025 was 20.4 million MT, a decline of 5.1% y-o-y
- The Middle East produced 13.2 million MT of crude steel in Q1 CY2025, a decline of 3.6% y-o-y

Steel Industry Outlook ⁽²⁾

- The WSA released an update of the Short Range Outlook for 2025. It forecasts that steel demand grow by 1.2% to 1,772 million MT
- Steel demand in the developing world excluding China is projected to grow by 4.2% in 2025, driven by India's robust growth and a rebound in other major emerging economies
- India remains the strongest driver of steel demand growth since 2021, with an expected 8.0% increase over 2024-2025. This growth is largely driven by expanding infrastructure investments across steel consuming sectors
- Acceleration in global decarbonisation efforts in public infrastructure sector will support the global steel demand in the near term

Note:

1) Source: World Steel Association, the figures are estimates that may be revised with next month's production update. Above data represents a total of 64 Countries as per WSA which accounts for 98% of total world crude steel production

2) Source: [World Steel Association](#)

- The focus on substantial decarbonization measures in developing economies supports the growth of the Electric Arc Furnace (EAF) process compared with the Blast Furnace / Bessimer Oxygen Furnace (BF/BOF) process
- Governments around the world are also introducing stringent environmental regulations to reduce pollution. This will further support the growth of the EAF process and along with decarbonization, drive the future demand for graphite electrodes
- The use of the EAF process in the steel industry is not only important for sustainable steel production but is a more cost-effective manufacturing method
- India's national steel policy has identified a roadmap for reaching 300 million MT steel production capacity by 2030
- Currently, the construction and infrastructure sectors account for 68% of steel consumption in India
- In the Interim Budget of 2024, the Indian government highlighted the importance of developing infrastructure projects in railways, highways and power, including renewable energy, which are all steel intensive sectors

Consolidated Financial Performance



Graphite India Limited

| (Rs. Crore) | Q4 | | y-o-y | Q3 | q-o-q | Year Ended | | y-o-y | Comments |
|------------------------------|--------|--------|------------|--------|------------|------------|------------------|------------|--|
| | FY2025 | FY2024 | Growth (%) | FY2025 | Growth (%) | FY2025 | FY2024 | Growth (%) | |
| Net Sales | 666 | 720 | (7.5%) | 523 | 27.3% | 2,560 | 2,950 | (13.2%) | |
| Other Income | 57 | 72 | (20.8%) | 19 | nm | 438 | 304 | 44.1% | |
| Total Income | 723 | 792 | (8.7%) | 542 | 33.4% | 2,998 | 3,254 | (7.9%) | |
| EBITDA / (Loss)* | 96 | 62 | 54.8% | 11 | nm | 692 | 160 | nm | Y-o-Y and Q-o-Q volumes improved but Net Sales impacted by lower realisations |
| Margin (%) | 14.4% | 8.6% | | 2.1% | | 27.0% | 5.4% | | |
| Interest | 2 | 3 | (33.3%) | 2 | | 11 | 17 | (35.3%) | |
| Depreciation | 25 | 22 | 13.6% | 23 | 8.7% | 90 | 80 | 12.5% | Increase in treasury income due to favourable market conditions in FY2025 despite some decline in the current quarter on y-o-y basis |
| PBT before Exceptional Items | 69 | 37 | 86.5% | (14) | nm | 591 | 63 | nm | |
| Exceptional Items | - | - | - | - | - | - | 954 [#] | nm | |
| PBT after Exceptional Items | 69 | 37 | 86.5% | (14) | nm | 591 | 1,017 | (41.9%) | |
| Net Profit | 49 | 16 | nm | (21) | nm | 458 | 805 | (43.1%) | |
| Margin (%) | 7.4% | 2.2% | | (4.0)% | | 17.9% | 27.3% | | |
| Earnings Per Share | 2.57 | 0.80 | nm | (1.03) | nm | 23.65 | 41.36 | (42.8%) | |

Notes:

- *Due to the overall fall in the electrode prices, the Group, in accordance with the applicable Ind AS has recognized inventory on Net Realizable Value (NRV) basis to the extent applicable and has accordingly written down the carrying cost of inventory. The value of such write down (Balance Sheet position) is Rs. 113 Crores as at 31st March, 2025, Rs. 153 Crores as at 31st December, 2024 and Rs. 328 Crores as at 31st March, 2024
- #Includes a net gain of Rs. 954 Crores related to the sale of land in Bengaluru
- FY2024 EBITDA includes a write back of Rs. 43 Crores charged under Power and Fuel
- All margins calculated as a percentage of Net Sales (excluding Other Income)

Standalone Financial Performance



Graphite India Limited

| (Rs. Crore) | Q4 | | y-o-y | Q3 | q-o-q | Year Ended | | y-o-y | Comments |
|------------------------------|--------|--------|------------|--------|------------|------------|------------------|------------|---|
| | FY2025 | FY2024 | Growth (%) | FY2025 | Growth (%) | FY2025 | FY2024 | Growth (%) | |
| Net Sales | 645 | 706 | (8.6%) | 517 | 24.8% | 2,420 | 2,894 | (16.4%) | Y-o-Y and Q-o-Q volumes improved but Net Sales impacted by lower realisations Increase in treasury income due to favourable market conditions in FY2025 despite some decline in the current quarter on y-o-y basis |
| Other Income | 54 | 73 | (26.0%) | 15 | nm | 425 | 291 | 46.0% | |
| Total Income | 699 | 779 | (10.3%) | 532 | 31.4% | 2,845 | 3,185 | (10.7%) | |
| EBITDA / (Loss)* | 104 | 66 | 57.6% | 32 | nm | 656 | 207 | nm | |
| Margin (%) | 16.1% | 9.3% | | 6.2% | | 27.1% | 7.2% | | |
| Interest | 1 | 2 | (50.0%) | 1 | | 6 | 12 | (50.0%) | |
| Depreciation | 22 | 18 | 22.2% | 21 | 4.8% | 81 | 70 | 15.7% | |
| PBT before Exceptional Items | 81 | 46 | 76.1% | 10 | nm | 569 | 125 | nm | |
| Exceptional Item # | - | - | - | - | - | - | 954 [#] | nm | |
| PBT after Exceptional Items | 81 | 46 | 76.1% | 10 | nm | 569 | 1,079 | (47.0%) | |
| Net Profit | 62 | 34 | 82.4% | 3 | nm | 452 | 872 | (47.8%) | |
| Margin (%) | 9.6% | 4.8% | | 0.6% | | 18.7% | 30.1% | | |
| Earnings Per Share | 3.18 | 1.73 | 83.8% | 0.20 | nm | 23.15 | 44.62 | (47.8%) | |

Notes:

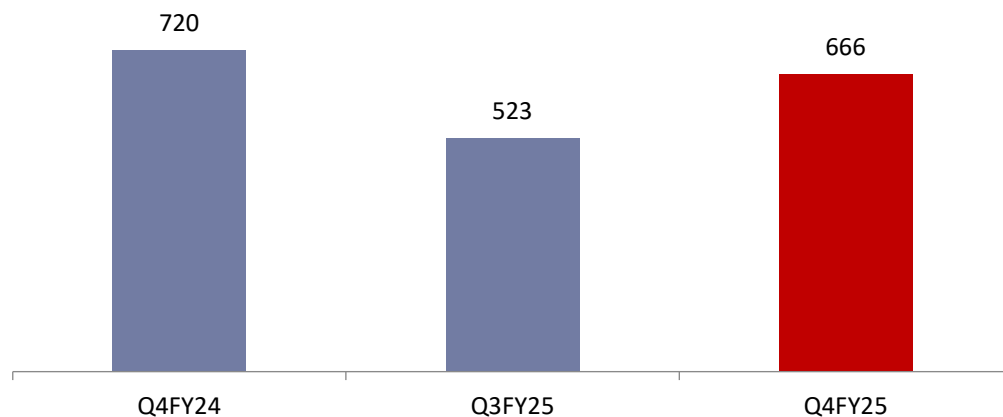
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#Includes a net gain of Rs. 954 Crores related to the sale of land in Bengaluru
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Quarter Performance Trends

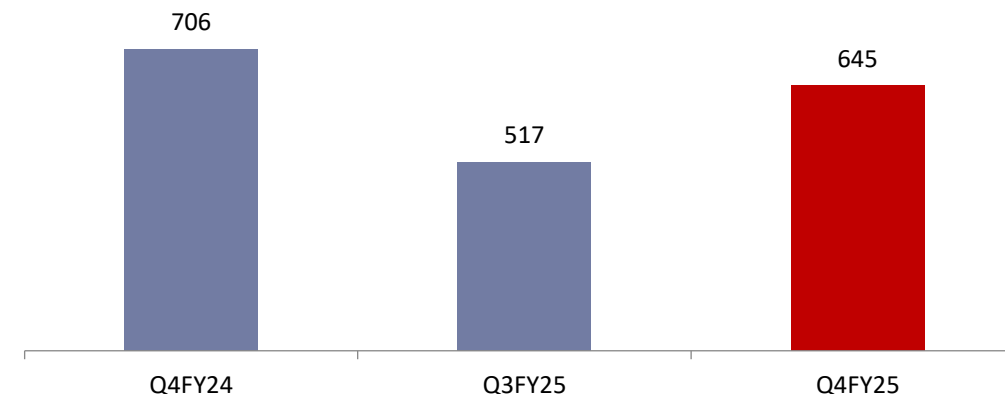


Graphite India Limited

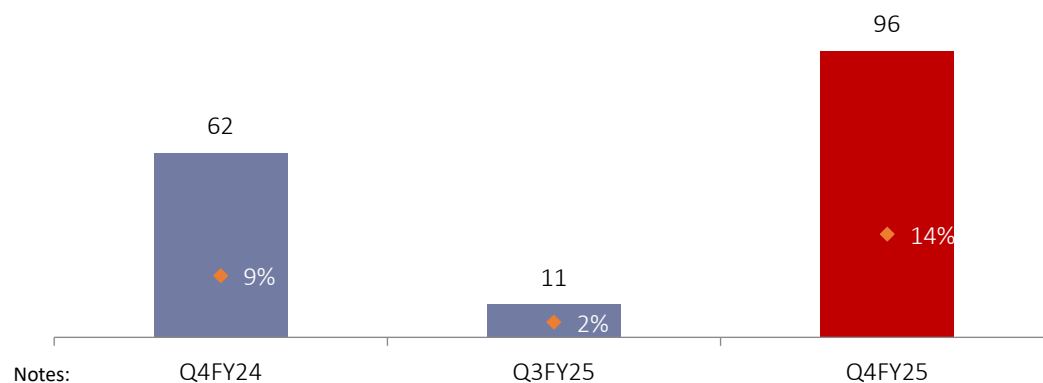
Consolidated Net Sales



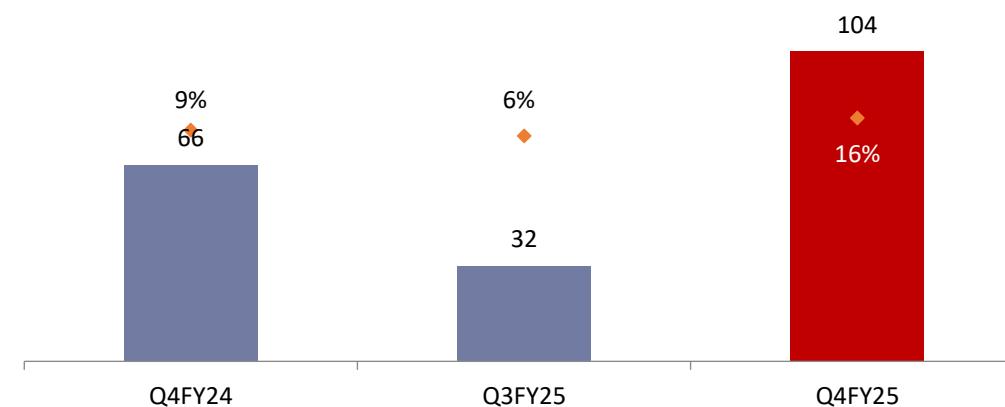
Standalone Net Sales



Consolidated Operating Profit / (Loss)



Standalone Operating Profit / (Loss)



Notes:

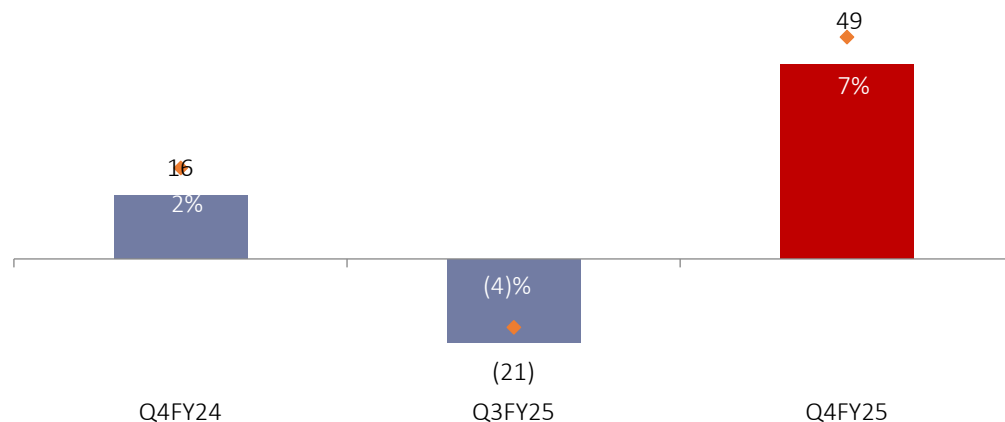
1. Operating Profit / (Loss) is including Other Income
2. All numbers in Crores unless specifically mentioned

Quarter Performance Trends

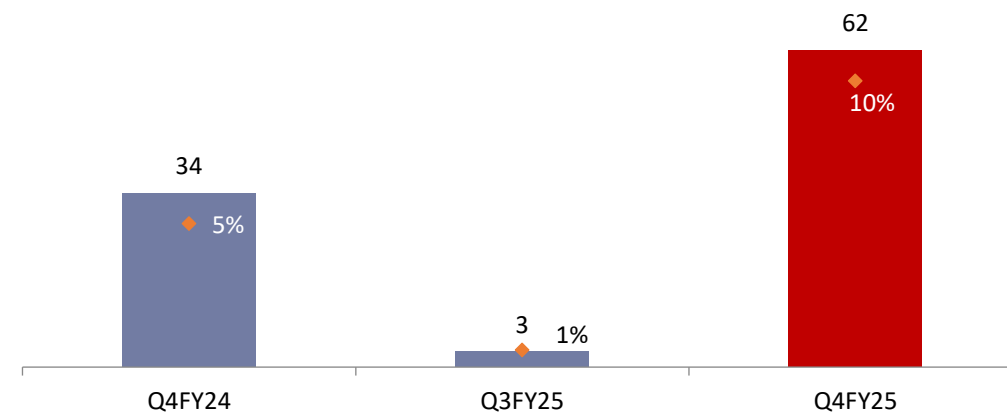


Graphite India Limited

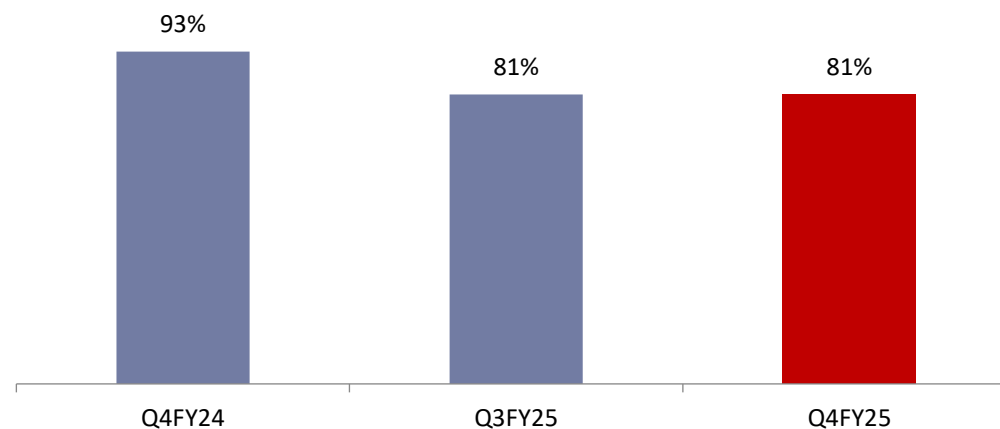
Consolidated Net Profit / (Loss)



Standalone Net Profit / (Loss)



Capacity Utilization (Standalone)



Notes:
1. All numbers in Crores unless specifically mentioned

Leverage Profile



Graphite India Limited

Significant financial flexibility available for future organic and inorganic growth

Consolidated Leverage Profile

| (Rs. Crore) | Mar- 25 | Dec- 24 | Sept- 24 | June- 24 | Mar- 24 |
|--------------------------------------|---------|---------|----------|----------|---------|
| Cash & Cash Equivalents ¹ | 4,177 | 4,064 | 4,104 | 3,986 | 3,484 |
| Total Debt | (172) | (136) | (240) | (257) | (177) |
| Net Cash | 4,005 | 3,928 | 3,864 | 3,729 | 3,307 |

Standalone Leverage Profile

| (Rs. Crore) | Mar- 25 | Dec- 24 | Sept- 24 | June- 24 | Mar- 24 |
|--------------------------------------|---------|---------|----------|----------|---------|
| Cash & Cash Equivalents ¹ | 3,936 | 3,820 | 3,828 | 3,822 | 3,344 |
| Total Debt | (85) | (47) | (136) | (172) | (96) |
| Net Cash | 3,851 | 3,773 | 3,692 | 3,650 | 3,248 |

Notes:

1. Cash and cash equivalents include investments

Annual Segment Performance



Graphite India Limited

Consolidated Segment Performance

| (Rs. Crore) | Full Year | | y-o-y |
|--|--------------|--------------|----------------|
| | FY2025 | FY2024 | Growth (%) |
| Graphite and Carbon | 2,248 | 2,726 | (17.5)% |
| Steel | 227 | 205 | 10.7% |
| Others | 88 | 22 | nm |
| Less: Inter Segment Sales | 3 | 3 | - |
| Segment Revenue | 2,560 | 2,950 | (13.2)% |
| Graphite and Carbon | 146 | (173) | nm |
| Steel | 28 | 18 | 55.6% |
| Others | 66 | (5) | nm |
| Profit / (Loss) before tax and interest | 240 | (160) | nm |
| Less: Finance Cost | 11 | 17 | (35.3)% |
| Unallocated (Income) / Expense | (362) | (240) | 50.8% |
| Profit / (Loss) Before Tax (Before Exceptional Items) | 591 | 63 | nm |
| Exceptional Items | - | 954 | Nm |
| Profit / (Loss) Before Tax | 591 | 1,017 | (41.9)% |

Standalone Segment Performance

| (Rs. Crore) | Full Year | | y-o-y |
|---|--------------|--------------|----------------|
| | FY2025 | FY2024 | Growth (%) |
| Graphite and Carbon | 2,166 | 2,673 | (19.0)% |
| Steel | 227 | 205 | 10.7% |
| Others | 30 | 19 | 57.9% |
| Less: Inter Segment Sales | 3 | 3 | - |
| Segment Revenue | 2,420 | 2,894 | (16.4)% |
| Graphite and Carbon | 178 | (112) | nm |
| Steel | 28 | 18 | 55.6% |
| Others | 8 | (1) | nm |
| Profit / (Loss) before tax and interest | 214 | (95) | nm |
| Less: Finance Cost | 6 | 12 | (50.0)% |
| Unallocated (Income) / Expense | (361) | (232) | nm |
| Profit / (Loss) Before Tax (Before Exceptional Item) | 569 | 125 | nm |
| Exceptional Item | - | 954 | nm |
| Profit / (Loss) Before Tax | 569 | 1,079 | (47.3)% |

Notes:

1. Amounts are below the rounding off norm adopted by the Company

Quarterly Segment Performance



Graphite India Limited

Consolidated Segment Performance

| (Rs. Crore) | Q4 | | y-o-y | Q3 | q-o-q |
|--|------------|-------------|---------------|-------------|--------------|
| | FY2025 | FY2024 | Growth (%) | FY2025 | Growth (%) |
| Graphite and Carbon | 600 | 664 | (9.6)% | 470 | 27.7% |
| Steel | 60 | 56 | 7.1% | 58 | 3.4% |
| Others | 6 | 1 | nm | (4) | nm |
| Less: Inter Segment Sales | * | 1 | nm | 1 | nm |
| Segment Revenue | 666 | 720 | (7.5)% | 523 | 27.3% |
| Graphite and Carbon | 30 | (10) | nm | (13) | nm |
| Steel | 8 | 6 | 33.3% | 8 | nm |
| Others | 1 | (11) | nm | (10) | nm |
| Profit / (Loss) before tax and interest | 39 | (15) | nm | (15) | nm |
| Less: Finance Cost | 2 | 3 | (33.3)% | 2 | nm |
| Unallocated (Income) / Expense | (32) | (55) | (41.8)% | (3) | nm |
| Profit / (Loss) Before Tax | 69 | 37 | 86.5% | (14) | nm |

Standalone Segment Performance

| (Rs. Crore) | Q4 | | y-o-y | Q3 | q-o-q |
|--|------------|------------|---------------|------------|--------------|
| | FY2025 | FY2024 | Growth (%) | FY2025 | Growth (%) |
| Graphite and Carbon | 580 | 646 | (10.2)% | 454 | 27.8% |
| Steel | 60 | 56 | 7.1% | 58 | 3.4% |
| Others | 5 | 5 | nm | 6 | (16.7)% |
| Less: Inter Segment Sales | * | 1 | nm | 1 | nm |
| Segment Revenue | 645 | 706 | (8.6)% | 517 | 24.8% |
| Graphite and Carbon | 42 | (10) | nm | (1) | nm |
| Steel | 8 | 6 | 33.3% | 8 | nm |
| Others | * | (1) | nm | (1) | nm |
| Profit / (Loss) before tax and interest | 50 | (5) | nm | 6 | nm |
| Less: Finance Cost | 1 | 2 | (50.0)% | 1 | nm |
| Unallocated (Income) / Expense | (32) | (53) | (39.6)% | (5) | nm |
| Profit / (Loss) Before Tax | 81 | 46 | 76.1% | 10 | nm |

Amounts are below the rounding off norm adopted by the company*

Company Background

Graphite India is the largest Indian producer of graphite electrodes and one of the largest globally by total capacity. Its manufacturing capacity of 98,000 tonnes per annum is spread over three plants at Durgapur and Nashik in India and Nurnberg in Germany.

The Company has over 60 years of technical expertise in the industry. Exports account for less than half of the total revenues. Graphite India manufactures the full range of graphite electrodes but stays focused on the higher margin, large diameter, ultra-high power (“UHP”) electrodes.

Graphite India is well positioned in the global graphite electrode industry through its quality, scale of operations and low cost production base. The Company’s competitive edge was particularly evident during the last decade, when low prices for graphite electrodes resulted in many of the leading manufacturers generating losses. However, Graphite India remained consistently profitable and declared dividends.

The Company currently has a conservative leverage profile with significant financial capacity for organic or inorganic expansion.

Graphite India’s strategy is to become further vertically integrated, continue its penetration of new markets and clients as well as pursue value enhancing inorganic growth opportunities.

The Company also manufactures Calcined Petroleum Coke (“CPC”) for use in electrode manufacturing. It is enhancing its presence in value added graphite products for the auto, aerospace, chemical, pharmaceutical, metallurgical and machine tool industries.

Graphite India also has facilities designed for the manufacture of impervious graphite equipment and glass reinforced plastic pipes and tanks. It has an installed capacity of 18 MW of hydro electric power generation. The Company has also wind power plants with an installed capacity of 18.9 MW. It also has 13.8 MWp of installed solar power plants.

The Company, through its subsidiary, has progressively acquired and now owns more than a 60% stake in General Graphene Corporation, a US based company which has developed a breakthrough proprietary technology which would allow it to produce large area, high quality, low cost graphene sheets in industrial applications in scaled up commercial volumes.

Graphite India has also acquired a 31% stake in Godi India. This investment is part of its strategy to diversify into advanced chemistry battery technologies for the development of EV and energy storage battery cells.

Industry

Graphite electrodes are used in electric arc furnace (“EAF”) based steel mills and is a consumable item for the steel industry. The graphite electrode industry is highly consolidated with the top five major global manufacturers accounting for almost 75% of the high end UHP electrode capacity. The majority of this capacity however, is currently located in high cost regions like US, Europe and Japan.



Disclaimer

This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Graphite India’s future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macroeconomic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. Graphite India undertakes no obligation to publicly revise any forward-looking statements to reflect future / likely events or circumstances.

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