

# GTL results for Quarter ended September 2013

October 31 , 2013



## Safe harbor

Neither the information nor any opinion expressed in this presentation constitutes an offer, or invitation to make an offer, or to buy any security issued by the company. This presentation contains predictions, estimates or other information regarding the Company's operations which are forward looking in nature. While these forward looking statements represent our best current judgment on what the future holds, they are subject to risks and uncertainties that could cause actual results to differ materially and may involve risk and uncertainty. This presentation is prepared for general purposes only and does not have any regard to the specific investment objectives, financial situation and particular needs of any specific person. No liability for any loss will arise with the company as a result of the action taken on the basis of information contained herein.

For a discussion of the risks and uncertainties that may cause results to differ, you should review GTL's filings with stock exchanges, including the annual report and quarterly disclosures.

Board Presentation October 2013

# Financials



# GTL Q2 Results Q-o-Q at Glance- Consolidated



(in ₹ Crore)

Particulars	Q2FY14	Q1 FY14	Q-o-Q %
Net Sales/ Income from Operations	629.86	651.81	3.37% ↓
Cost of sales, services and Delivery	509.27	509.90	0%
Employee benefit Expenses	70.39	69.45	1.35% ↑
Other Expenditures	21.10	20.69	1.98% ↑
EBITDA	29.11	51.77	43.77% ↓
<i>EBITDA Margin</i>	4.62%	7.94%	
Depreciation	28.84	33.92	
Finance cost	151.08	150.12	
Other Income	3.94	3.02	
Net loss on FC transaction	1.44	9.12	
Profit before tax	(148.31)	(138.37)	

# GTL Q2 Results Y-o-Y at Glance- Consolidated



(in ₹ Crore)

Particulars	Q2 FY14	Q2 FY13	Y-o-Y %
Net Sales/ Income from Operations	629.86	615.34	2.35% ↑
Cost of sales, services and Delivery	509.27	492.02	3.51% ↑
Employee benefit Expenses	70.39	81.63	13.77% ↓
Other Expenditures	21.10	(0.97)	↑
EBITDA	29.11	42.67	31.78% ↓
<i>EBITDA Margin</i>	4.62%	6.93%	
Depreciation	28.84	33.15	
Finance cost	151.08	151.46	
Other Income	3.94	17.36	
Net loss on FC transaction	1.44	0.00	
Profit before tax	(148.31)	(124.57)	



**Thank You**

