



GROUP

April 20, 2011



Huhtamaki 2011 Q1 results

*Continued net sales growth supports
EPS stability*

CEO Jukka Moisio
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Group highlights

Q1 2011

EUR million	Q1 2011	Q1 2010	2010
<i>Continuing operations</i>			
Net sales	478.0	447.9	1,951.8
EBIT	27.4	28.9	134.3
EBIT margin %	5.7	6.4	6.9
EPS (EUR)	0.17	0.17	0.92
<i>Including discontinued operations divested in 2010</i>			
EPS (EUR)	0.17	0.19	1.02
ROI %	12.0	9.5	12.0
Free cash flow	-32.0	7.1	112.9

- Growth driven by the Flexible Packaging and Films segments
- Effective management of escalating raw material costs
- Continued tight cost control
- EPS maintained at Q1 2010 level



Business review by segment



Flexible Packaging

Q1 2011

EUR million	Q1 2011	Q1 2010	2010
Net sales	146.6	126.8	524.6
EBIT	10.2	9.9	34.3
EBIT margin %	7.0	7.8	6.5
RONA %	10.6	9.3	10.7
Operating cash flow	-4.9	1.2	34.6

- Net sales grew at double digit rates in Asia, healthy growth also in Europe
- Earnings developed favorably; Q1 2010 EBIT includes EUR 2 million real estate gain in India
- Higher raw material prices successfully tackled with active margin management and robust volume growth



Films

Q1 2011

EUR million	Q1 2011	Q1 2010	2010
Net sales	42.4	41.2	163.7
EBIT	3.1	2.5	10.8
EBIT margin %	7.3	6.1	6.6
RONA %	9.4	-0.6	9.1
Operating cash flow	-7.9	-4.8	5.7

- Net sales stable compared yoy, as Q1 2010 included last sales of release paper
- Good momentum in main markets
 - Volume growth 11%, hygiene applications the strongest performer
- Robust volumes supported the positive earnings development



North America

Q1 2011

EUR million	Q1 2011	Q1 2010	2010
Net sales	111.6	113.6	535.6
EBIT	6.6	8.4	45.4
EBIT margin %	5.9	7.4	8.5
RONA %	11.4	13.3	11.9
Operating cash flow	-6.6	12.6	59.0

- Foodservice sales continued to develop positively
- Retail business was affected by weak market conditions and lower promotional activity
- Consumer goods volumes declined due to low ice cream sales



Molded Fiber

Q1 2011

EUR million	Q1 2011	Q1 2010	2010
Net sales	58.7	55.5	232.9
EBIT	5.4	4.6	21.9
EBIT margin %	9.2	8.3	9.4
RONA %	13.1	10.9	12.7
Operating cash flow	2.7	2.3	23.1

- Healthy volume growth led to increased sales and earnings despite effects of dioxin scandal caused by chicken feed in Northwest Europe
- Successful cost management continued



Foodservice Europe-Asia-Oceania

Q1 2011

EUR million	Q1 2011	Q1 2010	2010
Net sales	110.5	106.0	467.6
EBIT	3.5	3.5	24.5
EBIT margin %	3.2	3.3	5.2
RONA %	10.4	7.4	10.6
Operating cash flow	-3.9	-0.3	21.8

- Positive net sales development in Eastern Europe and Asia
- Stable earnings



Financial review



Income statement

Q1 2011

EUR million	Q1 2011	Q1 2010	2010
Net sales	478.0	447.9	1,951.8
EBITDA	47.1	47.7	213.6
EBITDA margin %	9.9	10.6	10.9
EBIT	27.4	28.9	134.3
EBIT margin %	5.7	6.4	6.9
Net financial items	-3.7	-4.0	-14.2
Result before taxes	23.9	25.0	120.7
Taxes	-3.6	-4.4	-16.2
Result for the period from continuing operations	20.3	20.6	104.5
EPS from continuing operations	0.17	0.17	0.92
Result for the period from discontinued operations	-	1.7	10.2
Result for the period	20.3	22.3	114.7
EPS including discontinued operations	0.17	0.19	1.02

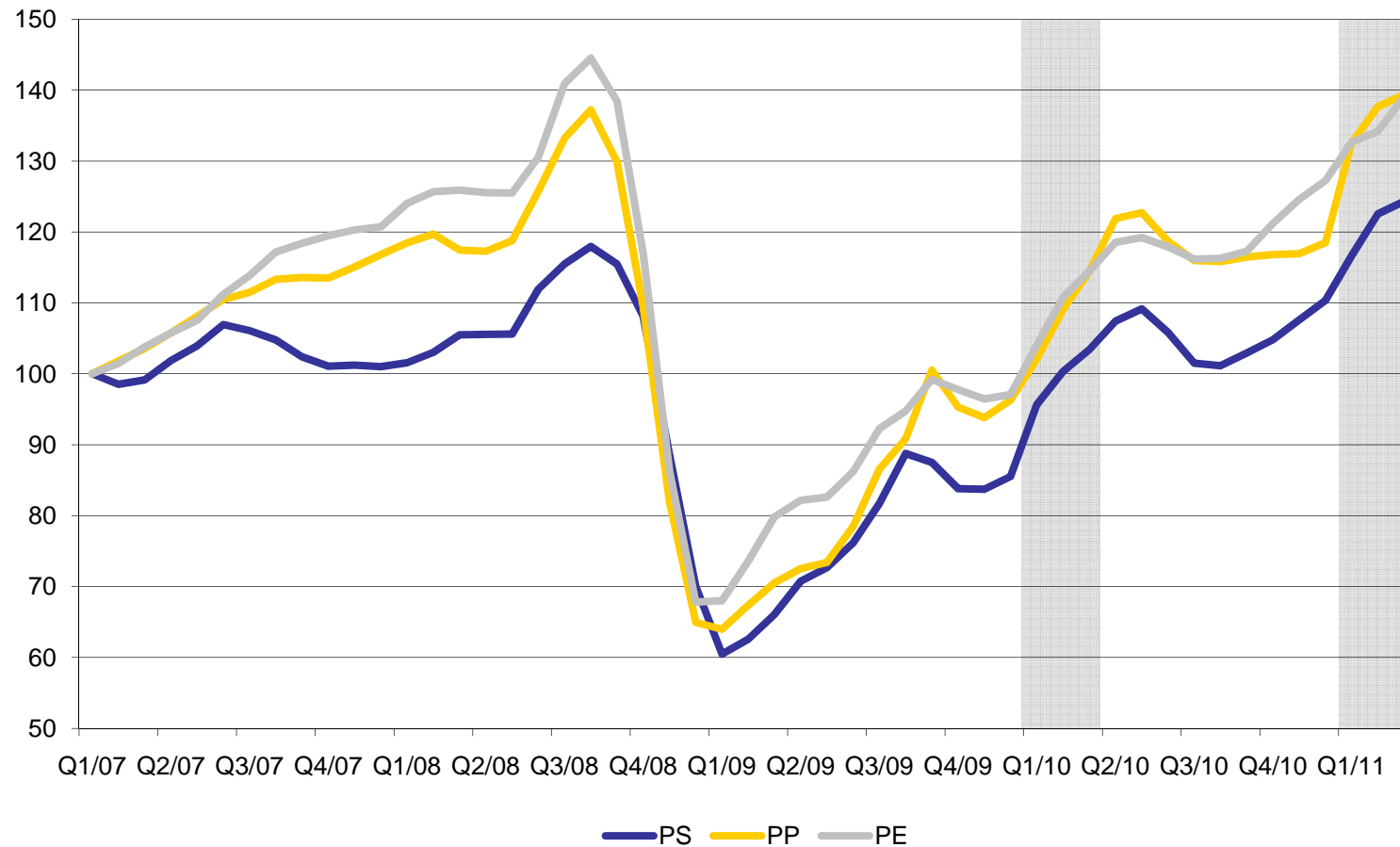


Volume development

	Q1 2011	2010
Flexible Packaging	4%	6%
Films	11%	22%
North America	-3%	-4%
Molded Fiber	2%	-1%
Foodservice EAO	1%	-2%
Group Total	2%	1%



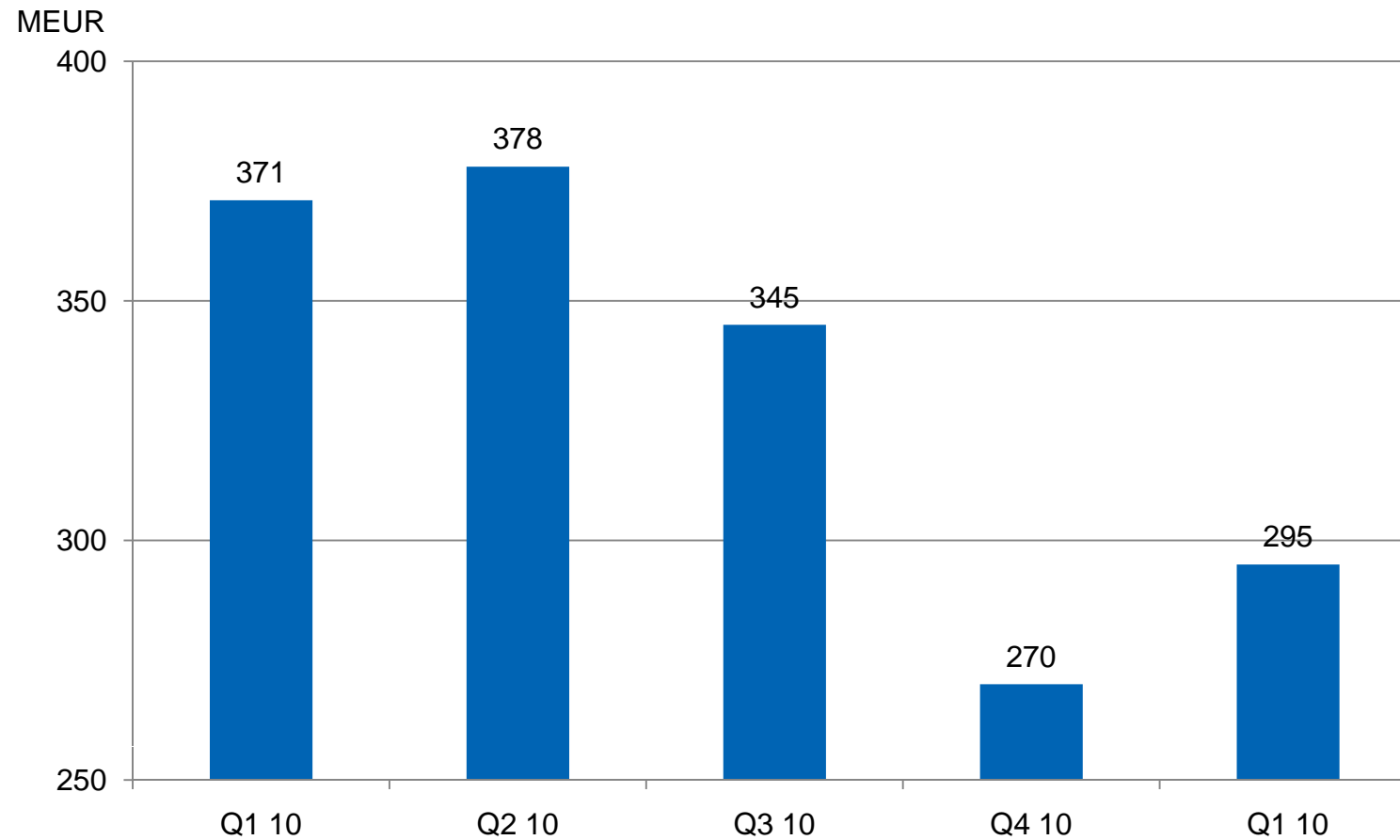
Polymer based raw material prices



Group statement of financial position

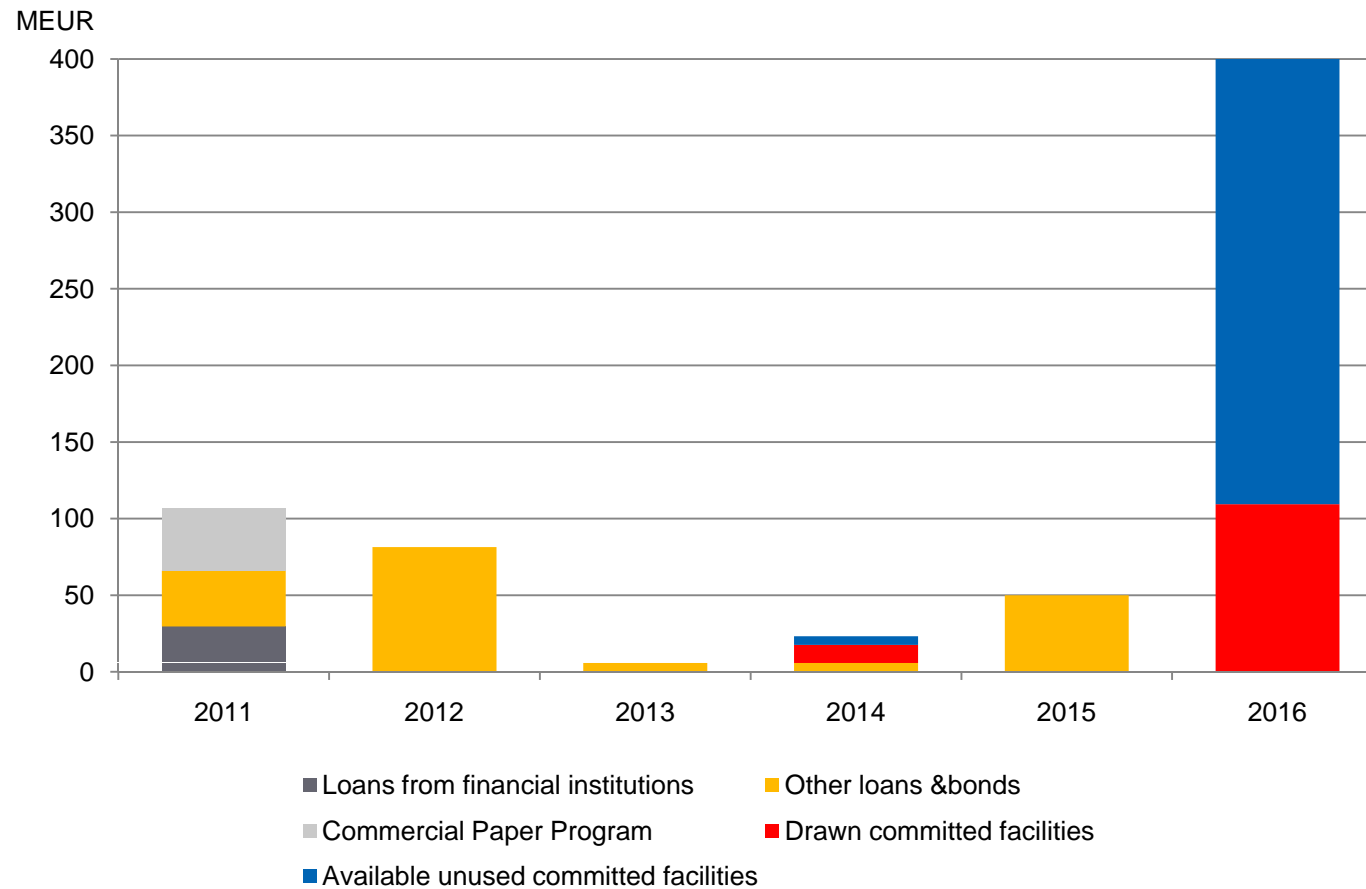
EUR million	Mar 2011	Dec 2010	Mar 2010
Total assets	1,790.7	1,865.1	1,884.5
Operating working capital	344.4	308.1	335.0
Net debt	295.0	269.9	371.0
Equity & non-controlling interest	847.7	848.7	751.5
Gearing	0.35	0.32	0.49
ROI%	12.0	12.0	9.5
ROE%	13.9	14.5	10.2

Net debt development



Longer debt maturity structure

- EUR 400 million syndicated revolving credit facility agreement with 9 banks signed in March 2011



Debt maturity structure March 31, 2011

Looking forward



Outlook 2011

- The improvement in the Group's trading conditions, which was visible in the second half of 2010, is expected to continue during 2011. However, market conditions in North America remain uncertain.
- Pressure on profit margins is likely to continue due to increasing raw material costs, especially the price of plastics.
- Financial charges and tax expenses are expected to increase from the exceptionally low level in 2010.
- Good financial position and ability to generate a positive cash flow will enable the Group to address profitable growth opportunities.
- Capital expenditure is expected to be around EUR 100 million.

Short-term risks and uncertainties:

- Volatile raw material and energy prices as well as movements in currency rates are considered to be relevant short-term business risks and uncertainties in the Group's operations.
- General economic and financial market conditions can also have an adverse effect on the implementation of the Group's strategy and on its business performance and earnings.



Accelerating growth in emerging markets

- Emerging markets show the way in net sales growth
 - Group net sales +4% yoy*
 - Emerging markets net sales +17% yoy*



Scheduled events in 2011

- April 20 AGM
- July 21 Interim Report Q2 2011
- October 20 Interim Report Q3 2011



Updates on the schedule: www.huhtamaki.com » Investors » Calendar



Thank you!

www.huhtamaki.com