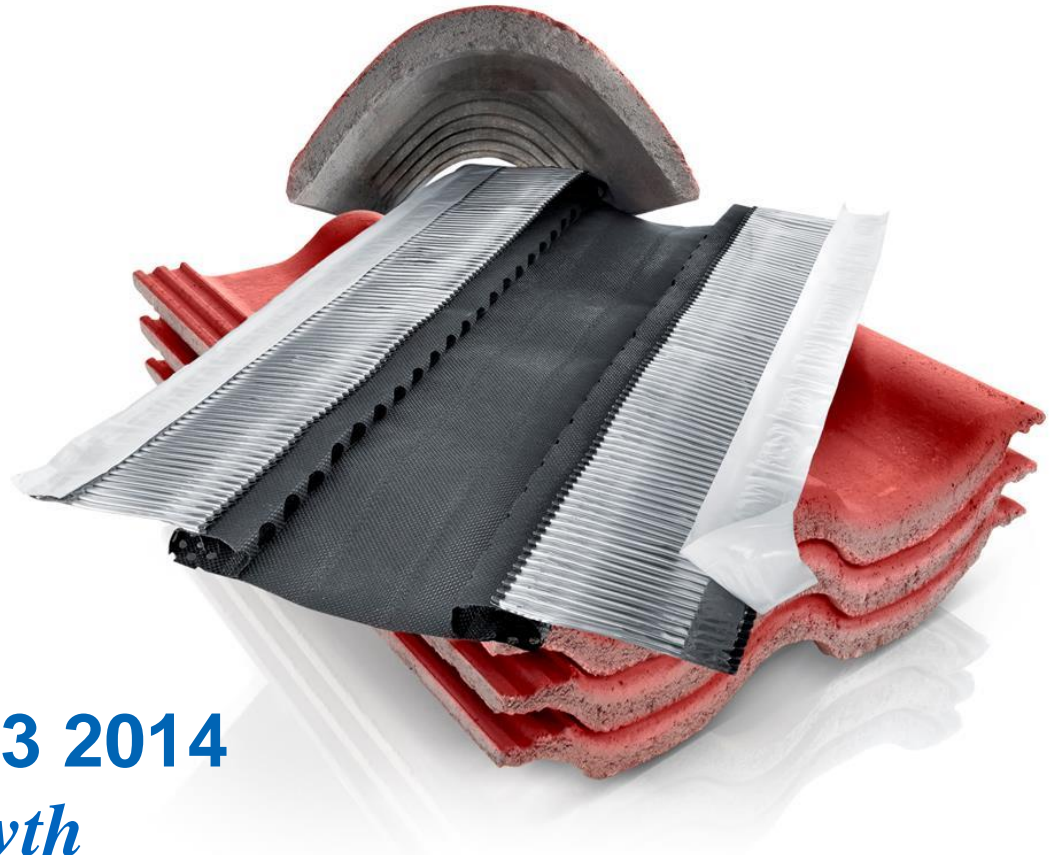


Oct 23, 2014

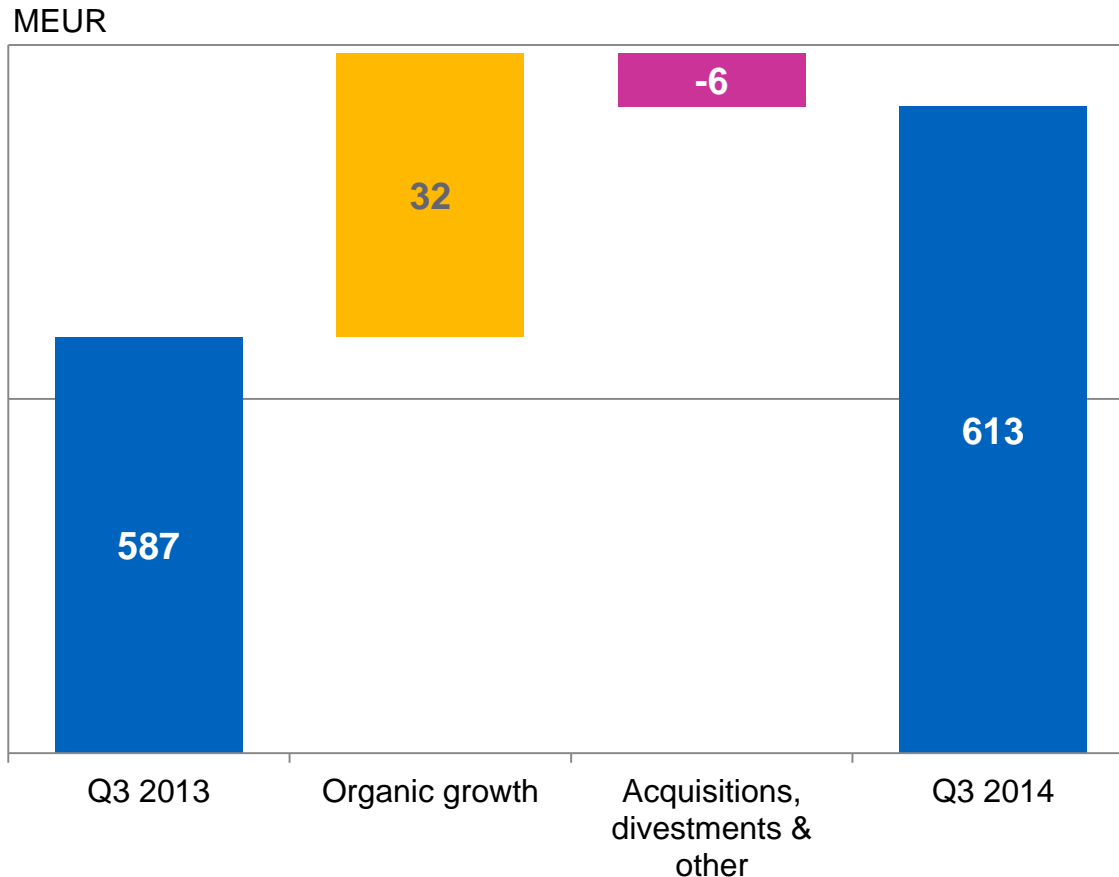


Interim Report Q3 2014

Solid net sales growth

CEO Jukka Moisio
CFO Thomas Geust

Comparable net sales growth 6% in Q3 2014



9% comparable growth in emerging markets led by Eastern Europe and South Asia

No currency translation impact on net sales during the quarter



Q3 2014

Group highlights Q3 2014

EUR million	Q3 2014	Q3 2013	Change	FY 2013
Net sales	613.2	586.5	5%	2,342.2
EBITDA*	67.8	64.2	6%	256.4
EBITDA margin*	11.1%	10.9%		10.9%
EBIT**	44.9	42.3	6%	166.7
EBIT margin**	7.3%	7.2%		7.1%
EPS**, EUR	0.29	0.31	-6%	1.21
ROI**	12.3%	12.1%		12.1%
ROE**	16.0%	15.0%		15.8%
Capital expenditure	31.6	26.1	21%	121.0
Free cash flow	14.7	31.9	-54%	56.0

- Strongest growth in Molded Fiber, Films and Flexible Packaging segments
- Best EBIT improvements in Foodservice Europe-Asia-Oceania and Films segments
- North America segment's earnings development did not meet our expectations



Q3 2014

* Excluding NRI of MEUR -3.5 in Q3 2013 and MEUR -23.8 in FY 2013.

* Excluding NRI of MEUR -5.2 in Q3 2013 and MEUR -30.6 in FY 2013. ROI and ROE 12 month rolling figures.

Comparable growth by business segment*

	Q3 2014	Q2 2014	Q1 2014	Q4 2013	Q3 2013	Q2 2013	Q1 2013	FY 2013
Foodservice E-A-O	4%	5%	3%	3%	3%	1%	-1%	2%
North America	4%	10%	3%	6%	7%	3%	3%	5%
Flexible Packaging	6%	4%	7%	9%	6%	3%	-1%	4%
Molded Fiber	9%	10%	10%	10%	6%	5%	4%	6%
Films	9%	10%	9%	2%	3%	-7%	-1%	-1%
Group total	6%	7%	5%	6%	5%	2%	1%	3%

- For five consecutive quarters
 - 5+% organic growth on Group level
 - All business segments growing organically
- Strong momentum in Molded Fiber and Films continued
- Flexible Packaging growth in emerging markets accelerated



Q3 2014

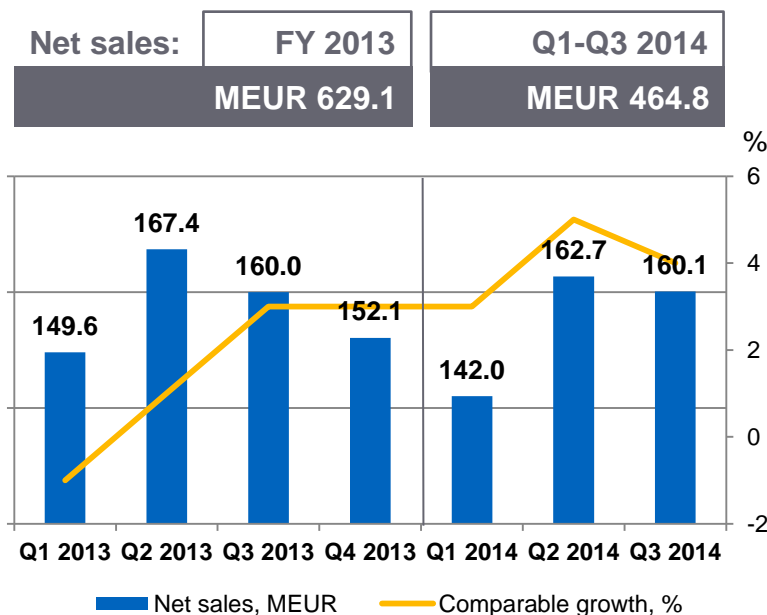
* Net sales growth in constant currencies, excluding acquisitions and divestments

Business review by segment



Q3 2014

Foodservice Europe-Asia-Oceania



Key figures:

MEUR	Q3 2014	Q3 2013	Change
EBIT*	16.0	11.5	39.1%
EBIT margin*	10.0%	7.2%	
RONA*	17.6%	13.3%	
Capital expenditure	8.0	4.0	100.0%
Operating cash flow	18.5	22.6	-18.1%

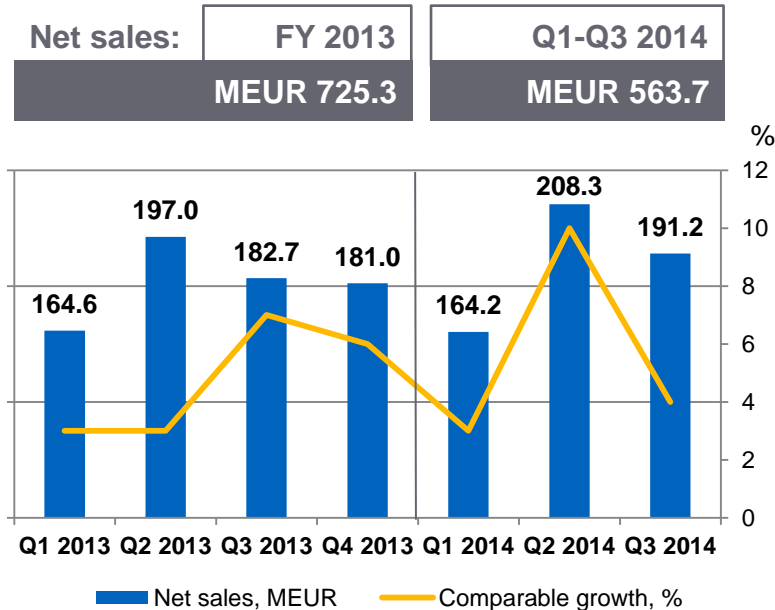
- Net sales growth led by double-wall hot cups and Eastern Europe
- Significant earnings improvement
 - Favorable product and geographic mix
 - Good cost control across the segment
 - Positive impact from structural changes: BCP (UK) acquired and Italy divested in Q4 2013 and Interpac (NZ) acquired in the end of August 2014



Q3 2014

* Excluding NRI of MEUR -2.7 million in Q3 2013.

North America



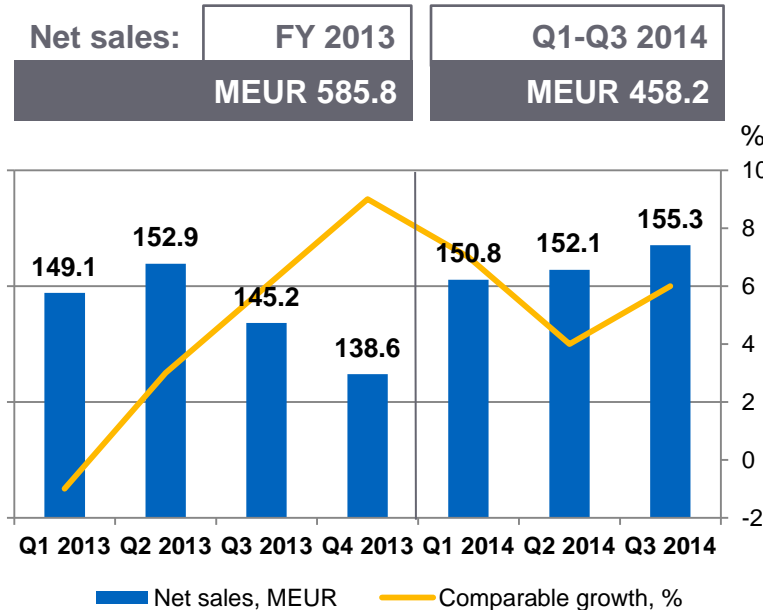
Key figures:

MEUR	Q3 2014	Q3 2013	Change
EBIT	7.8	10.6	-26.4%
EBIT margin	4.1%	5.8%	
RONA	6.7%	9.1%	
Capital expenditure	5.7	15.8	-63.9%
Operating cash flow	14.0	9.9	41.4%

- Growth in retail tableware and foodservice packaging, decline in frozen desserts
- Raw material and distribution cost escalation impacted margins
- Actions to improve profitability under execution and mid-term profitability ambitions unchanged



Flexible Packaging



Key figures:

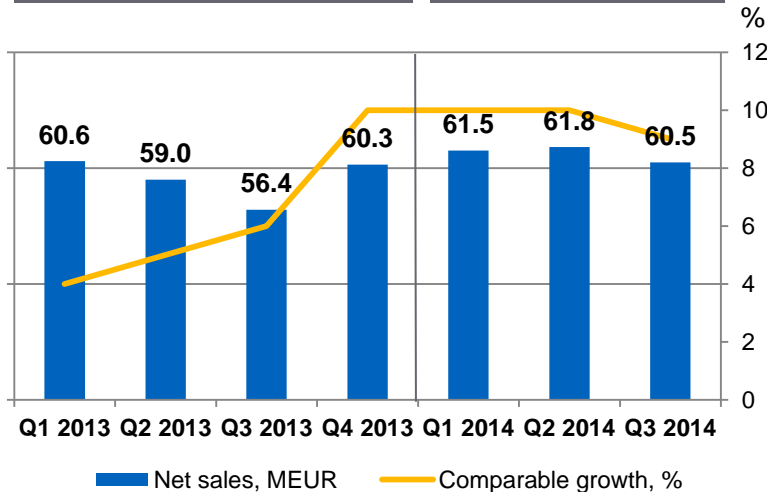
MEUR	Q3 2014	Q3 2013	Change
EBIT	10.8	10.7	0.9%
EBIT margin	7.0%	7.4%	
RONA	13.0%	13.2%	
Capital expenditure	6.7	2.4	179.2%
Operating cash flow	9.9	5.2	90.4%

- Strong growth in Asia led by personal care and food and beverage packaging
- Earnings development not satisfactory due to fierce competition and increasing raw material prices in emerging markets
- Acquisition of Positive Packaging signed in July – closing subject to competition authorities' approval



Molded Fiber

Net sales:	FY 2013	Q1-Q3 2014
	MEUR 236.3	MEUR 183.8



Key figures:

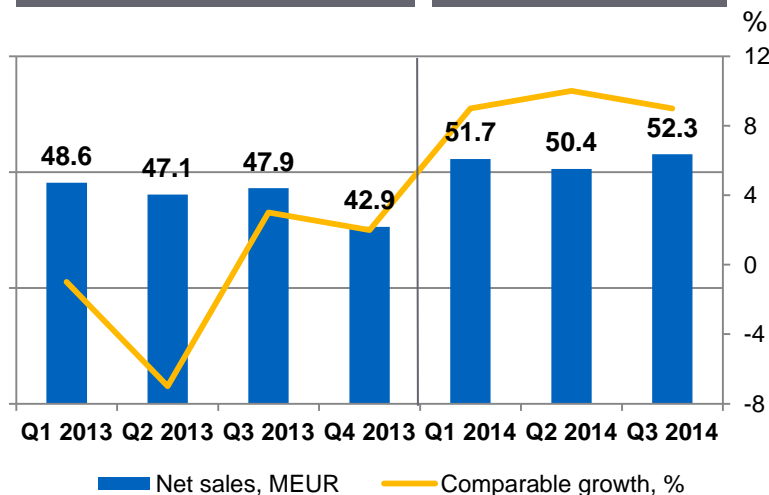
MEUR	Q3 2014	Q3 2013	Change
EBIT	7.4	6.3	17.5%
EBIT margin	12.2%	11.2%	
RONA	20.1%	16.7%	
Capital expenditure	9.8	3.0	226.7%
Operating cash flow	4.8	1.0	380.0%

- Strong growth momentum in Europe continued
- Customers favoring molded fiber egg packaging over plastics
- Solid operations combined to volume growth led to robust earnings
- RONA at all-time high above 20%



Films

Net sales:	FY 2013	Q1-Q3 2014
	MEUR 186.5	MEUR 154.4



Key figures:

MEUR	Q3 2014	Q3 2013	Change
EBIT*	4.7	2.6	80.8%
EBIT margin*	9.0%	5.4%	
RONA*	8.3%	4.7%	
Capital expenditure	1.2	0.8	50.0%
Operating cash flow	-0.4	4.2	-109.5%

- Good net sales growth in all markets
- Earnings growth due to volumes, operational efficiency and increased share of higher margin products in the portfolio



Q3 2014

* Excluding NRI of MEUR -2.5 million in Q3 2013.

Increased M&A activity during the quarter

July 2014

Acquisition of **Positive Packaging** in India and UAE
(Flexible Packaging)
– *in progress*

August 2014

Acquisition of **Interpac** in New Zealand
(Foodservice E-A-O)

August 2014

Paper cup manufacturing agreement with **Suomen Kerta** in Finland
(Foodservice E-A-O)

Huhtamaki Group

Increased focus on food and drink packaging

Evaluation of future options of the **Films** segment
– *in progress*



Q3 2014

Financial review



Q3 2014

Income statement

EUR million	Q3 2014	Q3 2013	Q1-Q3 2014	Q1-Q3 2013	FY 2013
Net sales	613.2	586.5	1,805.1	1,773.8	2,342.2
EBITDA*	67.8	64.2	208.1	195.8	256.4
EBIT**	44.9	42.3	140.6	128.7	166.7
Net financial items	-8.1	-7.0	-23.4	-21.1	-25.5
Profit before taxes**	36.8	35.3	117.2	107.6	141.2
Income tax expense	-5.8	-2.9	-18.7	-13.3	-12.9
Profit for the period**	31.0	32.4	98.5	94.3	128.3
EPS**, EUR	0.29	0.31	0.93	0.89	1.21

- Net financial items higher due to bond issued in Q2 2013
- YTD EPS +5%
- Higher tax rate led to lower EPS during the quarter



* Excluding NRI of MEUR -3.5 in Q3 2013, MEUR -6.7 in Q1-Q3 2013 and MEUR -23.8 in FY 2013.

** Excluding NRI of MEUR -5.2 in Q3 2013, MEUR -12.5 in Q1-Q3 2013 and MEUR -30.6 in FY 2013.

Foreign currency translation impact

Average exchange rates

	Q1-Q3 2014	Q1-Q3 2013	Change
USD	1.36	1.32	-3%
INR	82.30	75.62	-9%
GBP	0.81	0.85	4%
CNY	8.36	8.11	-3%
AUD	1.48	1.35	-10%
THB	43.93	40.06	-10%
RUB	48.05	41.67	-15%
BRL	3.10	2.79	-11%
NZD	1.60	1.61	1%
ZAR	14.54	12.45	-17%

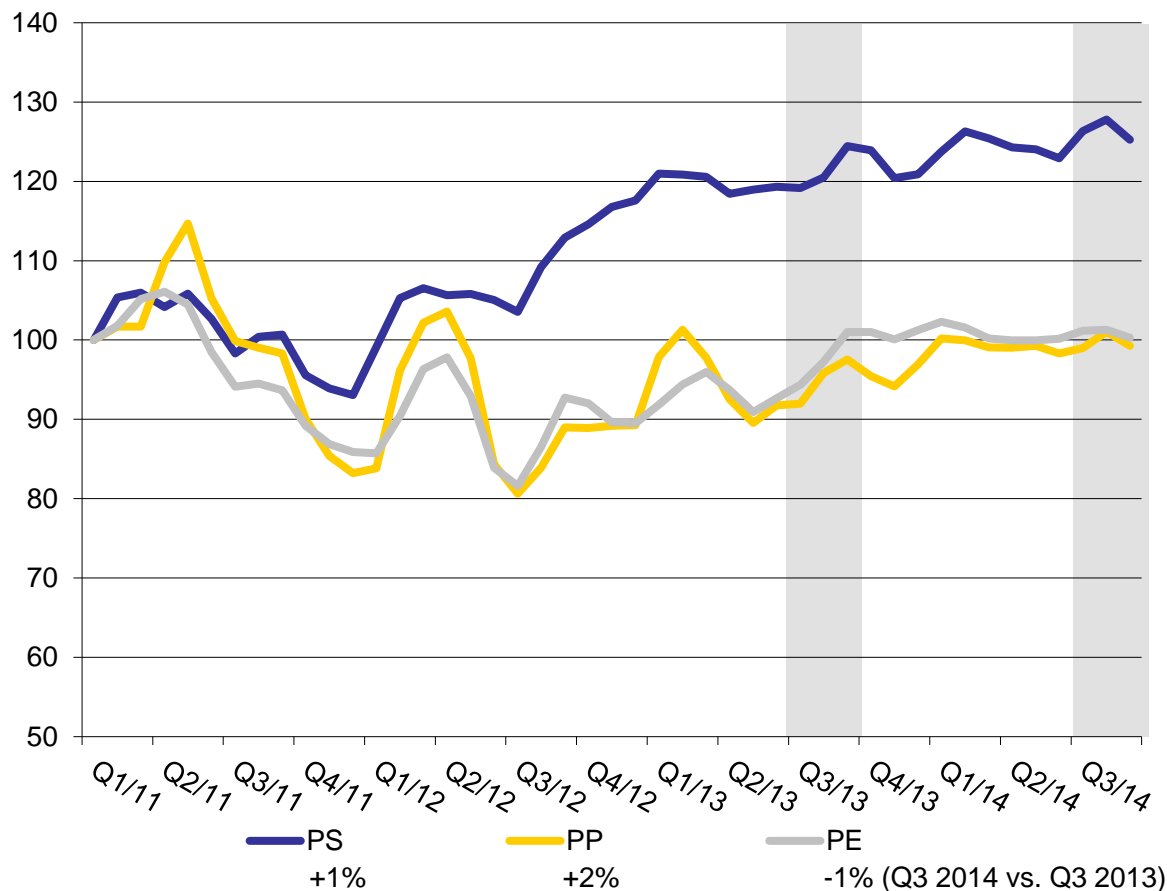
Closing exchange rates

	Sep 30 2014	Sep 30 2013	Change
USD	1.26	1.35	7%
INR	77.86	84.84	8%
GBP	0.78	0.84	7%
CNY	7.73	8.26	7%
AUD	1.44	1.45	0%
THB	40.80	42.26	3%
RUB	49.77	43.82	-14%
BRL	3.08	3.04	-1%
NZD	1.62	1.63	1%
ZAR	14.26	13.60	-5%

- Delayed impact on income statement as average exchange rates are used
- Balance sheet inflated as closing exchange rates are used
- Foreign currency translation impact on net sales MEUR -58 and on EBIT MEUR -4 in Q1-Q3 2014



Raw material price development



- Polymer prices were stable during Q1-Q3 2014
- Some volatility in emerging markets mainly due to demand and exchange rates
- Paperboard and recycled fiber prices continued to rise in the US



Q3 2014

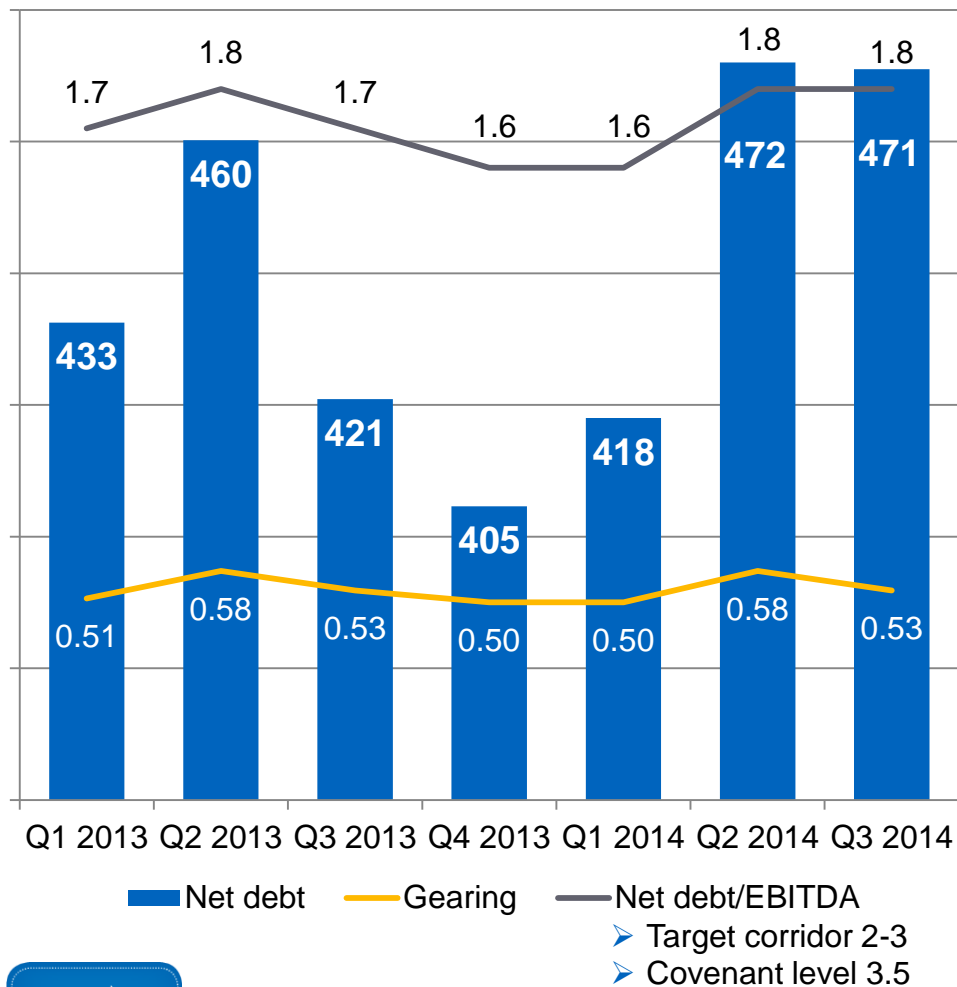
Group statement of financial position

EUR million	Sep 2014	Dec 2013	Sep 2013
Total assets	2,282.2	2,142.1	2,156.6
Operating working capital	442.2	363.5	399.3
Net debt	471.2	404.6	420.9
Equity & non-controlling interest	885.0	804.8	801.1
Gearing	0.53	0.50	0.53
ROI*	12.3%	12.1%	12.1%
ROE*	16.0%	15.8%	15.0%

- Currency fluctuations caused major changes in balance sheet
- Operating working capital remained on a high level: Q3 improvements masked by currency fluctuations



Net debt development



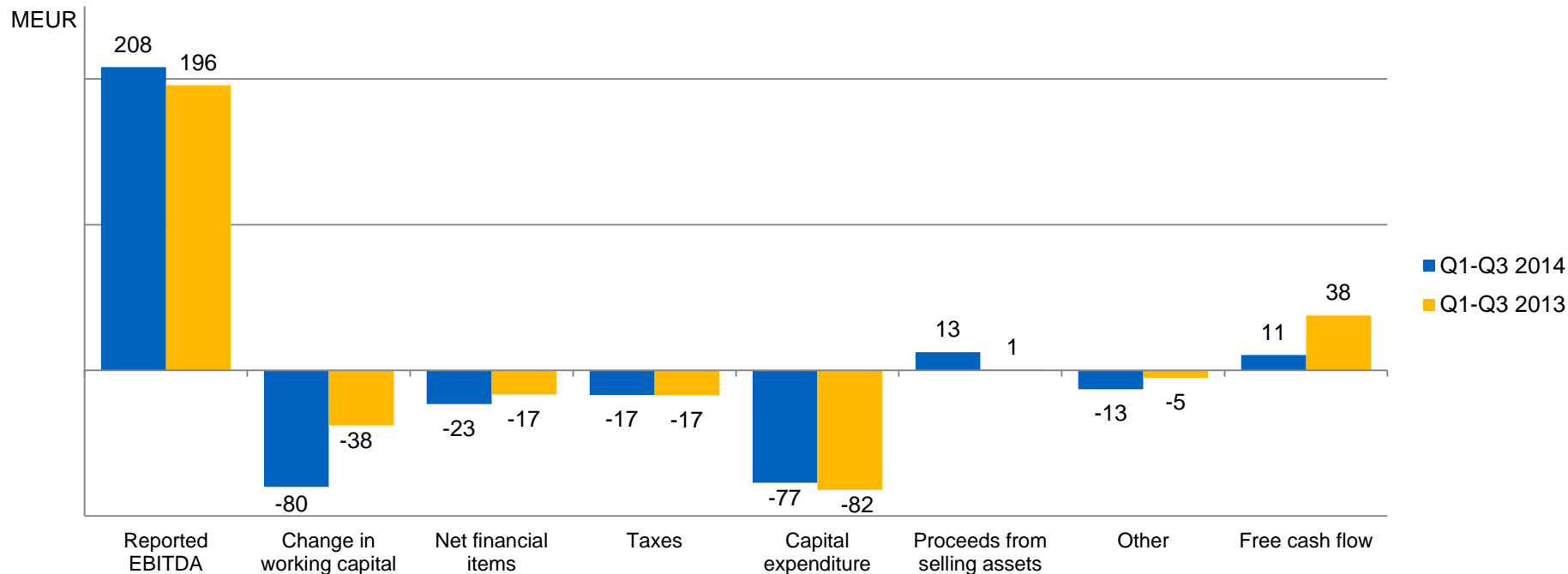
- Financial position remains strong
- Cash and cash equivalents*
MEUR 191
- Unused committed credit facilities*
MEUR 320
- Funds available for acquisitions*
MEUR 400-500 before Positive Packaging acquisition



Q3 2014

* End of Q3 2014

Cash flow



- Strong net sales growth visible in increased inventories and accounts receivables
 - Operating working capital requires further discipline
- Capex accelerated during the quarter due to increased activity in emerging markets



Well on track towards our medium-term financial ambitions

	FY 2013	YTD 2014	Mid-term ambition
Organic growth	3%	6%	5+%
EBITDA margin	10.9%	11.5%	12+%
EBIT margin	7.1%	7.8%	8+%
ROI	12.1%	12.3%	15%
ROE	15.8%	16.0%	15+%
Capex/EBITDA	50%	37%	40%
Net debt/EBITDA	1.6	1.8	2-3
Free cash flow, MEUR	56	11	100
Dividend payout ratio	47%	n/a	40-50%

Looking forward



Q3 2014

Outlook 2014 - unchanged

- The Group's trading conditions are expected to remain relatively stable during 2014.
- The good financial position and ability to generate a positive cash flow will enable the Group to continue to address profitable growth opportunities.
- Capital expenditure is expected to be at the same level as in 2013. A significant part of the investments are expected to be directed to enhance growth in the emerging markets.



Scheduled events

Results 2014

February 12, 2015

CMD 2015

planned for March 5, 2015
in Helsinki area



Q3 2014

Short-term risks and uncertainties

Volatile raw material and energy prices as well as movements in currency rates are considered to be relevant short-term business risks and uncertainties in the Group's operations. General political, economic and financial market conditions can also have an adverse effect on the implementation of the Group's strategy and on its business performance and earnings.

In September 2012 Huhtamäki Oyj received the European Commission's statement of objections concerning alleged anticompetitive behavior during years 2000-2008. Huhtamäki Oyj has responded to the statement of objections and is exercising its rights of defense in the process, which is expected to take several months. The final outcome of the process is uncertain.







Appendices



Q3 2014

Huhtamaki businesses in brief

Businesses	Foodservice disposables*	Flexible packaging	Molded fiber packaging	Films
				
Share of net sales**	57%	25%	10%	8%
Operations in	<ul style="list-style-type: none"> • North America • Europe • Asia • Oceania • Middle East • Africa 	<ul style="list-style-type: none"> • Europe • Asia • South America 	<ul style="list-style-type: none"> • Europe • Oceania • South America • Africa 	<ul style="list-style-type: none"> • Europe • North America • South America • Asia
In total	EUR 2.3 billion in net sales**	14,362 people employed**	30 operating countries	61 manufacturing units



Q3 2014

* Includes reporting segments North America and Foodservice Europe-Asia-Oceania

** FY 2013 figures

Reporting segment Foodservice E-A-O:

Global footprint brings competitive advantage



Key customers



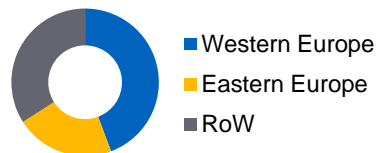
Key competitors

Seda, HK Cups, International Paper, local players

Key facts

- 26% of Group sales
- 4,220 employees
- 17 manufacturing units

Sales by geography



MEUR	LTM Q3 14	FY 2013	FY 2012	FY 2011	FY 2010
Net sales	616.9	629.1	626.8	524.1	467.6
EBIT*	56.6	46.9	38.1	20.0	24.5
EBIT margin*	9.2%	7.5%	6.1%	3.8%	5.2%
RONA*	17.6%	13.9%	11.6%	7.8%	10.6%

* Excluding NRI of MEUR 0.8 in FY 2011, MEUR -28.1 in FY 2013 and in LTM Q3 2014.

Competitive advantages

- Global business and network – local presence
- Frontrunner in innovative and sustainable solutions
- Ability to meet needs of global key accounts
- Expertise in paper and fiber conversion
- People



Focus areas

- Upside potential from product portfolio, customer and capacity expansion
- Investments in new products and plants especially at emerging markets

Medium-term targets

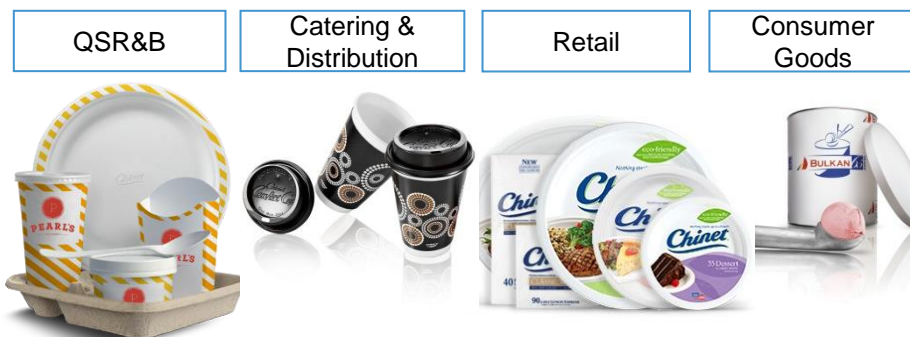
- Organic net sales growth: 4-6% (annual growth rate)
- EBIT margin: 8-9%
- RONA: ~15+%



Q3 2014

Reporting segment North America:

Leveraging global foodservice expertise to accelerate growth



Key customers



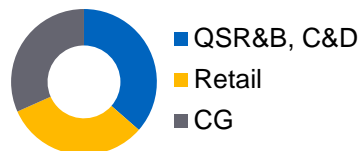
Key competitors

International Paper, Dart/Solo, Reynolds/Pactiv, Gen Pak, AJM, Koch/Georgia Pacific, Aspen, Rock Tenn

Key facts

- 31% of Group sales
- 3,521 employees
- 17 manufacturing units

Sales by market channel



MEUR	LTM Q3 14	FY 2013	FY 2012	FY 2011	FY 2010
Net sales	744.7	725.3	704.3	532.3	535.6
EBIT	34.8	38.4	53.0	43.5	45.4
EBIT margin	4.7%	5.3%	7.5%	8.2%	8.5%
RONA	6.7%	8.0%	11.7%	11.2%	11.9%

Competitive advantages

- Chinet® brand
- Molded fiber
- Paperboard scale, technology and footprint
- Low weight plastic cup design
- Uniquely global
- Offering and expertise to build store brand



Focus areas

- Portfolio transformation brings substantially increased opportunity for growth in foodservice & retail
- Reduced capex after completion of Batavia
- EBIT and RONA margins returning to more normalized levels

Medium-term targets

- Organic net sales growth: 4-6% (annual growth rate)
- EBIT margin: 7-8%
- RONA: ~12%



Q3 2014

Note: QSR&B = Quick Service Restaurants & Beverages

Reporting segment Flexible Packaging:

A leader in technology and innovation

Food & Beverages	Petfood	Tube laminates	Personal care & household	Pharma/ medical	Labels
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Key customers



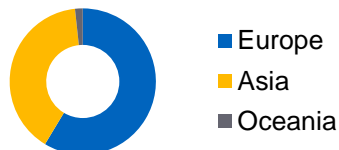
Key competitors

Amcor, Constantia, Bemis, Dai Nippon, regional and local players

Key facts

- 25% of Group sales
- 4,106 employees
- 12 manufacturing units

Sales by geography



MEUR	LTM Q3 14	FY 2013	FY 2012	FY 2011	FY 2010
Net sales	596.8	585.8	573.3	578.3	524.6
EBIT*	43.2	44.0	44.6	38.3	34.3
EBIT margin*	7.2%	7.5	7.8	6.6	6.5
RONA	13.0%	13.3	13.8	9.3	10.7

* Excluding NRI of MEUR -7.8 in FY 2011.

Competitive advantages

- Strong technical knowhow
- Product portfolio – depth and width
- High focus on NPD and continuous innovation
- Global presence

Focus areas

- Significant growth opportunities in emerging markets and select categories
- Focus on profitable growth supported by investments in additional capacity

Medium-term targets

- Organic net sales growth: 6-8% (annual growth rate)
- EBIT margin: 8-9%
- RONA: ~15+%



Q3 2014

Reporting segment Molded Fiber:

Global network and strong technological knowhow

Egg
packaging



Fruit &
vegetable



Other (cup carriers,
bottle dividers)



Key customers

Packers
Retailers



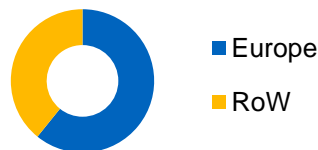
Key competitors

Hartmann, Pactiv, local players, plastics manufacturers

Key facts

- 10% of Group sales
- 1,537 employees
- 11 manufacturing units

Sales by geography



MEUR	LTM Q3 14	FY 2013	FY 2012	FY 2011	FY 2010
Net sales	244.1	236.3	237.3	244.0	232.9
EBIT	33.9	29.6	26.4	20.9	21.9
EBIT margin	13.9%	12.5%	11.1%	8.6%	9.4%
RONA	20.1%	18.2%	16.1%	12.0%	12.7%

Competitive advantages

- In-house proprietary technology
- In-house recycled paper sourcing
- Local presence – global support
- Motivated and capable team

Focus areas

- Growth driven by emerging markets and mix improvements
- High overall equipment efficiency targeted

Medium-term targets

- Organic net sales growth: ~5% (annual growth rate)
- EBIT margin: 12-14%
- RONA: ~18%



Q3 2014

Reporting segment Films:

Leading competencies and technical knowhow

Hygiene & healthcare

Pressure sensitive

Building & construction



Key customers

Johnson & Johnson

Kimberly-Clark



3M

AVERY DENNISON

CertainTeed

Key competitors

Mondi, Swanson, Siliconature, regional players

Key facts

- 8% of Group sales
- 924 employees
- 4 manufacturing units

Sales by geography



■ Europe
■ NA
■ RoW

MEUR	LTM Q3 14	FY 2013	FY 2012	FY 2011	FY 2010
Net sales	197.3	186.5	191.5	177.0	163.7
EBIT*	11.5	6.7	9.2	8.4	10.8
EBIT margin*	5.8%	3.6%	4.8%	4.7%	6.6%
RONA*	8.3%	4.6%	6.0%	6.2%	9.1%

* Excluding NRI of MEUR -7.8 in FY 2011, MEUR -2.5 in FY 2013 and in LTM Q3 2014.

Competitive advantages

- Unique global footprint
- Strong technology knowhow in release films
- Broad product portfolio – individualized solutions
- High focus on innovations

Focus areas

- Growth opportunities especially in emerging markets and hygiene & healthcare
- Focus on profitability and RONA improvement

Medium-term targets

- Organic net sales: ~5% (annual growth rate)
- EBIT margin: 7-9%
- RONA: ~13%

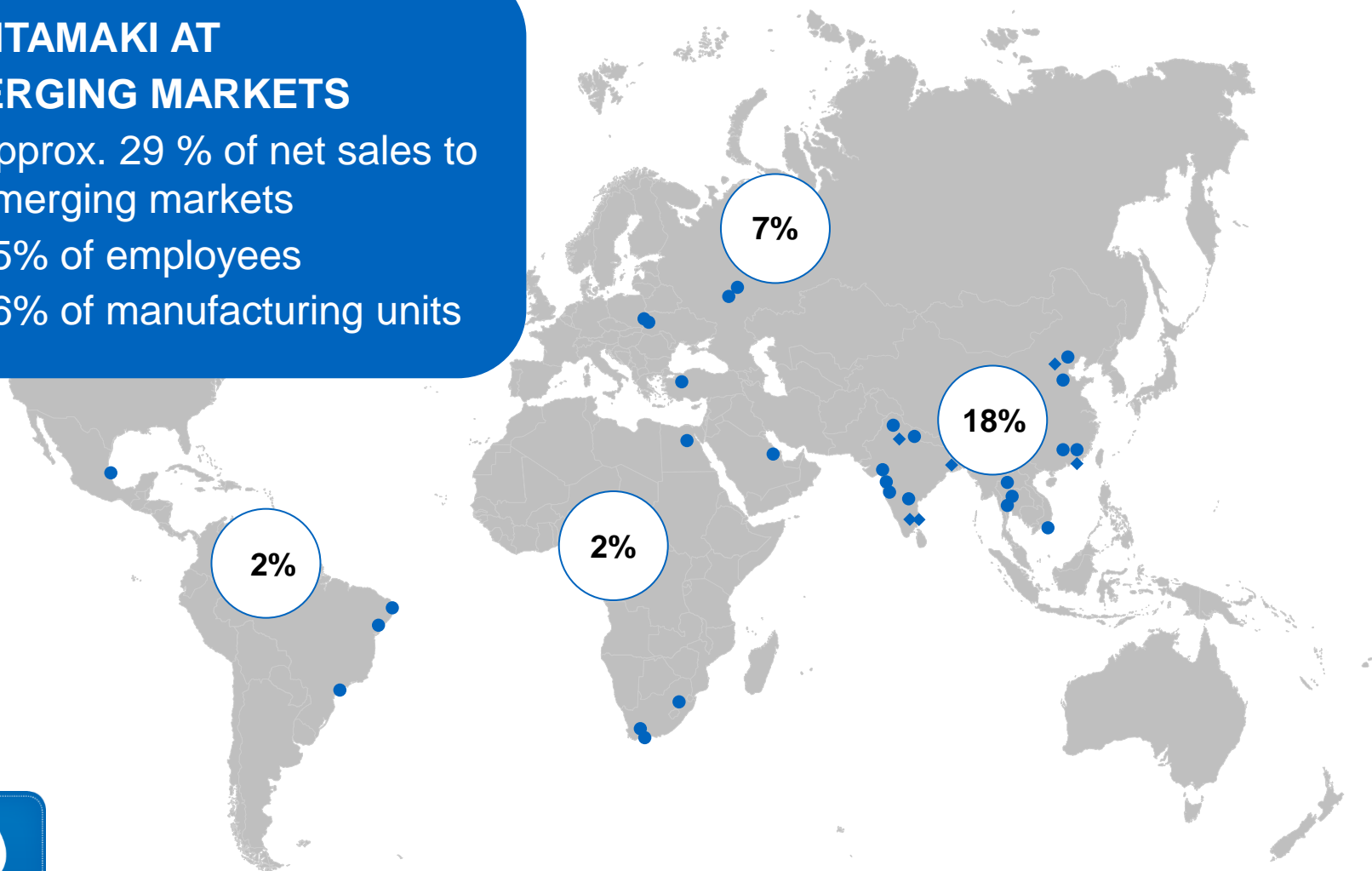


Q3 2014

Emerging markets' share of net sales

HUHTAMAKI AT EMERGING MARKETS

- Approx. 29 % of net sales to emerging markets
- 45% of employees
- 46% of manufacturing units



Q3 2014

Emerging markets as defined in IMF World Economic Outlook 2014.

Successful implementation of the quality growth strategy

- Eight acquisitions completed to date:
 - Prisma Pack, September 2011 (Films)
 - Paris Packaging, Inc., September 2011 (North America)
 - Ample Industries, Inc., November 2011 (North America)
 - Josco (Holdings) Limited, April 2012 (Foodservice E-A-O)
 - Winterfield, LLC, August 2012 (North America)
 - Webtech Labels Private Limited, November 2012 (Flexible Packaging)
 - BCP Fluted Packaging Ltd., November 2013 (Foodservice E-A-O)
 - Interpac Packaging Limited, August 2014 (Foodservice E-A-O)
- In total MEUR 260 of annual net sales acquired for MEUR 177*
 - Positive Packaging, signed in July 2014 (Flexible Packaging)
- After closing the Positive Packaging acquisition,
in total MEUR 480 of annual net sales acquired for MEUR 424*



Acquisition of Positive Packaging*

Positive Packaging in brief

- Net sales MEUR 220 (2014e)
- 2,500 employees
- 7 manufacturing units in India
- 2 manufacturing units in UAE
- Sales network across Africa

Deal rationale in brief

- Further enhances Huhtamaki's position in India
- Expands the manufacturing footprint into Middle East
- More than doubles the sales in Africa

Huhtamaki will become a leading flexible packaging provider with an unmatched footprint in emerging markets



Acquisition of Positive Packaging*

- Net sales MEUR 220 (2014e)
- Historical growth rate 10-15%
- Enterprise value (EV) MEUR 247
- EV/EBITDA 11-11.5 (8-9 after synergies)
- Main synergies in manufacturing footprint, production and operative efficiencies – expected synergies approximately 3% of net sales
- Serves similar clientele in several countries with partly complementary product range

The combined Huhtamaki Flexible Packaging business targets to be at a runrate of EUR 1 billion by the end of 2015



Future growth of flexible packaging mostly at emerging markets

Global consumer flexible packaging market* USD 76 billion (2013) »» USD 100 billion (2018e)

EMERGING MARKETS				DEVELOPED MARKETS			
	Share of global market 2013	Expected 5y CAGR	Share of global market 2018e		Share of global market 2013	Expected 5y CAGR	Share of global market 2018e
India	5%	14%	7%	Western Europe	22%	1.3%	17%
Middle East & Africa	5%	13%	7%	North America	23%	2.6%	20%
China	10%	10%	13%	Japan/ Korea/ Taiwan/ Singapore	14%	1.5%	11%
Remaining South & SE Asia	8%	12%	10%	Oceania	1%	1.5%	1%
Eastern Europe	4%	7%	5%				
Central & South America	8%	7%	9%				
Emerging markets	40%	10.4%	51%	Developed markets	60%	2.0%	49%
5 year growth (USD)			20 bn				4 bn



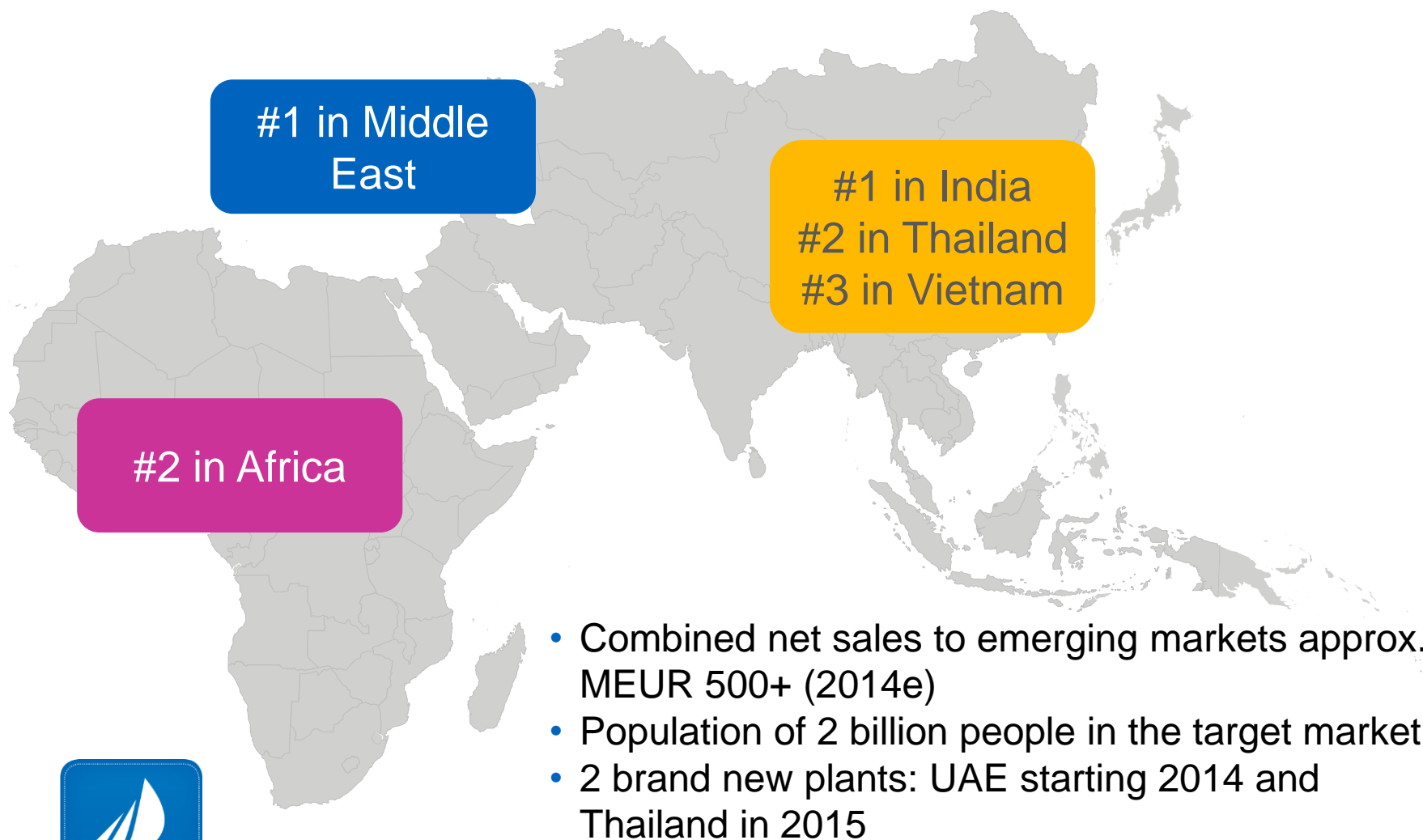
Q3 2014

* Does not include shopping bags or similar; flexibles materials applications in irrigation, construction or similar; single unprinted film over wraps for cigarettes, daily fresh vegetables etc.

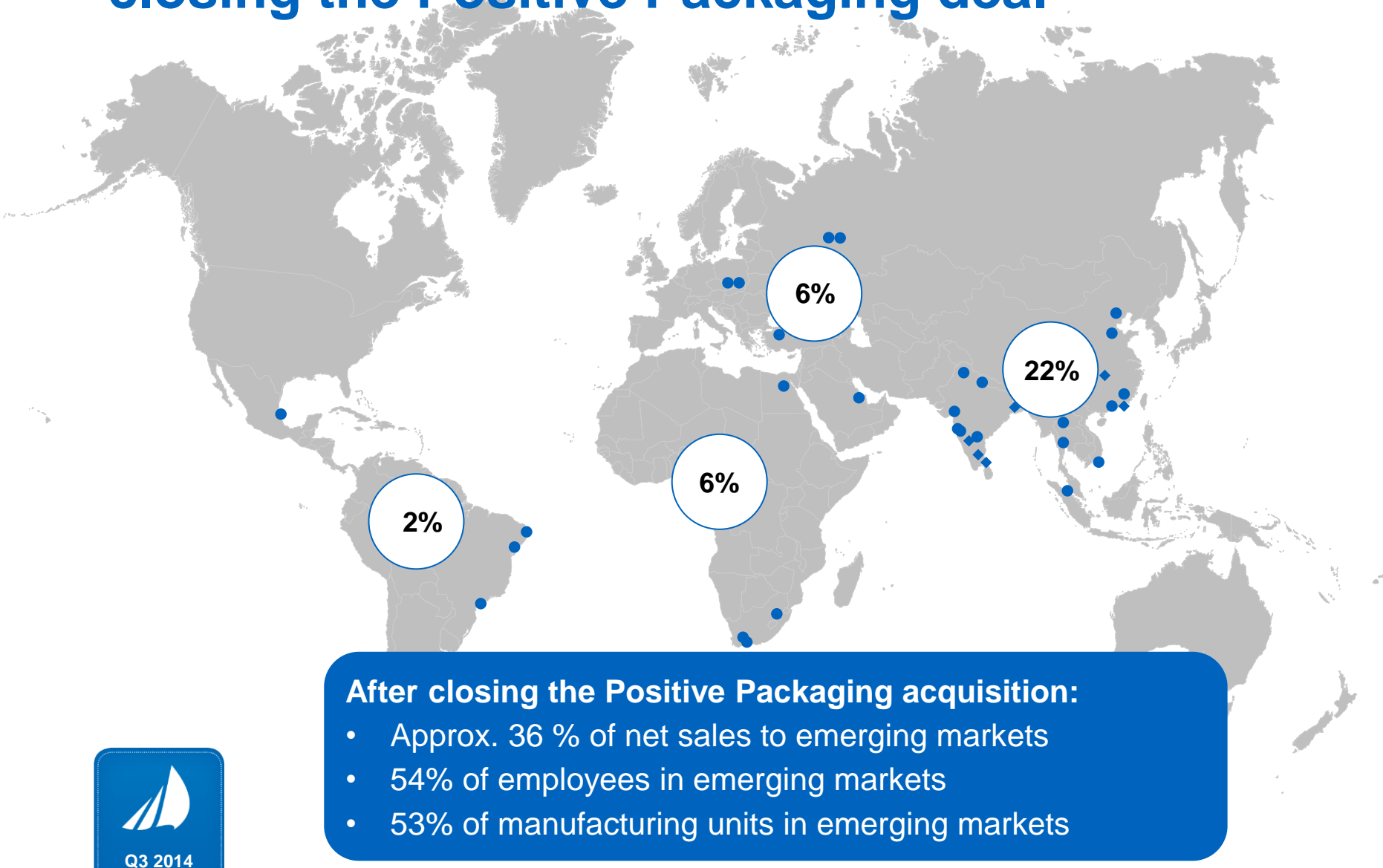
Source: Huhtamaki estimate

Combined emerging market footprint

Huhtamaki Flexible Packaging & Positive Packaging



Huhtamaki emerging markets' position after closing the Positive Packaging deal

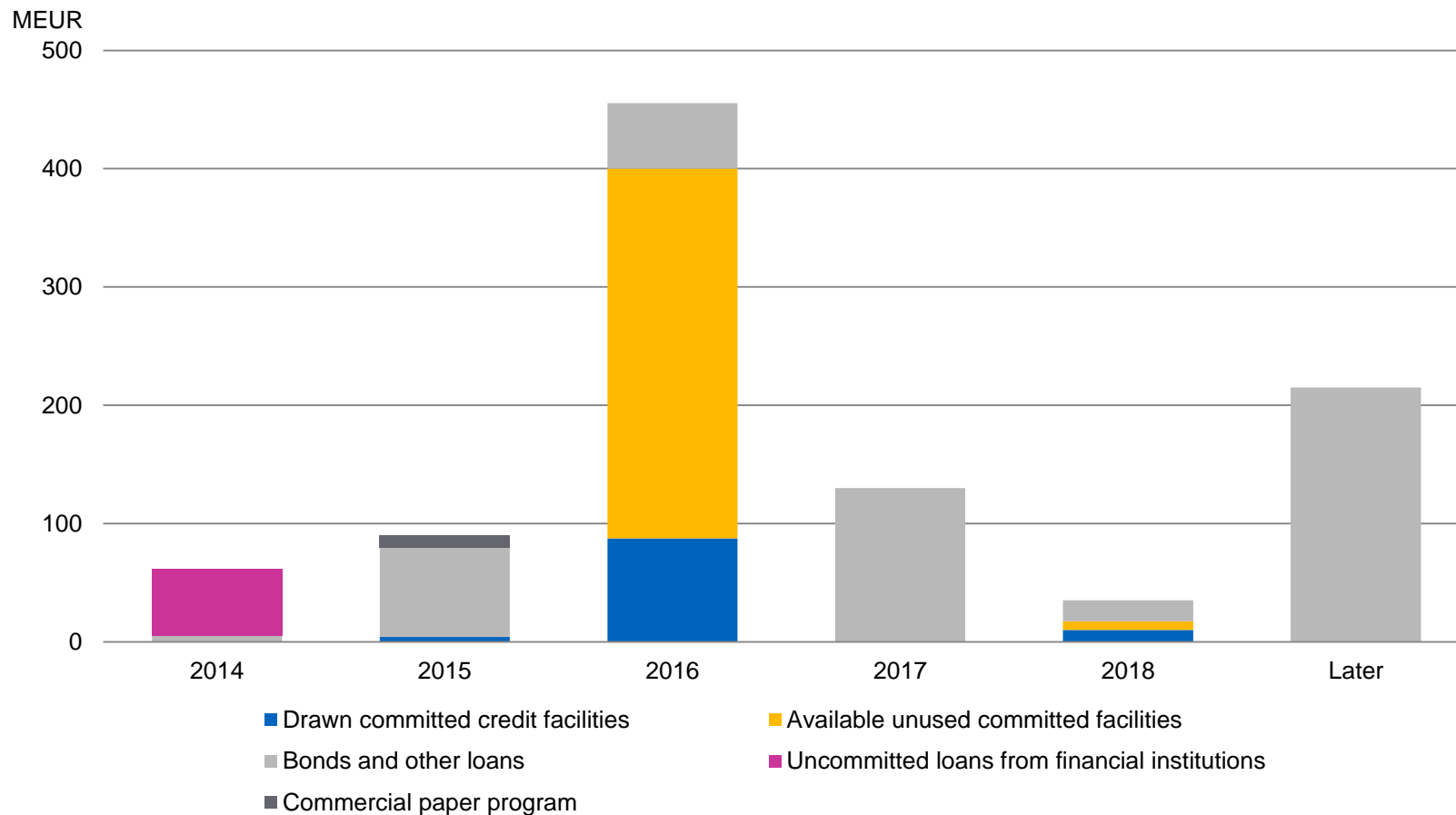


Q3 2014

Emerging markets as defined in IMF World Economic Outlook 2014.

Debt maturity structure

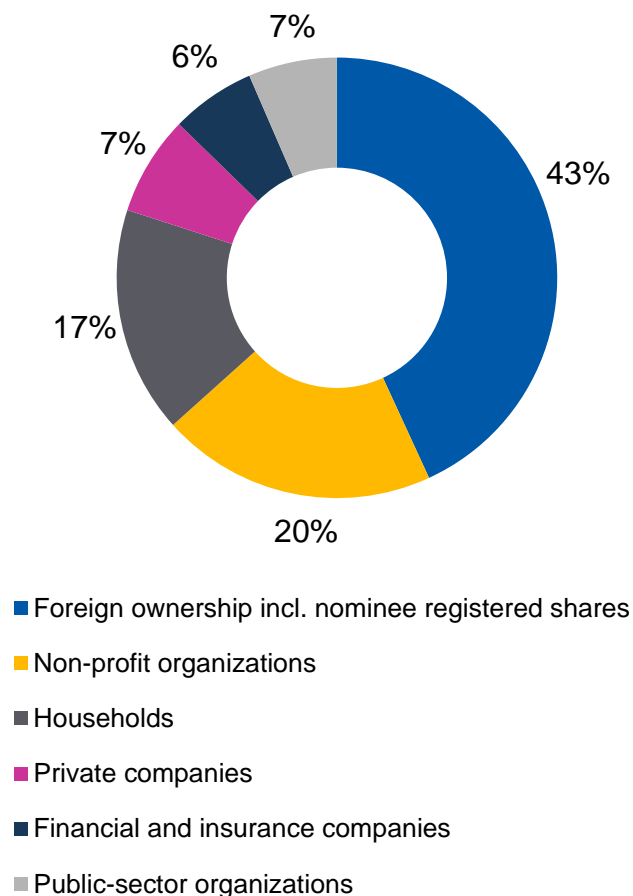
As of September 30, 2014



Ownership

- 24,413 registered shareholders at the end of September 2014
- 57% of shares in domestic ownership
- 21% of shares controlled by non-profit organizations
 - Finnish Cultural Foundation a major owner since 1943, current ownership 14%
- Number of outstanding shares 107,760,385 including 4,206,064 of the Company's own shares

Shareholder distribution by sector
September 30, 2014



Definitions for key indicators

EPS attributable to equity holders of the parent company =	$\frac{\text{Profit for the period} - \text{non-controlling interest}}{\text{Average number of shares outstanding}}$		
EPS attributable to equity holders of the parent company (diluted) =	$\frac{\text{Diluted profit for the period} - \text{non-controlling interest}}{\text{Average fully diluted number of shares outstanding}}$		
Net debt to equity (gearing) =	$\frac{\text{Interest-bearing net debt}}{\text{Equity} + \text{non-controlling interest}}$		
Return on net assets (RONA) =	$\frac{100 \times \text{Earnings before interest and taxes (12 m roll.)}}{\text{Net assets (12 m roll.)}}$		
Operating cash flow =	Ebit + depreciation and amortization (including impairment) - capital expenditure + disposals +/- change in inventories, trade receivables and trade payables		
Shareholders' equity per share =	$\frac{\text{Total equity attributable to equity holders of the parent company}}{\text{Issue-adjusted number of shares at period end}}$		
Return on equity (ROE) =	$\frac{100 \times (\text{Profit for the period}) (12 \text{ m roll.})}{\text{Equity} + \text{non-controlling interest (average)}}$		
Return on investment (ROI) =	$\frac{100 \times (\text{Profit before taxes} + \text{interest expenses} + \text{net other financial expenses}) (12 \text{ m roll.})}{\text{Statement of financial position total} - \text{Interest-free liabilities (average)}}$		





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