GODREJ INDUSTRIES LIMITED

Investor and Analyst Meet – FY 2012-13

JUNE 2013

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AGENDA

INTRODUCTION TO GODREJ INDUSTRIES

INVESTMENT RATIONALE

CONSUMER & CHEMICALS

REAL

ESTATE

AGRI

TRANSFORMATION

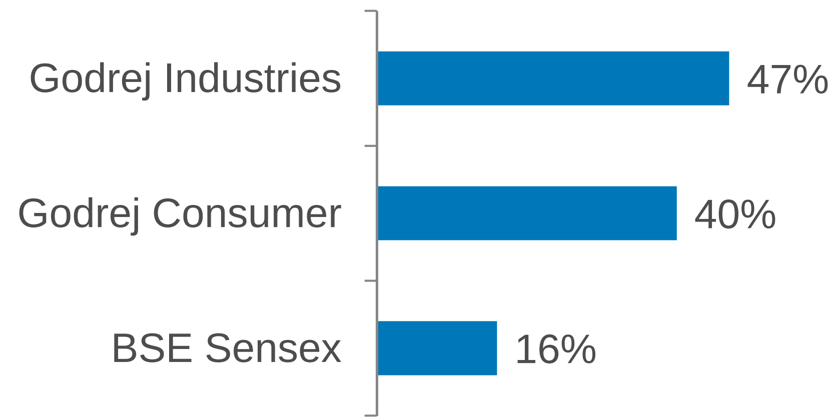
EMERGENT

GODREJ GROUP

- Established in 1897
- Over US $4 billion[1] in annual revenues
- $2.8 billion brand valuation by Interbrand in October 2010
- Over 500 million[2] people use one or another Godrej product everyday
- Amongst India's most diversified and trusted conglomerates

Value Creation for Investors

12 year CAGR



Note: CAGR calculated on closing prices of June 18, 2001 and June 10, 2013

Godrej & Boyce

Godrej Industries

Godrej Properties

Godrej Consumer

Godrej Agrovet

1. FY 13 Group Revenues ; USD 1 = ₹54.45 (average exchange rate for FY 13) 2. Godrej Group internal study

GODREJ INDUSTRIES LIMITED (GIL)

Diversified Business Model

- Leveraging the “India growth story” through presence in multiple, established and growing sectors
- Portfolio of quality products that successfully cater to growing aspirations of consumers – Urban & Rural, Domestic & Global
- Diversified businesses provide hedge against adverse developments in a particular industry or geography

Experienced Management Team

- Sound qualifications along with strong entrepreneurial orientation
- Successful track record

Robust Corporate Governance

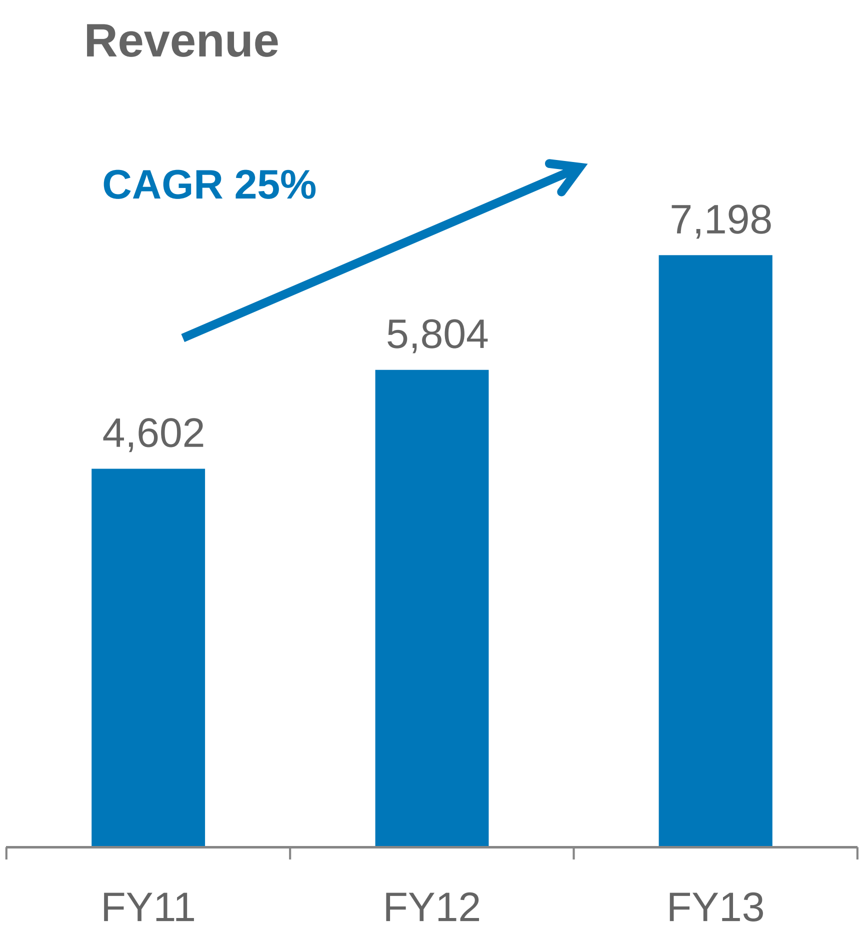
- Feedback based style of operations
- Professional management teams with high standards of integrity

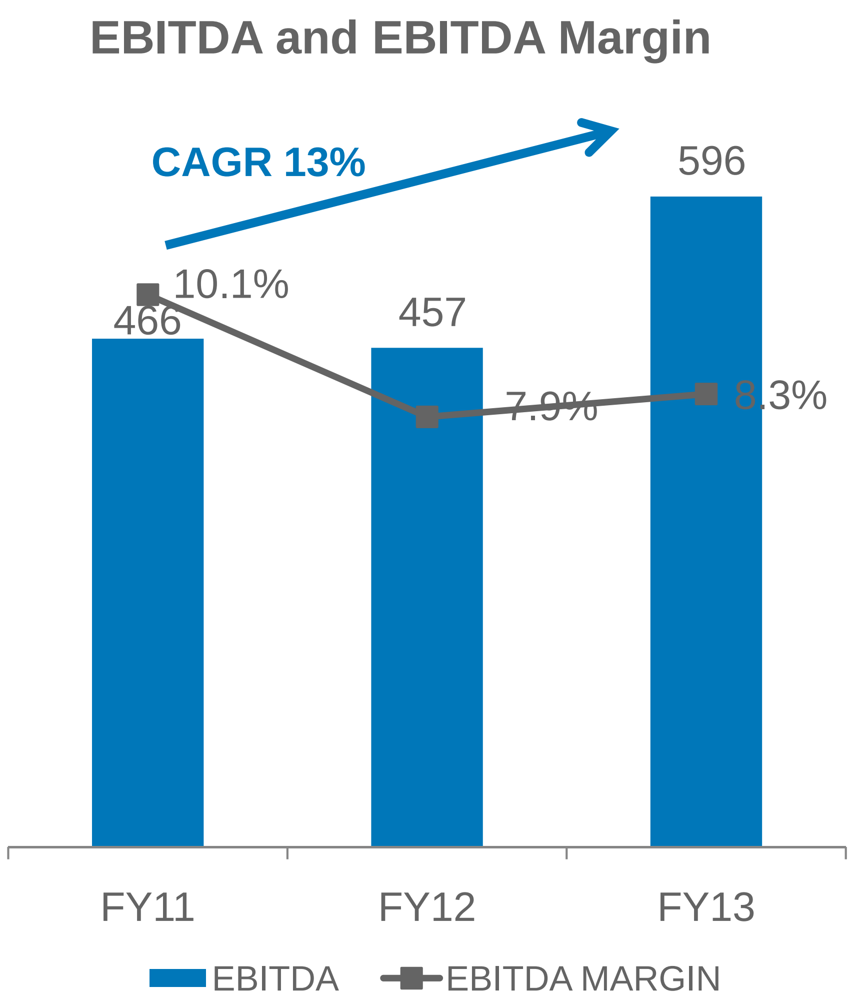
BALANCED PORTFOLIO OF GROWTH BUSINESSES

	BUSINESS SEGMENTS	FINANCIAL PERFORMANCE
CHEMICALS (own business)	• Fatty alcohols, fatty acids, glycerin & surfactants • Key ingredients for personal care, home care & specialized consumer products	Revenue : INR 1,324 crore Exports : 39% of revenue
GODREJ AGROVET (63.7%)	• Animal Feeds, Oil Palm plantations, genetic seeds & Agro-chemicals, Poultry & processed meats	Revenue growth in FY 13: 26% Operating profit growth FY 13: 22%
GODREJ PROPERTIES (61.5%)	• Townships, Residential & Commercial projects • Presence in 12 cities; 84 mn sq ft of development area	Operating Income growth in FY 13 : 28% Net Profit growth FY 13 : 41%
VIKHROLI PROPERTY DEVELOPMENT (40%)	• 3.5 Mn sq ft to be developed in prime Mumbai suburb • Mixed use development with best-in-class design and sustainable green buildings	
GODREJ CONSUMER (21.6%)	• Home care, Personal Care, Hair Care, Air Care • Strong positions in categories both domestically and internationally • 44% contribution from international operations	Revenue growth in FY 13 : 32% Net profit growth in FY 13 : 10%

GODREJ INDUSTRIES LIMITED

FINANCIAL OVERVIEW – CONSOLIDATED

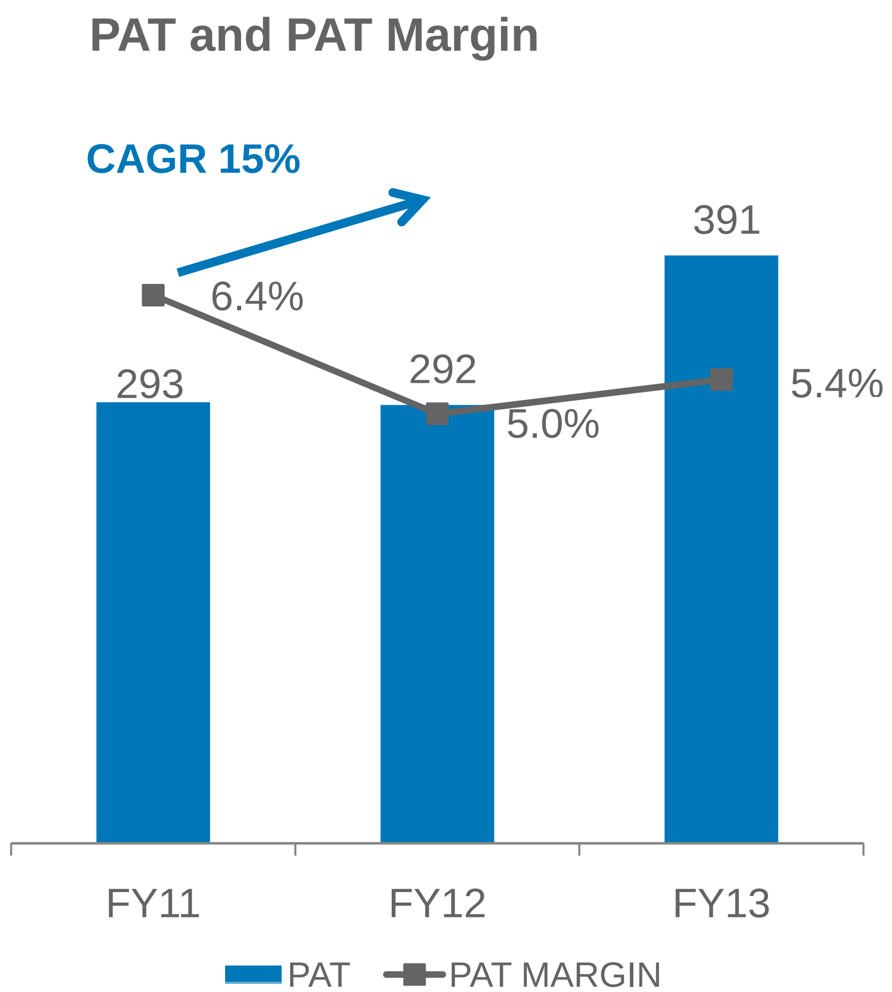


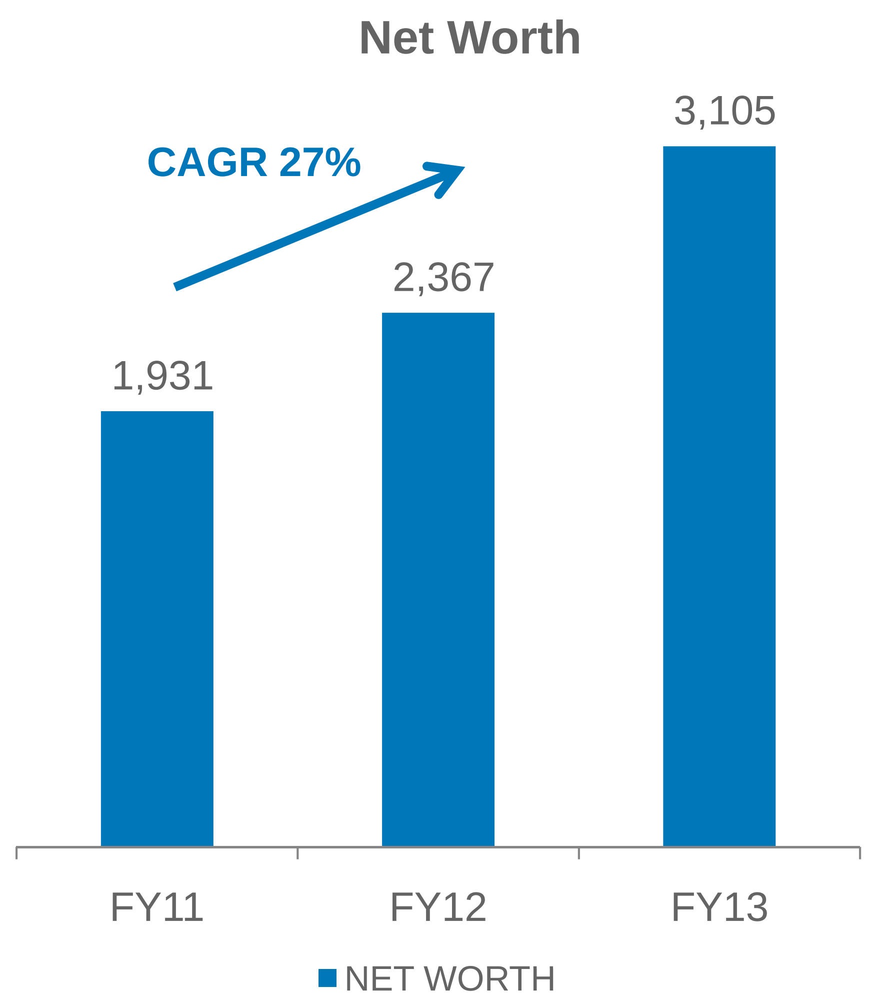


Note: Values in ₹ Crore

GODREJ INDUSTRIES LIMITED

FINANCIAL OVERVIEW – CONSOLIDATED





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INVESTMENT RATIONALE

brand advantage

systematic value creation approach

Proven track record of value creation

strong value of underlying assets

POWERFUL BRAND

One of the most well known **brands** built around trust and reliability[1]

500 million consumers use at least one Godrej product everyday

$2.86 billion brand valuation determined by global brand consulting agency *Interbrand*

1. 6th most trusted Indian brand in the 2013 Brand Trust Report1

LEADING MARKET POSITIONS

#1

Oleo-chemicals & Surfactants

Animal feeds

Oil Palm plantations

Hair color

Household insecticides

Liquid detergents

Processed Chicken

#2

Soaps

INVESTMENT RATIONALE

brand advantage

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Proven track record of value creation

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GODREJ INDUSTRIES LIMITED

"CREATE" GROUP PORTFOLIO APPROACH

Consumer & Chemicals

Real

Estate

Agri

→ 4 core businesses

Transformation → Drive to full potential

Emergent → Focused incubation of new businesses

INVESTMENT RATIONALE

brand advantage

systematic value creation approach

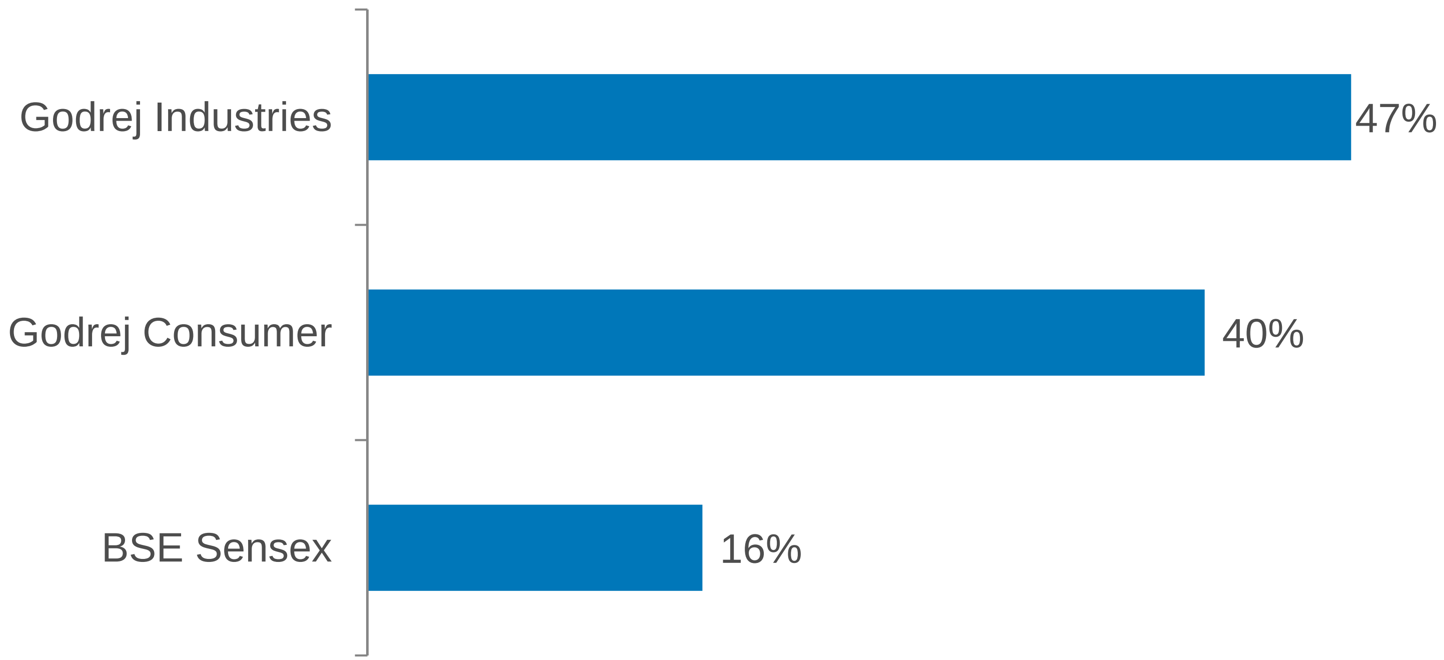
Proven track record of value creation

strong value of underlying assets

HISTORY OF VALUE CREATION

GODREJ INDUSTRIES

12 Year Compounded Annual Growth Rate (CAGR)



Note: CAGR calculated on closing stock prices as of June 18, 2001 and June 10, 2013

INVESTMENT RATIONALE

Godrej brand advantage

systematic value creation approach

Proven track record of value creation

strong value of underlying assets

STRONG VALUE OF UNDERLYING ASSETS

GODREJ INDUSTRIES

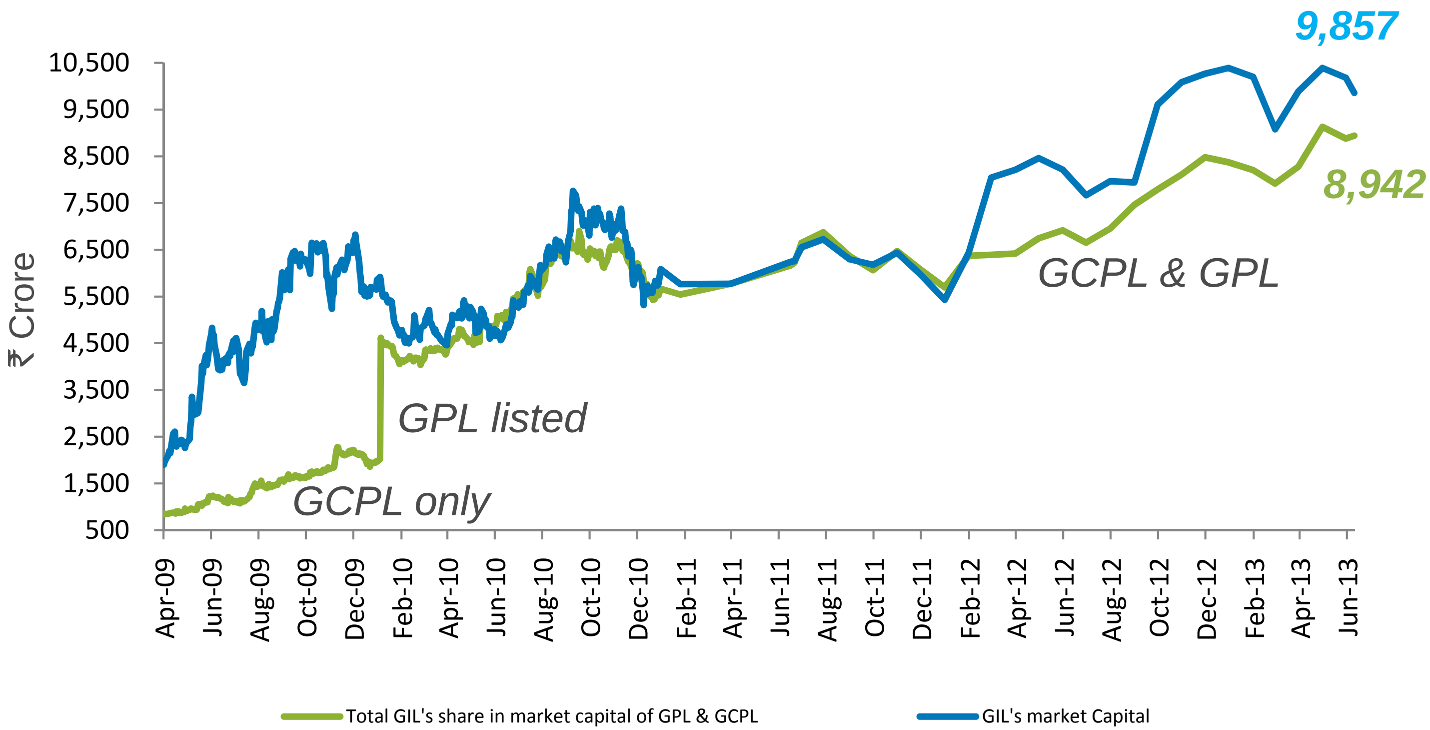
Company	Business	Holding (%)	Investment at cost (₹ Cr.)	Market Value* of investment (₹ Cr.)
Godrej Consumer Products	FMCG, Personal, Household and Air Care Products	21.6	693	5,740
Godrej Properties	Real Estate and Property Development	61.5	230	2,539
Godrej Agrovet	Animal Feed, Agri-inputs, Poultry & Oil Palm	63.7	151	
Godrej International	International Trading	100.0	15	
Godrej International & Trading	International Trading & Investments	100.0	4	
Godrej Vikhroli LLP	Real estate & Property Development	40.0	79	
Natures Basket	Fresh food & Gourmet Stores	100	71	
Others		-	39	
	Total		**1,282**	

Market Value of GIL's investment in GCPL + GPL increased by ₹ 1,860 crore (29%) in FY 2012-13

** as on Mach 31, 2013*

VALUE UNLOCKING POTENTIAL

GODREJ INDUSTRIES



- Leveraging the "India growth story" through presence in multiple high growth industries
- Portfolio of high quality products that successfully cater to growing aspirations of all consumers – Urban & Rural, Domestic & Global
- Diversified businesses provides a hedge against adverse developments in a particular industry

Other Valuable Interests

Animal Feed
(FY 2013 Revenue: ₹ 2,323 Cr.)

Oil Palm Plantation
(FY 2013 Revenue: ₹ 275 Cr.)

Oleo Chemicals/Veg Oils
(FY 2013 Revenue: ₹ 2,704 Cr.)

Other Agri / Poultry
(FY 2013 Revenue: ₹ 503 Cr.)

Natures Basket
(FY 2013 Revenue: ₹ 128 Cr.)

The Trees
3.5 million sq feet mixed use development

Note: Market values as of June 10, 2013

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CONSUMER (GCPL)

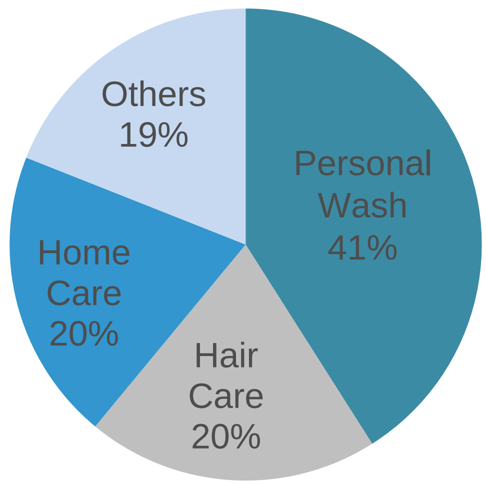
- Largest Indian home & personal care company - US $1.2 billion in sales in FY 13
- Leading positions in core categories in the domestic market:
  - No. 1 in hair colours, household insecticides, and liquid detergents; No. 2 in soaps
- Strong positions in core categories internationally – home care and hair care
- Over 44% of revenues now come from international businesses
- Acquisitions established a platform to become a leading emerging markets FMCG company
- Unparalleled track record of value creation among FMCG companies in India

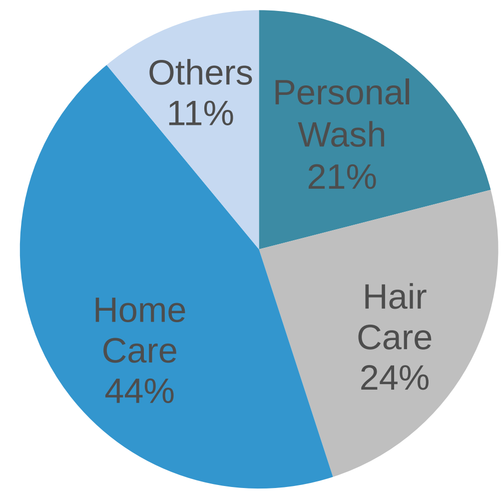
GCPL PORTFOLIO

MORE BALANCED ACROSS CATEGORIES AND DIVERSIFIED ACROSS GEOGRAPHIES

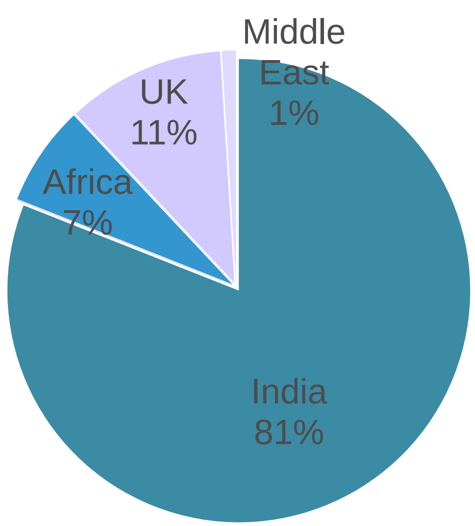
	FY 2009-10	FY 2012-13

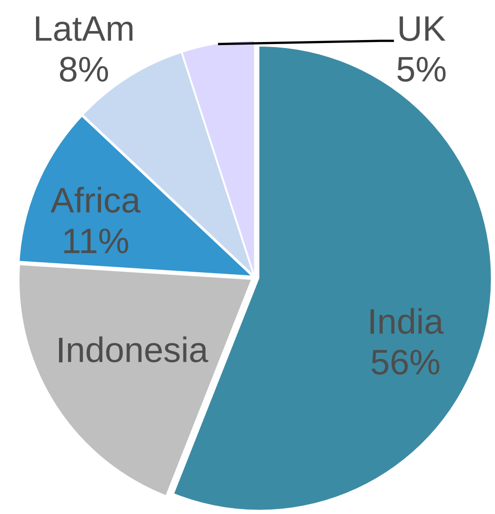
Category Mix





Geographic Mix



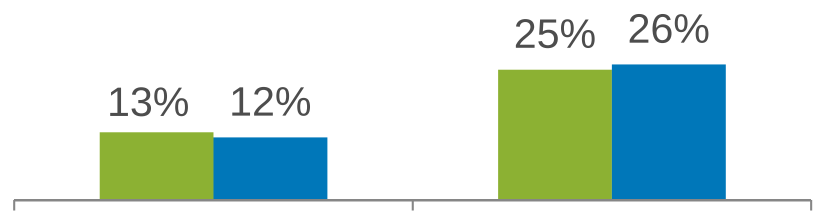


Consolidated level

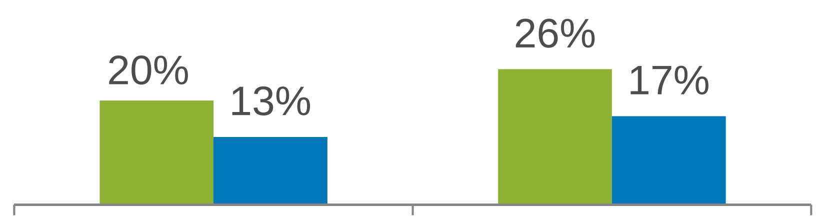
LEADING PRESENCE IN DOMESTIC CORE CATEGORIES

Key Categories	Key Brands	Category Growth	GCPL Growth

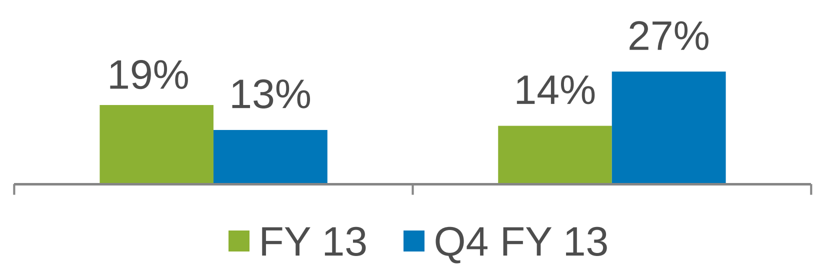
Household Insecticides



Soaps



Hair colour



STRONG GROWTH IN INTERNATIONAL PORTFOLIO

GEOGRAPHIES	KEY BRANDS		FY 12 GROWTH*	FY 13 GROWTH*
Indonesia	HIT	STELLA	19%	29%
Latin America	issue	ilicit	22%	84%
Africa	DARLING	INECTO		68%
Europe	CUTICURA	Soft & Gentle	11%	26%

*Constant currency sales growth

LEADING MARKET POSITIONS IN MOST OF OUR GEOGRAPHIES (1/2)

INDIA

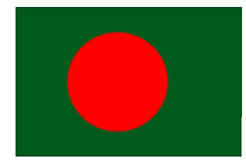
1 Hair colours
Household insecticides
Liquid detergents

2 Soap

SAARC

1 Hair colours (Sri Lanka)

3 Hair colours (Bangladesh)
Household insecticides (Sri Lanka & Bangladesh)



INDONESIA

1 Air fresheners
wet tissues

2 Household insecticides

UK

1 Stretch marks skin treatment

2 Sanitisers

4 Sun care
female deodorants

LEADING MARKET POSITIONS IN MOST OF OUR GEOGRAPHIES (2/2)

LATIN AMERICA

1 Hair colours*
(Argentina, Uruguay, Paraguay, Bolivia)

2 Hair colours & Colour cosmetics
(Chile)
Hair extensions
(Argentina & Chile)

SUB SAHARAN AFRICA

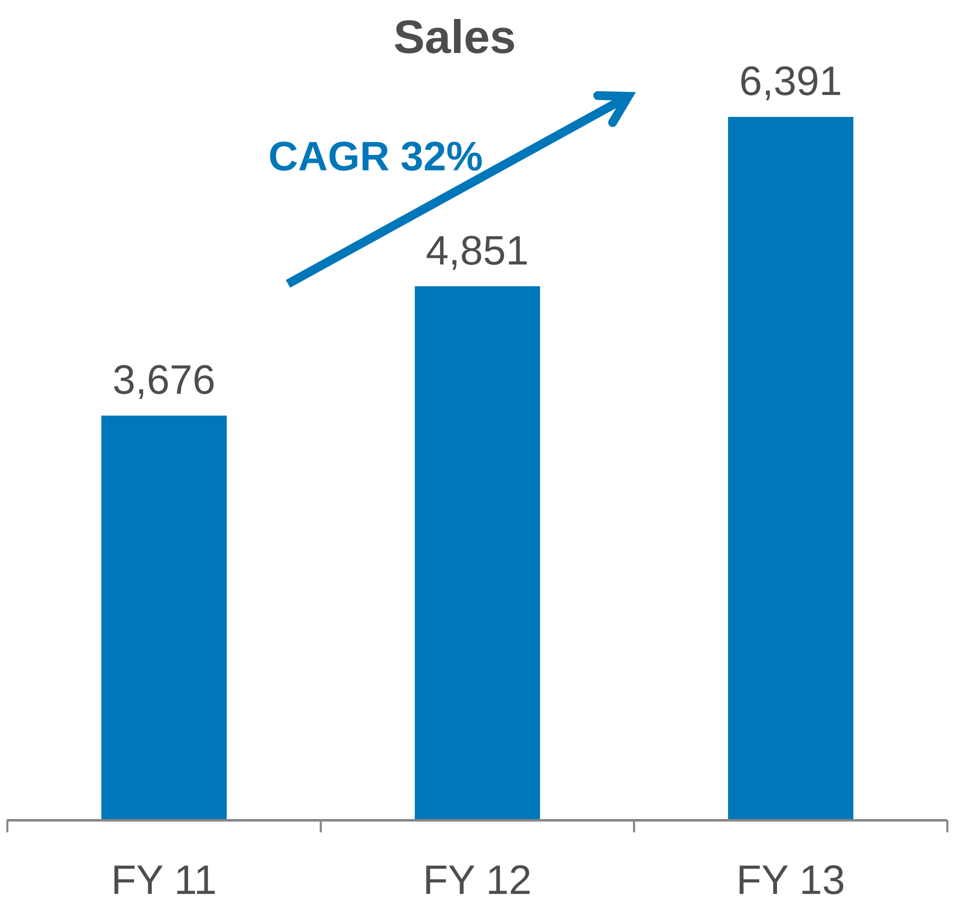
1 Ethnic hair colours
(14 countries)
Hair extensions
(10 countries)

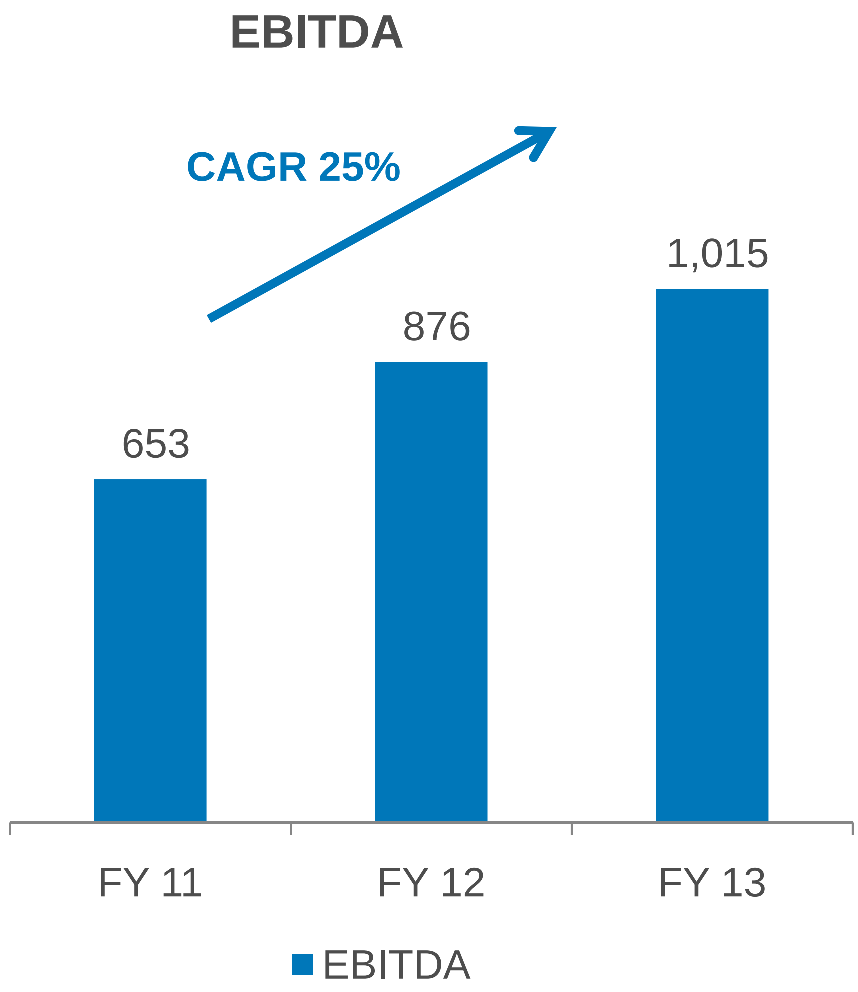
2 Hair extensions
(1 country)

3 Caucasian hair colours
(South Africa)

* Volume Share

STRONG FINANCIAL PERFORMANCE





Note: Values in ₹ Crore
Financials are for GCPL Consolidated

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CHEMICALS

BUSINESS OVERVIEW

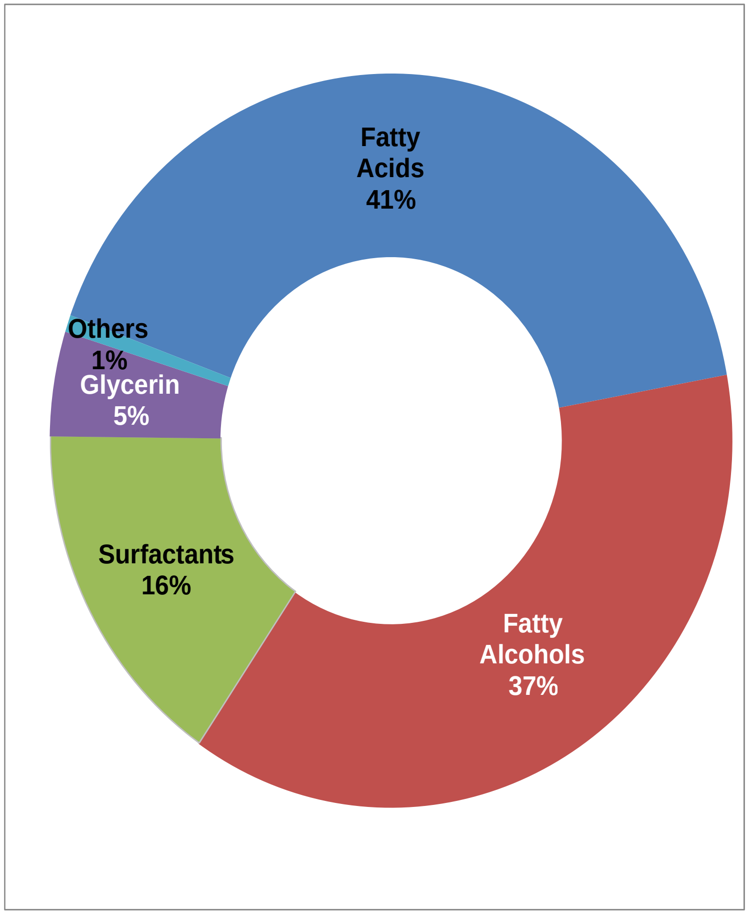
- One of India's leading manufacturers of oleo-chemicals and pioneer in surfactants
- Caters to the raw material needs of consumer goods sectors – Personal care, Home care, Rubber, Polymer industry and specialised applications
- Supplier to global MNCs
- Exports to over 80 countries across 6 continents.
  - 39% of FY 13 revenue came from exports
- Manufacturing at two plants: Valia (Gujarat) and Vikhroli (Maharashtra)
- New plant in Ambernath (Maharashtra) expected to be commissioned in Q3 FY 14

CHEMICALS

PRODUCTS USED AS INPUT IN VARIETY OF APPLICATIONS

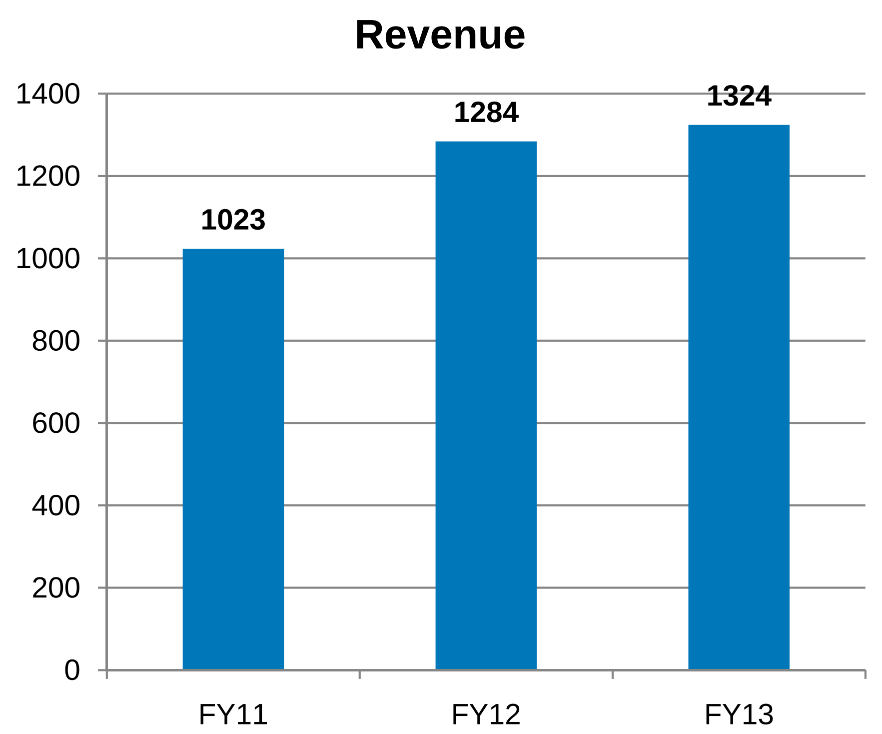
PRODUCTS	APPLICATIONS	DRIVERS FOR GIL
Fatty acids & glycerin	• Cosmetics and Toiletries • Rubber processing • Polymer • Pharmaceutical, Humectants	• Movement into specialty fatty acid to drive growth and profitability • Leverage presence across the range of applications
Fatty alcohols	• Cosmetics • Industrial applications • Personal care • Laundry	• Increasing export sales to drive growth • Developing direct relationships with MNC clients to meet their global requirements
Surfactants	• Shampoos, Conditioners • Toothpaste • Cosmetics • Detergents	• Gain greater share of existing customer businesses • Upgrade to value added variants

Portfolio Breakdown



CHEMICALS

FINANCIAL OVERVIEW

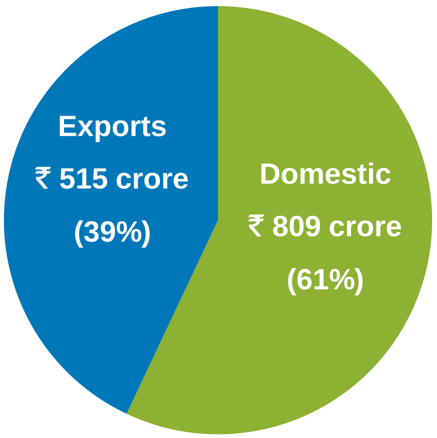


	FY 11	FY 12	FY 13
PBIT	89	120	66

The performance of the chemicals business was impacted due to difficult global economic environment and also on account of raw material price fluctuation.

Now exporting to 80 countries

- Exports for FY 2012-13 : ₹ 515 crore



- Focus on manufacturing efficiency improvement / greener initiatives
  - ~ 56% reduction in waste to landfill
  - ~ 15% reduction in water usage
  - ~ 10% reduction in GHG emission
  - ~ 3% reduction in energy consumption at Valia factory

MOVE TO AMBERNATH WILL ADD VALUE

- New Chemicals manufacturing facility at Ambernath
  - Capital expenditure of about INR 300 crore
  - State of the art technology
  - Work progressing as per schedule
  - Expected to be operational in Q3 FY 2013-14
  - Facility to manufacture Surfactants, Fatty Acids (including specialty grades) and refined glycerin

AMBERNATH – WHEN WE ACQUIRED THE LAND

AMBERNATH CHEMICALS FACILITY– NOW

CHEMICALS

LONG TERM STRATEGY

- Continue to build strong position in *long chain fatty alcohols*
- Leverage competitive advantage India has in Rapeseed oil – increase share of *high margin derivatives of rapeseed oil* in the value added portfolio
  - Capacity expansion
  - Better value for co-products
- Maintain leadership position as domestic supplier of *Alpha Olefin Sulphonate*
  - Capacity expansion
  - Expand to cover entire product form
- Expand product portfolio with *adjacencies* to current offering
  - Alcohol based derivatives

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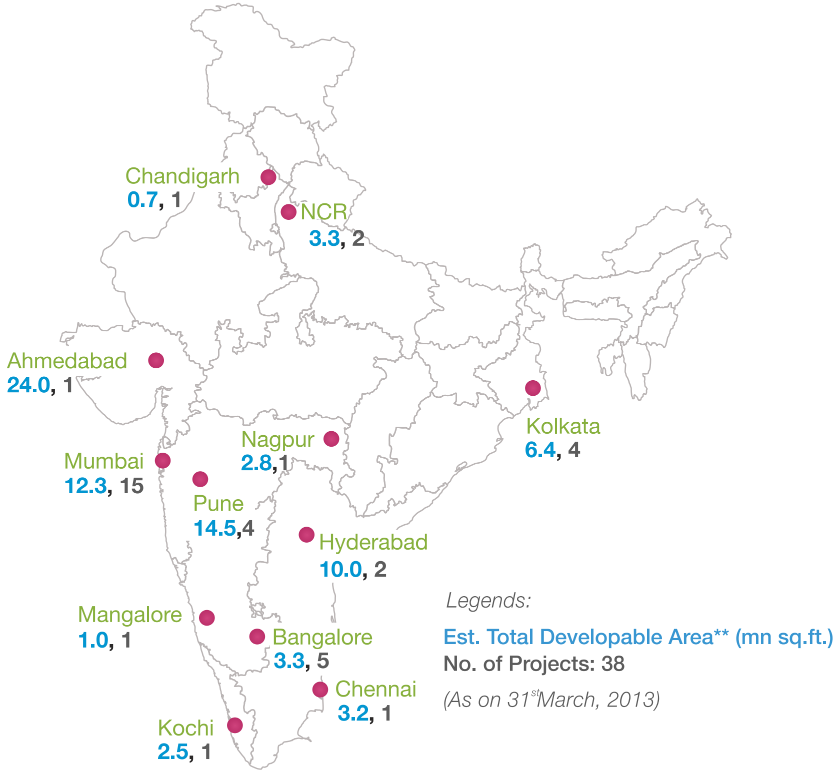
GODREJ PROPERTIES

- Established in 1991
- Presence in 12 cities across India
- $ 500 million booking value in FY13
- 84* million sq.ft. of potential developable area
- Residential I Commercial I Townships
- Differentiated asset-light business model

* As on 31st March, 2013



** Total area under the project, irrespective of the revenue/profit/area sharing arrangement


GODREJ GARDEN CITY
AHMEDABAD


GODREJ PLATINUM
BENGALURU


GODREJ PALM GROVE
CHENNAI


GODREJ FRONTIER
GURGAON

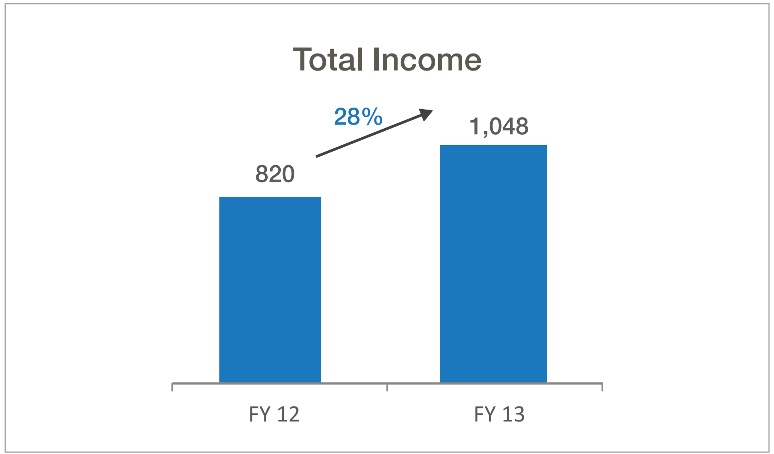

GODREJ PRAKRITI
KOLKATA

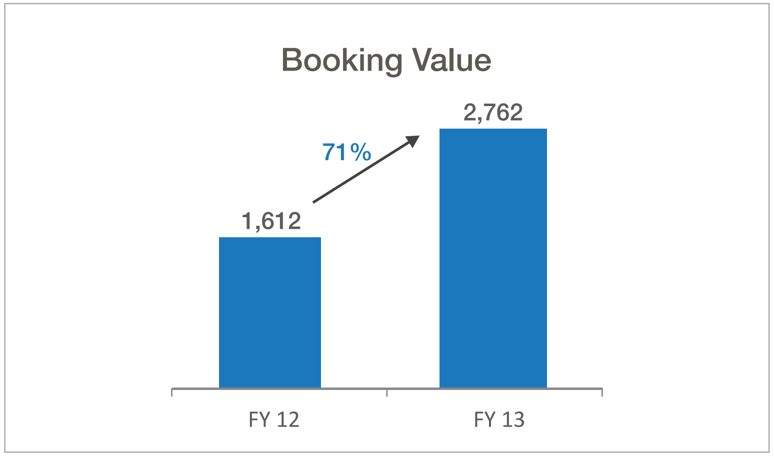

GODREJ PLATINUM
MUMBAI

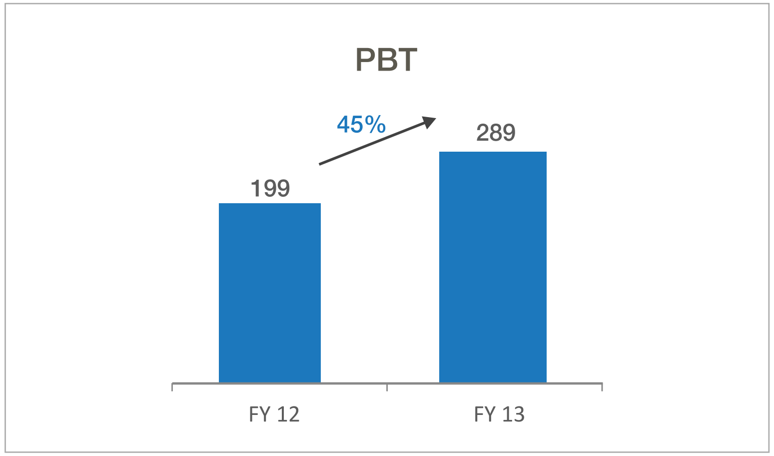
DESPITE A TOUGH YEAR FOR THE SECTOR, GPL DELIVERED STRONG GROWTH IN FY13

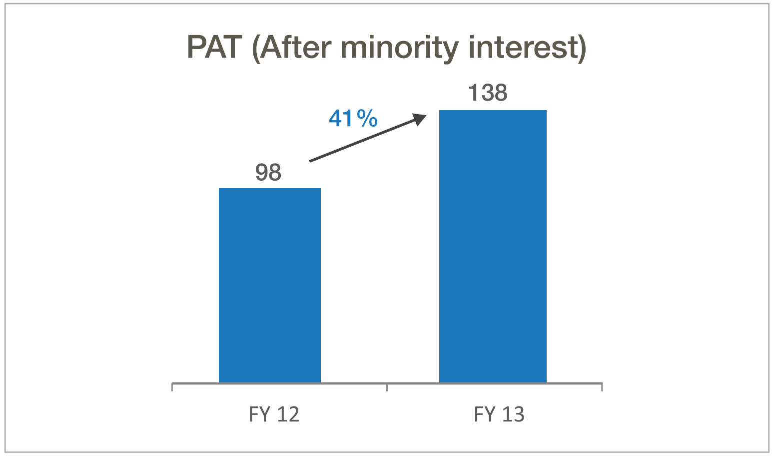
Revenue growth of 28%, PBT growth of 45%, net profit growth of 41% and booking growth of 71%

All Values in INR Cr.









CONTINUED SUCCESS IN BUSINESS DEVELOPMENT

8 new projects with ~6.6 million sq. ft. of saleable area added to our portfolio (Area expected to increase to ~13 million sq.ft. due to likely increase in size of Panvel Township)

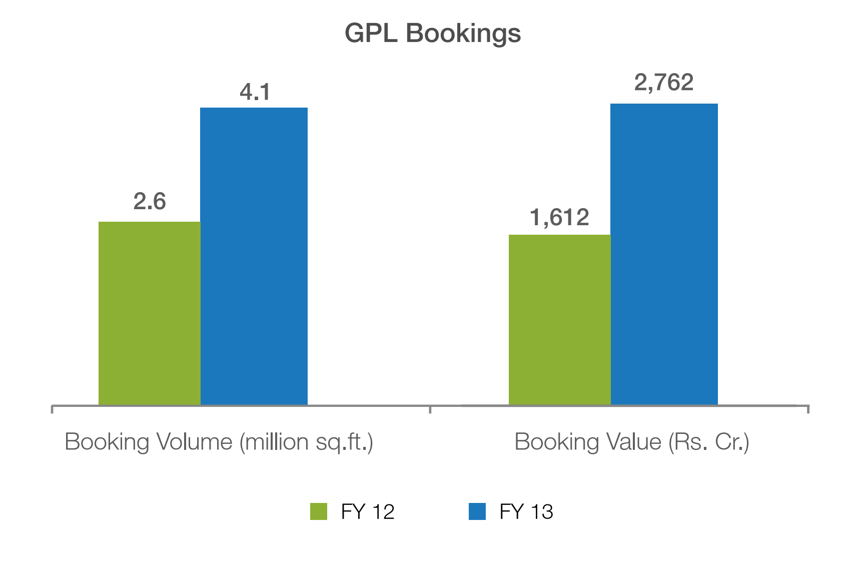
- We expect these deals to add significant future profit
- Low upfront investment by GPL

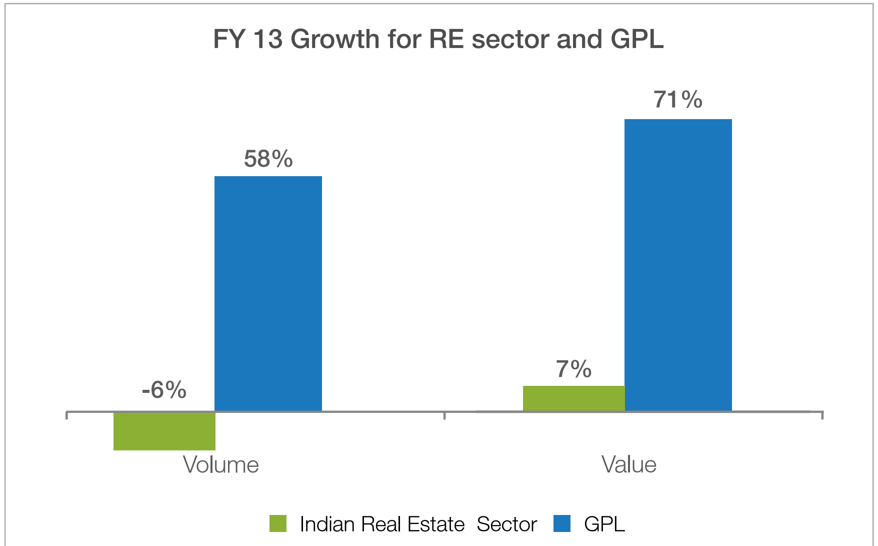
Partnered with APG led global investor consortium to create an INR 1,073 Cr. Residential Co-investment Platform

- GPL will be able to source deals with large capital requirements in a capital efficient manner
- GPL will receive development management fees in addition to a share of equity profits

HIGHEST EVER NEW LAUNCHES & SALES

58% bookings growth by volume and 71% by value despite weak real estate sector performance





Source: PropEquity (Annualized data)

Tremendous response to 13 launches in 6 cities in FY13; highlights included:

- Godrej Summit, Gurgaon – total launched stock of 695 apartments with 1 million sq. ft. of saleable area sold in 1 day
- Godrej Platinum, Vikhroli – 40% price increase in one year despite poor market conditions
- Godrej E-City, Bengaluru – sold 400,000 sq.ft. in 2 months and launched 2nd phase 6 months ahead of schedule

NEW PROJECT / PHASE LAUNCHES IN FY13


Godrej BKC, Mumbai


Godrej Summit, Gurgaon


Godrej Platinum, Mumbai


Godrej Horizon, Pune

NEW PROJECT / PHASE LAUNCHES IN FY13

Godrej E City, Bengaluru

Godrej Gold County, Bengaluru

Godrej Palms, Mumbai

NEW PROJECT / PHASE LAUNCHES IN FY13

Godrej Serenity, Mumbai

Godrej Garden City, Ahmedabad

Godrej Platinum, Kolkata

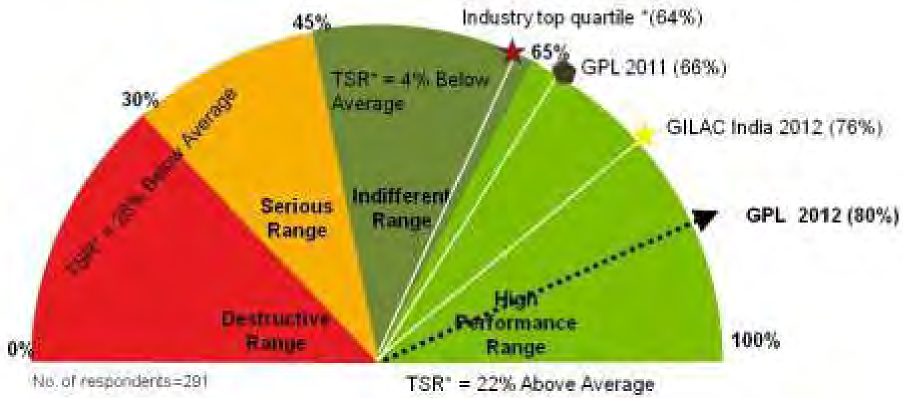
PROJECT PYRAMID DELIVERED STRONG PROGRESS TOWARDS OUR OPERATIONAL EXCELLENCE GOALS

- Achieved substantial savings across projects through superior value engineering, design standardisation and other operational improvements
- Implemented rigorous internal processes and systems to reduce time to launch
- Developed critical capabilities across several key operational areas including design and contracting
- Improved debtor management processes leading to reduction in receivables and a superior customer experience
- Reduction in net debt in FY13 despite having added 8 new projects to our portfolio

STRONG RESULTS IN TEAM BUILDING & EMPLOYEE ENGAGEMENT WHILE GROWING OUR EMPLOYEE BASE BY 25%

- In the Great Places to Work Study, GPL was ranked as the “14th Best Company to Work for” in India in the overall category, as 2nd amongst companies with less than 1,000 employees, and as the best in the real estate sector

- Employee engagement scores for GPL (80%) were higher than the average for best-in-class companies in Asia in a study by Hewitt



Administered by AON HEWITT

GODREJ PROPERTIES RECEIVED 20 AWARDS IN FY 13

GODREJ PROPERTIES

Popular Choice Developer of the year, Residential Category
ET Now Awards

#1 Ranked Real Estate Developer
India's Best Companies to Work For by the Great Place to Work Institute, India, in partnership with Economic Times
Also voted as #14th best company to work for in the overall category

Real Estate Company of the Year
Construction Week India Awards

CWAB Platinum Award for Excellence
7th Construction World Architect and Builder (CWAB) Awards

Brand Excellence Award in Real Estate Sector
Zee Business Brand Excellence Award

Platinum Award for Excellence
Construction World Magazine

Best Marketing Campaign of the year
CMO Asia Awards

PROJECT SPECIFIC

GODREJ GARDEN CITY, AHMEDABAD

'Best Residential Project' – mid-segment projects category that are 70% complete at the CNBC Awaaz Real Estate Awards

'Integrated Township of the year' – ET Now Awards British Safety Council International Award in Distinction Category for affordable and mass housing

GODREJ PRAKRITI, KOLKATA

'Best Residential Project', – Mid-segment projects category that are 70% complete at the CNBC Awaaz Real Estate Awards

GODREJ WATERSIDE, KOLKATA

'Best Commercial Project', – The CNBC Awaaz Real Estate Awards

GODREJ ANANDAM, NAGPUR

'Best Upcoming Township' – My FM, Dainik Bhaskar and CREDAI Nagpur

'Best Developer Award (Rest of Maharashtra)' -- The Vasturaviraj Vishwakarma Real Estate Awards

GODREJ ONE, VIKHROLI

'British Safety Council International Award' – Distinction Category for Information Technology and Office Space category

WE HAD OUR SHARE OF DISAPPOINTMENTS

Delays in project launches

- Only 70% of the launches we planned in FY13 materialized
- A lot of progress has been made in regulatory approval processes

Low margins in some of our older projects

- Significant work done on operations and business development strategy that is yielding good results

Excessive capital deployed in certain projects

- ~ INR 1,500 Cr of capital is locked in 4 commercial projects in Kolkata, Chandigarh and Mumbai which we aim to reduce substantially in FY14

VIKHROLI DEVELOPMENT PROJECT

- 34-acre mixed development project, The Trees, at Vikhroli being developed by Godrej Vikhroli Properties LLP (GVPL)
- Saleable area of project ~ 3.5 million sq. ft.
- 1st building, Godrej One, will be completed in FY 14
- 60:40 JV between GPL & GIL on profit sharing basis
- GIL would effectively benefit from 76.9% of profits (through its direct 40% share in profits + its 61.5% stake in GPL)

GPL TO RAISE INR 700 CR. THROUGH RIGHTS ISSUE

- GPL plans to raise upto INR 700 Cr through a Rights Issue;
- Rights expected to be completed in Q2 of FY 2014
- Will ensure availability of capital as GPL continues to add new projects at a rapid pace building on the momentum created by adding ten new projects since the IPP in FY 2012, without stretching the Balance Sheet
- Promoter holding in the company is 75%- 3/4ths of the capital for the rights issue will be committed by the Promoters , which is a strong vote of confidence in the growth prospects of GPL

AGENDA

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CREATE

GODREJ AGROVET

A SNAPSHOT

animal feed

India's largest commercial feed miller; market leader in cattle, poultry and aqua feed

oil palm

Largest oil palm cultivator in India

agri-inputs

Niche player focused on plant growth regulators and herbicides

poultry

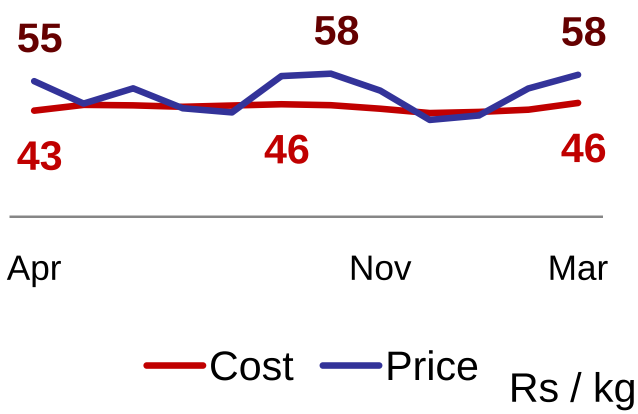
JV with Tyson Foods, leading global meat processor

seeds

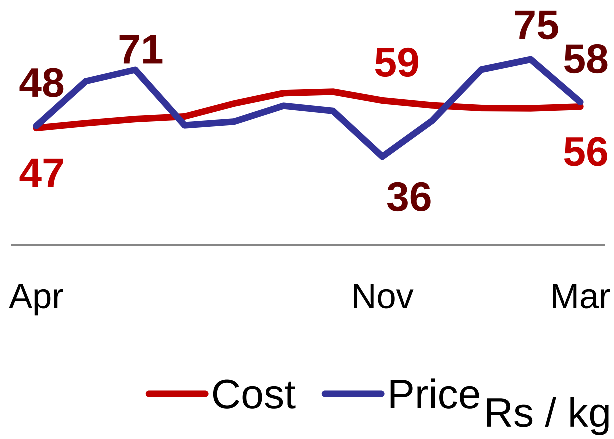
New business currently focused on maize, bajra, and paddy

UNFAVORABLE MARKET CONDITIONS IN FY 13 FOR GAVL

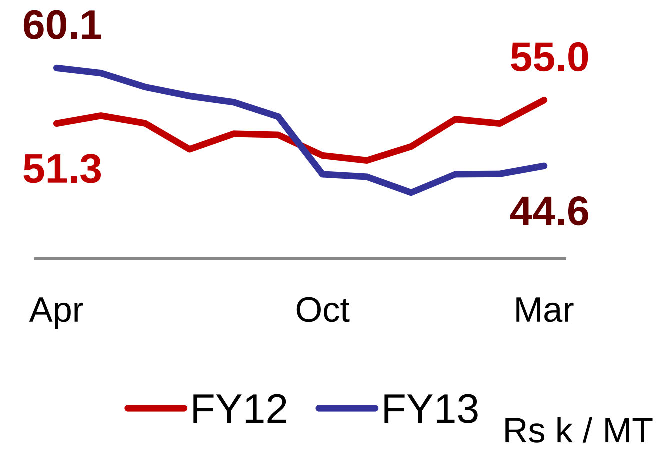
Stable chicken prices and costs in FY12…



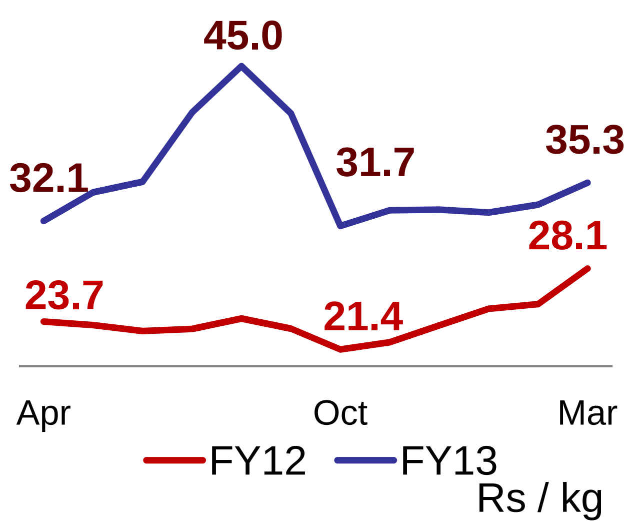
…To volatile prices and costs in FY13



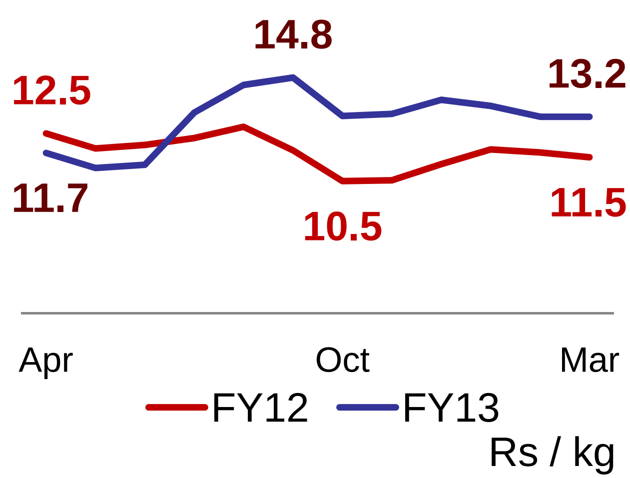
Falling CPO price



Spike in Soybean prices



Increase in Maize prices

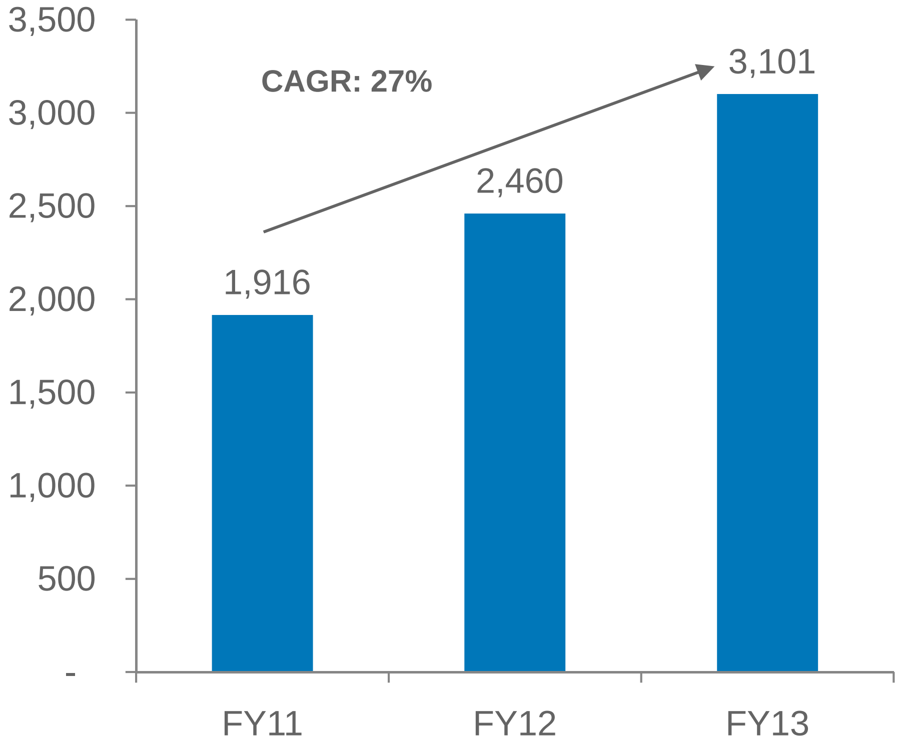


Monsoon below normal

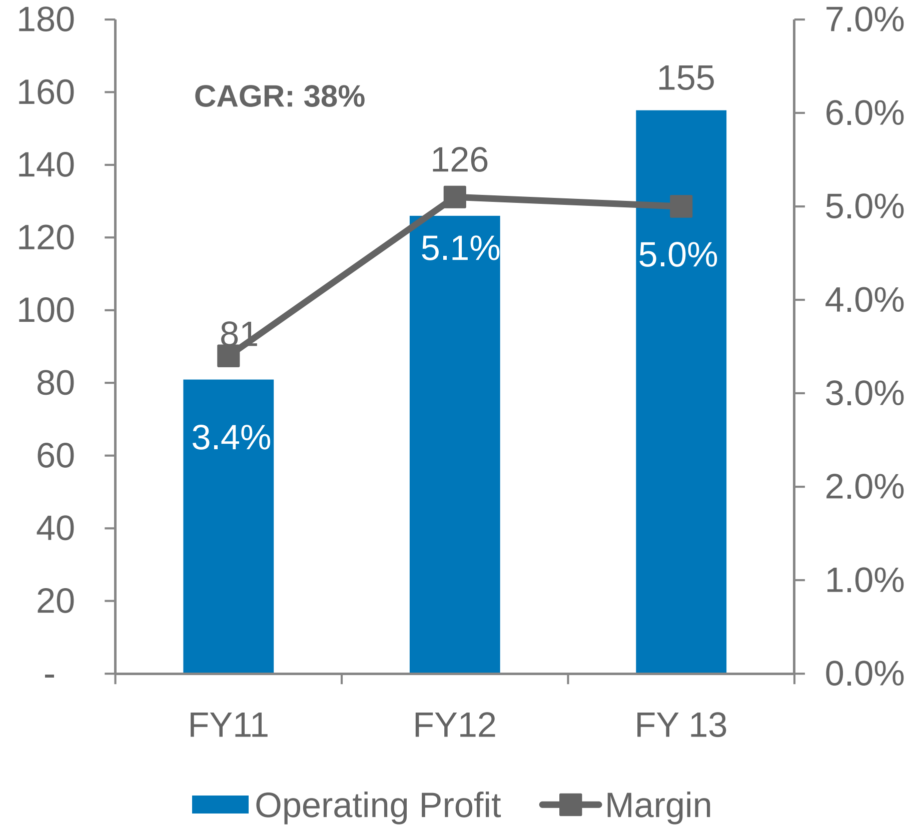
GODREJ AGROVET

FINANCIAL OVERVIEW

REVENUE GROWTH



OPERATING PROFIT

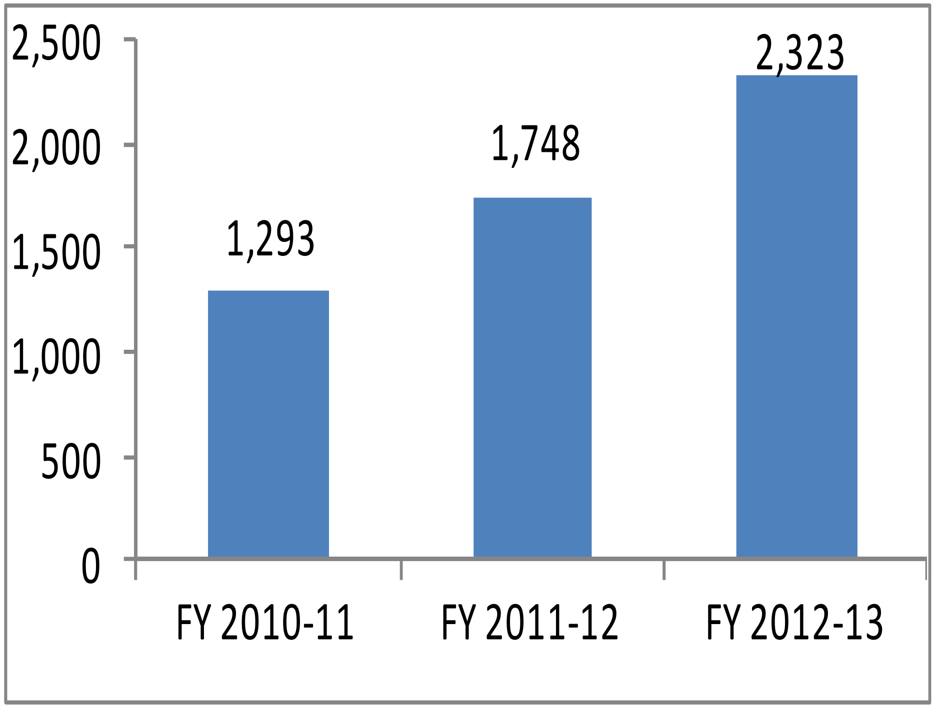


Note: Values in ₹ Crore

GOOD GROWTH FOR ANIMAL FEED DESPITE MARKET CONDITIONS

AGRI BUSINESS

FY 2012-13 Animal Feed Sales (₹ crore)

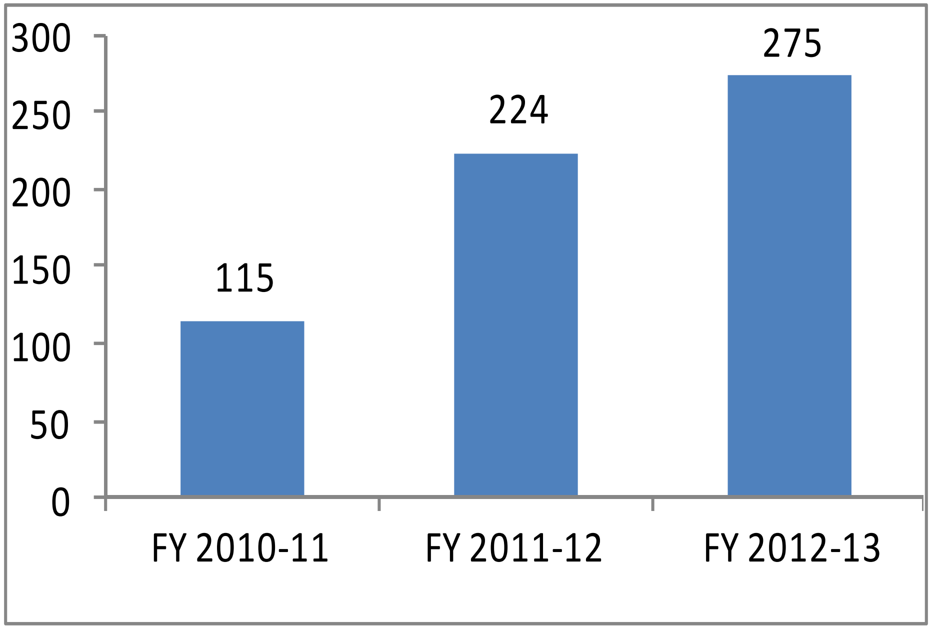


- Sales increased by 33% in FY 2012-13 over FY 2011-12 primarily due to 31% growth in aqua feed volume and 10% growth in cattle feed volume.
- Produced ~1.05 million MT of animal feed in FY2012-13
- Feed volumes increased by 3% in FY 2012-13 over FY 2011-12 despite drop in milk prices and lower broiler placements.
- New feed mill capacities commenced operations across India.

DECLINE IN OIL PALM GROWTH DUE TO LOWER OIL PRICES

AGRI BUSINESS

FY 2012-13 Oil Palm Sales (₹ crore)

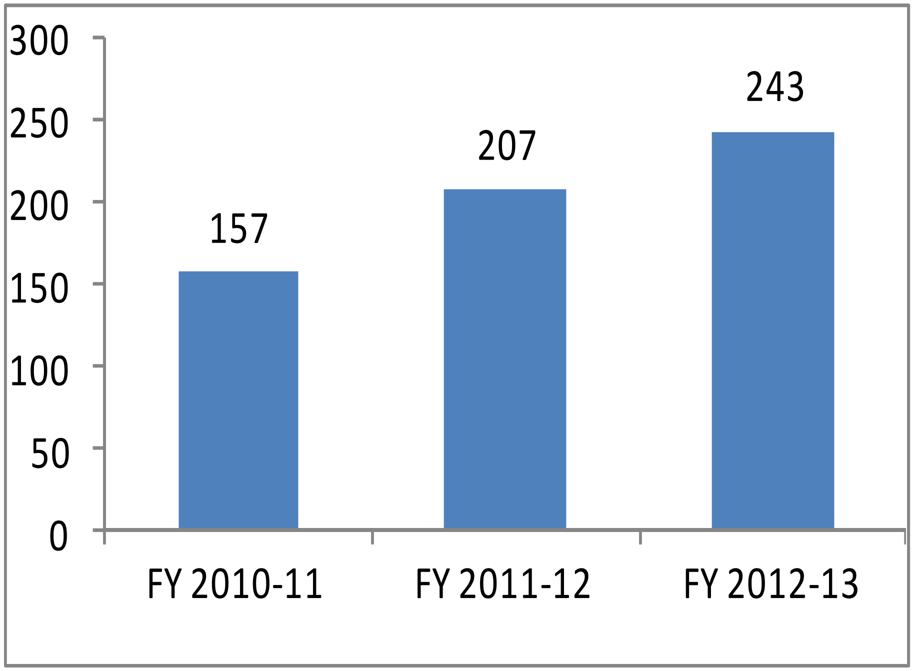


- Sales increased by 23% in FY 2012-13 over FY 2011-12 despite lower oil prices due to 19% increase in Fresh Fruit Bunches (FFB) tonnage.
- New oil mill at Chintampalli, Andhra Pradesh commenced operations and further expansion in progress.
- Over 6,800 new hectares of oil palm plantations cultivated in FY2012-13. Total area coverage is ~ 45,000 hectares.
- Allotted new command area in Chhattisgarh.

STRONG YEAR FOR AGRI INPUTS DESPITE WEAK MONSOON

AGRI BUSINESS

FY 2012-13 Agri Inputs Sales (₹ crore)



- Sales increased by 17% in FY 2012-13 over FY 2011-12 despite a weak monsoon impacting the overall agrochemicals industry.
- HBR sales volumes increased by 49% in FY 2012-13 over FY 2011-12.
- Zymegold granules volumes have grown by 104% in FY 2012-13 over FY 2011-12.
- New product pipeline on track for FY2013-14 launches.

ACI GODREJ (BANGLADESH) IMPACTED BY EXTERNAL ENVIRONMENT

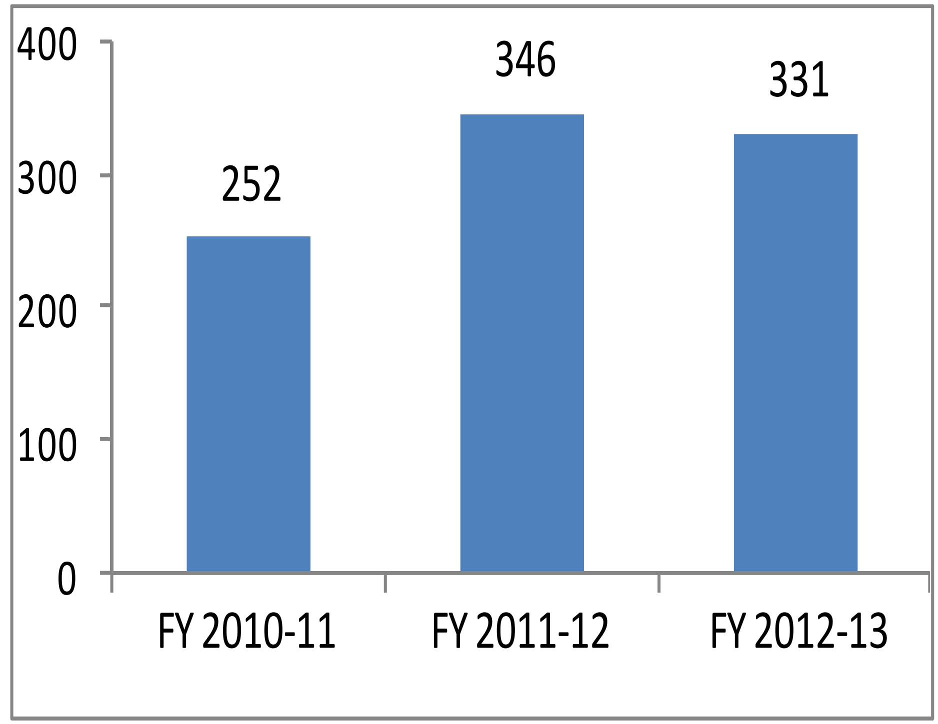
AGRI BUSINESS

- Sales in FY 2012-13 were lower by 4% over FY 2011-12 primarily due to bird flu in Bangladesh.

- Bird flu situation has improved in Q4 FY2012-13. However, external environment continues to be volatile.

- Strong growth in aqua feed volumes in FY2012-13.

FY 2012-13 ACI - Godrej Sales (₹ crore)

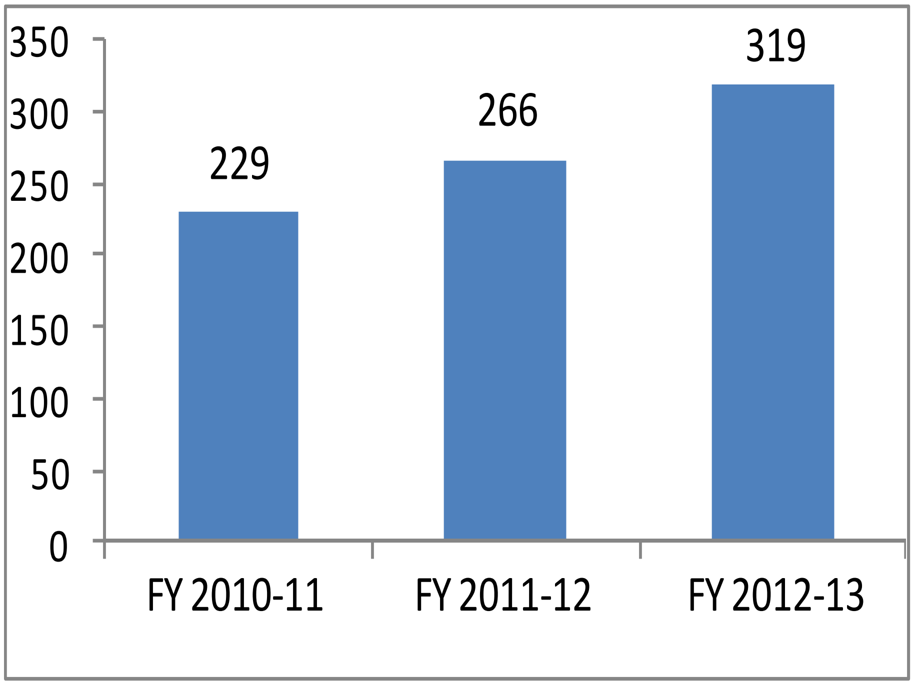


CREATE

GODREJ TYSON REMAINS FOCUSED

AGRI BUSINESS

FY 2012-13 Godrej Tyson Sales (₹ crore)



- Sales increased by 20% in FY 2012-13 over FY 2011-12.
- “Yummiez” sales volume grew by 12% in FY 2012-13 over FY 2011-12
- Sales volumes to Quick Service Restaurants increased by 18% in FY 2012-13 over FY 2011-12.
- Business impacted by higher feed costs due to rise in price of corn and soya.
- Capacity expansion at processing plants completed in FY2012-13

EMERGENT: GODREJ SEEDS & GENETICS LIMITED

- Launched in FY 2013; Year 1 sales of ₹ 19 crores.
- Focused on hybrid seeds for maize, bajra and paddy
- 2% market share share in Andhra Pradesh, a key maize market
- Volume of ~1000 MT in maize seed in the first year of operations
- Key focus on R&D should lead to strong growth and expansion of product portfolio

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GODREJ – ONE OF THE MOST TRUSTED BRANDS IN INDIA

In the recently published Brand Trust Report, 2013 Godrej has been ranked the 6th most trusted Brand in India, up five places from last year.

- The Brand Trust Report, India Study, 2013 is the result of a research based on 61 component Trust Matrix.
- This year’s research was conducted among 2505 ‘influencer’ respondents across 16 cities.
- The study covered nearly 3 million data points and 19000 brands.
- Indian Statistical Institute helped create a statistically robust Brand Trust Index which has been used to hierarchically rank India’s brands on the basis of Trust.

Power of Trust

TRANSFORMATION

IDEAS THAT MAKE LIFE BRIGHTER – MASTERBRAND CAMPAIGN

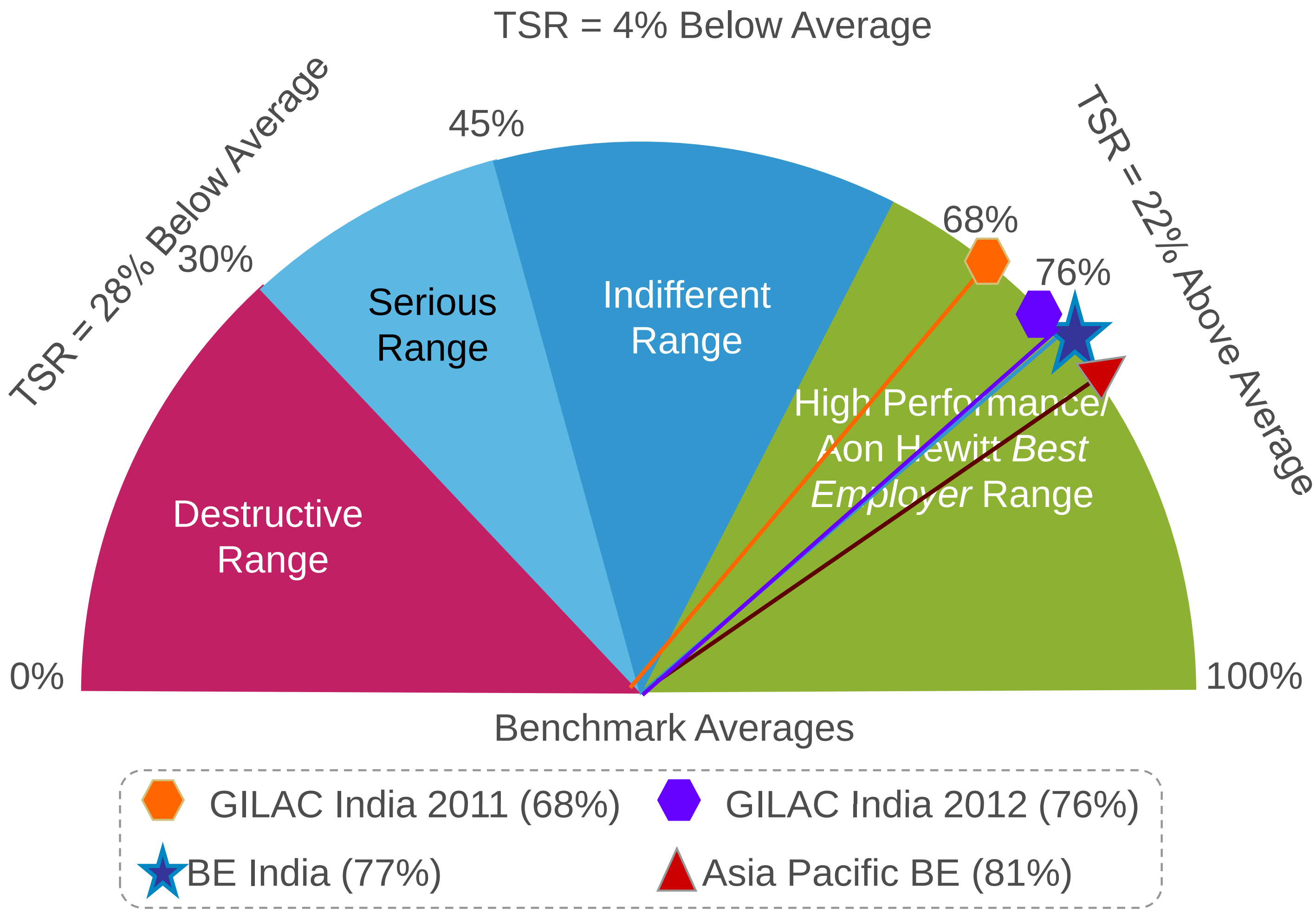
- Journey on Master Brand Strategy with the promise of Brighter Living was started in 2008
- Second phase of the strategy has recently begun with an integrated campaign
- Centered on "***Ideas that make life brighter***", the campaign showcases innovative Godrej products and through them, the ethos of the Group

CREATE

TRANSFORMATION

BUILDING AN INSPIRING PLACE TO WORK

BU	Average
GPL	80%
GILAC^ Corporate	77%
GCPL India	78%
GIL Chemicals	75%
GAVL	73%
GILAC India	**76%**
GCPL International	**63%**



^ Godrej Industries and Associate Companies

•Godrej Industries Employee Engagement Study, in association with Aon Hewitt
•TSR: Total Shareholder Returns

TRANSFORMATION

FOSTERING AN INSPIRING PLACE TO WORK

2012 Economic Times "Great Place to Work" survey:

GCPL

1st in FMCG category

Overall rank **#25**

GPL

1st in real estate industry

Overall rank **#14**

GIL Chemicals

Ranked in the **top 50** companies with less than 1000 employees

Aon Hewitt Best Employer Study 2012

GCPL

4th overall

TRANSFORMATION

GROUP WIDE INITIATIVE - 'GOOD & GREEN'

Godrej Good & Green

Beyond Business:

Building a More Inclusive and Greener India

by 2020

ensuring employability

train 1 million rural and urban youth in skilled employment

creating a greener India

achieve zero waste, carbon neutrality, positive water balance and 30% renewable energy

innovating for good & green

have a third of our portfolio revenues comprising good and/ or green products and services

TRANSFORMATION

EXCEEDED EMPLOYABILITY GOAL FOR FY13

BU	Program Name	Description	Training Completed
GCPL	Saloni	Beautician training	2,662
GCPL	Vijay	Rural sales training	10,089
GCPL	Sakhi	Training rural women to start micro-enterprises	1,500
GAVL	Swadheen	Agriculture & animal husbandry training	2,437
GPL	Nipun	Up-skilling for construction workers	123
TOTAL			**16,811**

FY 13 goal was to train 14,500 individuals

TRANSFORMATION

GREENER INDIA PROGRESS

	FY 15 Goal over FY 11	FY 13 Achievement vs. FY 11
Energy Consumption	15% reduction over FY 11	GCPL: 12% reduction GAVL: 8% reduction GIL (Valia): 3% reduction GIL (Vikhroli): 1% increase
Water	10% reduction in water usage; 15% increase in recycling	Water usage reduction: GCPL: 11% reduction GIL (Valia): 16% reduction GIL (Vikhroli): 15% reduction
Waste	50% reduction in waste to landfill	GCPL (Packaging waste): 34% reduction GCPL (Oil): 9% reduction GIL (Waste to landfill): 56% reduction*
GHG Emission	TBD	GCPL: 11% reduction GIL (Valia): 12% reduction GIL (Vikhroli): 9% reduction

Note: * FY13 vs FY12

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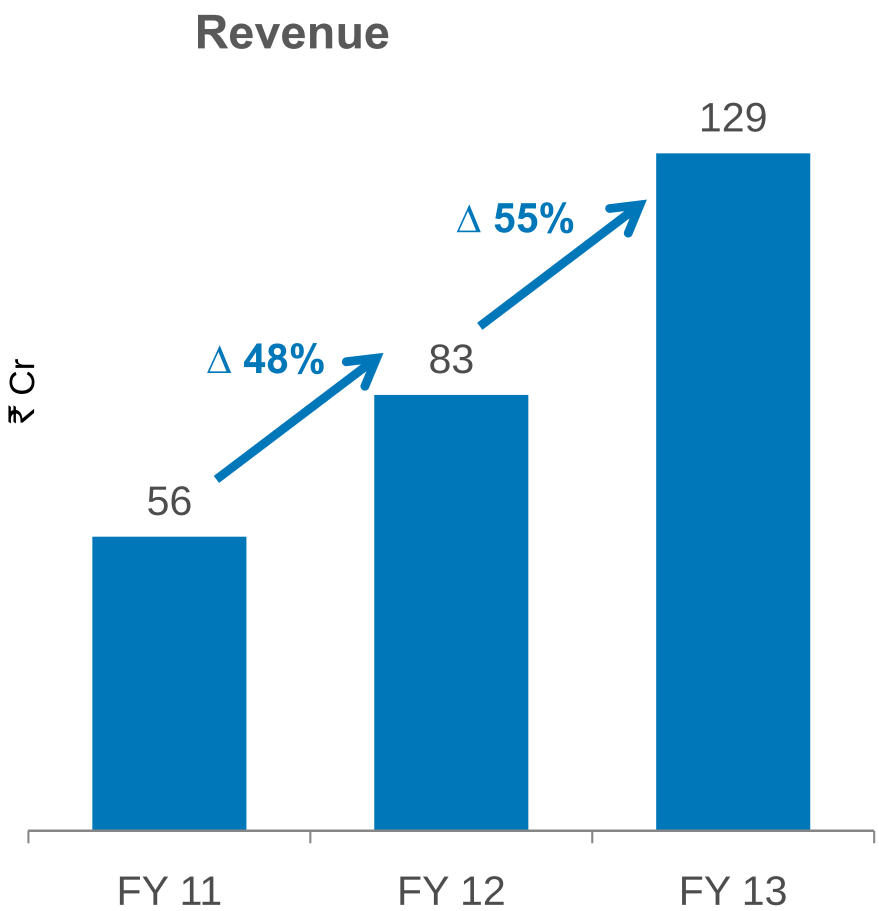
EMERGENT: NATURE'S BASKET



- Started in 2005 as a fresh food retailer; morphed into fine food retailer in 2008
- Now India's leading fine Gourmet retail chain and a leader in the niche space
- Crossed ₹ 100 cr. threshold in sales
- 27 stores located in premium residential catchments across 5 key metros - Mumbai, Delhi/NCR, Pune, Hyderabad, and Bengaluru
  - 7 new stores opened in FY 12-13 across 3 metros
- Caters to up-market urban consumers for authentic world food, ingredients, organic foods, health foods, delicatessen, boulangerie, and finest beverages

THANK YOU FOR YOUR TIME AND CONSIDERATION