

PRESS RELEASE

IL&FS Investment Managers Limited reports results for FY2014 results

- **Consolidated Revenues at ₹ 222.9 Crore for FY2014, marginally lower by 2% as compared to FY2013 which stood at ₹ 226.9 Crore**
- **Profit after Tax (PAT) at ₹ 72.5 Crore for FY2014, 5% lower as compared to FY2013 which stood at ₹ 76.6 Crore**
- **Consolidated EPS at ₹ 2.31 for FY2014 on the post bonus shareholding**

Mumbai, May 5, 2014: IL&FS Investment Managers Limited (BSE: 511208; NSE: IVC) today reported its results for the Financial Year ended March 31, 2014

For the Financial Year ended March 31, 2014

Consolidated revenue for FY2014 was lower by 2% at ₹ 222.9 Crores compared to ₹ 226.9 Crores for FY2013

Consolidated expenditure including interest, depreciation and amortisation for FY2014 was lower by 3% at ₹ 122.1 Crores as compared to ₹ 125.8 Crores for FY2013

Consolidated net profit after tax (PAT) for FY2014 was lower by 5% at ₹ 72.5 Crores as compared to ₹ 76.6 Crores for FY2013

Consolidated EPS for FY2014 stood at ₹ 2.31 compared to ₹ 2.45 for FY2013 on the post bonus shareholding

Dividends

IL&FS Investment Managers Limited has declared a yearly dividend of Rs 1.30 per share with a payout ratio of 65%. This works out to a dividend yield of around 9.6% on a monthly average price of ₹ 13.5 per share

Dr Archana Hingorani, Chief Executive Officer, IL&FS Investment Managers, said, “In India, growth has been the lowest in a decade, reflecting global developments and domestic supply constraints. The tightening of global liquidity increased external pressures and heightened the focus on India’s macroeconomic imbalances and structural weaknesses. This has also translated into a challenging operating environment for the Company as well. The Company continues to exhibit a steady performance inspite of the challenges. However, since most parameters are showing signs of having either stabilized or bottomed out coupled with the potential of a decisive mandate, there is a sense of greater optimism going forward. This potential improvement in the operating environment is expected to provide a platform for a robust performance from the Company in the coming fiscal.

OPERATIONAL PERFORMANCE

During the quarter, IIML recorded exits of ₹ 974. 6 Crores from its portfolio. One of the focus areas during the year was to work closely with investee companies to generate optimum valuation and exit options. Despite FY2014 presenting a challenging environment for exits, the Company was able to achieve significant headway in generating cash flows. A greater emphasis in FY2014 was to continue to engage with the investor community for participation in investments on the IIML platform.

About IL&FS Investment Managers Limited

IL&FS Investment Managers Limited (IIML) is India's first and only listed Private Equity firm. IIML has been a pioneer in managing and advising private equity investments, ranging from Real Estate, Infrastructure to sector agnostic Private Equity Funds. IIML has, to date, invested in over 163 investments and managed over 96 exits/liquidity events. IIML manages assets of around US\$ 3.2 bn across sectors and has delivered a gross internal rate of return of over 22% (in US\$ terms)

Some of the representative transactions of IL&FS Investment Managers Limited are ABG Shipyard, Ansal SEZ, Continental Warehousing, DEN Networks, DQ Entertainment, Futuresoft, Godrej Beverage & Foods, Gujarat Pipavav Port, Hotel Leelaventures, CNN IBN, iMetrix Technologies, Indiagames, Indraprastha Gas, Noida Toll Bridge Company, Noida Towers Private Limited, QVC Realty, Ramky Enviro Engineers, Sasken Communication, Shoppers Stop, Tejas Networks, AIPL Ambuja, International Recreation Parks, Sterling Holidays and Neelkamal Realtors

IL&FS Investment Managers Limited is publicly traded on Bombay Stock Exchange (BSE Symbol: 511208) and the National Stock Exchange (NSE Symbol: IVC). More on www.iimlindia.com

SAFE HARBOUR

Certain statements included in this press release may constitute "forward-looking statements" in respect of the Company's operations, performance, prospects and/or financial condition. By their nature, forward looking statements involve a number of risks, uncertainties and assumptions and actual results or events may differ materially from those expressed or implied by those statements. Accordingly, no assurance can be given that any particular expectation will be met and reliance should not be placed on any forward-looking statement. Additionally, forward looking statements regarding past trends or activities should not be taken as a representation that such trends or activities will continue in the future. No responsibility or obligation is accepted to update or revise any forward looking statement resulting from new information, future events or otherwise. Nothing in this presentation should be construed as a profit forecast

This press release does not constitute or form part of any offer or invitation to sell, or any solicitation of any offer to purchase any shares in the Company, nor shall it or any part of it or the fact of its distribution form the basis of, or be relied on in connection with, any contract or commitment or investment decisions relating thereto, nor does it constitute a recommendation regarding the shares of the Company. Past performance cannot be relied upon as a guide to future

performance. Information in this press release reflects the knowledge and information available at the time of its preparation

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