

NEAPS/BSE ONLINE

27th April, 2026

**The Corporate Relationship Department
BSE Limited**

Phiroze Jeejeebhoy Towers,
1st Floor, New Trading Ring,
Rotunda, Dalal Street,
Mumbai - 400 001
(BSE Scrip Code: 500187)

Listing Department

National Stock Exchange of India Limited

Plot No. C-1, Block-G,
Exchange Plaza, 5th Floor,
Bandra Kurla Complex,
Bandra (E), Mumbai - 400 051
(NSE Symbol: AGI)

Dear Sir/Madam,

Sub: Financial Result Presentation for the fourth quarter and year ended 31.03.2026

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Financial Result Presentation on the Audited Standalone and Consolidated Financial Results of the Company for the fourth quarter and year ended 31st March, 2026.

The aforesaid presentation will also be available on the website of the Company i.e. www.agigreenpac.com.

You are requested to take the enclosed document on records.

For **AGI Greenpac Limited**

(Ompal)

Company Secretary & Compliance Officer

Address: 301-302, 3rd Floor, Park Centra, Sector-30, Gurugram-122001

Membership No.: A30926

Encl.: As above

AGI Greenpac Ltd

Corporate Office: 301-302, 3rd Floor, Park Centra, Sector-30, NH 8, Gurugram, Haryana-122 001, India. T. +91 124 477 9200

Registered Office: 2, Red Cross Place, Kolkata-700001, West Bengal, India. T. +91 33-22487407/5668 agiinvestors@agigreenpac.com | www.agigreenpac.com
| CIN: L51433WB1960PLC024539

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AGI Plastek Office: AGI glaspac Premises, Glass Factory Road, Off Motinagar, Borabanda, Hyderabad-500018, India. T: +91 40-2383 1771(5lines),
M: sales@gpoly.in

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AGI Greenpac Limited

Earnings Presentation
Q4 FY 2025-26

Get. Set. Grow.



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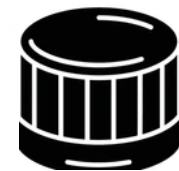
What We Do..

Our Businesses: India's Most Profitable Glass Packaging Leader



Glass Containers

3 state of the art manufacturing plants, serving marquee global and Indian brands



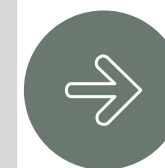
Security Caps and Closures

Automated, cutting-edge facility addressing the growing issue of counterfeiting

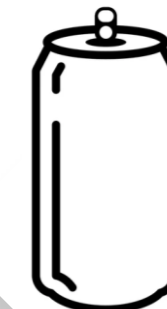


Pet Bottles and Products

Offering a full spectrum of PET bottles and products for various industries such as FMCG & personal care



New Diversified Portfolio



Aluminum Cans

Entering into high-potential aluminum can market, leveraging our strong synergies with our glass packaging business in alcohol and F&B segments.

Our Growth Journey

- 1981 Acquired Associated Glass Industries
Forayed into container glass business
- 2011 Acquired Garden Polymer
Diversified into PET bottles business
- 2012 Greenfield Plant at Bhongir
Expanded container glass capacity
- 2018 Launched Closure business
Commenced security caps and closures business
- 2019..2022 Undertook Scheme of Arrangements
Created focused packaging products entity
- 2023 Ventured into specialty glass
Catering to perfumery and cosmetic market
- 2025 Announced 500 TPD Greenfield Plant
To address northern and central India
- 2025 Foray into high-growth aluminum can segment
Strong synergies with our glass packaging business

Our Foundation: Mission, Vision, Aspiration & Values

Our Mission

To provide innovative and eco-friendly glass packaging solutions



Our Vision

To be the most preferred glass company
- Creating value for customers and stakeholders



Our Aspiration

Comprehensive product portfolio
- Address the needs of liquid packaging market

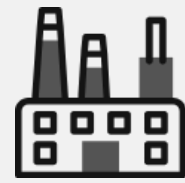


Our Values

Guided by integrity, passion, customer focus, innovation & respect for all



Our Capabilities



Manufacturing facilities

Glass Packaging

- Container glass facility
 - 800 tonnes per day
Sanathnagar, Telangana
 - 1,100 tonnes per day
Bhongir, Telangana

Specialty glass facility

- 200 tonnes per day
Bhongir, Telangana

Caps and Closures

- 1,154 million pieces per annum
(large and small caps)
Sangareddy, Telangana

Plastic Packaging

- ~12,000 tonnes per annum
 - Dharward, Karnatka
 - Sangareddy, Telangana
 - Selaqui, Uttarakhand



Industries served

Beverages
Liquor
Wine
Beer
Pharmaceuticals
Cosmetic
Personal care
Hospitality

Liquor
Spirits
Pharmaceuticals
Cosmetics

Beverages
Liquor and Beer
Wine
Pharmaceuticals
Cosmetic and Personal care
Hospitality
FMCG and Dairy



Products

Whisky & spirits
Wine & beer
Soft drink
Medicine & vials
Chemicals
Water
Food Jars
Cosmetics
Nail polish & perfume
Face creams & foundation
Candle jar, and
many more

Security caps
and closures

PET bottles
High Density Polyethylene
bottles
Polypropylene products

Our Products & Services



Glass packaging solutions for diverse needs

With five advanced glass furnaces, we consistently supply a wide range of containers in flint, amber, green, and other colors, effectively fulfilling the diverse year-round demands of our large customer base



Wide-Ranging Glass Container Sizes

Our extensive product line features glass containers from tiny 2.5 ml pharmaceutical bottles to large 5-liter jars for chemicals and food, serving diverse applications across numerous industries



Sustainability Tailored to Client Needs

To enhance sustainability, we have increased recycled glass use in production, lowering our environmental footprint and supporting our clients' green objectives & building efficiency



Enhanced Branding

Advanced facilities offer diverse glass designs, embossing, and colors, providing clients with unique, eye-catching packaging for enhanced branding and marketing

Our Offerings



500+ Diversified Institutional Clients across Industries



Our Customers' Brands



11



The Competitive Advantage We Leverage

Market Opportunity: Glass Packaging Product



Premiumization fuels demand for glass packaging

Global and Indian premium drinks, pharmaceuticals, and beauty sector growth is driving increased demand for glass packaging

Innovation drives modern glass adoption

Modern retail and online channels require attractive, protective packaging, driving glass adoption through innovative solutions

Population & Income Drive Liquid Consumption

India's large, growing population and rising GDP/disposable incomes are driving increased consumption of packaged liquids

Quality glass: Ready for reuse and recycling

Glass preserves liquid quality and taste with its barrier and inertness; full recyclability aids a circular economy

Brand differentiation & visual impact

Diverse glass designs and finishes empower brands worldwide to develop unique packaging

Sustainability Focus

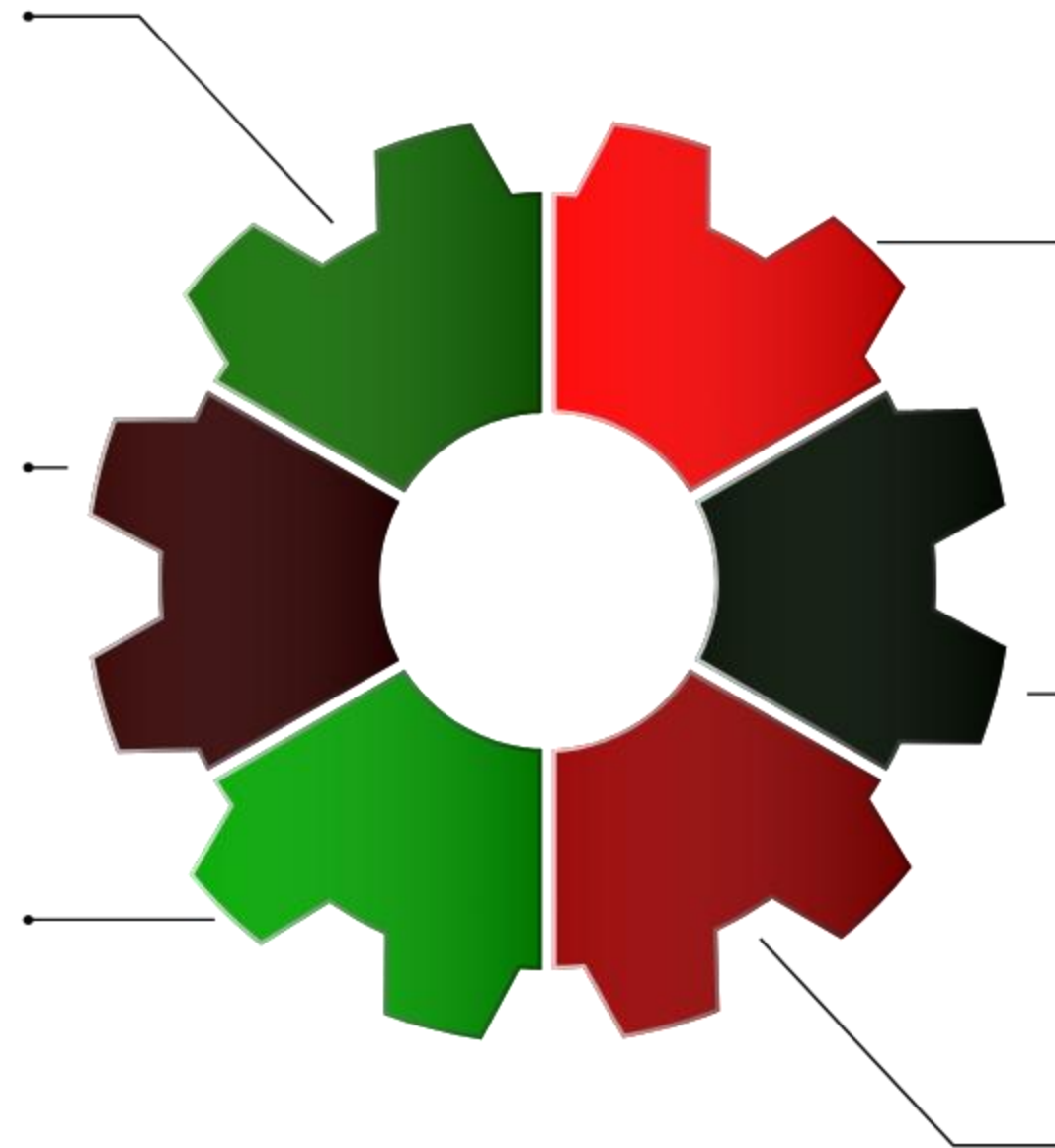
Increased awareness drives eco-friendly glass demand, supported by regulations and consumers

Competitive Edge of Leading Glass Players

Customer relationships built over decades of partnership

Economies of Scale: Loading of capacity to achieve breakeven

Learning curve process for achieving production efficiency



High lead time and switching cost to acquire customers by new entrant

High capital-intensive business requiring one cycle before generating profitable results

ESG and Governance requirements before selection by new customers

We Are Making Great Strides



Enhancing leadership

We are now the leading Indian container glass packaging solution provider



Building scale

Three advanced plants offer a large 2,100 TPD glass capacity, well-serving India's growing needs



Marque customers

Our clientele includes top global and Indian brands across liquor, personal care, food, beverages, and pharma



Fast forward - sustainability

Environmentally responsible growth is key: over 40% cullet use, 10% energy reduction / ton (5 years), and 20% water recycling highlight our commitment



Commitment to efficiency

We consistently strive for enhanced efficiency across all operational aspects and processes within our organization



Capitalising on high growth sector

Strategically located in India's fast-growing market, we are also expanding into value-added international segments

Strategic Focus on Value Added Products

~25%

Contribution to Revenue



Cosmetics and Perfumery

Bespoke glass solutions tailored to the beauty industry, offering unique designs, colors, and finishes for cosmetics and fragrances



Premium Alcoholic Beverages

Distinctive and high-quality wine, beer and whisky bottles crafted to enhance the perceived value and sophistication



Pharmaceutical

High-precision vials, ampoules, and bottles manufactured to meet stringent regulatory requirements and ensure product safety



Security Caps & Closures

Advanced and functional closures providing security, ease of use, and brand differentiation across various product lines

Expanding Our Specialty Glass Business



Customer Focus

We prioritize understanding the unique requirements of our specialty glass customers, fostering close relationships and providing customized solutions to meet their specific needs



Innovation & Product Development

We are committed to continuous innovation in specialty glass, aggressively investing in R&D to develop new products with advanced features, unique aesthetics, and improved functionality



Targeted Investment

We are strategically investing in infrastructure including a dedicated R&D Center focused on glass innovation and a state-of-the-art Decoration Unit to offer value-added services and sharpen product differentiation



Quality

We maintain the highest standards of quality throughout the entire manufacturing process, ensuring consistent product excellence as per customer expectations

Efficiently Leveraged Capital Structure

FY26 : 0.11 times

Net debt to EBITDA ratio

Our flexible capital structure facilitates optimal fundraising (debt, equity, quasi-equity) for growth, supported by a low 0.11x net debt to EBITDA

Average last 3 years dividend to PAT: 14%

Equity Management

Our consistent dividends and recent share buyback demonstrate financial health, attract long-term investors, and potentially enhance shareholder value

EBITDA FY26: ₹690 Cr

Operational Efficiency and Profitability

Our profitability and efficient operations generate strong cash flows, enhancing our capital structure flexibility

Market Cap: ₹3,655* Cr

Market & Investor Sentiment

Transparent communication with investors regarding our capital strategy builds confidence and influences our cost of capital

Independent Director ratio: 50%

Risk & Regulatory Landscape

Our continuous focus on evolving risks and regulatory compliance ensures stable and efficient operations

**Market capitalisation as of 27th April 2026, taken from NSE website*

**Focus on Results
Not Just Performance**

AGI Greenpac Limited (Consolidated) - Financial Update

Particulars	Q4 FY 26	Q4 FY 25	Q3 FY 26	Growth (Y-o-Y)	Growth (Q-o-Q)	12M FY 26	12M FY 25	Growth (Y-o-Y)
Revenue from operations	₹742 Cr	₹ 705 Cr	₹634 Cr	5.3%	17.2%	₹2,665 Cr	₹2,529 Cr	5.4%
EBITDA (excl. other income)	₹153 Cr <i>Margin : 20.6%</i>	₹154 Cr <i>Margin : 21.9%</i>	₹150 Cr <i>Margin : 23.7%</i>	(0.8)%	1.7%	₹595 Cr <i>Margin : 22.3%</i>	₹ 614 Cr <i>Margin : 24.3%</i>	(3.1)%
EBITDA (incl. other income)	₹206 Cr <i>Margin : 27.8%</i>	₹191 Cr <i>Margin : 27.2%</i>	₹154 Cr <i>Margin : 24.3%</i>	7.7%	34.0%	₹690 Cr <i>Margin : 25.9%</i>	₹689 Cr <i>Margin : 27.2%</i>	0.2%
EBIT	₹162 Cr <i>Margin : 21.8%</i>	₹147 Cr <i>Margin : 20.9%</i>	₹110 Cr <i>Margin : 17.4%</i>	10.0%	47.1%	₹519 Cr <i>Margin : 19.5%</i>	₹512 Cr <i>Margin : 20.2%</i>	1.4%
Profit Before Exceptional Item and Tax	₹153 Cr <i>Margin : 20.6%</i>	₹126 Cr <i>Margin : 17.9%</i>	₹100 Cr <i>Margin : 15.7%</i>	21.0%	53.3%	₹471 Cr <i>Margin : 17.7%</i>	₹427 Cr <i>Margin : 16.9%</i>	10.3%
Profit After Tax	₹115 Cr <i>Margin : 15.5%</i>	₹97 Cr <i>Margin : 13.7%</i>	₹71 Cr <i>Margin : 11.3%</i>	19.4%	61.5%	₹352 Cr <i>Margin : 13.2%</i>	₹322 Cr <i>Margin : 12.7%</i>	9.1%

Note : All margins are calculated on revenue from operations

Packaging Products - Financial Update

Particulars	Q4 FY 26	Q4 FY 25	Q3 FY 26	Growth (Y-o-Y)	Growth (Q-o-Q)	12M FY 26	12M FY 25	Growth (Y-o-Y)
Revenue from operations	₹737 Cr	₹700 Cr	₹628 Cr	5.3%	17.3%	₹2,644 Cr	₹2,509 Cr	5.4%
EBITDA (excl. other income)	₹177 Cr <i>Margin : 24.0%</i>	₹165 Cr <i>Margin : 23.5%</i>	₹163 Cr <i>Margin : 26.0%</i>	7.3%	8.3%	₹663 Cr <i>Margin : 25.1%</i>	₹642 Cr <i>Margin : 25.6 %</i>	3.3%
EBITDA (incl. other income)	₹228 Cr <i>Margin : 30.9%</i>	₹202 Cr <i>Margin : 28.9%</i>	₹165 Cr <i>Margin : 26.2%</i>	12.7%	38.0%	₹752 Cr <i>Margin : 28.4%</i>	₹716 Cr <i>Margin : 28.5%</i>	5.0%
EBIT	₹186 Cr <i>Margin : 25.3%</i>	₹160 Cr <i>Margin : 22.8%</i>	₹123 Cr <i>Margin : 19.6%</i>	16.8%	51.2%	₹589 Cr <i>Margin : 22.3%</i>	₹546 Cr <i>Margin : 21.7%</i>	8.0%
Segment ROCE * (%) (excl. other income)	23.5%	21.1%	20.3%	-	-	21.3%	20.0%	-

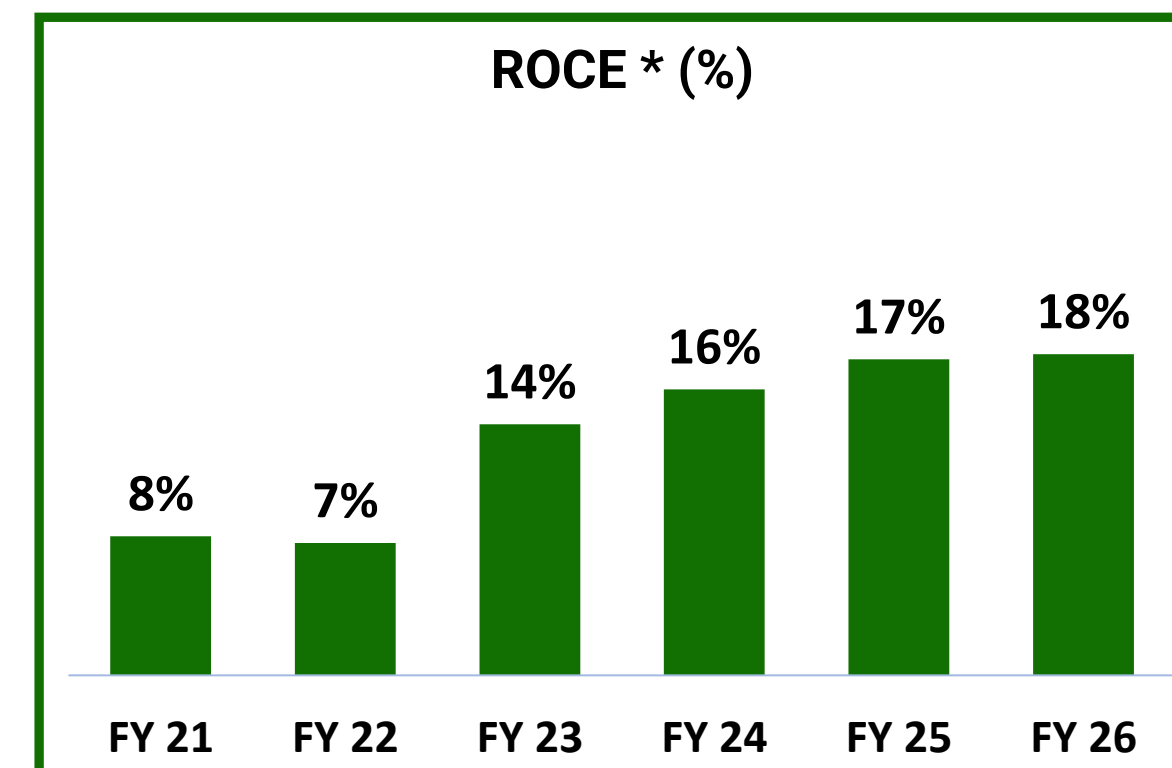
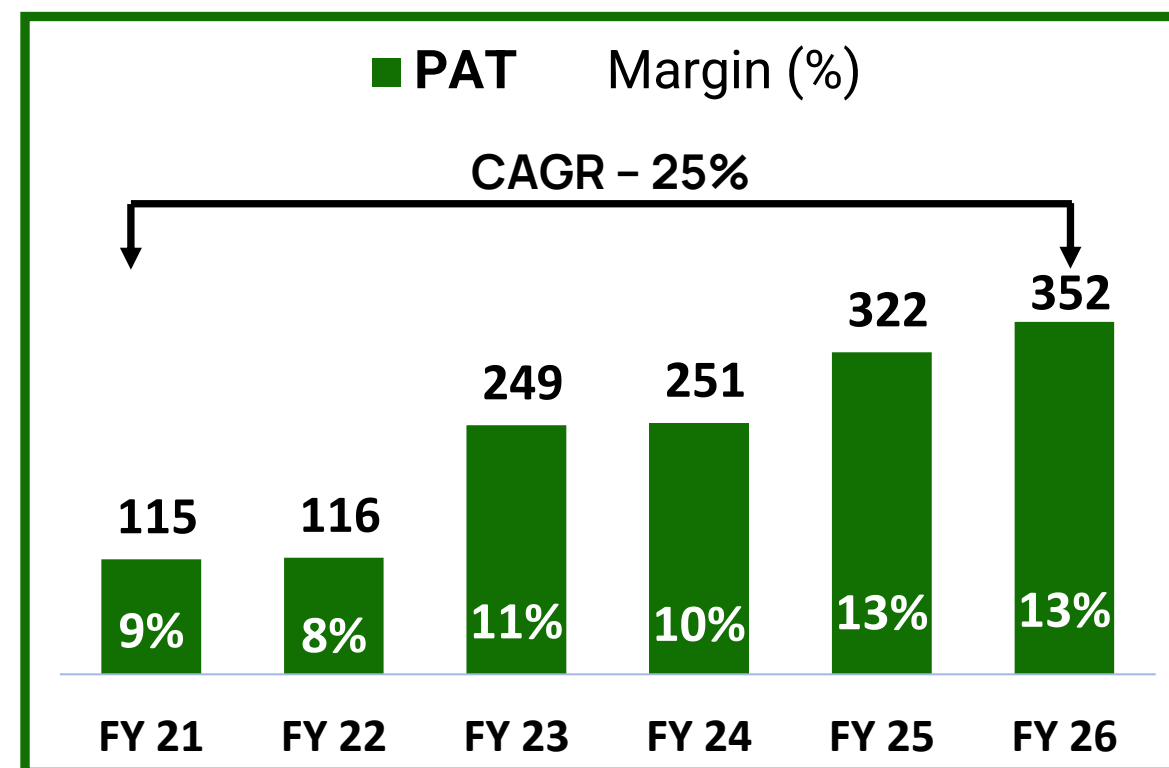
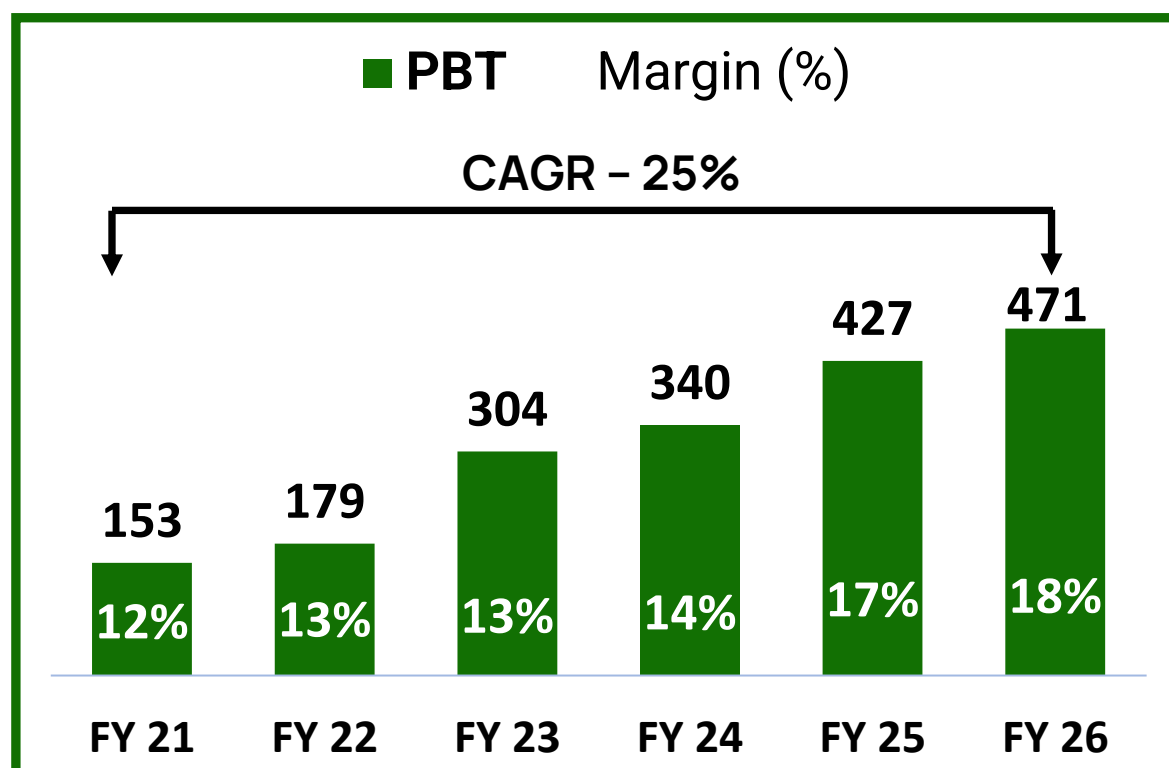
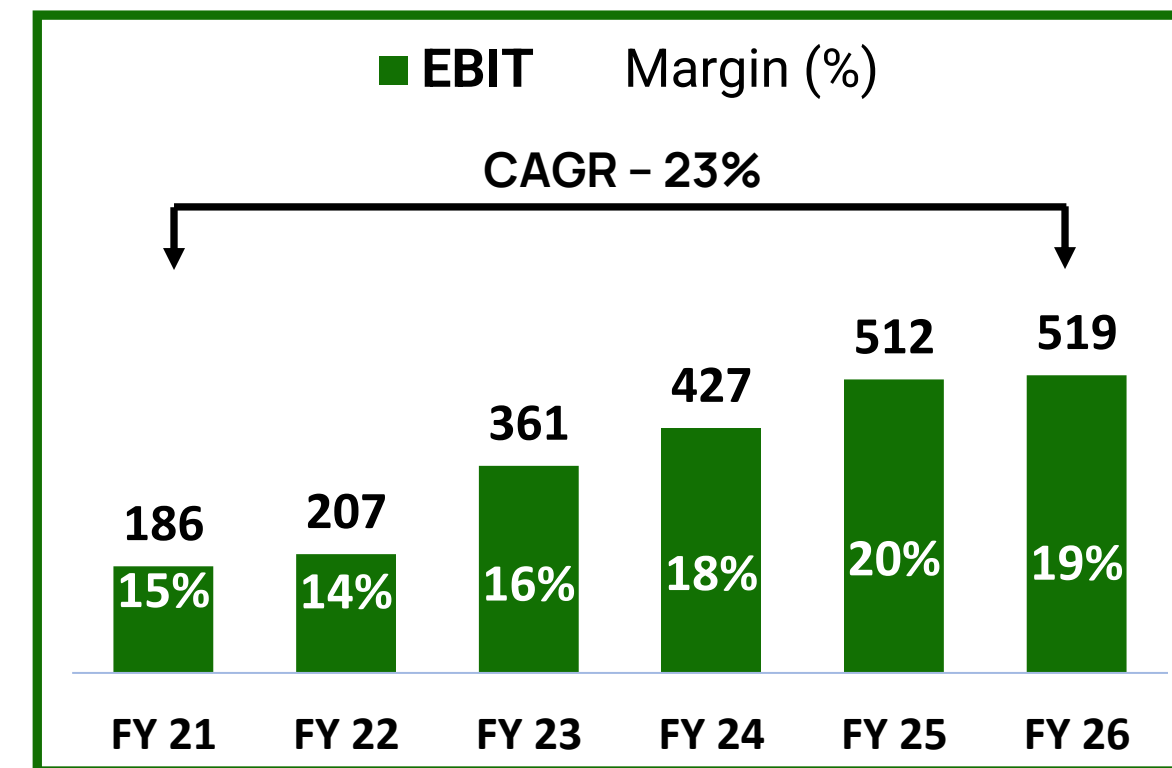
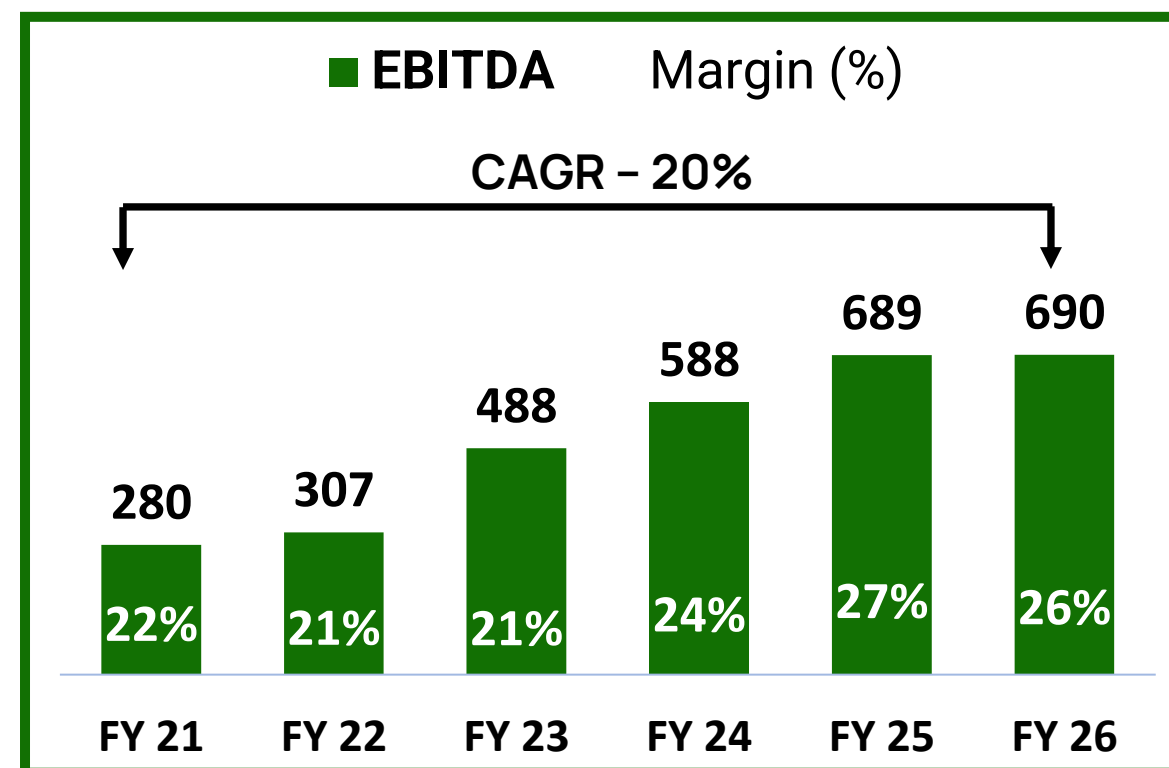
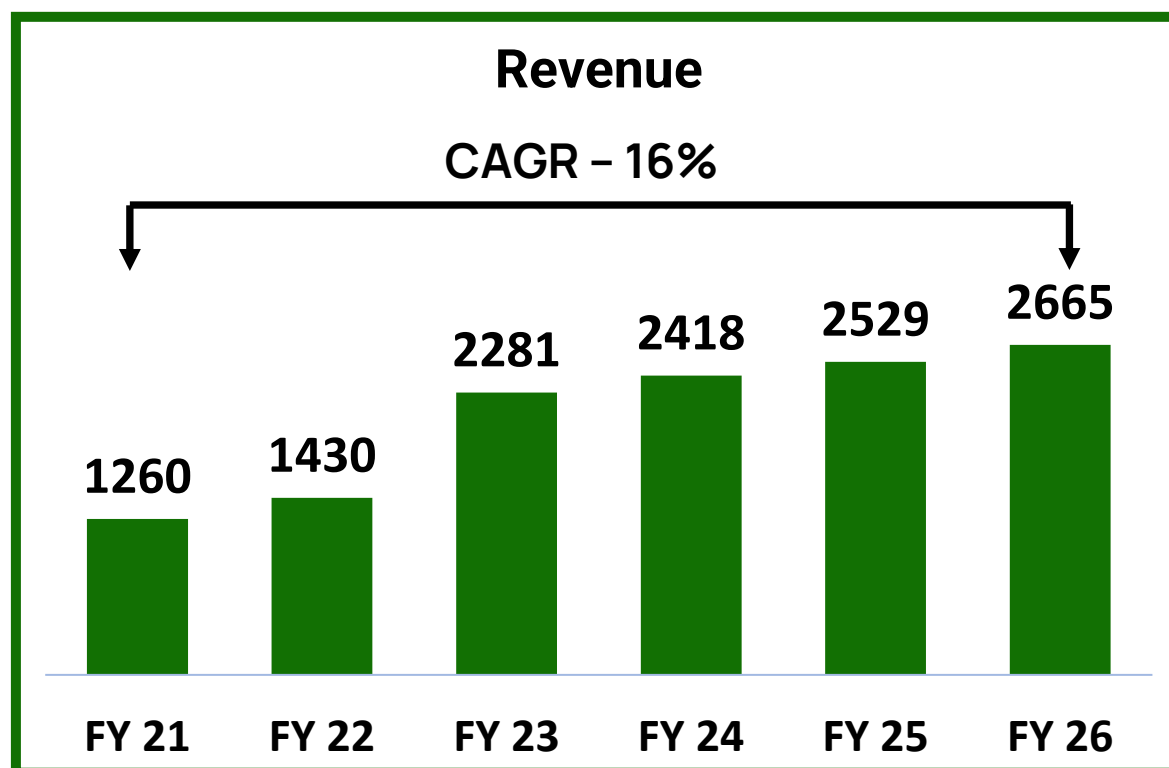
Note 1: All margins are calculated on revenue from operations

Note 2: Above stated financials are rounded off and as per management reported figures

* Capital employed = Total assets - Current liabilities (excluding short term debt and current maturities of long term debt)

Our Continuous Growth

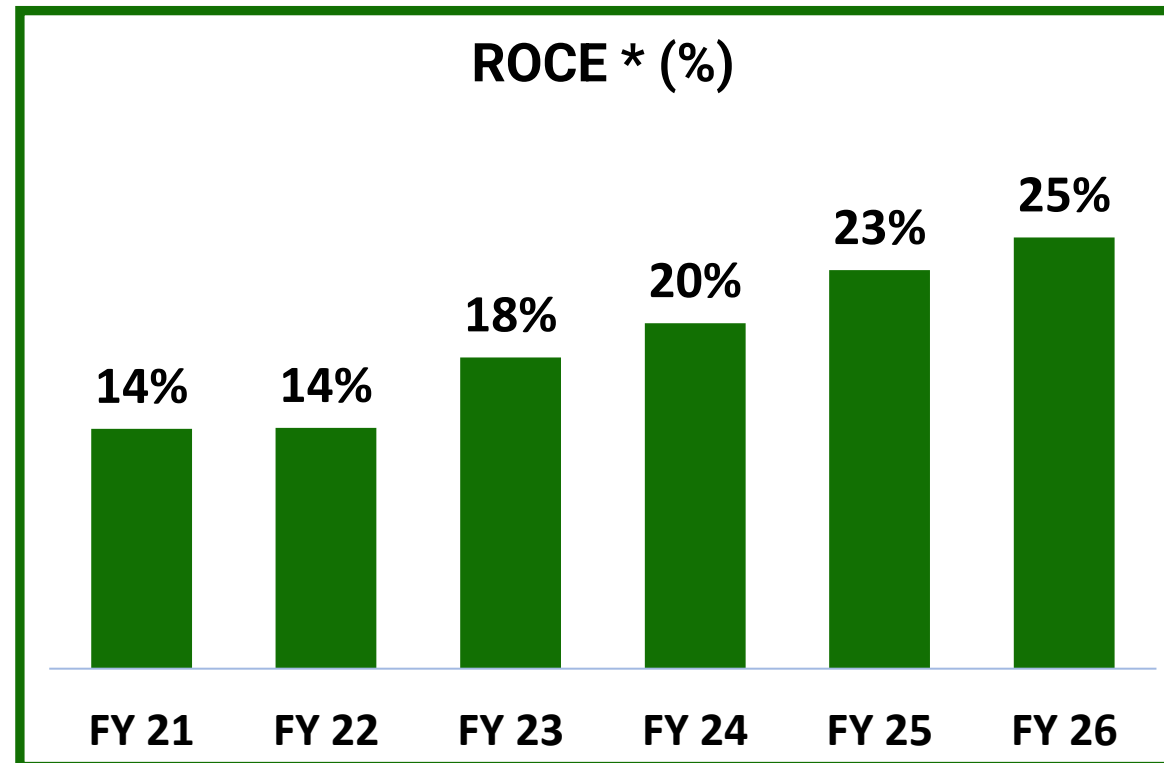
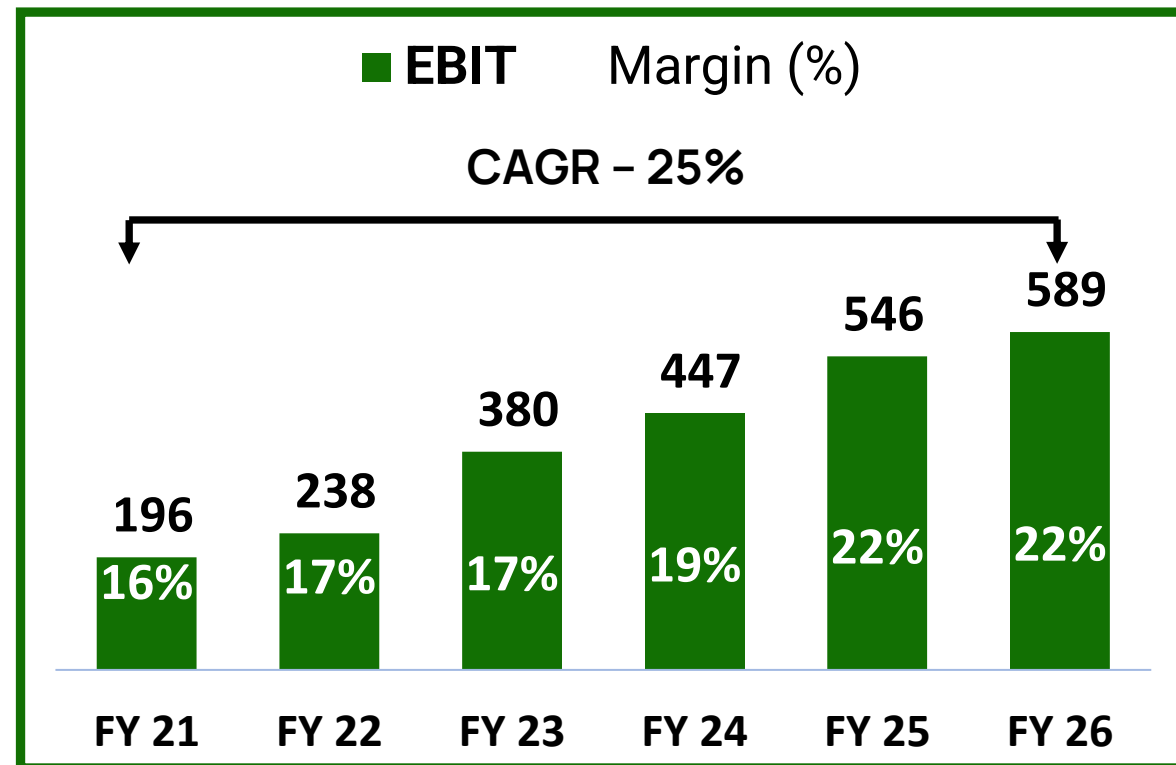
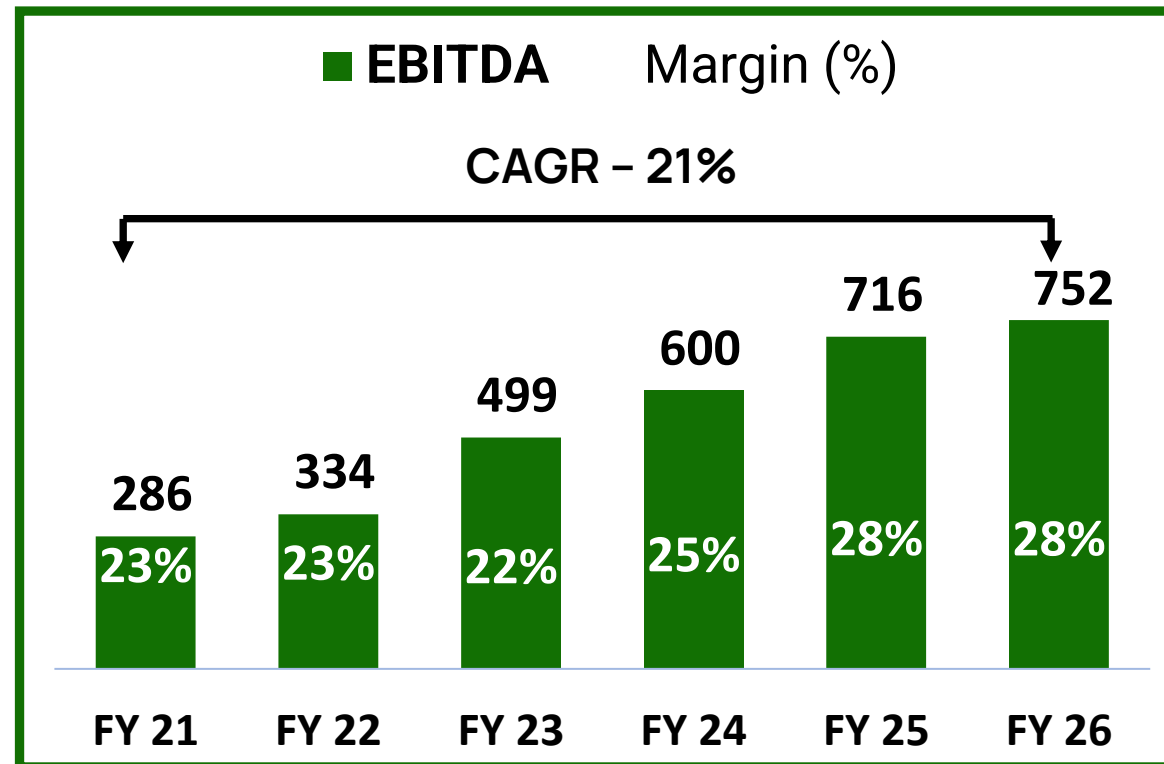
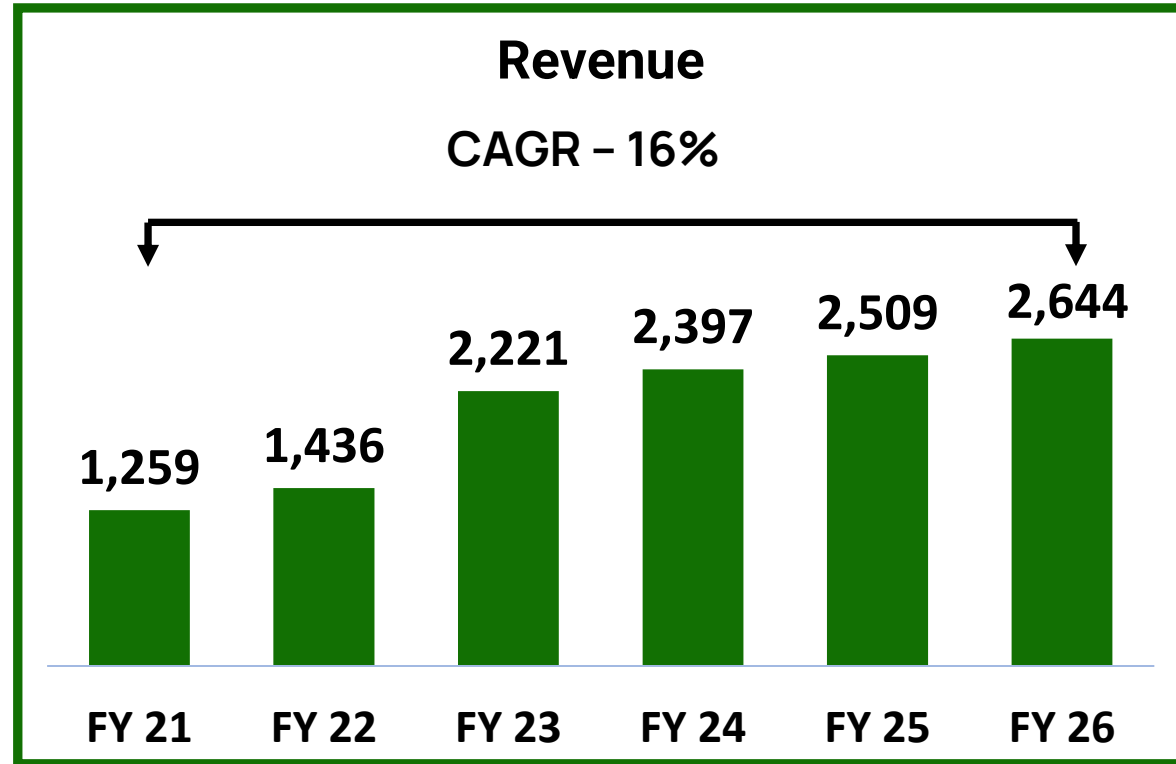
₹ Crore



* Capital employed = Total assets - Current liabilities (excluding short term debt and current maturities of long term debt)

Packaging Products Profitability Trends

₹ Crore



Note 1 : Above stated financials are rounded off and as per management reported figures

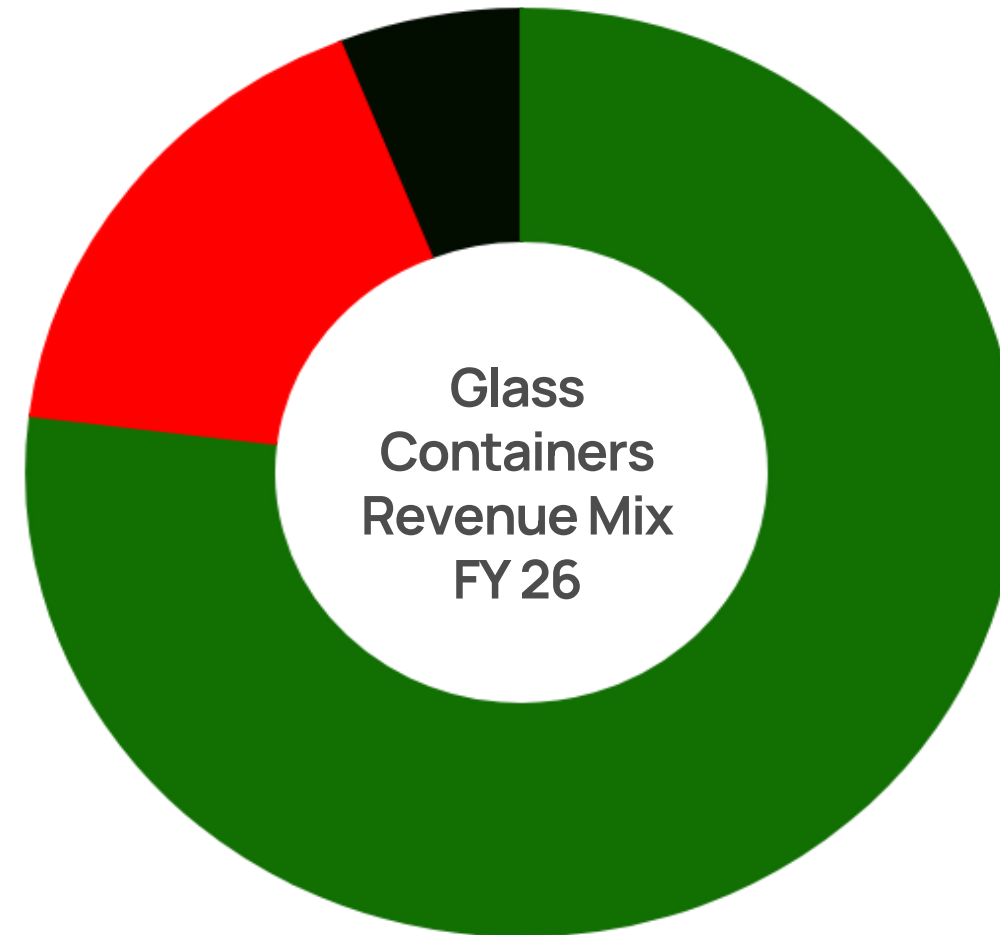
Note 2 : EBIT includes other income for ROCE calculation

*Capital employed = Total assets - Current liabilities (excluding short term debt and current maturities of long term debt)

Packaging Product Revenue Mix



- 91% Glass Containers
- 9% Others



- 75% Alcoholic Beverages
- 18% Food and Beverages
- 7% Pharmaceuticals

FY 2026 Key Highlights

- The container glass de-bottlenecking project, increasing capacity to 1,900 TPD, has been successfully commissioned, with the specialty glass expansion to 200 TPD also completed, enhancing overall capacity.
- Construction of the Company's 500 TPD greenfield container glass plant in Madhya Pradesh is progressing as planned. Civil works are underway; machinery procurement and major equipment contracting are in advanced stages, with regulatory approvals being secured in parallel. The facility is on track for commissioning in March 2027 and will add ~25% to current glass container capacity, deepening the Company's reach in North India.
- AGI's strategic entry into the aluminum beverage cans market remains on schedule, with annual capacity of 1.6 billion cans currently in the final stages of equipment procurement. This portfolio diversification strengthens Company's key customer alliances and significantly enhances its ability to deliver versatile, high-demand liquid packaging solutions.
- AGI Glaspac's Bhongir Commercial and Specialty Plants achieved Water Positive Aspiring Certification from the Confederation of Indian Industry (CII) under the Water Neutrality and Positivity Framework, aligned with NITI Aayog guidelines, underscoring the Company's commitment to responsible water stewardship in its manufacturing operations.
- AGI Glaspac's was certified as a Great Place to Work® for the fourth consecutive year, reflecting a sustained focus on building an inclusive, high-trust, and high-performance workplace culture.

ESG | Risk | Leadership

Environmental & Social Governance

01

We prioritize sustainability through eco-friendly, resource-efficient manufacturing processes

Corporate Social Responsibility

03

We continuously strive to improve sustainability metrics and significantly reduce our carbon footprint for a greener future

Stakeholder Engagement

02

Eco-Friendly Manufacturing

Our commitment to corporate social responsibility and positive environmental impact has earned us recognition

Sustainability Metrics Improvement

04

Engaging stakeholders is central to our strategy, fostering transparency and promoting responsible practices throughout our

Risk Management Strategies

Market Volatility Risks

Market fluctuations can impact business operations; diversification helps mitigate these

Supply Chain Disruptions

Strong supplier relationships and planning are essential for minimizing disruptions



Regulatory Compliance

Building trust, our dedication lies in transparent operations and regulatory compliance

Environmental Risk Management

Sustainable manufacturing practices are key to reducing environmental impact

Our Board of Directors: 50% of the Board is Independent

Mr. Sandip Somany
Chairman and Managing Director

More than 40-years work experience in the ceramics and glass industry

Mr. Anil Wadhwa
Independent Director

Former Member of the Indian Foreign Service. Served as Indian Ambassador to Poland, Lithuania, Sultanate of Oman, Thailand, Italy and San Marino over the course of 37 years of service in the IFS

Ms Himalyani Gupta
Independent Director

Advocate with over 35 years of experience. Standing Counsel for the Union of India in the Hon'ble Supreme Court of India

Mr. Rakesh Sarin
Independent Director

48 years of experience in the field of distributed energy, policy advocacy and development of large renewable energy platform

Dr. Laveesh Bhandari
Independent Director

President and a Senior Fellow at CSEP. PhD in Economics from Boston University for which he was awarded the Best Thesis in International Economics

Ms. Sumita Somany
Non-Executive Non-Independent Director
Over a decade experience in the retail industry

Mr. Girdhari Lal Sultania
Non-Executive Non-Independent Director
Fellow Chartered Accountant, Fellow Company Secretary and consultant by profession

Mr. Nand Gopal Khaitan
Non-Executive Non-Independent Director
An Attorney-At-Law, Advocate and Notary, practicing in the Hon'ble High Court Calcutta and the Hon'ble Supreme Court of India

Our Leadership Team



Mr. Sandip Somany

Chairman and Managing
Director



Mr. Shashvat Somany

Group Strategy Head



Mr. Sandeep Sikka

Group CFO



Mr. Rajesh Khosla

Chief Executive Officer



Mr. O.P. Pandey

Chief Financial Officer

Connect with Our Investor Relations Team

For any further inquiries or detailed discussions regarding our investment opportunities, please reach out to our dedicated Investor Relations team.

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