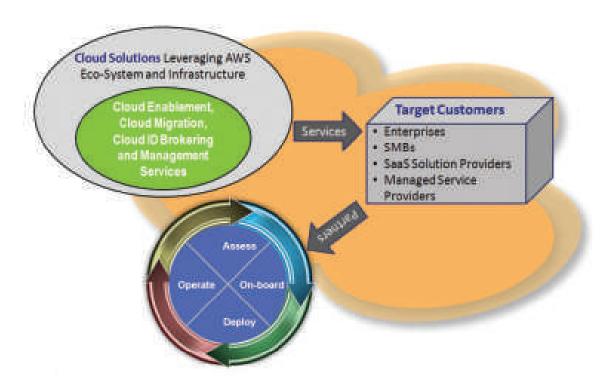
# 28<sup>th</sup> Annual Report 2012-2013

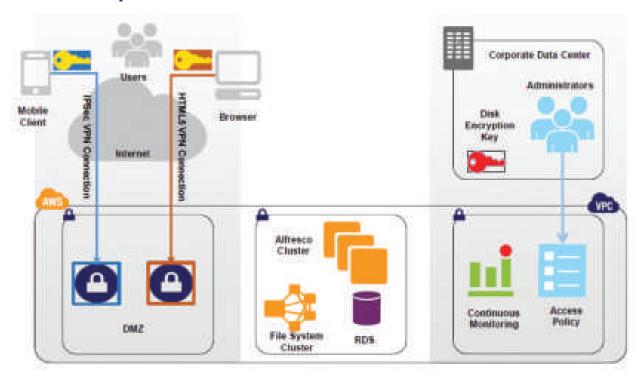


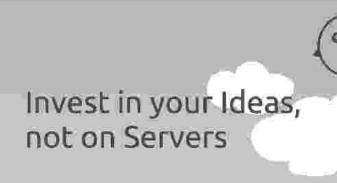


## 8K Miles Secure Cloud Solutions ...



# 8K Miles Secure Mobile Colocation Solution Secure Drop Box Solution Architecture







No matter what the size of your business is, You can benefit by moving to the Cloud!



Cost saving: No Cap-Ex. Pay for Use.



Fault Tolerance:

Make your applications available all the time.



utoscaling: Address spike in demand easily.



Backup & Disaster Recovery:

Automatic multiple backups let you meet recovery objectives.

#### Why 8KMiles Cloud Solutions?

- Amazon System Integrations Partner.
- Migrated hundreds of servers to cloud for Startups, Small businesses and Enterprises.
- In-depth understanding of cloud infrastructure services.
- Cloud solution design and migration expertise



## Get to the Cloud in 5 Days!

Take your applications to the cloud right now with the BKMiles Cloud Starter Package

- Recommendations on Scalability, High Availability, Failover
- Identify, suggest and implement relevant AWS technologies
   Best practices to leverage AWS technologies

For further details contact : cloudstarter@ekmiles.com

#### **8KMiles Solutions Overview**

#### Cloud Consulting

- · Strategy and readmap for cloud adoption
- Design public, virtual private and hybrid clouds
- Architect solutions using AWS

#### Cloud Migration

- AutoScaling/Load Balancing Solutions
- Backup/Disaster Recovery
- GEO Distributed Web Infrastructure
- Monitoring and Storage Solutions
- Production and Test Infrastructure setup

#### Cloud Engineering

- Custom cloud applications and tools
- Application Integration with Amazon Web Services



Offers on demand Virtual cloud infrastructure with Web service



Miles

Offers cloud consulting and infrastructure management services



#### Customers

benefit from Infrastructure cost reduction, low capex. Greener IT, Greater value in lesser time and flexibility

8KMiles is an internet company which helps companies integrate cloud computing into their IT and Business Strategies. 8KMiles Cloud Solutions group offers cloud consulting, engineering and migration services to help companies leverage the power of cloud computing. 8KMiles is an Amazon Web Services Systems Integrator.

#### **Board of Directors**

Mr. Suresh Venkatachari, Managing Director

Mr. R S Ramani, Whole Time Director

Ms. T P Saira, Director

Mr. Vedantharamanujam Srinivasan, Director

Ms. Padmini Ravichandran, Director

#### **Statutory Auditors**

GHG Associates Chartered Accountants No.22, Govindu Street, T Nagar, Chennai 600 017

## **Bankers**

Indian Bank, Porur Branch, Chennai

## **Registered Office**

1-7-241/11/D, S.D.Road Secunderabad 500003

## **Corporate Office**

No.7, 3rd Floor, 3rd Street, Ganapathy Colony, Teynampet, Chennai 600 018

## Registrar and Share Transfer Agent

Adroit Corporate Services Private Limited Industries Estate, Makwane Road, Naronvaka Andheri (East), Mumbai - 59

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## **Notice To The Shareholders**

**NOTICE** is hereby given that the Twenty Eighth Annual General Meeting of the Shareholders of the Company will be held at 03:00 pm on Saturday, 28th September 2013 at 16-2-741/2, AsmanBagh, Andhra Bank Colony, Hyderabad, Andhra Pradesh 500036.

## **As Ordinary Business:**

- 1. To receive, consider and adopt the Balance Sheet of the Company as on March 31, 2013 and the Profit and Loss account for the year ended on that date along with the Directors' Report and Auditors' Report thereon.
- 2. To appoint a Director in the place of Mr. Vedantharamanujam Srinivasan, who retires by rotation and being eligible, offers him for re-appointment.
- 3. To appoint a Director in the place of Ms. Padmini Ravichandran, who retires by rotation and being eligible offers her for re-appointment.
- 4. To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution

RESOLVED that M/s. GHG Associates - Chartered Accountants (Registration No.008703S), be andhereby are re-appointed as Auditors of the Company, to hold office from the conclusion of this Meeting till the conclusion of the next Annual General Meeting, to audit the Accounts of the Company for the financial year 2013-14, including audit of Cash Flow Statements, on a remuneration to be mutually decided upon between the Auditors and the Board of Directors of the Company.

By ORDER OF THE BOARD

For 8K MILES SOFTWARE SERVICES LIMITED

Sd/-SURESH VENKATACHARI MANAGING DIRECTOR Sd/-R.S. RAMANI WHOLE TIME DIRECTOR

Place: Secunderabad

Date: 05 September 2013



#### **Notes:**

- 1. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of him/her. A proxy need not be a member of the Company. The proxy forms, in order to be valid, must be received by the Company at its Registered Office not less than 48 hours before the commencement of the meeting. A form of proxy is given at the end of the Annual Report.
- 2. The Register of Members and Share Transfer Books of the Company shall remain closed on 27th of September 2013 and 28thSeptember 2013 (Both days Inclusive)
- 3. Members are requested to notify the Company at its Registered Office or to the Share Transfer Registrar of any change in address quoting their folio number.
- 4. A copy of all the documents referred to in the accompanying explanatory statement are open to inspection at the Registered Office of the Company on all working days except holidays up to the date of AGM.
- 5. Members are requested to affix their signatures at the space provided on the attendance slip annexed to the proxy form and hand over the slip at the entrance to the place of the meeting.
- 6. Members are requested to bring their Client ID and DP ID for easy identification of attendance at the meeting.
  - Corporate Members are requested to send certified copy of Board Resolution, pursuant to Section 187 of the Companies Act, 1956, authorizing their representative to attend and vote at the meeting.
- 7. Members seeking any information or clarification on the Accounts are requested to send in written queries to the Company. Replies to such written queries received, will be provided only at the meeting.
- 8. Members / proxies are requested to bring the duly filed attendance slip sent herewith for attending the meeting.



# PURSUANT TO CLAUSE 49 OF THE LISTING AGREEMENT, THE ADDITIONAL INFORMATION ON DIRECTORS RECOMMENDED FOR APPOINTMENT/RE- APPOINTMENT AT THE ENSUING ANNUAL GENERAL MEETING

## Re-appointment of Mr. Vedantharamanujam Srinivasan as an Independent Director

Name	Vedantharamanujam Srinivasan
Age	53 years
Qualification	B. Sc, B.E.
Other Directorships held in Companies	Compucrafters India Private Limited Compucrafters Systems and Solutions Private Limited
Date of Appointment	31/08/2010

## Re-appointment of Ms. Padmini Ravichandran as an Independent Director

Name	Ms. Padmini Ravichandran
Age	49 years
Qualification	BCA
Other Directorships held in Companies	Sreyes Communetwork Private Limited Sudesi Infomedia Private Limited
Date of Appointment	31/08/2010



#### **DIRECTOR'S REPORT**

The Board of Directors of 8K Miles Software Services Limited are pleased to present the Twenty Eighth Annual Report for the year ended March 31, 2013, together with the Auditors' Report and Audited Accounts for the Financial year 2012-13.

#### **FINANCIAL PERFORMANCE**

The comparative pictures of the financials of the Company for the last two years are presented in the table below.

(All figures in Rupees)

PARTICULARS	2012-13	2011-12
Sales and Other Income	30363681	20308080
Profit/(Loss) before Interest & Depreciation	2622610	1018908
Interest	1607533	298257
Depreciation	319275	126514
Profit/(Loss) for the year	695802	594137
Provision for Taxation		
Current tax	(128723)	(72753)
MAT Credit Enhancement	-	-
Deferred Tax	43382	39023
Profit/(Loss) After Tax	523697	482361
Balance carried forward from Previous Year	(8158031)	(8640392)
Total Loss carried Forward	(7634334)	(8158031)

#### **OPERATIONS REVIEW**

The Company's income stood at Rs. 3, 03, 63,681/= as against Rs. 2, 03, 08,080/= in the previous year. Your Company has entered a net profit of Rs. 5, 23,697/= as against Rs. 4, 82,361/= in the previous year.

#### **BONUS**

Your Company has issued 2 Bonus Shares for every 3 Shares to its Share Holders during this year.

#### **SUBSIDIARY COMPANIES**

- 1) Mentor minds solutions and Services Inc (USA)
- 2) Mentor minds solutions and Services Private Ltd (India)
- 3) 8kmiles Software Services Inc (USA)
- 4) 8kmiles Software Services (FZE) UAE



#### **DIRECTORS**

In accordance with the provisions of Companies Act, 1956 and the Articles of Association of the Company, Mr. Vedantharamanujam Srinivasan, Director, retire by rotation and being eligible offers him for re-appointment. In accordance with the provisions of Companies Act, 1956 and the Articles of Association of the Company, Ms. Padmini Ravichandran, Director, retire by rotation and being eligible offers her for re-appointment.

#### **AUDITORS**

Messrs GHG Associates, Chartered Accountants, Chennai hold office until conclusion of the ensuing Annual General Meeting and being eligible and recommended for reappointment.

#### **PARTICULARS OF EMPLOYEES**

Statement of personnel particulars of employee's pursuant section 217(2A) of the Companies Act, 1956 are not applicable since none of the employees are in receipt of remuneration in excess of the limits specified herein (Rs. 5,00,000 per month or Rs. 60,00,000 per annum) during the period under review.

#### CONVERSION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNING AND OUT GO

Your Company does not carry on any manufacturing activities and hence the disclosure requirement in terms of Sections 217 (1) (e) of the Companies Act, 1956, read with Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988, regarding Conservation of Energy and Technology do not apply to your Company.

During the year under review, there was no Foreign Exchange outgo for your Company. The Forex for this period stands at a gain of Rs. 2, 60,981/= as against of Rs. 3,49,330/=

#### **CORPORATE GOVERNANCE**

Pursuant to Clause 49 of the Listing Agreement with the Stock Exchange, a Management Discussion and Analysis, Corporate Governance Report, Managing Director's and Auditors' Certificate regarding compliance of conditions of Corporate Governance are made a part of the Annual Report.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to the provisions of Section 217(2AA) of the Companies Act, 1956, the Directors confirm that:

- i. In the preparation of the annual accounts, the applicable accounting standards have been followed and no material departure have been made from the same;
- ii. Appropriate accounting policies have been selected and applied consistently and have made judgments and estimates that are reasonable and prudent so as to give a true a fair view of the state of affairs of the Company as at March 31, 2013 and Profit & Loss Account for the year ended March 31, 2013;
- iii. Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv. The annual accounts have been prepared on a going concern basis.



#### **ACKNOWLEDGEMENT AND APPRECIATION**

The Directors take this opportunity to thank the Shareholders, Financial Institutions, Banks, Customers, Suppliers and Regulatory & Governmental Authorities for their continued support to the Company. Further, the Directors wish to place on record their appreciation of Employees at all levels for their hard work, dedication and commitment.

#### For 8K MILES SOFTWARE SERVICES LIMITED

Sd/SURESH VENKATACHARI
MANAGING DIRECTOR

Place: Secunderabad
Date: 05 September 2013



#### **MANAGEMENT DISCUSSION & ANALYSIS**

#### 1. INDUSTRY STRUCTURE AND DEVELOPMENTS

Cloud computing is a major technology breakthrough that has clearly caught the attention of business executives who are finding real benefits by adopting cloud computing within their organizations. Various market studies by leading research firms indicate that cloud computing is projected to grow at a CAGR of 40-60% till 2017 to reach \$250-\$300 billion. The reports also indicate that cloud computing is being adopted in all segments of businesses, from small and medium businesses to large enterprises and across many verticals from Retail to Manufacturing to Healthcare, BFSI, Hospitality and Media.

#### **Business Offerings**

#### Enterprise, SMB and Government Solutions – including NCPA Contract Vehicle

8K Miles' end-to-end, enterprise-class cloud, mobility and big data solutions are robust enough to meet the security and capacity requirements of Fortune 1000 firms but agile enough for SMBs. States and local governments can also benefit from 8K MILES National Co-operative Purchasing Alliance (NCPA) Contract vehicle to streamline cloud procurements and reduce their costs.

#### Secure Cloud Framework that keeps "You" in Compliance

Providing a secure cloud-based framework is 8K MILES' greatest strength — and the reason so many enterprise, government and private sector customers trust us to implement their AWS services. Our innovative framework provides the security and privacy controls you need to ensure your data is protected. With 8K MILES, you can meet compliance requirements of FISMA, PCI, HIPPA and other standards for cloud and mobility solutions.

#### Reliable and Elastic Enterprise-Level Mobility and Big Data Solutions to Improve Productivity

8K MILES offers turnkey Mobility/Big Data solutions that leverage the AWS cloud to seamlessly ramp up during demand spikes to maintain performance and decrease automatically during demand lulls to minimize costs. For example, our Enterprise Drop Box Solution provides a secure mobile collaboration and content management solution for your on-the-go workforce. It's built on our security framework to mitigate your risk of data leakage/loss, while providing tools for compliance reporting.

#### Seasoned Professional with Extensive AWS Experience

As a Company with Global presence, 8K MILES has a team of seasoned professionals with years of specialized AWS expertise. We offer consulting, engineering and migration services to make optimal use of AWS for the business. The talent is available on demand – to scale up or down based on your precise needs.

#### Accelerated Time-to-Market/Reduced Costs

As one of the very first AWS partners, 8K MILES Cloud Solutions has built a tract record of success in helping companies quickly standup an Amazon presence so they can benefit sooner from the advantages of a secure, on demand and cost-effective infrastructure.



#### Secure Identity Broker Service for the Cloud

For Small and Medium Businesses (SMBs) that provide online services to enterprise customers choosing to move their applications to the cloud, 8K MILES offers a Secure Identity Broker Service. Enterprise users need seamless access to SaaS applications such as CRM, Email, HR Benefits and Expense Management. The Broker abstracts the management of Identifies from applications, providing easy last-mile SSO integration options. For Identity Providers, it offers a single federated connection to SaaS applications either hosted by cloud providers or by the service providers themselves.

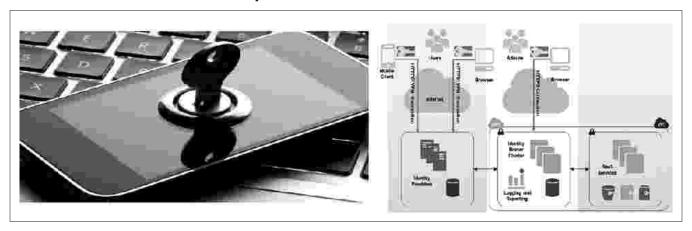
An administrative web-based dashboard configures the associated Virtual Private Could (VPC) resources registers new or existing applications, synchronizes user identities, controls access to the applications.

The Identity Broker Service can also be configured to enable federation with multiple Identities hosted by Enterprises, Cloud and Social network Providers.

#### Features of Secure Identity Broker Service for the Cloud

- Ease of configuration and integration with applications
- Support for multiple Identity Federation Protocols, token translation, and Identity provisioning.
- Synchronization of user identities
- Mobile, web browser and rich client support
- Scalable and elastic infrastructure.

## **Secure Identity Broker Service Solution Architecture**





#### 2. BUSINESS OVERVIEW

8K MILES is anInternetbased company focused on helping enterprise and small and medium businesses ("SMBs") integrate Cloud computing into their information technology ("IT") and business strategies. Our team of Cloud computing experts provide Cloud consulting and migration, Big Data (Hadoop) services, remote infrastructure management, backup and disaster recovery services over Amazon Web Services (AWS), Windows Azure and other Cloud platforms. Our Company was a very early strategic partner with Amazon Web Services, and is currently working with IBM Smartcloud and Microsoft Azure to develop a solution similar to that developed with AWS. Our goal, to help companies of all sizes understand, navigate and implement Cloud computing technologies in order to lower overall costs and better serve their employees and customers. We have specialized our expertise and currently have major clientele within the retail, media, travel and healthcare industries.

We believe that Cloud computing, as an industry, will change the way we think about technology and information management. The "Cloud" computing concept is a computing model providing web-based software, middleware and computing resources on demand. By deploying technology as a service, we give users access only to the resources they need for a particular task. This prevents businesses from paying for idle computing resources. Cloud computing can also go beyond cost savings by allowing users to access the latest software and infrastructure offerings to foster business innovation.

We are in the early days of pursuing our mission to help companies to learn and utilize all the features of the Cloud. We beleive there is a significant opportunity to further enhance the value we deliver to clients and users. The current economic downturn creates great potential for the growth of our Company, as our offerings always save costs for our customers. Key elements of our strategy are based on providing clients with top-level customers support and service offerings. By raising funds through this private offering, we plan to enhance the reach of our current offerings, branch out into the public sector, form strategic alliances to grow our Company internally, and acquire multiple subsidiaries that will rapidly grow out Company externally.

Typically, in today's corporate there are three ways that businesses can fulfill their IT requirements:

The first approach is commonly referred to as a "do it yourself," or DIY model. This is the long-standing approach to managing IT services, in which a business retains complete ownership and responsibility for ongoing maintenance and management of servers, software, networking equipment and IT staff. Companies may choose to house this equipment in their own data centers or server closets, or may rent datacenter space from a provider.

The second approach is outsourcing, where businesses transfer full responsibility for their IT systems, operations and employees to - third-party service providers.

The third approach is Cloud computing, which is the delivery of IT services on demand, usually over the Internet.



#### The "Cloud" Computing Concept

In its simplest form Cloud computing means the migration of many functions that used to be done inside the standalone computer/server to the Internet, or "Cloud". In order to fully understand the industry of Cloud computing, one must understand what Cloud computing truly means. Within the context of the phrase 'Cloud computing', 'Cloud' is a metaphor for the Internet derived the Cloud symbols used to represent the Internet in diagrams, and 'computing' refers to any IT activity carried out over the Internet. Thus, 'Cloud computing' is a type of Internet-based computing that follows a certain set of characteristics. Simply put, Cloud computing is an approach to deploying IT infrastructure and software applications in a way that keeps end-users and information consumers from needing to know the nuts and bolts of the system they use.

Nearly every person who owns a web-enabled personal computer ("PC"), laptop, smartphone, digital notebook, etc. has been influenced in the recent years by the rise in popularity of Cloud computing.

The Cloud technology has many advantages for users because you can access your files from any computer with an Internet connection, thus making access to files and collaborative work much easier. An additional, benefit of Cloud computing is the potential to lower total cost of doing business by reducing datacenter costs and the associated administration costs. The advancements in Cloud computing are creating the potential for IT savings and improved business efficiencies.

Traditional enterprise software requires companies to purchase servers, bandwidth, networks, data storage, power, and find a place to house everything with a proper cooling system. On top of all that, companies have to factor in the cost of IT staff, and the support required run the entire system and manage scalability. Enterprise software is a costly endeavor with significant up front expense. Conversely, Cloud computing tackles the need for sprawling datacenters through infrastructure virtualization. Within a Cloud, access to resources is controlled by the entity, and restricted by them to their authorized used; resources are then delivered via the Internet to all of these users. Further, resources are hosted by a service provider on behalf of the entity, and dedicated for their exclusive use. Cloud combines virtualization, automation, and parallel processing technology to shield resource consumers from many IT complexities.

Because of this virtualization, a Cloud datacenter footprint requires less physical hardware, maintenance, and administration. This allows companies requiring enterprise software to lower capital expenditures and in some instances lower operational expenditures as well. Cloud computing also has the capability for leveraging on-demand computing through Software-as-a-Service (SaaS), Platform-as-a-Service (PaaS) and Infrastructure-as-a-Service (IaaS) service models.

**SaaS** is often referred to as on-demand software because it is a software delivery model in which software and associated data are centrally hosted on the Cloud, which allows users to run an application without having to know where it is installed or how it is managed. In order to run SaaS applications, there is no hardware or software to buy other than a network connection and web-enabled device. SaaS applications may include office e-mail, productivity and document sharing software, all provided over the Internet rather than maintained on a company's network and server.



**PaaS** is a service model of Cloud computing, wherein the consumer creates the software using tools and libraries from the provider. The consumer also controls software deployment and configuration settings. The provider simply provides the networks, servers and storage, which enables software vendors and corporate IT departments to focus on innovation instead of infrastructure when creating and delivering applications. The platform service model leverages the elasticity of Cloud computing to provide developers with tools to design, test, stage, and deploy web applications over the Internet or through a local corporate Cloud.

laaS is this most basic Cloud service model, wherein Cloud providers can deliver on-demand Cloud-based computation, data storage, and virtualized hardware. IaaS providers supply these resources on demand from their large pools installed in data centers or "Cloud centers" which create flexibility for companies to deploy IT resources, from network components and data stores to virtual datacenters that can satisfy even the most intensive workloads and computing scenarios. To deploy their applications, Cloud users then install operating system images on the machines as well as their application software. In this model, it is the Cloud user who is responsible for patching and maintaining the operating systems and application software.

#### Characteristics of Cloud

Cinaracteristics =	emand Internet	Pooled	Elastic	Usage-Based
	ervice Accessibility	Resources	Capacity	Billing

Source: KPMG's The Cloud Changing the Business Ecosystem, 2011

Further, the Cloud is defined in terms of three Service Models and four deployment models as depicted below:

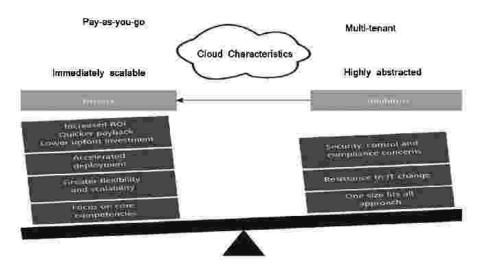
## Cloud Service Models and Deployment Models

Cloud Service Models			Cloud Deplo	yment Models
Software as a Service	Platform as a Service	Infrastructure as a Service	Private Operated for a single organizations	Community Shared by severa organizations, supporting a
Business operations over a network	Deploy customer-created applications to a Cloud	Rent processing, storage, rietwork, other computing resources	Public Available to the general public	Specific community  Hybrid  Two or more Clours that
"Saas"	"Paas"	"laas"	or large industry group, owned by an organization salling Cloud services	remain unique but are bound by technology that enables data and application portability

Source: KPMG's The Cloud Changing the Business Ecosystem, 2011



#### **Cloud Computing Drivers and Inhibitors**



#### **Public, Private and Hybrid Clouds**

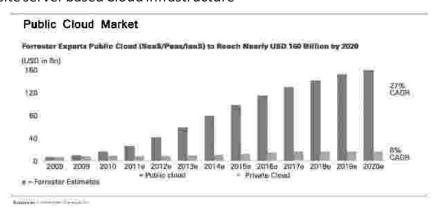
There are three different types of Clouds that can be utilized within the industry: public, private and hybrid Clouds.

Public Clouds are those located outside a corporate firewall and are delivered over the Internet. With a public Cloud there is zero cost of ownership, maintenance, and administration associated with operating the datacenters. A service provider makes public Cloud applications, storage, and other resources available to the general public, and offers the services for free or on a pay-per-use model. PaaS and IaaS providers maintain global datacenters where services are often metered providing pay-as-you-go pricing for on-demand resource usage. SaaS may take advantage of the public Cloud's economy of scale to provide services to a mass market, typically through a subscription price model. The shared nature public Clouds can make companies question data security, however this is a matter of perception because PaaS and IaaS services can be just as secure as offsite datacenters, extranets, and virtual private networks prevalent across the industry.

On the other hand, private Clouds, or dedicated Clouds, contain Cloud infrastructure operated solely for a single organization, whether managed internally or by a third-party, and hosted internally or externally. Customers have full administrator privileges and are responsible for most administrative functions. The operator can provide a customer management portal and other management tools. This service frees the customer from the burden of managing the data center, network, hardware devices, and operating system software. Private Cloud hosting is largely a recurring, subscription-based business. Private Clouds offer SaaS, PaaS, and laaS capabilities via a corporate network providing complete control over where sensitive data is stored. For publicly traded companies that can be subject to data stewardship laws, a private Cloud provides on-demand computing without jeopardizing regulatory compliance (e.g., the US Sarbanes—Oxley Act). Private Clouds offers an advantage over public Clouds where certain situations bottlenecks or bandwidth limitations can exist. Private Clouds typically require investment in a physical IT footprint and require hands-on administration, upkeep and associated costs. Because of this, private Clouds often receive criticism because users must buy, build, and manage them, thus not fully benefiting from less hands-on management. This approach is typically popular with larger corporate customers.



The third Cloud model is a derivative of both the public and private Clouds, hence its name, the hybrid Cloud. Hybrid Cloud is a composition both Clouds that remain unique entities but are bound together, offering the benefits of multiple deployment models. By utilizing hybrid Cloud architecture, companies and individuals are able to obtain degrees of fault tolerance combined with locally immediate usability without dependency on Internet connectivity. Hybrid Cloud architecture requires both on-premises resources and off-site server based Cloud infrastructure



**8KMILES** business solutions provide cloud consulting, cloud regulations on demand with software as services. There are two types:

#### (a) Managed Model

Uses technology professions and Project Managers from the ecosystem to offer turnkey solutions at a significantly lower cost than IT services companies. Account Management by 8K Miles with guaranteed delivery.

#### **Benefits**

- Complete Account Management by 8KMiles with dedicated account manager
- Project execution via pre-assessed partners
- Low total cost via competitive proposals from partners
- Freedom from hiring and project management overheads
- Guaranteed Delivery

#### (b) Self Service Model

Global talent ecosystem with collaboration tools and cloud computing infrastructure that provides outsourced services to businesses on demand. Just in time, pay for use model.

#### **Benefits**

- Complete control over project execution
- Tools to post requirements, review proposals and hire providers
- Easy collaboration and tracking via time sheets, documents sharing, messaging and conferencing services
- On demand, pay-for-use virtual desktops / Servers for testing and real-time review
- Invoicing and flexible, escrow-based payment services for transparency and trust



#### 3. STRENGTHS of 8K MILES

Providing a secure cloud-based solution is 8K MILES' greatest strength — and the reason so many enterprise, government and private sector customers trust us to implement their AWS services. As one of the very first AWS partners, 8K MILES Could Solutions has built a track record of success in helping companies quickly standup an Amazon presence so they can begin to leverage the advantages of a secure, on demand infrastructure sooner. 8K MILES offers end-to-end turnkey Mobility/Big Data solutions that are robust enough to meet the security and capacity requirements of Fortune 1000 firms but agile enough for SMBs. As a company with global presence, 8K MILES has a team of on-demand seasoned professionals with years of specialized AWS Auto Scaling expertise. This unique demand spikes to maintain performance and decrease automatically during demand lulls to minimize costs. State and local governments can benefit from 8K MILES National Co-operative Purchasing Alliance (NCPA) Contract Vehicle to streamline cloud procurements and reduce their costs.

#### Cloud Consulting and Implementation

- Provide a cloud strategy and roadmap for cloud adoption
- Design and deploy public, private and hybrid cloud solutions

#### **Cloud Migration Services**

- Testing Infrastructure set up/ production Infrastructure set up
- Monitoring solutions and Storage solutions
- Scaling / Load balancing solutions / GEO Distributed Load
- Back up / Disaster recovery / Fail over solutions

#### Cloud Application Development

- Custom cloud applications and tools
- Application integration with AWS services

#### 4. INDUSTRY OVERVIEW AND MARKET OPPORTUNITY

We believe that the days of paying for costly software upgrades coming to an end as Cloud computing continues to gain popularity and becomes accepted practice for more companies. For IT to keep up with the pace of growing businesses in this modern, interconnected world, it has become necessary to take data into the Cloud. Anywhere in the world, on any computer, laptop, tablet, notebook, or smartphone, all data, information, files, database, analytics, and more needs to be synched, up-to-date, and fully accessible in order for businesses to thrive. According to the Sand Hill Group, Cloud computing is more transformational than the Internet, which revolutionized communications and e-commerce but, unlike Cloud computing, it didn't really change the way companies build and deliver IT systems and services. Cloud computing transforms the entire IT landscape.

It is believed that Cloud computing will also be a powerful catalyst for generating hundreds of thousands of new jobs in the United States and worldwide because there is rarely a need for capital expenditures, and operational expenditures is significantly decreased in most scenarios. This is very important for SMBs that require extra cash or money to run daily operations.



According to a Sand Hill Group Study published in January 2012 Cloud computing already generates a sizable number of U.S. jobs. For instance, 11 technology companies with Cloud operations as their main business unit added 80,000 jobs in the United States and abroad between January 2010 and January 2011, despite the poor economy. The study further reports that an average savings of 25 percent across IT services and hardware is not inconceivable. Re-investing the cost savings into new business opportunities can yield hundreds of thousands of new jobs in the next five years

In its April 2011 report, "Sizing the Cloud," Forrester predicted that the Cloud market could be \$118.17 billion by 2014. Gartner's projection is \$177 billion in 2015, which is a more modest 25 percent annual growth estimate. In either case, Cloud companies may add an average of \$20 billion of net revenues every year for the next four to five years.

Sand Hill Group points out the three industry trends that are driving the Cloud model to be even bigger and create massive business opportunities and hundreds of thousands of new jobs are: mobile, social and Big Data. Facebook, Twitter, LinkedIn, Google+ and other social networking sites would not be possible without Cloud computing technologies. And Cloud infrastructure and platforms really shine in addressing the challenges of accessing, processing and analyzing Big Data. Traditional businesses of all kinds, even those that may not define themselves as technology companies can benefit from Cloud innovations to improve their productivity and agility, reduce costs, free up resources for investment and compete globally with larger companies.

#### 5. OUR MISSION

Our mission is to continue to grow and gain market share in the Cloud computing industry by offering services to the industry sectors that offer the greatest grow and profit potential. As the Internet continues to change the way that businesses structure and house their data, resources, and applications, there is enormous potential for carving out our share of the market. With trailblazers in the Cloud computing industry such as Amazon Web Services, Microsoft Azure, and IBM SmartCloud, it has been profitable for smaller companies like 8K Miles to form partnerships and offer a wide array of Cloud computing services while keeping overhead low.

We believe demand for Cloud computing will continue to grow because most smaller companies do not have the IT staff needed to manage complicated websites or other IT applications, and they do not want to purchase expensive hardware with their available capital. Yet they must have an increasingly robust, reliable online presence in order to succeed in today's market. Also, larger companies that do have specialized, dedicated IT resources would rather deploy these resources to more strategic areas of their business rather than managing servers or running a website. As companies have experienced the benefits of using Cloud computing providers to manage some of their IT workloads, they have become more comfortable having those providers manage additional IT services. As time goes by, they will move more and more of their IT workloads to the Cloud. Cloud computing also removes many of the traditional barriers to new business formation, through its low cost, its high speed and scalability, and the way it lowers upfront capital requirements.



#### 6. RISKS AND CONCERNS:

#### Risks:

As a pure play cloud services company, 8KMiles Software Services is uniquely positioned to capitalize on the cloud computing opportunity. There is a high level of interest from executives to adopt cloud computing. However, the situation can change when there is a slowdown in the global economy. IT investments can be reduced which can have a negative impact on the business.

Though cloud computing is being seen as a reliable and cost saving model of computing, there are many businesses (and business verticals) that are still evaluating it and not bringing it into the mainstream of their organizations. This slower adoption is also a risk factor for the business.

Finally, the entry of newer players into the market may result in increased competition and force a reduction on our pricing. This will compromise on the margins of 8KMiles Software Services.

#### **Concerns:**

Cloud Computing is a niche and specialized skill set and is one that is having a high demand. For a services model of 8KMiles, it is a challenge to hire and retail top talent in the organization. This is one area of concern for the company.

The talent issue may force the company to increase the salary costs. Also, the growth of the company in existing and newer markets comes at an increasing cost of hiring non-technical talent. It also increases the operational expenses of the company. This is an additional area of concern for the company.

#### 7. VALUE PROPOSITIONS:

- 8K Miles models real world outsourcing without the overheads
- End-to-End Model: Design, Develop, Test, Deploy and Maintain Solutions
- Access to diverse talent on-demand
- Access to unlimited computing infrastructure on-demand: Cloud delivered

#### 8. INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY:

The Company has set up internal control systems and considering the volume of operations, they are fairly adequate.

# 9. MATERIAL DEVELOPMENTS IN HUMAN RESOURCES / INDUSTRIAL RELATIONS FRONT, INCLUDING NUMBER OF PEOPLE EMPLOYED:

During the year, the Company has recruited employees for its Business development and also managerial personnel, who would drive the diversified activities of the company including overseas trading and also the operations of its four wholly owned subsidiaries. Relationship with its employees continues to remain cordial.



#### REPORT ON CORPORATE GOVERNANCE

#### 1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNENCE

8K Miles Software Services Limited's philosophy on corporate governance envisages the attainment of the highest levels of transparency, accountability and equity, in all facets of its operations, and in all its interactions with its stakeholders, including shareholders, employees, the government and lenders.

8K Miles Software Services Ltd is committed to achieving the highest standards of corporate governance.8K Miles Software Services Ltd believes that all its operations and actions must serve the underlying goal of enhancing overall shareholder value, over a sustained period of time.

#### 2. BOARD OF DIRECTORS

Total strength of the board on the date of this report is (5) FIVE. The constitution of the Board has been made as per the guidelines provided by various regulatory authorities.

During the last financial year, the Directors on Board met at regular Intervals for discussing and finalizing on key issues. Also, the Board has duly complied with the norms laid down by the guidelines in connection with the meeting of Board of Directors.

#### 3. AUDIT COMMITTEE

(i) Brief description of terms of reference

Your Company constituted an Audit Committee comprising of the following met 4 times during the year on 31st of May 2012, 14th of August 2012, 14th of November 2012 and 15th of February 2013.

Mr. Vedanta Ramanujam Srinivasan as the Chairman, (attended all the four meetings held)

Ms. Padmini Ravichandran as its Member (attended all the four meetings held) and Mr. M V Bhaskar as its Member (attended all the four meetings held) and complied with the necessary guidelines.

The Audit Committee met and reported key issues to the Board of Directors and also duly complied with the necessary guidelines.

- Overseeing the Company's financial reporting process and Discloser of its financial information to ensure that the financial statements are correct, sufficient and creditable;
- The appointment / removal of Statutory Auditor(s) & Internal Auditor(s), Fix the Audit fee also approve the payment for any other services;
- Reviewing with the Management, the quarterly financial statement before submission to the board;
- Reviewing the adequacy of internal audit function, reporting structure, coverage and frequency of internal audit;
- discussion with Statutory Auditors, before the audit commences, about the nature and scope of audit as well as post audit discussion to ascertain any area of concern;
- Reviewing the Company's financial and risk management policies;

All the members including the chairman have adequate financial and accounting Knowledge.



## 4. SHAREHOLDER/INVESTOR GRIEVANCE COMMITTEE

Subsequent to takeover, your Company also constituted the Shareholder or Investor Grievance Committee comprising of:

Ms. Padmini Ravichandran as its Chairman,

Mr. Vedanta Ramanujam Srinivasan as the Member and

Mr. R S Ramani as the Compliance Officer and complied with the necessary guidelines.

Shareholder or Investor Grievance Committee met and were attended by all the members to discuss on various matters pertaining to the Shareholders. No investor grievances are pending for a period of exceeding one month against the Company as per the records maintained by the Company.

Regular reporting procedures are been carried out to keep the Board of Directors updated.

#### (i) Brief description of terms of reference

- Allot to the applicants, shares and other securities issued by the Company from time to time.
- Approve registration of transfer of shares and other securities issued and that may be issued from time to time; and approve or reject application for transfer of shares certified to the shareholders;
- Decide the stock exchange(s) / depositor(y)ies in India or abroad, on which shares or other securities issued by the Company are to be listed or delisted including offering/issuing such shares / securities through depositories;
- Redressal of shareholders and investors complaints such as transfer of shares, non-receipt of Annual Reports, non-receipt of dividend declared etc.;
- Report to the Board about important developments in the area of servicing of shareholders and
- Take initiatives for better servicing of the shareholders

#### (ii) Details of the complaints/requests received, resolved and pending during the year 2012-2013.

Total Shareholders complaints/Requests

RECEIVED	REDRESSED	PENDING
0	0	0

#### 5. GENERAL MEETINGS

#### Date, location and time for last 3 Annual General Meetings

DATE	VENUE	TIME
28th September 2010	1-7-241/11/D, Ramalaya, 3rd floor, S.D.Road, Secunderabad – 500 003	11:00 AM
30th September 2011	1-7-241/11/D, Ramalaya, 3rd floor, S.D.Road, Secunderabad – 500 003	3:00 PM
29th September 2012	1-7-241/11/D, Ramalaya, 3rd floor, S.D.Road, Secunderabad – 500 003	3:00 PM



#### Date, location & time for the Extra-ordinary general meeting held during the year 2012-13:

DATE	VENUE	TIME
11th April, 2012	1st Floor, No.114, LUZ Church Road, Mylapore, Chennai 600 004	4:00PM
12th june,2012	No. 7, 3rd Floor, Ganapathy Colony 3rd Street, Teynampet, Chennai 600 018	4:00PM

#### 6. DISCLOSURE

- There has not been any non-compliance by the Company and there are no penalties, strictures imposed on the Company by Stock Exchange or SEBI or any statutory authority on any matter related to capital markets, during the last three years.
- The Company has complied with all the mandatory requirements of Corporate Governance, as required under the Listing Agreementand Company's status of Compliance with the non-mandatory requirements is given below:

#### (a) The Board:

As our Chairman is a Managing Director, the Company maintains an office for him at the Corporate Office.

#### (b) Shareholder Rights:

The quarterly and half yearly and yearly declaration of the financial performance are posted on the website of the Company and are also sent to the stock exchanges, where the shares of the Company are listed.

#### 7. MEANS OF COMMUNICATION:

All material information about the Company is promptly sent through fax to the concerned stock exchanges wherein the Company's Shares are listed. Besides, these are all given to press for information of the Public at large. The above results are also hosted on the Company website www.8kmilessoftwareservices.com.



#### **GENERAL SHAREHOLDER INFORMATION:**

s. NO.	PARTICULARS	DESCRIPTION		
1.	Financial Year	April 1, 2012- March 31,2013		
2.	Date, Time and Venue	28 <sup>th</sup> September 2013 at 3.00 pm Regd Office of the Company : 1-7-241/11/D, S.D. Road, Secunderabad — 500 003 Andhra Pradesh		
3.	Book closure date	27 <sup>th</sup> September 2013 and 28 <sup>th</sup> September 2013 (Both days inclusive)		
4.	Listed Stock Exchanges	Bombay Stock Exchange Limited, Mumbai.		
5.	Registrar and Transfer Agents (share transfer and communication regarding share certificates and change of address)	Adroit Corporate Services Private Ltd. Unit: BK Miles Software Services Limited Industries Estate, Makwane Road, Naronvaka, Andheri (East), Mumbai - 59 Tel / Fax: (022) 42270400 E-mail: info@adroitcorporate.com Website: www.adroitcorporate.com		
6.	Share Transfer System	Presently, the transfer of shares is done through electronic mode with the help of the DP account held by the members.		
7.	Dividend Payment Date	No dividend declared.		
8.	Scrip ID (BSE)	8KMILES		
9.	Stock Code(BSE)	512161		
10.	Market Price Data	/Annexed.		
11.	Address for Correspondence	1-7-241/11/D, 5 D Road, Secunderabad - 500 003		
12.	ISIN	NE650K01013		
13.	AGM	28 <sup>th</sup> Annual General Meeting		
14.	Quarterly Results (Tentative) For the First Quarter ending June 30, 2013.	August 14, 2013		
	For the Second Quarter ending September 30, 2013.	On or before November 14 <sup>th</sup> , 2013		
	For the Third Quarter ending December 31, 2013.	On or before February 14 <sup>th</sup> , 2014		
	For the Fourth Quarter ending March 31, 2014.	On or before May 15 <sup>th</sup> , 2014		
15,	Dematerialization of Shares	About 99,77% of the shareholding has been dematerialized as on March 31, 2013.		
16.	Any query on Annual Report	8K Miles Software Services Limited Secretarial Department No.7, 3 <sup>rd</sup> Floor, 3 <sup>rd</sup> Street, Ganapathy Colony, Teynampet, Chennai – 600 018 Email: <a href="mailto:lnvestor@8kmilessoftwareservices.com">lnvestor@8kmilessoftwareservices.com</a>		
17	Investor Correspondence	Adroit Corporate Services Private Limited Unit: 8K Miles Software Services Limited Industries Estate, Makwane Road, Naronvaka, Andheri (East), Mumbai - 59 Tel / Fax: (022) 42270400 E-mail: info@adroitcorporate.com Website: www.adroitcorporate.com		



#### 2. STOCK MARKET DATA:

Month	Bombay Stor	k Exchange Ltd.
Month	High (Rs.)	Low (Rs.)
April 2012	59.70	48.60
May 2012	59.95	47,95
June 2012	64,60	38.00
July 2012	42.00	21,80
August 2012	27.05	18.40
September 2012	24.65	17.65
October 2012	33:76	20,75
November 2012	54.90	32.85
December 2012	62.15	41.85
lanuary 2013	58.95	44.15
ebruary 2013	52.00	41.85
March 2013	61.90	49.50

## 3. DISTRIBUTION OF SHAREHOLDING AS ON MARCH 31, 2013

elected address elected	Shareholders		Share Amount	
Shareholding Pattern	Numbers	Percentage to total	Rupees	Percentage to total
Up to 500	370	50.14	663730	0,66
501-1000	90	12.20	766400	0,76
1001-2000	83	11.25	1325670	1.32
2001-3000	27	3.56	685970	0:68
3001-4000	32	4.34	1129190	1.12
4001-5000	20	2.71	942040	0.94
5001-10000	46	6.23	3371260	3.31
10001 and above	70	9,48	91606760	91.21
Total	738	100%	100441020	100



#### 4. DEMATERIALISATION OF SHARES:

As on March 31, 2013, out of total 10044102 equity shares of the company, 10020909 equity shares representing 99.77% of total shares have been dematerialized. The detailed break-up of shares as on March 31, 2013 is as follows:

Particulars	No. of equity shares	Percentage		
COSL	73,98,973	73.66%		
NSCA	26,21,936	26.11%		
PHYSICAL	23,193	0.23%		
otal 10044102		100%		

#### 5. Shareholding Pattern of the Company as on March 31, 2013.

	8K Miles Softwa	re Services Limited			
Scrip Code : 512161 Date Begin :01 Jan 2013			Quarter Ended: March 2013 Data End:31 Mar 2013		
Partly paid-up shares	No. of partly paid-up shares	As a % of total no. of partly paid-up shares	As a % of total no. of shares of the company		
Held by promoter/promotes group	, o	D.	( <b>1</b> )		
held by public	(10)	o	3(0))		
Total	70	0	90		
Outstanding convertible securities	No. of outstanding securities	As a % of total no. of outstanding convertible securities	As a % of total no, of shares of the company assuming full conversion o the convertible securities		
Held by promoter/promoter group	4.0	Ø.	3 <b>0</b> 0		
held by public	Ö	ø	(a)		
Total	(0)	o	70(		
Warrants	No. of warrant	As a % of total no. of warrants	As a % of total no. of shares of the company essuming full convention of warrants		
Held by promoter/promoter group	0	Ō	D		
held by public	held by public 0		0		
Total	ं <b>ं</b>	0.	/( <b>O</b> )		
Total Paid-up capital of the company assuming full conversion of warrants and convertible securities	1,00,44,102				



Category of Shareholder	No. of Share holders Total No. of Shares		Total No. of Shares hald in Dematerialized Form	Total Shareholding as a % of total No. of Shares		Shares pledged or otherwise encumbered	
		2000	As a % of (A+B)	As a % of (A+B+C)	Number of shares	As all of total No. of Shares	
(A)Shareholding of Promoter and Promoter Group							
il) indiamindividuals/ HUF	<u>a</u>	61,795	2	0.62	0.62		
Sub Total	2	63,795		0.52	0.62	1.	+
(2) Foreign/NRi	2	65,95,140	-	65.66	65.66		
Total shareholding of Promoter and Promoter Group (A)	ž	66,56,935	z.	66,28	66.28	,e:	
(B) Public Shareholding							
(1) Institutions		į.					
(2) Non-Institutions							
Bodies Corporate	63	3,08,696	3.08.696	3.07	1.67	14.	¥
Individuals						::	
individual share-holders holding nominal share capital up to Rs. T lakh	602	7,53,167	7,52,974	7.50	7.50	- 11	÷
Individual share-holders holding nominal share capital in excess of Rs. 1 lash	∂\$9	18,30,647	18,07,647	18:23	18.23	E)	ě
Any Others (Clearing member/Directors)	9	36,308	36,308	0.36	0.36	Tel:	¥
Non-Resident Indians	8	4,58,349	4,58,349	4.56	4.56		-
Sub Total	735	33,87,167	33,63,974	33.72	33.72	141	5:
Total Public shareholding (8)	735	33,87,167	33,63,974	33,72	33,72	,4)	5
Total (A)+(6)	738	1,00,44,102	1,00,44,102	100.00	100.00	360	+:
IC) Shares held by Custodians and against which Depositoryrects. Have been ussied	×	;*	×	÷	¥:		ě
(1) Promoter and Promoter Group	¥	:-	2	-	į.·	1.	
(2) Public	0	L C	8	.5.	, * .	,	
Sub Total	32	<u> </u>	<u> </u>	+1	(6)	(6)	£
Total (A)+(B)+(C)	738	1,00,44,102	1,00,20,909		100.00	1.57	- 51

#### Note:

- 1. For determining public shareholding for the purpose of Clause 40A
- 2. For definitions of Promoter and Promoter Group, refer to Clause 40A
- 3. Public Shareholding



#### CERTIFICATE BY MANAGING DIRECTOR OF 8K MILES SOFTWARE SERVICES LIMITED

I, Suresh Venkatachari, Managing Director of 8K MILES SOFTWARE SERVICES LIMITED, to the best of our knowledge and belief and certify that:

- 1. I have reviewed the Balance Sheet and Profit and Loss Account and its schedules and Notes on Accounts, as well as the Cash Flow Statement and Director's Report.
- a. based on our Knowledge and information, these statements do not contains any untrue statements of a material fact or omit any material fact or contain statements that might be misleading
- b. These statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- 2. I also certify, that based on our knowledge and information provided to us, there are no transactions entered into by 8K Miles Software Services Limited which are fraudulent, illegal or in violation of the Company's Code of Conduct.
- 3. I am responsible for establishing and maintaining internal controls and procedures for the Company pertaining to the financial reporting, and have evaluated the effectiveness of these procedures in 8K Miles Software Services limited. We have disclosed to the auditors and the audit committee, deficiencies, if any, in the design or operation of such internal controls, of which we are aware and the steps that we have taken or propose to take to rectify these deficiencies.
- 4. I have disclosed, based on our most recent evaluation, wherever applicable, to the Company's auditors and the Audit Committee of the Company's Board of Directors;-
- a. Significant change in internal controls during the year:
- b. Significant changes in accounting policies during the year and that the same have been disclosed in the Notes to the financial statements; and
- c. Instance, if any, of significant fraud of which we become aware and involvement therein, if any, of the Management or an employee having a significant role in the Company's internal Control System.
- 5. I affirm that we have not denied any personnel access to the Audit Committee of the Company (in respect of matters involving misconduct, if any).

Sd/-

Suresh Venkatachari Managing Director

Place: Secunderabad Date: 31<sup>st</sup> May 2013



#### **DECLARATION OF CODE OF CONDUCT**

То

The Members of 8K Miles Software Services Limited Secunderabad.

This is to confirm that the Board has laid down a code of conduct for all Board members and senior management of the Company.

It is further confirmed that all the directors and senior management personnel of the Company have affirmed compliance with the Code of Conduct of the Company for the year ended March 31, 2013 as envisaged in Clause 49 of the listing agreement with Stock Exchange.

Sd/-

Place: Secunderabad

Date: 31<sup>st</sup> May 2013

Suresh Venkatachari

Managing Director



#### COMPLIANCE CERTIFICATE ON CORPORATE GOVERNANCE

To

The Members of 8K Miles Software Services Limited Secunderabad.

I have examined the compliance of the conditions of Corporate Governance by 8K Miles Software Services Limitedfor the year ended March 31, 2013 as stipulated in Clause 49 of the Listing Agreement of the said Company with Stock Exchanges in India.

The Compliance of conditions of Corporate Governance is the responsibility of the management. My examination was limited to the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of the opinion on the financial statements of the Company.

In my opinion and to the best of my information and explanations given to me, I certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

I state that generally no investor grievances are pending for a period of exceeding one month against the Company as per the records maintained by the Company.

I further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For GHG ASSOCIATES
CHARTERED ACCOUNTANTS

Sd/-

Place: Secunderabad Date: 31<sup>st</sup> May 2013

S. HARESH PARTNER M.NO. 205204



# **STANDALONE FINANCIAL STATEMENTS**



## **Independent AUDITORS' REPORT**

To
The Members of
M/s 8K Miles Software Services Limited
1-7-241/11/D, S.D.ROAD,
Secunderabad – 500003.
Andhra Pradesh.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of M/s. 8K Miles Software Services Limited ("the Company"), Secunderabad-500003 which comprise Balance Sheet as at 31st March 2013, the Statement of Profit and Loss and the Cash Flow Statement for the year ended on that date along Notes on Accounts.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance of the Company in accordance with the Accounting Standards referred to in sub section (3C) of Section 211 of the Companies Act, 1956. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and free from material misstatement, whether due to fraud or error.

#### **Auditors' Report**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit includes performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the Financial Statements.

#### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the financial accounts give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the Accounting Principles generally accepted in India:

a) In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2013 and



- b) In the case of the Statement of Profit and Loss of the PROFIT for the year ended March 31, 2013
- c) In the case of the Cash Flow Statement of the Cash Flows for the year ended March 31, 2013.

#### Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act 1956 (herein after called the Act) We give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 2. As required by section 227(3) of the Act, we report that:
- (i) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
- (ii) In our opinion, proper books of account as required by law have been kept by the company so it appears from our examination of those books.
- (iii) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this report are in agreement with the books of account.
- (iv) In our opinion, the Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956, and
- (v) On the basis of written representations received from the directors, as on 31st March, 2013, and taken on record by the Board of Directors, we report that none of the directors of the Company are disqualified as on 31st March, 2013 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956;

For GHG ASSOCIATES
CHARTERED ACCOUNTANTS

Sd/-

Place: Secunderabad Date: 31<sup>st</sup> May 2013

S. HARESH PARTNER M.NO. 205204



## Annexure to the Independent Auditors' Report – 31stMarch, 2013.

With reference to the Annexure referred to in the Independent Auditors' Report to the members of M/s 8K Miles Software Services Limited ("the Company") for the year ended March 31, 2013. We report that:

- The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets. The Fixed assets have been physically verified by the management during the year which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies have been noticed on such verifications. No substantial part of fixed assets was disposed off during the year and hence the going concern status is not affected.
- 2. During the year, the Company does not have any stock of Raw materials, stores, spare parts and finished goods.
- a) During the year, the Company has not granted any loan, secured or unsecured to Companies covered in the Register maintained under Section 301 of the Companies Act, 1956. For related party transactions refer Note No. BVId
  - b) During the year the company has not availed any loan from Companies covered in the Register maintained under Section 301 of the Companies Act, 1956.
- 4. In our opinion and according to the information and explanations given to us, there are adequate internal control systems commensurate with the size of the Company and the nature of its business for purchase of fixed assets and provision of services. During the course of our audit, no major weaknesses in the internal control system.
- 5. a) Based on the audit to the procedures applied to the information and explanations provided by the management, we are of the opinion that the contracts or arrangements that need to be entered into the register maintained in pursuance of Section 301 of the Companies Act, 1956 have been properly entered in the said Register.
  - b) In our opinion and according to the information and explanations given to us, these transactions made in pursuance of contracts or arrangements entered in the register maintained under Section 301 of the Companies Act, 1956 and exceeding the value of rupees five lakhs in respect of any party during the year have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- 6. The Company has not accepted any deposits from the public.
- 7. In our opinion and according to the information and explanations given to us, the Company has an internal audit system commensurate with the size and nature of its business.
- 8. Maintenance of cost records under Section 209(1)(d) of the Companies Act, 1956 are not applicable to the Company.



- 9. a) According to the information and explanations given to us and on the basis of our examination of the books of account, the Company has been covered under the provisions of Profession Tax, Investor Education and Protection Fund, Provident Fund and Employees State Insurance. As per explanations furnished, amounts deducted / accrued in the respect of undisputed statutory dues including Provident fund and Employees State Insurance are not paid with the appropriate authorities.
  - b) According toinformation and explanations given to us,no undisputed amounts payable in respect of Income Tax, Sales Tax, Service Tax, Customs Duty except:
  - c) The company had provided Rs.6,53,089/-as Minimum Alternate Tax during the FY 2010-11. The company has received a Notice of Demand from Income Tax Department to the tune of Rs.11,90,670/- for the said year. No additional provision has been made in the books of account for the same.
  - d) An amount of Rs.13,21,399/- being TDS deducted under various sections by the Company which has not been remitted to the Government Account for a period of more than six months from the date they became payable.
- 10. In our opinion, there are accumulated losses available in the books of the company in respect of earlier years to the tune of Rs.76,34,334/- as on 31st March 2013. The Company has not incurred cash losses during the financial year covered by our audit and the immediately preceding financial year.
- 11. In our opinion and according to the information and explanations given by the management, the company has not defaulted in repayment of dues to a financial institution or bank or debenture holders.
- 12. The Company has not granted loans and advances on the basis of security by way of pledge of share, debentures and other securities.
- 13. In our opinion, the company is not a chit fund or nidhi/mutual fund/society. Therefore, the provisions of clause 4(xiii) of the Companies (Auditor's report) Order, 2003 are not applicable to the company.
- 14. In our opinion, the company is not dealing in or trading in shares, securities, debentures and other investments. The Company is holding only Long Term Investments being investment in the share capital of wholly owned subsidiaries.
- 15. In our opinion and according to the information and explanations given to us, the company has not given any guarantee for loans taken by others from banks and financial institutions during the year.
- 16. In our opinion, the term loans have been applied for the purpose for which they were obtained.



- 17. According to the information and explanations given to us and on an overall examination of the balance sheet of the company, we report that no funds raised on short-term basis have been used for long-term investment.
- 18. According to the information and explanations given to us, the company has not made preferential allotment of shares to parties and companies covered in the register maintained under section 301 of the Act.
- 19. According to the information and explanations given to us, during the year, the Company has not issued any debentures during the year.
- 20. The Company has raised money by issuing Preferential Shares of 472300 shares at Rs.57 (Inclusive of Share Premium Rs.47) per share as on 27th June 2012 from public issues.
- 21. According to the information and explanations given to us, no fraud on or by the company has been noticed or reported during the course of our audit.

For GHG ASSOCIATES
CHARTERED ACCOUNTANTS

Sd/-

Place: Secunderabad Date: 31<sup>st</sup> May 2013

S. HARESH PARTNER M.NO. 205204



#### **8K MILES SOFTWARE SERVICES LIMITED**

1-7-241/11D,S.D.ROAD,SECUNDERABAD-500003, ANDHRA PRADESH

#### BALANCE SHEET AS AT 31st MARCH, 2013

PAR'	TCULARS	Note	As at 31st March 2013	As at 31st March 2012
	Manager of Challenger (1974) Control of Cont		T5.	Rs.
I	EQUITY AND LIABILITIES			
1	SHAREHOLDERS' FUNDS			
	(a)Share capital	2	10,04,41,020	5,55,41,610
	(b) Reserves and Surplus	3	11,94,44,564	13,68,99,177
		1 197	21,98,85,584	19,24,40,787
			2 = 2	7 2 2
2	SHARE APPLICATION MONEY PENDING ALLOTMENT		063	经
3	NON-CURRENT LIABILITIES			
	(a) Long Term Eprrowings	4	13,65,932	13
	(b) Deferred Tax Liability (net)	35	91,846	48,454
	(c) Other long term liabilities	6	8,77,06,783	7,28,84,364
	(d) Long Term Provisions		55CO-11.C75/ESC-1-E-	XXC = = = TH (N = XX + I
	A LIFE OF THE AMERICAN CONTRACT OF THE STATE		8,91,64,561	7,29,32,828
4	CURRENT LIABILITIES	.=v	7.000 A.	*W0071=#J07
	(a) Short Term Borrowings	7	1,05,24,677	1,88,56,085
	(b) Trade Payables	8	14,735	5,43,140
	(c) Other Current Liabilities	9	69,54,842	4,72,58,756
	(d) Short Term Provisions	10	7,81,782	7,25,812
			1,82,76,936	6,73,83,793
	TOTAL		32,73,26,181	33,27,57,408
11	ASSETS			
1	NON-CURRENT ASSETS			
	(a) Fixed Assets			
	(i) Tangible Assets	1/1/	27,44,144	3,05,324
		12		
	(ii) Intangible Assets	17%	14,354	23,923
	(iii) Capital work-in-progress (iv)Intangible assets under development		10,48,75,852	9,76,71,413
	(W)Intaligible assets under development		10,76,34,350	9,80,00,660
	(b) Non-Current Investments	13	12,57,04,725	12,57,04,725
	(c) Deferred Tax Assets (net)	- 25	### Clicoling	#####
	(d) Long Term Loans and Advances	14	3,66,22,392	4,29,14,047
	(e) Other Non-Current Assets	15	1,28,96,053	
	(4) Social field seed seeds	577	17,52,23,170	16,86,18,772
2	CURRENT ASSETS			
-	(a) Current Investments			-
	(b) Inventories			E
	(c) Trade Receivables	16	4,02,06,373	3,91,21,872
	(d) Cash and Cash Equivalents	17	16,738	2,30,33,967
	(e) Short Term Loans and Advances	18	38,21,701	39,05,987
	(f) Other Current Assets	19	4,23,848	76,150
	W. Sanda J. Sanda B. Carachar		4,44,68,661	6,61,37,976
	TOTAL		22.22.26.464	22.32 F2 VAN
	IVIAL		32,73,26,181	33,27,57,408

Significant Accounting Policies and the accompanying statements form an

integral part of the financial statements

As per our report of even date attached

For GHG Associates Chartered Accountants For 8K Miles Software Services Limited

Sd/- Sd/- Sd/- Sd/S.Haresh V.Suresh R.S.Ramani
Partner Managing Director Whole Time Director
Membership No.205204

1

Place: Secunderabad Date: 31/05/2013



#### **8K MILES SOFTWARE SERVICES LIMITED**

1-7-241/11D,S.D.ROAD,SECUNDERABAD-500003, ANDHRA PRADESH

#### Statement of Profit & Loss for the year ended 31st March 2013

PAR	TICULARS	Note	Year ended 31st March 2013	Year ended 31st March 2012
			Rs.	Rs
ī.	Revenue from operations	20	3,03,63,681	2,03,08,080
П.	Other income	21	6,47,661	3,49,330
ш.	Total Revenue		3,10,11,342	2,06,57,410
IV.	Expenses			
	Employee benefit expenses	22	2,31,85,419	1,39,94,275
	Finance costs	23	16,07,533	2,98,257
	Depreciation and amortisation expenses	11812	3,19,275	1,26,514
	Other expenses	24	52,03,313	56,44,227
	Total expenses		3,03,15,540	2,00,63,273
V.	Profit before Exceptional & Extraordinary items and tax(III-IV)		6,95,802	5,94,137
VI.	Exceptional items		~ ~ =	
VII.	Profit before Extraordinary items and tax (V-VI)		6,95,802	5,94,137
VIII	Extraordinary items		5	=
ıx.	Profit before tax (VII-VIII)		6,95,802	5,94,137
Χ.	Tax expenses	25	V 0040000000	357.25 With 15
	(1) Current Tax		1,28,723	72,753
	(2) Deferred Tax		43,382	39,023
XI.	Profit /(Loss) for the period from Continuing Operations (IX-X)		5,23,697	4,82,361
XП.	Profit /(Loss) for the period from Discontinuing Operations		æ	<b>≍</b> ≀
хШ	Tax expenses on Discontinuing Operations			æ.c
XIV.	Profit /(Loss) for the period from Discontinuing Operations (after tax) (XII - XIII)		≥<	<b>₩</b> 3
XV.	Profit(Loss) for the period (XI + XIV)		5,23,697	4,82,361
XVI.	Number of Shares		1,00,44,102	55,54,161
XVII	Earnings per share : (1) Basic		0.06	0.09
	(2) Diluted		0.06	0.09
	(Z) Diluted		0.00	0.03

Significant Accounting Policies and the accompanying statements form an integral part of these consolidated financial statements

As per our report of even date attached

For GHG Associates Chartered Accountants For 8K Miles Software Services Limited

Sd/- Sd/- Sd/S.Haresh V.Suresh R.S.Ramani
Partner Managing Director Whole Time Director

 $\mathbf{1}$ 

Place: Secunderabad Date: 31/05/2013



8K MILES SOFTWARE SERVICES LIMITED 1-7-241/11D;S.D.ROAD,SECUNDERABAD-500003, ANDHRA PRADESH

#### 2 - SHARE CAPITAL

Particulars -	As at 31 March 2013	As at 31 March 2012
A. Authorised share Capital	Rs.	Rs.
(15000000 equity shares of Rs 10:each)	15,00,00,000	15,00,00,000
Issued &Subscribed Share Capital     10044102 equity shares capital of Rs 10each     (Previous year 5554161 equity shares of Rs 10 each)	10,04,41,020	5,55,41,610
Paid- Up Share Capital 10044102 equity shares capital of Rs 10 each fully paidup (Previous year 5554161 equity shares of Rs 10 each)	10,04,41,020	5,55,41,610

## C. The reconciliation of the number of shares outstanding and the amount of share capital as at 31st March, 2013 and 31st March, 2012 is set out below:

Particulars	As at 31st M	As at 31st March, 2013		As at 31st March, 2012	
	Number of shares	Amount	Number of shares	Amount	
		Rs.		Rs.	
Number of shares at the beginning	55,54,161	5,55,41,610	55,54,161	5,55,41,610	
Add: Preferential Shares issued Add: Bonus Shares issued by	4,72,306	47,23,000	1-4198-07-4425-1		
capitalisation of reserves	40,17,641	4,01,76,410	=	€	
Number of shares at the end	1,00,44,102	10,04,41,020	55,54,161	5,55,41,610	

#### D: Shares in the company held by each share holder holding more than 5% share:

S.No.	Name of share holder	Number of shares held in the company	Percentage of shares held
2	V.Suresh	5936075	59.10%
	R.S. Ramani	659065	6.56%

#### 3 - RESERVES AND SURPLUS

Particulars	As at 31 March 2012	Additions during the year	Deductions during the year	As at 31 March 2013
	Rs.	Rts	Rs.	Rs.
Capital Reserves	=	54	=	E-
Capital Redemption Reserve		med en Est	=	and the second
Share Premium Reserve	8,38,77,381	2,21,98,100	=	10,60,75,481.00
Debenture Redemption Reserve		ER :	=:	0 N 0 2
Revenue profit on Consolidation	-	= 1	=	
Share Options Outstanding Account	=	12.1	=	9
Deferred Employee Compensation expense account	=	5A '	==	1
General Reserve	5,97,56,717		4,01,76,410	1,95,80,307
Dividend Equalization Reserve	20,000		**************************************	
Taxation Reserve	=	(表)	=:	27
Reserve for contingent liabilities	:::		5.	5
Subsidy Reserve	14,23,110	8.1	≥	14,23,110
Surplus (Profit and Loss Account)	(81,58,031)	5,23,697	==	(76,34,334
Total	13,68,99,177	2,27,21,797	4,01,76,410	11,94,44,564
Note:				
		Year ended 2013		Year ended 2012
Profit for the period		5,23,697		4,82,361
Less: Proposed Dividend on Equity shares	- F		€	
Tax on distributed profits on Equity shares	=		= .	
Transfer to Reserve		5,23,697		4,82,361



4 - LONG TERM BORROWINGS

- LONG TERM BORROWINGS Particulars	As at 31 March 2013	As at 31 March 2012
and a state of the	Rs	As.
A, Bonds & Debentures		
Secured	5	
Unscoured	=	
B.Term leans from Banks		
Sectional -		
From HDPC Bank (Secured against hypothecation of vehicle purchased out of Form Loan) (Loan repayable in 36 monthly Instalments of Re. 69000/- Commencing from March 2013 enwards)	13,65,932	-
Unspoured	= =	5
C.Term loans from Others		
Secured	=	- 23
Unieacuted	5	
O.Loans and Advances From Related Parties		
Socured	= =	-
Unsa med		
Fram Directors	=	
(E) PUBLIC DEPOSITS (UNSECURED)	=	13
(F) LONG TERM MATURITIES OF FINANCE LEASE OBLIGATIONS (SECURED BY HYPOTHCATION )	=	5
Total	13,65,932	

5 - DEFERRED TAX LIABILITIES (NET)

Particulors	As at 31 Merch 2013	As at 31 March 2012
	Rs	Rs:
Otherroot Tax Liabilities	91,846	49,464
Deferred Tax Assets		
Deferred Tax Liabilities (Net)	91,846	48,464

6 - OTHER LONG TERM LIABILITIES

Particulars	As at 31 March 2013	As at 31 March 2012
SM(274, 10V-)	Rs.	Rs.
Outstanding Liabilities	8,00,000	8,25,545
Consideration Payable for Business Purchased	6,69,06,783	2,20,52,419
Total	8,77,06,783	7,28,84,364

7 - SHORT TERM BORROWINGS

Particulars	As at 31 March 2013	As at 31 March 2012
A. LOAN REPAYABLE ON DEMAND	RK	M-C
Secured Bank over draft with Indian Bank	(000,000,000)	VS/1600000000000
<ul> <li>Secured against Hypothecation of Book depts and Personal property of Cirector T.P. Saira)</li> </ul>	83,16,493	2,50.92,567
Secured Bank Over Draft with Indian Overseas bank		
(Socured by Hypothecation of Book detes)	_	14,20,240
Unsecured		
8. LOANS AND ADVANCES FROM RELATED PARTIES		
Secured		= =
Unsecured	22,08,184	22,93,278
C. PUBLIC DEPOSITS (UNSECURED)	=;	51
Total	1,05,24,677	1,88,56,085

8 TRADE PAYABLES

Particulars	As at 31 March 2013	As at 31 March 2012
Trade Psyables	RS. 14,735	85. 5,43,140
Others Total	14.735	5.43.140

9 - OTHER CURRENT LIABILITIES

Particulars	As at 31 March 2013	As at 31 March 2012
	Rs	Rs.
Current maturities of Long Term Borrowings- HCFC Bank (Refer Note No.4)	5,34,983	
Current maturities of finaries lease obligations Interest accrued but not due on borrowings		i i
Interest account and due on berrowings	=	55
Income tecetagy in advance		
Unpaid / unchimed divide de	= = =	55
Application money received for allownent of securities and due for refund and	=:	43
Interest accrued therein	=:	51
Saary payabe	24,51,355	21,69,663
Employee dues		3,20,566
Rent Payable	1,07,289	40,837
Consulting fee payable	2,14,091	1,48,003
Service tax payable	\$3,235	36,661
onfession tax payable	1,78,897	84,023
TDS payable	29,42,199	18,05,420
Advance received from debtors	99,364	1,48,581
Audit fee payable	1.11,235	5,000
Others		- 54,5-181.51
Other Payables	1,82,195	erosessella
- Other Advances		2,00,00,00
Current maturities of consideration payable for business purchased		2,25,00,000
Total	69,54,842	4,72,58,756



10 - SHORT TERM PROVESTORS

Particulars	As at 31 March 2013 Rs	As at 31 March 2012 Rs.
Provision for employee benefits  - Salary payable  Provision for oldvilands (including dividend classibution (ex)  Provision for income tax  Provision for wed th tax  Other provisions	7,91,763	7,25,812
Total	7,81,782	7,25,812

13 - NON CURRENT INVESTMENTS

- NON CURRENT INVESTMENTS Particulars	As at 31 March 2013	As at 31 March 2012
Q RANDO DE LA LACRESO DE PROPERTO DE LA CONTRACTOR DE LA	Rs.	Rs.
(A) Invasiment Property	2	
(BVT-ade Investments	2	2
(i) Investments in Equity Instruments	#1	
- Associate	¥1	
- Joint Venture	2	1
- Joint venture		
() Investments in Equity Instruments	*	
Associate	_	
- Dains venture	=	
- Subsidiary	¥	
(I) 10 lokh shares of Menturminus solutions and Services Inc[USA] 100% of lotal ne-or shares	11,50,11,500	11,50,11,50
-1n76597 shares of Mentorminds solutions and Services PVLLtd - 100% of total no.ul shares	98,07,905	88,07,50
To 1000 shares of 8k miles Software Services Inc(USA) = 100% of total no of shares	#5,229	<b>4</b> 5,22
In I share of 8k miles Softwire Servers (FZE)	19,40,500	18,40.50
Partiyaald	_	
ii) Investments in Preference Shares		
- Associate	×	
Joint yenting	= =	
- Substitutiny		
- Partly said	ž.	
iii) Investrients in detientures or buids	<u> </u>	
- Acsociate	5	
- John ventur=	¥	
Subsidiery	F-1	
- Partiyoaid		
	2	-
iv) Investments in Motual Funds	21	
No investments in Government or trust securities     No is deposited with Sales Tax Authorities as security in respect of disputed		
three)		
NIT Investments in partnership firms	<u>\$</u>	
[otal	12,57,04,725	12,57,04,72
(2) Investments valued at other than cost.  All the phone investments selected at cost except the fullowing: (1) investments in partnership firms are stated at aircount invested as capital contributions from time to time as adjusted by interest on capital, where of profit / loss from firm and drowings by the company from the firm.  (ii) Investments in shares of		
ost less ciner than termorary diminution in velue.  (3) Quoted Investments	*	
Aggregate amisumt Harket Value	**	,
(4) Unquoted Investments Aggregate Amount 15: Appression made for diminution in value	13,57:04,725	12,57,64,72



#### 14 - LONGTERM LOANS AND ADVANCES

Particulars	As at 31 March 2013	As at 31 March 2012
(A) Capital Advances Sectived, considered good Unsecured, considered good Doubtful Less : Allowance for pad and doubtful advances Total (A)	RS	Rs
(B) Security Deposits Secured, considered asold Unsecured, considered good Documul	8,15,400	5,00,591
Less : Allowance for packand troubtful advances. Total (B)	8,15,400	5,00,591
(C) Loans and advances to related parties (1) Secured, considered good Unsecured, considered good Doubtful	3,58,06,992:	4,24,43,456
Less Allowance for pad and doubtful advances Total (C)	3,58,06,992	4,24,13,456
TOTAL [(A) + (B) + (C) ]	3,66,22,392	4,29,14,047

#### 15 - OTHER NON CURRENT ASSETS

Particulars	As at 31 March 2013	As at 31 March 2012
A) Long Term Trade Receivable (including trade receivables on deferred credit		
Secured, considered good		
Unscored, considered good	*	2.
Doubriu		
Less Allowance for part and crubbful advances		
Total (A)	2	2.
(B) Others		
Secured, considered good		
Unsecured, considered used	1.28,96,053	20
Doubtfu)	0-272-32	
Less I Allowance for paid and Escabilial advances		
Total (A+B)	1,28,96,053	

#### 16 - TRADE RECEIVABLES

Particulars	As at 31 March 2013	As at 31 March 2012
Vel 1 Seld Section (1995) V. Festiva (1995) Section	Rs	Rs.
<ul> <li>(A) T ade receivables outstanding for more than six months</li> </ul>		
from the date they became due for bayment:		
D/Secured, considered good	5.	74
(iii)Unsecured, considered obad	3,11,22,185	2,87,56,090
LIM/Daumriti)		-
Less: Allowance for had and doubtful depts	3,11,22,185	2,87,55,090
(B) Trade Receivables (cthers)	3,11,22,163	2,87,30,090
(1) Secured, considered good		
(ii)Unreculred, considered pood	90,64 188	1,03,65,782
(iii)Doubtful	2000-200	. #########
Less: Allowance for tied and Noubtful debts		
STOCK AND WISHOUT TOOK TO AND	90,84,188	1,03,65,782
Total	4,02,06,373	3,91,21,872



17 - CASH AND CASH EQUIVALENTS

Particulars	As at 31 March 2013 Rs	As at 31 March 2012 Rs.
(A) Ballance with Banks	16,057	30,33,765
(B) Earmarked Bank balances		
(f) Employees security deposits pursuant to section 417 of the		
Completies Act. 1956		
UI) Unpaid dividend bank account		
(iii) Moneys raised in public issue kept it schedule hank account beeding		
allotment		
(iv) Monies kept in escrow account for payment of buydack consideration		
(C) Bank balances held as margin money or as security against:		
(I) Barrowines		
(II) Guarantees		
(iii) Lutters of Gredit		
Dy) Other commitments		
(D) Other bank balances		
(i) Bank deposits with more than \$2 months		2,00:00,000
(ii) O.Fiers	*	*-
(E) Cheques, drafts in hand		
(i) Chagues on franc		
(if) D'alls in hand		
(F) Cash on hand	188	202
G) Others		
(i) Preference shares acquired with less than: Liminit's for maniphy		
(ii) Investment in Hopter Miccial Funds		
(iii) Gévérisment securités acquired with less than 3 months for maturity		
TOTAL	16.738	2.30.33.967

18 - SHORT TERM LOANS AND ADVANCES

Particulars	Ī	As at 31 March 2013	As at 31 March 2012
Halling trace of the trace of the control of the co	, ,	Rs.	Rs.
(A) Loose and advances to related porties (1) (1) Socured, considered good (ii) Disectioned, considered good (iii) Doubiful		×	24:163
Less: Allowance for pag and displitful advances	Total (A)	ž.	24,165
(6) Others  O'Secured, considered good  (A) Unsecured, considered good  (iii) Doubblui  Less': Allowance for had and doubtful edvances		38,217705	38,811.822
TOWNS TO LANGUAGE AND STATE ST	Total (8)	38,21,761	38,81,822
	[(A) + (B)]	38,21,761	39,05,987

#### 19 - OTHER CURRENT ASSETS

Particulars	As at 31 March 2013	As at 31 March 2012
	RS	H5.
TDS on Receivables	4,23,848	76,150
Prepeid expenses:	W.10495555	200
Prepeld expenses: Total	4,23,848	76,150

20 - REVENUE FROM OPERATIONS

Particulars	AS at 31 March 2013 RS.	As at 31 March 2012 Rs
Project Revenue Profit on sale of land	3,733,68,100	2,03,08,089
Total	3,03,63,691	2,03,08,080

21 - OTHER INCOME

		31 March 2013	31 March 2012
Particulars		RE	R8
(A) Income from non current investments Rentals from investment placenty Dividence from subsidiaries Interest from Government Securities Dividence from Government Securities Dividence from subsidiaries Interest from alleitations		ma Ma m	(0 + 0)
Share of profit / loss from parmeran p firms	San Jan Warren	-	
	otal (A)	-	€
(B) Income from current investments  *Interest income from debendures  Dividends		a .	2 2
	otal (8)		
(C) Other Income		8,47,661	3,49,330
	otal (A+B+C)	6,47,661	3,49,330



22 - EMPLOYEE BENEFIT EXPENSES

	As at 31 March 2013	As at 31 March 2012
Particulars		Ps.
Selary Staff welface	2.31,40,437 44,982	1,39,94,275
Total	2,31,85,419	1,39,94,275

23 - FINANCE COST

Particulars	As at 31 March 2015	As at 31 March 2012 Rs
Interest expense Bonk charges Loss on foreign exchange transaction and translation Loss: Capito Amount included in Capital Work in progress	15,29,316 78,217	1,35,761 L62,496
Total	16,07,533	2,98,257

24 - OTHER EXPENSES

- manned the control adaptivities and	As at 31 March 2013	As at 31 March 2012
Particulars	R	Rs
Professional & consultancy charges	3,66,350	24,45,840
Ré'tt	13,80,762	7,18,728
Raich & Taxes	1,48,737	2.51/596
Auditors Remunaration	5-96-119-1	2000000000
-Statutory Audit / ee9	⇒ຽ,ມພັບ	40,000
+Tex Audit Fees -	20,000	10,000
-Cliner Services	20,000	23,000
Travelling and Business Promotion Expenses	5,83,506	2,47,722
Communication Telephones	3,75,300	96,775
Internation fees	1,91,562	1,92,000
Electricity Expenses	3,91,124	1.50.0.1
German & Other Administrative expenses	18.52,972	15,77,566
Total	52,03,313	56,44,227

25 - TAX EXPENSE

Particulars	As at 31 March 2013	As at 31 March 2012 Ro
-Current tax	±,28,723	72,753
MAT credit Deferred Laxes	43.582	39,023
Total	1,72,105	1,11,776

26 - EARNINGS PER SHARE (EPS)

Particulars .	As at 31 March 2013 Rs.	As at 31 March 2013 Rs
Net Profit after tax as per Statement or Profit and Loss attributable to Equity Shareholders (%s.)     Weighted Average number of equity shares used as denominator for calculating EPS	5,Z3,697 92,95,779	4,82,361 55,54,161
(iii) Busic and Dilited Earnings per Start: (Rs.)	0.06	0.09
(iv) Face Value ber equity share (Rs.)	10	100

Particulars	Year ending 3	31 March 2013	Year ending 3	1 March 2012
Particulars	In foreign currency	Amount (InRs.)	In foreign currency	Amount (inRs.)
Amount involced for services rendered	US\$ 503153	2,71,62,034.00	US\$ 3.96,701	1,95,98,088
Amount Roberved from clichts	US\$ 402515	2,65,43,937.00	US\$ 3,55,708	1,69,66,142
Outflow				

28 - CONTINGENT LIABILITIES AND COMMITMENTS (TO THE EXTENT NOT PROVIDED FOR)

Particulars	As at 31 March 2013	As at 31 Harch 2012
(A) Contingent Liabilities (a) Claims equil st the company not acknowledged as debts (d) Guarantees (d) Ditter money for which sompany is contingent y liabic		
Mills discoursed with backs Total (A)		-
(8) Commitments (a) Estimated amount of contracts remaining to be executed on capital account and not provided for (b) Uncalled liability on shares and other investments partly paid (c) Others (c) Others The company had provided for Rs.6,53,089/- as Minimum alternate tax for the Ay 2011-12, Notice of Demand under Income Tax Act, 1961 of Rs.11,99,670/- for the AY 2011-12 has been received and the Company has preferred a representation before the incometax authorities. No provision has been made in the books of account for the difference amount. The company has not paid any amount of tax relating to AY 2011-12	5,37,581	-5.37.581
Total (B)	5,37,561	5,37,581
TOTAL [(A) + (B)]	5,37,581	5,37,581

As per our report of even date attached

For GHG Associates Chartered Accountants

For 8X Miles Software Services Limited

Sd/-V.Suresh Meraging Director

Sd/-R:S:Ramani Whole Time Director

Sd/-S.Haresh Partition Membership No.205204

Place | Secunderaliad Date | 31/05/2013



8K MILES SOFTWARE SERVICES LIMITED
1-7-2417-D,5: D.ROAD, SECUNDERARAD-SOCIOS - ANDHOA PRADESH

FIXED ASSETS (TANGIBLE)
Reconcludetion of the prices carrying employees as the logitring and at the end of the vear

			GROSS CAR	GROSS CARRYING AMOUNT		A	CCUMULATED	ACCUMULATED DEPRECIATION	NO	ACC	ACCUMULATED IMPAIRMENT	MPAIRMEN		NET CARRYING AMOUNT	AMOUNT
20 %	Description of Assets	As at 31st March 2013	Additional Adjustment during the year	Deduttions during the year	As at 31st March 2013	As at 31st March 2012	provided during the year	Deductions during the year	As at 31st March 2013	As at 31st March 2012	Reversed during the year	Provided during the year	As at 31st March 2013	As at 31st March 2012	As at 31st March 2013
		Rg	Š	S.	Ę	ş	Ş		RS					Rs	Ş
14	Furniture Dwncu Leased	25,000	62,100	2005	86,500	24	14,382		14,495	100	180	٠	š	24,888	72.136
31	Computers Dichod Leased	4.24,753	(2,553,436	361	781'98'9	1,617,002	1.72.675	(E)	3/8/16/2	30	300	(#)	Ď	2,65(749	354554
î.	Office & Equipments Owned Leased	22,500	23,790	ю <sup>(4</sup>	165,390	5,813	5,785	.93	688°01	<b>X</b> 0	XC	+-	ž.	72,587	34,281
i <del>ll</del>	Vehicles Dwined Leason		24,00,000		34,50,300		1,17,433		1,17,463						22,82,537
Ш	Total	4,72,251	27,49,026	200	32,20,777	1,66,927	3,09,706		4,76,633	•	÷	*	300	3,05,324	27,44,144
	11 40411 34	F15.330	(07/91/9)		1,75434	47.333			1,00,327		1			1.02.303	2,03,352

As per curreport of even date attached

For GHG Associates Charlered Aunumta Vs

5, Hardsh Parner Nembership No.205254

Plane Secunderabad Intel 31/05/2013

V.Suresh R.S. Ramani Nanagng Director Whole Time Linector

For 8K Miles Software Services Limited



8K MILES SOFTWARE SERVICES LIMITED 1-7-241/11D, S.D. RÖAD, SECUNDERABAD-500003, ANDHRA PRADESH

12 - FIXED ASSETS (INTANGIBLE). Reconcliation of the gross carrying amounts and net carrying amounts at the beginning and at the end of the year.

						YCC	ACCUMULATED DEPRECIATION	EPRECIAT	NOI	ACCI	ACCUMULATED IMPAIRMENT	IMPAIR	Ш	NET CARRYING AMOUNT	G AMOUNT
SI.	Si. No Description of Assets	As at 31st March 2012	Additional adjustment during the year	Deductions ons during the year	As at 31st March 2013	As at 31st March 2012	Provided during the year	Deducti ons during the year	As at 31st March 2013	As at 31st March 2012		Reverse Provide 1 during d during he year the year	As at 31st March 2013	As at 31st March 2012	As at 31st March 2013
		RS	Z.	RS.	ž	Rs.	RS.		RS.					RS.	RS.
<b>3</b> 57	Computer Software Acquired	35,675.00	.х.	19	35,676	11,753	695'6	38	226,12	0(	9	,V	55	23,923	121
	Internally Generated		-00	Ð)(		(+		1†	7	W	Я	-00	500	(IA	200
	Total	35,676.00	i.	ו×	35,676.00	11,753.00	9,569.20	· ·	21,322.20	334	٠	i.	ž	23,923.00	14,353.80
	FY 2011-12	19,676,00	16,000.00	(•	35,676.00	4,571.00	7,182.00	<u> </u>	11,753.00	)(0		iř	(•	15,105.00	23,923,00

As per our report of even date attached

For GHG Associates Chartered Accountants

R.S.Ramani Whole Time Director Managing Director V.Suresh

For 8K Miles Software Services Limited

S.Haresh Partner Membership No 205204

Place Secunderabad Date 31/05/2013



8K MILES SOFTWARE SE 1-7-241/11D,S.D.ROAD,SECUN	DERABAD-500003 A.P	
CASH FLOW STA	AS at 31 March 2013	As at 31 March 2012
Cash Flow from Operating Activity	31 March 2013	31 March 2012
Net Profit before taxes and Extra-ordinary Items	5,23,697	4,82,361
Adjustment for :	3/23/03/	HIOTISOT
Depreciation	3,19,275	1,26,514
Interest Paid	16,07,533	2,98,257
Operating Profit before working capital Changes	24,50,505	9,07,132
Changes in Working Capital		
(Increase)/Decrease in Deposits & Advances	84,286	(39,05,987)
(Increase)/Decrease in Sundry Debtors	(10,84,501)	(34,16,475)
(Increase)/Decrease in Other Current Assets	(3,47,698)	(76,150)
Increase/(Decrease) in Current Liablities	(4,91,63,727)	3,52,05,735
Increase/(Decrease) in Provision	55,970	72,753
Increase/(Decrease) in Share application money pending	1	Tar
allotment	:=	2,00,00,000
Cash Generated from Operations	(4,80,05,166)	4,87,87,008
Cash Flow from Financing Activity	and any contain	
Increase in Share Capital	47,23,000	₩1
Reserves & Surplus	2,21,98,100	3
Increase/(Decrease) in Unsecured Loan	1,61,88,351	(1,51,60,822)
Deferred Tax Liability	43,382	::::::::::::::::::::::::::::::::::::::
Interest Paid	(16,07,533)	-2,98,257
Total Cash flow from financing activities	4,15,45,300	(1,54,59,079)
Cash Flow from Investing Activity	Wash on Grand	325522 25255 325522 25255
Increase in Fixed Assets	(27,49,026)	(2,58,287)
Proceeds on sale of Fixed Assets	500	200 37 4951
Capital Work in progress	(72,04,439)	(82,37,126)
(Increase)/Decrease in Investment	(66,04,398)	(18,05,439)
Total Cash flow from investing activities	(1,65,57,363)	(1,03,00,852)
Closing Balance	(2,30,17,229)	2,30,27,077
Cash and Cash equivalents at the beginning of the year	2,30,33,967	6,890
Cash and Cash edunations of the pagin in a series for	16,738	2,30,33,967
Cash and Cash equivalents at the end of the year	16,738	2,30,33,967

For GHG ASSOCIATES

For 8K Miles Software Services Limited

Chartered Accountants

S. Haresh V.Suresh R.S.Ramani Partner Managing Director Whole Time Director

Membership No. 205204

Place: Secunderabad Date: 31/05/2013



# 8K MILES SOFTWARE SERVICES LIMITED 1-7-241/11/D, S.D.ROAD, SECUNDERABAD – 500003, ANDHRA PRADESH.

**Note: 1 SIGNIFICANT ACCOUNTING POLICIES** 

#### 1.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

#### a. Basis of Accounting:

The financial statements of the company have been prepared in accordance with the Indian Generally Accepted Accounting Principles (GAAP) and presented under historical cost convention on the accrual basis of accounting and materially comply with the Accounting Standards issued by the Institute of Chartered Accountants of India (ICAI) and the relevant provisions of the Companies Act, 1956, to the extent applicable.

#### b. Use of Estimates:

The preparation of Financial Statements in conformity with Generally Accepted Accounting Principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure relating to contingent liabilities on the date of financial statements and reported amount of income and expenses during the period.

#### c. Current/Non Current Classification

Any asset or liability is classified as current if it satisfies any of the following conditions:

- It is expected to be realized or settled or is intended for sale or consumption in the company's normal operating cycle;
- ii. It is expected to be realized or settled within twelve months from the reporting date;
- iii. In the case of an asset,
- it is held primarily for the purpose of being traded; or
- It is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least twelve months after the reporting date.
- iv. In the case of a liability, the company does not have an unconditional right to defer settlement of the liability for at least twelve months from the reporting date.

All other assets and liabilities are classified as non-current.

For the purpose of current / non-current classification of assets and liabilities, the company has ascertained its normal operating cycle as 12 months. This is based on the nature of services and the time between the acquisition of assets or inventories for processing and their realization in cash and cash equivalents and also based on arrangements or agreements or contracts entered into with respective parties.



#### 1.2 TANGIBLE AND INTANGIBLE ASSETS:

#### a) Tangible Fixed Assets:

Tangible fixed assets are carried at the cost of acquisition or construction, less accumulated depreciation. The cost of fixed assets includes taxes (other than those subsequently recoverable from tax authorities), duties, freight and other directly attributable costs related to the acquisition or construction of the respective assets. Expenses directly attributable to new manufacturing facility during its construction period are capitalized. Know-how related to plans, designs and drawings of buildings or plant and machinery is capitalized under relevant asset heads. Profit or Loss on disposal of tangible assets is recognised in the Statement of Profit and Loss.

#### b) Intangible Assets:

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment loss, if any. Profit or Loss on disposal of intangible assets is recognised in the Statement of Profit and Loss.

#### c) Depreciation:

Depreciation is provided on fixed assets on the written down value (WDV) method. The rates of depreciation prescribed in Schedule XIV to the Companies Act 1956 are considered as minimum rates.

Assets costing less than Rs.5,000 are fully charged to the Statement of Profit and Loss in the year of acquisition. Leasehold land and leasehold improvements are amortised over the primary period of lease.

#### 1.3 REVENERECOGNITION:

Revenue is primarily derived from Information Technology Software Consulting and related services. Revenues are recognized on accrual basis, based on arrangements with clients are either on fixed Price or on Time and Material basis.

#### 1.2.4 LEASE ACCOUNTING:

This Standard is not applicable as the Company does not have any finance lease agreement in force.

#### 1.2.5 INVENTORY:

The Company is a service company primarily rendering IT services. Hence, no quantitative details are being furnished.

#### 1.2.6 INVESTMENTS

Investments in subsidiaries are accounted as per Accounting Standard 13 issued by the Institute of Chartered Accountants of India. Investments are stated at cost. No provision is made for diminution in value of investments as they are long term and strategic in nature.



#### 1.2.7 TRANSACTION IN FOREIGN CURRENCY:

#### (a) Initial Recognition:

Transactions in foreign currencies entered into by the Company are accounted at the exchange rates prevailing on the date of the transaction. Exchange differences arising on foreign exchange transactions settled during the year are recognized in the Statement of Profit and Loss.

#### (b) Measurement of foreign currency items at the Balance Sheet date:

Foreign currency monetary items of the Company are restated at the closing exchange rates. Non-monetary items are recorded at the exchange rate prevailing on the date of the transaction. Exchange differences arising out of these translations are recognized in the Statement of Profit and Loss.

#### (c) Forward exchange contracts:

The premium or discount arising at the inception of forward exchange contract is amortized and recognized as an expense/income over the life of the contract. Exchange differences on such contracts are recognized in the Statement of Profit and Loss in the period in which the exchange rates change. Any Profit or Loss arising on cancellation or renewal of such forward exchange contract is also recognized as income or expense for the period.

#### 1.8 TRADE RECEIVABLES:

Trade receivables are stated after writing off debts considered as bad. Adequate provision is made for debts considered doubtful. Discounts due, yet to be quantified at the customer level are included under Other Current Liabilities.

#### 1.9 EMPLOYEE BENEFITS:

The company has not registered with PF & ESI Authorities and both the Employer Contribution and Employee Contributions were not deposited as per the relevant Acts, during the period under audit. The Company has not made Provision of Gratuity and other retirement benefits as per the Actuarial Valuation referred in the Accounting Standard 15 "Accounting for Retirement Benefits in the financial Statement of Employers". The effect on the current period profit was not ascertainable.

#### 1.10 PROVISION FOR TAXATION

Tax expense comprises of current tax (i.e. amount of tax for the period determined in accordance with the Income Tax Act, 1961) and deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the period).

The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates that have been enacted or substantively enacted by the Balance Sheet date.

Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future; however, where there is unabsorbed depreciation or carry forward loss under taxation laws, deferred tax assets are recognised only if there is a virtual certainty of realisation of such assets. Deferred tax assets are reviewed as at each Balance Sheet date to reassess realisation.



#### 1.11 PROVISIONS AND CONTINGENCIES:

The Company creates a provision when there exists a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which likelihood of outflow of resources is remote, no provision or disclosure is made.

#### 1.12 EARNINGS PER SHARE:

The Basic and Diluted Earnings Per Share ("EPS") is computed by dividing the net profit after tax for the year by weighted average number of equity shares outstanding during the year.

#### 1.13 PROPOSED DIVIDEND:

No Dividend has been declared and paid during the period under audit.

#### 1.14 BORROWING COST:

All borrowing costs are charged to revenue except to the extent they are attributable to qualifying assets which are capitalized. During the year under review there was no borrowing attributable to qualifying assets and hence no borrowing cost was capitalized.

#### 1.15 CASH AND CASH EQUIVALENTS:

Cash and cash equivalents include cash &cheques in hand, bank balances, demand deposits with banks and other short-term highly liquid investments where the original maturity is three months or less.

#### 1.16 GOVERNMENT GRANTS AND SUBSIDIES:

The Company has not received any Government grants.

#### 1.17 SEGMENT REPORTING:

Since the group of products and services rendered by the Company pertains to Information Technology related products and services, the operations of the Company relate to a single reportable segment.

#### 1.18 TRANSFER PRICING:

As per the information and explanations provided by the Management, during the Current year, the Company has not entered into any international transaction which attracts the provisions of Sec.92 – 92 F of the Income Tax Act, 1961.



#### 1.19 RELATED PARTY DISCLOSURES:

#### 1. Relationships

#### Category – I – Major shareholders in the company:

- Mr. Suresh Venkatachari 59.10%
- Mr.R.S.Ramani 6.56%

#### Category – II – Subsidiaries and Associates of the company.

- Mentor minds solutions and Services Inc (USA) -100% subsidiary company
- Mentor minds solutions and Services Pvt Ltd-100% subsidiary company
- 8k miles Software Services Inc (USA) -100% subsidiary company
- 8k miles Software Services (FZE) (UAE) -100% subsidiary company

#### Category – III – Other parties where common control exists.

- 8k Miles Web Services Private Limited No.7, 3rd floor,
   Ganapathy Colony 3 rd street, Teynampet, Chennai 600018.
- 8k Miles Inc(USA). 3525, Quaker bridge road, Suite 1600, Hamilton, NJ 08619, USA
- Vinoosh Foods and Entertainment Private Limited No.7, 3rd floor, Ganapathy Colony 3rd street, Teynampet, Chennai – 600018.

#### **Category – IV – Key Managerial Personnel:**

- Mr. Suresh Venkatachari, Director, No. 24, GA Rahul Apartments, Cenatoph Road 1st Street, Teynampet, Chennai – 600 018
- Mr.R.S.Ramani, Director, SubaGruham, No. 364-B, 5th Main Road, Vijaya Nagar, Velacherry, Chennai - 600042,
- Mr. M.V.Bhaskar, Director, 13/219,42nd Street, 8th Sector, KK Nagar, Chennai -600078.
- Ms.T.P.Saira, Director, Old No.15 New No.6 II Cresent Park Street, Gandhi Nagar, Adyar, Chennai – 600020.

#### Category – V – Relatives of Key Managerial Personnel:

• There is no relationship exists among Key Management Personnel.

#### 2. Transactions with related parties:-

#### Category – I – Major shareholders in the company:

#### Loan Received from Directors:

- Mr. Suresh Venkatachari : Rs.59,36,075/-.
- Mr.R.S.Ramani: Rs.6,59,065/-.



#### Category - II - Subsidiaries and Associates of the company.

#### 8k miles Software Services INC (USA):

Amount recd. against invoices raised: US\$ 286809 (Rs.15511290)

Amount invested in share capital: US\$ 1000 (Rs.45220).

Outstanding Receivable as on 31st March 2013: Rs.32,04,045/-

#### 8k miles Software Services FZE (UAE):

Amount invested in share capital: AED150000 (Rs.18, 40,500).

#### **Mentor Minds Solutions Services Inc:**

Amount invested in share capital: Rs.11,50,11,500.

Outstanding receivable as on 31st March 2013: Rs.26,54,969/-

#### **Mentor Minds Solutions and Services Pvt Ltd:**

Amount invested in share capital: Rs. 11,50,11,500/-

Outstanding Receivable as on 31st March 2013: Rs.100,36,745.

#### Category – III – Other parties where common control exists.

#### **8k Miles Software Services Singapore**

Amount Received against invoices raised: Rs.1565762. Outstanding Payable as on 31st March 2013: Rs.699/-

#### **8k Miles Web Services Private Limited**

Consideration payable for business purchased outstanding as on 31st March 2013 – Rs.1,29,06,783/-

#### 8k Miles INC (USA)

Consideration payable for business purchased outstanding payable as on 31st March 2013 – Rs.7,40,00,000/-

#### 1.20 INTEREST ON LOANS:

The management has decided not to charge any interest on loans advanced to subsidiaries/Associates of the Company and also not to pay interest on loans taken from Subsidiaries/Associates/Directors of the Company.

#### 1.21 CASH FLOW STATEMENT:

The cash flows are reported using the indirect method, whereby net profit after tax is adjusted for the effects of transactions of noncash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the company are segregated.



#### **1.22 OTHER INFORMATION:**

#### **Director Remuneration**

(Value in Rs.)

Nature	2012-13 Rs.	2011-12 Rs.
Mr.R.S.Ramani	NIL	1,00,000

#### **Auditor's Remuneration**

(Value in Rs.)

Nature	2012-13 Rs.	2011-12 Rs.
Statutory Audit – Net of Service Tax	70,000	40,000
Tax Audit – Net of Service Tax	20,000	10,000
Taxation matters	20,000	23,000

#### 1.23. DETAILS OF CAPACITY AND PRODUCTION:

The company is into Information Technology Software Services, which cannot be expressed in any generic unit. As the company is not into manufacture / production of any product, data relating to capacity and production is not relevant and hence not provided.

#### 1.24 DEBTORS & CREDITORS:

All balances of receivables and payables are subject to confirmation.

#### 1.25 PREVIOUS YEAR FIGURES:

Figures for the prior year have been regrouped, recast or rearranged to conform to the current year's classification.

As per our report attached

**For GHG Associates** 

For 8KMiles Software Services Limited

**Chartered Accountants** 

Sd/-S.Haresh Partner Membership No. 205204 Sd/-V. Suresh Managing Director *Sd/-* **R.S.Ramani**Whole Time Director

Place: Chennai

Date: 31<sup>st</sup> May 2013



## **CONSOLIDATED FINANCIAL STATEMENTS**



#### **Independent AUDITORS' REPORT**

To
The Members of
M/s 8K Miles Software Services Limited
1-7-241/11/D, S.D.ROAD,
Secunderabad – 500003.
Andhra Pradesh.

#### Report on the Consolidated Financial Statements

We have audited the accompanying Consolidated Financial Statements of M/s. 8K Miles Software Services Limited ("the Company"), Secunderabad-500003 which comprise the Balance Sheet as at 31st March 2013, the Statement of Profit and Loss and the Cash Flow Statement for the year ended on that date along with Notes on Accounts.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation of these Consolidated Financial Statements that give a true and fair view of the financial position, financial performance of the Company in accordance with the Accounting Standards referred to in sub section (3C) of Section 211 of the Companies Act, 1956. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the Consolidated Financial Statements that give a true and fair view and free from material misstatement, whether due to fraud or error.

#### **Auditors' Report**

Our responsibility is to express an opinion on these Consolidated Financial Statements based on our audit.

We report that the consolidated financial statements have been prepared by the company in accordance with the requirements of Accounting Standard (AS) 21 - "Consolidated Financial Statements" issued by the Institute of Chartered Accountants of India and notified under the Companies (Accounting Standard) Rules, 2006.

We have audited the financial statements of M/s. 8K Miles Software Services Limited, Secunderabad, India, the Parent Company. The financial statements of M/s. Mentor Minds Solutions and Services Private Ltd., India, the Indian wholly owned subsidiary of the Parent Company and the Financial Statements of Foreign wholly owned Subsidiaries M/s.8K Miles Software Solutions, FZE, UAE, M/s.8K Miles Software Solutions Inc., USA and M/s. Mentor Minds Solutions and Services Inc., USA along with the Consolidated Financial Statements of Foreign Subsidiary's (M/s. Mentor Minds Solutions and Services Inc., USA) immediate subsidiary company, SRM Tech Canada, Inc, have been audited by other Auditors whose reports have been furnished to us for consolidation purpose and our opinion in respect of these subsidiaries is based solely on the report of the respective auditors and the representation of the Company.



An audit includes performing procedures to obtain audit evidence about the amounts and disclosures in the Consolidated Financial Statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Consolidated Financial Statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the Consolidated Financial Statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the Consolidated Financial Statements.

#### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the consolidated financial statements give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the Accounting Principles generally accepted in India:

- a) In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2013 and
- b) In the case of the Statement of Profit and Loss of the PROFIT for the year ended March 31, 2013.
- c) In the case of the Cash Flow Statement of the Cash Flows for the year ended March 31, 2013.

For GHG ASSOCIATES
CHARTERED ACCOUNTANTS

Sd/-

Place: Secunderabad Date: 31<sup>st</sup> May 2013

S. HARESH PARTNER M.NO. 205204



#### **8K MILES SOFTWARE SERVICES LIMITED** 1-7-241/11D,S.D.ROAD,SECUNDERABAD-500003, ANDHRA PRADESH

CONSOLIDATED BALANCE SHEET AS AT 31st MARCH, 2013.

PARTI	CONSOLIDATED BALANCE SHI	Note	As at 31st March 2013	As at 31st March 2012
		1	Rs.	Rs.
1	EQUITY AND LIABILITIES			
		1 1		
3	SHAREHOLDERS' FUNDS		10894-0793-9407	received on leaves
	(a)Share capital	2 3	10,04,41,020	5,55,41,610
	(b) Reserves and Surplus	3	23,00,49,191	19,96,19,320
		-	33,04,90,211	25,51,60,930
2	SHARE APPLICATION MONEY PENDING ALLOTMENT			걸
	The state of the s	1 1		
3	NON-CURRENT LIABILITIES		2/2-22/04/1	the section below the content
	(a) Long Term Borrowings	4	13,65,932	1,21,91,924
	(b) Deferred Tax Liability (net)	5 6	2,47,433	3,08,755
	(c) Other long term liabilities	6	8,77,06,783	7,39,84,364
	(d) Long Term Provisions		sea service por	XXX-111121-
-	CURRENT LIABILITIES	-	8,93,20,148	8,64,85,043
-4	(a) Short Term Borrowings	7	1.88.44.408	1,66,11,641
	(b) Trade Payables	7 8	2,03,04,597	56,71,662
	(c) Other Current Liabilities	9	3,64,32,708	7,19,70,957
	(d) Short Term Provisions	10	67,98,128	82,60,336
	(d) Short lethic movisions	10 -	8,23,79,842	10,25,14,597
	TOTAL	+	50,21,90,201	44,41,60,570
	TOTAL	+ +	30,21,90,201	44,41,80,570
11	ASSETS			
1	NON-CURRENT ASSETS			
2500	(a) Fixed Assets	1 1		
	(i) Tangible Assets	11	72,51,040	51,54,795
	(ii) Intangible Assets	3.5	72,01,040	21,24/123
	- Goodwill on Consolidation	1 1	5,45,84,609	5,45,84,609
	- Other Intangible assets	12	14,354	
	- Other Intangible assets	1.2	14,354	23,923
	(iii) Capital work-in-progress	1 1	-	=
	(iv)Intangible assets under development	1 1	17,48.06.071	16,42,95,792
			23,66,56,074	22,40,59,119
	(b) Non-Current Investments	1 1	=	=
	(c) Deferred Tax Assets (net)	I	5	3
	(d) Long Term Loans and Advances	13	71,15,543	4,03,92,377
	(e) Other Non-Current Assets	14	3,87,10,156	1,54,90,525
	ACTION ACTION ACTIONS		4,58,25,699	5,58,82,902
2	CURRENT ASSETS	1 1		
	(a) Current Investments	1 1	:=	₹ :
	(b) Inventories		=	-
	(c) Trade Receivables	15	16,58,48,906	12,94,74,558
	(d) Cash and Cash Equivalents	16	1,44,78,414	2,97,31,961
	(e) Short Term Loans and Advances	17	2,55,39,383	39,05,987
	(f) Other Current Assets	18	1,38,41,724	11,06,043
			21,97,08,428	16,42,18,549
	TOTAL		50,21,90,201	44,41,60,570
	1.5.10=		3-17-12-17-17	1/4/30/2014

Significant Accounting Policies
The Accompanying Notes form an integral part of
the financial statements

As per our report of even date

For GHG Associates Chartered Accountants

For BK Miles Software Services Limited

Sd/-S.Haresh Partner Membership Na.205204

Place: Secunderabad Date::31/05/2013

Sd/-V. Suresh Managing Director

54/-R.S. Ramani Whole Time Director



#### **8K MILES SOFTWARE SERVICES LIMITED**

1-7-241/11D,S.D.ROAD, SECUNDERABAD-500003, ANDHRA PRADESH

#### Consolidated Statement of Profit & Loss for the year ended 31st March 2013

	PARTICULARS	Note	Year ended 31st March 2013	Year ended 31st March 2012
			Rs.	Rs.
I.	Revenue from operations	19	25,21,45,881	21,06,09,240
II.	Other Income	20	6,95,925	6,36,591
Ш.	Total Revenue		26,28,41,805	21,12,45,831
IV.	Expenses Employee benefit expenses Finance costs Depreciation and amortisation expenses Other expenses	21 22 11&12 23	15,66,54,032 17,14,362 81,15,160 5,10,64,169	13,12,86,324 4,80,683 80,42,594 2,93,63,081
	Total expenses		21,75,47,722	16,91,72,681
V.	Profit before Exceptional & Extraordinary items and tax(III-IV)		4,52,94,084	4,20,73,150
VI.	Exceptional Items		<b>≔</b>	s.
VII.	Profit before Extraordinary items and tax (V-VI)		4,52,94,084	4,20,73,150
VIII.	Extraordinary items		oe:	¥
IX.	Profit before tax (VII-VIII)		4,52,94,084	4,20,73,150
X.	Tax expenses (1) Current Tax (2) Deferred Tax	24	56,48,901 (61,322)	71,22,801 (72,126
ХL	Profit /(Loss) for the period from Continuing Operations (IX-X)		3,97,06,505	3,50,22,475
XII.	Profit /(Loss) for the period from Discontinuing Operations		3	<b>*</b>
×Ш,	Tax expenses on Discontinuing Operations		3	<b>3</b>
XIV.	Profit /(Loss) for the period from Discontinuing Operations (after tax) (XII - XIII)		-	198
XV.	Profit(Loss) for the period (XI + XIV)		3,97,06,505	3,50,22,475
IVX	Number of Shares		1,00,44,102	55,54,161
κVII.	Earnings per equity share : (1) Basic (2) Diluted		3.95 3.95	6.31 6.31

Significant Accounting Policies The Accompanying Notes form an integral part of

the financial statements

As per our report of even date For GHG Associates

Chartered Accountants

For 8K Miles Software Services Limited

Sd/-

S.Haresh Partner Membership No. 205204

5d/-V. Suresh Managing Director

1

50/-R.S. Ramani Whole Time Director

Place: Secunderabad Date : 31/05/2013



#### 8K MILES SOFTWARE SERVICES LIMITED

1-7-241/55D,S.D.ROAD SECUNDERABAD-900003, ANDHRA PRADESH

#### 2 - SHARE CAPITAL

Particulars	As at 31 March 2013	As at 31 March 2012
A. Authorised share Capital	Rs.	Rs
(25000000 equity shares of Rs 10.each)	15,00,00,000	15.00,00,000
Issued & Subscribed Share Capital     10041102 equity shares capital of Rs 10each     (Previous year 5554161 equity shares of Rs 10 each)	10,64,41,020	5,55,41,610
Paid- Up Share Capital 10044102 equity shares capital of Rs 10 each fully paidup (Previous year 5554161 equity shares of Rs 10 each)	10,04,41,020	5,55,41,610

## C. The reconciliation of the number of shares outstanding and the amount of share capital as at 31st March, 2013 and 31st March, 2012 is set out below:

Particulars	As at 31st	March, 2013	As at 31st March, 2012	
	Number of shares	Amount	Number of shares	Amount
		Rs:		Rs.
Number of shares at the begining Aud: Preferential Shares Issued Add: Bonus Shares issued by	55,54,161 4,73,300	5,55,41,61¢ 47,23,0%	55,54,161	5,55,41,610
capitalisation of reserves	40,17,541	4,01,76,410		
Number of shares at the end	1.00,44,102	10,04,41,020	55,54,161	5.55.41,610

#### D. Shares in the company held by each share holder holding more than 5% share :

S.No.	Name of share holder	held in the company	Percentage of shares held
2	V.Suresh	5936075	59.10%
	R.S.Raman	659065	6.56%

#### 3 - RESERVES AND SURPLUS

Particulars	AS at 31 March 2011	Additions during the year	Deductions during the year	As at 31 March 2012
Special Contraction (See	Rs.	Rs.	Rs.	Rs.
Capital Reserves	I i			
Capital Redemption Reserve	(0.00.00.00.00.00.00.00.00.00.00.00.00.0			4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
Securties Premium Reserve Debenture Redemistion Reserve	8,38,77,381		56.0	8,38,77,381
Revenue brofit on Consolidation	1			
Menterminds solutions and Services Inc (USA)	18,38,725	71,58,053		89,96,778
- Mentorminds solutions and Services Pvt Ltd (India)	5.10,603	1,27,172		6,37,776
- 8kmiles Software Services Inc (USA)	71,95,730	93,32,771		1,65,28,501
8kmiles Software Services (FZE) - UAE	54,02,417	1.76,24,367		2,30,26,784
Foreign Currency Translation reserve	=31	1,35,30,301		1,35,30,304
Share Options Outstanding Account				
Deferred Employee Compensation expense account				
General Reserve	5,97,56,717	걸	227	5,97,56,717
Dividend Equalization Reserve				
Taxation Reserve	1			
Reserve for contingent liabilities	Later and the second			477-04747-47-4
Subsidy Reserve	14,23,110	4 22 241	341	14,23,110
Surplus (Profit and Loss Account)	(86,40,392)	4,82,361 4,82,55,028	980	(81,58,031
Total	15,13,64,291	3,82,55,028	2	19,96,19,320
Note :				
		Year ended 2012		Year ended 2011
Profit for the period		3,50,22,475		2,09,18,177
Less: Proposed Divideng on Equity shares	350	* G 20	:#3	0 9.0
Tax on distributed profits on Equity shares		~ ~	821	- 5
Transfer to Reserve		3,50,22,475		2,09,18,177



Particulars	AS at 31 Morch 2012	Additions during the year	Deductions during the year	As at 31 March 2013
CALL COUNTY ROLL CO.	Rs.	Rs.	Rs.	Rs.
Capital Reserves	1.2	= 1	70 F)	
Capital Redemption Reserve	across section	ose-remanus En	=2	2-03-07-07-07-07-07-07-07-07-07-07-07-07-07-
Securties Premium Reserve	8,38,77,381	2,21,96,100	7.	10,60,75,481
Debenturé Redemption Reserve	□ □	=	h.i.	≍
Revenue profit on Consolidation				
- Mentorminds solutions and Services Inc (USA)	89,96,778	49,56,426	=	1,39,53,204
- Mentorminds solutions and Services Pvt Ltd (India)	5.37,777	10,458	5	6,48,235
- 8kmiles Software Services Inc (USA)	1,65,28,501	91.61,953	=	2.56,90,454
- Bkmiles Soltware Services (FZE) - UAE	2,30,26/783	2,50,53,970	5	4.80,80,753
Foreign Currency Translation reserve	1,35,30,364	87.01,677	h-1	2 22 31 981
Share Options Cutstanding Account				
Deferred Employee Compensation expense account				
General Reserve	5,97,56,717	72	4,01,75,410	1,95,80,307
Dividend Equalization Reserve		€	- A6220 - Sewagi	2242006495500
Taxation Reserve	12	72	21	
Reserve for contingent liabilities		€	2	
Solision Reserve	14,23,110	- 9-	25	14,23,520
Surplus (Profit and Loss Account)	(81,58,631)	5,23,697		(76,34,334)
Total	19,96,19,320	7,06,06,281	4,01,75,410	23,00,49,191
Note :				
		Year ended 2013		Year ended 2012
Profit for the period		3,97,06,505		3,50,22,475
Less: Proposed Dividend on Equity shares		-indicates		3.00.00
Fax on distributed profits on Equity Shares	Ş	G	8	E1
0 77. 51		3,97,06,505		3,50,22,475
Transfer to Reserve		- ESPERATOR NO.		. TATOMARTIE TATO

4 - LONG TERM BORROWINGS

Particulars	As at 31 March 2013	As at 31 March 2012
	Rs	Rs.
A. Bonds & Debentures		
Secured		
Unsecured	= = = = = = = = = = = = = = = = = = = =	===
B. Term loans from Sanks		
Secured	13,65,932	3,17,865
From FDPC Bank (Secured against hypothecation of vehicle purchased out of Term Loan) (Loan repayable in 36 monthly Instalments of Re. 69000). Commencing from March 2013 unwards).	305/9/55	SISISS
Unsecured		E
C.Term loans from Others		
Segred	8	E
Unsecured	5	台
D.Loans and Advances From Related Parties		
Secured	51	3
Unsecured		
- From Directins		1,18,57,808
- From Group companies	€	10,313
(E) PUBLIC DEPOSITS (UNSECURED)		
(F) LONG TERM MATURITIES OF FINANCE LEASE OBLIGATIONS (SECURED BY HYPOTHICATION )	50	Ē/
Total	13,65,932	1,21,91,924

5 - DEFERRED TAX LIABILITIES (NET)

Particulars	As at 31 March 2013	As at 31 March 2012
	Rs	Rs.
Doferred Tax Habilities	2,47,433	3,00,755
Deferred Tax Assets		KARTIL
Deferred Tax Liabilities (Net)	2,47,433	3,08,755

6 - OTHER LONG TERM LIABILITIES

Particulars	As at 31 March 2013	As at 31 March 2012
	Rs.	Rs.
Outstanding Macliffles	8,00,000	8,26,945
Consideration Psyable for Business Purchased	8,69,06,783	7,31,57,419
Total	8,77,06,783	7,39,84,364

7 - SHORT TERM BORROWINGS

Particulars	As at 31 March 2013	As at 31 March 2012
	R=	Rs.
A LOAN REPAYABLE ON DEMAND	C2555 (55)	#1570.C#18148
Secured Bank over (mail), with Indain Bank	63,15,493	1,65,62,807
<ul> <li>Secured against Hypothecation of Book debts and Personal property of Director T.P. Saira)</li> </ul>		
Secured Bank Over Draft with Titilian Overseas haris	1.2	21
(Secured by Hypothecation of Book debts)		
Unsecured	€	45,834
B. LOANS AND ADVANCES FROM RELATED PARTIES		
Secured		52
Urised it ed	1,05,27,915	3
C. PUBLIC DEPOSITS (UNSECURED)	HIV CINCORD	£6
Total	1,88,44,408	1,55,11,541



8 TRADE PAYABLES

Particulars	As at 31 March 2013	As at 31 March 2012
7.775-11-3H	Risk	Rs.
Trade Payables	2,03,04,597	56,71,662
Others	31	21
Total	2,03,04,597	55,71,652

9 - OTHER CURRENT LIABILITIES

Particulars	As at 31 March 2013	As at 31 March 2012
	R <sub>in</sub> .	Rs.
Current maturities of Long Term Borrowings - HOPC Bank (Refer Note No.4)	9,52,788	4,77,280
Current maturities of finance lease obligations	1	=======================================
Interest econied but not due on barrowings	10	100
Interest accrued and due on borrowings	e:	==
Income received in advance	€	8
Unnaid / unclaimed dividends	k.i	1
Application money received for allotment of securities and due for refund and	€	€
Interest accrued thereon	6	<del>-</del> 3
Safary payable	24,51,355	21,69,663
Employee dues		3,20,566
Rent Payable	1,07,289	40,837
Consulting fee payable	2,14,091	1.48,063
Service tax payable	60,899	64,324
Profession tax payable	1,92,622	97,750
tris payable	29,53,163	21,40,053
Advance received from debtors	99,354	1,48,581
Audit Fines payable	1,61,798	5,000
Others Current Maturifies of Consideration payable for business purphase	2,92 39 340	4,38,58,900 2,25,00,000
Total	3,64,32,708	7,19,70,957

10 - SHORT TERM PROVISIONS

Particulars	As at 31 March 2013	As at 31 March 2012
Provision for employee benefits  Salary payable	R∈	RE
Provision for Dividends (Including Dividend Bistriaution Tax) Provision for Promoctas Provision for Wealth Tax Other provisions	61,09,590 6,88,518	122,60,336
Total	67,98,128	82,60,336

13 - LONGTERM LOANS AND ADVANCES

Particulars	As at 31 March 2013	As at 31 March 2012
(A) Capital Advances Secured, considered good Unsecured, considered good Doubtful Less: Allowance for bad and doubtful advances	H <sub>E</sub> .	<u>R∓.</u>
Total (A)	E	5
(B) Security Deposits Secured, considered good Unsecured, considered good pubtful Less: 'Allowance for bad and doubtful advances	8;15;400	8,00,591
Total (B)	8,15,400	8,00,591
(C) Loans and advances to related parties (1) Secured, considered good Unsecured, considered good Doubtful Less : Allowance for bad and doubtful advances.	(57,59), 143	5,95,91,786
Total (C):	63,00,143	3,95,91,786
TOTAL [(A) + (B) + (C)]	71,15,543	4,03,92,377



14 - OTHER NON CURRENT ASSETS

Particulars	As at 31 March 2013	As at 31 March 2012
A) Long Term Trade Receivable (including trade receivables from related parties and on deferred terms) Secured, considered good Unsecured, considered good Dubthil Less: Altowance for bad and doubtful advances	RS: 3,87,10,156	RS.
Total (A)	3,87,10,156	=
(B) Others Setured, considered good Unsequed, considered good Doubtful	1	1,54,90,525
Less : Allowance for bad and doubtful advances: Total (B)	=	1,54,90,525
TOTAL [(A) + (B)]	3,87,10,156	1,54,90,525

15 TRADE RECEIVABLES

Particulars	As at 31 March 2013	As at 31 March 2012
(A) Trade receivables outstanding for more than alx months from the date they became due to payment.	Rs:	R≤
(II)Secured, considered good (III)Unsecured, considered good (III)Doubtful	3,11,22,183	2,87,29,124
Less; Adowance for bad and doubtful cebts  (B) Trude Receivables (others)	3,11,22,185	2,87,29,424
(i)Secured, considered good (ii)Universed, considered good (iii)Oostiful	13,47,26,721	10,07,45,134
Less Allowance für bad and doubtful debts Total	13,47,26,721 16,58,46,906	10,07,45,134 12,94,74,558

16 - CASH AND CASH EQUIVALENTS

Particulars	As at 31 March 2013	As at 31 March 2012
\$25/4 (A.C.) \$25/4 (A.C.)	Rs	Rs.
(A) Balance with Banks	1,44,75,215	31,74,644
(B) Earmarked Sanir balances		
(i) Employees security deposits nursuant to section 417 of the		
Companies Act, 1956		
(II) Unpaid dividend bank account		
<ul> <li>(iii) Moneys raised in public issue kept in schedule bank account pending allotment</li> </ul>		
(v) Monies kept in escrew account for eayment of buyback consideration		
(C) Bank balances held as margin money or as security against:		
i) Borrowings		
(ii) Guarantees (iii) Lessers of Cregit		
(IV) Other commitments		
((V) Suici confinitional		
(D) Other bank balances		
(i) Bank deposits with more than 12 months		200.00,000
(II) Others		Santa Congr
(E) Cheques, drafts in hand		
(t) Cheques on hand		
(II) Drafts in hand		
(F) Cash on hand	3,200	21,43,836
		44.19.481
G) Others (i) Preference shares acquired with less than 3 months for maturity		.49,13,461
(ii) Investment in Floater Mutual Funds		
(iii) Government securities acquired with less than 3 months for maturity		
TOTAL	1,44,78,414	2,97,31,961

17 - SHORT TERM LOANS AND ADVANCES

Particulars		As at 31 March 2013	As at 31 March 2012
(A) Loans and advances to related parties (1) (I)Secured, considered good (II)Unsecured, considered good (III)DoubUul		Rs.	R≤. 24,165
Less : Allowance for bad and doubtful advances : Total	I (A)	:4	24,165
(B) Others (I)Secured, considered good (III)Unsecured, considered good (III)Doublist		2,55,39,383	38,81,622
Less Allowance for bad and doubtful advances Tota	(B)	2,55,39,383	38,81,822
	TOTAL [(A) + (B)]	2,55,39,383	39,05,987



18 - OTHE	

Particulars	As at 31 March 2013	As at 31 March 2012
TON TANDANCE	RE.	Rs.
Tds on Receivables Prepaid expenses Others	4,73,848 1,33,67,876	1,26,150 2,95,691 6,84,292
Total	1,38,41,724	11,06,043

	OPERATI	

Particulars	As at 31 March 2013 Rs	As at 31 March 2012 Rs
Project Revenue	26,21,45,881	21,05,69,240
Total	26,21,45,881	21,06,09,240

#### 20 - OTHER INCOME

Particulars		As at 31 March 2013	As at 31 March 2012
(A) Income from non current investments			
Rentals from investment property Dividends from subsidiaries		1	1
Interest from Government Securities -Dividencis from shares of other companies / units of Mutual Funds	S.	₹	Ĭ.
Interest from delicatures Share of profit / loss from partnership farms		=	3
	Total (A)	*	385
(B) Income from current investments Interest income from debentures Unicideds		2 ×	3 8
	Total (B)		
(C) Other Income -Fores gail -Others		6,95,925	5,35,591
-carriers	Total (C)	6,95,925	6,36,591
	Total (A+B+C)	6,95,925	6,36,591

#### 21 - EMPLOYEE BENEFIT EXPENSES

Particulars	As at 31 March 2013	As at 31 March 2012 Rs
EMPLOYEE BENEFIT EXPENSES	15,66,54,032	13,12,86,324
Total	15,66,54,032	13,12,86,324

#### 22 - FINANCE COST

Particulars	As at 31 March 2013 Rs	As at 31 March 2012
Titlernst experise Bank charges Loss on foreign exchange transaction and translation Less: Capital Amount included in Capital Work in progress	18,35,115 79,247	3,13,300 1,67,383
Total	17.14,362	4,80.683

#### 23 • OTHER EXPENSES

Particular and Indian	As at 31 March 2033	As at 31 March 2012
Particulars	Rs	Rs
Professional & consultancy charges Rent	3,50,412 14,39,712	28,84,872 15,74,204
Auditors RemunerationStatutory Audit FeesTax Audit FeesOther Services Travellion and Susiniess Promotion Expenses Exchance Floctuation Account Communication-Talophones General & Other Administrative expenses	1,14,944 20,000 31,296 1,09,826 3,75,100 4,86,22,738	81,944 21,236 46,943 4,92,500 4,50,032 2,38,26,450
Total	5,10,64,169	2,93,63,081



24 - TAX EXPENSE

	As at	As at 31 March 2012
Particulars	Rs	RS
-Current tax	55,48,901	71,22,801
-MAT credit		THE RESERVE OF THE
Deferred taxes	(61.322)	(72,126)
Total	55,87,579	70,50,675

25 - FOREIGN CURRENCY TRANSACTIONS

Particulars	Year end	ing 31 March 2013	Year ending 3	1 March 2012
Partitions	In foreign currency	Amount (inRs.)	In foreign currency	Amount (inRs.)
Amount invoiced for services rendered	503153 US 9	2,71,62,034	3,96,701 USs	1,95,98,080
Amount Received from clients	482515 05 \$	2,65,43,937	3,55,708 USS	1,69,66,142
Chittens	13	Ξ,	3	

26 - CONTINGENT LIABILITIES AND COMMITMENTS (TO THE EXTENT NOT PROVIDED FOR)

Particulars	As at 31 March 2013	As at: 31 March 2012
(A) Contingent Liabilities		
a) Claims against the company not acknowledged as debts	P1	
(h) Guatantees (c) Other money for which company is confingently liable Bills discounted with banks	ř.	E
Total (A)	:=	R
(a) Commitments (a) Estimated amount of contracts remaining to be executed on capital account and not provided for (b) Uncalled listifity on snares and other investments partly paid (c) Others  The company had provided for Rs.6,53,089/- as Minimum alternate tax for the Ay 2011-12. Notice of Demand under Income Tax Act, 1961 of Rs.11,90,670/- for the AY 2011-12 has been received and the Company has preferred a representation before the incometax authorities. No provision has been made in the books of account for the difference amount as the Company has brought forward losses available to set off. The Company has not paid any amount of tax relating to AY 2011-12.	5,37,581	5.37, 581
Total (8)	5,37,581	5,37,581
TOTAL ((A) + (B))	5,37,581	5.37.581

As per our report of even date For GHG Associates Chartered Accountants

For 8K Miles Software Services Limited

Sd/-S.Haresh Partner Membership Vo.205204

Place | Secunderabad Date : 31/05/2013

Sd/- Sd/V. Suresh R.S. Ramani
Managing Director Whole Time Director



BK MILES SOFTWARE SERVICES LIMITED
1-7-241/11D,S.DROAD,SECUNDERABAD-SO0003, ANDHRA PRADESH

11 - FIXED ASSETS (TANGIBLE)
Recordibition of the gives carryles, amounts and her consultation with septimination of the med of the year.

15		GROSS CARRYING AMOUN	THE AMOUNT			CCUMULATED	ACCUMULATED DEPRECIATION	2	100	ACCUMULATED IMPAIRMENT	IMPAIRMEN		NET CARRYI	NET CARRYING AMOUNT
Description of Assets	As at 31st Morch 2012	Additional adjustment during the	Deductions during the	As at 31st March 2013	As at 31st March 2012	Provided during the	Deductions during the	As al 31st Merch 2013	As at 31st March 2012	Reversed during the	Provided during the	As at 31st March 2013	As at 31st March 2012	As et 31st March 2013
2 m	Also.	RS	R.c.	S.	Rs.	.s.		RS			į		HS.	N.
Furniture Dwned L2390	25,000	62,100	<b>100</b> 0	86,690	/6t . 高/t	14,382	ń	1040	ū	G	92	Ž	24,388	72,106
Computers Dwined Lagsed	k XX./vi	2,63,336	500 Mil	F 818 18/	1,61,002	102,672	g R	15.88;B-7	n Ti	W #6	21. Th	33 m	2,63,749	3.54,540
Office & Equipments Coveral (sassed	D.	24 H	o <sup>W</sup>	45,990	75 E	58.1.35	. T	10,959	77 B	n <sup>©</sup>	, ×	١.٠	16,587	100 ac
Venuces Drement Line-in	60	odio dully?	KG	PRODREMO	Ř	1,17,46.3	ŧj	1,7,2,451	K.	W	E.	Ä	ž.	75.82.53 C
En consoligation of Mentormings solutions and Services PVI LEI	55.59,465	W.	3,75,830	51,84,405	25,20,296	6,80,525	285,285	955/85/62	9.	N	ž	۰	30,39,159	22.30.849
Gn consolication of Manteonicide salutions at d Services the USA I	32	m	)(t	82.24,323	32	75,02,207	7	20,42,000	W	m	2	39	£42'62 91	5:52:7
On consolication of BK Miles Software Solutions and Sarvess InstitSA)	1040			11,67,083		1,13,353		FEEDER	×	*	×	8:	1,80,599	082/89/01
(1023)	60,31,656	27,49,026	3,75,500	1,77,96,588	26.87,223	81.05,590		1,05,45,548	500	In .	-206	y!	51.54.795	72.51.840

As par our report of exect date.

For GHG Associates Cha Terec Accountants 54/-S-Hanesh Portner Memberchin Nn.201204

Membership Nr. 2012b

Sd/V Suresh
Richard Minmins Inserted Whom

For 8K Miles Software Services Limited



8K MILES SOFTWARE SERVICES LIMITED 1-7-241/110, S.D. ROAD, SECUNDERABAD-500003, ANDHRA PRADESH

12 - FIXED ASSETS (INTANGIBLE)
Reconciliation of the 0:35 carrying amounts and net carrying amounts at the beginning and at the end of the year Committed

		GROSS CARRY	FING AMOUNT		AC	ACCUMULATED DEPRECTA	DEPRECIATI	NO	AC	CUMULATE	ACCUMULATED IMPAIRMENT	MI	MET CARRYING AMDUN	INCOMA DN
51. Description of Assets	Sets As at 31st March 2012	Additional adjustment during the year	£ §	As at 31.st March 2013	As at 31st March 2012	Provided during the year	Deduction s during the year	As at 31st March 2013	As at 31st Merch 2012	Reversed 6 during d	Provided during the	Provided uring the As at 31st year March 2013	As at 31st March 2012	As at 315; March 2013
	RS	Rs.	S S	Rs.	Rs.	Rs.		Age.					R3.	Rs.
Computer Software Actured Internally Generated	35,676	W.	ĝ	35,676	11/753	60 1 00	US.	21,122	11.	90	@	00	E2,922	14.354
Total	31.9 36			35 4.76	11.762	9 2 2		34 235					23.0 55	14.764

14,354

As per our report of even date

For GHG Associates Chartered Accountants

54/-S.Harash Portner Memberahip Yo.205234

Pace : Secunderated Date : 31/05/2013

Sd/-R.S. Ramani Within Time Director 5d/-V, Surresh Mahuging Director

For 8K Miles Software Services Limited

1-7-241/11D,S D:ROAD,SECUNDERABAD-50	20 S	
Consolidated Cash Flow Particulars	As at 31 st March 2013	As at 31 st March 2012
Net Profit before taxes and Extra-ordinary Items	Rs. 3,97,06,587	Rs. 4,21,84,298
Adjustment For :		
Depreciation and Similar non -Cash Items	47,00,925	80,42,594
Operating Profit before working capital Changes	44407512	5,02,26,892
Add / Less : Decrease/(Increase) in Current Assets excluding		
Cash/Cash equivalents	1	ALCOHOL:
Deposits & Advances		3,75,08,155
Sundry Debtors	(3,63,74,348)	
Other Current Assets	(1,27,35,681)	
Loans & advances	(4,19,93,719)	(5,58,82,902
Increase / (Decrease) in Current Liablities excluding Cash /Cash		
Equivalents	70 40 00 400	ive passing your
Current Liablities	(2,18,58,102)	
Provision	(17,37,191)	53,28,623
Share application money pending allotment	- na na mas	1 company
Cash Generated from Operations	(7,02,91,529)	(3,35,19,617)
Less : Cash payments (Refunds) of Income Taxes ,	1	1
Unless they can be specifically identified with Financing and Investing	1	d
Activities	55,87,497	2
Cash Flow before extra-Ordinary items	(7,58,79,026)	(3,35,19,617)
Add/Less: Cash Receipts (Payments) in relation to extra-Ordinary items	1	
	1	rl
e.g. Earthquake disaster settlement, Etc.		
Net Cash from Operating Activities	(7,58,79,026)	(3,35,19,617)
Cash Flow from Financing Activity	* Non-2002 for the	
>Share Capital	4,48,99,410	
Reserves & Surplus		(19,71,863)
Unsecured Loan	60,81,982	9,86,10,059
DTL	3,03,56,204	(72,126
Total Cash flow from financing activities	8,13,37,596	9,65,66,070
Cash Flow from Investing Activity		
Fixed Assets	<u>=</u>	7,11,971
Capital wip	(1,05,10,279)	
Good Will		"% = = o_ =
Investment	(1,02,01,836)	ıl ≍,
Total Cash flow from investing activities	(2,07,12,115)	(3,76,89,104
Closing Balance	(1,52,53,546)	2,53,57,350
Opening Balance	2,97,31,961	43,74,611
Total Maria and Andreas	1,44,78,414	2,97,31,961
Closing Balance of Cash as on 31/03/2013	1,44,78,414	2,97,31,961
As per our report of even date For GHG ASSOCIATES Chartered Accountants	For 8K Miles Software Servi	ices Limited

Sd/-

V. Suresh R.S. Ramani Managing Director Whole Time Director

Sd/-



Sd/-

S.Haresh Partner Membership No.205204

Place : Secunderabad Date : 31/05/2013

# 8K MILES SOFTWARE SERVICES LIMITED 1-7-241/11/D, S.D.ROAD, SECUNDERABAD – 500003, ANDHRA PRADESH

Note: 1 Significant Accounting Policies and Notes on Accounts

#### 1.1 ACCOUNTING CONVENTIONS AND CONCEPTS

Consolidated Financial statements are prepared based on historical cost convention and on the basis of a going concern and comply with Indian GAAP (Generally Accepted Accounting Principle). Accounting standards referred to in Section 211(3C) of the Companies Act, 1956. The company follows mercantile system of accounting and recognizes income and expenditure on accrual basis.

#### 1.2 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The audited financial statements of the subsidiary companies used in consolidation are drawn up to the same reporting date as that of the parent company i.e. year ended 31st March 2013.

The accounts of the parent and its Indian subsidiary have been prepared in accordance with the accounting standards issued by The Institute of Chartered Accountants of India, and those of foreign subsidiaries have been prepared in accordance with the local laws and applicable accounting standards and generally accepted accounting principles.

#### 1.3 PRINCIPLES OF CONSOLIDATION

The consolidated financial statements have been prepared in accordance with the Accounting standard – 21 "Consolidated Financial Statement" issued by The Institute of Chartered Accountants.

The financial statements of the parent company and its subsidiaries have been consolidated on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses after eliminating intra-group balances, intra group transactions and unrealized profits.

The excess/deficit of cost to the parent company of its investment over its portion of net worth in consolidated subsidiaries at the respective dates on which the investment in such entities were made have been recognized in the financial statements as goodwill/capital reserve.

Foreign subsidiaries are non-integral in nature. For the purpose of consolidation, monetary items and non-monetary items of assets and liabilities are translated at the exchange rate prevailing at the balance sheet date. The items of revenue income and expenditure reflected in the Profit and Loss Account are translated at the average exchange rate during the period. The resulting exchange differences are classified as foreign currency translation reserve.

As the company has 100% shareholding in all its subsidiaries, there is no need for calculation of minority interest and hence it is not computed and disclosed.



#### 1.4 GOODWILL AND AMORTISATION

Goodwill reflects the excess of the purchase price over the book value of the net assets acquired. Goodwill arising on consolidation (acquisition of subsidiaries) is shown separately and is not amortized.

#### 1.5 USE OF ESTIMATES

The preparation of financial statements in conformity with the Generally Accepted Accounting Principles (GAAP) requires that the management makes prudent and reasonable estimates and assumptions that may affect the reported amounts of assets and liabilities, disclosure of contingent liabilities as at the date of the financial statements, and the reported amounts of revenue and expenses during the reported period. Actual results may differ from those estimates and such differences are accounted in the period in which they arise.

#### 1.6 REVENUE RECOGNITION

Revenue from software consulting services are recognized as related services are performed.

#### 1.7 FIXED ASSETS

Fixed assets are stated at the cost of acquisition and the value of acquired business assets less accumulated depreciation.

Capital work in progress consists of expenditure incurred in development of software which are not ready for use or sale to customers as the case may be as on the date of balance sheet.

#### 1.8 DEPRECIATION

Depreciation on fixed assets of the parent company and its Indian subsidiary are provided on written down value basis at the rates specified in schedule XIV of the Companies act, 1956. Depreciation is charged on pro-rata basis on assets purchased or sold during the year. Individual assets costing less than Rs.5000 are depreciated in full in the year of purchase in the books of parent company and its Indian subsidiary. Depreciation provided in the books of foreign subsidiaries are not in accordance with Schedule XIV to the companies act, 1956.

#### 1.9 FOREIGN CURRENCY TRANSACTIONS

Foreign currency transactions are recorded in the books by applying the exchange rate as on the date of the transactions, except those relating to consolidation of financial statements. Realized gains and losses on foreign exchange transactions during the year are accounted in the Profit and loss Account. Foreign currency current assets and current liabilities are restated at year-end exchange rates. Gains / Losses arising on such restatement are recognized in the Profit and Loss Account.

Gain arising on account of foreign currency on consolidation of financial statements has been accounted under foreign currency translation reserve account.



#### 1.10 ACCOUNTING FOR TAXES ON INCOME:

Income tax expense of parent company and its Indian subsidiary comprise current tax and deferred tax charges or credit. The deferred tax asset and deferred tax liability is calculated by applying tax rate and tax laws that have been enacted or substantially enacted by the balance sheet date. The foreign subsidiary recognizes deferred tax assets and liabilities in accordance with the local laws and the applicable accounting standards or generally accepted accounting principles.

#### 1.11 CONSOLIDATION OF ACCOUNTS OF SUBSIDIARIES

In accordance with Accounting standard 21 "Consolidated Financial Statements" issued by The Institute Of Chartered Accountants Of India, the consolidated accounts of 8K Miles Software Services Limited includes the financial statements of all subsidiaries since the parent company has 100% shareholding in all its subsidiaries.

NAME OF THE SUBSIDIARY	COUNTRY OF INCORPORATION	PERCENTAGE OF SHAREHOLDING
Mentor minds Solutions And Services Inc	USA	100%
Mentor minds Solutions And Services Pvt Ltd	INDIA	100%
8K Miles Software Services Inc	USA	100%
8K Miles Software Services (FZE)	UAE	100%

As per our report attached

For GHG Associates

For 8KMiles Software Services Limited

Sd/-S.Haresh Partner Membership No. 205204

Place: Chennai
Date: 31<sup>st</sup> May 2013

Sd/V. Suresh
Managing Director

**R.S.Ramani**Whole Time Director

Sd/-



#### **8K MILES SOFTWARE SERVICES LIMITED**

Regd. Office: 1-7-241/11/D, S.D.ROAD, SECUNDERABAD 500 003.

#### **ATTENDANCE SLIP**

(28th Annual General Meeting 28th September 2013)

DPID:		Reg Folio No.:	
CLIENT ID:			
the 28th Annual General	nber/proxy for the member of the Meeting of 8K Miles Software Serv abad 500036, Andhra Pradesh on Sat	ices Limited held at1	6-2-741/2, Asman Bagh,
Member/Proxy name in BLC	OCK LETTERS	Memb	er/Proxy Signature
Note:			
<ol> <li>Member/Proxy n the registration O</li> </ol>	nust bring the attendance slip to the Counter.	meeting and hand it	over, duly signed at
<ul><li>2) The Copy of the A</li><li>3) NO GIFT WILL BE</li></ul>	Annual Report may please be brougl GIVEN	nt to the meeting hall	
·····×	<del>X</del>		·····×
Regd.	<b>8K MILES SOFTWARE SERV</b> Office: 1-7-241/11/D, S.D.ROAD, SE		003.
	PROXY FORM		
I / we,	of		, being a Member of
	Limited hereby appoint		
vote on my / our behalf at	the 28thAnnual General Meeting of	the Company to be he	eld at 16-2-741/2, Asman
	, Hyderabad 500036, Andhra Prades	h on Saturday, the 28	th of September 2013 at
3:00 PM and at any adjourn	ed meeting thereof.		
Signed this	day of	2013.	
Folio No.			Please affix
No. of shares held			1 Rupee Revenue
DPID/ClientID			Stamp
		_	
	Signatu	re of Proxy Signat	ure of Member
Note:			
1) Durana na ada ta la a na			

- Proxy needs to be a member
- 2) The proxy form, complete in all respects, should reach the Company's Corporate Office, 7, Ganapathy Colony 3rd Street, 3rd Floor, Teynampet, Chennai 600018 not later than 48 hours before the commencement of the aforesaid Meeting.



## BOOK-POST PRINTED MATTER

### 8K MILES SOFTWARE SERVICES LIMITED 1-7-241/11/D, S.D.ROAD Secunderabad – 500 003 A.P.



## Customers & Partners































## Partners / Resellers





Booz | Allen | Hamilton

## Alliances











# FORM A Format of covering letter of the annual audit report to be filed with the stock exchanges

1	Name of the Company	8KMILES SOFTWARE SERVICES LIMITED
2	Annaul financial statements for the year ended	31st March 2013
3	Type of Audit observation	Un-qualified
4	Frequency of observation	Not Applicable
5	To be Signed by -	For 8KMiles Software Services Ltd
	Managing Director	V. Small
		V. Suresh Managing Director
	Chief Financial Officer	For 8KMiles Software Services Ltd
		R.S. Ramani Cheif Finance Officer
	Auditor of the company	For GHG Associates Chartered Accountants  S. Haresh (M.No. 205204)
	Audit Committee Chairman	For 8KMiles Software Services Ltd
		Vedanta Ramanujam Srinivasan Audit Committee Charman