

**SECUREKLOUD REPORTS STRONG Y-O-Y REVENUE GROWTH OF 22% IN Q4 FY 21**

- Revenue Rs 83 Crores
- Recurring Revenue 30 Crores, 35.2% of Revenue
- Gross Profit Margin at 31.7%

Chennai, June 30, 2021 - **SECUREKLOUD TECHNOLOGIES LIMITED**, a leading Global IT Business Transformation, Secure Cloud Solutions and NextGen Managed Service Provider, announced its consolidated audited financial results for the quarter and year ended March 31, 2021, as approved by its board of directors.

Suresh Venkatachari, Chairman & CEO of SecureKloud Technologies Limited stated “We have been successful in penetrating healthcare providers market during the fiscal year 2021 by winning many new customers who are adopting our cloud managed services, healthcare AI and cloud backup/DR solutions in addition to EHR implementation and interoperability service offerings. We have also deepened our relationships with our existing Life Sciences customers and business partners including AWS and GoogleCloud – a significant achievement given the business sentiment is not very upbeat across the world due to Covid-19. All our existing yearly contracts have been renewed clearly demonstrating our leadership position in the marketplace.

Our increased investment in Sales and Marketing, Research and Development in SaaS platforms has positioned us uniquely for accelerated revenue growth in FY 22.”

Thyagarajan R, CFO, added that we are witnessing steady growth in our recurring revenue with better margins; we will continue to invest in innovation and service differentiation to stay ahead of competition.

**CONSOLIDATED FINANCIAL HIGHLIGHTS**

(Rs Cr)	Q4 FY21	Q4 FY 20	Growth	FY 21	FY 20	Growth
Revenue	82.9	68.2	22%	350.5	382.1	-8%
Gross Profit	26.3	7.4	18.9	119.9	78.4	41.6
Gross Profit %	31.7%	10.9%	20.9%	34.2%	20.5%	13.7%
EBITDA	3.2	-20.1	23.3	33.0	-25.8	58.8
EBITDA %	3.9%	-29.5%	33.3%	9.4%	-6.8%	16.2%

**BUSINESS HIGHLIGHTS****GROWTH IN HEALTHCARE AND LIFE SCIENCES VERTICAL**

- Added a new customer for Readabl.ai, our flagship Healthcare AI product
- Added three new customers for providing MEDITECH Technical services
- Closed multiple customer contracts to provide MEDITECH/EPIC related technical services and post live Managed Services.
- Partnership signed to provide private cloud hosting production and cloud DR solution to our Meditech customers.
- Renewed yearly Cloud and DevOps support for several Life Sciences customers
- Renewed our contract with a Global Fortune 500 Life Sciences customer for delivering Cloud and Data Analytics services through CloudEz and DataEz platforms

**GROWTH FROM OTHER INDUSTRIES**

- Signed a multi-year contract with a leading Identity and Access Management vendor to build and manage identity provisioning capabilities for large enterprise applications and cloud providers.
- Signed a new cloud transformation project with one of our large existing customers.
- Signed a new project for one of our existing customers for developing their Data Platform on AWS
- Signed GNOE acceleration project with one of our existing customers.
- Renewed all our enterprise customers in Automotive, AI and Industry technology
- Secured multiyear Managed Services contract signed with our key customers.

**PARTNERSHIP**

- AWS
  - Partnered with AWS for CloudEz and DataEz to launch on their Marketplace.
  - Discussion with AWS for Workload Migration Program and GTM support
- Google
  - Recognized as one of the top eight cloud managed service providers for Healthcare Interoperability readiness program.

**ABOUT SECUREKLOUD:**

SecureKloud Technology Limited is a leading Global IT Business Transformation, Secure Cloud Solutions and Managed Services Provider based in the San Francisco Bay area and a publicly traded company listed on Indian Stock Exchanges (NSE and BSE). We support healthcare providers and payors, hospitals, Pharma/Life Sciences organizations, Manufacturing and Automotive companies to improve business outcomes by providing digital transformation on the cloud, security and compliance, data enlightenment, empowering business agility, and accelerating the value of their IT investments.