




SECUREKLOUD TECHNOLOGIES REPORTS YEAR-ON-YEAR REVENUE GROWTH OF 28% IN Q4 FY22

Chennai, April 29, 2022 - **SECUREKLOUD TECHNOLOGIES LIMITED**, a leading Global Platform centric Cloud and NexGen Managed Service Provider, announced its consolidated audited financial results for the quarter and year ended March 31, 2022, as approved by its board of directors.

Suresh Venkatachari, Chairman & CEO of SecureKloud Technologies Limited “stated the revenue for Q4FY 22 grew 28% over Q4 FY21; Healthcare continues to grow faster than the industry. In continuation of our commitment to customer data security in the Healthcare space, we are pleased to announce that Healthcare Triangle obtained HITRUST certification. This risk-based certification is testimony to the industry best practices adopted by us for information risk management, compliance and reinforces our commitment to the highest levels of privacy and data security. This achievement places Healthcare Triangle in an elite group of very few global organizations that have earned this certification”

Thyagarajan R, CFO, stated that “Recurring continues to grow and came in at 41.3% in Q4FY22; consistent with our objectives, we continue to focus on acquiring customers on multi-year deals”

Revenue	HCLS revenue	Recurring revenue
 28% Q4FY22 Vs Q4FY21	 41.9% Q4FY22 Vs Q4FY21	 Q4 FY22 41.3%

Key financial highlights:

For the quarter ended March 31, 2022	For the year ended March 31, 2022
<ul style="list-style-type: none"> Revenue growth of 11.5% QoQ and 28% YoY HCLS revenue growth of 31.6% QoQ and 41.9% YoY Platform, Managed Services revenue of 30% Back-log of INR 24,729 lakhs 	<ul style="list-style-type: none"> Revenue growth grew by 8.2% YoY HCLS revenue of INR 26,584 lakhs for the year; growth of 6.8% YoY. ICT revenue of INR 11,357 lakhs for the year; growth of 11.7% YoY Debt repayment of INR 1,110 lakhs

Business highlights for the quarter

Healthcare and Life Sciences

- Added 3 new customer logos
- Signed a multi-year blockchain deal on SaaS with an American multinational pharmaceutical company
- Signed a deal for cloud data backup with one of the largest Georgia-based Medical Centers
- Increased wallet share with two global biotechnology giants
- Onboarded a new client specialized in oncology device manufacturing

Other Verticals

- Signed a multi-year contract with a leading Logistics company to offer cloud managed services
- Added new logo of a leading IP telephony company for asset management and support
- Signed new deal for a blockchain-based social trading platform to support its Cloud Migration and Managed Services
- Renewed Managed services contract with our key customer
- Contract extended with a Fortune 500 electronic manufacturing company to manage their platform and migration for their inflight communications system

Guidance for FY23

- Revenue growth 17-18%
- Gross margin 30%

About SecureKloud Technologies:

SecureKloud Technologies Limited is a leading Global Platform centric Cloud and NexGen Managed Service Provider and a publicly traded company listed on Indian Stock Exchanges (NSE and BSE). We support healthcare providers and payors, hospitals, Pharma/Life Sciences organizations, Manufacturing and Automotive companies to improve business outcomes by providing digital transformation on the cloud, security and compliance, data enlightenment, empowering business agility, and accelerating the value of their IT investments.