

Ref: SK/CHN/2025-26/E14**May 30, 2025**

National Stock Exchange of India Limited Capital Market – Listing, Exchange Plaza, 5 th Floor, Plot No. C/1 G Block, Bandra – Kurla Complex, Bandra (E), Mumbai 400 051	BSE Limited 25 th Floor, Phiroze Jeejeebhoy Towers Dalal Street, Fort Mumbai 400001
EQ-SECURKLOUD – ISIN – INE650K01021	Scrip code: 512161 – ISIN – INE650K01021

Dear Sir/ Madam,

Subject: Investor Presentation

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015 please find enclosed, a copy of the investor presentation on audited financial results of the Company for the quarter and year ended March 31, 2025.

The presentation will also be available on the Company's website – www.securekloud.com.

This is for your information and records.

Thanking you,

Yours Truly

For SecureKloud Technologies Limited



Jayashree Vasudevan

Company Secretary and Compliance Officer

SECUREKLOUD

Delivering Cloud Excellence With Trust

FY25 Q4 Earnings Presentation

*Pioneering the Digital
Transformation Journey with
Platform-based Offerings*

May 30, 2025



Safe Harbor Notice

This presentation has been prepared by SecureKloud Technologies Ltd. solely to provide information about the Company.

No representation or warranty, express or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of such information or opinions contained herein. None of the Company nor any of its respective affiliates, advisers, or representatives, shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation.

The information contained in this presentation is only current as of its date. The Company may alter, modify, or otherwise change in any manner the content of this presentation, without obligation to notify any person of such revision or changes. Certain statements made in this presentation may not be based on historical information or facts and may be "forward-looking statements", including those relating to the Company's general business plans and strategy, its future financial condition and growth prospects, and future developments in its industry and its competitive and regulatory environment. Actual results may differ materially from these forward-looking statements due to a number of factors, including future changes or developments in the Company's business, its competitive environment, information technology and political, economic, legal, and social conditions in India. Please note that this presentation is based on the publicly available information on SecureKloud Technologies Ltd. including but not limited to Company's website and Annual Reports.

This communication is for general information purposes only, without regard to specific objectives, financial situations and needs of any person. Please note that investments in securities are subject to risks including loss of principal amount. This presentation does not constitute an offer or invitation to purchase or subscribe for any shares in the Company and neither any part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.



SecureKloud Technologies is an industry-recognized global leader in the Cloud services arena. Our experience in cloud consulting and servicing for highly regulated industries extends more than a decade.

Our Locations

- ✓ HQ: Chennai, India
- ✓ US HQ: Pleasanton, CA
- ✓ Sales Office: New Jersey; Pleasanton, CA
- ✓ DevOps Centers: Pleasanton, CA and Chennai, India

Client Network

- ✓ USA
- ✓ Canada
- ✓ Europe
- ✓ Singapore
- ✓ India

Industry Verticals

- ✓ Healthcare & Life Sciences
- ✓ Automotive
- ✓ BFSI
- ✓ Media & Entertainment
- ✓ Manufacturing & Supply chain

Our Cloud Partnerships & Top-notch Industry Certifications



Platform-led Growth

Spearheading
Platform-centric,
Recurring Revenue Model





Now Data Collaboration is made easy:
Powering seamless data sharing and collaboration while maintaining full control of privacy in a multi-tenant environment

Highly Automated AI powered & Data Analytics Platform: Transforming data into actionable insights while enabling faster insight-driven decision-making

Powering Enterprise Blockchain Transformation:
Plug and play blockchains effortlessly while focused on providing better prospects for data security and governance

No more paper documents:
Empowering businesses with easy data extraction and digitization. AI/ML based self-learning product purpose-built to unlock siloed data across multiple documents

Cloud Foundation Platform:
Highly automated, fully secure, and compliant cloud platform-as-a-service Enabling 10x faster cloud deployment.

The Arc of Transformation

Proprietary and Confidential. © 2025 SecureCloud Technologies Ltd.

Financial Highlights - Q4 FY25



- Revenue of **INR 3,596 lakhs**
- Healthcare and Life Science revenue of **INR 1,814 lakhs (50.4%)** for the quarter
- Information, Communication & Technology revenue of **INR 1,782 lakhs (49.6%)** for the quarter
- Recurring revenue at **46.2%** driven by Managed Services

Financial Highlights – FY25



- Revenue of **INR 16,767 lakhs**
- Healthcare and Life Science revenue of **INR 8,640 lakhs**
- Information, Communication & Technology revenue of **INR 8,127 lakhs**
- Recurring revenue at **47%** driven by Managed Services
- Received gross proceeds of **\$15.2 million** strengthening the company's capital position
- Settled convertible loan **INR 1,056 lakhs**

Income Statement (₹ in Lakhs)

Particulars	Q4 FY25	Q4 FY24	YoY	FY 25	FY 24	YoY
Revenue	3,596	5,967	(39.8%)	16,767	34,032	(50.7%)
Cost of sales	2,795	4,415		12,137	25,945	
Gross Profit	800	1,552	(48.5%)	4,630	8,087	(42.7%)
R&D expenses	39	140		150	974	
Selling, General & Administration Expenses	1,360	2,540		6,914	10,183	
EBITDA	(600)	(1,128)		(2,434)	(3,070)	
Depreciation and amortisation	152	362		790	1,737	
EBIT	(752)	(1,490)		(3,224)	(4,807)	
PAT	(1,216)	(1,694)		(4,589)	(6,343)	
Margins						
Gross Profit	22.3%	26.0%		27.6%	23.8%	
R&D to Revenue	1.1%	2.3%		0.9%	2.9%	
EBITDA	(16.7%)	(18.9%)		(14.5%)	(9.0%)	

Balance Sheet (₹ in Lakhs)

Particulars	FY25	FY24
Assets		
Property, plant and equipment and Right-of-use assets	238	441
Other intangible assets and goodwill	13,948	14,445
Trade receivables	1,967	3,283
Cash and cash equivalents	5,981	357
Other financial assets	876	320
Current and non-current tax assets	112	23
Other current and non-current assets	444	688
Total Assets	23,566	19,557
Equity and liabilities		
Equity attributable to owners of the company	1,093	(602)
Non-Controlling Interest	6,502	(997)
Borrowings	10,443	11,782
Other financial liabilities	2,117	4,463
Trade payables	2,452	4,020
Non-current and current liabilities and provisions	960	892
Total liabilities	23,566	19,557

Cashflow Statement (₹ in Lakhs)

Particulars	FY25	FY24
Cash flow from operating activities	(4,871)	452
Cash flow from investing activities	(53)	(24)
Cash flow from financing activities	10,038	(885)
Net Increase/ (Decrease) in Cash and Cash Equivalents	5,625	(137)
Cash and cash equivalents at the beginning of the year	357	494
Cash and cash equivalents at the end of the year	5,981	357

Key Metrics

Revenue by vertical	Q4 FY25	Q3 FY25	Q4 FY24
Healthcare and Life Science	50.4%	49.5%	70.1%
Information, Communication & Technology	49.6%	50.5%	29.9%

Client contribution to revenue	Q4 FY25	Q3 FY25	Q4 FY24
Top 5 customers	50.7%	42.6%	44.6%
Top 10 customers	61.9%	53.8%	63.9%
Top 20 customers	76.3%	66.9%	74.2%

Key Metrics

Other metrics	Q4 FY25	Q3 FY25	Q4 FY24
DSO	70	57	50
Employee head count	271	343	423

SECUREKLOUD

Delivering Cloud Excellence With Trust