



IG PETROCHEMICALS LIMITED

SECT/1042/ 2002
30.07.2014

HAND DELIVERY

Bombay Stock Exchange Limited
Corporate Relation Department
Dalal Street, Fort,
Mumbai – 400023.

National Stock Exchange of India Ltd
Exchange Plaza
Bandra – Kurla Complex,
Bandra (East),
Mumbai – 400051.

Dear Sirs,


Investor Presentation

We enclose herewith the Investor Presentation of the Company for the first quarter ended 30.06.2014

Kindly take the same on record.

Thanking you,

Yours faithfully,
for **IG PETROCHEMICALS LIMITED**



(R Chandrasekaran)
Chief Financial Officer
& Secretary

Encl : as above



IG PETROCHEMICALS LIMITED

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Key Highlights



- ✓ Total Sales for the quarter was **40,854 MT** increased by **57 %**
- ✓ Revenue increased by **41%** to **Rs. 343 crs**
- ✓ EBITDA surged by **203%** to **Rs. 25 crs** resulting into EBITDA margin of **7.3%** - margin expansion of **390 bps**
- ✓ Net Profit of **Rs. 11 crs** for the quarter compared to **loss Rs. 7 crs**



Profitability Statement - Quarterly



Rs. in Crores	Q1 FY15	Q1 FY14	YoY	FY 14
Revenues	343	244	41%	1,204
Raw Material	292	214		1,048
Manpower Cost	7	6		25
Other Operating Expenses	19	16		70
EBITDA	25	8	203%	60
EBITDA Margin	7.3%	3.4%		5.0%
Other Income	3	2		10
Depreciation	4	3		18
Interest	10	4		30
Exceptional item*	0	10		18
Profit Before Tax (PBT)	14	-7	-	4
PBT margin	4.0%	-2.7%		0.3%
Tax	3	0		1
Net Profit	11	-7	-	3
Net Profit Margin	3.2%	-2.7%		0.3%
Earning Per Share (Rs.)	3.5	-2.1		1

Direct Sales Revenue Breakup



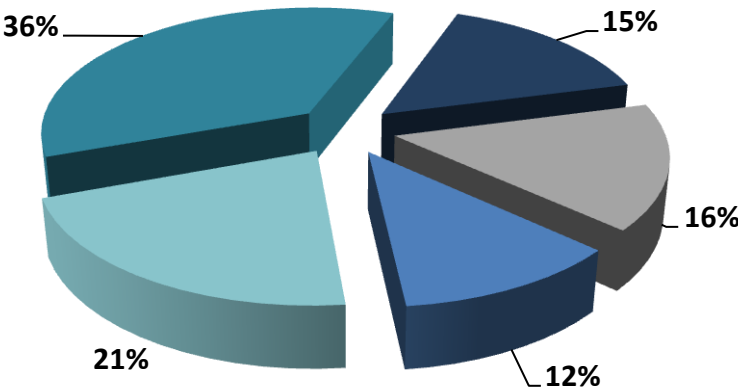
Plasticizers



Others



Direct Sales Revenue (Net) : Q1 FY 15



Paints



CPC (Color Pigments)



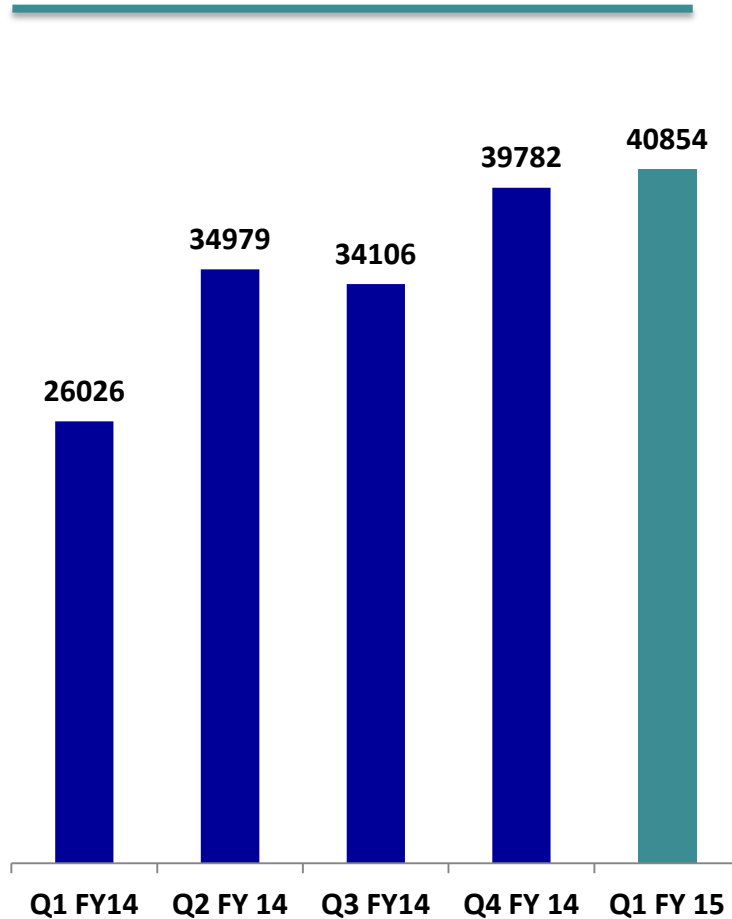
Unsaturated Polyester Resin (UPR)



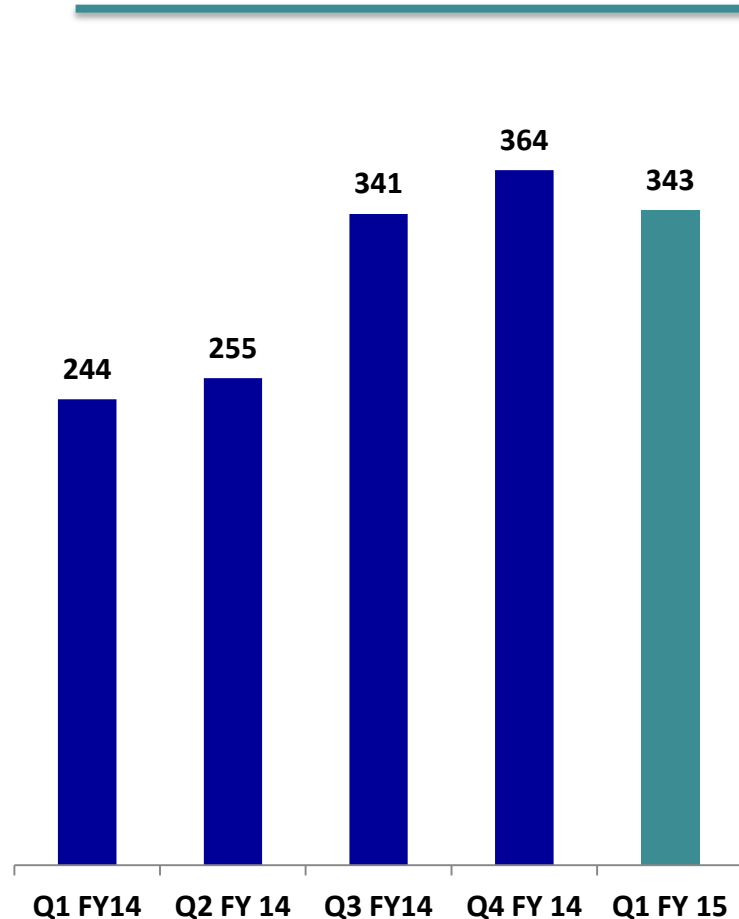
Moderates susceptibility to the dynamics of a single industry

Sales (MT) & Revenue Growth

Sales (MT)



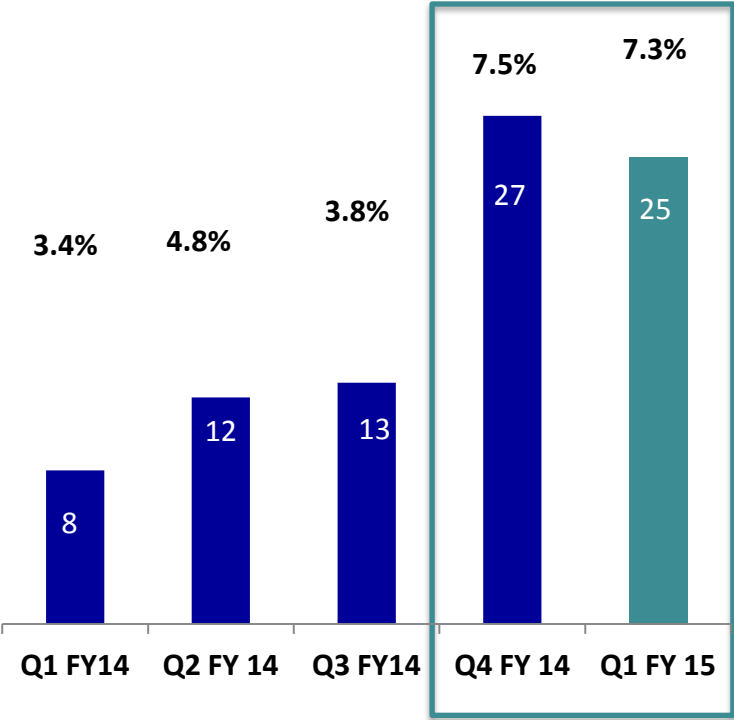
Revenue (Rs. Crs)



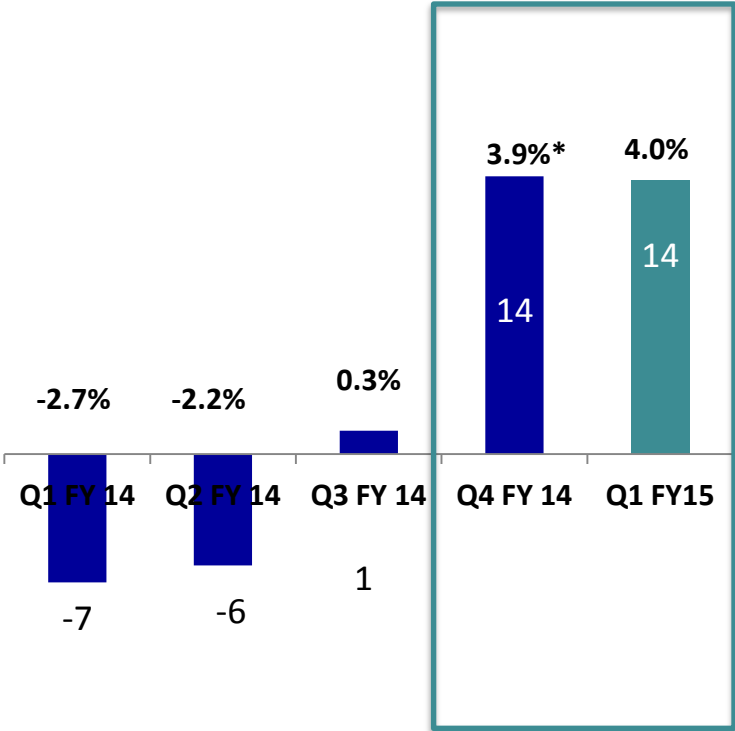
Improved Margins Profile



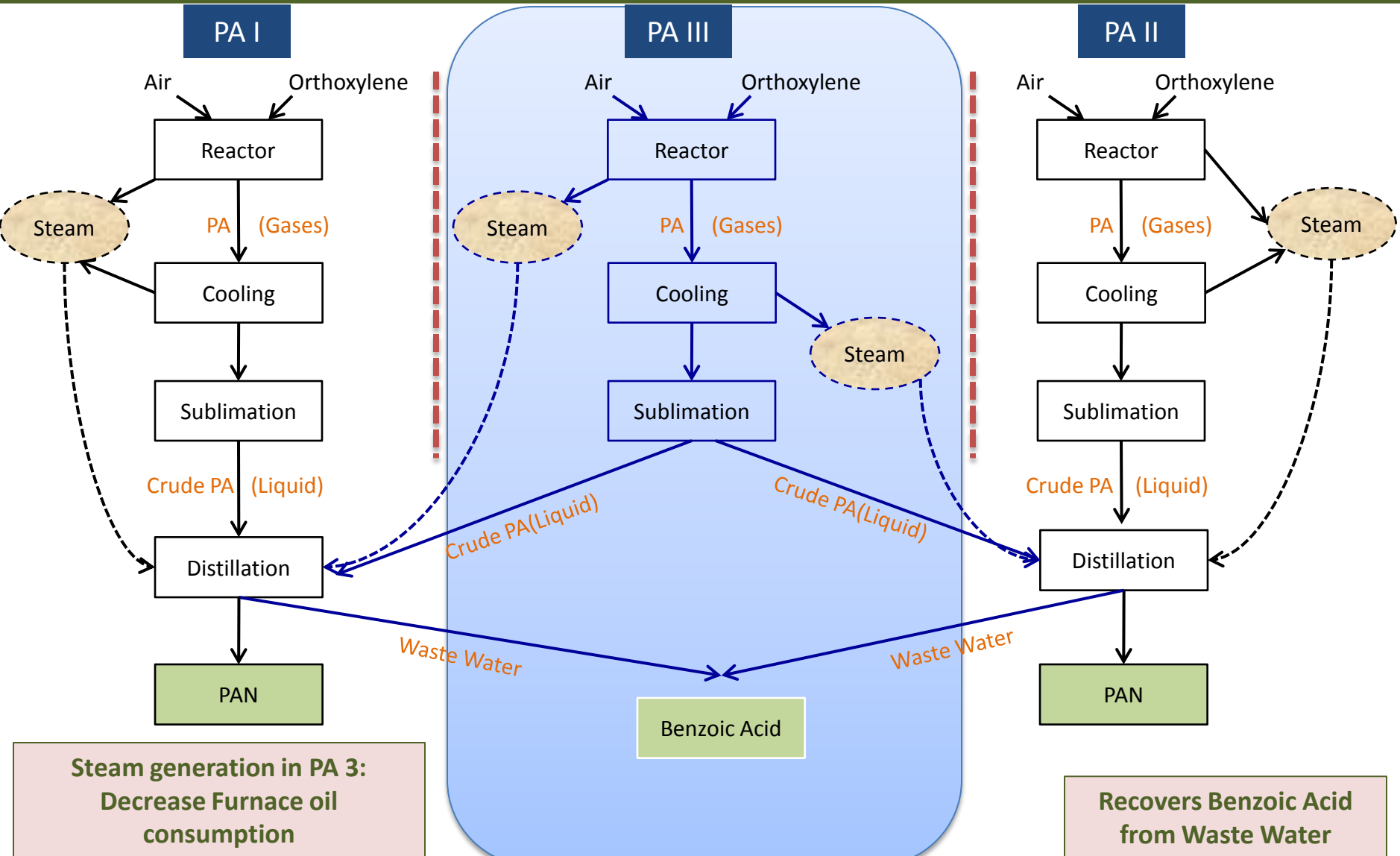
EBITDA (Rs.crs) & EBITDA Margin (%)



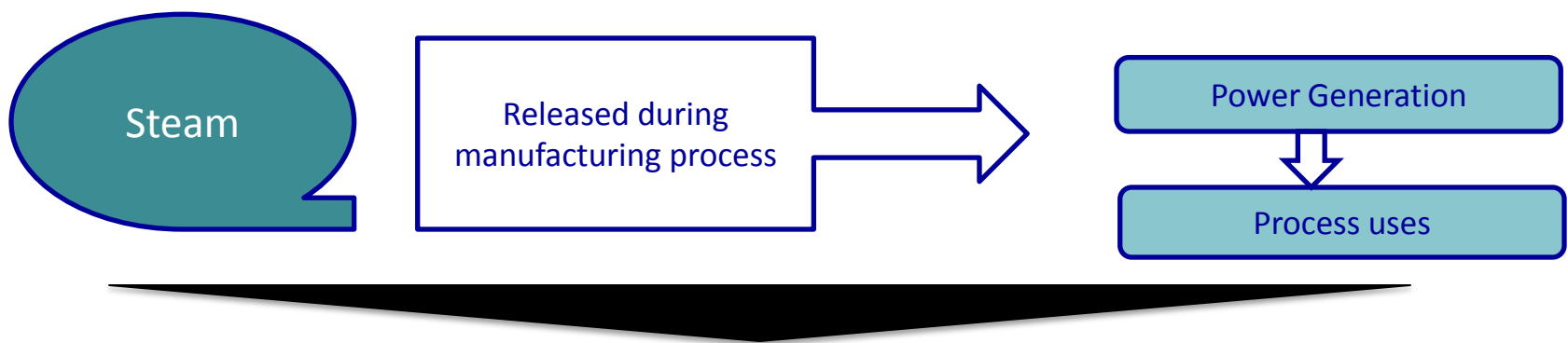
PBT (Rs.crs) & PBT Margin (%)



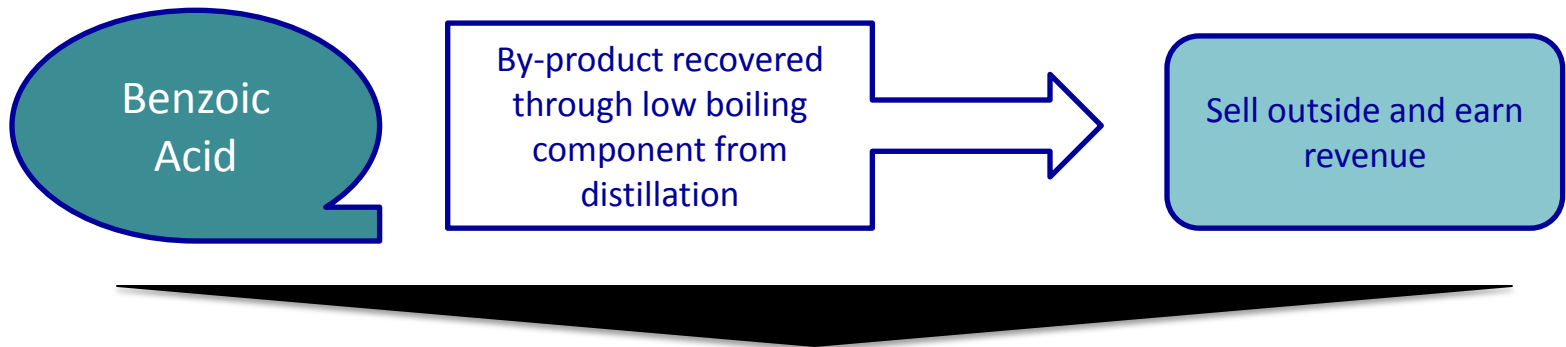
Expansion of PA III ...



... Led to improvement in margin



Reduces Energy Requirements



Re-engineered processes to Recover and Reuse Wastes

For further information, please contact

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