



# I G PETROCHEMICALS LIMITED

SECT/1042

3485

17<sup>th</sup> November, 2014

**BSE Limited**

Corporate Relationship Department  
1<sup>st</sup> Floor, P J Towers  
Dalal Street  
Mumbai - 400 001

**The National Stock Exchange of India Ltd.**

Exchange Plaza  
Bandra Kurla Complex  
Bandra (East)  
Mumbai - 400 051

Dear Sir,

**Investor Presentation**

We enclose herewith the Investor Presentation of the Company. Kindly take the same on your records.

Yours faithfully,  
For **I G Petrochemicals Limited**

**R Chandrasekaran**  
**Chief Financial Officer**  
**& Secretary**

Encl : as above



IG PETROCHEMICALS LIMITED

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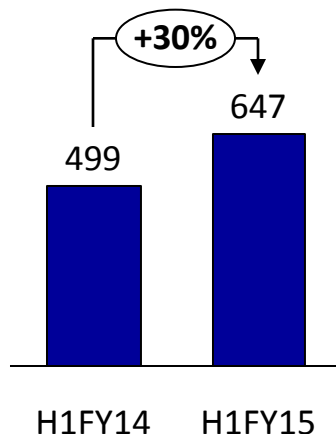
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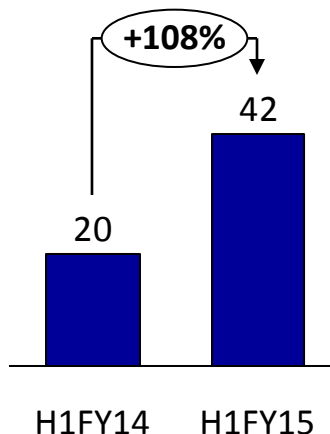
# Key Highlights



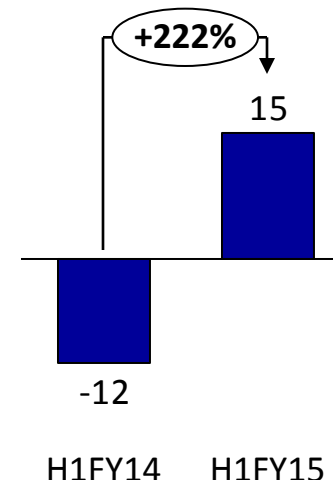
## Revenue



## EBITDA



## PAT



- ✓ Total Sales for the first half of FY15 was **Rs. 647crs** increased by **30%** on Y-o-Y basis
- ✓ EBITDA surged by **108%** to **Rs. 42crs** resulting into EBITDA margin of **6.5%** margin expansion of **245 bps** compared to the same period last year
- ✓ Net Profit for H1FY15 is **Rs. 15crs** compared to **loss Rs. 12crs** in the same period last year

# Profitability Statement



Particulars (Rs. In Crs)	Q2FY 15	Q2FY14	Y-o-Y	H1 FY15	H1 FY14	Y-o-Y
<b>Total Income</b>	304	255	<b>19.0%</b>	647	499	<b>29.6%</b>
Raw Material	258	226		550	440	
Employee Expenses	7	5		14	11	
Other Expenses	22	12		41	28	
<b>EBITDA</b>	17	12	<b>42.9%</b>	42	20	<b>107.6%</b>
<b>EBITDA %</b>	<b>5.7%</b>	<b>4.8%</b>		<b>6.5%</b>	<b>4.1%</b>	
Finance Cost	10	5		19	9	
Depreciation	4	4		8	7	
Other Income	1	1		4	3	
Exceptional Item*	0	10		0	20	
Tax	1	0		4	0	
<b>Profit after Tax &amp; MI</b>	4	-6	<b>171.0%</b>	15	-12	<b>221.5%</b>
<b>PAT %</b>	<b>1.3%</b>	<b>-2.2%</b>		<b>2.3%</b>	<b>-2.4%</b>	

# Balance Sheet Statement



Rs. in Crores	As on Sep-14	As on Mar-14
<b>Shareholder's Fund</b>	<b>269</b>	<b>257</b>
Share capital	31	31
Reserves & Surplus	238	226
<b>Non-current liabilities</b>	<b>129</b>	<b>143</b>
Long term borrowings	127	141
Long term provisions	2	2
<b>Current liabilities</b>	<b>325</b>	<b>364</b>
Short term borrowings	46	44
Trade payables	241	286
Other current liabilities	38	34
<b>Total Liabilities</b>	<b>723</b>	<b>764</b>

Rs. in Crores	As on Sep-14	As on Mar-14
<b>Non-current assets</b>	<b>381</b>	<b>379</b>
Fixed assets (inc. CWIP)	380	377
Long-term loans and advances	1	2
<b>Current assets</b>	<b>342</b>	<b>385</b>
Inventories	138	141
Trade receivables	151	174
Cash and bank balances	25	29
Shot term loans and advances	28	41
Other current assets	0	0
<b>Total Assets</b>	<b>723</b>	<b>764</b>

# Direct Sales Revenue Breakup



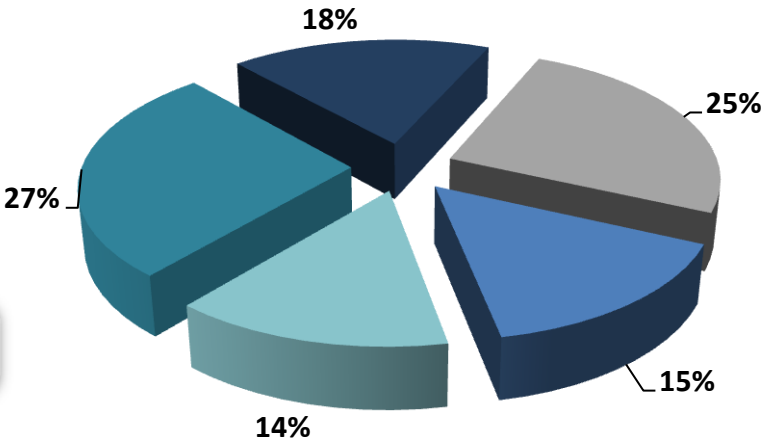
Plasticizers



CPC (Color Pigments)



Direct Sales Revenue (Net) : Q2 FY 15  
[ Rs. 270Cr ]



Unsat. Polyester Resin (UPR)



Paints

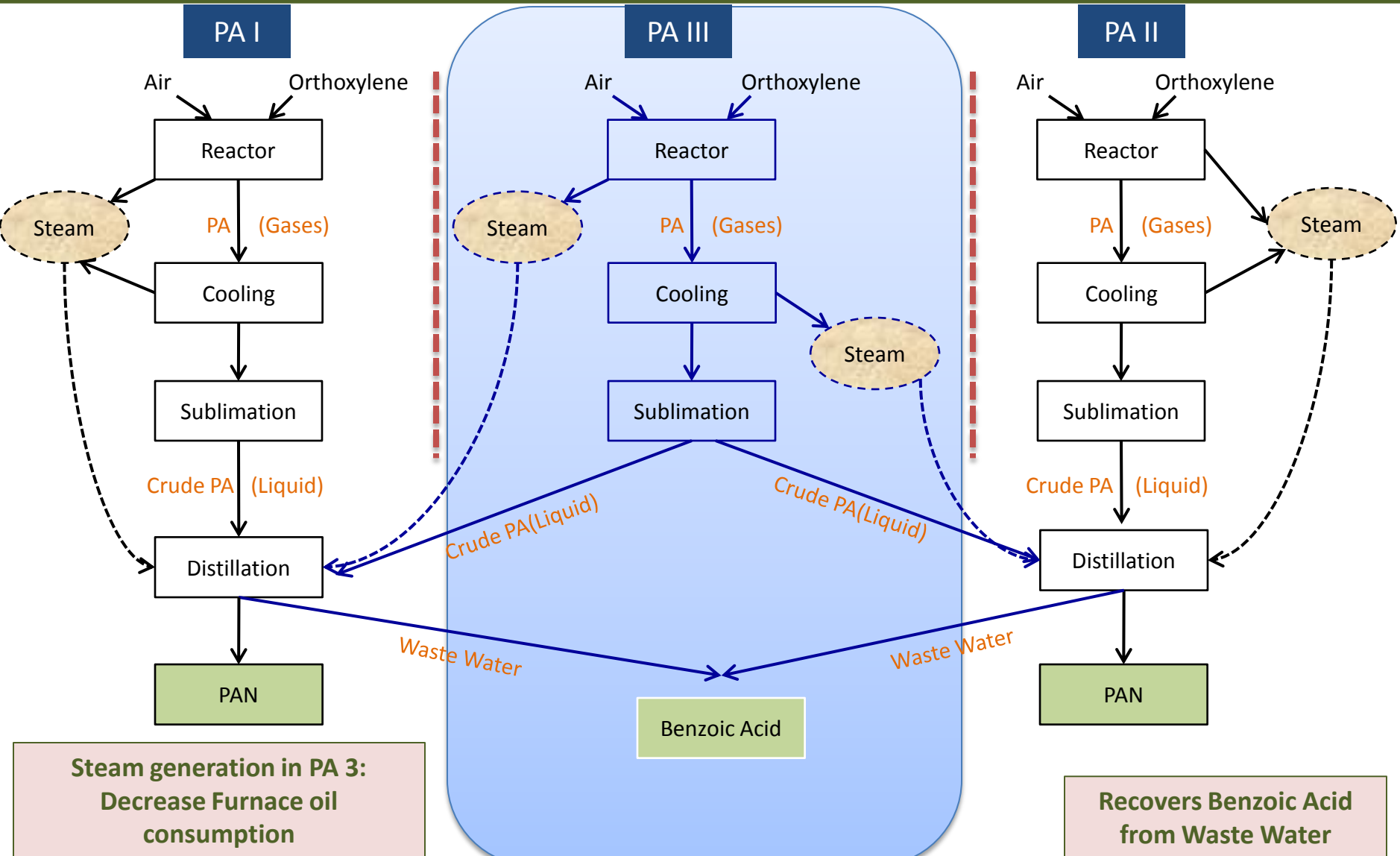


Others



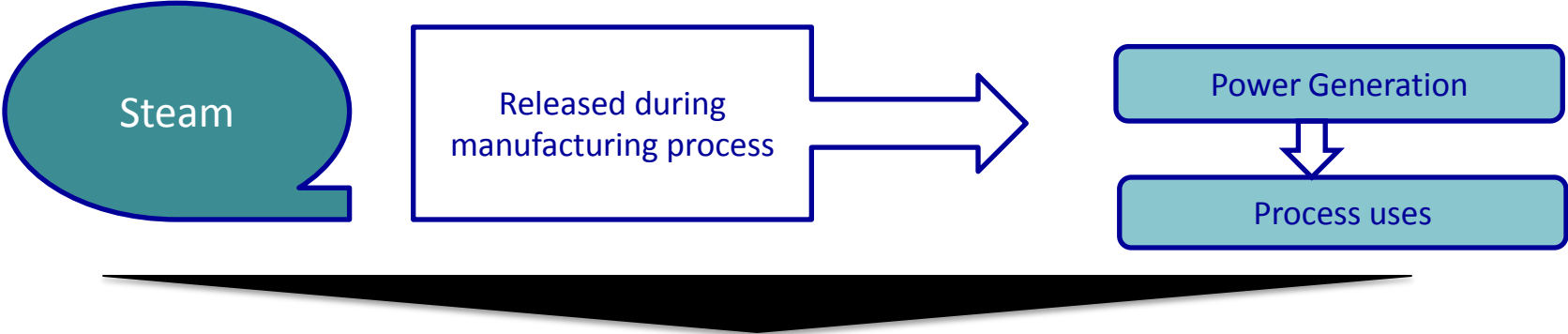
Moderates susceptibility to the dynamics of a single industry

# Expansion of PA III ...

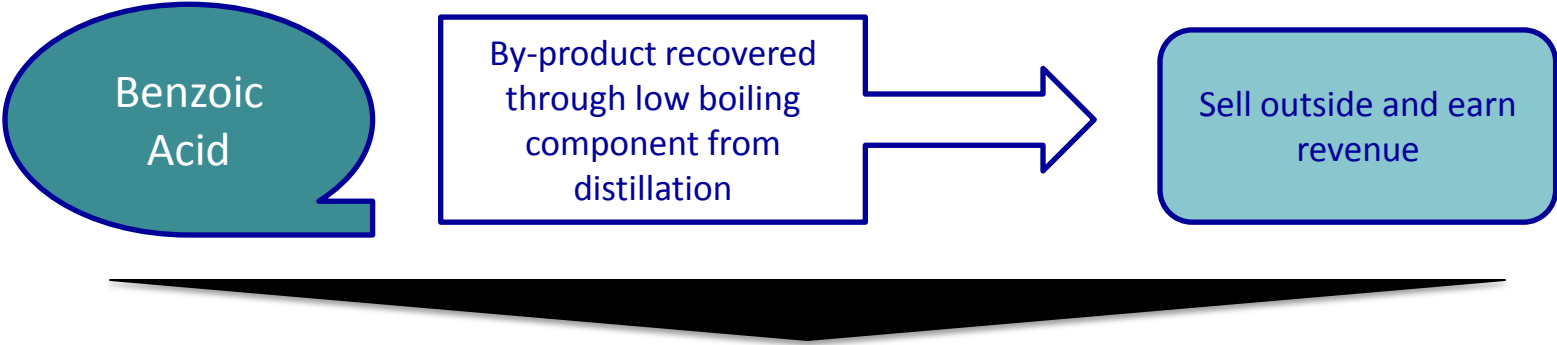




# ... Led to improvement in margin



Reduces Energy Requirements



Re-engineered processes to Recover and Reuse Wastes

**For further information, please contact**

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