

NAVA BHARAT VENTURES LIMITED

NAVA BHARAT CHAMBERS, RAJ BHAVAN ROAD, HYDERABAD-500082, TELANGANA, INDIA

NAVA BHARAT

NBV/SECTL/ 515 /2020-21
February 8, 2021

Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
MUMBAI – 400 051
NSE Symbol : 'NBVENTURES'

Dept.of Corp.Services
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street
MUMBAI – 400 001

Scrip Code : '513023' / 'NBVENTURES'

Dear Sir,

Sub: Press Release – Unaudited Financial Results – December 31, 2020.
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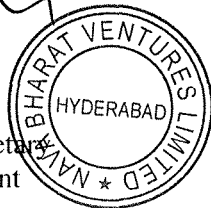
Please find enclosed the press release in connection with announcement of Unaudited Financial Results (Standalone and Consolidated) for the third quarter ended December 31, 2020.

Kindly take the same on record and acknowledge the receipt.

Thanking you,

Yours faithfully,
for Nava Bharat Ventures Ltd.,

VSN Raju
Company Secretary
& Vice President



Encl: as above

Nava Bharat Ventures Limited Reports its Q3 FY21 Financial Results

Consolidated Revenue Stood at INR 6,601 Mn and Net Profit at INR 1,618 Mn in Q3 FY21

Standalone Operations continued its trajectory with a 61.4% YoY Growth in Profit After Tax

Hyderabad, India, 8th February 2021: Nava Bharat Ventures Ltd, a diversified organisation with interests in power generation, ferro alloys, and coal mining, announced its financial results for the third quarter ended 31st December 2020.

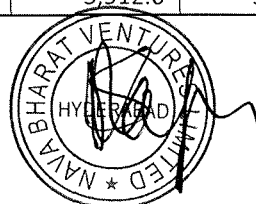
Financial Performance – Consolidated Operations – Q3 FY21

- Revenue from operations for the quarter improved significantly vis-à-vis last year.
 - Ferro alloy business has driven the growth with better cost management and sustained realisations especially in the exports aside from providing value addition in the power business and the coal mining operations contributed decently to the profitability. To improve its power assets productivity, the company continues to pursue multiple options to restart its idle merchant power capacities of 210 MW, including the NBEIL's 150 MW unit.
- The company continues to pursue multiple options to utilize the surplus power capacity including that of IPPs and has certain legal and regulatory challenges which it hopes to address in the coming months
- Revenue contribution from Power business, O&M income and cost optimisation in the overall operations resulted in better operating margins.
 - Q3 FY21 Adjusted EBITDA increased by 72.0% YoY to INR 3,880 Mn (INR 2,507 Mn in Q3 FY20)
 - Adjusted EBITDA Margins stood at 58.8% in Q3 FY21 vis-à-vis 49.2% in Q3 FY20
- Consolidated Debt stood stable at INR 35,508 Mn as on Dec'20 (INR 36,441 Mn as on March'20)
 - During Q3 & 9M FY21, MCL has serviced interest on loans in full and sought moratorium from Lenders regarding debt service commencing from March 2020 and for restructuring the balance loans with revised cash flow projections based on a prospective power tariff with ZESCO. MCL expects the engagement with Lenders for these debt service reliefs to conclude in FY 2022.
 - *MCL's debt is on a limited recourse covering equity exposure only from Sponsors while the payment obligations of ZESCO for power purchase from MCL are fully secured by a Sovereign Guarantee.*
- ***Update on MCL Receivables: Increased by USD 50.8 Mn during the quarter***
- **Q3 FY21 Financial Performance – Consolidated**

Particulars (in INR Mn)	Q3 FY21	Q3 FY20	YoY%	9M FY21	9M FY20	YoY%
Revenue [#]	6,601.3	5,099.4	29.5%	18,598.4	19,496.2	-4.6%
EBITDA [#]	3,227.8	2,253.0	43.3%	9,505.8	8,589.2	10.7%
EBITDA Margin %	48.9%	44.2%	471 bps	51.1%	44.1%	706 bps
Adjusted EBITDA *	3,880.1	2,506.7	54.8%	13,179.7	9,594.1	37.4%
PAT	1,617.9	603.1	168.2%	3,912.6	3,456.4	13.2%

Exchange rate USD= INR 74.9 (Q3 FY21);

[#] Revenue and EBITDA excludes discontinued operations



*Adjusted for Forex and MTM (loss)/gain on account of Interest rate swaps (IRS), Provision for expected credit loss, and interest income of outstanding receivables –

- **Forex and MTM (loss)/gain on IRS** – Q3FY21: INR 90.2 Mn; Q3FY20: INR (218.4) Mn; 9M FY21: INR 380.8 Mn; 9M FY20: INR (270.9) Mn
- **ECL Provision** – Q3FY21: INR 1,065.4 Mn; Q3FY20: INR (35.2) Mn; 9M FY21: INR (4,924.8) Mn; 9M FY20: INR (734.1) Mn
- **Interest Income on Outstanding Receivables** – Q3FY21: INR 322.9 Mn; Q3FY20: 0; 9M FY21: INR 870.1 Mn; 9M FY20: 0

Financial Performance – Standalone Operations – Q3 FY21

- Standalone Revenues recorded an encouraging growth of 21% YoY. Continuingly improved performance by the Ferro Alloys segment and a boost from the power segment contributed to this growth
 - Ferro Alloys Revenue grew by 22% YoY led by healthy volume growth in Silico Manganese business (+41% YoY) aided by the ferro chrome conversion business, which saw a 5 year extension deal signed with Tata Steel in December
 - While the merchant power off-take was subdued, the company's captive power operations continued to deliver consistent performance along with healthy profitability.
- Overcoming the disruption caused by the pandemic, the company has improved its operating profitability in Q3 FY21
- EBITDA Margins were 21.1% with an increase of ~233 bps YoY from 18.8% in Q3 FY20
- Q3 FY21 Standalone Net Profit grew substantially, improving from INR 201 mil in Q3FY20 to a profit of Rs 325 mil
- Standalone Debt stood lower at INR 1,731 as on Dec'20 (INR 2,969 Mn as on March'20), as the company continued its deleveraging efforts

Q3 FY21 Financial Performance – Standalone

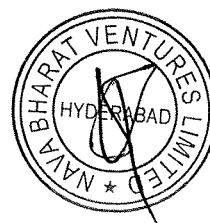
Particulars (in INR Mn)	Q3 FY21	Q3 FY20	YoY%	9M FY21	9M FY20	YoY%
Revenue [#]	2,506.7	2,072.1	21.0%	6,484.5	7,577.3	-14.4%
EBITDA* [#]	608.7	462.2	31.69%	1,743.0	1,835.7	-5.1%
EBITDA Margin %	24.3%	22.3%	198 bps	26.9%	24.2%	265 bps
PAT	325.0	201.4	61.4%	923.9	883.6	4.6%

[#] Revenue and EBITDA excludes discontinued operations

*Other expenses include Forex & MTM (loss)/gain on account of IRS – Q3FY21: INR (29.2) Mn; Q3FY20: INR (9.6) Mn; 9M FY21: INR (22.6) Mn; 9M FY20: INR 80.9 Mn

Financial Performance – MCL – Q3 FY21

- Revenue from operations grew by 19.2% YoY during the quarter driven by –
 - Double-digit growth in 'Mining' volumes (+19.4% YoY) on the back of higher merchant coal shipments (+25% YoY). Addition of new customers led to increased coal sales
 - Marked improvement in 'Power' segment revenues owing to higher plant availability, up from 55.4% to 88.3%.
- Q3 FY21 Adjusted EBITDA increased by 40.6% YoY to USD 35 Mn led by significant revenue growth
- Q3 FY21 Net Profit stood at USD 16.7 Mn, compared to a USD 5.1 Mn in Q3FY20



Q3 FY21 – Financial Performance - MCL

Particulars	Q3 FY21	Q3 FY20	YoY%	9M FY21	9M FY20	YoY%
Power (Mn kwh)	437.4	366.8	19.20%	1,546.30	1,420.30	8.90%
Average PLF (%)	66.00%	55.40%	10.66%	78.10%	71.70%	6.36%
External Coal Sales (000 tonnes)	1,05,682	84,776	24.70%	2,66,778	2,07,611	28.50%
Total Revenue (USD Mn)	59.9	42.4	41.3%	185.6	156.1	18.9%
EBITDA (USD Mn)	35.0	24.9	40.6%	103.6	97.3	6.5%
Adjusted EBITDA *	14.5	27.5	-47.4%	48.9	84.9	-42.5%
PAT (USD Mn)	16.7	5.1	227.5%	39.2	39.1	0.3%

*Adjusted for Forex and MTM (loss)/gain on account of Interest rate swaps (IRS), Provision for expected credit loss, and interest income of outstanding receivables –

- **Forex and MTM (loss)/gain on IRS** – Q3FY21: USD 1.6 Mn; Q3FY20: USD (3.1) Mn; 9M FY21: USD 5.0 Mn; 9M FY20: USD (3.9) Mn
- **ECL Provision** Q3FY21: USD 14.5 Mn; Q3FY20: USD 0.5 Mn; 9M FY21: USD 37.8 Mn; 9M FY20: USD 6.3 Mn
- **Interest Income on Outstanding Receivables** – Q3FY21: USD 4.4 Mn; Q3FY20: 0; 9M FY21: USD 11.9 Mn; 9M FY20: 0

MCL Receivables Realised (USD Mn)

Period	Billed	Realised	Realised %
July 2016 to Dec 2020	978	568	58%

Cash and debt position as on Dec 31, 2020 (INR Mn)

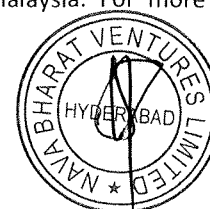
Particulars	Overall Debt		Cash & bank balances	
	31.12.2020	30.03.2020	31.12.2020	30.03.2020
Standalone	1,731	2,969	1,854	458
Consolidated	35,508	36,441	5,762	4,099

Quantitative Table of Operational data (sales in Qty)

	Q3 FY21	Q3 FY20	Q2 FY21	9M FY21	9M FY20
Ferro Alloys (MT)	40,210	35,874	39,818	1,04,567	1,14,960
Silico Manganese	25,951	18,400	23,168	62,319	63,874
Ferro Chrome	14,259	17,474	16,650	42,248	51,086
Power (Mn units)	205	262	203	534	1,114
Merchant sales	28	39	21	61	235
Captive	177	176	182	473	526
	-	47	-	-	353
Sugar (MT)	6,739	8,753	5,516	19,315	23,319
Ethanol (Bulk ltrs)	18,000	291,000	454,000	18,64,000	21,22,800

About Nava Bharat Ventures Limited:

Nava Bharat Ventures Limited is a power focused company with interests in Ferro alloys and sugar. The Group has total installed power generation capacity of 442MW in Telangana, AP and Odisha. Nava Bharat is one of the leading Ferro alloy producers in India with about 125,000 MT of Manganese and about 75,000 MT of Chrome Alloy capacities.. Nava Bharat has investments and operations through subsidiaries in India, Zambia, Singapore and Malaysia. For more information about the Company and its businesses, please visit us at www.nbventures.com



For more information, contact

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