

AJMERA REALTY & INFRA INDIA LTD.

Regd. Office: Citi Mall, Link Road, Andheri (W), Mumbai - 400 053.

Tel.: +91-22-6698 4000 • Email: investors@ajmera.com • Website: www.ajmera.com

CIN No.: L27104 MH 1985 PLC035659



Ref: SEC/ARIIL/BSE-NSE/2025-26

Date: 14th May, 2025

To, The Manager, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 Script Code: 513349	To, The Manager - Listing, National Stock Exchange of India Limited 5 th Floor, Exchange Plaza, Bandra Kurla Complex, Bandra (East) Mumbai - 400051 Script Code: AJMERA
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Sub: Press Release

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, we are enclosing herewith Press Release for the Audited Standalone & Consolidated Financial Results of the Company for the Quarter and financial year ended March 31, 2025.

The copy of Press Release is also available on the website of the Company viz., www.ajmera.com.

Kindly take the above on your record.

Thanking you,

Yours faithfully,

For AJMERA REALTY & INFRA INDIA LIMITED

Reema Solanki
Company Secretary & Compliance Officer

Encl: As above

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Ajmera Realty reports 22% growth in FY25 PAT amidst strong execution, robust collections, and strategic expansion

Mumbai, 14th May 2025: Ajmera Realty & Infra India Ltd. (BSE: 513349 | NSE: AJMERA), one of India's most trusted and legacy-driven real estate developers, announced its financial results for the fourth quarter and financial year ended March 31, 2025.

Key Highlights for Q4 & FY25:

- Revenue grew by 6% YoY to INR 753 crore in FY25, compared to INR 708 crore in FY24
- EBITDA increased by 18% YoY to INR 246 crore in FY25, with an improved EBITDA margin of 33%, up 300 bps in FY25
- PAT rose by 22% YoY to INR 126 crore in FY25, with a PAT margin of 17%, up 200 bps in FY25
- Sales volume grew by 26% YoY to 5,95,902 sq. ft, driven by strong project launches, while sales value grew by 6% YoY to INR 1,080 crore in FY25
- Collections increased by 13% to INR 646 crore in FY25 from INR 570 crore in FY24
- Debt was reduced by 15% to INR 662 crore in FY25, lowering debt-to-equity ratio to 0.55x

Commenting on the Q4 & FY25 performance, Mr. Dhaval Ajmera, Director (Operation & Strategy) – Ajmera Realty & Infra India Limited said: *"FY25 has been a year of strong performance backed by operational excellence, financial discipline and sustained market demand. Our results reflect consistent delivery, customer confidence, and the ability to adapt in a dynamic environment. New project launches contributed 40% of our total sales value, highlighting the market's robust response to our developments. Enhanced execution capabilities and improved collection efficiency from 56% in FY24 to 60% in FY25 further boosted our cash flows. Supported by healthy operating cash flow and successful equity raised, we strategically reduced debt by 15%, thereby fortifying our balance sheet. With nine high-potential projects lined up for launch, representing an estimated Gross Development Value of INR 6,460 crore, we are well-positioned to accelerate growth and create enduring value for all stakeholders."*

Operational Highlights: Q4 & FY25:

Particulars (INR Cr)	Q4 FY25	Q4 FY24	Y-o-Y	Q3 FY25	Q-o-Q	FY25	FY24	YoY
Area sold (sq. ft.)	1,85,939	1,13,271	64%	1,65,116	13%	5,95,902	4,73,091	26%
Sale value (INR Cr)	250	287	-13%	270	-7%	1,080	1,017	6%
Collection (INR Cr)	182	197	-8%	167	9%	646	570	13%

Financial Highlights: Q4 & FY25:

Particulars (INR Cr)	Q4 FY25	Q4 FY24	Y-o-Y	Q3 FY25	Q-o-Q	FY25	FY24	YoY
Total Revenue	154	234	(34%)	199	(23%)	753	708	6%
EBIDTA	46	69	(33%)	69	(34%)	246	209	18%
EBIDTA Margin (%)	30%	29%	100 bps	35%	(500) bps	33%	30%	300 bps
PBT	33	40	(17%)	45	(26%)	167	139	20%
PBT margin (%)	22%	17%	500 bps	22%	(100) bps	22%	20%	200 bps
PAT	24	29	(18%)	33	(27%)	126	104	22%
PAT margin (%)	16%	13%	300 bps	17%	(200) bps	17%	15%	200 bps
EPS (in INR)	6.4	8.1	(21%)	9.0	(29%)	34.0	28.9	17%

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About Ajmera Realty & Infra India Ltd:

Ajmera Realty & Infra India Limited (ARIIL) is one of the trusted names having its PAN India presence. The Company has a huge development potential available on its balance land parcel at Ajmera I-Land, Bhakti Park, Wadala and Kanjurmarg. Current projects are at Mumbai: "Manhattan", "Greenfinity", "Vihara", "Prive" and "Eden" along with various projects at Bangalore: "Ajmera Lugaano", "Ajmera Florenza", "Ajmera Iris" and "Ajmera Marina". The Company is focused on developments in luxury and mid-luxury projects in the residential segment. The Group works on trust and delivers the trusted decisions of buyers. The GenNext of the Group believes in "KEEP EVOLVING" and accordingly the strategies, systems, processes, planning and use of cutting-edge technologies have been resorted to enable the Company to deliver targeted value to all its stakeholders.

For further information, please contact:

Investor Relations

Ajmera Realty & Infra India Limited

E-mail: ir@ajmera.com

Safe Harbor Statement: *Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.*