

AJMERA REALTY & INFRA INDIA LTD.

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CIN No.: L27104 MH 1985 PLC035659



Ref: SEC/ARIL/BSE-NSE/2024-25

Date: October 28, 2024

The Bombay Stock Exchange Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400 001 Script Code: 513349	National Stock Exchange of India Limited 5 th Floor, Exchange Plaza, Bandra Kurla Complex Bandra (East) Mumbai-400051 Script Code: AJMERA
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Sub: Press Release

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, we are enclosing herewith Press Release for Quarter and Half Year ended September 30, 2024.

The copy of Press Release shall be uploaded on the Company's website viz., www.ajmera.com

Kindly take the same on record.

Thanking You.

Yours faithfully,

For AJMERA REALTY & INFRA INDIA LIMITED

NITIN D. BAVISI
CHIEF FINANCIAL OFFICER

Enc.: As above

Ajmera Realty reports 50%+ growth in Revenue & PAT in H1FY25, raises equity to accelerate its growth plan

Key Highlights for Q2 & H1FY25:

- Revenue in Q2FY25 grew by 38% on a YoY basis to INR 204 Cr from INR 148 Cr in Q2FY24, while H1FY25 recorded a YoY growth of 51% to INR 400 Cr from INR 265 Cr in H1FY24.
- PAT in Q2FY25 grew by 58% on a YoY basis to INR 36 Cr as compared to INR 23 Cr in Q2FY24, while H1FY25 PAT grew by 55% YoY to INR 69 Cr from INR 44 Cr in H1FY24.
- Sales Value grew by 18% in H1FY25 to INR 560 Cr from INR 476 Cr in H1FY24
- Collections remained robust in H1FY25 with a 34% growth surging to INR 298 Cr from INR 222 Cr in H1FY24, driven by strong sales and efficient project execution.
- Company has on boarded marquee investors in its Equity raise of INR 225 Cr on preferential allotment basis and successfully closed its maiden private equity deal with domestic institutional investor.

Mumbai, 28 October 2024: Ajmera Realty & Infra India Ltd (BSE: 513349 & NSE: AJMERA), a leading real estate company, announced its 2nd Quarter & Half Year ended 30th September 2024 financial results today.

Commenting on the Q2 & H1 FY25 performance, Mr. Dhaval Ajmera, Director – Ajmera Realty & Infra India Limited said: “The company remains steadfast on its growth trajectory, delivering impressive results that reflect our strategic initiatives. We are happy to increase the equity through preferential allotment which is testimony of the growth potential of the company from the investors who are strategically aligned with our objectives. A robust pipeline comprising seven projects with a Gross Development Value of ₹4,270 crores is set to launch, positioning the second half of FY25 for significant optimism and value creation. These developments collectively enhance the company’s prospects and stakeholder value.”

Operational Highlights: Q2 & H1 FY25:

Particulars	Q2FY25	Q2FY24	YoY	Q1FY25	QoQ	H1FY25	H1FY24	YoY
Sales Volume (Sq. ft.)	1,14,046	1,20,787	(6%)	1,30,801	(13%)	2,44,847	2,56,247	(4%)
Sales Value (INR Cr)	254	252	1%	306	(17%)	560	476	18%
Collections (INR Cr)	133	111	20%	165	(20%)	298	222	34%

Financial Highlights: Q2 & H1 FY25:

Particulars	Q2FY25	Q2FY24	YoY	Q1FY25	QoQ	H1FY25	H1FY24	YoY
Total Revenue	204.1	147.6	38%	196.2	4%	400.3	265.2	51%
EBIDTA	64.6	40.0	62%	66.7	(3%)	131.3	78.7	67%
EBIDTA Margin (%)	32%	27%	455 bps	34%	(239 bps)	33%	30%	312 bps
PBT	46.5	29.3	59%	42.9	8%	89.5	58.4	53%
PBT margin (%)	23%	20%	296 bps	22%	90 bps	22%	22%	32 bps
PAT	36.3	22.9	58%	32.8	11%	69.0	44.5	55%
PAT margin (%)	18%	16%	224 bps	17%	108 bps	17%	17%	47 bps
EPS (in INR)	9.8	6.3	56%	8.9	10%	18.5	12.2	51%

About Ajmera Realty & Infra India Ltd:

Ajmera Realty & Infra India Limited (ARIL) is one of the trusted names having its PAN India presence. The Company has a huge development potential available on its balance land parcel at Ajmera I-Land, Bhakti Park, Wadala and Central Mumbai. Current projects are at Mumbai: “Manhattan”, “Greenfinity- next phase”, “Bhandup”, “Prive” and “Eden” along with various projects at Bangalore: “Ajmera Lugaano”, “Ajmera Florenza”. The Company is focused on premium developments in luxury and mid-luxury projects in the residential segment. The Group works on trust and delivers the trusted decisions of buyers. The GenNext of the Group believes in “KEEP EVOLVING” and accordingly the strategies, systems, processes, planning and use of cutting-edge technologies have been resorted to enable the Company to deliver targeted value to all its stakeholders.

For further information, please contact:

Investor Relations

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Safe Harbor Statement: *Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.*