

KALYANI FORGE LTD HIGHLIGHTS

(Rupees in Million)

| | | | | | | (1 | tupees ii | 1 Willion) |
|--|---------|---------|---------|---------|---------|---------|-----------|------------|
| PARTICULARS | 2011-12 | 2010-11 | 2009-10 | 2008-09 | 2007-08 | 2006-07 | 2005-06 | 2004-05 |
| TURNOVER | 2793.06 | 2617.3 | 1812.88 | 1857.92 | 2173.74 | 2100.73 | 1726.04 | 1508.46 |
| PROFIT BEFORE INTEREST DEPRECIATION AND TAX | 400.06 | 275.06 | 214.29 | 163.06 | 266.75 | 258.81 | 229.92 | 209.13 |
| INTEREST | 82.70 | 61.9 | 49.8 | 51.98 | 35.29 | 18.63 | 10.19 | 2.95 |
| DEPRECIATION | 118.87 | 111.71 | 105.12 | 90.86 | 83.43 | 72.09 | 57.05 | 47.85 |
| PROFIT BEFORE TAX | 198.49 | 101.45 | 59.37 | 20.22 | 148.03 | 168.09 | 162.68 | 158.33 |
| PROVISION FOR TAX | 66.18 | 33.74 | 20.23 | 11.84 | 53.85 | 57.61 | 59.27 | 55.40 |
| PROFIT AFTER TAX | 132.31 | 67.71 | 39.13 | 8.381 | 94.18 | 110.48 | 103.41 | 102.93 |
| DIVIDEND % | 25 | 20 | 18 | 12 | 22 | 22 | 22 | 22 |
| DIVIDEND AMOUNT | 9.10 | 7.28 | 6.55 | 4.37 | 8 | 8 | 8 | 7.28 |
| GROSS BLOCK | 1786.99 | 1679.91 | 1562.64 | 1370.42 | 1223.71 | 1116.88 | 858.79 | 732.46 |
| NET BLOCK | 814.27 | 823.05 | 814.10 | 724.23 | 668.24 | 634.99 | 449.00 | 378.59 |
| NET WORTH | 913.07 | 789.51 | 733.50 | 708.07 | 715.69 | 644.29 | 543.40 | 449.37 |
| BOOK VALUE PER SHARE (RS.) | 250.98 | 217.02 | 201.62 | 194.63 | 196.73 | 177.10 | 149.37 | 123.52 |
| EARNINGS PER SHARE (RS) | 36.87 | 17.72 | 9.10 | 2.57 | 25.92 | 30.31 | 28.35 | 28.28 |
| SHAREHOLDERS (NO'S) | 3248 | 3428 | 3352 | 3522 | 3412 | 3056 | 3060 | 3711 |
| NO OF EMPLOYEES (NO'S) | 1289 | 1352 | 1172 | 1015 | 1414 | 1572 | 1285 | 1168 |
| | | | | | | | | |

KALYANI FORGE LIMITED

BANKERS:

State Bank of India, Bank of Maharashtra, IDBI Bank Ltd. Citi Bank NA, HDFC Bank Ltd.

SOLICITORS & ADVOCATES:

Karnik & Karnik Pune

AUDITORS:

M/S. P. G. Bhagwat Chartered Accountants, Pune.

AVP- FINANCE Mr. AVINASH KHARE

COMPANY SECRETARY Mr. NIRNOY SUR

REGISTERED OFFICE:

Shangrila Gardens, 'C' Wing, 1st Floor, Opp. Bund Garden, Pune-411 001. Tel. +91 2137 252335, 252755 Fax +91 2137 252344 Website: www.kalyaniforge.co.in

WORKS:

 Hot Forging Division (HFD) Metal Forms Division (MFD) Koregaon Bhima, Tal.: Shirur, District: Pune 412 216.

2. Precision Autocomp Division (PAD) Gat No. 914/1 & 2, Sanaswadi Tal.: Shirur, District: Pune 412 208.

BOARD OF DIRECTORS



Dr. NEELKANTH A. KALYANI (Chairman)



Mr. A. R. JAMENIS



Mr. UMESH R. LAHOTI



Mr. C. H. NANIWADEKAR



Mrs. ROHINI G. KALYANI (Vice Chairperson and Managing Director)



Mr. G. N. KALYANI



Mr. PRADIP P. NADKARNI



Mr. S. RAVINDRAN



KALYANI FORGE LIMITED

Regd. Office: Shangrila Gardens, "C" Wing, 1st floor, Opposite Bund Garden, Pune 411 001

NOTICE

NOTICE is hereby given that the Thirty-Three Annual General Meeting of the Members of KALYANI FORGE LIMITED will be held at Poona Club Ltd., 6, Bund Garden Road, Pune-411 001 on Saturday, the 21st day of July, 2012 at 11.00 a.m., to transact the following business:

ORDINARY BUSINESS:

- 1. To receive, consider and adopt the Balance Sheet as at 31st March, 2012, Profit & Loss Account for the year ended 31st March, 2012 and reports of the Board of Directors and Auditors thereon;
- 2. To declare dividend on equity shares;
- 3. To appoint a Director in place of Mr. G N Kalyani who retires by rotation and being eligible, offers himself for re-appointment;
- 4. To appoint a Director in place of Mr. S Ravindran, who retires by rotation and being eligible, offers himself for re-appointment;
- 5. To consider and, if thought fit, to pass, with or without modification(s), the following resolution as an ORDINARY RESOLUTION:

"RESOLVED THAT the Company's retiring auditors, M/s P.G.Bhagwat, Chartered Accountants of Pune (Firm Registration No.-101118W), be and are hereby re-appointed as Auditors of the Company to hold office from the conclusion of this Annual General meeting until the conclusion of the next Annual General Meeting of the Company and that the Board of Directors be and are hereby authorized to fix their remuneration for the said period."

By Order of the Board of Directors For Kalyani Forge Ltd.,

Pune 25th May, 2012

Nirnoy Sur Company Secretary



NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE ANNUAL GENERAL MEETING IS ENTITLED TO APPOINT ONE OR MORE PROXIES TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY.
- 2. Proxies, in order to be effective, must be deposited with the Company at its Registered Office not less than 48 hours before the time fixed for holding the Annual General Meeting.
- 3. The Register of Members and the Share Transfer Books of the Company will remain closed from Saturday, the 14th day of July, 2012, to Saturday, the 21st day of July, 2012, both days inclusive.
- 4. Members are requested to:
 - a) intimate any change in their address to the Company's Registrar and Share Transfer agents, Link Intime India Pvt. Ltd, Block No.202, Second Floor, Akshay Complex, Off.Dhole Patil Road, Near Ganesh Mandir, Pune 411 001 in case of those who are holding in physical form, in case of electronic holders the same has to be sent to respective DP.
 - b) Quote client ID and DP ID numbers in respect of shares held in dematerialization form and ledger folio number in respect of shares in physical form in all correspondence.
- 5. Members/ Proxies are requested to bring Annual Report and attendance slip duly filled in.
- 6. Corporate members intending to send their authorized representative to attend meeting are requested to send a certified true copy of Board Resolution authorizing their representatives to attend and vote on their behalf at the Annual General Meeting.
- 7. Members holding equity shares in multiple folios in the identical order of names are requested to consolidate their holding into one folio.
- 8. Members desirous of getting any information concerning the accounts or operation of the Company, are requested to address their queries to the Company Secretary at least ten days in advance of the Annual General Meeting so that the information required can be made available at the meeting to the extent possible.
- 9. The dividend, as recommended by the Board, if declared at the Annual General Meeting will be paid on or after 21st July, 2012 to those persons or their mandate:
 - a) Whose names appear as Beneficial Owners as at the end of the business hours on 14th July, 2012 in the list of Beneficial Owners to be furnished by NSDL and CDSL in respect of the shares held in electronic form; and
 - b) Whose names appear as members in the register of members of the Company after giving effect to valid share transfers in physical form lodged with the Company /Registrar and Share Transfer Agents on or before 21st July, 2012.
- 10. Members holding shares in dematerialized form are requested to intimate any change in their address/name, bank details, ECS Mandates, nominations, power of attorney, etc. to their respective DPs only.
- 11. Members holding shares in physical form are requested to intimate any change in address, bank details, etc. to the Company's Registrar and Share Transfer Agents:

Link Intime India Pvt. Ltd.

Block No.202, Second Floor,
Akshay Complex
Off.Dhole Patil Road,
Near Ganesh Mandir,
Pune - 411 001.
Telephone - (020) 2605 1629 Fax - (020) 2605 3503
E-mail :pune@linkintime.co.in

12. Equity Shareholders who have not dematerialized are advised to dematerialize their shareholding, to avoid inconvenience in future and to reap benefits of de-materialization.



- 13. In order to provide better service to the Shareholders, the Company has introduced, in the year 2005, Electronic Clearing Service (ECS) for payments of dividend. Shareholders desirous of availing ECS facility may provide the required information to our Registrar and Transfer Agents.
- 14. Documents referred to in any of the items of the Notice are available for inspection at the Registered Office address of the Company on any working day, up to the 21st July, 2012, during business hours of the Company.

15. Unclaimed Dividends:

The details of dividend paid by the Company and their respective due dates of the proposed transfer to such Fund of the Central Government if they remain unencashed are as under:

| Dividend for the year | Date of declaration of Dividened | Dividend Rs. Per share | Due date of the proposed transfer to the Central Government |
|-----------------------|----------------------------------|---------------------------|---|
| 2004-05 | 21-Sep-2005 | 2.00 | 20-Sep-2012 |
| 2005-06 | 12-Sep-2006 | 2.20 | 11-Nov-2013 |
| 2006-07 | 22-Sep-2007 | 2.20 | 21-Sep-2014 |
| 2007-08 | 20-Sep-2008 | 2.20 | 19-Sep-2015 |
| 2008-09 | 18-Jul-2009 | 1.20 | 17-Jul-2016 |
| 2009-10 | 17- Jul-2010 | 1.80 | 16-Jul-2017 |
| 2010-11 | 23-Jul-2011 | 2.00 | 22-Jul-2018 |

It may please be noted that no claim will lie from a member once the transfer is made to the credit of Investor Education and Protection Fund of the Central Government, under the amended provisions of Section 205(C) of the Companies Act, 1956.

In view of the regulation, the shareholders are advised to send the entire unencashed dividend warrants to the Registered Office of the Company for revalidation and encash them before the due date for transfer to the Central Government.

16. Sending the annual report on E-mail of shareholders is allowed and thus you are requested to send your e mail ID if you want the annual report to be sent on e-mail. If you choose to receive the annual report on your e-mail then no separate annual report would be sent to you by post.

It would be your responsibility to report any changes in the e-mail ID that you have registered with us or your decision to receive the annual report by post instead. Any member may insist for physical copies of the annual report and the same would be sent to him free of cost.

By Order of the Board of Directors For Kalyani Forge Ltd.,

Pune 25th May, 2012

Nirnoy Sur Company Secretary

Regd. Off.
Shangrila Gardens,
'C' Wing, 1st Floor,
Opp. Bund Garden,
Pune-411 001.

DIRECTORS' REPORT

For the year ended 31st March, 2012

То

The Members,

The Directors have pleasure in presenting their 33rd Annual Report on the business and operations of the Company together with audited statement of accounts for the year ended 31st March, 2012.

1. FINANCIAL RESULTS:

(Rs.Millions)

| Particulars | Financ | cial Year |
|---|-----------|-----------|
| | (2011-12) | (2010-11) |
| Total Income | 2793.06 | 2617.30 |
| Gross Profit before depreciation | 317.35 | 213.11 |
| Profit after depreciation | 198.49 | 101.40 |
| ProfitAfterTax | 134.13 | 64.46 |
| Balance of profit from previous year | 614.74 | 563.63 |
| Profit available for appropriation | 748.87 | 628.09 |
| Less: Transfer to General Reserve | 13.41 | 4.9 |
| Less: Proposed Dividend on Equity Capital | 9.10 | 7.3 |
| Less: Tax on above Dividend | 1.48 | 1.18 |
| Surplus retained in Profit and Loss A/c | 724.88 | 614.7 |

2. DIVIDEND:

Your Directors recommend dividend of Rs. 2.50 per equity share of Rs.10 each (25%) for the year ended 31st March, 2012.

3. PERFORMANCE REVIEW:

We are happy to report excellent working results for the year under review. After providing for depreciation, the profit for the year is Rs 134,134,011 This has been possible because of efficient management of various functions leading to increase in productivity and volume in operations. The fine performance of the Company during the last three years has set the tone for further expansion of the company's operations.

4. DIRECTORS:

During the year under review, there is no change in the composition of the Board of Directors of the Company.

Pursuant to Section 256 of the Companies Act, 1956 read with articles 160,161 of Articles of Association of the Company, Mr. G N Kalyani and Mr. S Ravindran, Directors retire by rotation and are eligible for reappointment at the ensuing Annual General Meeting.

The brief profile of the Directors seeking re-appointment, forms part of the Corporate Governance Report.

5. TRANSFER TO GENERAL RESERVE:

During the year a sum of Rs 13,410,000 has been transferred to the General Reserve Account.

6. AUDITORS:

The Auditors of the Company M/s.P.G. Bhagwat, Chartered Accountants, Pune, who retire at the ensuing Annual General Meeting and are eligible for reappointment. They have confirmed their eligibility under



Section 224 of the Companies Act, 1956 for reappointment as Auditors of the Company.

7. AUDITORS' REPORT:

The observations made in the Auditors' Report, read together with the relevant notes thereon, are self explanatory and hence does not call for any comments under Section 217(3) of the Companies Act, 1956.

8. DIRECTORS' RESPONSIBILITY STATEMENT:

To the best of their knowledge and belief and according to the information and explanation obtained by them, your Directors make the following statement in terms of Section 217(2AA) of the Companies Act, 1956:

- i) that in the preparation of the annual accounts for the Financial Year ended 31st March, 2012, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any;
- ii) that the Directors have selected such accounting policies and applied them consistently and judgments and estimates have been made that are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2012, and of the profit of the Company for the year ended on that date;
- iii) that the Directors have taken proper and sufficient care for the maintenance of adequate accounting records, in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities and
- iv) that the annual accounts have been prepared on a going concern basis.

9. CORPORATE GOVERNANCE:

As per Clause 49 of the Listing Agreement with the Stock exchanges, a separate section on corporate governance practice followed by the Company, together with a certificate from the Company's Auditors confirming compliance, is set out in the annexure forming part of this report.

10. PARTICULARS OF EMPLOYEES:

There is no employee whose particulars are required to be given under section 217(2A) (a) of the Companies Act 1956 read with Notification dated 31st March, 2011 by Ministry of Corporate Affairs.

11. ENERGY CONSERVATION, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO:

The particulars of Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo in accordance with the provisions of Section 217(1)(e) of the Companies Act, 1956, read with the Companies (Disclosures of Particulars in the Report of the Board of Directors) Rules, 1988 are given in Annexure I to the Directors' Report.

12. APPOINTMENT OF COST AUDITOR

Mr. S C Jog, a Practicing Cost Accountant was appointed as Cost Auditor with the approval of Government of India to conduct cost audit of the accounts of the Company relating to for the year ended 31st March, 2012 pursuant to Section 233B of the Companies Act, 1956.

13. NOTES ON TAXATION

In the opinion of Directors, the provision for Income – Tax is sufficient to meet Income Tax demands. Shortfall, if any, will be met, if necessary, out of reserves.

14. RESEARCH & DEVELOPMENT

As part of KFL's overall strategy, throughout the year the Company remained focused on developing value added products for all market segments. R & D activities also focused on process cost reductions through increased yields.

Details of the R & D Activities undertaken are enumerated in Annexure I to this report.



15. APPRECIATION:

Your Directors would like to thank to the Bankers, Central and State Government, Stock Exchanges, other Regulatory Agencies, Investors, Shareholder and Employees of the Company and wish to acknowledge and place on record their sincere appreciation for the continuous excellent support given by them to the Company and their confidence in its management. Industrial relations continued to be cordial and peaceful.

For and on behalf of the Board of Directors

Pune 25th May, 2012

Rohini G. Kalyani Vice Chairperson & Managing Director



ANNEXURE - I TO THE DIRECTORS' REPORT:

Information as per Section 217 (1) (e) of the Companies Act, 1956, read with Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988, and forming part of the Directors' Report for the year ended 31st March, 2012.

A) CONSERVATION OF ENERGY:

- a. The company is striving continuously to conserve energy by adopting innovative measures to reduce wastage and achieve optimum utilization of energy. As a result of these measures company has earned substantial amount of Power factor incentive from MSEB which has resulted in reduction of power cost.
- b. Total energy consumption and energy consumption per unit of production as per Form-A of the Annexure to the Rules in respect of Industries specified

| Sr No | Description | 2011-12 | 2010-2011 |
|-------|--|----------------|----------------|
| 1) | Power And Fuel Consumption | | |
| I) | Electricity | | |
| | a) Purchased Units (KWH) | 28698913 | 28112760 |
| | Total Amount (Rs) | 182,047,732.00 | 157,224,030.00 |
| | Rate/Unit (Rs) | 6.35 | 5.60 |
| | B) Own Generation | | |
| | I) Through Diesel Generator (KWH) | 326784 | 16744 |
| | II) Through Steam Generator | - | - |
| | | - | - |
| II) | Coal | | |
| III) | Fuel Oil (LDO+Fuel Oil) | | |
| | Quantity (Ltrs) | 1514440 | 1289512 |
| | Total Amount (Rs) | 56,138,420.00 | 52,871,647.00 |
| | Average Rate /Litre (Rs.)- LDO | 52.71 | 41.62 |
| 2) | Consumption Per Unit Of Production | | |
| | Product : High Quality Closed Tolerance Die Forgings | | |
| | UNIT : M.T. | 17,382.00 | 17623.00 |
| | ELECTRICITY (KWH) | 1,651.17 | 1595.00 |
| | FUEL OIL(KL/TON) | 0.09 | 0.07 |
| | COAL | NIL | NIL |

^{*}We could maintain total cost with percentage in use in costs of LDO and Furnace oil

B) TECHNOLOGY ABSORPTION:

Efforts made in technology absorption as per Form-B of the Annexure to the Rules:

- i) Specific areas in which R&D was carried out by the Company
 - a) The focus of the company's R&D efforts was on the following areas:
 - 1) Development of new innovative technology for the manufacture of existing dies, machined components and their intermediates.
 - 2) Development of new products both in the area of Forging as well as Machined components especially for Export.
 - 3) Development of in-house Mechanical Testing Facility for process improvements and to satisfy the customer requirements
 - 4) Development of methods to improve safety procedures, effluent control, pollution control etc.

5) During the year 2011-12 company's engineering team developed variety of products as per the specific requirements from customer.

Some of the significant Customer wise products are as below:

- 1) Connecting Rods for TML, Avtec (Diesel and Petrol), Kirloskar Oil Engines Ltd., Mahindra and Mahindra Ltd., VST Tiller, TATA Cummins, Volvo Eicher, Daimler.
- 2) Crank Shafts for Honda Siel.
- 3) Balance weight for Kirloskar Oil Engines Ltd.
- 4) Body Injector for UCAL
- 5) Gear for VCST.
- 6) Bell forgings for GKN driveline
- 7) Yoke injector for Volvo.
- Research and Development is being continued to achieve optimum utilization of resources with quality output.

ii). Benefits derived as a result of above R&D:

- a) Successful commercial scale up of forged and machined parts.
- b) Competitive quality and increased productivity in both forged and machined components
- c) Improved process technology to achieve competitive advantage in the business

iii). Future Plan of Action:

1) The company will continue its Research and Development efforts in the various areas indicated above.

iv). Expenditure on R & D:

| | | (Rs.in Million) |
|------|------------------------------|-----------------|
| i) | Capital | 2.800 |
| ii) | Recurring | 3.774 |
| iii) | Total | 6.574 |
| iv) | Total R & D expenditure as a | 0.24% |
| | Percentage of total turnover | |

v). Technology Absorption, Adaptation and Innovation:

Having completed adoption of fracture split technology, the Company is now moving towards adoption of technology for critical automotive connecting rods for the overseas markets where the accuracies required in weight involved are higher. Through In-house Research and development activities company has developed Outer race forgings for Driveline assemblies, with internal tracks by Warm and cold forging method.

C) FOREIGN EXCHANGE USED AND EARNED:

| | (Rs in Million) |
|--------|-----------------|
| Used | 51.18 |
| Earned | 631.41 |

For and on behalf of the Board of Directors

Pune 25th May, 2012

Rohini G. Kalyani Vice Chairperson & Managing Director



MANAGEMENT DISCUSSION AND ANALYSIS

A) Economic Scenario and Industry Structure:

Indian forging industry has emerged as a major contributor to the manufacturing sector of the Indian Economy. The industry was previously more labour intensive (it is estimated that this industry provides direct employment to about 38000 people), but now with increasing globalization it is becoming more capital intensive. The total investment in the large and medium sectors is estimated to be around US\$600 million. The small scale units too are increasing their capital investment to keep pace with the increasing demand especially in the global markets as also to broaden the areas of demand for forgings. Many of them are now suppliers to Original Equipment Manufacturers (OEMs) in the automobile sector also, which speaks volumes about efforts at technology and quality up gradation.

While the automotive industry is the main customer for forgings, Kalyani Forge is in continuous efforts in upgrading technologies and diversifying product range have enabled it to expand our base of customers to foreign markets. Your Company is increasingly addressing opportunities arising out of the growing trend among global automotive OEMs to outsource components from manufacturers in low-cost countries. As a result, Indian forging industry has been making significant contributions to country's growing exports.

B) Opportunities & Threats:

During the year 2011-12 Kalyani Forge Ltd had systematically identified and implemented cost reduction measures. All those components which were contributing very low for profitability where the value addition per kg of input/finish weight are lower are identified and requested the customers to increase the price and where ever we could not get the required price, we requested them to find an alternative for those components.

User industries are also reluctant to increase prices across the board. The industry is not fully compensated for increase in conversion cost on account of steep increases in power, fuel etc.

The future however looks encouraging for the forging industry in terms of the expected surge in global demand. As a result of liberalisation, more MNCs have entered the domestic automobile market. This has opened up more business opportunities for the Kalyani Forge.

In addition, increasing cost of other inputs like petroleum products, power implementation of stringent environment pollution norms etc., are challenges that the KFL had to face.

C) Outlook:

The fortunes of your Company are on a rise - it has consistently recorded a notable increase in production, capacity utilisation and exports. Among the various segments of the forging business, it is the auto-mobile related segment that is being talked about the most these days. The KFL's fortunes are closely linked to that of the automotive industry, which at the moment, is doing extremely well in the country. The other significant driver for this sector is outsourcing and it is an indication that the industry's potential is being recognized world over. Global automotive giants are looking at India as a competent supply base and are shopping for their components here. Moreover, your Company has been making their mark globally. What is also remarkable is that these companies have even been acquiring companies abroad. In addition to the big players, the industry offers enough opportunities to small and medium size enterprises as well - they form a large part of this industry.

KFL has therefore a tremendously bright future. India is definitely emerging as a globally competitive supply base and if companies upgrade their technology levels and modernise themselves, we think there is no limit to that can be achieved in terms of growth.

D) New Business Development:

Traditionally, Automotive Industries grow with launch of new vehicles periodically and Tier I Companies growth is critically dependent on the ability to develop and launch new products on time to the OEMs. Over the last 3 decades, Kalyani Forge has developed and sustained this capability. In the year 2012-13, revenue on account of new products will be more than 20% of total revenue. Organizationally, Kalyani Forge has recently aligned itself to ensure that enhanced focus is given to both business development and new product launches. We are specializing in the forging and machining of Connecting rods.

E) Risks and Concerns:

One of the key risks we are facing is related to attrition and retention of talent, both at working level and at managerial level. Being a Technology Company, hiring and retaining top-notch talent is a key to continued success of our Organization.

The other major concern continues to be rise in prices of commodities, notably in the case of iron and steel. The competitive nature of the market for most of the company's products continues to limit the opportunity for increasing prices to fully compensate for the rise in input costs.

Apart from the risk associated with the volatility in raw material prices KFL is also exposed to other general risks related to volatility in Foreign Exchange rates, change in taxation structures, increase in interest rates, natural/man made disasters, and political risks.

F) Internal Controls and Adequacy:

We believe that KFL has adequately robust internal control systems in place. These are supported by an active internal audit function that conducts an internal check on a regular basis and also reviews business processes and accounting methodologies to improve the control system.

G) Financial and Operational Performance:

During the year Company produced 17382 MT of forging as against 12882MT of year 2010-11. Machined components and RA tubes production during the year was 2304626 No's and 43255 No's respectively as against 2147644 No's and 30238 No's respectively of year 2010-11. In the Financial year under review Sale of machined components and RA tubes increased by 35% and 56% respectively as compared to year 2010-11. During the year 2011-12 Company focused its strategy of adding New customers and development of new products.

For successfully implementing Cost control Strategy Aggressive cost cutting measures had instituted leading to overall increase in productivity of all the resources particularly of Raw material and labor.

H) Manpower Development in HR and Industrial relations:

Nurturing and developing human resource has been a major source of creating competitive advantage at Kalyani Forge. Over the years Company has maintained consistency in its efforts in training and developing its human resource with a view to face the competition.

Industrial relations continued to remain peaceful throughout the year and there was a satisfactory of cooperation between the management and the workers in working towards the overall objectives of the Company.

I) Corporate Social Responsibility:

As a part of its corporate responsibility to the society, your Company has been supporting and providing assistance to nearby villages by providing books and other stationery, providing clean drinking water facility, sharing knowledge and experience with students by the Company employees, giving donations to NGOs for upliftment of unprivileged communities.

J) Cautionary Statements:

Statements in the management discussions and analysis section describing company's projections, estimations, expectation and predictions may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from the expressed or implied. Important factors that would make a difference to the company's operations include demand supply conditions, raw material prices, changes in government regulations, tax regimes, competition, economic developments within and outside the country, etc.



REPORT ON CORPORATE GOVERNANCE

(Pursuant to clause 49 of the Listing Agreement)

MANDATORY REQUIREMENTS

1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE:

The Company's philosophy of Corporate Governance aims at establishing and practicing a system of good corporate governance which will assist the management in managing the Company's business in an efficient and transparent manner and provide the guidelines as to how the company can be directed or controlled such that it can fulfill its goals and objectives in a manner that adds to the value of the company and is also beneficial for all stakeholders in the long term.

2. BOARD OF DIRECTORS:

a. As on 31st March 2012, the strength of the Board of Directors was Eight Directors, comprising of seven non executive Directors. Five out of eight Directors were independent Directors, which duly complies with the requirement of clause 49 of the Listing Agreement.

b. NUMBER OF BOARD MEETINGS

During the year under review, four Board meetings held on 30th May,2011, 5th August, 2011, 10th November, 2011, 24th January, 2012.

c. DIRECTORS ATTENDANCE RECORD AND DIRECTORSHIPS HELD

The information on composition and category of the Board of directors as on 31st March 2012, attendance of each Director at Board Meetings held during the financial year 2011-12 and the Annual General Meeting held on 23rd July, 2011, Directorship and committee positions in other public limited companies of which the Director is a member/Chairman is as follows

| Name | Category | Number of Board Meetings held during the year 2011-12 | | Whether attended last AGM | No. of Directorship in other Public Ltd. Companies | position in othe Lin | mittee ons held er Public nited panies |
|--------------------------|--|--|----------|---------------------------------|--|----------------------------|--|
| | | Held | Attended | | - | Member | Chairman |
| Dr. N. A. Kalyani | Promoter and Chairman, Non Executive | 4 | 0 | No | | | |
| Mrs. R. G. Kalyani | Vice Chairperson & Managing Director | 4 | 4 | Yes | - | | |
| Mr. G. N. Kalyani | Non Executive Director | 4 | 4 | Yes | - | | |
| Mr. U. R. Lahoti | Non Executive & Independent Director | 4 | - | No | 7 | 2 | |
| Mr. C. H. Naniwadekar | Non Executive &Independent Director | 4 | 4 | Yes | 1 | | |

| Name | Category | Meeti duri | er of Board ngs held ing the 2009-10 | Whether attended last AGM | No. of Directorship in other Public Ltd. Companies | in othe Lim | nittee ons held or Public nited panies |
|------------------------|--|---------------|---|---------------------------------|--|----------------|--|
| | | Held | Attended | | • | Member | Chairman |
| Mr. Pradip Nadkarni | Non Executive & Independent Director | 4 | 4 | Yes | | | |
| Mr. A. R. Jamenis | Non Executive & Independent Director | 4 | 4 | Yes | 1 | 2 | |
| Mr. S. Ravindran | Non Executive & Independent Director | 4 | 3 | Yes | | | |

None of the Directors on the Board is a member on more than ten committees and Chairman of more than five committees across all the Companies in which they are Directors. Only two Committees i.e. the Audit Committee and Investors Grievance Committee are considered for this purpose.

d) Code of Conduct

The Board of Kalyani Forge Limited has laid down a Code of Conduct for all Board Members and Senior Management personnel of the Company. The Code of Conduct is available on the website of the Company, www.kalyaniforge.co.in. All Board Members and Senior Management personnel have affirmed compliance with the Code of Conduct and the Managing Director has confirmed the same.

e) Particulars of Appointment / Re-appointment of Non-Executive Executive Directors

Mr. G N Kalyani

Born on 31st August, 1954, Mr. Gaurishankar N. Kalyani is Non-Executive Director of Kalyani Forge Ltd. He is a Honours Commerce Graduate. Besides being a Director in Kalyani Forge Limited since 26.04.2003, he is also a Director in host of Private Limited Companies. He is a son to Dr. NA Kalyani Chairman and husband to Mrs. Rohini G Kalyani, Vice Chairperson & Managing Director.

He holds 47020 Equity Shares in the Company.

Mr. S Ravindran

Mr. S. Ravindran is Non-Executive Independent Director of the Kalyani Forge Ltd., since January 31, 2009. He has done Bachelor of Engineering (Mechanical) from University of Madras and PGDM from Indian Institute of Management, Ahmedabad. He has a total experience of 38 years both in Government as well as Private Sector. Mr. Ravindran joined Indian Railways as a Class I Officer, competing in the Union Public Service Examination in 1971. After completing 10 years of service, he joined the Private Sector in the Automobile sector and has ever since for the last 27 years been with the same. His last three assignments have been as CEO of TATA Johnson Control (1996 to 2000), Managing Director (India Operations) of GKN Driveline (2000 to 2002) and later as Director (Operations) of GKN Asia Pacific Region Ltd. at Singapore. His last assignment was Managing Director of Mahindra Forgings, Pune. He has varied experience in Operations, Logistics and Profit Centre Management.

He holds 4391 Equity Shares in the Company.

3. AUDIT COMMITTEE:

The Audit Committee of the Company has been constituted in line with the provisions of clause 49 of the Listing Agreement.



The primary objective of the Audit Committee is to monitor and provide effective supervision of the management's financial reporting process with a view to ensure accurate, timely and proper disclosures, transparency, integrity and quality of financial reporting.

The Audit Committee comprise of four members all of which are Non-Executive Independent Directors.

Mr. C.H. Naniwadekar is the Chairman of the Audit Committee.

Mr. Nirnoy Sur, Company Secretary is the Secretary to the committee.

Terms of reference to Audit Committee cover the matters specified under clause 49 of the Listing Agreement with the Stock Exchanges.

a) Composition and attendance at Audit Committee meeting:

During the year under review four Audit Committee meetings were held on 30th May, 2011, 05th August, 2011, 10th November, 2011 and 24th January, 2012.

The composition of the Audit Committee as on 31st March, 2012 and attendance of members in the meetings held during the financial year 2011-12 are as under:

| Name of the Member | Category | No. of meetings attended |
|------------------------------|--------------------------------------|--------------------------|
| Mr.C.H.Naniwadekar(Chairman) | Non Executive & Independent Director | 4 |
| Mr. Pradip Nadkarni | Non Executive & Independent Director | 4 |
| Mr. A. R. Jamenis | Non Executive & Independent Director | 4 |
| Mr. S. Ravindran | Non Executive & Independent Director | 3 |

4. REMUNERATION COMMITTEE:

The purpose of the Remuneration Committee of the Board is to discharge the Board's responsibilities relating to compensation of the Company's Executive Directors. The committee has overall responsibility for approving and evaluating the Executive Directors compensation plans, policies and programmes.

The Committee consists of four Non-Executive Independent Directors.

Mr. C.H. Naniwadekar is the Chairman of the Remuneration Committee.

a) *Composition of Remuneration Committee:

| Name of the Director | Category |
|------------------------------|--------------------------------------|
| Mr.C.H.Naniwadekar(Chairman) | Non Executive & Independent Director |
| Mr. A. R. Jamenis | Non Executive & Independent Director |
| Mr. Pradip Nadkarni | Non Executive & Independent Director |
| Mr. S. Ravindran | Non Executive & Independent Director |

^{*}Composition of Remuneration Committee was reconstituted w.e.f. 26th May, 2010

b) Meetings of Remuneration Committee:

During the year under review one meeting held on remuneration committee.

c) Remuneration Policy:

The remuneration policy is directed towards rewarding performance, based on review of achievements on a periodical basis. The remuneration policy is in consonance with the existing industry practice.

d) Remuneration to Directors:

The Company pays remuneration by way of salary, perquisites, allowances and commission to its Vice Chairperson and Managing Director. The Commission to the Vice Chairperson and Managing Director is decided by the Remuneration Committee, in their meeting held on 22nd January, 2010 and approved by

the Members at their meeting held on 17th July, 2010.

The details of remuneration paid to Directors of the Company during the financial year 2011-2012 as under:

(Amount in Rupees)

| Name of the Director | Sitting fees including fees for Committee Meetings | Salaries & Perks | Commission | Total Amount |
|----------------------|---|---------------------|------------|-----------------|
| Dr. N. A. Kalyani | - | | - | - |
| Mrs. R.G. Kalyani | - | 24,42,636 | 80,00,000 | 1,04,42,636 |
| Mr. G. N. Kalyani | 28,000 | - | 1,60,000 | 1,88,000 |
| Mr. U. R. Lahoti | - | - | - | |
| Mr. C.H.Naniwadekar | 38,000 | - | 1,60,000 | 1,98,000 |
| Mr. Pradip Nadkarni | 38,000 | - | 1,60,000 | 1,98,000 |
| Mr. A. R. Jamenis | 30,000 | - | 1,60,000 | 1,90,000 |
| Mr. S.Ravindran | 22,500 | - | 1,20,000 | 1,42,500 |

The remuneration to the Vice Chairperson and Managing Director is within the ceiling prescribed under the provision of the Companies Act, 1956.

All Non-Executive Directors of the Company receive sitting fees for each meeting of Board and Committee thereof attended by them. The net profits of the Company, not exceeding 1% are distributable as commission, amongst the Non-Executive Directors considering the special services and efforts rendered by them and attendance to the Board Meeting. Other than sitting fees and commission on the net profits of the Company, no other remuneration is paid to the Non-Executive Directors during the financial year.

Your Company presently does not have performance linked incentives for its Directors. No severance fee is payable.

5. Share Transfer cum Shareholders'/Investors' Grievance Committee:

Share Transfer cum Shareholders'/ Investors' Grievance Committee was constituted looks into redressal of Shareholders and Investors' Complaint and matters-non receipt of annual report, non receipt of dividend and to look into matters that can facilitate better services and relations.

The committee consists of three Non-Executive Independent Directors.

Mr. G.N. Kalyani is the Chairman of the committee.

a) Composition and attendance at the Shareholders'/ Investors' Grievance Committee:

| Name of the Director | Category |
|-----------------------------|--------------------------------------|
| Mr. G.N. Kalyani (Chairman) | Non Executive Director |
| Mr. Pradip Nadkarni | Non Executive & Independent Director |
| Mr. C.H.Naniwadekar | Non Executive & Independent Director |

^{*}Composition of Share Transfer cum Shareholders'/ Investors' Grievance Committee was reconstituted w.e.f. 26th May, 2010

b) Meetings of Share Transfer cum Shareholders'/ Investors' Grievance Committee

During the financial year 2011-12, there were 4 meetings held on 23rd May, 2011, 30th September, 2011, 15th August, 2011, 31st December, 2011.



The Company has received 02 Complaints during the year and all of them were resolved. There were no pending share transfer and complaints as on 31st March, 2012.

6. DETAILS OF THE ANNUAL GENERAL MEETINGS:

The details of previous three annual general meetings of the Company are as follows:

| Financial Year | Date and Time | Venue | Special Resolutions passed |
|----------------|-----------------------------|--------------------|----------------------------|
| 2008-09 | 18 th July, 2009 | Poona Club Ltd., | - |
| | at 11.30 a.m. | Camp Pune- 411 001 | |
| 2009-10 | 17 th July, 2010 | Poona Club Ltd., | 1 |
| | at 11.00 a.m. | Camp Pune- 411 001 | |
| 2010-11 | 23 rd July, 2011 | Poona Club Ltd., | 1 |
| | at 11.00 a.m. | Camp Pune- 411 001 | |

During the financial year under review, no resolutions have been passed by postal ballot.

7. DISCLOSURES:

a) Materially Significant Related Party Transactions:

All related party transactions form part of the notes to the Balance Sheet. Saving those, there were no materially significant related party transactions with Company's promoters, directors or its management, their subsidiaries or relatives, etc. that had a potential conflict with the interest of the Company. The register of contracts containing transactions, in which Directors are interested, is placed before the Board regularly.

b) Accounting Treatment

No treatment different from that prescribed in an Accounting Standards has been followed by the Company.

c) Statutory Compliance, Strictures and Penalties

The Company has complied with rules and regulations prescribed by the Stock Exchanges, Securities and Exchange Board of India and other statutory authority relating to capital market.

No penalties and/or strictures have been imposed on the Company by any Stock Exchange or SEBI or statutory authority during the last three years.

8. MEANS OF COMMUNICATION:

Quarterly and Half-yearly results are published in one of the renowned English and Marathi dailies, published from Pune. The results are also prominently updated in Company's website, www.kalyaniforge.co.in. There is hardly any official news required to be released on website or even in Press.

9. GENERAL SHAREHOLDER INFORMATION

a) AGM Information and Financial Year:

Day, Date and Time of AGM : Saturday, 21st July 2012 at 11.00 a.m.

Venue : Poona Club Ltd., Camp, Pune-411 001

Financial Year : 1st April, 2011 to 31st March, 2012

Date of Book Closure : 14th July, 2012 to 21st July, 2012 (both days inclusive)

Dividend Payment Date : On and after 21st July, 2012

b) Listing on Stock Exchanges and Scrip Code:

The Company's shares have been listed on the following exchanges:

 National Stock Exchange of India Limited (NSE), Exchange Plaza, Bandra-Kurla Complex, Bandra (East), Mumbai-400 051
 NSE Code: KALYANIFRG

II. Bombay Stock Exchange Limited (BSE), Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001

Scrip Code BSE Code: 513509

Annual listing fees have been paid for the financial year 2012-13.

c) Market Price Data:

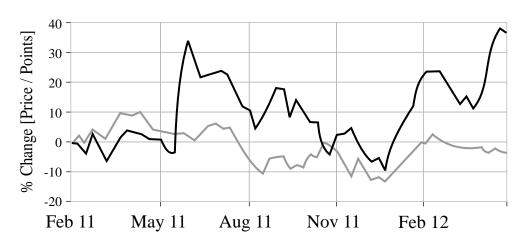
The monthly high and low quotations and volume of shares traded on BSE and NSE from 1st April, 2011 upto 31st March, 2012 is as follows:

| | В | SE | N | SE |
|--------|----------|---------|----------|---------|
| Month | High(Rs) | Low(Rs) | High(Rs) | Low(Rs) |
| Apr-11 | 153.95 | 138.00 | 147.50 | 136.05 |
| May-11 | 154.00 | 135.50 | 151.00 | 147.00 |
| Jun-11 | 213.45 | 145.10 | 216.30 | 143.10 |
| Jul-11 | 192.60 | 164.00 | 198.00 | 167.20 |
| Aug-11 | 178.90 | 146.00 | 182.95 | 146.00 |
| Sep-11 | 178.50 | 151.00 | 180.40 | 150.50 |
| Oct-11 | 168.95 | 141.05 | 177.00 | 144.00 |
| Nov-11 | 172.60 | 139.30 | 167.50 | 135.00 |
| Dec-11 | 153.15 | 129.00 | 157.90 | 124.00 |
| Jan-12 | 173.80 | 129.05 | 152.00 | 125.65 |
| Feb-12 | 200.65 | 169.00 | 196.50 | 163.55 |
| Mar-12 | 181.30 | 161.00 | 203.90 | 169.50 |

d) Performance in comparison to the Board-based Indices

Performance in comparison to BSE Sensex

SENSEX





e) Registrar & Share Transfer Agent and Share Transfer System:

Link Intime India Private Limited is the Registrar & Share Transfer Agent (RTA) of the Company in respect of the equity capital in demat and physical mode. They process share transfer and transmission on fortnightly basis. Their address is as follows:

Link Intime India Pvt. Ltd, Block No.202, Second Floor, Akshay Complex, Off.Dhole Patil Road, Near Ganesh Mandir, Pune - 411 001. Tel. /Fax – 020 2605 3503 E-mail:pune@linkintime.co.in

f) Share Transfer System:

Transfer in physical form has to be lodged with Registrar and Share Transfer Agents. All shares received for transfer were registered and dispatched within thirty days of receipts, if the documents were correct and valid in all respects. The time taken to process dematerialization of shares is ten days upon receipt of documents from Depository Participant.

g) Shareholding pattern as on 31st March, 2012:

| Category | Number of Shares | Percentage (%) |
|------------------------------------|------------------|----------------|
| Promoter and Promoter Group | 2130646 | 58.57 |
| Non Resident Indians | 4072 | 0.11 |
| Bodies Corporate | 814786 | 22.40 |
| Resident Indians | 686362 | 18.87 |
| Financial Institutions/Banks/Trust | 600 | 0.01 |
| Clearing Member | 1534 | 0.04 |

Non Executive Directors Shareholding

| Name | Number of Shares | Percentage (%) |
|-----------------|------------------|----------------|
| G. N. Kalyani | 47020 | 1.29 |
| S.Ravindran | 4391 | 0.12 |
| Pradip Nadkarni | 300 | 0.01 |

h) Distribution of Shareholding as on 31st March,2012:

| Shareholding | No. of | Total Holding | Percentage of | Percentage of |
|---------------|--------------|---------------|-------------------|-------------------|
| Class(Rs.) | Shareholders | in Rupees | Total Holders (%) | Total Capital (%) |
| Up to 5000 | 3136 | 31,44,560 | 96.5517 | 8.6437 |
| 5001-10000 | 42 | 3,04,360 | 1.2931 | 0.8366 |
| 10001-20000 | 17 | 2,40,940 | 0.5234 | 0.6623 |
| 20001-30000 | 6 | 1,49,870 | 0.1847 | 0.4120 |
| 30001-40000 | 6 | 2,18,440 | 0.1847 | 0.6004 |
| 40001-50000 | 4 | 1,79,620 | 0.1232 | 0.4937 |
| 50001-100000 | 3 | 1,87,950 | 0.0924 | 0.5166 |
| 100001& above | 34 | 319,54,260 | 1.0468 | 0.8347 |
| Total | 3248 | 363,80,000 | 100.00 | 100.00 |

i) Dematerialization of shares and liquidity:

Company's equity shares are being dealt with in dematerialized form and the ISIN is INE314G0104.

As on 31st March, 2012, 27,66,013 (76.03%) Number of Shares in demat form.

j) Outstanding GDR/Warrants or convertible bonds, conservation dates and likely impact on liquidity:

The Company has not issued any GDRs/ ADRs/ Warrants or other instruments, which are pending for conversion.



k) Plant Location:

Hot Forging Division (HFD) and Metal Forms Division (MFD)

Koregaon Bhima,

Tal: Shirur, Dist. Pune.

Pin - 412 216.

Precision Autocomp Division (PAD) Gat No. 914/1 & 2, Sanaswadi,

Tal: Shirur, Dist: Pune,

Pin - 412 208

I) Financial Calendar of the Company relating to future immediate reporting:

The Financial year covers the period from 1st April 2012 to 31st March 2013.

Financial Reporting for:

| Quarter ending 30 th June, 2012 | Upto 15 th August, 2012 |
|---|--------------------------------------|
| Half Year ending 30 th September, 2012 | Upto 15 th November, 2012 |
| Quarter ending 31 st December, 2012 | Upto 15 th February, 2013 |
| Year ending 31 st March, 2012 | Upto 30 th May, 2013 |
| Annual General Meeting for the year ended March 31, 2013. | July/August, 2013 |

m) Address for Correspondence

Registered Office:-

Kalyani Forge Limited Shangrila Gardens, 'C' Wing, 1st Floor, Opp. Bund Garden, Pune - 411 001 Tel. +91 2137 252335, 252755 Fax +91 2137 252344

Factory:-

Kalyani Forge Limited Koregaon Bhima, Tal: Shirur Dist.- Pune, Pin - 412 216

Phone: 02137-252335, 252755, 252757

Fax: 02137-252344, 252756

For effective and efficient Investor Grievance Management, the Company has dedicated E-mail Id investors@kforge.com, nirnoy.sur@kforge.com.

All communications related to non-receipt of Annual Report, Dividend Warrants, Share Certificates after transfer, etc. may be sent to the above mentioned e-mail address, as well as to the e-mail address of our Registrar and Share Transfer Agents, M/s. Link Intime India Pvt. Ltd, Pune, i.e., pune@linkintime.co.in

The Management Discussion & Analysis is annexed to the Directors Report, forming part of the Annual Report.



VC&MD & CFO CERTIFICATION

To,

The Board of Directors,

As required by sub clause V of the Clause 49 of the Listing Agreement entered with the stock exchanges, this is to certify that:

- A. We have reviewed Financial Statements and Cash Flow Statement for and up to the Quarter ended 31st March, 2012 and that to the best of our knowledge and belief:
 - I. These statements do not contain any material untrue statement of fact or omit to state any material fact or contain any statement that that might be misleading;
 - II. These statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations
- B. There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the Company's code of conduct;
- C. We accept responsibility for establishing and maintaining internal controls and that we have evaluated the effectiveness of the internal control systems of the Company and we have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of internal controls, if any, of which we are aware and the steps we have taken or proposed to take to rectify these deficiencies;
- D. We have indicated to the auditors and the Audit Committee-
 - I. There are no significant changes in internal controls during the period;
 - II. There are no significant changes in accounting policies during the period and that the same have been disclosed; and
 - III. There are no instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system.

For Kalyani Forge Limited,

Pune 25th May, 2012

Rohini. G. Kalyani Vice Chairperson & Managing Director Avinash Khare AVP-Finance

COMPLIANCE WITH THE CODE OF CONDUCT CERTIFICATE

As provided under clause 49 of the Listing Agreement entered with the stock exchanges, the board members and the senior management personnel have confirmed compliance with the Code of Conduct and Ethics for the financial year ended 31st March 2012.

For Kalyani Forge Ltd.,

Pune 25th May, 2012

Rohini G. Kalyani Vice Chairperson & Managing Director

AUDITORS' CERTIFICATE REGARDING COMPLIANCE OF CONDITIONS OF CORPORATE GOVERNANCE

To,
THE MEMBERS OF
KALYANI FORGE LTD,
PUNE.

We have examined the compliance of conditions of Corporate Governance by Kalyani Forge Limited, for the year ended March 31st, 2012 as stipulated in Clause 49 of the Listing Agreements of the said company with the recognised stock exchanges in India.

The compliance of conditions of Corporate Governance is the responsibility of Company's management. Our examination was carried out in accordance with the Guidance Note on Certification of Corporate Governance (as stipulated in Clause 49 of listing agreement), issued by the Institute of Chartered Accountants of India and was limited to procedures and implementation thereof, adopted by the company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an opinion on the financial statements of the company.

In our opinion and to best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We state that such compliance is neither an assurance as to future viability of the company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

> For M/S P. G. BHAGWAT Chartered Accountants Firm Reg. No. 101118W

Pune Date-25th May 2012 Nachiket Deo Partner Membership No.117695



AUDITOR'S REPORT AUDITOR'S REPORT TO THE MEMBERS OF KALYANI FORGE LIMITED

- 1. We have audited the attached balance sheet of KALYANI FORGE LIMITED as at 31st March, 2012 and the Statement of profit and loss and cash flow statement of the company for the period ended as on that date, annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- We have conducted our audit in accordance with auditing standards generally accepted in India. These Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion
- 3. As required by the Companies (Auditor's Report) Order, 2003 [as amended by Companies (Auditor's Report) (Amendment) Order, 2004] issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraph 4 and 5 of the said Order to the extent applicable.
- 4. Further to our comments in the Annexure referred to in paragraph 3 above, we report that:
- (i) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- (ii) In our opinion proper books of accounts as required by law have been kept by the company so far as appears from our examination of such books;
- (iii) The Balance Sheet, the Statement of Profit and Loss and Cash Flow Statement dealt with by this report are in agreement with the books of accounts;
- (iv) In our opinion, the Balance Sheet, the statement of Profit and Loss and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956;
- on the basis of the written representations received from the directors as on 31st March 2012, and taken on record by the board of directors, we report that none of the directors is disqualified as on 31st March 2012 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the companies Act, 1956;
- (vi) in our opinion and to the best of our information and according to the explanations given to us, the accounts, read together with the notes thereon, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
- (a) in the case of the balance sheet, of the state of affairs of the company as at 31st March 2012;
- (b) in the case of the statement of Profit and Loss of the Profit for the year ended on that date;
- (c) in the case of the Cash Flow Statement, of the Cash flows for the year ended on that date.

For M/S P. G. BHAGWAT Chartered Accountants Firm Reg. No. 101118W

Nachiket Deo Partner Membership No.117695

Pune Date-25th May, 2012

ANNEXURE TO AUDITORS' REPORT

Referred to in paragraph 3 of our report of even date

- (i) (a) The company has maintained proper records showing full particulars of fixed assets including quantitative details and situation of fixed assets.
 - (b) The fixed assets have been physically verified by the management at reasonable intervals with regard to size of the company and nature of its assets. Pursuant to the programme a portion of the fixed assets has been physically verified by the management during the year and no significant material discrepancies between the book records and physical inventory have been noticed.
 - (c) According to the information & explanation given to us, the company has not disposed off major part of fixed assets during the year.
- (ii) (a) The management has conducted physical verification of inventory at reasonable intervals. In our opinion, the frequency of verification is reasonable.
 - (b) The procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
 - (c) The Company is maintaining proper records of inventory. As informed to us, the discrepancies noticed on verification between physical stock and book records were not material.
- (iii) (a) The Company has not granted any loans secured or unsecured to companies, firms or other parties covered in the register maintained as per section 301 of the Companies Act, 1956. Accordingly, the provisions of clause 4 (iii) (b) (c) and (d) are not applicable to the company
 - (b) The Company has not taken any loans, secured or unsecured from companies, firms or other parties covered in the register maintained as per section 301 of the Companies Act, 1956. Accordingly, the provisions of clause 4 (iii) (f) and (g) are not applicable to the company
- (iv) In our opinion and according to the information and explanations given to us and the results of the internal audit, there are internal systems commensurate with the size of the company and the nature of its business for the purchase of the inventory, fixed assets and for the sale of the goods and services. However, the same are required to be strengthen in view of increasing complexities in the operating environment.
- (v) (a) According to the information and explanations given to us, we are of the opinion that the particulars of contracts or arrangements referred to in section 301 of the Act have been entered in the register required to be maintained under that section; and
 - (b) According to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements and exceeding the value of Rs. five lakhs in respect of any party during the year have been made at the prices which are reasonable having regard to the prevailing market prices at the relevant time.
- (vi) As informed to us, the Company has not accepted any deposit from public.
- (vii) On the basis of Internal Audit Reports broadly reviewed by us, we are of the opinion that the company has an internal audit system commensurate with the size and nature of its business.
- (viii) We have broadly reviewed the books of account relating to materials, labour and other items of cost maintained by the company pursuant to the rules made by the Central Government for the maintenance of cost records under section 209 (1) (d) of the Companies Act, 1956 and we are of opinion that prima facie the prescribed accounts and records have been made and maintained. We have not however made a detailed examination of records with a view to determine whether they are accurate and complete.
- (ix) (a) According to the information and explanations given to us and the records of the company examined by us, the company is generally regular in depositing with appropriate authorities undisputed statutory dues including income tax, sales tax, wealth tax, service tax, custom duty, excise duty,



cess and other material statutory dues applicable to it.

According to information and explanation given to us, no undisputed amounts payable in respect of statutory dues were in arrears, as at 31st March 2012 for a period of more than six months from the date they became payable.

(b) According to information and explanation given to us, the particulars of dues of income tax, sales tax, wealth tax, service tax, custom duty, excise duty and cess which have not been deposited on account of a dispute, are as follows:-

| Name of the statute | Nature of dispute due | Period to which the amount related | Amount under dispute not deposited (Rs.) | Forum where the dispute pending |
|---------------------|--|--|--|--|
| Income Tax | Disallowance of expenditure on expansion of project. | (AY) 1992-1993 | 6,95,976.00 | High Court, Mumbai |
| | Disallowance u/s 80 (IB) | 2004-2005 | 16,82,843.00 | ITAT,Pune |
| | Disallowance of travelling expenditure and disallowance in respect of Stock difference. | 2006-2007 | 15,88,820.00 | ITAT,Pune |
| | Disallowance of dies cost, Loss on options settled, expenditure of exempted income, Stock difference, commission to directors etc. | 2009-2010 | 70,68,150.00 | CIT (A),Pune |
| Excise Duty | CENVAT credit on rejection from customer. | From 2000-01 to 2011-12 | 971424.00 | High Court, Mumbai & Deputy Commissioner of Central Excise, Pune |
| | Interest demanded under rule 11AA. | 2003-04 | 20,000.00 | Tribunal |
| | CENVAT Credit on GTA | From 2004-05 to 2007-08 | 11,28,985.00 | Additional Commissioner Pune |
| | Interest on Supplementary Invoices | From 2001-02 to 2004-05 | 4,25,113.00 | High Court Mumbai |

- (x) The Company has no accumulated losses as at 31st March, 2012. The Company has not incurred cash losses during the financial year and in the immediately preceding financial year.
- (xi) In our opinion and according to information and explanation given to us, the Company has not defaulted in repayment of dues to a financial institution or bank.
- (xii) According to information and explanation given to us, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities. Accordingly, the provision of clause 4 (xii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company.
- (xiii) In our opinion, the Company is not a chit fund or a nidhi/mutual benefit fund/society. Accordingly, the provisions of clause 4 (xiii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company.
- (xiv) In our opinion, the company has maintained proper records of transactions and contracts relating to dealing in shares, securities, debentures and other investments during the year and timely entries have been made therein. All the investments are held by the company in its own name except to the extent of the exemption granted under sec. 49 of the Act.
- (xv) In our opinion and according to the information and explanations given to us, the company has not given

- any guarantee for loans taken by others from banks or financial institutions during the year.
- (xvi) In our opinion and according to information and explanations given to us, on overall basis the term loans have been applied for the purpose for which they were raised.
- (xvii) According to information and explanation given to us, we report that no funds raised on short-term basis have been used for long-term investment.
- (xviii) According to information and explanation given to us, the company has not made any preferential allotment of any shares to parties and companies covered under Section 301 of the Companies Act, 1956.
- (xix) According to information and explanation given to us, the company has not issued any debentures. Accordingly, the provisions of clause 4 (xix) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company.
- (xx) According to information and explanation given to us, the company has not made any public issue to raise money. Accordingly, the provisions of clause 4 (xx) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company.
- (xxi) According to information and explanation given to us, no fraud on or by the Company has been noticed or reported during the course of our audit.

For M/S P. G. BHAGWAT Chartered Accountants Firm Reg. No. 101118W

Pune Date-25th May 2012

Nachiket Deo Partner Membership No.117695



| BALANCE SHEET AS AT 31ST MARCH 2012 | | | | | |
|--|-------------|---------------------------------|---------------------------------|--|--|
| Particulars | Note No. | As at 31st March 2012 Rs. | As at 31st March 2011 Rs. | | |
| I. EQUITY AND LIABILITIES | | | | | |
| 1. Shareholders' funds | | | | | |
| (a) Share capital | 1 | 36,390,000 | 36,390,000 | | |
| (b) Reserves and surplus | 2 | <u>876,679,016</u> | <u>753,115,445</u> | | |
| | | 913,069,016 | 789,505,445 | | |
| 2. Non-current liabilities | | | | | |
| (a) Long-term borrowings | 3 | 232,693,966 | 201,566,788 | | |
| (b) Deferred tax liabilities (net) | 4 | 53,892,073 | 57,059,757 | | |
| | | 286,586,039 | 258,626,545 | | |
| 2 Current lightilities | | | | | |
| 3. Current liabilities(a) Short-term borrowings | 5 | 407,513,542 | 513,015,715 | | |
| (b) Trade payables | 6 | 332,265,063 | 427,015,946 | | |
| (c) Other current liabilities | 7 | 197,050,915 | 109,312,696 | | |
| (d) Short-term provisions | 8 | 32,001,336 | 19,973,846 | | |
| (d) Ghort term provisions | O | 968,830,856 | 1,069,318,203 | | |
| | TOTAL | 2,168,485,911 | 2,117,450,193 | | |
| | | | | | |
| II. ASSETS | | | | | |
| 1. Non-current assets | | | | | |
| (a) Fixed assets | | | | | |
| Tangible assets | 9 | 814,273,897 | 823,054,778 | | |
| Intangible assets | 10 | 1,007,511 | - | | |
| Capital work-in-progress | | 53,676,092 | 69,554,234 | | |
| (b) Non-current investments | 11 | 50,000 | 50,000 | | |
| (c) Long-term loans and advances | 12 | 68,807,375 | 77,169,287 | | |
| (d) Other non-current assets | 13 | 31,569,376 | 21,186,878 | | |
| | | 969,384,251 | 991,015,177 | | |
| 2. Current assets | | | | | |
| (a) Inventories | 14 | 329,506,423 | 315,435,651 | | |
| (b) Trade receivables | 15 | 625,580,898 | 618,620,361 | | |
| (c) Cash and bank balances | 16 | 102,823,440 | 31,156,995 | | |
| (d) Short term loans and advances | 17 | 84,912,604 | 108,765,771 | | |
| (e) Other current assets | 18 | 56,278,295 | 52,456,238 | | |
| | TOTAL | 1,199,101,660 2,168,485,911 | 1,126,435,016 2,117,450,193 | | |
| | IOIAL | 2,100,400,911 | <u></u> | | |
| Notes forming part of the financial stater | nents 27 | | | | |
| | | | | | |

As per our attached report of even date

For and on behalf of the Board of Directors

For M/s P. G. BHAGWAT Firm Registration No. 101118W Chartered Accountants

ROHINI G. KALYANI Vice Chairperson and Managing Director

NACHIKET DEO Partner Membership No. 117695 Pune: 25th May, 2012

NIRNOY SUR Company Secretary Pune :25th May, 2012 C. H. NANIWADEKAR Director Pune :25th May, 2012





| ST | STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31 MARCH, 2012 | | | | |
|------|--|-------------|----------------|----------------|--|
| | Particulars | Note No. | 2011-12 Rs. | 2010-11 Rs. | |
| I. | Revenue from operations | 19 | 2,780,657,302 | 2,358,998,611 | |
| II. | Other Income | 20 | 12,407,377 | 37,275,251 | |
| III. | Total revenue (I + II) | | 2,793,064,679 | 2,396,273,862 | |
| IV. | Expenses: | | | | |
| | (a) Cost of materials consumed | 21 | 1,413,306,014 | 1,262,340,277 | |
| | (b) Changes in inventories of finished goods, | | | | |
| | work-in-progress and stock-in-trade | 22 | (4,697,179) | (26,791,967) | |
| | (c) Employee benefits expense | 23 | 244,243,422 | 242,021,007 | |
| | (d) Finance costs | 24 | 94,351,796 | 72,999,860 | |
| | (e) Depreciation and amortization expense | 25 | 118,867,341 | 111,715,174 | |
| | (f) Other expenses | 26 | 728,505,688 | 632,591,060 | |
| | Total Expenses (a to f) | | 2,594,577,082 | 2,294,875,411 | |
| V. | Profit before exceptional and extraordinary | | | | |
| | items and tax (III-IV) | | 198,487,597 | 101,398,451 | |
| VI. | Exceptional items | | - | - | |
| VII. | Profit before tax (V-VI) | | 198,487,597 | 101,398,451 | |
| VIII | . Tax expense : | | 64,353,586 | 36,933,933 | |
| | (a) Current tax | | 67,521,270 | 40,090,076 | |
| | (i) For the year | | 69,300,000 | 36,850,000 | |
| | (ii) For earlier year | | (1,778,730) | 3,240,076 | |
| | (b) Deferred tax | | (3,167,684) | (3,156,143) | |
| IX. | Profit (loss) for the period (VII-VIII) | | 134,134,011 | 64,464,518 | |
| XII. | Earnings per equity share: | | | | |
| | (a) Basic | | 36.87 | 17.72 | |
| | (b) Diluted | | 36.87 | 17.72 | |
| Not | es forming part of the financial statements | 27 | | | |

As per our attached report of even date

For and On behalf of the Board of Directors

For M/s P. G. BHAGWAT Firm Registration No. 101118W Chartered Accountants

ROHINI G. KALYANI Vice Chairperson and Managing Director

NACHIKET DEO Partner Membership No. 117695 Pune: 25th May, 2012

NIRNOY SUR Company Secretary Pune :25th May, 2012 C. H. NANIWADEKAR Director Pune :25th May, 2012



CASH FLOW STATEMENT FOR THE FINANCIAL YEAR 2011-12

| Note | | Particulars | | Year Ended 31st March, 2012 | Year Ended 31st March, 2011 |
|---|------|--|---------------|--------------------------------|--------------------------------|
| Add: Depreciation | Α. | CASH FROM OPERATING ACTIVITIES | Rs. | Rs. | Rs. |
| Loss on assets sold, discarded, scrapped 514,212 329,859 Debit balances written off - 13,576,029 13,576,029 13,576,029 13,576,029 13,576,029 13,576,029 13,576,029 13,576,029 13,576,029 12,5170,351 203,751,996 13,519,857 13,519,857 13,519,857 13,519,857 13,519,857 13,519,857 13,519,957 13,555,907 13,555,9 | | Profit before Taxation | | 198,487,597 | 101,398,451 |
| Debit balances written off | Add | : Depreciation | 118,867,341 | | 111,715,174 |
| Provision for doubtful debts | | Loss on assets sold, discarded, scrapped | 514,212 | | 329,859 |
| Interest & finance charges 94,351,796 Wealth Tax(Included in Rates & Taxes) 45,600 215,170,351 203,751,996 49,700 215,170,351 203,751,996 413,657,948 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,447 305,150,457 305,150,447 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,457 305,150,150,150 305,150, | | Debit balances written off | - | | 13,576,029 |
| Wealth Tax(Included in Rates & Taxes) | | Provision for doubtful debts | 1,391,402 | | 5,081,374 |
| Less: Dividend 6,000 5,000 6,0 | | Interest & finance charges | 94,351,796 | | 72,999,860 |
| Less: Dividend 6,000 6 | | Wealth Tax(Included in Rates & Taxes) | 45,600 | | 49,700 |
| Less: Dividend Surplus on sale of assets during the year 112,975 622,221 Provision for doubtful debts written back 13,519,857 Provision no longer required 1,095,913 5,991,053 Income tax paid 62,197,140 63,412,028 33,695,038 Cash from operating activities before working capital changes 05,7245,920 271,455,409 (Increase)/Decrease in Current & Non-Current Assets: Inventories (14,070,772) (42,289,002) Sundry Debtors (5,732,439) (164,639,992) Other Current Assets and Loans & Advances 71,896,481 (45,189,444) Increase//Decrease) in Current & Non-Current Liabilities (67,956,535) (15,663,265) (148,811,681) NET CASH FROM OPERATING ACTIVITIES 334,382,655 103,306,757 (15,663,265) (148,811,681) Sale Proceeds of Assets (151,566,782) (202,585,416) Sale Proceeds of Assets 2,283,580 906,665 Dividend received 6,000 (149,277,202) (201,672,751) C. CASH FROM INVESTING ACTIVITIES (149,277,202) (201,672,751) C. CASH FROM FINANCING ACTIVITIES (149,277,202) (201,672,751) Dividend paid (8,481,304) (7,675,572) Dividend paid (8,481,304) (7,696,697) NET CASH FROM FINANCING ACTIVITIES (116,241,545) (2,483,782) Opening Balances of Cash and Cash equivalents Note No.16 15,513,093 32,058,348 | | _ | | 215,170,351 | 203,751,996 |
| Surplus on sale of assets during the year 112,975 Frovision for doubtful debts written back 13,519,857 Provision no longer required 1,095,913 5,991,053 13,555,907 13,555 | | | | 413,657,948 | 305,150,447 |
| Provision for doubtful debts written back | Less | s: Dividend | 6,000 | | 6,000 |
| Provision no longer required 1,095,913 13,555,907 164,639,992 | | Surplus on sale of assets during the year | 112,975 | | 622,221 |
| Income tax paid 62,197,140 33,555,907 63,412,028 33,695,038 33,695,038 350,245,920 271,455,409 (Increase)/Decrease in Current & Non-Current Assets: Inventories (14,070,772) (42,289,002) (164,639,992) (164,639,992) (164,639,992) (164,639,992) (164,639,992) (164,639,992) (164,639,992) (164,639,992) (164,639,992) (164,639,992) (164,639,992) (164,639,992) (15,863,265) (148,811,681) (15,863,265) (148,811,681) (15,863,265) (148,811,681) (15,863,265) (148,811,681) (15,863,265) (148,811,681) (15,863,265) (15,863,265) (16,83,265) | | Provision for doubtful debts written back | - | | 13,519,857 |
| Cash from operating activities before working capital changes 63,412,028 33,695,038 (Increase)/Decrease in Current & Non-Current Assets: 350,245,920 271,455,409 Inventories (14,070,772) (42,289,002) Sundry Debtors (5,732,439) (164,639,992) Other Current Assets and Loans & Advances 71,896,481 (45,189,444) Increase/(Decrease) in Current & Non-Current Liabilities (67,956,535) (15,863,265) (103,306,757 NET CASH FROM OPERATING ACTIVITIES 334,382,655 122,643,728 B. CASH FROM INVESTING ACTIVITIES 334,382,655 122,643,728 Addition to Fixed Assets (151,566,782) (202,585,416) Sale Proceeds of Assets 2,283,580 906,665 Dividend received 6,000 6,000 NET CASH FROM INVESTING ACTIVITIES (149,277,202) (201,672,751) C. CASH FROM FINANCING ACTIVITIES (49,277,202) (201,672,751) C. CASH FROM FINANCING ACTIVITIES (49,277,202) 95,008,207 Availment /(Repayment) in Unsecured Loans (50,592,120) 95,008,207 Availment /(Repayment) in Unsecured Loan | | Provision no longer required | 1,095,913 | | 5,991,053 |
| Cash from operating activities before working capital changes (Increase)/Decrease in Current & Non-Current Assets: 350,245,920 271,455,409 Inventories Sundry Debtors Other Current Assets and Loans & Advances Increase/(Decrease) in Current & Non-Current Liabilities (67,956,535) (164,639,992) (164,639,992) (164,639,992) (164,639,992) (179,864,841) (179,8 | | Income tax paid | 62,197,140 | | 13,555,907 |
| Inventories | | _ | | 63,412,028 | 33,695,038 |
| Sundry Debtors | | | nges | 350,245,920 | 271,455,409 |
| Other Current Assets and Loans & Advances 71,896,481 (45,189,444) Increase/(Decrease) in Current & Non-Current Liabilities (67,956,535) 103,306,757 NET CASH FROM OPERATING ACTIVITIES 334,382,655 122,643,728 B. CASH FROM INVESTING ACTIVITIES 334,382,655 122,643,728 Addition to Fixed Assets (151,566,782) (202,585,416) Sale Proceeds of Assets 2,283,580 906,665 Dividend received 6,000 6,000 NET CASH FROM INVESTING ACTIVITIES (149,277,202) (201,672,751) C. CASH FROM FINANCING ACTIVITIES (149,277,202) (201,672,751) C. CASH FROM FINANCING ACTIVITIES (50,592,120) 95,008,207 Availment /(Repayment) in Cash Credit & PCFC from Banks 44,497,827 66,372,874 Availment /(Repayment) in Unsecured Loans (50,592,120) 95,008,207 Availment /(Repayment) in Unsecured Loans (8,580,700) (17,525,030) Interest & Finance Charges paid (93,085,248) (73,675,572) Dividend paid (8,481,304) (7,696,697) NET CASH FROM FINANCING ACTIVITIES (116,241,545) 62,483,782 | | Inventories | (14,070,772) | | (42,289,002) |
| Increase/(Decrease) in Current & Non-Current Liabilities | | Sundry Debtors | (5,732,439) | | (164,639,992) |
| NET CASH FROM OPERATING ACTIVITIES 334,382,655 122,643,728 | | Other Current Assets and Loans & Advances | 71,896,481 | | (45,189,444) |
| NET CASH FROM OPERATING ACTIVITIES 334,382,655 122,643,728 B. CASH FROM INVESTING ACTIVITIES (151,566,782) (202,585,416) Addition to Fixed Assets (151,566,782) (202,585,416) Sale Proceeds of Assets 2,283,580 906,665 Dividend received 6,000 6,000 NET CASH FROM INVESTING ACTIVITIES (149,277,202) (201,672,751) C. CASH FROM FINANCING ACTIVITIES 44,497,827 66,372,874 Availment /(Repayment) in Cash Credit & PCFC from Banks 44,497,827 66,372,874 Availment /(Repayment) in Unsecured Loans (50,592,120) 95,008,207 Availment /(Repayment) in Unsecured Loans (8,580,700) (17,525,030) Interest & Finance Charges paid (93,085,248) (73,675,572) Dividend paid (8,481,304) (7,696,697) NET CASH FROM FINANCING ACTIVITIES (116,241,545) 62,483,782 NET INCREASE/(USE) OF CASH AND CASH EQUIVALENTS 68,863,908 (16,545,241) Opening Balances of Cash and Cash equivalents Note No .16 15,513,093 32,058,334 | | Increase/(Decrease) in Current & Non-Current Liabilities | (67,956,535) | | 103,306,757 |
| B. CASH FROM INVESTING ACTIVITIES Addition to Fixed Assets (151,566,782) (202,585,416) Sale Proceeds of Assets 2,283,580 906,665 Dividend received 6,000 6,000 NET CASH FROM INVESTING ACTIVITIES (149,277,202) (201,672,751) C. CASH FROM FINANCING ACTIVITIES (50,592,120) 95,008,207 Availment /(Repayment) in Other Secured Loans (50,592,120) 95,008,207 Availment /(Repayment) in Unsecured Loans (8,580,700) (17,525,030) Interest & Finance Charges paid (93,085,248) (73,675,572) Dividend paid (8,481,304) (7,696,697) NET CASH FROM FINANCING ACTIVITIES (116,241,545) 62,483,782 NET INCREASE/(USE) OF CASH AND CASH EQUIVALENTS 68,863,908 (16,545,241) Opening Balances of Cash and Cash equivalents Note No .16 15,513,093 32,058,334 | | _ | | (15,863,265) | (148,811,681) |
| Addition to Fixed Assets Sale Proceeds of Assets Dividend received NET CASH FROM INVESTING ACTIVITIES C. CASH FROM FINANCING ACTIVITIES Availment /(Repayment) in Cash Credit & PCFC from Banks Availment /(Repayment) in Other Secured Loans Availment /(Repayment) in Unsecured Loans (50,592,120) Availment /(Repayment) in Unsecured Loans (8,580,700) Interest & Finance Charges paid (93,085,248) Dividend paid (8,481,304) NET CASH FROM FINANCING ACTIVITIES NET INCREASE/(USE) OF CASH AND CASH EQUIVALENTS (116,241,545) Opening Balances of Cash and Cash equivalents Note No .16 (151,566,782) S2,083,584 (149,277,202) (201,672,751) (149,277,202) (201,672,751) (201,6 | | | | 334,382,655 | 122,643,728 |
| Sale Proceeds of Assets 2,283,580 906,665 Dividend received 6,000 6,000 NET CASH FROM INVESTING ACTIVITIES (149,277,202) (201,672,751) C. CASH FROM FINANCING ACTIVITIES 44,497,827 66,372,874 Availment /(Repayment) in Cash Credit & PCFC from Banks 44,497,827 66,372,874 Availment /(Repayment) in Other Secured Loans (50,592,120) 95,008,207 Availment /(Repayment) in Unsecured Loans (8,580,700) (17,525,030) Interest & Finance Charges paid (93,085,248) (73,675,572) Dividend paid (8,481,304) (7,696,697) NET CASH FROM FINANCING ACTIVITIES (116,241,545) 62,483,782 NET INCREASE/(USE) OF CASH AND CASH EQUIVALENTS 68,863,908 (16,545,241) Opening Balances of Cash and Cash equivalents Note No .16 15,513,093 32,058,334 | В. | | (454 500 500) | | (222 525 442) |
| Dividend received 6,000 6,000 NET CASH FROM INVESTING ACTIVITIES (149,277,202) (201,672,751) C. CASH FROM FINANCING ACTIVITIES Availment /(Repayment) in Cash Credit & PCFC from Banks 44,497,827 66,372,874 Availment /(Repayment) in Other Secured Loans (50,592,120) 95,008,207 Availment /(Repayment) in Unsecured Loans (8,580,700) (17,525,030) Interest & Finance Charges paid (93,085,248) (73,675,572) Dividend paid (8,481,304) (7,696,697) NET CASH FROM FINANCING ACTIVITIES (116,241,545) 62,483,782 NET INCREASE/(USE) OF CASH AND CASH EQUIVALENTS 68,863,908 (16,545,241) Opening Balances of Cash and Cash equivalents Note No .16 15,513,093 32,058,334 | | | - | | |
| NET CASH FROM INVESTING ACTIVITIES (149,277,202) (201,672,751) C. CASH FROM FINANCING ACTIVITIES Availment /(Repayment) in Cash Credit & PCFC from Banks 44,497,827 66,372,874 Availment /(Repayment) in Other Secured Loans (50,592,120) 95,008,207 Availment /(Repayment) in Unsecured Loans (8,580,700) (17,525,030) Interest & Finance Charges paid (93,085,248) (73,675,572) Dividend paid (8,481,304) (7,696,697) NET CASH FROM FINANCING ACTIVITIES (116,241,545) 62,483,782 NET INCREASE/(USE) OF CASH AND CASH EQUIVALENTS 68,863,908 (16,545,241) Opening Balances of Cash and Cash equivalents Note No .16 15,513,093 32,058,334 | | | | | |
| C. CASH FROM FINANCING ACTIVITIES 66,372,874 Availment /(Repayment) in Cash Credit & PCFC from Banks 44,497,827 66,372,874 Availment /(Repayment) in Other Secured Loans (50,592,120) 95,008,207 Availment /(Repayment) in Unsecured Loans (8,580,700) (17,525,030) Interest & Finance Charges paid (93,085,248) (73,675,572) Dividend paid (8,481,304) (7,696,697) NET CASH FROM FINANCING ACTIVITIES (116,241,545) 62,483,782 NET INCREASE/(USE) OF CASH AND CASH EQUIVALENTS 68,863,908 (16,545,241) Opening Balances of Cash and Cash equivalents Note No .16 15,513,093 32,058,334 | | - | 6,000 | | |
| Availment /(Repayment)in Other Secured Loans (50,592,120) 95,008,207 Availment /(Repayment) in Unsecured Loans (8,580,700) (17,525,030) Interest & Finance Charges paid (93,085,248) (73,675,572) Dividend paid (8,481,304) (7,696,697) NET CASH FROM FINANCING ACTIVITIES (116,241,545) 62,483,782 NET INCREASE/(USE) OF CASH AND CASH EQUIVALENTS 68,863,908 (16,545,241) Opening Balances of Cash and Cash equivalents Note No .16 15,513,093 32,058,334 | C. | | | (149,277,202) | (201,672,751) |
| Availment /(Repayment) in Unsecured Loans (8,580,700) (17,525,030) Interest & Finance Charges paid (93,085,248) (73,675,572) Dividend paid (8,481,304) (7,696,697) NET CASH FROM FINANCING ACTIVITIES (116,241,545) 62,483,782 NET INCREASE/(USE) OF CASH AND CASH EQUIVALENTS 68,863,908 (16,545,241) Opening Balances of Cash and Cash equivalents Note No .16 15,513,093 32,058,334 | | Availment /(Repayment) in Cash Credit & PCFC from Banks | 44,497,827 | | 66,372,874 |
| Interest & Finance Charges paid (93,085,248) (73,675,572) Dividend paid (8,481,304) (7,696,697) NET CASH FROM FINANCING ACTIVITIES (116,241,545) 62,483,782 NET INCREASE/(USE) OF CASH AND CASH EQUIVALENTS 68,863,908 (16,545,241) Opening Balances of Cash and Cash equivalents Note No .16 15,513,093 32,058,334 | | Availment /(Repayment)in Other Secured Loans | (50,592,120) | | 95,008,207 |
| Dividend paid (8,481,304) (7,696,697) NET CASH FROM FINANCING ACTIVITIES (116,241,545) 62,483,782 NET INCREASE/(USE) OF CASH AND CASH EQUIVALENTS 68,863,908 (16,545,241) Opening Balances of Cash and Cash equivalents Note No .16 15,513,093 32,058,334 | | Availment /(Repayment) in Unsecured Loans | (8,580,700) | | (17,525,030) |
| NET CASH FROM FINANCING ACTIVITIES (116,241,545) 62,483,782 NET INCREASE/(USE) OF CASH AND CASH EQUIVALENTS 68,863,908 (16,545,241) Opening Balances of Cash and Cash equivalents Note No .16 15,513,093 32,058,334 | | Interest & Finance Charges paid | (93,085,248) | | (73,675,572) |
| NET INCREASE/(USE) OF CASH AND CASH EQUIVALENTS 68,863,908 (16,545,241) Opening Balances of Cash and Cash equivalents Note No .16 15,513,093 32,058,334 | | Dividend paid | (8,481,304) | | (7,696,697) |
| Opening Balances of Cash and Cash equivalents Note No .16 15,513,093 32,058,334 | | NET CASH FROM FINANCING ACTIVITIES | | (116,241,545) | 62,483,782 |
| | | NET INCREASE/(USE) OF CASH AND CASH EQUIVALENT | S | 68,863,908 | (16,545,241) |
| Closing Balances of Cash and Cash equivalents Note No .16 84,377,001 15,513,093 | | Opening Balances of Cash and Cash equivalents Note N | o .16 | 15,513,093 | 32,058,334 |
| | | Closing Balances of Cash and Cash equivalents Note N | o .16 | 84,377,001 | 15,513,093 |

As per our attached report of even date

On behalf of the Board of Directors

For M/s P. G. BHAGWAT

Firm Registration No. 101118W Chartered Accountants

ROHINI G. KALYANI Vice Chairperson and Managing Director

NACHIKET DEO

Partner Membership No. 117695 Pune: 25th May, 2012 NIRNOY SUR Company Secretary Pune :25th May, 2012 C. H. NANIWADEKAR Director Pune :25th May, 2012



3,638,000

3,638,000

36,380,000

36,380,000

KALYANI

Note nos. 1 to 27 annexed to and forming part of the Financial Statements for the year ended 31st March, 2012

| Particulars | As at 31st March 2012 Rs. | As at 31st March 2011 Rs. |
|--|---------------------------------|---------------------------------|
| NOTE 1 : SHARE CAPITAL | | |
| Authorised share capital | | |
| 7,500,000 (7,500,000) Equity shares of Rs 10/- each | 75,000,000 | 75,000,000 |
| 5,000,000 (5,000,000) Cumulative Redeemable | | |
| Preference Shares of Rs 10/- each | 50,000,000 | 50,000,000 |
| 2,500,000 (2,500,000) Unclassified Shares of Rs 10/- each | 25,000,000 | 25,000,000 |
| | 150,000,000 | 150,000,000 |
| Issued share capital | | |
| 3,640,000 (3,640,000) Equity shares of Rs.10/- each | 36,400,000 | 36,400,000 |
| | | |
| Subscribed & fully paid Up Share Capital | | |
| 3,638,000 (3,638,000) Equity shares of Rs. 10/- each fully Paid up | 36,380,000 | 36,380,000 |
| Forfaited Equity Charge | | |
| Forfeited Equity Shares | | |
| Forfeited Equity Shares (Amount Paid Up) | 40.000 | 40.000 |
| 2,000 (2,000) Equity Shares | 10,000 | 10,000 |
| Total | 36,390,000 | 36,390,000 |
| | -,,- | |
| 1. Reconciliation of Equity Shares outstanding at the beginning and at the | he end of the Re | porting period |
| 31 March 2012 | 31 Ma | arch 2011 |
| No. of shares In Rs. | No. of shares | In Rs. |

2 Terms/Rights attached to the equity shares

Issued / reduction if any during the period

Outstanding at the end of the period

At the beginning of the period

The Company has only one class of equity shares having par value of Rs. 10/- each. Each equity holder is entitled to one vote per share and have a right to receive dividend as recommended by Board of Directors subject to the necessary approval from the shareholders.

3,638,000

3,638,000

36,380,000

36,380,000

The Board of Directors has recommended a dividend of 25% (2.50/- per share) for the financial year.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

3 Shares held by holding/ultimate holding Company and/or their subsidiaries/associates NIL

4 Number of Shares held by each shareholder holding more than 5% Shares in the company

| Sr. | Name of shareholders | 31 March 2012 | | 31 March 2011 | |
|-----|--|---------------|--------------|---------------|--------------|
| No. | | No. of share | % of holding | No. of share | % of holding |
| 1 | Kalyani Consultants Pvt. Ltd. | 377280 | 10.37 | 377280 | 10.37 |
| 2 | Bhalchandra Investment Ltd. | 349000 | 9.59 | 349000 | 9.59 |
| 3 | Vakratund Investment Pvt. Ltd. | 342342 | 9.41 | 342342 | 9.41 |
| 4 | Pax Investment Pvt. Ltd. | 340074 | 9.35 | 340074 | 9.35 |
| 5 | Squirel Finances and Investors Pvt. Ltd. | 186480 | 5.13 | 186480 | 5.13 |

5 Aggregate number of bonus shares issued, shares issued for consideration other than cash and shares bought back during the period of five years immediately preceding the reporting date: NIL



| Particulars | | As at 31st March 2012 Rs. | As at 31st March 2011 Rs. |
|--|--|---------------------------------|---------------------------------|
| NOTE 2 : RESERVES AND SURPLUS : | | | |
| Capital reserve as per last year | | 2,500,000 | 2,500,000 |
| Capital Redemption Reserve as per last year | | 1,000,000 | 1,000,000 |
| Securities Premium as per last year | | 69,162,500 | 69,162,500 |
| General reserve | | | |
| Opening balance | | 65,717,659 | 60,817,659 |
| Add: Set aside this year | _ | 13,414,000 | 4,900,000 |
| Closing balance | - | 79,131,659 | 65,717,659 |
| Surplus/(deficit) in the statement of profit and | loss | | |
| Balance as per last financial statements | | 614,735,286 | 563,627,118 |
| Add: Profit for the year | | 134,134,011 | 64,464,518 |
| Balance available for appropriation | | 748,869,297 | 628,091,636 |
| Less: Appropriations | | | |
| Transferred to general reserve | | 13,414,000 | 4,900,000 |
| Proposed dividend | | 9,095,000 | 7,276,000 |
| Tax on proposed dividend | | 1,475,440 | 1,180,350 |
| | | 724,884,857 | 614,735,286 |
| | - Total | 876,679,016 | 753,115,445 |
| | - | | |
| | | | |
| | | | |
| NOTE 3 : LONG-TERM BORROWINGS Secured : Term Loan From Banks | | | |
| State Bank of India | | 117,066,505 | 112,500,000 |
| Indian Overseas Bank | | 35,141,373 | - |
| | | 152,207,878 | 112,500,000 |
| | | | |
| Unsecured : Other Long Term Borrowing | de la companya de la | | |
| Sales Tax Deferral Liability under Package S | cneme of incentives | 00 400 000 | 00 000 700 |
| 1979,1988 and 1993. | | 80,486,088 | 89,066,788 |
| | Total | 232,693,966 | 201,566,788 |
| | | · | |

Terms of Repayment

- 1. Term Loan of Rs.120,000,000 is availed from State Bank of India, IFB, Pune at the rate of interest of 4.50% above base rate.Balance outstanding as on 31st March 2012 is Rs.112,500,000(P.Y. Rs.120,000,000). Out of these, amount treated as current maturities of long term debts as on 31st March 2012 is Rs.30,000,000. (P.Y.Rs.7,500,000) This loan is to be repaid in five years starting from Nov-2011. Accordingly, Rs.7,500,000 were paid comprising of five installments of Rs.1,500,000 each.
- 2. Term Loan of Rs. 71,766,505 is availed from State Bank of India, IFB, Pune out of the total sanction limit at the rate of interest of 3% above base rate. Balance outstanding as on 31st March 2012 is Rs.71,766,505(P.Y. Nil). Out of these, amount treated as current maturities of long term debts as on 31st March 2012 is Rs.37,200,000)(P.Y. Nil). This loan is to be repaid in five years starting from October 2012.
- 3. Term Loan of Rs. 35,141,373 is availed from Indian Overseas Bank, Karve Road, Branch, Pune, out of the total sanction limit at the rate of interest of 1.75% above base rate. Balance outstanding as on 31st March 2012 is Rs 35,141,373(P.Y. Nil) This loan is to be repaid in five years starting from Oct 2013.



Particulars

As at 31st
March 2012

Rs.

Rs.

As at 31st
March 2011

Rs.

4. Sales Tax Deferral Liability under package scheme of incentive 1979, 1988 and 1993 as on 31st March 2012 is of Rs.89,066,788 (P.Y. Rs 97,647,486). Out of these, amount treated as current maturities of long term debts as on 31st March 2012 is Rs. 8,580,700 (P.Y. Rs. 8,580,698). The balance liability for 1988 Scheme is to be repaid within four years. Accordingly, Rs 8,580,700 were paid on 26th April 2011.

Nature of security

 For the above Rupee Term Loans, the company has created the first pari passu charge together (both the banks) by way of hypothecation on assets to be acquired out of bank finance as primary security and first pari passu charge by way of hypothecation on the existing fixed assets including land and building situated at Sanaswadi and Koregaon Bhima, Pune as a collateral security.

NOTE 4: DEFERRED TAX LIABILITIES (NET)

| Deferred tax liability | | 62,900,945 | 65,651,672 |
|--------------------------|-------|------------|------------|
| Less: Deferred tax asset | | 9,008,872 | 8,591,915 |
| | Total | 53,892,073 | 57,059,757 |

As required by Accounting Standard (AS 22) "Taxes on Income" prescribed by Companies (Accounting Standards) Amendment Rules, 2006, the Company has recognised deferred taxes, which result from timing differences between book profits and tax profits for the period, the details of which are as under.

| (i) Deferred Tax Liabilities Depreciation & Amortisation (ii) Deferred Tax Assets a Privilege Leave and Gratuity Provision b Provision for Doubtful debts & advances c VRS Compensation d Others | 62,900,945 3,560,377 2,124,862 3,323,633 | 65,651,672 2,370,590 1,648,398 4,572,927 |
|---|---|---|
| | +b+c+d) [ii] 9,008,872 53,892,073 | 8,591,915 57,059,757 |
| NOTE 5 : SHORT-TERM BORROWINGS Loans payable on demand : Secured | 407 512 542 | 512 015 715 |
| • • | 407,513,542 | 513,015,715 |
| Short Term Loan | - | 150,000,000 |
| Cash credit from Bank | 324,513,851 | 336,745,543 |
| Packing credit foreign currency loan | 82,999,691 | 26,270,172 |
| Total | 407,513,542 | 513,015,715 |

- 1. Company's fund and non fund based working capital facilities of Rs. 814,000,000 are secured by first charge by way of hypothecation on pari passu basis with existing working capital lenders (State Bank of India, IFB, Pune (Lead Bank), Bank of Maharashtra,Pune and IDBI Bank,Pune) over the company's entire current assets including stocks, WIP, receivables and finished goods and also the second charge on the whole of the fixed assets of the Company on pari passu basis with consortium working capital lenders.
- 2. The above Packing credit foreign currency loan is availed from Bank of Maharashtra and State Bank of India, Pune at the rate of Interest of 3.5%(the Margin) over fixed USD London Inter-bank Offer Rate i.e. LIBOR.



| Particulars NOTE 6: TRADE PAYABLES | As at 31st March 2012 Rs. | As at 31st March 2011 Rs. |
|---|---|---|
| Trade Payables (refer Note No 27.8) | 332,265,063 | 427,015,946 |
| TOTAL | 332,265,063 | 427,015,946 |
| NOTE 7: OTHER CURRENT LIABILITIES | | |
| Urrent Maturities Of Long-term Debts (refer Note 3) | 75,780,700 | 16,080,698 |
| Interest Accrued And Due On Borrowings | 2,567,044 | 1,300,496 |
| Unclaimed Dividends | 576,765 | 601,719 |
| Advances From Customers | 6,597,056 | 3,977,556 |
| Amounts Due For Capital Purchases | 9,039,825 | 8,685,949 |
| Sales Bill Discounted | 19,867,752 | 13,258,084 |
| OTHER PAYABLES | | |
| Statutory Dues Including Provident Fund And Tax | | |
| Deducted At Source | 5,012,968 | 4,239,097 |
| Employee Benefits Payable | 34,577,899 | 21,681,466 |
| Other Liabilities | 43,030,906 | 39,487,631 |
| TOTAL | 197,050,915 | 109,312,696 |
| NOTE 8: SHORT-TERM PROVISIONS | | |
| Provision for employee benefits Provision for gratuity (Refer note 27.7) Provision for leave encashment (Refer note 27.7) | 13,038,808 5,974,596 7,064,212 | 11,517,496 4,627,926 6,889,570 |
| Others Tax provision (Net of tax paid in advance) Proposed dividend Tax on proposed dividend Total | 8,392,088 9,095,000 1,475,440 18,962,528 32,001,336 | 7,276,000 1,180,350 8,456,350 19,973,846 |

NOTE: 9 - TANGIBLE ASSETS



KALYANI

| Fixed Assets | Land Freehold | Buildings | Roads | Borewell | Plant & Machinery | Electrical | Factory | Laboratory Equipments | Furniture & Fixture | Office Equipment | Data Processing Equipment | Vehicles | Power Line (3) | Total |
|---|------------------|-------------------------------------|------------|-----------|-------------------------------------|------------|-------------------------|-------------------------|------------------------|----------------------|---------------------------------|------------|-------------------|--|
| Gross Block As At 31st March 2010 Additions ECB Diff in Exchange - AS11 Recoupment / Adjustment | 21,304,497 | 182,365,993 11,819,829 7,164,454 | 11,819,829 | 127,295 | .295 1,139,952,888 | 80,887,393 | 63,767,536 5,723,521 | 10,749,424 2,321,166 | 9,133,833 | 4,473,625 623,854 | 20,268,496 | 12,548,446 | 5,239,365 | 1,562,638,620 121,280,263 - - |
| As At 31st March 2011 | 21,304,497 | 189,530,447 | 11,819,829 | 127,295 | ,295 1,231,086,726 | 89,432,962 | 69,491,057 | 13,070,590 | 9,346,576 | 5,097,479 | 20,934,046 | 13,430,055 | 5,239,365 | 1,679,910,924 |
| Gross Block As At 31st March 2011 Additions | 21,304,497 | 189,530,447 | 11,819,829 | . 127,295 | 127,295 1,231,086,726 98,126,124 | 89,432,962 | 69,491,057 | 13,070,590 | 9,346,576 | 5,097,479 | 20,934,046 | 13,430,055 | 5,239,365 | 1,679,910,924 |
| ECB Diff in Exchange - AS11 Inter Transfers | | | | | | | | | | | | | | 1 1 |
| Hive off- Bearing Division Recoupment / Adjustment | | | | | | | | | | | | | | |
| Deductions | 190,517 | 191 300 663 | 11 819 879 | 127 205 1 | 5,427,217 | 96 763 213 | 72 001 256 | 13 170 958 10 501 210 | 10 501 210 | 5 377 270 | 40,891 | 13 978 679 | 5 239 365 | 5,658,625 |
| Depreciation | 744,400,12 | 200,000,171 | 11,017,027 | 677 | 000,007,020, | 70,703,213 | 002,100,27 | 13,170,730 | 012,100,01 | 112,116,0 | 002,000,12 | 13,720,017 | 0,237,300 | 000,000,000 |
| Upto 31s1 March 2010 For The Year | , , | 43,386,092 | 906,208 | 39,214 | 596,270,299 | 42,394,020 | 29,520,937 | 4,655,177 | 5,484,242 | 1,793,368 | 14,309,448 | 6,696,754 | 3,078,864 | 748,534,623 |
| Inter Transfers | | | | 2 | | | | | | 1 | | | i i | |
| Recoupment / Adjustment Deductions | | | | | | | | | | | | 3,393,656 | | 3,393,656 |
| As At 31st March 2011 | | 49,509,091 | 1,098,871 | 41,289 | 684,178,807 | 49,350,007 | 35,055,919 | 5,751,040 | 5,905,321 | 1,991,140 | 16,263,423 | 4,119,433 | 3,591,801 | 856,856,141 |
| Depreciation Upto 31st March 2011 | | 49.509.091 | 1.098.871 | 41,289 | 684.178.807 | 49.350.007 | 35.055.919 | 5.751.040 | 5.905.321 | 1.991.140 | 16.263.423 | 4.119.433 | 3.591.801 | 856.856.142 |
| For The Year | • | 6,358,427 | 192,663 | 2,075 | 92,830,458 | 7,862,109 | 5,891,556 | 1,345,355 | 661,571 | 220,952 | 1,658,531 | 1,293,218 | 512,937 | 118,829,852 |
| Inter Transfers | | | | | | | | | | | | | | |
| Recoupment / Adjustment Deductions | | | | | 2,969,769 | | | | | | 4,039 | | | 2,973,808 |
| As At 31st March 2012 | , | 55,867,518 | 1,291,534 | 43,364 | 774,039,496 | 57,212,116 | 40,947,475 | 7,096,395 | 6,566,892 | 2,212,092 | 17,917,915 | 5,412,651 | 4,104,738 | 972,712,186 |
| Net Block | | | | | | | | | | | | | | |
| As At 31st March 2011 | 21,304,497 | 140,021,356 10,720,958 | 10,720,958 | 900'98 | 546,907,919 | 40,082,955 | 34,435,138 | 7,319,550 | | 3,106,339 | 4,670,623 | 9,310,622 | 1,647,564 | 823,054,778 |
| As At 31st March 2012 | 21,304,497 | 135,433,145 10,528,295 | 10,528,295 | 83,931 | 549,746,137 | 39,551,097 | 31,053,781 | 6,074,563 | 3,934,319 | 3,165,186 | 3,748,291 | 8,516,028 | 1,134,627 | 814,273,897 |

Notes:

- Gross block is at Cost.
- 2. For Depreciation and amortisation refer accounting policy (Note 27-1.3).
- 3. Cost incurred by the company. Ownership vests with Maharashtra State Electricity Distribution Company Limited.
 - 4. Accumulated Depreciation on Powerline represents amount amortised upto 31st March, 2012.



| Particulars | Licences assets | Total |
|--|-----------------|-----------|
| NOTE - 40 INTANOIDI E ACCETO | Rs. | Rs. |
| NOTE: 10 - INTANGIBLE ASSETS Gross Block | | |
| As At 31st March 2010 | | _ |
| Additions | _ | _ |
| ECB Diff in Exchange - AS11 | | _ |
| Recoupment / Adjustment | | _ |
| Deductions | | _ |
| As At 31st March 2011 | | |
| Gross Block | | |
| As At 31 March 2011 | | _ |
| Additions | 1,045,000 | 1,045,000 |
| ECB Diff in Exchange - AS11 | 1,0-10,000 | - |
| Inter Transfers | | _ |
| Hive off- Bearing Division | | _ |
| Recoupment / Adjustment | | _ |
| Deductions | | - |
| As At 31 st March 2012 | 1,045,000 | 1,045,000 |
| Depreciation | | |
| Upto 31 st March 2010 | | - |
| For The Year | | - |
| Inter Transfers | | |
| Recoupment / Adjustment | | |
| Deductions | | - |
| As At 31 st March 2011 | | _ |
| Depreciation | | |
| Upto 31st March 2011 | | - |
| For The Year | 37,489 | 37,489 |
| Inter Transfers | | |
| Recoupment / Adjustment | | |
| Deductions | | |
| As At 31 st March 2012 | 37,489 | 37,489 |
| Net Block | | |
| As At 31 st March 2011 | - | |
| As At 31 st March 2012 | 1,007,511 | 1,007,511 |

Notes:

- 1. Intangible Assets are amortised on Straight Line method.
- 2. Useful life of each category is as follows, Computer Software- 74 months.

| NOTE 11: NON-CURRENT INVESTMENTS NON TRADE - Unquoted The Shamrao Vithal Co-operative Bank Ltd 25 2,000 50,000 2,000 50,00 Total 25 2,000 50,000 2,000 50,00 As at 31st As at 31st March 2012 March 2012 Rs. Rs. NOTE 12: LONG-TERM LOANS AND ADVANCES Capital advances 53,666,136 67,457,9 Secured, considered good 1,237,000 640,0 Unsecured, considered Good 52,429,136 66,817,9 Loans to employees 2,031,016 4,081,1 Secured, considered Good 2,031,016 4,081,1 Out of the above Loans and advances due by directors or other officers of the company or any of them either severally or jointly with any other persons or amounts due by firms or | Particulars | Face Value Per Unit Rs. | | : 31st n 2012 Rs. | As at 3 March Nos. | |
|--|--|-------------------------------|-------|-------------------------|--------------------------|------------------|
| Total Particulars As at 31st March 2012 Rs. Rs. NOTE 12: LONG-TERM LOANS AND ADVANCES Capital advances Secured, considered good 1,237,000 640,0 Unsecured, considered Good 52,429,136 66,817,9 Loans to employees Secured, considered good 2,031,016 4,081,1 Secured, considered Good 2,031,016 4,081,1 Out of the above Loans and advances due by directors or other officers of the company or any of them either severally or jointly with any other persons or amounts due by firms or | NON TRADE - Unquoted | 110. | | | | |
| Particulars March 2012 Rs. Rs. NOTE 12: LONG-TERM LOANS AND ADVANCES Capital advances Secured, considered good Unsecured, considered Good Loans to employees Loans to employees Unsecured, considered Good Cunsecured, considered Good Cunsecured | · | 25 | 2,000 | | 2,000 | 50,000 50,000 |
| Capital advances Secured, considered good Unsecured, considered Good Loans to employees Secured, considered Good Loans to employees Secured, considered Good Loans to employees Secured, considered Good Consi | | | | March 2012 | | rch 2011 |
| Secured, considered good Unsecured, considered Good Loans to employees Secured, considered good Unsecured, considered good Unsecured, considered Good Unsecured, considered Good Out of the above Loans and advances due by directors or other officers of the company or any of them either severally or jointly with any other persons or amounts due by firms or | NOTE 12. LONG-TERM EGANG AND ADVANGED | | | | | |
| Unsecured, considered Good 52,429,136 66,817,9 Loans to employees 2,031,016 4,081,1 Secured, considered good - Unsecured, considered Good 2,031,016 4,081,1 Out of the above Loans and advances due by directors or other officers of the company or any of them either severally or jointly with any other persons or amounts due by firms or | Capital advances | | | 53,666,130 | 6 7 | ,457,906 |
| Loans to employees Secured, considered good Unsecured, considered Good Out of the above Loans and advances due by directors or other officers of the company or any of them either severally or jointly with any other persons or amounts due by firms or | Secured, considered good | | | 1,237,000 | | 640,000 |
| Secured, considered good Unsecured, considered Good 2,031,016 4,081,1 Out of the above Loans and advances due by directors or other officers of the company or any of them either severally or jointly with any other persons or amounts due by firms or | Unsecured, considered Good | | | 52,429,130 | 6 6 | 5,817,906 |
| Unsecured, considered Good 2,031,016 4,081,1 Out of the above Loans and advances due by directors or other officers of the company or any of them either severally or jointly with any other persons or amounts due by firms or | | | | 2,031,010 | 5 4 | ,081,158 |
| Loans and advances due by directors or other officers of the company or any of them either severally or jointly with any other persons or amounts due by firms or | • | | | 2,031,016 | - 5 4 | -,081,158 |
| other officers of the company or any of them either severally or jointly with any other persons or amounts due by firms or | Out of the above | | | | | |
| them either severally or jointly with any other persons or amounts due by firms or | Loans and advances due by directors or | | | | | |
| other persons or amounts due by firms or | · · · · · · · · · · · · · · · · · · · | | | | | |
| · | | | | | | |
| | · · · · · · · · · · · · · · · · · · · | | | | | |
| private companies respectively in which | · | | | | | |
| any director is a partner or a director or a member - | any director is a partner or a director or a mer | nber | | | - | - |
| Tax paid in advance (net of provision) 13,110,223 5,630,2 | Tax paid in advance (net of provision) | | | 13,110,223 | 3 5 | ,630,223 |
| Total 68,807,375 77,169,2 | | Total | - | 68,807,37 | 5 77 | ,169,287 |



| Particulars NOTE 13: OTHER NON-CURRENT ASSETS | | As at 31st March 2012 Rs. | As at 31st March 2011 Rs. |
|---|-----------------------|---------------------------------|---------------------------------|
| | | | |
| Long-term trade receivables | | - | |
| Doubtful | | 6,550,128 | 5,158,727 |
| Less : Provision | | 6,550,128 | 5,158,727 |
| Others | | - 31,569,376 | - 21,186,878 |
| Other bank balances (Deposits with maturity of | more than 12 months) | 11,193 | 9,869 |
| Claims/ Refund receivable | more than 12 mentile) | 31,170,010 | 20,978,646 |
| Deposits | | 388,173 | 198,363 |
| | Total | 21 560 276 | 21,186,878 |
| | iotai | 31,569,376 | 21,100,070 |
| NOTE 14: INVENTORIES | | | |
| Raw materials, at cost | | 127,927,608 | 119,560,102 |
| Work-in-progress, at cost (Note No. 27.16) | | 113,044,405 | 100,642,644 |
| Finished goods, at lower of cost or market value | (Note No. 27.16) | 16,357,166 | 23,225,502 |
| Stores, spares, etc. at cost | , | 24,534,759 | 23,427,547 |
| Loose tools | | 16,036,727 | 19,559,445 |
| Scrap at estimated realisable value | | 11,751,511 | 12,318,862 |
| Die Room Inventory: | | | |
| Dies at cost | | 10,938,389 | 1,039,582 |
| Die Blocks, Die Steel and Dies under | | | |
| fabrication, at cost | | 7,026,222 | 13,772,331 |
| Stock of shares, units of mutual funds | | | |
| at lower of cost or market value | | 1,889,636 | 1,889,636 |
| | Total | 329,506,423 | 315,435,651 |
| | | | |
| NOTE 15 : TRADE RECEIVABLES Outstanding for a period exceeding six mont from the date they are due for payment | hs | | |
| Unsecured, considered good | | 4,799,878 | 20,098,742 |
| Other receivables | | | |
| Unsecured, considered good | | 620,781,020 | 598,521,619 |
| | Total | 625,580,898 | 618,620,361 |
| | IVial | 023,300,030 | 010,020,301 |



| Particulars | | As at 31st March 2012 Rs. | As at 31st March 2011 Rs. |
|---|------------|---------------------------------|---------------------------------|
| NOTE 16: CASH AND BANK BALANCES | | 1/3. | 113. |
| Cash and cash equivalents | | | |
| Cash on hand | | 59,844 | 46,420 |
| Dolongo with Donk | | 04 247 457 | 15 466 672 |
| Balance with Bank Current accounts and cash credit | | 84,317,157 83,740,396 | 15,466,673 14,864,957 |
| Unpaid dividend accounts | | 576,761 | 601,716 |
| Onpaid dividend decoding | | 84,377,001 | 15,513,093 |
| | | | |
| Other bank balances | | 18,446,439 | 15,643,902 |
| Deposits with original maturity of more than | three | | |
| months but less than 12 months | | 10 116 120 | 15 642 002 |
| In Margin Money Deposit pledged as security with Banks | | 18,446,439 | 15,643,902 |
| Scounty with Danks | Total | 102,823,440 | 31,156,995 |
| | | | |
| Note 17: SHORT-TERM LOANS AND ADVANCES | 1 | | |
| Loans and advance to suppliers | | | |
| Unsecured, considered Good | | 18,543,025 | 20,656,674 |
| Loans and advance to employees | | | |
| Unsecured, considered good | | 2,868,028 | 967,541 |
| Balance with collectorate of central excise a | nd customs | 6,238,513 | 29,455,733 |
| VAT/ Excise Receivable | | 46,710,743 | 45,009,138 |
| Tax paid in advance (net) | | - | 4,457,642 |
| Other loans & advances | | 10,552,295 | 8,219,043 |
| | Total | 94 012 604 | 108,765,771 |
| NOTE 18 : OTHER CURRENT ASSETS | iotai | <u>84,912,604</u> | 100,703,771 |
| | | | |
| Export incentive receivable | | 44,583,640 | 42,965,175 |
| Interest receivable | | 1,252,377 | 563,953 |
| Deposits Prepaid expenses | | 1,131,300 8,905,646 | 2,872,801 5,648,977 |
| Other receivables | | 405,332 | 405,332 |
| Carlot recorrance | | .00,002 | .00,002 |
| | Total | 56,278,295 | 52,456,238 |
| NOTE 40 - DEVENUE EDOM ODER ATIONS | | | |
| NOTE 19 : REVENUE FROM OPERATIONS Sale of products (gross) | | 2,991,835,537 | 2,531,724,283 |
| Less : Excise duty | | 266,897,990 | 222,724,174 |
| Net Sales (Note No. 27.16) | | 2,724,937,547 | 2,309,000,109 |
| Operating income | | _,,,,- | _,_,,,,,,,,, |
| Die development charges | | 800,000 | 1,695,000 |
| Job Work Receipt | | 2,317,382 | 8,831,320 |
| Export incentives | | 17,172,500 | 30,373,590 |
| Gain on foreign exchange fluctuations, (net) | | 35,429,873 | 9,098,592 |
| | | 55,719,755 | 49,998,502 |
| | Total | 2,780,657,302 | 2,358,998,611 |
| | | | _,000,000,011 |



| Particulars | As at 31st March 2012 Rs. | As at 31st March 2011 Rs. |
|--|---------------------------------|---------------------------------|
| NOTE 20 : OTHER INCOME | | |
| Interest | | |
| On income tax refund | 201,270 | 521,975 |
| On others | 1,924,613 | 1,586,631 |
| Dividend | 6,000 | 6,000 |
| Discount received | 1,348,397 | 10,306,669 |
| Miscellaneous income | 7,718,209 | 4,720,845 |
| Surplus on sale of assets | 112,975 | 622,221 |
| Provisions no longer required written back | 1,095,913 | 5,991,053 |
| Provision for doubtful debts and advances written back | - | 13,519,857 |
| Total | 12,407,377 | 37,275,251 |
| NOTE 21 : COST OF MATERIALS CONSUMED | | |
| (a) Raw materials consumed | | |
| Opening stocks | 119,560,102 | 114,874,775 |
| Less : Value of obsolete and non-moving | 113,300,102 | 114,074,773 |
| material written-down (net of realisable value) | | |
| Add: Purchases | 1,408,151,275 | 1,248,721,805 |
| | | |
| Less : Stocks at close | 127,927,608 | 119,560,102 |
| Less : Sale of raw material | 2,793,733 | 733,744 |
| | 1,396,990,036 | 1,243,302,734 |
| (b) Dies consumed | , , , | |
| Opening stocks | | |
| Dies | 1,039,582 | 631,309 |
| Die Blocks, Die Steel and Dies under fabrication | 13,772,331 | 10,497,620 |
| | 14,811,913 | 11,128,929 |
| Add: Purchases and processing charges | 19,468,676 | 22,720,527 |
| | 34,280,589 | 33,849,456 |
| Less: Stock at close | | |
| Dies | 10,938,389 | 1,039,582 |
| Die Blocks, Die Steel and Dies under fabrication | 7,026,222 | 13,772,331 |
| | 17,964,611 | 14,811,913 |
| | 16,315,978 | 19,037,543 |
| | | 1,000,012,000 |
| Total | 1,413,306,014 | 1,262,340,277 |

| Particulars | | As at 31st March 2012 Rs. | As at 31st March 2011 Rs. |
|---|--------------|---|--|
| (i) Raw materials and components consume Carbon and Alloy Steel Seamless Tubes Others | d: | 1,338,474,666 19,707,297 38,808,073 | 1,193,777,611 15,857,297 33,667,826 |
| | Total | 1,396,990,036 | 1,243,302,734 |
| (ii) Imported and indigenous raw materials co | onsumption : | | |
| Particulars | • | % | % |
| Imported | | 0.20 | 0.40 |
| Indigenuous | | 99.80 | 99.60 |
| | Total | 100.00 | 100.00 |
| WORK-IN-PROGRESS AND STOCK-IN (Increase)/decrease in stocks Stocks at close: Work-in-process Finished goods Scrap Less: Opening stocks Work-in-process Finished goods Scrap | I-TRADE | 113,044,405 16,357,166 11,751,511 141,153,082 100,642,644 23,225,502 12,318,862 136,187,008 (4,966,074) | 100,642,644 23,225,502 12,318,862 136,187,008 89,475,591 15,118,180 4,026,958 108,620,729 (27,566,279) |
| Shares,Units of Mutual Funds Stock at close Less: Stock at commencement Increase/(Decrease) in excise duty on stocks Excise duty on opening inventories Excise duty on closing inventories | | 1,889,636 1,889,636 - - 1,150,357 1,419,252 268,895 | 1,889,636 1,889,636 376,045 1,150,357 774,312 |
| | Total | (4,697,179) | (26,791,967) |
| | | | |



| Particulars | | As at 31st March 2012 Rs. | As at 31st March 2011 Rs. |
|---|---------------|---------------------------------|---------------------------------|
| NOTE 23 : EMPLOYEE BENEFITS EXPENS | SE | 113. | 173. |
| Salaries, wages, gratuity, bonus, commis | sion, etc | 212,823,226 | 197,626,763 |
| Contribution to provident and other funds | i | 12,403,078 | 12,652,225 |
| Welfare expenses | | 19,017,118 | 16,676,556 |
| Voluntary Retirement Scheme | | - | 15,065,463 |
| | Total | 244,243,422 | 242,021,007 |
| NOTE 24 : FINANCE COSTS | | | |
| Interest expense | | 82,702,306 | 61,897,109 |
| Other borrowing cost | | | |
| Bank charges, commission etc | | 11,649,490 | 11,102,751 |
| | Total | 94,351,796 | 72,999,860 |
| NOTE 25 : DEPRECIATION AND AMORTIZ | ATION EXPENSE | | |
| Depreciation | | | |
| Tangible assets | | 118,829,852 | 111,715,174 |
| Intangible assets | | 37,489 | - |
| | Total | 118,867,341 | 111,715,174 |

| Particulars NOTE 26 : OTHER EXPENSES Manufacturing Expenses | As at 31st March 2012 Rs. | As at 31st March 2011 Rs. |
|---|---------------------------------|---------------------------------|
| Stores, spares and tools consumed | 178,786,958 | 143,805,979 |
| Processing charges | 122,153,933 | 91,117,113 |
| Power and Fuel | 244,319,656 | 221,834,508 |
| Repairs to Building | 9,011,143 | 4,304,913 |
| Repairs to machinery | 57,935,406 | 40,565,789 |
| Octroi Duty | 40,536 | 742,800 |
| other manufacturing expenses | 2,343,046 | 2,229,220 |
| Ç İ | 614,590,678 | 504,600,322 |
| | | |
| Selling Expenses | | |
| Freight and forwarding | 38,272,324 | 35,447,921 |
| Royalty, technical and license fees etc. | 25,000 | 25,000 |
| Other selling expenses | 6,282,169 | 5,437,612 |
| | 44,579,493 | 40,910,533 |
| Administration Expenses | | |
| Rent | 455,098 | 402,800 |
| Rates and taxes | 1,919,661 | 4,970,060 |
| Insurance (Including Keyman Insurance) | 6,690,854 | 4,587,604 |
| Other repairs and maintenance | 246,084 | 1,319,044 |
| Travelling and conveyance | 4,915,791 | 7,576,221 |
| Vehicle Expenses(Including on hired vehicles) | 20,934,754 | 18,218,795 |
| Professional & consultancy fees | 6,952,645 | 6,978,824 |
| Auditor's remuneration | 1,025,000 | 925,000 |
| Directors' Fees expenses | 156,500 | 157,500 |
| Donations | | 1,000 |
| Non executive directors' commission | 760,000 | 989,465 |
| Miscellaneous expenses | 23,373,516 | 21,966,630 |
| Loss on assets sold, demolished, discarded and scrapped | 514,212 | 329,859 |
| Bad debts and irrecoverable balances written off | | 13,571,209 |
| Provision for doubtful debts | 1,391,402 | 5,081,374 |
| Sundry debit balances written off | <u> </u> | 4,820 |
| • | 69,335,517 | 87,080,205 |
| Total | 728,505,688 | 632,591,060 |
| | | |



NOTE TO AND FORMING PART OF THE FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31 MARCH 2012.

Note No. 27

1. Statement on Significant Accounting Policies

1.1 Basis of Preparation of Financial Statements:

The financial statements are prepared under the historical cost convention on an accrual basis in accordance with the generally accepted accounting principles and comply with the Accounting Standards as per the Companies (Accounting Standards) Rules, 2006 and the relevant provisions of the Companies Act, 1956.

Revised Schedule VI notified under the Companies Act, 1956 have became applicable to the Company from accounting year commencing from 01.04.2011 for preparation and presentation of Financial Statements. Accordingly all Assets and Liabilities have been classified as Current and Non Current as per Company's Normal operating cycle and/or other criteria's set out in revised schedule VI.

1.2 Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses and disclosure of contingent assets and liabilities. The estimates and assumptions used in the accompanying financial statements are based upon management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results may differ from the estimates and assumptions used in preparing the accompanying financial statements. Any revisions to accounting estimates are recognized prospectively in future periods.

1.3 Fixed Assets and depreciation:

- A) Fixed Assets are stated at their original cost of acquisitions including incidental expenses related to acquisition and installation of the concerned assets (including cost of specific borrowings). The fixed assets manufactured by the Company are stated at manufacturing cost. Fixed Assets are shown net of accumulated depreciation, except free hold land, which is at cost.
- B) Expenditure on New Projects and Expenditure during the construction etc:-

In case of new projects and in case of substantial modernization or expansion at the existing units of the company, expenditure incurred including interest on borrowings and financing cost of specific loan, prior to the commencement of commercial production is being capitalized to the cost of asset. Trial run expenditure is also capitalized.

- C) Intangible assets are recorded at the consideration paid for acquisition.
- D) Depreciation / Amortization on Assets (other than Freehold Land):
 - i) The Company provides depreciation on all its assets on the "Straight Line Method" in accordance with the provisions of Section 205(2)(b) of the Companies Act, 1956;
 - ii) Depreciation on all assets acquired upto 31st October, 1987 is being provided at the rates of depreciation prevalent at the time of acquisition of the asset, pursuant to Circular 1/1/86 CLB No. 14 (50)84 CL-VI dated 21st May,1986 issued by the Department of Company Affairs; dated 21st May,1986 issued by the Department of Company Affairs;
 - iii) Depreciation on addition to fixed assets from 1st April, 1990 onwards is charged at the rates specified in and in accordance with, Schedule XIV of the Companies Act, 1956;
 - iv) Depreciation on additions on account of increase in rupee value due to foreign exchange fluctuations is being provided at the rates of depreciation over the balance life of the said asset.
 - v) Depreciation on assets sold, discarded and scrapped is being provided at their rates on pro-rata

basis up to the date on which such assets are sold, discarded and scrapped.

- vi) Cost of Powerline is being amortised over a period of seven years when put to use.
- vii) Intangible assets are amortized over their respective individual estimated useful lives on a straight line basis, commencing from the date the asset is available to the Company for its intended use.

1.4 Inventories:

Stores and spares, raw materials and components are valued at cost or net realizable value whichever is lower, Cost of Inventories has been computed to include all cost of purchases, cost of conversion and other costs incurred in bringing the inventories to their present location and condition.

- i) Raw materials are valued at cost. The costs are ascertained on moving average basis.
- ii) Stores, Spares etc. and tools are valued on moving average basis.
- iii) Work-in-process, Dies under fabrication and Finished Goods are valued at the lower of cost or realisable value.
- iv) Scrap and Non-moving semi-finished goods, slow-moving and obsolete items, are valued at estimated realisable value.
- v) Stock of Trial Product is valued at cost.
- vi) Dies are valued at cost.
- vii) Die Block and Die Steel are valued at material cost.
- viii) Goods in transit are stated at actual cost up to the date of Balance Sheet.
- ix) Shares, Units of Mutual Funds shown as stock in trade are valued at cost or market value whichever is lower.

1.5 Research & Development expenditure:

Research and Development expenditure is charged to Profit & Loss Account under the respective heads of account in the year in which it is incurred. However expenditure incurred at development phase, where it is reasonably certain that the outcome of research will be commercially exploited to yield economic benefit to the Company, is considered as an intangible asset. Fixed Assets purchased for Research and Development are treated in the same way as any other Fixed Asset.

1.6 Share Issue expenses are written off over a period of ten years.

1.7 Employee Benefits:

a) Short term employee benefits.

All employee benefits payable within 12 months of rendering the service are classified as short term benefits. Such benefits include salary, wages, bonus, short term compensated absences, awards, exgratia, performance pay etc and the same are recognized in the period in which the employee renders the related service.

b) Provident Fund -

Benefits in the form of Provident Fund and Pension Scheme whether in pursuance of law or otherwise which are defined contributions is accounted on accrual basis and charged to profit and loss account of the year.

c) Gratuity-

The employees' gratuity fund scheme, is Company's defined benefit plan. Payment for present liability of future payment of gratuity is being made to the approved gratuity funds under cash accumulation policy of the Life Insurance Corporation of India. The Employees' gratuity, a defined benefit plan, is determined based on the actuarial valuation using the Projected Unit Credit Method as at the date of the Balance Sheet and shortfall in the fair value of the Planned Asset is recognized as obligation.



d) Superannuation-

Defined Contributions to Life Insurance Corporation of India for employees covered under Superannuation Scheme are accounted at the rate of 15% of such employees' annual salary.

e) Privilege Leave Benefits:

Privilege leave benefits or compensated absences are considered as long term unfunded benefit and is recognized on the basis of an actuarial valuation using the Projected Unit Credit Method determined by an appointed Actuary.

f) Termination Benefits -

Termination benefits such as compensation under voluntary retirement scheme are recognized as liability in the year of termination.

1.8 Foreign Currency Transactions

a) Initial recognition -

Foreign currency transactions are recorded in the reporting currency, by applying to the foreign currency amount, the exchange rate between the reporting currency and the foreign currency at the date of transaction.

b) Conversion -

Current Assets and Current Liabilities, Secured Loans designated in foreign currencies are revalorized at the rate prevailing on the date of Balance Sheet or forward contract rate or other appropriate contracted rate.

c) Exchange Differences: -

Exchange difference arising on the settlement and conversion on foreign currency transactions are recognized as income or as expenses in the year in which they arise. Except, option of capitalizing of eligible exchange difference on foreign currency loans utilized for acquisition of assets is availed as per Ministry of Corporate Affairs Notification dated 31st March, 2009, as amended vide G.S.R. 378(E) dated 11th May, 2011.

d) Option Contracts -

Company uses foreign exchange option contracts to hedge its exposures against movements in foreign exchange rates. Foreign exchange option contracts are not used for trading or speculation purpose.

Outstanding foreign exchange option contracts on the date of Balance Sheet are "Marked to Market".

1.9 Investments:

Long Term investments are valued at cost of acquisition less diminution in the value, if determined to be of permanent nature.

1.10 Sales:

- a) i) Domestic sales are accounted for when dispatched from the point of sale, consequent to property in goods being transferred.
 - ii) Export sales are accounted on the basis of the dates of Bill of Lading/ Other delivering documents as per terms of contract.
- b) Benefit on account of entitlement to import goods free of duty under the "Duty Entitlement Pass Book under Duty Exemption Scheme" is accounted in the year of Export.
- c) Export incentives: Export incentives are accounted for on Export of goods if the entitlement can be estimated with reasonable accuracy and conditions precedent to claim are fulfilled.

d) Dividend is accrued in the year in which it is declared, whereby right to receive is established.

1.11 Borrowing Costs:

Borrowing costs are recognised in the Profit and Loss Account except interest incurred on borrowings, specifically raised for projects, are capitalized to the cost of the qualifying assets until such time that the asset is ready to be put to use for its intended purpose.

1.12 Taxation:

Current tax is determined on the basis of taxable income computed in accordance with the provisions of the Income Tax Act, 1961.

Deferred Tax is recognized, subject to the consideration of prudence in respect of deferred tax asset, on timing differences, being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods.

1.13 Earnings per share:

The basic & diluted earning per share is computed by dividing the net profit or loss attributable to equity shareholder for the period by the weighted average number of equity shares outstanding during the period.

1.14 Impairment of Assets:

The Management assesses for any impairment of assets or cash generating units, if indicators, external or internal, suggest possibilities of reduction in net realisable value of assets or value in use of cash generating units below their carrying costs. Impairments, if any, will be recognised in the Profit and Loss Account.

1.15 Provisions and Contingent Liability:

Provisions are recognized when the company has a present legal or constructive obligation as a result of past event, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made. Provisions are determined based on the best estimate required to settle the obligation at the balance sheet date. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimates. A disclosure of contingent liability is made where there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources.



NOTE TO AND FORMING PART OF THE FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED 31st MARCH, 2012.

| Contingent Liability not provided for in respect of : | | AS AT 31 ^{sτ} | AS AT 31 ST |
|---|---|------------------------|------------------------|
| | | MARCH, 2012 | MARCH, 2011 |
| | | RS. | RS. |
| i. | Bills discounting | 12,961,060 | 13,169,313 |
| ii | Claims against the Company, not acknowledged as debts | 13,225,000 | 12,425,000 |
| iii | Disputed Income Tax demand, matter under appeal | 20,953,702 | 10,289,869 |
| ίV | Disputed Excise demand, matter under appeal | 7,292,845 | 6,087,927 |
| ٧ | In respect of Non fulfillment of export obligation under EPCG | 8,779,660 | - |

3. The Company has imported capital goods under the Export Promotion Capital Goods Scheme of the Govt. of India at concessional rate of duty against an undertaking to fulfil quantified exports (after considering enhancement in Export Obligation amount and cancellations of Licences), aggregates USD 7.01 Millions (Equivalent to Rs. 353,471,390 at 1 USD = Rs.50.53) over a period of next five years from issue of license, while maintaining average exports of USD 5.07 Millions (Equivalent to Rs.256,256,752). Non fulfilment of the balance obligations, in the due manner entails options/rights to the Government to confiscate Capital Goods Imported under the said Licences and other penalties under the above reffered scheme.

| 4. | Estimated Amount of contracts remaining to be executed Capital Account and Not provided for (net of advances) | | 29,236,739 |
|----|---|-----------|------------|
| 5. | Payments to Auditors | | |
| | i. Statutory audit Tax Audit | 650,000 | 650,000 |
| | In Other Capacity: For certification & Others | 125,000 | 125,000 |
| | For Expenses | 135,000 | 135,000 |
| | ii. Cost Audit | 15,000 | 15,000 |
| | II. Cost Addit | 100,000 | - |
| | Total | 1,025,000 | 925,000 |

- **6.** a) Guarantees given by the Company's Bankers on behalf of the Company, against sanctioned guarantee limits aggregating to Rs.30,000,000/- (Previous year Rs.30,000,000/-) for contracts undertaken by the Company and other matters are secured by extension of charge by way of joint hypothecation of stock in trade, stores and spares etc.,book debts subject to prior charge in their favour. Amount outstanding as on 31st March ,2012 is Rs. 21,141,890- (Previous year Rs. 19,479,390/-)
 - b) The non-fund based facilities have been sanctioned amounting to Rs. 314,000,000/- with a charge of hypothecation on stock, book debts and other current assets on pari-passu among the consortium members and second charge over fixed assets of company. Amount outstanding as on 31st March 2012 is Rs. 67,864,161/- (Previous year -Rs. 77,103,223/-). Also outstanding amount of Letter of Credit open against Fixed Assets as on 31st March, 2012 is Rs. 33,000,842/-



Disclosure pursuant to Accounting Standard (AS 15) - Revised 2005 "Employee Benefits" prescribed by Companies (Accounting Standards) Amendment Rules, 2006 Details of Long Term Employees benefits determined by an appointed Actuary are as follows: 7.

a)

Funded Scheme - Gratuity.

| | Particulars | 31st March2012 Gratuity | 31st March 2011 Gratuity |
|-------|---|--|--|
| (i) | Amounts to be recognised in Balance Sheet a. Present Value of Defined Benefit Obligations Funded b. Fair Value of Plan Assets c. Net Liability/(Asset) recognised in the Balance Sheet | 19,018,869 13,044,273 5,974,596 | 17,409,644 12,781,718 4,627,926 |
| (ii) | Amount to be recognised in Statement of Profit & Loss Account a. Current Service Cost b. Interest on defined benefit obligations c. Expected return on planed assets d. Net Actuarial Losses/(Gain) Recognised in year Total, included in "Employee Benefits" | 1,686,825 1,392,772 (1,158,226) (573,570) 1,347,801 | 1,695,538 1,671,938 (1,257,119) 493,594 2,603,951 |
| (iii) | Change in Defined Benefit obligation and reconciliation thereof a. Present value of Defined Benefit obligation at the beginning of the year b. Interest Cost c. Current Service Cost d. Actuarial Losses/ (Gains) e. Benefits Paid f. Present value of Defined Benefit obligation at the close of the | 17,409,644 1,392,772 1,686,825 (573,570) (896,802) | 20,899,215 1,671,938 1,695,538 493,594 (7,350,641) 17,409,644 |
| (iv) | Change in the fair value of Plan Assets and the reconciliation that a. Fair value of Plan Assets at the beginning of the Year b. Add: Expected return on Plan Assets c. Add/ (Less): Actuarial Losses/ (Gains) d. Add: Contributions by employer e. Less-Benefits Paid f. Fair value of Plan Assets at the closed of the year | nereof 12,781,718 1,158,226 - 1,131 (896,802) 13,044,273 | 16,913,354 1,257,119 - 1,961,886 (7,350,641) 12,781,718 |
| (v) | Broad Categories of plan assets as a percentage of total assets as at 31st March, 2012 a. Insurer Managed Funds TOTAL | 100% 100% | 100% 100% |
| (vi) | Summary of the Actuarial Assumptions Discount Rate Expected Rate of Return on Assets Salary Escalation Rate | 8% 9.25% 5% | 8% 8.10% 5% |
| b) | Unfunded scheme- Compensated Absences Present Value of Unfunded Obligations Discount Rate Salary Escalation Rate % | 7,064,212 8.50% 5% | 6,889,571 8.10% 5% |



8. The Company has amounts due to suppliers under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act) as at 31st March, 2012. The disclosure persuant to the said Act is as under:

| Particulars Principal Amount due to suppliers under MSMED Act, 2006, | 31st March2012 | 31st March 2011 |
|--|----------------|-----------------|
| beyond the appointed day | 2,731,547 | 4,086,000 |
| Interest accrued and due to suppliers under MSMED Act , on the above amount | 69,773 | 68,383 |
| Payment made to suppliers (other than interest) beyond the appointed day , during the year | 2,036,533 | 22,071,148 |
| Interest paid to suppliers under MSMED Act (Other than section 16) | - | |
| Interest paid to suppliers under MSMED Act (Section 16) | - | |
| Interest due and payable to suppliers under MSMED Act , for the payments already made | 55,632 | 531,597 |
| Interest accrued and remaining unpaid at the end of the year to suppliers under MSMED Act,2006 | 125,406 | 599,980 |

Note: The information has been given in respect of such vendors to the extent they could be identified as " Micro and Small" enterprises on the basis of information available with the Company.

9 CIF Value of Imports and Expenditure in Foreign Currencies

| | (a) | Particulars CIF Value of Imports Capital Goods Spare Parts/ Lubricants Raw Material | 2011-12 Rs. 24,770,747 17,374,028 353,201 | 2010-11 Rs. 48,537,517 7,363,959 152,871 |
|----|-------------------|---|--|---|
| | (b) | Expenditure in Foreign Currencies Travelling Interest Export Sales Commission Professional fees Seminar/Training Processing charges outside | 825,563 655,838 5,525,026 30,806 1,641,566 | 3,489,453 985,274 208,358 129,267 960,961 |
| 10 | Prior pe | eriod items Expenditure (net) | 5,419,207 | 2,862,488 |
| 11 | Earning | gs in Foreign Currencies FOB Value of Exports Deemed Export Insurance and freight on exports | 612,652,327 130,254,167 18,755,842 | 507,791,273 98,944,802 19,490,017 |
| 12 | Foreig a) Exch | ige Differences on account of fluctuation in Currency rates. nange Differences on account of fluctuations in ign Currency Rates | 2011-12 Rs. | 2010-11 Rs. |
| | | i) On settlement / revalorisation of Current Assets & Current Liabilities | 35,429,873 | 9,098,592 |



b) Foreign Exchange Derivatives not hedged at close of the year

i) Exposures not hedged at the close of the year

| | Currency | 2011-12 | 2010-11 |
|-------------|----------|------------|-----------|
| Receivables | USD | 2,352,693 | 3,214,714 |
| | EURO | 938,292 | 1,413,906 |
| | GBP | 9,578 | 11,622 |
| | CHF | 4,720 | - |
| | JPY | 10,465,995 | - |
| | AUD | 150,000 | - |
| Payables | USD | 25,019 | 114,510 |
| • | EURO | · - | 3,510 |
| | JPY | - | 8,990,355 |

- 13. Total Expenditure on Research & Development (including allocable overheads) during the year is Rs.6,574,000/- (Previous year Rs.3,636,412/-)
- 14. (a) The Company has a single Product, viz: "Forgings". Consequently, there are no Reportable Segments of the Company as per the Accounting Standard (AS-17) "Segment Reporting" prescribed by Companies (Accounting Standards) Amendment Rules, 2006.
 - (b) Disclosures of transactions with Related Parties as required by Accounting Standard 18 "Related Party Disclosures" is given below. Related parties as defined under clause 3 of the Accounting Standard have been identified on the basis of representations made by the Key Managerial Personnel, information available with the company and taken on record by the Board.

2011-12 2010-11

| Sr. No. | Nature of relationship / Name of related party | Nature of Transaction | Transaction Value (Rs.) | Outstanding Amounts carried in the Balance Sheet (Rs.) | Transaction Value (Rs.) | Outstanding Amounts carried in the Balance Sheet (Rs.) |
|---------|--|----------------------------|----------------------------|--|----------------------------|--|
| 1 | Key Managerial personnel Mrs. R. G. Kalyani (Vice-chairperson and Managing Director) | Remuneration Commission | 2,442,636 8,000,000 | 159,316 8,000,000 | , , | 2,504,687 |
| | | Total | 10,442,636 | 8,159,316 | 4,947,323 | 2,504,687 |
| 2 | Relative of Key Managerial Personnel Mr. G.N. Kalyani (Director) | Commission Siting fees | 160,000 28,000 | 160,000 | 150,000 29,000 | 150,000 - |
| | | Total | 188,000 | 160,000 | 179,000 | 150,000 |

The Company has sent balance confirmation letters to Sundry Debtors, Creditors and Other Parties and the balances are under reconciliation in those cases where confirmations were received. Pending final reconciliation, the balances in respect of Debtors, Creditors and third parties are as per books of account only. Adjustments having an impact of revenue nature, if any, will be made in the year in which the same are confirmed/reconciled.



16 Tunover and Stock

| | Class of Goods | Sales | Closing Stock | Opening Stock | WIP Closing Stock |
|---|---|--------------------------------|--------------------------------|--------------------------------|----------------------------|
| 1 | High Quality Close Tolerence Die Forgings 2010-11 | 1,415,766,491 1,337,881,595 | 3,742,645 3,355,711 | 3,355,711 | 89,166,791 87,907,115 |
| 2 | Real Axle Tube Assemblies 2010-11 | 45,682,948 29,265,913 | 699,254 150,882 | 150,882 - | 976,655 522,840 |
| 3 | Finished Machine Components 2010-11 | 1,049,023,867 779,502,558 | 11,915,267 19,718,909 | 19,718,909 15,118,180 | 17,568,163 10,464,634 |
| 4 | Sale - manufacturing scrap 2010-11 | 213,356,746 162,350,043 | - | - | |
| 5 | Others 2010-11 | 1,107,495 - | - | - - | 5,332,795 1,748,055 |
| | Total 2010-11 | 2,724,937,547 2,309,000,109 | 16,357,166.00 23,225,502.00 | 23,225,502.00 15,118,180.00 | 113,044,404 100,642,644 |

^{17.} Previous Year's figures have been regrouped wherever necessary to make them comparable with those of the current vear.

As per our attached report of even date For M/s P. G. BHAGWAT Firm Registration No. 101118W Chartered Accountants

For and on behalf of the Board of Directors

ROHINI G. KALYANI Vice Chairperson and Managing Director

NACHIKET DEO Partner Membership No. 117695 Pune: 25th May, 2012

NIRNOY SUR Company Secretary Pune :25th May, 2012 C. H. NANIWADEKAR Director Pune :25th May, 2012



| NOTES | |
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| NOTES |
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KALYANI FORGE LIMITED

Regd. Office: Shangrila Gardens, 'C' Wing, 1st Floor, Opposite Bund Garden, Bund Garden Road, Pune-411 001.

PROXY

| I/We, | | |
|---|---|--|
| of | | |
| being a Member/Member | s of KALYANI FORGE LIMITEI | D, Pune, hereby appoint |
| of — | | |
| failing him | | |
| of | | to vote for me/us |
| • | THIRTY THREE Annual Gentlement 12, at 11.00 a.m., and at any ad | neral Meeting of the Company, to be held on journment thereof. |
| Signed this ——day of - | 2012. | Please Affix Rs. 1 |
| No. of shares held: | Folio No | _ Revenue |
| D.P.ID.** | Client ID** | Stamp here |
| **Applicable for Members in Dematerialised Form | holding shares | Signature(s) of Mermber(s) across the stamp |
| Note: The Proxy must be before the time fixed for the | | d Office of the Company not less than 48 hours |
| | KALYANI FORG gd. Office: Shangrila Garde ite Bund Garden, Bund Ga | ens, 'C' Wing, 1 st Floor, |
| | ATTENDANO | E SLIP |
| Please complete this atte | endance slip and hand it over | at the entrance of the Meeting Hall. |
| | | L.F. No. (s) |
| | | |
| No. of shares held: | Folio No | _ |
| D.P.ID.** | Client ID** | |
| | | REE Annual General Meeting of the Company, b Ltd., 6, Bund Garden Road,, Pune-411 001. |
| SIGNATURE OF THE SH | AREHOLDER/PROXY* | |

^{*}strike our whichever is not applicable;
**Applicable for Members holding shares in Dematerialised Form