



May 28, 2025

To,

Bombay Stock Exchange Limited, Phiroze Jeejeebhoy Tower, Dalal Street, Fort, Mumbai-400001 Scrip Code: **513509**  National Stock Exchange Of India Limited, Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai-400051 Symbol: **KALYANIFRG** 

Dear Sir/Madam,

**Sub: Investor Presentation** 

Pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find attached herewith Investor Presentation to be used for the Analyst / Investor Conference Call to be held on May 28, 2025.

The presentation shall also be available on the website of the company www.kalyaniforge.co.in.

We request you to take the same on records.

Thanking you,

Yours Faithfully, For **Kalyani Forge Limited** 

Rachana Agarwal
Company Secretary &
Compliance Officer

Encl.: As mentioned above.

CIN: L28910MH1979PLC020959

REGD OFFICE: Shangrila Gardens, 1st Floor, 'C' Wing, Opp. Bund Garden, Pune: 411001



Q4 FY25



## **Safe Harbour Statement**

This presentation contains forward-looking statements regarding **Kalyani Forge Ltd.**'s outlook, strategies, business plans, expectations, and potential growth in the Indian and global markets. These statements are based on assumptions and information currently available to management, including expectations of growth in sectors such as automotive, agriculture, and industrial equipment where Kalyani Forge's products are applied.

Forward-looking statements are inherently uncertain and subject to risks that could cause actual results to differ materially from those anticipated. Factors affecting these outcomes include economic conditions in India and globally, fluctuating demand within our key industries, changes in government regulations and policies, and potential shifts in customer preferences and needs. Additionally, competitive pressures, raw material price volatility, foreign exchange fluctuations, and challenges in adapting to evolving technological standards could impact the company's performance.

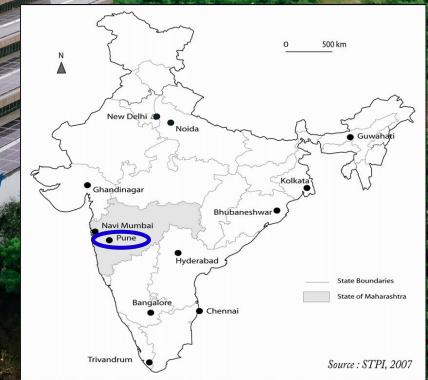
While Kalyani Forge Ltd. endeavors to ensure accuracy in its forward-looking statements, the company assumes no obligation to update any statements as a result of new information or future events. We caution investors to consider these factors when making investment decisions and to refer to the company's regulatory filings for additional information on potential risks.

## KALYANI FORGE



## **Company Stats**

- Established in 1978, around 50 years in the industry
- Publicly Listed on National Stock Exchange and Bombay Stock Exchange India
  - NSE: KALYANIFRG
  - BOM: 513509
- Workforce Headcount: 1,000+
- Location: Pune, Maharashtra, India
- Nearest Sea Port: Mumbai (190km)
- No. of Plants 5:
  - Hot Forging Division HFD1
  - Hot Forging Division HFD2
  - Machined Components Division MCD1
  - Machined Components Division MCD2
  - Cold and Warm Forging Division MFD







## **Company Milestones**



















#### 1980 and 90s

- Founded in 1979 by Dr.
   Neelkanth Kalyani (Founder of Kalyani Group)
- Major focus on Two Wheeler forged components
- **IPO** on BSE and NSE as Kalyani Forge Ltd.

### 2000s:

- 1st Fracture Split Conrod developed in India
- Forayed into Passenger Car segment
- Forayed into **Truck Segment**
- Started Warm Forging (1st in India)
- Installed mid-sized presses 1600T and 2500T
- Established Machining Division

### 2010s:

- Established lines for marquee global OEMs
- 1st Euro-6/BS VI compliant conrod in India
- Expanded driveline and industrial business
- Launched Wheel Hub business
- Kalyani Studio established, tech vertical of the group

#### 2020s:

- Scaling up Machining Business
- Started sales to **EV platforms**
- Record order wins from target customers
- Launched higher value add processes like spline rolling, induction hardening
- Exports pipeline
- Digital Shopfloor project with Kalyani Studio



### **KALYANI FORGE**



# **Our Product Offerings**

Critical, high performance components, leveraging decades of expertise

## Engine



## Driveline



## Axle



# Well diversified, leveraging common strengths



Trucks	High volume and high value forgings in every truck	
	Large and mature market	
Cars	High volume and high value forgings in every car	
	Large and mature market	
Industrial	Steady and growing market for large engines	
	Hedge against cyclicality of automotive markets	
	Leverage automotive standards expertise to differentiate with com	
Agro	High volume market of Agro Engines	0.00
	Hedge against automotive cyclicality	
	Leverage automotive standards expertise to differentiate with competitors	





## **Leadership - Board of Directors**



Rohini Kalyani
Executive Chairperson



Ajay Tandon Independent Director 28th May 2025



Viraj Kalyani Managing Director



Jeevan Mahaldar Independent Director



Gaurishankar N. Kalyani *Director* 



Abhijit Sen Independent Director

- Deep Experience at scale
- Automotive and manufacturing domain knowledge
- Global exposure
- Strong strategic and leadership skills





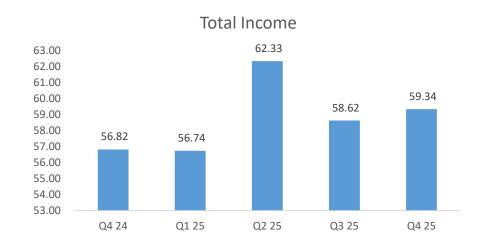
# **KFL Growth Formula**

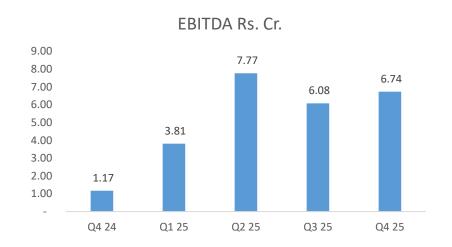


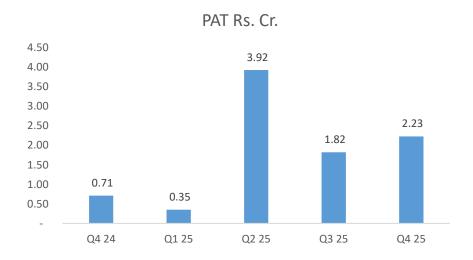


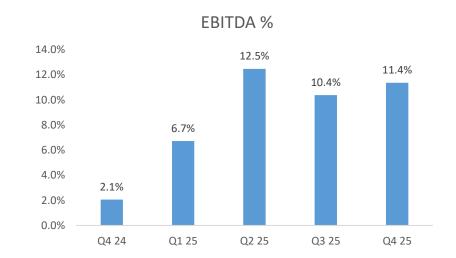


# 1. Strong Execution - Financial Results









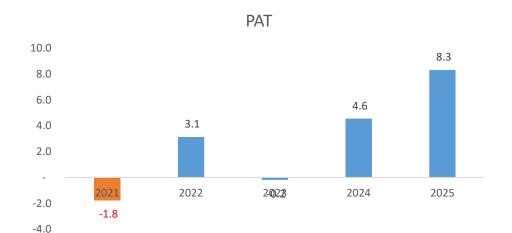
# 1. Strong Execution - Yearly Trends KALYANI FORGE

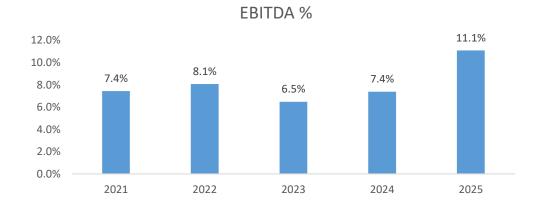


### Highest PAT in 10 Years





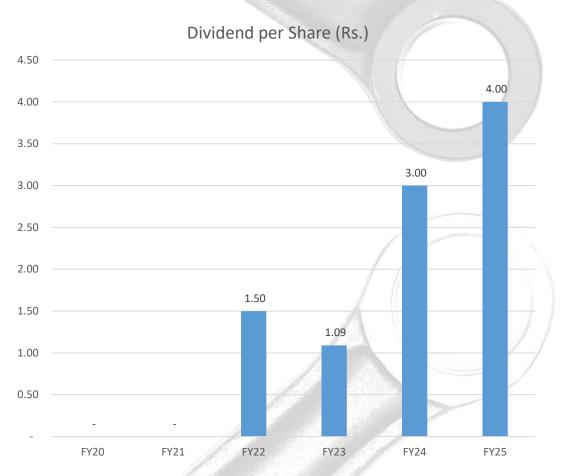








# 1. Strong Execution – Strong Shareholder Returns



## Share price bounced back to all time high of Rs. 890



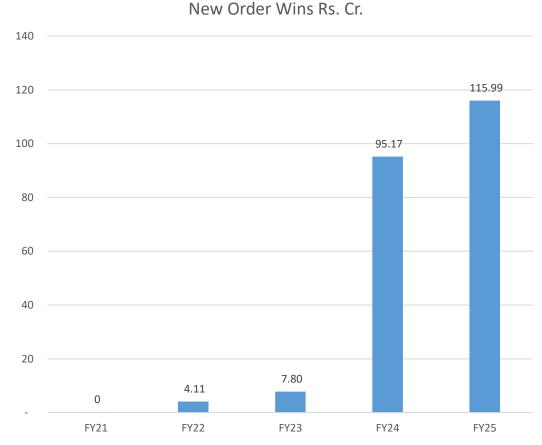




# 2. Business Development

- All-time-high New Order Wins of Rs. 115 cr
- Two new machined connecting rod program SOPs commenced in Q4
- Samples approved for new automotive export order
- Received Collaboration Excellence award from Mahindra for fast development of connecting rods for their engine program
- Kalyani Forge enjoys an entrenched position with multi-decade relationships with OEMs





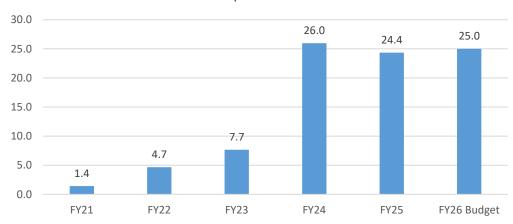
Figures represent peak annual value



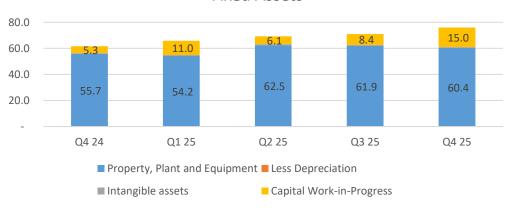


## 3. Capex

Capex Rs. Cr.



**Fixed Assets** 



- Capex in FY25 was **Rs. 24.4 cr.**
- Capex Budget FY26 of Rs. 25 cr approved by the Capex Allocation Committee and the Board
- Forging Modernization Program initiated for profitability improvement
- 1st full recon project completed for a 1600T forging press







## Notable Highlights of the Quarter

- New CHRO joined to strengthen HR
- Upgraded Performance Appraisal system across all staff
- Detailed Energy Audit of the plants conducted
- Capex Allocation Committee sanctioned budget of Rs. 25 cr for FY26
- Term Loans secured for funding capex for FY26
- Sustainability Assessment Score crossed 70%





## Gameplan for Next 12 Months - FY26

- "Vriddhi Council" Projects:
  - 13 High Impact initiatives for growth and EBITDA expansion
  - Themes like Machine recon, Purchase Cost reduction, Power Cost reduction, Productivity, Process Optimization, COPQ reduction
- New business SOPs worth 50 cr
- Execution of 25 cr capex projects
- Digitized compliance management system
- Enhancement of ERP SAP based functionality of controls
- Deepening KSCADA Portal with Kalyani Studio

