











NLC India Limited

A "Navratna" – Government of India Enterprise

Corporate Presentation February 2023



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Company Overview & Performance Highlights



NLC India Ltd | Introduction







A 'Navratna' CPSE incorporated in 1956. Under the administrative control of Ministry of Coal



Paid up Equity Share Capital - Rs. 1,386.64 Crore (GoI holding - 79.20% as on 14.02.2023)



Mining, Power Generation and Trading of Power



Regional Presence to National Level Presence



Advanced Technology





Robust Financial Performance in Revenue, Profit and Net worth. Highest domestic credit rating. Consistent track record of Dividend.



Skilled Manpower



Present Composition of Board - Total 9 Directors (3 Functional Directors including CMD, 2 Government Nominee and 4 Independent Directors).*

* Govt. of India has sanctioned totally 16 Directors but present composition of the Board is 9. Ministry of Coal, the Administrative Ministry, has been appraised to fill up for three functional director and four independent directors.



Board of Directors





Shri M. Prasanna Kumar Chairman and Managing Director

Part-time Official Director



Shri M. Nagaraju Additional Secretary, Ministry of Coal, GoI.



Shri Ramesh Chand Meena Additional Chief Secretary to Govt. of Tamil Nadu, Energy Department

Functional Directors



Dr. Suresh Chandra Suman Director - Mines Director / Finance (Addl. Charge)



Shri Mohan Reddy Director - Planning & Projects Director /HR (Addl. charge) Director - Power (Addl. charge)



Shri Subrata Chaudhuri Independent Director



Shri Prakash Mishra Independent Director

Independent Directors



Prof. Nivedita Srivastava Independent Director



Shri M.T.Ramesh Independent Director

Note: Composition of the board as on 01.02.2023



Vision & Mission



Vision

To emerge as a leading Mining and Power Company, with social responsiveness accelerating Nation's growth

ESG Vision:

To continue to be a socially responsive company.



- Continue to develop and sustain expertise in Power and Mining with focus on growth and financial strength
- Be socially responsive, achieve sustainable development and be sensitive to emerging environmental issues
- Strive to achieve excellence in processes and practices
- To nurture talent, encourage innovation and foster collaborative culture

ESG Mission

• To play an active role in society and be sensitive to emerging environment issues.

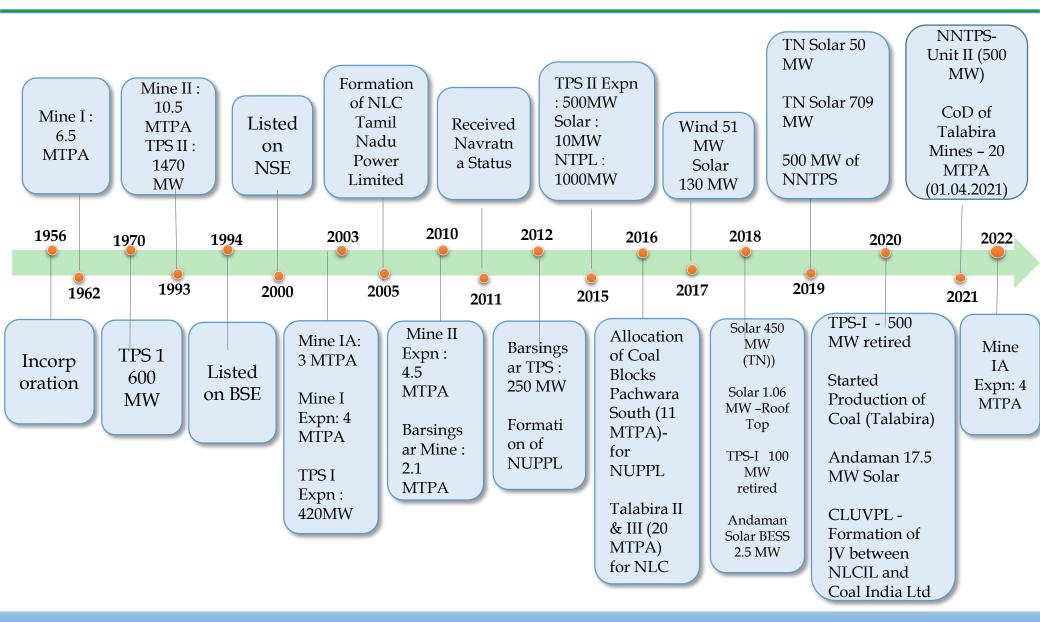


- N- National Orientation
- L Learning and Development
- C- Commitment for Excellence
- I Innovation and Speed



Evolution & Key Milestones

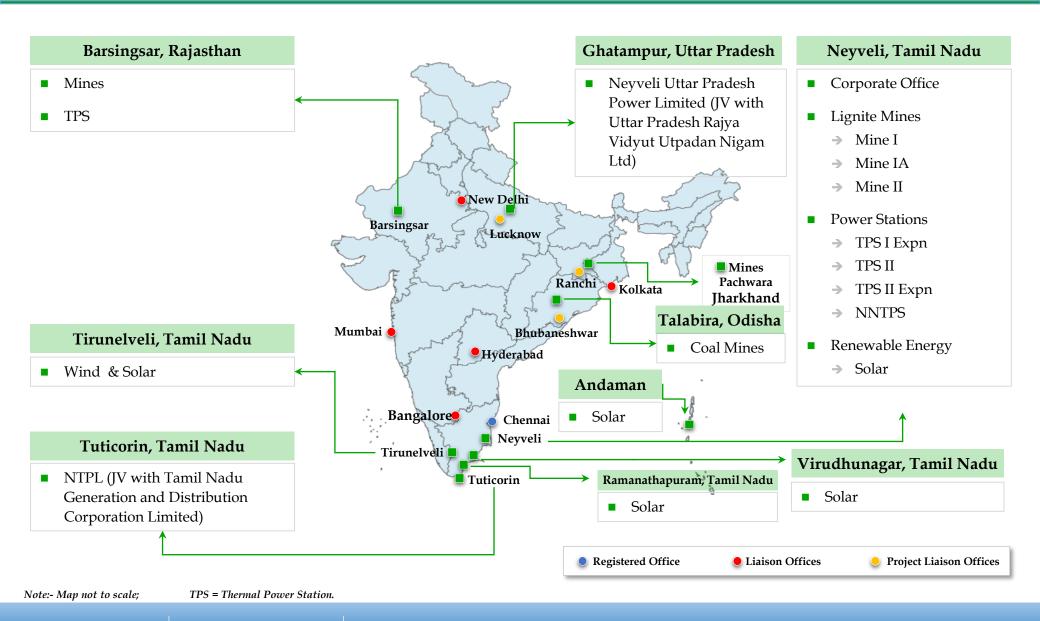






Pan India Presence

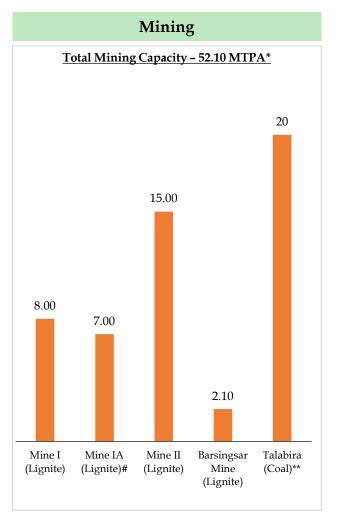


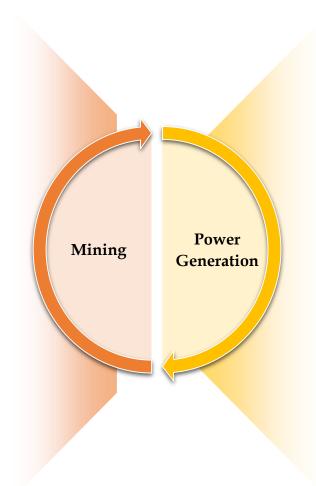


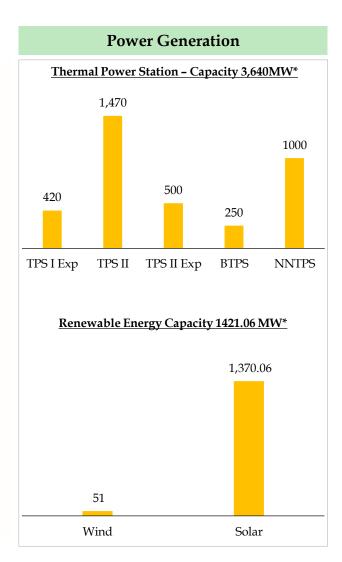


NLCIL's Core Business









Note: Source from NLCIL Annual Reports and figures representing NLCIL Standalone financial statements *Existing Capacity as on 31.01.2023.

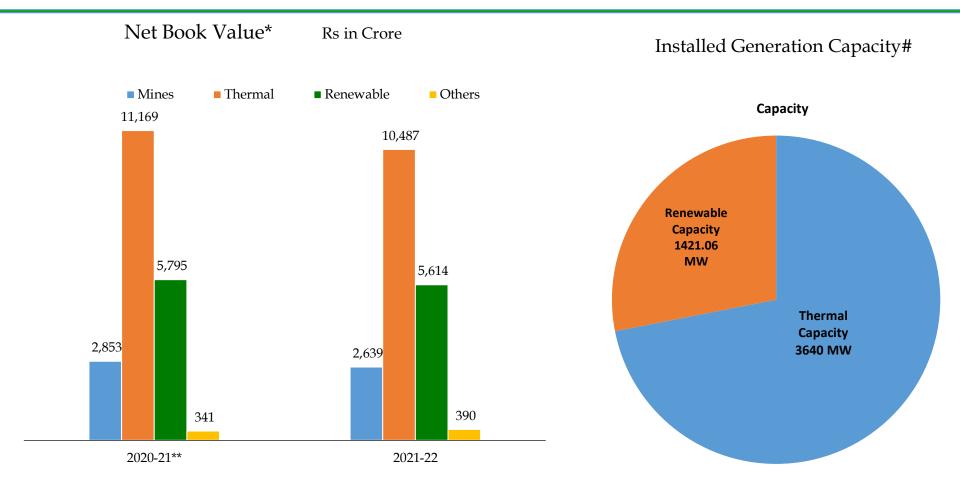
CoD of Mine IA Exp is on 01.04.2022 and achievement of full capacity of 4 MTPA expected by 2028

^{**} CoD of Talabira Coal Mines is on 01.04.2021 Achievement of Full Capacity expected by Jan 2027



Segment Investments & Green Portfolio





#As on 31.01.2023

^{*}Note: Source from NLCIL Financial Results/Annual Reports and figures representing NLCIL Standalone as on 31st March'2022
**Restated



Strong In-House Capabilities



Expertise in Open Cast Mining & Power Generation

Lignite / Coal Resources for Captive Consumption

Lignite / Coal Mining of NLCIL

Mining

- Vast experience in operation, maintenance and project management and consultancy in open- cast mining
- Asset bank of specialised mining equipments for open cast mining:
 - German excavation technology
 - → 34 Bucket Wheel Excavators
 - 5 Reclaimers
 - Conveyor length 113.09 KMs

Power Generation

- Experience in operating lignite based thermal power station and consultancy in Renewable power project.
- Average of all thermal PLF (69.13%) are running at higher PLF than All India average PLF (63.23%)
- NLCIL is the 1st Company to cross 1 GW of renewable energy, which is highest ever achieved by any CPSE.

- Captive fuel source with power plants located at the pit heads of Lignite mines
- Greater flexibility in terms of adjusting the lignite production to adjust for variations in power demands and power generation at thermal power plants
- Out of total measured lignite reserves of 7374.10 Million Tonne in India as on 31.03.2022 Neyveli Lignite Field, Barsingsar, Bithnok and Hadla of NLCIL accounts for 5107.33 Million Tonne which is about 70%.
- Coal from Talabira is presently transferred /sold to NTPL,NTPC and Open sales
- Talabira Coal mines Production in FY 2022-23 (Upto Q3) is 75.52 LT

- All India Lignite production during 2021-22 is 47.80 Million Tonne. Out of the same NLCIL share is 25.01 Million Tonne, which is 52.32% as compared to 52.61% in FY 2020-21.
- Operating the Talabira Coal mine through MDO Mode with target of attaining full rated capacity by 2027-28













NLC India Limited | Corporate Presentation



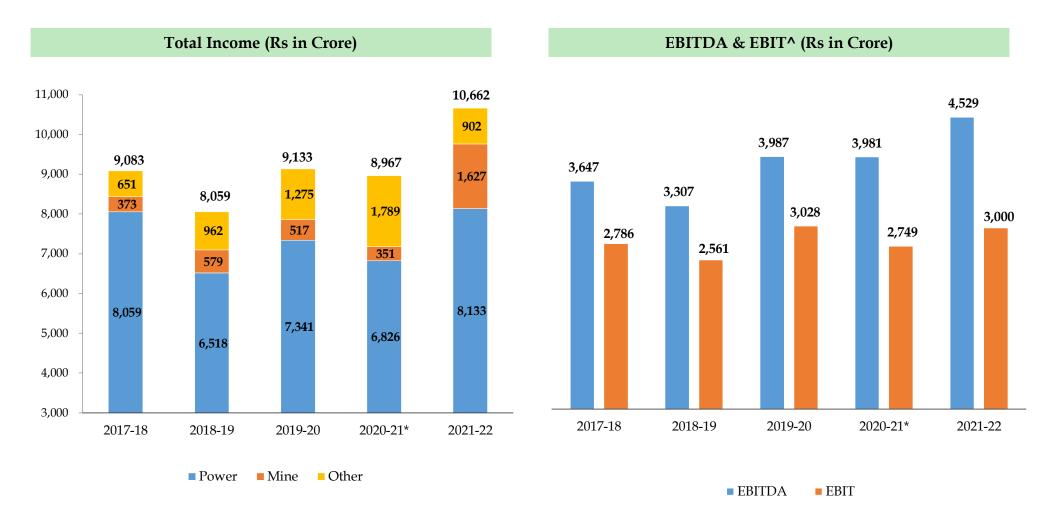




Financial & Operational Performance







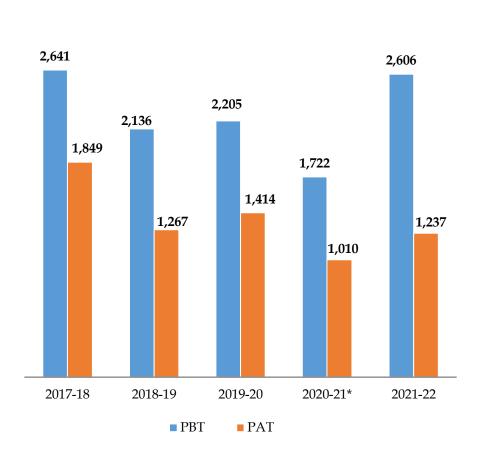
^{*} Restated 2020-21

[^] EBITDA, EBIT computed considering Net Movement in Regulatory Expenses / Income and without considering Exceptional Item. Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone;





PBT & PAT (Rs in Crore)



Key Financial Ratios

	2017-18	2018-19	2019-20*	2020-21*	2021-22
OPM^ (%)	26.04	20.58	22.90	13.65	21.66
NPM (%)	20.35	15.72	15.48	13.78	12.47
ROCE (%)	7.79	4.58	4.59	9.10	11.29
RONW (%)	14.07	10.22	11.85	7.86	9.03
Current Ratio	1.76	1.12	1.22	1.23	1.75
Quick Ratio	1.47	0.94	1.06	1.06	1.49

^{*} Restated financials as at 01.04.2020 and FY 2020-21

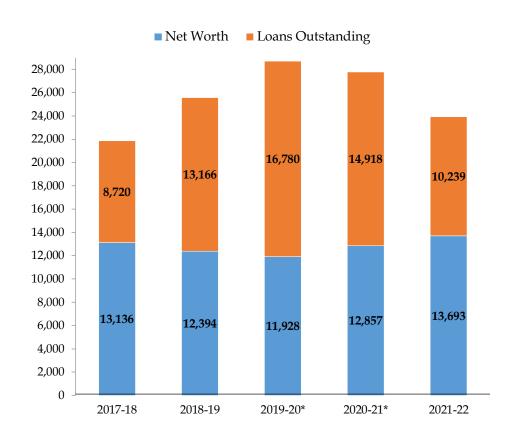
[^] OPM computed considering Net Movement in Regulatory Expenses/Income and without considering Exceptional Item.

[#] PBT considering Net Movement in Regulatory Deferral Income / Expenses. ROCE is EBIT without Exceptional / Capital Employed Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone;





Networth & Loans Outstanding (Rs in Crore)



Credit Ratings (Long Term Borrowings)

Agency	Rating
CRISIL	AAA/Stable
ICRA	AAA/Stable
CARE	AAA/Stable
Brickwork	AAA/Stable
India Rating	AAA/Stable

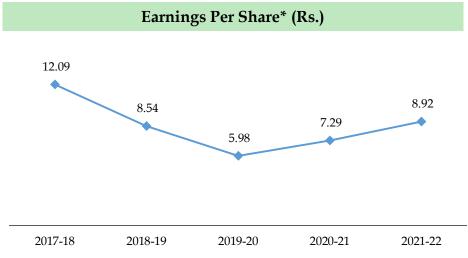
Credit Ratings (Commercial Paper)

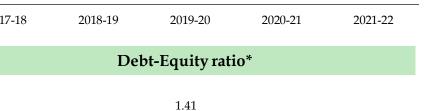
Agency	Rating
CARE	A 1+
India Rating	A 1+

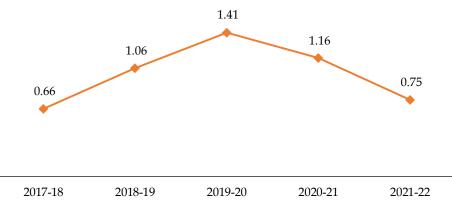
Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone as on 31st March'2022 * Restated financials as at 01.04.2020 and FY 2020-21





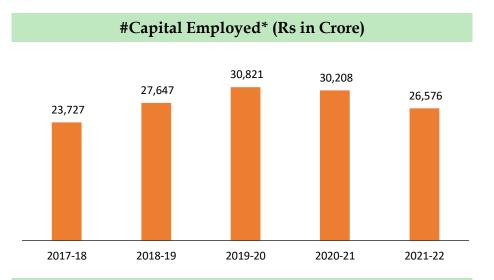


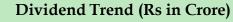


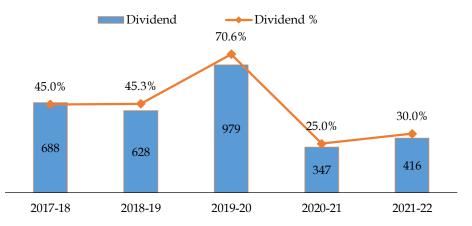




 $Note: Source\ from\ NLCIL\ Financial\ Results\ \&\ Annual\ Reports\ and\ figures\ representing\ NLCIL\ Standalone$



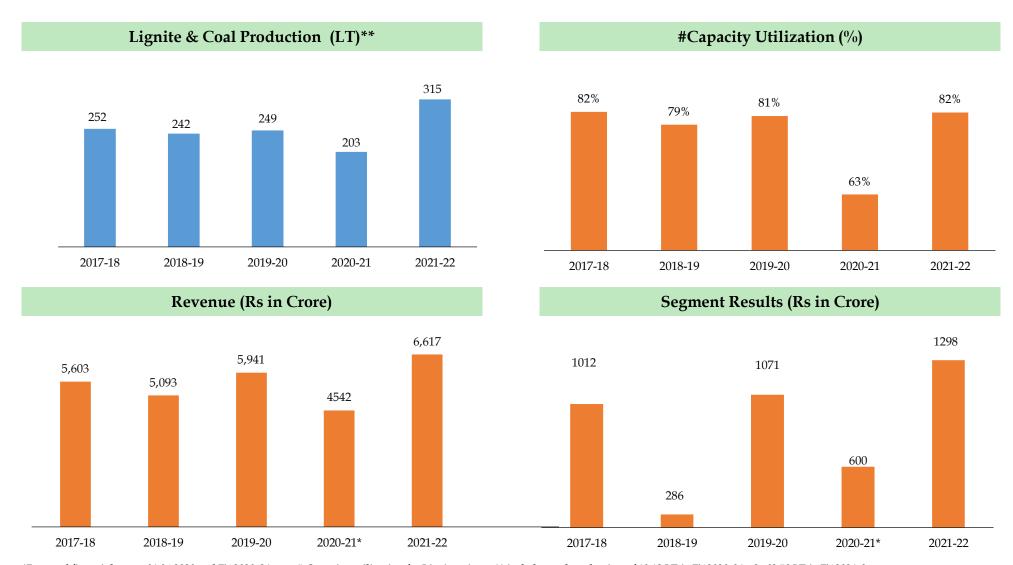






Operational Performance - Mining Segment





*Restated financials as at 01.04.2020 and FY 2020-21 # Capacity utilisation for Lignite mines ** includes coal production of 10.13 LT in FY:2020-21 & 63.58 LT in FY:2021-2 Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone financial statements



Operational Performance - Power Segment



72

59

2021-22

1309



^{*} Includes infirm power of NNTPS Unit-I and 709 MW Solar #Includes infirm power of NNTPS Unit II Source: Standalone Financial Results FY 2021-22

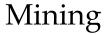
^ Restated FY:2020-21

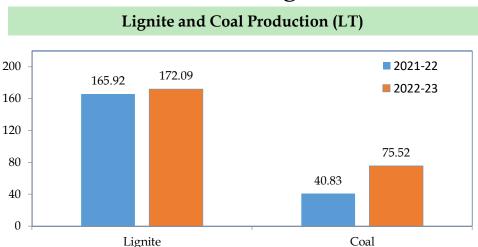
2021-22

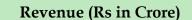


Apr - Dec - Standalone Performance-Segment (2021-22 Vs.2022-23)





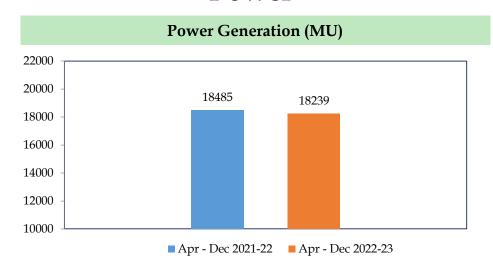






Source: Quarterly financial results

Power



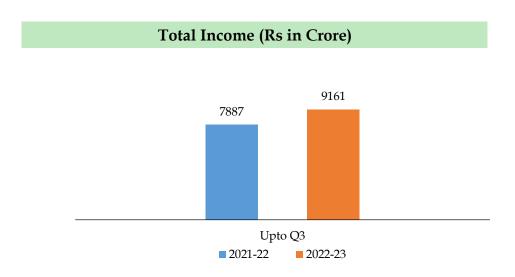
Revenue (Rs in Crore)





Apr - Dec Standalone Performance - (2021-22 Vs. 2022-23)

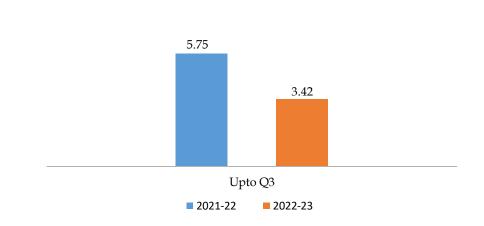








Earning Per Share (Rs.) - EPS



Income Statement (Rs in Crore)

Particulars	Apr- Dec 2020	Apr- Dec 2021	Apr- Dec 2022
Total Income	6,110.99	7,886.70	9,160.79
EBITDA*	2396.60	3,343.51	2,211.72
EBITDA Margin (%)	39.22%	42.39%	24.14%
PAT	386.99	797.05	474.45
PAT Margin (%)	6.33%	10.11%	5.18%

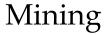
 $Source: Quarterly financial\ results$

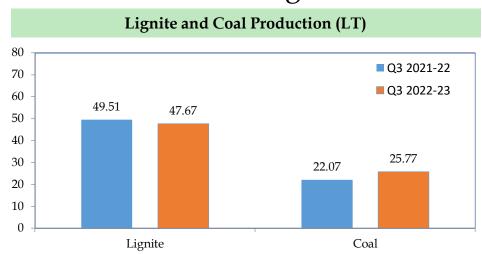
 $[*]EBITDA\ computed\ considering\ Net\ Movement\ in\ Regulatory\ Expenses/Income\ and\ without\ considering\ Exceptional\ Item.$



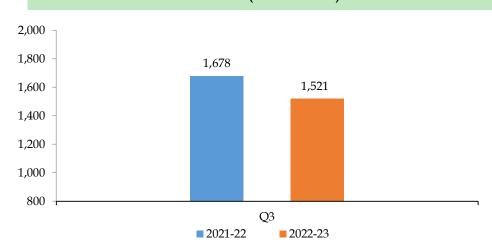
Quarter 3 - Standalone Performance-Segment (2021-22 Vs.2022-23)





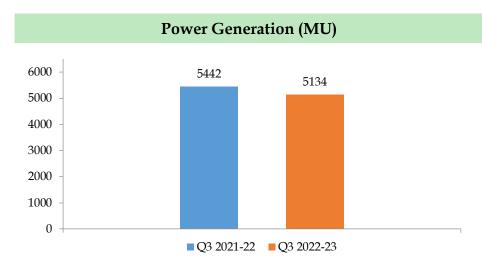


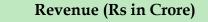
Revenue (Rs in Crore)

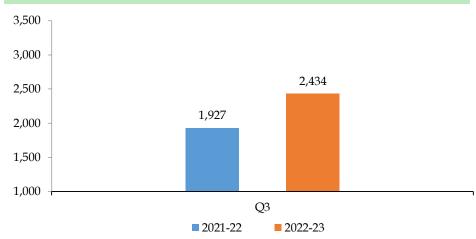


Source: Quarterly financial results







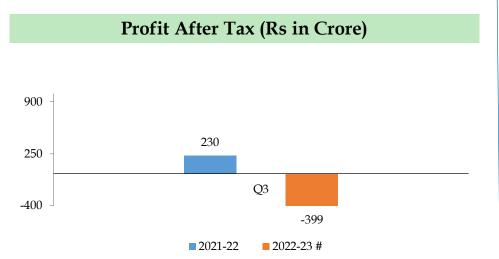


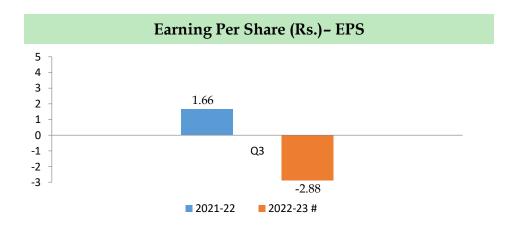


Quarter 3 Standalone Performance - (2021-22 Vs. 2022-23)









Quarterly Income Statement (Rs in Crore)

Particulars	Mar-22	Jun-22	Sep-22	Dec 22
Total Income	2775.67	3176.54	2821.14	3163.11
EBITDA*	1184.99	1270.21	1126.93	(185.42)
EBITDA Margin (%)	42.69%	39.99%	39.95%	(5.86)%
PAT	439.73	506.08	367.21	(398.84)
PAT Margin (%)	15.84%	15.93%	13.02%	(12.61)%

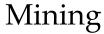
*EBITDA computed considering Net Movement in Regulatory Expenses/Income and without considering Exceptional Item.

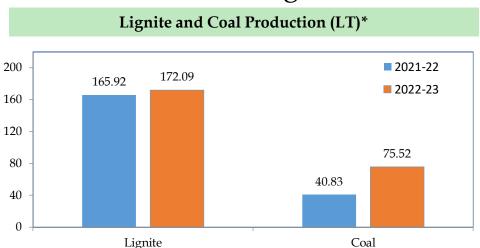
The Profit for Q3 of 2022-23 has impacted mainly due to accounting of CERC orders received during this period wherein CERC has set aside review of O&M expenses for 2014-19 as similar issue for earlier tariff periods is sub-judice before APTEL and also while issuing tariff orders for 2019-24, CERC has not considered certain items and advised to consider at actual at the time of filing of truing up petition.



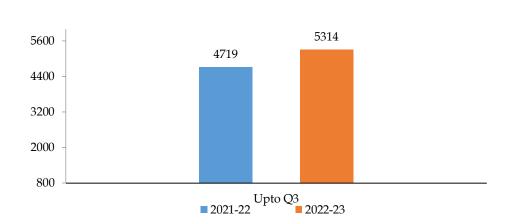
Apr - Dec - Consolidated Performance-Segment (2021-22 Vs.2022-23)





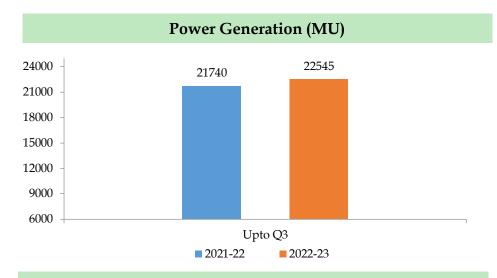


Revenue (Rs in Crore)

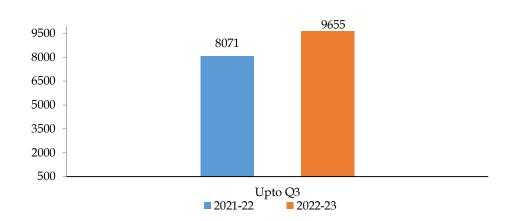


Source: Quarterly financial results





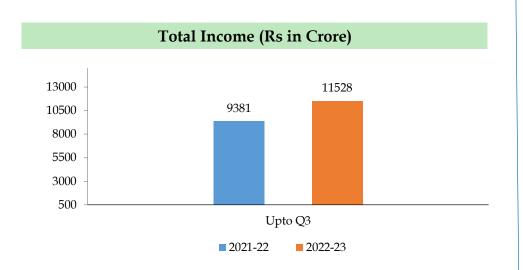
Revenue (Rs in Crore)

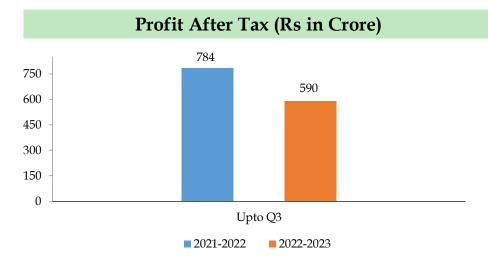


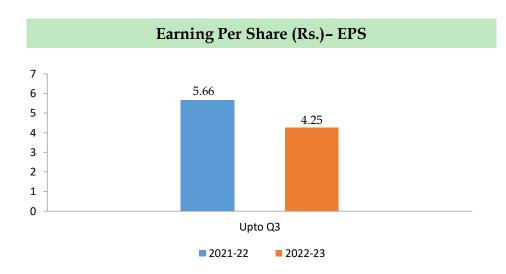


Apr - Dec Consolidated Performance - (2021-22 Vs. 2022-23)









Income Statement (Rs in Crore)

Particulars	Apr- Dec 2020	Apr- Dec 2021	Apr- Dec 2022
Total Income	8,197.94	9,380.60	11,527.65
EBITDA*	3,301.57	3,866.24	2,923.02
EBITDA Margin (%)	40.27%	41.22%	25.36%
PAT	588.61	784.49	589.51
PAT Margin (%)	7.18%	8.36%	5.11%

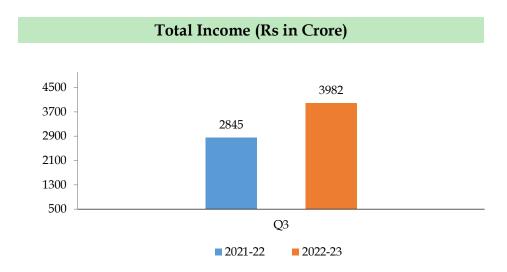
 $Source: Quarterly financial\ results$

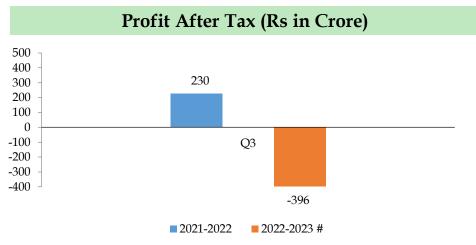
^{*} EBITDA computed considering Net Movement in Regulatory Expenses/Income and without considering Exceptional Item.

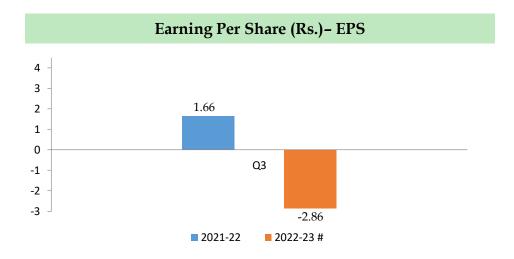


Quarter 3 Consolidated Performance - (2021-22 Vs. 2022-23)









Quarterly Income Statement (Rs in Crore)

Particulars	Mar-22	Jun-22	Sep-22	Dec 22
Total Income	3165.36	3966.01	3579.15	3982.49
EBITDA *	1,239.47	1511.14	1386.75	25.13
EBITDA Margin (%)	39.16%	38.10%	38.75%	0.63%
PAT	331.16	568.83	417.03	(396.35)
PAT Margin (%)	10.46%	14.34%	11.65%	(9.95%)

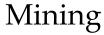
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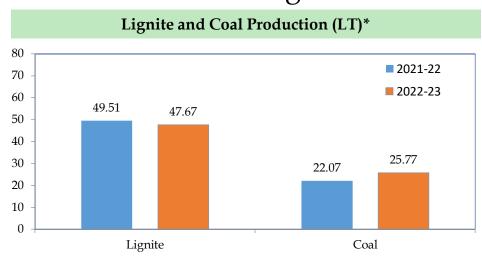
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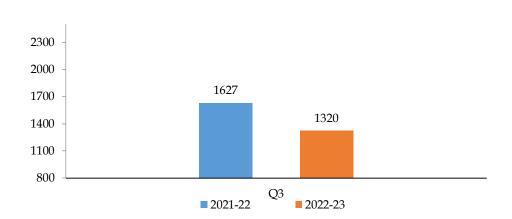
Quarter 3 - Consolidated Performance-Segment (2021-22 Vs.2022-23)







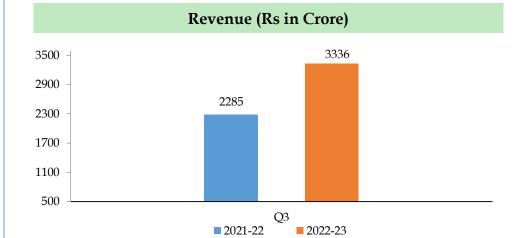
Revenue (Rs in Crore)



Source: Quarterly financial results

Power





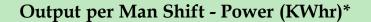


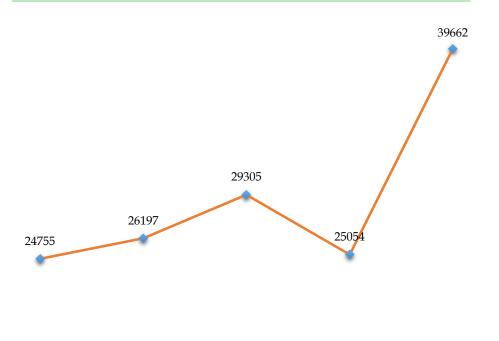
Efficiency Parameters

2017-18

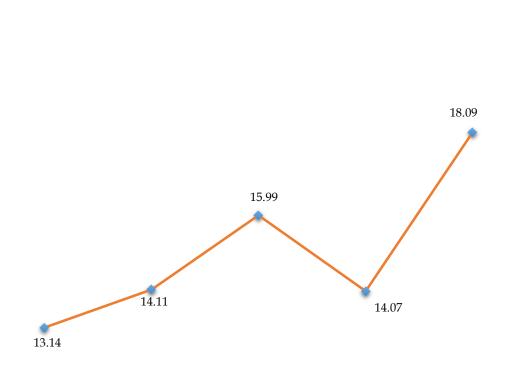
2018-19



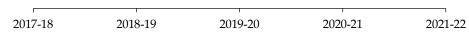




Output per Man Shift - Lignite (in Tonne)*



2019-20



* Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone

2021-22

2020-21







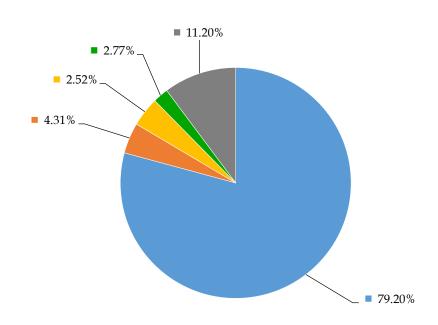
Market Opportunity



Shareholding Pattern



Shareholding Pattern*



Total No. of Shares - 138,66,36,609

- Govt. of India
- State Govt.Sponsored InstitutionsMutual Funds , Financial Institutions & Banks
- Insurance Companies
- Others

No. of Shareholders

(A) Promoter & Promoter Group	
Govt. of India	1
(B) Public	
State Govt Sponsored Institutions	5
Mutual Funds , Financial Institutions & Banks	42
Insurance	7
Others	1,91,652
Total	1,91,707

Market Cap - Rs. 11,002.96 Crore#

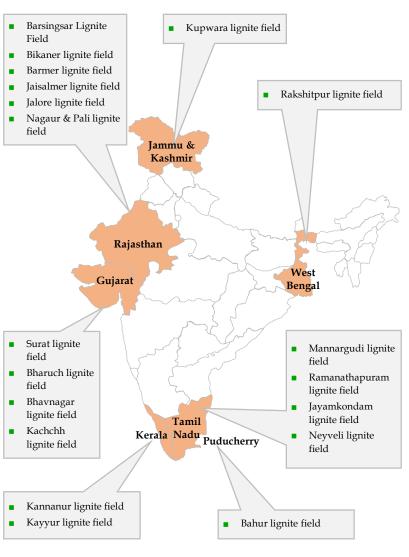
^{*}Shareholding Pattern as on 10.02.2023

[#]Market Cap as on 13.02.2023 (Closing Price of BSE @ Rs. 79.35)



Lignite Reserves in India



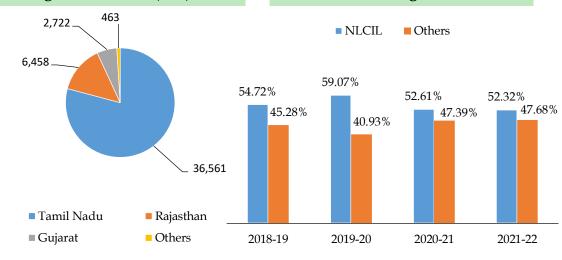


State wise Geological resources in MT as on 01.04.2022

STATE	Measured	Indicated	Inferred	Total	Total (%)
Puducherry	0.00	405.61	11.00	416.61	0.90
Tamil Nadu	4926.92	21981.20	9652.62	36560.72	79.13
Rajasthan	1168.53	3029.78	2259.41	6457.72	13.98
Gujarat	1278.65	283.70	1159.70	2722.05	5.89
J&K	0.00	20.25	7.30	27.55	0.06
Kerala	0.00	0.00	9.65	9.65	0.02
West Bengal	0.00	1.13	2.80	3.93	0.01
Odhisha	0.00	0.00	5.93	5.93	0.01
Total	7374.10	25721.70	13108.40	46204.16	100.00

Lignite Reserves (MT)*

Market Share of Lignite Production



Map not scale

*Source: Indian Coal and Lignite Resources - 2022 by GSI as on 31.03.2022.

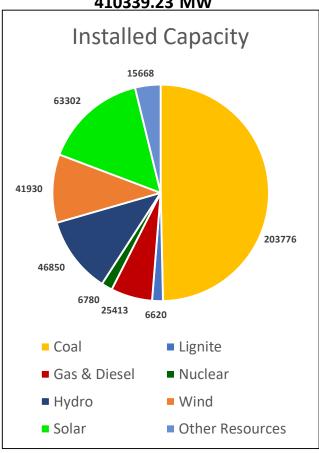


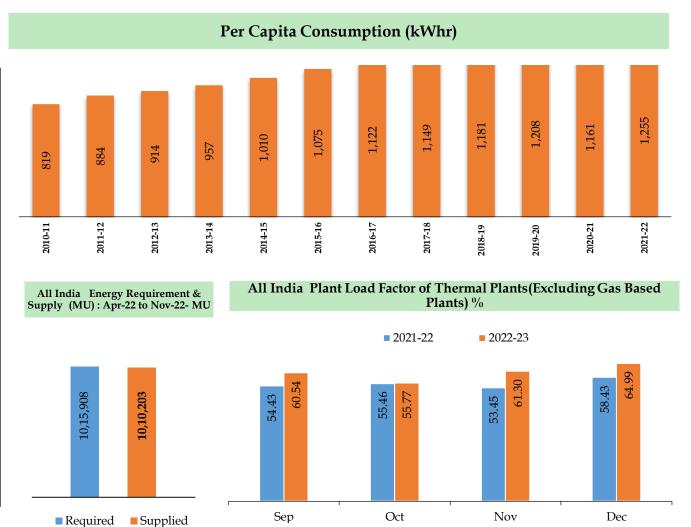
Power Sector in India



Installed Capacity as on 31.12.2022







Source: Central Electricity Authority - Executive Summary December - 2022 Report









NLCIL Growth Plan 2030



Sl. No	Project	Existing Capacity	Addition Proposed	Total
1	Lignite (MTPA)	32.10*	8.00**	40.10
2	Coal (MTPA)	20.00^	24.00	44.00
	Total Mining (MTPA)	52.10	32.00	84.10
3	Power - Lignite Based (MW)	3,640	1,320	4,960
4	Power - Coal Based (MW)	1,000	5,180	6,180
5	Power - Renewable (MW)	1,421	4,610	6,031
	Total Power (MW)	6,061	11,110	17,171

Source: NLCIL Corporate Plan 2030.

^{*}Existing Capacity as on 31.01.2023 includes Mine IA Exp which is commissioned on 01.04.2022 and achievement of full capacity of 4 MTPA expected by 2028. ^Coal Production started on 26th April 2020. Achievement of Full Capacity expected by Jan 2027.

^{**}Addition Proposed is adjusted for reduction in Existing Mines Capacity by 3.5 MT



On going / Upcoming Mining & Power Projects



On Going Mining Projects

Project	MT	Estimated Cost (₹ Cr)	Expected COD
South Pachwara Coal Block	9.00	1,795.01	Sept 2028
Total	9.00	1,795.01	

On Going Thermal Power Projects

Project	MW	Estimated cost (₹ Cr)	Expected COD
NUPPL - UP	1,980	19,406.13	Unit I – Jul 23 Unit II – Oct 23 Unit III – Dec 23
Total	1,980	19,406.13	

On Going Renewable Power Projects

Project	MW	Estimated cost (₹ Cr)	Expected COD
Solar-Ground Mounted-Neyveli	10	42.94	April 2023
Solar 500 MW IREDA	500	2735.13	Sep 2024
150 MW Wind- Solar Hybrid	150	922.32	Mar 2024
Total	660	3700.39	

Source: NLCIL Corporate Plan 2030.

Upcoming Renewable Power Projects

Project	MW	Estimated cost (₹ Cr)	Expected COD
Wind Project unit - 2	100	525.00	
250 MW Solar	250	1,212.50	
500 MW Under CPSU Scheme	500	2,500.00	D : (
600 MW Under CPSU Scheme	600	3,000.00	Project is under
500 MW RE Power	500	2,500.00	Plannin
500 MW RE Power	500	2,500.00	g Stage
500 MW RE Power	500	2,500.00	gomge
500 MW RE Power	500	2,500.00	
500 MW RE Power	500	2,500.00	
Total	3950	19,737.50	

Upcoming Thermal Power Projects

Project	MW	Estimated cost (₹ Cr)	Expected COD	
Odisha Pit Head TPS	3,200	25,896.00	Project is under Planning Stage	
TPS II 2 nd Exp	1320	11,189.20		
Total	4520	37,085.20		

Upcoming Mining Projects

Project	МТ	Estimated Cost (₹ Cr)	Expected COD	
Mine III Neyveli	11.50	3755.71	Project is under	
Commercial Coal Block	15.00	1,921.85	under Planning Stage	
Total	26.50	5677.56	-	



Growth Plan over 3 Years



Sl. No	Project	Existing Capacity	Addition Proposed	Total
1	Lignite (MTPA)	32.10*	-	32.10
2	Coal (MTPA)^	20.00^	9.00	29.00
	Total Mining (MTPA)	52.10	9.00	61.10
3	Power - Lignite Based (MW)	3,640	-	3,640
4	Power - Coal Based (MW)	1,000	1,980	2,980
5	Power - Renewable (MW)	1,421	2,110	3,531
	Total Power (MW)	6,061	4,090	10,151

^{*}Existing Capacity as on 31.01.2023 includes Mine IA Exp which is commissioned on 01.04.2022 and achievement of full capacity of 4 MTPA expected by 2028. ^Coal Production started on 26th April 2020. Achievement of Full Capacity expected by Jan 2027. *Source :NLCIL Corporate Plan 2030.*



New Business Ventures



MOU with Assam for 1000 MW

- Solar 1000 MW through JV in phased manner
- MoU signed between NLCIL & APDCL on 09.08.2022 for the installation of 1000 MW RE power .Estimated CAPEX – Rs.5500 crore
- Land identification and JV formation is under progress

Lignite to Methanol

- Proposed capacity of Lignite gasification based Methanol Project 1200TPD
- The Project is expected to complete by March-2027
- NLCIL engaged M/s EIL as Project Management Consultant for implementation

Lignite to Diesel

- Proposal has been received from the firm for pilot Plant of 290t/day of Lignite (Diesel 40 t/day and Naphtha- 9.2 t/day)
- The CAPEX for the proposed plant Rs.208.92 Crore

Overburden to Sand

- It is found that around 34% to 94% of sand can be recovered from overburden.
- The Sand Grade found is suitable for construction applications.
- DFR & Financial due diligence completed and tendering is in active stage of issuing LoA under BOO model for setting up of one plant.







Corporate Social Responsibility



CSR Initiatives



Details of CSR expenditure (Rs. Cr)

Year	Norm	Actual
2019-20	46.78	75.66
2020-21	46.74	46.74
2021-22	40.80	41.03*

^{*} Includes Rs. 0.23 Cr spent on CER Expenses of Talabira Project

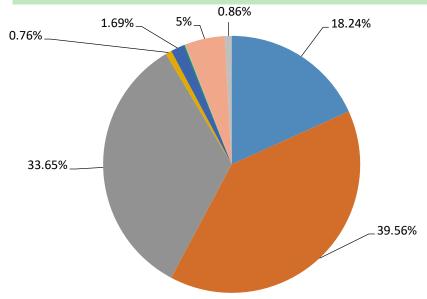
Green belt development



Neyveli Township Overview Green Cover with 191 lakh trees.



% of amount spent on CSR Activities in 2021-22









- Health Care, Family Welfare and Sanitation
- Covid 19 Preventive/Relief Measures
- Providing Education including Special Education, Vocational skills, Scholarships
- Promoting Sports in Rural Areas
- Providing Link Roads/ Access for Rural Development
- Heritage, Arts and Culture
- Welfare of Armed forces
- Administrative over heads
- Disaster Management including relief, rehabilitation and reconstruction activiites





New Initiatives – Sustainable Development



Energy Conservation

- Formed 14 industrial service units for adoption of energy conservation measures
- Installation of energy efficient equipments
- Energy Audit for Thermal Power Stations
- Intensive installation of LED bulbs in township area
- Minimisation of idle running hours in crushers in TPSs
- Timer Processor units are being installed in outdoor lights
- Adding of capacitor banks through induction motors
- 50.77 MU of energy conserved through energy efficiency measures

Technology Absorption

- Techno Economic Feasibility done for solar drying of lignite.
- Development of Micro Hydel power generation
- Pilot project of Floating Solar PV plant of 200 Kw at thermal lake is in progress
- Extraction of construction grade sand from overburden materials
- Studies on Zeolite based catalyst for mitigation of exhaust gas pollution
- Exploring alternate use of lignite is in progress.

R & D Initiatives

- Underground Coal Gasification, Silica sand Beneficiation Plant, Development of fly ash based pesticide,
 Dynamic Loading of Conveyors
- 2 projects completed Conservation of energy through implementation of Programmable Logic Control (PLC)
 based Dynamic Loading System in Conveyors & Delineation of buried sub-surface objects in Opencast mines.
- Extracting Methanol and Diesel from Lignite is also under consideration.
- Innovation Incubation Centre (IIC) in collaboration with premier institutions to promote innovation leading to start up/entrepreneurship



Key risks



- Risk in Land acquisition
- Realisation of Dues from DISCOMs
- Surrender of Power by beneficiaries
- Denial of agreed tariff due to delay in commissioning of projects.
- Competition consequent to de regulation in Indian power sector
- Risk due to stringent Environmental norms
- Stringent Norms prescribed by regulatory authority affecting power tariff.
- Cost and time overrun of projects under execution
- Higher cost of lignite Mining







Thank You