











# **NLC India Limited**

A "Navratna" – Government of India Enterprise

# **Corporate Presentation** July 2023



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**Corporate Social Responsibility** 







# **Company Overview & Performance Highlights**



# **NLC India Ltd | Introduction**







A 'Navratna' CPSE incorporated in 1956. Under the administrative control of Ministry of Coal



Paid up Equity Share Capital - Rs. 1,386.64 Crore (GoI holding - 79.20% as on 31.07.2023)



Mining, Power Generation, Trading of Power and Consultancy services



Regional Presence to National Level Presence



Advanced Technology





Robust Financial Performance in Revenue, Profit and Net worth. Highest domestic credit rating. Consistent track record of Dividend.



Skilled Manpower



Present Composition of Board - Total 11 Directors (5 Functional Directors including CMD, 2 Government Nominee Directors and 4 Independent Directors).\*

\* Govt. of India has sanctioned the total strength of 16 Directors on the Board of the Company but presently, the Board comprises of 11 no.s of Directors. Ministry of Coal, the Administrative Ministry, has been appraised to fill up the post for one functional director and four independent directors.



## **Board of Directors**





Shri M. Prasanna Kumar Chairman and Managing Director

**Part-time Official Director** 



Smt. Vismita Tej (IRS) Additional Secretary, Ministry of Coal, GoI.



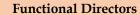
Dr. Beela Rajesh (IAS) Principal Secretary to Govt of TN, Energy Department



Shri K.Mohan Reddy Director - Planning & Projects



Dr. Suresh Chandra Suman Director - Mines Director - Finance (Addl. Charge)





Shri Samir Swarup Director - Human Resource



Shri M. Venkatachalam Director - Power



Shri Subrata Chaudhuri Independent Director



Shri Prakash Mishra **Independent Director** 

**Independent Directors** 



Prof. Nivedita Srivastava Independent Director



Shri M.T.Ramesh Independent Director

Note: Composition of the Board of Directors as on 31.07.2023



### **Vision & Mission and Core Values**



Vision

To emerge as a leading Mining and Power Company, with social responsiveness accelerating Nation's growth

#### ESG Vision:

To continue to be a socially responsive company.



- Continue to develop and sustain expertise in Power and Mining with focus on growth and financial strength
- Be socially responsive, achieve sustainable development and be sensitive to emerging environmental issues
- *Strive to achieve excellence in processes and practices*
- To nurture talent, encourage innovation and foster collaborative culture

#### ESG Mission

• To play an active role in society and be sensitive to emerging environment issues.

N- National Orientation

C - Customer Focus

L - Learning, Development and Resilience O - Organisational Pride and Growing Together

C- Commitment to Excellence

M - Mutual Trust and Teamwork

I - Innovation and Creativity

M - Motivation

L - Loyalty and Leadership

I - Integrity, Accountability, and Transparency

T - Total Quality and Total Wellness

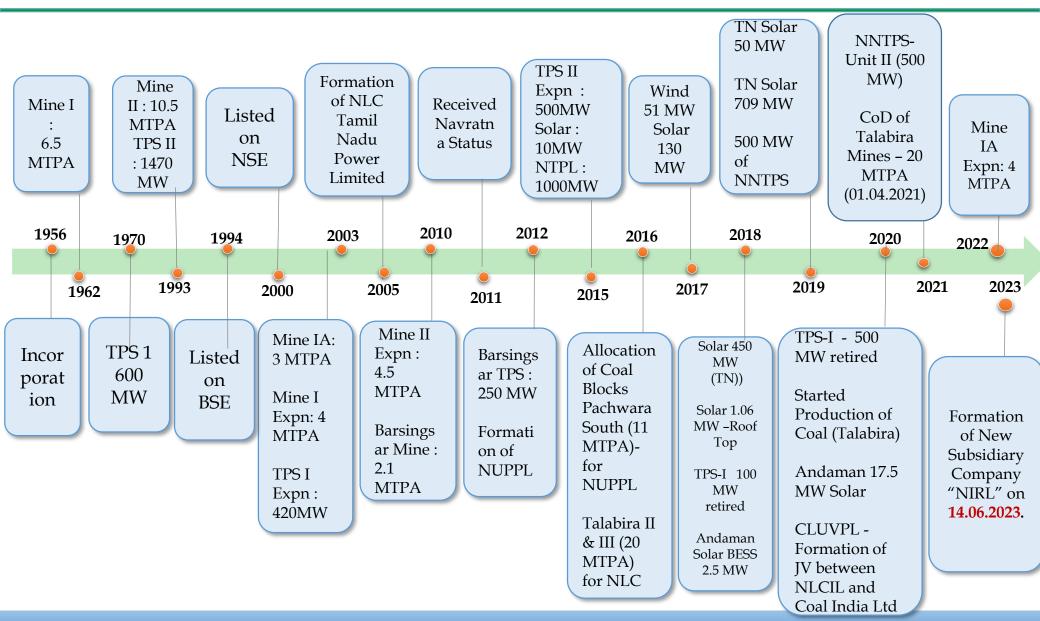
S - Safety and Sustainability

Core Values



## **Evolution & Key Milestones**

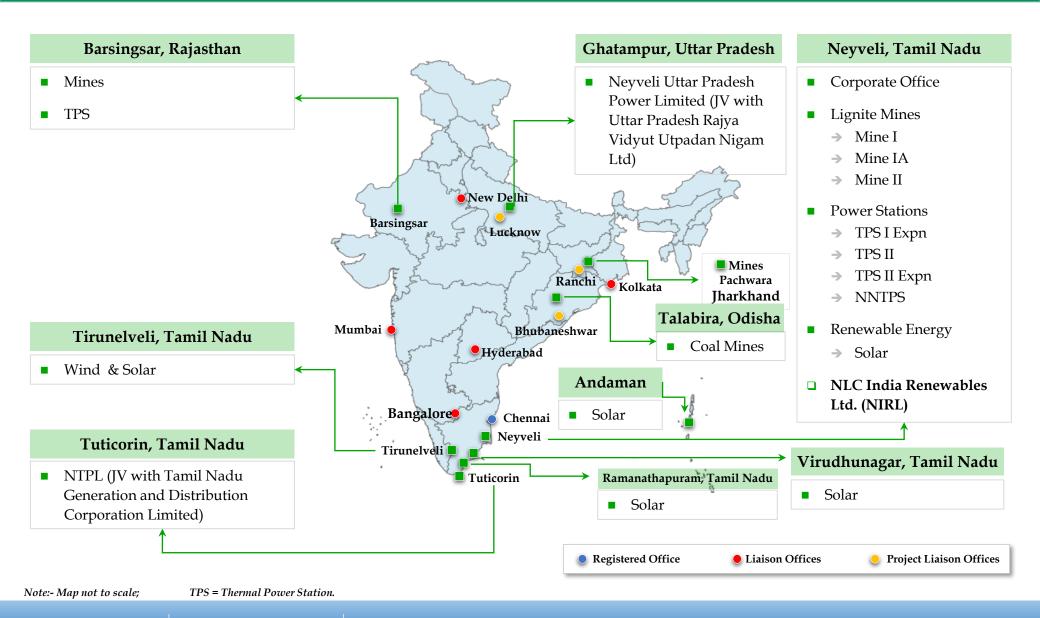






### Pan India Presence

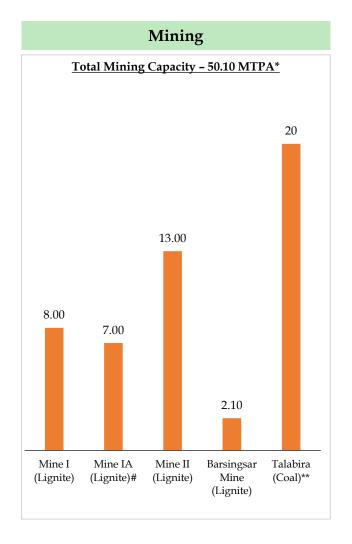


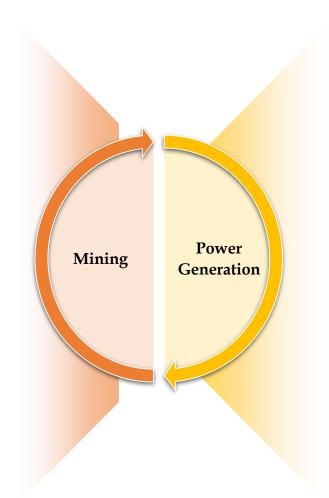


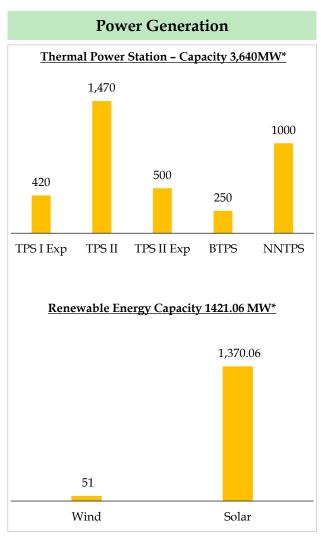


## **NLCIL's Core Business**









# CoD of Mine IA Exp is on 01.04.2022 and achievement of full capacity of 4 MTPA expected by 2028

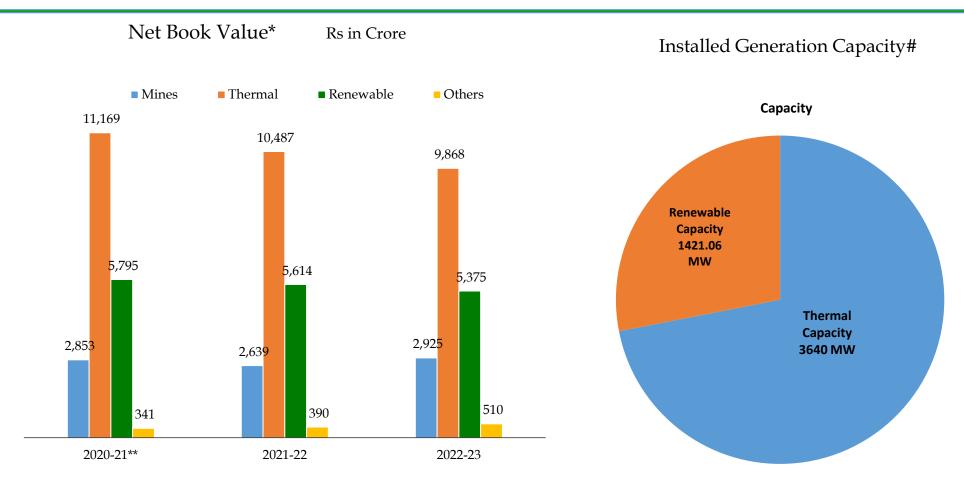
<sup>\*</sup>Existing Capacity as on 30.06.2023.

<sup>\*\*</sup> CoD of Talabira Coal Mines is on 01.04.2021 Achievement of Full Capacity expected by Jan 2027



# **Segment Investments & Green Portfolio**





\*Note: Source from NLCIL Financial Results/Annual Reports and figures representing NLCIL Standalone as on 31st March'2023 \*\* Restated

#As on 30.06.2023

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## **Strong In-House Capabilities**



#### **Expertise in Open Cast Mining & Power** Generation

#### Lignite / Coal Resources for **Captive Consumption**

#### Lignite / Coal Mining of **NLCIL**

#### Mining

- Vast experience in operation, maintenance and project management and consultancy in open-cast mining
- Asset bank of specialised mining equipments for open cast mining:
  - German excavation technology
  - 32 Numbers of Bucket Wheel Excavators
  - 5 Number of Reclaimers
  - Conveyor length -116.09 KMs

#### **Power Generation**

- Experience in operating lignite based thermal power station and consultancy in Renewable power project.
- NLCIL is the 1<sup>st</sup> Company to cross 1 GW of renewable energy, which is highest ever achieved by any CPSE.

- Captive fuel source with power plants located at the pit heads of Lignite mines
- Greater flexibility in terms of adjusting the lignite production to adjust for variations in power demands and power generation at thermal power plants
- Out of total measured lignite reserves of 7374.10 Million Tonne in India as on 31.03.2022 Neyveli Lignite Field, Barsingsar, Bithnok and Hadla of NLCIL accounts for 5107.33 Million Tonne.
- Coal from Talabira is presently transferred /sold to NTPL,NTPC and Open sales
- Talabira Coal mines Production in FY 2023-24 (Upto June 23) is **2.10 MT**

- India Lignite production during 2022-23 is 42.48 Million Tonne. Out of the same NLCIL share is 23.53 Million Tonne, which is 55.39% as compared to 52.32% in FY 2021-22.
- Operating the Talabira Coal mine through MDO Mode with target of attaining full rated capacity by 2027-28















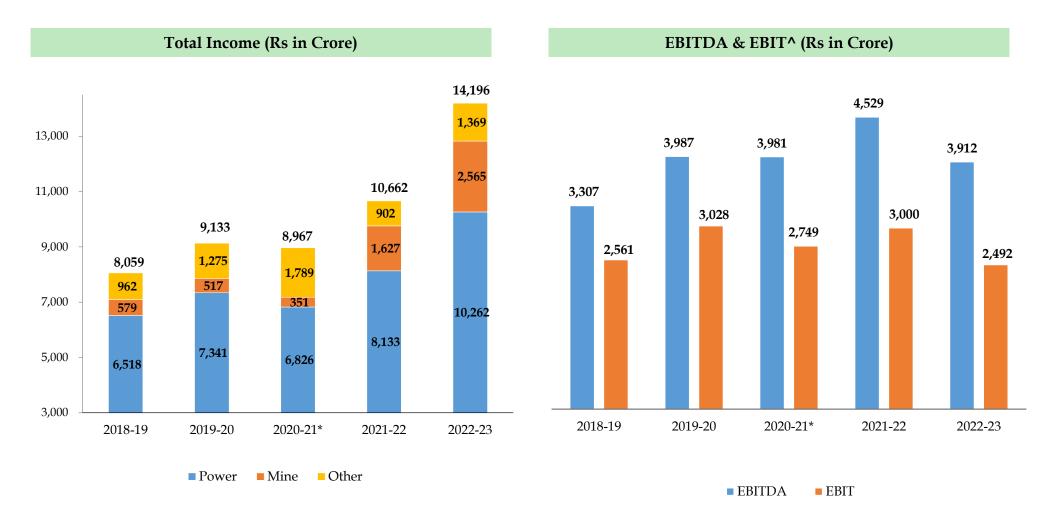




# Financial & Operational Performance







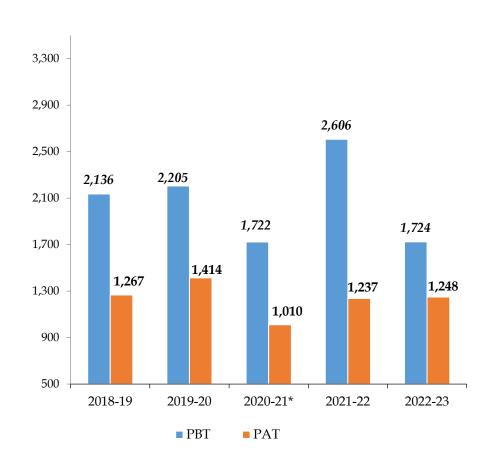
<sup>\*</sup> Restated 2020-21

<sup>^</sup> EBITDA, EBIT computed considering Net Movement in Regulatory Expenses / Income and without considering Exceptional Item. Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone;





#### **# PBT & PAT (Rs in Crore)**



#### **Key Financial Ratios**

	2018-19	2019-20*	2020-21*	2021-22	2022-23
OPM^ (%)	20.58	22.90	13.65	21.66	11.73
NPM (%)	15.72	15.48	13.78	12.47	11.71
ROCE (%)	4.58	4.59	9.10	11.29	9.27
RONW (%)	10.22	11.85	7.86	9.03	8.53
Current Ratio	1.12	1.22	1.23	1.64	1.85
Quick Ratio	0.91	1.02	0.99	1.36	1.65

<sup>\*</sup> Restated financials as at 01.04.2020 and FY 2020-21

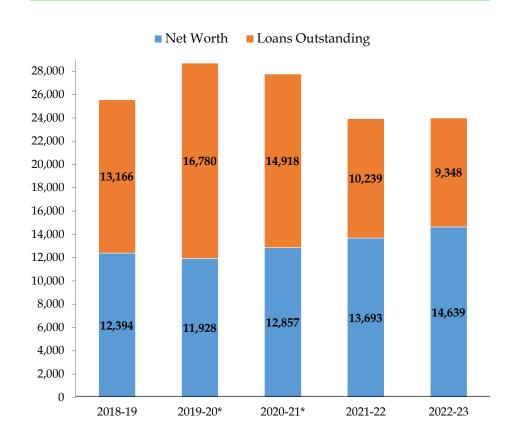
<sup>^</sup> OPM computed considering Net Movement in Regulatory Expenses/Income and without considering Exceptional Item.

<sup>#</sup> PBT considering Net Movement in Regulatory Deferral Income/Expenses. ROCE is EBIT without Exceptional/Capital Employed Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone;





## **Networth & Loans Outstanding (Rs in Crore)**



## **Credit Ratings (Long Term Borrowings)**

Agency	Rating
CRISIL	AAA/Stable
ICRA	AAA/Stable
CARE	AAA/Stable
Infomerics	AAA/Stable
India Rating	AAA/Stable

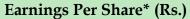
## **Credit Ratings (Commercial Paper)**

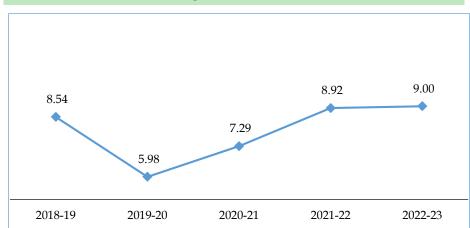
Agency	Rating
CARE	A 1+
India Rating	A 1+

Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone as on 31st March'2023 \* Restated financials as at 01.04.2020 and FY 2020-21

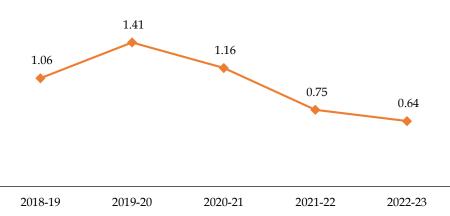






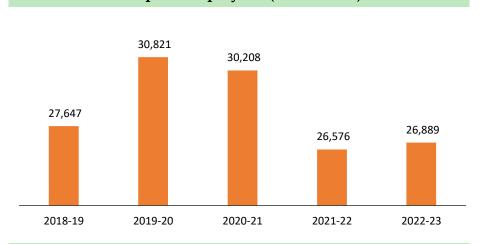


#### **Debt-Equity ratio\***

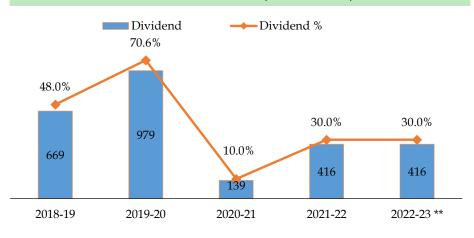


<sup>\*</sup>Restated FY: 2020-21

#### **#Capital Employed\* (Rs in Crore)**



#### ^Dividend Trend (Rs in Crore)



<sup>^</sup> Dividend is on Payment basis

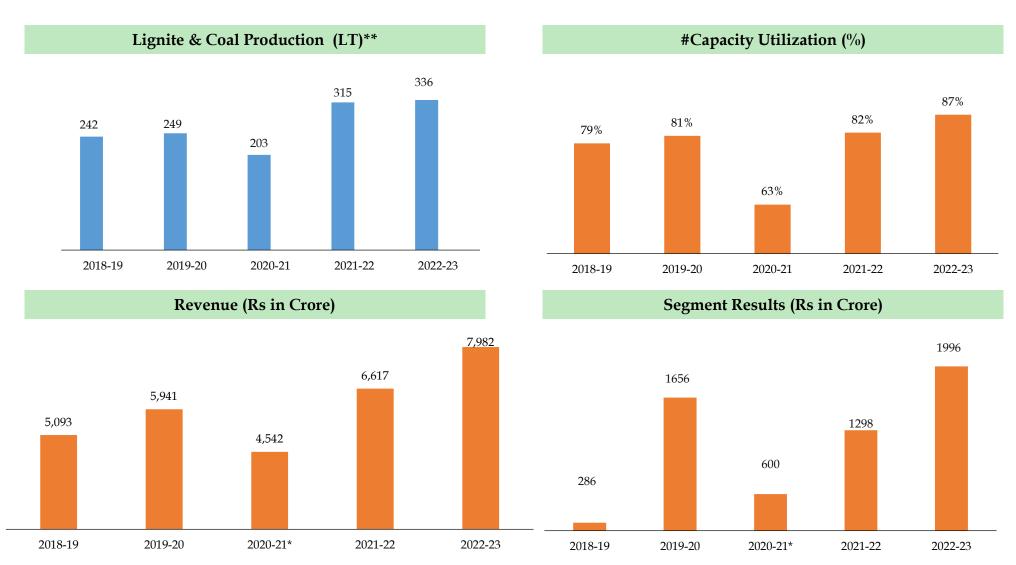
<sup>#</sup> Capital employed is tangible net worth plus outstanding borrowings and DTL less Intangible Assets
Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone

<sup>\*\*</sup> Final Dividend @20% for FY 2022-23 recommended, subject to approval of shareholders



# **Operational Performance - Mining Segment**





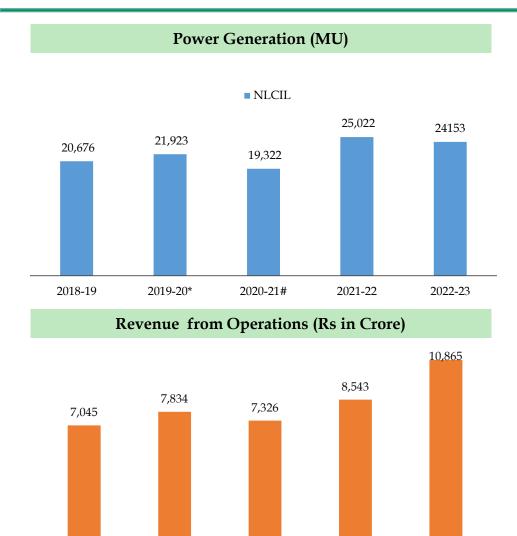


# **Operational Performance - Power Segment**

2018-19

2019-20







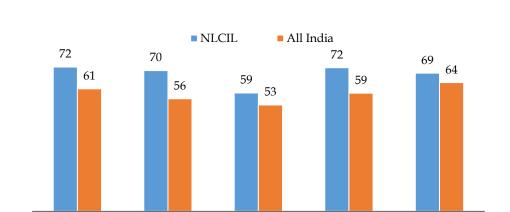
2019-20

2018-19



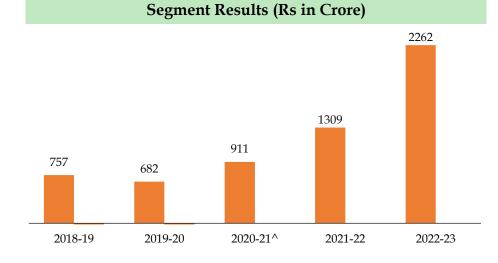
2021-22

2022-23



2020-21

PLF (%) Comparison - Thermal



2020-21^

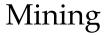
2022-23

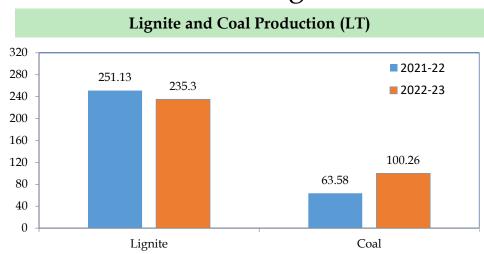
2021-22



# Standalone Performance-Segment (2021-22 Vs.2022-23)





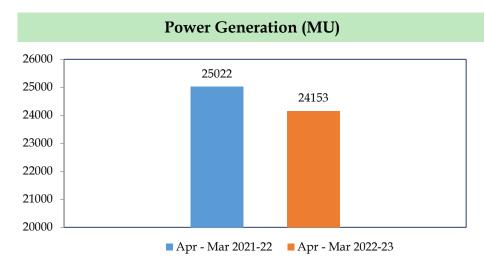


#### Revenue (Rs in Crore)

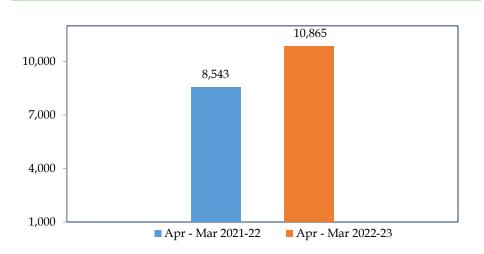


Source: Quarterly financial results

## Power



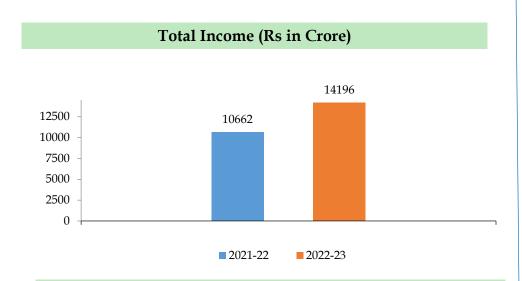
#### Revenue (Rs in Crore)

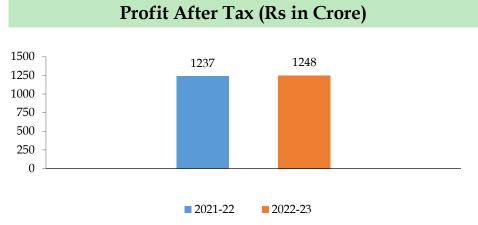




## Standalone Performance - (2021-22 Vs. 2022-23)









#### **Income Statement (Rs in Crore)**

Particulars	FY 20-21	FY 21-22	FY 22-23
Total Income	8,967	10,662	14,196
EBITDA *	3,981	4,529	3,912
EBITDA Margin (%)	44.40%	42.47%	27.56%
PAT	1,010	1,237	1,248
PAT Margin (%)	11.27%	11.60%	8.79%

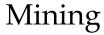
Source: Quarterly financial results

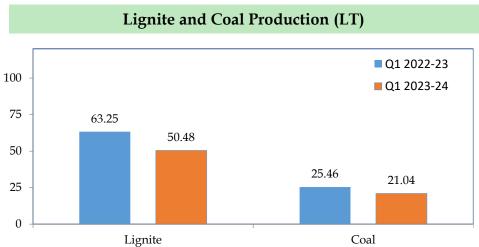
 $<sup>*</sup>EBITDA\ computed\ considering\ Net\ Movement\ in\ Regulatory\ Expenses/Income\ and\ without\ considering\ Exceptional\ Item.$ 



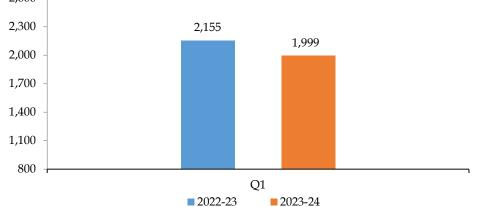
# Quarter 1 – Standalone Performance-Segment (2022-23 Vs.2023-24)





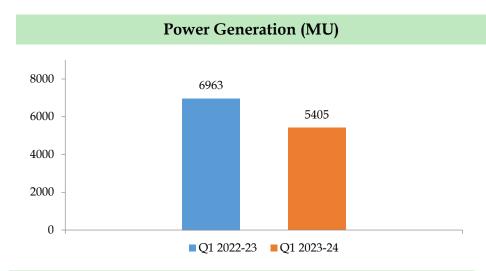


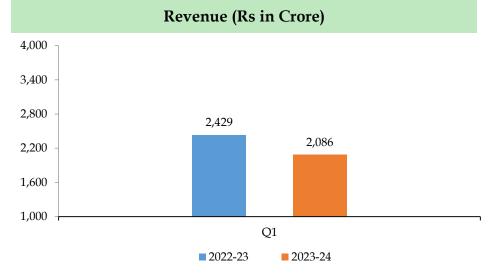
## Revenue (Rs in Crore) 2,600 2,155 1,999



Source: Quarterly financial results

## Power

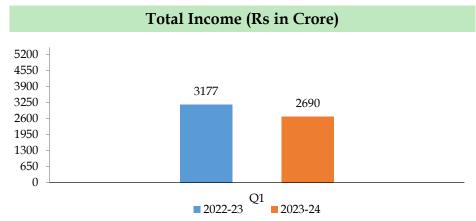


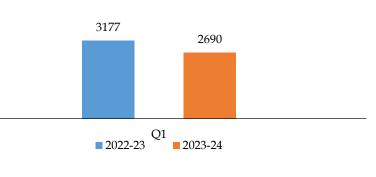


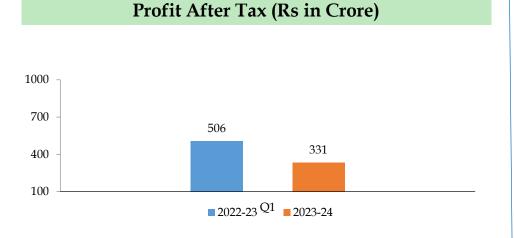


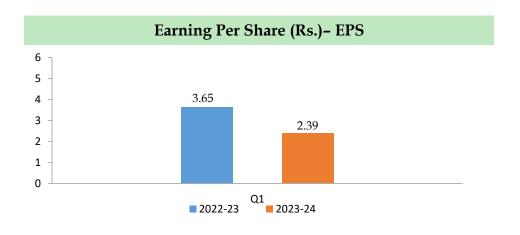
## Quarter 1 Standalone Performance - (2022-23 Vs. 2023-24)











#### **Quarterly Income Statement (Rs in Crore)**

Particulars	Sep-22	Dec 22	Mar 23	June 23
Total Income	2821.14	3163.11	5,035.11	2,689.65
EBITDA *	1126.93	(185.42)	1,700.08	1,028.47
EBITDA Margin (%)	39.95%	(5.86)%	33.76%	38.24%
PAT	367.21	(398.84)	773.80	331.02
PAT Margin (%)	13.02%	(12.61)%	15.37%	12.31%

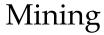
Source: Quarterly financial results

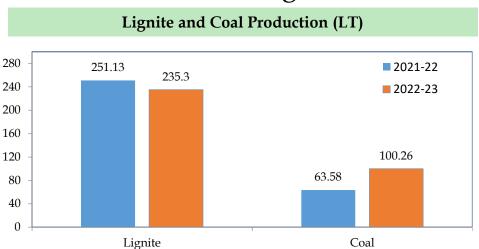
<sup>\*</sup> EBITDA computed considering Net Movement in Regulatory Expenses/Income and without considering Exceptional Item.



# Consolidated Performance-Segment (2021-22 Vs.2022-23)







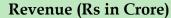


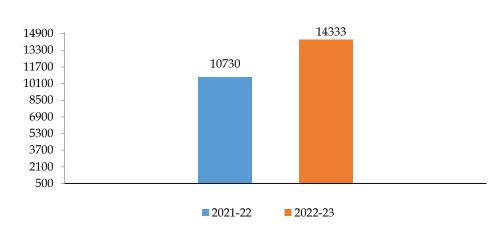


Source: Quarterly financial results

## Power



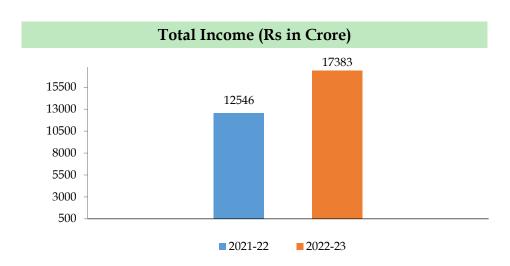


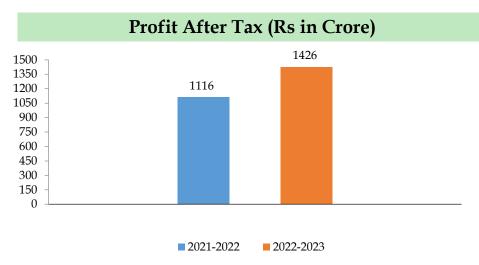


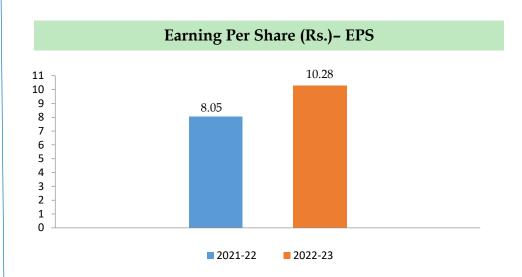


# Consolidated Performance - (2021-22 Vs. 2022-23)









#### **Income Statement (Rs in Crore)**

Particulars	FY 20-21	FY21-22	FY 22-23
Total Income	11,798	12,546	17,383
EBITDA *	5,218	5,106	4,881
EBITDA Margin (%)	44.23%	40.70%	28.08%
PAT	1314	1,116	1,426
PAT Margin (%)	11.14%	8.89%	8.20%

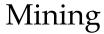
Source: Quarterly financial results

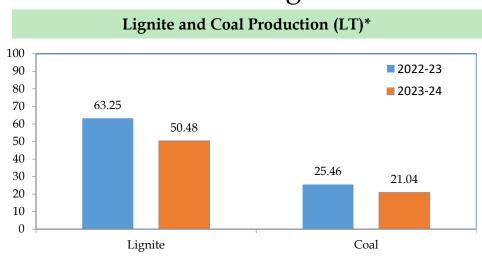
<sup>\*</sup> EBITDA computed considering Net Movement in Regulatory Expenses/Income and without considering Exceptional Item.



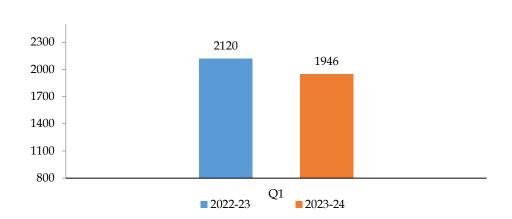
# Quarter 1 - Consolidated Performance-Segment (2022-23 Vs 2023-24)





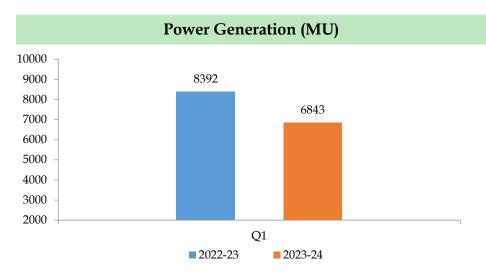


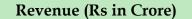
#### Revenue (Rs in Crore)

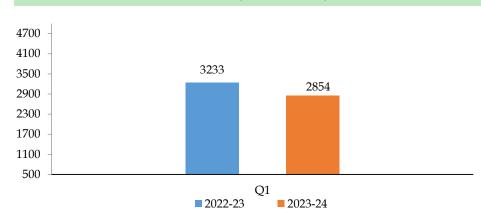


Source: Quarterly financial results

## Power



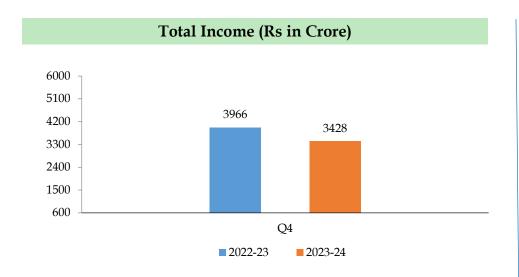


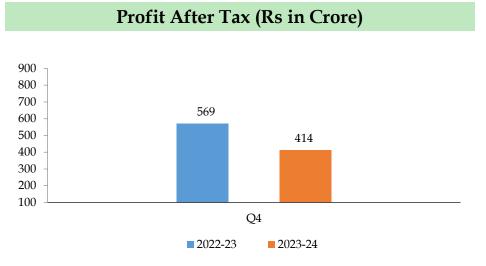




# Quarter 1 Consolidated Performance - (2022-23 Vs 2023-24)









#### **Quarterly Income Statement (Rs in Crore)**

Particulars	Sep-22	Dec 22	Mar 23	June 23
Total Income	3579.15	3982.49	5855.57	3428.48
EBITDA *	1386.75	25.13	1957.57	1305.80
EBITDA Margin (%)	38.75%	0.63%	33.43%	38.09%
PAT	417.03	(396.35)	836.59	413.57
PAT Margin (%)	11.65%	(9.95%)	14.29%	12.06%

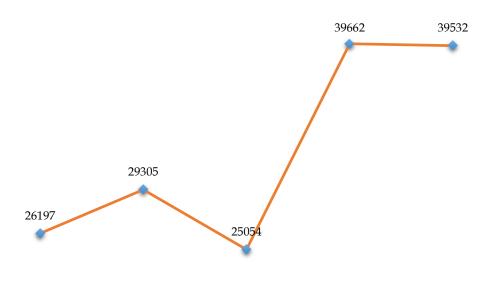
Source: Quarterly financial results \*EBITDA computed considering Net Movement in Regulatory Expenses/Income and without considering Exceptional Item.



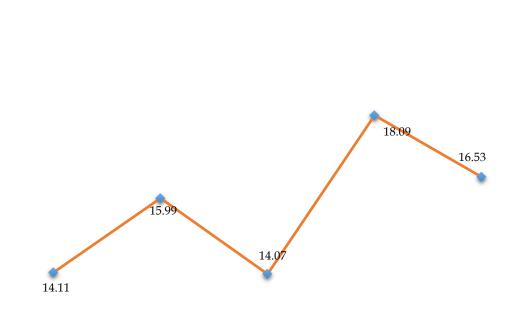
# **Efficiency Parameters**

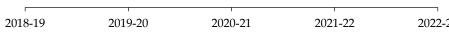






## Output per Man Shift - Lignite (in Tonne)\*







<sup>\*</sup> Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone







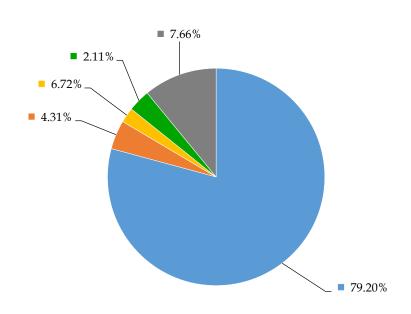
**Market Opportunity** 



# **Shareholding Pattern**



#### **Shareholding Pattern\***



#### Total No. of Shares - 138,66,36,609

- Govt. of India
- State Govt.Sponsored Institutions
- Mutual Funds , Financial Institutions & Banks
- Insurance Companies
- Others

#### No. of Shareholders

(A) Promoter & Promoter Group	
Govt. of India	1
(B) Public	
State Govt Sponsored Institutions	5
Mutual Funds , Financial Institutions, Banks & Foreign Portfolio Investors	70
Insurance	6
Others	1,68,857
Total	1,68,939

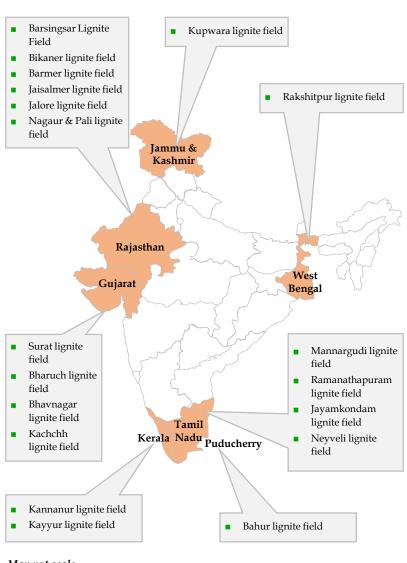
*Market Cap - Rs.* 16,209.78 *Crore#* 

<sup>\*</sup>Shareholding Pattern as on 30.06.2023 #Market Cap as on 31.07.2023 (Closing Price of NSE @ Rs. 116.90)



## Lignite Reserves in India





State wise Geological resources in MT as on 01.04.2022

STATE	Measured	Indicated	Inferred	Total	Total (%)
Puducherry	0.00	405.61	11.00	416.61	0.90
Tamil Nadu	4926.92	21981.20	9652.62	36560.72	79.13
Rajasthan	1168.53	3029.78	2259.41	6457.72	13.98
Gujarat	1278.65	283.70	1159.70	2722.05	5.89
J&K	0.00	20.25	7.30	27.55	0.06
Kerala	0.00	0.00	9.65	9.65	0.02
West Bengal	0.00	1.13	2.80	3.93	0.01
Odisha	0.00	0.00	5.93	5.93	0.01
Total	7374.10	25721.70	13108.40	46204.16	100.00

#### Lignite Reserves (MT)\* **Market Share of Lignite Production** NLCIL ■ Others 463 2,722 6,458 59.07% 54.72% 52.32% 52.61% 47.68% 45.28% 47.39% 40.93% 36,561 ■ Tamil Nadu ■ Rajasthan 2018-19 2020-21 2019-20 2021-22 ■ Gujarat Others

Map not scale
\*Source: Indian Coal and Lignite Resources - 2022 by GSI as on 01.04..2022.

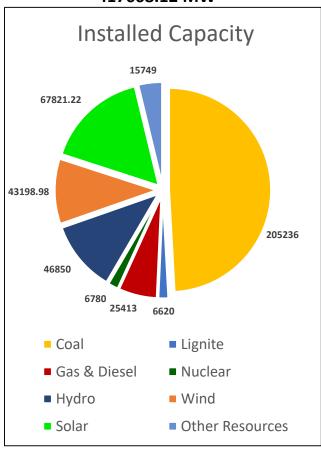


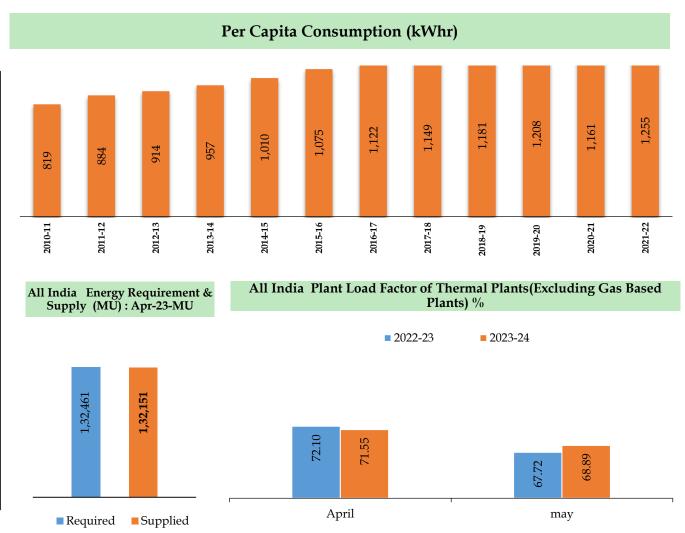
## **Power Sector in India**



#### Installed Capacity as on 31.05.2023

#### 417668.12 MW





Source: Central Electricity Authority - Executive Summary MAY 2023 Report









## **NLCIL Growth Plan 2030**



S1. No	Project	Existing Capacity	Addition Proposed	Total
1	Lignite (MTPA)	30.10*	8.00**	38.10
2	Coal (MTPA)	20.00^	24.00	44.00
	Total Mining (MTPA)	50.10	32.00	82.10
3	Power - Lignite Based (MW)	3,640	1,320	4,960
4	Power - Coal Based (MW)	1,000	5,180	6,180
5	Power - Renewable (MW)	1,421	4,610	6,031
	Total Power (MW)	6,061	11,110	17,171

Source: NLCIL Corporate Plan 2030.

<sup>\*</sup>Existing Capacity as on 30.06.2023 includes Mine IA Exp which is commissioned on 01.04.2022 and achievement of full capacity of 4 MTPA expected by 2028. ^Coal Production started on 26<sup>th</sup> April 2020. Achievement of Full Capacity expected by Jan 2027.

<sup>\*\*</sup>Addition Proposed is adjusted for reduction in Existing Mines Capacity by 3.5 MT



## **Growth Plan over 3 Years**



Sl. No	Project	Existing Capacity	Addition Proposed	Total
1	Lignite (MTPA)	30.10*	-	30.10
2	Coal (MTPA)^	20.00^	24.00	44.00
	Total Mining (MTPA)	50.10	24.00	74.10
3	Power - Lignite Based (MW)	3,640	-	3,640
4	Power - Coal Based (MW)	1,000	1,980	2,980
5	Power - Renewable (MW)	1,421	2,610	4,031
	Total Power (MW)	6,061	4,590	10,651

<sup>\*</sup>Existing Capacity as on 30.06.2023 includes Mine IA Exp which is commissioned on 01.04.2022 and achievement of full capacity of 4 MTPA expected by 2028.

<sup>^</sup>Coal Production started on 26<sup>th</sup> April 2020. Achievement of Full Capacity expected by Jan 2027. *Source:NLCIL Corporate Plan 2030.* 



# On going / Upcoming Mining & Power Projects



#### **On Going Mining Projects**

Project	MT	Estimated Cost (₹ Cr)	Expected COD
South Pachwara Coal Block *	9.00	2,281.12	Sept 2028
Total	9.00	2,281.12	

<sup>\*</sup> FR & BR submitted to MoC in Mar,23 for further approval from PIB, expected Commissioning by March 24

#### **On Going Thermal Power Projects**

Project	MW	Approved cost (₹ Cr)	Expected COD
NUPPL - UP	1,980	19,406.13	Unit I – Oct 23 Unit II – Jan 24 Unit III – Mar 24
Total	1,980	19,406.13	

#### **On Going Renewable Power Projects**

Project	MW	Estimated cost (₹ Cr)	Expected COD
Solar-Ground Mounted- Neyveli #	10	42.94	Aug 2023
Solar 500 MW IREDA	500	2,735.13	Sep 2024
150 MW Wind-Solar Hybrid	150	922.32	Mar 2024
Solar 50 MW ((In Neyveli at Mined out land area )	50	295	Tender floating is under process
Total	710	3,995.39	

Source: NLCIL Corporate Plan 2030. #Commissioned in July,23 and excepted COD shortly

#### **Upcoming Projects**

Renewable Power Projects	MW	Estimated cost (₹ Cr)	Expected COD
Wind Project unit – 2	100	525.00	
250 MW Solar	250	1,212.50	
500 MW Under CPSU Scheme	500	2,500.00	
600 MW Under CPSU Scheme	600	3,000.00	Project is
500 MW RE Power	500	2,500.00	under Planning
500 MW RE Power	500	2,500.00	Stage
500 MW RE Power	500	2,500.00	
500 MW RE Power	500	2,500.00	
500 MW RE Power	450	2,250.00	
Total	3900	19,487.50	

Thermal Power Projects	MW	Estimated cost (₹ Cr)	Expected COD
Odisha Pit Head TPS (Phase I)	2400 (3*800)	19,422	EPC Tender Floated and Bids under Evaluation
Odisha Pit Head TPS (Phase II)	800 (1*800)	6474	Project is under Planning Stage
TPS II 2 <sup>nd</sup> Exp	1320	11,189.20	EPC Tender floated
Total	4520	37,085.20	

Mining Projects	MT	Estimated Cost (₹ Cr)	Expected COD
Mine III Neyveli	11.50	3,755.71	Project is under
Commercial Coal Block	15.00	1,921.85	Planning Stage
Total	26.50	5677.56	



# **New Business Ventures**



# MOU with Assam for 1000 MW

- Solar 1000 MW through JV in phased manner
- MoU signed between NLCIL & APDCL on 09.08.2022 for the installation of 1000 MW RE power .Estimated CAPEX Rs.5500 crore
- Land identification and JV formation is under progress

## Lignite to Methanol

- Proposed capacity of Lignite gasification based Methanol Project 1200TPD
- The Project is expected to complete by March-2027
- NLCIL engaged M/s EIL as Project Management Consultant for implementation
- Tender for Lignite to Gasification & Methanol blocks, floated and bid opening scheduled on 07.08.2023.
- CFS Scheme:
- Submitted request for Rs.1000 Crores as Project Linked Incentive under category-I

## Lignite to Diesel

- Proposal has been received from the firm for pilot Plant of 290t/day of Lignite (Diesel 40 t/day and Naphtha- 9.2 t/day)
- The CAPEX for the proposed plant Rs.208.92 Crore

### Overburden to Sand

- It is found that around 34% to 94% of sand can be recovered from overburden.
- The Sand Grade found is suitable for construction applications.
- DFR & Financial due diligence completed
- At Mine IA: LOA issued on 31.03.2023
- At Mine I: Tender floated on 31.05.2023.



# **New Business Ventures**



## Green Hydrogen

- NLCIL is in the process of setting-up of a Pilot scale Project to generate Hydrogen with in-put of 4 MW Solar to the Electroliser.
- Further activities for floating tender are under process.

GUVNL Solar park, Khavda, Gujarat (300 MW + 300 MW)

- GUVNL floated tender for installation of 800 MW Solar power project with Greenshoe option at GSECL Solar Park, Khavda, Gujarat.
- NLCIL won 300 MW on 01.07.2023.
- Further, NLCIL accepted offer for 300 MW under Greenshoe option

50 MW Solar in Mined out area – Mine-II

- It is planned to develop Solar power project in mined out area tender.
- Tender floated for BoS Package on 02-06-2023.

Pumped Storage System

- MoU signed with WAPCOS on 27.05.2023, to develop Hydro-Power Projects, Pumped Storage and Reservoirs. Kick-off meeting happened on 15.06.2023.
- Further activities are under progress.







**Corporate Social Responsibility** 



## **CSR** Initiatives



#### Details of CSR expenditure (Rs. Cr)

Year	Norm	Actual
2020-21	46.74	46.74
2021-22	40.8	41.03*
2022-23	39.65	43.07
2023-24	40.27	2.75 **

\*Includes Rs. 0.23 Cr spent on CER Expenses of Talabira Project \*\* CSR Expenditure for Q1 of FY 2023-24

#### Green belt development

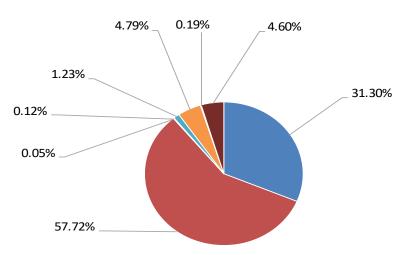


Neyveli Township Overview Green Cover with 191 lakh trees.

Paddy field on Reclaimed Mined land at Neyveli



#### % of amount spent on CSR Activities in 2022-23



CSR Expenditure FY 2022-23: Rs. 4307.39 Lakh

- Promoting Health care and Sanitation
- Promoting Education and Employment Enhancing Skills
- Protection of national heritage, art and culture
- Measures for the benefit of armed forces veterans
- Promoting Rural Sports
- Rural development project
- Disaster Management, including relief, rehabilitation and reconstruction activities
- Administrative Over Heads











# New Initiatives - Sustainable Development



### **Energy Conservation**

- Formed 14 industrial service units for adoption of energy conservation measures
- Installation of energy efficient equipment's
- Energy Audit for Thermal Power Stations
- Minimisation of idle running hours in crushers in TPSs
- Timer Processor units are being installed in outdoor lights
- Adding of capacitor banks through induction motors
- 50.77 MU of energy conserved through energy efficiency measures

# **Technology Absorption**

- Extraction of construction grade sand from overburden materials
- Studies on Zeolite based catalyst for mitigation of exhaust gas pollution
- Exploring alternate use of lignite is in progress.

#### **R & D Initiatives**

- Prevention of Premature Failures and Enhancing Life of Bottom Rollers used in Bucket Wheel Excavators
- Feasibility of Setting up a pilot plant for Lignite to Syngas Integrated with Clean Power Generation by IGCC & Production of Value Added Chemicals
- Extraction of Diesel from Lignite
- Membrane-less, Chemical free, Plug and Play, Hassle Free; Water & Wastewater Treatment
- Smart IoT Controlled Cultivation of Herbal Crop
- Hydroponics Farming in the Backfilled Mines Area of NLCIL
- Development of Eco-Friendly Geo-Polymer Ash Based green bricks using solar heating
- Activated carbon development using lignite HA sludge
- Establishing pilot plant for Green Hydrogen Production



# **Key risks**



- Risk in Land acquisition
- Realisation of Dues from DISCOMs
- Surrender of Power by beneficiaries
- Denial of agreed tariff due to delay in commissioning of projects.
- Competition consequent to de regulation in Indian power sector
- Risk due to stringent Environmental norms
- Stringent Norms prescribed by regulatory authority affecting power tariff.
- Cost and time overrun of projects under execution
- Higher cost of lignite Mining







# Thank You