











NLC India Limited

A "Navratna" – Government of India Enterprise

Corporate Presentation May 2023



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Contents





Company Overview & Performance Highlights



Financial & Operational Performance



Market Opportunity



Growth Plans



Corporate Social Responsibility







Company Overview & Performance Highlights



NLC India Ltd | Introduction







A 'Navratna' CPSE incorporated in 1956. Under the administrative control of Ministry of Coal



Paid up Equity Share Capital - Rs. 1,386.64 Crore (GoI holding - 79.20% as on 17.05.2023)



Mining, Power Generation, Trading of Power and Consultancy Services



Regional Presence to National Level Presence



Advanced Technology





Robust Financial Performance in Revenue, Profit and Net worth. Highest domestic credit rating. Consistent track record of Dividend.



Skilled Manpower



Present Composition of Board - Total 11 Directors (5 Functional Directors including CMD, 2 Government Nominee and 4 Independent Directors).*

^{*} Govt. of India has sanctioned totally 16 Directors but present composition of the Board is 11. Ministry of Coal, the Administrative Ministry, has been appraised to fill up for one functional director and four independent directors.



Board of Directors





Shri M. Prasanna Kumar Chairman and Managing Director

Part-time Official Director



Smt. Vismita Tej (IRS) Additional Secretary, Ministry of Coal, GoI.



Shri Ramesh Chand Meena (IAS) Additional Chief Secretary to Govt. of Tamil Nadu, Energy Department



Shri Mohan ReddyDirector - Planning & Projects



Dr. Suresh Chandra SumanDirector - Mines
Director / Finance (Addl. Charge)

Functional Directors



Shri Samir SwarupDirector – Human Resource



Shri M. Venkatachalam Director – Power



Shri Subrata Chaudhuri Independent Director



Shri Prakash Mishra Independent Director

Independent Directors



Prof. Nivedita Srivastava Independent Director



Shri M.T.Ramesh Independent Director

Note : Composition of the board as on 15.05.2023



Vision, Mission and Core Values



Vision

To emerge as a leading Mining and Power Company, with social responsiveness accelerating Nation's growth

ESG Vision:

To continue to be a socially responsive company.



- Continue to develop and sustain expertise in Power and Mining with focus on growth and financial strength
- Be socially responsive, achieve sustainable development and be sensitive to emerging environmental issues
- Strive to achieve excellence in processes and practices
- To nurture talent, encourage innovation and foster collaborative culture

ESG Mission

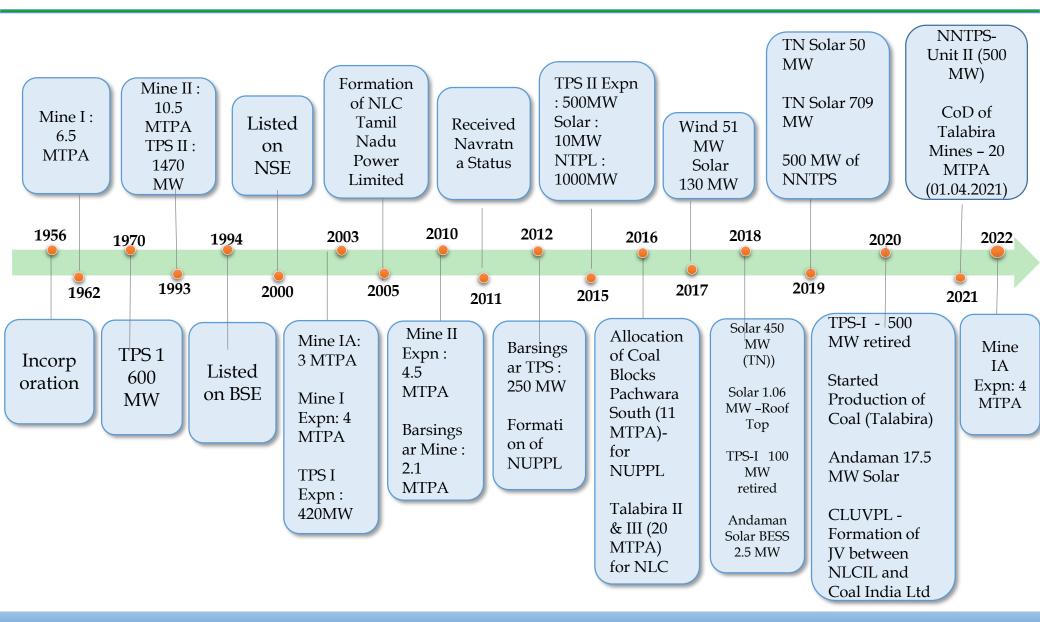
- To play an active role in society and be sensitive to emerging environment issues.
- N- National Orientation
- L Learning, Development and Resilience
- C- Commitment to Excellence
- I Innovation and Creativity
- L- Leadership and Loyalty
- C- Customer Focus
- O- Organizational Pride and Growing Together
- M- Mutual Trust and Team Work
- M- Motivation
- I Integrity, Accountability and Transparency
- T- Total Quality and Total Wellness
- S- Safety and Sustainability





Evolution & Key Milestones

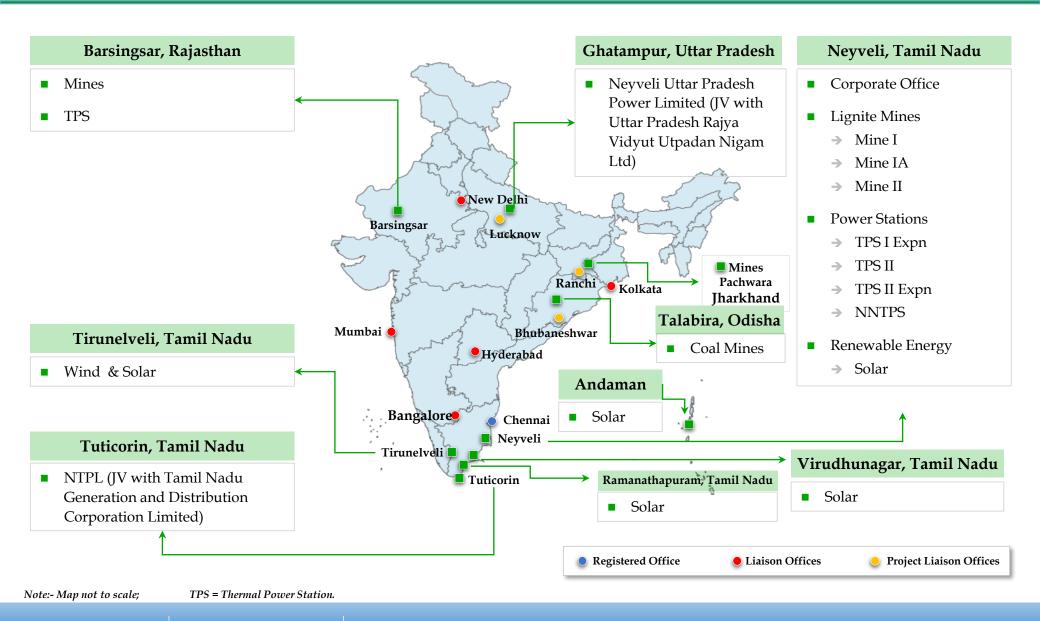






Pan India Presence

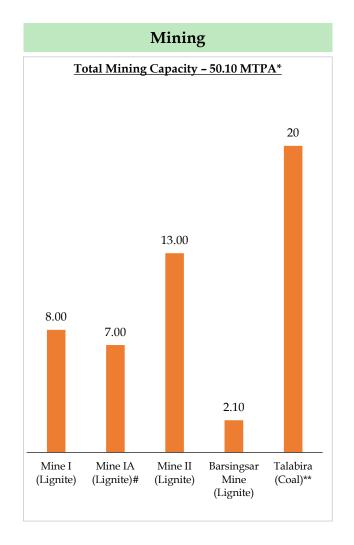


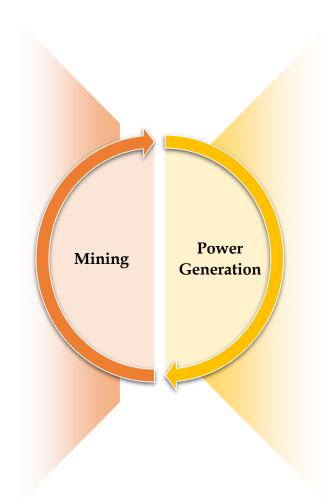


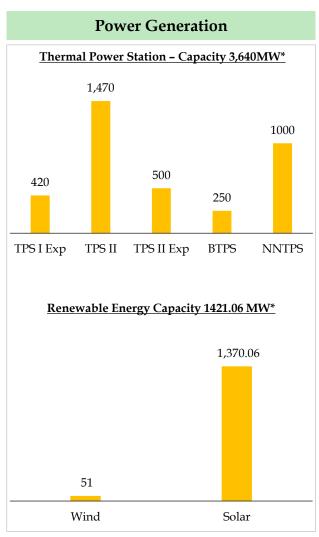


NLCIL's Core Business









CoD of Mine IA Exp is on 01.04.2022 and achievement of full capacity of 4 MTPA expected by 2028

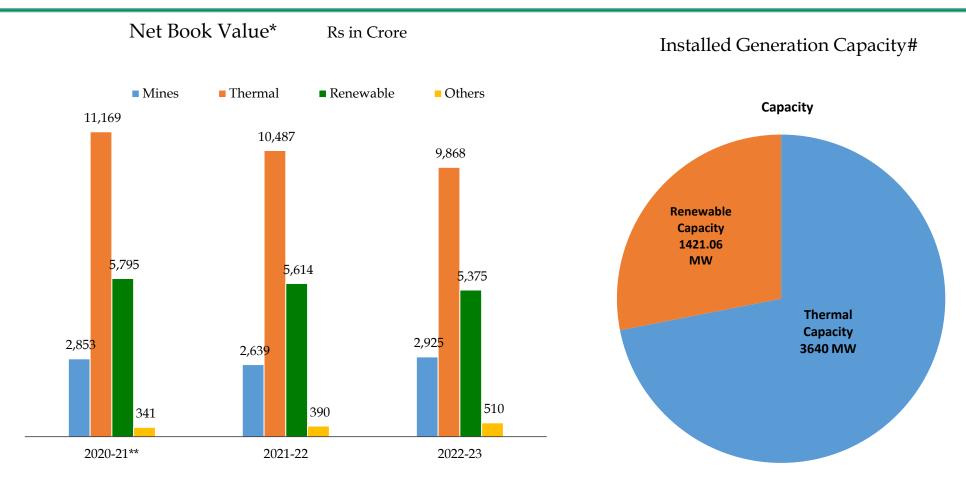
^{*}Existing Capacity as on 31.03.2023.

^{**} CoD of Talabira Coal Mines is on 01.04.2021 Achievement of Full Capacity expected by Jan 2027



Segment Investments & Green Portfolio





*Note : Source from NLCIL Financial Results/Annual Reports and figures representing NLCIL Standalone as on 31st March'2023
** Restated

#As on 31.03.2023



Strong In-House Capabilities



Expertise in Open Cast Mining & Power Generation

Lignite / Coal Resources for Captive Consumption

Lignite / Coal Mining of NLCIL

Mining

- Vast experience in operation, maintenance and project management and consultancy in open- cast mining
- Asset bank of specialised mining equipments for open cast mining:
 - German excavation technology
 - → 34 Numbers of Bucket Wheel Excavators
 - 5 Number of Reclaimers
 - Conveyor length –114.86 KMs

Power Generation

- Experience in operating lignite based thermal power station and consultancy in Renewable power project.
- Average of all thermal PLF 68.86(%) are running at higher PLF than All India average PLF (64.15%)
- NLCIL is the 1st Company to cross 1 GW of renewable energy, which is highest ever achieved by any CPSE.

- Captive fuel source with power plants located at the pit heads of Lignite mines
- Greater flexibility in terms of adjusting the lignite production to adjust for variations in power demands and power generation at thermal power plants
- Out of total measured lignite reserves of 7374.10 Million Tonne in India as on 31.03.2022 Neyveli Lignite Field, Barsingsar, Bithnok and Hadla of NLCIL accounts for 5107.33 Million Tonne.
- Coal from Talabira is presently transferred /sold to NTPL,NTPC and Open sales
- Talabira Coal mines Production in FY 2022-23 is 10.03 MT

- All India Lignite production during 2022-23 is 42.48 Million Tonne. Out of the same NLCIL share is 23.53 Million Tonne, which is 55.39% as compared to 52.32% in FY 2021-22.
- Operating the Talabira Coal mine through MDO Mode with target of attaining full rated capacity by 2027-28















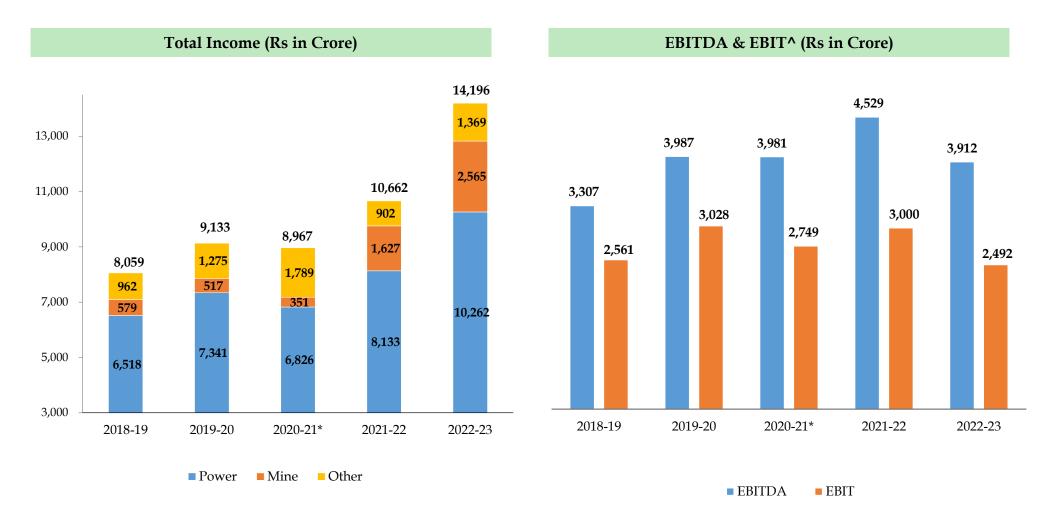




Financial & Operational Performance







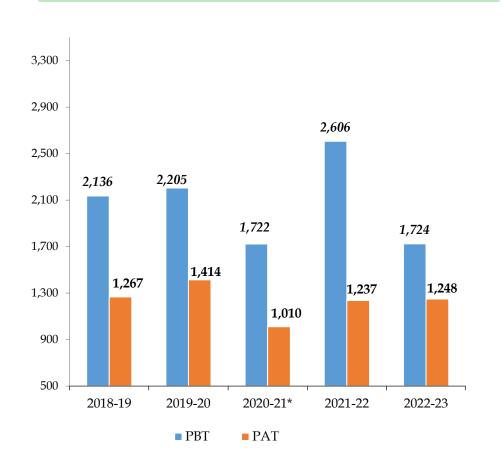
^{*} Restated 2020-21

[^] EBITDA, EBIT computed considering Net Movement in Regulatory Expenses / Income and without considering Exceptional Item. Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone;





PBT & PAT (Rs in Crore)



Key Financial Ratios

	2018-19	2019-20*	2020-21*	2021-22	2022-23
OPM^ (%)	20.58	22.90	13.65	21.66	11.73
NPM (%)	15.72	15.48	13.78	12.47	11.71
ROCE (%)	4.58	4.59	9.10	11.29	9.27
RONW (%)	10.22	11.85	7.86	9.03	8.53
Current Ratio	1.12	1.22	1.23	1.64	1.85
Quick Ratio	0.94	1.06	1.06	1.38	1.67

^{*} Restated financials as at 01.04.2020 and FY 2020-21

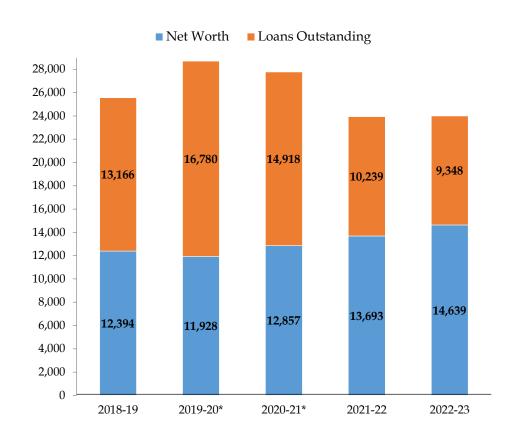
[^] OPM computed considering Net Movement in Regulatory Expenses/Income and without considering Exceptional Item.

[#] PBT considering Net Movement in Regulatory Deferral Income/Expenses. ROCE is EBIT without Exceptional/Capital Employed Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone;





Networth & Loans Outstanding (Rs in Crore)



Credit Ratings (Long Term Borrowings)

Agency	Rating
CRISIL	AAA/Stable
ICRA	AAA/Stable
CARE	AAA/Stable
Infomerics	AAA/Stable
India Rating	AAA/Stable

Credit Ratings (Commercial Paper)

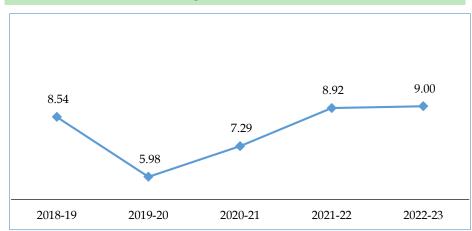
Agency	Rating
CARE	A 1+
India Rating	A 1+

Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone as on 31st March'2023 * Restated financials as at 01.04.2020 and FY 2020-21

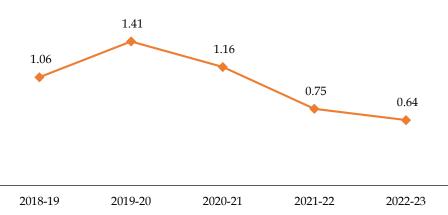




Earnings Per Share* (Rs.)

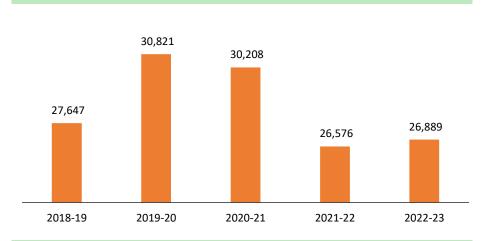


Debt-Equity ratio*

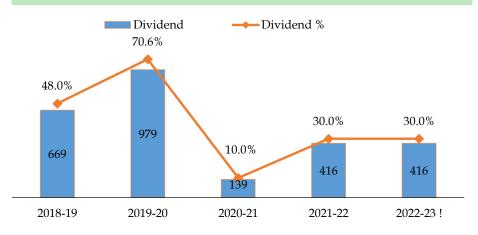


^{*}Restated FY: 2020-21

#Capital Employed* (Rs in Crore)



^Dividend Trend (Rs in Crore)



[^] Dividend is on Payment basis

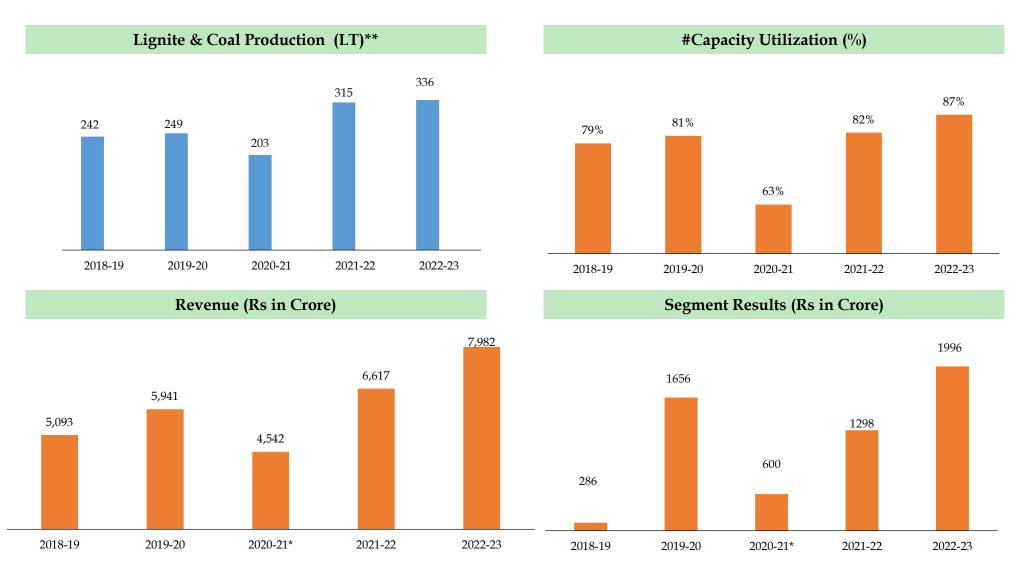
[#] Capital employed is tangible net worth plus outstanding borrowings and DTL less Intangible Assets
Note: Source from NLCIL Financial Results & Annual Reports and figures representing NLCIL Standalone

[!] Final Dividend @20% for FY 2022-23 recommended, subject to approval of shareholders



Operational Performance - Mining Segment







Operational Performance - Power Segment

2018-19

2019-20



2022-23

2021-22



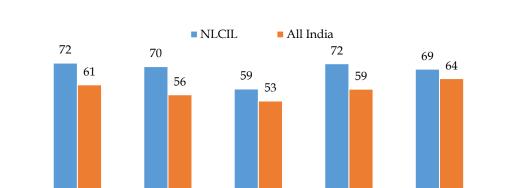


2019-20

2018-19

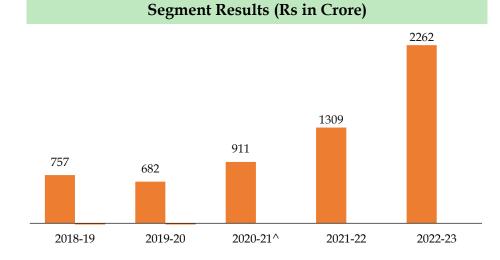


2022-23



2020-21

PLF (%) Comparison - Thermal



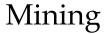
2021-22

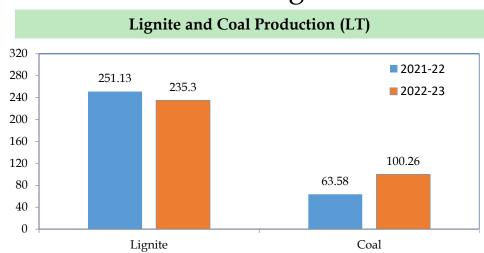
2020-21^



Standalone Performance-Segment (2021-22 Vs.2022-23)



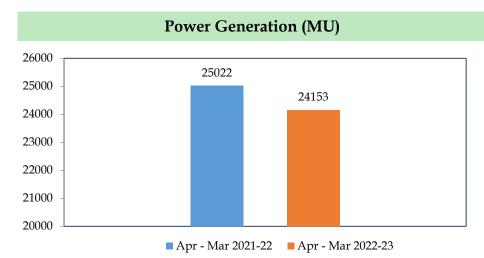




Revenue (Rs in Crore)



Power



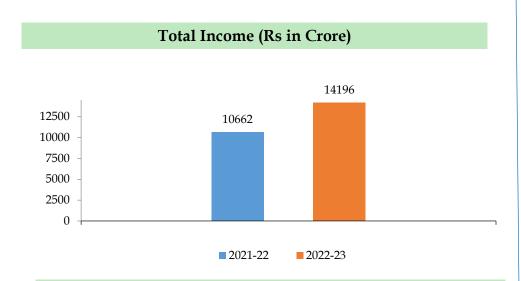
Revenue (Rs in Crore)

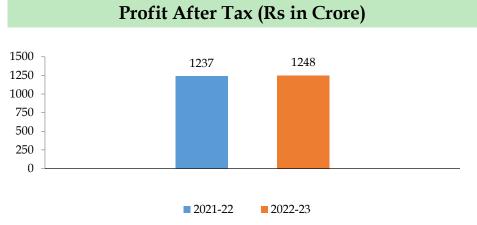


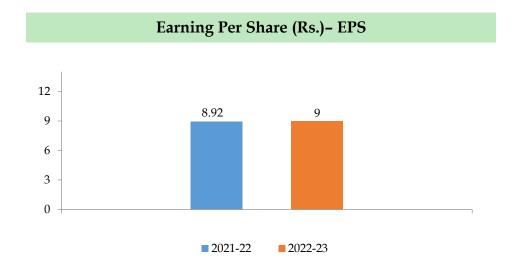


Standalone Performance - (2021-22 Vs. 2022-23)









Income Statement (Rs in Crore)

Particulars	FY 20-21	FY 21-22	FY 22-23
Total Income	8,967	10,662	14,196
EBITDA *	3,981	4,529	3,912
EBITDA Margin (%)	44.40%	42.47%	27.56%
PAT	1,010	1,237	1,248
PAT Margin (%)	11.27%	11.60%	8.79%

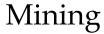
Source: Quarterly financial results

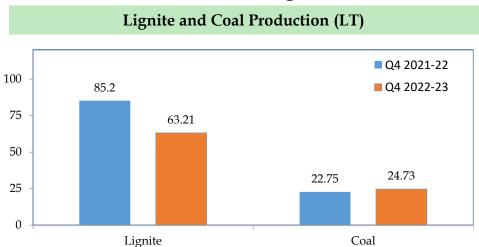
^{*} EBITDA computed considering Net Movement in Regulatory Expenses/Income and without considering Exceptional Item.

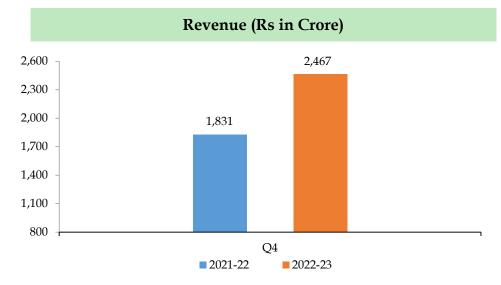


Quarter 4 - Standalone Performance-Segment (2021-22 Vs.2022-23)

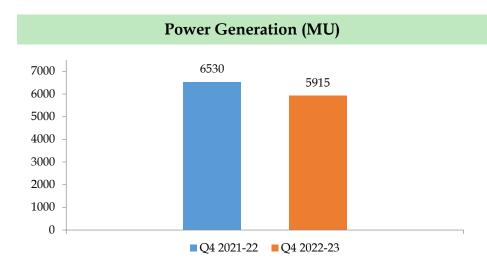








Revenue (Rs in Crore) 3,783 2,800 1,600 1,000 Q4 2021-22 2022-23

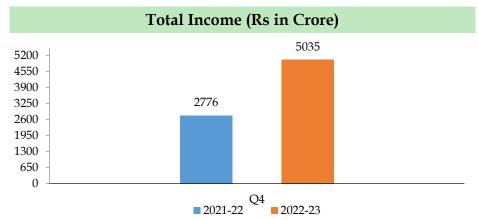


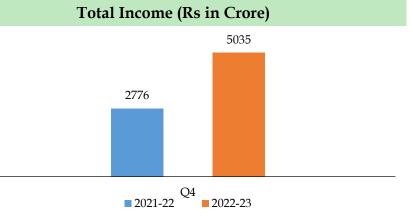
Source: Quarterly financial results

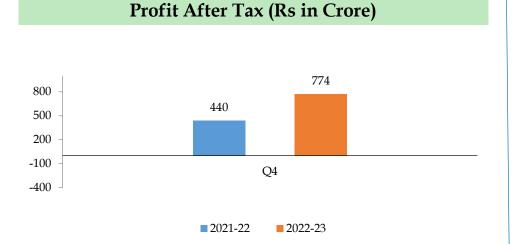


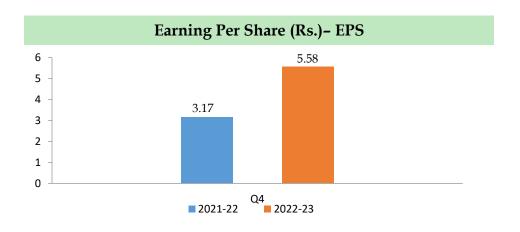
Quarter 4 Standalone Performance - (2021-22 Vs. 2022-23)











Quarterly Income Statement (Rs in Crore)

Particulars	Jun-22	Sep-22	Dec 22	Mar 23
Total Income	3176.54	2821.14	3163.11	5,035.11
EBITDA *	1270.21	1126.93	(185.42)	1,700.08
EBITDA Margin (%)	39.99%	39.95%	(5.86)%	33.76%
PAT	506.08	367.21	(398.84)	773.80
PAT Margin (%)	15.93%	13.02%	(12.61)%	15.37%

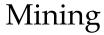
Source: Quarterly financial results

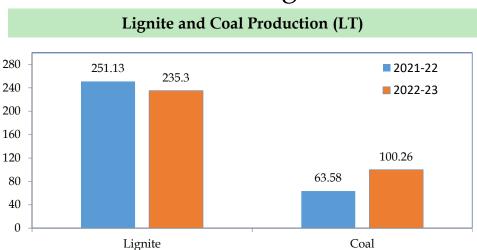
^{*} EBITDA computed considering Net Movement in Regulatory Expenses/Income and without considering Exceptional Item.

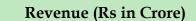


Consolidated Performance-Segment (2021-22 Vs.2022-23)





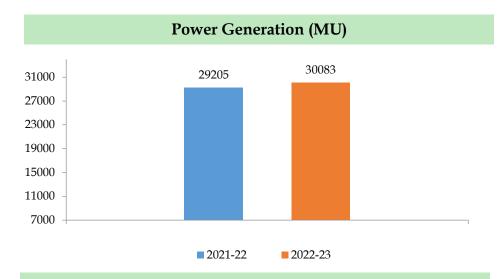




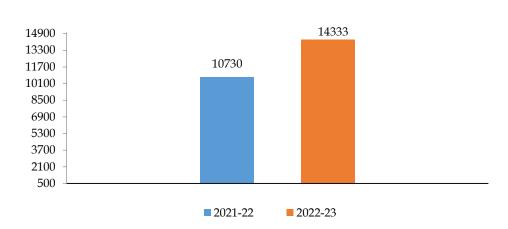


Source: Quarterly financial results

Power



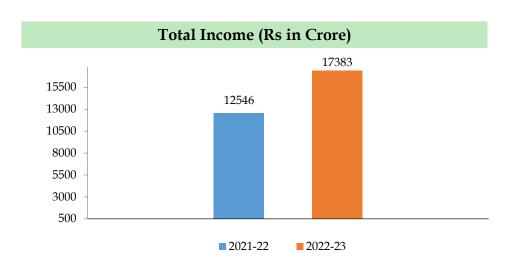
Revenue (Rs in Crore)

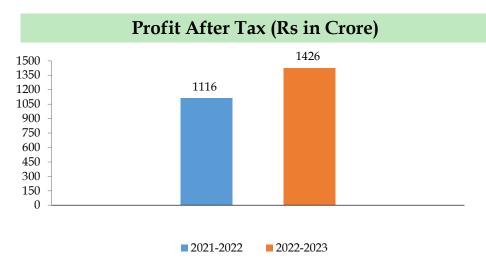


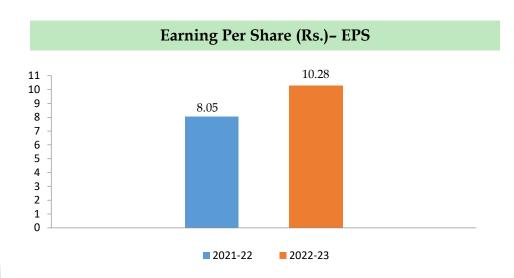


Consolidated Performance - (2021-22 Vs. 2022-23)









Income Statement (Rs in Crore)

Particulars	FY 20-21	FY21-22	FY 22-23
Total Income	11,798	12,546	17,383
EBITDA *	5,218	5,106	4,881
EBITDA Margin (%)	44.23%	40.70%	28.08%
PAT	1314	1,116	1,426
PAT Margin (%)	11.14%	8.89%	8.20%

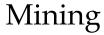
 $Source: \ Quarterly\ financial\ results$

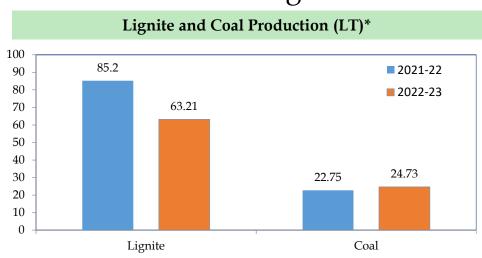
^{*} EBITDA computed considering Net Movement in Regulatory Expenses/Income and without considering Exceptional Item.



Quarter 4 - Consolidated Performance-Segment (2021-22 Vs.2022-23)





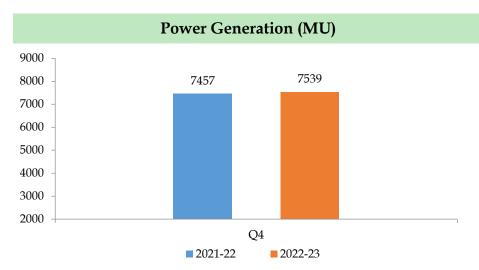


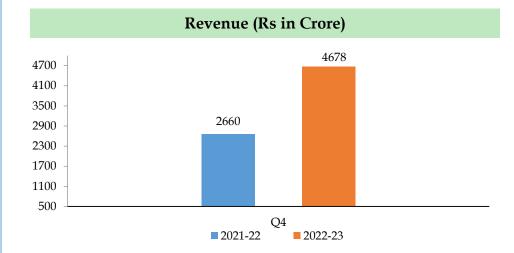
Revenue (Rs in Crore)



Source: Quarterly financial results

Power

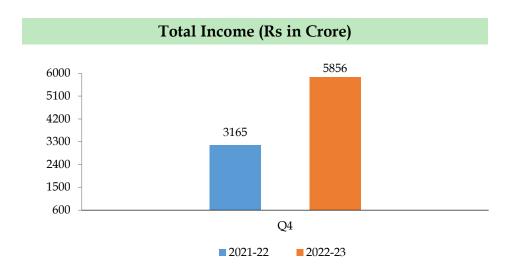


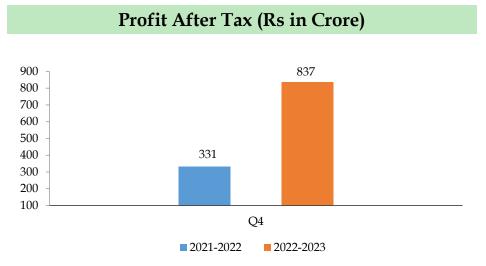


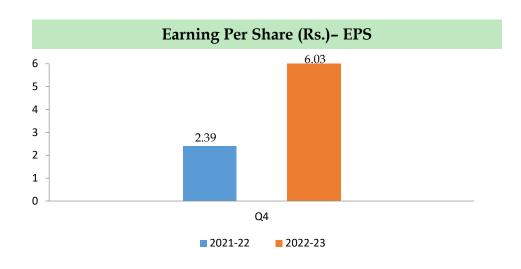


Quarter 4 Consolidated Performance - (2021-22 Vs. 2022-23)









Quarterly Income Statement (Rs in Crore)

Particulars	Jun-22	Sep-22	Dec 22	Mar 23
Total Income	3966.01	3579.15	3982.49	5855.57
EBITDA *	1511.14	1386.75	25.13	1957.57
EBITDA Margin (%)	38.10%	38.75%	0.63%	33.43%
PAT	568.83	417.03	(396.35)	836.59
PAT Margin (%)	14.34%	11.65%	(9.95%)	14.29%

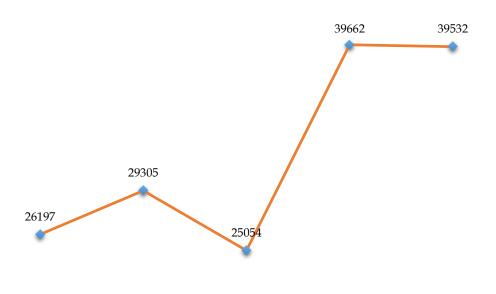
Source: Quarterly financial results *EBITDA computed considering Net Movement in Regulatory Expenses/Income and without considering Exceptional Item.



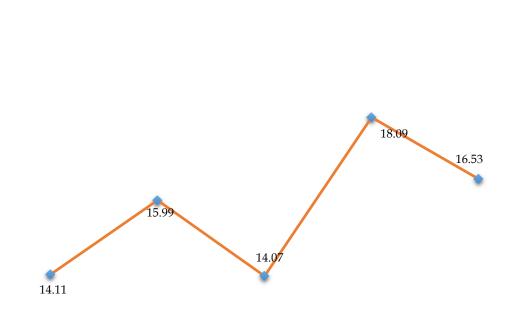
Efficiency Parameters

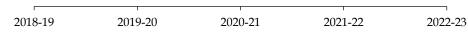






Output per Man Shift - Lignite (in Tonne)*





^{2018-19 2019-20 2020-21 2021-22 2022-23}

 $[*] Source from \ NLCIL \ Financial \ Results \ \& \ Annual \ Reports \ and \ figures \ representing \ NLCIL \ Standalone$







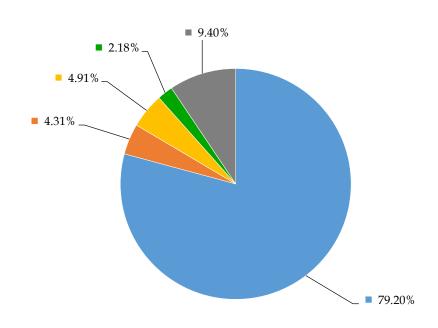
Market Opportunity



Shareholding Pattern



Shareholding Pattern*



Total No. of Shares - 138,66,36,609

- Govt. of India
- State Govt.Sponsored Institutions
- Mutual Funds , Financial Institutions & Banks
- Insurance Companies
- Others

No. of Shareholders

(A) Promoter & Promoter Group	
Govt. of India	1
(B) Public	
State Govt Sponsored Institutions	5
Mutual Funds , Financial Institutions & Banks	48
Insurance	7
Others	1,83,414
Total	1,83,475

Market Cap - Rs. 11,959.74 Crore#

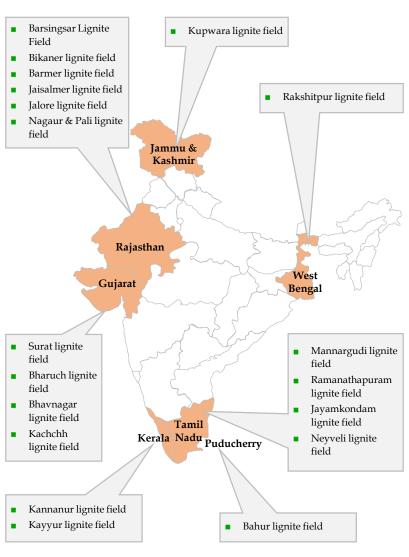
^{*}Shareholding Pattern as on 05.05.2023

[#]Market Cap as on 12.05.2023 (Closing Price of BSE @ Rs. 86.25)



Lignite Reserves in India



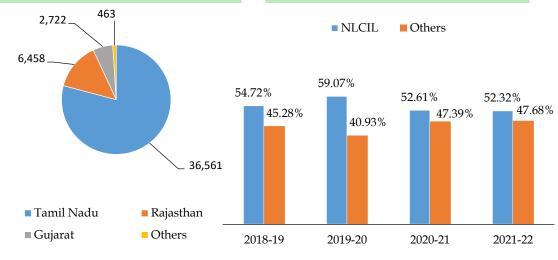


Map not scale
*Source: Indian Coal and Lignite Resources - 2022 by GSI as on 31.03.2023.

State wise Geological resources in MT as on 01.04.2022

STATE Total (%) Indicated Measured Inferred **Total** Puducherry 0.00 405.61 11.00 0.90 416.61 Tamil Nadu 4926.92 21981.20 9652.62 36560.72 79.13 Rajasthan 1168.53 3029.78 2259.41 6457.72 13.98 Gujarat 1278.65 283.70 1159.70 2722.05 5.89 J&K 20.25 27.55 0.06 0.00 7.30 Kerala 0.00 0.00 9.65 9.65 0.02 West Bengal 0.00 2.80 3.93 0.01 1.13 Odisha 0.00 5.93 0.00 5.93 0.01 Total 100.00 7374.10 46204.16 25721.70 13108.40

Lignite Reserves (MT)* Market Share of Lignite Production

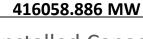


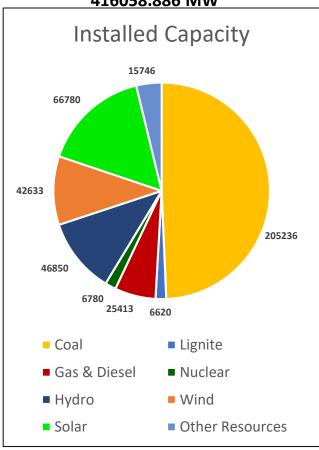


Power Sector in India



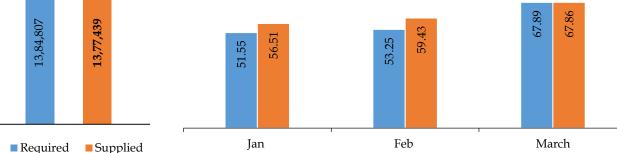
Installed Capacity as on 31.03.2023





Per Capita Consumption (kWhr) 1,208 1,161 1,010 2010-11 2016-17 2021-22 2020-21 2019-20 All India Plant Load Factor of Thermal Plants(Excluding Gas Based





Source: Central Electricity Authority - Executive Summary March-2023 Report













Sl. No	Project	Existing Capacity	Addition Proposed	Total
1	Lignite (MTPA)	30.10*	8.00**	38.10
2	Coal (MTPA)	20.00^	24.00	44.00
	Total Mining (MTPA)	50.10	32.00	82.10
3	Power - Lignite Based (MW)	3,640	1,320	4,960
4	Power - Coal Based (MW)	1,000	5,180	6,180
5	Power - Renewable (MW)	1,421	4,610	6,031
	Total Power (MW)	6,061	11,110	17,171

Source: NLCIL Corporate Plan 2030.

^{*}Existing Capacity as on 31.03.2023 includes Mine IA Exp which is commissioned on 01.04.2022 and achievement of full capacity of 4 MTPA expected by 2028. ^Coal Production started on 26th April 2020. Achievement of Full Capacity expected by Jan 2027.

^{**}Addition Proposed is adjusted for reduction in Existing Mines Capacity by 3.5 MT



Growth Plan over 3 Years



Sl. No	Project	Existing Capacity	Addition Proposed	Total
1	Lignite (MTPA)	30.10*	-	30.10
2	Coal (MTPA)^	20.00^	24.00	44.00
	Total Mining (MTPA)	50.10	24.00	74.10
3	Power - Lignite Based (MW)	3,640	-	3,640
4	Power - Coal Based (MW)	1,000	1,980	2,980
5	Power - Renewable (MW)	1,421	2,610	4,031
	Total Power (MW)	6,061	4,590	10,651

Source: NLCIL Corporate Plan 2030.

^{*}Existing Capacity as on 31.03.2023 includes Mine IA Exp which is commissioned on 01.04.2022 and achievement of full capacity of 4 MTPA expected by 2028. ^Coal Production started on 26th April 2020. Achievement of Full Capacity expected by Jan 2027.



On going / Upcoming Mining & Power Projects



On Going Mining Projects

Project	MT	Estimated Cost (₹ Cr)	Expected COD
South Pachwara Coal Block *	9.00	2,281.12	Sept 2028
Total	9.00	2,281.12	

^{*} FR & BR submitted to MoC in Mar,23 for further approval from PIB

On Going Thermal Power Projects

Project	MW	Approved cost (₹ Cr)	Expected COD
NUPPL - UP	1,980	19,406.13	Unit I – Jul 23 Unit II – Oct 23 Unit III – Dec 23
Total	1,980	19,406.13	

On Going Renewable Power Projects

Project	MW	Estimated cost (₹ Cr)	Expected COD
Solar-Ground Mounted-Neyveli	10	42.94	April 2023
Solar 500 MW IREDA	500	2,735.13	Sep 2024
150 MW Wind- Solar Hybrid	150	922.32	Mar 2024
Solar 50 MW ((In Neyveli at Mined out land area)	50	295	Tender floating is under process
Total	710	3,995.39	

Upcoming Projects

Renewable Power Projects	MW	Estimated cost (₹ Cr)	Expected COD	
Wind Project unit - 2	100	525.00		
250 MW Solar	250	1,212.50		
500 MW Under CPSU Scheme	500	2,500.00		
600 MW Under CPSU Scheme	600	3,000.00	Project is	
500 MW RE Power	500	2,500.00	under Planning	
500 MW RE Power	500	2,500.00	Stage	
500 MW RE Power	500	2,500.00	G	
500 MW RE Power	500	2,500.00		
500 MW RE Power	450	2,250.00		
Total	3900	19,487.50		

Thermal Power Projects	MW	Estimated cost (₹ Cr)	Expected COD
Odisha Pit Head TPS (Phase I)	2400 (3*800)	19,422	EPC Tender Floated and Bids under Evaluation
Odisha Pit Head TPS (Phase II)	800 (1*800)	6474	Project is under Planning Stage
TPS II 2 nd Exp	1320	11,189.20	EPC Tender floated
Total	4520	37,085.20	

Mining Projects	MT	Estimated Cost (₹ Cr)	Expected COD
Mine III Neyveli	11.50	3,755.71	Project is under
Commercial Coal Block	15.00	1,921.85	Planning Stage
Total	26.50	5677.56	



New Business Ventures



MOU with Assam for 1000 MW

- Solar 1000 MW through JV in phased manner
- MoU signed between NLCIL & APDCL on 09.08.2022 for the installation of 1000 MW RE power .Estimated CAPEX Rs.5500 crore
- Land identification and JV formation is under progress

Lignite to Methanol

- Proposed capacity of Lignite gasification based Methanol Project 1200TPD
- The Project is expected to complete by March-2027
- NLCIL engaged M/s EIL as Project Management Consultant for implementation
- Tender for Lignite to Gasification & Methanol blocks, floated and bid opening scheduled on 07.06.2023.
- CFS Scheme:
- Submitted request for Rs.1000 Crores as Project Linked Incentive under category-I

Lignite to Diesel

- Proposal has been received from the firm for pilot Plant of 290t/day of Lignite (Diesel 40 t/day and Naphtha- 9.2 t/day)
- The CAPEX for the proposed plant Rs.208.92 Crore

Overburden to Sand

- It is found that around 34% to 94% of sand can be recovered from overburden.
- The Sand Grade found is suitable for construction applications.
- DFR & Financial due diligence completed
- At Mine IA: LOA issued on 31.03.2023
- At Mine I : Tendering is in active stage







Corporate Social Responsibility



CSR Initiatives



Details of CSR expenditure (Rs. Cr)

Year	Norm	Actual
2020-21	46.74	46.74
2021-22	40.80	41.03*
2022-23	39.65	43.07

^{*} Includes Rs. 0.23 Cr spent on CER Expenses of Talabira Project

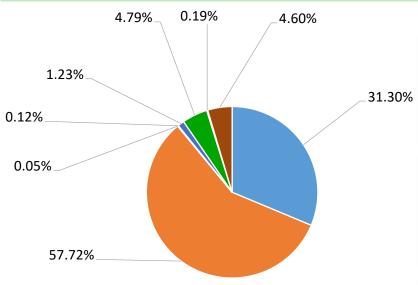
Green belt development



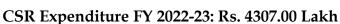
Neyveli Township Overview Green Cover with 191 lakh trees.



% of amount spent on CSR Activities in 2022-23







- Promoting Health care and Sanitation
- Promoting Education and Employment Enhancing Skills
- Protection of national heritage, art and culture
- Measures for the benefit of armed forces veterans
- Promoting Rural Sports
- Rural development project
- Disaster Management, including relief, rehabilitation and reconstruction activities
- Administrative Over Heads





39



New Initiatives – Sustainable Development



Energy Conservation

- Formed 14 industrial service units for adoption of energy conservation measures
- Installation of energy efficient equipments
- Energy Audit for Thermal Power Stations
- Minimisation of idle running hours in crushers in TPSs
- Timer Processor units are being installed in outdoor lights
- Adding of capacitor banks through induction motors
- 50.77 MU of energy conserved through energy efficiency measures

Dovolop

- Techno Economic Feasibility done for solar drying of lignite.
- Development of Micro Hydel power generation
- Extraction of construction grade sand from overburden materials
- Studies on Zeolite based catalyst for mitigation of exhaust gas pollution
- Exploring alternate use of lignite is in progress.
- Prevention of Premature Failures and Enhancing Life of Bottom Rollers used in Bucket Wheel Excavators
- Feasibility of Setting up a pilot plant for Lignite to Syngas Integrated with Clean Power Generation by IGCC
 & Production of Value Added Chemicals
- Extraction of Diesel from Lignite
- Membrane-less, Chemical free, Plug and Play, Hassle Free; Water & Wastewater Treatment
- Smart IoT Controlled Cultivation of Herbal Crop
- Hydroponics Farming in the Backfilled Mines Area of NLCIL
- Development and Demonstration of Durable, Inexpensive and Scale able Supercapacitors for Energy Storage
- Development of Eco-Friendly Geo-Polymer Ash Based green bricks using solar heating
- Activated carbon development using lignite HA sludge

Technology Absorption

R & D Initiatives



Key risks



- Risk in Land acquisition
- Realisation of Dues from DISCOMs
- Surrender of Power by beneficiaries
- Denial of agreed tariff due to delay in commissioning of projects.
- Competition consequent to de regulation in Indian power sector
- Risk due to stringent Environmental norms
- Stringent Norms prescribed by regulatory authority affecting power tariff.
- Cost and time overrun of projects under execution
- Higher cost of lignite Mining







Thank You