



GANESHA ECOSPHERE LIMITED

GESL/2025-26

May 24, 2025

To,
The BSE Limited,
Corporate Relationship Department,
1st Floor, New Trading Wing,
Rotunda Building,
PJ Towers,
Dalal Street, Fort,
Mumbai-400 001.
Fax No.: 022-22723121, 22722037
Scrip Code: 514167

To,
National Stock Exchange of India Limited
Exchange Plaza,
Bandra- Kurla Complex,
Bandra (East),
Mumbai-400051.
Tel No.: 022-26598100-8114/ 66418100
Fax No.: 022-26598237/38
Scrip Symbol: GANECOS

Sub.: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/ Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the presentation on the Audited Financial Results of the Company for the Quarter & Year ended 31st March, 2025.

In compliance with Regulation 46 of the aforesaid Regulations, the presentation is also being hosted on the website of the Company at www.ganeshaecosphere.com.

Kindly take the above on record and oblige.

Thanking you,

Yours faithfully
For Ganesha Ecosphere Limited

(Bharat Kumar Sajnani)
Company Secretary-cum-Compliance Officer

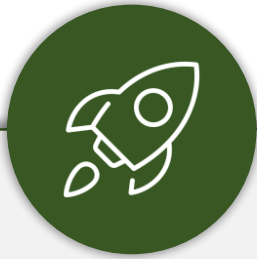
Encl.: As above



Ganesh Ecosphere

Investors Presentation | Q4FY25

Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", seek to, "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute "forward-looking statements". These forward looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



OUR VISION

To become a global corporate citizen, committed to recycle every PET bottle, which is thrown into waste, with world class recycling facilities and to create wealth for our stakeholders through conducting business around social & environmental concerns.



OUR MISSION

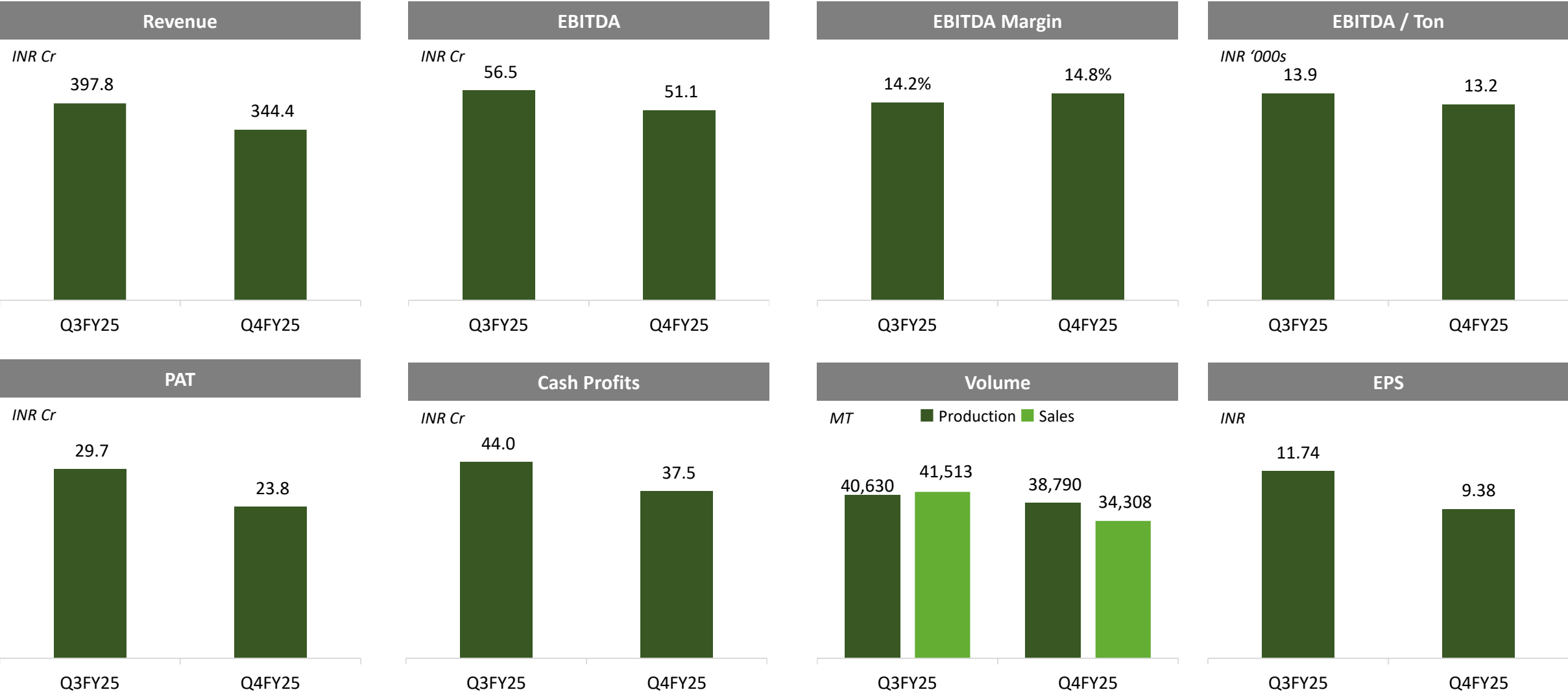
We will continue to deliver enhanced value for our stakeholders by being the preferred choice of our customers, delivering highest quality products and work towards making our planet a better place to live in for the present and future generations.



01

Financial Overview

Q4FY25 Consolidated Performance Highlights (QoQ)



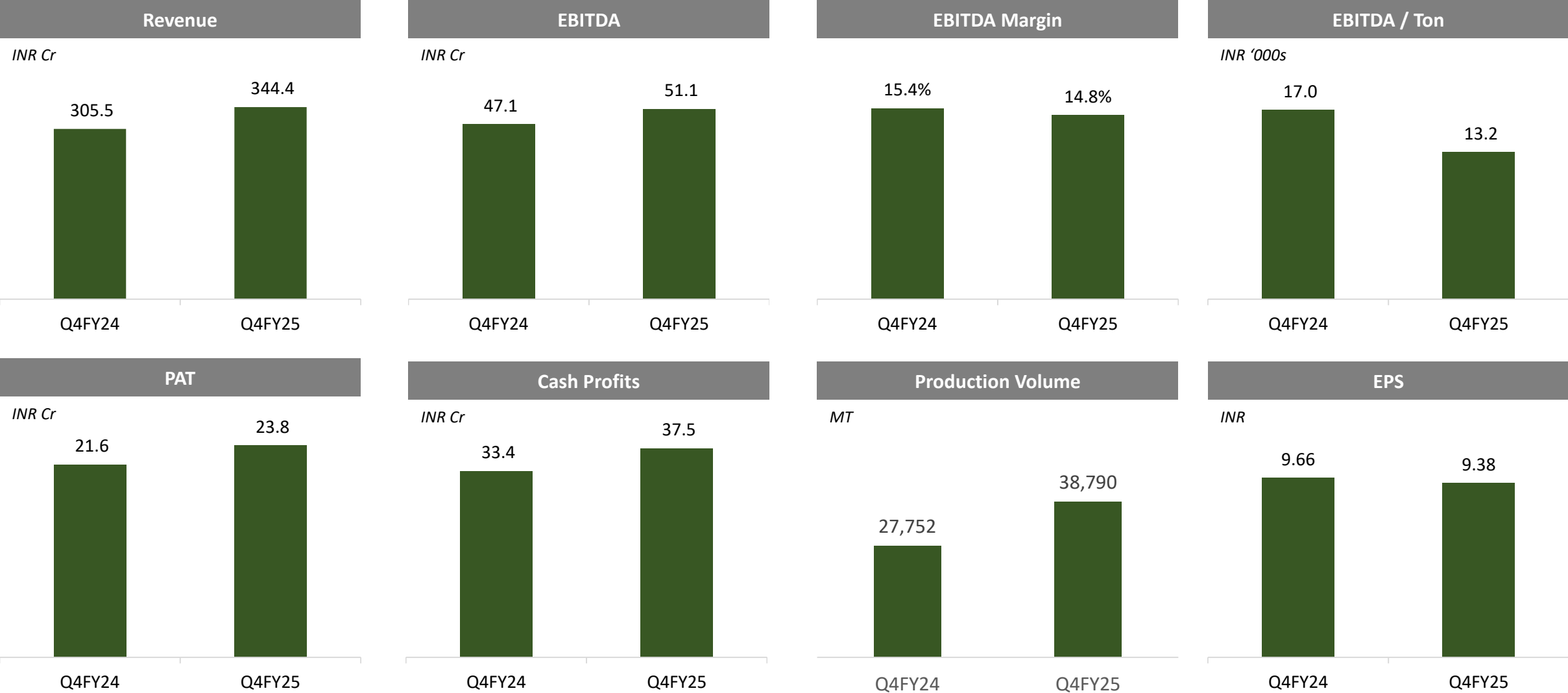
*Production Data Excluding captive consumption

Q4FY25 Standalone Performance Highlights (QoQ)



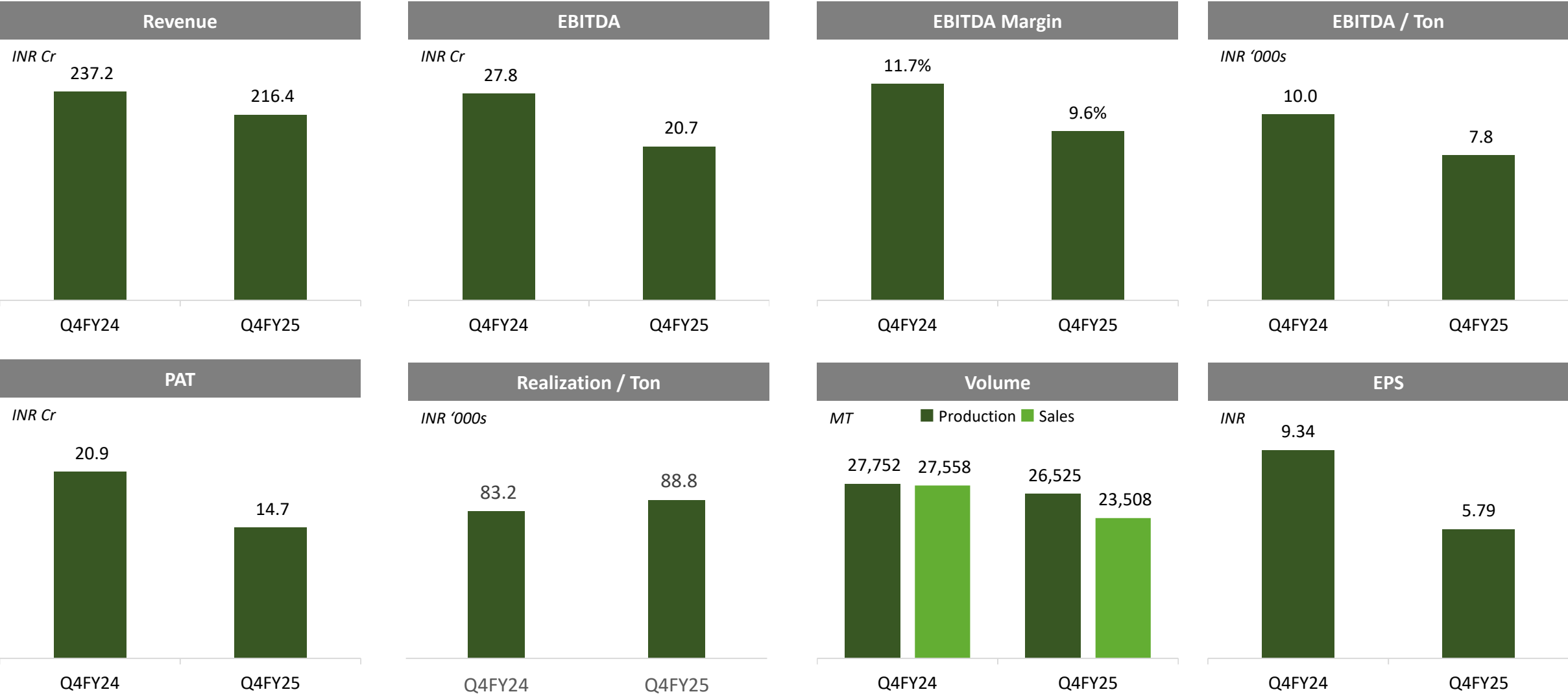
*Production Data Excluding captive consumption

Q4FY25 Consolidated Performance Highlights (YoY)



*Production Data Excluding captive consumption

Q4FY25 Standalone Performance Highlights (YoY)

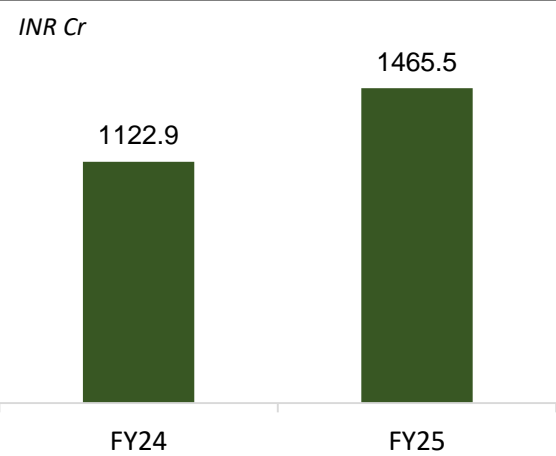


*Production Data Excluding captive consumption

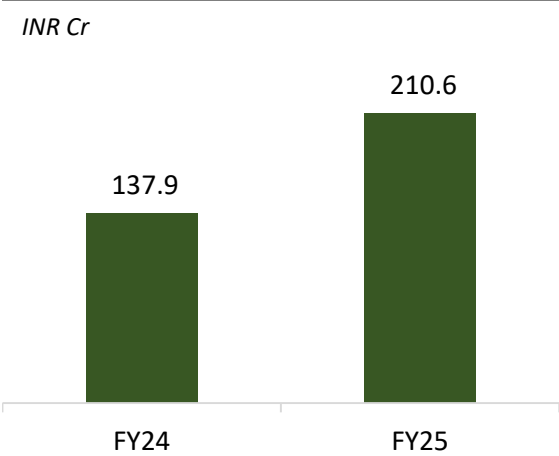
FY25 Consolidated Performance Highlights (YoY)



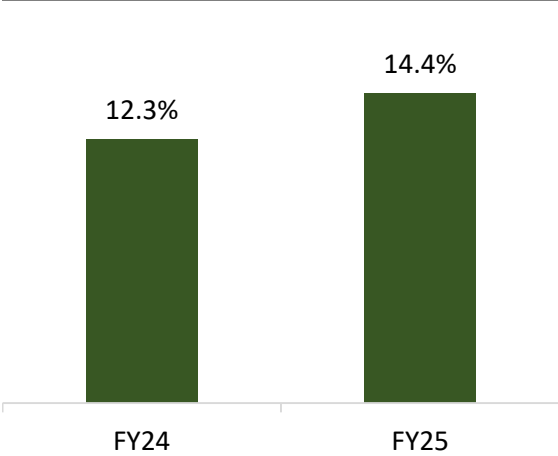
Revenue



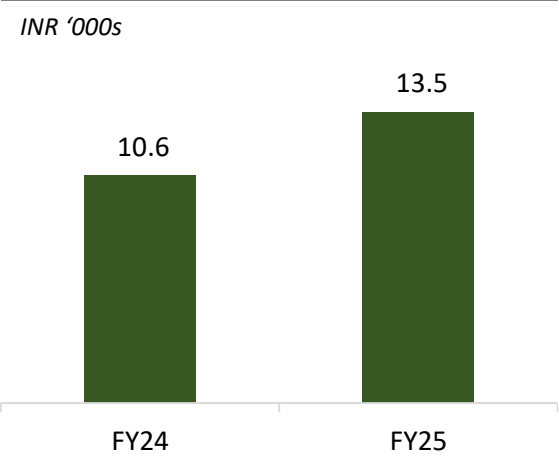
EBITDA



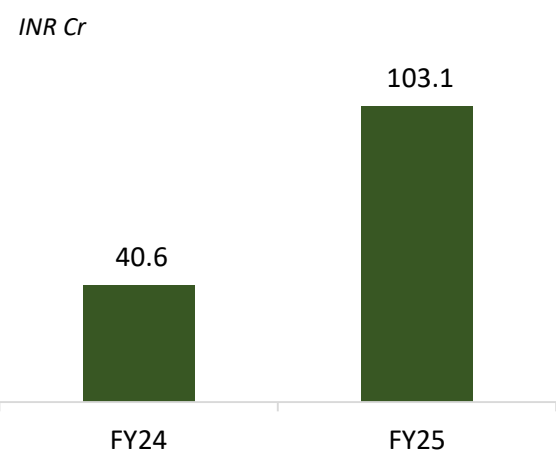
EBITDA Margin



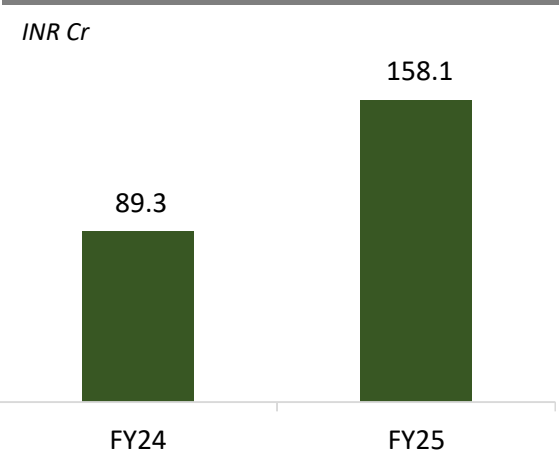
EBITDA / Ton



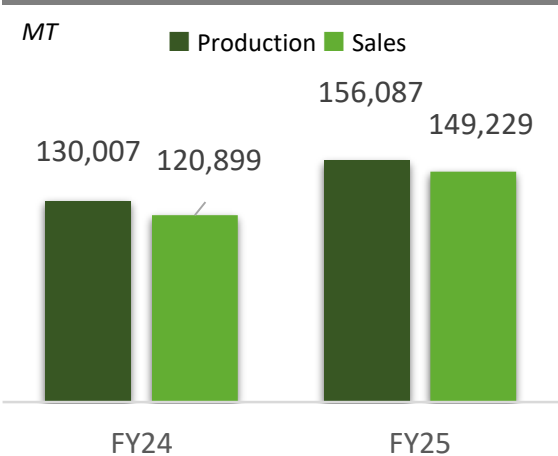
PAT



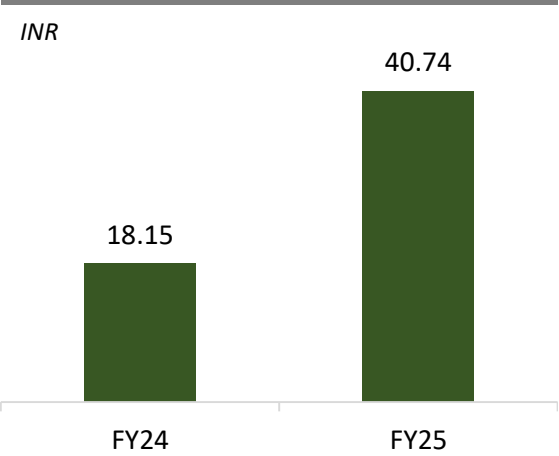
Cash Profit



Volume



EPS

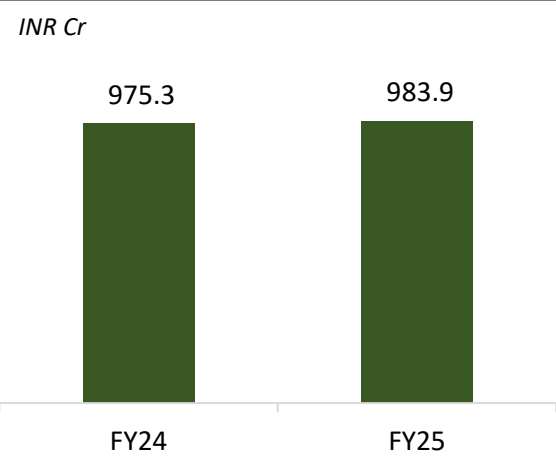


*Production Data Excluding captive consumption

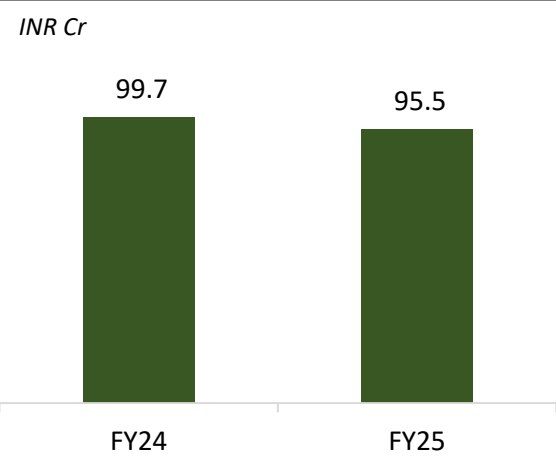
FY25 Standalone Performance Highlights (YoY)



Revenue



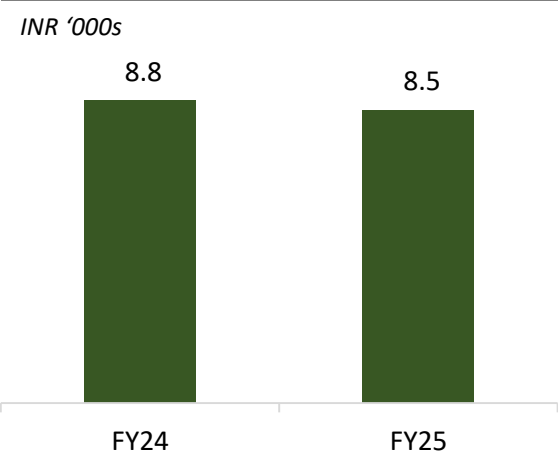
EBITDA



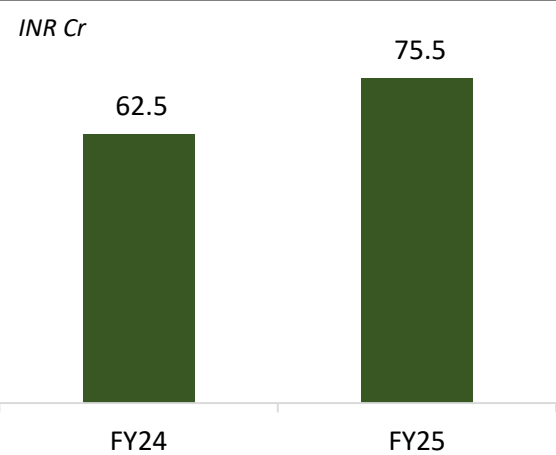
EBITDA Margin



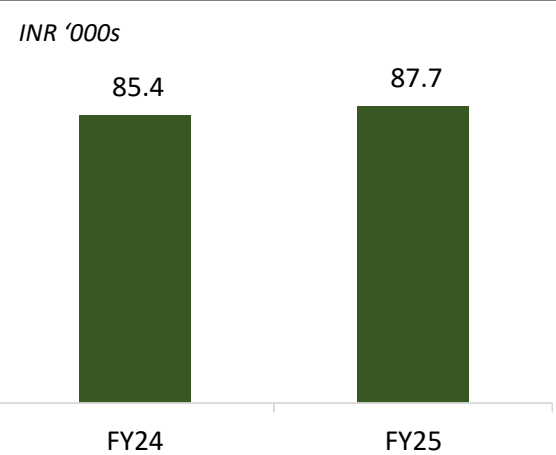
EBITDA / Ton



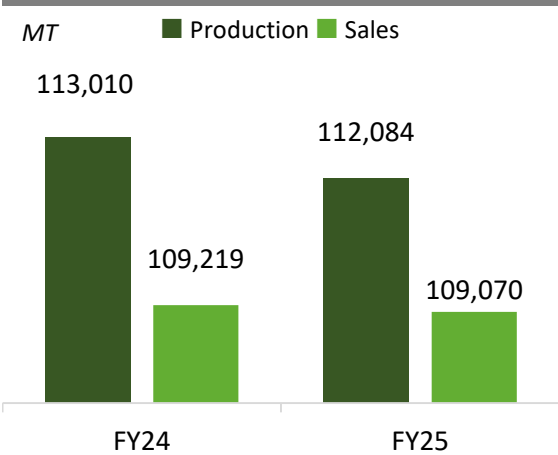
PAT



Realization / Ton



Volume



EPS

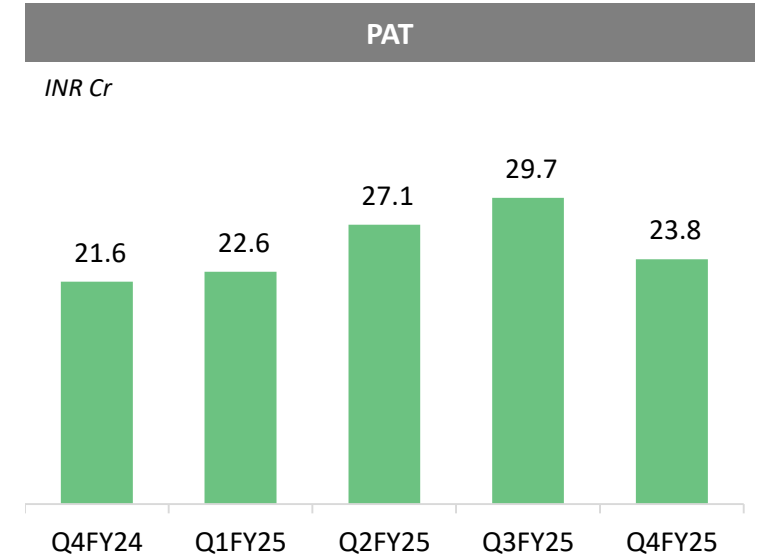
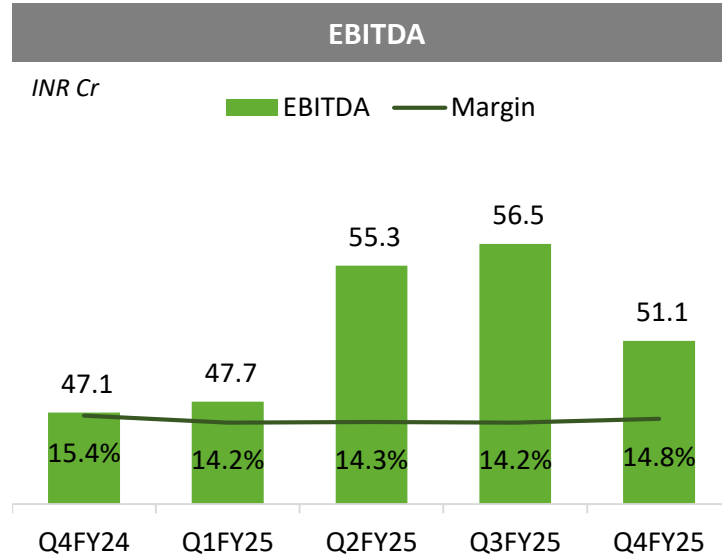
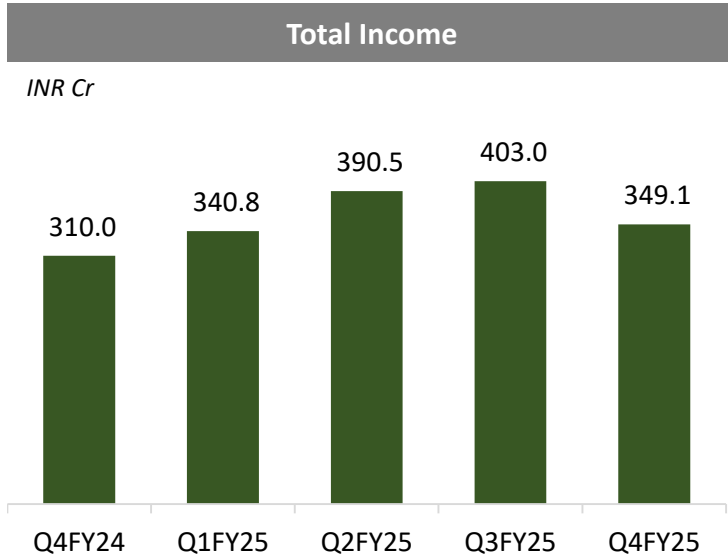


*Production Data Excluding captive consumption

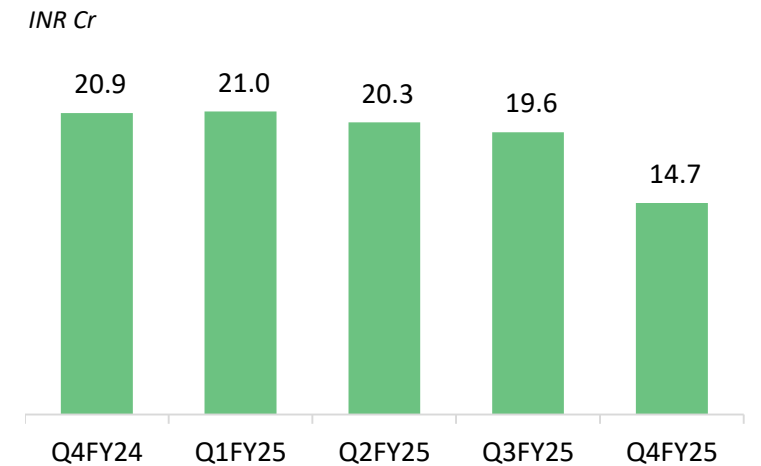
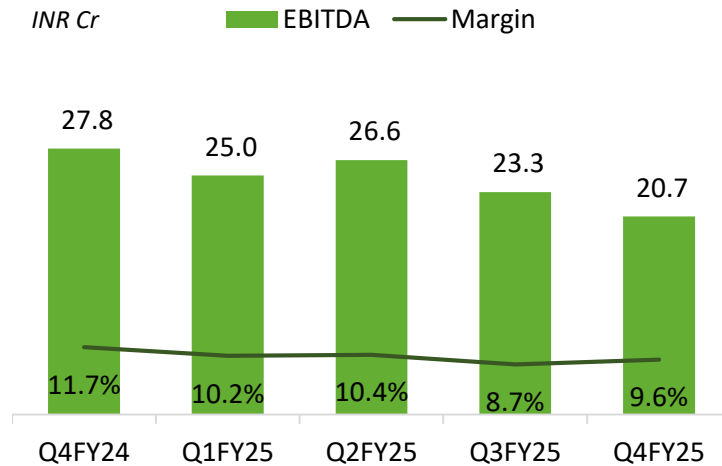
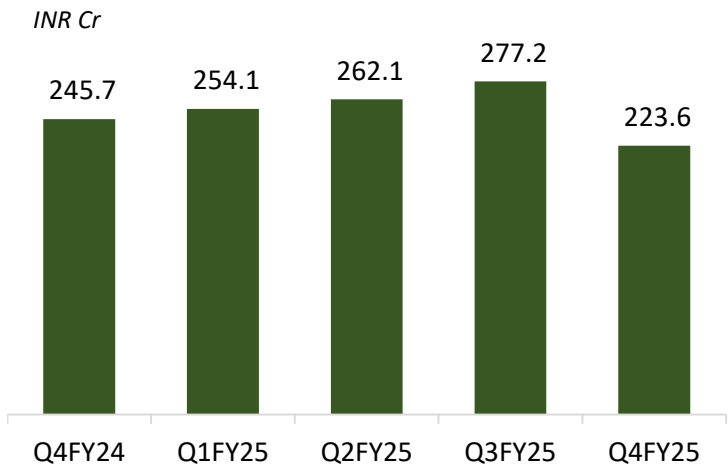
Quarter Wise Performance (1/2)



Consolidated



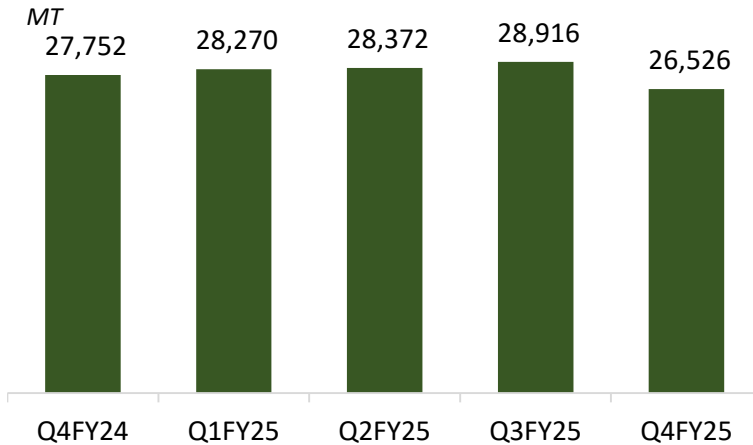
Standalone



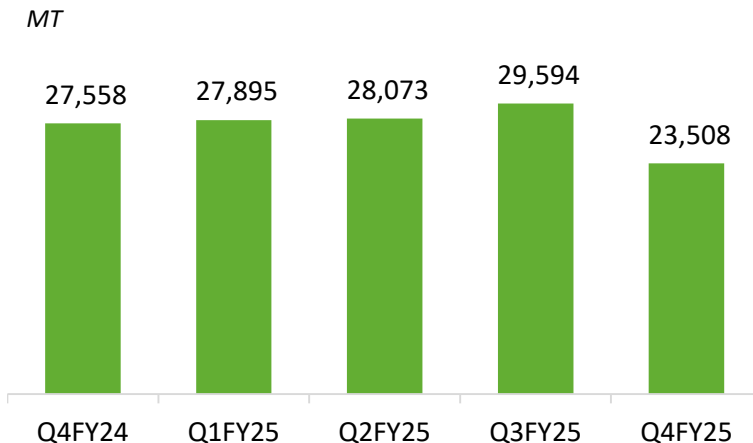
Quarter Wise Performance (2/2)



Production Volume (Standalone)



Sales Volume (Standalone)



Q4FY25 & FY25 Highlights

- Company has first ever hit:
 - EBITDA of Rs. 200 Crore (growth of 53% over last year)
 - PAT of Rs. 100 Crore (growth of 154% over last year)
 - Production of 1.56 Lakh tons (growth of 20% over last year)
 - Revenue of Rs. 1465 Crore (growth of 31% over last year).
- Capacity utilisation in standalone business was of 99% and for Warangal business, it was 63%.
- Raw bottle scrap prices soared all time high during the quarter though prices have started to cool-off during May, 2025.
- Margins in rPSF business continued to be under pressure due to depressed demand and higher food grade prices.
- Company earned EBITDA of Rs. 20.71 Crore from legacy business and Rs. 30.39 Crore from Subsidiary businesses.
- Sales Volume of rPET granules moderated due to rising gap between virgin and rPET granules.



02

Business Overview



3+ Decades

Rich Industry Experience

500+

Product Variants

400+

Customers across 20+ countries

6

Manufacturing Facilities

196,440 MTPA

Recycling & Washing Capacity

300+

Supplier Network Pan India

8.5 bn+

Scrap bottles recycled annually

150,000+ MTPA

PET Waste converted annually

2,800+

Employees

INR 1466 Cr

Revenue (FY25)

INR 211 Cr

EBITDA (FY25)

INR 103 Cr

PAT (FY25)

Ganesha Ecosphere | Company Structure



Flagship company housing Kanpur, Bilaspur & Temra facilities for washing, PSF & dope dyed yarns

Ganesha Ecosphere Limited

Wholly Owned Subsidiaries

Ganesha Ecopet Private Limited

Ganesha Ecotech Private Limited

Ganesha Overseas Private Limited

Commenced commercial operations partially on April 1, 2023

Commenced commercial operations on February 1, 2023

Commenced commercial operations on February 1, 2023

Warangal Operations

rPET chips (Bottle & Textile grade)

rPET Filament Yarn

RPSF

PPSF

Nepal Operations

for Washed PET Flakes



Incorporated in 1987 by Mr. Shyam S. Sharmma, **Ganesha Ecosphere Limited** engaged in manufacturing of **Recycled Polyester Staple Fiber (RPSF)**, Dyed yarn and Recycled Spun Yarn and recently ventured into **rPET chips** and **rPET filament yarn**.



Committed to its mission of recycling, carrying out **production of its major products rPSF, rPET Granules, rPET Filament Yarn** through waste PET bottles



One of the **leading players in PET plastic recycling space** in India with a total installed capacity of **196,440 tons** across products like RPSF, rPET granules, rPET filament yarn, Spun Yarn, dyed filament yarn, PPSF and washed flakes.



Long standing track record of 3+ decades in the industry, large scale of operations, ability to source repeat business from a diversified client base & an established supplier network



Established **strong collection network** across the country (especially Northern & Southern regions), **mobilizes ~450 tons of PET bottle waste every day**



03

Industry Overview

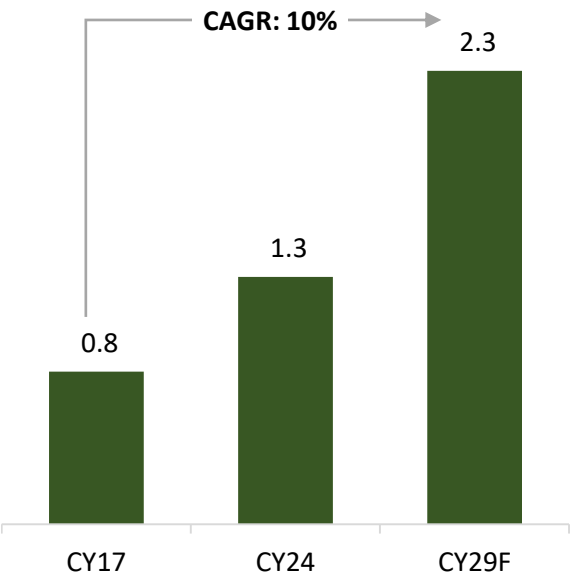
India's PET Market Set for Strong Growth, Fueled by Government Recycling Push



Global PET Bottle Production (Mn Ton)



India PET Bottle Production (Mn Ton)



15 Lac Ton India PET Bottle expected consumption in CY25



30% India Recycled content use EPR Target in PET bottles in FY26

India's EPR Rules fuelling the Recycling Demand

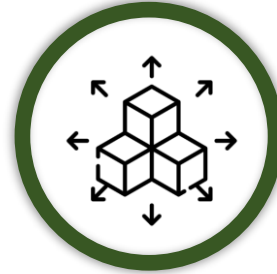
EPR Type Category	Recycling Target		Recycling Content Use Target		Reuse Target	
	FY25	FY28	FY26	FY29	FY26	FY29
Rigid Plastics	50%	80%	30%	60%	10%	25%
Flexible Packaging	30%	60%	10%	20%	0%	0%
Multi-Layer Packaging	30%	60%	5%	10%	0%	0%
Compostable Plastic	50%	80%	0%	0%	0%	0%

Rapidly rising rPET demand projected at 3.5–4 lac tons in FY26

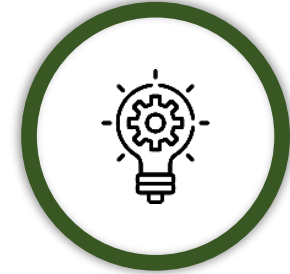
Key Growth Drivers for Recycled PET



Rising demand for sustainable packaging solutions, global regulations compelling brands to adopt rPET packaging



Durability, safety & recyclability are making rPET a preferred option among diverse end user industries



Innovations in recycling technologies is enhancing high quality & cost effective rPET



Defined standards & certifications from regulatory bodies like FSSAI, FDA & EFSA has strengthened consumer confidence



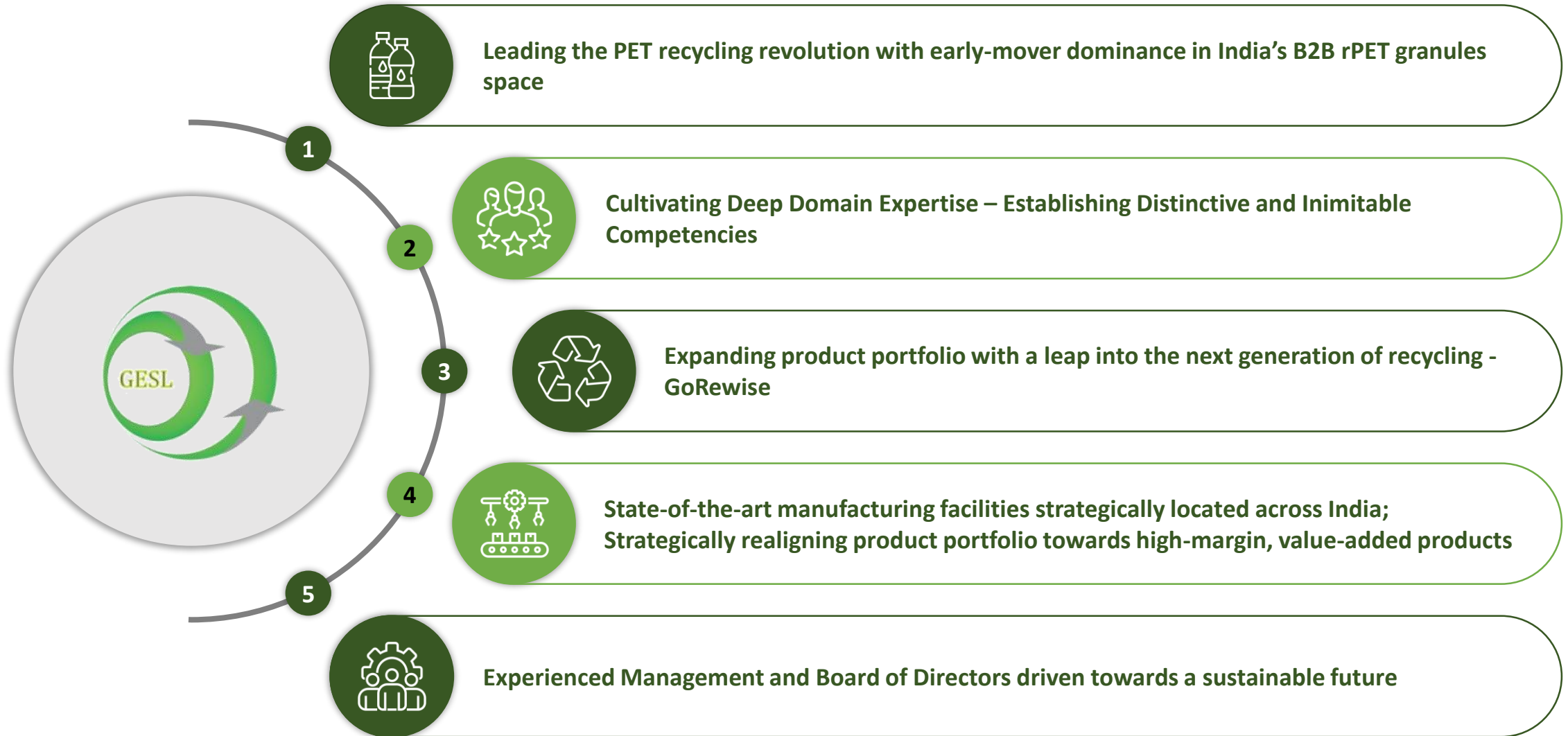
Growing adoption of rPET to reduce reliance on virgin plastic and support circular economy



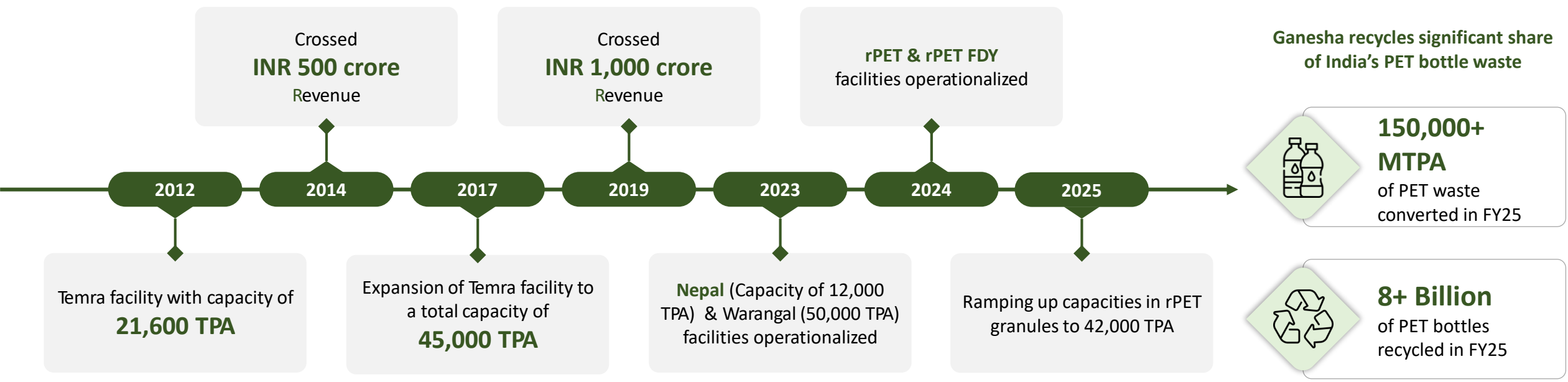
Key Strengths

Leading PET Plastic Recycling Company with deep domain expertise driving towards a sustainable future

Key Strengths



1 Leading the PET recycling revolution with early-mover dominance in India's B2B rPET granules space



A leading force in PET plastic recycling for over three decades and the largest player in the RPSF segment

2 Cultivating Deep Domain Expertise - Establishing Distinctive and Inimitable Competencies



Domain expertise



Strong relations and collection network of **300+ suppliers** across India based on which the company mobilizes ~450 tons of PET waste every day

Strategic JV with Race Eco Chain (49:51) to secure PET flakes supply via a nationwide hub-and-spoke sourcing model

Company has **6 sales office** across the expanse of India and has a reach to **400+ clients** in India as well as Globally to **20+ countries**

Ganesha has created a strong ecosystem of organized vendors on a Pan India basis to collect plastic waste

3 Expanding product portfolio with a leap into the next generation of recycling - GoRewise

The brand was launched with a commitment for the good of tomorrow. GoRewise is dedicated to conserving resources and establish sustainability supremacy by efficiently recycling PET plastic into premium quality products

State of art Technology

Partnered with **best PET recycling technology** providers

Customized & re-designed technology to process Indian waste

Super-clean technology (approved by *Global organizations*) to produce rPET resin



Focus on Sustainability

Optimized processes for **minimum resource consumption**

Zero Liquid Discharge facility

Strong focus on R&D to continuously improve processes & products

Unmatched Legacy

Managed by industry experts with an average of 25+ years experience

Large network of suppliers & customers to be leveraged

3 New Products in the Space Under GoRewise

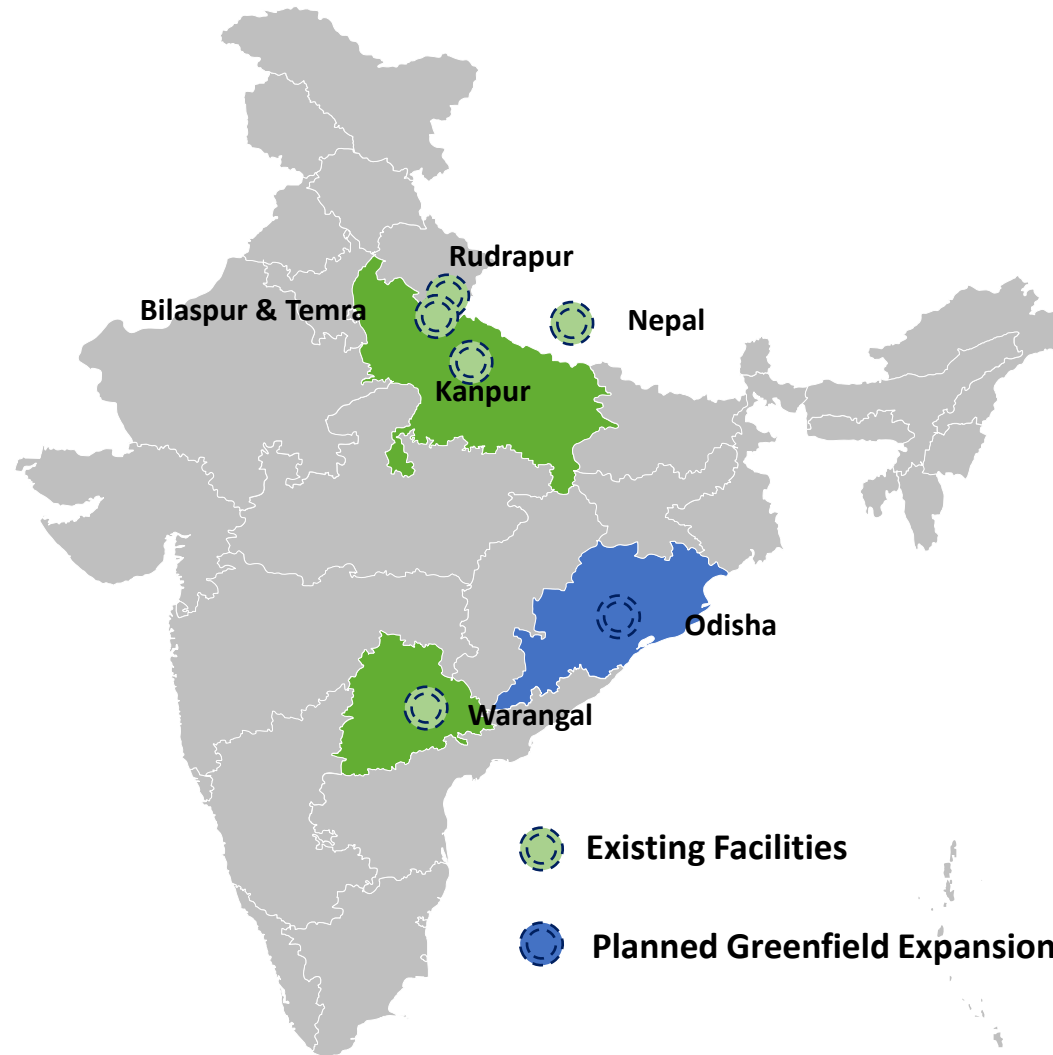
Every product manufactured under the brand goes through stringent quality checks to ensure only highest quality rPET products are supplied to our partners



Product Name	rPET Chips – Bottle Grade	rPET Chips – Textile Grade	rPET Fibers & Yarns
Target Customers	Partner with F&B industry for packaging needs	Partner with sustainability focused apparel & textile brands	Partner with sustainability focused apparel & textile brands
Differentiation	Almost virgin like properties	High customization that deliver better than virgin properties	Specialty product basket to cater to niche sectors
Certifications	USFDA, EFSA & FSSAI approved technology for food grade packaging	GRS & Oekotex certified rPET chips for high end textile applications	GRS and Oekotex certified Fibers and Yarns with high consistency and strength

4 State-of-the-art manufacturing facilities strategically located across India

Facility	Capacity (TPA)
Kanpur	10,200
rPET Fibre	7,200
Dyed Textured Yarn	3,000
Rudrapur	39,600
rPET Fibre	39,600
Bilaspur & Temra	57,000
rPET Fiber	49,800
rPET Spun Yarn	7,200
Warangal	77,640
rPET Granules	42,000
B2F Chips/Filament yarn	12,240
RPSF	12,600
PPSF	10,800
Nepal	12,000
Washed Flakes	12,000



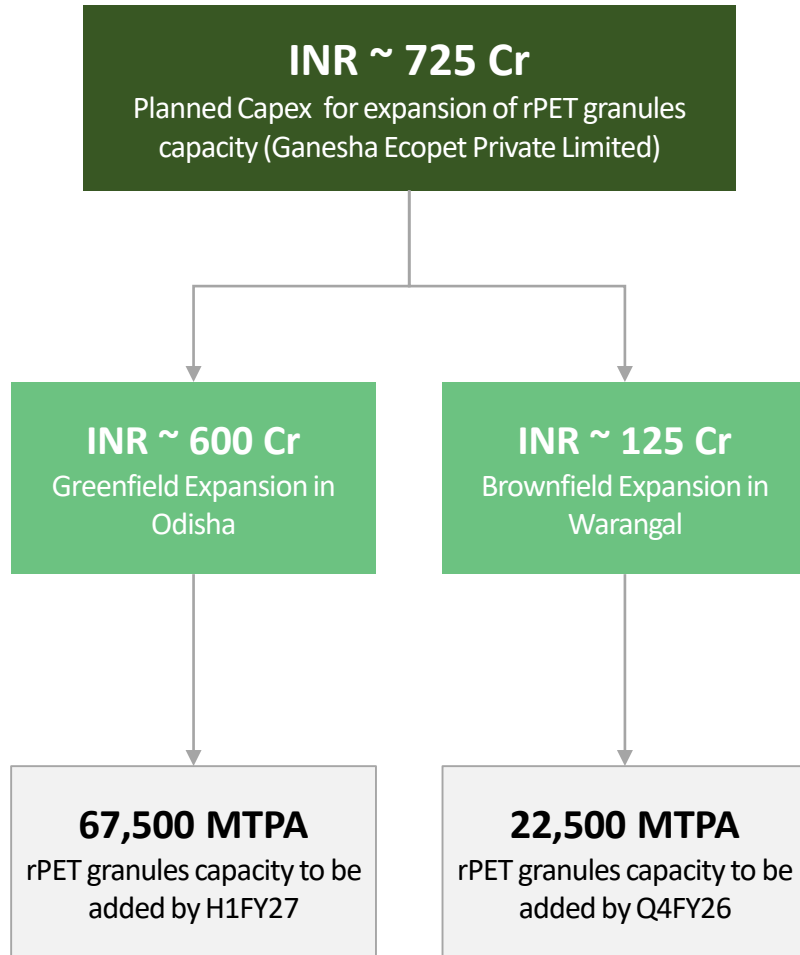
Best in class certifications having a strong focus on quality



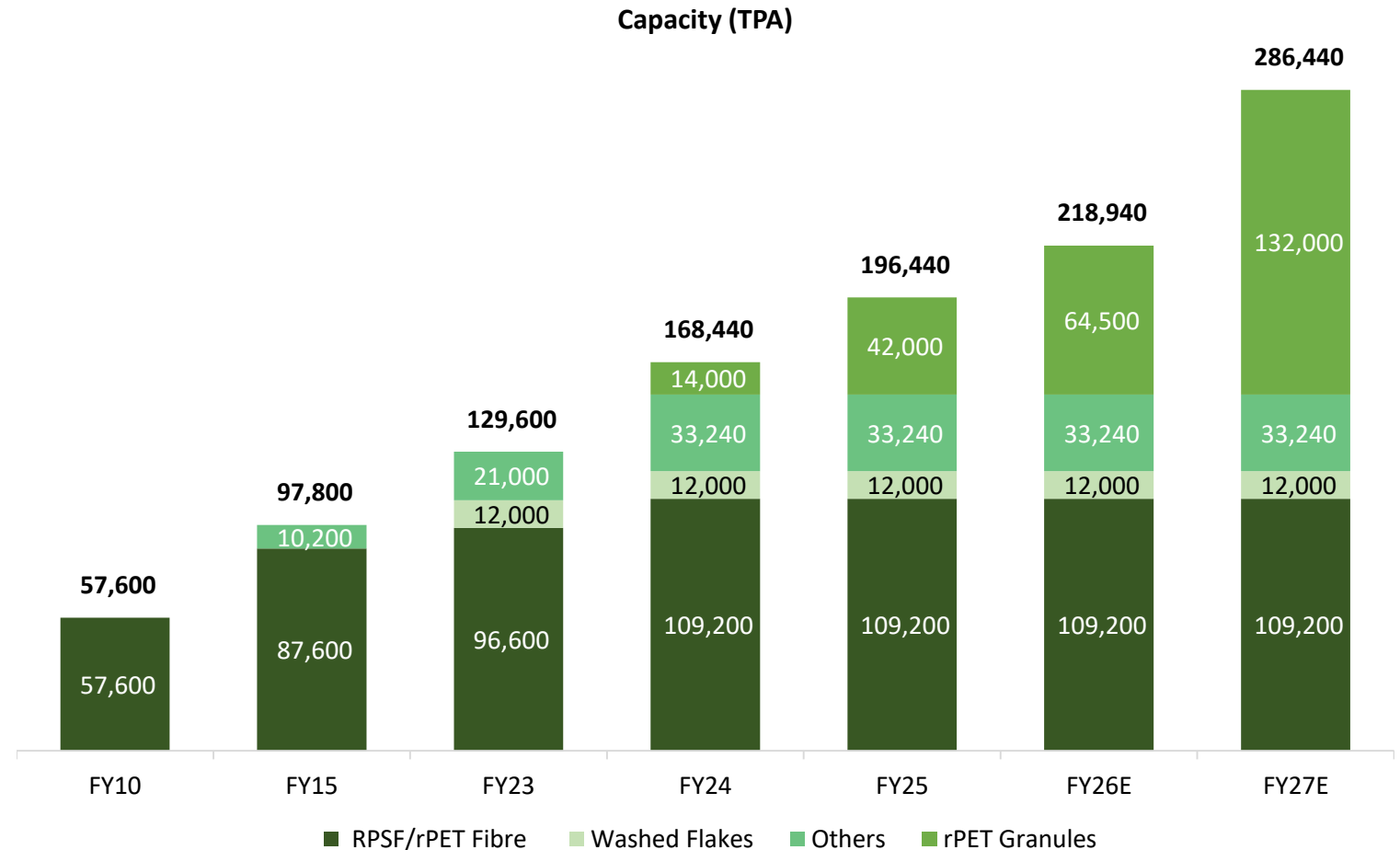
Additional approvals for food grade applications in Warangal



4 Strategically realigning product portfolio towards high-margin, value-added products



Rapid expansion of capacities in recent years, especially into value added segment of rPET granules



Others include Dyed Textured Yarn, rPET Spun Yarn, PPSF and B2F Chips/Filament yarn

5 Experienced Management and Board of Directors...



Shyam Sunder Sharma
Founder and Non -Executive Chairman

- **60+ years of experience**
- Visionary to bring PET recycling revolution in India
- Responsible for looking into the overall management, strategic planning and development of the company



Sharad Sharma
Managing Director

- **35+ years of experience**
- Expertise in operations, marketing and distribution
- Responsible for overseeing day to day management and overall operations of the Company



Vishnu Dutt Khandelwal
Executive Vice- Chairman

- **50+ years of experience**
- Expertise include business development, and marketing
- Oversees marketing & business development for the group



Rajesh Sharma
Joint Managing Director

- **35+ years of experience**
- Expertise in plant administration & operations
- Responsible for looking after the administration and operations of the Company's Rudrapur and Bilaspur unit



Jagat Jit Singh
Non-Executive Independent Director

- **35+ years of experience**
- Expertise in the field of management consulting, international business
- He is a management graduate from IIM Ahmedabad



Narayanan Subramaniam
Non-Executive Independent Director

- **30+ years of experience**
- Post graduate from IIMA, FCA, Grad CMA and FCS
- Deep proficiency in asset management, risk management, system implementation, corporate governance etc.



Akshay Kumar Gupta
Non-Executive Independent Director

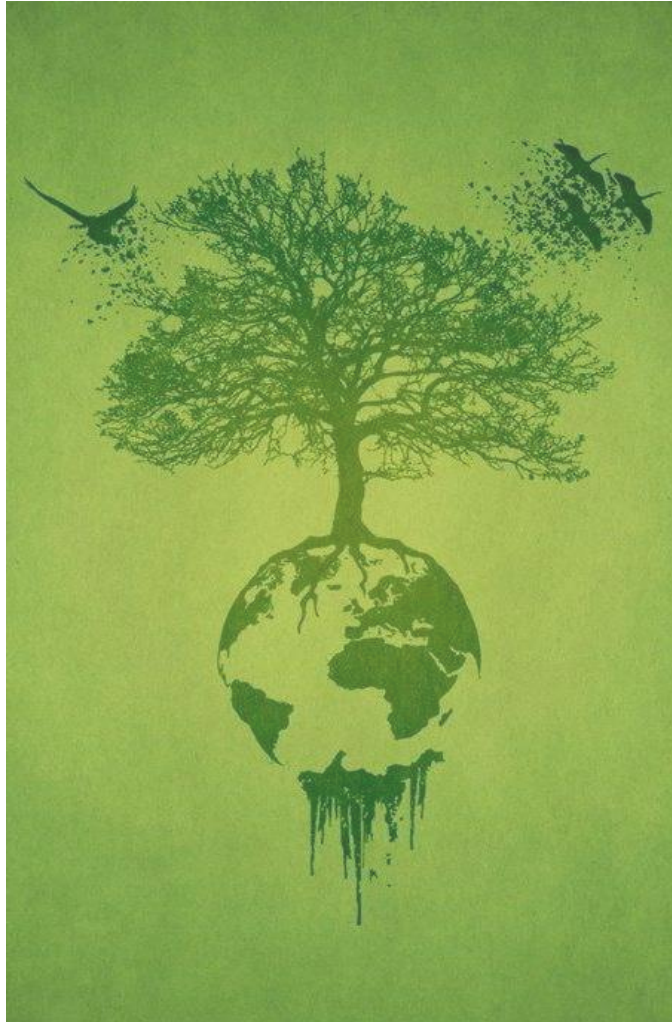
- **40+ years of experience**
- He is a CA by profession and past member of Central Council of ICAI
- Has served on board of Northern Coalfields, presently on board of Kanpur Plastipack Limited




Dr. Shobha Chaturvedi
Non-Executive Independent Director


- **50+ years of experience**
- Ph.D. in Pollution Abatement from H.B.T.I., Kanpur, Master Degree in Chemistry
- She was working as a Regional Officer, UP Pollution Control Board and functioned across various roles

5 ...driven towards a sustainable future







Shifting towards clean renewable energy
plant's across production facilities with total installed capacity of 16.53 MWp of **Rooftop Solar power installations**



Warangal facility equipped to **recycle ~90% of water** required in operations and only ~10% fresh water is needed



Partnership with a leading IPP for supply of Solar Power for captive consumption



Zero discharge facility at Warangal





Impacting the environment by reducing burden of waste on Planet



Creating a sustainable, circular economy on a Global level

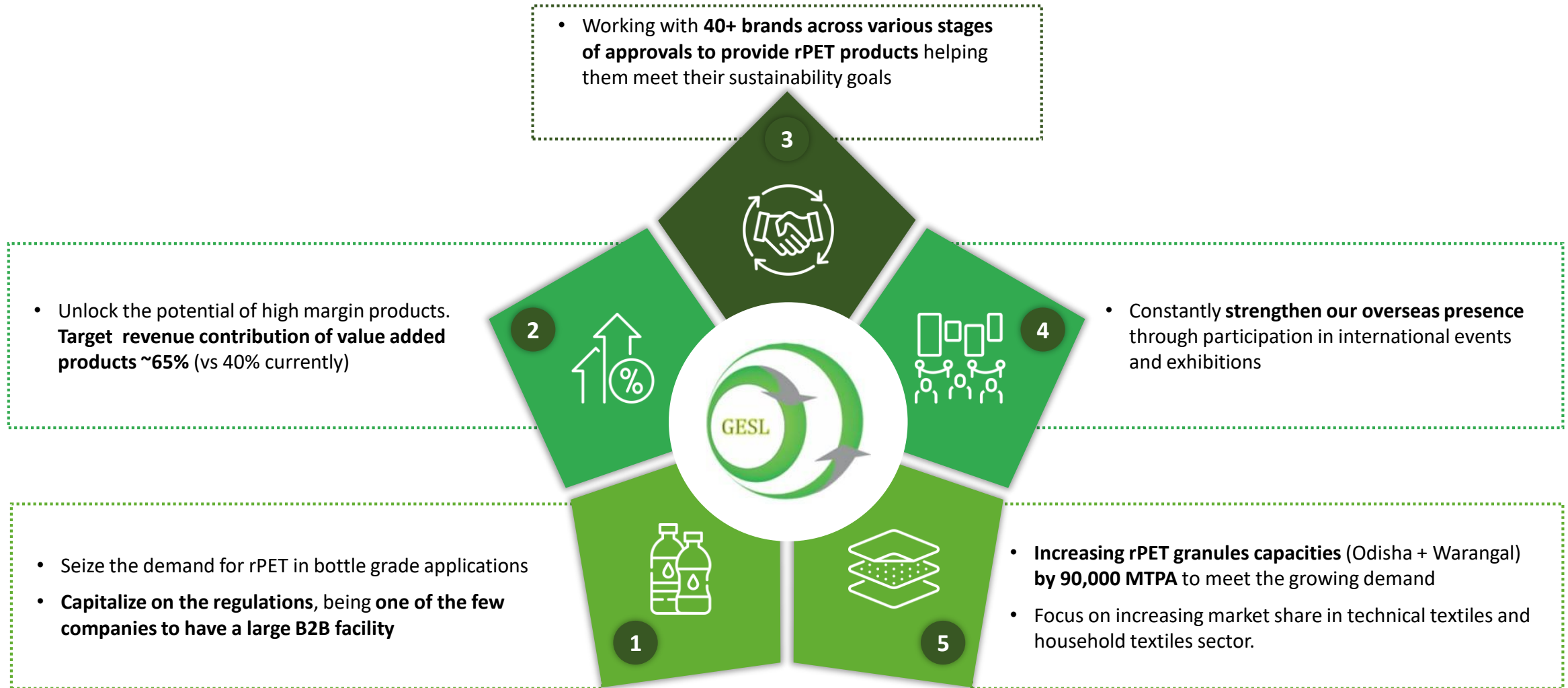


Helping industries to take steps towards sustainability



Key Strategies

Strive to become the Preferred & Largest provider for Recycled Plastic products globally





06

Financial Summary

Profit & Loss Statement - Standalone



Particulars (INR Crore)	Q4FY25	Q3FY25	Q4FY24	FY25	FY24
Net Revenue from operations	216.45	268.02	237.17	983.88	975.34
Other Income	7.17	9.15	8.55	33.14	25.76
Total Income	223.62	277.17	245.72	1,017.02	1,001.10
Expenses					
Cost of materials consumed/ traded goods	163.42	170.76	155.50	653.43	643.59
Changes in inventories	(24.45)	11.11	(7.08)	(7.51)	(7.92)
Employee benefits expense	17.63	17.58	16.26	67.99	61.94
Finance costs	1.90	1.66	1.90	4.78	15.17
Depreciation and amortization	5.94	6.02	6.48	23.76	26.66
Other expenses	39.14	45.32	44.70	174.47	177.99
Profit before tax	20.04	24.72	27.96	100.10	83.67
Tax Expense	(5.38)	(5.15)	(7.04)	(24.62)	(21.19)
Net Profit after tax	14.66	19.57	20.92	75.48	62.48
Other Comprehensive income	(3.94)	0.02	(0.20)	(3.89)	0.07
Total Comprehensive Income	10.72	19.59	20.72	71.59	62.55

Profit & Loss Statement - Consolidated



Particulars (INR Crore)	Q4FY25	Q3FY25	Q4FY24	FY25	FY24
Net Revenue from operations	344.38	397.80	305.53	1465.54	1,122.93
Other Income	4.73	5.24	4.46	17.94	14.63
Total Income	349.11	403.04	309.99	1483.48	1,137.56
Expenses					
Cost of materials consumed/ traded goods	245.45	235.40	178.17	909.21	718.16
Changes in inventories	(35.66)	17.56	2.73	3.82	(27.22)
Employee benefits expense	23.00	22.84	19.96	88.21	75.03
Finance costs	9.65	10.53	9.12	38.09	44.90
Depreciation and amortization	13.73	14.29	11.80	54.97	48.68
Other expenses	60.53	65.50	57.61	253.76	219.10
Profit before tax	32.41	36.92	30.60	135.42	58.91
Tax Expense	(8.65)	(7.21)	(9.00)	(32.30)	(18.34)
Net Profit after tax	23.76	29.71	21.60	103.12	40.57
Other Comprehensive income	(3.97)	0.04	(0.14)	(3.85)	0.17
Total Comprehensive Income	19.78	29.75	21.46	99.27	40.74

Balance Sheet - Standalone



Particulars (INR Crore)	FY25	FY24
ASSETS		
Non- Current Assets		
(a) Property, Plant and Equipment	235.67	247.80
(b) Capital Work - in – Progress	12.78	0.39
(c) Other Non - Current Assets	581.59	422.90
Current assets		
(a) Inventories	233.06	206.01
(b) Trade Receivables	107.77	103.42
(c) Cash and Cash Equivalents	108.67	38.77
(d) Other Current Assets	109.39	190.23
TOTAL ASSETS	1388.93	1209.52
Equity		
(a) Equity Share Capital	25.46	25.35
(b) Other Equity	1134.44	1063.80
Total Equity	1159.90	1089.15
Liabilities		
Non- Current Liabilities		
(a) Long Term Borrowings	0.83	2.44
(b) Long Term Provisions	8.49	6.49
(c) Other Non-Current Liabilities	21.35	22.36
Current Liabilities		
(a) Short Term Borrowings	106.43	0.56
(b) Short Term Provisions	4.65	5.06
(c) Trade Payables	55.22	51.24
(d) Other Current Liabilities	32.06	32.22
TOTAL EQUITY AND LIABILITIES	1388.93	1209.52

Balance Sheet - Consolidated



Particulars (INR Crore)	FY25	FY24
ASSETS		
Non- Current Assets		
(a) Property, Plant and Equipment	915.16	769.20
(b) Capital Work - in – Progress	50.97	71.08
(c) Other Non - Current Assets	122.24	57.87
Current assets		
(a) Inventories	355.41	301.35
(b) Trade Receivables	171.57	137.98
(c) Cash and Cash Equivalents	116.08	43.41
(d) Other Current Assets	202.77	243.02
TOTAL ASSETS	1934.20	1623.91
Equity		
(a) Equity Share Capital	25.46	25.35
(b) Other Equity	1125.22	1026.77
Total Equity	1150.67	1052.12
Liabilities		
Non- Current Liabilities		
(a) Long Term Borrowings	368.37	371.31
(b) Long Term Provisions	9.13	7.01
(c) Other Non-Current Liabilities	69.92	37.66
Current Liabilities		
(a) Short Term Borrowings	187.78	27.48
(b) Short Term Provisions	4.97	5.22
(c) Trade Payables	80.69	74.59
(d) Other Current Liabilities	62.67	48.52
TOTAL EQUITY AND LIABILITIES	1934.20	1623.91

Thank You



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