

KIRLOSKAR FERROUS INDUSTRIES LIMITED

A Kirloskar Group Company



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# Financial Presentation for Quarter-I FY 2020-21

# Financial Highlights

## – QI FY 2020-21



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Rs. in Crores

Particulars	QI Jun'19 FY2019-20	QIV Mar'20 FY 2019-20	QI Jun'20 FY 2020-21	Variation QI-20-21 Vs QI-19-20	Variation QI-20-21 Vs QIV-19-20
<b>Revenue from Operations</b>	481.99	448.18	213.04	-56%	-52%
Other Income	0.15	14.27	0.61	307%	-96%
<b>Total Income</b>	<b>482.14</b>	<b>462.45</b>	<b>213.65</b>	-56%	-54%
Cost of Material Consumed	318.62	251.30	116.85	-63%	-54%
Purchases of Stock in Trade	-	-	-		
Changes in Inventories	(9.02)	(11.62)	9.58		
<b>Sub-total</b>	<b>309.60</b>	<b>239.68</b>	<b>126.43</b>	-59%	-47%
<b>% to Revenue from Operation</b>	<b>64%</b>	<b>53%</b>	<b>59%</b>		
Employee benefits expense	23.81	24.33	19.55	-18%	-20%
Other expenses	103.48	109.23	55.51	-46%	-49%
<b>EBIDTA</b>	<b>45.25</b>	<b>89.21</b>	<b>12.16</b>	-73%	-86%
Finance Cost	4.90	3.24	6.82	39%	110%
Depreciation and amortisation expense	14.06	14.68	17.65	26%	20%
<b>PBT</b>	<b>26.29</b>	<b>71.29</b>	<b>(12.31)</b>		

Note: Figures have been regrouped wherever required.

# Sales Comparison

	2019-20 (MT)		2020-21 (MT)
Sales	Q1	Q4	Q1
Pig Iron	89,242	81,953	40,011
Castings	19,346	20,730	10,672
	2019-20 (Rs.Cr.)		2020-21 (Rs.Cr.)
Sales	Q1	Q4	Q1
Pig Iron	283.43	247.95	112.54
Realisation Rs. PMT	31,759	30,256	28,127
Castings	187.61	189.30	95.64
Realisation Rs. Per KG	96.98	91.32	89.62
Other Sales			
Coal Sales	-		-
By-products	10.95	10.93	4.86
Net Sales	481.99	448.18	213.04
Revenue from Operations	481.99	448.18	213.04

Note : Figures have been regrouped wherever required

# Financial Highlights – Quarterly



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## **Q1-2020-21 Vs Q1-2019-20**

- Decrease in Other expenses is on account of lower production and sales due to temporary shut down of operations on account of Covid-19 pandemic. Further expenses which were non-essential in nature were discontinued.
- Increase in Finance Cost and Depreciation is on account of Capitalization of Coke Oven Plant on 31-Mar-2020 and 20 MW Power Plant on 11-Jun-2020.



# Highlights for the Quarter

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- The outbreak of Covid-19 pandemic globally and in India is causing significant disturbances and slowdown of economic activity. To contain the spread of Covid-19 in India, the Ministry of Health Affairs vide order No.40-3/2020 dated 24 March, 2020 notified the first ever nationwide lockdown.
- Due to Covid-19 concerns, the Company temporarily suspended its operations in three phases commencing from 23-March-2020.
- Subsequently, considering the permissions granted by the Local Authorities based on the guidelines issued by the Government of India and State Governments from time to time and the demand for the products from our customers; the operations of the Company resumed as under:
  - a. Mini Blast Furnace-I on 6-May-2020 and Mini Blast Furnace-II on 5-Jun-2020
  - b. Foundry situated at Bevinahalli Village, District Koppal, Karnataka on 11-May-2020.
  - c. Foundry situated at Solapur, Maharashtra on 14-May-20
- The Company is closely monitoring the business environment and material changes to future economic conditions

# Market Outlook

## [Post covid situation]

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### **Indian Tractor Industry**

- The demand for tractors is strong and also expected to strengthen further on the back of a robust Rabi crops output, Good monsoon projections, Easy loans to farmers, Govt. thrust and support on rural economy and minimum support prices etc.,
- This sector, hardly depends on imports for most of its critical parts - Helping to overcome the Covid-19 pandemic at Global level.
- From 2<sup>nd</sup> Quarter onwards market recovery is expected

### **Utility vehicle & Infrastructure related segment**

Recovery expected from Q2 onwards and will gradually improve Quarter-on-Quarter



# Disclaimer

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Statements in this presentation, particularly those which relate to management's views and analysis, describing the Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results might differ materially from those either expressed or implied



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# THANK YOU