

# SANGAM (INDIA) LIMITED

CIN : L17118RJ 1984PLC 003173

E - mail : secretarial@sangamgroup.com

Website : www.sangamgroup.com | Ph : +91-1482-245400-06



Value through values

**Ref: SIL/SEC/2025-26**

**Date: 30<sup>th</sup> May, 2025**

The Manager,  
Department of Corporate Services  
**The National Stock Exchange of India Ltd.**  
Exchange Plaza, 5th Floor,  
Plot No. C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400051  
**Scrip Code: 5251**

The Manager,  
Department of Corporate Services,  
**Bombay Stock Exchange Ltd.**  
Phiroze Jeejeebhoy Towers  
25th Floor, Dalal Street,  
Mumbai - 400 001  
**Scrip Code: 514234**

Dear Sir/Madam,

**Sub.: Submission of Investor Presentation in connection with Audited Financial Results for the quarter and Year ended 31<sup>st</sup> March, 2025.**

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Investor Presentation in connection with the Audited Financial Results for the quarter and Year ended 31<sup>st</sup> March, 2025.

We request you to kindly take the above on record

**Yours faithfully**  
**For Sangam (India) Limited**

**(Arjun Agal)**  
**Company Secretary &**  
**Compliance Officer**  
**ICSI Mem No. 74400**



Value through values

# Sangam (India) Limited

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Q4FY25 Earnings Presentation

May 2025



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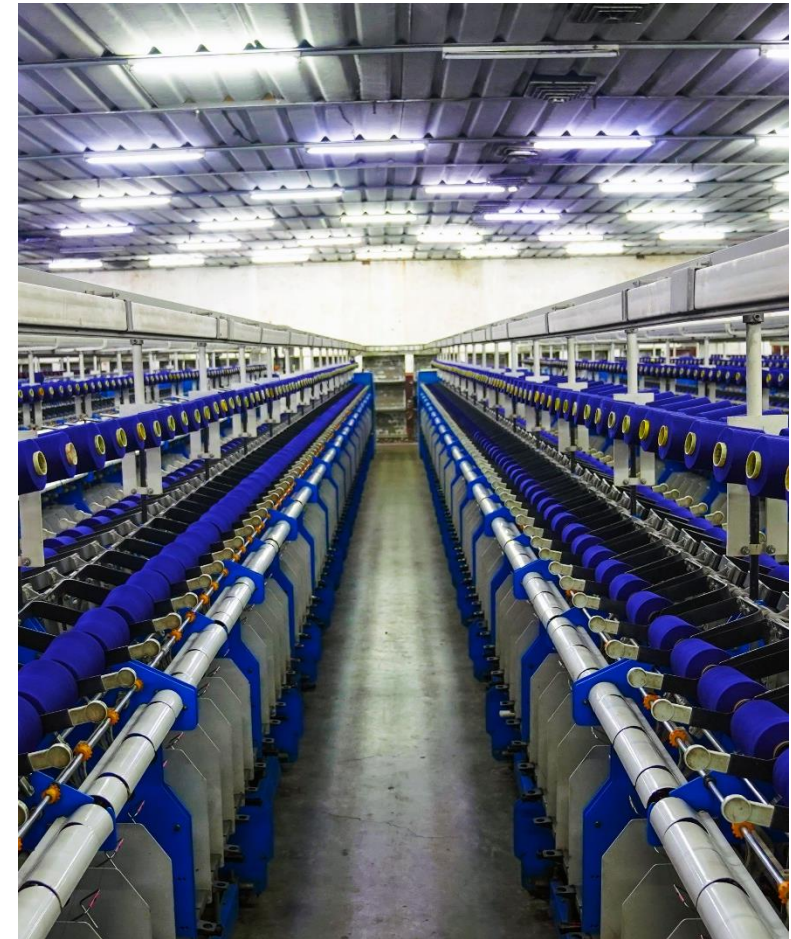
# INDEX

Q4 & FY25 Performance

Company Overview

Historic Performance

Awards & Certifications





# Management Commentary



**MR. RAM PAL SONI**  
Founder & Chairman

	Q4 FY25	FY25
Revenue	Rs. 746 Cr up 6% YoY	Rs. 2,872 Cr Up 9% YoY
Gross Profit	Rs. 266 Cr 36.3% Margin	Rs. 1,136 Cr 39.8% Margin
EBITDA	Rs. 70 Cr 9.3% Margin	Rs. 260 Cr 9.1% Margin

“ FY25 has been a landmark year for **Sangam India Ltd.**, driven by consistent performance, strategic execution, and a strong focus on sustainability and innovation.

We achieved a **9% YoY Revenue growth**, supported by healthy volume expansion and sustained demand across key markets. Our **Gross margin of 40%** reflects continued efforts in cost efficiency and operational excellence.

Additionally, **EBITDA grew by 14% YoY to ₹260 crore**, reflecting the strength of our core operations.

**Two strategic milestones marked our progress:**

- A major order from **Gelmart**, (supplier to Walmart) reinforcing our global delivery capabilities.
- Sangam India has entered into a 50:50 joint venture, **Goldenseams Sangam Private Limited**, to set up a ₹50 crore forward integration facility, strengthening its denim manufacturing and value-added capabilities.

As we look ahead, our focus remains clear: **to be a trusted integrated textiles player** creating long-term value through innovation, agility, and customer-centric growth.

”

# Sangam: Weaving The Future



Value through values

*India's largest, fastest growing and most trusted brand in Textile Sector*

- One of the largest manufacturers of PV dyed Yarn and Denim Fabric.
- Strong Expertise: 4 decades of Industry experience.
- Skilled Employee Base: Workforce of 10,000+ skilled employees.
- Marquee Clients: Walmart, Jockey, Decathlon, Mango, Primark & more.
- Fully Integrated Textile Company: Yarn to fabric to garmenting.
- Market Leaders: PV Yarn, PV Fabric, Denim Fabric

Yarn



Fabric



Denim



Garment



## Performance Metrics

**Rs. 2,872 Cr**

Revenue  
FY25

**20%**

Revenue CAGR  
(FY21-25)

**Rs. 260 Cr**

EBITDA  
FY25

**18%**

EBITDA CAGR  
(FY21-25)

**Rs. 32 Cr**

PAT  
FY25

**66%**

PAT CAGR  
(FY21-25)

# Diversified and De-Risk Business Model

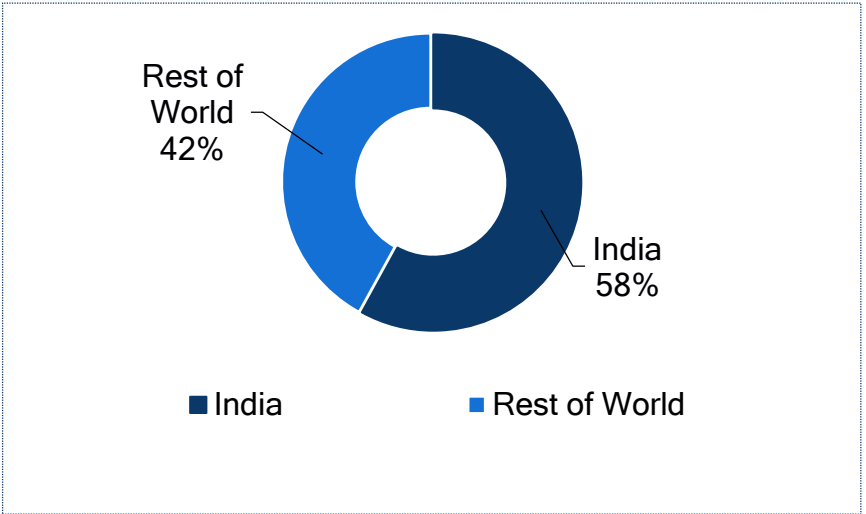
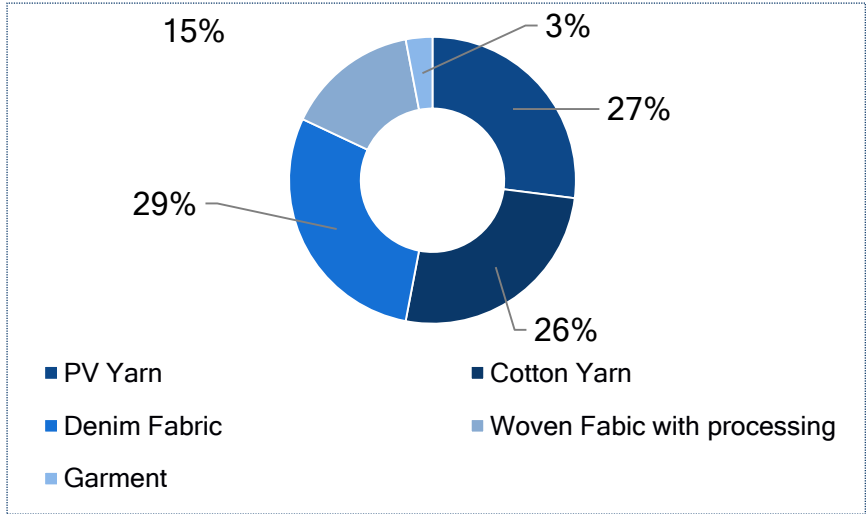


Value through values

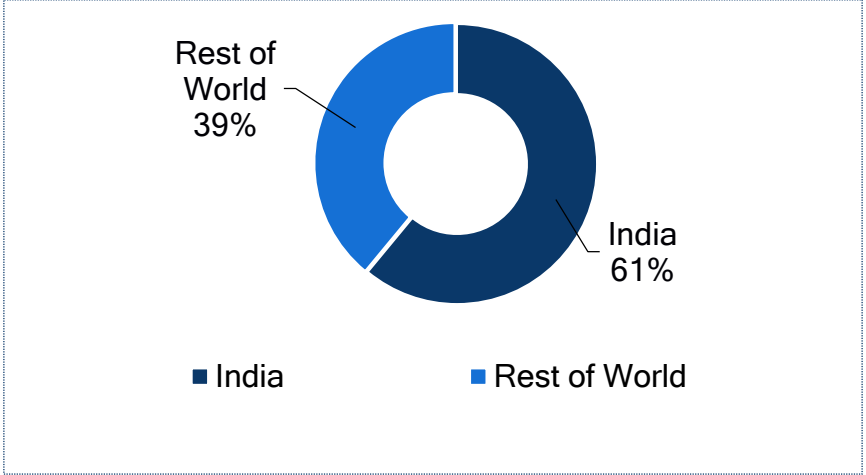
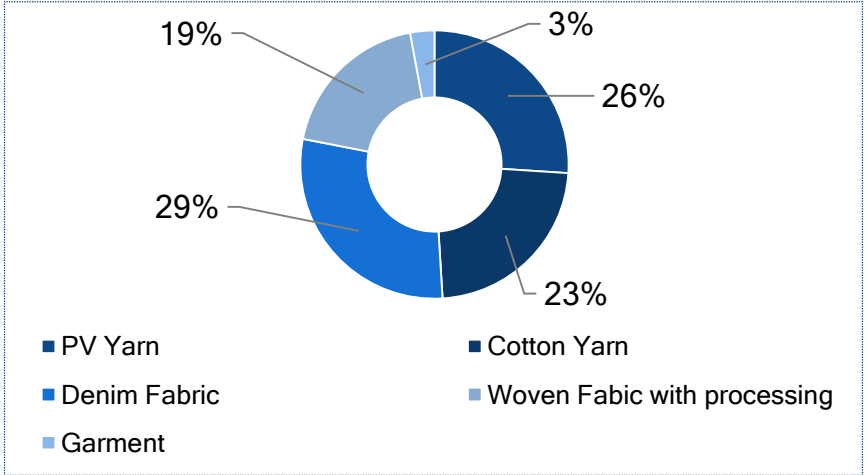
Product Wise Sales Contribution

Geographical Presence

Q4 FY25



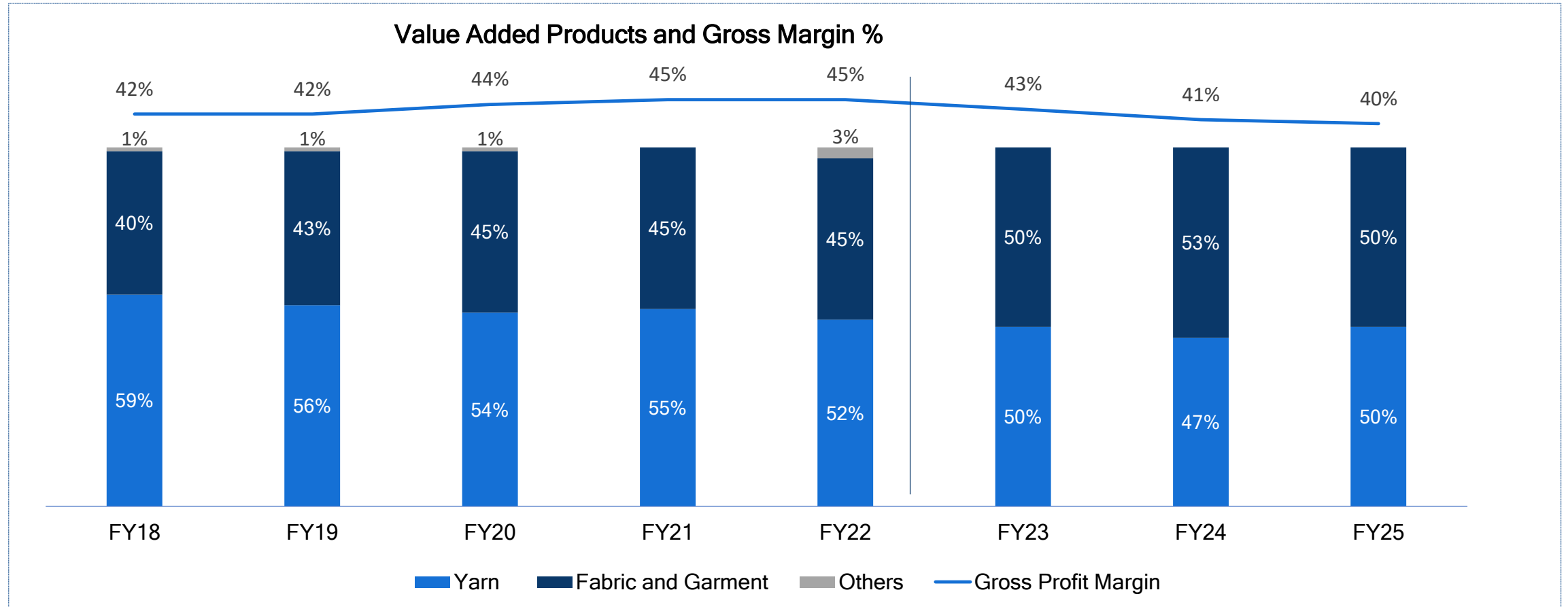
FY25



# Value Addition to Drive Margin Expansion



Value through values



*Sangam is entering a new phase of growth – moving from volume-driven to margin-driven strategy, aligning with global textile value chain trends.*



# Capacity Expansion to Drive Future Growth



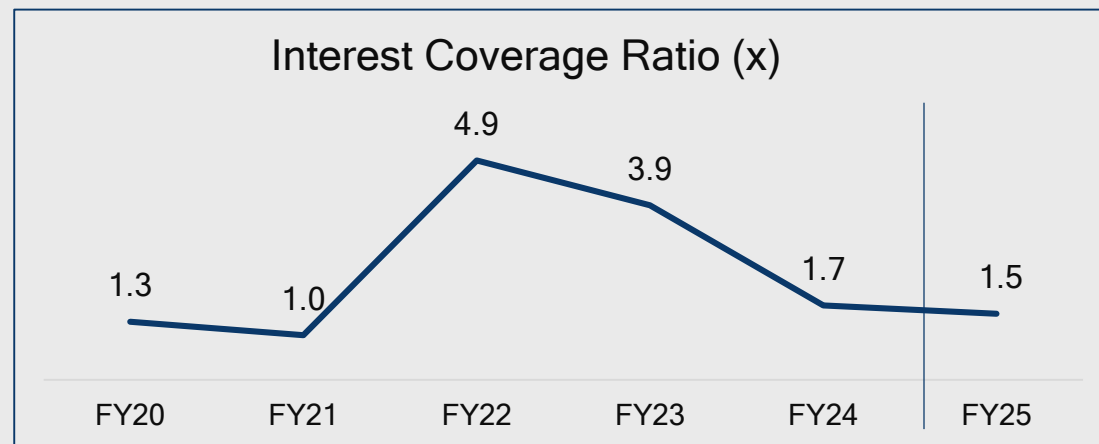
Value through values

Project Particulars	Completion Timelines	Capital Outlay	Machines (in Nos.)		Capacity	
			Current	Post Expansion	Current	Post Expansion
Synthetic Fabric	Q2 FY26	Rs. 160 Cr			Weaving-48 MMPA	Weaving-65 MMPA
Weaving Machines			260	340		

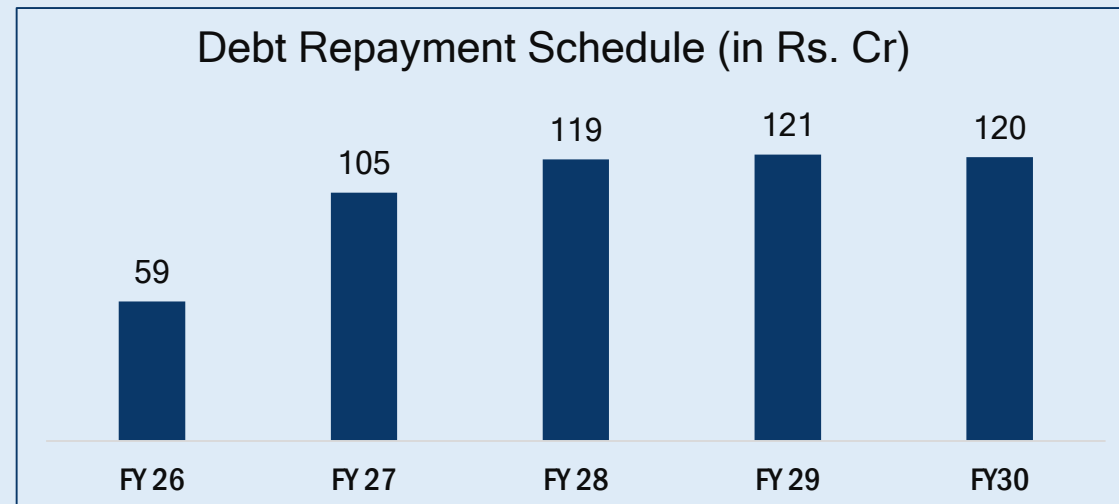
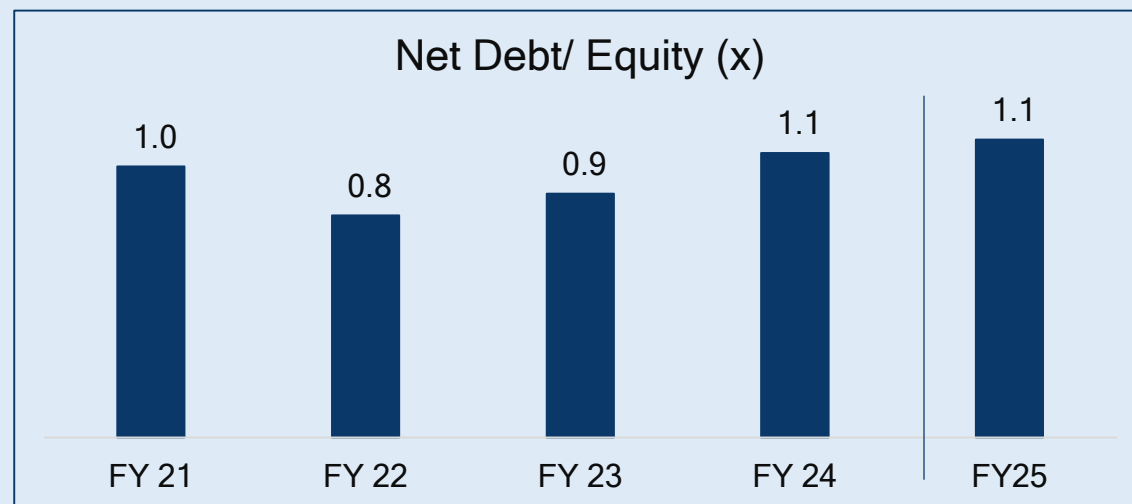
# Comfortable Debt Repayments



Value through values



- Debt repayment through internal accruals.
- Capex plans to expand capacity and boost revenue growth.



Note: Interest Coverage Ratio is calculated as Earning before Interest and Tax divided by Finance Cost.

# Historical Income Statement



Value through values

Particulars (in Rs. Cr)	Q4 FY25	Q3 FY25	Q4 FY24	YoY	FY25	FY24	YoY
Revenue	746	751	705	6%	2,872	2,641	9%
Total Expenditure	677	690	634	7%	2,612	2,413	8%
EBITDA	70	61	70	-1%	260	228	14%
EBITDA Margin %	9.3%	8.1%	10.0%	-64bps	9.1%	8.6%	41 bps
Depreciation	30	29	26	14%	114	97	18%
Exceptional Items	2	2	2	0%	7	7	0%
Profit Before Interest & Tax	38	30	43	-10%	139	125	11%
Interest	25	21	23	9%	95	71	33%
Profit Before Tax	13	9	19	-34%	44	53	-17%
Tax	3	6	6	-41%	12	13	-1%
Profit After Tax	10	2	14	-30%	32	41	-22%
Basic EPS (Rs)	1.9	0.5	2.7	-31%	6.3	8.2	-23%
Diluted EPS (Rs)	1.9	0.5	2.7	-31%	6.3	8.2	-23%


\*Note: 1. Revenue is inclusive of Other Incomes  
2. Total Expenditure excluding Depreciation and Finance Cost

**PLI Eligible Company:** Amongst the select textile companies to be eligible for the PLI scheme.

**Scheme Duration:** From December 24, 2021, to March 31, 2030, with incentives payable for 5 years.

**Minimum Threshold:** Cumulative investment of Rs.100 Cr and an annual turnover of Rs. 200 Cr for Performance Year 1.

**Investment:** Total investment in plant, machinery, equipment & civil works excluding land & administrative building cost.

A background image showing a textile factory with various colored threads and machinery.

Sangam Ventures Limited (Subsidiary of Sangam (India) Limited) has been selected in Product Linked Incentive (PLI) Scheme for man made fiber apparel i.e. seamless garment.



Value through values

# Company Overview





# Sangam (India) Limited: Fully Integrated Textile Operations



Value through values

Location	Facilities
Atun, Bhilwara	Weaving, Processing & Garment Plant
Biliya Kalan, Bhilwara	Denim Weaving & Processing Plant
Biliya Kalan, Bhilwara	Spinning Plant Unit-I
Sareri, Bhilwara	Spinning Plant Unit-II
Soniyana, Chittorgarh	Spinning Plant Unit-III



**Strong Presence in Rajasthan** with 5 state of the art manufacturing facilities in Rajasthan



**Diverse product portfolio** designed to meet evolving customer demands



**Fully integrated model** from Yarn to Fabric to Garments, enabling a wide range of product combinations in limitless shades at competitive costs



**Optimized power & steam efficiency** with 44 TPH Agri Husk Boilers and 20 TPH Agri Husk Boiler installed in the Denim and Synthetic Fabric divisions, respectively, ensuring significant cost savings

## WEAVING A BETTER TOMORROW

### B Blends

As an integrated player company can manage, multi counts and multi blends like polyester, wool, hemi, linen, cotton, man made blends, natural fibers etc. leading to value added products

### E Engineered

Integration facilitates seamless coordination between different production stages, resulting in enhanced efficiency and reduced lead times.

Optimizing resource utilization and offer competitive pricing

### S Shades

Sangam has produced more than 20,000+ colors of PV Dyed Yarn which gets converted into fabric

### T Technology

Integrated production facility- Control over every stage of production, ensures stringent quality control measures, guaranteeing the superior quality of our products

# Yarn - Improving The Mix



Value through values

## Key Highlights

- Leader in PV dyed yarn in India
- Price Maker
- Export yarn to 33+ countries. Established Distribution Network
- Yarn Produced: Cotton & PV Dyed. Manufacturer of 100% cotton Yarn
- Core Spun Yarn, Eli Twist Yarn & Slub Yarn

## Capacity (as of March 2025)

3,06,864 Spindles

4,584 Rotors

114,420 MTPA Yarn production capacity (including knitting machine production)

## Plant Locations

### Biliya Kalan

- 96,864 Spindles
- 3 Texturing Machines

### Soniyana

- 26,736 Spindles

### Sareri

- 1,83,264 Spindles
- 4,584 Rotors

- 32 Knitting machines

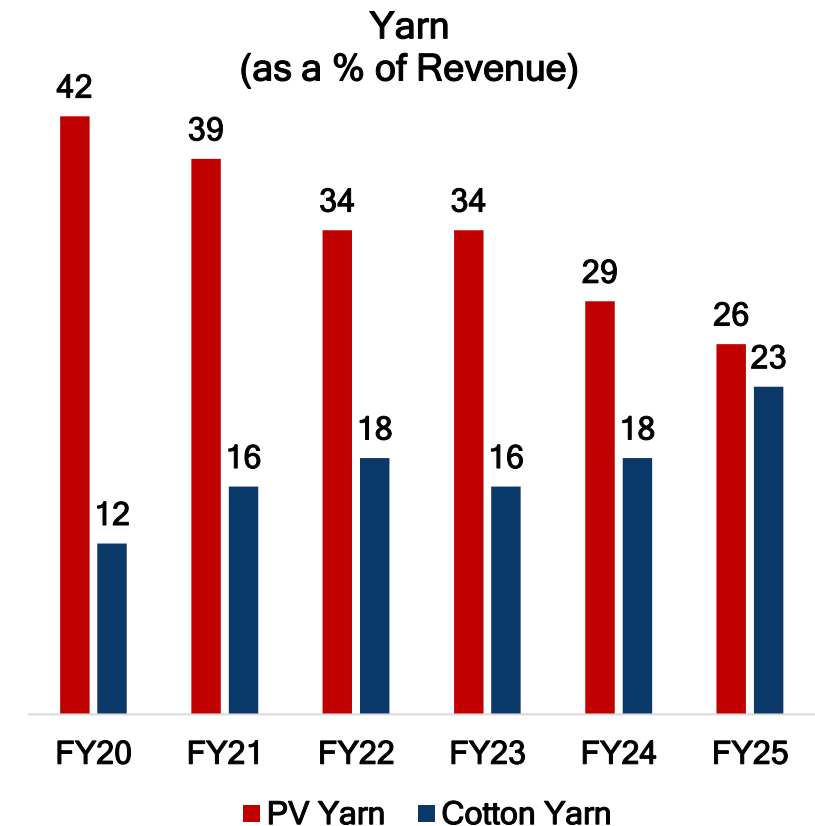
## Unique Features

No. of Customers

Q4 FY25: PV Yarn: 503, Cotton Yarn: 165

Latest technology for producing and exporting high quality cotton yarn with different fiber blends

In 1995 initiated backward integration into spinning



# Garment - Revenue increased 2.4x in 6 years



Value through values

## Key Highlights

- India's largest manufacturers of Seamless Garments- C9
- Athleisure wear, Intimate wear and Casual Wear
- 2,000+ touch points.

## Capacity (as of March 2025)

- 251.94 crore seconds pa garment manufacturing capacity
- 114 seamless garment knitting machines

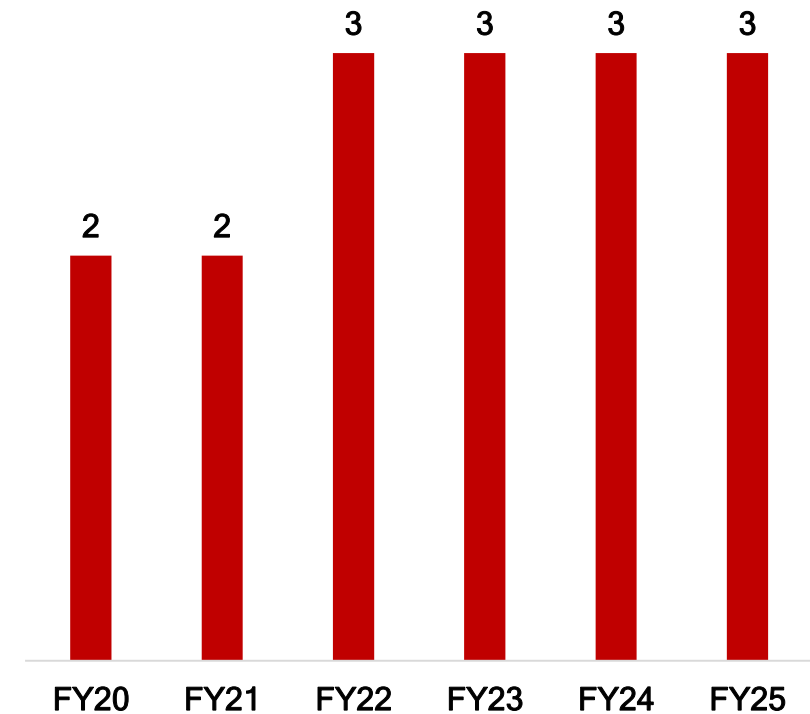
## Production Highlights

- Cutting edge machinery sourced from Santoni, Italy
- Product range: encompasses variety of blends as well as natural fibers

## Unique Features

- Revenue increased 2.4x in 6 years.
- 3% of total revenues of SIL
- No of Customers Q4FY25: 270+

## Garment (as a % of Revenue)



# Denim Fabric - Revenue increased 2.1x in 6 years



Value through values

## Key Highlights

- One of the largest exporter with exports to 25+ countries and market leader of Denim Fabric in country.
- Producers of wide range of denim fabric ranging from 4Ozs to 15Ozs.
- Working with value added yarns taking advantage of in-house yarn capabilities

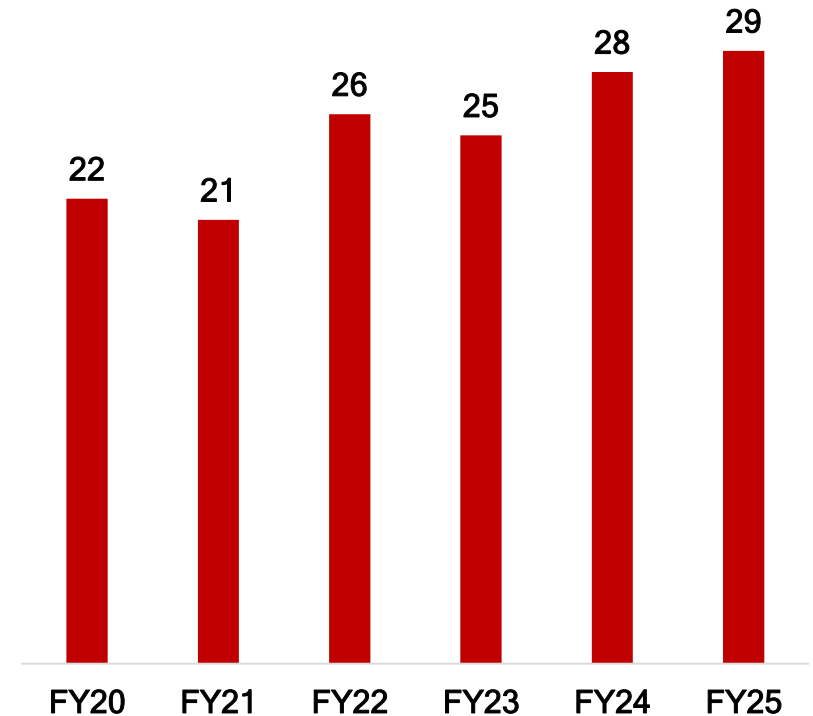
## Capacity (as of March 2025)

- 60 Million meters per annum Denim Fabric production capacity
- 5 Indigo processing lines with 262 weaving machines and 1 Rope Dyeing for denim fabric weaving

## Unique Features

- R&D driven, sustainable product range encompasses Basic, Twills, Broken, Satins, Denim Shirting, Fancy Dobby and Regular Dobby.
- Very strong domestic market position while working with leading brands internationally and domestically.
- State of the art Lab setup for Quality Controls.
- Latest finishing technique such as Flat, Thermo, Mill Wash, Calendar, Over Dyed
- Over 228 customers as on Q4 FY25

## Denim Fabric (as a % of Revenue)





# Synthetic Fabric - Significant Market Share



Value through values

## Key Highlights

- One of the largest exporter and market leader of PV fabric in country
- Significant market share in processing PV, PV Lycra, PVW, Polyester woolen & 100% wool.
- Export to 45 + countries.

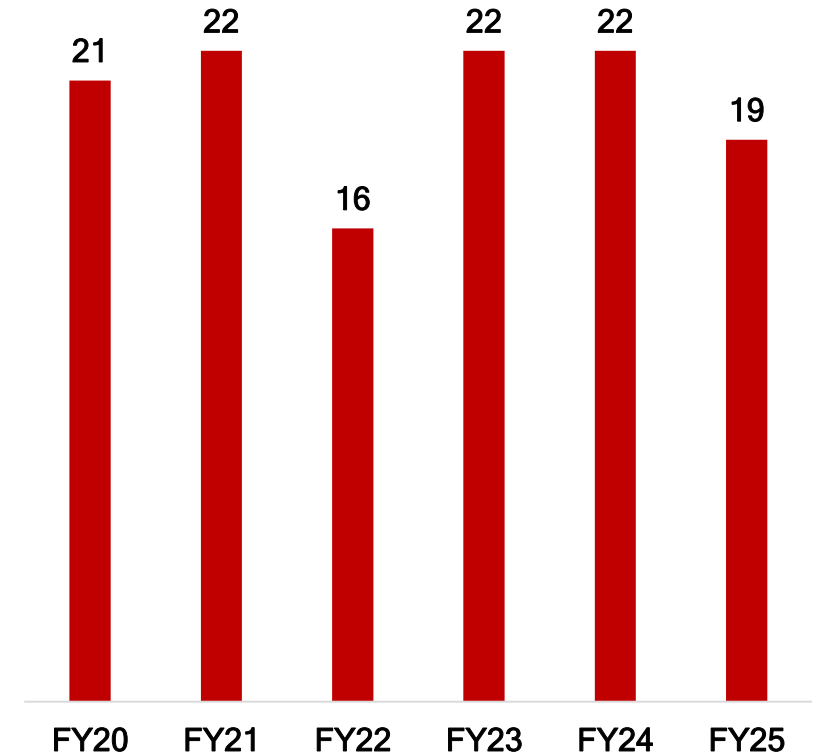
## Capacity (as of March 2025)

- Fabric Weaving- 260 Weaving Machines, 7 Stenters and 44 Chambers
- Fabric Weaving 48 MMPA
- Fabric Processing 72 MMPA

## Unique Features

- State-of-the-art computerized designing and high-speed air jet Weaving Machines.
- Very strong domestic market position while working with leading brands internationally and domestically.
- No of customers (in Q4 FY25): 711+
- Manufacturer of finest fabrics in polyester, viscose and other blended fibers
- Working with value added yarns taking advantage of in-house yarn capabilities

## Synthetic Fabric with Processing (as a % of Revenue)



# Our Customers



Value through values

Walmart 

PRIMARK®

zudio

NYKAA  
FASHION

G A P

Lee Cooper®  
SINCE 1908

 JOCKEY

  
DECATHLON

JOHN PLAYERS

DOUGLAS & GRAHAME

LOVEGEN

WESTSIDE

NEXT

 FLYING  
MACHINE

 U.S. POLO ASSN.  
SINCE 1890

NABILA

ASOS

PN  
MX

MATALAN

youstas

JACK & JONES

rio

C&A

  
SILVER CREST

PETER ENGLAND

MANGO

LC Waikiki

M & S

PRIMA BRANDS

Reliance  
RETAIL

VAN HEUSEN

# Our Strong Leadership



Value through values



**MR. RAM PAL SONI**  
Founder & Chairman

40 years of rich experience in the textiles industry

Led the company to be among the world's largest yarn manufacturers.

Recognized for business acumen, started with 8 weaving machines.



**DR. S.N. MODANI**  
Vice Chairman

Holds a Ph.D. in strategic management, M.Sc., MBA, and more

Active in leading industry bodies like FICCI, contributing to HRD.

Chairman of the "The Rajasthan Textile Mills Association" (RTMA) since January 2018.



**MR. VINOD KUMAR SODANI**  
ED & CEO  
(Fabric & Garment Business)

Managing PV Suiting and Furnishing business

Expanded roles from Home Furnishing to Overseas Marketing responsibilities.



**MR. ANURAG SONI**  
Managing Director

Leads Sangam India Ltd., focusing on finance and operations.

Drives corporate strategy and future expansions, analyzing competitive advantages.

Manages treasury, emphasizing sustainable business growth.



**MR. PRANAL MODANI**  
CEO  
(Yarn & Denim Business)

Led successful launch of C9 Airwear, the group's retail venture.

Active member in entrepreneurship organizations, focusing on global initiatives.

Spearheads Sangam's ESG initiatives.



**CA S. R. DAKHERA**  
CFO

He is graduated with B.Sc (Maths) from Rajasthan University and Fellow Chartered Accountant with over 35 years of rich and extensive management Experience Across various Industries.

# Well-Structured Board



Value through values



**MR. SUDHIR MAHESHWARI**  
Independent Director

With a 34-year long career currently he is founding and Managing Partner of Synergy Capital Corp. LLP.

Former member of Group Management Board, Alternate Chairman of the Corporate Finance & Tax Committee and the Chairman of the Risk Management Committee of Arcelor Mittal.



**MS. IRINA GARG**  
Independent Director

After serving as IRS Income Tax officer for 35 years in Ministry of Finance, Govt. Of India before retiring as the Principal Chief Commissioner of Income Tax, Rajasthan

She holds a post graduate degree in psychology & a PhD in revenue administration. She also pursued an Executive Programme from Wharton University, Pennsylvania.



**MR. DINESH CHANDER PATWARI**  
Independent Director

Served for 36 years in Indian Revenue Service. He have an extensive and varied career in the field of income tax administration.

He holds an MBA degree from IIM- A. He has also completed Treasury & Forex Management from ICFAI.

He had also handled investigations related to Securities scam in 1992.



**MR. UPENDRA PRASAD SINGH**  
Independent Director

More than 37years of service in IAS, Odisha Cadre he was superannuated as Secretary to Government of India, Ministry of Textiles.

He also served as secretary, Department of Water Resources, River Development and Ganga Rejuvenation, Ministry of Jalshakti for more than 3 years.

# Significant Focus on Sustainability and CSR



Value through values



## Recycle

- ✓ 30,000MT p.a. of recycled fiber comes through recycling of 38,400MT plastic waste
- ✓ Consuming 12,500MT p.a. cotton & other waste minimizing environmental footprint



## Empowering community

- ✓ Established Institutes and University
- ✓ Established NABH-certified hospital



## Renewable Energy

- ✓ 3 solar power plants, generating 16 MW of power
- ✓ 5 MW wind energy facility



## Water Consumption

- ✓ 3 effluent treatment plants
- ✓ 4 sewage treatment plants





Value through values

# Financial & Operational Performance



# Historical Income Statement



Value through values

Particulars (in Rs. Cr)	FY 20	FY 21	FY 22	FY 23	FY 24	FY25
Revenue from Operations	1,798	1,369	2,445	2,729	2,641	2,872
Total Expenditure	1,629	1,237	2,130	2,411	2,413	2,612
<b>EBITDA</b>	<b>169</b>	<b>132</b>	<b>315</b>	<b>318</b>	<b>228</b>	<b>260</b>
EBITDA Margin %	9.4%	9.6%	12.9%	11.7%	8.6%	9.1%
Depreciation	81	81	70	79	97	114
Exceptional Items	-	-	12	26	7	7
<b>Profit Before Interest &amp; Tax</b>	<b>89</b>	<b>51</b>	<b>233</b>	<b>213</b>	<b>124</b>	<b>139</b>
Interest	69	49	48	54	71	95
<b>Profit Before Tax</b>	<b>19</b>	<b>2</b>	<b>185</b>	<b>159</b>	<b>53</b>	<b>44</b>
Tax	7	-2	43	29	13	12
<b>Profit After Tax</b>	<b>12</b>	<b>4</b>	<b>142</b>	<b>130</b>	<b>40</b>	<b>32</b>
Basic EPS (Rs)	3.4	1.0	32.2	29.4	8.2	6.3
Diluted EPS (Rs)	3.4	1.0	32.1	27.3	8.2	6.3

\*Note: 1. Revenue is inclusive of Other Incomes  
2. Total Expenditure excluding Depreciation and Finance Cost

# Historical Balance Sheet



Particulars (in Rs. Cr)	FY 20	FY 21	FY 22	FY 23	FY24	FY25
(a) Equity Share Capital	39	43	43	45	50	50
(b) Share Warrant	0	0	26	23	0	0
(c) Other Equity	488	509	647	815	934	957
<b>Total Equity</b>	<b>527</b>	<b>552</b>	<b>716</b>	<b>883</b>	<b>984</b>	<b>1007</b>
<b>Non-current Liabilities</b>						
<u>Financial Liabilities</u>						
(a) Borrowing	242	204	181	340	619	722
(b) Lease Liability	0	0	2	1	0	2
Other Non-Current Liabilities & Provisions	0	0	0	10	36	44
Deferred Tax Liabilities (Net)	49	49	38	35	19	22
<b>Total Non-Current Liabilities</b>	<b>291</b>	<b>253</b>	<b>221</b>	<b>385</b>	<b>675</b>	<b>789</b>
<b>Current Liabilities</b>						
<u>Financial Liabilities</u>						
(a) Borrowings	359	385	426	484	446	413
(b) Lease Liabilities	0	0	1	2	1	1
(c) Trade Payables	115	116	287	227	427	603
(d) Other Financial Liabilities	117	74	132	137	145	113
Provisions	18	17	19	23	37	17
Other current liabilities	13	10	18	19	0	0
Current Tax Liabilities	0	0	4	0	15	13
<b>Total Current Liabilities</b>	<b>622</b>	<b>603</b>	<b>887</b>	<b>892</b>	<b>1070</b>	<b>1159</b>
<b>Total Equity and Liabilities</b>	<b>1,441</b>	<b>1,409</b>	<b>1,824</b>	<b>2,161</b>	<b>2,729</b>	<b>2,955</b>

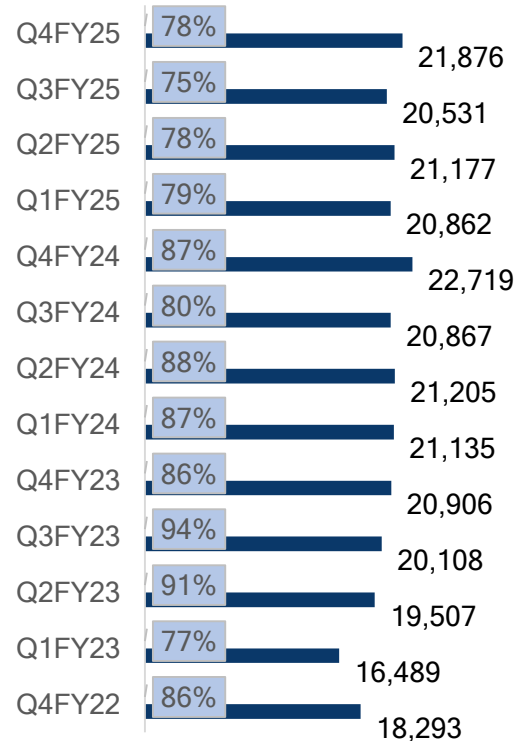
Particulars (in Rs. Cr)	FY 20	FY 21	FY 22	FY 23	FY24	FY25
<b>Non-Current Assets</b>						
Property, Plant and Equipment	615	586	595	720	1,004	1,273
Right of Use Assets	0	0	3	2	1	3
Capital Work in Progress	6	9	74	223	219	172
Other Intangible Assets	1	5	4	3	2	2
Intangible Assets under development	4	0	0	0	3	6
<u>Financial Assets</u>						
(a) Investments	6	0	1	1	1	1
(b) Other Financial Assets	10	10	26	31	27	35
Other Non-Current Assets	6	6	54	114	115	77
<b>Total Non-Current Asset</b>	<b>648</b>	<b>615</b>	<b>757</b>	<b>1094</b>	<b>1,372</b>	<b>1,570</b>
<b>Current Assets</b>						
Inventories	373	376	528	513	669	576
Investments	0	0	0	7	10	79
Trade Receivables	292	280	376	353	448	518
Cash and Cash Equivalents	14	10	22	28	28	52
Other financial assets	50	55	61	56	68	35
Current Tax Assets	4	6	0	7	9	5
Other current assets	61	66	72	102	124	122
Assets Held for Sale	0	0	8	0	0	0
<b>Total Current Assets</b>	<b>793</b>	<b>794</b>	<b>1067</b>	<b>1067</b>	<b>1,357</b>	<b>1,386</b>
<b>Total Assets</b>	<b>1,441</b>	<b>1,409</b>	<b>1,824</b>	<b>2,161</b>	<b>2,729</b>	<b>2,955</b>

# Production Quantity & Capacity Utilization %



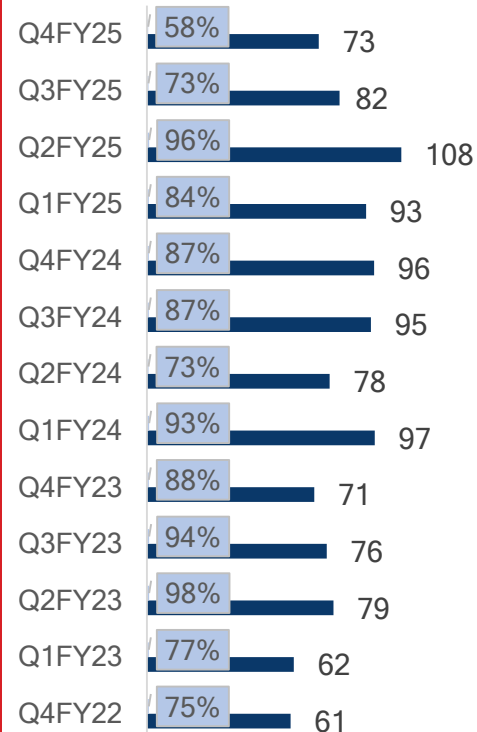
Value through values

## Yarn (MT)



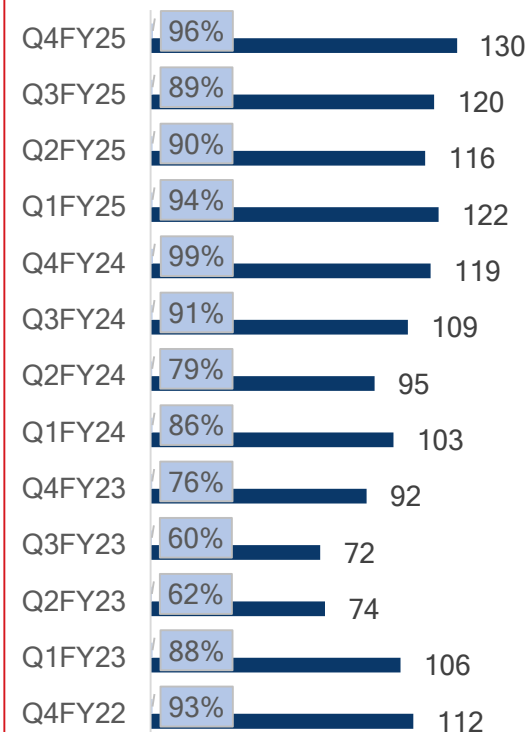
■ Capacity Utilization  
■ Production Quantity

## PV Fabric (Lakh Meter)



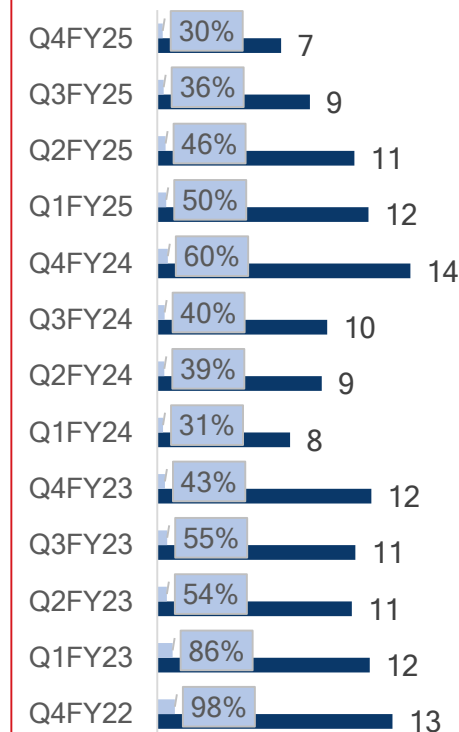
■ Capacity Utilization  
■ Production Quantity

## Denim Fabric (Lakh Meter)



■ Capacity Utilization  
■ Production Quantity

## Garment (Lakh pcs)



■ Capacity Utilization  
■ Production Quantity

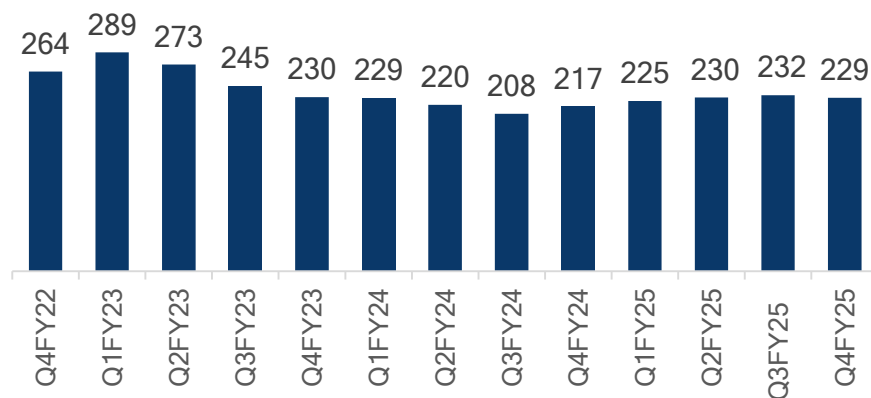
Note: Certain historical figures have been reinstated

# Product wise price realization

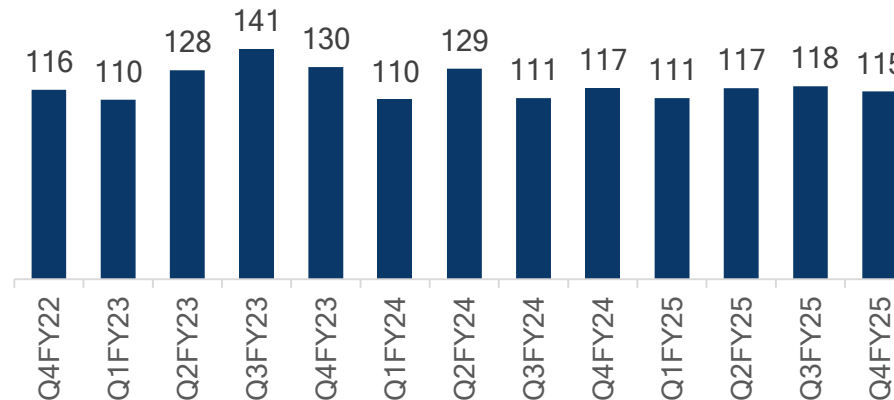


Value through values

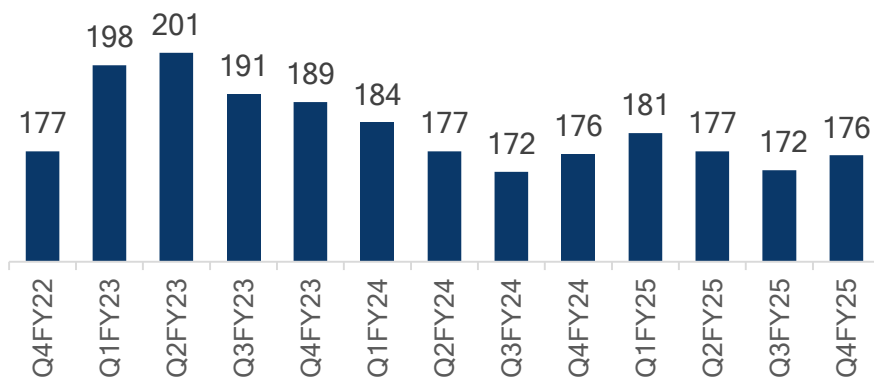
## Yarn (INR/kg)



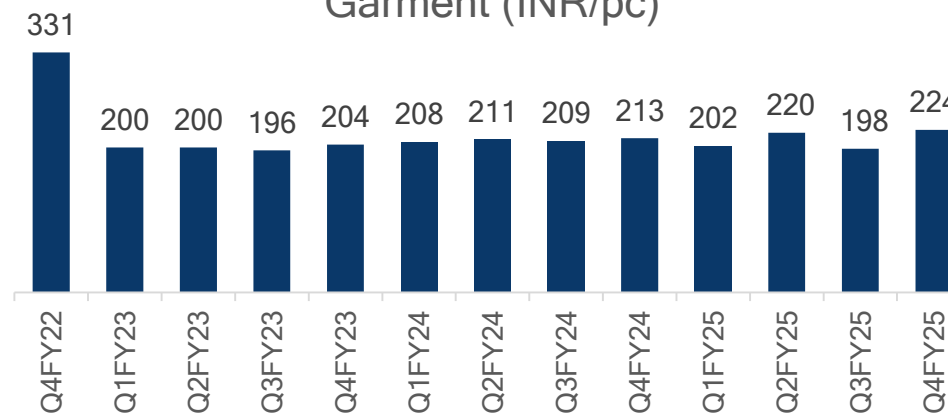
## PV Fabric (INR/Meter)



## Denim Fabric (INR/Meter)



## Garment (INR/pc)



Note: Certain historical figures have been reinstated



Value through values

# Awards & Certifications





# Awards And Recognitions



Value through values

## **MATEXIL Export Award 2023-24**

Silver Trophy for the  
Synthetic & Rayon Spun  
Fabrics

## **MATEXIL Export Award 2023-24**

Gold Trophy for the  
Exports of  
Fabrics/Madeups to  
"Focus Africa Countries"

## **TEXPROCIL Export Award 2022-23**

Gold Trophy for the  
Highest Exports of  
'Denim Fabrics' under  
category II

## **TEXPROCIL Export Award 2016-17**

Gold Plaque for the  
Highest Exports of  
'Denim Fabrics' under  
category I

**"Rajasthan Energy  
Conservation Award"  
2009-10 by Hon'ble Ex-  
CM of Rajasthan Sh.  
Ashok Gahlot.**

**Rajasthan State  
Award 2008** for Export  
Excellence in textile  
sector by Hon'ble Ex-CM  
of Rajasthan Smt.  
Vasundhara Raje.

**Textile Excellence Award  
in 2003** to Sangam  
Spinners, by Hon'ble Shri  
Narpat Singh Rajvi, Ex-  
Minister of Industries,  
Government of  
Rajasthan.

**"Power Brand Rising  
Star"** awarded in year  
status by Indian Council  
For Market Research  
(ICMR) and Planman  
Consultancy.

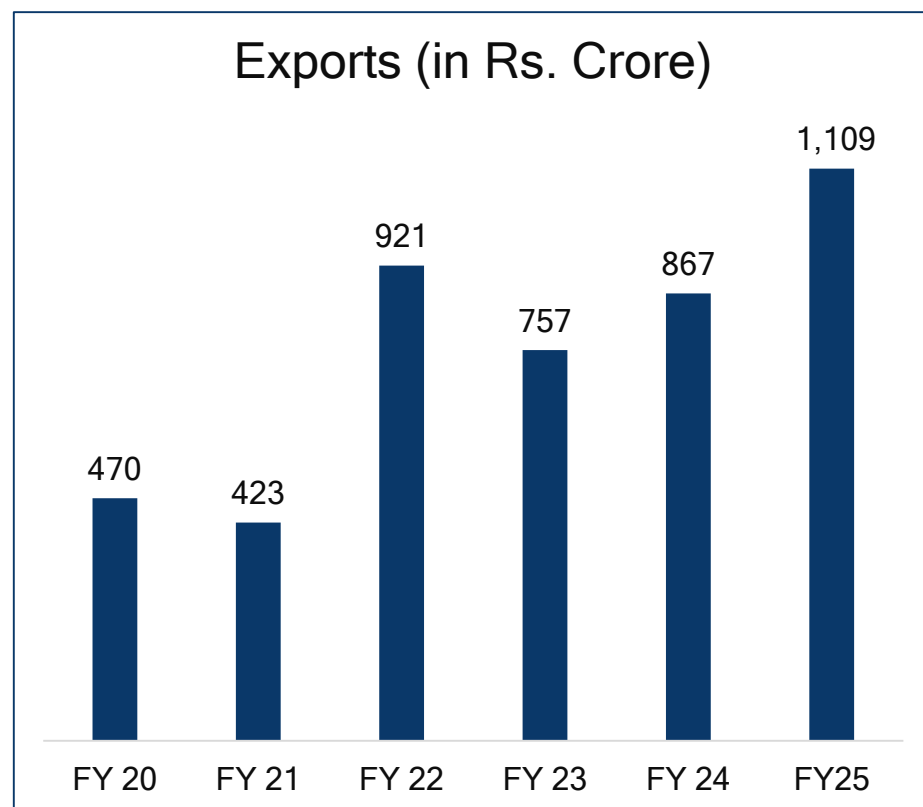
**"Rising Entrepreneur of  
the Year Award"** for  
outstanding contribution  
to industry & India rising  
by Planman Consultancy.

# Recognized Four Star Export House



Value through values

Sangam (India) Limited has been recognized as a four-star export house.



# Certifications



Value through values



QUALITY MANAGEMENT  
SYSTEMS CERTIFICATIONS



QUALITY MANAGEMENT  
SYSTEMS CERTIFICATIONS



SOCIAL ACCOUNTABILITY  
STANDARDS



GLOBAL RECYCLED  
STANDARD



ORGANIC CONTENT  
STANDARD



GLOBAL ORGANIC TEXTILE  
STANDARD



Value through values

# THANK YOU

**Sangam (India) Ltd**

Name: Mr Arjun Agal

Tel: +91 9252145210

Email: [arjunagal@sangamgroup.com](mailto:arjunagal@sangamgroup.com)

**Investor Relations: Go India Advisors**

Name: Ms. Garima Singla

Tel: +91 9780042377

Email: [garima@goindiaadvisors.com](mailto:garima@goindiaadvisors.com)

