

MEDIA RELEASE**KOTAK MAHINDRA BANK ANNOUNCES RESULTS**

Kotak Mahindra Bank Standalone PAT for Q4FY21 ₹ 1,682 crore, up 33% yoy;

Consolidated PAT for Q4FY21 ₹ 2,589 crore, up 36% yoy

Mumbai, 3rd May, 2021: The Board of Directors of Kotak Mahindra Bank ("the Bank") approved the audited standalone and consolidated results for Q4FY21 and FY21, at the Board meeting held in Mumbai, today.

Kotak Mahindra Bank standalone results

The Bank's PAT for Q4FY21 increased to ₹ 1,682 crore from ₹ 1,267 crore in Q4FY20, up 33% and for FY21 increased to ₹ 6,965 crore from ₹ 5,947 crore in FY20 up 17%.

Net Interest Income (NII) for Q4FY21 increased to ₹ 3,843 crore, from ₹ 3,560 crore in Q4FY20, up 8% and for FY21 increased to ₹ 15,340 crore, from ₹ 13,500 crore in FY20, up 14%. Net Interest Margin (NIM) for Q4FY21 was at 4.39%.

Operating profit for Q4FY21 was ₹ 3,407 crore, up 25% from ₹ 2,725 crore in Q4FY20 and for FY21 was ₹ 12,215 crore, up 22% from ₹ 10,021 crore in FY20.

CASA ratio as at March 31, 2021 stood at 60.4% compared to 56.2% as at March 31, 2020.

Average Savings deposits grew by 27% to ₹ 108,812 crore for FY21 compared to ₹ 85,656 crore for FY20. Average Current Account deposits grew by 17% to ₹ 39,481 crore for FY21 compared to ₹ 33,699 crore for FY20.

CASA and TDs below ₹ 5 crore as at March 31, 2021, constituted 91% of total deposits (86% as at March 31, 2020). TD Sweep deposits as at March 31, 2021 were 7.5% of total deposits (6.6% as at March 31, 2020).

Advances as at March 31, 2021 were ₹ 223,689 crore up 4.5% from ₹ 214,103 crore as at December 31, 2020 (₹ 219,748 crore as at March 31, 2020). Customer Assets, which includes Advances and Credit substitutes, were ₹ 238,857 crore as at March 31, 2021 up 4.4% from ₹ 228,809 crore as at December 31, 2020 (₹ 228,970 crore as at March 31, 2020).

COVID related provisions as at March 31, 2021 stood at ₹ 1,279 crore. In accordance with the Resolution Framework for COVID-19 and MSME announced by RBI, as at March 31, 2021, the Bank has implemented, for certain eligible borrowers, restructuring of ₹ 435 crore (0.19% of net advances).

As at March 31, 2021, GNPA was 3.25% & NNPA was 1.21%. As on March 31, 2021, SMA2 outstanding was ₹ 110 cr (0.05% of net advances). Credit cost, excluding COVID-19 contingency provisioning, for FY21 was 84 bps of net advances (67 bps for FY20).

Capital adequacy ratio of the Bank as per Basel III, as at March 31, 2021 was 22.3% and Tier I ratio was 21.4%. The Board of Directors of the Bank has recommended dividend of ₹ 0.90 per equity share having face value of ₹ 5, for the year ended March 31, 2021, subject to approval of shareholders.

Consolidated results at a glance

Consolidated PAT for FY21 increased to ₹ 9,990 crore from ₹ 8,593 crore in FY20 up 16% and for Q4FY21 increased to ₹ 2,589 crore from ₹ 1,905 crore in Q4FY20 up 36%.

For FY21, the Bank's contribution to the consolidated PAT was ₹ 6,965 crore. Net contribution of the subsidiaries & associates was 30% of the consolidated PAT.

The contribution of key subsidiaries is given below:

Subsidiaries PAT (₹ crore)	FY21	FY20
Kotak Securities	793	550
Kotak Mahindra Life Insurance	692	608
Kotak Mahindra Prime	535	673
Kotak Asset Management & Trustee Company	346	337
Kotak Mahindra Investments	258	270

The Embedded Value (IEV methodology) of Kotak Mahindra Life Insurance as on March 31, 2021 was ₹ 9,869 crore. The Value of New Business (VNB) for FY21 was ₹ 691 crore and the New Business (VNB) Margin for FY21 was 28.6%. The 13th month persistency as on February 2021 (on 12 month rolling premium basis) was 88.8%.

AUM (Policyholders') of Kotak Mahindra Life Insurance as at March 31, 2021 grew 34% YoY to ₹ 43,042 crore.

The Relationship Value of the customers of Wealth, Priority Banking and Investment Advisory was ~ ₹ 382,000 crore as at March 31, 2021 up 41% from ~ ₹ 270,000 crore as at March 31, 2020.

Consolidated Capital and Reserves & Surplus as at March 31, 2021 was ₹ 84,836 crore (₹ 67,134 crore as at March 31, 2020). The Book Value per Share was ₹ 426.

Consolidated Customer Assets, including Advances and Credit Substitutes, were ₹ 268,149 crore as at March 31, 2021 up 4.8% from ₹ 255,786 crore as at December 31, 2020 (₹ 260,583 crore as at March 31, 2020).

Total assets managed / advised by the Group as at March 31, 2021 were ₹ 323,762 crore up 43% over ₹ 225,878 crore as at March 31, 2020.

The financial results of the subsidiaries and associates used for preparation of the consolidated financial results are in accordance with Generally Accepted Accounting Principles in India ('GAAP') specified under Section 133 and relevant provision of Companies Act, 2013. The financial statements of Indian subsidiaries (excluding insurance companies) and associates are prepared as per Indian Accounting Standards in accordance with the Companies (Indian Accounting Standards) Rules, 2015.



About Kotak Mahindra Group

Established in 1985, Kotak Mahindra Group is one of India's leading financial services conglomerates. In February 2003, Kotak Mahindra Finance Ltd. (KMFL), the Group's flagship company, received banking license from the Reserve Bank of India (RBI), becoming the first non-banking finance company in India to convert into a bank - Kotak Mahindra Bank Ltd (KMBL).

Kotak Mahindra Group (Group) offers a wide range of financial services that encompass every sphere of life. From commercial banking, to stock broking, mutual funds, life and general insurance and investment banking, the Group caters to the diverse financial needs of individuals and the corporate sector. The premise of Kotak Mahindra Group's business model is *concentrated India, diversified financial services*. The bold vision that underscores the Group's growth is an inclusive one, with a host of products and services designed to address the needs of the unbanked and insufficiently banked.

As at March 31, 2021, the Group's consolidated Capital and Reserves & Surplus stands at ₹ 84,836 crore.

Kotak Mahindra Group has a global presence through its subsidiaries in UK, USA, Gulf Region, Singapore and Mauritius with offices in London, New York, Abu Dhabi, Singapore and Mauritius respectively. As on 31st March, 2021, Kotak Mahindra Bank Ltd has a national footprint of 1,604 branches and 2,598 ATMs, and branches in GIFT City and DIFC (Dubai).

For more information, please visit the Company's website at <https://www.kotak.com>

For further information, please contact

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