

Date: May 13, 2025

BSE Limited

Listing & Compliance Department
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort
Mumbai - 400001.
Scrip: 514418

The National Stock Exchange of India Limited

Listing & Compliance Department
Exchange Plaza, C-1 Block G,
Bandra Kurla Complex,
Bandra (E), Mumbai - 400051
Symbol: MANORG

Dear Sir/Madam,

Sub: Investor Presentation for Quarter ended March 31, 2025

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby enclose a copy of Investor Presentation for the fourth Quarter and year ended **March 31, 2025**.

This Investor Presentation may also be accessed on the website of the Company at www.mangalamorganics.com.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully,

For Mangalam Organics Limited

Charmi Shah
Company Secretary & Compliance Officer

Encl: As above

Mangalam Organics Limited

Investor Presentation

March 2025



This presentation and the accompanying slides (the “Presentation”), which have been prepared by Mangalam Organics Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

Company Overview



Founded
1946



Years
Experience
79+



Employees
320+



Branches
8+



Products
100+



Business Overview

Who We Are ?

Mangalam Organics Limited is a pioneer in the field of pine chemistry. It is a leading manufacturer of terpene and rosin derivatives.

What We Manufacture ?

Terpene Chemistry Camphor,
Dipentene, Sodium Acetate
Synthetic Resins Terpene
Phenolic, Alkyl Phenolic, Rosin-
based Resins

Our Mission

To continue to strive and innovate to meet the growing requirements of our valued customers.

Our wide Footprint

Turpentine, our principal raw material to manufacture Camphor, is procured from across the globe: Brazil, Argentina, Chile, USA, Russia, Indonesia, Vietnam, China, Portugal, and Spain, among other countries. Domestic sale of Camphor and Synthetic Resins takes place through our network of 8 offices across India. Our products are also exported to Europe, USA, African, Middle Eastern and Southeast Asian countries.

Our Legacy

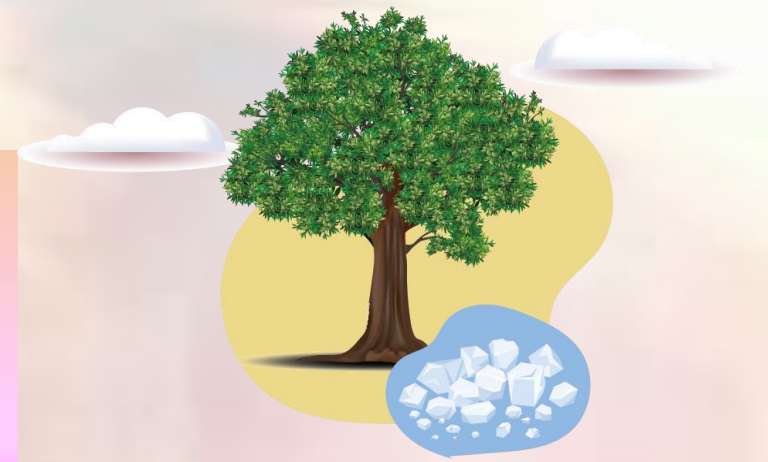
Our operations are led by an experienced management team, with over five decades of experience in the pine chemicals industry.



Historical & Cultural Significance

- Ancient medicinal Uses:

Camphor has been revered for its medicinal properties since ancient times, with its earliest known uses dating back to traditional and Ayurvedic medicine. It was widely utilized for its analgesic, anti-inflammatory, and antiseptic properties, making it a valuable remedy for a variety of ailments.



- Cultural Symbolism:

In many Asian cultures, the camphor tree has long been associated with spiritual and cultural significance. It is often viewed as a symbol of purification, longevity, and enlightenment, and its fragrant wood has been used in religious ceremonies and rituals for centuries.

- Modern Aromatherapy:

The distinct, penetrating aroma of camphor has also made it a popular ingredient in the world of aromatherapy. Its invigorating and clarifying scent is believed to have a range of benefits, from promoting mental focus to relieving respiratory discomfort.



Purity of Camphor & its Significance

Why Camphor?

As written in our Holy books, Pure Camphor symbolises union with God as it burns completely, leaving behind no trace. Pure Camphor dispels negativity, keeps one healthy and attracts prosperity.



Significance of the Camphor Flame

Camphor flame inspires the devotee to spread warmth and fragrance through one's life, burning away energetically to eventually allow the focus solely on the almighty without any trace of existence or ego.



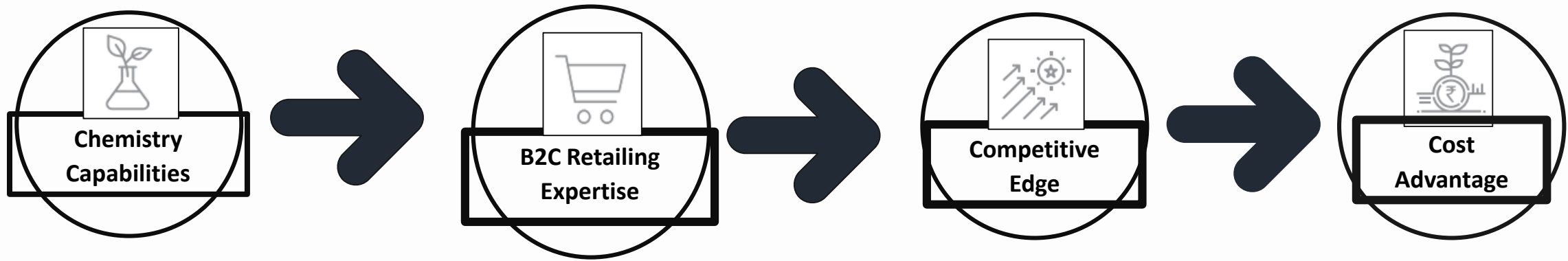
How to check the purity of Camphor?

Pure Camphor burns completely without sparking and does not leave behind any residue or ash.

At the end of the aarti, one places his hands over the flame and touches his eyes and forehead which signifies “may the light which illumined the Lord light up my vision and may my thoughts be as pure and beautiful as this Camphor flame”



Our Business Model



Our Journey

Business-to-Business

Business-to-Consumer

Trading	Manufacturing	Expansion	Listing	Diversification	Brand Establishment	Product Portfolio	Brand Strengthening	Listing	Expansion
1946	1949	1988	1994	2007	2013	2017	2020	2021	2022
Late Ramgopal Dujodwala (founder of Mangalam Organics Ltd.) commenced Trading in Rosin	Late Ramgopal Dujodwala established a Rosin and Turpentine manufacturing unit at Hoshiarpur, followed by a unit at Una, Faridabad, and one in J&K	Facility built for manufacture of Rosin and Turpentine at Khopoli (Maharashtra)	Facility built for manufacture of Camphor and MOL listed on BSE Limited	Kamal Dujodwala took over as Chairman. Set up a new division to manufacture Synthetic Resins	Commenced manufacturing and retailing of Mangalam Camphor Tablets	Commenced manufacturing and retailing of homecare products based on Camphor under "CamPure"	Established Mangalam Brands Private Limited to focus on Brands 'Mangalam' and 'Campure'	Mangalam Organics Ltd. got listed on NSE	Successfully completed the expansion to manufacture 10,000 MT of Camphor

Our Business Segments

B2B - Terpene

Camphor: Religious use, healthcare products, hygiene products

Dipentene: Paints, cleaning and degreasing agents

Sodium Acetate: Textile and dyes industry, Leather tanning

Isobornyl Acetate: Fragrance and flavor

Isoborneol: Fragrance and flavor

B2B – Synthetic Resin

Terpene Phenolic Resin – Adhesives

Alkyl Phenolic Resin – Rubber Products i.e. Tyers.

Rosin Ester - Paint and varnish material industry, thermoplastic compounds for road marking, hot melts and glues susceptible to pressure, insulation finishes

B2C -Retail Operations

CamPure - Homecare and personal care products based on Camphor

Mangalam - Camphor tablets for pious uses Private Labelling Initiatives



WHY IS CAMPURE CAMPHOR CONE & AIR PURIFIER GIFT BOX A PERFECT GIFT FOR ALL?



“Almost everything tends to become ordinary after a point, which is why we are here to share a little secret with you - the mystery of a perfect gift.”

An ideal gift not just for him or her but for practically anyone of any age group and preference.



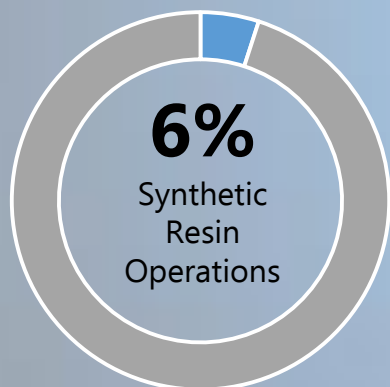
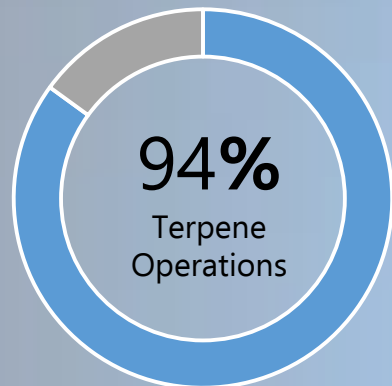
What is it?
It's our **Camphor Products Gift Box.**



“Delivering Happiness, peace & joy.”

Our Product Portfolio – B2B

Revenue break-up of Mangalam Organics Limited



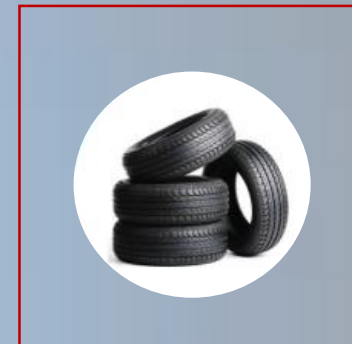
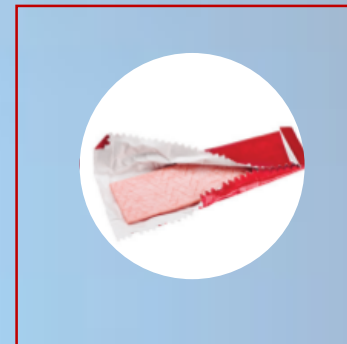
Business-to-Business

Terpene



Camphor | Dipentene | Sodium Acetate

Synthetic Resin



Terpene Phenolic Resin | Alkyl
Phenolic Resin | Rosin Esters

Note: The retail percentage is NIL in the standalone revenue because the retail business of Mangalam Organics Limited has been transferred to its wholly owned subsidiary Mangalam Brands Private Limited from FY 2022-23

Business-to-Consumer



CamPure - Homecare and personal care products based on Camphor
Mangalam - Camphor tablets for pious uses
Private Labelling Initiatives

Our Key Clientele

Terpene Operations



Synthetic Resin Operations



Retail Operations



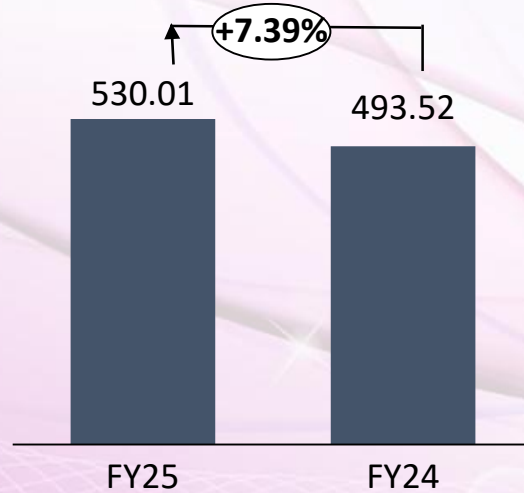


Financials



FY25 Consolidated Financial Performance

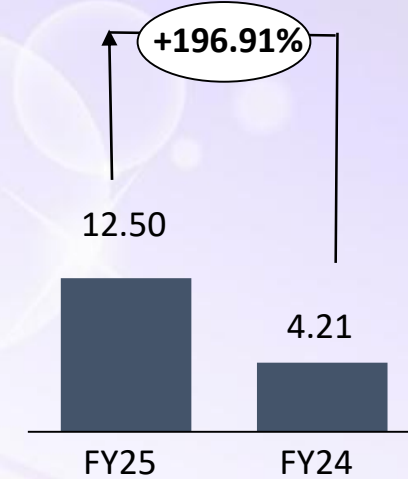
Revenues (Rs. Crs)



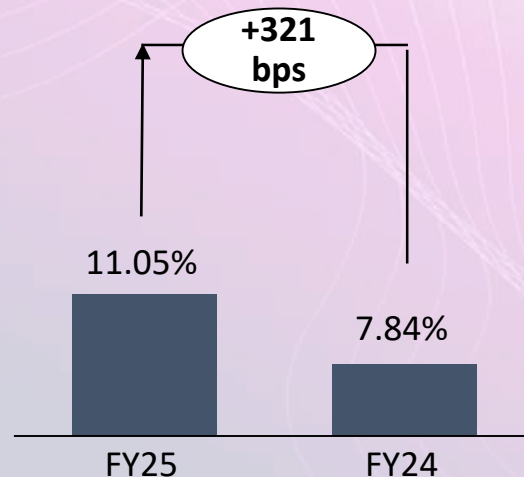
EBITDA (Rs. Crs)



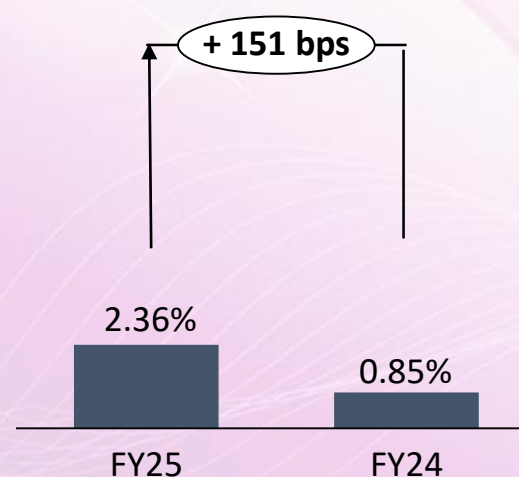
PAT (Rs. Crs)



EBITDA Margin (%)



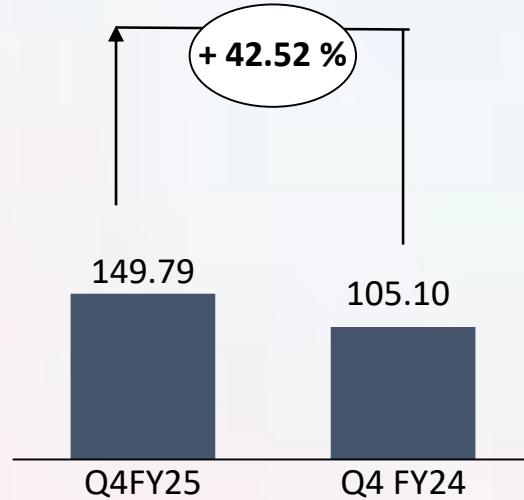
PAT Margin (%)



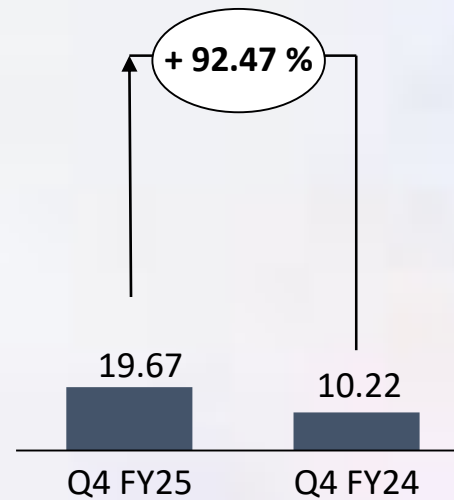
- **Revenue growth of 7.39 % in FY25 vs FY24.**
- **Decrease in input costs lead to profitability for the year.**
- **Company continues its efforts on improving efficiencies and margins going forward.**

YOY FY25 Q4 Consolidated Financial Performance

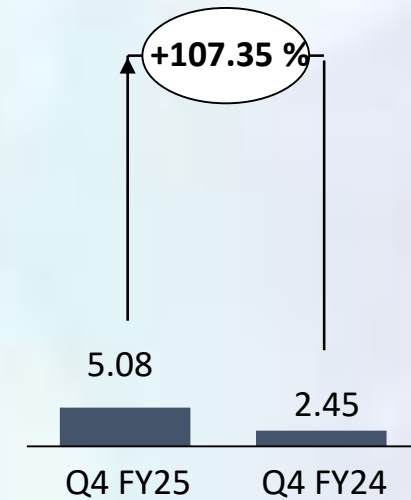
Revenues (Rs. Crs)



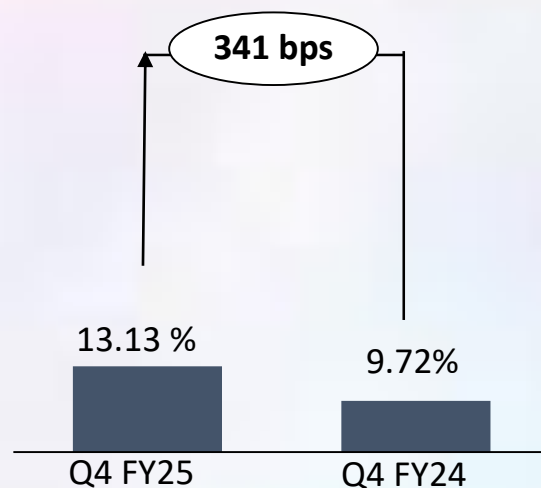
EBITDA (Rs. Crs)



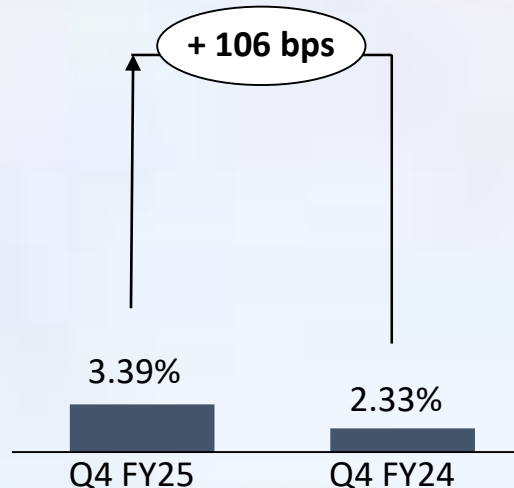
PAT (Rs. Crs)



EBITDA Margin (%)



PAT Margin (%)



Revenue growth of 42.52 % in Q4 FY25 vs Q4 FY24.

- **Decrease in various input costs lead to increase in profitability for the quarter end.**
- **Company continues its efforts on improving efficiencies and margins going forward.**

Q4 FY25 Consolidated Profit & Loss Statement

Particulars (Rs. Crs)	Q4 FY25	Q4 FY24	Y-o-Y (%)	Q3 FY25	Q-O-Q	FY25	FY24	Y-o-Y (%)
Revenue from Operations	149.79	105.1	42.52	123.92	20.88	530.01	493.52	7.39
Cost of Materials Consumed	58.71	51.29		85.82		312.47	258.93	
Purchase of stock in trade	6.11	5.56		0.02		6.86	6.37	
Changes in Inventories of finished goods, work in progress and stock-in trade	5.5	1.76		-36.59		-45.85	37.37	
Gross Profit	79.47	46.49	70.94	74.67	6.43	256.53	190.85	34.41
GP %	53.05	44.23		60.26		48.40	38.67	
Employee Benefits Expense	10.99	10.29		11.05		41.54	39.07	
Other Expenses	48.81	25.98		47.91		156.41	113.11	
EBITDA	19.67	10.22	92.47	15.71	25.21	58.58	38.67	51.49
EBITDA %	13.13	9.72		12.68		11.05	7.84	
Other Income	0.01	0.25		0.01		0.33	0.77	
Depreciation and Amortisation Expense	5.53	5.09		5.05		20.82	19.83	
EBIT	14.15	5.38	163.01	10.67	32.61	38.09	19.61	94.24
Finance Costs	7.55	3.69		5.83		21.48	15.61	
PBT	6.6	1.69	290.53	4.84	36.36	16.61	4	315.25
Total Tax Expense	1.52	-0.76		1.2		4.11	-0.21	
Profit for the year	5.08	2.45	107.35	3.64	39.56	12.5	4.21	196.91
PAT %	3.39	2.33		2.94		2.36	0.85	
EPS	5.92	2.87		4.25		14.6	4.92	

Profit & Loss Statement (Audited) as on March 2025

Particulars (Rs. Crs)	FY25	FY24	FY23	FY22
Revenue from Operations	530.01	493.52	492.5	490.6
Cost of Materials Consumed	312.47	258.93	409.4	284.3
Purchase of stock in trade	6.86	6.37	6.5	5.2
Changes in Inventories of finished goods, work in progress and stock-in trade	-45.85	37.37	-72.7	-12.6
Gross Profit	256.53	190.85	149.3	213.7
GP %	48.40	38.67	30.31	43.56
Employee Benefits Expense	41.54	39.07	34.7	29.7
Other Expenses	156.4	113.11	117.4	93
EBITDA	58.59	38.67	-2.8	91
EBITDA %	11.05	7.84	-0.57	18.55
Other Income	0.33	0.77	0.5	1.4
Depreciation and Amortisation Expense	20.82	19.83	17.6	15
EBIT	38.1	19.61	-19.9	77.4
Finance Costs	21.48	15.61	13.7	4.2
PBT before exceptional items	16.62	4	-33.6	73.2
Exceptional items	0	0	0	0
PBT	16.62	4	-33.6	73.2
Total Tax Expense	4.12	-0.21	-6.5	19.5
Profit for the year	12.5	4.21	-27.1	53.7
PAT %	2.36	0.85	-5.50	10.95
EPS	14.6	4.92	-31.6	62.7

Consolidated Balance Sheet (Audited) as on March 2025

Equity & liabilities (RS.Crs)	March-25	March-24
Equity Share Capital	9	9
Other Equity	284	272
Total Equity	293	281
Financial Liabilities		
Borrowings	35	20
Provisions	3	3
Deferred tax liabilities (Net)	1	0
Total Non Current Liabilites	39	23
Financial Liabilities		
(i) Borrowings	234	152
(ii) Trade Payables	51	24
(iii) Other Financial Liabilites	1	1
Provisions	1	1
Other Current liabilites	5	3
Current tax Liabilities (net)	0	0
Total Current Liabilities	292	181
Total Liabilities	624	485

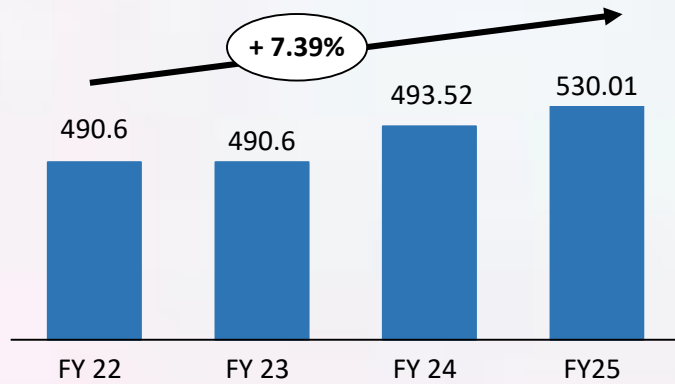
Assets(Rs. Crs)	March-25	March-24
Property ,plantand equipment	265	244
Capital work-in -progress	30	4
Financial Assets	0	0
(i) Investments	0	0
(ii) Deferred tax Assets (Net)	0	3
(iii) Other Financial Assets	11	9
Total Non -Current Assets	306	260
Inventories	213	135
Finacial Assets		
(i) Trade Receivable	69	56
(ii) Cash and Cash Equivalents	1	2
(iii) Other Bank Balances	0	0
(iv) Other Financial Assets	18	18
Current Tax Assets (net)	1	1
Other Current Assets	16	13
Total Current Assets	105	90
Total Assets	624	485

Cash Flow Statement (Audited)

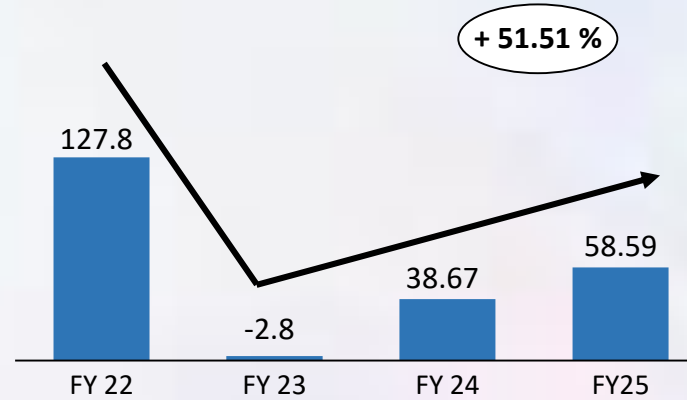
Particulars (Rs. Crs)	FY25	FY24	FY23
Profit before Tax	16.62	3.99	-33.76
Operating Profit before Working Capital Changes	58.89	38.66	-3.26
Changes in Working Capital	-66.67	29.78	79.88
Cash Generated from Operations	-7.79	68.44	76.62
Direct Taxes paid (net of refund)	-0.06	4.28	0.3
Net Cash from Operating Activities	-7.84	72.72	76.92
Net Cash Flow from Investing Activities	-67.05	-39.51	-40.78
Net Cash Flow from Financing Activities	73.63	-32.55	-35.58
Net change in cash & cash equivalents	-1.27	0.66	0.57

Performance in Charts (Audited)

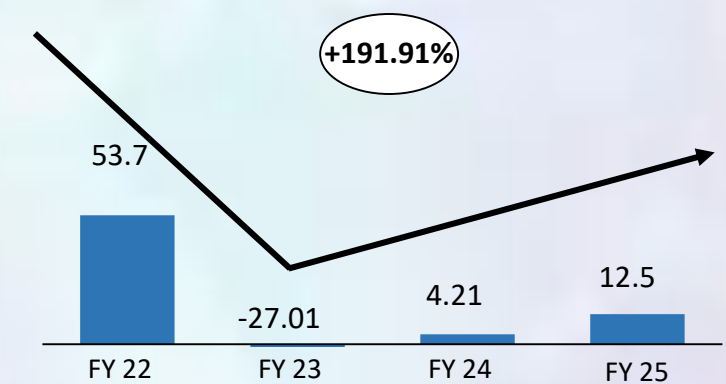
Revenues (Rs. Crs)



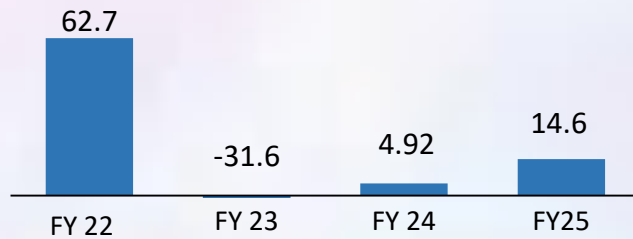
EBITDA (Rs. Crs)



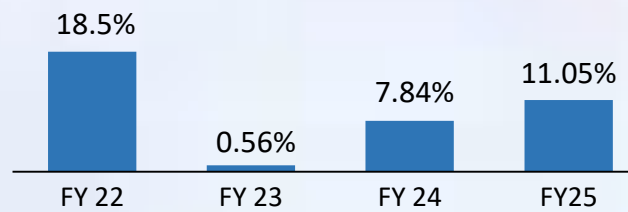
PAT (Rs. Crs)



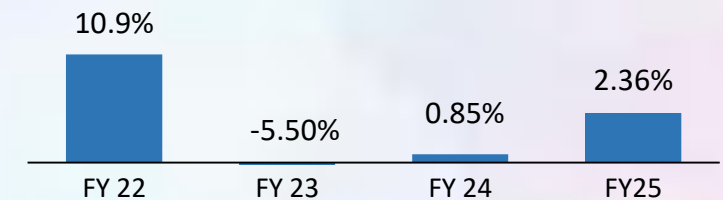
Earnings Per Share (in Rs)



EBITDA Margins (%)



PAT Margins (%)



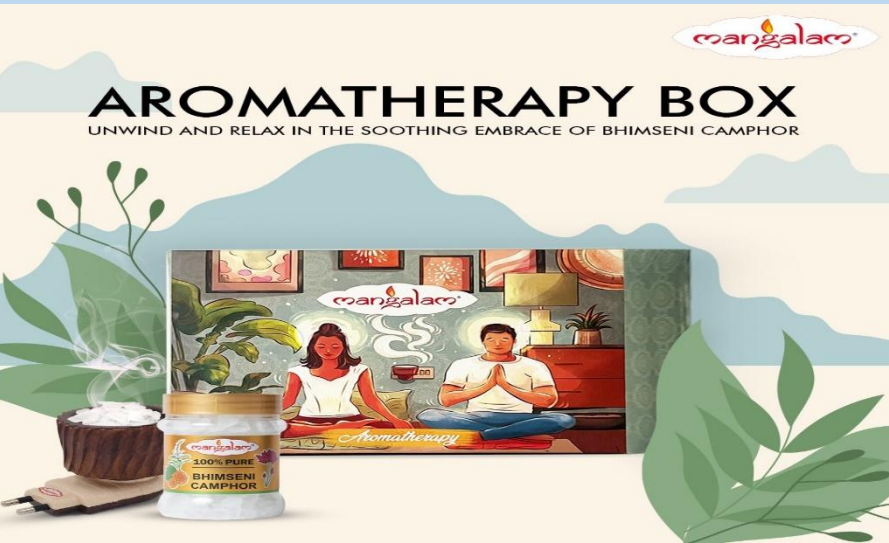


Transformation

from B2B to B2C



Mangalam (Brand strengthening)



Bhimseni Camphor Chronicles

With immense spiritual and health benefits, Bhimseni camphor is the most beneficial for your body and soul. Bhimseni Camphor is known by many names, including Pacha kapoor, Nagi karpura, Patri kapoor, and Desi kapoor.



The many crucial qualities of this camphor make it the most powerful of all camphor forms.

Bhimseni camphor has been around for generations. Valued in Ayurveda for its purity and medicinal powers, it is often recommended by most Ayurvedic practitioners to treat various conditions. It repels microorganisms and germs, purifying the air around us. When burnt, it releases a fragrance, making it a powerful insect repellent.

It can be used to treat colds and coughs, helps with breathing problems, various skin and hair problems as well as helps treat toothaches.

CamPure

Goodness of camphor is something we've known for centuries, and its usage extends far beyond our prayer rooms.

Over the years we heard from countless people who choose camphor as a safe alternative to regular air fresheners. Inspired by such stories, we have launched the Camphor cones

We have bring the goodness of camphor in a range of Homecare & Personal Care products



Homecare and personal care products with the goodness of camphor

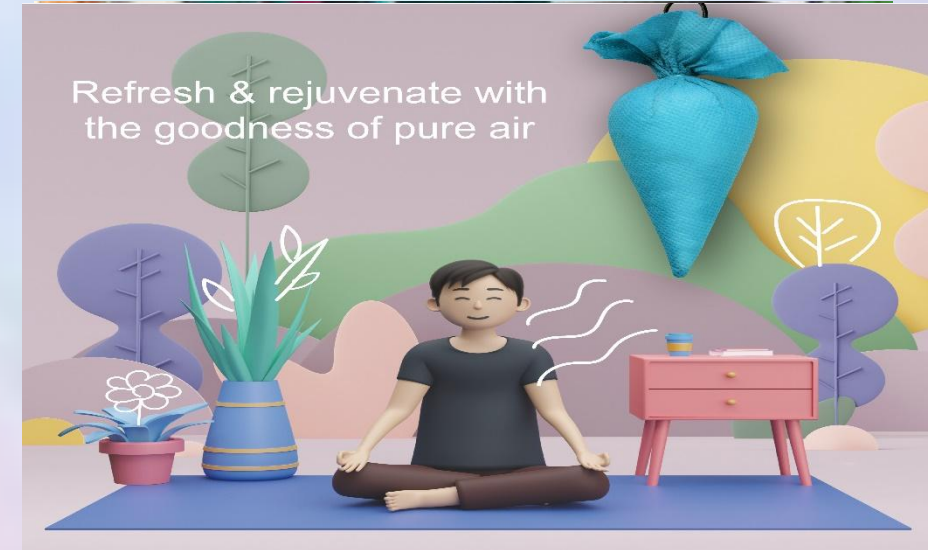


CamPure over the last year (Brand Strengthening)

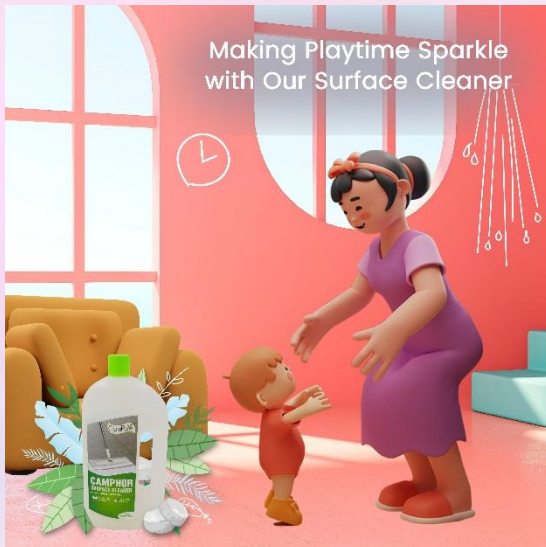
Refresh your shoe rack



Refresh & rejuvenate with the goodness of pure air



Making Playtime Sparkle with Our Surface Cleaner



रंग माझा वेगळा
सोम-शनि | 8pm

Powered by



Reviews For Our Products



MANGALAM Bhimseni (Original)
Camphor 250g Jar - Pack Of 1 |
100% Pure | For Puja,
Aromatherapy & Air Freshener ...
★★★★★ 20,219



Mangalam Aromatherapy Box - 1
Kapoor Dani + 50g Bhimseni
Camphor + 50g Sandalwood
Bhimseni Camphor - Bhimseni...
★★★★★ 293



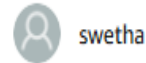
CamPure MANGALAM Camphor
Cone (Original) Pack of 2-100%
Organic | Air Freshener for Car,
Wardrobe, Office Cabin's,...
★★★★★ 10,883



CamPure MANGALAM Camphor
Cone (1 Original + 1
Sandalwood) Pack Of 2-100%
Organic | Air Freshener For Car,...
★★★★★ 5,194

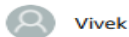


CamPure Automatic Freshener
Refill (225 ml) | Lavender &
Camphor Air Purifier | 100%...
★★★★★ 155

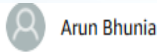


★★★★★ **Good quality**
Reviewed in India on 28 July 2024
Verified Purchase
Good quality. Happy with the product.

Helpful | Report



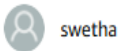
★★★★★ **Genuine. Cost effective**
Reviewed in India on 19 April 2025
Size: 250 g (Pack of 1) | **Verified Purchase**
Genuine camphor. Go for it. Value for money too.



★★★★★ **Quality of product**
Reviewed in India on 4 May 2025
Size: 100 g (Pack of 1) | **Verified Purchase**

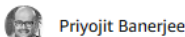
It has a very good and long lasting smell and also has a very nice and mind calming effect.

OVERALL RATING -10/10
WHY ? - it is very effective in calming the mind and body

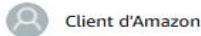


★★★★★ **Good quality**
Reviewed in India on 28 July 2024
Verified Purchase
Good quality. Happy with the product.

Helpful | Report



★★★★★ **As per vastu cleaning floor with camphor mixed with water can rejuvenate the energy of house**
Reviewed in India on 8 March 2025
Size: 1 l (Pack of 2) | **Verified Purchase**
This product exceeded my expectations! A small amount can do impressive work, plus it has a lasting mild fragrance which give room and bathroom a Refreshing ambience The compact packing gave it a value for money, its effectiveness has reduce ants and other small insects, worth buying



★★★★★ **Parfait**
Reviewed in France on 12 November 2023
Size: 250 g (Pack of 1) | **Verified Purchase**
Produit de qualité, conforme et livraison impeccable.
Je recommande sans hésiter.



CamPure Camphor Cone
(Lavender) Pack of 2-100%
Organic | Air Freshener for Car,...
★★★★★ 1,778
400+ bought in past month



Mangalam Scent - Ceramic
Diffuser Burner with Tea Light
Candle and Camphor |
Multipurpose Incense Aroma...
★★★★★ 227



Mangalam Camphor Thal 250g
Pouch | 100% Pure | for Puja,
Festivals & Other Religious Rit...
★★★★★ 95
50+ bought in past month



CamPure Camphor Sticks (Pack
of 6) - Wonderful Fragrance,
Repels Cockroaches and Rats,...
★★★★★ 907
20+ bought in past month

Amazon Bestsellers

Our most popular products based on sales. Updated frequently.

Any Department

Health & Personal Care

Household Supplies

Dishwashing Supplies

Household Cleaners

Indoor Insect & Pest Control

Laundry

Lighters & Matches

Papers, Wraps & Bags

Pooja Supplies

Bestsellers in Pooja Supplies

#1



MANGALAM Bhimseni (Original) Camphor
250g Jar - Pack Of 1 | 100% Pure | For Puja,
Aromatherapy & Air Freshener | Sweet...
★★★★☆ 20,219
₹336.00

#2



MANGALAM Camphor Tablet 100g Jar - Pack
of 1 | 100% Pure | For Puja, Festivals & Other
Religious Ritual | No Dangerous Chemicals |...
★★★★☆ 15,884
₹164.00

#3



MANGALAM Camphor Tablet 500g (Small
Round) Pouch - Pack of 1 | 100% Pure | For
Puja, Festivals & Other Religious Ritual | No...
★★★★☆ 8,083
₹633.00

Activate Windows

AROMATIC ELEVATION

Bhimsemi Camphor's Soothing Touch



Camphor Celebration Box invites
A SENSE OF PURITY AND POSITIVITY



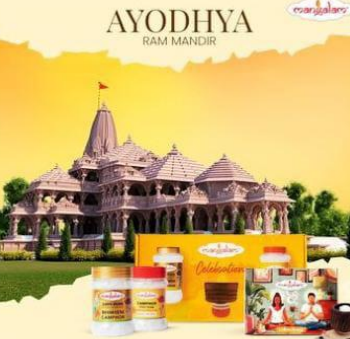
Infuse your space with the divine
fragrance of dhooop sticks



HAPPY
REPUBLIC DAY
Celebrate the essence of unity and purity



INHALE THE GOOD VIBES,
EXHALE THE STRESS.



Rama

is often portrayed as an ideal king,
known for his virtues, righteousness,
and adherence to dharma (moral and social duties).
His life is often cited as an example of how a person should lead
a righteous and purposeful life.



BREATHE IN THE GOODNESS,
BREATHE OUT THE STRESS



Television Commercial



MUMBAI
CamPure cone #CalmKare - Car

To watch - [Click here](#)



Mangalam camphor TV commercial advertisement

12,618 views • Premiered Apr 27, 2020



150



269



SHARE



SAVE



To watch - [Click here](#)



CamPure cone #CalmKare - Study area

To watch - [Click here](#)



CamPure cone #CalmKare - Cupboard

To watch - [Click here](#)



#CamPure #Organic #Camphor

CamPure Cone vs Chemical based Air Fresheners (Phool ya Fool ?)

To watch - [Click here](#)



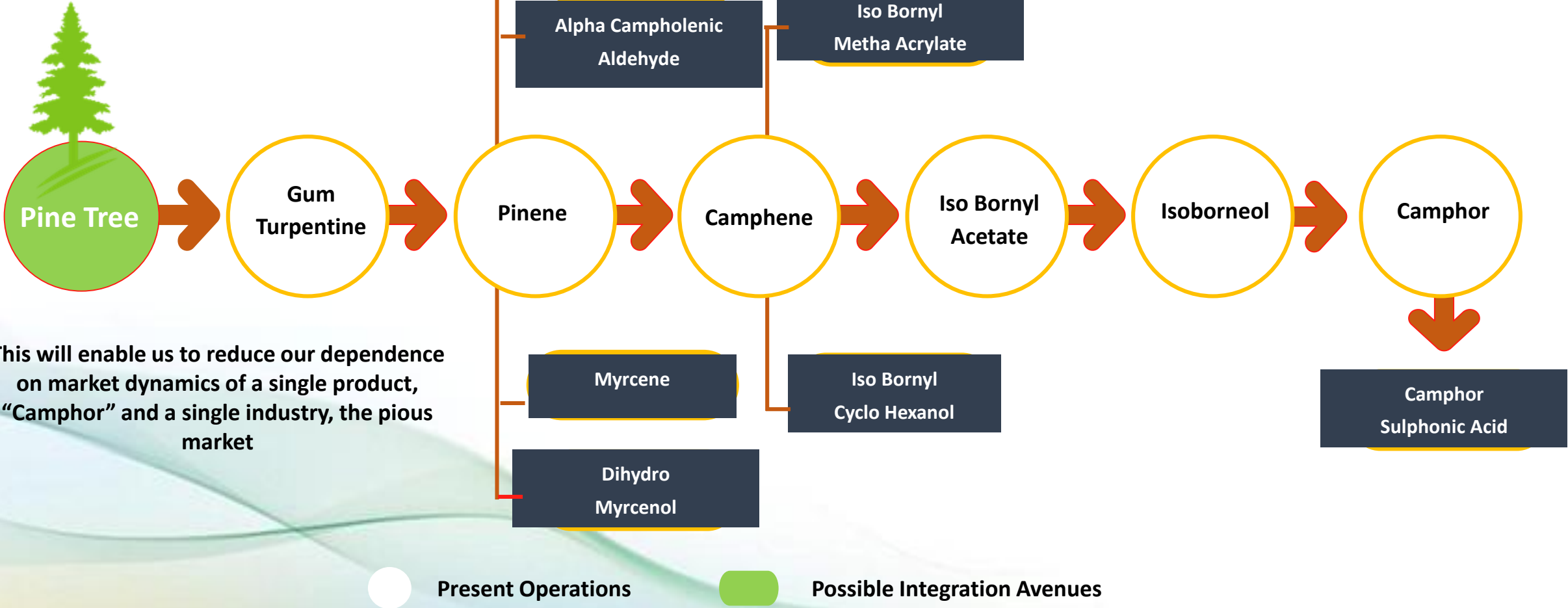
To watch - [Click here](#)

Future Strategy



1. B2B – Unlocking the Value of Intermediates

Our endeavour to unlock the saleable value of intermediates and improve the quality of Camphor is on track.



2. B2B – Synthetic Resins – Niche Approach



Bespoke and Niche Approach

Terpene Phenolic Resin

- Increase range of terpene phenols to cater wide needs of customers in domestic market
- Pursue product approvals with global tyre and adhesive customers in the domestic and export market



Rosin Modified Resins

- Explore opportunities of import substitution in adhesives and printing ink industry
- Improve quality of products to global standards to unlock export opportunities



Alkyl Phenolic Resin

- Understand customer pain points and provide tailormade products
- Introduce wide range of quality products to enable registration with key distributors

3. B2C – Future Growth Strategy

Expansion in Product Portfolio

1

Introduction of new products for the retail markets to increase our market share

Expansion in Geographical Reach

2

Expand the distribution network; at present, we employ 190 salespeople; this will enable us to penetrate 14 states.

E-Commerce

4

Strengthening brand and unlocking the power of E-commerce . Our products are available on Amazon, Bigbasket, Jiomart, Flipkart etc.

Export Opportunity

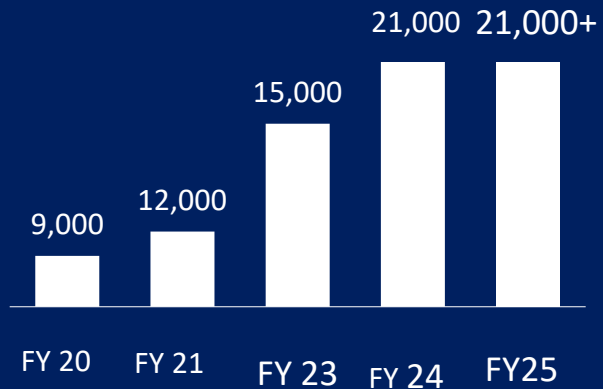
3

There is huge global market potential for the products we manufacture. We started selling our products in USA & UK



4. B2C – Target retail market with e-Commerce

Pin Codes serviced from e-Commerce orders



Mangalam Aromatherapy Box - 1
Kapoor Dani + 50g Bhimseni
Camphor + 50g Sandalwood
Bhimseni Camphor - Bhimseni...
★★★★★ 293



MANGALAM Bhimseni (Original)
Camphor 500g Jar - Pack Of 1 |
100% Pure | For Puja,
Aromatherapy & Air Freshener ...
★★★★★ 20,232



MANGALAM Wooden Kapoor Dani
- Bhimseni Diffuser | Essential Oil
| Natural Oil | Bakhoor
★★★★★ 649
800+ bought in past month



CamPure Camphor Surface and
Floor Cleaner (1 L) - (Pack of 2) |
100% Organic | Eliminates...
Liquid
★★★★★ 651



CamPure MANGALAM Camphor
Cone (Original) Pack of 2-100%
Organic | Air Freshener for Car,
Wardrobe, Office Cabin's,...
★★★★★ 10,883



CamPure MANGALAM Camphor
Mosquito Repellent(Refill
Pack)Pack of 3-100%
Organic|Repels Mosquitoes|Saf...
★★★★★ 8,351



CamPure Automatic Freshener
(225 ml) | Original
Camphor Air Purifier | 100%.
★★★★★ 155
30+ bought in past month



CamPure Camphor Cone (1
Original + 1 Mogra) Pack Of 2-
100% Organic | Air Freshener For
Car, Wardrobe, Office Cabin's,...
★★★★★ 143



CamPure Tiranga Cone (Original)
Pack Of 2-100% Organic | Air
Freshener For Car, Wardrobe,...
★★★★★ 40
30+ bought in past month



CamPure Floral Basket Gift Box -
5 Camphor Cones - 100%
Organic | Air Freshener for Car,
Wardrobe, Office Cabin's,...
★★★★★ 73

Corporate Social Responsibility

Renovation of Healthcare Centre



Renovation of School





Manufacturing Facility



Our Manufacturing Facilities

“The willingness to produce is a choice, the ability to produce is a skill, but the capacity to produce is an intelligent effort.”



PRODUCTION FACILITY
Our plant is located on the
Mumbai – Pune expressway in Kumbhivali.

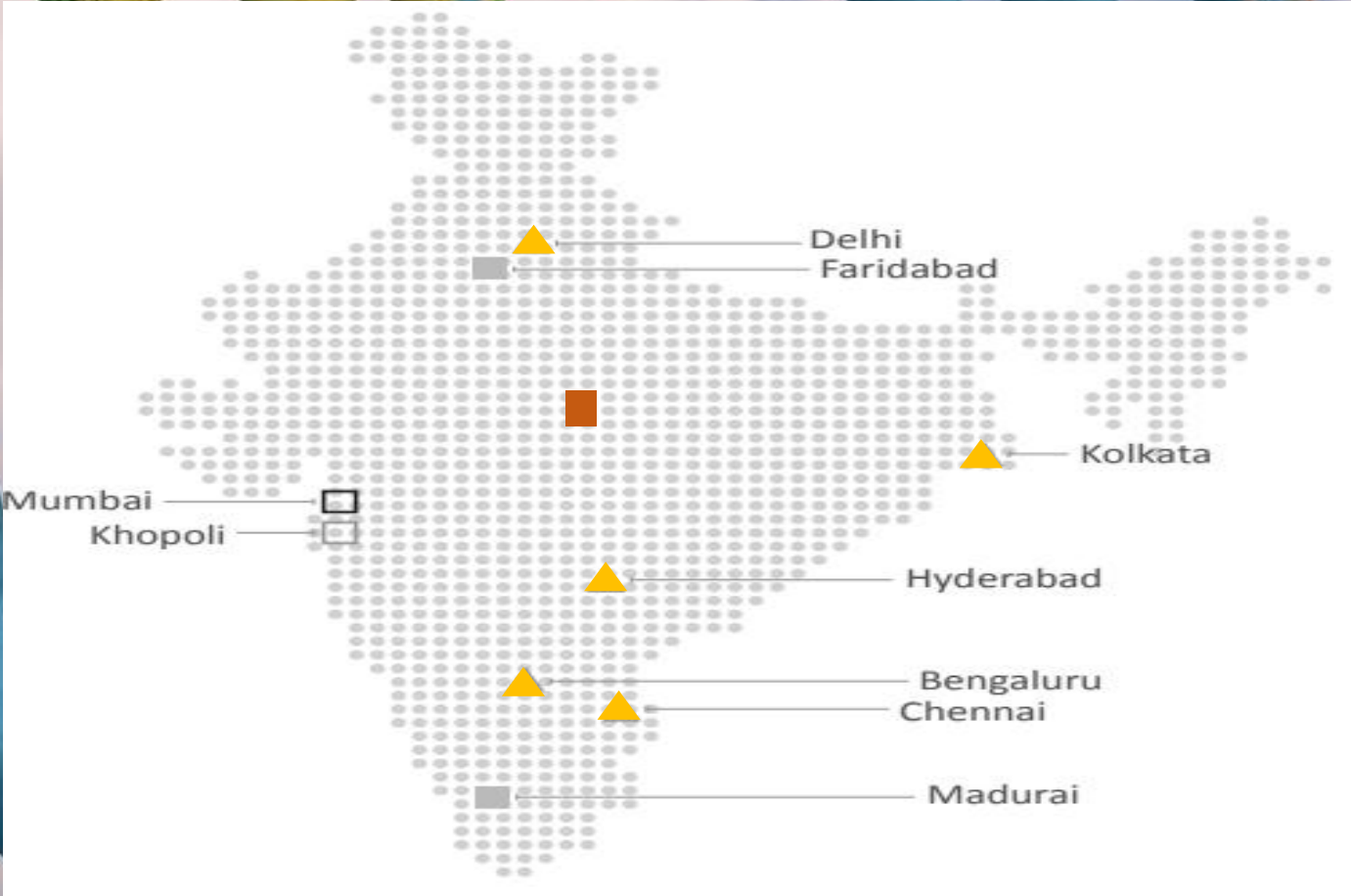
Our Manufacturing Facilities

“Our Capacity for production & utilization is a function of our Character and Integrity.”



PAN India Presence
With Growing Export Footprints

Our Sales Network



- Manufacturing Plant
- Head Office
- ▲ Warehouse & Marketing Office
- Marketing Office

not to scale. For illustrative purpose only.



Key Management Team



Our Board of Directors –Executive Directors



Mr. Kamalkumar Dujodwala (Chairman)

A Graduate in Science along with training at National Chemical Laboratory, Mr. Kamalkumar Dujodwala brings with him over 42 years of experience in the chemical Industry and has spearheaded commissioning and operations at various facilities across India. He has been the president of the All-India Manufacturers Organization and is presently the Vice President of the Indo-China Chamber of Commerce. Mr. Kamalkumar took over as Chairman of the Company in year 2007.



Mr. Pannkaj Dujodwala (Managing Director)

Mr. Pannkaj Dujodwala holds an MBA degree from Landsdown College, New Hampshire University, UK and is a Graduate in Commerce. He has been involved in the Pine Chemicals Industry for over 35 years and brings with him wide experience to oversee day-to-day activities at Mangalam Organics Limited.

Our Board of Directors



Mrs. Manisha Agarwal (Independent Woman Director)

Mrs. Manisha Agarwal is a qualified Chartered Accountant with a vast experience in financial markets, Personal finance and Recruitment for domestic as well as international corporations. Currently Mrs. Agarwal is handling family investments in Mutual Funds, Bonds, Stocks and other financial instruments. She is actively involved in Portfolio Management for her family members, Private Limited Companies and Family Trusts. She also prepares corporate and personal financial statements, tax return preparation and filing for companies, partnership firms and individuals. She is also involved in the Travel and Tour services business namely Voyapal along with her husband.

Mr. Sanjay Bhiva Kadam (Independent Director)

Mr. Sanjay Bhiva Kadam is a competent Chartered Accountant and B.com graduate, He is a partner in Chartered Accountants firm since 2014 and his firm has associated with various Chartered Accountants/ Company Secretaries Firms with an objective to provide quality and time bound professional services to their clients.

Mr. Sudarshan Kumar Saraf (Independent Director)

Co-Chairman cum Managing Director, aged 60+ years, holding a degree in Mechanical Engineering from the prestigious Indian Institute of Technology, Bombay. He founded the group and has been instrumental in the growth of the group to its present size starting from almost scratch. He directs all the engineering operations of the group. Sudarshan Kumar Saraf was conferred the distinguished service award for the year 1999 by the Institute of Technology, Bombay, he pioneered the development of interval thread rolling process, developed and built SPM's and tools that increased yields and some were first of its kind introduced in America which saved the customer a few people per shift, he holds 3 patents each in new process, new product and new tooling.

He is also on the board of BMS Industries Limited, Ashrit Holdings Limited, Technosoft Engineering Projects Limited. He is trustee of the trusts supported by the promoters and Director of Anhui Reliable Steel Technology Ltd (China), Technocraft International Limited (UK), Technocraft Trading Spolka.

Mr. Sidharath Singh Sekhon (Independent Director)

Mr. Sekhon obtained degrees of MSc and LLB. He enrolled as an Advocate with Bar Council of Maharashtra and Goa and passed the Civil Services Examination conducted by UPSC for IAS and Allied Services in 1969 and joined the Indian Revenue Service (IRS) Customs and Excise, worked in various field formations including in DGGI. Thereafter, he was appointed as a commissioner in various Custom offices and further as a Member Technical in the CESTAT. He superannuated in 2006 after 37 Years of service in the field of Indirect Taxation and Adjudication Proceeding thereunder. He was awarded the President of India's Certificate for Distinguished Record of Service and he continued his practice as an Advocate/ Consultant in various Courts in the conduct of Customs, Central Excise, Service Tax matters and as a Consultant in this field for last 17 Years.

Mr. Mahesh Lahurao Navathar (Executive Director at Works)

Mr. Mahesh Lahurao Navathar is a Chemical Engineer with 14 years of experience in plant operations, project management, and production leadership. He holds a B.E. in Chemical Engineering and a Diploma in the same field. Currently serving as Senior Manager - Production at Deepak Nitrite Ltd., he leads a team of 122 professionals across four major production plants.

Mr. Navathar has successfully executed key capacity expansion projects, including Nitro Toluene and Spent Acid Concentration plants, while ensuring regulatory compliance and operational efficiency. His expertise spans complex chemical processes like Nitration, Chlorination, Hydrogenation, and Oxidation. Proficient in DCS operations and process automation, he emphasizes safety, cost reduction, and continuous improvement.

Our Management Team



Mr. Sanjay Bhardwaj – Chief Executive Officer

Sanjay Bhardwaj is a qualified Chartered Accountant. He has been working with the Company in various capacities and departments since last 30 years i.e. from 1st November, 1994 to present. He has successfully handled various portfolios such as production, marketing, finance, human resources planning, etc. during his tenure with the Company.

Mr. Shrirang V Rajule – Chief Financial Officer

Shrirang V Rajule is a Commerce Graduate having 40 years of expertise in Accounts, Finance and Taxation.

Mr. Rajule is associated with Mangalam Organics Ltd for more than two decades.

Mr. Akshay Dujodwala – Chief Strategy Officer

Mr. Akshay Dujodwala has received his Master's Degree in Business Analytics & Consulting from Warwick Business School, London and a Bachelors' Degree in Banking and Insurance from University of Mumbai. Mr. Dujodwala has also gained an experience by working in firms like Universal Consulting India Pvt Ltd, Enam Securities and ICICI Prudential AMC Ltd. He has been appointed as an Executive of the Company since September 2018 with a responsibility to head Retail Sales and Marketing department. He is instrumental in transforming the company from a B2B to B2C player.



THANK YOU



Ms. Charmi Shah
Company Secretary & Compliance Officer
Mangalam Organics Limited
CIN: L24110MH1981PLC024742
cs@mangalamorganics.com

www.mangalamorganics.com

