

SHREE PUSHKAR CHEMICALS & FERTILISERS LTD.

CIN: L24100MH1993PLC071376

(A Government of India Recoginsed Export House)
An ISO 9001:2015 & 14001:2015 Certified Company

Office No. 301/302, 3rd Floor, Atlanta Center, Near Udyog Bhavan Sonawala Road, Goregaon (East), Mumbai - 400063, India Tel.: + 91 22 4270 2525 Fax: + 91 22 2685 3205

Date: 8th November, 2025

National Stock Exchange of India Limited,

Exchange Plaza, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (East),

Mumbai - 400051

BSE Limited,

Phiroze Jeejeebhoy Towers,

Dalal Street, Fort, Mumbai - 400001

Scrip Code: **539334**

Scrip Symbol: SHREEPUSHK

Dear Sir/Madam,

Subject: <u>Investor Presentation - Q2H1FY26</u>

Pursuant to Regulation 30 read with Regulation 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor presentation on the Q2H1FY26 Performance of the Company.

The said presentation is also available on the website of the Company i.e. http://www.shreepushkar.com.

This is for your information and records.

Thanking you.

Yours faithfully,

For Shree Pushkar Chemicals & Fertilisers Limited

Pankaj Manjani

Company Secretary & Compliance Officer

Encl.: as above



SYSTEM PARTNER bluesign'

......Stable, Sustainable & Smart Chemistry Company.......

Dyes Intermediates

• Acids • Power

Animal Health & Nutrition

Fertilisers

Speciality Textile Dyes





(BSE: 539334 | NSE: SHREEPUSHK)

Q2 and H1 FY26 Earnings Presentation

November 2025

Shree Pushkar: A Unique Zero Waste Company



Fertilisers (48% FY25 Revenue)

Fertilisers







Chemicals (52% FY25 Revenue)



Animal Health & Nutrition



Acid Complex

Acid Complex

- Single Super Phosphate (SSP)
- Sulphate Of Potash
- Soil Conditioner
- Nitrogen Phosphorus Potassium (NPK)
- Complex Fertiliser (NPKS) (Upcoming)
- · Farmers through 800 distributors across India

- K- Acid
- Meta Ureido Aniline
- Vinyl Sulphone
- H- Acid
- R-Salt
- Manufacturers of Synthetic Dyes

- Specialty Dyes (Reactives)
- Bluesign Certification
- **ZDHC** Certification
- Dyeing of textiles, particularly for cellulosic fibers (cotton, flax, and wool)

Animal Health Nutrition supplement feed

Cattle & Poultry Feed

manufacturers

ISI Certification

Thyonil Chloride

· Sulphuric Acid

Oleum 23% & 65%

Chloro Sulphonic Acid

- · Fertilisers Business
- Chemicals Business

5,90,200 MTPA

(10,40,200 MTPA Post Expansion)

- Units 2,4 & 6 at Ratnagiri (Unit 6 under expansion)
- Unit 7 at Deewangani
- Unit 8 at Meghnagar (under expansion)
- · Unit 9 at Hisar

1,27,460 MTPA

(1,99,460 MTPA Post Expansion)

• Units 1,3,5 & 6 at Ratnagiri (Unit 5 & 6 - under expansion)



ZDHC gateway / Registered



Existing Facilities

- 2 plants at Ratnagiri
- 1 plant at Hisar

Upcoming Facilities

- 2 plant at Ratnagiri
- 1 plant at Meghnagar

(0.02)x

7,17,660 Total Capacity (MTPA)

9.5 MW DC

Ahilyanagar Solar Power Plants

806.3 FY25 Revenue (Rs Cr)

11.6% FY25 ROE

14.2% FY25 ROCE

Net Debt/Equity

^{*} Unit 6 at Ratnagiri serves both Chemicals and Fertilisers divisions.

Management Commentary





Mr. Punit Gopikishan Makharia Chairman and Managing Director

4,50,000 MTPA

Additional Fertiliser capacity

72,000 MTPA

Additional Chemical capacity

11.1 MW DC

Additional Solar capacity

Funding

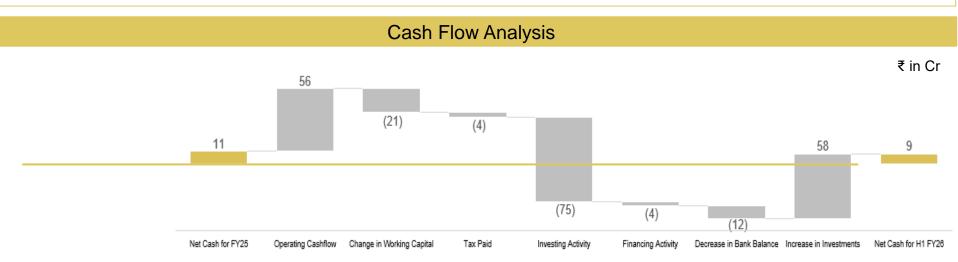
Internal accruals & preferential issue

In continuation of our growth momentum of the previous quarter, Shree Pushkar is pleased to share that we have delivered strong performance across both Fertiliser and Chemical segments. During the quarter, Revenue from Operations was Rs. 255 Cr a growth of 45.2% yoy. The strong performance was due to an increase in both realization and demand across both segments. From a profitability perspective, we delivered EBITDA of Rs. 26.2 Cr with a margin of 10.3%, a growth of 37.5% yoy and PAT of Rs. 18.2 Cr with a margin of 7.1%, a growth of 36.7% yoy.

Apart from the two ongoing capacity expansion plans at Ratnagiri Unit 5 and 6, the Board of Directors has approved a new expansion plan at Meghnagar Unit 8 by adding a capacity of 3.0 lakh MTPA. This new facility will be used to cater to the Fertiliser division and has been planned with an investment outlay of Rs. 350 Cr to be commissioned by FY28. Similar to the ongoing expansions, the new project will also be funded through a combination of internal accruals and preferential allotment.

With Shree Pushkar being a unique zero waste company, we have placed a strong emphasis on sustainable growth through circular manufacturing, complete integration and renewable energy adoption. The Company currently operates a solar plant with a capacity of 9.5 MWDC and two additional installations coming up, taking the total combined capacity to 20.6 MWDC. Together, these initiatives enhance energy self-reliance, lower carbon emissions, and strengthen long-term environmental sustainability.

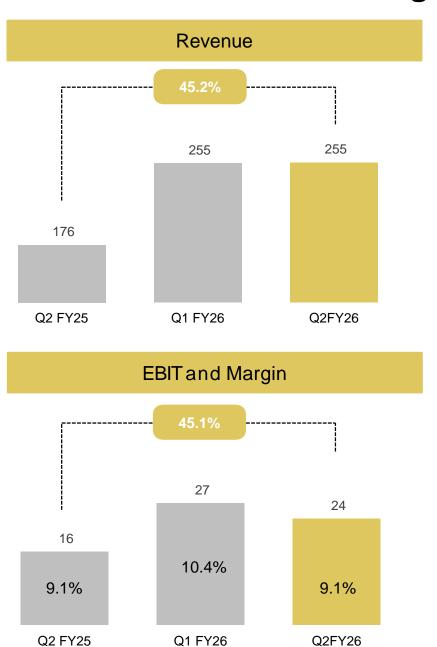
These strategic growth initiatives, backed by full integration and a strong focus on sustainability will support Shree Pushkar's growth momentum, enhance profitability, and maintain cost discipline, while creating long-term shareholder's value.

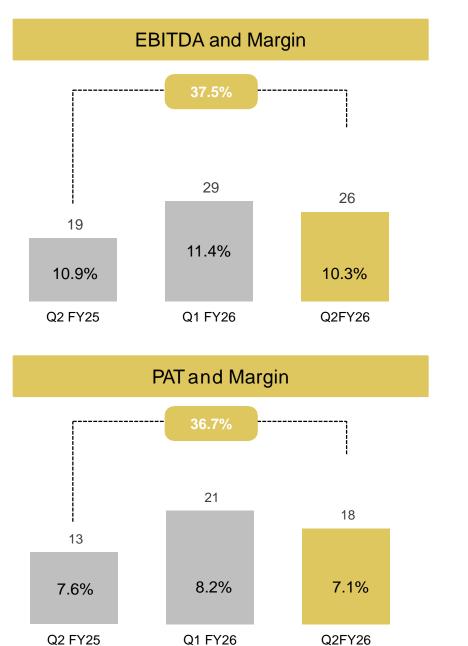


Q2 FY26 Consolidated Financial Highlights



₹ in Cr

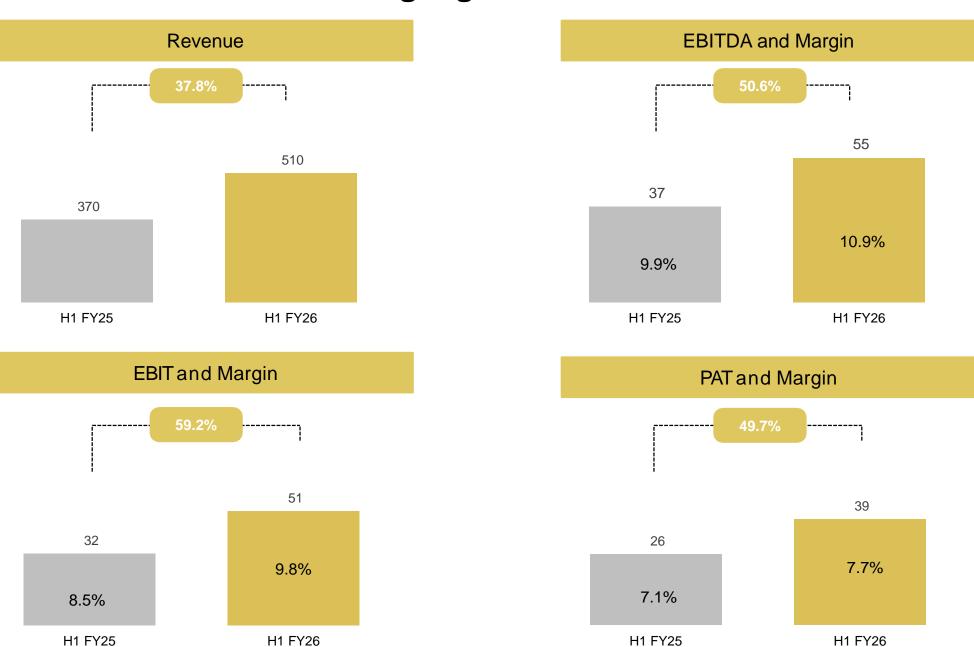




H1 FY26 Consolidated Financial Highlights

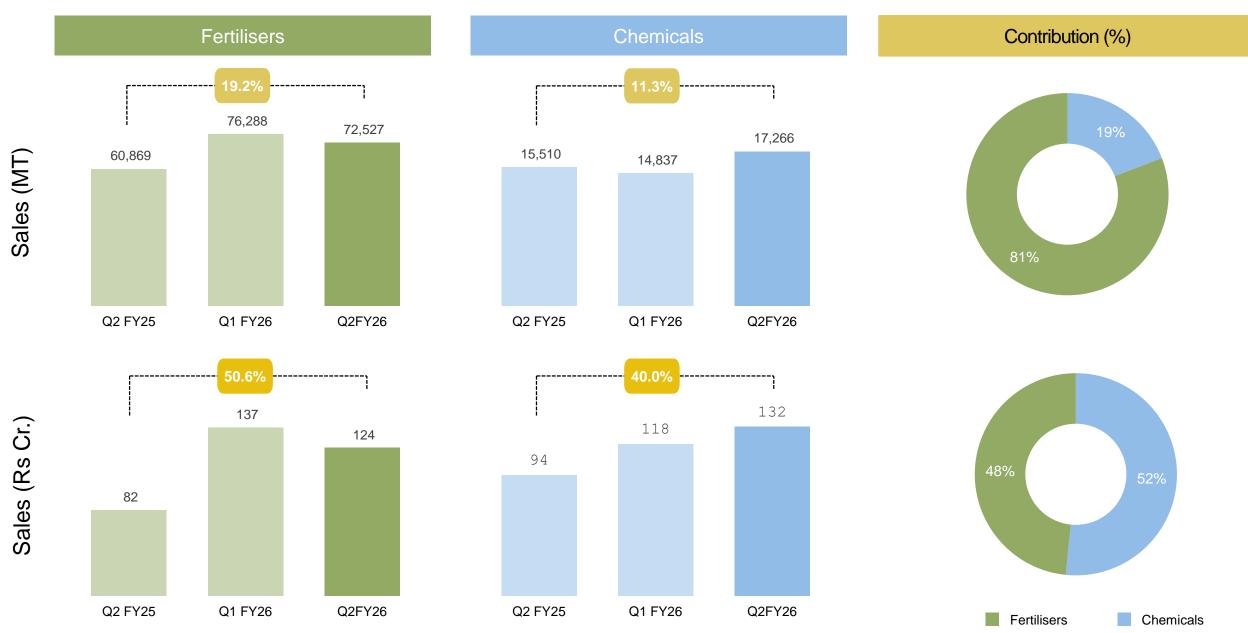


₹ in Cr



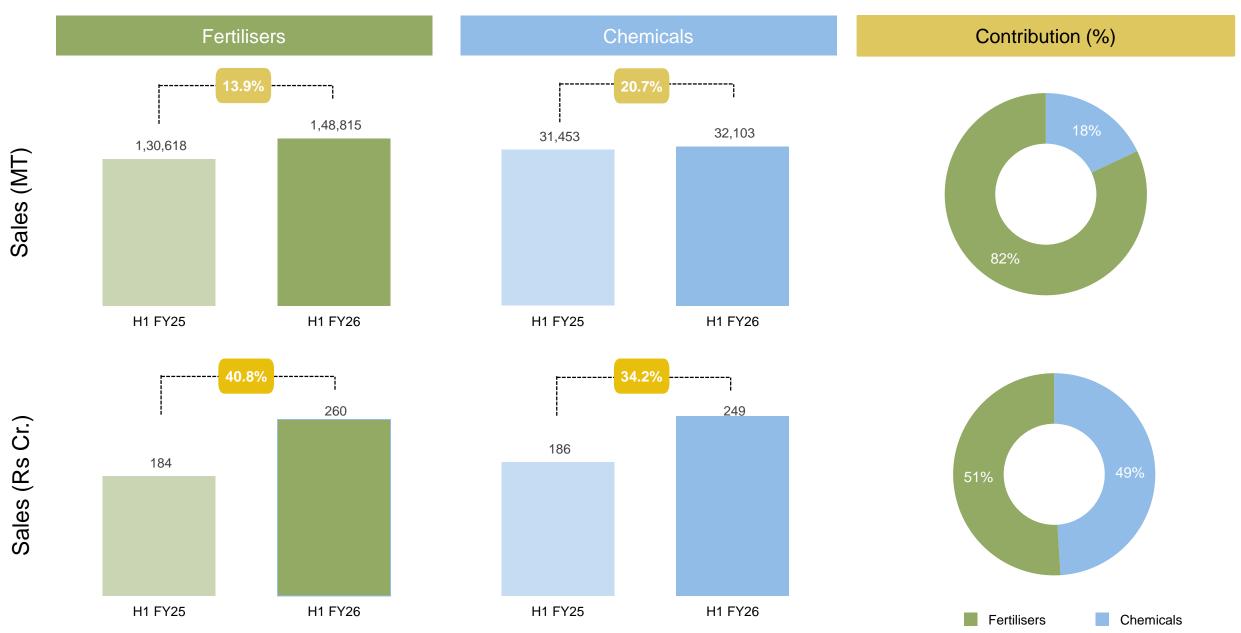
Q2 FY26 Consolidated Segmental Highlights





H1 FY26 Consolidated Segmental Highlights



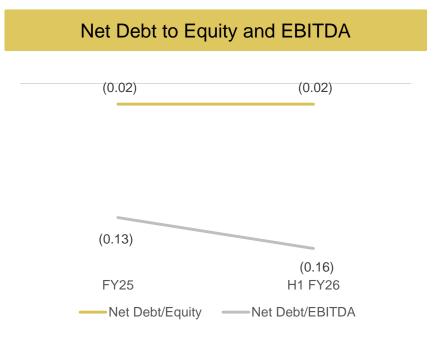


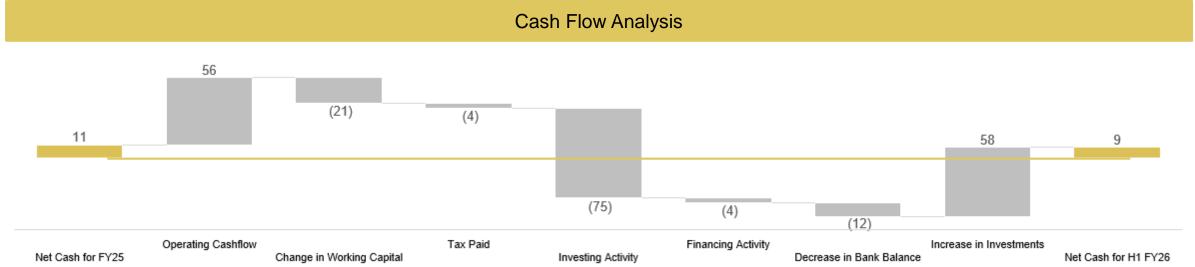
Key Ratios Capital Structure and Cash Flows



₹ in Cr

(Rs. Crores)	FY25	H1 FY26
Long Term Debt	0	7
Short Term Debt	99	144
Total Debt	99	151
(-) Cash & Cash Equivalents	3	7
Bank Balance	22	11
Investment	85	142
Net Debt	(11)	(9)
Total Equity	539	578.1
Net Debt / Equity	(0.02)x	(0.02)x





Q2 and H1 FY26 Consolidated Profit and Loss Statement



Profit & Loss Statement (Rs. Cr)	Q2 FY26	Q2 FY25	Y-o-Y	Q1 FY26	Q-o-Q	H1 FY26	H1 FY25	Y-o-Y
Revenue from Operations	255.1	175.6	45.2%	254.5	0.2%	509.6	369.8	37.8%
Cost of Materials Consumed	152.0	123.5		151.2		303.1	254.1	
Changes in Inventories	18.5	(15.4)		19.4		37.9	(18.5)	
Gross Profit	84.6	67.5	25.3%	83.9	0.8%	168.5	134.3	25.5%
GP Margin %	33.2%	38.4%		33.0%		33.1%	36.3%	
Employee Benefits Expense	13.3	12.6		11.3		24.6	23.0	
Other Expenses	45.1	35.8		43.5		88.6	74.5	
EBITDA	26.2	19.1	37.5%	29.1	(9.9)%	55.3	36.7	50.6%
EBITDA Margin %	10.3%	10.9%		11.4%		10.8%	9.9%	
Other Income	3.3	2.8		3.7		7.0	6.2	
Depreciation and Amortisation Expense	5.9	5.6		5.9		11.8	11.2	
EBIT	23.6	16.3	45.1%	27.0	(12.4)%	50.6	31.8	59.2%
Finance Costs	1.7	0.4		1.2		2.9	0.8	
PBT	21.9	15.9	37.4%	25.8	(15.2)%	47.7	31.0	53.8%
Total Tax Expense	3.7	2.6		4.9		8.5	4.9	
Profit for the year	18.2	13.3	36.7%	21.0	(13.1)%	39.2	26.2	49.7%
PAT Margin %	7.1%	7.6%		8.2%		7.7%	7.1%	

Consolidated Balance sheet as of 30th September 2025



Equity & Liabilities (Cr)	Sep 25	Mar 25
Equity		
(a) Equity Share Capital	32.3	32.3
(b) Other Equity	545.7	506.5
Total Equity	578.1	538.9
Non-Current Liabilities		
(a) Financial Liabilities		
(i) Lease liabilities	1.2	2.3
(ii) Borrowings	6.8	0.2
(b) Provisions	1.8	1.8
(C) Deferred Tax Liabilities (Net)	40.5	38.9
(C) Other Non-current Liabilities	1.7	1.6
Total Non-Current Liabilities	52.1	44.7
Current Liabilities		
(a) Financial Liabilities		
(i) Borrowings	144.2	98.6
(ii) Lease Liabilities	2.2	2.0
(iii) Trade Payables	100.8	157.2
(iv) Other Financial Liabilities	0.3	0.4
Other Current Liabilities	17.4	23.4
Provisions	-	-
Current tax liabilities (net)	4.9	1.9
Total Current Liabilities	269.8	283.4
Total Equity & Liabilities	899.9	867.0

Assets (Cr)	Sep 25	Mar 25
Non-Current Assets		
(a) Property, Plant and Equipment	291.2	302.7
(b) Capital Work in Progress	89.1	54.3
(c) Goodwill	4.9	4.9
(d) Intangible Assets Under Development	0.0	0.0
(e)Financial Assets		
(i)Investments	10.5	9.7
(ii) Others Financial Assets	5.0	4.5
Other Non-Current Assets	14.1	17.8
Total Non-Current Assets	414.7	393.9
Current Assets		
(a) Inventories	66.0	160.3
(b) Financial Assets		
(i) Investments	142.5	84.6
(ii) Trade Receivable	212.9	174.3
(iii) Cash and Cash Equivalents	6.7	2.7
(iv) Bank Balances Other Than Above	10.7	22.3
(iv) Loans	0.2	0.2
(iv) Other Financial Assets	0.0	0.0
(c) Other Current assets	46.4	28.7
Total Current Assets	485.3	473.1
Total Assets	899.9	867.0

Consolidated Cash Flow Statement



Cash Flow Statement (Rs. Cr)	Sep 25	Sep 24
Cash Flow from Operating Activities		
Profit before Tax	47.7	31.0
Adjustment for Non-Operating Items	8.0	5.9
Operating Profit before Working Capital Changes	55.7	36.9
Changes in Working Capital	(21.0)	2.5
Cash Generated from Operations	34.6	39.4
Less: Direct Taxes paid	(4.0)	(4.7)
Net Cash from Operating Activities	30.6	34.7
Cash Flow from Investing Activities	(75.1)	(43.6)
Cash Flow from Financing Activities	48.5	10.3
Net increase/ (decrease) in Cash & Cash equivalent	3.9	1.4
Cash and cash equivalents at the beginning of the year	2.7	0.4
Unrealized Foreign exchange restatement in Cash and Cash Equivalents	-	-
Cash and cash equivalents at the end of the period	6.7	1.9

Historical Consolidated Profit and Loss Statement



Profit & Loss Statement (Rs. Cr)	FY25	FY24	FY23	FY22	FY21	FY20
Revenue from Operations	806.3	726.2	684.0	584.0	354.9	346.3
Cost of Materials Consumed	557.4	464.0	431.1	375.5	199.6	209.6
Changes in Inventories	(48.0)	17.1	(0.1)	(17.7)	12.4	4.8
Gross Profit	296.9	245.1	253.1	226.2	142.9	131.9
GP Margin %	36.8%	33.8%	37.0%	38.7%	40.3%	38.1%
Employee Benefits Expense	51.3	47.2	42.4	38.2	27.0	24.9
Other Expenses	161.7	137.2	142.3	108.3	72.7	56.7
EBITDA	83.9	60.7	68.4	79.7	43.2	50.3
EBITDA Margin %	10.4%	8.4%	10.0%	13.6%	12.2%	14.5%
Other Income	10.8	10.7	7.9	7.2	6.7	3.3
Depreciation and Amortisation Expense	22.6	21.6	18.5	14.1	12.6	11.5
EBIT	72.0	49.8	57.8	72.7	37.3	42.1
Finance Costs	2.3	1.6	2.2	2.0	1.5	2.1
PBT	69.7	48.2	55.6	70.8	35.9	40.0
Total Tax Expense	11.1	11.2	18.3	15.2	7.3	4.3
Profit for the year	58.6	37.1	37.2	55.5	28.5	35.7
PAT Margin %	7.3%	5.1%	5.4%	9.5%	8.0%	10.3%

Shree Pushkar: Investment Case



Zero-Waste, Integrated Manufacturing Model

- Interlinked manufacturing setup anchored by the Acid Complex, enabling seamless by-product utilization across divisions
- Integrated operations optimizing resource and raw material utilization while strengthening cost efficiency across the value chain
- · Waste Heat Recovery Power Plant and zero-effluent discharge system improve energy utilization and promote sustainability

Strategic Expansion & Self-Funded Growth

- Strategic growth plan at Meghnagar Unit 8, adding 3,00,000 MTPA capacity for the Complex Fertilisers
- Projects underway at Ratnagiri Units 5 and 6 adding 1,50,000 MTPA and 72,000 MTPA capacities across Fertilisers and Chemicals
- Growth to be funded through internal accruals and preferential allotment, reflecting strong cash flows and disciplined capital allocation

Comprehensive
Manufacturing &
Distribution Network

- · Manufacturing platform with 9 facilities across Maharashtra, Madhya Pradesh, and Haryana
- Multi-location presence near key end-use markets supported by 800+ distributors and 14 offices across India for wider market reach
- Geographical presence provides strong coverage across the northern, central, and parts of eastern and southern regions of India

Sustainability-Led Efficiency & Renewables

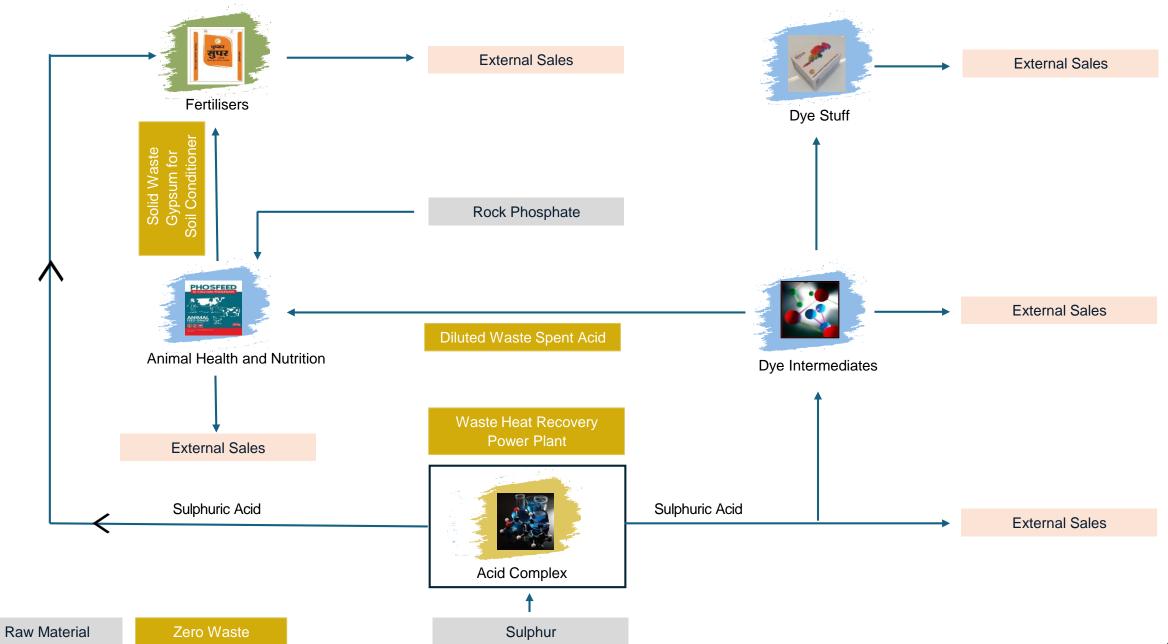
- Established renewable base with an operational solar plant in Maharashtra generating 9.5 MWDC of energy
- Expansion underway with two additional solar units in Maharashtra and Haryana respectively, taking total capacity to 20.6 MWDC
- Renewable power and sustainability initiatives focused on zero-liquid discharge reduce grid dependence and carbon footprint

Operational Efficiency & Financial Performance

- Sales volume of ~2.5 lakh MTPA across Chemicals and Fertilisers demonstrates scale and capacity utilisation
- FY25 Revenue Rs. 806 Cr (+11% YoY); EBITDA ₹83.9 Cr (+38% YoY; 10.4% margin); PAT ₹58.6 Cr (+58% YoY)
- FY25 ROE of 11% and ROCE of 14%, reflecting profitability and capital efficiency
- Maintains Rs. 162.13 Cr in non-lien deposits as on 30th September 2025

Shree Pushkar: A Unique Zero Waste Company

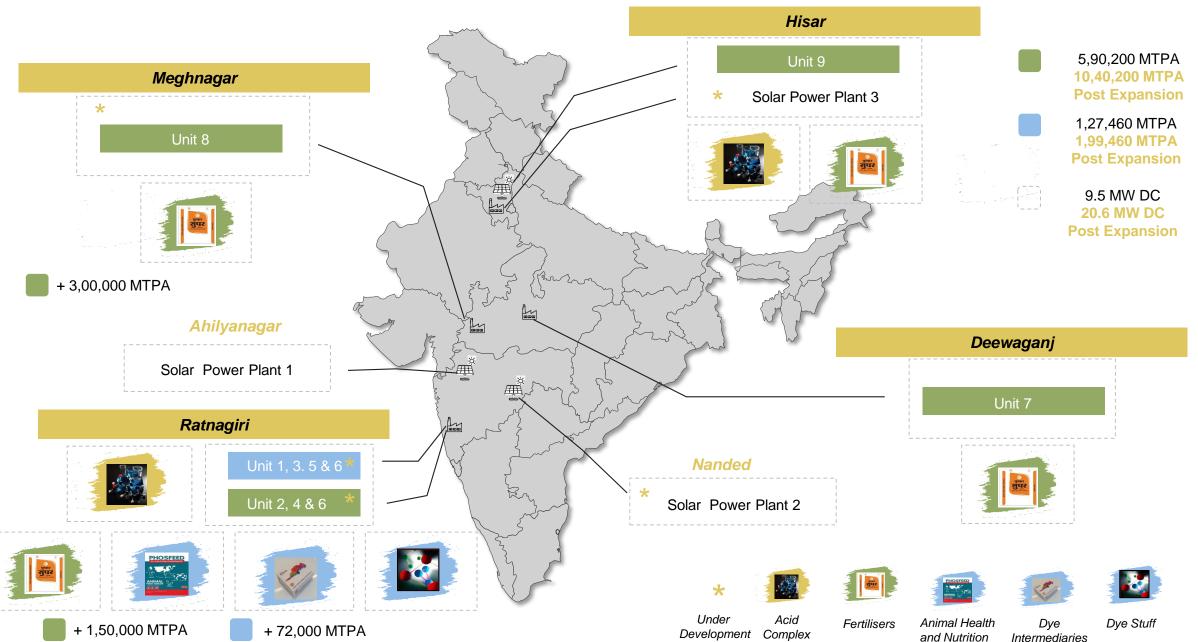




Integrated Manufacturing: 9 Facilities and 3 Solar Plants (1/2)

* Unit 6 at Ratnagiri serves both Chemicals and Fertilisers division.





Integrated Manufacturing: 9 Facilities and 3 Solar Plants (2/2)



Fertilisers



Unit 2: Ratnagiri, Maharashtra



Unit 4: Ratnagiri, Maharashtra



Unit 6: Ratnagiri, Maharashtra

THE PARTY NAMED IN

Unit 7: Deewanganj, M.P.

Unit 8: Meghnagar, M.P.



Unit 9: Hisar. Haryana

Chemicals



Unit 1: Ratnagiri, Maharashtra



Unit 3: Ratnagiri, Maharashtra



Jnit 5: Ratnagiri, Maharashtra

Solar



Solar Power Plant 1
Ahilyanagar, Maharashtra



Solar Power Plant 2 *
Nanded, Maharashtra



Solar Power Plant 3 *
Hisar, Haryana



Strategic Growth Investments













	Fertilisers	Fertilisers	Chemicals	Chemicals	Solar	Power		
Units / Plants	Unit 8 *	Unit 6 *		Unit 6 *		Unit 5 *	Solar Power Plant 2 *	Solar Power Plant 3 *
Location	Meghnagar, Madhya Pradesh	Ratnagiri, Maharashtra		Ratnagiri, Maharashtra	Nanded, Maharashtra	Hisar, Haryana		
Capex Planned (Rs. Cr)	350	110		38	37	6		
Capex Incurred (Rs. Cr)	7	42		35	15	3		
Capex Outstanding	343	68		3	22	3		
Upcoming Capacity	3,00,000 MTPA	1,50,000 MTPA	66,000 MTPA	6,000 MTPA	10 MW DC	1.1 MW DC		
Rationale	Complex Fertilisers	Complex Fertilisers	Acid Complex	Capacity Expansion	Under 'Open access scheme'	Captive Consumption		
Target Completion Date	March 2028	February 2026		December 2025	February 2026	December 2025		

Rs 541 Cr Total Capex Planned Rs 102 Cr Total Capex Incurred Rs 439 Cr

Total Capex Outstanding 4,50,000 MTPA

Additional Fertiliser capacity

72,000 MTPA

Additional Chemical capacity

11.1 MW DC

Additional Solar capacity

Funding

Internal accruals & preferential issue

^{*} Upcoming Plant

^{*} Unit 6 at Ratnagiri serves both Chemicals and Fertilisers division.

Shree Pushkar: Fertiliser Portfolio



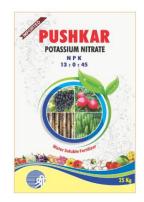
Balanced fertilizer portfolio driving growth across product categories and geographies



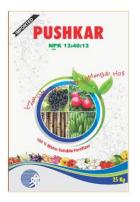
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पुष्कर

Single Super Phosphate



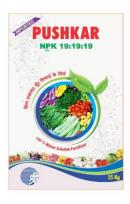
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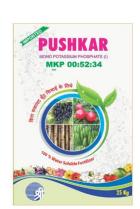
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NPK 20:20:0



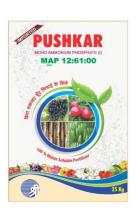
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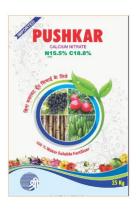
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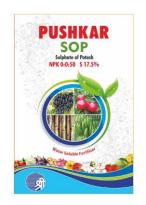
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Calcium Nitrate



Sulphate of Potash

Shree Pushkar: Dyecol Portfolio

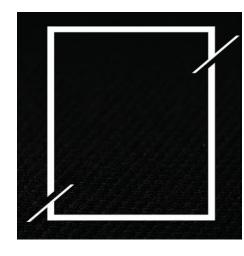




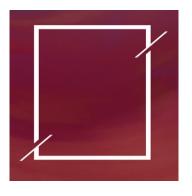
Royal Blue Series



Turquoise Blue Series



Blank Series



CELF Reactive Dyes



CELF & PR Reactive Dyes



DR Reactive Dyes



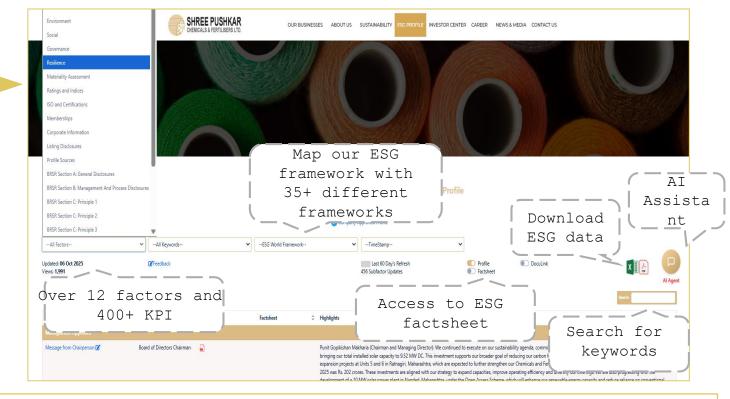
SS Reactive Dyes

Visit Our Real Time ESG Disclosure Platform





https://www.shreepushkar.com/



With this new AI-powered enhancement, our ESG Profile now enables stakeholders to:

- Engage in real time through an interactive, OpenAI-powered chatbot
- Receive customised responses to ESG-related queries on disclosures, data, and performance
- Experience clear and transparent engagement throughout our ESG journey
- Copy and paste responses easily for use in reports, briefi WORLD and related documentation

ESG: Sustainability at its Core



We place sustainability high on our agenda as it is an integral part of our business strategy



Board Of Directors





Mr. Punit Gopikishan Makharia
Chairman and
Managing Director



Mr. Gautam Gopikishan Makharia

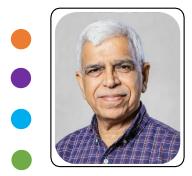
Joint Managing Director



Mr. Ramakant Madhav Nayak
Non-Executive Non-Independent Director



Mr. Ishtiaq Ali
Non-Executive Independent Director



Mr. Satpal Arora

Non-Executive Independent Director



Mrs. Barkharani Harsh Nevatia

Non-Executive Independent Director



Audit Committee Corporate Social Responsibility
Committee



Risk Management Committee



Stakeholder's Relationship Committee

Corporate Milestones: 1993 to 2025



1993 **Commenced Trading:** Imported chemical products and dye intermediates



Financial Recognition:

Listed on NSE and BSE



Brand Expansion:

Launched DYECOL, a range of Reactive Dyes

Strategic Infrastructure Investments at KPPL:

Installed sulphuric acid and captive power plants utilizing a waste heat boiler and commissioned a 200 TPD granulation plant



Expansion:

Expanded the Unit V facility and initiated a pioneering solar project



Expansion:

- Initiated setting up of Unit VI (Fertiliser Vertical)
- Initiated setting up of 3.8 MW solar power plant
- Initiated setting of WS plant















2001-2002

Dye Intermediate:

Shifted focus from trading to manufacturing

BackwardIntegration:

Started manufacturing in-house raw materials and gained cost efficiencies

2016-17

Forward Integration:

Entered dyestuff manufacturing

Diversification in Products:

- Expanded the product portfolio, beginning with SOP
- 100% Equity Acquisition of Kisan Phosphates Pvt Ltd

2021

Expansion and Acquisition:

- Commenced production of A.H.N.F new plant at Madhya Bharat Phosphate Pvt Ltd unit 2 at Madhya Pradesh
- 100% Equity Acquisition of Madhya Bharat Phosphate Pvt Ltd

2023

Plant Commissioned:

- Launched operations at the Deewangani plant of MBPPL
- · Commissioned GSSP plant at Deewanganj
- · Completed setting up of additional capacity of 32000 MTPA in KPPL

2025

Expansion:

- · Completed setting up of 3.8 MW Solar power plant and further initiated setting up of 10 MW Solar Power plant
- initiated setting up of KPPL solar power plant of 1.1 MW DC.
- **Expansion of Madhya Bharat** Phosphate Pvt. Ltd. at Meghnagar, Madhya Pradesh



Safe Harbour



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SHREE PUSHKAR

CHEMICALS & FERTILISERS LIMITED

BSE: 539334

NSE: SHREEPUSHK

CIN: L24100MH1993PLC071376

www.shreepushkar.com

COMPANY SECRETARY & COMPLIANCE OFFICER

Mr. Pankaj Manjani

cosec@shreepushkar.com

INVESTOR RELATION ADVISORS CHURCHGATE PARTNERS

Jatin Babani / Neha Dingria

shreepushkar@churchgatepartners.com

