

Investor Communique for 1st Quarterly Financial Results (as on 30th June 2011)

8th August 2011



Forward Looking & Disclaimer Statement

This Investor Communique contains "forward-looking statements" about our business, financial performance, skills and prospects. Statements about our plans, intentions, expectations, beliefs, estimates, prediction or similar expression for the future are forward-looking statements.

Forward looking statements are based on management's current views and assumptions and involve known and unknown risks that could cause actual results, performance or events to differ materially from those expressed or implied by those statements. These risks include but are not limited to risks arising from uncertainties as to future Oil & Gas Prices and their impact on investment programs by Oil & Gas Companies, Steel Prices worldwide & domestic, economic & political conditions. We can not assure that outcome of this forward-looking statements will be realized.

The Company disclaims any duty to update the information presented here. The material presented can not be used for any other purpose in any form without our express written consent.



Extract of Quarterly Financial Results

(Rs. in Lacs)

	PARTICULARS	Q1FY12	Q1FY11	FY11 Audited	FY10 Audited
1 (a)	Sales & Income from Operations	50,885	42,398	188,741	169,122
	Less : Excise Duty	3,035	2,451	12,614	9,805
	Net Sales & Income from Operations	47,850	39,947	176,127	159,317
(b)	Other Operating Income	391	366	2,235	1,085
	Net Income from Operations	48,241	40,313	178,362	160,402
2	Total Expenditure	38,036	30,541	133,798	119,328
	(excl. Depreciation & Interest)				
3	Operating Profit (EBIDTA)	10,205	9,772	44,564	41,074
4	Other Income	862	3,173	6,973	4,209
5	PBIDT	11,067	12,945	51,537	45,283
6	Interest	56	77	315	340
7	Depreciation	457	519	1,849	1,834
8	PBT	10,554	12,349	49,373	43,109
9	Taxes	3,389	2,303	15,092	14,649
10	PAT	7,165	10,046	34,281	28,460
11	Cash Profit	7,688	9,742	36,270	30,364
12	Equity Share Capital	3,527	3,527	3,527	3,527
13	Net Worth	260,062	169,378	253,916	228,757
14	Basic EPS (Annualised)	10.16	14.24	48.44	40.35
15	Book Value Per Equity Share	369	240	360	324

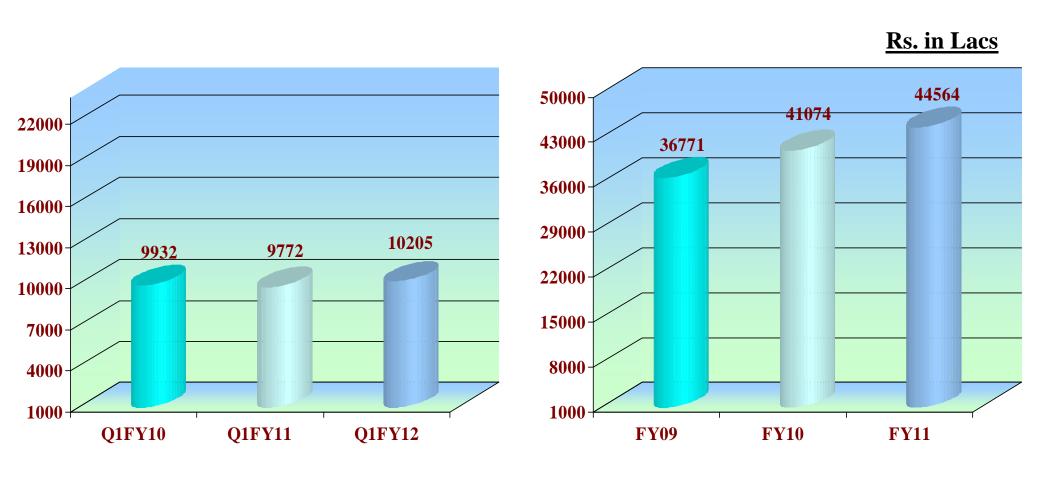


Key Highlights on Financial Results for the Q1 Ended 30-06-2011

- Net Sales & Income from operations in Q1 FY11 increased by 19.8 % in comparison to Q1 FY10.
- Seamless Pipe: EBIDTA Margin/MT increased from Rs.15,580/- to Rs.15,786/-. This is mainly on account of improvement in sales realization & lower inventory cost.
- ERW Pipe: EBIDTA Margin/MT decreased from Rs.6,147/- to Rs.3,018/- due to increase in Raw Material prices.
- Net Profit for the corresponding quarter in the previous year is higher due to increase in other income which is mainly on account of profit on redemption of Investments in debt mutual funds.

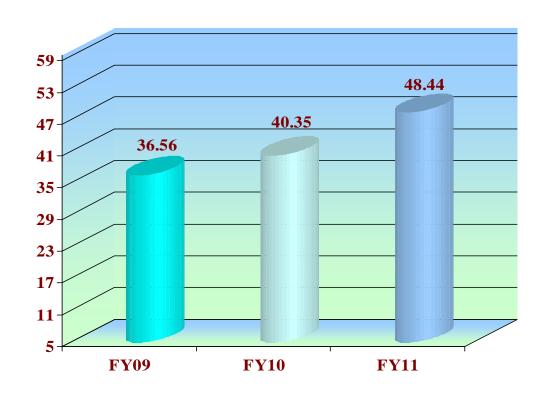


EBIDTA of last three Quarter & Year Ended





EPS of last three Years





Quantitative & Financial Information

S.No	Particulars	Q1 10	Q2 10	Q3 10	Q4 10	FY 10	Q1 11	Q2 11	Q3 11	Q4 11	FY 11	Q1 12
			Decl	ared		Audited		Decl	ared		Audited	Declared
1	Production (MT) - Seamless - ERW	43976 28466	53491 27152	52454 29794	51116 29798	201279 115210	55815 23435	52456 24513	53420 21663	67443 27658	229609 97270	62087 29313
	Dispatch (MT) - Seamless - ERW	49129 26843	52358 27101	52337 28439	52285 29000	206242 110939	52489 23932	51076 22434	48586 23994	68840 27067	221199 97844	58494 27238
3	Sales & Income from operations (Rs. Lacs)	44,441	43,313	39,867	41,395	169,122	42,398	43,555	43,836	58,946	188,741	50,885
	Less: Excise Net Sales	2,314 42,127	2,296 41,017	2,812 37,055	2,449 38,946	9,805 159,317	2,451 39,947	2,758 40,797	3,258 40,578	4,147 54,799	12,614 176,127	3,035 47,850
4	Operating Income (Rs. Lacs)	55	20	206	1,719	1,085	366	1,524	71	251	2,235	391
5	Net Income From Operations (Rs. Lacs)	42,182	41,037	37,261	40,665	160,402	40,313	42,321	40,649	55,050	178,362	48,241
6	EBIDTA (Rs. Lacs) - Seamless - ERW - Wind Power	9,176 644 112	9,425 1,143 167	8,606 1,665 68	8,978 1,905 144	33,926 6,657 491	8,178 1,471 123	9,640 558 162	9,316 1,037 91	12,580 1,592 7	39,355 4,831 378	9,234 822 149
	Total	9,932	10,735	10,339	11,027	41,074	9,772	10,360	10,444	14,179	44,564	10,205
7	EBIDTA (%)	23.6%	26.2%	27.8%	27.1%	25.6%	24.2%	24.5%	25.7%	25.8%	25.0%	21.2%
8	PBT (Rs. Lacs) - Seamless - ERW - Wind Power - Other Income	8,717 573 65 509 9,864	8,998 1,084 120 581 10,783	8,180 1,583 21 1,031 10,815	8,528 1,836 97 1,087 11,548	32,223 6,374 303 4,209 43,109	7,691 1,409 76 3,173 12,349	9,266 487 116 1,357 11,22 6	8,998 968 44 1,122 11,132	12,075 1,508 (41) 1,290 14,832	37,665 4,544 191 6,973 49,373	8,839 750 103 862 10,554
9	Net Profit (Rs. Lacs)	6,522	7,116	7,218	7,507	28,460	10,046	8,008	7,569	9,061	34,281	7,165
10	Basic EPS(Rs.)	9.25	10.09	10.23	10.64	40.35	14.24	11.35	10.73	12.85	48.44	10.16
	Net Sales Realisation (Rs. Per MT) - Seamless - ERW	65403 33536	54901 41275	48954 37041	50183 39855	59036 42184	53194 45023	60437 38428	61086 40607	60574 42650	64469 46684	58902 42452
12	EBIDTA (Rs. Per MT) - Seamless - ERW	18677 2399	18001 4218	16443 5855	17171 6569	16450 6001	15580 6147	18874 2487	19174 4322	18274 5882	17792 4937	15786 3018

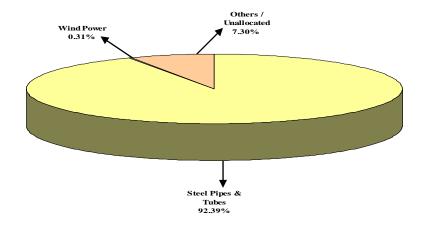
Note

1 PBT = EBIDTA - Financial Expenses - Depreciation + Other Income

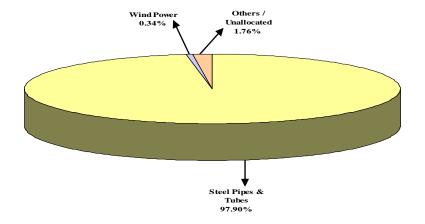


Segment Performance Mix – Q1FY12 V/s Q1FY11

Revenue Mix for Q1FY11



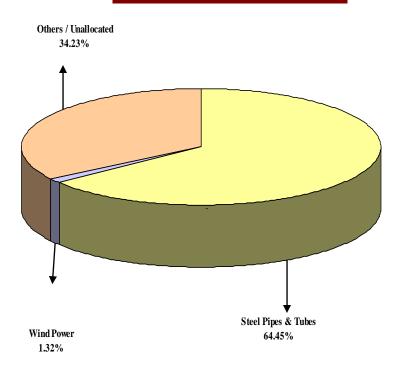
Revenue Mix for Q1FY12



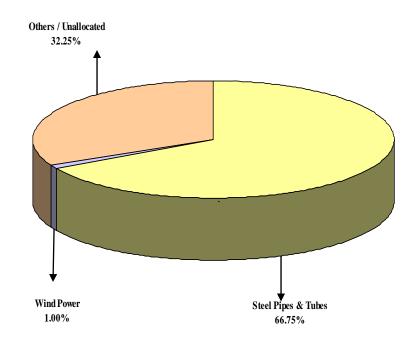


Capital Employed (in % of Total)

As on 31-03-2010



As on 31-03-2011





Order Book Position as on date

(Rs. in Crores)

DESCRIPTION	SEAMLESS	ERW	TOTAL	
Domestic	145	89	234	
Export	446	28	474	
TOTAL	591	117	708	



Selected Financial Indicators of Last 5 Years

(Rs. in Lacs)`

Particulars	FY07	FY08	FY09	FY10	FY11
Particulars	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)
Gross Turnover	151961	164037	218351	169122	188741
Net Turnover	138897	149766	203887	159317	176127
Other Operating Income	-	1452	2528	1085	2235
EBIDTA	34101	31215	36771	41074	44564
EBIDTA (%)	24.4%	20.6%	17.8%	25.6%	25.0%
Other Income	3145	2919	4681	4209	6973
Profit before Tax	35269	30190	38503	43109	49373
Profit After Tax	23384	19523	25991	28460	34281
Net Worth	92410	109340	130998	228757	259408
Gross Block	37416	44321	51441	139084	150008
Net Block	28579	33746	39064	120783	125759
EPS (Basic) (Rs.) *	38.38	27.70	36.56	40.35	48.44
Book Value (Rs.) *	132	155	186	324	360
Dividend Per Share (Rs.)	5.50	5.00	5.00	6.00	6.00

^(*) Adjusted for stock split of shares from Rs 10/-each to Rs.5/-each for FY 08 & onwards.



Major Developments / Achievements during the Quarter

- ➤ The project implementation work of 6" Seamless Plant located at Vile-Bhagad Industrial Area, Near Mangaon, which is 35 Kms away from existing Nagothane Site, is in advanced stage of execution.
- ➤ The Investments, Inter Company Deposits, Loans & FDs etc. as on date is of Rs.690 Crores (implying Rs.98/- Cash Per Share)
- ➤ Book Value Per Share as on 30th June 2011 is Rs.369/-.
- ➤ No Lien / Pledge by MSL on any of its existing investments.
- ➤ No Lien / Pledge by Promoters on any of its MSL Shares held.
- ➤ Promoters' Stake in the Company is 54.69 % as on 30th June 2011.



Market Background & Current Outlook

- ➤ Demand of Seamless Pipes & Tubes from E & P activities continues to be strong.
- Canadian & Brazil Governments are also considering imposition of anti dumping duties on Chinese manufacturers. Imposition of same will provide boost to Indian manufacturers.
- Power sector is also going strong. 12th five year plan propose to add 1,00,000 M.W power capacity. This will lead to increase in demand of Steel Pipes & Tubes.
- Government proposed to establish 6 PCPIR (Petroleum, Chemicals & Petrochemical Investment Regions) Areas. PCPIR would be massive complexes and are expected to attract investment of Rs 2,00,000 Rs. 3,00,000 Crores. This would lead to massive demand of Steel Pipes & Tubes.
- Anti dumping duty on Seamless Pipes supplies from China in USA & Europe is having positive impact for demand of Seamless Pipes & Tubes of the Company.
- Dumping of Steel Pipes & Tubes by Chinese in Indian market continues. Industry is representing for imposition of anti-dumping duties.
- Execution of 5 MW Solar Power Project in Pokran, Rajasthan is on schedule.



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