Investor Communique for Audited (Standalone) Financial Results for the Quarter ended & Year Ended 31st March, 2017

June 01st , 2017

Forward Looking & Disclaimer Statement

This Investor Communique contains “forward-looking statements” about our business, financial performance, skills and prospects. Statements about our plans, intentions, expectations, beliefs, estimates, prediction or similar expression for the future are forward-looking statements.

Forward looking statements are based on management’s current views and assumptions and involve known and unknown risks that could cause actual results, performance or events to differ materially from those expressed or implied by those statements. These risks include but are not limited to risks arising from uncertainties as to future Oil & Gas Prices and their impact on investment programs by Oil & Gas Companies, Steel Prices worldwide & domestic, economic & political conditions. We can not assure that outcome of this forward-looking statements will be realized.

The Company disclaims any duty to update the information presented here. The material presented can not be used for any other purpose in any form without our express written consent.

HIGHLIGHTS OF MAHARASHTRA SEAMLESS LIMITED

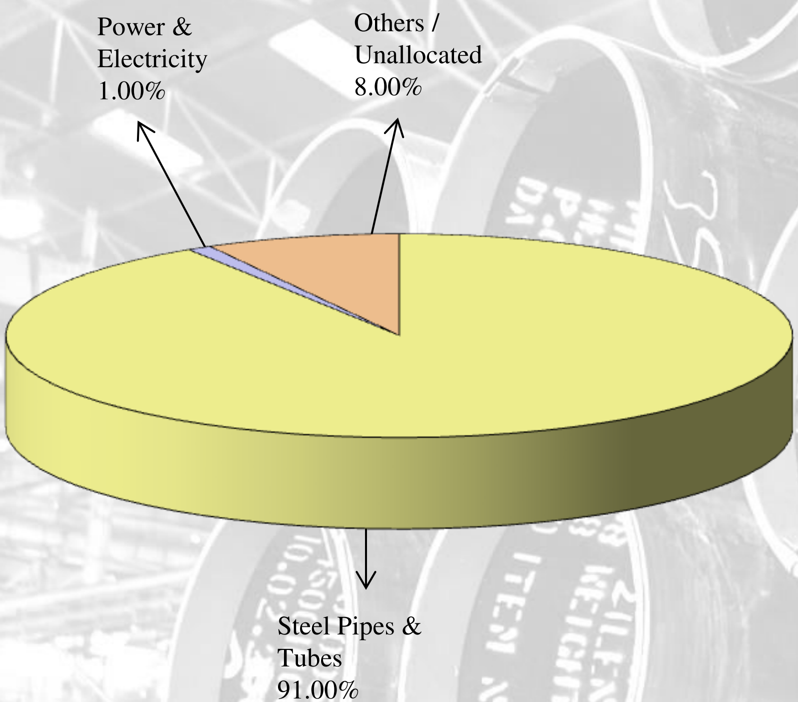
- 5,50,000 MT p.a. of Seamless Pipes & Tubes (upto 20”)
- 2,00,000 MT p.a. of ERW Pipes (upto 21”)
- 7 MW wind power mill at Satara, Maharashtra
- 5 MW solar power plant at Pokhran, Rajasthan
- Successfully commissioned 20MW Solar Power Plant in Rajasthan
- History of regular dividend payouts
- ‘MAHA’ is a globally recognized brand for seamless pipe and ‘Jindal Star’ enjoys brand leadership in the ERW segment.

Quantitative & Financial Information

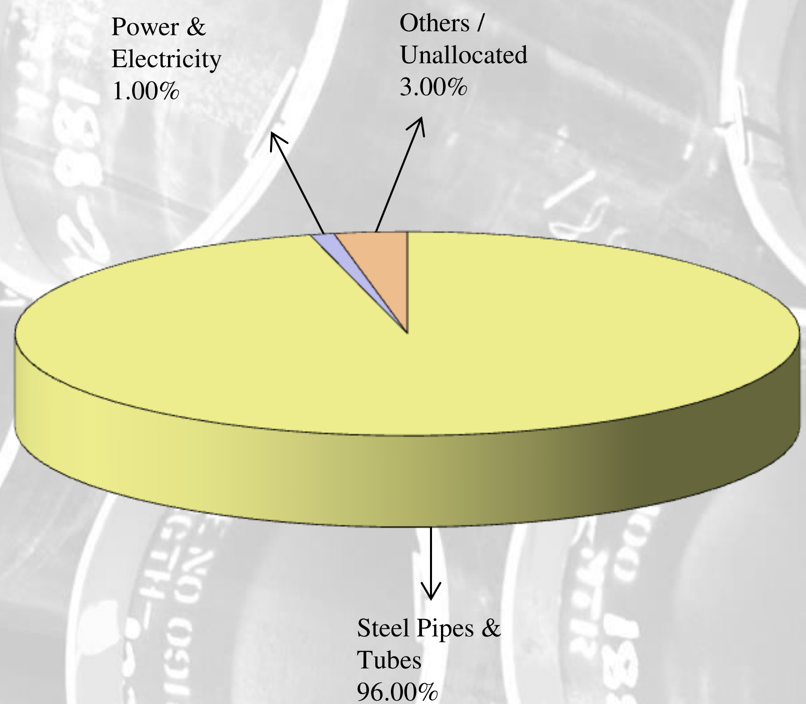
S.No.	Particulars	Q1 17	Q2 17	Q3 17	Q4 17	FY 17	Q1 16	Q2 16	Q3 16	Q4 16	FY 16
1	Production (MT)										
	- Seamless	47206	41352	54508	66145	209211	27643	40554	26150	56904	151251
	- ERW	15960	22920	18551	14002	71433	16545	19016	11138	14149	60848
2	Dispatch (MT)										
	- Seamless	44434	43264	55453	66595	209746	30744	38395	27693	52847	149679
	- ERW	13775	17591	21735	19230	72331	13984	16873	13749	17336	61942
3	Income from operations (Rs. Lacs)	31,693	33,655	41958	49166	156472	25,766	28,927	20639	35215	110547
4	Other Operating Income (Rs. Lacs)	71	89	144	215	519	64	71	54	134	323
	Income From Operations (Rs. Lacs)	31,764	33,744	42,102	49,381	156,991	25,830	28,998	20,693	35,349	110,870
5	EBIDTA (Rs. Lacs)										
	- Seamless	1,675	4,530	5111	5823	17139	(1,481)	(385)	(76)	4,050	2,108
	- ERW	760	860	552	1151	3323	(349)	-	(34)	434	51
	-Solar Power	219	301	235	242	997	252	242	223	240	957
	- Wind Power	269	251	55	5	580	123	230	40	52	445
	Total	2,923	5,942	5,953	7,221	22,039	(1,455)	87	153	4,776	3,561
6	EBIDTA (%)	9.2%	17.6%	14.1%	14.6%	14.0%	-5.6%	0.3%	0.7%	13.5%	3.2%
7	Other Income	2,427	1,931	2,539	1,604	8,501	1,578	2,238	2,440	3,208	9,464
8	PBT (Rs. Lacs)	3,502	6,003	6,524	6,542	22,571	(1,724)	476	534	6,129	5,415
9	Net Profit (Rs. Lacs)	2,390	3,882	4,365	3,915	14,552	(1,491)	382	508	3,748	3,147
10	Net Sales Realisation (Rs. Per MT)										
	- Seamless	50,718	52,200	52,068	52,815	52,179	56,736	49,876	49,207	49,005	51,033
	- ERW	38,185	38,167	38,325	43,402	39,667	38,115	36,532	33,915	33,689	35,622
11	EBIDTA (Rs. Per MT)										
	- Seamless	3,770	10,471	9,217	8,744	8,171	(4,817)	(1,003)	(274)	7,664	1,408
	- ERW	5,517	4,889	2,540	5,985	4,594	(2,496)	-	(247)	2,503	82

Segment Revenue Mix –Q4FY17 V/s Q4FY16

Revenue Mix for Q4FY16



Revenue Mix for Q4FY17



Summary of Financials

(Rs. in Crs.)

Particulars	FY15	FY16	FY17
Income from Operations (Net)	1,355	1,015	1,428
EBIDTA	102	36	220
EBIDTA (%)	7.5%	3.5%	15.4%
Other Income	83	95	85
PBT	160	54	226
PAT	123	31	146

OTHER HIGHLIGHTS

- Investments, Inter Company Deposits & FDs etc. as on 31st March 2017 is Rs. 749 Crore.

- No Lien / Pledge by Promoters on any of its MSL Shares held.

- MSL has a advantageous position over others having in house 3 LPE and Galvanized coating over both Seamless and ERW steel pipes and tubes in bagging the orders.

- Company's operations during the quarter were positively impacted on account of:-

  -Demand from Oil & Gas sector, Power sector & Projects

  -Focus on cost cutting and productivity

Order Book Position as on date

(Rs. in Crs)

DESCRIPTION	SEAMLESS	ERW	TOTAL
Domestic	570	180	750
Export	118	39	157
TOTAL	688	219	907

Market Background & Current Outlook

- Company has sucessfully bagged Rs 421 Crs. order for supply of Seamless Casings to ONGC against stiff competition from domestic as well as foreign manufactures from China,Russia,Ukraine,Romania,Argentina and Others.

- Anti-dumping duties levied by Govt. of India has resulted in opportunity for domestic industries in the below mentioned segments which other wise being catered by Chinese mills.

  - Upstream (ONGC, OIL and Other Pvt. Explorers).

  - Power Sector, Projects of Green Field Process Industries, General Engineering and Dealer Segment.

  -Down stream – Refineries need to go in for expansion of Sulphur recovery plants to meet the Euro-6 norms.

- Department of Commerce of United States of America had levied 2.05% anti-dumping duty (effectively NIL duty) & 5.67% countervailing duty giving the Company a competitive edge over its domestic and international competitors who were levied duties ranging between 10% to 118%.

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Market Background & Current Outlook

- USA, Brazil, Latin America, Colombia & Canada have imposed anti-dumping duties on Chinese pipes and Europe considering re-imposition of anti-dumping duty.
- Demand for steel pipes & tubes will increase in current year and in future on account of following:

  -With Government emphasis on North-Eastern part of India and PNGR is planning for cross country pipe line connection.

  -Replacement of the old Oil / Gas pipelines in Mumbai high / Gujarat is going on and will continue for a few years.
  -Pan India pipe line connectivity for gas likely to increase in the future as the same is receiving prime importance from the Government.

  -Government has re-started the City-Gas projects in a numbers of Cities, which will give a push to the demand of pipes & tubes mainly in ERW 3 LPE coated pipes.

  -Government's "Make in India" initiative has evinced a lot of interest among both domestic & foreign investors. Large capex investments have been committed by prominent industrial houses. Most of investments to be in infrastructure sectors and will give a boost on demand of Steel Pipes & Tubes.

  -In the 1st stage of the "Smart Cities Mission" the Govt. has selected 20 cities for implementation. These cities will have assured water & electricity supply, efficient public transport system, waste management & e-governance. This will give a push to the demand of pipes in these projects.

EXPANSION PLANS

- Setting up 2MW Solar Power "Roof Top" at our factory.

- Foray into renewable energy sector with dual objective – Cost efficiency & Preservation of environment.

- Company generates 27% power through renewable energy sources (Wind Power & Solar Power) equivalent to its total electricity consumption of 2016-17.

Sustaining Success: Key Points

1. Innovation
2. Strong Financial Discipline
3. Cost competitive manufacturer
4. Right move at an early stage of cycle
5. Constant Creation/Addition of Value
6. Valued Customer Base / Relationships
7. Ability to contain both Capital and Operating Cost

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THANK YOU