Financial Performance

for

Q3 FY 2013-14

Motherson Sumi
Systems Limited

a member of Samvardhana Motherson Group

Performance Highlights

Motherson Sumi Systems Limited

- **MSSL reports the best ever performance for a quarter in terms of revenue, EBITDA, PBT and PAT.**
- **Total revenue up by 21%, PBT is up by 85%, PAT is up by 143%.**
- **SMR reports record operating performance.**
- **The company continues to get additional orders and expand its operations globally in line with requirements of its customers.**

MSSL : Motherson Sumi Systems Ltd, SMR : Samvardhana Motherson Reflectec, SMP : Samvardhana Motherson Peguform

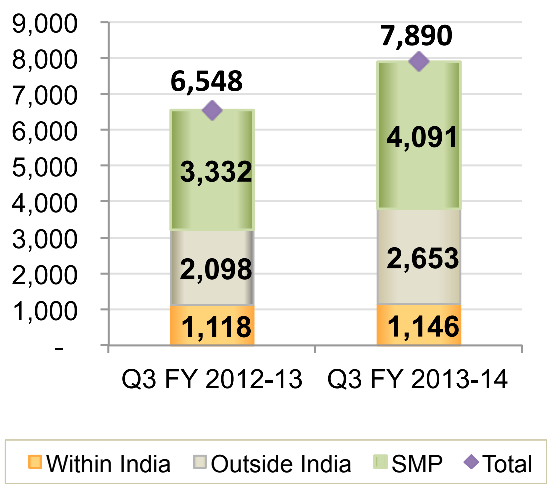
Q3 FY 2013-14

Vs

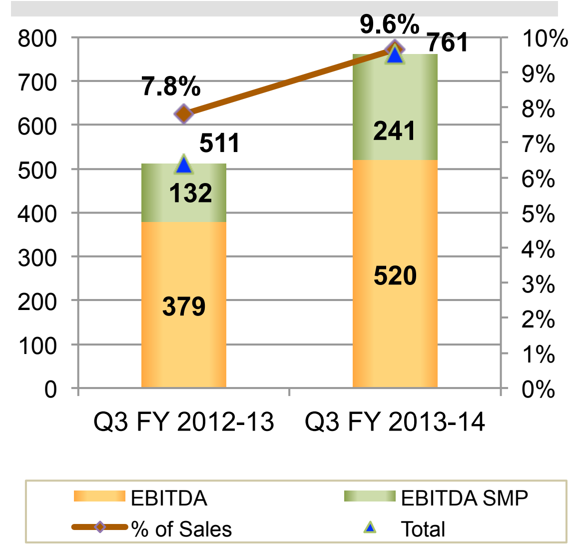
Q3 FY 2012-13

(Rs. in Crores)

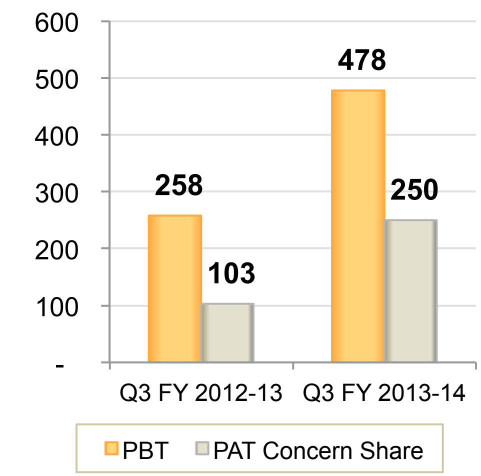
Sales



EBITDA* / % to Sales



PBT * & PAT Concern Share



Growth

Total Revenue	EBIDTA	PBT	PAT
21 %	49%	85 %	143 %

Notes :

For the Quarter (Rs. Crores)	Q3 2012-13	Q3 2013-14
Exchange Loss / (Gain) on Long Term Loans	65.84	(32.26)

Profit after tax (Concern share) is after :

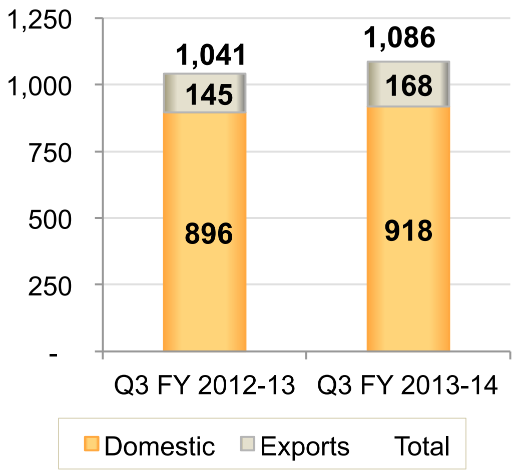
I. accounting for exchange loss/(gain)
II. after minority interest.

{ Before exchange loss/ (Gain)}*

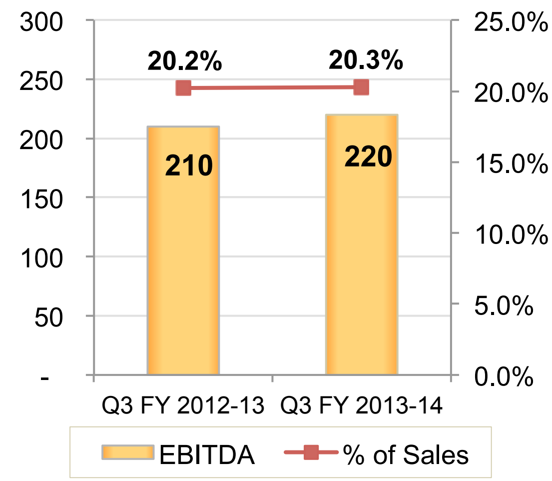
MSSL Standalone : Q3 FY 2013-14 vs Q3 FY 2012-13

(Rs. in Crores)

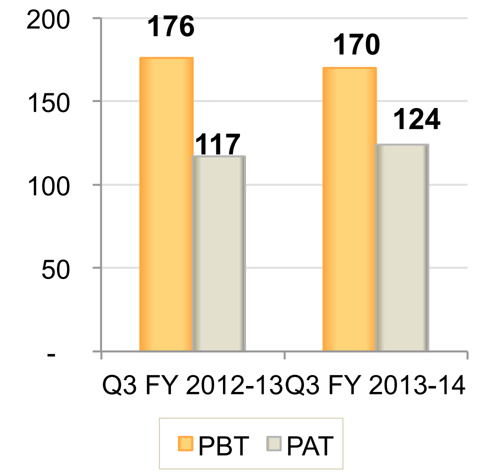
Sales



EBITDA* / % to Sales



PBT *& PAT



Growth

Sales	EBIDTA	PAT
4 %	5 %	6 %

Notes :

For the Quarter (Rs. Crores)	Q3 2012-13	Q3 2013-14
Exchange Loss/ (Gain) on Long Term Loans	17.25	(7.68)

Profit after tax is after :

I. accounting for exchange loss/(gain) .

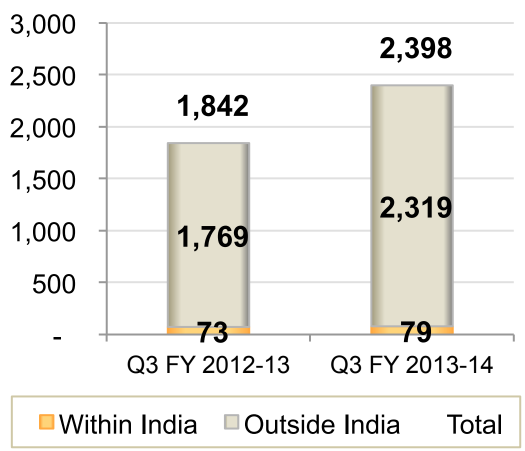
{ Before exchange loss/ (Gain)}*

SMR: Q3 FY 2013-14 vs Q3 FY 2012-13

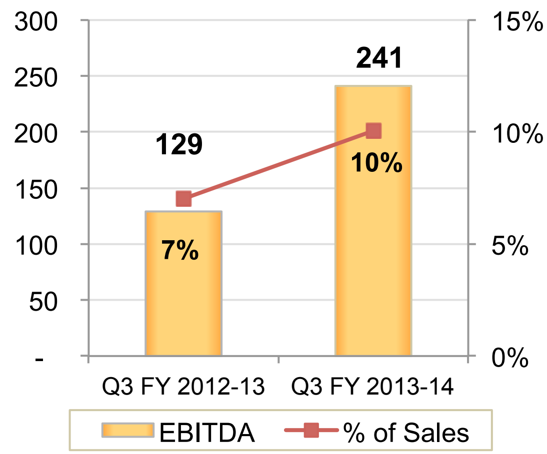
Motherson Sumi Systems Limited

(Rs. in Crores)

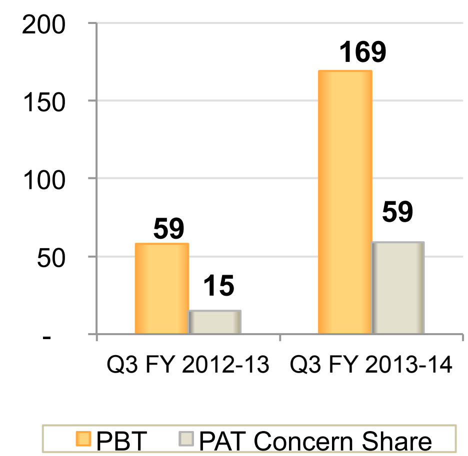
Sales



EBITDA* / % to Sales



PBT * & PAT Concern Share



Growth

30 % — Total Revenue

9 % — Revenue in Euro Terms

87 % — EBITDA

186 % — PBT

293 % — PAT

Notes :

For the Quarter (Rs. Crores)	Q3 2012-13	Q3 2013-14
Exchange Loss / (Gain) on Long Term Loans	(3.22)	(2.36)

Profit after tax (Concern share) is after :

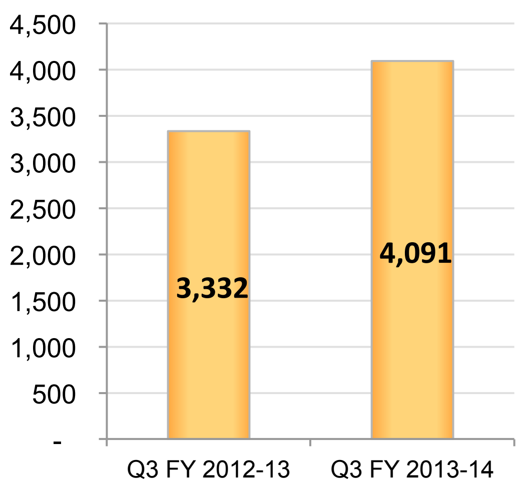
I. accounting for exchange loss/(gain)
II. minority interest.

{ Before exchange loss/ (Gain)}*

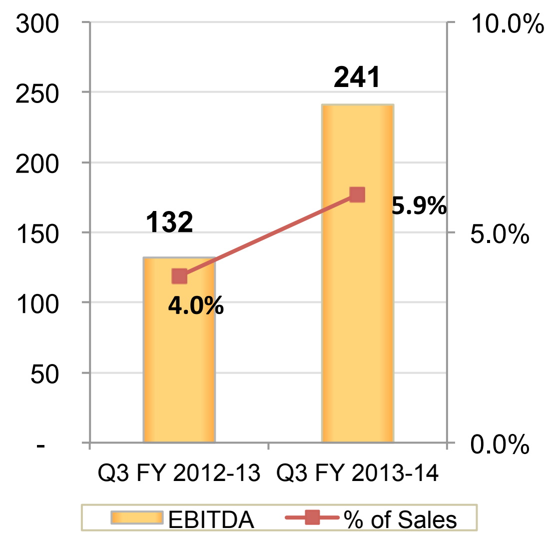
SMP: Q3 FY 2013-14 vs Q3 FY 2012-13

(Rs. in Crores)

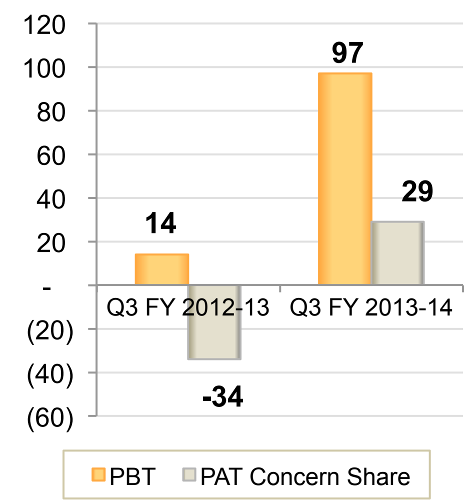
Sales



EBITDA* / % to Sales



PBT * & PAT Concern Share



Growth

Revenues	EBITDA	PBT
23 %	83 %	593 %

Notes :

For the Quarter (Rs. Crores)	Q3 2012-13	Q3 2013-14
Exchange Loss/ (Gain) on Long Term Loans	51.81	(22.22)

Profit after tax (Concern share) is after :

I. accounting for exchange loss/(gain) on US $ Loans guaranteed by shareholders , booked as charge to P/L account

II. minority interest.

{ Before exchange loss/ (Gain)}*

9 months FY 2013-14

Vs

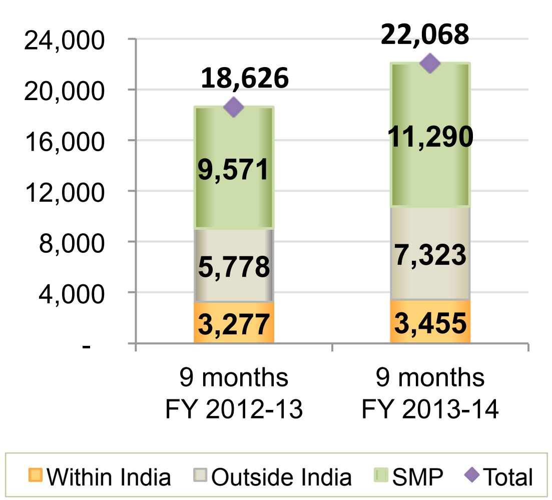
9 months FY 2012-13

MSSL Consolidated :
9 months FY 2013-14 vs 9 months FY 2012-13

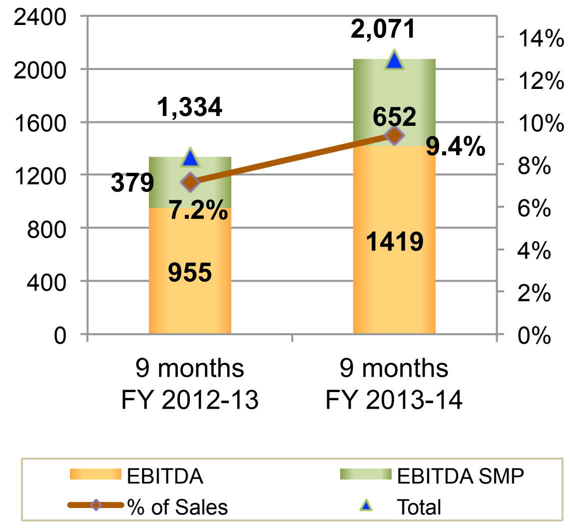
Motherson Sumi Systems Limited

(Rs. in Crores)

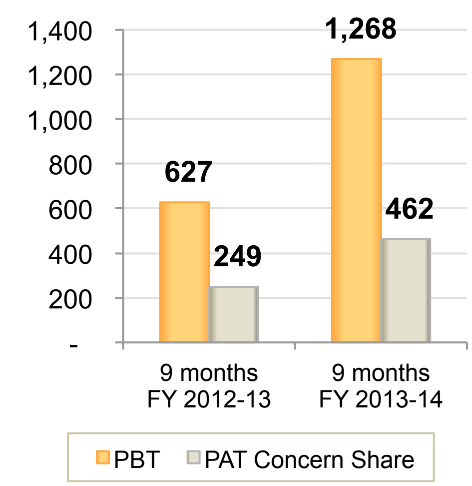
Sales



EBITDA* / % to Sales



PBT * & PAT Concern Share



Growth

Total Revenue	EBITDA	PBT	PAT
19 %	55 %	102 %	86 %

Notes :

For the Quarter (Rs. Crores)	9 months 2012-13	9 months 2013-14
Exchange Loss/ (Gain) on Long Term Loans	156.25	248.01

Profit after tax (Concern share) is after :

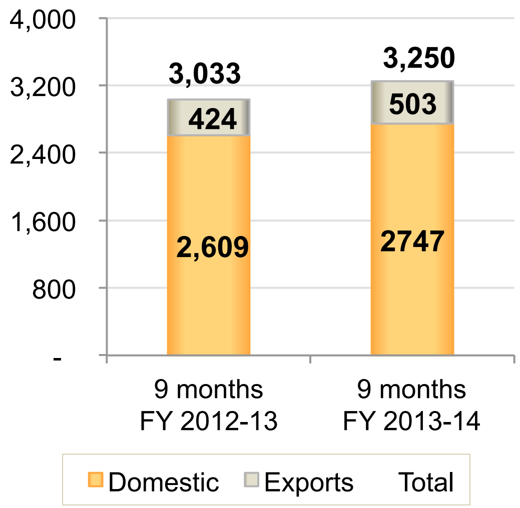
I. accounting for exchange loss/(gain)
II. after minority interest.

{ Before exchange loss/ (Gain)}*

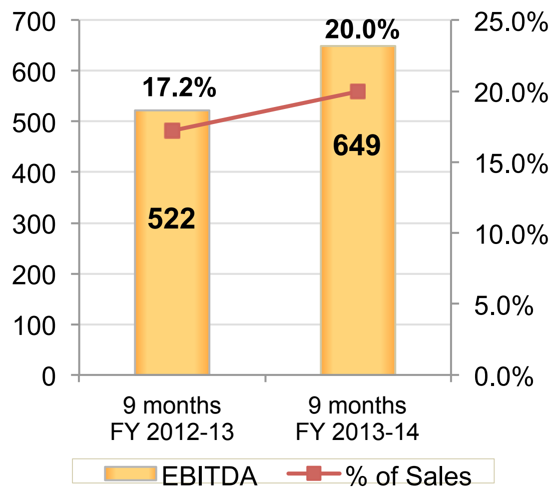
MSSL Standalone :
9 months FY 2013-14 vs 9 months FY 2012-13

(Rs. in Crores)

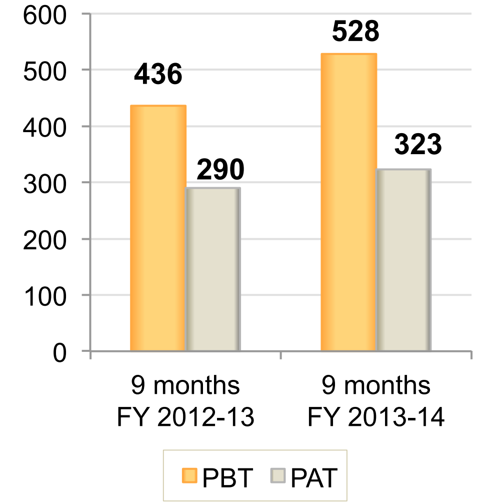
Sales



EBITDA* / % to Sales



PBT *& PAT



Growth

7 %	24 %	21 %	11 %
Total Revenue	EBITDA	PBT	PAT

Notes :

For the Quarter (Rs. Crores)	9 months 2012-13	9 months 2013-14
Exchange Loss/ (Gain) on Long Term Loans	38.66	73.86

Profit after tax (Concern share) is after :

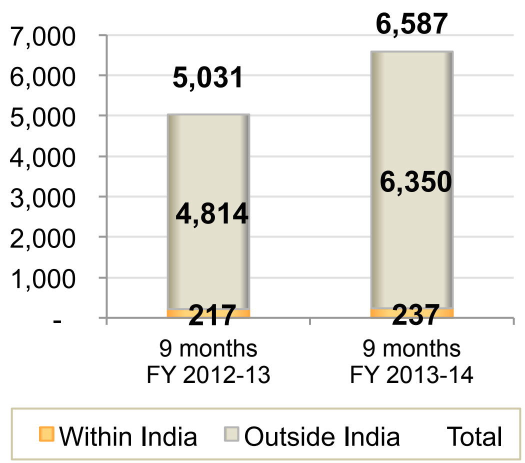
I. accounting for exchange loss/(gain) .

{ Before exchange loss/ (Gain)}*

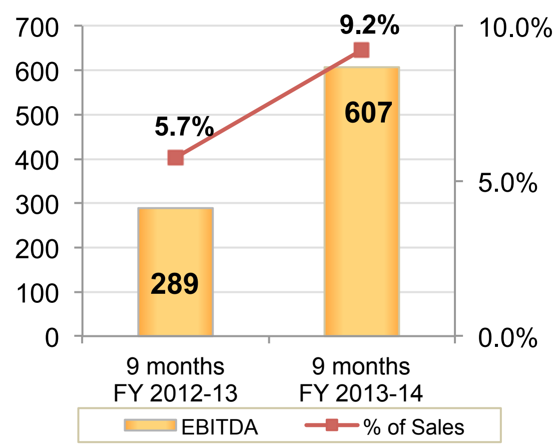
SMR: 9 months FY 2013-14 vs 9 months FY 2012-13

(Rs. in Crores)

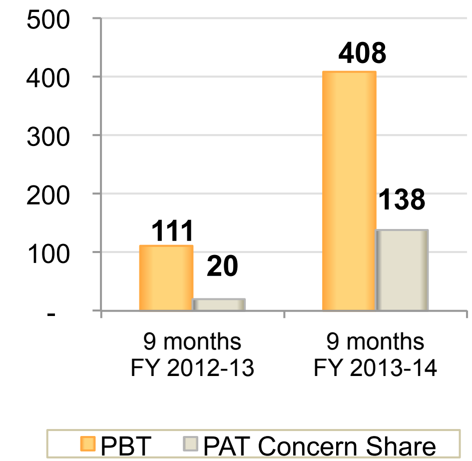
Sales



EBITDA* / % to Sales



PBT * & PAT Concern Share



Growth

31 % — Total Revenue

14 % — Revenue in Euro Terms

110 % — EBITDA

267 % — PBT

590 % — PAT

Notes :

For the Quarter (Rs. Crores)	9 months 2012-13	9 months 2013-14
Exchange Loss/ (Gain) on Long Term Loans	6.04	(10.81)

Profit after tax (Concern share) is after :

I. accounting for exchange loss/(gain)
II. minority interest.

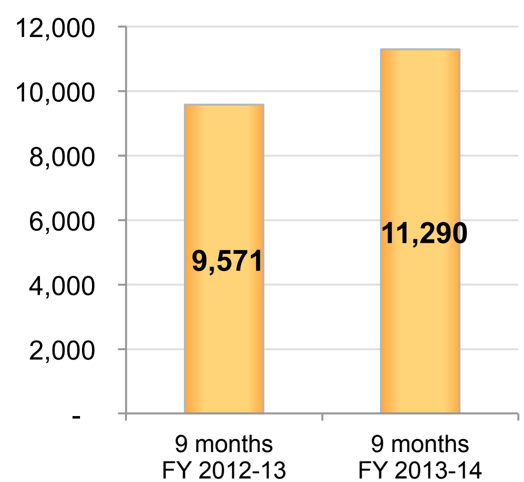
{ Before exchange loss/ (Gain)}*

SMP: 9 months FY 2013-14 vs 9 months FY 2012-13

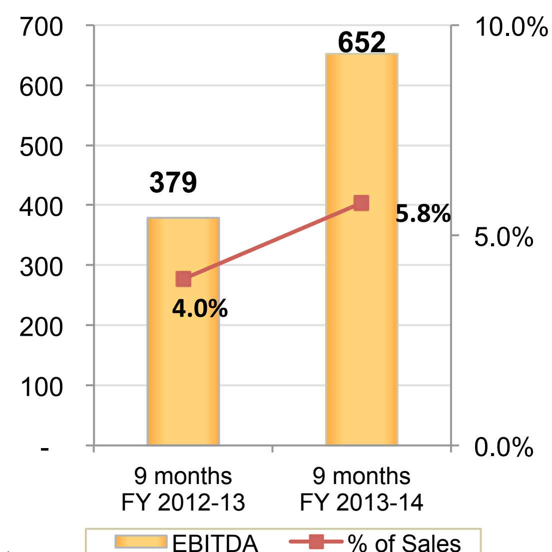
Motherson Sumi Systems Limited

(Rs. in Crores)

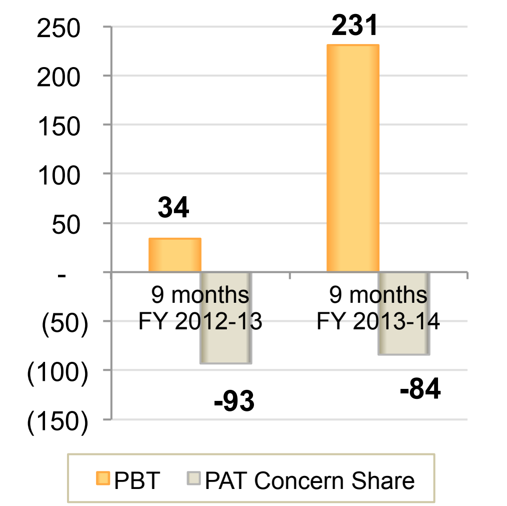
Sales



EBITDA* / % to Sales



PBT * & PAT Concern Share



Growth

18 %	72 %	579 %	10 %
Revenues	EBITDA	PBT	PAT

Notes :

For the Quarter (Rs. Crores)	9 months 2012-13	9 months 2013-14
Exchange Loss/ (Gain) on Long Term Loans	111.55	184.96

Profit after tax (Concern share) is after :

I. accounting for exchange loss/(gain) on US $ Loans guaranteed by shareholders , booked as charge to P/L account

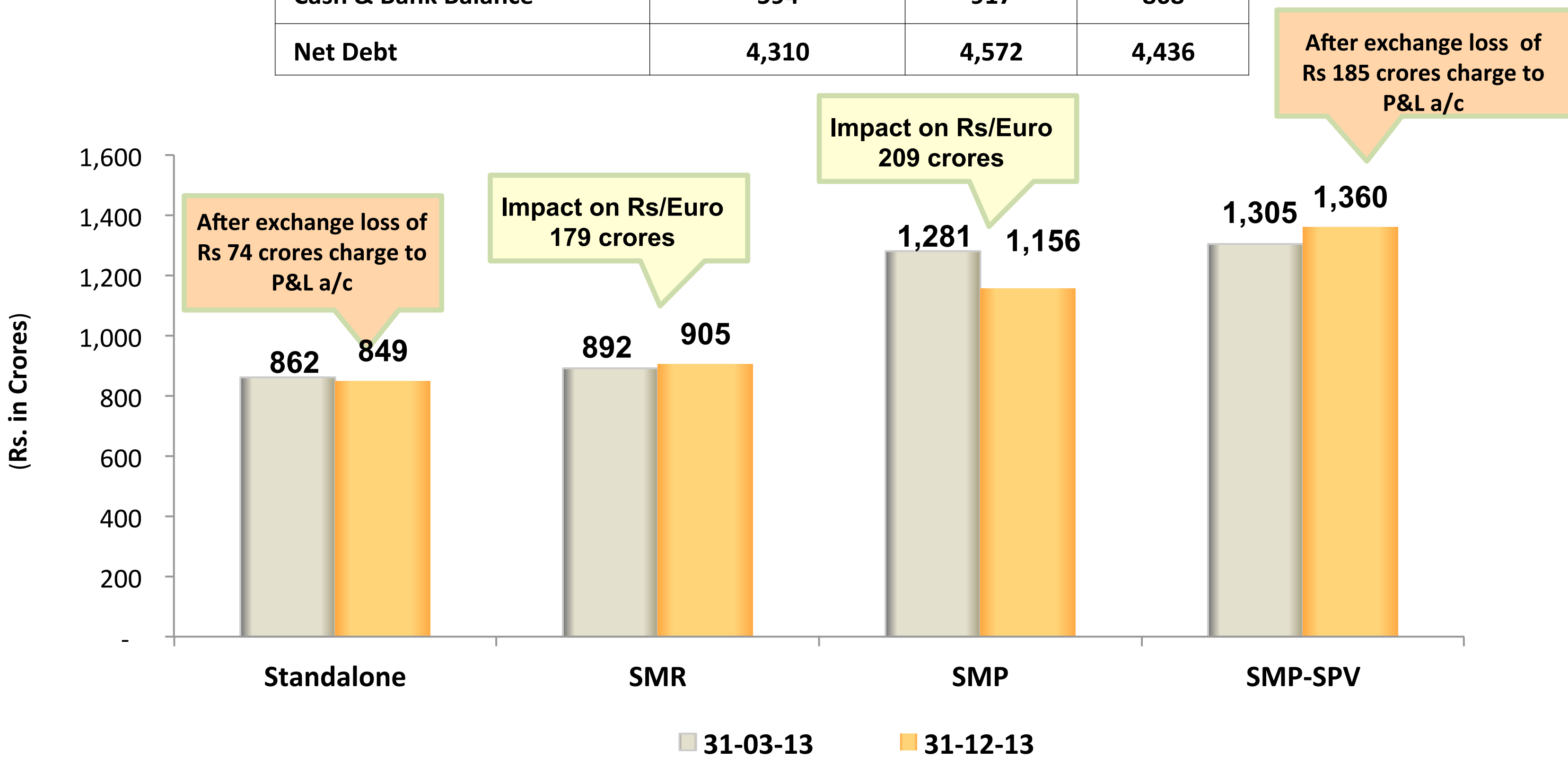
II. minority interest.

{ Before exchange loss/ (Gain)}*

Debt Status

Motherson Sumi Systems Limited

Rs in Crores	31.3.2013	30.09.2013	31.12.2013
Gross Debt	4,904	5,489	5,304
Cash & Bank Balance	594	917	868
Net Debt	4,310	4,572	4,436



Exchange Rate used	31-3-2013	30.09.2013	31.12.2013
Rs / Euro	69.602	84.66	84.94
Rs / US $	54.300	62.60	61.80

Thank You …

A Relationship Built on Trust