Presentation on Results

Q2 FY 2013-14

Motherson Sumi
Systems Limited

Highlights – Q2 FY 2013-14

1. **Total Revenue grow by 24% with sales in India grow at 14% .**

2. **SMR and SMP report highest ever operating performance, SMR grows 12% in Euro terms .**

3. **Encouraged by further new orders from customers worth Euro 1,763 million for SMP and worth Euro 842 million for SMR in current financial year.**

4. **Investments made from internal accruals – increase in debt only notional due to exchange loss (MTM) on long term loans and higher translation rate used for Rs/Euro .**

5. **New Plant construction commenced at Schierling (Germany) and Marysville (USA) for SMP and SMR respectively**

MSSL : Motherson Sumi Systems Ltd, SMR : Samvardhana Motherson Reflectec, SMP : Samvardhana Motherson Peguform

1 Crore = 10 million

Q2 FY 2013-14

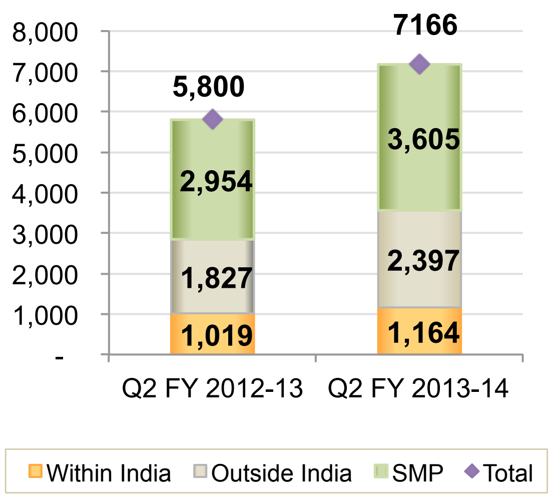
Vs

Q2 FY 2012-13

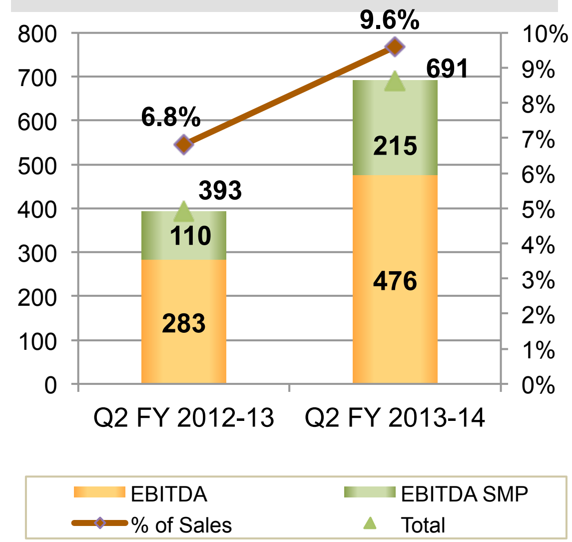
MSSL Consolidated : Q2 FY 2013-14 vs Q2 FY 2012-13

(Rs. in Crores)

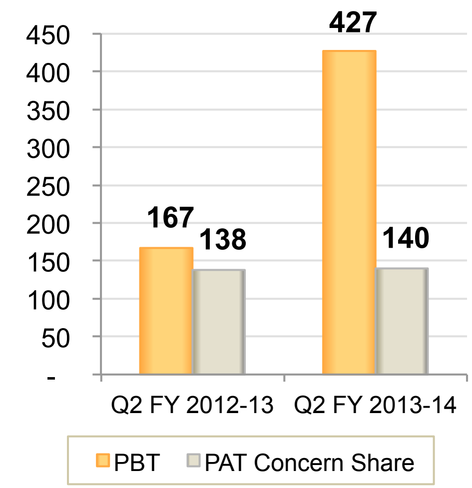
Sales



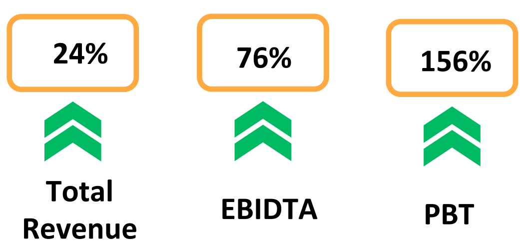
EBIDTA* / % to Sales



PBT * & PAT Concern Share



Growth



Notes :

For the Quarter (Rs. Crores)	Q2 2012-13	Q2 2013-14
Exchange Loss/ (Gain) on Long Term Loans	(84)	113

Profit after tax (Concern share) is after :

I. accounting for exchange loss/(gain)

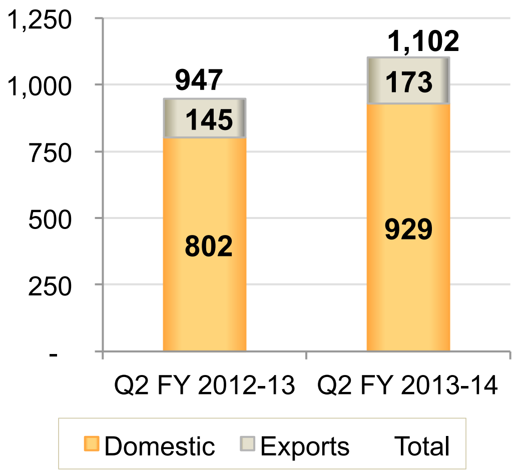
II. after minority interest.

{ Before exchange loss/ (Gain)}*

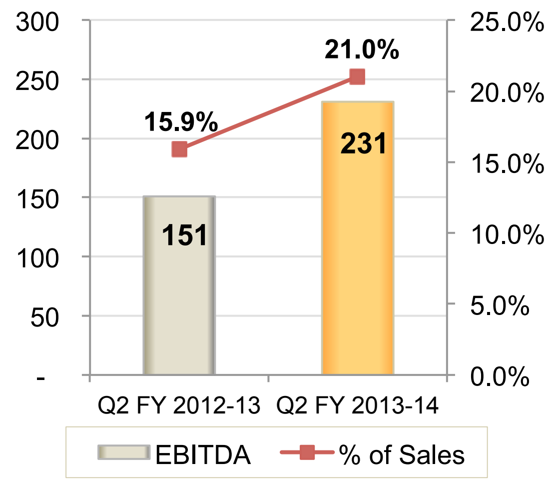
MSSL Standalone : Q2 FY 2013-14 vs Q2 FY 2012-13

(Rs. in Crores)

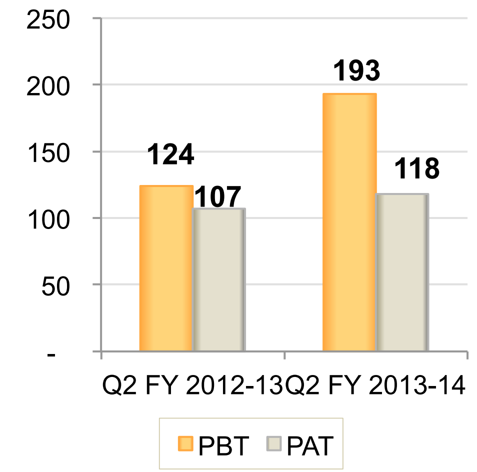
Sales



EBIDTA* / % to Sales



PBT *& PAT



Growth

EBIDTA	PBT	PAT
53%	56%	10%

Notes :

For the Quarter (Rs. Crores)	Q2 2012-13	Q2 2013-14
Exchange Loss/ (Gain) on Long Term Loans	(24)	30

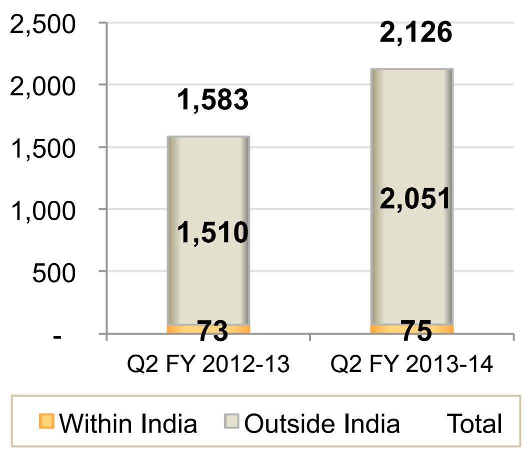
- Profit after tax is after :
  I. accounting for exchange loss/(gain) .

{ Before exchange loss/ (Gain)}*

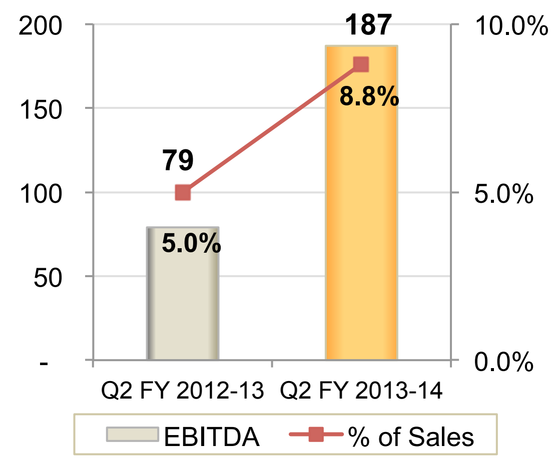
Motherson Sumi Systems Limited

(Rs. in Crores)

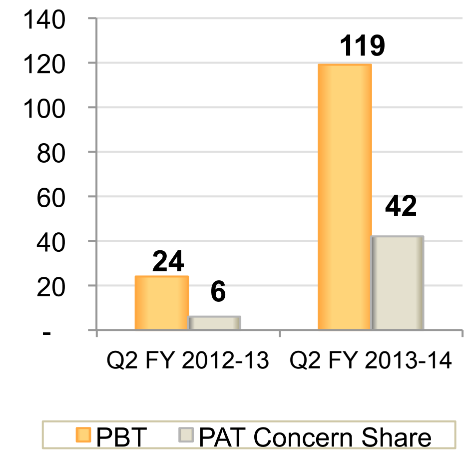
Sales



EBIDTA* / % to Sales



PBT * & PAT Concern Share



Growth

- 34% Total Revenue
- 12% Revenue in Euro Terms
- 137 % EBITDA
- 396 % PBT
- 600% PAT

Notes :

For the Quarter (Rs. Crores)	Q2 2012-13	Q 2 2013-14
Exchange Loss/ (Gain) on Long Term Loans	(3)	(6)

Profit after tax (Concern share) is after :

I. accounting for exchange loss/(gain)
II. minority interest.

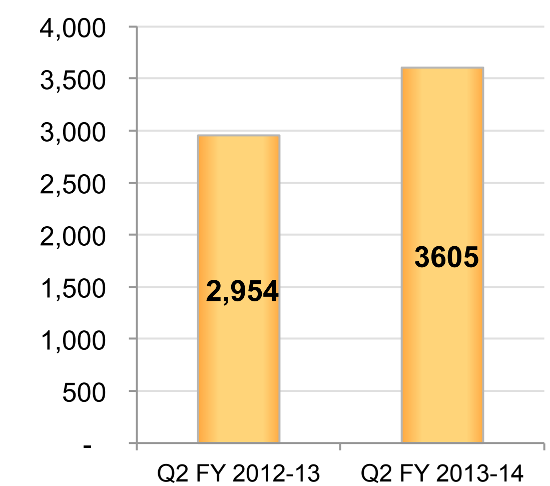
{ Before exchange loss/ (Gain)}*

SMP: Q2 FY 2013-14 vs Q2 FY 2012-13

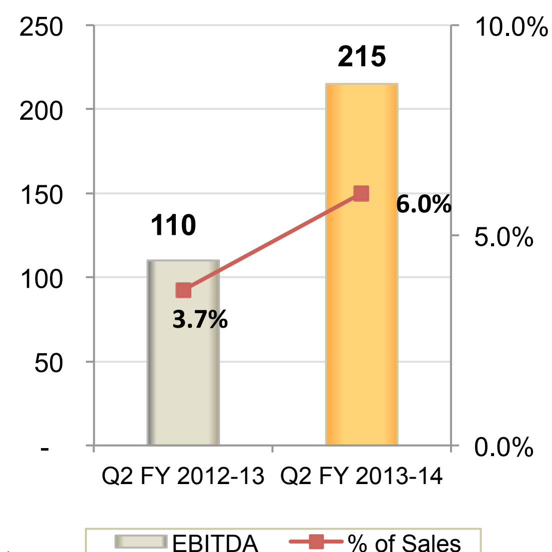
Motherson Sumi Systems Limited

(Rs. in Crores)

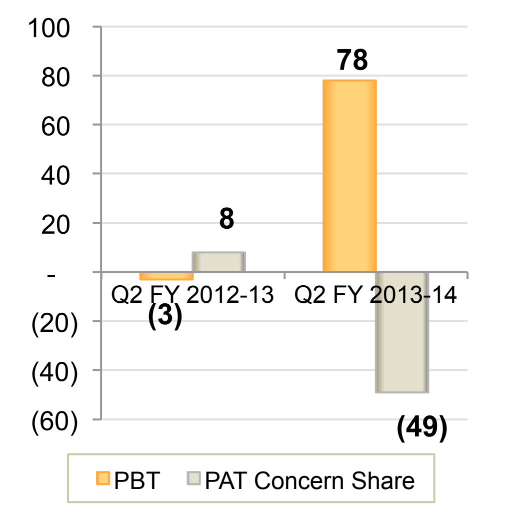
Sales



EBIDTA* / % to Sales



PBT * & PAT Concern Share



Growth

Revenues	EBITDA	PBT
22%	95%	2700%

Notes :

For the Quarter (Rs. Crores)	Q2 2012-13	Q2 2013-14
Exchange Loss/ (Gain) on Long Term Loans	(57)	89

- Profit after tax (Concern share) is after :
  I. accounting for exchange loss/(gain) on US $ Loans guaranteed by shareholders , booked as charge to P/L account
  II. minority interest.

{ Before exchange loss/ (Gain)}*

H1 FY 2013-14

Vs

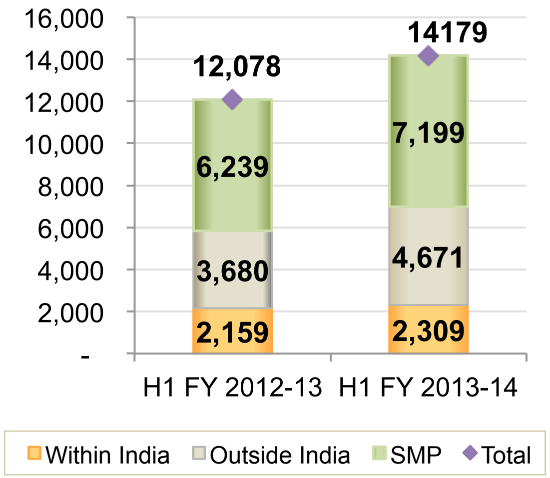
H1 FY 2012-13

MSSL Consolidated : H1 FY 2013-14 vs H1 FY 2012-13

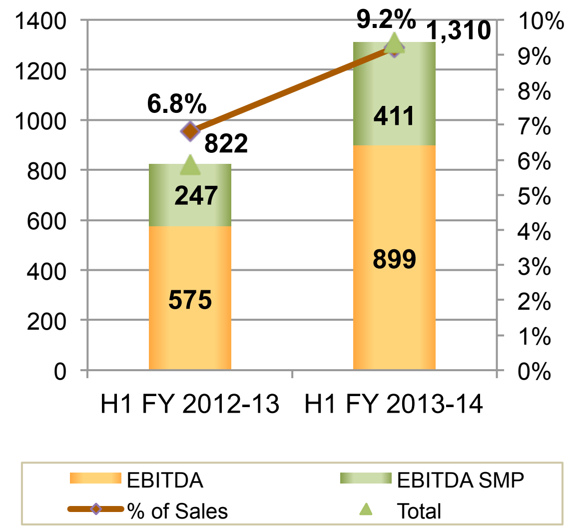
Motherson Sumi Systems Limited

(Rs. in Crores)

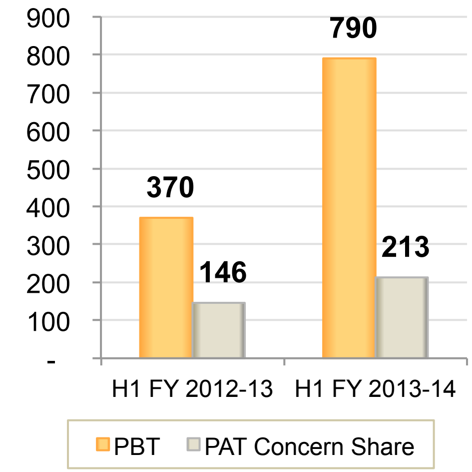
Sales



EBIDTA* / % to Sales



PBT * & PAT Concern Share



Growth

Total Revenue	EBIDTA	PBT	PAT
17 %	59 %	114 %	46 %

Notes :

For the Quarter (Rs. Crores)	H1 2012-13	H1 2013-14
Exchange Loss/ (Gain) on Long Term Loans	90	280

Profit after tax (Concern share) is after :

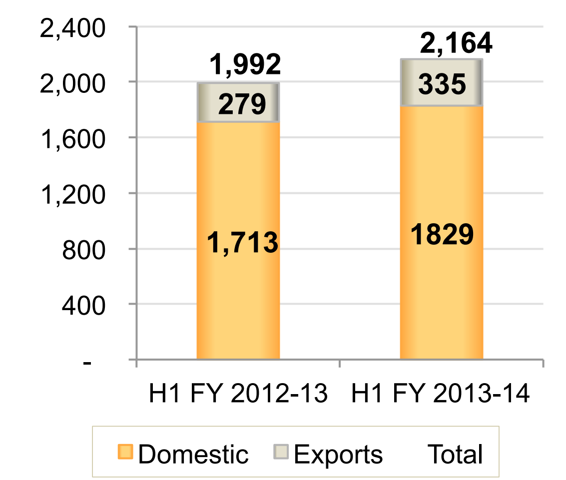
I. accounting for exchange loss/(gain)
II. after minority interest.

{ Before exchange loss/ (Gain)}*

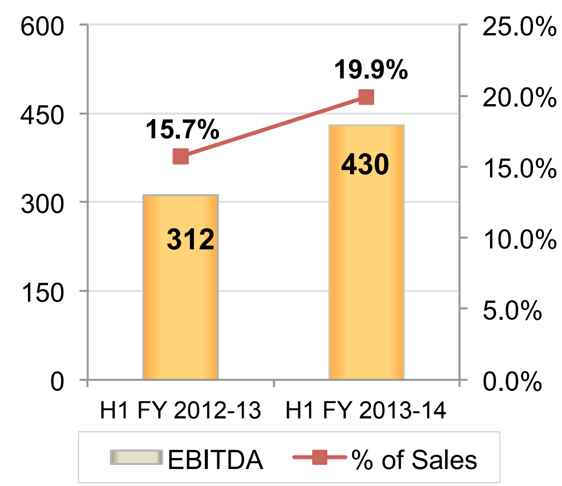
MSSL Standalone : H1 FY 2013-14 vs H1 FY 2012-13

(Rs. in Crores)

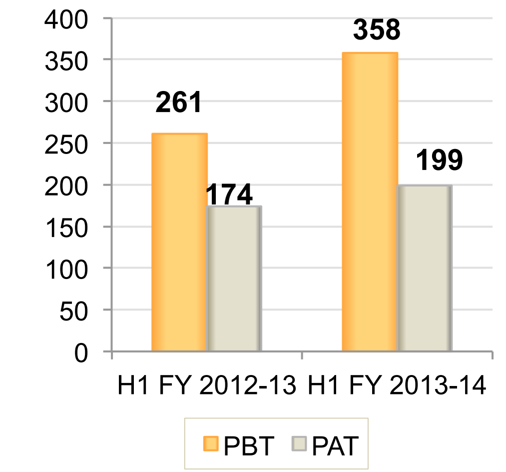
Sales



EBIDTA* / % to Sales



PBT *& PAT



Growth

EBIDTA	PBT	PAT
38%	37%	14%

Notes :

For the Quarter (Rs. Crores)	H1 2012-13	H1 2013-14
Exchange Loss/ (Gain) on Long Term Loans	21	82

Profit after tax (Concern share) is after :

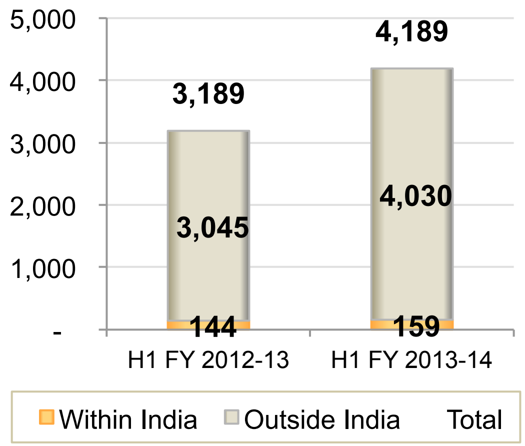
I. accounting for exchange loss/(gain) .

{ Before exchange loss/ (Gain)}*

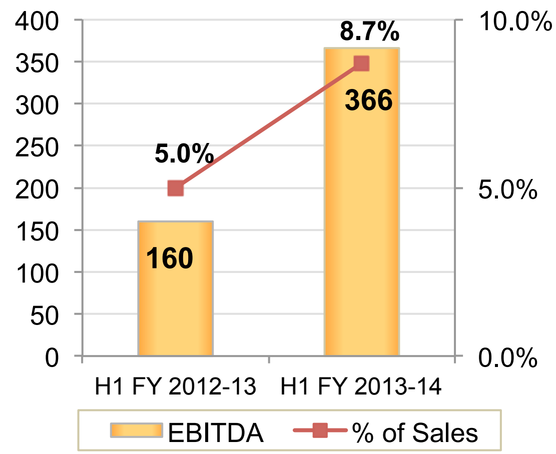
SMR: H1 FY 2013-14 vs H1 FY 2012-13

(Rs. in Crores)

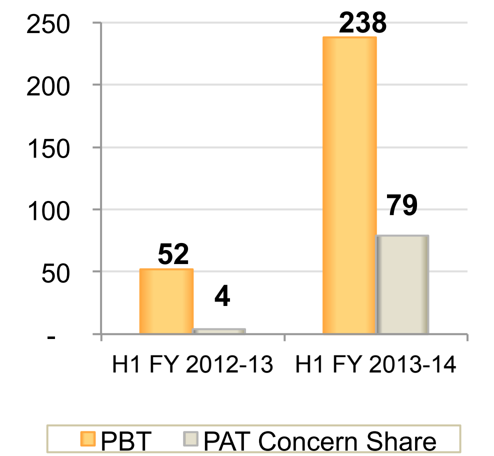
Sales



EBIDTA* / % to Sales



PBT * & PAT Concern Share



Growth

- 31 % — Total Revenue
- 17 % — Revenue in Euro Terms
- 129 % — EBITDA
- 358 % — PBT
- 1875 % — PAT

Notes :

For the Quarter (Rs. Crores)	H1 2012-13	H1 2013-14
Exchange Loss/ (Gain) on Long Term Loans	9	(8)

Profit after tax (Concern share) is after :

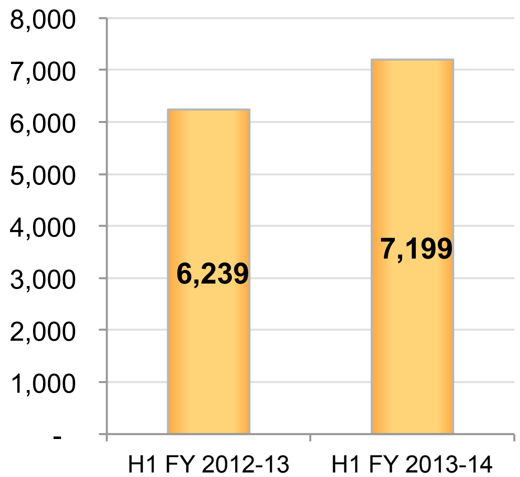
I. accounting for exchange loss/(gain)
II. minority interest.

{ Before exchange loss/ (Gain)}*

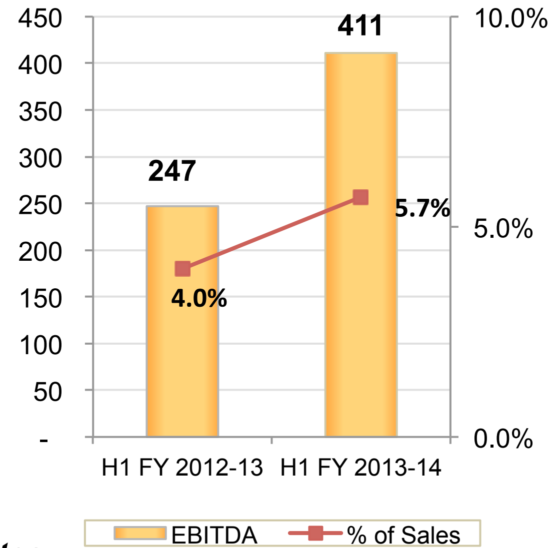
Motherson Sumi Systems Limited

(Rs. in Crores)

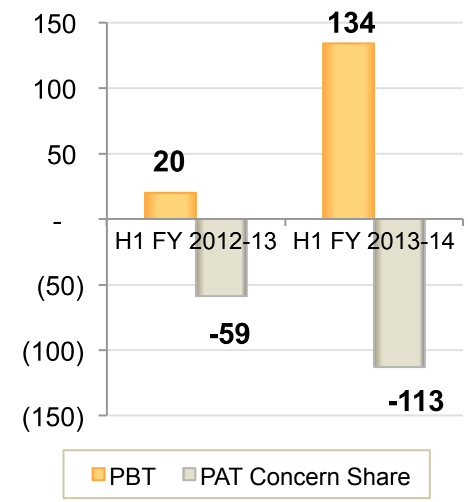
Sales



EBIDTA* / % to Sales



PBT * & PAT Concern Share



Growth

15 %	66%	570 %
Revenues	EBITDA	PBT

Notes :

For the Quarter (Rs. Crores)	H1 2012-13	H1 2013-14
Exchange Loss/ (Gain) on Long Term Loans	60	207

Profit after tax (Concern share) is after :

I. accounting for exchange loss/(gain) on US $ Loans guaranteed by shareholders , booked as charge to P/L account

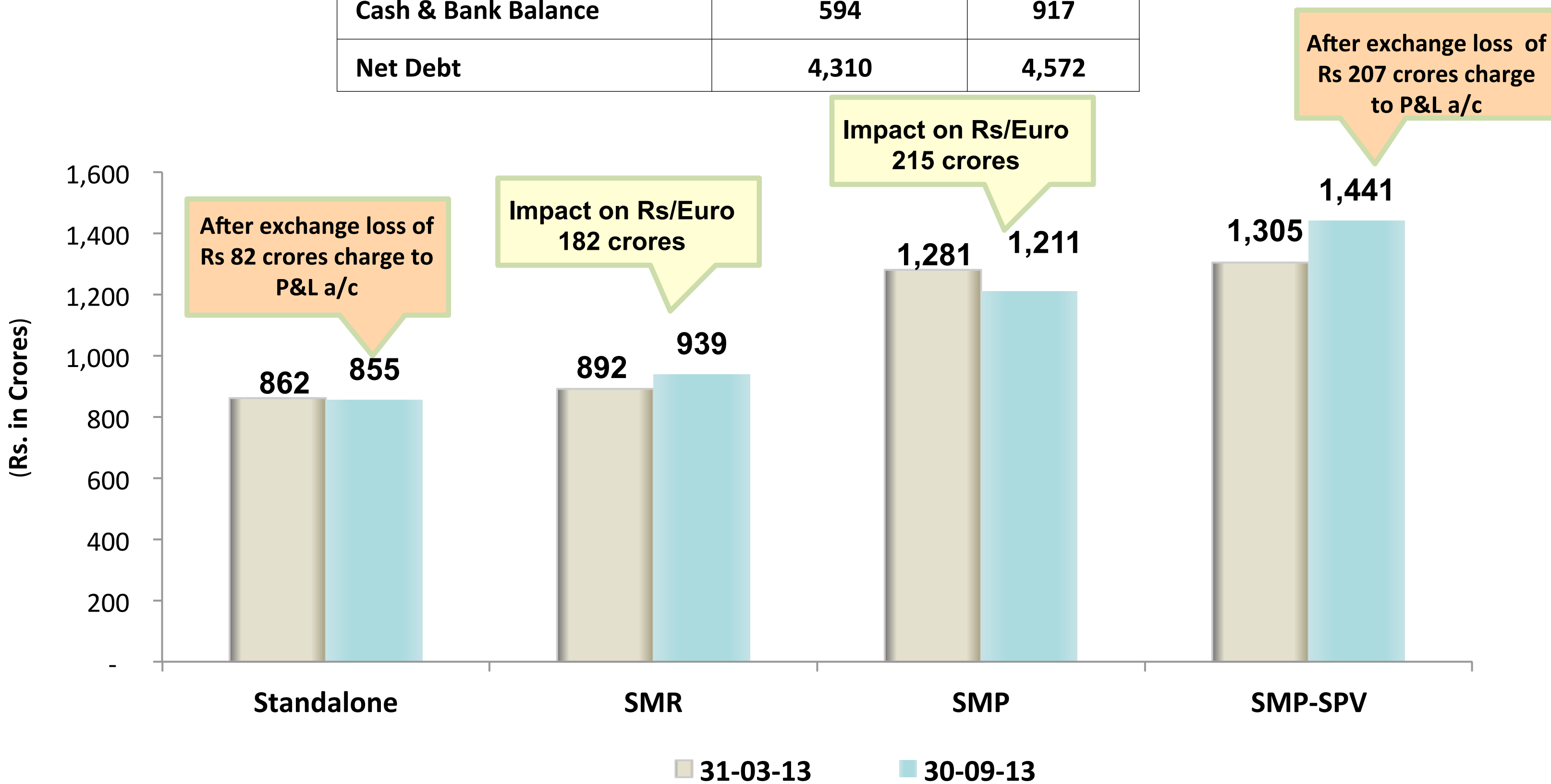
II. minority interest.

{ Before exchange loss/ (Gain)}*

Debt Status

Motherson Sumi Systems Limited

Rs in Crores	31-3-2013	30.09.2013
Gross Debt	4,904	5,489
Cash & Bank Balance	594	917
Net Debt	4,310	4,572



Exchange Rate used	31-3-2013	30.09.2013
Rs / Euro	69.602	84.66
Rs / US $	54.300	62.60

Thank You …

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