



INVESTOR PRESENTATION

Financial Year 2011- 2012

Mindteck

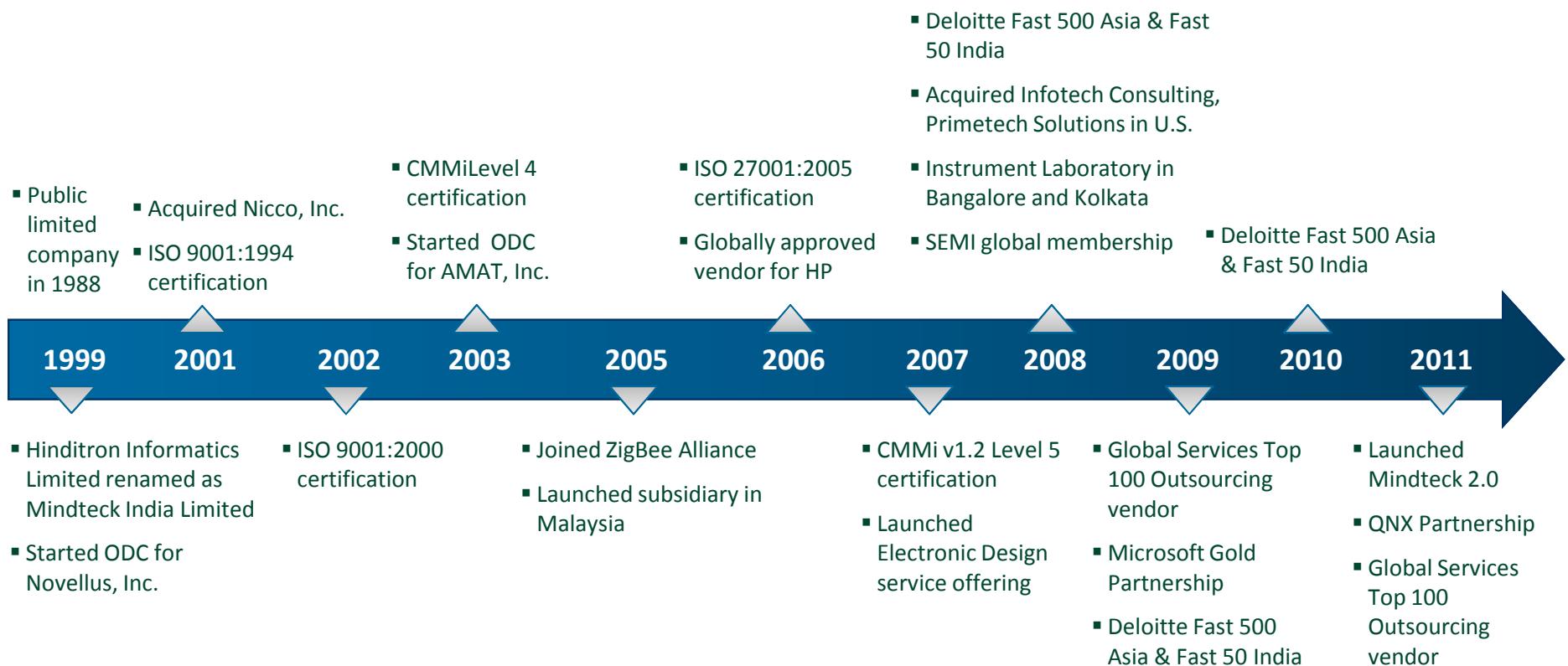
Safe Harbor

Certain statements in this release concerning our future growth prospects may be forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed- price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Mindteck may, from time to time, make additional written and oral forward looking statements, including our reports to shareholders. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

Mindteck at a Glance

Business	Product Engineering and IT Services
Verticals	Hi Tech (Smart Energy, Semiconductor, Data Storage), Life Sciences, and Public Sector
Services	Engineering: Product Design, Development, Support, Sustenance; Verification/Validation Enterprise IT: S/W and Apps (including Mobility), Data Services, Operational Support
Locations	US, UK, India, Singapore, Malaysia, Bahrain
Company	Publicly listed on Bombay Stock Exchange (BSE) in India
Clientele	Global 2000 companies and Public Sector
Quality	SEI CMMI Level 5, ISO 9001:2008, ISO 27001:2005, ISO 13485:2003

Mindteck Milestones



Services

Product Development, Maintenance and Support

- Product Engineering
- Application Software
- Mobility
- Product Lifecycle Management

Independent Verification and Validation (Testing) Services

- Application Software
- System Software
- Hardware / Device
- Automation

Electronics Design Services

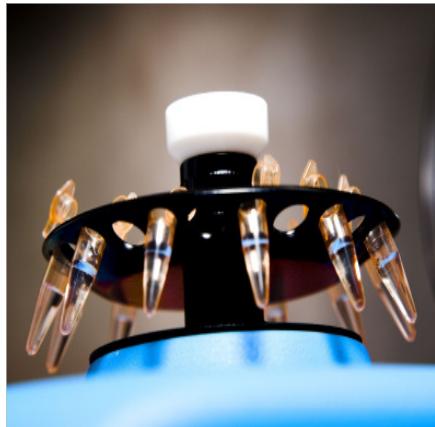
- Hardware
- Firmware
- Mechanical

Operational Support Services

- SAP Support
- Infrastructure Support
- Business Process Outsourcing

Vertical Focus

Life Sciences



Hi-Tech



Public Sector



Smart Energy



Semi-conductor

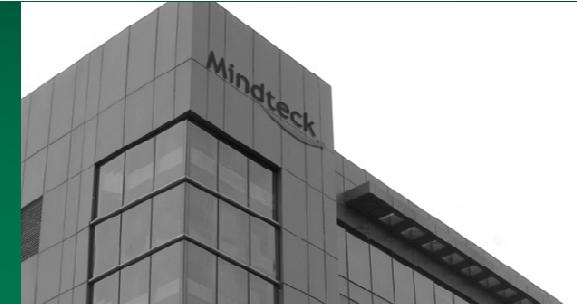


Storage

Key Alliances & Partnerships

 HEWLETT® PACKARD	 amazon web services™ solution provider	 Microsoft GOLD CERTIFIED Partner	 SNIA	 semi MEMBER
 ZigBee® Alliance	 freescale™ semiconductor	 AMT	 TEXAS INSTRUMENTS	 intel Software Partner
 MICROCHIP	 SAP Partner	 QNX QNX SOFTWARE SYSTEMS		

Consolidated Financials – FY 12



Highlights of the Financial Year Ended 31st March 2012.

YTD Snapshot (\$ MM)			
	FY 11-12	FY 10-11	Growth (\$)
Revenue	45.87	52.80	-13%
EBITDA	(0.23)	3.10	-108%
PAT	(1.04)	2.00	-152%

YTD Snapshot (Rs. MM)			
	FY 11-12	FY 10-11	Growth (Rs.)
Revenue	2226.24	2408.67	-8%
EBITDA*	(11.40)	141.44	-108%
PAT	(50.58)	91.44	-155%

* Includes other income

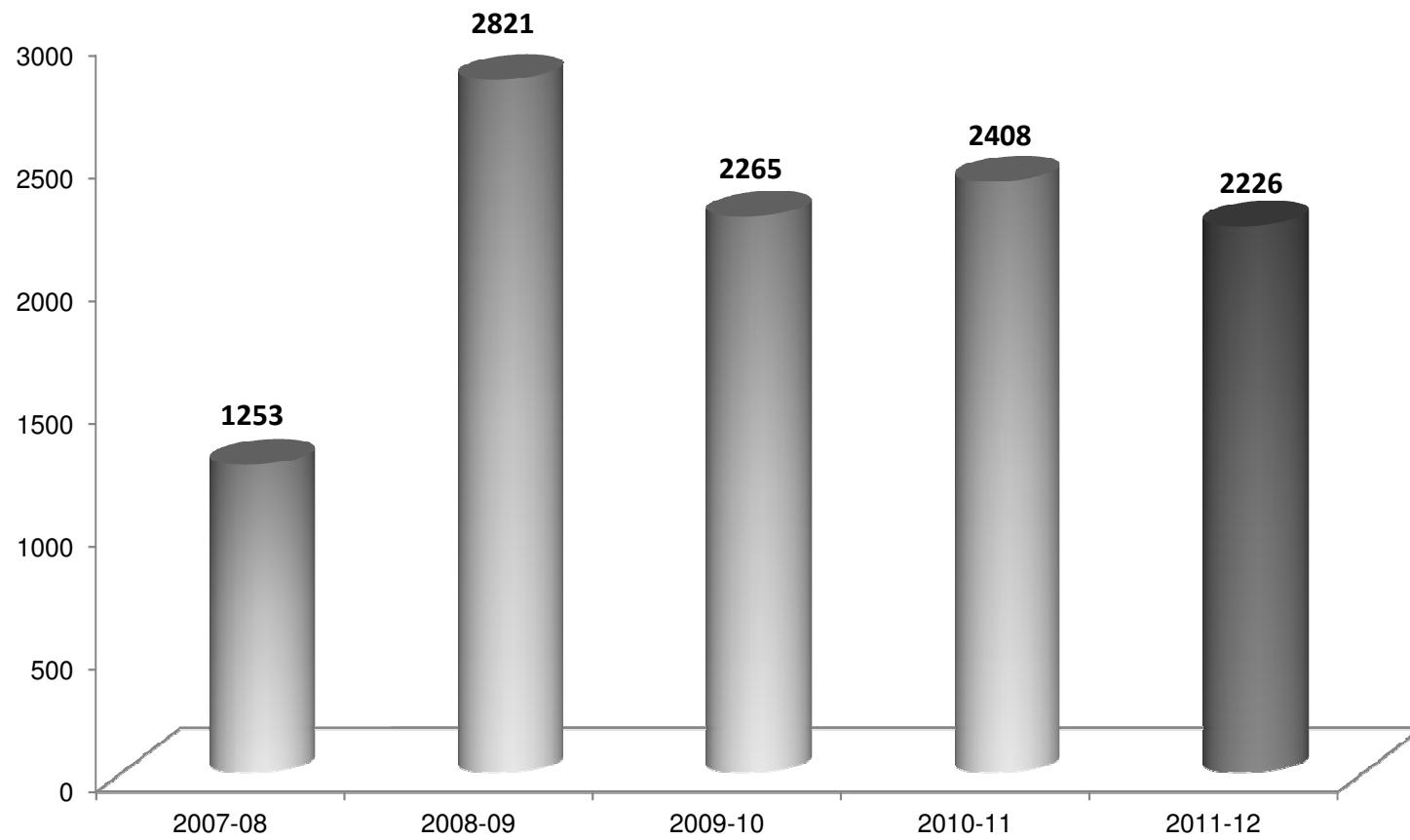
Diversity of Revenues

FY12

Client Distribution	
Revenue Concentration	% of revenues
	FY12
Top Client	28%
Top 5	61%
Top 10	72%

Across Geographies	
Revenue Concentration	% of revenues
	FY12
USA	81%
EMEA	11%
APAC	8%

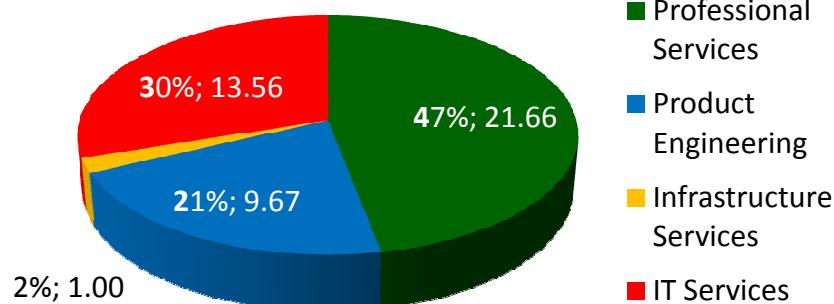
5 Year Revenue Record (Rs. Million)



Key Operating Metrics

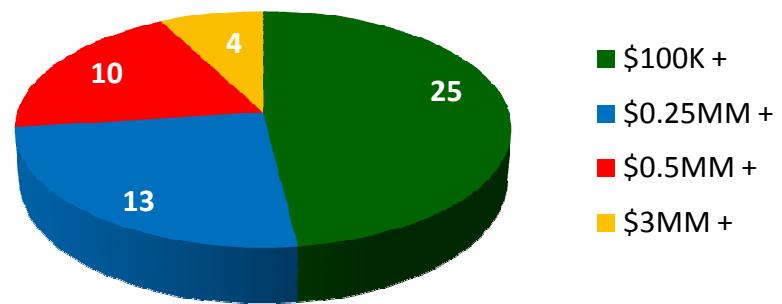
Revenue by Service Offerings(\$MM)

FY12



Key Customers

FY12



Headcount & Offshore Utilization

FY12

	FY12
Total Headcount (as on Mar. 31, 2012)	843
Offshore Utilization*	72%

* Excludes Professional Services

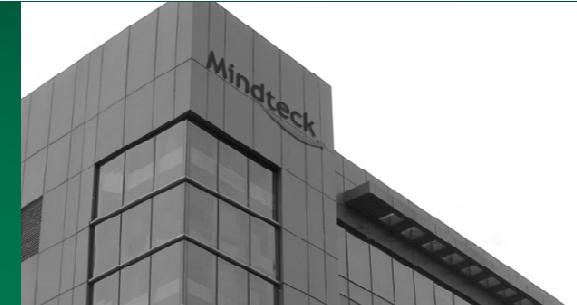
Onsite / Offshore Mix (Revenue)*

FY12

	FY12
Onsite	53%
Offshore	47%

* Excludes Professional Services

Mindteck Culture



Value our People



Focus on the Customer



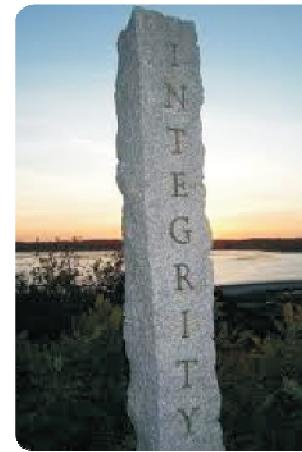
Collaborative Work Environment



Training and Development



Performance Driven



Act with Integrity



Fun at Work

Pushing the limits of Possibility



Thank you

Mindteck