

Quarterly Report

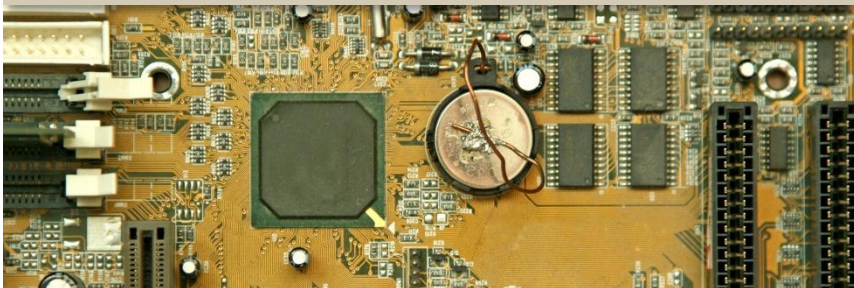
Fourth Quarter, 2014-2015



Certain statements in this release concerning our future growth prospects may be forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Mindteck may, from time to time, make additional written and oral forward looking statements, including our reports to shareholders. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

Snapshot Overview

Product Engineering



End-to-end solutions and services in Data Storage, Electronic Design, Wireless and Smart Energy

Information Technology



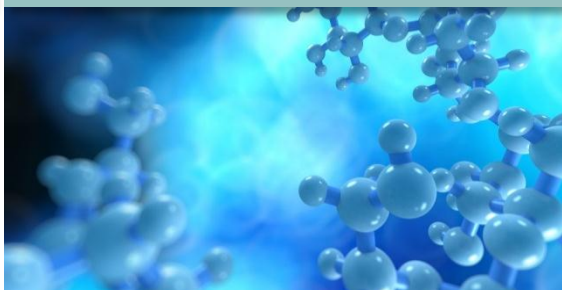
Powering the latest technologies and innovative approaches toward successful outcomes

Technology



*Mobility ■ Cloud ■ Storage ■ ERP ■ Portals
Analytics and Business Intelligence
Security ■ Data Center Transformation
Electronic Design Services*

Industries



*Banking, Financial Services and Insurance
Government ■ Healthcare
Life Sciences ■ Semiconductor ■ High Tech
Telecom ■ Utilities*

Services



*Development ■ Reengineering ■ BPO and KPO
Testing Sustenance ■ System Integration
Database Management ■ Talent Management
Mindteck Academy ■ Transition Care*

Snapshot Overview (*continued*)

Research and Development

Mindteck's R&D group focuses on creating, developing and maintaining IPs, products, processes and solutions essential to meet the demands of the marketplace and help Mindteck customers innovate and excel.

Mindteck IPs

Wireless Stack ▪ IoT
Enterprise Software ▪ Process
Healthcare ▪ Semiconductor
Cloud and Big Data

Centers of Excellence

Storage Testing

Wireless Design

Onsite/Offsite/Offshore/Near-Shore/BOT

Specialized Labs

Smart Energy ▪ Chemical Testing
and Software Benchmarking
Storage ▪ Wireless Sensor Network
and Electronic Design



Partnership/Alliance Sampling

Business Partner





Consolidated Financials

FY 15 Performance

YTD Snapshot (\$ MM)

	FY 14-15	FY 13-14	Growth (%)
Revenue	52.17	54.42	-4%
EBITDA	4.92	4.95	-1%
PAT	3.14	3.08	2%

YTD Snapshot (Rs. MM)

	FY 14-15	FY 13-14	Growth (%)
Revenue	3191.48	3288.12	-3%
EBITDA	300.76	299.10	1%
PAT	191.96	186.14	3%

Quarter Snapshot – Corresponding Quarter FY 14

Highlights of the Quarter ended March 31, 2014-15

Quarter Snapshot – Corresponding Quarter FY 13-14 (\$ MM)

	Q4 FY 15	Q4 FY 14	Growth (%)
Revenue	12.66	13.80	-8%
EBITDA	0.82	1.08	-24%
PAT	0.54	0.68	-21%

Quarter Snapshot – Corresponding Quarter FY 13-14 (Rs. MM)

	Q4 FY 15	Q4 FY 14	Growth (%)
Revenue	774.31	833.68	-7%
EBITDA	50.17	65.03	-23%
PAT	32.86	40.86	-20%

Quarter Snapshot – Quarter on Quarter

Highlights of the Quarter ended March 31, 2014-15

Quarter Snapshot – Quarter on Quarter (\$ MM)

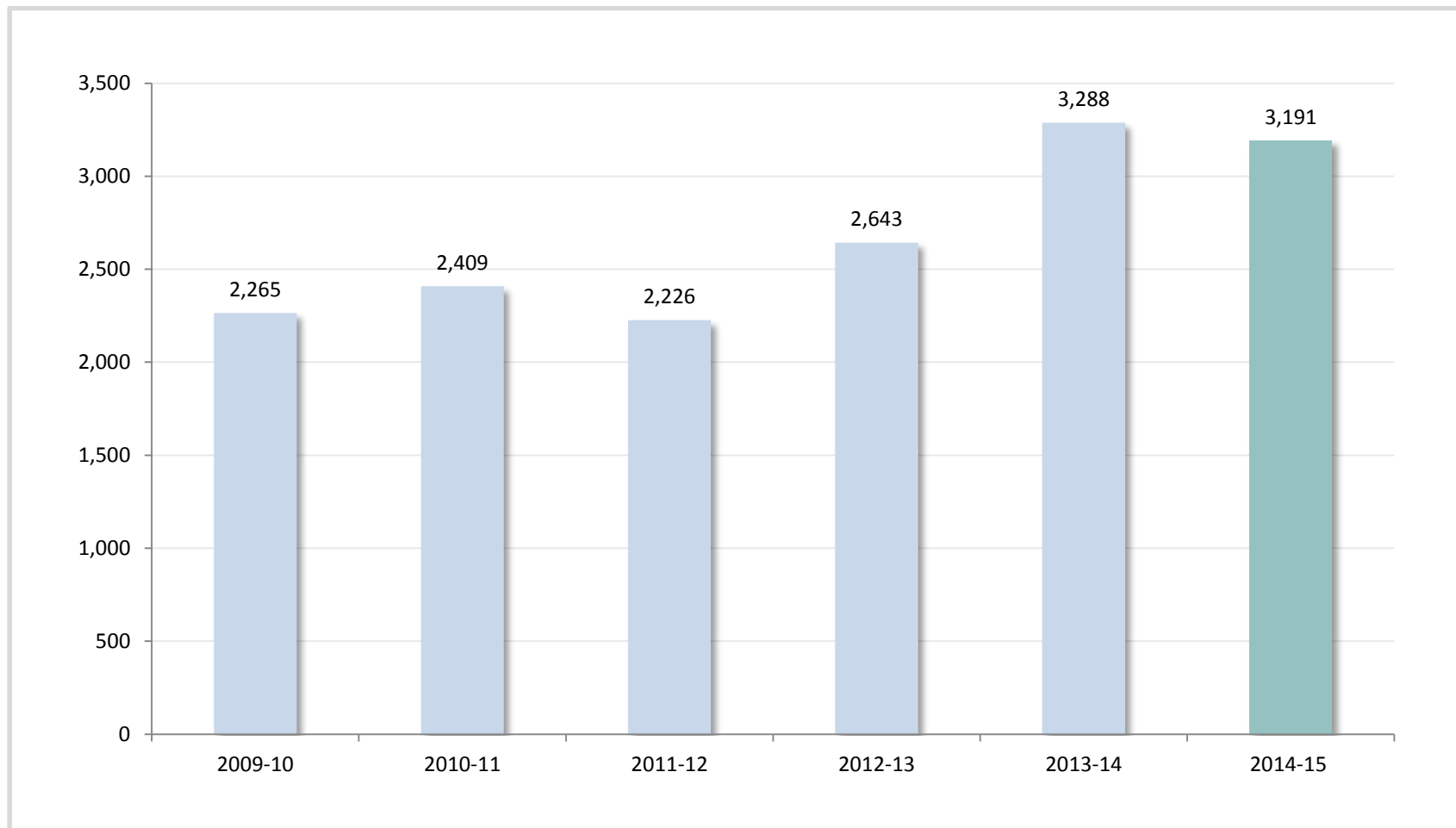
	Q4 FY 15	Q3 FY 15	Q/Q (%)
Revenue	12.66	12.74	-1%
EBITDA	0.82	1.40	-41%
PAT	0.54	0.87	-38%

Quarter Snapshot – Quarter on Quarter (Rs. MM)

	Q4 FY 15	Q3 FY 15	Q/Q (%)
Revenue	774.31	774.32	0%
EBITDA	50.17	84.96	-41%
PAT	32.86	52.66	-38%

Includes other income

Five-Year Revenue Record (Rs. Million)



Diversity of Revenue

Client Distribution

Revenue Concentration	% of Revenue FY 2015 (YTD)
Top Client	28%
Top 5	63%
Top 10	75%

Across Geographies

Revenue Concentration	% of Revenue FY 2015
USA	76%
IMEA	6%
APAC	10%
EUROPE	8%

Mindteck Vision, Mission and Core Value

Vision:

To excel at what we do and how we do it, and to do good to our clients, shareholders, employees, partners, and the communities where we conduct business.

Mission:

Be the strong niche player that consistently delivers exceptional technology solutions and fosters long-term client relationships to create sustainable value for all stakeholders.

Core Value: Excellence

- Focus on our clients and exceeding expectations
- Reward Employees who take initiative and produce results
- Deliver on our commitments inside and outside the company
- Maximize our resources to grow and thrive
- Act as one company, with respect and integrity at all times
- Be mindful about everything we do

Honoring Our Commitments and Making A Difference



WE CARE is our framework for honoring our commitments and making a lasting difference both inside and outside the company.

Care is rooted in the ways we engage and enable, and fundamental to the way in which we steward community causes, champion others, foster careers in technology, as well as build and nurture relationships.

Corporate social responsibility is institutionalized under WE CARE, as are these innovative endeavors:

- **Mindteck Academy** helps build and develop your IT talent pool on-demand;
- **Transition Care** helps relieve the difficulties of employee layoffs;
- **Consultant Care** helps retain valuable IT talent and avoid disruption;
- **Client Care** ensures that your total experience with us is superior.



*Meeting the demand
for skilled technology
professionals.*

*Fostering professional
career growth in
technology.*

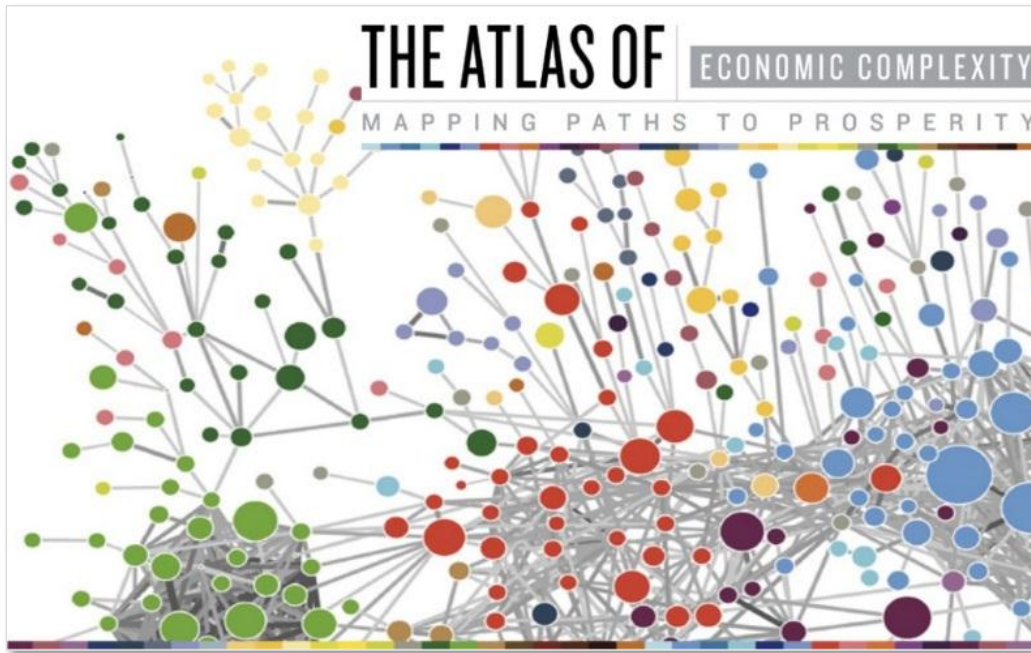
Mindteck Academy – a unique IT workforce development solution designed to build opportunities for learning, hiring and economic growth in the communities we serve.

- *The underserved* – qualified military veterans, recent college graduates, displaced workers – learn the technology skills required for gainful employment;
- *Companies and government entities* struggling to overcome IT skill shortages hire local citizens who have been trained to exact specification and need;
- *Communities* grow as their unemployed or underemployed are hired or retrained.

Mindteck Academy has provided customized, face-to-face classroom IT training on a client-scheduled basis since 2011. More recently, it has been conducting ongoing online training and developing a steady pipeline of talented, job-ready IT professionals.

Harvard University 'Atlas' Founding Member

For over two years, we have worked with The Center for International Development (CID) at Harvard University – providing technical advisory and development services for The Atlas online.



The Atlas is an interactive tool that provides visualizations of growth opportunities for over 100 countries worldwide. Investors, policymakers, entrepreneurs and other interested users are able to visualize a country's total trade, see which products are produced and exported, track how these dynamics change over time, view data outputs to see possibilities for fueling economic growth, and much more.

Quality Certifications



ISO 9001:2008

Re-certification audit successfully completed (February 2014)



ISO 13485:2003

Re-certification audit successfully completed (February 2014)



ISO 27001:2013

Re-certification audit successfully completed (February 2014)



CMMIDEV / 5SM
Exp. 2016-09-19 / Appraisal #21071

CMMI Dev Ver. 1.3 Level 5

CMMI Assessment successfully completed (September 2013)

Local Presence, Global Reach



**If you have any questions, or need assistance,
please contact:**

Mr. Anand Balakrishnan

Chief Financial Officer

Telephone: +91 80 4154 8002

Email: anand.balakrishnan@mindteck.com

