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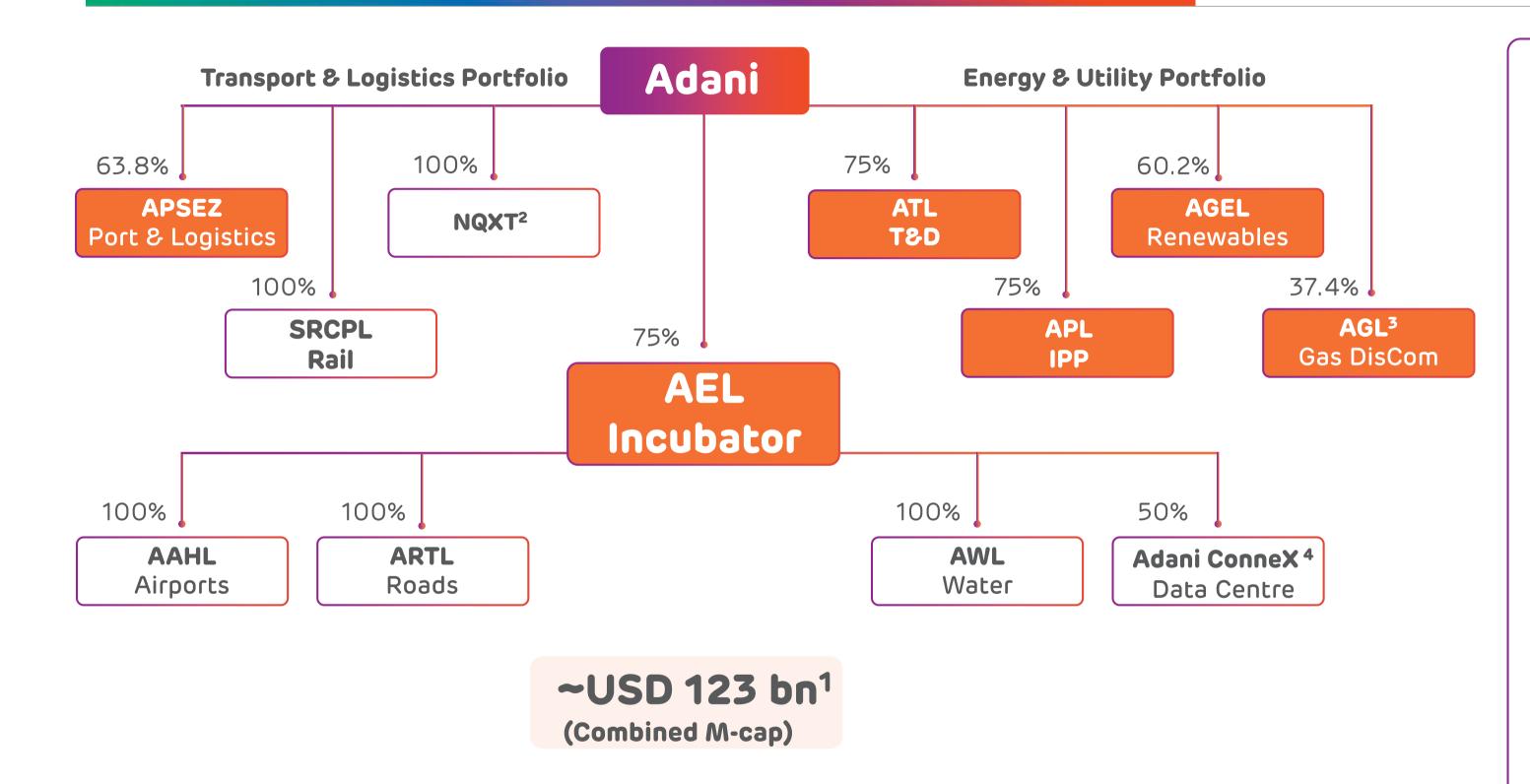


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Adani: A world class infrastructure & utility portfolio





Adani

- Marked shift from B2B to B2C businesses -
- ATGL Gas distribution network to serve key geographies across India
- **AEML** Electricity distribution network that powers the financial capital of India
- Adani Airports To operate, manage and develop eight airports in the country
- Locked in Growth 2020 -
- Transport & Logistics -Airports and Roads
- Energy & Utility Water and Data Centre

Opportunity identification, development and beneficiation is intrinsic to diversification and growth of the group

Notes:

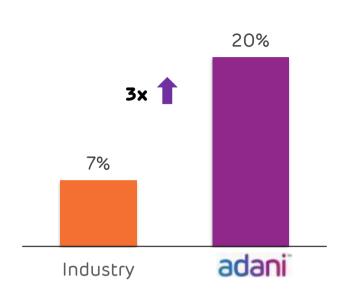
Orange colour represent publicly traded listed vertical | Percentages denote promoter holding

- 1. As of October 14th, 2021, USD/INR 75.2
- 2. NQXT North Queensland Export Terminal
- 3. ATGL Adani Total Gas Ltd, JV with Total Energies
- 4. Data center, JV with EdgeConnex

Adani: Decades long track record of industry best growth rates across sectors



Transmission Network (ckm)



2016	320,000 ckm	6,950 ckm
2021	441.821 ckm	18.336 ckm

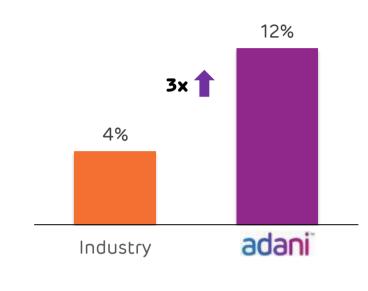


ATL

Highest availability among Peers

EBITDA margin: 92%^{1,3,5}
Next best peer margin: 89%

Port Cargo Throughput (MMT)



2014	972 MT	113 MT
2021	1,246 MT	247 MT



APSEZ

Highest Margin among Peers globally

EBITDA margin: 70%^{1,2} Next best peer margin: 55%

Renewable Capacity (GW)



19.3 GW⁶



140 GW⁹

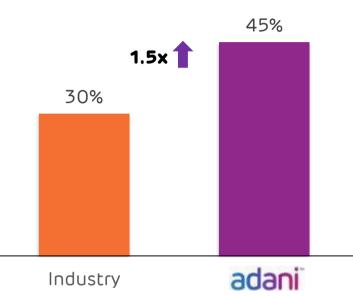
Worlds largest

2021

AGEL

developer **EBITDA margin: 91%**^{1,4}
Among the best in Industry

CGD⁷ (GAs⁸ covered)



2015	62 GAs	6 GAs
2021	228 GAs	38 GAs



ATGL

India's Largest private CGD business

EBITDA margin: 41%¹

Among the best in industry



Adani: Repeatable, robust & proven transformative model of investment



Phase		Development		Operations	Post Operations
	Origination	Site Development	Construction	Operation	Capital Mgmt
Activity	 Analysis & market intelligence Viability analysis Strategic value 	 Site acquisition Concessions and regulatory agreements Investment case development 	 Engineering & design Sourcing & quality levels Equity & debt funding at project 	 Life cycle O&M planning Asset Management plan 	 Redesigning the capital structure of the asset Operational phase funding consistent with asset life
	 India's Largest Commercial Port (at Mundra) 	 Longest Private HVDC Line in Asia (Mundra –	 648 MW Ultra Mega Solar Power Plant (at Kamuthi, Tamil Nadu) 	• Energy Network Operation Center (ENOC)	Revolving project finance facility of \$1.35Bn at AGEL – fully funded project pipeline First ever GMTN¹ of USD 2 Bn by an energy utility player in India - an SLB in line with COP26 goals - at AEML
Performance	Highest Margin among Peers	Highest line availability	Constructed and Commissioned in nine months	Centralized continuous monitoring of plants across India on a single cloud based platform	Issuance of 20 & 10 year dual trancle bond of USD 750 mn - APSEZ the or infrastructure company to do so
					14% 30% 55% 50%

March 2016

March 2021

ATL: A platform well-positioned to leverage growth opportunities in T&D business



Development



Execution Prowess

Transmission Network of

18,336 ckm⁽¹⁾

Built Longest Private HVDC Line
in Asia

Strategic Presence

Transmission - Presence in 12 states with 28 transmission SPVs **Distribution** - Integrated utility catering to gateway city of Mumbai

Balanced pool mix

Transmission (FY21):
51% of EBITDA - Central pool
49% of EBITDA - State pool

Operations



Operating Efficiency and Strong Margins (1HFY22)

Robust network availability of **99.35%** and supply/distribution reliability of **99.99%**

One of the lowest O&M cost per ckm⁽²⁾

Transmission/Distribution EBITDA Margin – **93% / 24%**

Consumer-centricity

Integration of Customer and Technology enabling AEML as a supplier of choice for **3 million+**consumers in Mumbai

ESG

Embedded ESG Framework

for enhanced value creation

Returns and Equity Value Creation



ROE optimization via Efficiency-led Development

Development and O&M efficiencies resulted into savings of ~Rs.5 bn optimized ROE to 55% in one pool of assets

Capital Management and IG Rating

Re-designing capital structure with access to low cost capital and elongated maturity

BBB- / Baa3(4)

Robust Asset Base

INR 439 Bn / US\$ 5.9 Bn

Regulated Asset base⁽³⁾ (Fully-built basis)



Operational Highlights - Q2FY22

ATL: Executive Summary - Operational and Financial Performance in Q2FY22



Operational Update:

- Added 486 ckm to operational network reaching to 18,336 ckm
- Transmission Lines operating at greater than 99.35% system availability
- Maintained supply reliability of more than 99.9% in Distribution business
- Sold 1,975 million units vs. 1,741 million units last year with energy demand improving by 13.4% YoY in AEML
- E-payment as a % of total collection at 68.5% with greater digital adoption

Financial Update (YoY):

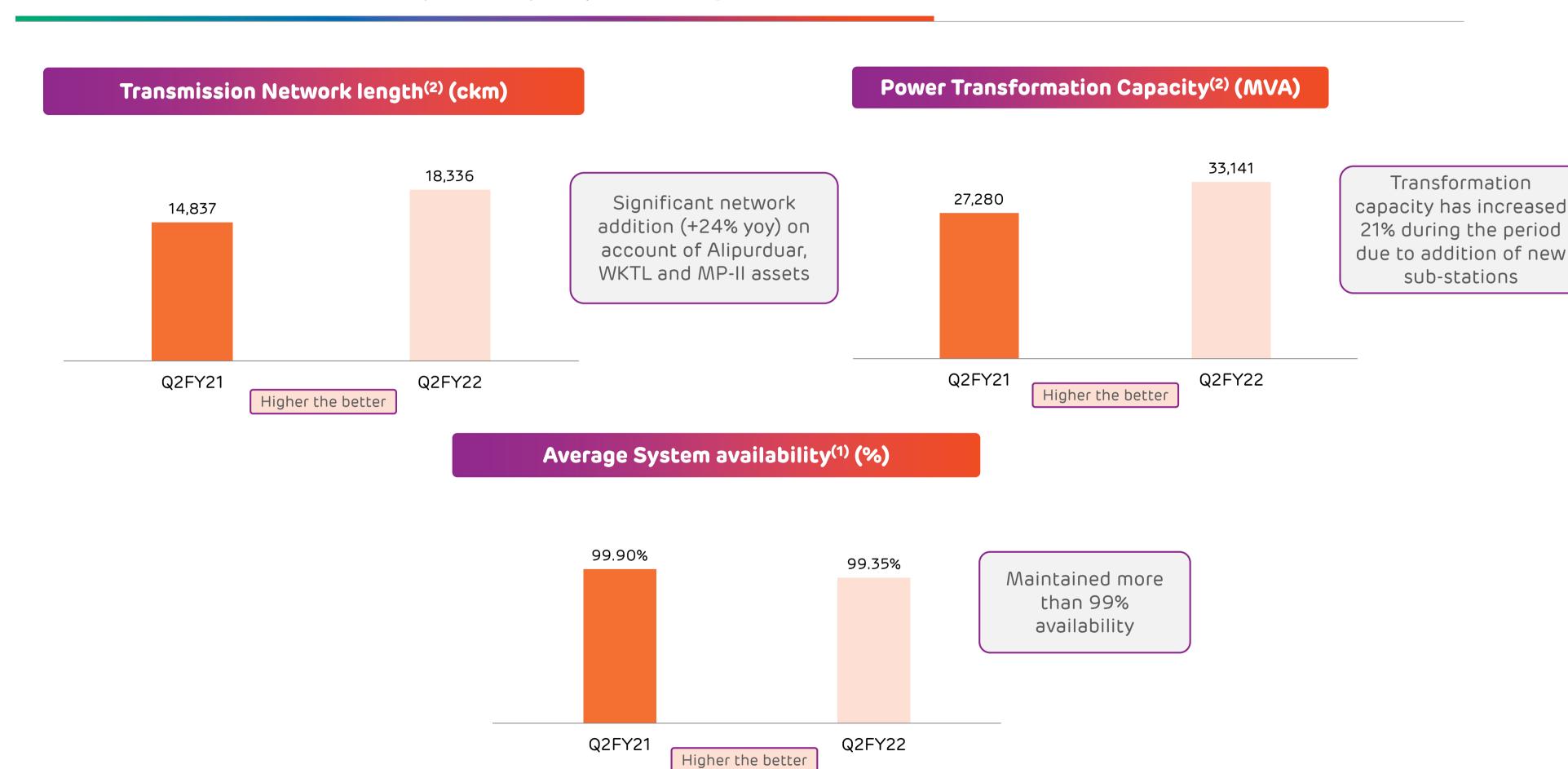
- Consolidated Revenue at Rs. 2,479 cr. increased by 15.0%
- Consolidated EBITDA at Rs. 1,289 cr. grew 12.5%
- PAT of Rs. 289 cr in Q2FY22, up 34.9%
- Net debt to EBITDA stands at 4.5x at the end of Q2FY22 improving from 4.7x as of FY21

Other Updates:

- FBTL and BKTL projects got commissioned during the quarter
- Received LOI for MP Power
 Transmission Package-II line won in March'21
- Revised Board Charter approved;
 Establishment of Corporate
 Responsibility Committee of the
 Board to provide assurance for
 all ESG commitments
- Won the Greentech Energy
 Conservation Award-2021
 assessed on initiatives taken
 towards Conservation of Energy,
 Financial Impact of Energy
 Conservation and Best Practices

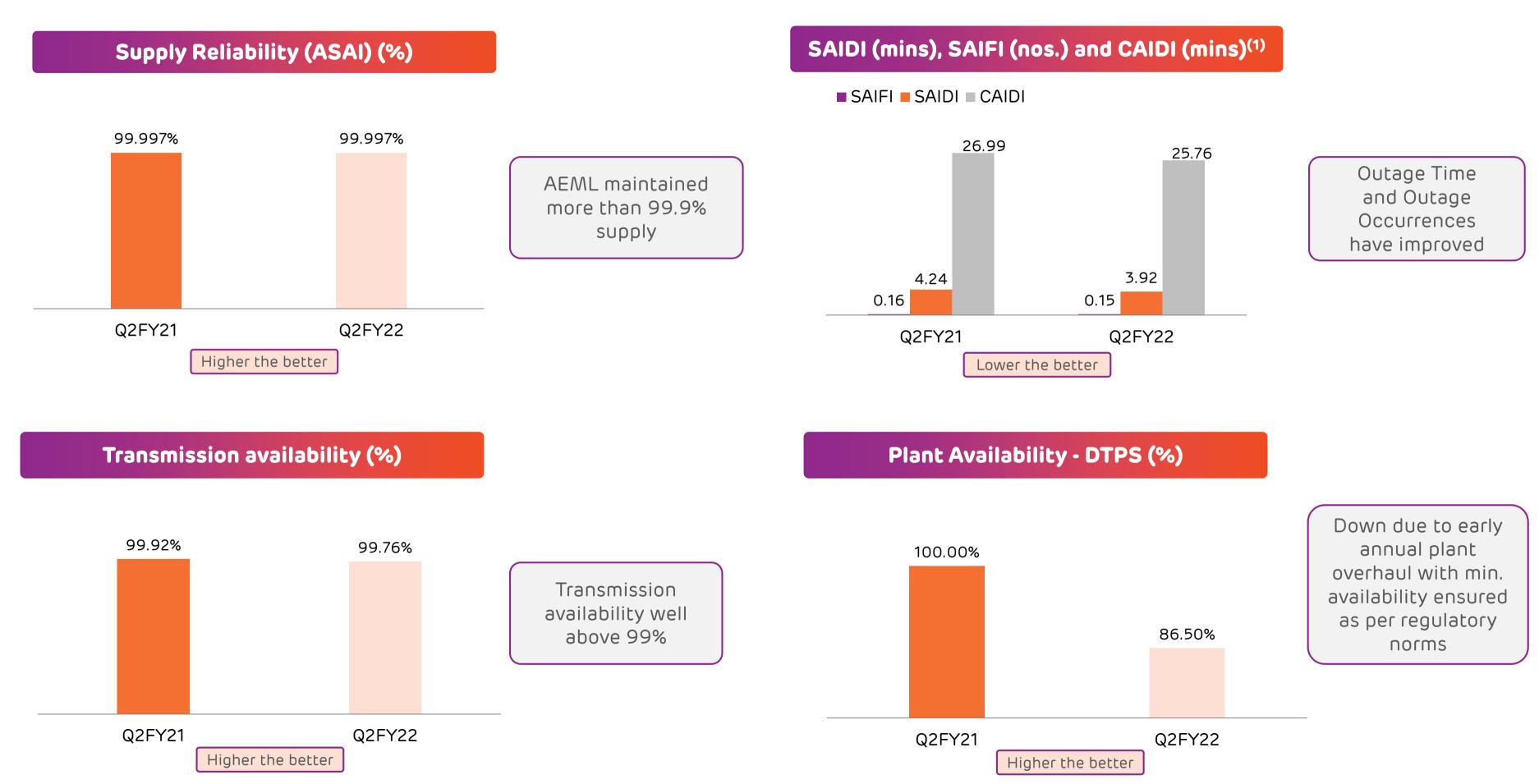
ATL: Transmission Utility - Key Operating Metrics Q2FY22 YoY





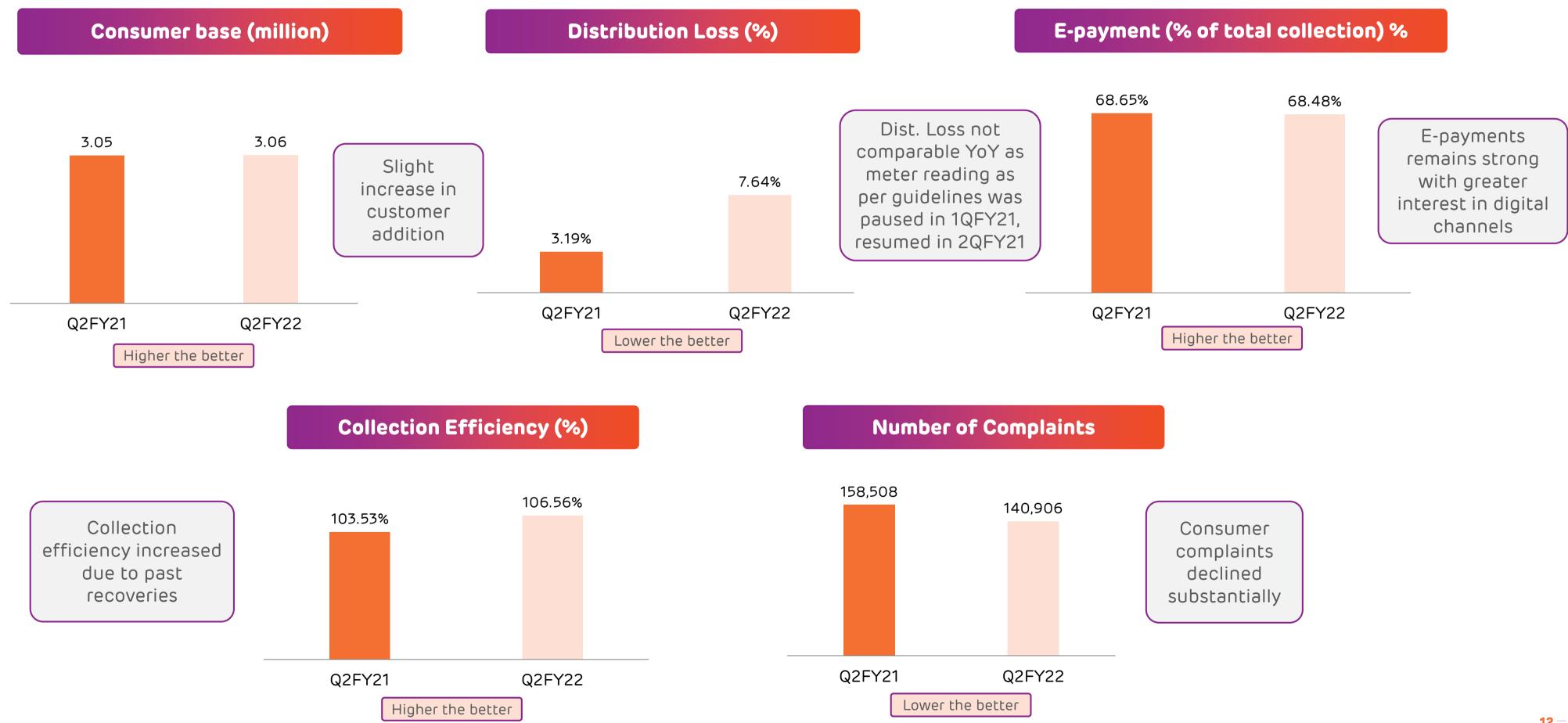
ATL: Distribution Utility (AEML) - Key Operating Metrics Q2FY22 YoY





ATL: Distribution Utility (AEML) - Key Operating Metrics Q2FY22 YoY

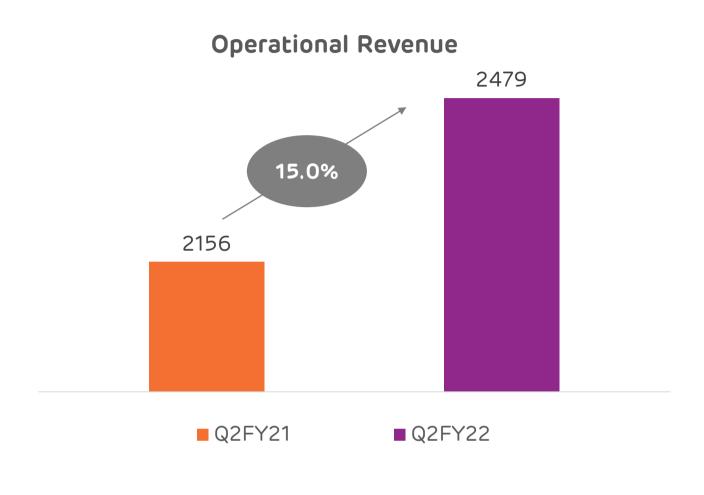


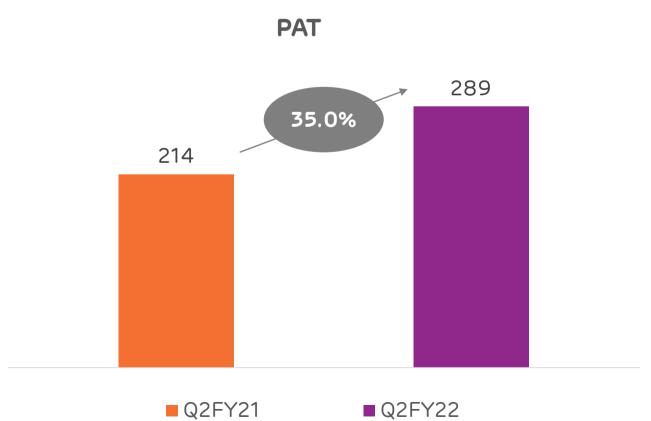


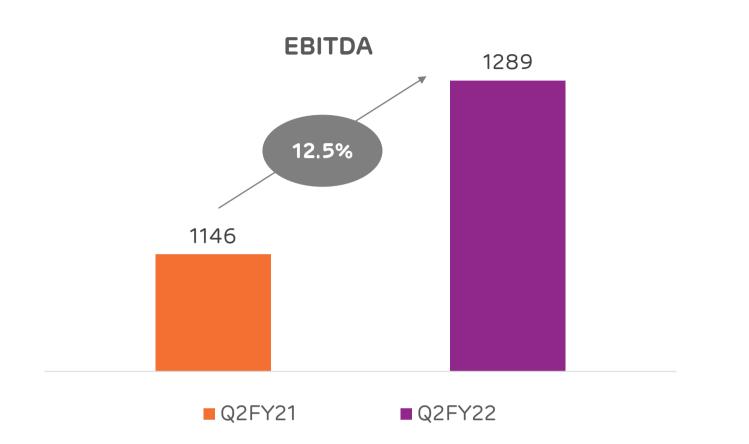


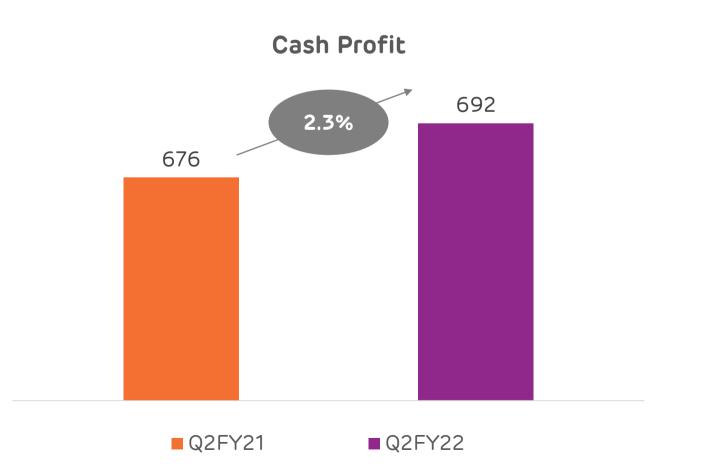
ATL: Consolidated Financial Highlights Q2FY22 YoY





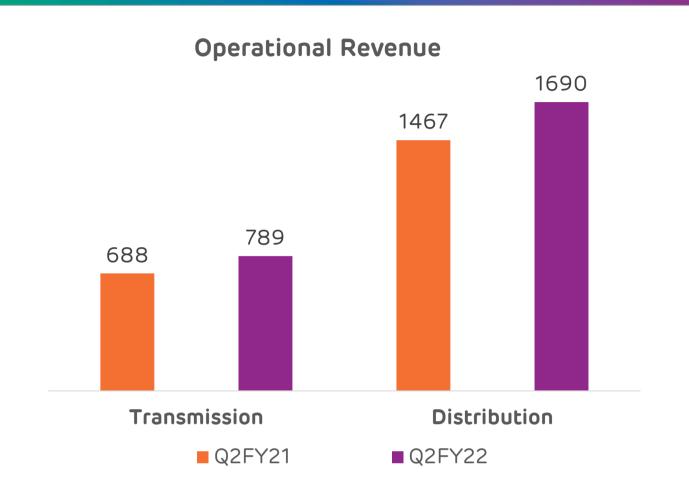


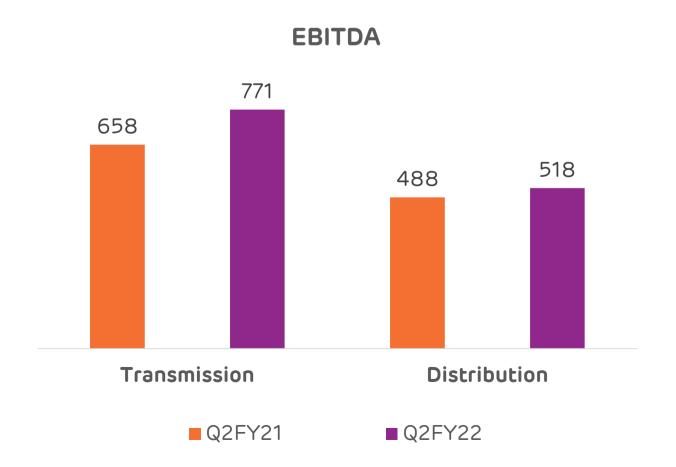


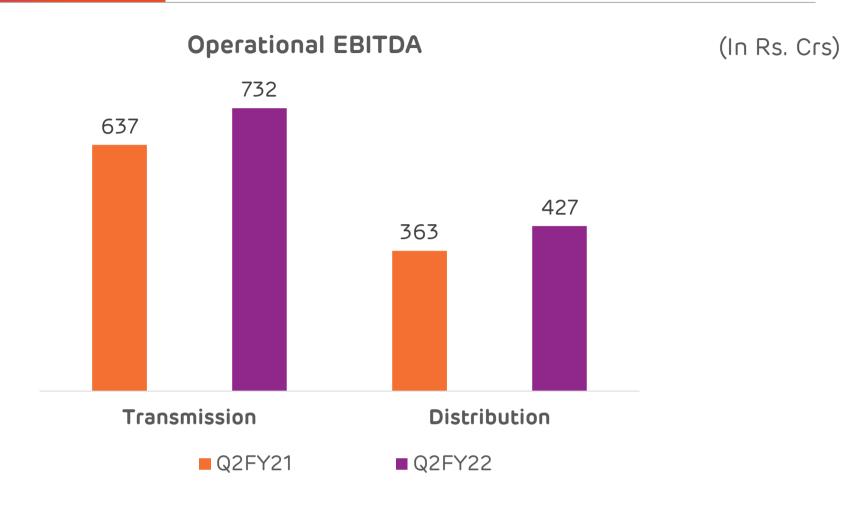


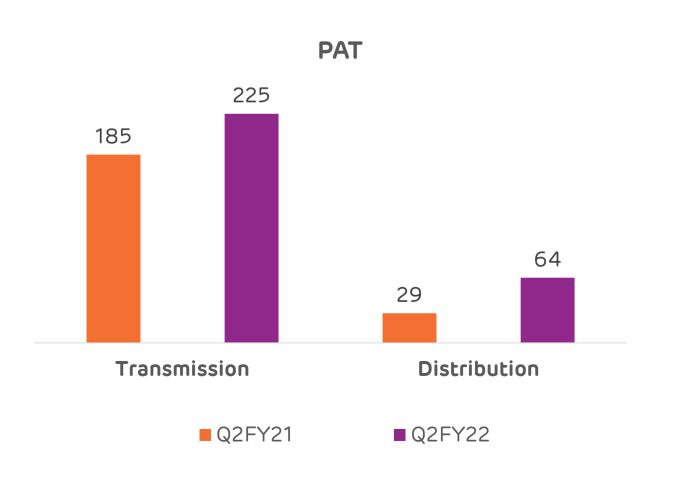
ATL: Segment-wise Financial Highlights Q2FY22 YoY











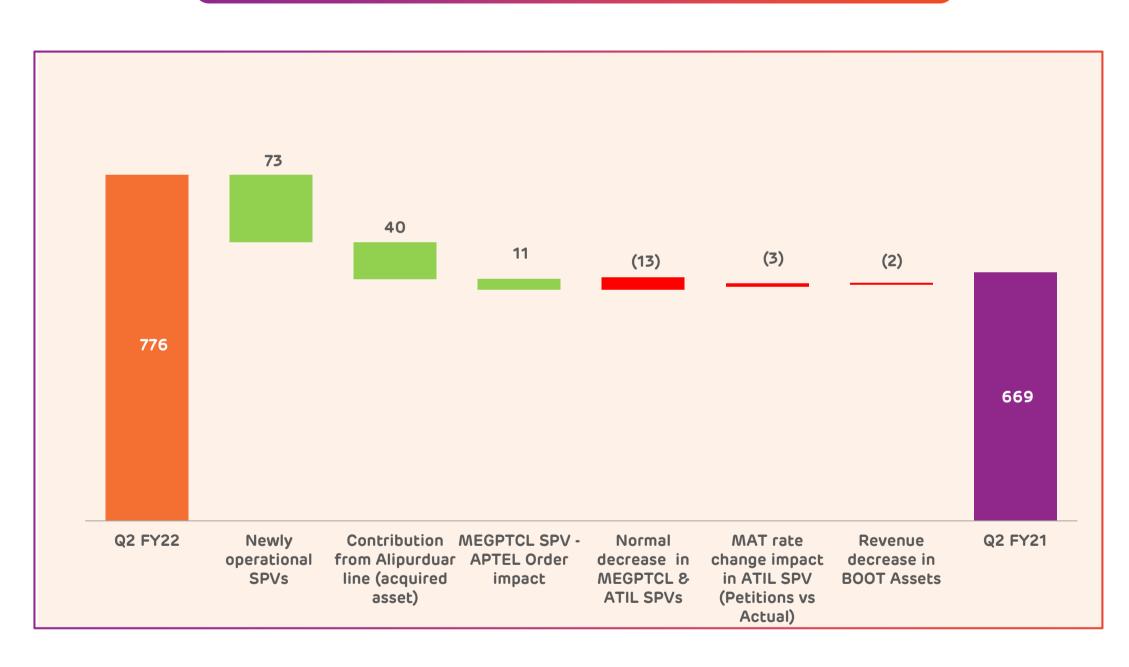
ATL: Transmission Utility - Revenue and Operating EBITDA Bridge Q2FY22 YoY

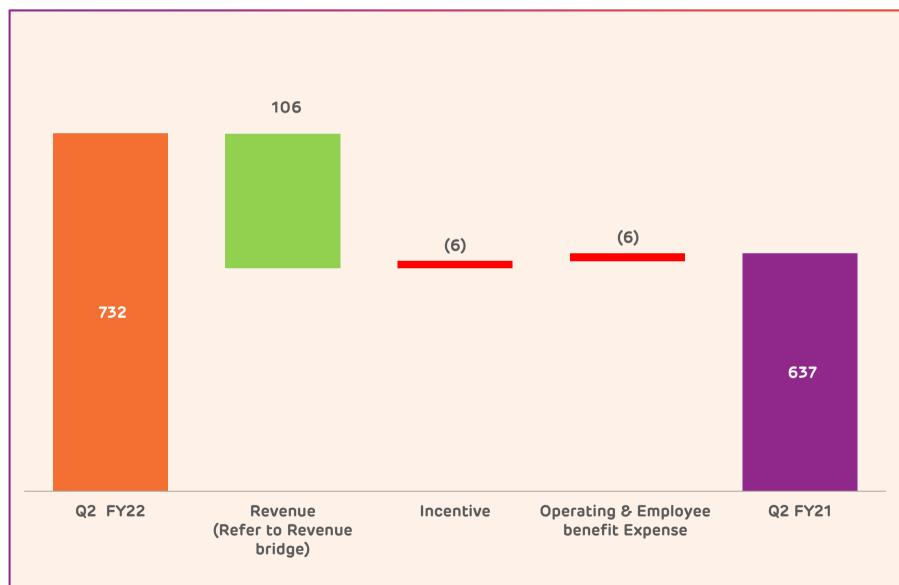


(In Rs. Crs)

Revenue (ex incentive) up 15.8% supported by revenue contribution from new line elements

Operating EBITDA up 14.8% driven by strong revenue





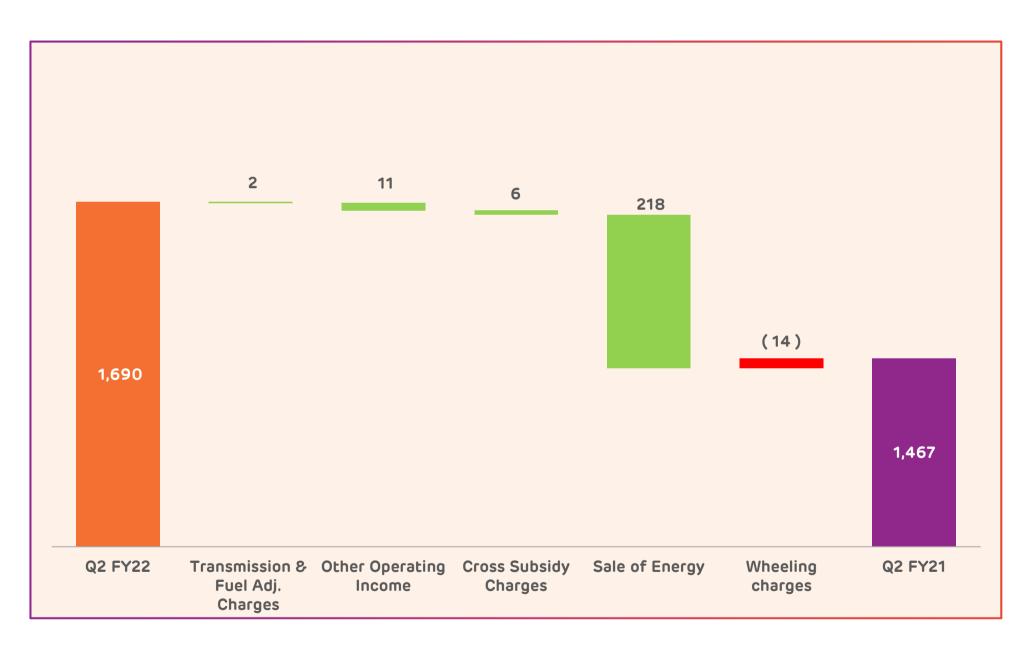
ATL: Distribution Utility (AEML) - Revenue and Operating EBITDA Bridge Q2FY22 YoY



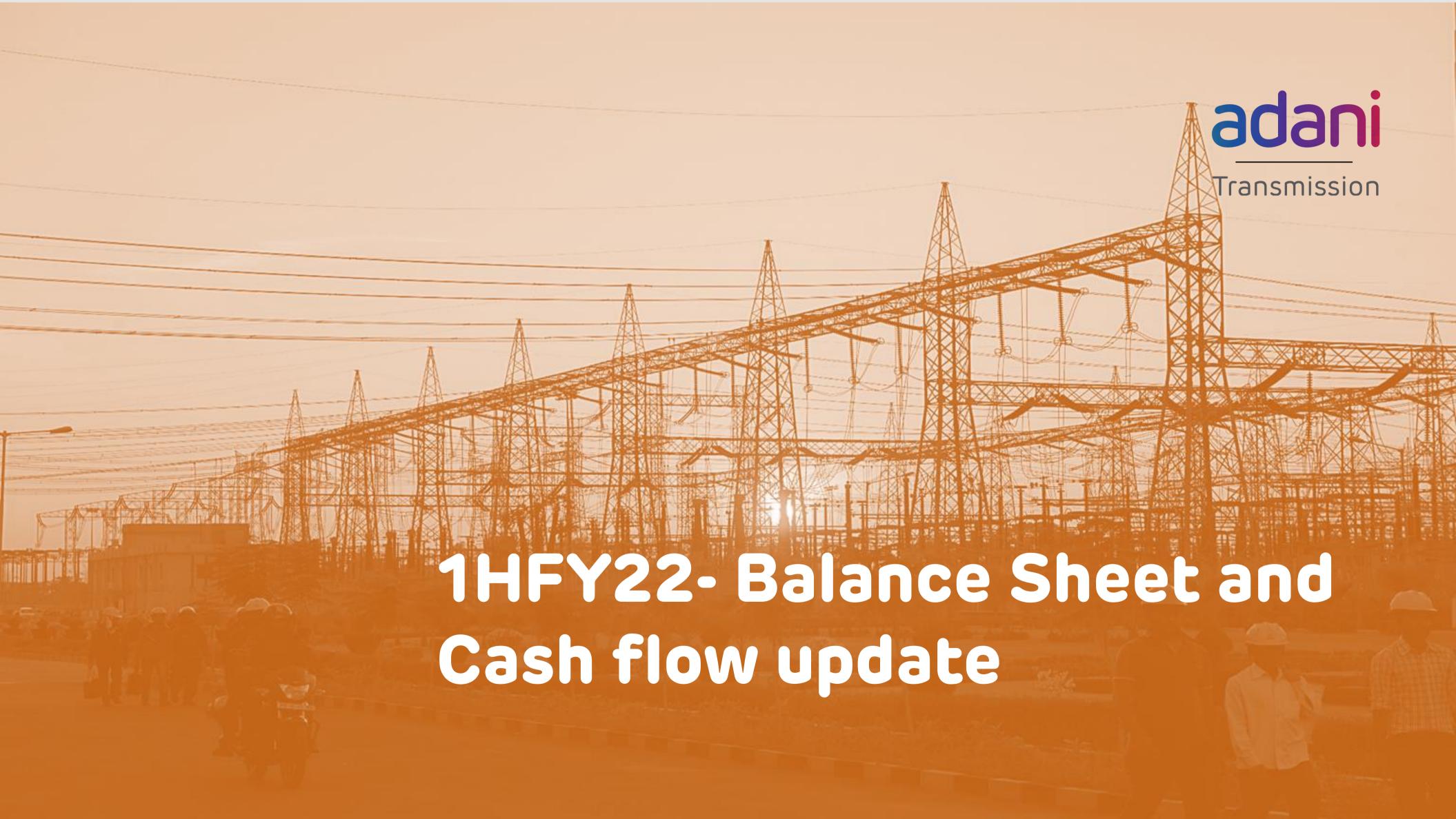
(In Rs. Crs)

Revenue up 15.2% driven by higher energy demand

Strong operating EBITDA growth of 17.5%





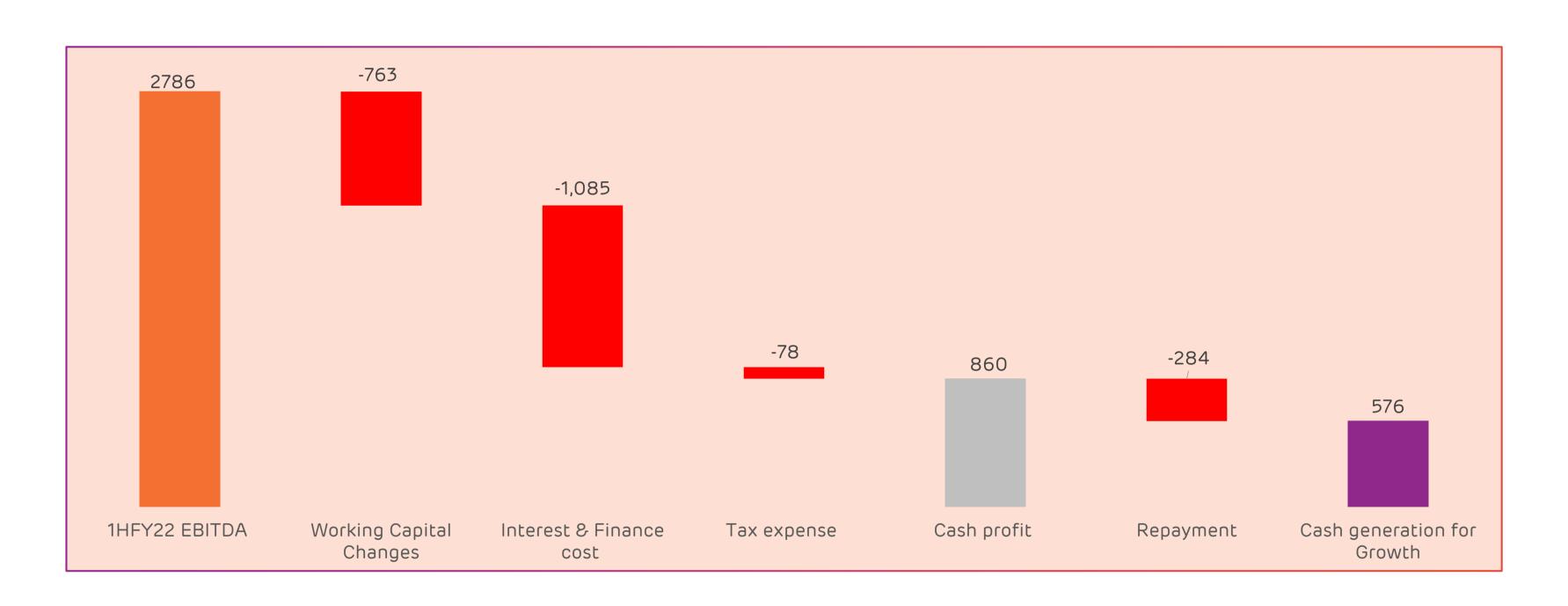


ATL: EBITDA to Free Cash Flow (1HFY22)



(In Rs. Crs)

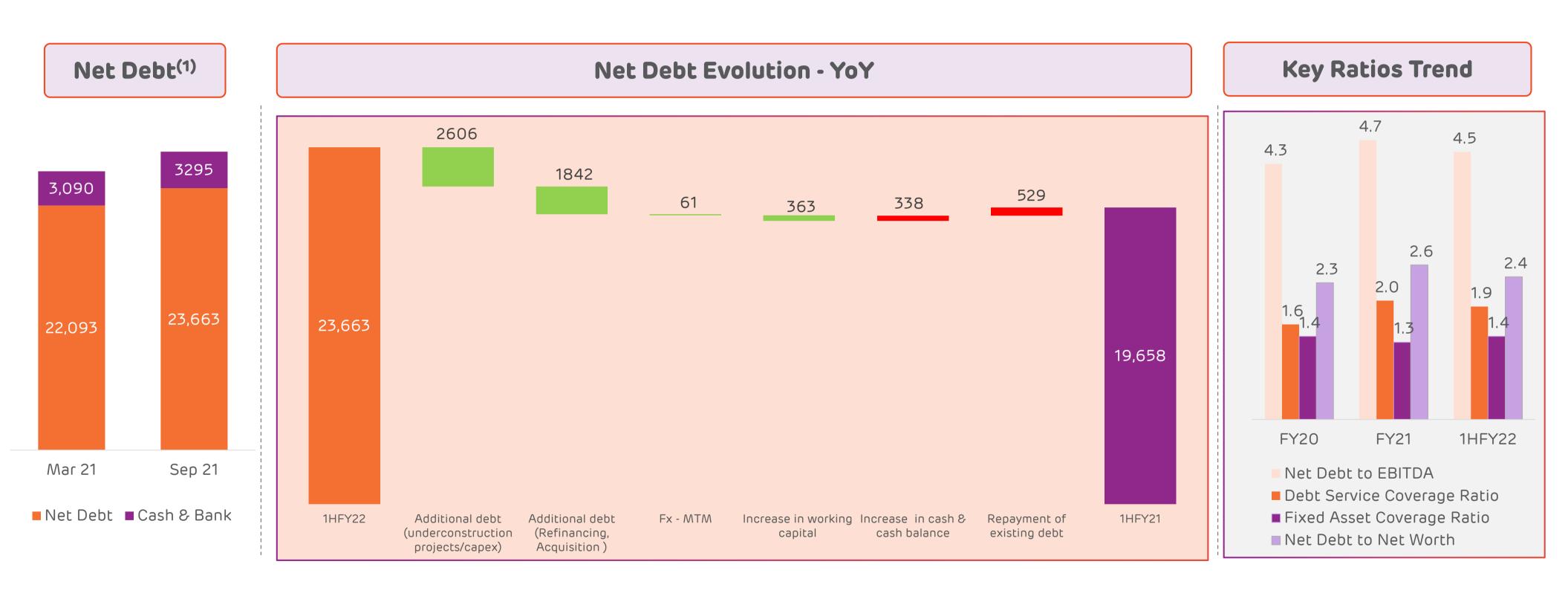
Strong cash profit and positive free cash flow for reinvestment



ATL: Debt Evolution and Key Ratios (1HFY22)



(In Rs. Crs)



^{1.} Net debt does not include unsecured sub-debt from shareholder Rs. 2,093 Crs. in 1HFY22 and Rs. 2,080 Cr. in 1HFY21

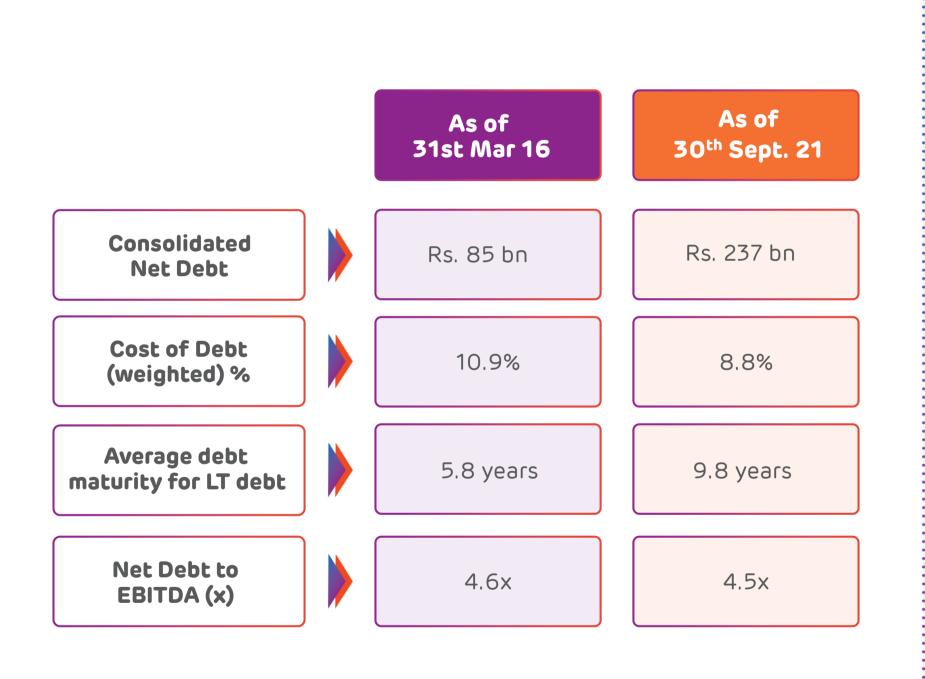
^{2.} Cash & Bank includes Investment in liquid mutual fund and Balances held as Margin Money or security against borrowings.

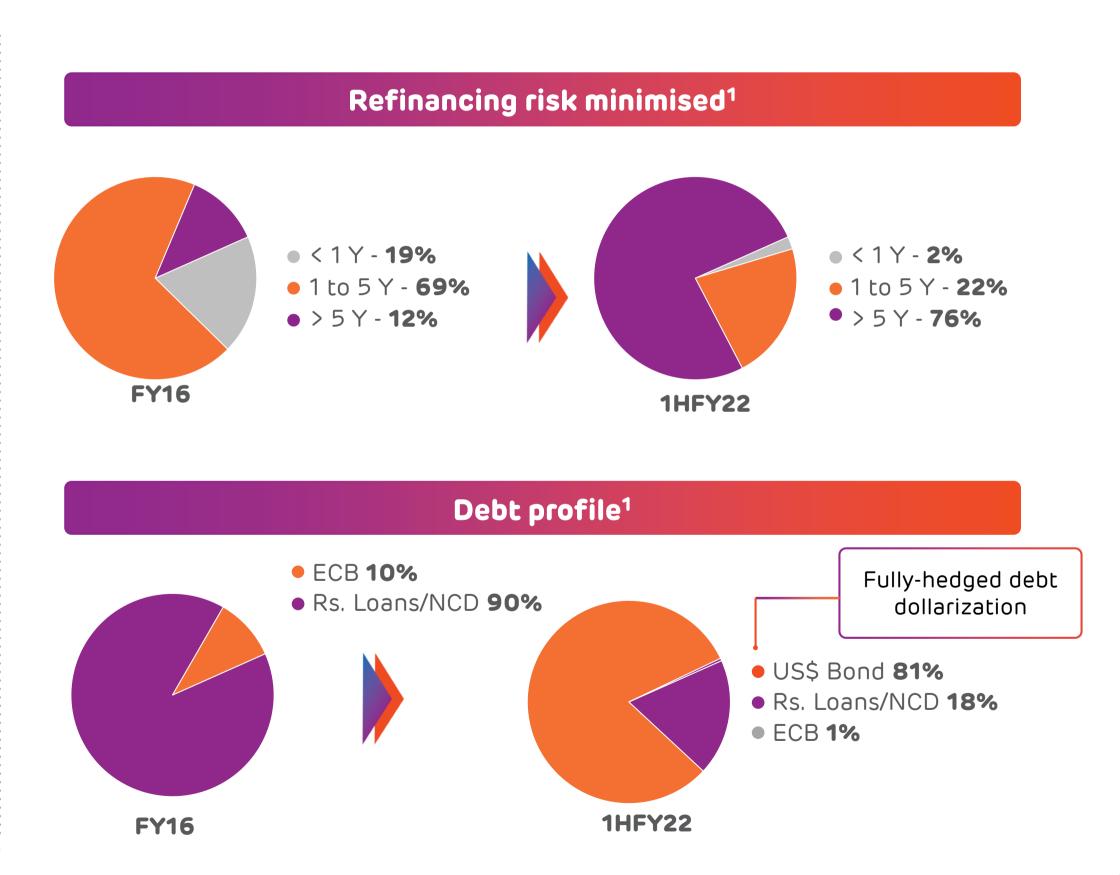
^{3.} Mark-to-market is an accounting entry; Forex exposure is fully hedged

^{4.} Net Debt to EBITDA calculated basis entire debt on balance sheet.

ATL's Capital Management Program brings diversity and elongated maturity to firm's debt profile









ATL: Robust ESG Framework





ESG Ranking

- FTSE (2021): **3.3/5**
- MSCI (2020): BBB
- S&P (2020): 2/12 in India and 41/283 globally in electric utility sector

Guiding Principles and

Disclosure Standards

-

United Nations Global Compact

GHG Protocol

SBTi

TCFD

IR framework reporting

CDP disclosure

UN Sustainable Development Goals

GRI Standards

Policy Structure

- Environment Policy
- Energy Management System
- Corporate Social Responsibility Policy
- Occupational Health & Safety Policy
 - Customer Grievance Redressal Mechanism
- Corporate Social Responsibility Committee
- Corporate Responsibility Committee
 - Risk Management Committees
 - Stakeholders Relationship Committee

Focus Areas

UNSDG aligned:

- Affordable & Clean Energy
- Sustainable Cities and Communities
- Climate Action
- Good Health & well being
- Quality Education
- Industry, Innovation & Infrastructure

Others:

• Consumer empowerment

Our Commitment:

- Increase renewable power procurement to 30% by FY23 and 60% by FY27 (SDG 7)
- Reduce GHG Emission Intensity⁽¹⁾ to 40% by FY25, 50% by FY27 and 60% by FY29 (SDG 13)
- Achieve Zero Waste to Landfill⁽²⁾ by FY25
- Replace Single Use Plastic Waste⁽²⁾ by FY23

ATL: Progressing on Environmental and Climate Commitments



Indicators	Progress and Status: YTD FY22	Medium to Long-term Targets	
Energy Mix & Em	ission Intensity		
RE share in power procurement	AEML has tied up a hybrid (Solar +Wind) 700 MW PPA	30% by FY23	60% by FY27
GHG Emission Intensity Reduction	The target for GHG emissions reduction is in line with Nationally Determined Contribution (NDC) for climate change. Disclosed in terms of a reduction in GHG per unit of revenue.		70% by FY30
Waste Reduction and Biodiversity Management			
Zero waste to landfill (ZWL)	Dahanu Power Plant attained ZWL status	Achieve ZWL for all sit	es by FY25
Single use plastic (SuP) free sites	 Following site attained SUP free status: Dahanu Power Plant Major Substations(Mundra, Mahendragarh, Koradi) and Dahanu plant 	Achieve SuP free for all sites by FY23	
India Business Biodiversity Initiative (IBBI) and ensure no net loss to biodiversity	Signatory to IBBI and submitted first progress report in 2020	No net loss to biodiver with IBBI and public di	sity and 100% alignment sclosures by FY24
Energy Efficiency and Management			
Reduction in auxiliary consumption through solar power	2.362 MWp solar capacity at Mahendragarh, Akola, Koradi, Sami, Morena, Rajnandgaon	Coverage across all tra	ensmission sites

ATL: Social Philosophy



United Nations Sustainable Development Goals 2030

3 GOOD HEALTH AND WELL-BEING



6 CLEAN WATER AND SANITATION

1 SUSTAINABLE CITI AND COMMUNITIE





















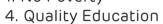


5 GENDER EQUALITY

Our social Initiatives are mapped to UNSDG 2030

Access to Education









Tiroda, Dahanu and Sami village

- Physical infrastructure and e-learning platform in rural areas
- Educational Kits (2830 students benefited) & School Uniforms to Anganwadi children (5780 students benefited)
- Education & awareness in areas of Cleanliness and Safety (1900 Schools Covered)

Community Health

3. Good Health & Well Being



Multiple locations

- Distribution of Dura Oxygen Cylinders to various hospitals in Dahanu Taluka for medical treatment of COVID patients
- Infrastructure development of two vaccination centers enhance Covid vaccination drive: >17 K vaccination done at the two centers

Women's Empowerment

- 2. Zero Hunger
- 5. Gender Equality
- 8. Decent Work & Economic Growth





Dahanu and Mumbai

- Saksham: Skill development of women through social program through National Skill Training Institute (Women)
- Inducted first ever All Women Team of meter readers
- Sanginis: Identifying and nurture women as a change agent in rural hamlets; developed 123 Sanginis till date

Sustainable Livelihood

- 2. Zero Hunger
- 8. Decent Work & Economic Growth







Dahanu

 Provide support for livelihood for landless laborers In association with NABARD covering 11 villages of Dahanu and 1,000 land-owning families

Ecology

- 7. Affordable and Clean Energy
- 13. Climate Action
- 14. Life Below Water
- 15. Life on Land







- Dahanu
- Plantation of mangroves (>20 Mn)
- >50% open area converted in green land

Water Secure Nation

6. Clean Water and Sanitation



Multiple locations

- Drinking water filtration plant at Agwan village of capacity 5m3/hr, where around 5,500 people benefited
- Rain water harvesting and Borewell for increasing ground water table

ATL: Governance Philosophy



Policies

Committees

Assurance

Environment Policy covered in BR Policy



- Corporate Responsibility Committee
- Risk Management Committee

- Corporate Social Responsibility Policy
- Occupational Health and Safety Policy
- Human Rights covered in BR policy



- Corporate Social Responsibility Committee
- Stakeholder Relationship Committee

- Related Party Transaction Policy
- Dividend Distribution and Shareholder Return
- Nomination and Remuneration
- Code for Fair Disclosure of UPSI



- Audit Committee (100% independent directors)
- Nomination and Remuneration Committee (100% independent directors)
- Risk Management committee
- Info tech and data security committee

Corporate Responsibility Committee

Establish "CRC" to provide assurance for all ESG commitments comprising of 100% Independent directors

Enabling board backed assurance leading to lower risk to stakeholders

ATL: Revised Board of Charter Implemented



ATL's Audit Committee and Nomination and Remuneration Committee comprises of 100% Independent Directors

Existing Board Committee composition changed:

Committee	Current	Proposed
CSR Committee	33% Independent Directors	Atleast 75% Independent Directors
Stakeholders Relationship & Risk Management Committees	33% Independent Directors	Atleast 50% Independent Directors

New Board Committees formed:

Committee	Composition
Corporate Responsibility Committee	100% Independent Directors
Public Consumers Committee	100% Independent Directors
Infotech & Data Security Committee	Atleast 50% Independent Directors
Sub-Committees to RMC: M&A Legal, Regulatory & Tax; Commodity Price Risk and Reputation Risk Committees	Atleast 50% Independent Directors

ATL: Enhanced Safety Culture



Safety Initiatives During 1HFY22

- 81,959 man-hours of safety training and awareness during 1HFY22
- For enhanced safety through technology inclusion, tested usage of smart wearables at sub stations for field connectivity and communication

Contractor Reward Scheme

- Safety scheme evaluating and rewarding contractors to ensure safety at the sites
- Aimed at incident free work environment through a systematic approach to manage contract workers and risk awareness

Positive Safety Culture

 Multiple initiatives aimed towards 'Zero Harm' and strong leadership commitment fostering a 'Positive Safety Culture' across organization under "#SafetyCulture"

Safety Performance in Q2FY22

Safety Parameters	Q2FY22	Q2FY21
Near Miss Reporting	1018	126
Suraksha Samwad	2293	830
LTI	2	2
Fatalities	0	0
LTIFR (LTI Frequency Rate)	0.64	0.41
LTI (LTI Severity Rate)	9.67	5.99
Safety training by Safety team (in Man-Hours)	33,471	36,806

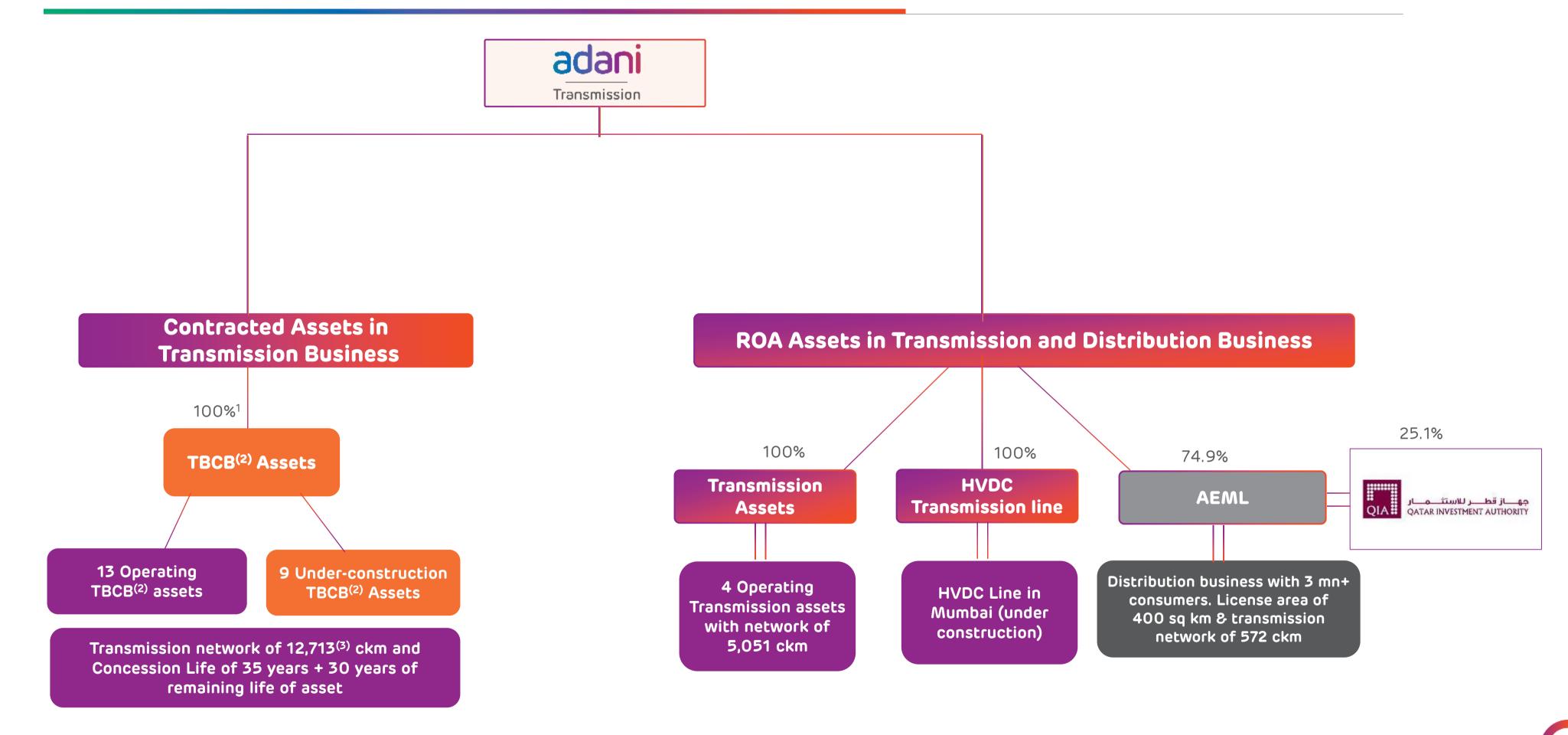






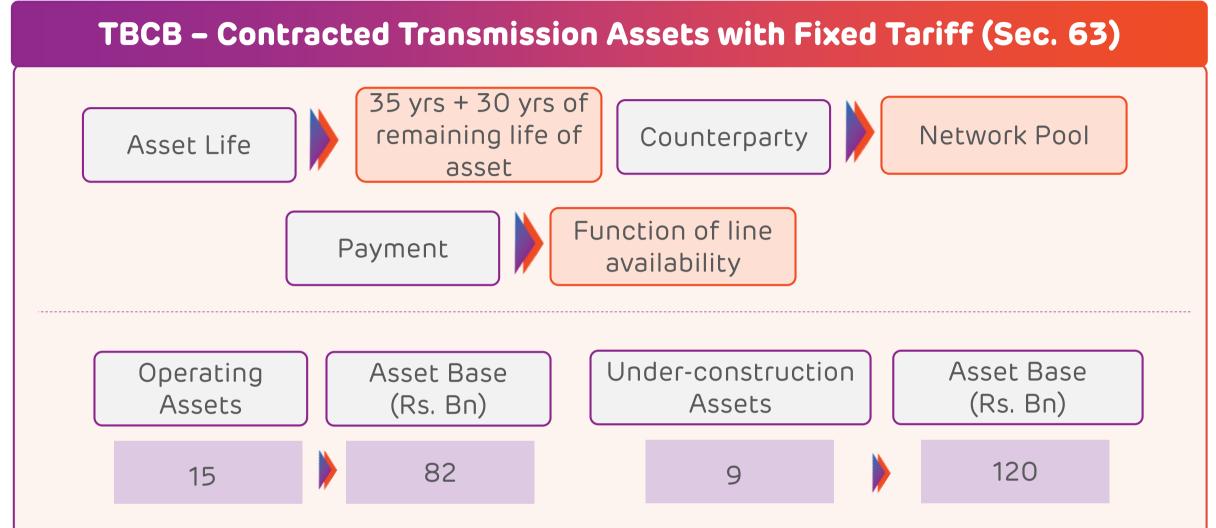
ATL at a Glance

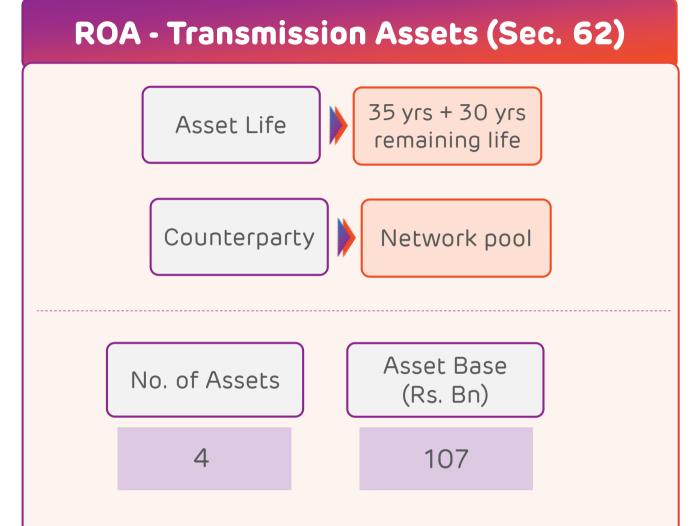




ATL: Transmission business at a Glance







TBCB - Business Parameters

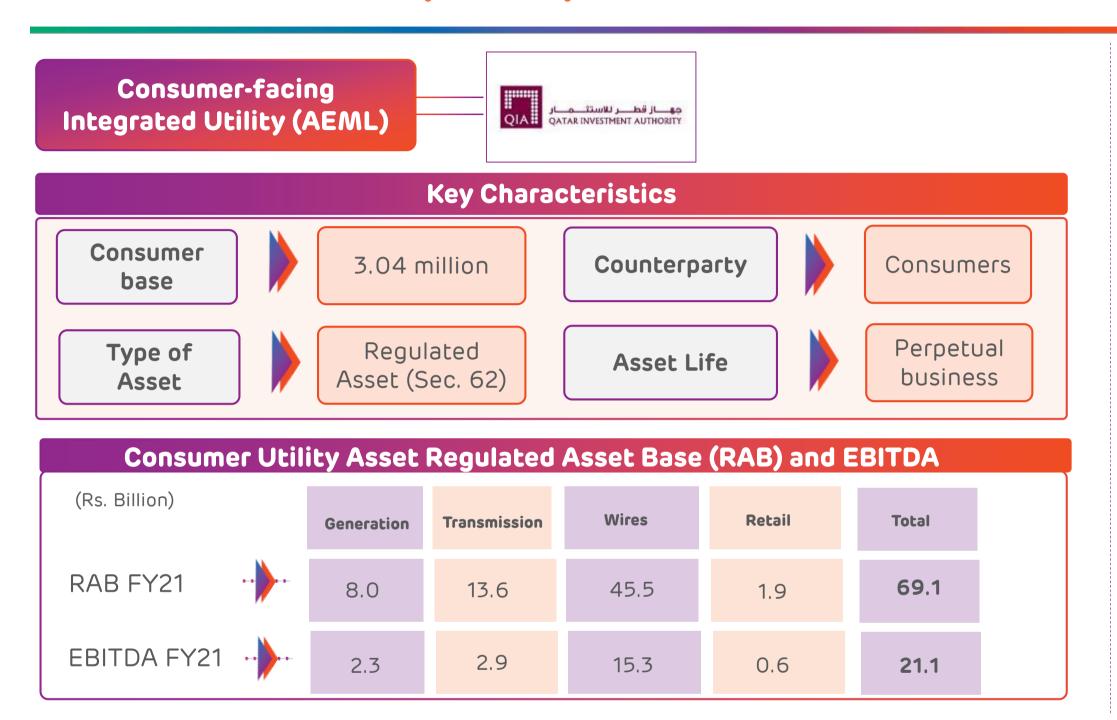
- Steady stream of cash flows
- No throughput risk in Transmission sector
- Payment pooling mechanism thus no counterparty risk
- Mature Regulatory bodies (EA 2003)

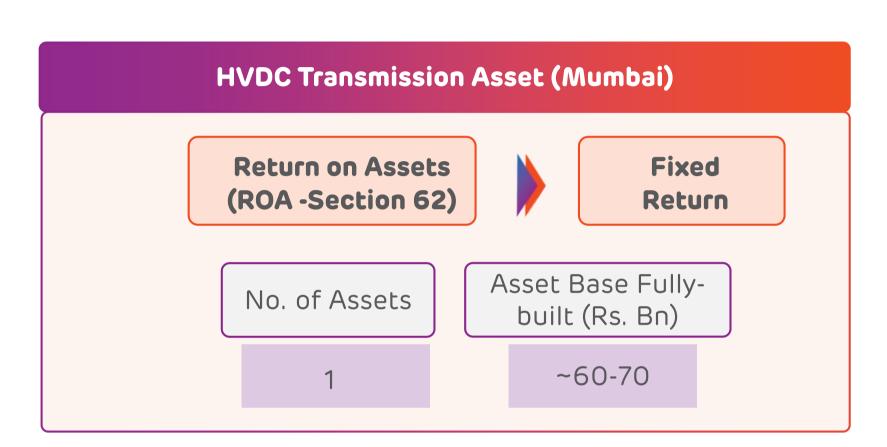
ROA - Business Parameters

- Rate of return business with predictable cash flows after accounting for all operating and O&M costs
- Efficiency-linked incentives to further boost returns

ATL: Distribution (AEML) business at a Glance







Stable Business Parameters

- 93-year old business with predictable and mature regulatory framework serving 3 mn+ consumers in Gateway City of India
- Business with high EBITDA predictability supported by revenue true-up and cost pass-through mechanisms
- Guided by three pillars of Reliability (Supply), Affordability (Power) and Sustainability (Aiming for 60% RE power by 2027)
- Rate of Return Asset (the asset being the RAB) with no-to-minimal throughput risk (only Retail)



ATL and AEML Credit Ratings



International - ATL Obligor Group

Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond	BBB-/Negative
S&P	Dollar Bond	BBB-/Negative
Moody's	Dollar Bond	Baa3/Negative

International - ATL USPP

Rating Agency	Facility	Rating/Outlook	Underlying Rating
Fitch	Dollar Bond	BBB-/Negative	BBB
Moody's	Dollar Bond	Baa3/Negative	-

International - AEML US\$ 1 bn

Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond	BBB-/Negative
S&P	Dollar Bond	BBB-/Negative
Moody's	Dollar Bond	Baa3/Stable

Construction Facility

Rating Agency	Facility	Rating/Outlook	Underlying Assets
RG2 – TBCB RG	FITCH	BBB- /Negative	BBB
RG3 – HVDC	FITCH	BBB- /Negative	BBB

International- AEML US\$ 300 mn

Rating Agency	Facility	Rating/Outlook
Fitch	Dollar Bond	BBB-/Negative
Moody's	Dollar Bond	Baa3/Stable

SPV Ratings - Domestic

Company	Rating Agency	Rating	Outlook
ATL	India Rating	AA+	Stable
WTGL	India Ratings	AA+	Stable
WTPL	India Ratings	AA+	Stable
MTSCL	India Ratings	AA-	Stable
ATSCL	CARE	Α	Stable
ATBSPL	India Ratings	AA-	Stable
FBTL	CARE	A-	Stable
OBTL	Brickwork	A-	Stable
NKTL	Brickwork	A-	Stable
AEML	India Rating	AA	Stable
JKTL	India Rating	A-	Stable
BKTL (LOC)	Care	A1+	Stable
WKTL	India Rating	A-	Stable

ATL and AEML Bond Portfolio

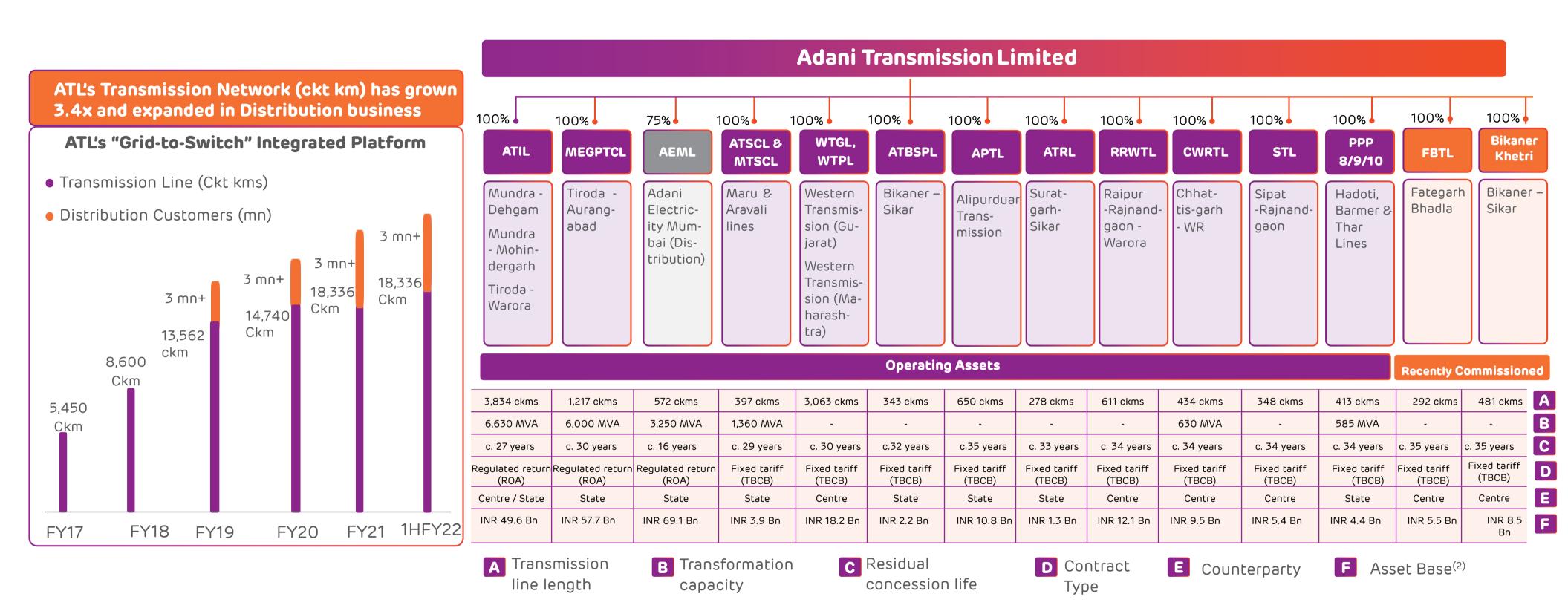


Highlights	Obligor 1 – US\$ 500 mn	Obligor 2 – US\$ 500 m	n USPP – US\$ 400 mn	AEML – US\$1 bn	AEML – US\$ 300 mn
Assets	ATIL MEGPTCL		STL, ATRL, CWRTL, RRWTL, PPP-8,9,10	AEML	AEML, PDSL
FY21 Operational EBITDA (Rs. Crs)	1,725		610	1,659	1,659
Tenor	10 year	16.5 year	30 year	10 year	10 year
Issue size (USD mn)	US\$ 500 mn	US\$ 500 mn	US\$ 400 mn	US\$ 1000 mn	US\$ 300 mn (GMTN)
Ratios (As of FY21)	FFO to Net Debt: 27.9%; DSCR: 4.74x; FFO cash coverage: 4.14x		FFO to Net Debt: 14.8%; DSCR: 1.62x	FFO to Net Debt: 16.0%; DSCR: 6.01x	
Refinance Risk / Bond Structure	Bullet debt structure	Amortizing debt structure	Amortizing debt structure	Bullet debt structure	Bullet debt structure
Counterparty Risk / Quality of earnings Risk	EBITDA: 45% from Central projects 55% from State projects		EBITDA: 78% from Central projects; 22% from State projects	End users	End users
International Credit Rating	BBB- (S&P, Fitch)/ Baa3 (Moody's)	BBB- (S&P, Fitch)/ Baa3(Moody's)	BBB- (Fitch)/ Baa3(Moody's)	BBB- (S&P, Fitch)/ Baa3(Moody's)	BBB-(Fitch)/ Baa3 (Moody's)
Robust Structural Protections	 Clean first ranking security Unique covenants linked to EBITDA performance providing credit quality protection over project life Standard project finance features Detailed reporting covenants 				

Notes: GMTN - Global Medium Term Notes

ATL's Evolution and Operational Asset Portfolio as of 1HFY22

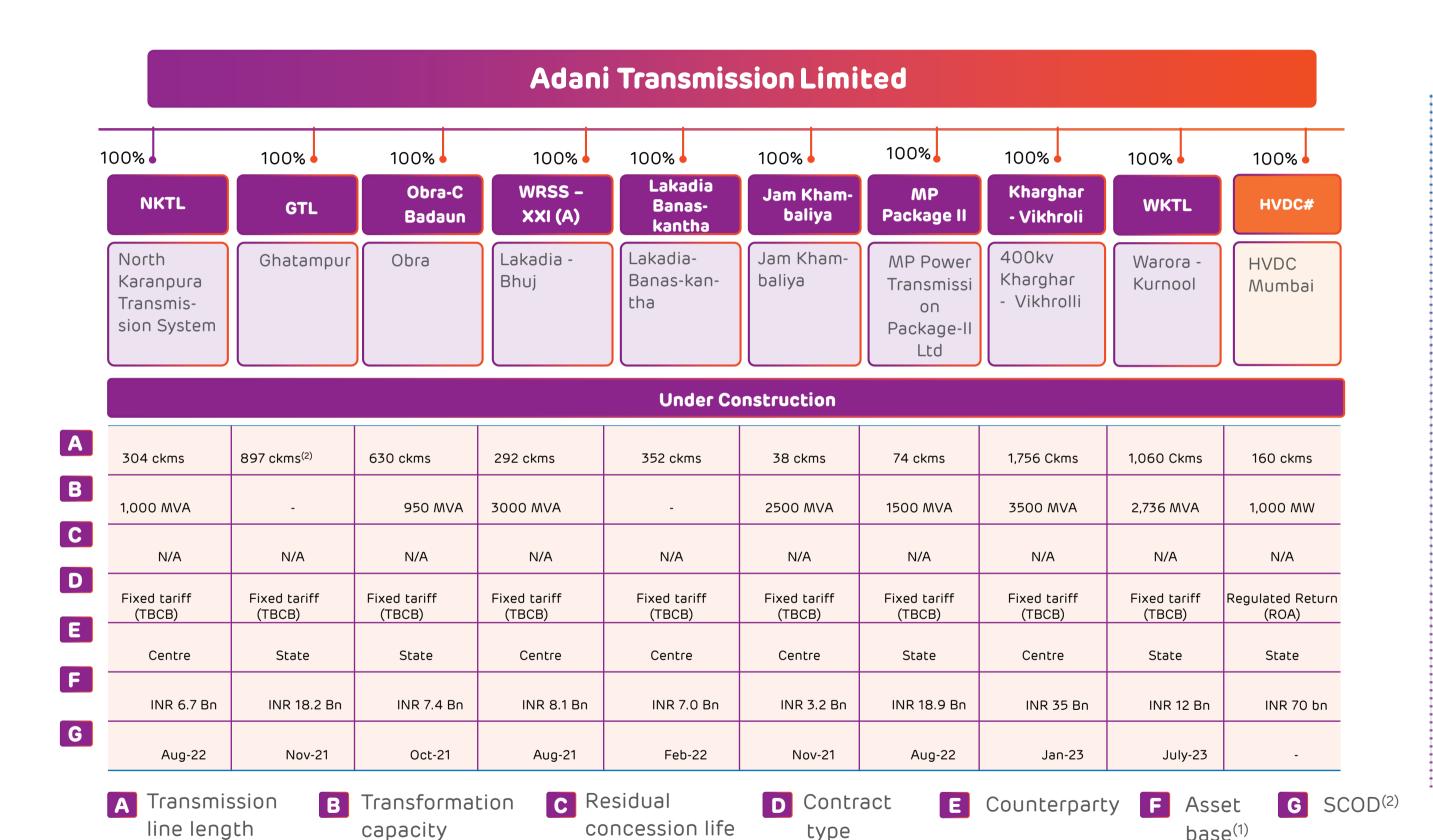




Notes: ATIL - Adani Transmission (India) Limited; MEGPTCL - Maharashtra Eastern Grid Power Transmission Co. Limited; ATBSPL: Adani Transmission Co. Limited; STL - Sipat Transmission Limited; RRWLT - Raipur Rajnandgaon Warora Transmission Limited; CWTL - Chhattisgarh WR Transmission Limited; ATRL - Adani Transmission Service Company Limited; WRSS M - Western Region System Strengthening Scheme Gujarat, (1) 74% in ATSCL with an option to acquire balance 26% in a manner consistent with Transmission Service Agreement and applicable consents; (2) Asset base for operational assets as of Dec-2020; Mumbai GTD / BSES - as per proposed funding plan.

ATL's Under-construction Asset Portfolio as of 1HFY22









work at North Karanpura-Chandwa (NKTL)

Notes: #HVDC project SPV will be 100% subsidiary of AEML (Adani Electricity) 1) Asset base for under-construction assets – as per the estimated project cost as of June 2021; (2) Provisional Scheduled Commercial Operation Date (SCOD)

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