



Tasty Bite Eatables Limited

MANAGEMENT REPRESENTATION ON THE FINANCIAL RESULT FOR THE QUARTER/YEAR ENDED ON 31ST MARCH, 2025

The Board of Directors of Tasty Bite Eatables Limited (TBEL) on May 27, 2025, have announced the results for the quarter and year ended March 2025. Key highlights of the performance of this year are as follows:

Performance Highlights

- The total revenue for the Financial Year 2024-25 is INR 5,730 million. Despite the setback in Q1 2025, business has delivered sequential growth in subsequent quarters and achieved growth of 3% YoY with Q4 Growth at +23% YoY
- FY 2024-25 Sales Performance was clearly reflective of our Long-Term Strategy with Food Solutions Business growing at 14%. This is contributed by the strong growth in TFS Business at 16% YoY growth driven by new innovations and an increased share of business with existing customers. There were appointments of HORECA Distributors in Q4, which the management sees as a future source of growth.
- Material costs for the year ended is 62.4% of revenues, an increase of 1.7% compared to last year's 60.7%. This rise was primarily due to commodity inflation specially in Staples and Oil categories.
- PBT as % of total income ended strongly at +6%, despite early set back in Q1 (-4.6%)

Safe Harbor Statement

This Release / Communication, except for the historical information, may contain statements, including the words or phrases such as 'expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should' and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, projections, financial or otherwise, which are forward looking statements. These forward looking statements are based on our beliefs and assumptions, which in turn are based on currently available information, certain expectations, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, consumption level, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability, change in international oil prices and input costs and new or changed priorities of the trade. Any of these assumptions/ expectations/ anticipated developments could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. The Company, therefore, cannot guarantee that the forward-looking statements made herein shall be

Regd. Off. : 201/202, Mayfair Tower, Wakdewadi, Shivajinagar, Pune - 411 005, India.

Tel.: + 91 20 3021 6000, 2553 1105 Fax: + 91 20 3021 6048, E-mail : info@tastybite.com

Factory : Gat No. 490, Bhandgaon, Pune Solapur Highway, Tal. Daund, Dist. Pune - 412214. Tel.: + 91 2117 306500

Website : www.tastybite.co.in, CIN : L15419PN1985PLC037347



Tasty Bite Eatables Limited

realized. These forward-looking statements speak only as of the date of this document. None of the Company, the promoters, their respective advisors or any of their respective directors, officers, affiliates, or associates have any obligation to, and do not intend to, update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. All forward-looking statements contained herein are expressly qualified in their entirety by reference to these cautionary statements.

Regd. Off. : 201/202, Mayfair Tower, Wakdewadi, Shivajinagar, Pune - 411 005, India.
Tel.: + 91 20 3021 6000, 2553 1105 Fax: + 91 20 3021 6048, E-mail : info@tastybite.com
Factory : Gat No. 490, Bhandgaon, Pune Solapur Highway, Tal. Daund, Dist. Pune - 412214. Tel.: + 91 2117 306500
Website : www.tastybite.co.in, CIN : L15419PN1985PLC037347