

Ref no.- KTSL/2025-2026/081

To

The General Manager, Listing Department, BSE Limited, 1 st Floor, New Trading Wing, Rotunda Building, P.J. Towers, Dalal Street Fort, Mumbai-400001	The Manager, Listing Department, National Stock Exchange of India Ltd, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai – 400051
Scrip Code: 519602	Scrip Code: KELLTONTEC

Dear Sir/Madam,

**Sub: Earning Presentation on Unaudited Financial Results of the Company for the
Quarter ended December 31, 2025.**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing the **Earning Presentation** on the Unaudited Financial Results of the Company for the quarter ended December 31, 2025

The information is also available on the Company's website at www.kellton.com .

Kindly take the same on record.

**Thanking You,
Yours faithfully,
For Kellton Tech Solutions Limited**

**Rahul Jain
Company Secretary and Compliance Officer
ICSI M. No- ACS62949
Date: February 12, 2026
Place: Hyderabad**

Earnings Presentation & Fact Sheet: Q3 FY 26

December 2025

Executive Summary



Digital Transformation -
(83.0%)

Enterprise Solutions -
(13.9%)

Other Services -
(3.1%)

Rs 3,088 M

FY26 Q3 Revenue
+10.6% YoY



12.9%

EBITDA Margin



Rs 397 M

EBITDA
+15.4% YoY



8.3%

PAT Margin



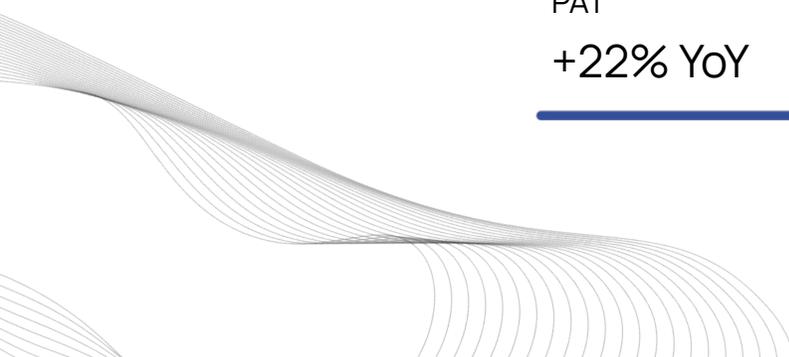
Rs 255

PAT
+22% YoY

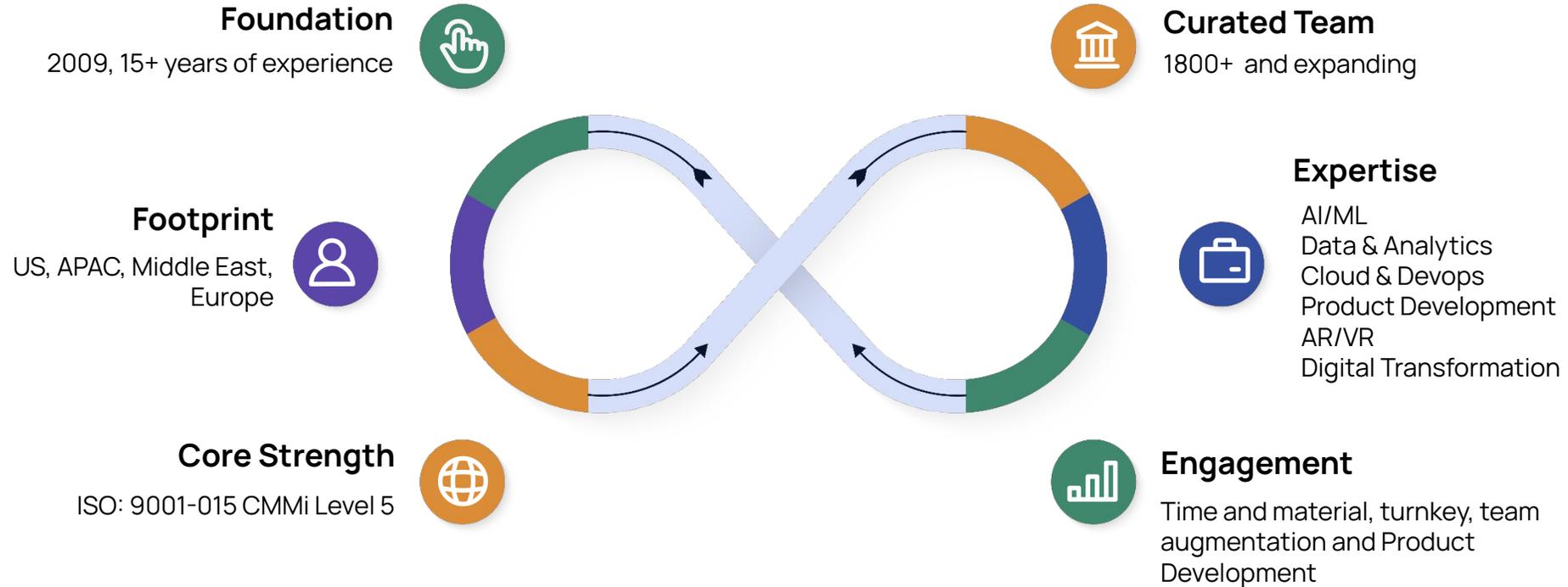


Rs 0.5

EPS



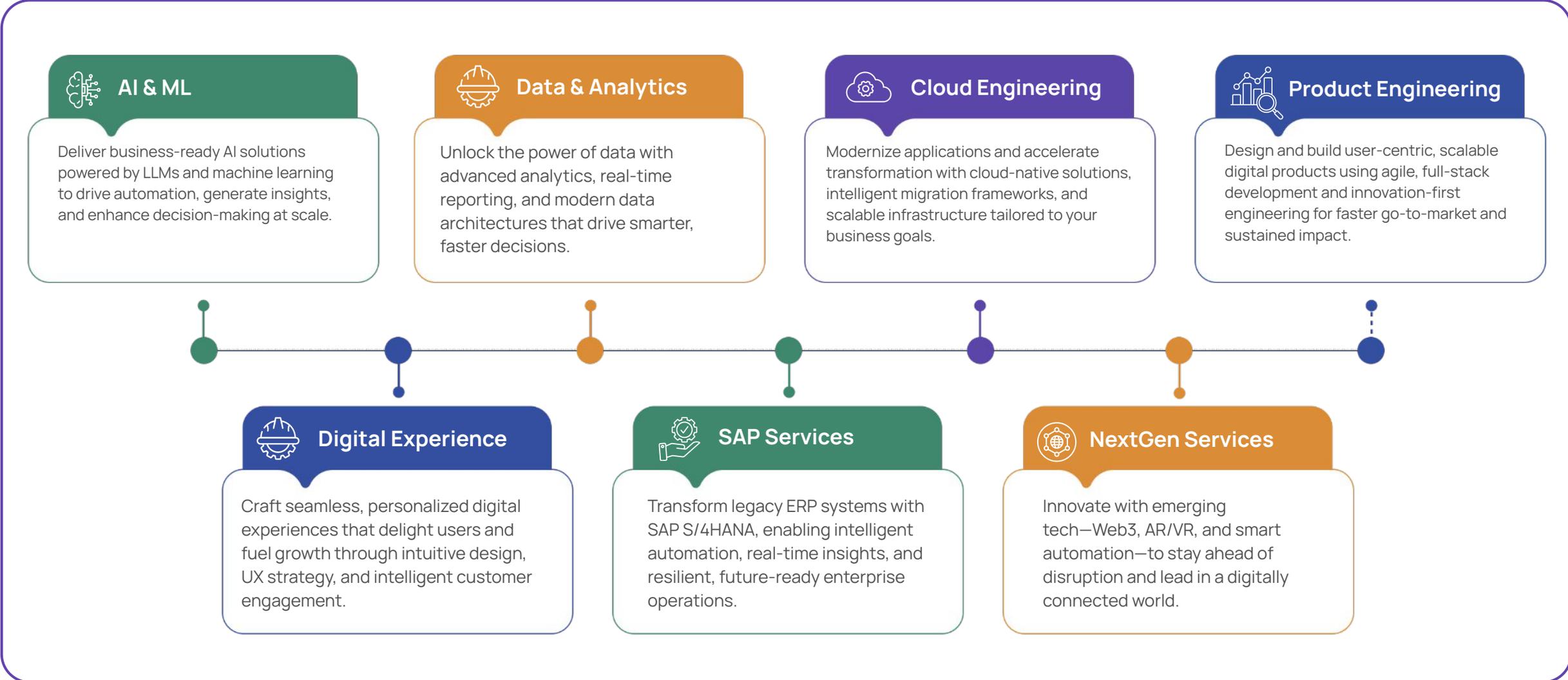
Company Overview



Our Partnerships



Core Competencies



Global Presence



2000+ Projects Delivered



500+ Clients Served



10+ Center Of Excellence



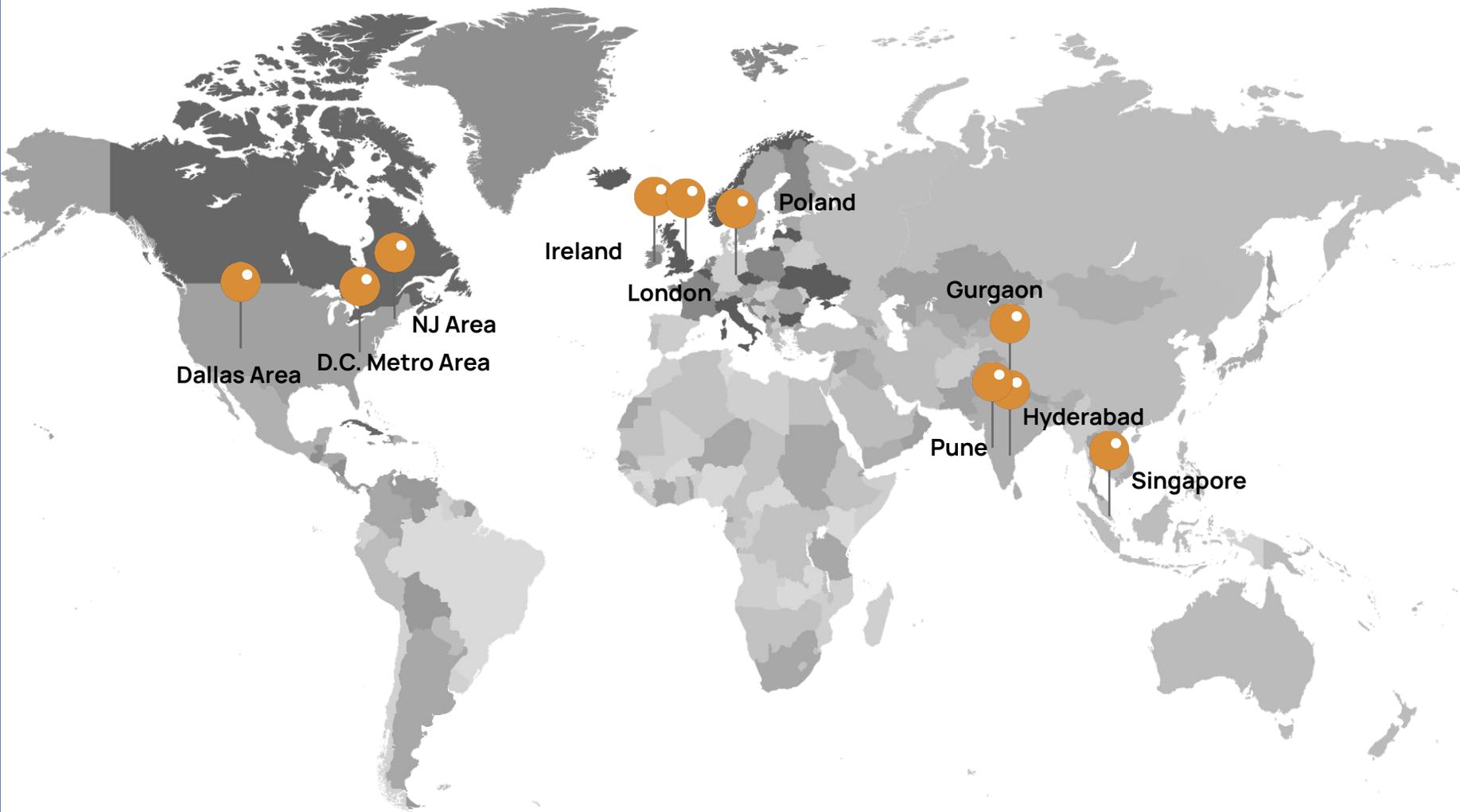
1800+ Global Team



50+ Fortune 500 Clients



15+ Industries Catered To



Strategic Partnerships



Data & AI
Azure



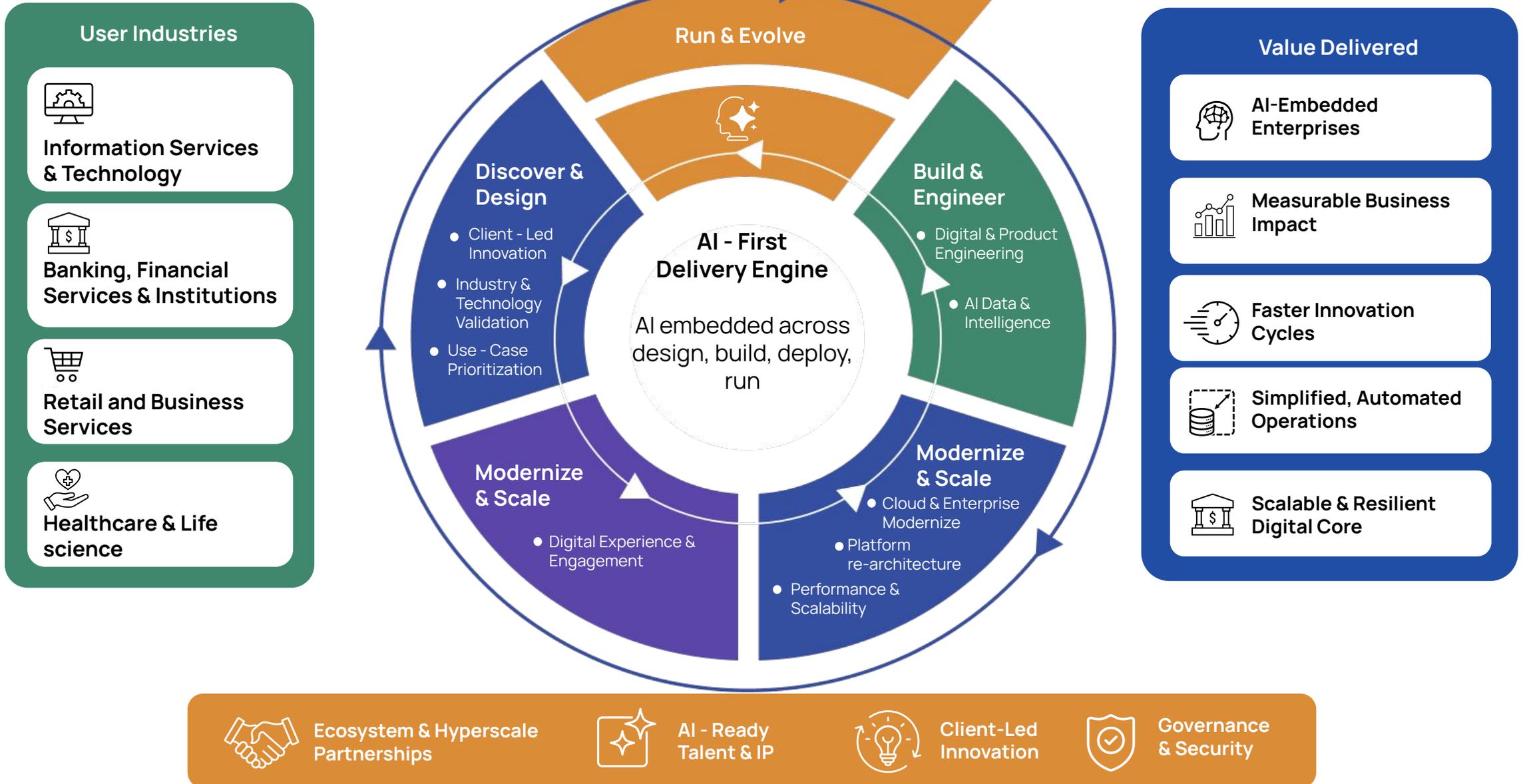
Infrastructure
Azure



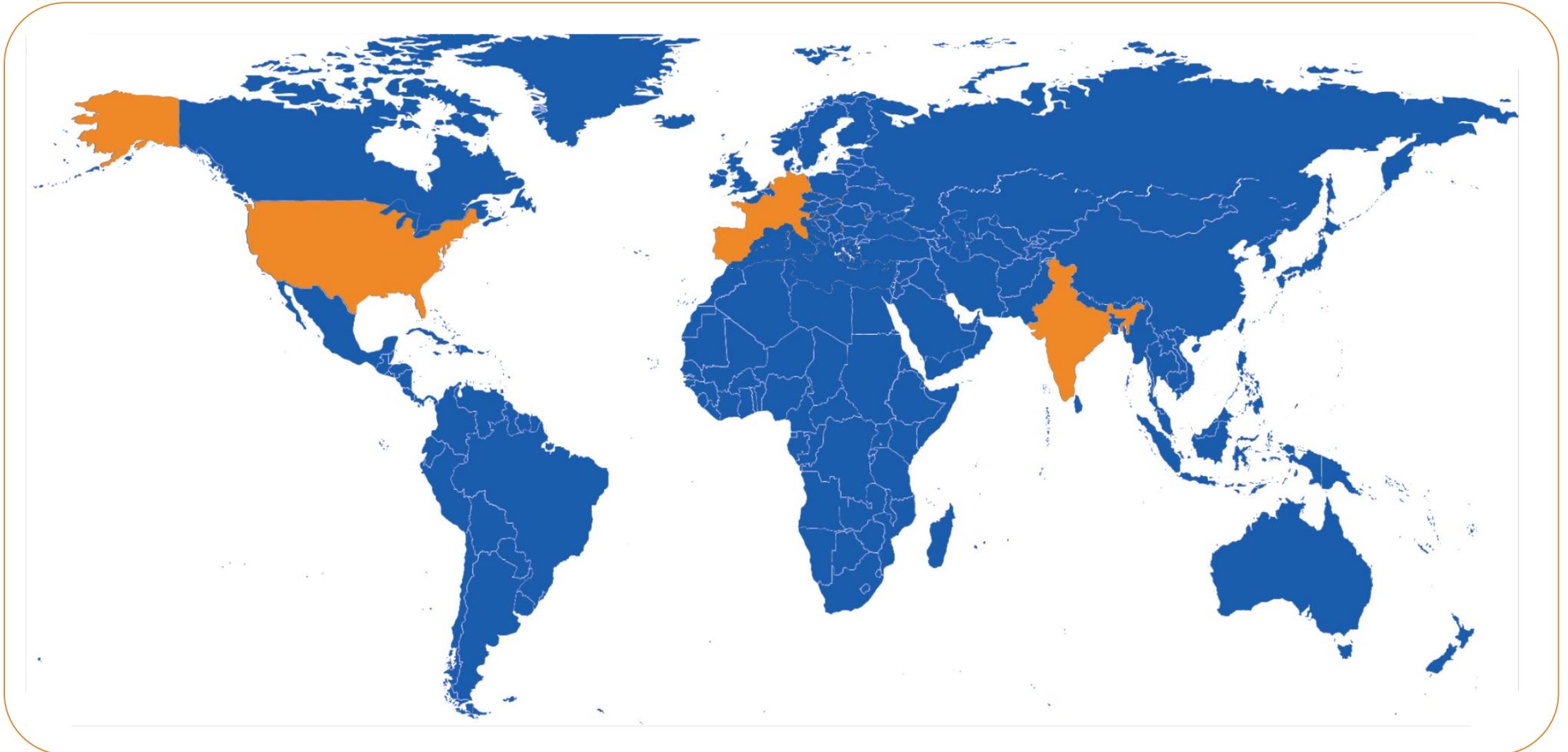
Digital & App Innovation
Azure



AI First Delivery



Client Base Overview - A world map with client locations has to come



Kellton Agentic AI Platform



Platform to build agents that can get integrated with existing platforms or operate standalone.

Cognitive Intelligence:

Moves beyond keyword matching to deep contextual understanding, retaining long-term memory to interpret complex user intent with human-like nuance.

Governance-First Architecture (Secure):

Engineered with enterprise-grade security guardrails, ensuring full lifecycle management and compliance with rigorous industry standards.

Dynamic Orchestration (Automated):

Autonomous workflow execution that adapts in real-time, capable of planning and completing multi-step complex tasks without constant supervision.

Enterprise Interoperability (Customizable):

A platform-agnostic architecture that unifies modern data ecosystems with foundational legacy systems, eliminating silos.

Human-Agent Synergy (Collaborative):

Fosters a "team-first" dynamic where AI agents interact naturally with human counterparts, handling hand-offs fluidly.

Continuous Evolution (Self-Learning):

Built on active learning loops that capture feedback and retrain models automatically, ensuring the system gets smarter and more efficient with every interaction.

Enable users to work seamlessly with AI that acts, learns, and adapts for them

Access everything in one place

Automate your workflows

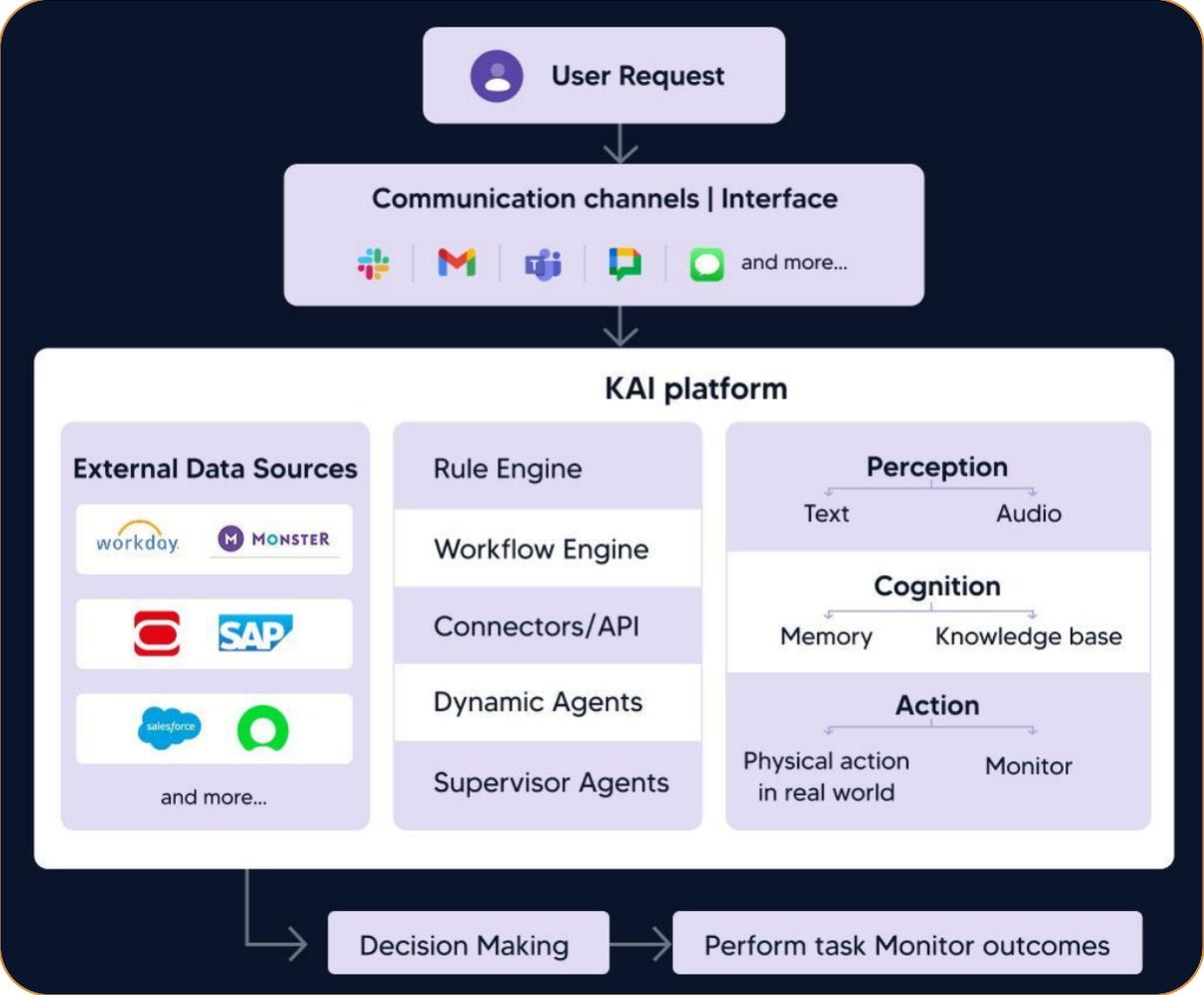
Integrate with your external apps

Connect to your data

Kellton Agentic AI Platform | KAI – Full Stack Automation



KAI serves as a modular foundry for Agentic AI, empowering enterprises to synthesize agents capable of real-time cognition and adaptation. These agents go beyond simple automation to orchestrate intricate tasks and enhance decision velocity, driving measurable productivity gains across the organizational landscape



End-to-End Studio to design, deploy, and manage dynamic AI agents

Modular Architecture with rules engine, workflow builder, and seamless integrations

Multi-Agent Ecosystem supporting everything from simple retrieval to autonomous execution

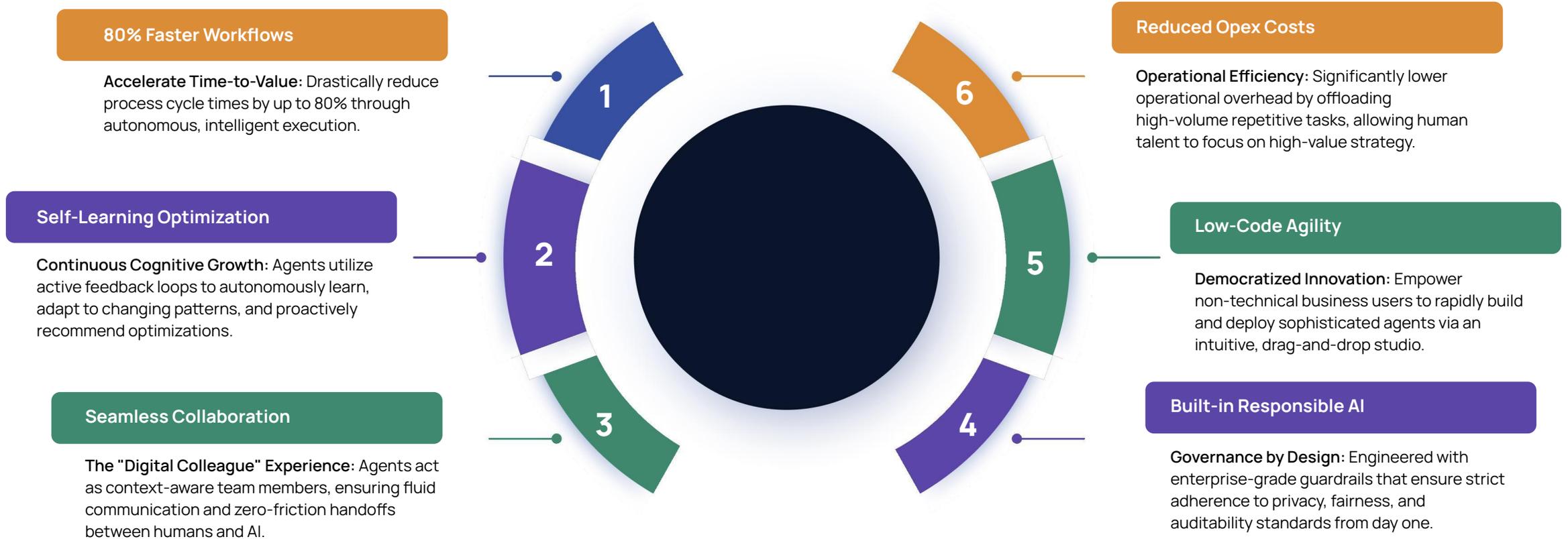
Cross-Platform Ready | Operates across Slack, Teams, Email, and business applications

Enterprise-Grade | Scalable, secure, and governance-compliant

Why Choose KAI - The Value We Deliver



Unleash Business Impact at Scale



Chairman's Message



“Kellton's Q3 results reinforce our position as a pioneer in the AI-first era, driven by our leadership in full-stack automation. Our growth to Rs 3,088 million in revenue, alongside a 5% EBITDA increase, demonstrates that our strategic pivot toward autonomous, end-to-end systems is delivering measurable business impact. This financial strength reflects our accelerating success in capturing market share across the rapidly evolving landscape of intelligent, automated enterprises.

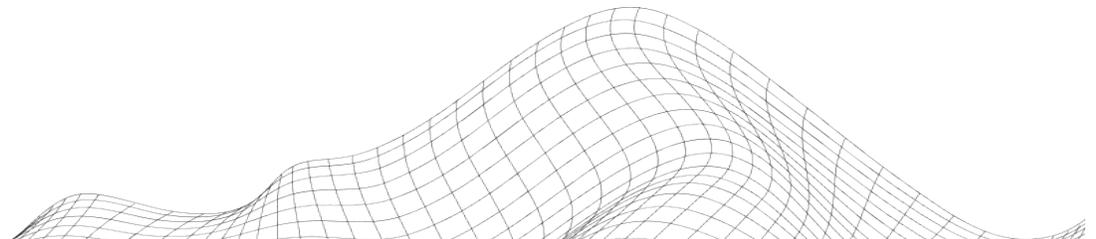
While much of the market remains focused on isolated use cases of Generative AI, Kellton is operating at the next level of maturity: full-stack Agentic AI-led automation. We are engineering autonomous systems that unify LLMs, Computer Vision, and workflow orchestration across the technology stack—moving beyond task-level automation to self-optimizing, enterprise-grade execution layers. By embedding these capabilities deep into the digital core of our clients, we enable fully automated, proactive business ecosystems that operate with data-driven precision across applications, processes, and infrastructure. These autonomous agents function as a collaborative digital workforce, orchestrating complex, cross-stack operations with minimal human intervention to deliver unprecedented speed and resilience.

This momentum is a direct result of our clients' confidence in our ability to solve complex challenges through AI-driven research, deep domain expertise, and full-stack execution capabilities. As we approach the end of the year, our focus remains on helping partners reimagine their digital core with autonomous, full-stack Agentic capabilities at its foundation. I am incredibly proud of our team's dedication to shaping a future where technology doesn't just support business—it autonomously runs and scales it. My thanks go to our stakeholders for their continued trust in Kellton's transformative journey.”



Niranjana Chintam

Chairman & Whole-time Director



Key Highlights



For a premier bank

Kellton is architecting algorithmic financial fluidity by automating mission-critical payment workflows across multi-country markets. By deploying a high-precision integration layer, we have collapsed reconciliation timelines and fortified audit readiness with surgical accuracy, transforming regional transaction data into a strategic, AI-driven asset that enables predictive cash-flow insights and real-time decision-making.

For a prominent United Nations agency

Kellton is delivering Generative AI applications to strengthen global humanitarian programs through inclusive, data-driven solutions. By integrating responsible AI with human-centered design, we are executing complex digital transformations for premier global institutions. This reinforces Kellton's leadership in Ethical and Sustainable AI and our capacity for mission-critical innovation in the public sector.

For a global bank

Kellton has engineered a high-velocity functional expansion to catalyze a new multi-country corporate architecture for a global bank. By synchronizing complex cross-border workflows into a unified, intelligence-ready platform, we provided the structural elasticity required for rapid international growth. This ensures the digital core is primed for market dominance without the friction of legacy constraints.

Key Highlights



Microsoft Solutions Partner designation across three core pillars: Data & AI, Digital & App Innovation, and Infrastructure (Azure).

As an early partner to achieve this triple-pillar validation, Kellton stands among a select group of pioneers in the Microsoft ecosystem, cementing our status as a first-mover in high-stakes cloud transformation. This achievement within the Microsoft Partner Program serves as a powerful validation of our technical proficiency and ability to deliver successful outcomes on the Azure platform. By meeting Microsoft's rigorous standards for performance and certified skilling, Kellton has unlocked strategic business advantages—including co-selling opportunities, early access to emerging technologies, and enhanced technical enablement. This alignment not only strengthens our competitive position in the global market but also provides a scalable, future-ready framework to drive high-impact digital transformation and AI-powered innovation for our enterprise clients.



Data & AI
Azure

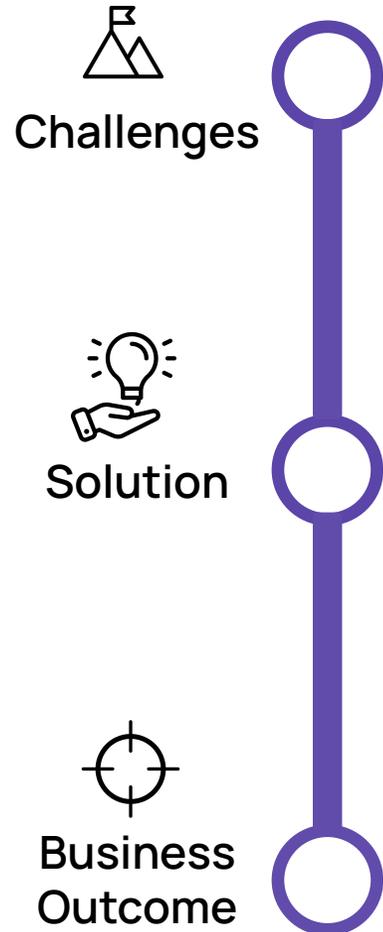


Digital & App Innovation
Azure



Infrastructure
Azure

Highlights from Our AI Portfolio



Client: A premier multinational advertising and public relations group

Exponential demand for localized, personalized assets	Linear production capacity & rising costs	Manual workflows bottlenecks & governance risk
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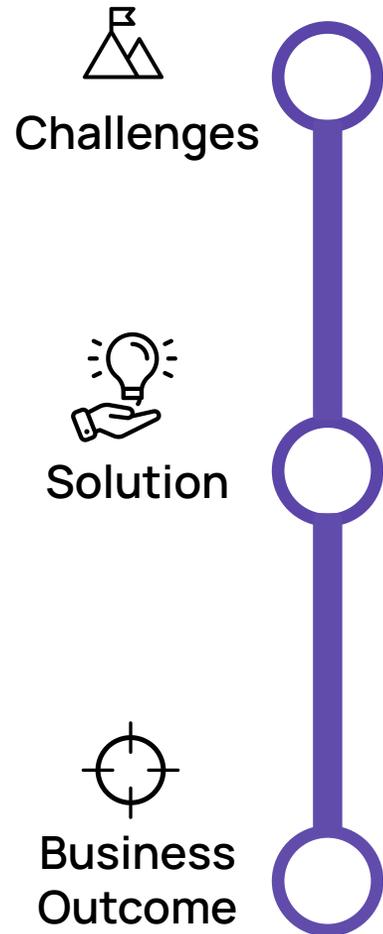
Kellton is the mission-critical partner moving the enterprise from AI experimentation to **full-scale operationalization**. Our contribution is defined by three strategic pillars:

- **Production-Grade GenAI Engineering:** Designing and deploying **autonomous agents** built for enterprise-level reliability, security, and governance.
- **Agentic AI Orchestration via KAI:** Utilizing our proprietary **KAI platform** to integrate AI into marketing and content systems, enabling **end-to-end automation** over isolated pilots.
- **Outcome-Driven Execution:** Applying a battle-tested playbook from **100+ AI implementations** to drive asset velocity, operational efficiency, and risk management.

90% Faster Go-To-Market	60-70% Lower Cost per Creative	4X Asset Volume at Zero Incremental Cost	30-40% Higher Engagement (Improved ROAS/ROI)
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Highlights from Our AI Portfolio



Client: Global Telecommunications Leader

SIM-swap fraud & account takeovers escalating	Fraud detected post-loss	Manual verification → high cost-to-serve	Security vs. Customer Experience trade-off
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Kellton is delivering a high-velocity **agentic AI verification fabric** built on our proprietary **KAI platform**. By orchestrating a "**collaborative workforce**" of specialized AI agents, we have moved beyond simple automation to handle the end-to-end verification lifecycle:

- **Intelligent Orchestration Layer:** Ingests and routes verification requests from digital, support, and retail channels with zero latency.
- **Specialized Multi-Agent Workforce:** Dedicated agents coordinate through a centralized risk-scoring engine to perform data capture, identity verification, and autonomous decisioning.
- **Autonomous Escalation:** The system intelligently flags high-risk anomalies, ensuring a "**Human-in-the-loop**" safety net for complex edge cases.

Real-Time Fraud Blocking	Reduced Operational Overhead	Improved NPS & Customer Trust	Regulatory-Grade Auditability
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Key Deal Wins



For a global technology giant

Kellton is leading end-to-end product engineering for a cloud-native, cross-device web portfolio. The team converts complex designs into accessible React/React Native apps, integrates Microsoft Graph services, and architects robust Azure backend services. By providing 24/7 production support and adhering to rigorous SFI security standards, Kellton executes mission-critical digital transformation at enterprise scale.

For a world leader in hi-tech engineered equipment

Kellton is deploying AI-driven orchestration to streamline complex Industry 4.0 manufacturing workflows. By integrating agentic intelligence into large-scale projects, we bridge the gap between technical execution and business requirements via real-time insights. Utilizing predictive modeling to optimize production lifecycles, this engagement is positioned for strategic scaling, solidifying Kellton's role in the autonomous industrial evolution.

For one of the world's largest telecommunications enterprises

Kellton is leading a multi-year transformation (extending through 2026) to implement and integrate ShoppingHub and Source-to-Pay (S2P) modules. The engagement focuses on large-scale operational efficiency through platform integration and process standardization. By embedding AI-enabled insights and intelligent automation, the program ensures sustained performance, scalability, and long-term value realization across the client's global operations.

Key Deal Wins



For a global leader in food services

Kellton is driving a large-scale application modernization program, utilizing a modern .NET and React stack. Beyond accelerating current delivery timelines, the partnership is evolving into high-value domains including Data Engineering and AI-led transformation. This shift highlights Kellton's ability to move from execution partner to a strategic advisor in the client's long-term technology journey.

For a travel tech leader

Kellton is supercharging digital velocity by deploying a fluid, AI-orchestrated engineering fabric. By eliminating legacy friction, we injected elite technical expertise to evolve their mobile footprint into a hyper-scalable, AI-native gateway. This elastic delivery model ensures high-octane release cycles that outpace the next-gen travel economy, transforming technical infrastructure into a pure innovation accelerant.

For a global IT and software company

Kellton is executing an autonomous modernization strategy to transform monolithic ERPs into a hyper-scalable, AI-orchestrated .NET Core microservices fabric. By deploying an automation-first, "low-risk, high-velocity" framework, we enable a pivot to a high-margin, AI-native SaaS model. This transition future-proofs the platform for GenAI integration, turning static data silos into elastic, multi-tenant assets. We are building the cognitive infrastructure required for the next generation of digital dominance.

Key Deal Wins



For a global healthcare titan

Kellton has engineered a high-velocity, AI-orchestrated Source-to-Pay (S2P) intelligence engine on the ServiceNow platform, transforming procurement into a frictionless, autonomous ecosystem. By integrating AI agents and predictive analytics, we synchronized global workflows to deliver exponential ROI and structural agility. This engagement showcases Kellton's dominance in ServiceNow optimization, proving our ability to re-architect legacy backbones into cognitive, data-driven powerhouses that drive performance at scale.

For a global healthcare giant

Kellton has been activated as the strategic guardian of a multi-cloud ecosystem, orchestrating a high-resiliency AWS/Azure hybrid infrastructure. We architect the AI-optimized CI/CD pipelines powering mission-critical systems and the fortification of the client's Cloud AI Platform. By ensuring the reliability and security of this neural fabric, Kellton enables the continuous, secure deployment of life-saving AI at scale, solidifying our role as a vital partner in the future of intelligent health-tech.

For a major North American public sector power

Kellton is spearheading a high-velocity ITOM transformation, evolving mission-critical accounting and IT foundations into a self-healing, AI-augmented infrastructure. By deploying AIOps and predictive intelligence, we are creating an autonomous resilience framework that replaces reactive firefighting with algorithmic precision. Scheduled for completion in early 2026, this strategic fortification transforms core operations into a cognitive command center, ensuring transparency, risk mitigation, and zero-failure scalability.



For a global financial service leader

Kellton is revolutionizing financial service architecture by pioneering "Now Assist" Generative AI within the ServiceNow ecosystem. By architecting this cognitive service fabric, we are transitioning the client from manual workflows to autonomous intelligence orchestration, hyper-accelerating service delivery. This engagement delivers an immediate surge in platform ROI, transforming complex data into real-time, high-fidelity automation. This success cements Kellton's position as a premier architect of the AI-driven enterprise, capable of monetizing Generative AI for sophisticated financial institutions.

For a global telecommunications leader

Kellton is architecting financial hyper-precision by deploying a high-fidelity AIOps intelligence layer within the ServiceNow ecosystem. Through strategic workshops and technical optimizations, we have transformed operational noise into autonomous financial clarity, drastically enhancing billing accuracy. This engagement proves our ability to use AI-driven automation against high-stakes financial bottlenecks, turning complex data into a zero-friction revenue engine that delivers unparalleled operational speed and fiscal integrity.

Engineering the Future of Work: Kellton Acquires Kumori Technologies



Kellton has successfully completed the strategic acquisition of Kumori Technologies, a specialist in ServiceNow solutions, significantly strengthening our enterprise platform capabilities. This integration adds a highly certified global team and proven delivery frameworks across ServiceNow domains and AI-driven automation, enabling Kellton to meet the accelerating demand for intelligent, unified workflows. By combining Kumori's specialized expertise with Kellton's global scale, we have enhanced our ability to provide faster time-to-value and scalable automation for Fortune 500 clients. This move marks a critical step in our growth strategy, deepening our platform depth and reinforcing Kellton's position as a leader in building future-ready, AI-led digital ecosystems



<https://www.kellton.com/kumori>



Announcement



AI & Data Leadership Expansion



Pavan is a seasoned technology executive with over 22 years of global experience driving innovation, engineering excellence, and strategic transformation across B2C and B2B markets. He has led high-impact programs for leading financial institutions such as Truist, Western Union, American Express, BNY Mellon, and Barclays.

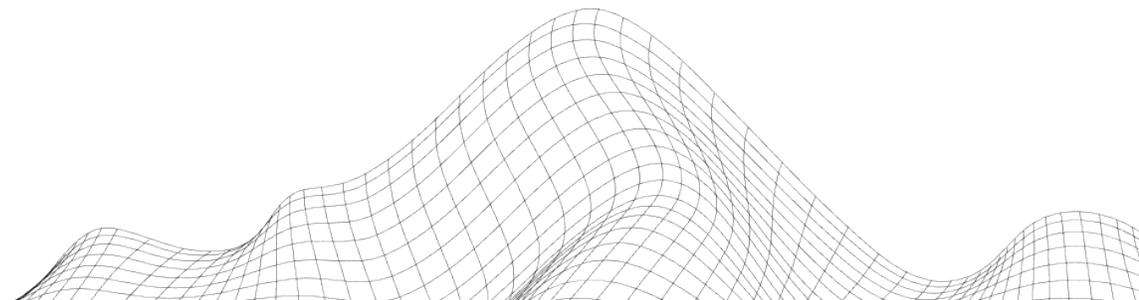
Recognized for leading large-scale transformation programs and next-generation Data and AI solutions, Pavan's leadership spans MarTech, AdTech, LoyaltyTech, Digital Banking, and Crypto Engineering, enabling data-driven, customer-centric ecosystems and accelerating digital growth.

At the intersection of business and technology, Pavan is known for his consultative approach, rapid execution, and a growth-driven mindset that blends strategic vision with hands-on delivery. His expertise includes: Enterprise Leadership & Influence , Consultative Technology Strategy, Data Products & Agentic AI, Cloud Data Platforms & Engineering , Data Science, AI/ML, and GenAI , Digital Product Strategy & Platform Engineering MarTech, AdTech, LoyaltyTech and Affiliate Partnerships, Digital Wallets & Crypto Solutions.

Beyond his professional achievements, Pavan serves on advisory boards for startups in stealth mode, guiding them on innovation and emerging technologies. He holds degrees from K.L. College of Engineering (Nagarjuna University/KLU) and Rochester Institute of Technology, and is currently pursuing the Chief AI Officer Program through Chicago Booth Executive Education, deepening his focus on AI governance and enterprise transformation

Pavan Yerra

Chief Data and AI Officer.



Financial Highlights



Key Highlights for the Quarter



Q3 FY 26

Total Revenue

INR 3,088 M
up 2.6% QoQ

EBITDA

INR 397 Mn

PAT

INR 255 M

Margins

EBITDA Margin
at 12.9 %
PAT Margin at
8.3%

EPS

Rs 0.5

9M FY 26

Total Revenue

INR 9,058 Mn
up 11.5% YoY

EBITDA

INR 1,133 Mn
up 13.9% YoY

PAT

INR 722Mn
up 19.3% YoY

Margins

EBITDA Margin
at 12.5 %
PAT Margin at
8%

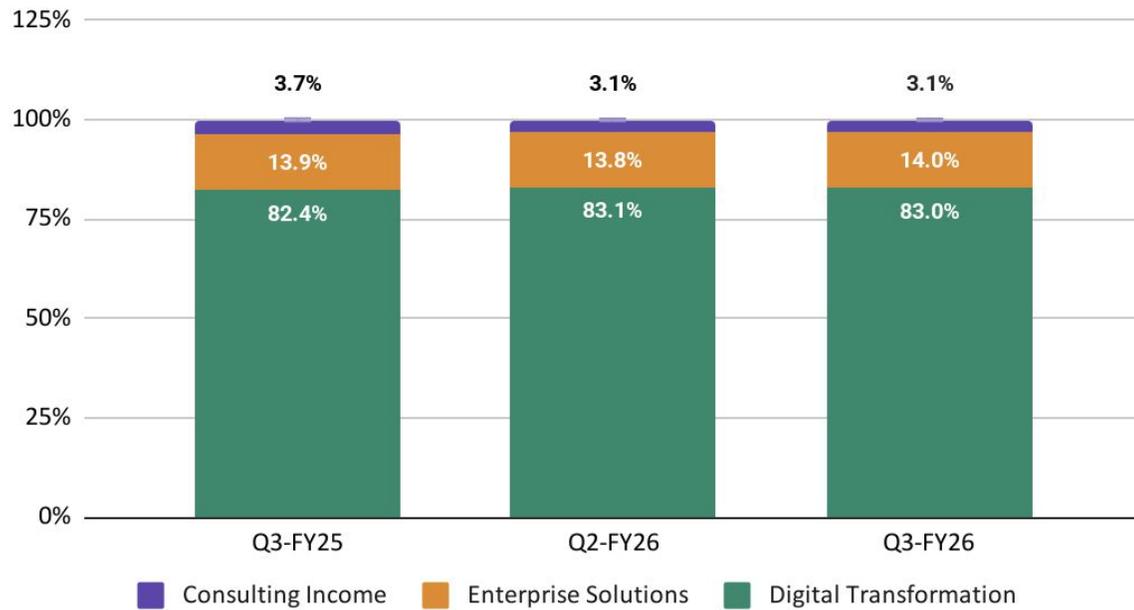
EPS

Rs 1.4

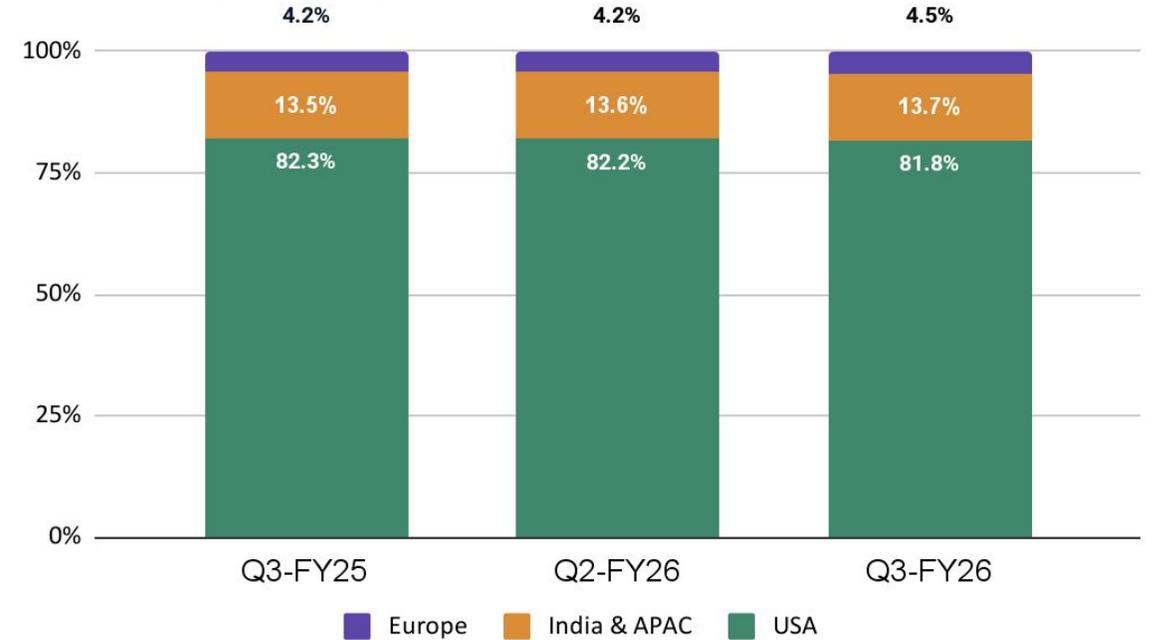
Q3 FY26: Key Metrics



Revenue By Business Segment (%)



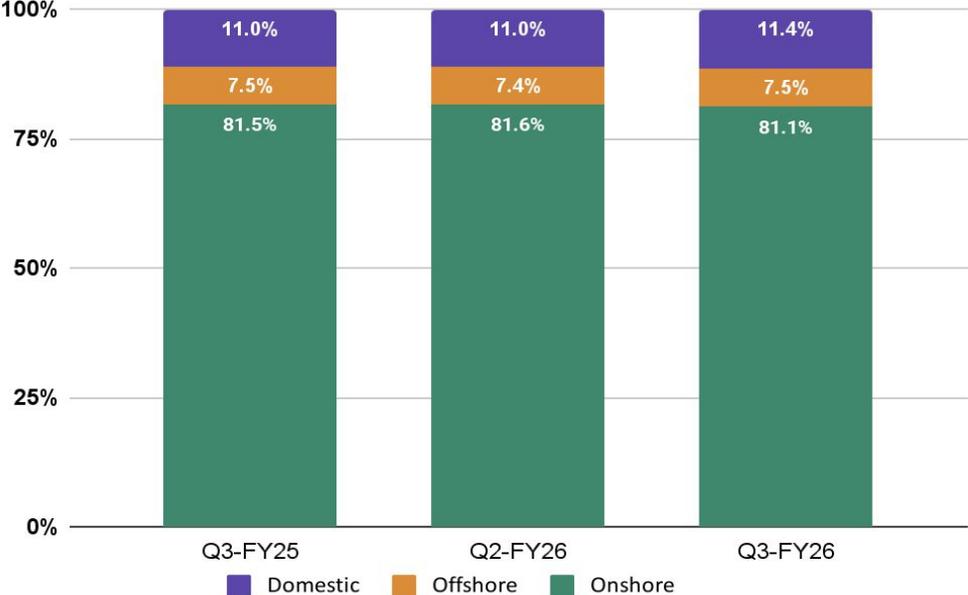
Revenue By Geography (%)



Q3 FY26: Key Metrics



Revenue Mix



Revenue % By Clients



Q2 FY26: Key Metrics



Particulars	Metrics	31-Dec-25	30-Sept-25	Q-o-Q	31-Dec-24	Y-o-Y	31-Dec-25	31-Dec-24	Y-o-Y
		Q3 FY26	Q2 FY26		Q3 FY25		9M FY26	9M FY25	
Revenue	Total Revenue (INR Mn)	3,088	3,009		2,793		9,058	8,126	
	Net Revenue (INR Mn)	3,079	2,997	2.7%	2,789	10.4%	9,031	8,115	11.3%
Profit	EBITDA (INR Mn)	397	378	5.0%	344	15.4%	1,133	995	13.9%
	PBT (INR Mn)	304	291		251		864	719	
	PAT (INR Mn)	255	241	5.8%	209	22.0%	722	605	19.3%
Margin (%)	EBITDA Margin	12.9%	12.6%		12.3%		12.5%	12.2%	
	PBT Margin	9.8%	9.7%		9.0%		9.5%	8.8%	
	PAT Margin	8.3%	8.0%		7.5%		8.0%	7.4%	
EPS	Basic (Rs.)	0.5	0.4		0.4		1.4	1.3	
	Diluted (Rs.)	0.5	0.4		0.4		1.4	1.3	

*Face value of shares reduced from ₹5 to ₹1 pursuant to a share split. Accordingly, EPS for FY26 and previous periods has been restated on a ₹1 face value basis for comparability.

Historical Financial Overview





Historical Consolidated Income Statement

INCOME STATEMENT (INR Mn)	FY25	FY24
Revenue from operations	10,978	9,829
Other Income	21	18
Total Income	10,999	9,847
Total Expenses	9,702	8,785
EBITDA	1,297	1,063
EBITDA Margin	11.8%	10.8%
Depreciation	169	160
Finance Cost	203	184
PBT	925	719
Tax	128	79
Profit After Tax	797	640
PAT Margins	7.3%	6.5%
Other Comprehensive Income	8	1
Total Comprehensive Income (After Tax)	805	641
EPS (INR)	1.64	1.31

Disclaimer



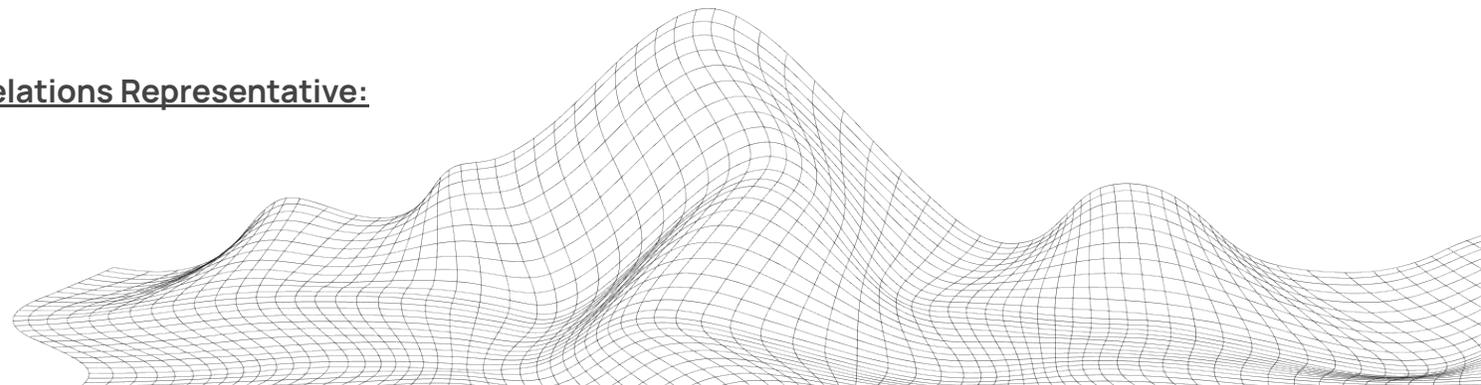
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For further details, please feel free to contact our Investor Relations Representative:

Mr. Rahul Jain

E-mail: rahul.jain1@kellton.com



Thank you

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