

Ref no.- KTSL/2025-2026/012

To

The General Manager, Listing Department, BSE Limited, 1 st Floor, New Trading Wing, Rotunda Building, P.J. Towers, Dalal Street Fort, Mumbai-400001	The Manager, Listing Department, National Stock Exchange of India Ltd, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai – 400051
Scrip Code: 519602	Scrip Code: KELLTONTEC

Sub: Earning Presentation on the Audited Financial Result of Q4/25

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing the Earning Presentation on the Audited Financial Results of the Company for the quarter and Financial Year ended March 31, 2025.

This information is also made available at the website of the Company at www.kellton.com

**Thanking You,
Yours faithfully,**

For Kellton Tech Solutions Limited

**Rahul Jain
Company Secretary and Compliance Officer
ICSI M. No: ACS62949
Date: May 30, 2025
Place: Hyderabad**

Earnings Presentation & Fact Sheet: FY25/Q4 FY 25

March 2025

Executive Summary



Kellton Tech is a CMMI Level-5 company and ISO 9001:2015 certified technology consulting and services company founded on the belief of 'Infinite Possibilities of Technology', a global leader in Digital Experience Innovations and Technology Solutions.

With nearly two decades of experience in driving business excellence for over 300+ clients, our core strength lies in scalable engineering that helps prioritize the enablement of change and take the lead in today's digital era.



Digital Transformation - (82.4%)

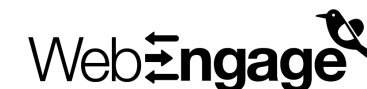
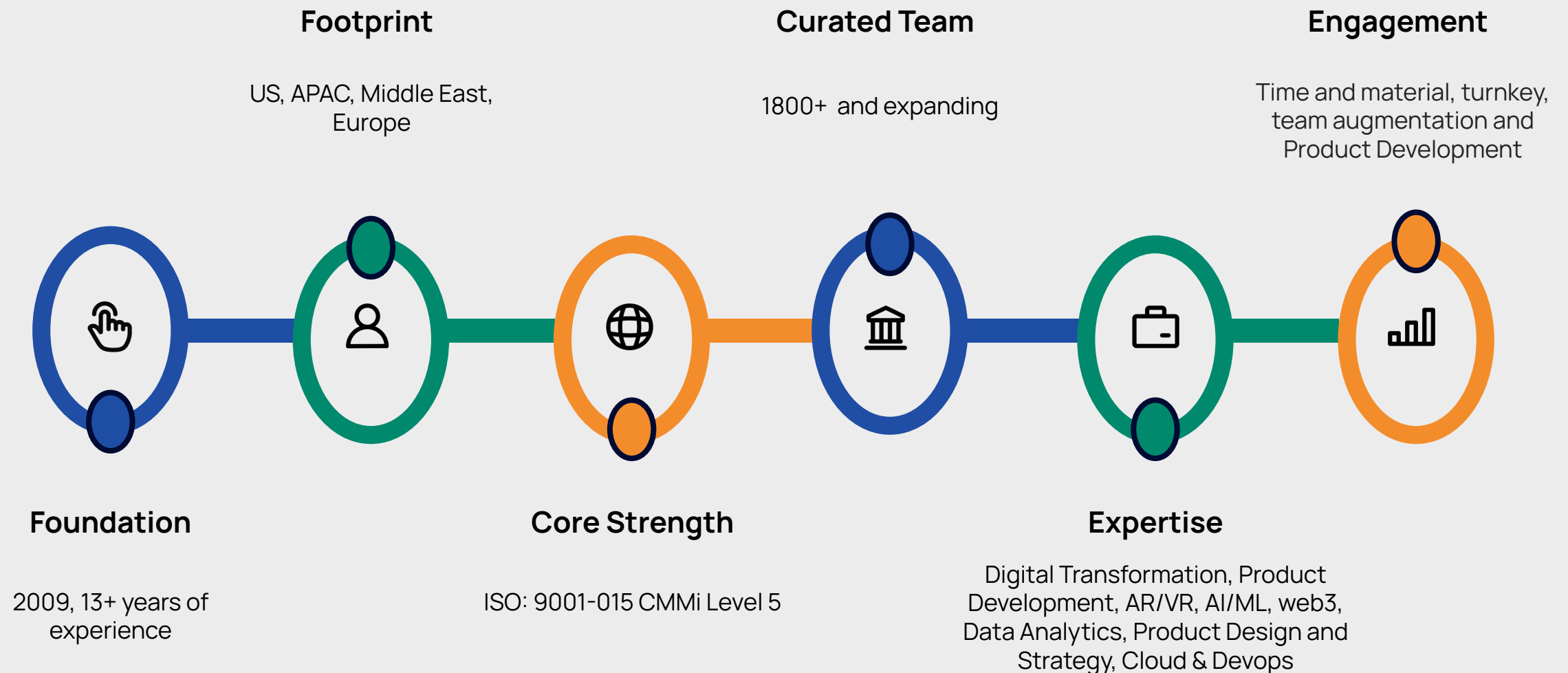


Enterprise Solutions - (14%)



Other Services - (3.6%)

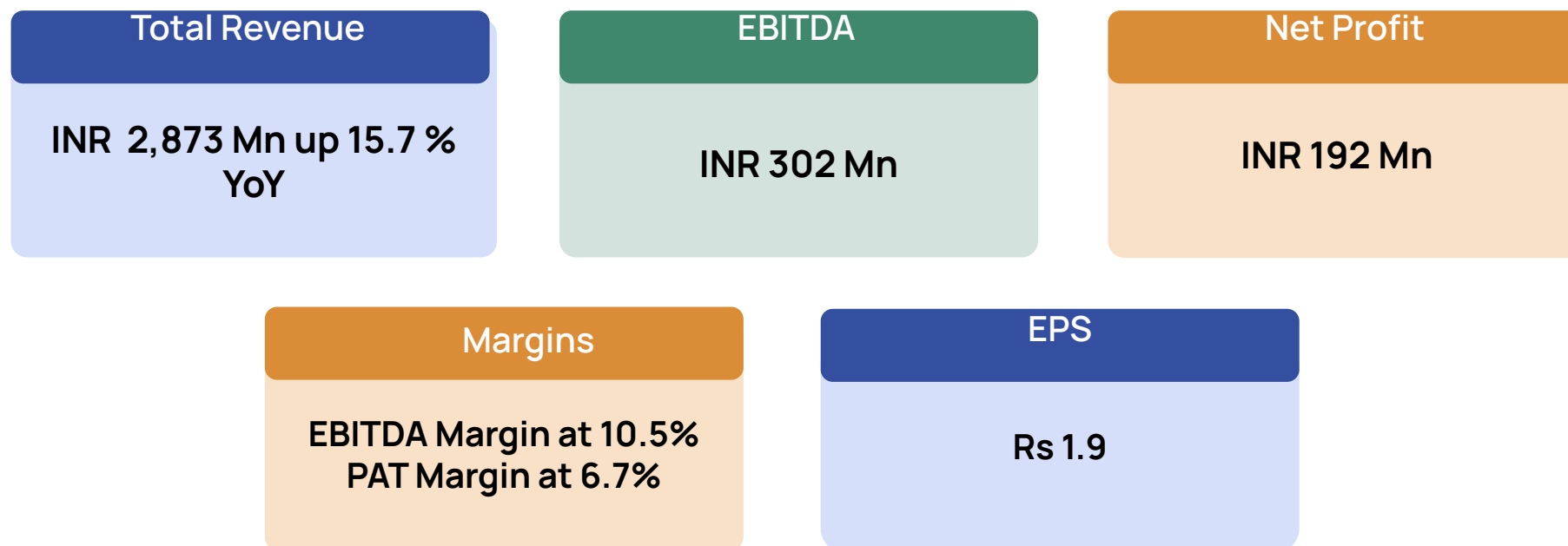
Company Overview



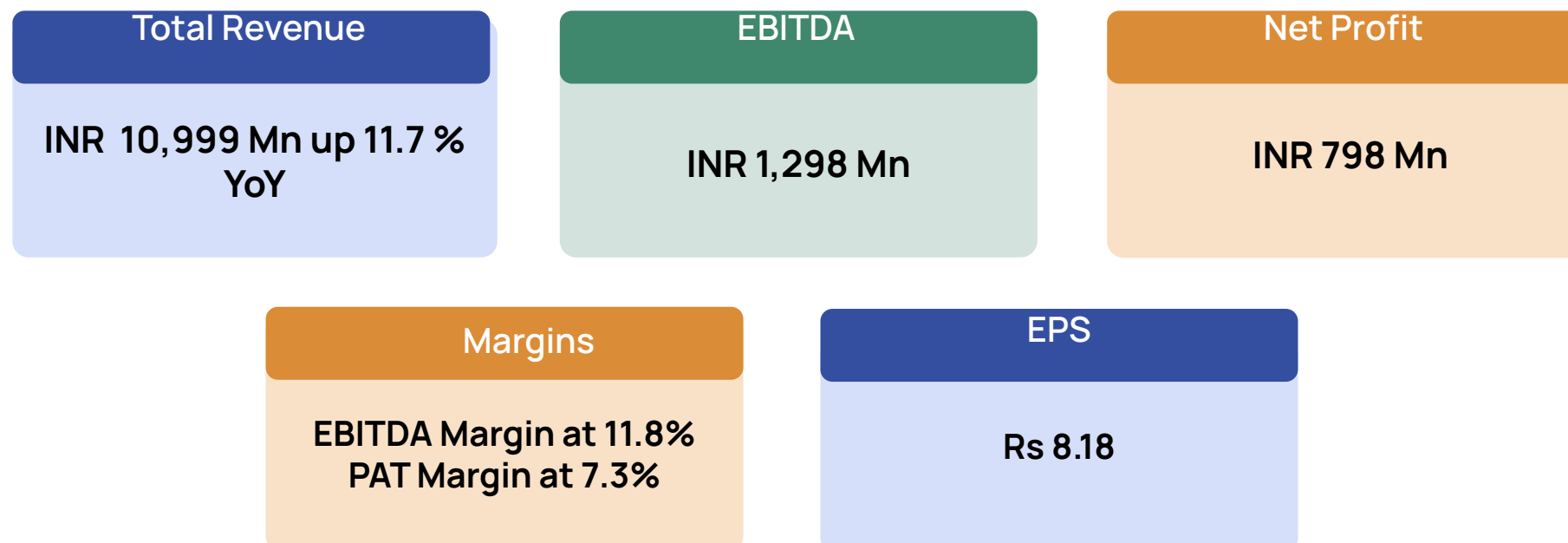
Snapshot Q4 FY 25/FY25



Q4 FY25



FY25





01

Kellton successfully deployed an AI-powered centralized Fuel Tracker Management System, automating coal procurement, logistics, and reconciliation at a major power plant in central India. The platform delivers full visibility and operational efficiency, setting new benchmarks in quality and automation. Expansion to seven additional plants is underway, reinforcing the client's digital transformation goals. The project earned high praise from client leadership for its strategic impact and seamless execution.

02

Kellton successfully delivered an AI-driven digital resource management platform for a leading global game development company that streamlined staffing for internal projects. The solution cut manual hiring effort by 65%, simplified workflows, and boosted operational efficiency. The rapid turnaround from critical state to live deployment earned strong client praise.



03

Kellton is executing a \$2.5 million project for a Oil India Limited, deploying a real-time monitoring system across 77 wellheads. Combining Industrial IoT, AI analytics, and cloud technology, this platform enhances operational efficiency and enables predictive maintenance.

04

Kellton successfully led the SAP S/4HANA go-live for a multinational client, covering 21 global entities. The achievement was spotlighted by the client's CIO at SAPinsider Las Vegas (March 2025) and further showcased by Kellton at the ASUG Dallas Chapter, underscoring our ability to deliver complex digital transformations at scale.



05

Kellton has played a pivotal role in modernizing surgical care through the development of a digital platform that streamlines device management, automates inventory tracking, and provides secure real-time access to surgical data. Recently, we hosted a key client leader at our office, strengthening collaboration and aligning on the strategic roadmap for future innovation. This engagement reinforces our commitment to trusted partnerships and delivering impactful technology solutions.

06

Kellton successfully executed a flawless transition to a new live backend system with zero downtime, powering an OTT Content Management System for a global platform serving over 33 million users. Even at minimum load, the platform handled over 11,000 queries per second, while ensuring uninterrupted access to more than 52,000 hours of content throughout the migration. As the client noted, this achievement was “Seamless. Scalable. Game-Changing. This is Engineering & Execution Excellence in action!”—a testament to Kellton’s engineering precision, platform scalability, and ability to deliver under pressure.”



01

Kellton is advancing digital payments by integrating AI with blockchain to enable secure, real-time transactions in local and stable digital currencies. This AI-driven platform enhances security, optimizes transaction speed, and promotes financial inclusion—unlocking new growth opportunities in the digital economy.

02

Kellton is delivering onsite training and support following the rollout of an advanced warehouse management solution. The engagement focuses on empowering plant-level users with hands-on guidance to ensure smooth system adoption and optimize operational efficiency during the critical post-implementation phase.

03

Kellton is harnessing AI-powered technologies to manage global capability center operations and drive strategic engineering and digital transformation efforts, elevating mission-critical safety solutions across industrial and commercial sectors worldwide.

04

Kellton is delivering enterprise-grade integration solutions using cloud-native technologies to streamline critical operations across energy, utilities, and engineering sectors. By enabling real-time data flow and automating complex processes such as contractor invoicing, payments, and energy management, Kellton is accelerating digital transformation and operational efficiency in asset-intensive environments.



05

Kellton is elevating digital experience transformation for a global marketing technology leader by modernizing user interfaces and streamlining customer journeys across multiple enterprise brands. Through scalable design solutions and contributions to AI-driven platforms, Kellton is enhancing usability, reinforcing brand consistency, and driving deeper customer engagement across global markets.

06

Kellton has launched a strategic professional services engagement by deploying specialized SAP consultants empowered with AI-enhanced capabilities to address critical project needs. The initial phase delivers focused, data-informed expertise, laying a strong foundation for scalable partnership growth. The long-term goal is to expand the engagement by building a dedicated team of 20–25 AI-enabled consultants to proactively meet evolving client demands.

07

Kellton is leveraging AI-driven modernization to transform critical internal platforms, including payroll and accounting systems. By integrating intelligent automation and advanced analytics, the engagement enhances performance, scalability, and user experience—streamlining operations and aligning technology with dynamic business and industry demands.



08

Kellton is architecting an intelligent survey management platform that streamlines the entire research lifecycle—from creation and configuration to distribution and insight generation. Featuring AI-driven question generation, advanced logic, and flexible quota management, the solution empowers global research teams with scalable workflows, multi-channel distribution, and powerful analytics such as cross-tabulation and regression. Designed for multi-country, multi-currency, and multi-time zone operations, the platform delivers precision, agility, and actionable insights at scale.

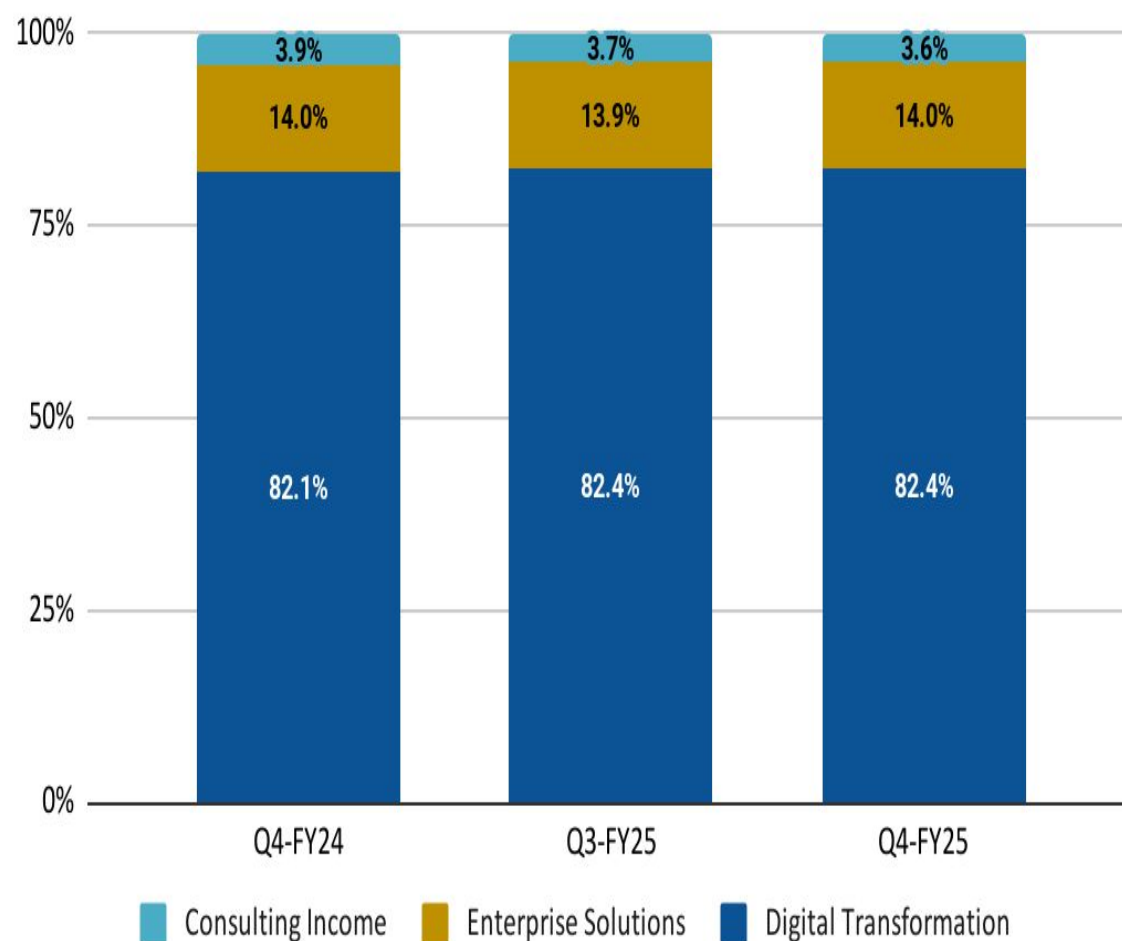
09

Kellton is enhancing a global intellectual property data platform by digitizing and enriching extensive patent repositories. The engagement focuses on improving data accuracy and accessibility through advanced document processing—including OCR error correction, data cleansing, and dataset labeling—to support future AI-driven initiatives. Additionally, Kellton is converting diverse legislative and judicial records into structured digital formats, boosting usability and searchability across worldwide digital platforms.

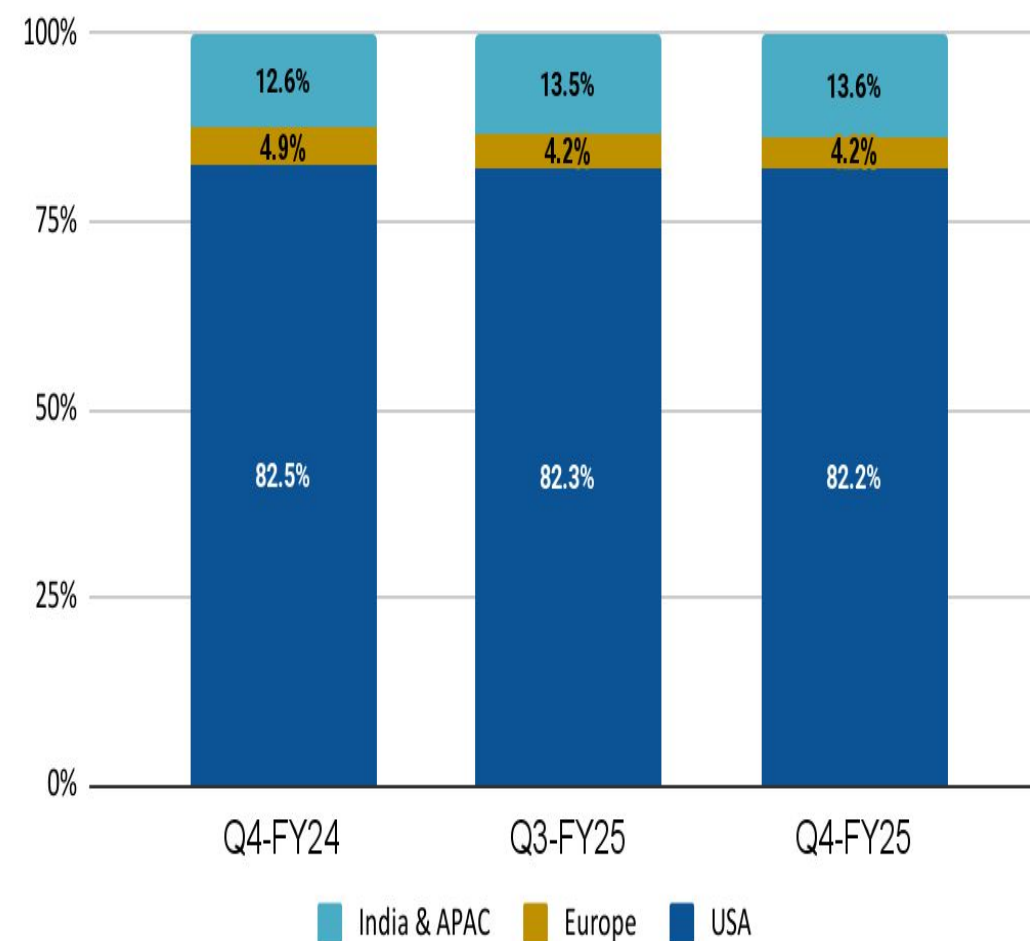
Q4FY24: Key Metrics



Revenue By Business Segment (%)



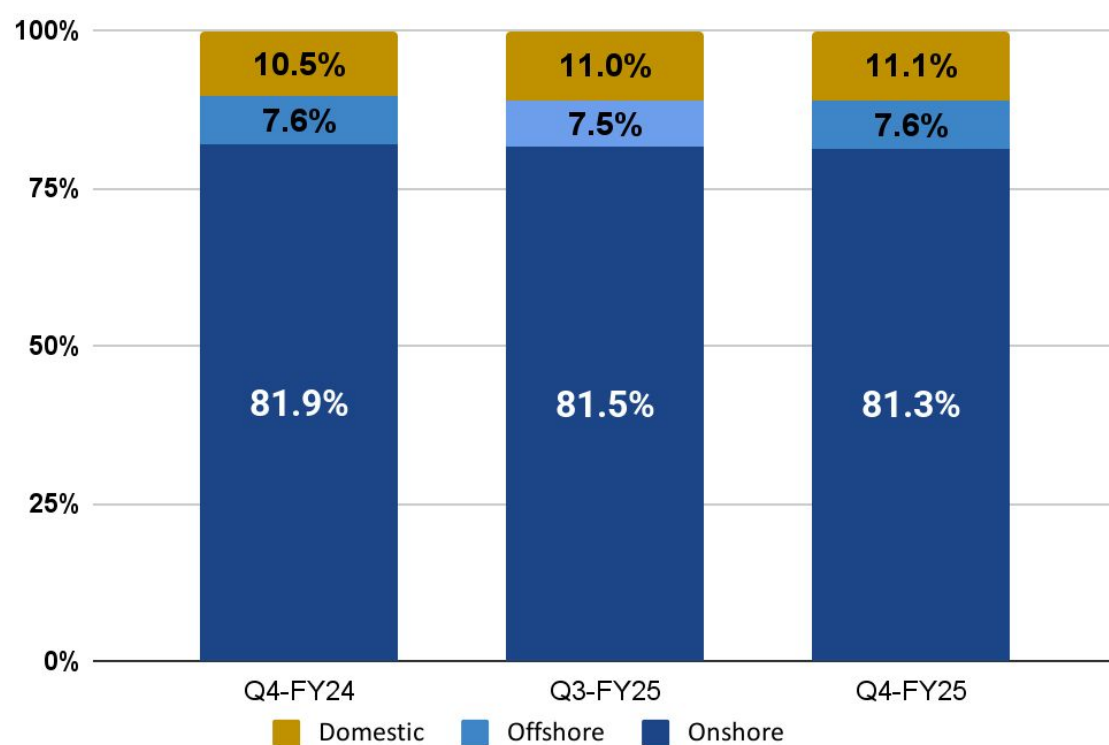
Revenue By Geography (%)



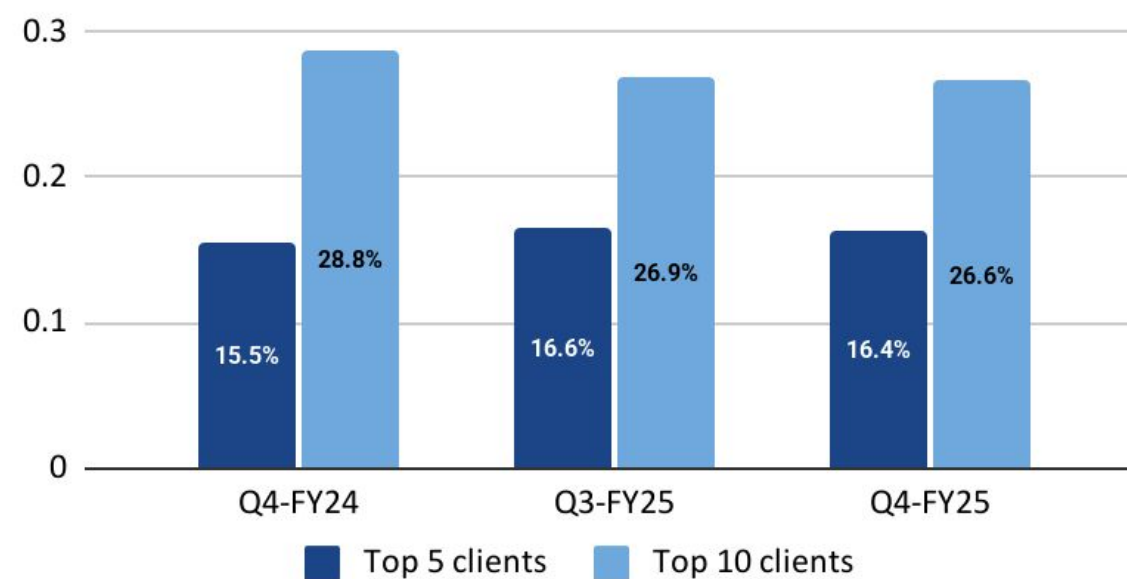
Q4FY24: Key Metrics



Revenue Mix



Revenue % By Clients



Q4 FY25 and FY25: Consolidated Summary



Particulars	Metrics	31-Mar-25	31-Dec-24		31-Mar-24		31-Mar-25	31-Mar-24	
		Q4 FY25	Q3 FY25	Q-o-Q	Q4 FY24	Y-o-Y	FY25	FY24	Y-o-Y
Revenue	Total Revenue (INR Mn)	2,873	2,793		2,484		10,999	9,847	
	Net Revenue (INR Mn)	2,863	2,789	2.7%	2,478	15.5%	10,978	9,829	11.7%
Profit	EBITDA (INR Mn)	302	344		327		1,298	1,062	
	PBT (INR Mn)	205	251		240		926	718	
	PAT (INR Mn)	192	209		238		798	639	
Margin (%)	EBITDA Margin	10.5%	12.3%		13.2%		11.8%	10.8%	
	PBT Margin	7.1%	9.0%		9.7%		8.4%	7.3%	
	PAT Margin	6.7%	7.5%		9.6%		7.3%	6.5%	
EPS	Basic (Rs.)	1.90	2.17		2.49		8.18	6.57	
	Diluted (Rs.)	1.87	2.17		2.49		8.15	6.57	

Historical Financial Overview



Historical Consolidated Income Statement



INCOME STATEMENT (INR Mn)	FY25	FY 24	FY23
Revenue from operations	10,978	9,829	9,173
Other Income	21	18	22
Total Income	10,999	9,847	9,195
Total Expenses	9,701	8,785	8,238
EBITDA	1,298	1,063	957
EBITDA Margin	11.8%	10.8%	10.4%
Depreciation	169	160	145
Finance Cost	203	184	114
PBT	926	719	698
Tax	128	79	125
Profit After Tax	798	640	573
PAT Margins	7.3%	6.5%	6.2%
Other Comprehensive Income	8	1	-41
Total Comprehensive Income (After Tax)	806	641	532
EPS (INR)	8.18	6.58	5.51

*FY23 Figures are without exceptional items

Historical Consolidated Balance Sheet



Equity and Liabilities (INR Mn)	FY25	FY24
Shareholder Funds		
(A) Equity Share Capital	488	487
(B) Other Equity	4,865	3,947
Total - Shareholder Funds	5,353	4,434
Non-Current Liabilities		
<i>Financial Liabilities</i>		
(I) Borrowings	519	330
(ii) Other Financial Liabilities	4	3
(iii) Other non-current Liabilities	-	-
Provisions	73	62
Lease Liabilities	62	91
Deferred Tax Liabilities	13	12
Total - Non-Current Liabilities	671	498
Current Liabilities		
<i>Financial Liabilities</i>		
(I) Borrowings	1050	960
(ii) Trade Payables	221	182
(iii) Other Financial Liabilities	204	179
Other Current Liabilities	94	117
Provisions	298	235
Current Tax Liabilities (Net)	-	-
Total - Current Liabilities	1,867	1,673
GRAND TOTAL - EQUITIES & LIABILITIES	7,891	6,605

Assets (INR Mn)	FY25	FY24
Non-Current Assets		
Property, Plant & Equipment	95	128
Capital Work in Progress	320	182
Right to use assets	55	82
Goodwill	115	115
<i>Other Intangible Assets</i>	368	369
Financial Assets		
Investments	-	-
(II) Loans	-	-
Other Financial Assets	17	15
Other Non-Current Assets	94	94
Total - Non-Current Assets	1,064	985
Current Assets		
Inventories	59	0
Financial Assets		
(I) Trade Receivables	3,260	2,689
(II) Cash & Cash Equivalents	275	277
(III) Loans	-	-
(IV) Other Financial Assets	2,694	2,100
Current Tax Assets (Net)	64	50
Other current assets	475	504
Total - Current Assets	6,827	5,620
GRAND TOTAL - ASSETS	7,891	6,605



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For further details, please feel free to contact our Investor Relations Representative:

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Thank you

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