

RAIL:SEC:2016

March 15, 2016

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400001 Scrip Code - 520008	National Stock Exchange of India Limited Exchange Plaza, 5 th Floor, Plot No.C/1, G Block Bandra-Kurla Complex Bandra (E) Mumbai - 400 051 Scrip Code - RICOAUTO
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Sub : Schedule of Analyst or Institutional Investor Meets

Dear Sir/Madam,

Pursuant to Regulation 30 read with Para A of Schedule III and Regulation 46(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 please be informed that there is an Investor Relation Interaction Meeting on 16th March, 2016 at Mumbai organized by Axis Capital. A copy of presentation is also enclosed.

The same is also uploaded on the website of the Company www.ricoauto.com.

Kindly acknowledge receipt and take the same on record.

Thanking you,

Yours faithfully,
for **Rico Auto Industries Limited**


B.M. Jhamb
Company Secretary
FCS : 2446

RICO

A
WORLD CLASS
INTEGRATED SUPPLIER OF
**AUTOMOTIVE
COMPONENTS
&
ASSEMBLIES**





TEAMWORK

THE POWER OF WORKING TOGETHER

COMMITMENT

THE POWER OF RESPONSIBILITY, ACCOUNTABILITY AND OWNERSHIP

**E
T
I
C
E**

ENTREPRENEURSHIP

THE POWER OF PURSUING NEW CHALLENGES WITH SPEED, FLEXIBILITY AND OWNERSHIP

INTEGRITY

THE POWER OF HONESTY AND TRANSPARENCY

EXCELLENCE

THE POWER OF BEING THE BEST

- **Company Profile, Facilities & Locations**
- **Manufacturing & Engineering Capabilities**
- **Product Range**
- **Joint Ventures**
- **Financial Highlights**
- **India Automotive Industry Outlook**



**Leading Integrated Supplier of
Automotive Components & Assemblies**

**Ferrous &
Aluminium**

**Casting &
Machining**

**Dies &
Moulds**

**Design &
Development**



**OEM
Supplier**

**ISO-TS
16949**

**ISO
14001**

**OHSAS
18001**

**FORD
Q1**

**CAT-SQEP
Bronze**

INTEGRITY ENTREPRENEURSHIP
TEAMWORK INTEGRITY

EXCELLENCE TEAMWORK

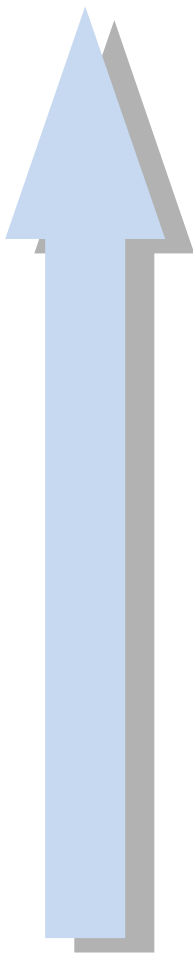
INTEGRITY TEAMWORK
ENTREPRENEURSHIP

INTEGRITY TEAMWORK
ENTREPRENEURSHIP

Web: www.ricoauto.in



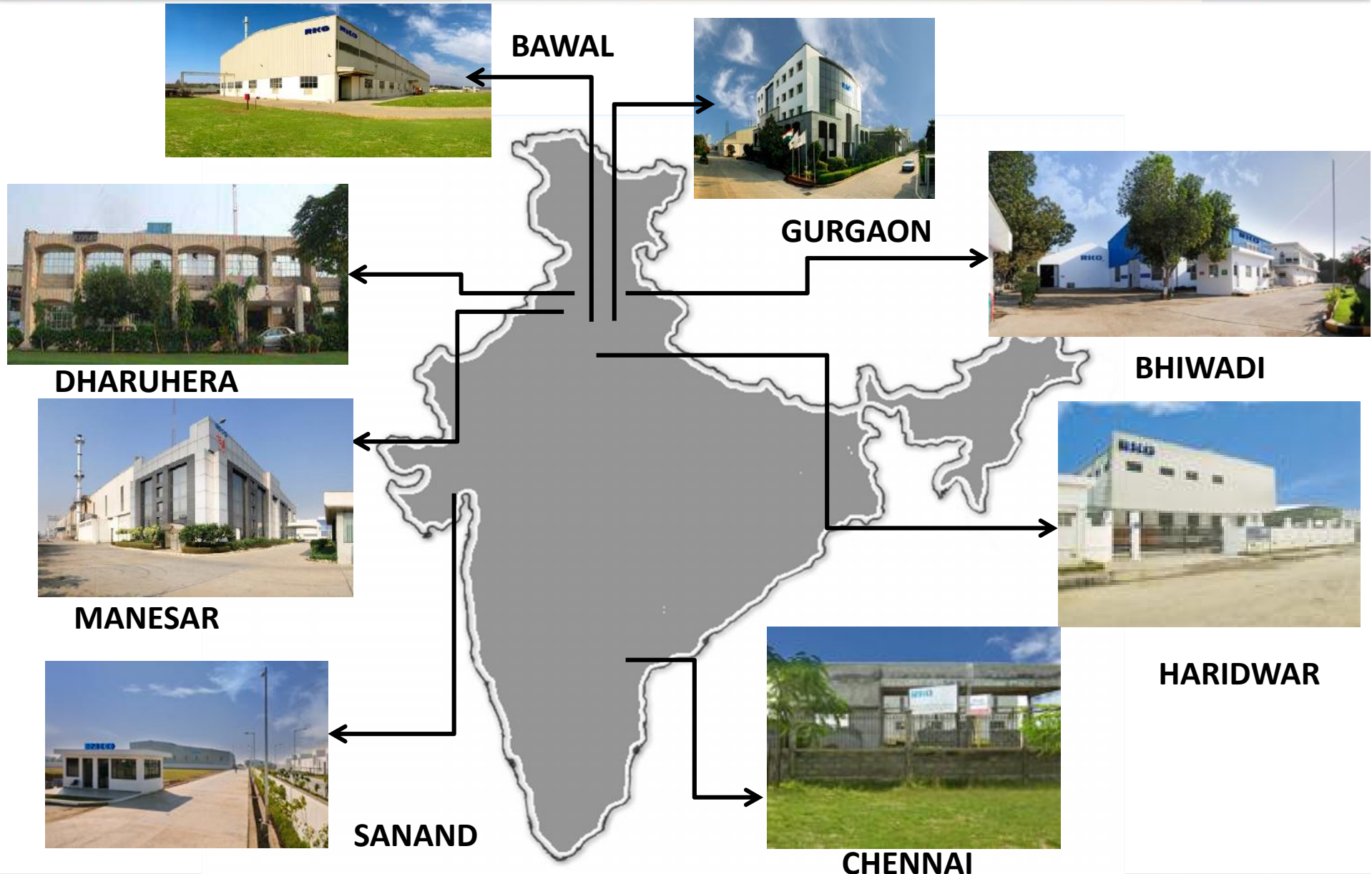
The Journey So far



2010-14	Added new facilities/Plants – At Bawal, Bhiwadi, Sanand, Chennai & Haridwar Added Customers – GKN, Toyota, Bentley, VW, Kohler	
2007-09	JV with MAGNA Powertrain (Oil Pump, Water Pump) JV with Continental GmBH (Hydraulic Braking System) JV with Jinfei China (Aluminum Alloy Wheels – 2 Wheelers) Added Customers – JATCO, Mann & Hummel, Magna, Renault, BMW	FORD Q1 CAT SQEP-Bronze
2004-06	R&D Center Started Added Customers – NISSAN, TATA (Small Car Project), Perkins	
2003-04	Enhanced Ferrous and Aluminium Capacity Added Customers – GM, Caterpillar, Honeywell, Detroit Diesel, Volvo	
2000-02	Full Service Engineering Design Development Added Customers – FORD, LandRover, Jaguar	TS 16949 ISO 14001 OHSAS 18001
1999-00	Aluminium Die Casting & Machining (<i>Gurgaon</i>)	QS 9000
1994-96	JV (50:50) FCC RICO (Clutch Assembly) Started Exports – GM, Eaton, Cummins	
1990-92	International Market OEM Supplier – MEC Japan Ferrous Casting & Machining (<i>Gurgaon</i>) Focus – Maruti Suzuki	ISO 9000
1985-86	Technical Collaboration FCC Japan Commercial Production Started (1986) Aluminium Die Casting & Machining (<i>Dharuhera</i>) Focus – Hero Honda & Maruti Suzuki	



Manufacturing Locations





Chennai Facility



Plant View



2500T Die Casting Cell



Die Casting Cell



Machining Cell



Rico Chennai Greenfield

SOP – March 16

HPDC

Customer – Renault - Nissan

Projections

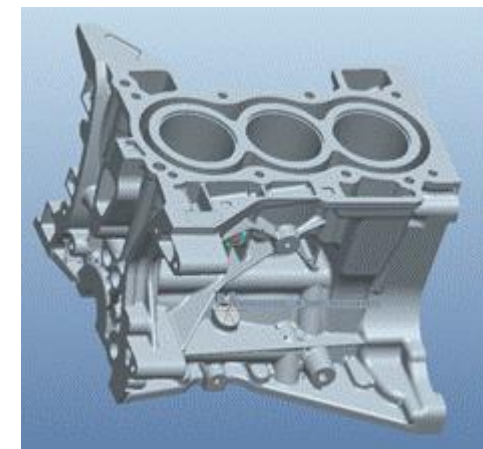
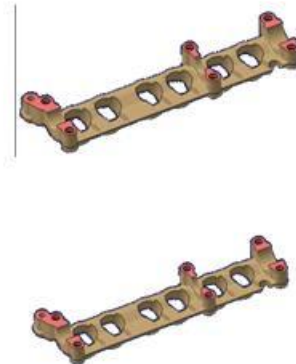
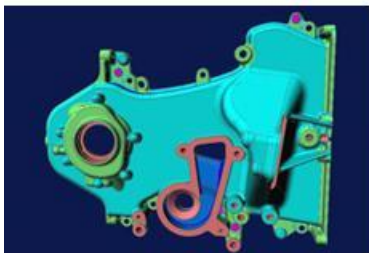
FY 17 – 200 K

FY 18 – 270 K

Est. Sales

700 Mn INR

950 Mn INR (including exports)



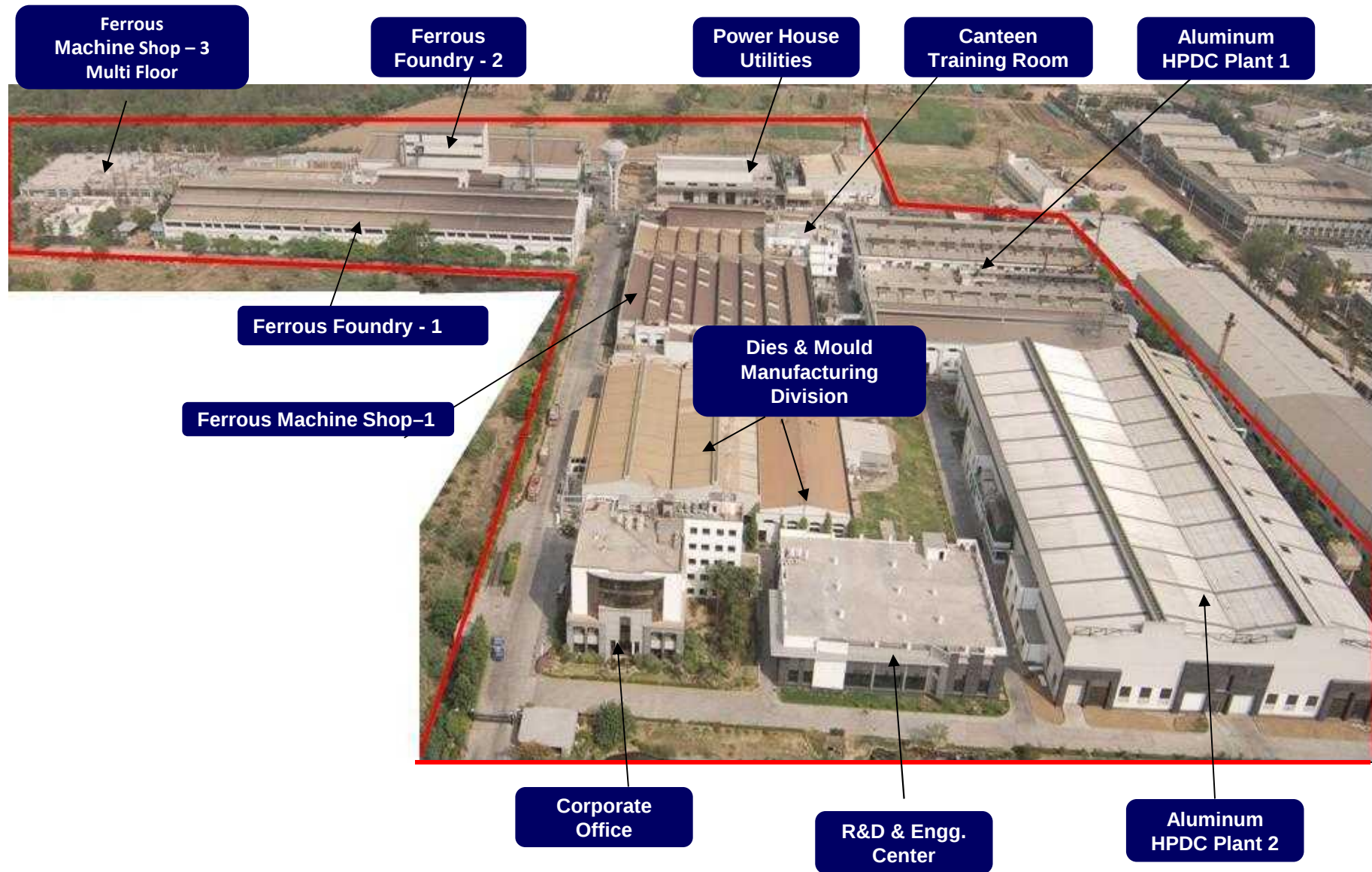


Rico Bawal Update





Corporate Office & Gurgaon Plant





Current Global Customer Base

Two Wheelers



Four Wheelers

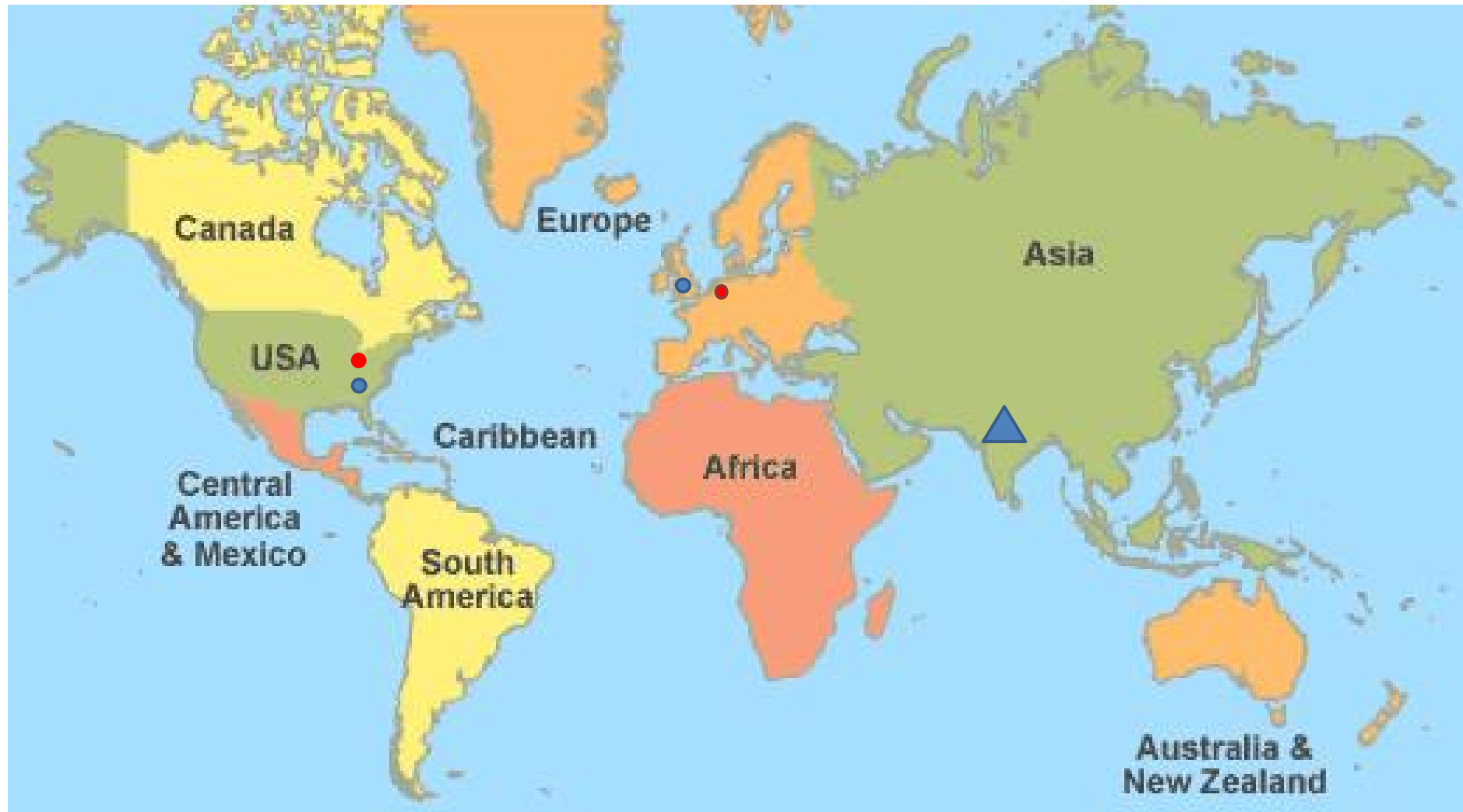


System Suppliers





Global Supply & Warehousing Locations



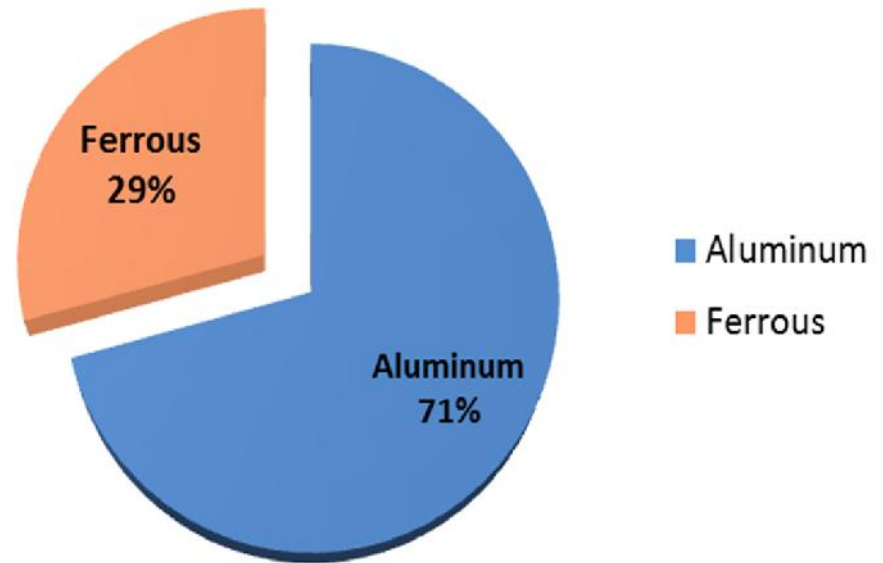
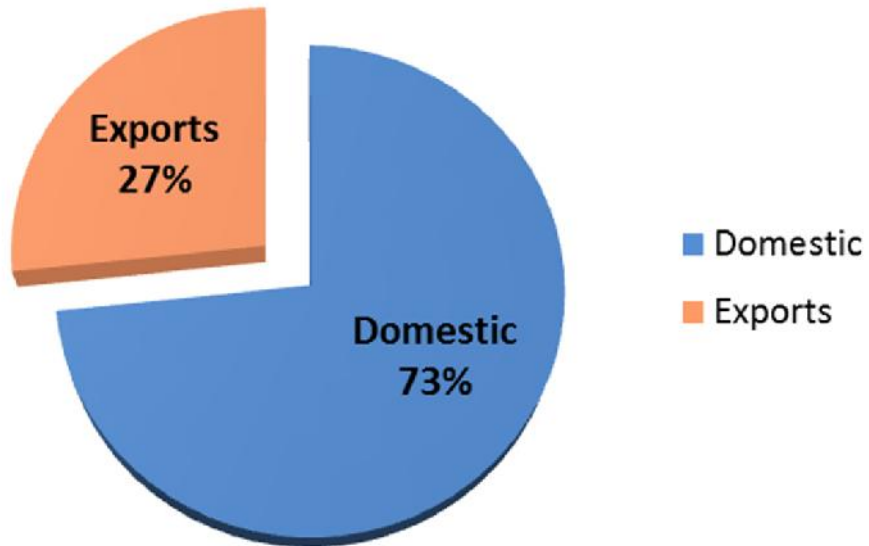
▲ Manufacturing- India

● Warehouse- Germany

● Warehouse- London (UK)

● Warehouse- Michigan

● Warehouse- South Carolina





Rico Engine Business



Assy. Cover Cylinder Head (Suzuki, GM)



Exhaust Manifold (Renault, Nissan, Suzuki)



Turbine/ Center Hsg (Nissan, Tata, GM, Suzuki, Fiat, Honda, Ford, Hyundai, JCB)



Bearing Cap (Renault)



Turbo Outlet (Renault)



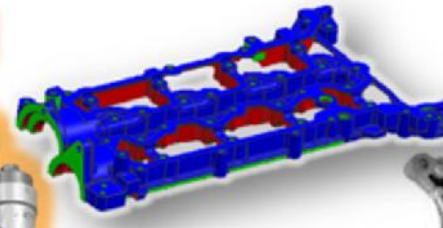
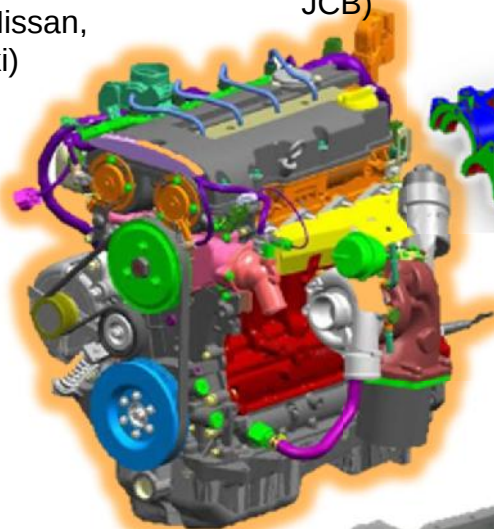
EGR Pipe (Renault)



Engine Block (Renault, Tata)



Balancer Shaft (GM)



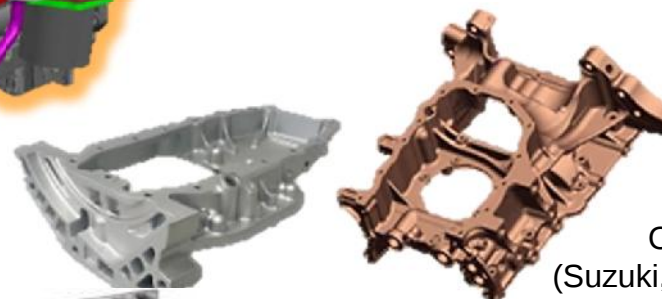
Cam Cap Support / Ladder Frame (Renault, Suzuki)



Case Chain/ Case Timing (Honda, Renault, Suzuki)



Engine & Support Brackets (Suzuki, Renault, VW, Volvo)



Oil Pan (Suzuki, Honda, GM, Tata)





Rico Transmission Business



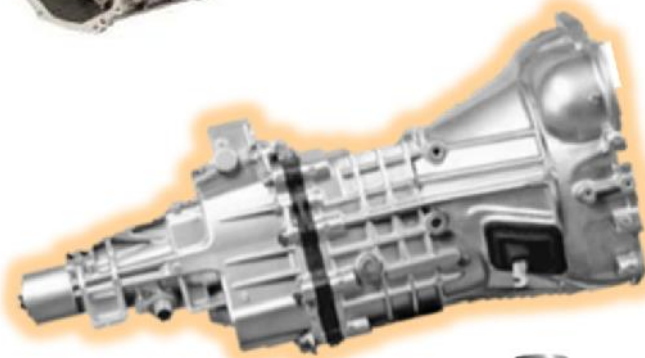
Transmission Case
(Eaton, Suzuki)



Clutch Housing
(Suzuki, Eaton)



Clutch Plate
(Eaton)



Shifter Forks
(Suzuki)



Differential Case & Housing
(BMW, GKN, Suzuki, Ford, Honda)



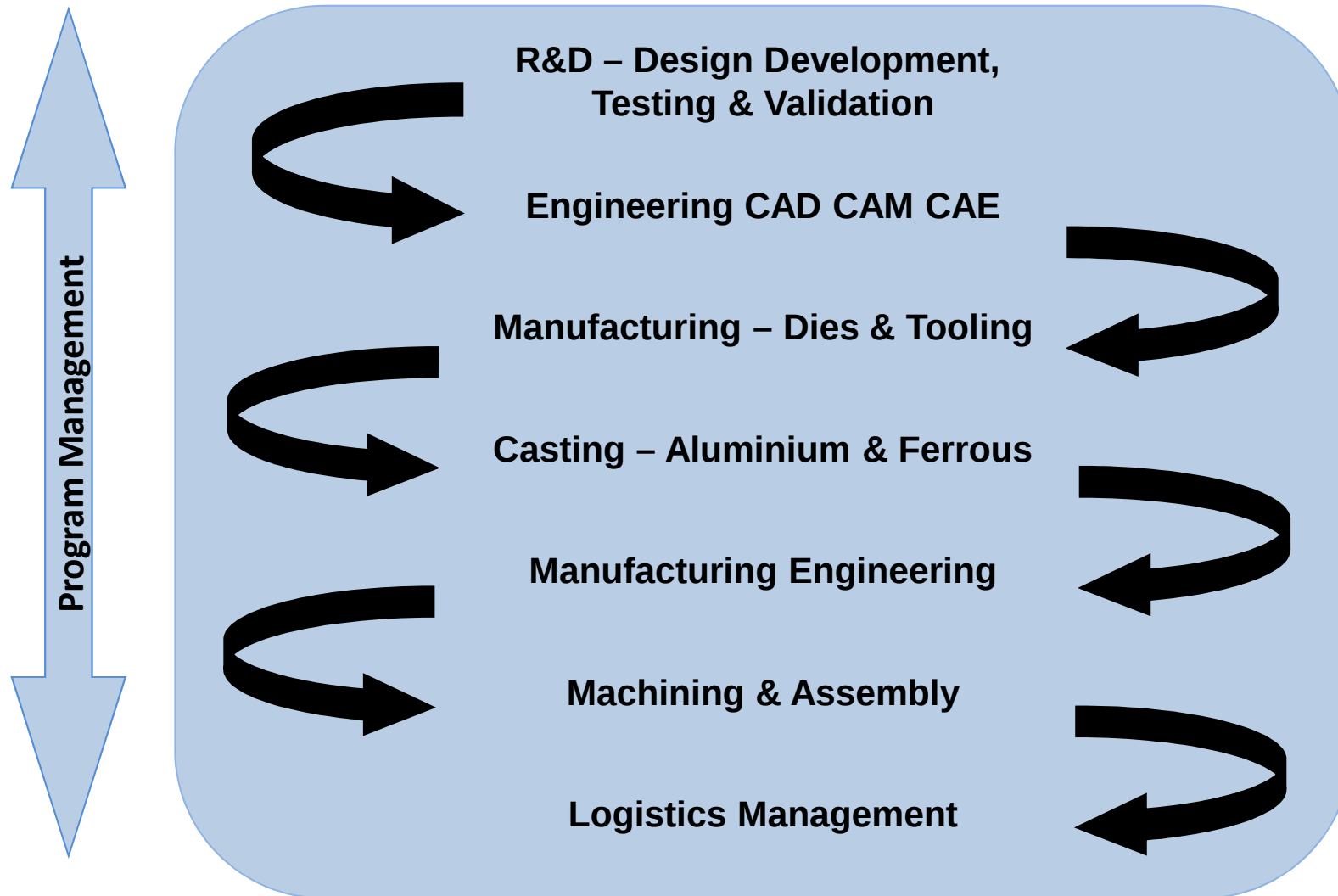
Ground Sleeve & Shaft
(Allison)



Retainer Bearing
(Jatco)



Integrated services - Product to Deliveries





Aluminium



**Over 100 High Pressure Die Casting Machines (135 – 2500 Tns Locking Force)
Largest High Pressure Die Casting Capacity in India including GDC & LPDC.**



Ferrous



4 Molding Lines - 2 DISA & 2 Horizontal (SINTO & DISA)
Vertical Size (650 * 535 * 130~330) & Horizontal Size (610 * 510 * 200+200)
Material: Gray (FC), Ductile (FCD), SiMo, SiMo Chrome



Machining & Assemblies



**Over 1,500 Machines (CNCs & SPMs) +
One of the Largest Machining Facility in India
Over 50% of Our Product Range is with Assemblies**



Engineering: CAD, CAM & CAE

**Competitive Advantage: Manufacturing Experience Combined with Engineering CAD
CAM CAE Center**



Capabilities (Over 60 Seats)

CAD & CAM

Unigraphics, Pro E, Catia, C3P, Ideas, Vericut

CAE Computer Aided Engineering

Magmasoft, FEA, CFD, Ansys, FCX, GT Suite, MSC Fatigue

Advantages

Concurrent engineering with customers.

Shorter development time.

Inhouse designing, Modifications & product design optimization.



Tools & Die Manufacturing

In-House Dies & Pattern Design & Manufacturing

Manufacture over 250 Dies & Patterns and 800 Die Inserts Annually



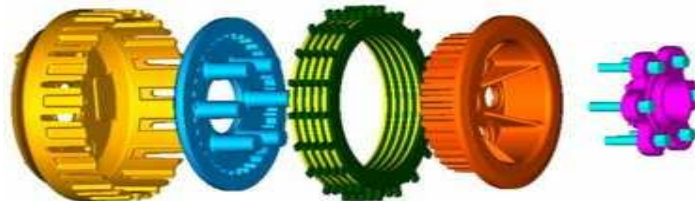
Design & Manufacturing

- Dies for HPDC Engine Blocks, Bed Plates, TM Cases upto 2500 T
- Dies for LPDC & GDC dies.



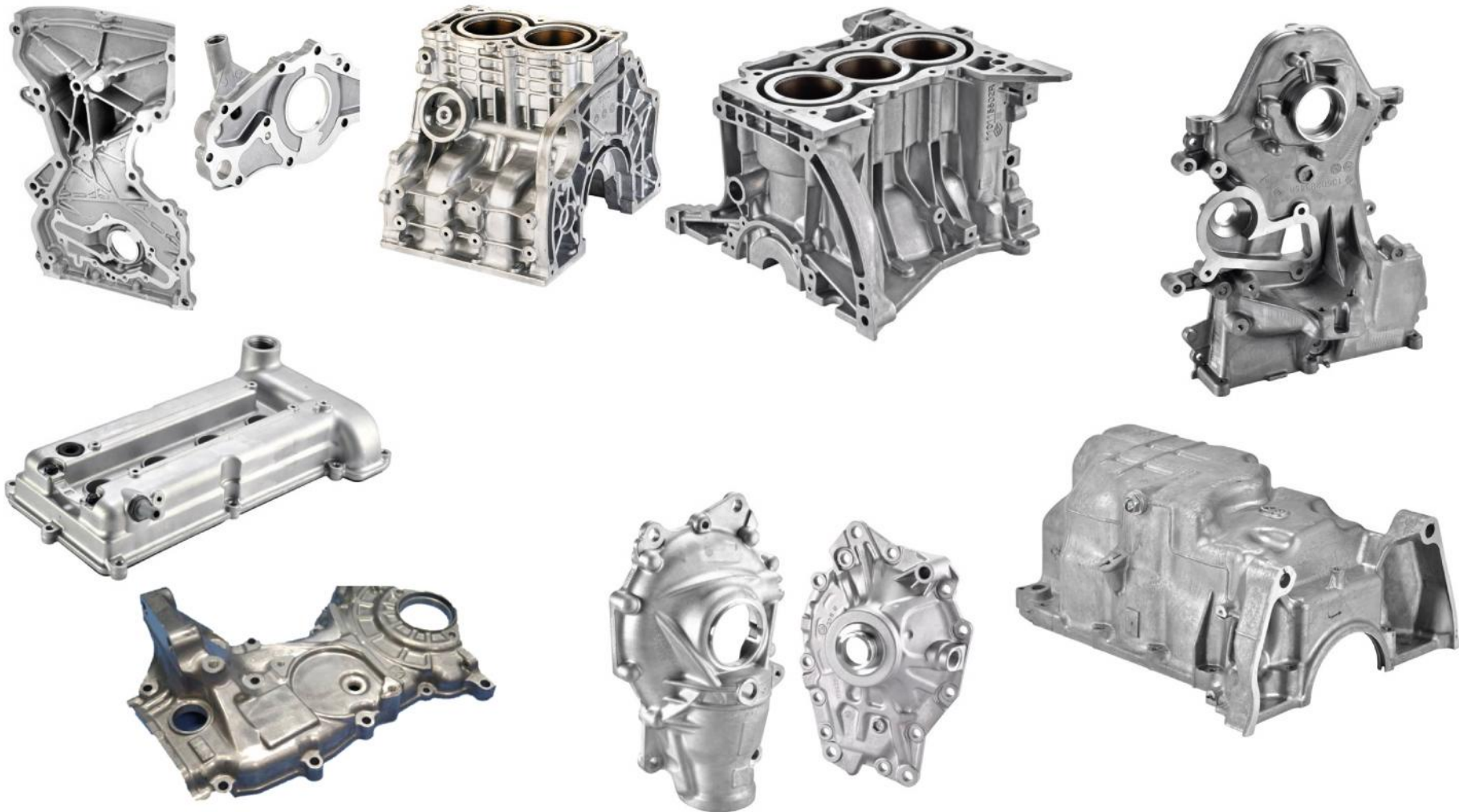
Aluminium Products - Two Wheelers

Clutch Assembly, Crank Cases & Covers



RICO Aluminium Products – Passenger Vehicles

Cylinder Blocks, Oil Pans, Cylinder Head & Chain Covers, Oil & Water Pump Assemblies



RICO Aluminium Products –Commercial Vehicles

Transmission Housings, Cover Valves, Side Covers, Timing Cases





Ferrous Products – Passenger Vehicles

Differential Cases, Turbocharger Parts, Bearing Caps, Exhaust Manifolds, Retainer Bearings, Brake Drums, Rotors & Balance Shafts





Ferrous – Commercial Vehicles & Brake Applications

Clutch Parts, Rear Cases & Anchor – Caliper Housings





Oil Pump
Water Pump
(Automotive Engines)
(India & Europe)

50% : 50%



Year	FY 15-16	FY 16-17
Oil & Water Pump Assemblies (Nos in Mn)	1.12	1.42
Turnover Mn INR	650	830



**Aluminum Alloy Wheels
Two Wheelers**

92.5% : 7.5%



Year	FY 15-16	FY 16-17
Alloy Wheels	850000	950000
Turnover Mn INR	740	840

Foray in After Market



Rico Auto Financial Highlights (Consolidated) Projection

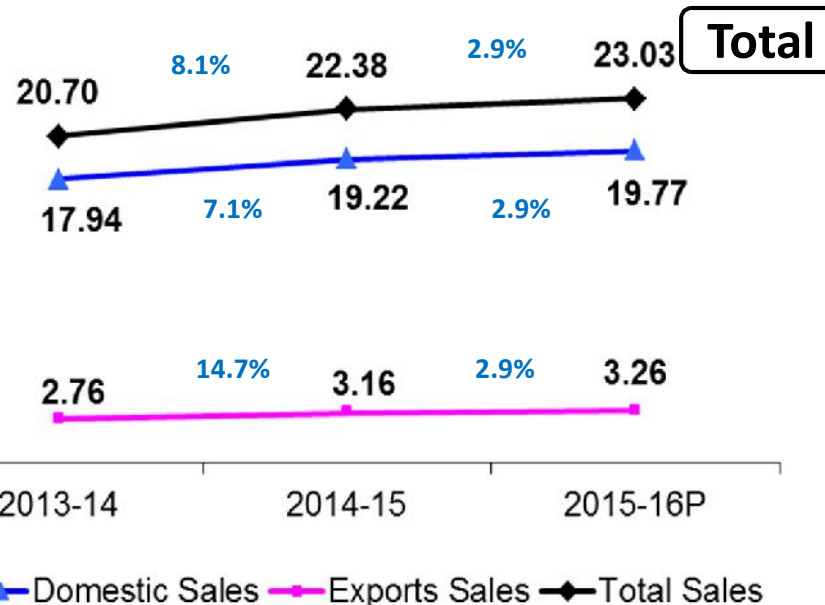
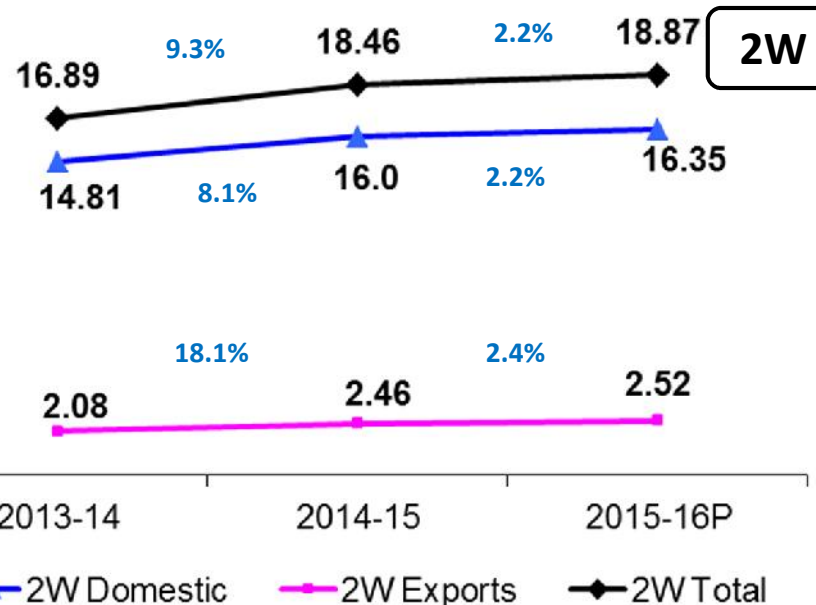
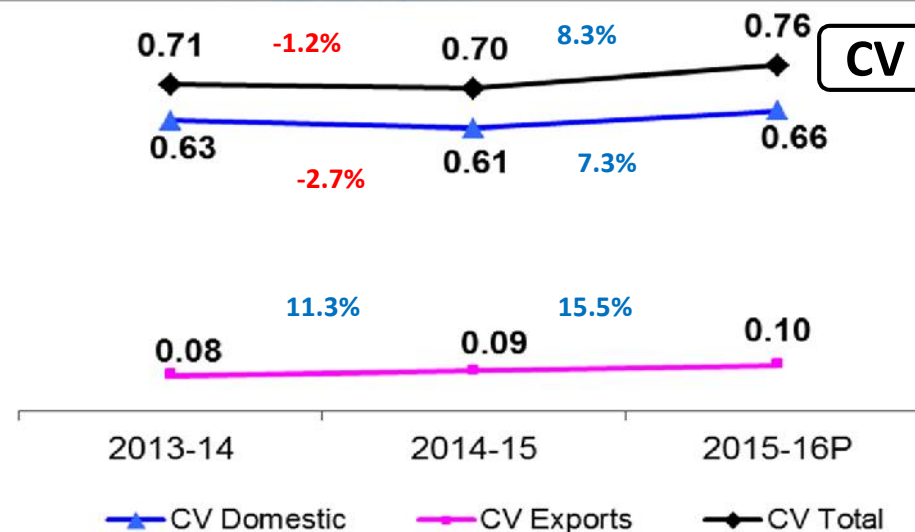
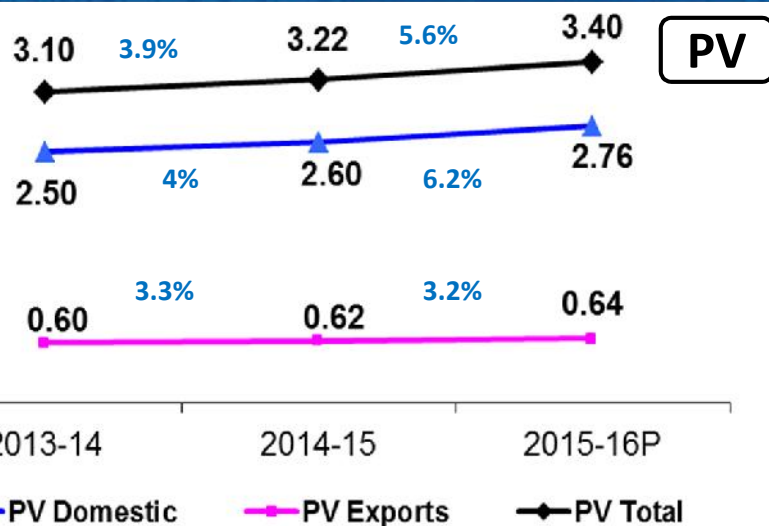
INR Cr

	FY 15-16	FY 16-17
PARTICULARS	GUIDANCE ESTIMATE	GUIDANCE ESTIMATE
Net Sales	991.6	1,085.2
Other Income	31.5	34.7
Total Income	1,023.1	1,119.9
PBIDT	108.8	126.3
PBIDT%AGE	10.6%	11.3%
Interest	19.5	22.6
Depreciation	49.3	50.7
PBT	40.0	53.0

Estimate as in March 16



India Automotive Industry Scenario



SIAM projection for 2016-17 PV 10-11%, 2W 6-8%, CV – 12-14%

All the above figures are in Mn

*Without 3W

Web: www.ricoauto.in



RICO Corporate Social Responsibility



- ✓ **Enhancing Environmental Sustainability**
- ✓ **Supporting Rural Development**
- ✓ **Providing Preventive Health Care**
- ✓ **Promoting Education & Skill Development.**



Our Vision

“To be preferred supplier to OEMs across the globe”

Overall Strategies

Strategic Alliances & Joint Ventures

Expand Manufacturing Presence

Move from Components to Systems

Continuous Focus on Quality & Cost

World Class Human Resources & Plants