

Trident Limited  
21st Annual Report 2010-11

# THINKING BEYOND!



TRIDENT LIMITED  
Sanghera-148101, India  
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# CORPORATE INFORMATION

## Board of Directors

Mr Rajinder Gupta  
Mr S K Tuteja  
Ms Pallavi Shroff  
Mr Rajiv Dewan  
Dr M A Zahir  
Mrs Kavita Singh  
Mr Raman Kumar

## Chief Financial Officer

Mr Arun Goyal

## Company Secretary

Mr Pawan Jain

## Statutory Auditors

Deloitte Haskins & Sells

## Internal Auditors

KPMG

## Cost Auditors

Ramanath Iyer & Co.

## Tax Auditors

S C Vasudeva & Co.

## Bankers

State Bank of India  
Punjab National Bank  
Canara Bank  
State Bank of Patiala  
Corporation Bank  
Oriental Bank of Commerce

## Registered Office

**Trident Group**  
Raikot Road,  
Sanghera – 148 101, India  
Tel: +91-1679-244700-03  
Fax: +91-1679-244708  
email: corp@tridentindia.com

## Corporate Office

E-212,  
Kitchlu Nagar  
Ludhiana – 141 001  
Tel: +91-161-5039999, 5038888  
Fax: +91-161-5039900, 5038800  
email: corp@tridentindia.com

## US Office

295 Fifth Avenue  
Room 1112  
New York  
NY 10016  
USA  
email: corp@tridentindia.com

## Registrar & Transfer Agent

Alankit Assignments Limited  
(Unit: Trident Limited)  
2E/21  
Jhandewalan Extension  
New Delhi – 110 055  
Tel : +91-11-23541234, 42541234  
Fax : +91-11-42541967  
email: rta@alankit.com



## **THINKING BEYOND...**

...is the ability to foresee tomorrow and initiate steps today, with the objective to accelerate growth, ensure sustainability and enhance value.

---

Growth is derived from the ability to conceptualise product demand today but commercialise them across the near future.

Sustainability is derived from the ability to invest in technology and innovation today and enhance revenues tomorrow.

Value creation is the ability to look into the future but initiate action today.



## ABOUT TRIDENT

Trident Limited is a young and growing business conglomerate.

The Company could have remained content with growing its presence in spinning and home textiles; it extended into paper manufacture.

The Company could have remained content with paper and textiles; it ventured into energy and chemicals.

This widening presence was based around a singular urgency. **THINKING BEYOND!**

### Vision

Inspired by challenge, we will add value to life and together prosper globally

### Values

To provide customer satisfaction, through teamwork, based on honesty and integrity, for continuous growth and development

### Corporate philosophy

To continue growth by leading national and international standards and ethical means, in harmony with the environment, ensuring customer delight, stakeholders' trust and social responsibility

### Lineage

- Company Identification Number [CIN]: L99999PB1990PLC010307
- The Company's name was changed from Abhishek Industries Limited to Trident Limited with effect from April 18, 2011 as a part of its branding strategy.

### Presence

- Headquartered in Ludhiana (Punjab), with manufacturing facilities in Barnala (Punjab) and Budni (Madhya Pradesh)
- Equity shares listed on the Bombay Stock Exchange (BSE) and National Stock Exchanges (NSE)

### Scale

The Company is one of the world's largest terry towel manufacturers, one of the largest yarn spinners and the world's largest wheat straw-based paper manufacturer.





### Human capital

The Company comprises youth and experience with a cumulative organisational strength of more than 10,000 members.





Capacities			
Segment	Unit	Installed capacity	Under implementation
Spindles	(No.)	224,448	275,904
Rotors	(No.)	1,920	3,384
Processed yarn	(TPA)	6,825	–
Towel	(Looms)	388	–
Paper	(TPA)	175,000	–
Sulphuric acid	(TPA)	100,000	–
Energy (captive)	(MW)	50	–
Steam	(TPH)	410	–
Caustic Soda	(TPD)	110	–

## Performance

### Financials

Total Revenue	EBIDTA	Net Profit	Exports
₹28,438 million	₹4,158 million	₹671 million	₹12,095 million
Growth of 44.1% 	Growth of 16.8% 	Growth of 18.8% 	Growth of 44.1% 

### Production

Terry towels	Yarn	Paper	Greigh Towel
31,774 tonnes	61,212 tonnes	136,716 tonnes	1,959 tonnes
Growth of 9.0% 	Growth of 27.2% 	Growth of 10.6% 	Growth of 500.9% 



## MANAGING DIRECTOR'S MESSAGE



**'THINKING BEYOND'** – We have constantly explored opportunities beyond the existing markets, products, processes and customers, which increased our market share and returns on employed capital.

*Dear Shareholders,*

We have always believed in challenging the paradigm and coming up with new ideas that reflect our ideology of 'Thinking Beyond'. We have constantly explored opportunities beyond the existing markets, products, processes and customers, which increased our market share and returns on employed capital.

In pursuance of our goals, the Company embarked on projects worth over Rs. 1200 crores to be implemented by 2013. This will reduce costs, strengthen efficiencies and reinforce our sustainability.

For the financial year 2010-11, the Company proposed a dividend of 12 percent. Through proactive investments, we intend to sustain our growth and ensure that our shareholders are satisfied with our performance.

I would like to express my gratitude to all our stakeholders for their constant support and trust. I am sure that with their guidance, the Company will scale greater heights in the future.

With warm regards,

A handwritten signature in black ink, appearing to read 'Rajinder Gupta'.

Rajinder Gupta

# FINANCIAL HIGHLIGHTS

(Rs. million)

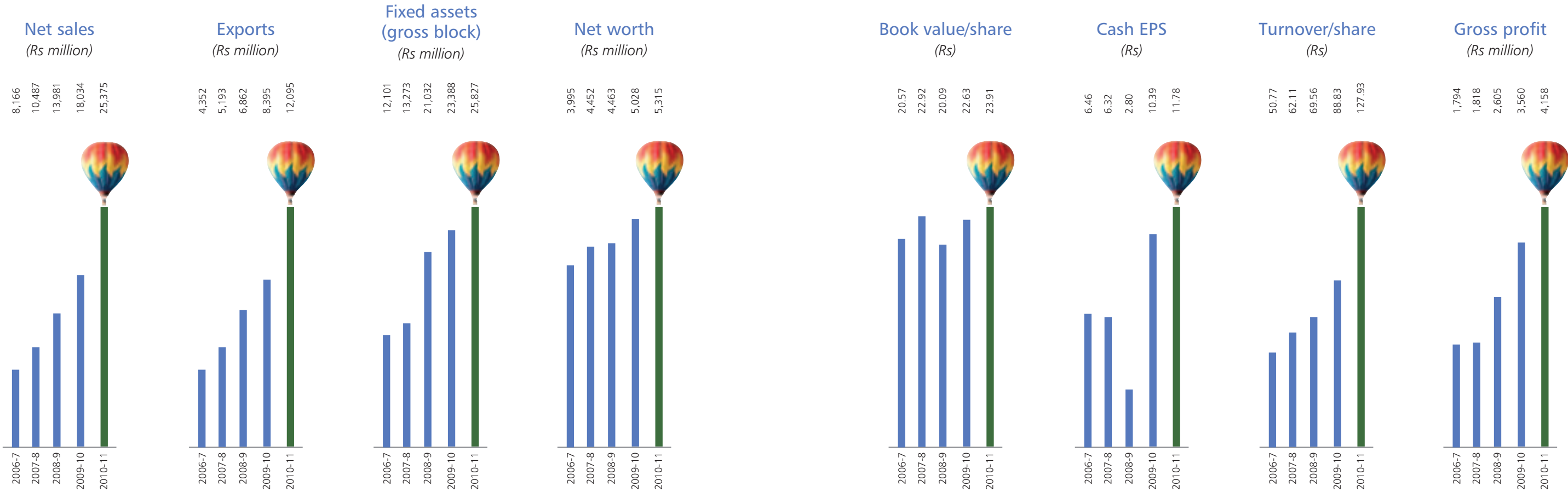
Year ended	Mar 2007	Mar 2008	Mar 2009	Mar 2010	Mar 2011
Gross Turnover*	9,860	12,062	15,456	19,737	28,438
Net Sales	8,166	10,487	13,981	18,034	25,375
Exports	4,352	5,193	6,862	8,395	12,095
Gross Profit (PBITD)	1,794	1,818	2,605	3,560	4,158
Net Profit after tax	409	400	(530)	565	671
Net Worth	3,995	4,452	4,463	5,028	5,315
Fixed Assets (Gross block)	12,101	13,273	21,032	23,388	25,827
Current Assets (Net)	3,372	2,785	2,365	5,285	8,020

\* Includes inter-segment sales

# KEY FINANCIAL INDICATORS

Year Ended	Mar 2007	Mar 2008	Mar 2009	Mar 2010	Mar 2011
Gross Profit Margin (%)	22	17	19	20	15
Return on Net Worth (%)	10	9	-	11	13
Export Sales/Net Sales (%)	53	50	49	47	48
Debt/Equity ratio	2.48	2.88	3.49	3.40	3.6
CEPS (Rs)	6.46	6.32	2.80	10.39	11.78
EPS (Rs)	2.11	2.06	(2.64)	2.54	3.02
Book Value/Share (Rs)	20.57	22.92	20.09	22.63	23.91
Turnover per Share (Rs)	50.77	62.11	69.56	88.83	127.93

# FINANCIAL GRAPHS



## BUSINESS PILLARS

### Low manufacturing cost

An integrated business model facilitates low conversion costs and stronger competitive advantage.

### Scale

The Company is one of the world's largest terry towel manufacturers, one of the largest yarn spinners and the world's largest wheat straw-based paper manufacturer.

### Technology

The Company acquired technology from global leaders, resulting in the manufacture of innovative value-added products. It is among the leading global players to produce 92 percent ISO brightness paper using agro-residue.

### Project management

The Company possesses dedicated project management and monitoring teams to ensure timely project implementation. It executed projects worth Rs. 20,000 million over five years.

### Human capital

The Company comprises youth and experience with a cumulative organisational strength of more than 10,000 members.

### Quality and R&D

The Company invested in quality and R&D teams across all business segments, resulting in a stringent conformance with global quality standards.

### Range

The Company created a wide and innovative product range across all segments, emerging as a preferred partner to several global customers.

### Clientele

The Company's prominent international customers include 9 of 10 top retailers in USA, 6 leading retailers in Europe and UK, 5 of 7 major retailers in ANZ and customers in more than 75 countries across five continents.

### Environment responsibility

The Company invested in a state-of-the-art waste water management plant to emerge as a zero discharge company. The Company also uses environment-friendly, elementary chlorine-free bleached pulp for paper manufacture.

### Ethical

The Company complies with the highest ethical standards. It was recognised by ICSI as the best Indian Company in adopting Corporate Governance Practices.

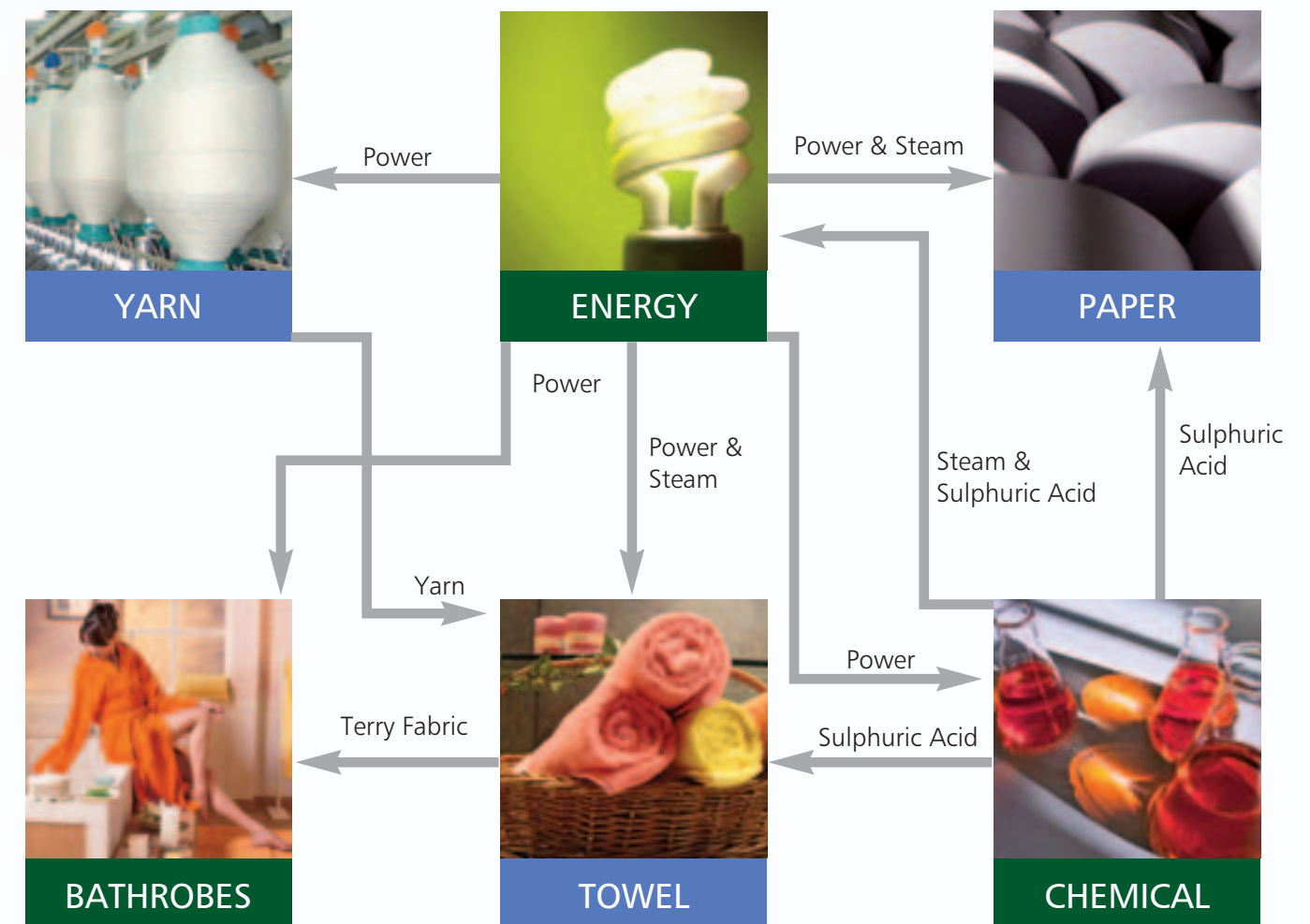
### Awards

- Rajiv Gandhi National Quality Award (textiles) by the Bureau of Indian Standards
- Ranked 45th in Great Place to Work Survey among 471 participants
- Sustainability (Trading area, South Asia) by IKEA
- Texprocil Top Export Performer (made-ups category) – silver trophy
- J C Penny Innovation Award 2010

### Recognition and licenses

- Forest Stewardship Council's (FSC) Chain of Custody certificate for its responsible sourcing of pulpwood fiber
- Licensed to use 'Suprima Cotton' and 'Egyptian Cotton' logo
- Licensed to use 'Cotton USA' logo
- Certified by FLO for 'Fair Trade Cotton'
- GOTS certification by CUC for 'Organic Cotton'
- ISO 9001 certified by Intertek
- ISO 14001:2004 certified by EMS
- Certified by Oeko-tex, Switzerland, for safe dyes and chemicals use
- Compliant with AATCC, ASTM and CTPAT standards
- ISO 9001:2008 & OHSAS 18001:2007-certified for quality management accredited by DNV, Netherlands
- BIS Quality Certification

## INTEGRATED OPERATING MODEL







## THINKING BEYOND EXISTING SCALE

THINKING BEYOND THE IMMEDIATE HAS BEEN A LONGSTANDING TRIDENT ATTRIBUTE REFLECTED IN THE FOLLOWING SCALE-CENTRIC INITIATIVES:

### Textiles business

- The Company commenced terry towel manufacture with a 66 loom capacity in 1998-99, which increased to 388 looms by 2010-11.
- The Company strengthened its spinning capacity from 17,280 spindles in 1993-94 to 224,448 spindles in 2010-11.
- These consistent capacity investments balanced the Company's spinning and weaving capacities, resulting in an enhanced ability to service growing customer needs.

### Paper business

- The Company entered the wheat straw-based paper manufacturing business in 2001-2 with an installed capacity of 34,250 TPA, which increased to 175,000 TPA by 2010-11, the world's largest wheat straw-based paper capacity.

The progressive investments resulted in a competitive capital cost as compared with greenfield capacity, creating effective industry entry barriers.

Following proactive investments in enhanced capacity across businesses, gross revenues grew from ₹248.31million in 1993-94 to

**₹28,438**  
million in 2010-11.





# THINKING BEYOND EXISTING TECHNOLOGY

THINKING BEYOND THE IMMEDIATE TECHNOLOGY HELPED TRIDENT COUNTER TECHNOLOGY OBSOLESCENCE AND ACHIEVE THE BEST QUALITY STANDARDS THROUGH THE FOLLOWING INITIATIVES:

## Textiles business

- Installed textile looms from Toyota and leading German suppliers, resulting in the manufacture of world-class products
- Incorporated state-of-the-art yarn equipment from LMW (India), Rieter (Switzerland), Murata (Japan), Zinser (Germany) and Savio (Italy), resulting in superior efficiency

## Paper business

- Procured paper manufacturing equipment from Allimand (France), Metso (Sweden) and Bielomatik (Germany), resulting in the manufacture of quality elemental chlorine-free paper from agro residues
- Equipped with the latest AFBC power plant and multi-fuel boiler technology (which can be fed agro-waste, ETP sludge, methane gas as well as pet and imported coke)
- Emerged as India's first company to implement fuzzy-logic technology in lime kiln burners

## Chemical business

Invested in a state-of-the-art plant imported from QVF Germany, and introduced new products – sulphuric acid LR and AR – with a production capacity of 33 TPD.

Return on  
gross block was  
**16.1%**  
in 2010-11.

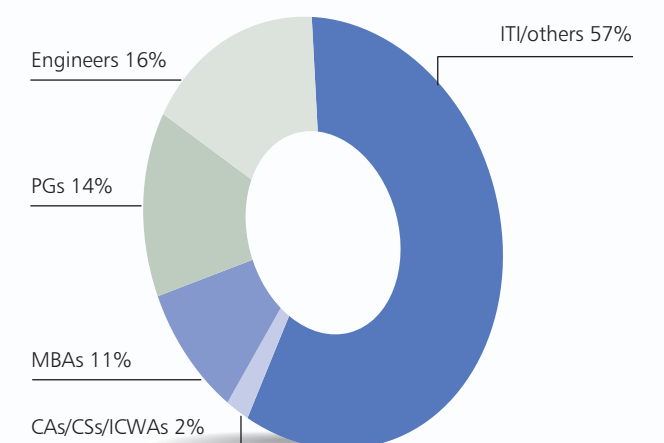


# THINKING BEYOND EXISTING COMPETENCIES

THINKING BEYOND AVAILABLE COMPETENCIES HELPED TRIDENT INVEST IN PEOPLE AND THEIR SKILL SETS WITH THE OBJECTIVE TO ENHANCE SUSTAINABILITY ACROSS MARKET CYCLES .

- Trident attracted the best talent from premier engineering colleges and business schools
- Restructured organisational hierarchy to accelerate career growth
- Implemented Kaizen, 5S, total quality management and shop floor activities to enhance productivity
- Established the sprawling Takshashila – Centre for Excellence in Barnala, comprising modern classrooms, conference rooms and world-class laboratories
- Created a youthful enterprise with an average employee age of only 27 years
- Created ASMITA, a women empowerment cell, wherein female employees can freely discuss and resolve their problems
- HAY Group survey has been done for employees so as to provide feedback to employees and accordingly leverage their skills and providing them job fitment with enriched role.
- Introduced 360° feedback system for each employee in management cadre

Professionals



Trident was ranked  
**45th**  
in the 'Great Places to Work'  
survey out of 471 participating  
companies conducted by the  
Great Place to Work Institute,  
ahead of a number of Indian  
multinationals



BUSINESS SEGMENT 1

# HOME TEXTILES

## REVENUE, 2010-11

₹11,074.3  
million

## PROPORTION OF TOTAL REVENUE, 2010-11

39.0%

## PRODUCTION

31,774  
tonnes of terry towel

1,959  
tonnes of greigh towel

## EXPORTS

91.2%  
of total divisional  
turnover

### Product basket

Terry towel and towelling products comprise piece-dyed dobbies, yarn-dyed ,single and double jacquards, undyed jacquards, yarn-dyed stripes, weft inserts and checks, terry and velour finish, beach towels, bath sheets, bath towels, hand towels, guest towels, face fringes and bath mats.

### Highlights, 2010-11

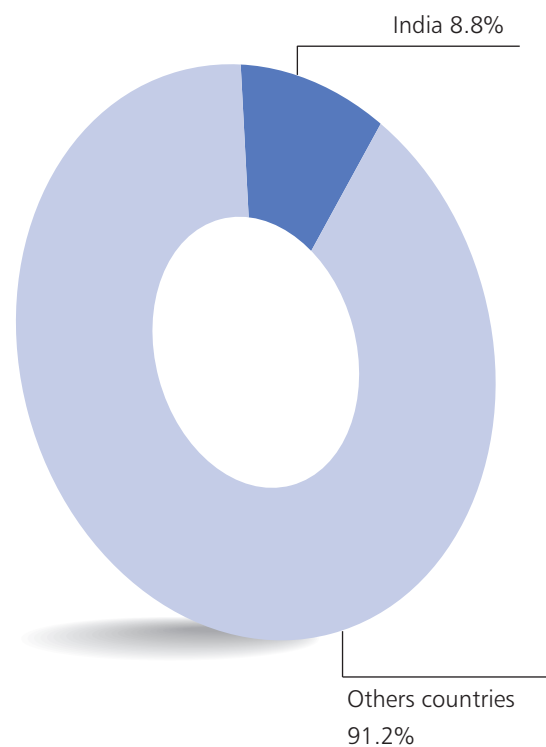
- Augmented per MT realisation from Rs. 270,210 in 2009-10 to Rs. 313,660 in 2010-11
- Increased sales from 91.3 million pieces of towel in 2009-10 to 105.2 million pieces
- Increased sales from 309 MT of greigh towel in 2009-10 to 1795 MT
- Strengthened volume exports by 29.8 percent
- Provided training and development to employees
- Introduced and trademarked a new product by the "Air Rich" TM in the US market (highly successful)
- Commenced test marketing in Japan through a local collaboration



## HOME TEXTILES



### Product destination



### Segment overview

The Company is among the world's largest terry towel manufacturers. Its terry towel unit comprises 388 looms with state-of-the-art technology from world-renowned suppliers. Products are supplied to globally-reputed retail chains across 24 countries including the US, Europe, Australia, New Zealand, Japan, the Middle East and South Africa.

### Segment specialties

**Integrated manufacture:** The Company possesses vertically-integrated manufacturing units with state-of-the-art spinning, wide-width air jet and jacquard weaving, soft flow dyeing and fully-automated cutting and sewing facilities.

**Quality:** A vast export presence requires the Company to ensure strict conformity with stringent quality parameters. The Company has a strong QC team and invested in a sophisticated laboratory complying with AATC and ISO standards.

**Design studio:** The Company invested in an in-house design studio to provide comprehensive design services to its world's renowned clients.

**Range:** The Company offers a wide range of products including jacquard, beach, organic and texture-rich collections.

**Innovation:** The Company continuously innovates through the launch of products like Air Rich™ towel, which offer superior user comfort and experience.

### Operations

The Company undertook various initiatives during the year to reduce cost and enhance productivity:

- Added 14 looms; commercial production commenced from January 2011
- Deployed the simplified drum buffer rope (SDBR) system to check inventory levels
- Reduced production turnaround time from 45 to 20 days
- Implemented Kaizen, 5S, TPM to enhance productivity
- Harmonised manufacturing process principles for enhanced quality.
- Implemented Theory of Constraints to regulate the production process.

- Adopted POOGI-Process of Ongoing Improvements.
- Trained members-on the job as well as on behavioural aspects

### Marketing

The Company is one of the largest Indian terry towel suppliers, exporting to over 24 countries (the US, Europe, Australia and New Zealand, among others).

### Quality and R&D

The Company continuously undertook product enhancements to widen acceptance. It won various global awards for superior product quality:

- Won the JC Penney award for 'Best Quality for Home'
- Won the JC Penney Innovation Award

### Road ahead

Going ahead, the Company will sustain product innovation and new product introduction. It will also invest in brand building in the domestic and international markets.



BUSINESS SEGMENT 2

# YARN



## REVENUE, 2010-11

₹11,301  
million

## PROPORTION TO TOTAL REVENUE, 2010-11

39.7%

## PRODUCTION

61,212  
tonnes

## EXPORTS

27.0%  
of total divisional  
turnover

## Product basket

100 percent cotton, blended, special open-end, organic cotton, core spun, eli-twist, compact, slub-yarn and specialised yarn comprising gassed mercerised, water soluble, air rich, bamboo/cotton, corn cotton blended and 100 percent dyed yarn.

## Highlights, 2010-11

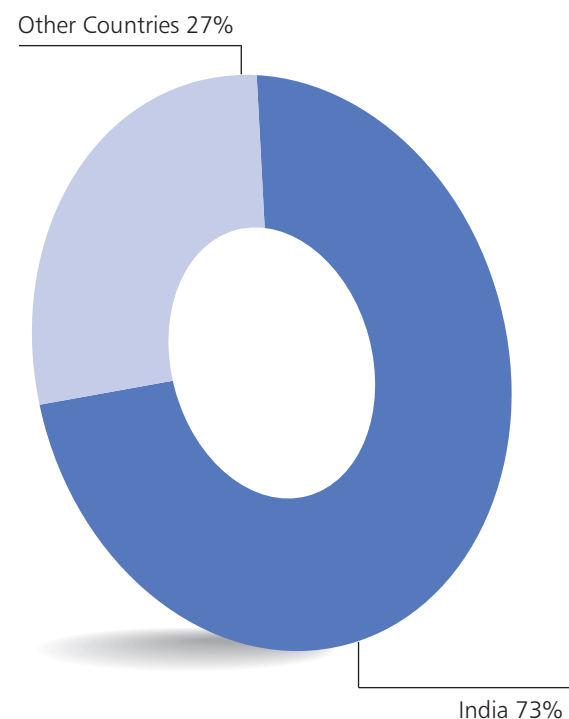
- Augmented per MT realisation from Rs. 120,569 in 2009-10 to Rs.174,346 in 2010-11
- Entered Brazil and strengthened its presence in Bangladesh
- Created a pan-India marketing presence



## YARN



### Product destination



### Overview

The Company has an installed capacity of 2,24,448 spindles and 1,920 rotors. It specialises in manufacturing wide range of yarn products. While a proportion of yarn is consumed captively in the manufacture of terry towels, the rest is sold in the domestic and international markets.

The Company has six manufacturing units in Barnala (Punjab) and Budni (Madhya Pradesh) with state-of-the-art manufacturing facilities (ring spinning, carding, combing, open-ended spinning and yarn dyeing). Its product range services the needs of the fashion sector and knitting, weaving, denim, hosiery, shirting and suiting industries.

### Operations

- Implemented various kaizen initiatives resulting in per person yield climbing from 66.4 kg in 2009-10 to 75.8 kg in 2010-11
- Provided extensive on-the-job and behavioural training to members
- Supplied 28 percent production to the in-house textile unit

### Marketing

The Company provides innovative and customised products, making it a preferred supplier. Its products are marketed both in India and abroad.

### Quality and R&D

The Company continuously upgrades technology to manufacture high-quality products to suit demanding customer requirements. Quality is benchmarked with the Uster statistics scale (global leader in textile quality control). It enjoys quality certifications from Egyptian, PIMA and FLO cotton and recognition from CUC, IMO, GRS, ISO and OKEO.

### Divisional strengths

**Economies-of-scale:** The division figures amongst India's largest single-location spinning capacities, enjoying economies of scale.

**Range:** The division created a wide product portfolio comprising 100 percent cotton, blended, special open-end, organic cotton and core spun yarns and other specialised

varieties like gassed mercerised, water soluble, air-rich, bamboo/cotton and corn cotton blended yarns.

**Quality:** The division possesses a strong QC team and invested in a state-of-the-art laboratory with modern equipment to test wide quality parameters across raw materials and finished products.

**Technology:** The division invested in latest technology at both manufacturing units. It continuously upgrades technology as per market demand.

### Road ahead

The Company has undertaken further expansion for its yarn spinning facilities which envisage setting up of 275,904 spindles and 2,040 rotors including other balancing equipment at the total capital outlay of Rs. 11,170 million. The commercial production in these facilities is expected to commence in a phased manner and to be completed by the third quarter of 2013. Further, the Company proposes to set up an open end yarn spinning expansion project by installing 1,344 rotors with an estimated investment of Rs. 733.5 million.



# PAPER, CHEMICALS & ENERGY

## REVENUE, 2010-11

₹6,055  
million

## PROPORTION TO TOTAL REVENUE, 2010-11

21.3%

## PRODUCTION

Paper  
136,716  
tonnes

Sulphuric acid  
78,920  
tonnes

## EXPORTS

18.6%  
of total divisional  
turnover

### Product basket

Writing and printing paper, copier paper, surface sized maplitho paper, non-surface sized maplitho paper, bible printing paper, watermark offset printing paper, cream-woven paper, sulphuric acid, caustic soda and captive power.

### Highlights, 2010-11

- Commenced marketing in the US by introducing American A4-sized papers
- Increased average per MT realisation from Rs. 39,580 in 2009-10 to Rs. 42,196 in 2010-11

### Our environmental care

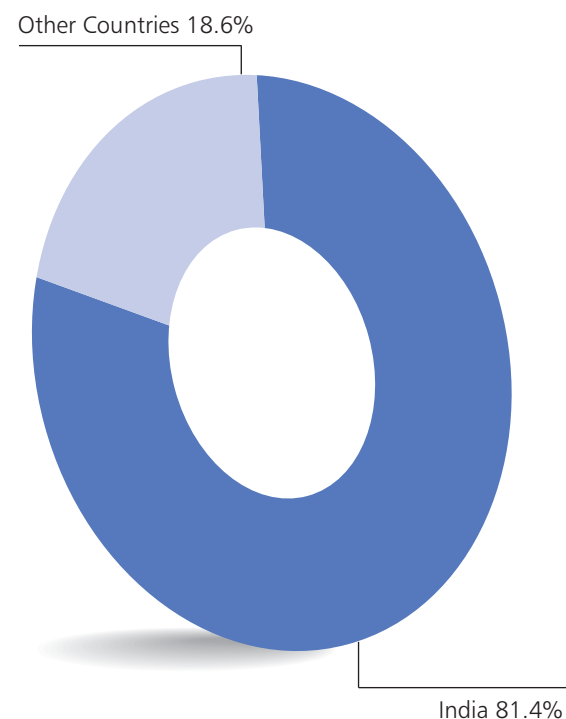
- FSC (Forest Stewardship Council) certified
- Possesses ECF technology for pulp manufacture
- Enjoys best-in-class water conservation practices
- Possesses low-emission recovery and power boilers with evaporators designed for high solids with superior steam economy



## PAPER, CHEMICALS & ENERGY



### Product destination



### Overview

**Paper:** The Company is among the world's largest agro-based paper manufacturer (paper and pulp capacity of 175,000 TPA and 125,000 TPA respectively). Products are sold in domestic and export markets backed by prestigious certifications (ISO 9001:2008, OHSAS 18001:2007, ISO 14001:2004 and FSC). The Company invested in an elementary chlorine free plant and oxygen de-lignification technology, saving nearly 5,000 trees a day.

**Chemicals:** The Company is one of North India's largest commercial and battery-grade sulphuric acid manufacturers. The double-conversion double-absorption process used by Trident is energy-efficient, marked by minimal emission and 100,000 TPA capacity.

In order to enter the speciality chemical segment, the Company has commercialised LR/AR/BG sulphuric acid project of 33 TPD by installing glass make production facility in January 2011.

**Energy:** The Company possesses a 50 MW co-generation captive power plant catering to the energy requirements of its textiles, yarn, paper and chemical divisions. The power plant is equipped with the latest technology (AFBC), equipped with multi-fuel boilers which can consume agro-based (rice

husk), ETP sludge, methane (from effluent treatment plant) and pet and imported coke, based on their prevailing cost economies.

### Operations

The division's TQM and Kaizen initiatives have enhanced productivity. It is equipped to produce diverse paper varieties (60-120 GSM). Some key highlights comprise:

- Installed automatic paper cutters compatible with the American copier segment
- De-bottlenecked capacity to enhance hourly production from 15.61 MT in 2009-10 to 17.04 MT
- Implemented Kaizen programs in inventory management

### Marketing

The division has emerged as a quality paper manufacturer consuming agro-based resources. It engages in brand building through participation in national and international exhibitions. The division's products are exported to over 51 countries with 70 TPD capacity dedicated to exports. It is focused on increasing the market share in domestic and export markets.

### Quality and R&D

Continuous QC and research initiatives enable the division to

produce higher ISO and brightness papers. Its products are printer-friendly and offer value-for-money. The division invested in a state-of-the-art quality testing laboratory.

### Division strengths

#### Eco-friendly

The division uses environment-friendly agro-residue and ECF pulp to manufacture paper.

#### Quality

The division's products received BIS quality certification.

#### Range

The division produces a range of writing and printing (grammage 60-120 GSM) in segments like SS Maplitho, cartridge, copier and natural shade papers.

#### Technology

The division invested in state-of-the-art assets from global technology providers, resulting in the manufacture of quality paper from agro residue.

#### Road ahead

The division is enhancing its presence in the copier segment and widening its international footprint.



# DIRECTORS' PROFILE

## Mr Rajinder Gupta

(DIN 00009037)

Mr Rajinder Gupta aged 52 years is the founder of Trident Limited and has been serving the Company as Managing Director since 1992. Mr Gupta is a first generation entrepreneur having rich & varied exposure of promoting industrial ventures over the last two decades. He is the person behind the stupendous growth of the Trident Group Companies. He holds Directorship of various companies and is also actively associated with several philanthropic ventures.

Mr Rajinder Gupta has been awarded with the prestigious "Padmashree" award 2007 by Hon'ble President of India in recognition of his distinguished services in the field of trade and industry.

Mr Rajinder Gupta was also conferred with the Udyog Ratna award for the year 2005 by PHD Chamber of Commerce and Industry and PHD Chamber of Commerce Distinguished Entrepreneurship Award, 2005 by The President of India.

## Mr S K Tuteja

(DIN 00594076)

Sh S K Tuteja, aged 66 years is a retired IAS Officer of 1968 batch. He holds a Masters degree in Commerce from Delhi University and is a Fellow member of the Institute of Company Secretaries of India. He served the government in several key positions at the state and national level and was secretary to the Government of India in the Department of Food & Public Distribution at the

time of retirement. He has been a consultant to the World Bank and UNIDO.

Mr Tuteja has rich & varied experience of 43 years. He is also a member of the Executive Committee of the International Sugar Organisation and the International Grain Council, London. He has contributed to a number of national and international events in India & abroad concerning SMEs. He was a member of Indian delegation in the ministerial conference of WTO at Doha.

## Ms Pallavi Shroff

(DIN 00013580)

Ms Pallavi Shroff aged 55 years is MMS, Bachelor of law and is lawyer by profession. She has a vast experience of 29 years as a leading litigation practitioner in the area of Corporate law and Banking. She has been recognised by international publications for her leading practice in arbitration and dispute resolution. As a member of several high powered committees, appointed by the Government of India, she has been closely associated with the formulation of several important commercial statutes.

Ms Pallavi is currently a partner of M/s Amarchand & Mangaldas & Suresh A Shroff & Co., leading legal firm of India. She is regularly called upon by the Government departments and ministries to advice them on various issues. Ms Pallavi's area of expertise inter alia include corporate and commercial laws, anti dumping, arbitration and dispute resolution, competition and anti-trust, intellectual property rights, etc.

## Mr Rajiv Dewan

(DIN 00007988)

Mr Rajiv Dewan, aged 49 years is a Fellow member of Institute of Chartered Accountants of India and is a practising Chartered Accountant.

Mr Dewan possesses a rich and varied experience in tax planning, management consultancy, business restructuring, capital market operations, SEBI related matters and other corporate laws. Prior to starting his own practice, Mr Dewan worked in senior positions in some of the renowned textile companies of north India.

## Dr M A Zahir

(DIN 00002973)

Dr. M A Zahir, aged 68 years, is PhD by qualification. He is a well known management guru and former Professor of Management & Dean (Rettd.) Punjab Agricultural University, Ludhiana. He is the founder of Synetic Business School (SBS) a B-School at Ludhiana. He has vast experience in the field of providing Consultancy and imparting training to the Corporate Houses.

His rich experience in the sphere of management is very well utilised by renowned Corporates of Northern India. Presently, he is occupying the position of Chairman of the Synetic Business School and holds Directorship in various companies.

## Mrs Kavita Singh

(DIN 03566174)

Mrs Kavita Singh, aged 33 years, is B.A. (Hons) and M.A. (Economics) by qualification and is an IAS officer currently occupying the position of

Managing Director of PSIDC with additional charge of the post of Additional Managing Director of Punjab State Information Technology Corporation Limited. She joined Indian Administrative Services in the year 2004 and since then she has been diligently serving the Government at higher posts. She holds the positions of Chairperson, Managing Director and Director in various Companies. Apart from holding the above stated corporate positions she has also worked as Deputy Commissioner, Kapurthala, Director Social Security, Women Welfare & Child Development, Additional Secretary, Local Government, Additional Excise & Taxation Commissioner and Additional Development Commissioner of Ropar and Hoshiarpur.

## Mr Raman Kumar

(DIN 00028180)

Mr Raman Kumar aged 59 years holds a Masters in Economics and Post –Graduate in Business Management. He has also worked with government sector in various capacities and is presently on the Board of number of Companies. He has rich and varied experience in administration, liaisoning, legal and corporate affairs. Mr Raman Kumar has been associated with the Group since its inception and was in charge of trust which takes care of social security and other welfare measures of employees of the Group.

Mr Raman Kumar can be briefly characterised as a person with a vast working experience having an in depth legal knowledge and a good legal acumen, blended with sharp liaisoning skills and a result-oriented attitude.



# DIRECTORS' REPORT

Dear Shareholders,

Your Directors are pleased to present the 21st Annual Report and Audited Accounts of Trident Limited for the financial year ended March 31, 2011.

## Financial Results

The financial performance of your Company for the year ended March 31, 2011 is summarised below:

[Rs million]		
Particulars	Current Year	Previous Year
a) Net sales	25,374.6	18,033.6
b) PBIDT	4,158.3	3,559.9
c) Less : Interest	1,263.4	1,046.1
d) PBDT	2,894.9	2,513.8
e) Less : Depreciation	1,946.8	1,744.4
f) Profit before Tax	948.1	769.4
g) Less: Foreign Exchange gain/(loss)	(43.7)	161.0
h) Profit/(Loss) before Tax	904.4	930.4
i) Less : Provision for Tax	233.6	365.8
j) Net Profit after Tax	670.8	564.6
k) Add : Profit brought forward	2,180.9	1,616.3
l) Balance available for Appropriations	2,851.7	2,180.9
m) Proposed Dividend	331.0	-
n) Tax on Proposed Dividend	53.7	-
o) Transfer to General Reserve	20.0	-
p) Balance carried to Balance sheet	2,447.0	2,180.9
q) Earnings Per Share (Rs.)	3.02	2.54

## Change of Name of the Company

The Company has changed its name from “Abhishek Industries Limited” to “Trident Limited” pursuant to a fresh Certificate of Incorporation issued by the Registrar of Companies, Chandigarh w.e.f. April 18, 2011. The change of name is part of our branding strategy to reconcile the name of the Company with its brands and trade marks by which the Company is known to the world.

## Corporate Overview

The Company operates in diversified business segments viz. yarn, terry towel, paper and chemicals and has captive power plant to cater to the need of its business segments.

## Proposed Amalgamation

During the year under review, your Directors have considered and approved the Scheme of Arrangement for Amalgamation of Trident Infotech Limited, Trident Agritech Limited with the Company.

The proposed amalgamation is subject to the necessary approval of the High Court for the states of Punjab & Haryana at Chandigarh.

## Results of Operations

### Financial Performance and Review

The net sales of the Company for the year under review increased to Rs. 25,374.6 million as compared to Rs. 18,033.6 million in the previous financial year, registering a growth of approximately 41 percent. The Operating Profit (EBIDTA) for the year has increased by Rs. 598.4 million in absolute terms, a growth of approximately 17 percent as compared to last year. During the year under review, Company has earned a net profit of Rs. 670.8 million, registering an increase of 19 percent as compared to the last financial year.

The Company’s earnings per share was Rs. 3.02 and cash earning per share was Rs. 11.78 during the current year.

A detailed discussion on financial and operational performance of the Company is given under “Management Discussion & Analysis Report” forming part of this annual report.

## Dividend

The Directors of your Company are pleased to recommend a dividend of Rs. 1.20 per equity share.

The register of members and share transfer books shall remain closed from Saturday, September 24, 2011 to Friday, September 30, 2011, both days inclusive, for the purposes of the Annual General Meeting and payment of dividend.

## Contribution to the national exchequer

The Company contributed a sum of Rs. 206.7 million to the exchequer by way of central excise duties in addition to other direct and indirect taxation during the year under review.

## Exports

Export sales accounted for 48 percent of net sales. During the year under review, export sales increased by 44 percent from Rs. 8,394.8 million in the previous year to Rs. 12,095.0 million in the current year.

## Expansions / Modernisation

Directors of the Company take pleasure in informing you that during the year, Company has completed expanding its manufacturing capacities of terry towel towards which the Company has installed 14 new looms. With this expansion, the total production capacity of the Company’s terry towel division has increased to 388 looms. The commercial production on the new facilities commenced from January 15, 2011.



The Company has undertaken further expansion for its yarn spinning facilities which envisage setting up of 275,904 spindles & 2,040 rotors including other balancing equipment at a total capital outlay of Rs. 1,117 crores. The commercial production on these facilities is expected to commence in a phased manner to be completed by the third quarter of 2013.

Further, the Company proposes to set up an Open End Yarn Spinning Expansion Project by installing 1,344 rotors (4 open end machine of 336 rotors each) with an estimated investment of Rs. 73.35 crores. Out of this proposed investment, Rs. 17 crores is proposed to be incurred on modernisation of existing yarn facilities.

Subsidiaries

During the year, Abhishek Global Ventures Limited, a wholly-owned subsidiary of the Company has ceased to be a subsidiary of the Company pursuant to the Scheme of Arrangement of Amalgamation of Abhishek Global Ventures Limited with Trident Corporation Limited; this was sanctioned vide order of the Hon’ble High Court of Punjab & Haryana at Chandigarh dated January 18, 2011. The effective date of the amalgamation is February 9, 2011. Consequent to this, Abhishek Global Ventures Limited, ceased to be a subsidiary of the Company w.e.f. February 9, 2011. However, due to this arrangement, your Company was allotted 900,000 equity shares of Trident Corporation Limited.

Further, during the year under review, your Company has divested its 51 percent holding in Abhishek Industries Inc, USA. Consequent to this, Abhishek Industries Inc, USA ceased to be subsidiary of the Company w.e.f. March 30, 2011. As on the date of this report, the Company holds 24,500 Common Stocks (equity shares) of Abhishek Industries Inc, USA. Accordingly, the Company has no subsidiary as on the last day of the financial year under review.

Directors

During the year under review, in accordance with the provisions of Articles of Association of the Company, all the directors, for the time being, except the Managing Director & Wholetime directors, shall retire annually and accordingly Mr S.K. Tuteja, Ms. Pallavi Shroff, Mr. Rajiv Dewan and Dr. M A Zahir, Directors are retiring at the ensuing Annual General Meeting. All retiring directors, offer themselves for re-appointment.

During the year under review, Mr Anurag Agarwal ceased to be the director of the Company w.e.f. May 16, 2011 consequent to withdrawal of his nomination by PSIDC.

Fixed Deposits

During the year under review, your Company has not accepted any fixed deposits and no amount of principal or interest was outstanding as of balance sheet date.

No Default

The Company has not defaulted in payment of interest and/or repayment of loans to any of the financial institutions and/or banks during the year under review.

Corporate Governance

Your Company is committed to adhere to the best practices & highest standards of Corporate Governance. It is always ensured that the practices being followed by the Company are in alignment with its philosophy towards corporate governance. The well-defined vision and values of the Company drives it towards meeting business objectives while ensuring ethical conduct with all stakeholders and in all systems and processes.

Your Company proactively works towards strengthening relationship with all constituents of the system through corporate fair practices, transparency and accountability. In your Company, prime importance is given to reliable financial information, professional integrity, transparency, fairness, empowerment and compliance with law in letter & spirit. Your Company proactively revisits its governance principles and practices as to meet the business and regulatory needs.

Detailed compliances with the provisions of Clause 49 of the Listing Agreement for the year 2010-11 has been given in Corporate Governance Report, which is attached and forms part of this report. The Auditor’s certificate on compliance with corporate governance norms is also attached thereto.

Human Resource Development and Industrial Relations

The human resources development function of the Company is guided by a strong set of values and policies. Your Company strives to provide the best work environment with ample opportunities for employees to grow and explore. Your Company maintains a work environment that is free from physical, verbal and sexual harassment. The details of initiatives taken by the Company for development of human resources are given in Management Discussion & Analysis Report.

The Company maintained healthy, cordial and harmonious industrial relations at all levels.

Recognitions & Awards

During the year under review, your Company has been conferred with following awards and recognitions:

- Rajiv Gandhi National Quality Award 2009 organised by the Bureau of Indian Standards
- Forest Stewardship Council’s (FSC) Chain of Custody Certificate for its responsible sourcing of pulpwood fiber
- Silver trophy for “Top Exporters – Madeups” in the category of ‘Towels’ and the Bronze trophy for “Highest Global Exports for textiles” for the year 2009-10 by Texprocil

- ‘Sustainability (Trading Area -South Asia) Award for the year 2010’ by IKEA

Auditors & Auditors’ Report

M/s Deloitte Haskins & Sells, Chartered Accountants, Statutory Auditors of the Company, hold office until the conclusion of ensuing Annual General Meeting and are eligible for re-appointment. The Company has received a certificate from M/s Deloitte, Haskins & Sells, Chartered Accountants, under Section 224(1) of the Companies Act, 1956 confirming their eligibility and willingness to accept the office of the Statutory Auditors for the year 2011-12, if re-appointed.

The Statutory Auditors of the Company have submitted Auditors’ report on the accounts of the Company for the accounting year ended March 31, 2011. In their report, they have made an observation that loss on valuation of open put derivative options could not be determined by the Company due to certain reasons as specified in Note 17 of the Notes to Accounts. The ultimate outcome of these transactions and their effect on these accounts cannot be ascertained at this stage.

As you are aware that a major part of revenue of your Company comes from export sales and as such Company has foreign currency fluctuation exposure. Your Company hedges its foreign currency fluctuation exposure by way of foreign currency derivative options. The Company has taken various foreign currency options from various banks and as at March 31, 2011, there were certain open put options outstanding having a maturity period up to January 2013. These derivative options are proprietary products of banks, which do not have a ready market and as such are marked to a model, which is usually bank specific instead of being marked to market. In the view of the significant uncertainty associated with the above derivative options whose ultimate outcome depends on future events, the loss if any, on such open derivative options cannot be determined at this stage.

The other points of Auditors’ Report are self-explanatory and needs no comments.

Cost Audit

Pursuant to the provisions of Section 233B of the Companies Act, 1956 and subject to the approval of the central government, the Board of Directors of your Company has re-appointed M/s Ramanath Iyer & Co., Cost Accountants, New Delhi as Cost Auditor for the accounting year 2011-12 to carry out an audit of cost accounts of the Company in respect of the textile, paper and chemical divisions.

Conservation of Energy, Technology Absorption, Foreign Exchange Earnings and Outgo

A statement giving details of conservation of energy, technology

absorption, foreign exchange earnings and outgo, in accordance with Section 217(1)(e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, is given as Annexure I hereto and forms part of this report.

Disclosure on ESOP

The Company’s Employee Stock Options Plan, 2007 has been constituted in accordance with the Securities and Exchange Board of India SEBI (Employee Stock Options Scheme & Employee Stock Purchase Scheme) Guidelines, 1999. The relevant disclosure on Company’s stock options scheme as per these guidelines has been provided in Annexure II hereto and forms part of this report.

Particulars of the Employees

As per the provisions of Section 217(2A) of the Companies Act, 1956, the statement of particulars of the employees, etc. forms part of this report; however, as per the provisions of Section 219(1)(b)(iv) of the Companies Act, 1956, the Annual Report excluding the abovesaid information is being sent to all the members and other entitled persons. Any member interested in obtaining such particulars may write to the Company Secretary at the registered office of the Company.

Responsibility Statement of Directors

A Directors’ Responsibility Statement, setting out the requirements pursuant to the provisions of Section 217(2AA) of the Companies Act, 1956 is annexed as Annexure III hereto and forms part of this report.

Acknowledgements

It is our strong belief that caring for our business constituents has ensured our success in the past and will do so in future. Your Directors acknowledge with sincere gratitude the co-operation and assistance extended by the Central Government, Government of Punjab, Government of Madhya Pradesh, Financial Institution(s), Bank(s), Customers, Dealers, Vendors and society at large.

Your Directors also wish to convey their appreciation for collective contribution & hard work of employees across all level. The Board, also, takes this opportunity to express its deep gratitude for the continued co-operation and support received from its valued shareholders and support provided by them to the Company and their confidence in its management and look forward to their continued support in future too.

For and on behalf of the Board

Place : New Delhi	S K Tuteja	Rajinder Gupta
Date : May 16, 2011	Chairman	Managing Director

ANNEXURE I TO THE DIRECTORS' REPORT

Information as per Section 217(l) (e) read with the Companies (Disclosure of Particulars in the report of Board of Directors) Rules, 1988 and forming part of the Directors' Report for the year ended March 31, 2011.

1. Conservation of energy

1.1 Energy conservation measures taken:

- Optimisation & Modification of motors and pumps to make them energy efficient.
- Arresting air leakages thereby reducing load on suction motors.
- Re-engineering of humidification plants and reducing power consumption.
- Continuous energy audit so as to identify the areas for energy saving.
- Modification of treated effluent line of ETP Plant.
- Stabilisation of voltage across the plant to reduce power consumption.

1.2 Additional investments and proposals, if any, being implemented for reduction of consumption of energy.

- Installation of solar energy banks for plant and street lightning.
- Modification of sizing chemical transfer line.
- Installation of Turbine Ventilators.
- Introduction of double speed drives in looms.

1.3 Impact of measures taken at 1.1 and 1.2 above for reduction of energy consumption and consequent impact on the cost of production of goods:

On account of the above said measures adopted by the Company, considerable savings in energy and reduction in cost of production have been achieved. However, there is a minute increase in the power consumption per kilogram in yarn processing in this year as compared to previous year. This is due to the production of value added products, which require substantial amount of energy.

1.4 Total energy consumption and consumption per unit of production as per form A of the annexure in respect of industries specified in the schedule thereto:

	Particulars	Units	Year ended 31.03.2011	Year ended 31.03.2010
1.4.1	Power and Fuel consumption			
1.4.1.1	Electricity			
a]	Purchased			
	Units	MWH	130,749	71,741
	Total Amount	Rs Million	603.94	325.16
	Rate per unit	Rs/KWH	4.62	4.53
b]	Own generation			
i)	Through Diesel Generator			
	Units	MWH	62	96
	Units/litre of Diesel	KWH	3.14	3.25
	Cost per unit	Rs/KWH	10.65	9.53
ii)	Through Steam Turbine/Generator			
	Units	MWH	294,822	295,089
	Units per tonne of Steam	KWH	152	151
	Cost per unit	Rs/KWH	3.85	3.69
1.4.1.2	Coal			
	Quantity	MT	211,875	223,304
	Total amount	Rs. Million	837	853
	Average	Rs/MT	3,948	3,821
1.4.1.3	Furnace Oil			
1.4.1.4	Other /Internal Generation			
1.4.2	Consumption per unit of Production			
	Product			
	Cotton Yarn	KWH/kg	2.62	2.63
	Towel	KWH/kg	2.26	2.47
	Yarn Processing	KWH/kg	2.25	2.20
	Paper	KWH/kg	1.10	1.14
	Sulphuric Acid	KWH/kg	0.06	0.06

2. Technology Absorption

Efforts made in technology absorption as per Form B

Research & Development (R & D)

2.1.1(a) Specific areas in which R&D carried out by the Company:

- New Product Development in Textiles - increasing water absorption of cotton yarn, high bulk yarn, mutli count, multi twist, T400, Pc spandex, Quick dry towels, Air rich towels, Hi-bulk zero twist, 2- ply Air Rich, Reversible towel, Eucalyptus Fibre Blend Towel, Rose Fibre Blend Towel & Banana Fibre Blend Towel.
- New Product Development in Paper- Surface sized Maplitho Paper for Heat set web offset Machine & printability under the brand "Diamond Line" improvements in Non-surface sized products with respect to Brightness, whiteness & Printability launched as Superline HT. Introduced "Trident Natural" a 72 gsm multi purpose copier paper having good run-ability in photocopies machines and development of Natural Shade Cartridge paper for Children Drawing Book.

2.1.1(b) Benefits derived as a result of the above R & D

- Market penetration, product diversification & new customer development.
- Increase in revenue and EBIDTA margins.
- Better brand image.

2.1.1(c) Future plan of action

- Go Green Initiative to develop more environmental friendly products.
- Development of eco-friendly agro based paper with 92 percent brightness.
- Exploring new markets for our products with customisation.

2.1.1(d) Expenditure incurred on R&D :

Expenses incurred on research and development booked under respective general accounting heads and as such no amount can be quantified separately under the head of research and development expenses.

2.1.2 TECHNOLOGY ABSORPTION, ADAPTATION & INNOVATION:

The Company is presently exporting its products to more than 75 countries across the globe. In addition to its market base, the Company is attempting to capture new avenues for exports.

3.2 Total foreign exchange used and earned

(Rs million)

Particulars	Current year	Previous year
Earnings (FOB value of exports)	12,095.0	8,394.8
Outgo (CIF value of imports)	927.7	1,159.6
Travelling expenses	7.2	3.6
Other expenses	187.8	71.9

2.1.2 (a) Efforts, in brief, made towards technology absorption, adaption and innovation:

- Installation of latest technology in lab testing.
- Modification in washers to reduce soda lose and chlorine-di-oxide.
- Introduction of printability aids.
- Replacement of old conventional controller system with new technology to improve efficiency of ESP.
- Modifications in batch system at stock preparation.

2.1.2 (b) Benefits derived as a result of the above efforts, e.g., product improvement, cost reduction, product development, import substitution, etc.:

The Company was able to enlarge its product basket and deliver value added products to the large base of customers/markets spread globally.

The product portfolio was of better quality based on environment-friendly technology. The manufacturing costs were also rationalised towards optimisation. The value addition and productivity enhancement also resulted in additional contribution.

2.1.2 (c) In case of imported technology (imported during the last 5 years reckoned from the beginning of the financial year), following information may be furnished :

(i) Technology imported

The latest state-of-the art technology in fabric transporting systems, spinning, weaving, processing, dyeing, cutting, stitching, pulping, boilers from world-renowned suppliers in an effort to improve productivity and product quality, in addition to reducing consumption of energy and scarce natural resources.

(ii) Year of import : 2006 to 2011

(iii) Has technology been fully absorbed? Yes

(iv) If not fully absorbed, areas where this has not taken place, reasons therefore and future plans of action. Not applicable

3. Foreign Exchange Earnings And Outgo

3.1 Activities relating to exports, initiatives taken to increase exports; development of new export markets for products and services; and export plans



## ANNEXURE II TO THE DIRECTORS' REPORT

Disclosure related to Employee Stock Option Scheme of the Company:

- In financial year 2007-8, the Company had the Employee Stock Options Plan, 2007. The plan was approved by the special resolution of shareholders passed on June 29, 2007 by way of postal ballot. The Company has made two grants under the scheme till the date. The first grant was made on July 9, 2007 and second grant was made on July 23, 2009 by the Compensation Committee as per the terms & conditions of Abhishek Employee Stock Options Plan, 2007. The options were granted at the latest available closing market price prior to the date of meeting. The Company calculates employee compensation cost using the intrinsic value of option.

The relevant information with respect to Company's stock options plan as on March 31, 2011 is given below:

### Details of Options

Grant	First Grant	Second Grant
Date of Grant	July 9, 2007	July 23, 2009
Total Options granted	7,901,462	3,993,000
Exercise price	Rs. 17.55	Rs. 11.20
Options vested	2,525,509	261,566
Options exercised	Nil	106,836
Total no. of shares arising as result of exercise of Options	Nil	106,836
Options lapsed *		
(*Lapsed Options include those forfeited and or cancelled/lapsed)	3,692,280	1,270,500
Variation in terms of Options	None	None
Money realised by exercise of Options	Nil	1,196,565
Total number of Options in force	4,209,182	2,615,664
Employee wise details of options granted to:		
● Senior Managerial Personnel*	1,336,376	478,500
(*options granted to Chief Executives those were in force on last day of financial year in which Options were granted. Name of employees are not disclosed in view of the sensitivity involved)		
● Any other employee who receives a grant in any one year of Options amounting to 5 percent or more of Options granted during that year	None	None
● Employees who were granted Options, during any one year, equal to or exceeding 1 percent of the issued capital (excluding warrants and conversions) of the Company at the time of grant)	None	None

### Difference between Intrinsic Value and Fair Value of Stock Options and impact of this difference on net profit and EPS:

Pro Forma Adjusted Net Income/(Loss) and Earning Per Share	
Net Profit/(Loss) as reported (Rs. million)	670.9
Add: Intrinsic Value Compensation Cost (Rs. million)	0.0
Less: Fair Value Compensation Cost (Rs. million)	9.3
Adjusted Pro Forma Net Profit/(Loss) (Rs. million)	661.6

### Earning Per Share (Rs)

	Basic	Diluted
As Reported	3.02	3.01
Adjusted Pro Forma	2.98	2.97

Weighted average exercise price and Weighted average fair value of Options granted during the year – NIL

Particular	Exercise Price (Rs)	Fair Value (Rs)
Exercise price equals market price	11.20	6.25
Exercise price is greater than market price	Not applicable	Not applicable
Exercise price is less than market price	Not applicable	Not applicable

### Description of method and significant assumptions used to estimate the fair value of options granted during the year

No Grant has been made during the financial year 2010-11. However, the fair value of options granted during the year 2009-10 has been estimated using Black – Scholes option pricing model.

## ANNEXURE III TO THE DIRECTORS' REPORT

Directors' Responsibility Statement pursuant to the provisions of Section 217 (2AA) of the Companies Act, 1956 and forming part of the Directors' Report for the year ended March 31, 2011.

The Statement of the Directors' Responsibility on the Annual Accounts of the Company for the year ended March 31, 2011 is provided below:

- That in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanations relating to material departures.
- That the Directors have selected such accounting policies and applied them consistently and have made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on March 31, 2011 and of the profit/loss of the Company for the year ended March 31, 2011.
- That the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 in safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- That the Directors have prepared the annual accounts on an ongoing basis

For and on behalf of the Board

Place : New Delhi  
Date : May 16, 2011

S. K. Tuteja  
Chairman

Rajinder Gupta  
Managing Director



## MANAGEMENT DISCUSSION & ANALYSIS

Trident Limited monitors performance, industry dynamics, strategy and compliances to balance risk and return. Over the years, the Company demonstrated high governance and ethical standards.

In this report, the external business environment and resulting financial performance have been analysed. The report should also be read in conjunction with the audited financial statements for the year ended March 31, 2011. This discussion contains certain forward-looking statements based on our current expectations, which entail various risks and uncertainties that could cause the actual results to differ materially from those reflected in them. All reference to 'Trident', 'we', 'our' or 'the Company' in this report refer to Trident Limited.

### Business segments

Trident's business is classified across the segments of textiles and paper.

- The Company's textiles segment is engaged in yarn and terry towel manufacture
- The Company's paper segment is engaged in agro-based paper and sulphuric acid manufacture
- The Company has captive power plants to cater the power need of its business segments

The Company's manufacturing units are located at Barnala

(Punjab) and Budni (Madhya Pradesh).

The Company is respected for state-of art technology, infrastructure, consistent quality, innovative practices and ethical approach.

### Economic review

Led by demand growth from developing countries (46 percent of global growth in 2010), the global economy expanded 5.1 percent in 2010 against a negative growth of 2.2 percent in 2009. The global economy is expected to grow 3.3 percent in 2011 and 3.6 percent in 2012. GDP in low and middle-income countries expanded 7.4 percent during 2010 (5.2 percent excluding India and China) and is projected to increase 4.3 percent and 4.5 percent in 2011 and 2012 respectively.

Developing countries regained growth rates close to those observed in the pre-crisis period. On the other hand, high-income countries (Europe and Central Asia) did not make major inroads on account of high unemployment and spare capacity. India reported a GDP growth of 8.5 percent in 2010-11 against 8 percent in 2009-10, catalysed by growth coming out of its agricultural and manufacturing sectors. [Source: *Economic Outlook 2010-11*]

### Textile industry

**Global:** Global textiles and apparel trade increased from

US\$510 bn in 2009 to US\$612 bn in 2010. EU's global textile share is expected to decline from 30 percent to about 10 percent in next 8-10 years on account of lower material and labour costs in India, China and other Asian countries (Source: *Technopak Analysis*). China accounts for a 30-35 percent share of Asia's textile market and about 25 percent of the global market compared with India's 4.5 percent share. Recent Chinese currency appreciation created an attractive opportunity for the Indian textile industry.

**India:** The Indian textile industry is an integral part of the country's economy. The industry contributes about 4 percent to GDP, 14 percent to industrial production and 17 percent to export earnings and provides direct employment to over 35 million people. The Indian textile and apparel industry was estimated at US\$70 bn in 2010 with almost 65 percent of the total textile and apparel production being consumed domestically. The Indian textile industry is expected to expand from US\$70 bn to US\$200 bn by 2020; India's textile and apparel share of global trade is expected to increase from 4.5 percent to 8 percent with the possibility of touching US\$80 bn by 2020 (Source: *CCI*).

### Home textile industry

The home furnishings market includes household textiles (carpets, rugs, bedding products, kitchen linen, bathroom furnishings, window treatment, hammocks, table linen, curtains

and upholstery fabrics). The home textile industry registered a marginal recovery in 2010 with sales increasing to US\$18.6 bn compared with US\$18.4 bn in 2009.

The USA is the world's single-largest buyer for made-ups and terry towels. India, China and Pakistan collectively supply 65 percent towels, 81 percent sheets and 79 percent comforters to the US. While India enjoys a dominant position in the US terry towel imports with a share of around 26 percent, the country's home textile possesses a 22 percent share.

The Indian terry towel industry evolved from a domination by handloom and powerloom to organised automation. India's edge is derived from its large domestic market, low cost labour, cotton abundance, willingness to manufacture short runs (whereas China focuses on high output), product development and global quality. Following the entry of major players in national retail, India's terry towel consumption is likely to increase. Besides, a marked shift in consumer preference from generic products to value-added special products (quick dry and antimicrobial towel) is expected to emerge.

India enjoys a cost advantage in terry towel manufacture over other countries owing to raw material and cheap labour availability. A growing economy and vast middle-class population are likely to grow terry towel consumption.



### Trident's response

The Company undertook several initiatives to optimise production costs, strengthen marketing, enhance product quality and sharpen R&D. A detailed discussion on these initiatives is provided under the divisional overview published in this annual report. The Company implements the Trident harmonised manufacturing process principles for enhanced quality. The Company also stabilised 14 looms during the year under review.

### SWOT of the Home Textile Division

#### Strengths and Opportunities

**Technology:** State-of-art technology, machine know-how from international reputed suppliers provides the strong edge.

**Consistent delivery:** The Company has been delivering quality products on time and has an excellent customer service track record, providing high visibility.

**Innovative products:** The Company is able to tap into the high-end segment by launching innovative products – Air Rich towel and Quick Dry towel.

#### Weakness and threats

**Raw material:** The major raw material, being an agro product, is subject to uncertainties of weather, world crop size and government regulations on import/export trade, making it volatile

**Increasing competition:** The division faces competition not only from the unorganised sector, but also global competition.

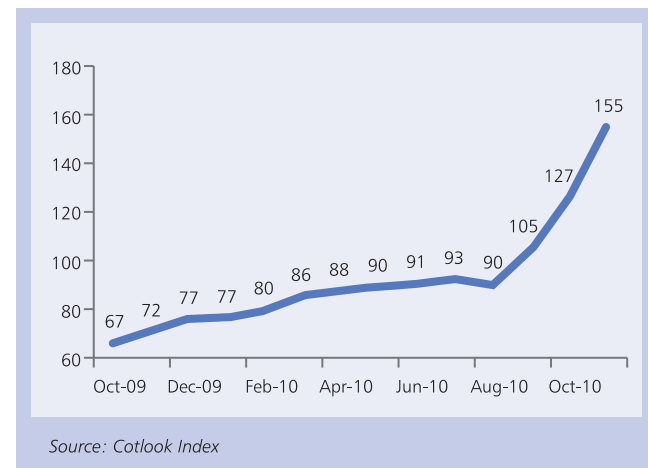
**Life-cycle of the product:** The long shelf life of the product affects fresh demand.

### Yarn industry review

World cotton production was hampered in 2010 due to climatic issues in China and Pakistan. China's growing domestic cotton appetite is turning the country from a net exporter to importer. Due to farm subsidy removal in the US, area under cotton cultivation declined since 2007. World cotton yields per hectare have been constant at 750-800 kg for the last six seasons.

India is the world's third-largest cotton and cotton yarn producer. Cotton cultivation acreage increased steadily since 2007. The country possesses 20 percent of the world's spindle and 62 percent of global loom capacity. India has the largest area under cotton cultivation (9 mn hectares) constituting 25 percent of the world's total cultivation area. Cotton textiles grew 10.8 percent during April-January 2010-11, while textile products (including apparel) grew 4.3 percent (Source: CSO). India may overtake China as the world's largest cotton producer by 2015, capitalising on the adoption of hybrid seeds and biotechnology cotton strains. China's cotton output is estimated at 45 mn bales in 2010-11, while India's is pegged at 33.9 mn.

### Cotton price movement



### Trident's response

During the year under review, the Company stabilised Budni plant operations. It continued to develop value-added products through initiatives in operations, marketing, quality and R&D. A detailed discussion of the Company's response is given under the divisional overview in this annual report.

### SWOT of Yarn Division

#### Strength and Opportunities

**State-of-the-art technology:** Modern technology sourced from international suppliers provides the strong foundation. The latest technology allows the Company to switch between finer and coarser counts of yarn, which helps cater to clients effectively.

**Geographical diversification:** The plants located in Barnala (Punjab) and Budni (Madhya Pradesh) help widen the product basket and customer base.

**Availability of raw materials:** Easy access to raw materials which are sourced locally, yield synergies and helps lean manufacturing.

#### Weakness and threats

**Intensified competition:** Competition from low-cost manufacturing countries has increased

**Raw material pricing:** Raw material prices are volatile and subject to government regulation.

### Paper industry

**Global:** Globally, writing and printing paper (W&P) are the largest paper consumption segments. Its demand grew 6 percent or 5.4 MT during 2010. China and India recorded the strongest growth (an increase of more than 1.5 MT). Growth in Asia (excluding Japan) was greater than the total combined growth in North America (3.6 percent), Western Europe (3.5 percent) and Latin America (12.4 percent) (Source: [www.asianpapermarkets.com](http://www.asianpapermarkets.com)). Paper demand was unevenly

distributed as 72 percent of the world's paper was consumed by 22 percent of its population (the US, Europe and Japan as per [worm.org.uy](http://worm.org.uy)).

Globally, over 57 percent of the paper industry uses wood pulp as raw material, 39 percent consumes waste paper and about 4 percent depends on agro residue. Annual world paper demand is expected to grow 3 percent, reaching an estimated 490 MT by 2020 (Source: [pulpandpaper.net](http://pulpandpaper.net)).

**India:** The industry generated Rs. 30,000-cr revenues during 2010-11, providing employment to over 1.5 million people, mostly in rural areas. Domestic demand of all paper varieties was estimated at around 10 MT in 2010-11 with W&P at 3.8 MT, packaging grades at 4.5 MT and newsprint at 1.7 MT. Over the past few years, the Indian paper industry added nearly one MT annual production capacity with an investment outlay of Rs. 8,000 cr (Source: [Indian Paper Manufacturer Association](http://Indian Paper Manufacturer Association)).

### Paper consumption drivers

- **Literacy:** India's effective literacy rate touched 74.04 percent (provisional census data 2011), catalysing paper demand
- **Education:** The Budget 2011-12, allocated Rs. 52,057 cr for education, an increase of 24 percent over the previous year; it allocated Rs. 21,000 cr for Sarva Shiksha Abhiyaan, representing a 40 percent increase
- **Services:** This sector is expected to grow 10.3 percent in 2011-12, propelling paper demand
- **Per capita consumption:** India emerged as the fastest-growing major global writing and printing market even as its per capita consumption remained a modest 9 kg compared with 350 kg in some developed countries
- **Income increase:** India is the world's most populous country of sub-35-year-olds, indicating a large proportion of working and economically active individuals; the increase in the 15-34 age-group was pegged at 174.26 mn (31.79 percent) in 1970, growing to 354.15 mn (34.43 percent) in 2000 and expected to peak to 484.86 mn by 2030
- **Economic growth:** India's W&P consumption is influenced by economic growth, reflected in the growth of its service and industrial sectors and is expected to grow at 6.7 percent CAGR over 2008-2020 (Source: [Asia Pacific Equity Research](http://Asia Pacific Equity Research))

### Trident's response

The Company invested in capacity and cutting-edge technology, enabling it to emerge as the world's largest wheat straw-based ECF paper manufacturer. During the year under review, the Company focused on value-added products, innovation and quality. A detailed discussion of the segment is given under the divisional overview published in this annual report.

### SWOT of the Paper Division

#### Strength and Opportunities

**Eco-friendly and up-to-date technology:** The world-class

technology installed by the Company is eco friendly and complies with the latest environmental norms.

**Proximate to raw material:** The agro-residues are sourced locally, saving logistics cost and facilitating easier access to raw materials.

**Value Added Products:** The Company is launching value-added products with better strength and brightness and at par with wood-based paper.

### Weakness and threats

**Paperless working:** The increasing environmental awareness and preference to paperless working can affect demand.

**Increased competition:** Competition has increased with massive capacity additions by national and international paper units.

### Chemical industry

The global chemical industry (including specialty chemicals) resumed growth in 2010. The global economy began to recover in mid to late 2009 and continued to improve in 2010. Total output for the global chemical industry is expected to grow 4.8 percent in 2011, 5.3 percent in 2012 and 4.7 percent in 2013, according to forecasts by the American Chemistry Council (Source: [www.americanchemistry.com](http://www.americanchemistry.com)).

### Trident's response

The chemical division is capable of producing 100,000 MT per annum of sulphuric acid of battery and other industrial grades. The chemical division caters to the needs of leading battery, detergent, zinc sulphate, alum, dyes and fertiliser industries. The Company commercialised LR/AR/BG Sulphuric Acid Project of 33 TPD by installing a glass make production facility to manufacture 33 TPD high-quality grade acid with an investment of Rs 4 crores with effect from January, 2011. With the commercialisation of this project, the Company has become self-sufficient across all sulphuric acid grades and enabled the presence of the Company in the specialty chemical segment.

### Power sector

With economic resurgence, India's power sector is also expanding to support growth. The country has installed power generation capacity of 173,626.40 MW (64.98 percent thermal, 21.64 percent hydro, 2.75 percent nuclear and rest is renewable sources). During 2010-11, the country witnessed a peak power shortage of 10.2 percent against 12.7 percent in 2009-10 and a power deficit of 8.8 percent against 10.1 percent in 2009-10.

### Trident's response

The Company's 50-MW power plant ensures uninterrupted supply, leading to continuous production at optimised power costs. The power plant is equipped with the latest technology (AFBC) and multi-fuel boilers. The fuzzy-logic technology implemented by the Company helps manage lime kiln burners.

FINANCIAL ANALYSIS WITH RESPECT TO OPERATIONAL PERFORMANCE

Revenues

The Company’s net turnover increased 40.7 percent from Rs. 18,033.60 mn in 2009-10 to Rs. 25,374.60 mn in 2010-11, owing to increased production and higher realisations across business segments. A snapshot of the geographical financial performance for the financial year 2010-11 is tabulated below:

Geography	Revenue (in Rs Million)		%age of total revenue	
	Current Year	Previous Year	Current Year	Previous Year
Domestic	13,279.6	9,638.8	52.3	53.5
Exports	12,095.0	8,394.8	47.7	46.6

Revenue by segment

The revenues of the Company’s textile segment increased 52.5 percent from Rs 14,669.5 mn in 2009-10 to Rs 22,375.3 mn in 2010-11. Revenues from this segment comprised 88.2 percent of the total turnover in 2010-11 against 81.3 percent in 2009-10. Yarn revenues grew 82.7 percent from Rs. 6,187.0 mn in 2009-10 to Rs 1,1301.0 mn in 2010-11, owing to a robust yarn market. Home textile sales increased 30.6 percent from Rs 8,482.5 mn in 2009-10 to Rs 11,074.3 mn in 2010-11, owing to higher international product demand. Home textiles accounted for 43.6 percent of total revenues in 2010-11 against 47.0 percent in 2009-10.

Revenues from the paper and chemical division increased 22.3 percent from Rs 4,951.8 mn in 2009-10 to Rs 6,055.0 mn in 2010-11, owing to increased sales volumes and enhanced acceptability of the Company’s products. Revenue from this division accounted for 23.9 percent of the total revenue in 2010-11 as against 27.5 percent in 2009-10.

Expenditure

The Company’s total operating cost increased 46.0 percent from Rs 14,628.20 mn in 2009-10 to Rs 21,353 mn in 2010-11, owing to enhanced scale and raw material costs.

**Raw material:** The Company’s raw material expenditure increased 58.8 percent from Rs. 9,113.20 mn in 2009-10 to Rs 14,469 mn in 2010-11, owing to increased raw materials due to enhanced production and cotton prices. Raw material cost as a proportion of net sales stood at 57.0 percent in 2010-11 against 50.5 percent in 2009-10.

**Manufacturing cost:** Manufacturing cost (excluding power and fuel cost), increased 46.6 percent from Rs 995.80 mn in 2009-10 to Rs 1,459.40 mn in 2010-11, owing to an increase in scale. Manufacturing cost as a proportion of total revenue increased marginally from 5.5 percent in 2009-10 to 5.8 percent in 2010-11.

**Power and fuel cost:** The Company’s power and fuel cost increased 22.5 percent from Rs 1,529.40 mn in 2009-10 to Rs

1,873.40 mn in 2010-11, owing to an increased power requirement for expanded operations. As a proportion of total revenue, this cost accounted for 7.4 percent of total revenue in 2010-11 against 8.5 percent in 2009-10, reflecting cost control. This is the result of various energy conservation measures undertaken by the Company.

**Employee cost:** Cost under this head increased 10.6 percent from Rs 1,855.70 mn in 2009-10 to Rs 2,052.20 mn in 2010-11, owing to the induction of new employees, expanded operations and annual pay increases. Employee cost as a proportion of total revenue was 8.1 percent in 2010-11 compared with 10.3 percent in 2009-10, owing to better manpower management.

**Selling cost:** Selling cost, comprising 4.9 percent of the total revenue in 2010-11 (5.47 percent in 2009-10) increased 25.9 percent from Rs 986.9 mn in 2009-10 to Rs 1,242.7mn in 2010-11, owing to the Company’s efforts in enhancing sales and distribution.

**Administration cost:** Cost under this head increased 53.1 percent from Rs 280.4 mn in 2009-10 to Rs 429.4 mn in 2010-11. Administrative cost as a proportion of revenue was 1.7 percent in 2010-11 against 1.6 percent in 2009-10.

Profitability

The Company’s EBITDA increased 16.8 percent from Rs 3,559.90 mn in 2009-10 to Rs 4,158.30 mn in 2010-11, owing to a better topline. The Company’s EBITDA margin declined 335 basis points from 19.7 percent in 2009-10 to 16.4 percent in 2010-11, owing to higher input costs. The Company’s net profit increased 18.8 percent from Rs 564.60 mn in 2009-10 to Rs 670.80 in 2010-11. Net profit margin declined 49 basis points from 3.1 percent in 2009-10 to 2.6 percent in 2010-11. The Company’s earnings per share (diluted) stood at Rs 3.01 in 2010-11 against Rs 2.53 in 2009-10.

Dividend

During the year under review, the Board of Directors of the

Company recommended the dividend of Rs 1.20 per equity share.

Balance Sheet Review

The size of the balance sheet stood at Rs 25,385.9 mn as at March 31, 2011 as compared with Rs 22,822.5 mn as at March 31, 2010. The item-wise review is given hereinafter:-

Share capital

The Authorised Share Capital of the Company increased from Rs 6,000 mn comprising 500 mn equity shares of Rs 10 each and 100 mn preference shares of Rs 10 each to Rs 90,000 mn comprising 6,000 mn equity shares of Rs 10 each and 3,000 mn preference shares of Rs 10 each.

The Company’s equity share capital increased from Rs 2,221.9 mn as on 31st March 2010 to Rs 2,223.0 mn as on 31st March 2011, owing to equity shares allotted to the employees as part of the ESOP plan. The Company’s equity share capital comprises 22,23,01,511 equity shares with a face value of Rs 10 each.

Reserves and surplus

The Company’s reserves and surplus increased 10.2 percent from Rs 2,806.10 mn as on 31st March 2010 to Rs 3,092.4 mn as on 31st March 2011, owing to an increase in profits.

Debt portfolio

The Company’s total debt increased 12.0 percent from Rs 17,110.60 mn as on 31st March 2010 to Rs 19,157.40 mn as on 31st March 2011, owing to funds required for the Company’s expansion. Secured loans, comprising 99.4 percent of the total loan portfolio in 2010-11 increased 12.0 percent from Rs 17,000.10 mn as on 31st March 2010 to Rs 19,033.80 mn as on 31st March 2011, on account of the implementation of new capacities and expanded operations. On the other hand, the Company’s unsecured loans increased 11.9 percent from Rs 110.50 mn as on 31st March 2010 to Rs 123.60 mn as on 31st March 2011. The debt-equity ratio increased marginally from 3.4 in 2009-10 to 3.6 in 2010-11.

The Company’s total interest outlay increased 20.8 percent from Rs 1,046.10 mn in 2009-10 to Rs 1,263.40 mn in 2010-11, owing to a higher debt in the books.

Fixed assets

The Company’s gross block increased 10.4 percent from Rs 23,387.80 mn as on 31st March 2010 to Rs 25,826.90 mn as on 31st March 2011, largely owing to an increase in plant and machinery on account of the ongoing expansion activities.

Depreciation increased 11.6 percent from Rs 1,744.40 mn in 2009-10 to Rs 1,946.80 mn in 2010-11, owing to an increase in the Company’s gross block. Accumulated depreciation as a proportion of gross block stood at 38.3 percent as on 31st March 2011.

Investments

The Company’s investments increased 24.7 percent from Rs 357 mn as on 31st March 2010 to Rs 445.20 mn as on 31st March 2011, owing to an increase in investment in other companies.

Working capital

The Company’s working capital increased 51.7 percent from Rs 5,284.90 mn as on 31st March 2010 to Rs 8,019.60 mn as on 31st March 2011, owing to increased operations following the start of its Budhni unit and expansion in the existing unit. Inventory increased 70.3 percent in 2010-11 over 2009-10, while debtors increased 114.4 percent, and loans and advances increased 6.0 percent.

PROPOSED AMALGAMATION

The Company proposed an amalgamation of Trident Infotech Limited, Trident Agritech Limited with the Company, and the Company expects the following synergies from the aforesaid amalgamation:-

- i. The proposed merger of Trident Limited (the Transferee Company) and Trident Infotech Limited (the 1st Transferor company) will result in substantial cost savings to Trident Limited as Trident Infotech Limited generates around 50 percent of its revenues from services provided to Trident Limited. Further, shareholders of Trident Limited will get a right to participate in the growth story of IT business and potential growth opportunity of the IT business as post-merger the combined entity will be able to participate in bids for various government and other contracts which are awarded based on compliance with specified eligibility criteria (e.g. net worth, turnover, multiple locations, number of employees). The combined entity will also be able to attract IT talent based on its brand name.
- ii. The proposed merger of Trident Limited (the Transferee Company) and Trident Agritech Limited (the 2nd Transferor Company) will achieve backward integration for the paper division of Trident Limited. This will facilitate a reduction in raw material costs due to replacement of the wheat straw (costly raw material) with bagasse (cheaper raw material) and ensure uninterrupted raw material supply, resulting in increased profitability for the paper division. Inter-se utilisation of existing and proposed power plants and other common resources will lead to operational efficiency and economies of scale.

As a consideration for amalgamation, the Company shall issue:-

5 (Five) equity shares of Rs. 10/- each fully paid up of Trident Limited for every 6 (Six) equity shares of Rs. 10/- each fully paid up of Trident Infotech Limited.

20 (Twenty) equity shares of Rs. 10/- each fully paid up of Trident Limited for every 31 (Thirty One) equity shares of Rs. 10/-



each fully paid up of Trident Agritech Limited.

The proposed dividend, if declared by the Company shall also be payable to the shareholders of Trident Infotech Limited and Trident Agritech Limited in the same proportion after giving effect to the exchange ratio as per the proposed Scheme of Arrangement for Amalgamation.

INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY

The Company designed an internal control system which is independent and has objective assurance and consulting activity designed to add value and improve an organisation’s operations. The prime objective of the internal control system is to bring a systematic, disciplined approach to evaluate and improve the effectiveness of risk management, control and governance processes.

The internal control and audit framework is robust and rigorous considering the size and scale of the organisation, complexities faced, overall risk profile of the Company. The internal auditors strive to assess the control and governance process for the organisation. The Company also retained management auditors to periodically review system adequacy and process refinement.

The internal audit report, plans, significant audit findings, compliance with accounting standards, is in turn reviewed by the Audit Committee of the Company to ensure proper audit coverage, adequate consideration along with executing the recommendations of auditors.

Improvement Initiatives

The volatile, competitive and fast-paced environment continuously pushes companies to look for opportunities for performance improvement. The Company also continued with various ongoing initiatives and adopted certain new initiatives.

During the year under review, the Company continued to strive for a cost-savvy, cleaner, healthier and safer working environment. These initiatives inter-alia included viable vision, lean manufacturing, organisation infrastructure review, PMS, leadership development, kaizen, 5S, six sigma, One person- One project among others leading to tangible and intangible gains for the Company.

HUMAN RESOURCE MANAGEMENT & INDUSTRIAL RELATIONS:

The Company is guided by values and policies. The organisation

values its manpower and considers it to be the core strength, adequately empowered for entrepreneurship, making it a great place to perform.

During the year under review, the Company continued to enhance its activities in all areas of human resource management and facilitation including labour relations, client services, organisational development, occupational health and total compensation.

The Company’s approach to leadership development, business transition, diversity, and human resource planning continued to add value to organisational effectiveness. The organisational strength of people is positioned to assist the organisation in its efforts to attract, motivate and retain a talented workforce.

Workforce Composition

The Company’s organisational structure is – Institution Builder, Development Coach and Frontline Entrepreneur. Towards the close of the financial year under review, the Company’s total strength was more than 10,000 employees.

Management Team	
Institution Builder (IB)	10
Development coaches (DC)	40
Frontline Entrepreneurs (FLE)	254
Total	304

OUTLOOK

The Company is positive in its outlook. The stabilisation of the paper plant coupled with operational improvement in the textile plant is expected to yield handsome results. The business restructuring initiative, eco-friendly technology, massive capacities, expansion, improvement initiatives, motivated manpower provides an optimistic outlook.

CAUTIONARY STATEMENT

This discussion contains certain forward-looking statements based on current expectations, which entail various risks and uncertainties that could cause actual results to differ materially from those reflected in them. Market data and product information contained in this report is gathered from published and unpublished reports and their accuracy cannot be assured.

The management reserves every right to re-visit any predictive statement as may be deemed fit.

CORPORATE SUSTAINABILITY REPORT



Trident Limited is socially conscious and integrates sustainable responsible business. The Company consistently works to embrace social responsibility into its business model so that its self-regulating mechanism ensures a positive impact on the environment, consumers, employees, stakeholders, community and the public sphere.

The business framework ensures its active compliance with the spirit of the law, ethical standards and international norms.

The corporate responsibility is embedded to honour the triple bottomline: social equity, environmental quality and economic prosperity.

Social equity

Being a responsible citizen, your Company has a value system of giving back to society and improving the life of the people. Some key initiatives undertaken comprise:-

- Around 200 villages with 12,000 farmers were adopted by providing them with full support and partnership from the sowing to harvesting of cotton. Farmer awareness sessions and trainings are imparted in a friendly environment to facilitate a better cotton crop, thus extending societal, civic and economic benefits.
- Continuous participation in the development of Sacred Heart School at Barnala.
- Free medical and outreach programmes providing free medical check-up camps to address issues like general healthcare, gynecological problems, orthopedic issues and other health concerns.
- Capability and competence enhancement of local technical institutes around our plants using Takshashila infrastructure and capability.
- Disaster management initiatives for the areas surrounding

the Company’s premises in coordination with civil authorities.

- Organised blood donations camps on a regular basis.
- Large scale funding of the rural economy, and outsourcing a majority of our raw material from adjacent areas and villages. This consumption of agro-residue provides a ready and assured market to farmers, resulting in economic prosperity and poverty alleviation.
- Formulation of ASMITA (Women Empowerment Cell) to particularly address concerns of the Company’s female employees.
- Imparting education to the females of the adjoining villages on various social issues.
- Provided regular sponsorships to aspiring professionals within the industry.

As a responsible employer, the Company values its employees and recognises that human resource is a key factor to sustain business growth. It undertakes various initiatives to enhance employee welfare through the following activities:

- Creating a harmonious working environment
- Establishing an open forum for exchange of ideas and suggestions
- Extending social security through medical and life coverage
- Focusing on training by both in-house and external faculty
- Engaging members to participate in sports, recreation, special occasions and festivals
- Strengthening the Trident parivar through the extensive involvement of members and their families
- Discussing major issues through large scale interactive process (LSIP)
- Providing residential colonies at plant sites

- Inculcating employee safety standards
- Introducing reward and recognition schemes as well as performance-linked incentives

Trident was ranked 45th in 'Great Place to Work Survey' out of 471 participating companies

## Environmental quality

The Company formed a safety, health and environment committee and reported the following developments:

- Environment-friendly product development (paper with ECF technology)
- Practice 3R (reduce, reuse, recycle) and waste management
- Conserve energy by installing power-saving technology and procurement of energy-efficient equipment
- Recycle and reuse treated effluents for plantation activities
- Implement rainwater harvesting to recharge aquifers
- Continuous investment in zero effluent discharge manufacturing facilities
- Commission a water treatment plant resulting in surface water use substituting groundwater
- Proper water sewerage treatment through a sewage treatment plant; use of treated water for plantation
- Produce organic yarn (environmental-friendly with zero pesticide)
- Adopt cost-effective clean technology
- Certify our manufacturing facilities in line with ISO:14001
- Undertake process alterations, resulting in low water

consumption and effective odour control

- Conducting Green Manufacturing Audit by an external agency and addressing the concerns/gaps by a dedicated team to make Trident Green.
- Irrigation to prevent water loss due to evaporation.

All the above efforts of the Company are aimed to make our planet safe and green, while conserving finite resources.

## Economic prosperity

The Company is focused on generating economic prosperity for stakeholders, while growing harmoniously with the community and environment. Apart from achieving financial goals, the Company gives due consideration to the environment and makes healthy choices through the following initiatives:

- Reducing waste and making the system cleaner
- Increasing recycled content
- New products and approaches
- Reformulation of existing products
- Eco-friendly products
- Healthy environment for future generations

## Risk Management

Since the business environment is characterised by increasing globalisation, intensifying competition and complex technologies, these factors expose the Company to various risks. In order to mitigate these uncertainties and risks, the Company's centralised risk management framework percolates through all organisation layers.

## Risk Management Framework.

The key elements of this framework include a risk management strategy, risk management structure, risk portfolio management and measuring, monitoring and optimising. The implementation of the framework is supported through a criterion for risk assessment and categorisation, a risk escalation matrix and MIS. The Company considers risk management to be one of the most critical components of its business framework. The risk management approach adopted by the Company is:

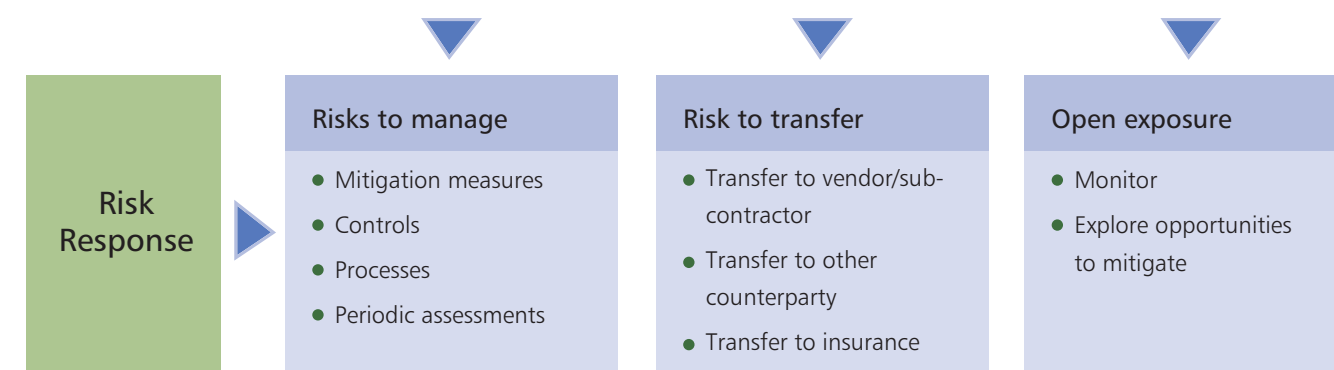
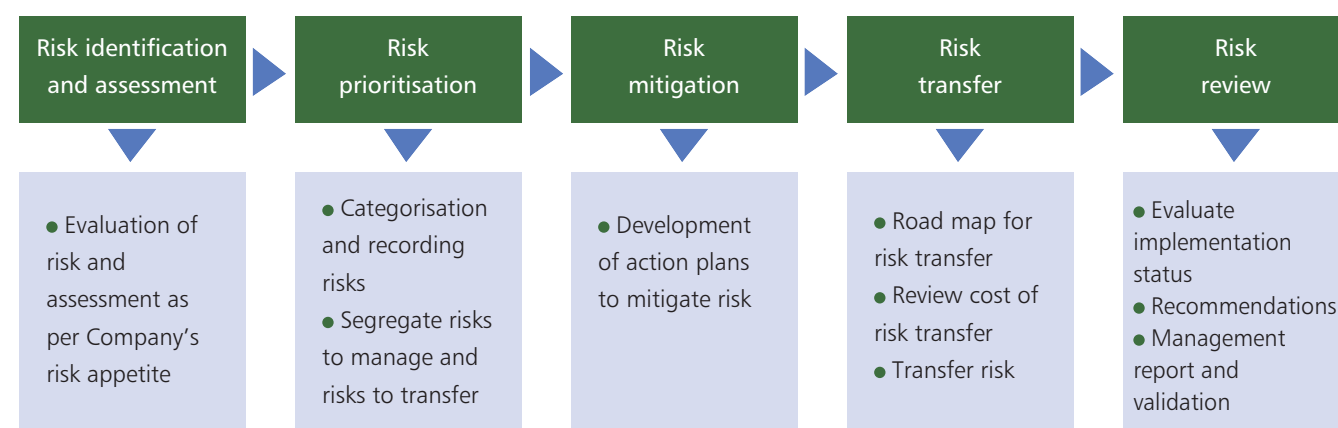
- To continuously identify and assess the risks incurred within all important business operations using a uniform and methodical approach.
- To monitor the implementation of the measures defined to counteract risks.
- To develop and continuously maintain a risk-oriented insurance strategy as a means of risk mitigation.
- Through internal audit which has a comprehensive framework of measurement, monitoring risks.

## Categorisation of Risk:

Risks are categorised taking into consideration the factors and circumstances from which they emanate. Listed below are the risks which may arise from External factors affecting the Company or internal factors from within the Company.

Strategy risk	Operational Risk	Financial Risk
<ul style="list-style-type: none"> <li>● Business Segments</li> <li>● Substitution</li> <li>● Competition</li> <li>● Concentration</li> </ul>	<ul style="list-style-type: none"> <li>● Force Majeure</li> <li>● Cost Competitiveness</li> <li>● Quality</li> <li>● Technology obsolescence</li> <li>● Proprietary risks/ contingencies</li> </ul>	<ul style="list-style-type: none"> <li>● Funding</li> <li>● Foreign Currency</li> <li>● Receivable Management</li> <li>● Working Capital Cycle</li> </ul>
Legal, Regulatory and Compliance Risk	Human Resource Risk	Technology and Information System Risk
<ul style="list-style-type: none"> <li>● Contractual</li> <li>● Compliance and Regulatory</li> </ul>	<ul style="list-style-type: none"> <li>● Performance</li> <li>● Attrition</li> </ul>	<ul style="list-style-type: none"> <li>● Storage and Safety</li> </ul>

## Process Flow to mitigate risks



To ensure economic sustainability, the Company adopted a proactive approach to identify and mitigate risks confronted by it.





# CORPORATE GOVERNANCE REPORT

## Company’s philosophy on corporate governance

Corporate governance at Trident cares for the overall well-being and welfare of every constituent of the system and takes into account the stakeholders’ interest at every business decision.

The Company is committed to pursue growth by adhering to the highest national and international standards of Corporate governance. The Company’s philosophy on Corporate governance is based on following principles:

- Lay solid foundation for management
- Structure the Board to add value
- Promote ethical and responsible decision-making
- Safeguard integrity in financial reporting
- Make timely and balanced disclosures
- Recognise and manage business risks
- Respect the rights of the shareholders
- Encourage enhanced performance
- Remunerate fairly and responsibly
- Recognise the legitimate interest of the stakeholders
- Legal and statutory compliances in its true spirit

The Board of the Company has adopted combined code of Corporate governance and conduct based on the principles of good Corporate governance and best management practices being followed globally besides complying with the needs of the law of land. The Combined Code of Corporate Governance and Conduct is available on the official website of the Company – [www.tridentindia.com](http://www.tridentindia.com).

## Board of Directors

As on the date of report, the Board comprised of six Directors, of which about 66 percent are Non-executive and Independent directors. The Company has a Non-executive and Independent chairman. Two Directors on the Board are Executive directors. None of the Directors on the Board is a member of more than five Board level committees as required under the Code except Mr. S K Tuteja and Dr. M A Zahir. Further, none of the Directors on the Board is a member of more than 10 Board level committees or act as a chairman of more than 5 Board level committees as required under Clause 49 of the Listing Agreement.

## The Board’s definition of an Independent Director

An Independent director shall mean Non-executive Director of the Company who:

- a. apart from receiving Director’s remuneration, does not have any material pecuniary relationships or transactions with the Company, its promoters, its Directors, its senior management or its holding Company, its subsidiaries and associates which may affect independence of the Director
- b. is not related to promoters or persons occupying management positions at the Board level or at one level below the Board
- c. has not been an executive of the Company in the immediately preceding three financial years
- d. is not a partner or an executive or was not partner or an executive during the preceding three years, of any of the following:

- i) the statutory audit firm or the internal audit firm that is associated with the Company, and
- ii) the legal firm(s) and consulting firm(s) that have a material association with the Company
- e. is not a material supplier, service provider or customer or a lessor or lessee of the Company, which may affect independence of the Director
- f. is not a substantial shareholder of the Company i.e. owning two percent or more of the block of voting shares
- g. is not less than 21 years of age

The Board of the Company has also decided that materiality of relationship with the Directors shall be ascertained on the following basis:

- The concept of materiality is relevant from the recipient’s point of view and not from that of the Company
- The term material needs to be defined in percentage. Ten percent or more of recipient’s gross revenue/receipt for the preceding year should form a material condition affecting independence

Based on the above test of independence, Mr S K Tuteja, Ms Pallavi Shroff, Mr Rajiv Dewan and Dr. M A Zahir are categorised as Independent directors.

Other details relating to the Board are as follows:

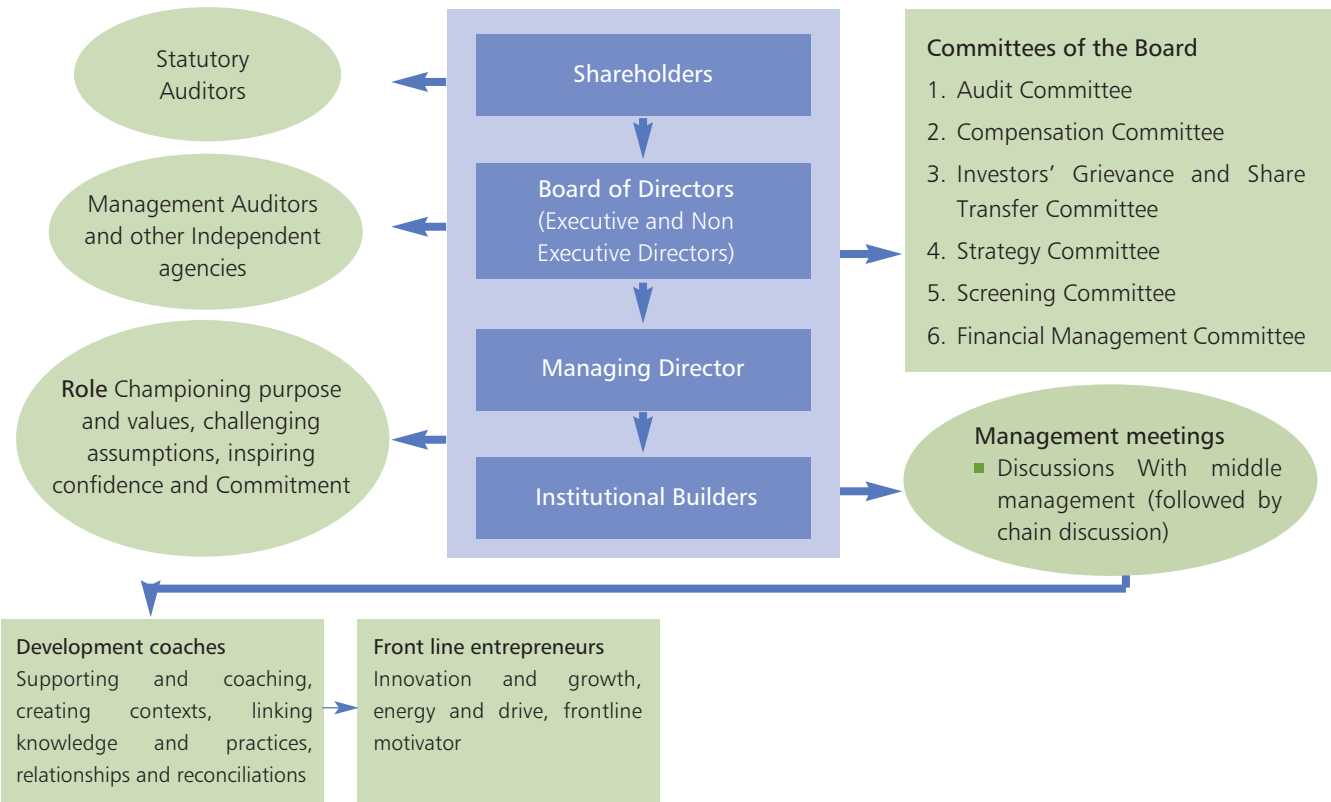
Name	Designation	Category	Shareholding in Company (No. of shares)	No. of directorships held in all public companies #	No. of Board Committees’ memberships held in all public companies @	No. of Board Committees’ chairmanships held in all public companies @
Mr S K Tuteja	Chairman	Non-Executive, Independent	-	15	10	5
Mr Rajinder Gupta	Managing Director	Executive, Non Independent	5,88,266	7	1	-
Ms Pallavi Shroff	Director	Non-Executive, Independent	-	5	2	-
Mr Rajiv Dewan	Director	Non-Executive, Independent	23,290	11	5	1
Mr Raman Kumar	Wholetime Director	Executive, Non Independent	-	5	-	-
Dr M A Zahir	Director	Non-Executive, Independent	-	11	8	4

# including Trident Limited (formerly known as Abhishek Industries Limited) and excluding private and foreign companies  
@ Board Committee for this purpose includes Audit Committee and Shareholders’/Investors’ Grievance Committee (including Board Committees of the Company)



Governance structure

The Company has laid a strong foundation for making Corporate governance a way of life by constituting a Board with balanced mix of experts of eminence and integrity, forming a core group of top level executives, inducting competent professionals across the organisation and putting in place best system, process and technology.



Meetings

Meeting details – board and committees

The Company holds atleast four Board meetings in a year, one in each quarter to review the financial results and other items of the agenda and the gap between the two Board meetings do not exceed four calendar months. Apart from the four scheduled Board meetings, additional Board meetings are also convened to address the specific requirements of the Company. Urgent matters are also approved by the Board by passing resolutions

through circulation. The Company also holds atleast one Audit Committee meeting in each quarter to inter-alia review financial results. Meeting of other committees of the Board are held whenever matters falling under their terms of reference need discussion and decision. Every Director on the Board is free to suggest any item for inclusion in the agenda for the consideration of the Board/Committee. The information as required under Clause 49 of the Listing Agreement and Combined Code of Corporate Governance and Conduct were made available to the members of the Board/ Committee.

Following are the details of meetings of Board of Directors and Committees thereof held between April 1, 2010 and March 31, 2011:

Sr. no	Particulars	No. of meetings held during the year	Date of meetings
1	Board meeting	4	May 3 2010, July 21, 2010, October 27, 2010, February 3, 2011
2	Audit Committee meeting	4	May 3, 2010, July 21, 2010, October 27, 2010, February 3, 2011
3	Compensation Committee	3	July 21, 2010, October 27, 2010, February 3, 2011
4	Investors' Grievance and Share Transfer Committee	4	April 6, 2010, July 21, 2010, November 27, 2010, February 3, 2011
5	Screening Committee	2	May 3, 2010, July 21, 2010
6	Strategy Committee	2	July 21, 2010, September 25, 2010
7	Financial Management Committee	7	May 15, 2010, July 6, 2010, October 27, 2010, November 27, 2010, February 3, 2011, March 25, 2011, March 31, 2011

There was a maximum time gap of not more than 98 days between two consecutive Board meetings and 98 days between two consecutive Audit Committee meetings.

Attendance of each Director at the meetings of the Company

The detail of attendance of each Director of the Company in the Board and Committee meetings held during the financial year 2010-11 is given below:

Name of Director	Board		Audit Committee		Compensation Committee		Investors' Grievance and Share Transfer Committee		Screening Committee		Strategy Committee		Financial Management Committee	
	Held*	Attended	Held*	Attended	Held*	Attended	Held*	Attended	Held*	Attended	Held*	Attended	Held*	Attended
Mr S K Tuteja	4	4	4	4	3	3	1	1	2	2	2	2	≈	≈
Mr Rajinder Gupta	4	4	≈	≈	≈	≈	4	2	2	2	2	2	7	5
Ms Pallavi Shroff	4	0	≈	≈	3	0	≈	≈	2	0	2	0	≈	≈
Ms Ramni Nirula ^	2	0	2	0	≈	≈	≈	≈	≈	≈	≈	≈	≈	≈
Mr Rajiv Dewan	4	4	4	4	≈	≈	4	4	≈	≈	≈	≈	7	7
Mr Karan Avtar Singh ^	1	0	≈	≈	≈	≈	≈	≈	≈	≈	≈	≈	≈	≈
Mr Raman Kumar	4	3	≈	≈	≈	≈	≈	≈	≈	≈	≈	≈	≈	≈
Mr Anurag Agarwal@	2	0	≈	≈	≈	≈	≈	≈	≈	≈	≈	≈	≈	≈
Dr M A Zahir#	2	2	2	2	3	3	3	2	≈	≈	≈	≈	≈	≈

- \* No. of meetings held during the tenure of respective Directors
- ≈ Not a member of the Committee
- ^ Mr Karan Avtar Singh and Ms. Ramni Nirula ceased to be Director w.e.f. May 3, 2010 and July 21, 2010 respectively.
- # Dr M A Zahir was appointed as Director of the Company w.e.f July 21, 2010.
- Mr S K Tuteja, Mr Rajinder Gupta and Mr Rajiv Dewan were present in the Annual General Meeting of the Company held on September 25, 2010
- @ Mr Anurag Agarwal was appointed as Director of the Company w.e.f July 21, 2010 and ceased to be a director w.e.f. May 16, 2011.
- The Chairman of Audit Committee and Investors' Grievance and Share Transfer Committee were present in Annual General Meeting of the Company held on September 25, 2010.

Agenda and minutes

All the departments in the Company communicate to the Company Secretary well in advance with regard to matters requiring approval of the Board/Committees of the Board to enable him to include the same in the agenda for the Board/Committee meeting(s). Agenda papers are generally circulated to the Board members well in advance before the meeting of the Board.

The Company Secretary while preparing the agenda and minutes of the Board/Committee meeting is required to ensure adherence to the applicable provisions of the law including the Companies Act, 1956. The applicable Secretarial Standards issued by the Institute of Company Secretaries of India (ICSI) are also complied by the Company. The draft minutes of the proceedings of each meeting duly initialed by the Chairman of the meeting are circulated to the members for their comments and thereafter, confirmed by the Board/Committee in its next meeting. The Board also takes note of the minutes of the Committee meetings duly approved by their respective Chairman.

All material information is incorporated in the agenda papers for facilitating meaningful and focused discussions at the meeting. The information regularly supplied to the Board inter-alia includes the following:

- Annual operating plans and budgets, and any updates thereon
- Capital budgets and updates
- Quarterly results for the Company and its operating divisions or business segments
- Minutes of meetings of Audit Committee and other committees of the Board
- Legal compliances report and certificate
- Accounts relating to the subsidiary companies
- Information on recruitment, resignation and remuneration of senior officers
- Show cause, demand, prosecution notices and penalty notices issued against the Company having material impact
- Fatal or serious accidents, dangerous occurrences, any material effluent or pollution problems, if any



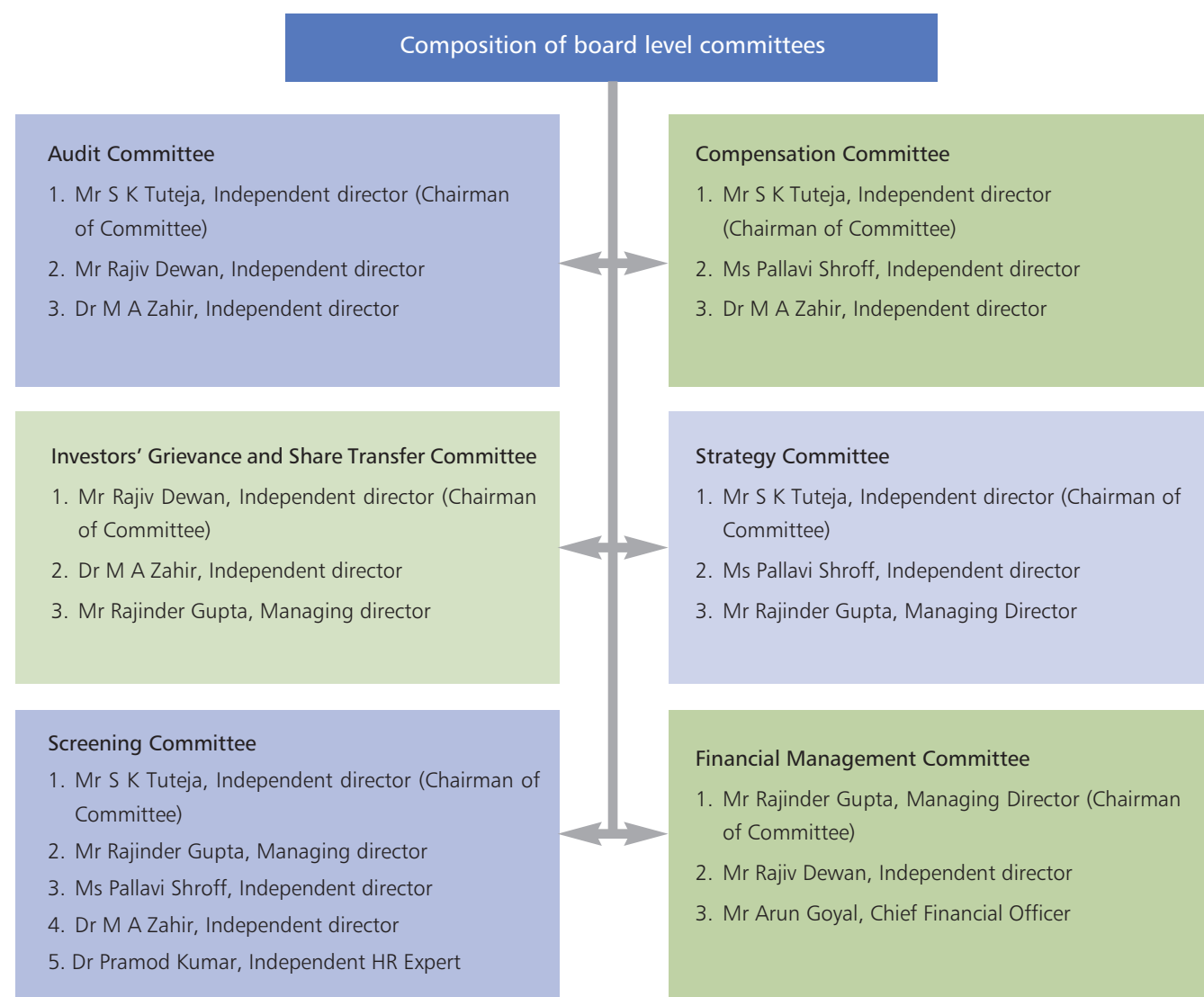
- material default in financial obligations to and by the Company, or substantial non-recoveries against sale, if any
- Any issue, which involves possible public or product liability claims of substantial nature, including any judgment or order, which may have passed strictures on the conduct of the Company or taken an adverse view regarding another enterprise that can have negative implications on the Company, if any
- Details of any joint venture or collaboration agreement, if any
- Transactions that involve substantial payment towards goodwill, brand equity, or intellectual property, if any
- Significant labour problems and their proposed solutions. Any significant development in human resources/industrial relations front like signing of wage agreement, implementation of Voluntary Retirement

Scheme, if any

- Sale of material nature of investments, subsidiaries, assets, which is not in normal course of business, if any
- Quarterly details of foreign exchange exposures and the steps taken by management to limit the risks of adverse exchange rate movement, if material
- Non-compliance of any regulatory, statutory nature or listing requirements and shareholders service such as delay in share transfer, if any

### Board level committees

The Board has constituted various Committees for smooth and efficient operation of the activities and is responsible for constituting, assigning, co-opting and fixing the terms of reference for the committees in line with the laws of land. The Chairman, quorum and the terms of reference of each committee have been approved by the Board.



### Terms of reference of board level committee

The Board while approving terms of reference of the Committees ensures that the same is in line with laws of land. The Board proactively reviews terms of reference of the Committees and modifies the same, if necessary, to meet the strategic and business needs. Following are brief terms of reference of board level committees:

#### Audit Committee

The terms of reference of Audit Committee are as per Listing Agreement and Companies Act, 1956. The broad terms of reference of Audit Committee as adopted by the Board are as under:

- Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- Recommending the appointment and removal of external Auditor, fixation of audit fee and also approval for payment of any other services.
- Reviewing with management the annual financial statements before submission to the Board, focusing primarily on:
  - Any change in the accounting policies and practices
  - Major accounting entries based on exercise of judgment by management
  - Qualification on draft audit report
  - Significant adjustments arising out of audit
  - The going concern assumption
  - Compliance with Accounting Standards
  - Compliance with stock exchange and legal requirements concerning financial statements
- Any related party transactions i.e. transaction of the Company of material nature, with promoters or the management, their subsidiaries or relatives that may have potential conflict with the interest of the Company at large
- Reviewing with management, external and internal Auditor, adequacy of internal control systems
- Reviewing the adequacy of internal audit function, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit
- Discussion with internal Auditors any significant findings and follow up thereon
- Reviewing the findings of any internal investigations by the internal Auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board

h) Discussion with external Auditors before the audit commences on the nature and scope of audit as well as have post audit discussion to ascertain any area of concern

i) Reviewing the Company's financial and risk management policies

j) To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payments of declared dividends) and creditors.

k) To approve unaudited quarterly financial results and publish the same as required in the Listing Agreement

Apart from above, the Committee also reviews other matters as required under Clause 49 of the Listing Agreement and other laws, rules and regulations.

### Compensation Committee

The broad terms of reference of Compensation Committee inter-alia include determination and review of remuneration package of Executive directors/CEO and formulation and administration of employee stock options plan of the Company.

### Investors' Grievance and Share Transfer Committee

The broad terms of reference of Investors' Grievance and Share Transfer Committee inter-alia include monitoring of work related to transfer/transmission/conversion/dematerialisation/rematerialisation/ subdivision/consolidation/split of shares of the Company, approving issue of duplicate share certificate and redressing all kind of shareholders'/investors' complaints.

### Strategy Committee

The broad terms of reference of Strategy Committee inter-alia include formulation of long term and strategic planning as well as resource management, performance review and monitoring and review of projects.

### Screening Committee

The broad terms of reference of Screening Committee inter-alia include determination of appropriate characteristics, skills and experience for the Board members and to make recommendation to the Board and to shareholders on the induction of any new Director.

### Financial Management Committee

The broad terms of reference of Financial Management Committee inter-alia include deciding bank operating powers & changes thereon, other banking related issues of the Company, approval and monitoring of borrowing, investments, loans and corporate guarantees.

Directors’ remuneration

Remuneration policy of Directors

Executive director

The remuneration paid to the Executive directors is recommended by the Compensation Committee and approved by the Board of Directors subject to the approval by the shareholders and such authorities, as the case may be.

Non-executive director

Non Executive directors are paid by way of sitting fee for the

meeting of the Board and the Committee (as the case may be), attended by them. The remuneration paid to the Non-executive directors is approved by the Board of Directors, subject to the approval by the shareholders.

The synopsis of approvals for the remuneration paid to Mr Rajinder Gupta, Managing director, Mr Raman Kumar, Wholetime director and sitting fees paid to Non-executive directors during the year ended March 31, 2011 is given hereunder:

Sr. no	Approving authority	Date of approval		
		Executive directors		Non-executive directors
		Mr Rajinder Gupta (Managing director)	Mr Raman Kumar (Wholetime director)	
1	Compensation Committee	June 26, 2008	July 21, 2010	Not applicable
2	Board of Directors	June 27, 2008	July 21, 2010	May 15, 2009
3	Shareholders	September 24, 2008	September 25, 2010	December 12, 2003

During 2010-11, the Company did not advance any loan to any of its Directors. No stock options have been provided to Directors of the Company during the year under review.

The details of the remuneration paid to the Directors alongwith their relationships and business interests are detailed below:

Relationships of Directors, their business interests and remuneration <span>(Amount in Rs.)</span>						
Name of the Director	Relationship with other Directors	Business relationship with the Company, if any	Remuneration paid/payable during the year ended March 31, 2011			
			Sitting fee	Salary and perquisites	Commission	Total
Mr S K Tuteja	None	None	320,000	-	-	320,000
Mr Rajinder Gupta	None	Promoter	-	24,000,000	8,169,821	32,169,821
Ms Pallavi Shroff	None	None	-	-	-	-
Ms Ramni Nirula ^	None	Nominee of ICICI, a lender to the Company	-	-	-	-
Mr Rajiv Dewan	None	None	240,000	-	-	240,000
Mr Karan Avtar Singh ^	None	Nominee of PSIDC, an equity investor of the Company	-	-	-	-
Mr Raman Kumar#	None	None	-	1,764,643	-	1,764,643
Dr M A Zahir@	None	None	200,000#	-	-	200,000#
Mr Anurag Agarwal@	None	Nominee of PSIDC, an equity investor of the Company	-	-	-	-

^ Mr Karan Avtar Singh and Ms. Ramni Nirula ceased to be Director w.e.f. May 3, 2010 and July 21, 2010 respectively.  
@ Dr M A Zahir and Mr. Anurag Agarwal were appointed as Directors of the Company w.e.f July 21, 2010.  
# Including Rs. 20,000 paid for attending the Screening Committee meeting held on May 3, 2010 in the capacity of Independent HR Expert

The Company has also taken Director’s and Officer’s (D&O) Liability Insurance to protect its Directors’ personal liability for financial losses that may arise out of their unintentional wrongful acts.

Pecuniary relationship or transaction of Non-executive directors vis-à-vis the Company

The Company does not have any direct pecuniary

relationship/transaction with any of its Non-executive directors. However, a sum of Rs 27,88,140 was paid to M/s Amarchand & Mangaldas & Suresh A Shroff & Co., during the financial year 2010-11 towards fees for legal services. Ms Pallavi Shroff, a Non-executive director of the Company is partner of M/s Amarchand & Mangaldas & Suresh A Shroff & Co. However, the above payment does not affect independence of Ms Pallavi Shroff as the same is not material as per criteria fixed by the Board.

Criteria for payment of commission

In addition to the monthly remuneration, the Managing director is also entitled to receive commission at the rate of one percent of the net profits of the Company as computed under Section 349 of the Companies Act, 1956, as per the terms of his appointment recommended by the Compensation Committee in its meeting held on June 26, 2008 and approved by the Board in its meeting held on June 27, 2008 and the shareholders in their Annual General Meeting held on September 24, 2008.

Termination of agreement with the Managing director and Wholetime director and severance fees

The employment of Managing director and Wholetime director

shall terminate automatically in the event of their ceasing to be a Director of the Company in the General Meeting and/or in the event of their resignation as a Director of the Company and subsequent acceptance of the resignation by the Board.

Directorships of Board members in other companies

The Directors of the Company also hold position as Directors, committee members, partners and shareholders in other reputed companies, associations and firms. The committee memberships/chairmanships held by the Directors in other corporate as on March 31, 2011 are in compliance with the Clause 49 of the Listing Agreement. Details of the same are as follows:

Name of Directors	Name of Companies	Position held/ interest
Mr S K Tuteja	SML Isuzu Limited	Chairman – Board Chairman – Audit Committee Member – Share Transfer and Investor Relationship Committee
	AZZ Maintenance & Engineering Services Limited	Chairman – Board Chairman – Audit Committee
	Adani Logistics Limited	Chairman - Board
	National Bulk Handling Corporation Limited	Chairman - Board
	Daawat Foods Limited	Chairman - Board
	Havells India Limited	Director - Board
	Shree Renuka Sugars Limited	Director – Board Member – Share Transfer and Investor Relationship Committee
	Precision Pipes and Profiles Company Limited	Director – Board Member – Audit Committee Member – Share Transfer and Investor Relationship Committee
	SVIL Mines Limited	Director - Board
	Indian Energy Exchange Limited	Director - Board
	Axis Private Equity Limited	Director – Board Chairman – Audit Committee
	Adani Enterprises Limited	Director – Board Member – Audit Committee
	Intas Pharmaceuticals Limited	Director – Board Chairman – Audit Committee
	Shree Renuka Energy Limited	Director – Board
	Small Industrial Development Bank of India	Director – Board
	Tiger Cold Chain Private Limited	Chairman – Board
	Pegasus Assets Reconstruction Private Limited	Chairman - Board
	Topworth Energy Private Limited	Director – Board
	Trident Group Limited	Chairman - Board
	Abhishek Energy Corporation Limited	Chairman – Board Shareholding > 2 percent
	Himalayan Ayurvedic & Agro Research Centre Limited	Chairman - Board
	Trident Corporation Limited	Chairman - Board
	Abhishek Industries Inc.	Director - Board
	Trident Infotech Inc.	Director - Board
	Abhishek Ventures & Projects Limited	Director - Board
	Trinetra Technologies Limited	Director - Board
	Trident Towels Limited	Shareholding > 2 percent



Name of Directors	Name of Companies	Position held/ interest
Ms Pallavi Shroff	Maruti Suzuki India Limited	Director – Board Member – Audit Committee
	Juniper Hotels Limited	Director – Board Member – Audit Committee
	Kotak Mahindra Old Mutual Life Insurance Limited	Director - Board
	PTL Enterprises Limited	Director - Board
	Artemis Health Services Private Limited	Director - Board
	Artemis Medical Services Private Limited	Director - Board
	Amarchand & Mangaldas & Suresh A Shroff & Co	Partner
Mr Rajiv Dewan	Trident Agritech Limited	Chairman - Board
	Malwa Industries Limited	Director – Board Member – Audit Committee
	Punjab Communication Limited	Director – Board Member – Audit Committee Member – Share transfer & Investor Grievance Committee
	Malwa Millenium Designs Limited	Director - Board
	Trinetra Technologies Limited	Director - Board
	Abhishek Ventures & Projects Limited	Director - Board
	Trident Aerospace Limited	Director - Board
	Trident Powercom Limited	Director - Board
	Trident Corporate Services Limited	Director - Board
	Trident Corporate Solutions Limited	Director - Board
	R Dewan & Co	Partner
Mr Raman Kumar	Rainbow Retail Limited	Director - Board
	Himalayan Ayurvedic & Agro Research Centre Limited	Director - Board
	Abhishek Corporate Services Limited	Director - Board
	Vivekananda Social Foundation (Section 25 Company)	Director - Board
Dr M A Zahir	Hero Cycles Limited	Director – Board Member – Audit Committee
	Hero Honda Finlease Limited	Director - Board
	Ralson India Limited	Director - Board
	Rockman Industries Limited	Director – Board Chairman – Audit Committee
	IOL Chemicals & Pharmaceuticals Limited	Director – Board Chairman – Audit Committee
	Sohrab Spinning Mills Limited	Director - Board
	Lotus Integrated Texpark Limited	Director – Board Member – Audit Committee
	Trident Infotech Limited	Director – Board Chairman – Audit Committee Chairman – Share transfer & Investor Grievance Committee
	Majestic Auto Limited	Director – Board Chairman – Audit Committee Chairman – Share transfer & Investor Grievance Committee
	Saber Paper Limited	Director – Board

A brief profile of the Directors is given elsewhere in this annual report, which forms part of the Corporate governance report.

Management

The management’s discussion and analysis report is given elsewhere in this annual report, which forms part of this Corporate governance report.

Shareholders

a) Disclosures regarding appointment/re-appointment of Directors

Pursuant to the articles of association of the Company, all the Directors for the time being except Managing director and Wholetime director shall retire annually and accordingly Mr S K

Tuteja, Ms Pallavi Shroff, Mr Rajiv Dewan and Dr M A Zahir Directors are retiring at the ensuing Annual General Meeting. All retiring Directors, offer themselves for re-appointment. The Screening Committee and Board have recommended re-appointment of Directors who are retiring and offer themselves for re-appointment.

The brief profile of the Directors being appointed and re-appointed and other relevant information is given elsewhere in this annual report, which forms part of the Corporate governance report.

b) Means of communication

The quarterly, half yearly and annual financial results and quarterly shareholding pattern are posted on Company’s official website www.tridentindia.com. As per the requirements of the Listing Agreement, the Company also provides information to the stock exchanges and update its website on regular basis to

include new developments in the Company.

All material information about the Company is promptly sent through facsimile/e-mail to the stock exchanges where the shares of the Company are listed.

Full version of the annual report including the notice of Annual General Meeting, management’s discussion and analysis, Corporate Governance report, balance sheet, profit and loss account, cash flow statement along with the schedules and notes thereon, Directors’ report and Auditors’ report are sent to the shareholders within the stipulated time and are also uploaded on Company’s official website www.tridentindia.com.

The Company generally publishes its financial results in the Business Standard and Rozana Spokesman. During the period under review, the Company published its financial results in the following newspapers:

Financial Results	Newspapers	Date of publication
Unaudited financial results for the quarter ended June 30, 2010	• Business Standard • Rozana Spokesman	July 22, 2010 July 22, 2010
Unaudited financial results for the quarter and Half Year ended September 30, 2010	• Business Standard • Rozana Spokesman	October 28, 2010 October 28, 2010
Unaudited financial results for the quarter and Nine Months ended December 31, 2010	• Business Standard • Rozana Spokesman	February 4, 2011 February 4, 2011
Audited financial results for the quarter and year ended March 31, 2011	• Business Standard • Rozana Spokesman	May 17, 2011* May 17, 2011*

\*Proposed

c) Compliance Officer

The Board has appointed Mr Pawan Jain, Company Secretary (e-mail ID: pawanjain@tridentindia.com) as compliance officer of the Company.

The Compliance Officer can be contacted for any investor related matter relating to the Company on contact no. +91-161-5039999; and fax no. +91-161-5039900.

d) Annual General Body Meetings of the Company

Details of last three Annual General Meetings of the Company is given hereunder:

AGM	Day	Date	Time	Venue	Special Resolutions passed
20th	Saturday	September 25, 2010	10.30 am	Trident Complex, Raikot Road, Barnala	No Special Resolution was passed at meeting
19th	Thursday	August 27, 2009	10:30 am	Trident Complex, Raikot Road, Barnala	Following three special resolutions were passed: • Appointment of Mr Raman Kumar as Wholetime director and payment of remuneration thereof • Increase in remuneration of Mr Abhishek Gupta • Employees Stock Options Scheme
18th	Wednesday	September 24, 2008	10:30 am	Trident Complex, Raikot Road, Barnala	Following two special resolutions were passed: • Re-appointment of Mr Rajinder Gupta as Managing director and remuneration thereof • Appointment of Mr Abhishek Gupta, son of Managing director as an employee of the Company

e) Postal ballots

The following resolutions were passed through Postal Ballots during the financial year 2010-11 for which the Board had appointed Mr S C Gupta, retired District Attorney as scrutiniser:-

Sr. no.	Date of passing resolutions	Description of ordinary resolution(s) and special resolution(s)	Voting pattern		Remarks
			For	Against	
1	September 24, 2010	• Ordinary resolution under Section 293(1)(d) of the Companies Act, 1956 for increase in Borrowing Powers	99.999%	0.001%	Passed with requisite majority
		• Ordinary resolution under Section 293(1)(a) of the Companies Act, 1956 for creation of charge on assets	99.999%	0.001%	Passed with requisite majority
		• Special resolution under Section 372A of the Companies Act, 1956 for increase of limit of inter corporate loans, investments etc	99.998%	0.002%	Passed with requisite majority
		• Special resolution under Section 314(1B) of the Companies Act, 1956 for appointment of Mr. Abhishek Gupta, relative of Director, as employee of the Company	99.999%	0.001%	Passed with requisite majority
		• Special resolution under Section 314(1B) of the Companies Act, 1956 for appointment of Ms. Madhu Gupta, relative of Director, as employee of the Company	99.999%	0.001%	Passed with requisite majority
		• Ordinary resolution under Section 94 of the Companies Act, 1956 for Increase in Authorised Share Capital of the Company	99.999%	0.001%	Passed with requisite majority
		• Ordinary resolution under Section 16 of the Companies Act, 1956 for Alteration in Memorandum of Association of the Company	99.999%	0.001%	Passed with requisite majority
		• Special resolution under Section 31 of the Companies Act, 1956 for Alteration in Articles of Association of the Company	99.999%	0.001%	Passed with requisite majority
		• Special resolution under Section 81(1A) of the Companies Act, 1956 for raising of funds through issue of securities	99.999%	0.001%	Passed with requisite majority
2	March 25, 2011	• Special resolution under Sections 198, 269, 309 read with Schedule XIII of the Companies Act, 1956 for increase in remuneration of Mr. Raman Kumar, Wholetime director of the Company	99.999%	0.001%	Passed with requisite majority
		• Special resolution under Section 21 of the Companies Act, 1956 to Change the Name of the Company	99.99%	0.01%	Passed with requisite majority
		• Ordinary Resolution under Section 16 of the Companies Act, 1956 for Alteration in Name Clause of Memorandum of Association	99.99%	0.01%	Passed with requisite majority
		• Special resolution under Section 31 of the Companies Act, 1956 for Alteration in Name Clause of Articles of Association	99.99%	0.01%	Passed with requisite majority
		• Ordinary resolution under Section 94 of the Companies Act, 1956 for Increase in Authorised Share Capital of the Company	99.99%	0.01%	Passed with requisite majority
		• Ordinary resolution under Section 16 of the Companies Act, 1956 for Alteration in Capital Clause of Memorandum of Association	99.99%	0.01%	Passed with requisite majority
		• Special resolution under Section 81(1A) of the Companies Act, 1956 for Issue of Warrants on preferential basis	99.98%	0.02%	Passed with requisite majority

Disclosures

a) Related party transactions

- There was no materially significant related party transactions, pecuniary transactions or relationships between the Company and its Directors, promoters or the management that may have potential conflict with the interests of the Company at large except the details of transactions annexed to the balance sheet disclosed as per Accounting Standard 18 of the Institute of Chartered Accountants of India
- All details relating to financial and commercial transactions, where Directors may have a potential interest are provided to the Board and the interested Directors neither participate in the discussion, nor do they vote on such matters. The Audit Committee of the Company also reviews related party transactions on periodical basis.

b) Compliances made by the Company

- The Company has continued to comply with the requirements of the stock exchanges, SEBI and other statutory authorities on all matters related to capital market during the last three years.
- No penalties or strictures have been imposed on the Company by the stock exchanges, SEBI or any other authority on any matter related to capital market during the last three years.

Corporate ethics

As a responsible corporate citizen, the Company consciously follows corporate ethics in both business and corporate interactions. The Company has framed various codes and policies, which act as guiding principles for carrying business in ethical way. Some of our policies are:

- a) Code of conduct for prevention of insider trading
- b) Code of corporate disclosure
- c) Whistle Blower Policy
- d) Combined code of corporate governance and conduct
- e) Safety, Health and Environment (SHE) Policy
- f) Values framework
- g) Risk management procedure

Compliance status with mandatory and non-mandatory requirements of Clause 49 of the Listing Agreement

Mandatory requirements

The Company has complied with all the mandatory requirements of Clause 49 of Listing Agreements entered into with Stock Exchanges.

Non-mandatory requirements

Compliance status with non-mandatory requirements is given below:

- The Chairman of the Company is entitled to seek any advice and consultancy in relation to the performance of his duties and is also entitled to claim reimbursement of the expenses incurred in this regard and other office facilities.
- Company has set up Compensation Committee comprising of three Independent directors. Details of the Committee are given in this report under the head Board Level Committees

c) Presently, half yearly financial performance is not being sent to each household of shareholders. However, Company on quarterly basis sends financial results to all shareholders who have registered their e-mail ids with depositories/ RTA/ Company.

d) The performance evaluation of all Directors (executive and non-executive) is done by the Screening Committee, which comprises of three Independent directors, one Executive director and one independent person having expertise in Human Resources.

e) The Company has adopted Whistle Blower Policy. No personnel is denied access to the Audit Committee.

General shareholders information

The following information would be useful to our shareholders:

a) Annual General Meeting

Date	September 30, 2011
Day	Friday
Time	10:30 AM
Venue	Trident Complex, Raikot Road, Barnala, Punjab
Dividend payment date	October 5, 2011

b) Financial calendar

Next financial year	April 1, 2011 to March 31, 2012
---------------------	---------------------------------

c) The financial results will be adopted as per the following tentative schedule:

For the quarter ended June 30, 2011	July 2011 (4th week)
For the quarter and half year ended September 30, 2011	October 2011 (4th week)
For the quarter and period ended December 31, 2011	January 2012 (4th week)
For the quarter and year ended March 31, 2012	May 2012 (2nd week)

d) Date of book closure for the purpose of Dividend and Annual General Meeting:

The Share Transfer Book and Members' Register shall remain closed from Saturday, September 24, 2011 to Friday, September 30, 2011 (both days inclusive) for the purpose of Dividend and 21st Annual General Meeting of the Company.

e) Listing on stock exchanges

As on March 31, 2011, the equity shares of the Company are listed on the following exchanges:

1. <b>Bombay Stock Exchange Limited</b> Phiroze Jeejeebhoy Towers, 25th Floor, Dalal Street, Mumbai – 400 001
2. <b>National Stock Exchange of India Limited</b> Exchange Plaza, Plot No. C/1 G Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

f) Listing fees

Listing fees for the year 2011-12 has been paid to the stock exchanges where the equity shares of the Company are listed in the month of April, 2011 i.e. within the stipulated time.



**g) Stock code**

The Company's code at the stock exchanges and news agencies are:

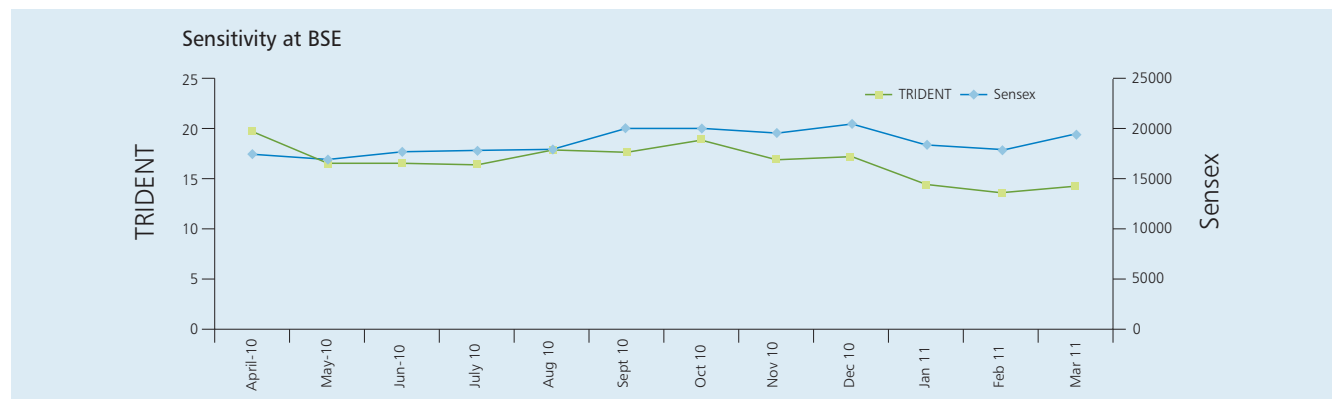
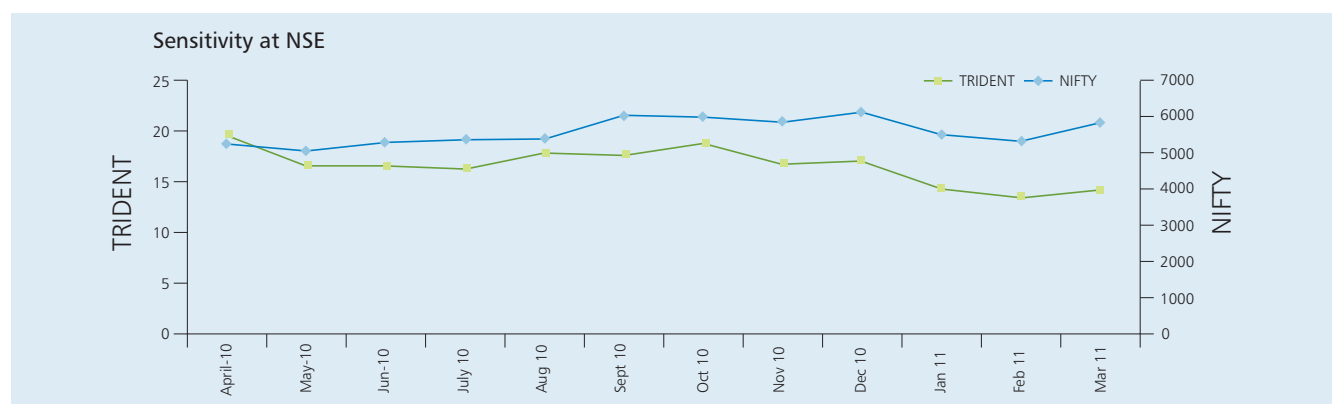
Sr. no	Name of stock exchanges	Stock code	Reuters code	Bloomberg
1	Bombay Stock Exchange Limited	521064	TRIE.BO	TRID:IN
2	National Stock Exchange of India Limited	TRIDENT	TRIE.NS	TRID:IN

**h) Market price data**

Monthly high and low prices of equity shares of Trident Limited at the Bombay Stock Exchange Limited (BSE) and at the National Stock Exchange of India Limited (NSE) during the year under review in comparison to BSE (sensex) and NSE (nifty) are given hereunder:

Month	BSE					NSE				
	Share prices		Volume	Sensex		Share Prices		Volume	Nifty	
	High	Low		High	Low	High	Low		High	Low
April, 2010	20.80	14.25	15471852	18047.86	17276.80	20.80	14.20	16008595	5399.65	5160.90
May, 2010	20.25	15.05	5191477	17536.86	15960.15	20.50	15.00	5664314	5278.70	4786.45
June, 2010	18.50	15.40	5933574	17919.62	16318.39	18.50	14.65	6306802	5366.75	4961.05
July, 2010	18.50	16.00	8525766	18237.56	17395.58	18.50	15.95	8940736	5477.50	5225.60
August, 2010	22.80	16.45	34041035	18475.27	17819.99	22.75	16.50	32562578	5549.80	5348.90
September, 2010	19.75	16.95	3055414	20267.98	18027.12	19.70	17.00	2638278	6073.50	5403.05
October, 2010	20.65	17.05	3978432	20854.55	19768.96	20.70	17.20	2587155	6284.10	5937.10
November, 2010	21.15	16.10	3849298	21108.64	18954.82	21.20	16.00	2568126	6338.50	5690.35
December, 2010	18.15	14.00	2300551	20552.03	19074.57	18.00	14.00	1876274	6147.30	5721.15
January, 2011	18.10	14.10	1532257	20664.80	18038.48	17.95	14.00	1446150	6181.05	5416.65
February, 2011	16.20	13.00	2080102	18690.97	17295.62	16.20	12.90	2746568	5599.25	5177.70
March, 2011	15.40	13.00	2783653	19575.16	17792.17	15.00	13.05	1316882	5872.00	5348.20

Source: Reuters



**i) Registrar and Share Transfer Agent**

M/s Alankit Assignments Limited, New Delhi has been appointed as the Registrar and Share Transfer Agent of the Company for handling the share transfer work both in physical and electronic form. All correspondence relating to share transfer, transmission, dematerialisation and rematerialisation can be made at the following address:

M/s Alankit Assignments Limited (Unit: Trident Limited)  
2E/21 Jhandewalan Extension, New Delhi – 110 055  
Tel : +91-11-23541234, 42541234, Fax : +91-11-42541967  
e-mail : rta@alankit.com

**j) Share Transfer System**

All physical share transfers and dematerialisation are handled by M/s Alankit Assignments Limited, Registrar and Share Transfer Agent of the Company at 2E/21 Jhandewalan Extension, New Delhi – 110 055.

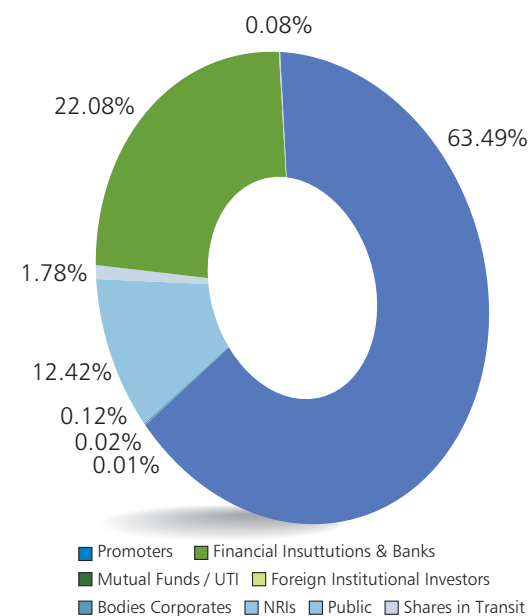
**k) Distribution of shareholding**

As on March 31, 2011 the distribution of shareholding was as follows:

Shareholding of nominal value in Rs	Shareholders		Shareholding	
	Number	Percent	Shares	Percent
up to 5,000	64563	77.80	13252917	5.96
5,001 to 10,000	10515	12.67	8233880	3.70
10,001 to 20,000	4443	5.35	6651412	2.99
20,001 to 30,000	1277	1.54	3310758	1.49
30,001 to 40,000	467	0.56	1691551	0.76
40,001 to 50,000	565	0.68	2719568	1.23
50,001 to 100,000	614	0.74	4714674	2.12
100,001 and above	547	0.66	181726751	81.75
<b>Total</b>	<b>82991</b>	<b>100.00</b>	<b>222301511</b>	<b>100.00</b>

**l) Category wise shareholding as on March 31, 2011**

Category	No. of shares held	Percent of shareholding
<b>Promoters</b>		
Indian promoters	141,143,373	63.49
Institutional investors		
- Mutual Funds/UTI	42,065	0.02
- Banks, financial institutions	27,126	0.01
- FIIs	2,72,829	0.12
Others		
- Corporate bodies/Trust	2,75,99,025	12.42
- Indian public	4,90,95,745	22.08
- NRIs/OCBs	39,47,984	1.78
- Shares in transit	1,73,364	0.08
<b>Grand total</b>	<b>22,23,01,511</b>	<b>100.00</b>



**m) Details of shares held more than one percent as on March 31, 2011**

Name of shareholder	No. of shares held	Percent of shareholding
Madhuraj Foundation	79538423	35.78
Trident Group Limited	49421608	22.23
Smt Mayadevi Trust	3879480	1.75
Punjab State Industrial Development Corporation Limited	7715596	3.47
Prudent Traders Private Limited	18860000	8.48

n) Dematerialisation of shares

The equity shares of the Company are compulsory traded and settled only in the dematerialised form under ISIN No. INE 064C01014.

The details of the equity shares of the Company dematerialised as on March 31, 2011 is given hereunder:

Particulars	As on March 31, 2011		As on March 31, 2010	
	No of shares	Percent	No of shares	Percent
No of shares dematerialised	111,129,137	49.99	93,502,729	42.08
-NSDL	38,467,972	17.30	38,592,226	17.37
-CDSL	72,661,165	32.69	54,910,503	24.71
No of shares in physical form	111,172,374	50.01	128,691,946	57.92
Total	222,301,511	100.00	222,194,675	100.00

o) Issue of Warrants

The Company has no outstanding warrants as on March 31, 2011

However, the Company has issued 2,00,00,000 warrants to M/s Trident Capital Limited, a promoter group entity and 1,50,00,000 warrants to M/s Glaze Ventures Private Limited, a

non promoter group entity at a premium of Rs. 7.05/- i.e at 17.05/- on April 27, 2011 pursuant to the approval of the shareholders by postal ballot on March 25, 2011. The allottees of warrants have an option to get these warrants converted into equivalent number of equity shares of the Company within 18 months from the date of allotment.

p) Correspondence received/resolved

Nature	Number of letters (April 2010 – Mar 2011)		
	Received	Attended	Pending
Transfer of shares	52	52	
Dividend/Revalidation	126	125	1 *
Duplicate shares	46	46	
Loss of shares	103	103	
SEBI/Stock exchange	9	9	
Change of address	194	194	
Conversion	182	182	
Misc. like demat / mandate / nomination / POA / annual report / transmission	291	291	
Total	1003	1002	1 *

\* Resolved

q) Share transfer/demat requests in process

As on March 31, 2011, there were no request for dematerialisation or transfer was in process.

r) Stock options

1. The Company has granted options to its employees under Abhishek (now Trident) Employee Stock Options Plan, 2007. The Company has made two grants under the scheme till the date. The first grant was made on July 9, 2007 and second grant was made on July 23, 2009 by the Compensation Committee as per the terms and conditions of Employee Stock Options Plan, 2007. As per the terms of the plan, the Company can allot a maximum of 9,909,733 options to eligible employees from time to time. One option entitles the participant for one equity share of the Company subject to fulfillment of vesting criteria. Since these are the options given to participants, the exact impact on the paid up capital of the Company depends on exercise of rights of participants to convert these options into equity shares of the Company. As on March 31, 2011 a total of 6,824,846 options were

outstanding and in force. There has been exercise of 106,836 options during the financial year 2010-11.

2. The Company had also introduced new Abhishek (now Trident) Employee Stock Options Scheme, 2009 after the approval of shareholders in their meeting held on August 27, 2009. This scheme may be implemented through trust route. There has not been any grant under Abhishek Employee Stock Options Scheme, 2009 till now.

s) Exchange of shares of erstwhile Varinder Agro Chemicals Limited with Trident Limited

After merger of Varinder Agro Chemicals Limited (VACL) with Trident Limited (Formerly Abhishek Industries Limited), the Company has allotted 70 fully paid equity shares of TRIDENT for every 24 fully paid equity shares of VACL. The Company sent individual letters to all the shareholders of VACL to exchange their share certificates of VACL for share certificates of Trident Limited.

The shareholders who are still holding shares of erstwhile

VACL are requested to surrender their share certificates of VACL at the corporate office of the Company at E - 212 Kitchlu Nagar, Ludhiana – 141001 to get the share certificates of Trident Limited.

remains unpaid/unclaimed over a period of seven years shall be transferred to the Investor Education and Protection Fund as per the law.

t) Unclaimed Dividend

Shareholders who have not yet encashed their dividend warrants for the year 2005-6 may approach the Company for re-validation and issue of duplicate warrants. Dividend which

u) Nomination

Shareholders holding shares in physical form and desirous of making nomination in respect of their shareholding in the Company are requested to submit their request to the Company in Form 2B.

v) Plant locations

The Company's manufacturing facilities are located at the following locations:

Yarn division		Terry towel division	Paper and chemicals division
Trident Complex, Raikot Road, Barnala - 148 101 Punjab	Trident Complex, Hoshangabad Road, Budni, Sehore-466 445 Madhya Pradesh	Trident Complex, Mansa Road, Dhaula, Barnala - 148 107 Punjab	Trident Complex, Mansa Road, Dhaula, Barnala - 148 107 Punjab

w) Address of subsidiary

The Company does not have any subsidiary as on March 31, 2011.

x) Change of Name

The Name of the Company has been changed from Abhishek Industries Limited to Trident Limited with effect from April 18, 2011

y) Cessation of Abhishek Global Ventures Limited & Abhishek Industries Inc, USA as Wholly Owned Subsidiaries of the Company

Pursuant to the Scheme of arrangement for amalgamation of Abhishek Global Ventures Limited (transferor Company) with Trident Corporation Limited (Transferee Company) sanctioned by Hon'ble High Court of Punjab, Haryana & Chandigarh vide Order dated January 18, 2011, Abhishek Global Ventures

Limited ceases to be Wholly Owned Subsidiary of Trident Limited with effect from February 9, 2011.

Further, the Company had disinvested its 51 percent holding in Abhishek Industries Inc, USA, wholly owned subsidiary of the Company on March 30, 2011 and accordingly Abhishek Industries Inc, USA ceased to be subsidiary of Trident Limited with effect from March 30, 2011.

z) Address for correspondence

Trident Limited  
Trident Group  
Sanghera – 148 101, India  
Phone no. +91-161-5039999  
Fax no. +91-161-5039900  
e-mail ID: investor@tridentindia.com;  
website: www.tridentindia.com

CERTIFICATE ON CORPORATE GOVERNANCE

To the Members of

**Trident Limited** (formerly known as Abhishek Industries Limited)

We have examined the compliance of conditions of Corporate governance by Trident limited (formerly known as Abhishek Industries Limited) ("the Company") for the year ended March 31, 2011, as stipulated in clause 49 of the Listing Agreements of the said Company with stock exchanges.

The Compliance of conditions of Corporate governance is the responsibility of the Management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate governance as stipulated in the above mentioned Listing Agreements.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Deloitte Haskins & Sells  
Chartered Accountants  
Registration No. 015125N

Place: Gurgaon

Date: May 16, 2011

Vijay Agarwal  
Partner  
Membership No. 094468



## MANAGING DIRECTOR & CHIEF FINANCIAL OFFICER CERTIFICATION

We have reviewed financial statements and cash flow statement for the year April 1, 2010 to March 31, 2011 and to the best of our knowledge and belief:

- i) These statements do not contain any materially untrue statement or omit any material fact or contain statement that might be misleading;
- ii) These statements together present a true & fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations;
- iii) There are no transaction entered into by the Company during the abovesaid period which are fraudulent, illegal or violative of the Company's Code of Conduct.

Further, we accept that it is our responsibility to establish and maintain internal controls for financial reporting. Accordingly, we have evaluated the effectiveness of internal control systems of the Company pertaining to financial statements and have disclosed to the auditors and Audit Committee, wherever applicable:

- a) deficiencies in the design or operation of internal controls, if any, which came to our notice and steps that have been taken/proposed to be taken to rectify these deficiencies;
- b) Significant changes in internal control over financial reporting during the year;
- c) Significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements;
- d) Instances of significant fraud of which we became aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

Place : New Delhi  
Date : May 16, 2011

Arun Goyal  
Chief Financial Officer

Rajinder Gupta  
Managing Director

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## COMPLIANCE WITH CODE OF CONDUCT

The Company has adopted "Combined Code of Corporate Governance & Conduct". This code deals with the 'Governance Practices' which the Company is expected to follow and 'Code of Conduct' for Board members and Senior Management of the Company.

It is hereby affirmed that during the year 2010-11, all the Directors and Senior Managerial personnel have complied with the Code of Conduct and have given a confirmation in this regard.

Place : New Delhi  
Date : May 16, 2011

Pawan Jain  
Company Secretary

Rajinder Gupta  
Managing Director

## AUDITORS' REPORT

To

The Members of

TRIDENT LIMITED (formerly known as ABHISHEK INDUSTRIES LIMITED)

1. We have audited the attached Balance Sheet of TRIDENT LIMITED (formerly known as ABHISHEK INDUSTRIES LIMITED) ("the Company") as at March 31, 2011, the Profit and Loss Account and the Cash Flow Statement of the Company for the year ended on that date, both annexed thereto. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and the disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
3. As required by the Companies (Auditor's Report) Order, 2003 (CARO) issued by the Central Government in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
4. Further to our comments in the Annexure referred to in paragraph 3 above, we report as follows:
  - a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - c) the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - d) in our opinion, the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in compliance with the Accounting Standards referred to in Section 211(3C) of the Companies Act, 1956;
  - e) *as indicated in note 17 in Schedule 17, the possible loss on valuation of open put derivative options, in view of the reasons stated therein could not be determined by the Company. The ultimate outcome of these transactions and their effect on these accounts cannot be ascertained at this stage. This matter was subject to qualification in previous year also.*
5. On the basis of the written representations received from the Directors as on March 31, 2011 taken on record by the Board of Directors, none of the Directors is disqualified as on March 31, 2011 from being appointed as a director in terms of Section 274(1)(g) of the Companies Act, 1956.

*Subject to above, in our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:*

- i) in the case of the balance sheet, of the state of affairs of the Company as at March 31, 2011;
- ii) in the case of the profit and loss account, of the profit of the Company for the year ended on that date; and
- iii) in the case of the cash flow statement, of the cash flows of the Company for the year ended on that date.

For DELOITTE HASKINS & SELLS  
Chartered Accountants  
(Registration No. 015125N)

Vijay Agarwal  
Partner

Place: Gurgaon  
Date: May 16, 2011

Membership No. 094468



AUDITORS' REPORT (Contd.)  
Annexure to the Auditors' Report  
(Referred to in paragraph 3 of our report of even date)

Having regard to the nature of the Company's business/activities/result, clauses 4(x) and 4(xiii) of CARO are not applicable.

- i) In respect of its fixed assets:
- a) The Company has maintained proper records showing full particulars, including quantitative details and situation of the fixed assets.
- b) The fixed assets were physically verified during the year by the Management in accordance with regular programme of verification. In our opinion, such physical verification of fixed assets is reasonable having regard to the size of the Company and nature of its business. According to the information and explanation given to us, no material discrepancies were noticed on such verification.
- c) The fixed assets disposed off during the year, in our opinion, do not constitute a substantial part of the fixed assets of the Company and such disposal has, in our opinion, not affected the going concern status of the Company.
- ii) In respect of its inventory:
- a) As explained to us, the inventories were physically verified during the year by the Management at reasonable intervals. However, in respect of certain items, the inventories were verified by the management on a visual estimation which has been relied upon by us.
- b) In our opinion and according to the information and explanation given to us, the procedures of physical verification of inventories followed by the Management were reasonable and adequate in relation to the size of the Company and the nature of its business.
- c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of its inventories. The discrepancies noticed on physical verification of inventories as compared to book records were not material and have been properly dealt with in the books of account.
- iii) In respect of loans, secured or unsecured, granted by the Company to companies, firms or other parties covered in the Register under Section 301 of the Companies Act, 1956, according to the information and explanations given to us:
- a) The Company has granted unsecured loan to a party the details of which are as under:

	(Rs. millions)	
	No of Parties	Amount involved
Balance at the beginning of the year.	1	58.8
Net loans granted during the year (Current Account).	1	19
Balance at the end of the year	1	77.8
Maximum balance outstanding during the year	1	77.8

- b) The rate of interest and other terms and conditions of such loans are, in our opinion, prima facie not prejudicial to the interests of the Company.

- c) According to the information and explanations given to us, the loan, as referred to in paragraph (iii) (a), is repayable on demand along with interest. Since, the loan given is repayable on demand, the Company has not demanded for repayment during the year.
- d) According to the information and explanations given to us, there are no overdue amounts in respect of the loans granted and interest thereon as referred to in paragraph 4(iii)(a) to (c) above.
- e) According to the information and explanations given to us, the Company has, during the year, not taken any loans, secured or unsecured, from companies, firms and other parties covered in the register maintained under Section 301 of the Companies Act, 1956. Accordingly, paragraph 4(iii) (f) and (g) of the Order are not applicable.
- iv) In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchases of inventory and fixed assets and the sale of goods. There is no sale of services during the year. During the course of our audit, we have not observed any major weakness in such internal control system.
- v) In respect of contracts or arrangements entered in the Register maintained in pursuance of Section 301 of the Companies Act, 1956, to the best of our knowledge and belief and according to the information and explanations given to us:
- a) The particulars of contracts or arrangements referred to Section 301 that needed to be entered in the Register maintained under the said Section have been so entered.
- b) Where each of such transaction is in excess of Rs.5 lakhs in respect of any party, the transactions have been made at prices which are prima facie reasonable having regard to the prevailing market prices at the relevant time except in respect of certain purchases for which comparable quotations are not available and in respect of which we are unable to comment.
- vi) The Company has not accepted any deposits from the public.
- vii) In our opinion, the internal audit functions carried out during the year by a firm of Chartered Accountants appointed by the Management have been commensurate with the size of the Company and the nature of its business.
- viii) We have broadly reviewed the books of account maintained by the Company in respect of the products where, pursuant to the rules made by the Central Government, the maintenance of cost records have been prescribed under Section 209(1) (d) of the Companies Act, 1956 and are of the opinion that, prima facie, the prescribed accounts and records have been maintained. We have not, however, made a detailed examination of the records with a view to determining whether they are accurate or complete.
- ix) a) According to the information and explanations given to us and records of the Company examined by us, the Company has been regular in depositing undisputed statutory dues including provident fund, investor education and protection fund, employees' state insurance, income-tax, sales tax,

AUDITORS' REPORT (Contd.)

wealth tax, service tax, customs duty, excise duty, cess, value added tax and other material statutory dues applicable to it with the appropriate authorities. We are informed that there are no undisputed statutory dues as at the year end outstanding for a period of more than six months from the date they became payable.

- b) According to the information and explanations given to us and the records of the Company examined by us, there are no disputed dues in respect of Wealth tax, Sales Tax, Customs duty and cess, which have not been deposited. Details of dues of Income-tax, Service Tax, and Excise Duty which have not been deposited as on March 31, 2011 on account of disputes are given below:

Statute	Nature of Dues	Forum where disputes is pending	Amount involved (Rs. million)	Amount paid under protest (Rs. million)	Period to which the amount relates
Central Excise Law	Excise Duty	Customs, Excise and Service Tax Appellate Tribunal	3.7	–	2002-03
Central Excise Law	Excise Duty	Commissioner (Appeals)	2.3	–	2010-11
Service Tax Act	Service Tax	Commissioner (Appeals)	3.7	–	2008-09, 2009-10 and 2010-11
Income Tax Act	Penalty	Income Tax Appellate Tribunal	49.9	22.4	(A.Y.) 2004-05
Income Tax Act	Income Tax	Income Tax Appellate Tribunal	133.4	124.3	(A.Y.) 2004-05

The following matters have been decided in favour of the Company, although the department has preferred appeals at higher levels:

Statute	Nature of Dues	Forum where Department has preferred appeals	Amount (Rs. million)	Period to which amount relates
Central Excise Law	Excise Duty	Customs, Excise and Service Tax Appellate Tribunal	26.9	2004-05, 2005-06 and 2009-10
Service Tax Act	Service Tax	Customs, Excise and Service Tax Appellate Tribunal	2.1	2004-05 and 2005-06
Income Tax Act	Tax and Interest	High Court	8.4	(A.Y.) 1990-91, 1993-94, 1997-98, 1998-99 and 1999-00
Income Tax Act	Tax and Interest	ITAT	13.5	(A.Y.) 1990-91, 2004-05 and 2006-07

- x) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of dues to banks and financial institutions.
- xi) In our opinion and according to the information and explanations given to us, the Company has not granted any loans and advances during the year on the basis of security by way of pledge of shares, debentures and other securities.
- xii) In our opinion and according to the information and explanations given to us, the Company is not dealing or trading in shares, securities, debentures and other investments.
- (xiii) In our opinion and according to the information and explanations given to us, the terms and conditions of the guarantees given by the Company for loans taken by others from banks and financial institutions are not prima facie prejudicial to the interests of the Company.
- (xiv) In our opinion and according to the information and explanations given to us, the term loans have been applied for the purposes for which they were obtained.
- (xv) In our opinion and according to the information and explanations given to us and on an overall examination of the Balance Sheet,

- we report that funds raised on short-term basis have not been used during the year for long- term investment.
- (xvi) The Company has not made any preferential allotment of shares during the year.
- (xvii) The Company has not issued any debentures during the year.
- (xviii) The Company has not raised any money by way of public issue during the year.
- (xix) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and on the Company has been noticed or reported during the year.

For DELOITTE HASKINS & SELLS  
Chartered Accountants  
(Registration No. 015125N)

Vijay Agarwal  
Partner  
Place: Gurgaon  
Date: May 16, 2011  
Membership No. 094468

## Balance Sheet as at March 31, 2011

(Rs. million)

Particulars	Schedule No.	As at March 31, 2011		As at March 31, 2010	
<b>I. SOURCES OF FUNDS</b>					
1. Shareholders' funds					
a) Share capital	1	2,223.0		2,221.9	
b) Reserves and surplus	2	3,092.4	5,315.4	2,806.1	5,028.0
2. Loan funds					
a) Secured loans	3	19,033.8		17,000.1	
b) Unsecured loans	4	123.6	19,157.4	110.5	17,110.6
3. Deferred tax liability			913.1		683.9
<b>Total</b>			<b>25,385.9</b>		<b>22,822.5</b>
<b>II. APPLICATION OF FUNDS</b>					
1. Fixed assets	5				
a) Gross block		25,826.9		23,387.8	
b) Less : Depreciation		9,894.4		7,966.7	
c) Net block		15,932.5		15,421.1	
d) Capital work in progress	6	988.6	16,921.1	1,759.5	17,180.6
2. Investments	7		445.2		357.0
3. Current assets, loans and advances	8				
a) Inventories		6,789.3		3,986.9	
b) Sundry debtors		1,988.2		927.3	
c) Cash and bank balances		67.5		266.0	
d) Loans and advances		2,020.7		1,906.0	
		10,865.7		7,086.2	
Less : Current liabilities and provisions	9				
a) Liabilities		2,405.6		1,685.7	
b) Provisions		440.5		115.6	
		2,846.1		1,801.3	
Net current assets			8,019.6		5,284.9
<b>Total</b>			<b>25,385.9</b>		<b>22,822.5</b>
<b>Notes to the accounts</b>	17				

The above schedules forms an integral part of Balance Sheet.

In terms of our report attached  
For **DELOITTE HASKINS & SELLS**  
Chartered Accountants

For and on behalf of the Board

Vijay Agarwal  
Partner  
Membership No. 094468

S K Tuteja  
Chairman

Rajinder Gupta  
Managing Director

Pawan Jain  
Company Secretary

Arun Goyal  
Chief Financial Officer

Place : Gurgaon  
Date : May 16, 2011

Place : New Delhi  
Date : May 16, 2011

## Profit and Loss Account for the year ended March 31, 2011

(Rs. million)

Particulars	Schedule No.	For the year ended March 31, 2011		For the year ended March 31, 2010	
<b>INCOME</b>					
Gross turnover		25,581.3		18,219.5	
Less: Excise duty		206.7		185.9	
Turnover			25,374.6		18,033.6
Other income	10		136.7		154.5
<b>Total</b>			<b>25,511.3</b>		<b>18,188.1</b>
<b>EXPENDITURE</b>					
Raw materials consumed			14,469.0		9,113.2
Manufacturing expenses, etc.	11		3,332.8		2,525.2
Personnel expenses	12		2,052.2		1,855.7
Administrative and other expenses	13		429.4		280.4
Selling expenses	14		1,242.7		986.9
(Increase) /decrease in work in process and finished goods	15		(177.8)		(135.9)
Increase / (decrease) in excise duty on finished goods			4.7		2.7
<b>Total</b>			<b>21,353.0</b>		<b>14,628.2</b>
<b>Profit before financial expenses, depreciation and tax</b>			<b>4,158.3</b>		<b>3,559.9</b>
Depreciation			1,946.8		1,744.4
Financial expenses	16		1,263.4		1,046.1
Foreign exchange (gain) / loss			43.7		(161.0)
<b>Profit for the year before/after exceptional item before tax</b>			<b>904.4</b>		<b>930.4</b>
<b>Less: Provision for taxation</b>					
– Current tax (Minimum alternate tax)		192.5		60.4	
– Deferred tax charge		229.2		336.4	
– MAT credit entitlement		(192.5)		(60.4)	
– Provision for income tax for earlier years		4.4	233.6	29.4	365.8
<b>Profit after tax</b>			<b>670.8</b>		<b>564.6</b>
Balance brought forward from previous year			2,180.9		1,616.3
Balance available for appropriation			<b>2,851.7</b>		<b>2,180.9</b>
<b>APPROPRIATIONS</b>					
Proposed dividend		331.0		–	
Tax on proposed dividend		53.7	384.7	–	–
Transfer to general reserve			20.0		–
<b>Balance carried to balance sheet</b>			<b>2,447.0</b>		<b>2,180.9</b>
			<b>2,851.7</b>		<b>2,180.9</b>
<b>Earning per share</b> (equity shares, nominal value Rs. 10 each)					
– Basic			3.02		2.54
– Diluted			3.01		2.53
<b>Notes to the accounts</b>	17				

The above schedules forms an integral part of Profit and Loss Account.

In terms of our report attached  
For **DELOITTE HASKINS & SELLS**  
Chartered Accountants

For and on behalf of the Board

Vijay Agarwal  
Partner  
Membership No. 094468

S K Tuteja  
Chairman

Rajinder Gupta  
Managing Director

Pawan Jain  
Company Secretary

Arun Goyal  
Chief Financial Officer

Place : Gurgaon  
Date : May 16, 2011

Place : New Delhi  
Date : May 16, 2011



## Cash Flow Statement for the year ended March 31, 2011

	(Rs. million)			
	Current year		Previous year	
<b>A. CASH FLOW FROM / (USED) IN OPERATING ACTIVITIES</b>				
Net Profit before tax		904.4		930.4
Adjustments for:				
Depreciation	1,946.8		1,744.4	
Financial expenses	1,310.0		1,097.8	
Interest received	(46.6)		(51.7)	
Doubtful debts / advances written off	–		25.0	
Provision for doubtful debts / advances	0.3		–	
Reversal of provision for diminution in value of investments	–		(110.1)	
Provision for diminution in value of investments	0.2		–	
Long term - others, non trade investment written off	3.0		–	
Provisions no longer required written back	(0.9)		(25.2)	
Profit on sale of current investments (non trade)	(4.1)		–	
Loss on sale of current investments (non trade)	0.8		2.3	
Dividend from non-trade, unquoted current investments	(1.3)		(1.0)	
Loss on sale of fixed assets	17.9		1.0	
Loss by fire of raw material stock (net)	3.8		–	
Profit on sale of fixed assets	(135.2)	3,094.7	(30.1)	2,652.4
<b>Operating profit before working capital changes</b>		<b>3,999.1</b>		<b>3,582.8</b>
Adjustments for:				
(Increase) /decrease in trade and other receivables	(1,088.2)		(399.1)	
(Increase) /decrease in inventories	(2,806.2)		(1,876.9)	
Increase / (decrease) in trade payables and other liabilities	855.8	(3,038.6)	(81.3)	(2,357.3)
<b>Cash generated from operations</b>		<b>960.5</b>		<b>1,225.5</b>
Income tax paid		(217.2)		(59.9)
<b>Net cash from / (used) in Operating activities</b>		<b>743.3</b>		<b>1,165.6</b>
<b>B. CASH FLOWS FROM / (USED) IN INVESTING ACTIVITIES</b>				
Purchase of fixed assets	(2,016.7)		(3,046.0)	
Sale of fixed assets	308.0		432.0	
Purchase of investments	(424.6)		(704.4)	
Share application money earlier paid received back	65.0		1.0	
Sale of investments	337.7		1,718.3	
Interest received	48.6		64.1	
<b>Net cash from / (used) in Investing activities</b>		<b>(1,682.0)</b>		<b>(1,535.0)</b>
<b>C. CASH FLOW FROM / (USED) IN FINANCING ACTIVITIES</b>				
Proceeds from issue of equity shares	1.3		–	
Proceeds from long term borrowings	1,498.0		2,566.3	
Repayment of long term borrowings	(2,232.1)		(2,236.0)	
Changes in working capital loans/short term borrowings	2,780.9		1,211.3	
Interest paid	(1,307.9)		(1,107.3)	
<b>Net cash from / (used) in financing activities</b>		<b>740.2</b>		<b>434.3</b>
Net increase / (decrease) in cash and cash equivalents		(198.5)		64.9
Cash and cash equivalents as at April 1, 2010		266.0		201.1
Cash and cash equivalents as at March 31, 2011		67.5		266.0

### Notes to the accounts

Schedule 17

In terms of our report attached  
For **DELOITTE HASKINS & SELLS**  
Chartered Accountants

For and on behalf of the Board

**Vijay Agarwal**  
Partner  
Membership No. 094468

**S K Tuteja**  
Chairman

**Rajinder Gupta**  
Managing Director

**Pawan Jain**  
Company Secretary

**Arun Goyal**  
Chief Financial Officer

Place : Gurgaon  
Date : May 16, 2011

Place : New Delhi  
Date : May 16, 2011

## Schedules annexed to and forming part of the accounts

		(Rs. million)	
Particulars		As at March 31, 2011	As at March 31, 2010
<b>Schedule 1 SHARE CAPITAL</b>			
<b>Authorised</b>			
6,00,00,00,000 (Previous year 50,00,00,000) Equity shares of Rs. 10 each		60,000.0	5,000.0
3,00,00,00,000 (Previous year 10,00,00,000) Preference shares of Rs. 10 each		30,000.0	1,000.0
		<b>90,000.0</b>	<b>6,000.0</b>
<b>Issued, Subscribed and paid up</b>			
22,23,01,511 (Previous Year 22,21,94,675) Equity shares of Rs. 10 each fully paid up		2,223.0	2,221.9
<b>Of the above :</b>			
12,83,27,175 (Previous year 12,83,27,175) Equity shares of Rs. 10 each have been allotted pursuant to the various Schemes of amalgamation, without payment being received in cash; and			
1,06,836 (Previous year Nil) Equity shares have been issued and allotted during the year to the employees of the Company under Employee Stock Option Plan.			
		<b>2,223.0</b>	<b>2,221.9</b>

### Schedule 2 RESERVES AND SURPLUS

<b>Capital reserve</b>				
Opening balance	86.6		86.6	
Addition during the year	–	86.6	–	86.6
<b>Share premium account</b>				
Opening balance	538.6		538.6	
Addition during the year	0.2	538.8	–	538.6
<b>General reserve</b>				
Opening balance	–		–	
Addition during the year	20.0	20.0	–	–
<b>Surplus, being balance in profit and loss account</b>				
Opening balance	2,180.9		1,616.3	
Addition during the year	266.1	2,447.0	564.6	2,180.9
		<b>3,092.4</b>		<b>2,806.1</b>

### Schedule 3 SECURED LOANS

<b>Loans from banks</b>				
Term loans		10,904.0		11,607.6
Cash credits / working capital loans		7,909.2		5,141.4
Vehicle loans		68.9		73.8
<b>Other loans</b>				
Term loans from financial institutions		151.7		177.3
		<b>19,033.8</b>		<b>17,000.1</b>

#### Term loans

Term loans from banks and financial institutions are secured by way of equitable mortgage created or to be created on all the present and future immovable properties including all buildings, structures, all plant and machinery attached thereon of the Company and hypothecation of all the movable properties including movable machinery spares, tools and accessories, etc., present and future, subject to prior charges created and / or to be created in favour of the Company's bankers on stocks of raw materials, semi finished and finished goods, consumable stores and other movable, as may be required for working capital requirements in the ordinary course of business. The mortgages and charges referred to above rank pari-passu among the lenders. (Amount due within one year Rs. 2,461.7 million; Previous year Rs. 2,265.4 million)

#### Cash credits / working capital loans

Cash credit / working capital loans are secured by hypothecation of raw materials, semi finished and finished goods, stock-in-process, consumable stores, other movable assets and book debts, present and future, of the Company. The limits are further secured by way of second pari passu charge on the immovable properties of the Company.

#### Vehicles loans

Vehicle loans are secured by hypothecation of vehicles acquired against such loans. (Amount due within one year Rs. 22.5 million; Previous year Rs. 21.3 million).

## Schedules annexed to and forming part of the accounts (Contd.)

Particulars	(Rs. million)	
	As at March 31, 2011	As at March 31, 2010
<b>Schedule 4 UNSECURED LOANS</b>		
Deposits from customers, vendors and others	123.6	110.5
	<b>123.6</b>	<b>110.5</b>

(Rs. million)										
<b>Schedule 5 FIXED ASSETS</b>										
Particulars	GROSS BLOCK			DEPRECIATION				NET BLOCK		
	As at March 31, 2010	Additions during the year	Sales/ Adjust- ment	As at March 31, 2011	As at March 31, 2010	For the year	Sales/ Adjust- ment	Upto March 31, 2011	As at March 31, 2011	As at March 31, 2010
<b>Tangible Assets</b>										
Land										
– Freehold	689.3	25.7	88.7	626.3	–	–	–	–	626.3	689.3
– Leasehold	37.0	–	–	37.0	4.6	0.6	–	5.2	31.8	32.4
Buildings	3,143.3 *	313.6	18.7	3,438.2	440.1	105.5	3.1	542.5	2,895.7	2,703.2
Plant and machinery	18,856.8 #	2,211.4	94.4	20,973.8	7,206.0	1,788.6	14.6	8,980.0	11,993.8	11,650.8
Furniture and fixtures	232.2	26.6	0.1	258.7	104.5	14.3	–	118.8	139.9	127.7
Computers	134.2	11.9	–	146.1	74.0	12.4	–	86.4	59.7	60.2
Vehicles	170.9	33.1	7.9	196.1	43.9	16.1	1.4	58.6	137.5	127.0
<b>Intangible Assets</b>										
Software	124.1	26.6	–	150.7	93.6	9.3	–	102.9	47.8	30.5
<b>Current year</b>	<b>23,387.8</b>	<b>2,648.9</b>	<b>209.8</b>	<b>25,826.9</b>	<b>7,966.7</b>	<b>1,946.8</b>	<b>19.1</b>	<b>9,894.4</b>	<b>15,932.5</b>	<b>15,421.1</b>
<b>Previous year</b>	<b>21,032.1</b>	<b>2,851.5</b>	<b>495.8</b>	<b>23,387.8</b>	<b>6,315.2</b>	<b>1,744.4</b>	<b>92.9</b>	<b>7,966.7</b>	<b>15,421.1</b>	<b>14,716.9</b>

## Notes:

- Additions to plant and machinery includes exchange fluctuation loss of Rs. 106.9 million (Previous year Rs. 24.0 million).
  - Sales /adjustment to plant and machinery includes exchange fluctuation gain of Rs. 85.5 million (Previous year Rs. 335.8 million).
- \* Building includes Rs.16.0 million being expenses incurred by the Company towards construction of canal for sourcing of water, ownership of which belongs to Government of Punjab (Department of Irrigation), amortised over a period of five years.
- # Plant and machinery includes Rs. 15.5 million being expenses incurred by the Company towards laying of feeder line, ownership of which belongs to Punjab State Electricity Board, amortised over a period of five years.

Particulars	(Rs. million)	
	As at March 31, 2011	As at March 31, 2010
<b>Schedule 6 CAPITAL WORK IN PROGRESS</b>		
Building under construction	345.8	274.7
Machinery under erection	179.0	1,209.5
Capital advances	357.7	106.0
Project and pre-operative expenses pending allocation	106.1	169.3
	<b>988.6</b>	<b>1,759.5</b>

## Schedules annexed to and forming part of the accounts (Contd.)

Particulars	(Rs. million)	
	As at March 31, 2011	As at March 31, 2010
<b>Schedule 7 INVESTMENTS (UNQUOTED, AT COST UNLESS OTHERWISE STATED)</b>		
<b>Long Term (Trade) Subsidiaries</b>		
Nil (Previous year 50,000) equity shares of Rs 10 each fully paid up of Abhishek Global Ventures Limited #	–	0.5
24,500 (Previous year 50,000) common stock of USD 1 each fully paid up of Abhishek Industries Inc. (A wholly owned subsidiary, incorporated in USA), written off in earlier year. ##	–	–
	<b>–</b>	<b>0.5</b>
<b>Long Term Others</b>		
<b>Trade</b>		
9,00,000 (Previous year Nil) equity shares of Rs 10 each fully paid up of Trident Corporation Limited #	0.5	–
50,00,000 (Previous year 50,00,000) 7% non cumulative redeemable preference shares of Rs. 10 each fully paid up of Trident Infotech Limited (formerly Praneel Corporate Services Limited) (Investment in a company under same management as per section 370 (1B) of the Companies Act, 1956)	50.0	50.0
50,00,000 (Previous year 50,00,000) 7% non cumulative redeemable preference shares of Rs. 10 each fully paid up of IOL Chemicals & Pharmaceuticals Limited	50.0	50.0
1,20,000 (Previous year 1,60,000) equity shares of Rs. 10 each fully paid up of Nimbua Greenfield (Punjab) Limited* (40,000 shares sold during the year)	1.2	1.6
2,25,50,000 (Previous year 75,50,000) equity shares of Rs. 10 each fully paid up of Trident Agritech Limited.	225.5	75.5
1,00,00,000 (Previous year 1,00,00,000) equity Shares of Rs. 10 each fully paid up of Lotus Integrated Texpark Limited	100.0	100.0
	<b>427.2</b>	<b>277.1</b>
<b>Non Trade</b>		
32,000 (Previous year 32,000) units of face value of Rs. 1,000 each, Rs. 380 per unit, paid up of Kotak India Venture Fund (Private Equity fund)	12.2	11.2
Nil (Previous year 1,000) units of face value of Rs. 1,00,000 each, Rs. 3,000 per unit, paid up of Kotak India Growth fund (Private Equity fund), written off during the year.	–	3.0
	<b>12.2</b>	<b>14.2</b>
Less: Diminution in value of investment	–	–
	<b>12.2</b>	<b>14.2</b>
<b>Current (Non Trade)</b>		
<b>(Unquoted, at cost or fair value, whichever is lower)</b>		
<b>Equity linked mutual funds</b>		
Nil (Previous year 7,50,000) units of Rs. 10 each fully paid up of SBI Infrastructure Fund - Growth*	–	7.5
Nil (Previous year 12,50,000) units of Rs. 10 each fully paid up of SBI Infrastructure Fund - Dividend*	–	12.5
37,217 (Previous year 37,217) units of face value of Rs. 10 each fully paid up of DSP India Tiger Fund - Growth	2.0	2.0
Nil (Previous year 15,00,000) units of Rs. 10 each fully paid up of Sundaram BNP Paribas-Energy Opportunities Fund - Dividend*	–	15.0



## Schedules annexed to and forming part of the accounts (Contd.)

Particulars	(Rs. million)	
	As at March 31, 2011	As at March 31, 2010
<b>Schedule 7 INVESTMENTS (UNQUOTED, AT COST UNLESS OTHERWISE STATED) (Contd.)</b>		
53,171 (Previous year 1,23,602) units of face value of Rs 10 each of Reliance Growth Fund - Dividend Plan (70,431 units sold during the year)	3.6	8.3
24,602 (Previous year 37,296) units of face value of Rs 10 each of SBI Magnum Sector Umbrella Contra - Growth (12,694 units sold during the year)	1.5	2.0
Nil (Previous year 5,21,196) units of face value of Rs 10 each of SBI Magnum Comma Fund - Growth*	–	12.5
<b>Repurchase price Rs 5.8 million (Previous Year Rs 56.2 million)</b>	7.1	59.8
Less: Diminution in value of investments	1.3	4.5
	<b>5.8</b>	<b>55.3</b>
<b>Debt based mutual funds</b>		
Nil (Previous year 9,89,406) units of face value of Rs. 10 each fully paid up of SBI SHF Ultra Short Term Fund- Institutional Plan - Daily Dividend*	–	9.9
Repurchase price Rs. Nil (Previous Year Rs 9.9 million)	–	9.9
<b>Total</b>	<b>445.2</b>	<b>357.0</b>

\* Sold during the year

# Pursuant to scheme of arrangement approved by Hon'ble High Court of Punjab &amp; Haryana, share holders of Abhishek Global Ventures Limited (AGVL) have received shares of Trident Corporation Limited in ratio of 1:18 and accordingly AGVL cease to be a subsidiary from the current year.

## The Company has sold 25,500 equity shares during the year and accordingly Abhishek Industries, INC ceases to be a subsidiary.

**Schedule 8 CURRENT ASSETS, LOANS AND ADVANCES**

<b>A. Current assets</b>				
<b>Inventories</b>				
Stock in trade *				
– Raw materials		5,209.3		2,591.2
– Finished goods		566.9		529.5
– Work in process		664.6		513.0
Stores and spares **		348.5		353.2
		<b>6,789.3</b>		<b>3,986.9</b>
* At cost or net realizable value, whichever is lower				
** At cost or under				
<b>Sundry debtors (Unsecured)</b>				
Debts outstanding for a period exceeding six months				
– Considered good	62.0		57.6	
– Considered doubtful	2.1		1.8	
	64.1		59.4	
Less: Provision for doubtful debts	2.1	62.0	1.8	57.6
Other debts considered good		1,926.2		869.7
		<b>1,988.2</b>		<b>927.3</b>
<b>Cash and bank balances</b>				
Cash in hand		3.5		4.4
Balances with scheduled banks in :				
– Current accounts		23.5		88.9
– Deposits accounts (including Rs. 15.8 million held as margin with banks; Previous year Rs. 66.5 million)		40.5		172.7
		<b>67.5</b>		<b>266.0</b>

## Schedules annexed to and forming part of the accounts (Contd.)

Particulars	(Rs. million)	
	As at March 31, 2011	As at March 31, 2010
<b>Schedule 8 CURRENT ASSETS, LOANS AND ADVANCES (Contd.)</b>		
<b>B. Loans and advances</b>		
(Unsecured, considered good, unless otherwise stated)		
Advances recoverable in cash or in kind or for value to be received		
– Considered good	1,059.6	962.5
– Considered doubtful	0.2	0.2
	1,059.8	962.7
Less: Provision for doubtful debts	0.2	0.2
With customs, excise and port trust authorities		962.5
Security deposits		511.5
MAT credit entitlement *		191.8
Taxation :		136.9
– Current tax (net of provision of Rs. 709.0 million)		29.5
Share application money (to a subsidiary Rs.Nil; Previous year Rs.65 Million)		30.0
Advances to a wholly owned subsidiary (Refer note 14 (b))		–
	<b>2,020.7</b>	<b>1,906.0</b>
* MAT credit entitled adjusted with provision for tax of Rs. 67.3 million on account of certain disallowances.	<b>10,865.7</b>	<b>7,086.2</b>

**Schedule 9 CURRENT LIABILITIES AND PROVISIONS**

<b>A. Current liabilities</b>				
Acceptances		281.2		245.6
Sundry creditors		2,017.1		1,328.0
Trade advances		47.3		52.8
Interest accrued but not due on loans		3.4		3.0
Unclaimed dividend*		4.4		4.4
Other liabilities		52.2		51.9
		<b>2,405.6</b>		<b>1,685.7</b>
* Will be credited to Investor Education and Protection Fund on the expiry of 7 years from the due date.				
<b>B. Provisions</b>				
Proposed dividend		331.0		–
Taxation :				
– Current tax (Previous year net of advance tax of 521.4 million)		–		58.1
Provision for tax on dividend		53.7		–
Compensated absences *		55.8		54.6
Gratuity		–		2.9
		<b>440.5</b>		<b>115.6</b>
		<b>2,846.1</b>		<b>1,801.3</b>

\* Includes provision for short term compensated absences Rs. 17.0 million (Previous year Rs. 17.2 million).

Particulars	(Rs. million)	
	For the year ended March 31, 2011	For the year ended March 31, 2010
<b>Schedule 10 OTHER INCOME</b>		
Insurance claims	6.1	5.6
Profit on sale of fixed assets	135.2	30.1
Loss on sale of fixed assets	(17.9)	(1.0)
Reversal of provision for diminution in value of investments	–	110.1
Profit on sale of current investments (non-trade)	4.1	–
Provision for diminution in value of investments	(0.2)	–
Loss on sale of current investments (non-trade)	(0.8)	(2.3)
Long term - others, non trade investment written off	(3.0)	0.1
Dividend from non-trade, unquoted current investments		1.3
Liabilities no longer required written back		
– Provision	0.9	25.2
– Less: Doubtful debts and advances written off	–	(25.0)
Miscellaneous receipts	11.0	10.8
	<b>136.7</b>	<b>154.5</b>

## Schedules annexed to and forming part of the accounts (Contd.)

(Rs. million)

Particulars	For the year ended March 31, 2011		For the year ended March 31, 2010	
<b>Schedule 11 MANUFACTURING EXPENSES</b>				
Purchase for resale		238.7		54.1
Stores and spares consumed		466.8		389.1
Power and fuel		1,873.4		1,529.4
Repairs to plant and machinery		44.8		27.9
Packing material and charges		700.5		521.6
Job charges		8.6		3.1
		<b>3,332.8</b>		<b>2,525.2</b>

<b>Schedule 12 PERSONNEL EXPENSES</b>				
Salaries, wages, bonus and allowances		1,893.5		1,709.9
Contribution to provident and other funds		129.0		116.3
Workmen and staff welfare		29.7		29.5
		<b>2,052.2</b>		<b>1,855.7</b>

<b>Schedule 13 ADMINISTRATIVE AND OTHER EXPENSES</b>				
Rent		53.7		22.9
Rates and taxes		37.8		15.9
Insurance		66.5		53.2
Directors' sitting fees		0.7		0.7
Travelling and conveyance		52.3		41.7
Postage and telephone		23.3		18.3
Legal and professional		59.2		73.3
Buildings repairs		1.2		0.1
General repairs		29.1		17.5
Doubtful debts and advances written off		59.0		–
Provision for doubtful debts / advances		0.3		–
Electricity and water charges		10.1		7.7
Loss on fire of raw material stock (net) *		3.8		–
Miscellaneous		32.4		29.1
		<b>429.4</b>		<b>280.4</b>

\* Net of Insurance claim of Rs. 73.3 million and sale of salvage of Rs. 32.2 million.

<b>Schedule 14 SELLING EXPENSES</b>				
Commission		262.0		189.1
Freight, clearing and octroi charges		790.6		533.5
Rebates and discount		26.7		111.1
Advertisement		2.1		4.1
Business promotion		54.1		44.9
Others		107.2		104.2
		<b>1,242.7</b>		<b>986.9</b>

## Schedules annexed to and forming part of the accounts (Contd.)

(Rs. million)

Particulars	For the year ended March 31, 2011		For the year ended March 31, 2010	
<b>Schedule 15 (INCREASE)/ DECREASE IN WORK IN PROCESS AND FINISHED GOODS</b>				
<b>Opening Stock</b>				
– Work-in-process	492.3		339.3	
– Finished goods	508.6	1,000.9	493.2	832.5
Add: Stock on commissioning of plant as on 13.04.10/09.04.09				
– Work-in-process	22.5		14.3	
– Finished goods	30.3	52.8	18.2	32.5
<b>Less : Closing Stock#</b>				
– Work-in-process	664.6		492.3	
– Finished goods	566.9	1,231.5	508.6	1,000.9
<b>(Increase) / decrease</b>		<b>(177.8)</b>		<b>(135.9)</b>
# Excludes production of work-in-process of Rs. Nil (Previous year Rs. 20.7 million) and finished goods of Rs. Nil (Previous year Rs. 20.9 million) under trial run for which expense are included in project and pre-operative expenses.				

<b>Schedule 16 FINANCIAL EXPENSES</b>				
<b>Interest</b>				
– On loans for fixed period		764.6		681.6
– Others	462.5		343.7	
Less: Interest received	(46.6)	415.9	(51.7)	292.0
(Tax deducted at source Rs. 3.7 million; previous year Rs. 6.7 million)				
Bank and other charges		82.9		72.5
		<b>1,263.4</b>		<b>1,046.1</b>

**Schedule 17 NOTES TO THE ACCOUNTS****1. Significant Accounting Policies****A. Accounting convention**

The accounts are prepared on accrual basis under the Historical Cost Convention in accordance with the Accounting Standards referred to in sub section (3C) of Section 211 of the Companies Act, 1956 and other relevant presentational requirements of the Companies Act, 1956.

**B. Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses for the years presented. Actual results could differ from those estimates.

**C. Revenue recognition**

- Revenue is recognized at the time of transfer of all significant risk and reward of ownership to the buyer and Company do not retain effective control of goods transferred to a degree usually associated with ownership.
- The revenue in respect of DEPB benefit and similar other benefits are recognized on post export basis at the rate at which the entitlement accrues and is included in the turnover.
- Insurance claims are recognized when there exists no significant uncertainty with regard to the amounts to be realized and the ultimate collection thereof.

**D. Borrowing costs**

Borrowing costs that are attributable to acquisition or construction of a qualifying asset are capitalized as part of cost of such assets. Qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use. All other borrowing costs are recognized as expenses in the period in which they are incurred.



## Schedules annexed to and forming part of the accounts (Contd.)

### Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

#### E. Government grants/subsidies

Government grants/subsidies are accrued only on conclusive evidence that conditions attaching to the grants have been fulfilled and deducted from the related expenses.

#### F. Accounting for taxes on income

Provision for taxation for the year is ascertained on the basis of assessable profits computed in accordance with the provisions of the Income-tax Act, 1961.

Deferred tax is recognized, subject to the consideration of prudence, on timing differences, being the difference between taxable income and accounting income that originates in one period and are capable of reversal in one or more subsequent periods. In respect of carry forward of losses and unabsorbed depreciation, deferred tax assets are recognized based on virtual certainty that sufficient future taxable income will be available against which such deferred tax asset can be realized.

#### G. Employee benefits

The Company has various schemes of retirement benefits such as provident fund, gratuity and leave encashment, which is dealt with as under:

- Contributions to provident fund are made in accordance with the provisions of Employee's Provident Fund and Miscellaneous Provisions Act, 1952 and are charged to revenue every year.
- The gratuity liability is covered through trusts' group gratuity schemes managed by Life Insurance Corporation of India, SBI Life Insurance Company Ltd, ICICI Prudential Life Insurance Company Limited and Metlife India Insurance Company Limited. The contributions paid to trusts towards the premium of such group gratuity schemes, is on the basis of actuarial valuation and is charged to revenue every year. (Refer note 7 also).
- Provision for leave encashment (including long term compensated absences) is made based on actuarial valuation.

Liability attributing to the long-term period of service, comprising mainly of bonus etc., is recognized on a straight-line basis to the period of service to which it relates.

Liability on account of short term employee benefits, comprising mainly compensated absences and performance incentives, is recognized on an undiscounted accrual basis during the period, when the employee renders services/ vesting period of the benefit.

#### H. Fixed assets

Fixed assets are stated at cost (net of CENVAT) less accumulated depreciation. Cost of acquisition is inclusive of freight, duties, taxes and other incidental expenses and interest on loan taken for the acquisition of qualifying assets up to the date of commissioning of assets.

In line with Notification No. G.S.R. 225 (E) dated March 31, 2009 and subsequent notification dated May 11, 2011 issued by The Ministry of Corporate Affairs, Government of India, the exchange differences arising after April 1, 2007 upto March 31, 2012 on reporting of long term foreign currency monetary items at rates different from those at which they were initially recorded during the period, or reported in previous financial statements, in so far as they relate to the acquisition of a depreciable capital asset, have been added to or deducted from the cost of the asset and are depreciated over the balance useful life of the asset.

#### I. Depreciation/amortization

- Depreciation on fixed assets [other than those referred to in (ii) to (v) below] is provided on straight line method in accordance with Schedule XIV to the Companies Act 1956.
- Assets costing Rs.5,000 or less are fully depreciated in the year of purchase.
- The depreciable amount of intangible asset (software) is systematically allocated over a period of software license or 5 year, whichever is less.
- The leasehold land is amortized over the lease period.
- Capital expenditure in respect of assets not owned by the Company is amortized over the period of five years.

#### J. Investments

Long-term investments are carried at cost less provision, if any, for diminution in value which is other than temporary. Current investments are carried at lower of cost and fair value.

#### K. Inventories

Raw materials, finished goods and work in process are valued at cost or net realizable value, whichever is lower. Stores and spares are valued at cost or under. The cost formulas adopted in respect of inventories are as under:

- Stores and spares: weighted average cost
- Raw materials: weighted average cost
- Finished goods: cost of raw materials plus conversion cost, packing cost and excise duty.
- Work in process: cost of raw materials plus conversion cost depending upon the stage of completion.

#### L. Foreign currency transactions

- Foreign currency transactions are recorded at the exchange rate prevailing as at the date of transactions except export sales which are recorded at a rate notified by the customs for invoice purposes. Such rate is notified in the last week of the month and is adopted for recording export sales of the next month. The exchange fluctuation arising on billing through banker is accounted for as difference in exchange rates. The amount of such differences in exchange rate is included under turnover.

## Schedules annexed to and forming part of the accounts (Contd.)

### Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

- Monetary items denominated in a foreign currency are reported at the closing rate as at the date of balance sheet. Non-monetary items, which are carried at fair value denominated in a foreign currency, are reported at the exchange rate that existed when such values were determined, otherwise on historical exchange rate that existed on the date of transaction.
- The exchange difference arising on the settlement of monetary items or on reporting these items at rate different from the rates at which these were initially recorded/reported in previous financial statements are recognized as income/expense in the period in which they arise except that such exchange differences which relate to fixed assets acquired up to March 31, 2011 are capitalized in the carrying amount of these assets (Refer H above also). Further, where foreign currency liabilities have been incurred in connection with fixed assets where the exchange difference during the construction period are adjusted in the cost of the concerned assets.
- In case of forward exchange contracts, the premium or discount arising at the inception of such contracts is amortized as income or expense over the life of the contract. Further exchange difference on such contracts i.e. difference between the exchange rate at the reporting / settlement date and the exchange rate on the date of inception of contract / the last reporting date, is recognized as income / expense for the period except that such exchange difference which relate to fixed assets acquired up to March 31, 2011 are capitalized in the carrying amount of these assets. Further, where such contracts have been entered in connection with fixed assets, the exchange differences arising during construction period are adjusted in the cost of concerned assets.

#### M. Impairment of assets

At each balance sheet date an assessment is made whether any indication exists that an asset has been impaired. If any such indication exists, an impairment loss, i.e., the amount by which the carrying amount of asset exceeds its recoverable amount is provided in the books of account.

#### N. Employee Share-based Payments

Intrinsic Value Method is used to account for share based payments to employees.

#### O. Leases

Lease rentals are expensed with reference to lease terms.

#### P. Earnings per Share

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year.

For calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares.

#### Q. Material Events

Material events occurring after the Balance Sheet date are taken into cognisance.

#### 2. Contingent liabilities not provided for:

(Rs. million)		
Particulars	As at March 31, 2011	As at March 31, 2010
Claims* (excluding claims by employees where amounts are not ascertainable) not acknowledged as debt:		
– Sales tax	–	0.3
– Service tax	3.7	–
– Excise duty	6.0	3.7
– Income tax	22.8	25.5
– Others	2.8	7.7

\* All the above matters are subject to legal proceedings in the ordinary course of business. The legal proceedings when ultimately concluded will not, in the opinion of the management, have a material effect on the results of operations or financial position of the Company.

(Rs. million)		
Particulars	As at March 31, 2011	As at March 31, 2010
– Bills discounted	1,069.5	881.8
– Estimated amount of contracts remaining to be executed on capital account (Net of advances)	2,128.4	78.0
– Guarantees given to banks on behalf of others Rs. 308.1 million (Previous Year Rs. 106.7 million), Loan outstanding	141.9	106.7

## Schedules annexed to and forming part of the accounts (Contd.)

### Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

3. There are no disputed dues of customs duty, wealth tax and cess matters which have not been deposited by the Company. The details of disputed sales tax, income-tax, service tax and excise duty dues as at March 31, 2011 are as follows:

(Rs. million)

Statute	Nature of Dues	Forum where dispute is pending	Amount involved	Amount paid under protest	Period to which the amount relates
Central Excise Law	Excise Duty	Commissioner (Appeals), Chandigarh	2.3	–	2010-11
Central Excise Law	Excise Duty	CESTAT, Delhi	3.7	–	2002-03
Service Tax Act	Service Tax	Commissioner (Appeals), Chandigarh	3.7	–	2008-09, 2009-10 and 2010-11
Income Tax	Income Tax	Income Tax Appellate Tribunal	183.3	146.7	2003-04

The following matters have been decided in favour of the Company, although the Department has preferred appeals at higher levels:

(Rs. million)

Statute	Nature of Dues	Forum where Department has preferred appeals	Amount	Period to which amount relates
Central Excise Law	Excise Duty	CESTAT, Delhi	26.9	2004-05, 2005-06 and 2009-10
Service Tax Act	Service Tax	CESTAT, Delhi	2.1	2004-05 and 2005-06
Income Tax Act	Income Tax	Income Tax Appellate Tribunal	13.5	1989-90, 2003-04 and 2005-06
Income Tax Act	Income Tax	High Court	8.4	1989-90, 1992-93, 1996-97, 1997-98 and 1998-99

#### 4. Auditors' remuneration:

(Rs. million)

Particulars	Current year	Previous year
As auditors (audit fee)	3.8	3.4
In other capacities		
– Limited review	1.8	1.8
– Others	1.2	0.2
Reimbursement of expenses	0.2	0.2

#### 5. Managerial remuneration paid / payable to Managing Director and Whole Time Director

(Rs. million)

Particulars	Current year	Previous year
Salary	10.3	10.3
Contribution to provident and other funds	1.9	1.8
Allowances	13.4	13.4
Insurance premium and Medical expense	6.5	0.2
Commission	8.2	1.7
<b>Total</b>	<b>40.3</b>	<b>27.4</b>

Provisions for incremental gratuity liability and leave encashment have not been considered, since the provision is based on actuarial basis for the Company as a whole.

#### 6. Statement showing computation of net profit in accordance with section 349 read with Section 198 of the Companies Act, 1956.

(Rs. million)

Particulars	Current year	Previous year
Profit before tax	904.4	930.4
Less: Brought forward loss	–	(773.5)
Add: Managerial remuneration	40.3	27.4
Directors Fee	0.7	0.7
Loss on sale of long term non trade investments	3.0	1.9
Less: Profit on sale of Fixed Assets (section 349(3)(c) of the Companies Act, 1956)	130.8	0.4
Profit on sale of long term non trade investments	0.2	13.2
Profit under Section 349 of the Companies Act, 1956	817.4	173.3
Commission @ 1% of net profit as per Section 349	8.2	1.7
Maximum managerial remuneration to two whole time directors including commission @ 10%	81.7	17.3
Remuneration restricted to	40.3	27.4*

\* Remuneration paid in previous year is as approved by Central Government

## Schedules annexed to and forming part of the accounts (Contd.)

### Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

#### 7. Employee benefits

##### a) Defined contribution plans

The Company makes contribution towards employees' provident fund and employees' state insurance plan scheme. Under the schemes, the Company is required to contribute a specified percentage of payroll cost, as specified in the rules of the schemes, to these defined contribution schemes. The Company recognized Rs. 129.6 million (Previous year Rs. 118.7 million) during the year as expense towards contribution to these plans. Out of Rs. 129.6 million, Rs.0.6 million (Previous year Rs. 2.5 million) is included under Fixed assets / Capital work in progress.

(Rs. million)

Particulars	Current year	Previous year
Company's contribution to provident fund	91.7	85.3
Company's contribution to employees' state insurance scheme	29.7	25.6
Administrative Charges on above	8.2	7.8

##### b) Defined benefit plans

##### Gratuity scheme

The amount of gratuity has been computed based on respective employee's salary and the years of employment with the Company. Gratuity has been accrued based on actuarial valuation as at the Balance Sheet date, carried out by an independent actuary. The amount is funded through trusts' group gratuity schemes managed by Life Insurance Corporation of India, SBI Life Insurance Company Ltd, ICICI Prudential Life Insurance Company Limited and MetLife India Insurance Company Limited. The Company is contributing to trusts towards the payment of premium of such group gratuity schemes.

##### Compensated Absences

Compensated absences include earned leaves and sick leaves. Long term compensated absences have been provided on accrual basis based on year end actuarial valuation and short term compensated absences on actual basis.

(Rs. million)

Particulars	As at March 31, 2011		As at March 31, 2010	
	Gratuity Scheme	Earned leave and sick leave	Gratuity Scheme	Earned leave and sick leave
<b>A. Expenses recognized in the statement of Profit and Loss Account for the year ended March 31, 2011</b>				
Current service cost	29.3	7.8	23.7	11.0
Interest cost	8.1	2.6	6.2	2.2
Expected return on plan assets	(9.7)	–	(6.8)	–
Actuarial (gains)/ losses	14.6	(3.1)	12.1	(3.3)
Total expenses	42.3	7.3	35.2	9.9
<b>B. Net liabilities recognized in the balance sheet as at March 31, 2011</b>				
Present value of defined benefit obligation as at March 31, 2011	149.9	38.8	107.8	37.4
Fair value of plan assets with LIC, SBI Life, ICICI Prudential and MetLife*	(139.6)	–	(96.0)	–
Funds with Employee Trust*	(10.3)	–	(8.9)	–
Funded status - unfunded	–	38.8	2.9	37.4
<b>C. Change in the obligation during the year ended March 31, 2011</b>				
Present value of defined benefit obligation at the beginning of the year	107.8	37.4	78.0	31.8
Current service cost	29.3	7.8	23.7	11.0
Interest cost	8.1	2.6	6.2	2.2
Actuarial (gains)/losses	14.6	(3.1)	12.1	(3.3)
Benefits payments	(9.9)	(5.9)	(12.2)	(4.3)
Present value of defined benefit obligation at the end of the year	149.9	38.8	107.8	37.4



## Schedules annexed to and forming part of the accounts (Contd.)

### Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

(Rs. million)

Particulars	As at March 31, 2011		As at March 31, 2010	
	Gratuity Scheme	Earned leave and sick leave	Gratuity Scheme	Earned leave and sick leave
<b>D. Change in assets during the year ended March 31, 2011</b>				
Plan Assets at the beginning of the year	96.0	–	65.1	–
Expected return on plan assets	9.7	–	6.8	–
Contribution by the Company	43.8	–	36.3	–
Actual benefits paid	(9.9)	–	(12.2)	–
Plan Assets at the end of the year	139.6	–	96.0	–
<b>E. Main actuarial assumptions</b>				
Discount rate	7.5%	7.5%	8%	7.5%
Rate of increase in compensation levels	7%	7%	7%	7%
Rate of return on plan assets	9.3%	–	9.3%	–
Mortality rate	LIC(1994–96) Ultimate	LIC(1994–96) Ultimate	LIC(1994–96) Ultimate	LIC(1994–96) Ultimate

\* The plan assets are maintained with Life Insurance Corporation of India, SBI Life Insurance Company Ltd, ICICI Prudential Life Insurance Company Limited, Metlife India Insurance Company Limited and Trust. The details of the investment maintained by these parties are not available with the company and have not been disclosed.

(Rs. million)

Particulars	Gratuity Scheme		
	As at March 31, 2011	As at March 31, 2010	As at March 31, 2009
Present value of defined benefit obligation at the end of the year	149.9	107.8	78.0
Plan Assets at the end of the year	149.9	104.9	76.0
Funded status - unfunded	–	2.9	2.0
Actuarial (gains)/ losses	14.6	12.1	(2.9)

The experience adjustments arising on plan liabilities and plan assets and the employer's best estimate of contributions expected to be paid in next financial year is not ascertained and has accordingly not disclosed above.

### 8. Deferred Taxation

(Rs. million)

Particulars	As at March 31, 2011	As at March 31, 2010
Deferred Tax liability (DTL) on account of accelerated depreciation	1,231.2	1,206.4
Less: Deferred Tax Asset (DTA) arising on		
– expenses deductible on payment.	(48.0)	(50.6)
– unabsorbed depreciation (to the extent DTL)	(270.1)	(471.9)
Net deferred tax liability	913.1	683.9

9. Sundry Creditors includes Rs. 17.8 million (Previous year Rs. 9.6 million) being principal amount due to suppliers covered under "The Micro, Small and Medium Enterprises Development Act, 2006" (MSMED Act) to the extent such parties have been identified from the available information. The amount of interest accrued during the year and remaining unpaid as at March 31, 2011 is Rs. 0.2 million (Previous year Rs. Nil).

## Schedules annexed to and forming part of the accounts (Contd.)

### Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

#### 10. The earnings per share (EPS) disclosed in the Profit and Loss Account have been calculated as under:

(Rs. million)

Particulars	Current year	Previous year
Profit attributable to equity shareholders (Rs. in million) (A)	670.8	564.6
Weighted average number of equity shares (Nos) (B)	22,22,32,281	22,21,94,675
Potential dilutive equity shares on Employee Stock Options outstanding (Nos) (C)	7,91,540	8,47,906
Weighted average number of equity shares in computing diluted earning per share (D)=(B+C)	22,30,23,821	22,30,42,581
Basic Earnings per share (Rs per share) (face value of Rs 10 each) (A)/(B)	3.02	2.54
Diluted Earnings per share (Rs per share) (face value of Rs 10 each) (A)/(D)	3.01	2.53

#### 11. Project and pre operative expenses pending allocation includes:

(Rs. million)

Particulars	As at March 31, 2011	As at March 31, 2010
Opening Balance	169.3	297.6
<b>Add: Expenses incurred during the year:</b>		
Project & Pre-Operatives Expenses		
Loss on Foreign Exchange Fluctuation	(0.1)	–
Interest expenses	28.4	68.4
Salary, Wages and bonus etc.	46.5	80.1
Legal and professional	26.7	14.9
Electricity and Water Charges	0.6	1.0
Travelling and Conveyance	1.4	0.7
Bank charges	22.0	0.7
Stores and spares consumed	0.2	1.6
Others	10.0	12.1
<b>Expenses incurred during Trial Run period</b>		
Raw material consumed	34.4	127.6
Interest expenses	2.4	40.9
Electricity and Water Charges	3.8	21.3
Salary, Wages and bonus etc.	0.5	8.3
Store & spares consumed	0.9	2.3
Rebates & Discount	–	–
Freight, Clearing and Octroi charges	1.0	2.0
Other Selling expenses	–	1.0
Commission	0.7	1.2
Legal and professional	0.1	0.1
Repair and Maintenance	–	0.1
Travelling and Conveyance	0.1	0.3
Others	0.3	6.7
(Increase) /decrease in Work in Progress and Finished Goods	(11.2)	(46.6)
	33.0	165.2
<b>Less: Income earned during trial run period</b>		
Sales	37.7	128.9
Other incomes	–	1.2
	37.7	130.1
<b>Grand Total</b>	<b>300.3</b>	<b>512.2</b>
Less: Allocated to fixed assets and capital work in progress	194.2	342.9
Closing Balance	106.1	169.3

## Schedules annexed to and forming part of the accounts (Contd.)

### Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

#### 12. The following current investments in the units of mutual funds were purchased and sold during the year:

34,54,653	units of Rs. 10 each fully paid up of ICICI Prudential Interval Fund II - Institutional Cumulative
5,94,834	units of Rs. 10 each fully paid up of SBI Magnum Insta Cash Fund - Liquid Floater Plan - Growth
10,00,000	units of Rs. 10 each fully paid up of DSP Blackrock FMP-3M Series 24 – Dividend Payout
1,20,53,470	units of Rs. 10 each fully paid up of BSL Floating Rate Fund-Long Term - Insta- Weekly Dividend
38,48,818	units of Rs. 10 each fully paid up of Reliance monthly Interval Fund – Series – I – Institutional Growth Plan
15,85,867	units of Rs. 10 each fully paid up of Kotak Quarterly Interval Plan Series 1 - Growth
19,84,972	units of Rs. 10 each fully paid up of Kotak Floater Long Term - Daily Dividend
52,567	units of Rs. 10 each fully paid up of SBI Magnum Sector Funds Umbrella Contra – Growth
2,176	units of Rs. 10 each fully paid up of SBI SHF Ultra Short Term Fund- Inst Plan- Daily Dividend Fund

#### 13. The related party disclosures as per Accounting Standard- 18 are as under:

##### i) Enterprises where control exists

- Enterprise that controls the Company
  - Madhuraj Foundation (directly or indirectly holds majority voting power)
- Enterprises that are controlled by the Company, i.e. subsidiary Companies
  - Abhishek Industries Inc. (ceases w.e.f. March 30, 2011)
  - Abhishek Global Ventures Limited (ceases w.e.f. February 9, 2011)

##### ii) Other related parties where transactions have taken place during the year:

- Enterprises under the common control as the Company
  - Trident Group Limited (Formerly Madhuraj Foundation Limited)
  - Trident Infotech Limited (Formerly Praneel Corporate Services Limited)
  - Rainbow Retail Limited (ceases w.e.f November 27, 2010)
  - Trident Corporation Limited
  - Trident Towels Limited
- Enterprise on which Company exercise significant influence
  - Lotus Integrated Texpark Limited
  - Trident Agritech Limited
- Key management personnel
  - Mr. Rajinder Gupta
  - Mr. Raman Kumar
- Relative of Key management personnel
  - Mr. Abhishek Gupta
  - Mrs. Madhu Gupta

## Schedules annexed to and forming part of the accounts (Contd.)

### Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

#### Disclosure of transactions between the Company and related parties during the year and outstanding balances as on March 31, 2011.

(Rs. million)

Particulars	Enterprise that controls the Company		Subsidiaries		Enterprises that are under common control as the Company		Significant Influence		Key Management Personnel		Relative of Key Management Personnel	
	Current year	Previous year	Current year	Previous year	Current year	Previous year	Current year	Previous year	Current year	Previous year	Current year	Previous year
<b>Purchase of Goods/Services</b>												
– Trident Infotech Limited					20.01	8.8						
– Madhuraj Foundation	0.2	–										
– Lotus Integrated Texpark Limited							9.5	14.8				
<b>Purchase of Fixed Assets</b>												
– Madhuraj Foundation	–	24.0										
<b>Sale of Goods/Services</b>												
– Rainbow Retails Limited*					2.5	–						
<b>Rent received</b>												
– Lotus Integrated Texpark Limited							0.6	0.4				
– Mr. Rajinder Gupta									0.6	0.6		
<b>Rent paid</b>												
– Madhuraj Foundation	1.0	1.0										
– Lotus Integrated Texpark Limited							26.6	7.6				
<b>Interest received</b>												
– Trident Agritech Limited							3.5	8.0				
<b>Security Deposit received</b>												
– Lotus Integrated Texpark Limited							10.0	30.0				
<b>Remuneration paid</b>												
– Mr. Rajinder Gupta									38.5	25.7		
(Also refer note 5)												
– Mr. Raman Kumar									1.8	1.7		
– Mrs. Madhu Gupta											2.2	–
– Mr. Abhishek Gupta											5.4	1.2
<b>Sale of Assets:</b>												
– Trident Agritech Limited							219.5	–				
<b>Investments made:</b>												
– Trident Agritech Limited							50.0	–				
(Purchased from third party)												
– Trident Agritech Limited							100.0	75.0				
(Directly purchased from party)												
<b>Sale of investment to:</b>												
– Trident Corporation Limited					0.5	–						
(Share of Abhishek Industries Inc., USA ***)												
– Trident Towels Limited					–	–						
(Share of Abhishek Industries Inc., USA *** of Rs. 21,000)												
<b>Expenses incurred on behalf of:</b>												
– Abhishek Global Ventures Limited**			0.1	2.8								
– Trident Corporation Limited					20.8	–						
– Rainbow Retail Limited *					–	4.7						
– Trident Infotech Limited					0.7	0.2						
– Lotus Integrated Texpark Limited							–	5.3				



Schedules annexed to and forming part of the accounts (Contd.)

Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

(Rs. million)												
Particulars	Enterprise that controls the Company		Subsidiaries		Enterprises that are under common control as the Company		Significant Influence		Key Management Personnel		Relative of Key Management Personnel	
	Current year	Previous year	Current year	Previous year	Current year	Previous year	Current year	Previous year	Current year	Previous year	Current year	Previous year
Loans and advances given:												
– Abhishek Global Ventures Limited**			3.0	–								
– Trident Infotech Limited					3.1	–						
– Trident Corporation Limited					2.9	–						
– Trident Agritech Limited							15.5	20.5				
– Lotus Integrated Texpark Limited							–	3.3				
Balances as at March 31, 2011:												
Share Application Money Paid												
– Abhishek Global Ventures Limited**			–	65.0								
– Rainbow Retail Limited*					30.0	30.0						
Security Deposit receivable:												
– Madhuraj Foundation	82.5	82.5										
Amounts receivable												
– Abhishek Global Ventures Limited**			11.4	8.3								
– Trident Infotech Limited					4.8	1.0						
– Rainbow Retail Limited*					4.9	4.9						
– Trident Corporation Limited					24.2	–						
– Trident Agritech Limited							77.8	58.8				
– Mr. Abhishek Gupta											–	0.1
Security Deposit payable:												
– Trident Infotech Limited					0.2	0.2						
– Lotus Integrated Texpark Limited							40.0	30.0				
Amounts payable:												
– Madhuraj Foundation	–	0.2										
– Trident Group Limited					0.1	–						
– Lotus Integrated Texpark Limited							2.2	0.7				
– Mr. Rajinder Gupta									6.8	2.9		
– Mr. Raman Kumar									–	0.1		

\* Ceased w.e.f. 27th November, 2010.

\*\* Ceased w.e.f. 9th February, 2011.

\*\*\* The Company has sold 25,500 equity shares during the year and accordingly Abhishek Industries, INC ceases to be a subsidiary.

14. a) Loans and advances includes amounts given to Companies under the same management referred to in section 370 (1B) of the Companies Act, 1956 of Rs. 4.9 million (Previous year Rs. 4.9 million) and Rs. 4.8 million (Previous year Rs. 1.0 million), recoverable from Rainbow Retail Limited and Trident Infotech Limited respectively {maximum amount outstanding during the year Rs. 5.3 million (Previous year Rs. 9.9 million) and Rs. 13.2 million (Previous year Rs.18.4 million) respectively}.
- b) Loans and advances given to entities referred under clause 32 of Listing Agreement includes loans and advances to Abhishek Global Ventures Limited (a wholly owned subsidiary upto February 8, 2011) of Rs.11.4 million (Previous year Rs. 8.3 million) {maximum balance outstanding during the year Rs. 11.4 million (Previous year Rs. 45.7 million)} and to Trident Agritech Limited and Lotus Integrated Texpark Limited (both associates) amounting to Rs. 77.8 million (Previous year Rs. 58.8 million) and Rs. Nil (Previous year Rs. Nil) respectively {maximum balance outstanding during the year Rs. 77.9 million (Previous year 169.3 million) and Rs. 3.9 million (Previous year Rs. 3.3 million) respectively}.

Schedules annexed to and forming part of the accounts (Contd.)

Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

15. Segment information:

I. Segment Accounting Policies

- a. The business segments comprise of the following:
- Yarn : Yarn manufacturing (Including utility service)
  - Towel : Towel, Dyed Yarn manufacturing (Including utility service)
  - Paper and Chemical : Paper and Sulphuric Acid (Including utility service)
- b. Business segments have been identified based on the nature and class of products and services, their customers and assessment of differential risks and returns and financial reporting system within the Company.
- c. The geographical segments considered for disclosure are based on markets, broadly as under:
- Sale in the USA
  - Sale in rest of the world
- d. Segment accounting policies: In addition to the significant accounting policies, applicable to the business as set out in note 1 of schedule 17 “Notes to the Accounts”; the accounting policies in relation to segment accounting are as under:
- i. Segment assets and liabilities:  
Segment assets include all operating assets used by a segment and consist principally of cash, debtors, inventories and fixed assets including capital work in progress, net of allowances and provisions, which are reported as direct offset in the balance sheet. Segment liabilities include all operating liabilities and consist principally of creditors and accrued liabilities.
- ii. Segment revenue and expenses:  
Joint revenue and expenses of segments are allocated amongst them on reasonable basis. All other segment revenue and expenses are directly attributable to the segments.
- iii. Inter segment sales: Inter segment sales are accounted for at cost and are eliminated in consolidation.

II. Details of primary business segments:

Particulars	Yarn		Towel		Paper & Chemical		Unallocable		Eliminations		Consolidated Total	
	Current year	Previous year	Current year	Previous year	Current year	Previous year	Current year	Previous year	Current year	Previous year	Current year	Previous year
1. Segment Revenue												
– External sales	8,443.3	4,655.8	11,000.4	8,435.4	5,930.9	4,942.4	–	–	–	–	25,374.6	18,033.6
– Inter-segment sales	2,852.8	1,530.4	67.6	15.9	6.8	2.7	–	–	(2,927.2)	(1,549.0)	–	–
– Other Income	4.9	0.8	6.3	31.2	117.3	6.7	8.2	115.8	–	–	136.7	154.5
Total Revenue	11,301.0	6,187.0	11,074.3	8,482.5	6,055.0	4,951.8	8.2	115.8	(2,927.2)	(1,549.0)	25,511.3	18,188.1
2. Segment Results	1,297.5	362.2	851.9	1,504.4	304.8	212.8					2,454.2	2,079.4
Unallocated corporate expenses (net off unallocated Income)											(286.4)	(102.9)
Profit before interest and tax											2,167.8	1,976.5
Interest expense											(1,263.4)	(1,046.1)
Provision for taxation											(233.6)	(365.8)
3. Profit/(Loss) after tax											670.8	564.6
4. Other Information												
a) Segment assets	12,936.5	10,270.5	6,775.5	6,216.8	7,955.8	8,217.7			(1,676.0)	(1,750.9)	25,991.8	22,954.1
Unallocated corporate assets							2,240.2	1,669.7			2,240.2	1,669.7
Total assets	12,936.5	10,270.5	6,775.5	6,216.8	7,955.8	8,217.7	2,240.2	1,669.7	(1,676.0)	(1,750.9)	28,232.0	24,623.8
b) Segment liabilities	1,130.4	1,432.5	1,083.2	578.4	1,878.0	1,456.0			(1,676.0)	(1,750.9)	2,415.6	1,716.0
Unallocated corporate liabilities							25,816.4	22,907.8			25,816.4	22,907.8
Total liabilities	1,130.4	1,432.5	1,083.2	578.4	1,878.0	1,456.0	25,816.4	22,907.8	(1,676.0)	(1,750.9)	28,232.0	24,623.8
Capital Expenditure	1,028.6	1,565.1	269.4	216.2	331.2	136.6	39.0	103.6			1,668.2	2,021.5
Depreciation	581.7	425.0	550.7	547.5	793.1	750.7	21.3	21.2			1,946.8	1,744.4
Non-Cash expenses other than depreciation	4.2	4.1	15.2	16.6	0.4	4.3	39.8	–			59.6	25.0

## Schedules annexed to and forming part of the accounts (Contd.)

### Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

#### III. Secondary Segment – Geographical:

(Rs. million)

Particulars	Current year	Previous year
Sale in USA	6,669.4	5,227.5
India and other countries	18,705.2	12,806.1
<b>Total Sales</b>	<b>25,374.6</b>	<b>18,033.6</b>
<b>Segment Assets in:</b>		
USA	433.9	266.1
India and other countries	27,233.9	24,438.9
<b>Capital expenditure:</b>		
USA	11.6	–
India and other countries	1,656.6	2,021.5

#### 16. The foreign currency exposure of the Company as on March 31, 2011 is as under:

##### a) Category wise quantitative data

(Rs. million)

	Nos.		Amounts	
	Current year	Previous year	Current year	Previous year
Put and Call Option contracts	9	17	From USD 5.0 million to 6.4 million per month (Total from USD 85.0 million to USD 108.7 million)	From USD 5.0 million to 6.4 million per month (Total from USD 145.0 million to USD 185.5 million) and one time of USD 8 million
Put and Call Spread Option contracts	2	–	USD 2 million	USD 8 million
Forward contracts against exports	83	126	USD 85.25 million Euro 0.14 million	USD 69.5 million Euro 0.2 million GBP 0.1 million
Forward contracts against imports	15	5	USD 2.56 million	USD 0.2 million Euro 1.1 million
Forward contracts against foreign currency loans	1	1	USD 2.5 million	USD 8.3 million

##### b) Derivative instruments are for hedging foreign exchange risk arising from underlined transaction, firm commitments and/or highly probable forecast transactions.

##### c) Foreign currency exposures remaining unhedged at the year end:

Against Imports (Creditors)	– Euro 0.1 million (Previous year Euro 1.7 million) – SEK Nil (Previous year SEK 16.3 million) – USD 1.2 million (Previous year USD 0.7 million) – JPY Nil (Previous year JPY 11.0 million)
Against Imports (Advance to Creditors)	– Euro 0.5 million (Previous year Nil) – USD 1.3 million (Previous year Nil) – CHF 0.2 million (Previous year Nil)
Foreign Currency Loans	– USD 62.9 million (Previous year USD 60.1 million)
Acceptances	– USD 1.1 million (Previous year USD 5.8 million) – Euro 2.3 million (Previous year Euro 8.3 million) – SEK 4.3 million (Previous year SEK Nil)

17. The Company hedges its foreign currency fluctuation exposure by way of foreign currency derivative options. The Company has taken various USD/INR options from various banks and as on 31 March 2011, there are 9 open USD put options whose maturities range from May 2012 to January 2013. Additionally, there are 2 open USD put options whose maturities are on April 2011 and June 2011. These derivative options are propriety products of the banks and as such they do not have a ready market. They are marked to a pricing model, which is usually bank specific instead of being marked to market. Based on the marked to a model concept, the loss on valuation amounts to Rs. 541.9 million (Previous year Rs. 885.4 million). However, in the view of the management, due to significant uncertainty associated with the above derivative options whose ultimate outcome depend on future events, the loss on such open derivative options cannot be determined at this stage.

## Schedules annexed to and forming part of the accounts (Contd.)

### Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

18. The Company has made two grants under its Employee Stock Options Plan, 2007 (the Plan), first on July 9, 2007 and second on July 23, 2009. Pursuant to exercise of options by the employees under second grant, 1,06,836 equity shares have been allotted to the employees. As per the plan, the Company granted options to employees at latest available closing market price prior to the date of grant of options. The quoted price of shares on grant and the exercise price of option is equal, therefore, there is no impact on profit and loss account due to Employee share-based options as the Company is following intrinsic value method.

The Company has not granted any option during the year.

#### 19. Additional Information:

##### a) Licensed and installed capacity: Annual Capacity

Particulars	Unit	Licensed capacity		Installed capacity*	
		As at March 31, 2011	As at March 31, 2010	As at March 31, 2011	As at March 31, 2010
Cotton spindles	Nos.	N A	N A	2,24,448	1,76,352
Rotors	Nos.	N A	N A	1,920	1,920
Processed yarn	TPA	N A	N A	6,825	6,825
Towel	LOOMS	N A	N A	388	374
Paper	TPA	N A	N A	1,75,000	1,75,000
Sulphuric acid	TPA	N A	N A	1,00,000	1,00,000

N A is not applicable

\* Installed capacity has been certified by the management and relied on by the auditors being a technical matter and are on annual basis.

##### b) Actual Production

Particulars	Unit	Current year Qty.	Previous year Qty.
Yarn*	MT	61,212	48,115
Processed yarn**	MT	3,782	4,770
Towel***	MT	31,774	29,152
Paper****	MT	1,36,716	1,23,639
Sulphuric acid*****	MT	78,920	84,038
Greigh Towel *****	MT	1,959	326

\* Includes 17,040 MT (Previous year 13,107 MT) for captive consumption and also excludes trial run production of 304 MT in Budni (TYB-II).

\*\* Includes 3,321 MT (Previous year 3,566 MT) for captive consumption.

\*\*\* Includes 83 MT (Previous year 54 MT) for captive consumption.

\*\*\*\*Includes 37 MT (Previous year 33 MT) for captive consumption

\*\*\*\*\* Includes 5,574 MT (Previous year 3,533 MT) for captive consumption.

\*\*\*\*\*Includes 180 MT for captive consumption (previous year Nil)

##### c) Opening stock of finished goods

Particulars	Unit	Current year		Previous year	
		Qty.	Value (Rs. million)	Qty.	Value (Rs. million)
Yarns*	MT	1,188	146.2	655	63.5
Processed yarn**	MT	55	13.1	41	7.8
Towel ***	MT	1,369	290.3	1,854	372.6
Paper****	MT	1,212	42.6	1,268	43.9
Sulphuric acid	MT	366	1.0	1,326	1.6
Greigh Towel	MT	27	4.3		
Others			32.0		17.9
<b>Total</b>			<b>529.5</b>		<b>507.3</b>

\* Includes stock in transit 609.9 MT (excluding 52 MT stock of yarn at Budni TYB-II generated during trial run).

\*\* Includes stock in transit 26.9 MT

\*\*\* Includes stock in transit 522.3 MT

\*\*\*\* Includes stock in transit 499.8 MT



## Schedules annexed to and forming part of the accounts (Contd.)

### Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

#### d) Closing stock of finished goods

Particulars	Unit	Current year		Previous year	
		Qty.	Value (Rs. million)	Qty.	Value (Rs. million)
Yarns *	MT	1,199	224.0	1,188	146.2
Processed yarn	MT	22	6.5	55	13.1
Towel **	MT	862	225.5	1,369	290.3
Paper***	MT	1,316	49.8	1,212	42.6
Sulphuric acid	MT	1,079	3.6	366	1.0
Greigh Towel	MT	11	2.3	27	4.3
Others			55.2		32.0
<b>Total</b>			<b>566.9</b>		<b>529.5</b>

\* Includes stock in transit 44.6 MT

\*\* Includes stock in transit 139.2 MT

\*\*\* Includes stock in transit 96.9 MT

#### e) Turnover\*

Particulars	Unit	Current year		Previous year	
		Qty.	Value (Rs. million)	Qty.	Value (Rs. million)
Yarn **	MT	44,213	7,876.2	34,620	4,334.5
Processed yarn	MT	495	283.8	1,190	291.1
Towel ***	MT	32,197	10,269.5	29,583	8,048.8
Paper	MT	1,36,574	5,762.9	1,23,662	4,894.6
Sulphuric acid	MT	72,633	318.7	81,465	176.7
Greigh Towel	MT	1,795	381.9	309	56.6
Others			688.3		417.2
<b>Total</b>			<b>25,581.3</b>		<b>18,219.5</b>

\* Net off inter division transfer but inclusive of excise duty and export benefits of Rs. 994.5 million (Previous year Rs. 706.6 million).

\*\* Excludes trial run sale of 252.648 MT of yarn expansion projects at Budni (TYB-II).

\*\*\* Towel includes bathrobes, wash-mats and beach bags.

#### f) Goods purchased for resale

Particulars	Unit	Current year		Previous year	
		Qty.	Purchase Value (Rs. million)	Qty.	Purchase Value (Rs. million)
Towel	MT	869	238.7	415	54.1

#### g) Raw material consumed#

Particulars	Unit	Current year		Previous year	
		Qty.	Value (Rs. million)	Qty.	Value (Rs. million)
Cotton	MT	73,478	7,344.9	57,963	3,854.2
Man made fiber	MT	2,986	198.2	1,903	195.1
Yarn *	MT	19,816	3,440.2	21,315	2,456.4
Agro straw	MT	2,02,855	805.0	1,77,389	643.5
Wood pulp	MT	525	83.3	1,097	78.1
Sulphur	MT	27,135	211.9	28,641	103.7
Wood & Wood Species	MT	1,49,935	672.2	1,08,356	366.8
Dyes and chemicals			1,576.1		1,228.5
Others			137.2		186.9
<b>Total</b>			<b>14,469.0</b>		<b>9,113.2</b>

\* Excluding 62 MT used for captive consumption.

# Raw material consumed is net of cash discount of Rs. 14.2 million (Previous year Rs. 18.4 million).

## Schedules annexed to and forming part of the accounts (Contd.)

### Schedule 17 NOTES TO THE ACCOUNTS (Contd.)

#### h) CIF value of imports

Particulars	(Rs. million)	
	Current year	Previous year
Capital goods	336.6	582.6
Store and spares	170.7	127.6
Raw materials	420.4	449.4

#### i) Expenditure in foreign currency

Particulars	(Rs. million)	
	Current year	Previous year
Traveling	7.2	3.6
Others	187.8	71.9

#### j) Value of raw material / stores and spares consumed

Particulars	(Rs. million)			
	Current year		Previous year	
	Imported	Indigenous	Imported	Indigenous
Raw materials	420.4	14,048.6	449.4	8,663.8
Percentage %	2.9	97.1	4.9	95.1
Components, store and spares and packing material	170.7	996.6	127.6	783.1
Percentage %	14.6	85.4	14.0	86.0

#### k) Earnings in foreign exchange

Particulars	(Rs. million)	
	Current year	Previous year
Export of goods calculated on FOB value	12,095.0	8,394.8

20. The Company's name has been changed subsequent to year end, w.e.f. April 18, 2011 pursuant to fresh certificate of incorporation issued by the Registrar of Companies, Chandigarh.

21. The figures of the previous year have been rearranged / regrouped, wherever considered necessary to facilitate comparison.

For and on behalf of the Board

S K Tuteja  
Chairman

Rajinder Gupta  
Managing Director

Pawan Jain  
Company Secretary

Arun Goyal  
Chief Financial Officer

Place : New Delhi  
Date : May 16, 2011

Balance Sheet Abstract and Company’s General Business Profile

The information required as part IV of Schedule VI of the Company’s Act, 1956

I. Registration Details

Registration No.

1

0

3

0

7

State Code

1

6

Balance Sheet Date

3

1

0

3

2

0

1

1

DateMonthYear

II. Capital Raised during the year (Amount in Rupees Thousands)

Public Issue

N

I

L

Bonus Issue

N

I

L

Rights Issue

N

I

L

Private Placement

N

I

L

III. Position of Mobilisation and Deployment of Funds (Amount in Rupees Thousands)

Total Liabilities

2

5

3

8

5

8

5

8

Total Assets

2

5

3

8

5

8

5

8

Sources of Funds

Paid-up Capital

2

2

2

3

0

1

5

Equity Warrant

N

I

L

Reserve & Surplus\*

4

0

0

5

3

6

9

Secured Loans

1

9

0

3

3

8

5

3

Unsecured Loans

1

2

3

6

2

1

\*Includes Deferred Tax Liability.

Application of Funds

Net Fixed Assets

1

6

9

2

1

0

3

7

Investments

4

4

5

1

7

7

Net Current Assets

8

0

1

9

6

4

4

Miscellaneous Expenditure

N

I

L

Accumulated Losses

N

I

L

IV. Performance of Company (Amount in Rupees Thousands)

Turnover

2

5

5

1

1

2

6

8

Total Expenditure

2

4

6

0

6

7

9

0

Profit/(Loss) Before Tax

9

0

4

4

7

8

Profit/(Loss) After Tax

6

7

0

9

2

7

Earnings Per Share in Rupee

3

.

0

2

Dividend Rate (%)

1

2

V. Generic Names of three Principal Products / Services of Company

Item Code No. (ITC Code)

5

2

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0

5

Product Description

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Item Code No. (ITC Code)

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Product Description

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Item Code No. (ITC Code)

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7

Product Description

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For and on behalf of the Board

S K Tuteja

Chairman

Rajinder Gupta

Managing Director

Pawan Jain

Company Secretary

Arun Goyal

Chief Financial Officer

Place : New Delhi  
Date : May 16, 2011

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## Trident Limited

Regd Office: Trident Group, Raikot Road, Sanghera – 148 101, Punjab

# NOTICE

Notice is hereby given that the 21st Annual General Meeting of the Members of **TRIDENT LIMITED** (formerly Abhishek Industries Limited) will be held on Friday, the 30th day of September, 2011 at 10.30 A.M. at the Registered Office of the Company at Trident Group, Raikot Road, Barnala, Punjab to transact the following business:

### Ordinary Business

1. To receive, consider and adopt the Audited Balance Sheet of the Company as at March 31, 2011; Profit and Loss Account and Cash Flow Statement for the year ended on that date along with the Reports of the Auditors and Directors thereon.
2. To declare dividend.
3. To appoint a Director in place of Mr. S K Tuteja, who retires and being eligible, offers himself for re-appointment.
4. To appoint a Director in place of Ms. Pallavi Shroff, who retires and being eligible, offers herself for re-appointment.
5. To appoint a Director in place of Mr. Rajiv Dewan, who retires and being eligible, offers himself for re-appointment.
6. To appoint a Director in place of Dr. M A Zahir, who retires and being eligible, offers himself for re-appointment.
7. To appoint auditors to hold office from the conclusion of this Annual General Meeting until the conclusion of next Annual General Meeting and to fix their remuneration and pass following resolution thereof:  
“RESOLVED THAT M/s Deloitte Haskins & Sells, Chartered Accountants, Gurgaon, (Registration No. 015125N), be and

are hereby re-appointed as statutory auditors of the Company to hold the office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company, on such remuneration including reimbursement of traveling and other out of pocket expenses as may be fixed by the Board of Directors of the Company.”

### Special Business

8. Appointment of Director

To consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary resolution:

“RESOLVED THAT Mrs. Kavita Singh, who was appointed as an Additional Director of the Company by the Board of Directors pursuant to Section 260 of the Companies Act, 1956 and holds office upto the date of this Annual General Meeting, be and is hereby appointed as a Director of the Company subject to annual retirement under the Articles of Association of the Company.”

By Order of the Board  
For **Trident Limited**  
(formerly Abhishek Industries Limited)

### Registered Office:

Trident Group, Raikot Road  
Sanghera-148 101, Punjab  
Dated : August 3, 2011

**Pawan Jain**  
Company Secretary

### NOTES:

- i. A Member entitled to attend and vote is entitled to appoint a proxy to attend and vote on poll instead of himself/herself and the proxy need not be a member. Proxy form in order to be effective must be received by the Company not less than 48 hours before the commencement of the Meeting. A proxy so appointed shall not have any right to speak at the meeting. The blank proxy form is enclosed.
- ii. Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956 in respect of item No. 8 is annexed hereto and forms part of this Notice.
- iii. The Register of Members and Share Transfer Books of the Company will remain closed from Saturday, the 24th day of September, 2011 to Friday, the 30th day of September, 2011 (both days inclusive) for the purpose of Annual General Meeting and Dividend. Dividend if declared at the Annual

General Meeting shall be paid in the following manner:

**In case of physical holding** –To all Members, after giving effect to valid transfers in respect of transfer requests lodged with the Company/Registrar & Transfer Agent on or before the close of business hours on September 23, 2011.

**In respect of shares held in electronic form** – Members whose names appear in the Statements of Beneficial Ownership furnished by National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) as at the end of business hours on September 23, 2011.

### iv. Members are requested to:

- a) note that the copies of Annual Reports will not be distributed at the Annual General Meeting.
- b) bring their copies of Annual Report, Notice and

- Attendance slip duly completed and signed at the meeting.
- c) deliver duly completed and signed attendance slip at the entrance of the meeting venue.
- v. Documents referred to in the Notice and Explanatory Statement are open for inspection at the Registered Office of the Company on all working days, except holidays, between 11.00 A.M. to 1.00 P.M. upto the date of the Annual General Meeting.
- vi. Members desirous of getting any information on Accounts or other items of Agenda are requested to forward their queries to the Company at least ten working days prior to the date of Annual General Meeting so as to enable the Management to keep the information ready.
- vii. Corporate members intending to send their authorized representatives are requested to send a duly certified copy of the Board resolution authorizing their representatives to attend and vote at the Annual General Meeting.
- viii. Members are requested to notify immediately the change in their address, if any, to the Company or its Share Transfer Agent and in case the shares are held in dematerialized form, this information should be passed on to their respective Depository Participants without any delay and should always quote their folio number or DP ID & Client ID, as the case may be, in all correspondence.
- ix. Members holding shares in physical form are requested to kindly submit their bank details to the Company and Members holding shares in dematerialized mode are requested to kindly lodge/update their bank details with their respective depository participants to utilize the Electronic Clearing Service (ECS) for receiving dividends.
- x. Members wishing to claim dividends which remain unclaimed, are requested to correspond with Company

Secretary of the Company. Members are requested to note that the dividends not encashed or claimed within seven years from the date of transfer to the Company's Unpaid Dividend Account will, as per, Section 205A of the Companies Act, 1956 be transferred to the Investor Education & Protection Fund.

- xi. Trident is concerned about the environment and utilizes natural resources in a sustainable way. Recently, the Ministry of Corporate Affairs (MCA), Government of India, through its circular Nos. 17/2011 and 18/2011, dated April 21, 2011 and April 29, 2011 respectively, has allowed Companies to send official documents to their shareholders electronically as part of its Green Initiatives in Corporate governance.

Recognizing the spirit of the circular issued by the MCA, we henceforth proposed to send documents like the Notice convening the general meeting, Financial Statements, Directors Report, Auditors Report, etc to the email address provided by you to the Company, its Registrar & Share Transfer Agent or with your depositories.

We request you to update your email address with your depository participant/company to ensure that the Annual Report and other documents reach you on your preferred email. The members, if they desire, may write to the Company to obtain the physical copy of the Annual Report.

- xii. Reappointment of Directors

Pursuant to the provisions of Articles of Association, Mr. S K Tuteja, Ms. Pallavi Shroff, Mr. Rajiv Dewan and Dr. M A Zahir, Directors are retiring at the ensuing Annual General Meeting and being eligible, offer themselves for re-appointment. The brief resumes of all these directors and other information as per Clause 49 of the Listing Agreement with Stock Exchanges are provided elsewhere in the Annual Report.

## EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956

### Item No. 8

#### Appointment of Director

Mrs. Kavita Singh was appointed as an Additional Director on the Board w.e.f. August 3, 2011 in terms of Article 161 of the Articles of Association of the Company. Pursuant to Section 260 of the Companies Act, 1956, she holds office upto the date of this Annual General Meeting and is eligible for appointment as Director. The Company has received a notice in writing from a shareholder under Section 257 of the Companies Act, 1956 proposing her name for the appointment as Director of the Company. Presently, Mrs Kavita Singh is the Managing Director of PSIDC with additional charge of the post of Additional Managing Director of Punjab State Information Technology Corporation Limited. She is also the Chairperson in Indian Acrylics Limited. No equity share of the Company is being held by Mrs. Kavita Singh. Mrs. Kavita Singh is not related to any other director of the Company.

Your Directors consider that the Company would be benefited by the advice and guidance of Mrs. Kavita Singh and recommend the acceptance of the resolution.

None of the Directors is interested in the resolution except Mrs. Kavita Singh, the proposed appointee.

By Order of the Board  
For **Trident Limited**  
(formerly Abhishek Industries Limited)

#### Registered Office:

Trident Group, Raikot Road  
Sanghera-148 101, Punjab

Dated : August 3, 2011

**Pawan Jain**  
Company Secretary



Registered Office: Trident Group, Raikot Road, Sanghera – 148 101, Punjab

## ATTENDANCE SLIP

Member's Folio No. : .....

Client ID No. : .....

DP ID No. : .....

Name of the Member : .....

Name of Proxy holder : .....

No of shares held : .....

I hereby record my presence at the **21ST ANNUAL GENERAL MEETING** of the Company held on **Friday, September 30, 2011** at **10.30 A.M.** at the Registered office of the Company at Trident Group, Raikot Road, Sanghera, Punjab.

Signature of Member/Proxy

#### Notes :

- Members/Proxy holders are requested to produce the attendance slip duly signed for admission to the meeting hall.
- Members are requested to bring their copy of Annual Report.



Registered Office: Trident Group, Raikot Road, Sanghera – 148 101, Punjab

## PROXY FORM

Member's Folio No. / Client ID : .....

I/We ..... of ..... in the district of ..... being a member/members of **TRIDENT LIMITED**, hereby appoint ..... of ..... in the district of ..... or failing him/her ..... of ..... in the district of ..... as my/our proxy to vote for me/us on my/our behalf at the **21ST ANNUAL GENERAL MEETING** of the Company to be held on **Friday, September 30, 2011** at **10.30 A.M.** and at any adjournment thereof.

Signed this .....day of ..... 2011.

#### Note :

If it is intended to appoint a proxy, the form of proxy should be completed and deposited at the Registered Office of the Company at least 48 hours before the commencement of the meeting.

Affix Rupee  
One  
Revenue  
Stamp here

**NO GIFTS WILL BE DISTRIBUTED AT THE MEETING**