

**Kitex Garments Limited**

(CIN: L18101KL1992PLC006528)

Regd Office: Building No. VI/496, Kizhakkambalam,

Vilangu P.O, Aluva, Ernakulam – 683561, Kerala

Phone: 91 484 2585000, Fax: 91 484 2680604

Email: sect@kitexgarments.comWebsite: www.kitexgarments.com

Ref: KGL/SE/2025-26/APR/05

April 27, 2025

To,

BSE Limited 1 st Floor, New Trading Ring, Rotunda Building, P J Towers, Dalal Street, Fort Mumbai, Maharashtra – 400 001 Scrip Code : 521248	National Stock Exchange of India Ltd 'Exchange Plaza', 5 th Floor, Plot No.C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai, Maharashtra – 400 051. Scrip Symbol : KITEX
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Dear Sir/ Madam,

Sub:- Presentation for Analysts or Institutional Investors meet**Ref:- Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, kindly find enclosed herewith the presentation prepared by the Company for analysts or institutional investors meet scheduled to be held on April 28, 2025 and April 29, 2025.

Kindly take the same on record.

Thanking you,

Yours faithfully

For **Kitex Garments Limited****Dayana Joseph**

Company Secretary & Compliance Officer



KITEX

Investor Presentation

Kitex Garments Limited

28 April 2025¹

Worlds' 2nd Largest Infant Apparel manufacturing company

KITEX



Ethos of Kitex Group



Best In the world . .



Infrastructure: Scientifically planned plants equipped with 100% machinery imported from **Germany, Swiss, Italy, Japan and USA**



Technology: State of the art Technology to cater to global/international standards



Chemistry. Only manufacturer in the world with **100% dyes and chemicals imported from Germany, Swiss with 100% organic chemicals**



System Driven: Entire system driven using the worlds best software



Highest efficiency:
Consistently achieving a **manufacturing efficiency of 85 %** as against **Global average of 55%**



Discipline
Highly disciplined and motivated workforce

We Care . .



Employee welfare: 100% social compliance with all statutory benefits + 100% free food and accommodation

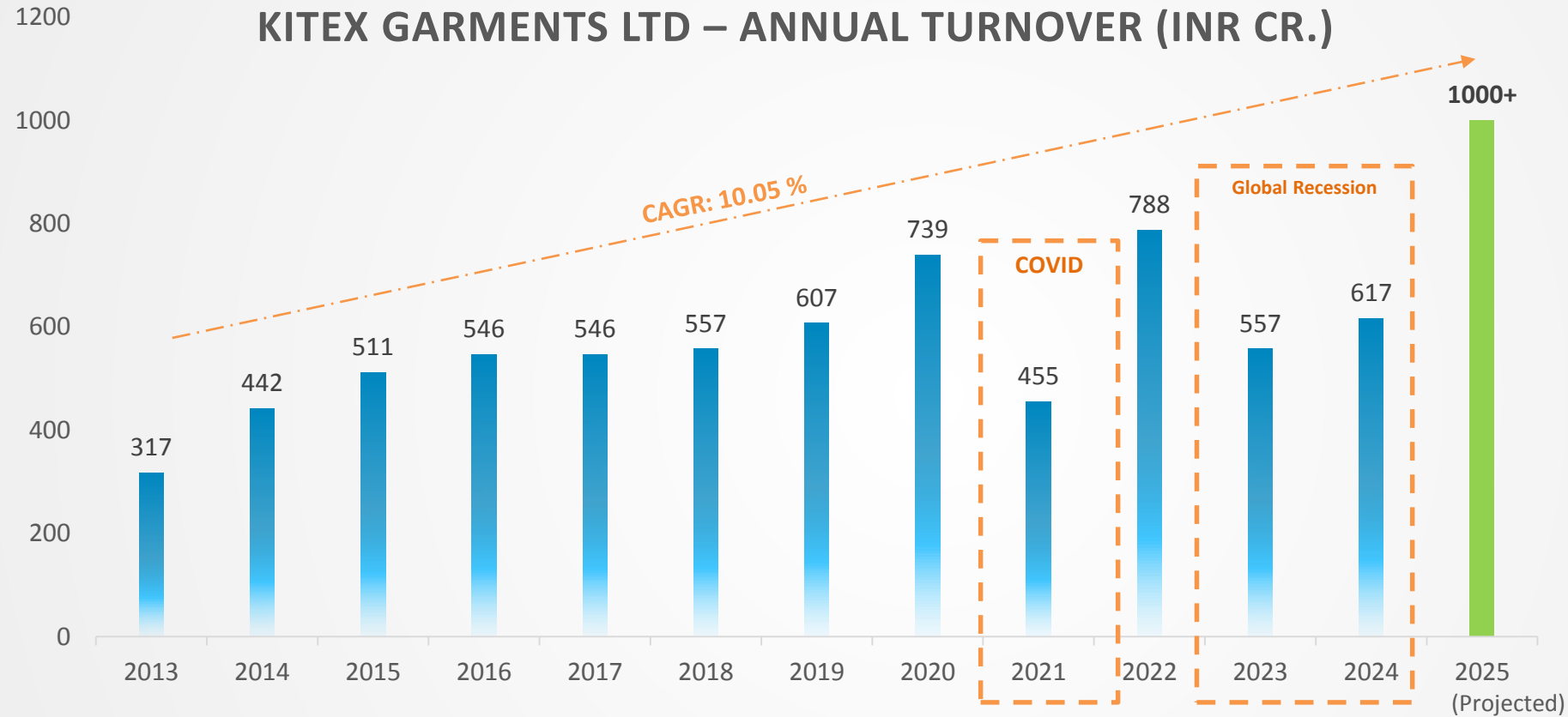


Social impact: CSR spending above legal requirements.



Eco-friendly: 100% sustainable manufacturing process- **Zero water discharge, Zero air pollution, Zero waste disposal**

Consistent Growth Record



Kitex Garments has shown a **consistent growth over the years**

Status Update on Merger of Kitex Garments Limited and Kitex Childrenswear Limited



Board Approval
received for Merger
on **14th Feb 2025**

SEBI filings completed
on **7th March 2025**

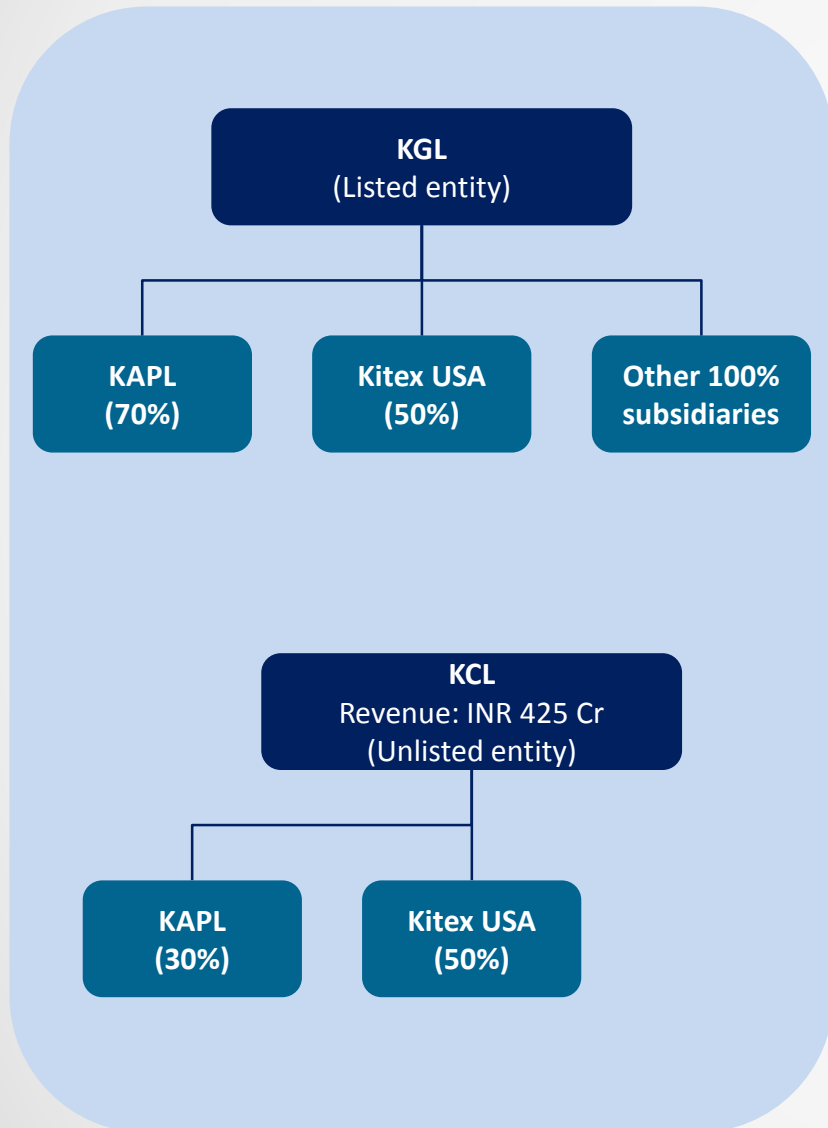


**Registered Merchant
Bankers:**
ICICI Securities Ltd

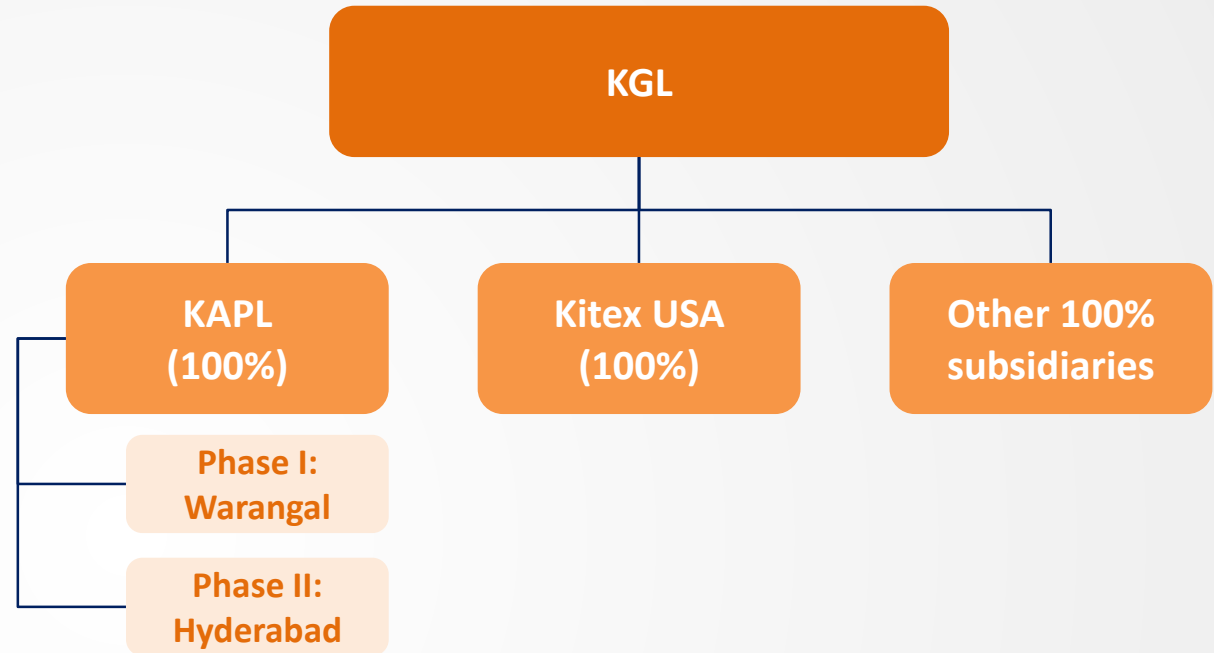
Registered Valuer:
**Bansi S Mehta
Valuers LLP**



Pre Merger



Post Merger Structure



Note: The merger process underway is subject to receipt of necessary statutory approvals

Kitex Apparel Parks Limited

Project Highlights



Capital Investment

Phase	Total Capex (INR Cr)	Invested till date (INR Cr)
Phase I (Warangal)	1,750	1,450
Phase II (Hyderabad)	1,800	100
Total	3,550	1,550



Revenue



At full production: INR **5,000** crores



FY 2025 – 26: INR **400** crores



Production :

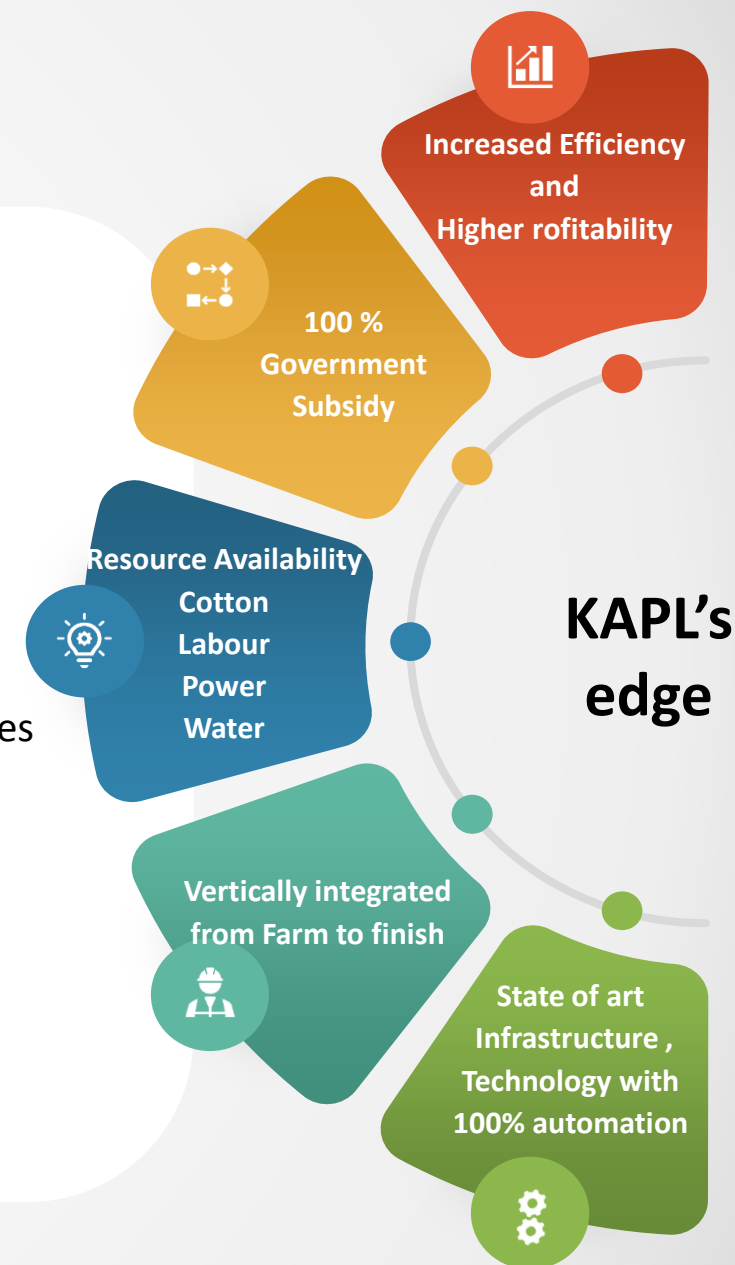
Apr,2025 – Warangal (Phase 1)

Dec,2026 - Hyderabad (Phase 2)



25,000 employees

Early investments to build capacity has placed Kitex group in a position of advantage to service the rising global demand



Enhanced Product Portfolio

Accessories

- Bow making
- Elastic
- Sewing thread
- Embroidery thread

Packaging Materials

- Cartons
- Polybag
- Hangers



Products

- Knitted/ woven garments
- 100% Cotton /Polyester , Blended
- Polar fleece ,Micro Fleece and FR Fleece
- Men / Ladies inner and outer wear

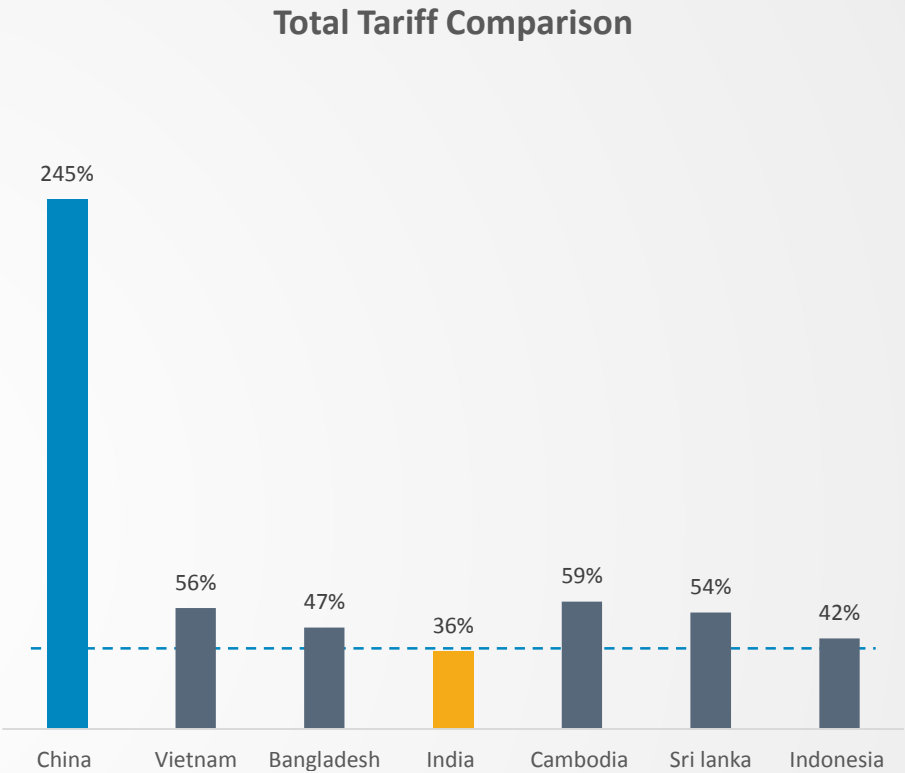
Potential Customers



Customers are among the top 20 brands in the world

Comparative Tariff Analysis

Major Apparel Exporting Countries	% of Export Value	Export Value (Billions)	New Tariff	Difference (India Vs Others)
China	27%	21	245%	209%
Vietnam	23%	18	56%	20%
Bangladesh	11%	9	47%	11%
India	8%	6	36%	
Cambodia	6%	5	59%	23%
Sri lanka	4%	3	54%	18%
Indonesia	4%	3	42%	6%



- The table illustrates how **India's total tariff of 36% is significantly lower** than major competitors like **China (245%), Cambodia (59%), and Vietnam (56%)**.
- This tariff differential ranges from 209% for China and 11% to 28% for others , creating a **substantial competitive advantage for Indian exporters in the US market**.

India's Competitive Advantage



Potential to increase India's global market share arising from:

- The new US tariff structure
- Existing China +1 Policy , Potential shift out of Business of \$ 21 Billion
- Unrest in Bangladesh which used to have significant export to Europe (USD 21 billion) and USA (USD 9 billion) totalling to USD 30 billion
- Vietnam and Cambodia shifting to other value added business from Textiles
- Well established textile infrastructure
- Favourable government policies

Kitex Group's Strategic Position



Expanded Capacity

Rs.3,550 crores investment in production facilities positions Kitex to meet increased demand from US buyers seeking lower-tariff suppliers.

Market Share Target

Kitex aims to serve 1% of US textile garment requirements, representing a significant portion of potential Indian exports to the US.

Competitive Advantage

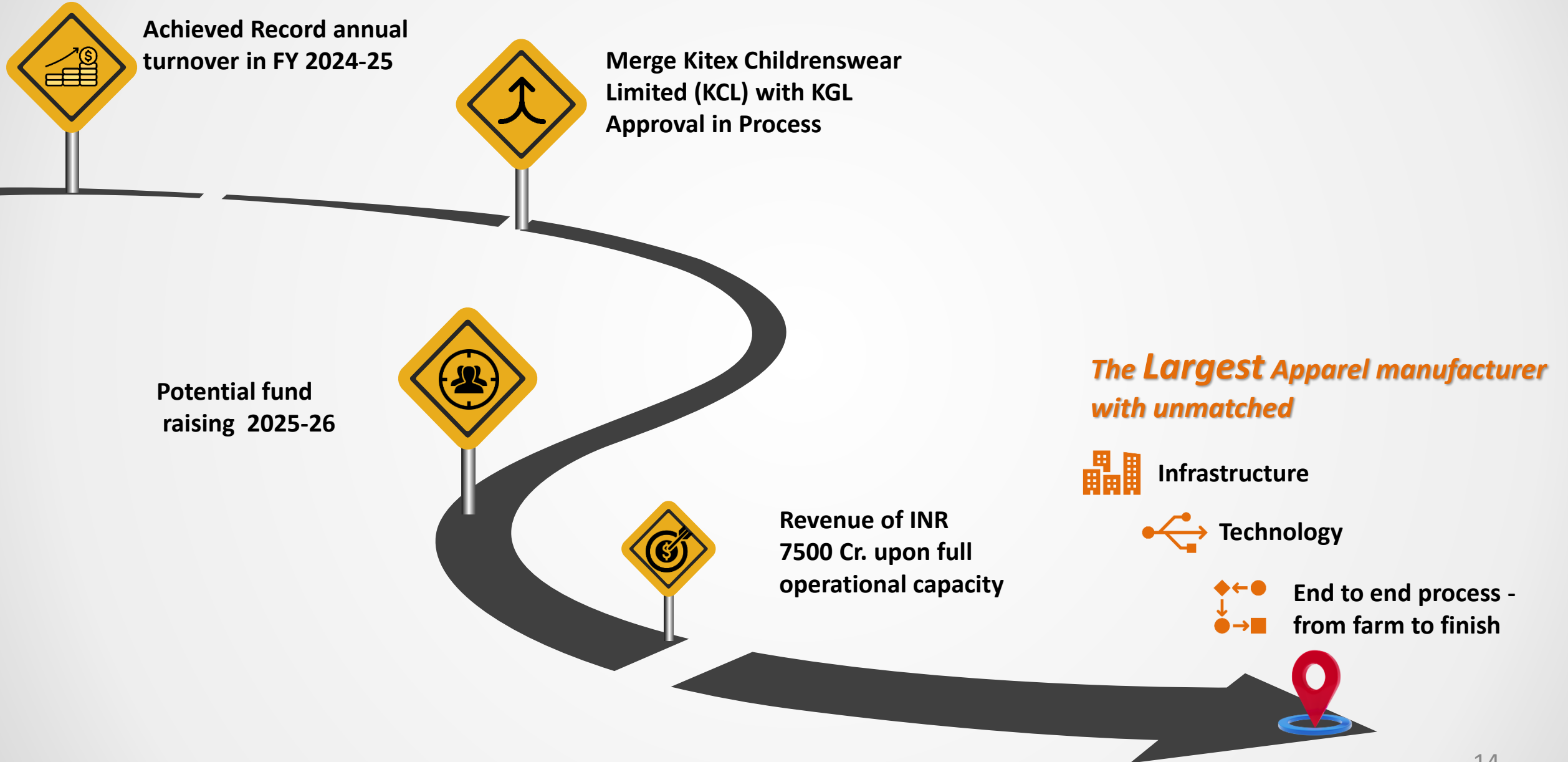
Lower tariff rates compared to major competitors allow Kitex to offer more competitive pricing while maintaining profit margins.

Kitex Group has strategically positioned itself to capitalize on the changing tariff landscape. With substantial investments already made in expanding production capacity, the company is ready to meet increased demand from US and Europe buyers looking to shift sourcing away from higher-tariffed countries, China +1 policy and instability in Bangladesh

Top Global Certifications



Future Plans



A photograph of two men in an office setting, smiling and high-fiving each other. The man on the left is older, with grey hair and glasses, wearing a blue and white checkered shirt. The man on the right is younger, with dark hair, wearing a dark button-down shirt. In the background, there is a laptop on a desk displaying a line chart titled 'Chart & Display'. The chart has two data series, one blue and one orange, with labels 'Action' and 'Result' respectively. The overall image has a blue tint.

Thank You.

Kitex Garments Limited