

Batliboi Ltd.

Legal & Secretarial Department

The Listing Department
BSE Limited
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Mumbai 400 001.

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Web.: www.batliboi.com

CIN : L52320MH1941PLC003494



Date : 13th June, 2025

Subject: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, we are enclosing herewith copy of Investor Presentation titled Batliboi Limited Investor Presentation Q4&FY25

The above information is also available on the website of the Company i.e. www.batliboi.com

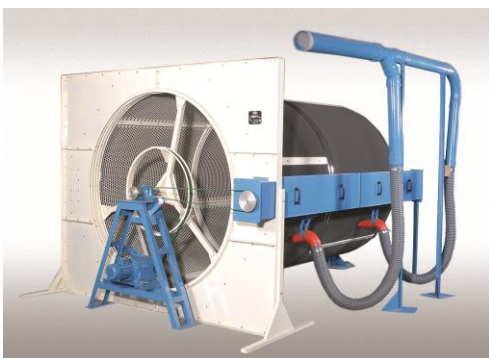
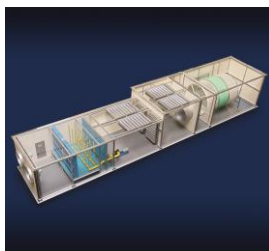
Kindly take the same on your record.

Thanking you

Yours faithfully,
For **Batliboi Limited**

Pooja Sawant
Company Secretary
ACS - 35790

Place: Mumbai
Encl: As above



Batliboi Ltd

Investor Presentation

4Q & FY25

 Visit Our Website
www.batliboi.com



Disclaimer



This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Batliboi Ltd.'s (“Batliboi Ltd” or the Company) future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Batliboi Ltd undertakes no obligation to publicly revise any forward looking statements to reflect future/likely events or circumstances.

***Note - Numbers discussed in the presentation are consolidated and rounded off to nearest digit.
The numbers discussed also incorporate the financials of the merged entity, Batliboi Environmental Engineering Ltd (BEEL).***



Management Commentary on 4Q and FY25 Results



Nirmal Bhogilal

Chairman of Batliboi Ltd

“As we present our financial results for FY 2024–25, we are pleased to share not only our performance metrics, but also the broader narrative of progress, resilience, and disciplined execution that defines Batliboi’s journey. A key milestone this year was the successful completion of a strategic merger—an important step toward operational synergy and business consolidation, with strong potential for future value unlocking.

The Company has completed its planned capital expenditure of INR 25 crores for year ending March 2025 in its foundry, machine tool and Air Engineering divisions at its manufacturing facilities in Udhana, Surat. Its impact on the revenue and profitability will be seen gradually increasing from Q2FY 2025-2026 onwards.

Our Order Book position continues to be robust and we are optimistic that going forward with our economy doing well, the tariff issues expecting to be stabilized and therefore the global economy doing better and with our planned capital expenditure in place, the results for financial results for 2025-2026 will show a much-improved performance. Our Canadian Subsidiary, Quickmill, continues to do extremely well.

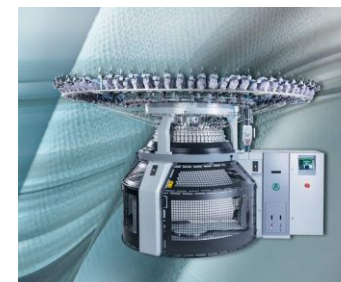
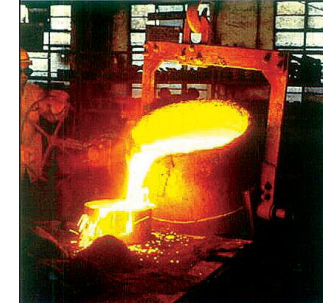
FY26 marks a significant new chapter for Batliboi as we begin our journey with the merged Environmental Engineering Group. We are confident this integration will drive accelerated growth and create sustainable value for all stakeholders.

”



About Batliboi Ltd

- ▶ Batliboi at a Glance
- ▶ Batliboi: A Well Diversified Business Group
- ▶ Batliboi Groups and Divisions
- ▶ Environmental Engineering Group





Batliboi Ltd at a Glance

INR 119cr

4QFY25 Revenue

INR 9cr

4QFY25 EBITDA

INR 6cr

4QFY25 PBT

INR 5cr

4QFY25 PAT

0.32x

Net debt to equity
as at March, 2025



458

Number of employees



Exports in

15+ Countries



INR 413 Cr

FY25 Revenue



High Growth Business Segments

- ✓ Machine Tools
- ✓ Air Engineering
- ✓ Textile Machinery
- ✓ Environmental Engineering

Manufacturing location unit



- ✓ Surat, India
- ✓ Peterborough in Canada (Quickmill Inc, Subsidiary of Batliboi Ltd.)

Note – Number of employees include employees of Quickmill, Canada and of newly incorporated EEL



Executive Summary

Q4FY25 & FY25

In 4QFY25, our revenue from operations stood at INR 119 crore. We reported an EBITDA of INR 9 crore, translating to an EBITDA margin of 7%. For the quarter our profit after tax jumped 2.9x to INR 5 crore.

- Our strategic efforts continue to yield healthy order inflows. As of March 2025, our order backlog stood at INR 339.47cr. We incurred a capex of INR 13.22 crore in FY25 and plan to invest an additional INR 19.38 in FY26. For the fiscal the company has recommended a final dividend of INR 0.60 per equity share.

Business Updates Of FY25

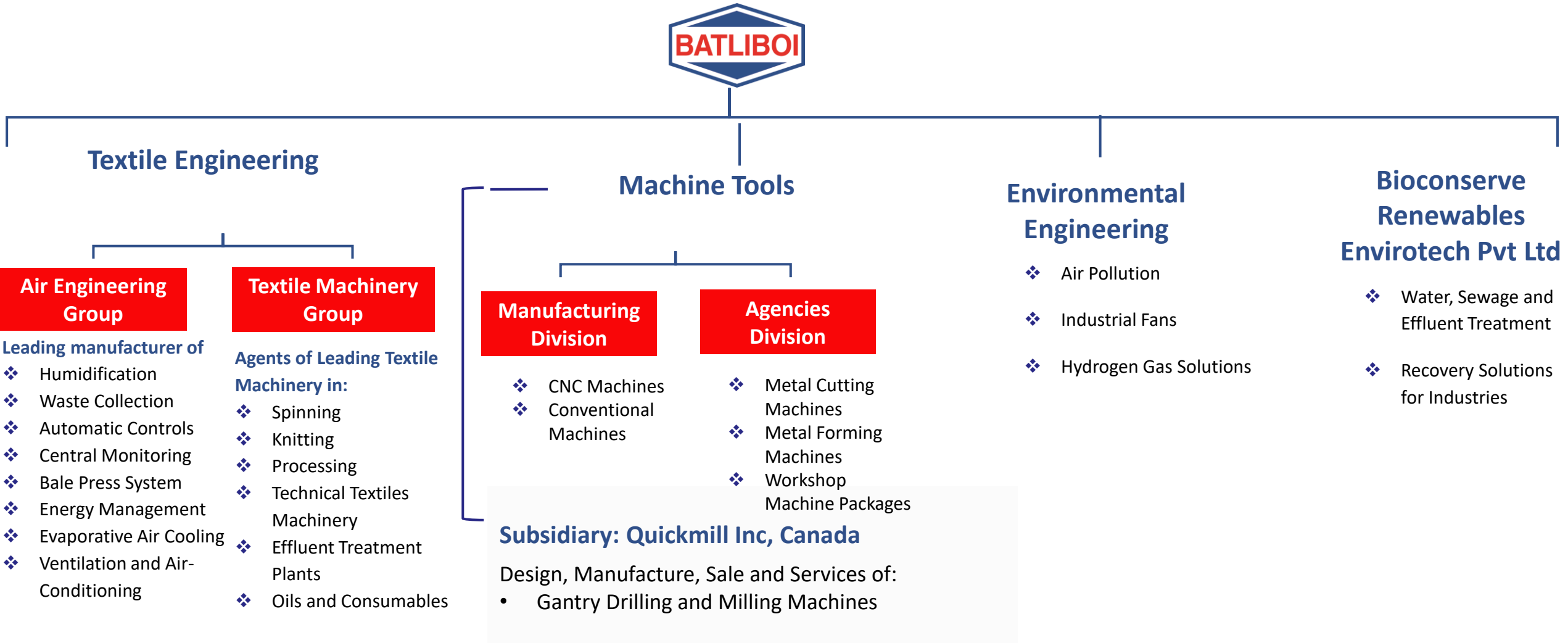
- Batliboi received a long-term credit rating upgrade from Acuité Ratings & Research Limited to AQUITÉ BBB- (from AQUITÉ BB), and a short-term rating upgrade to AQUITÉ A3 (from AQUITÉ A4+).
- Batliboi has strategically entered the effluent and water treatment sector, marking a key diversification initiative aligned with sustainable growth opportunities. For this business we have incorporated a new company in the name of **Bioconserve Renewables Envirotech Pvt Ltd**
- Revenue from the Textile Engineering Group stood at INR 100cr, contributing 24% to the total revenue. The Machine Tools Division generated INR 193cr, accounting for 46% of revenue, while the newly merged entity, Environmental Engineering Group, recorded revenue of INR 120cr, contributing 29% to the Total Revenue.

No Change in Outlook and Merger Update

- The National Company Law Tribunal (NCLT), through its order dated 24th March 2025, has approved the merger of Batliboi Environmental Engineering Ltd with Batliboi Ltd."



Batliboi Ltd: A Well Diversified Business Group





Batliboi Ltd: Other Group Companies

Batliboi Renewable Energy Solutions Pvt. Ltd

Wind & Solar Energy.

- Engineering.
- Procurement.
- Construction.
- Operation and Maintenance.
- Technical Due Diligence.

BRENSOL is your local, experienced Solution Provider that provides quality services on a reliable timeline.



Spartan Electricals

Manufacturing standard and custom-built electric motors



Batliboi Impex Ltd.

- Custom Clearance & Consolidation
- Ocean/Air Freight
- Transport & Warehousing





Machine Tools

Manufacturing Division (India)

- ❑ Offers 2 to 3 axis CNC machines – Vertical Machining Centers, Turning Centers, Vertical Turning Lathes.
- ❑ General Purpose Machines - Radial Drilling Machines, Portable Drilling Machines with Universal Head.
- ❑ 60 trained engineers and technicians for both sales and services through a network of 15 offices.
- ❑ Major customers from Auto Component, Tractors, Dies and Molds, Light Engineering and Infra Industries.

Agency Division

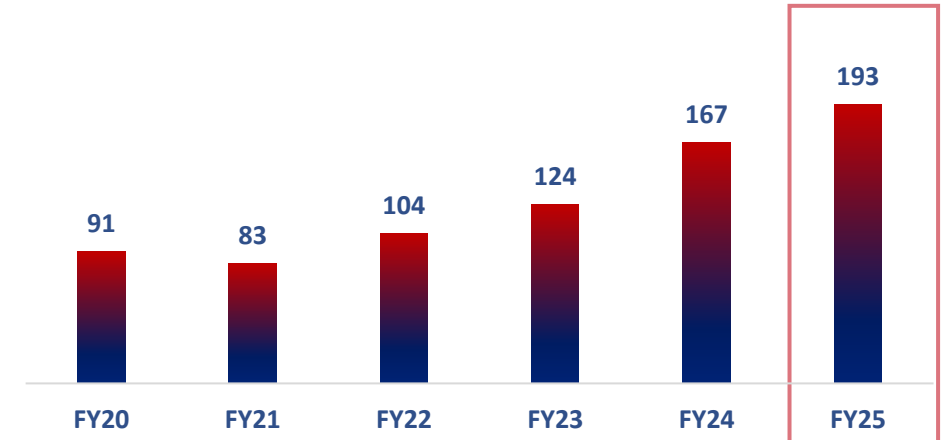
Represents state of the art Machine Tools for:

- ❑ Metal Cutting
- ❑ Metal Forming Applications
- ❑ Workshop Machine Packages

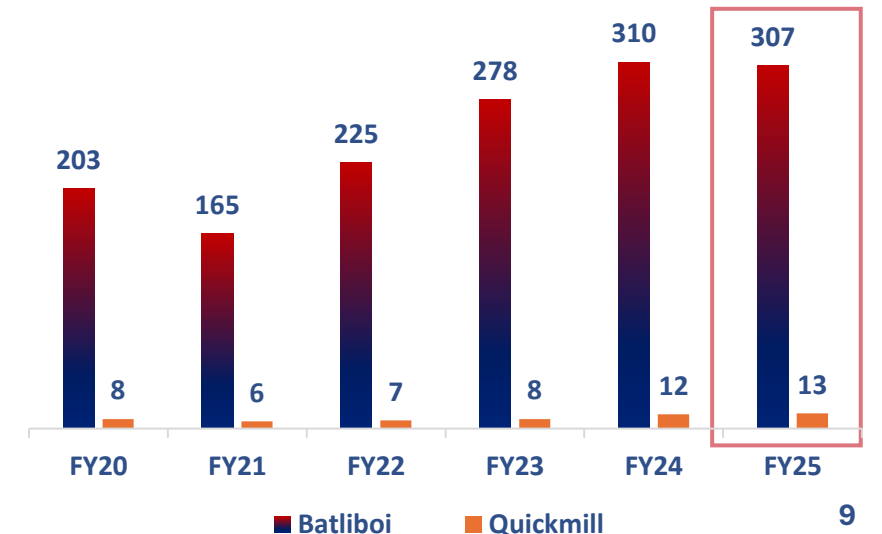
Key Industries Catered

- ▶ Auto Component
- ▶ Tractors
- ▶ Dies and Molds
- ▶ Light Engineering
- ▶ Infra Industries

Revenue from Machine Tool Division (INR Cr)



Number of machines installed

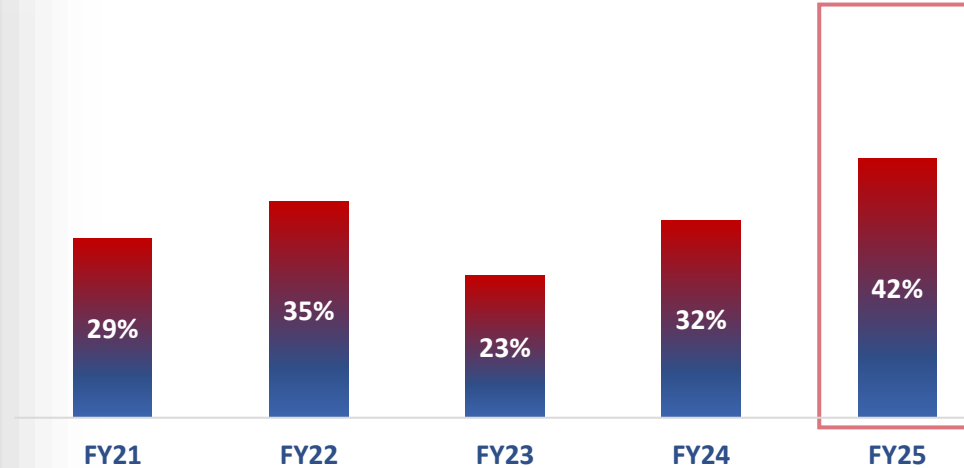




Machine Tools Global Presence: Quickmill our Canadian Subsidiary

Quickmill is headquartered in Peterborough, Ontario, Canada and is engaged in the manufacture and sale of large size Gantry Drilling & Milling machines. It caters to the global market for the Energy, Structural Steel, Aviation, large equipment manufacturing and Job shop manufacturing sectors.

Quickmill revenue contribution to Total Revenue (%)



400+
Projects Installed



105
Satisfied Clients



130+
Customers Worldwide



Net Debt Free
with adequate
surplus



FANUC America
Authorized CNC
Aggregator



Engineered and built in
Canada with; sales to
USA, Canada, Mexico,
Saudi Arabia, India





Textile Engineering

It consists of Air Engineering and Textile Machinery

Air Engineering Group

Solutions for Air Engineering in:

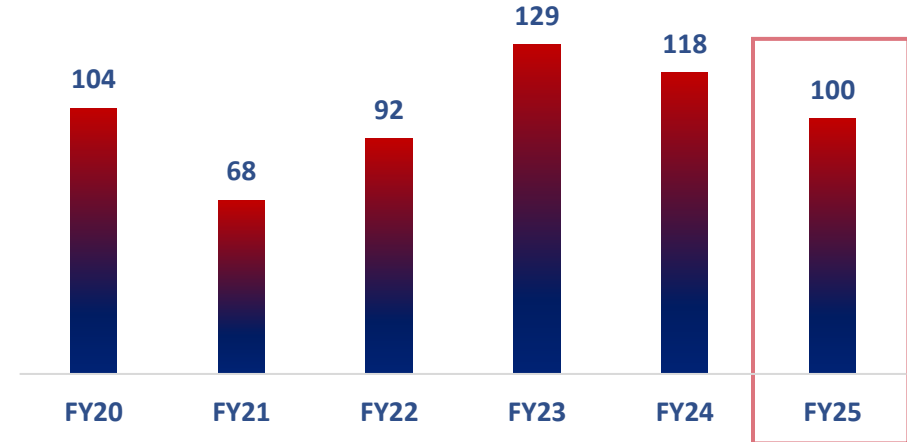
- Textile and Para Textile
- The production of Natural and Para Textile
- The production of Natural and Man-Made Fibres
- Tobacco Industries
- Paper and Cellulose Industries
- Production of Glass Fibers
- Food Industries
- Tyre Industries
- Various other Industrial applications

Textile Machinery Group

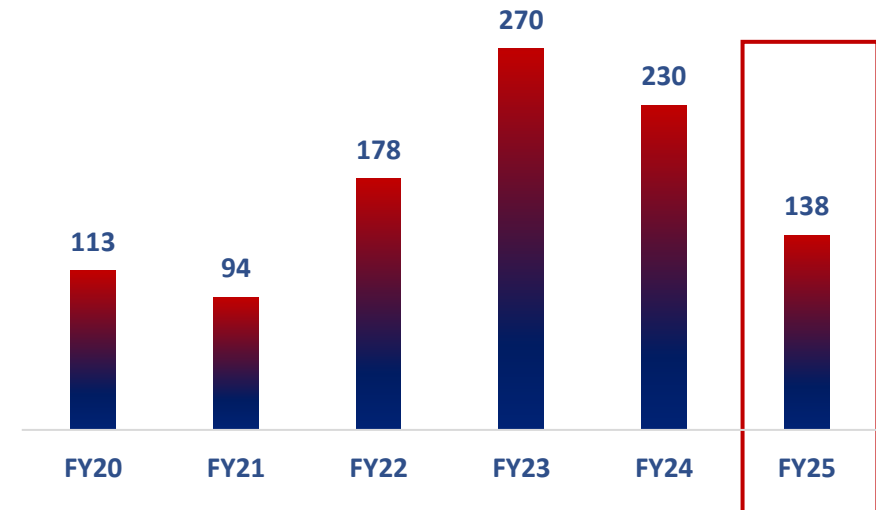
- Serves the Spinning, Knitting, Processing, and Technical textile industry.
- Supplies latest generation of equipment and accessories from companies like:



Revenue from Textile Engineering Group (INR Cr)



Number of machines installed





Environmental Engineering Group

Divisions

Air Pollution Control Division

Design, Engineering, Installation and Commissioning of

- De-dusting System
- Dust and Fume extraction system
- TAR Separation Systems(WESP)
- Gas Cleaning and Scrubbing System together with Auxiliary Equipment
- Nox and Sox removal from flue gases

Industrial Fans

Design, Manufacturing and Supply of Centrifugal Fans & Blowers of

- Light Duty
- Medium Duty and
- Heavy Duty Constructions

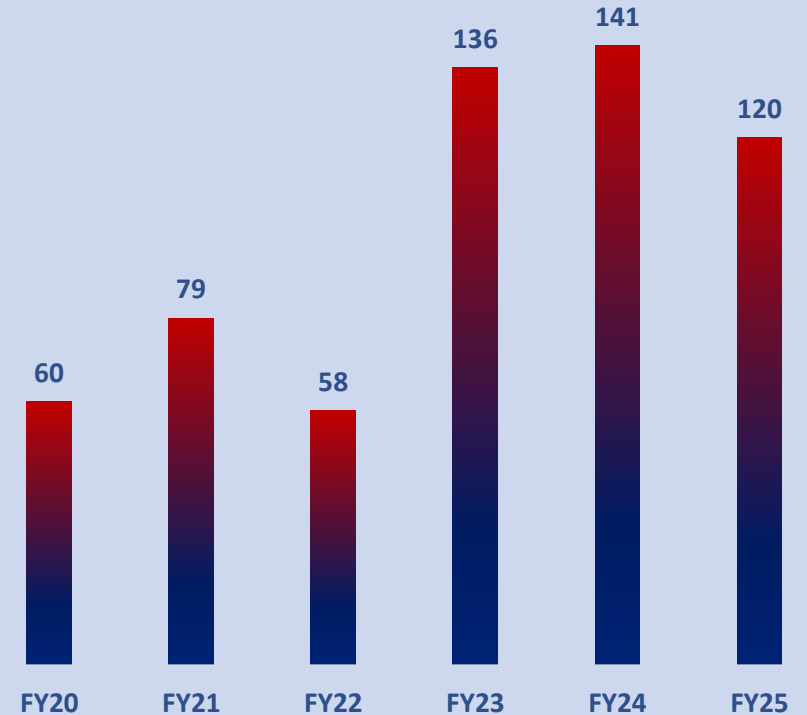
Hydrogen Gas Solutions

Hydrogen Solutions for Industrial Applications such as:

- On-site generation solution
- Engineering Support Services for Green & Grey Hydrogen

Dry & Wet Pollution Control Equipment /Systems






Revenue from EEG



Revenue for EEG has grown at a CAGR of 15% over FY20–FY25, reflecting consistent business momentum and robust operational execution.



Proforma Merged Entity

	BATLIBOI	+	BEEL	=	BATLIBOI
Revenue INR Cr. 	292		121		413
EBITDA INR Cr. 	22		7		29
EBITDA Margin % 	8%		6%		7%
PAT INR Cr. 	9		4		13
PAT Margin % 	3%		3%		3%

In Cr



Our USP's

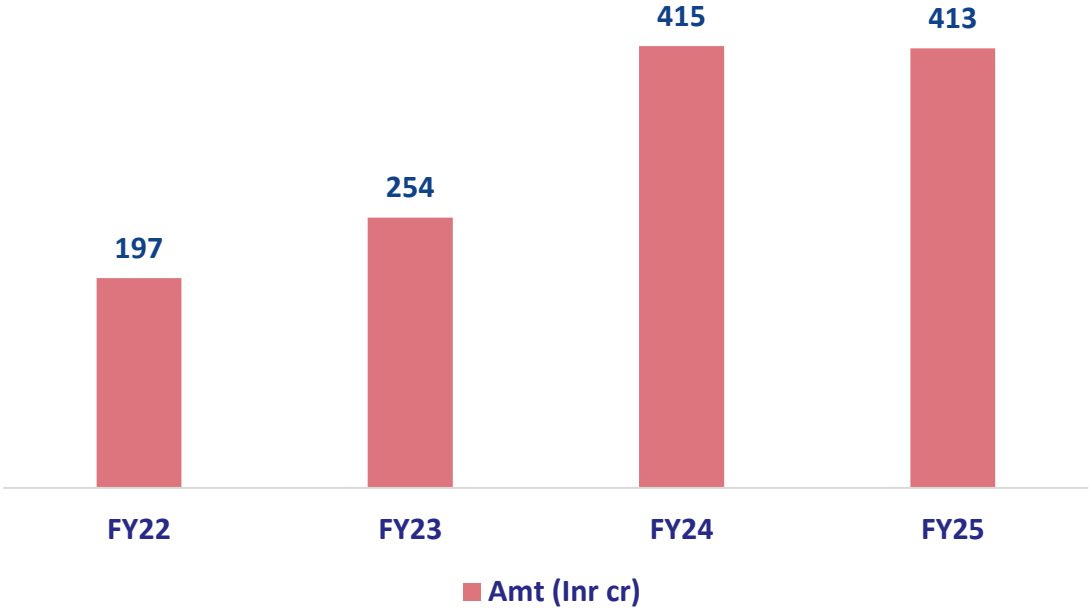
- ▶ Diverse Business Segments
- ▶ Extensive marketing network
- ▶ Large Manufacturing Base
- ▶ A Growing Orderbook



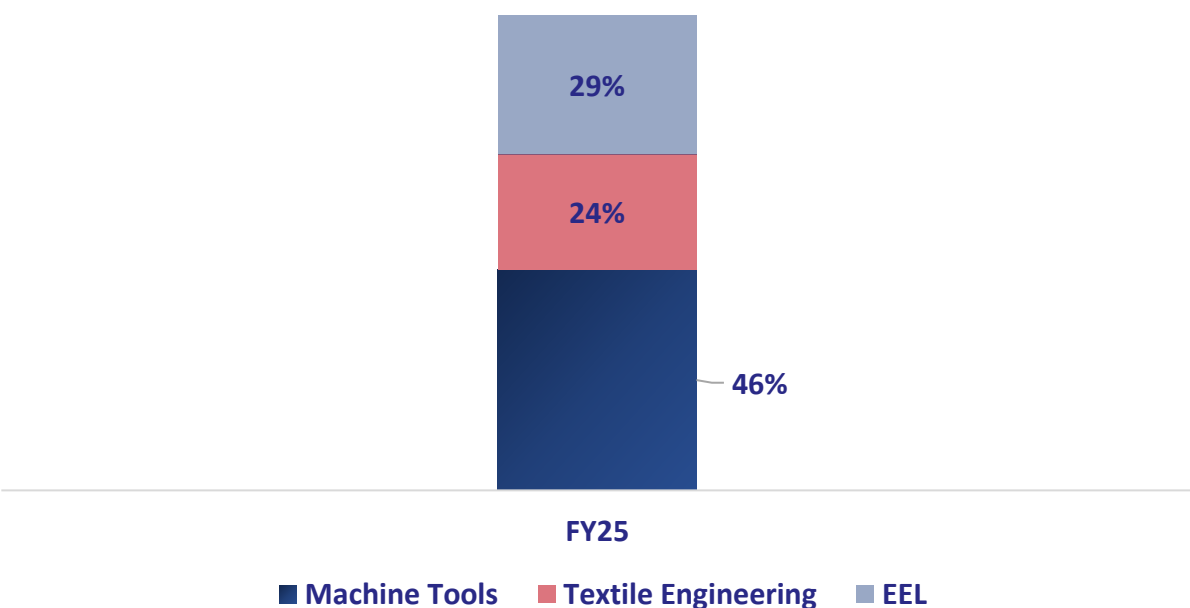


Diverse Business Segments

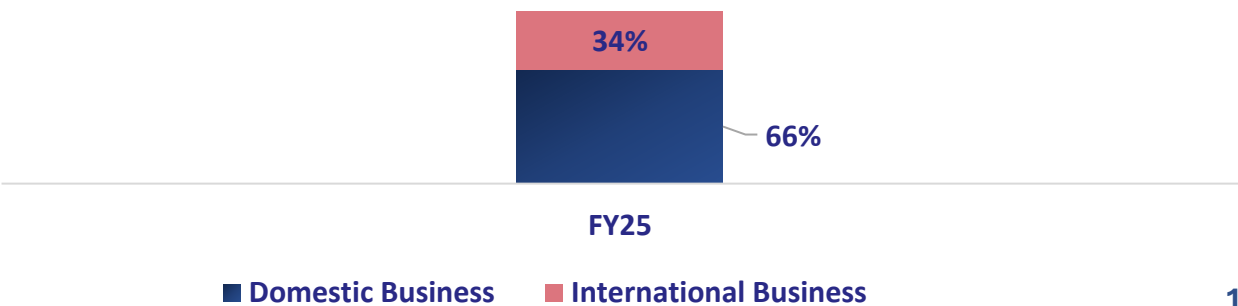
Total Revenue (Inr cr)



Approximate Breakup (%)

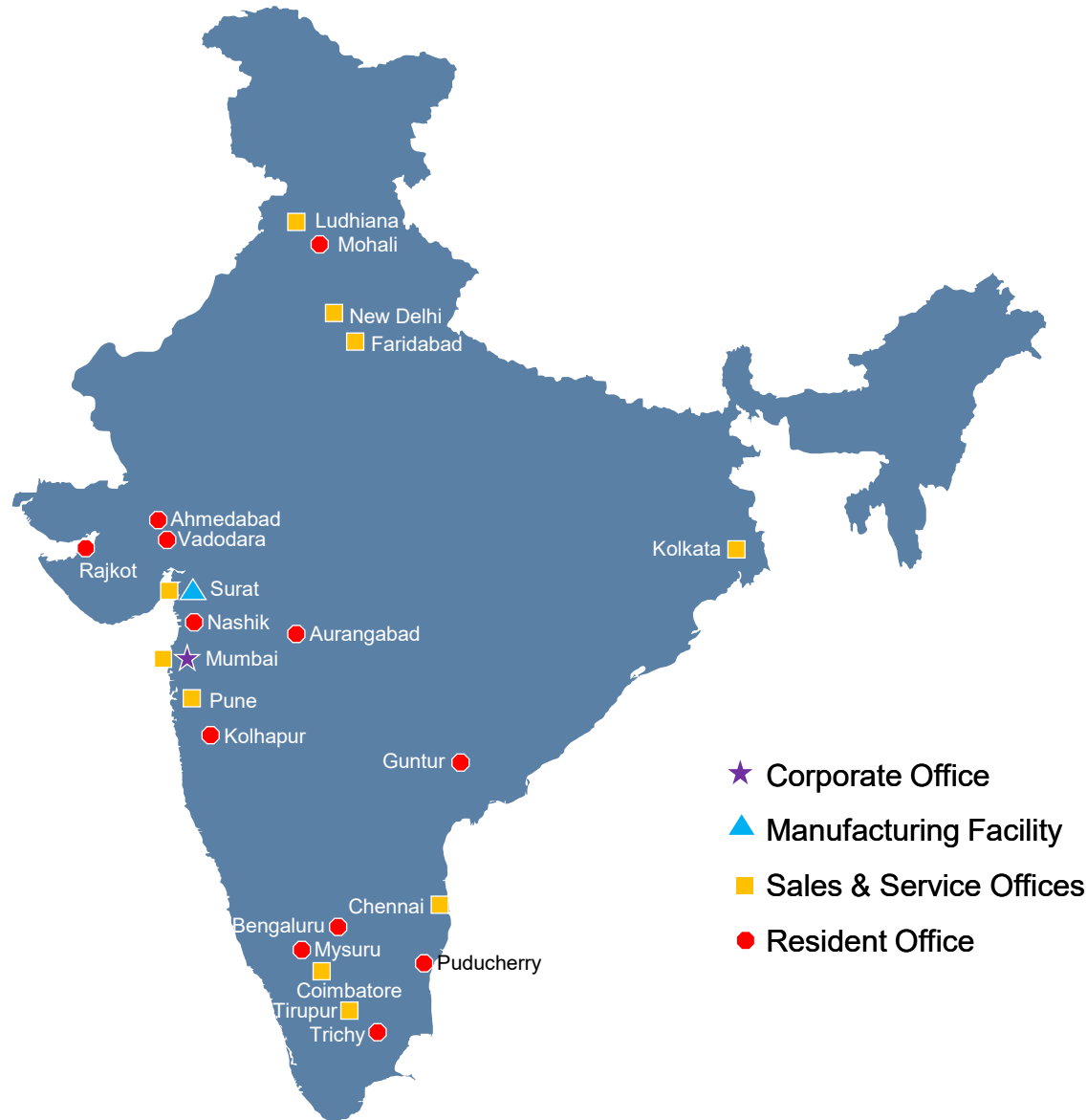


Geographical Presence (%)





Widespread Sales and Distribution Network in India



15
Branch Offices



15
Number of country
exports



Strong Manufacturing Base



45 acres of land

01

4 Acres marked for sale
waiting for right price,
approximate value over
INR40 crores

02

8 acres could be
developed for other
than use by the
company

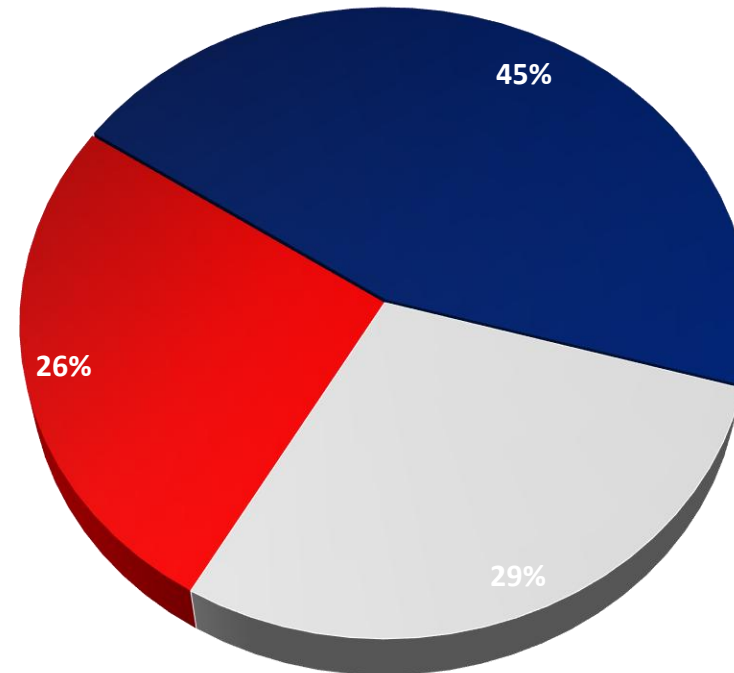
03



Healthy Backlog

Order Backlog of INR 339.47cr (as of March 2025)

Outstanding Value (%)



■ Machine Tool Group ■ Textile Engineering Group ■ Environmental Engineering Group

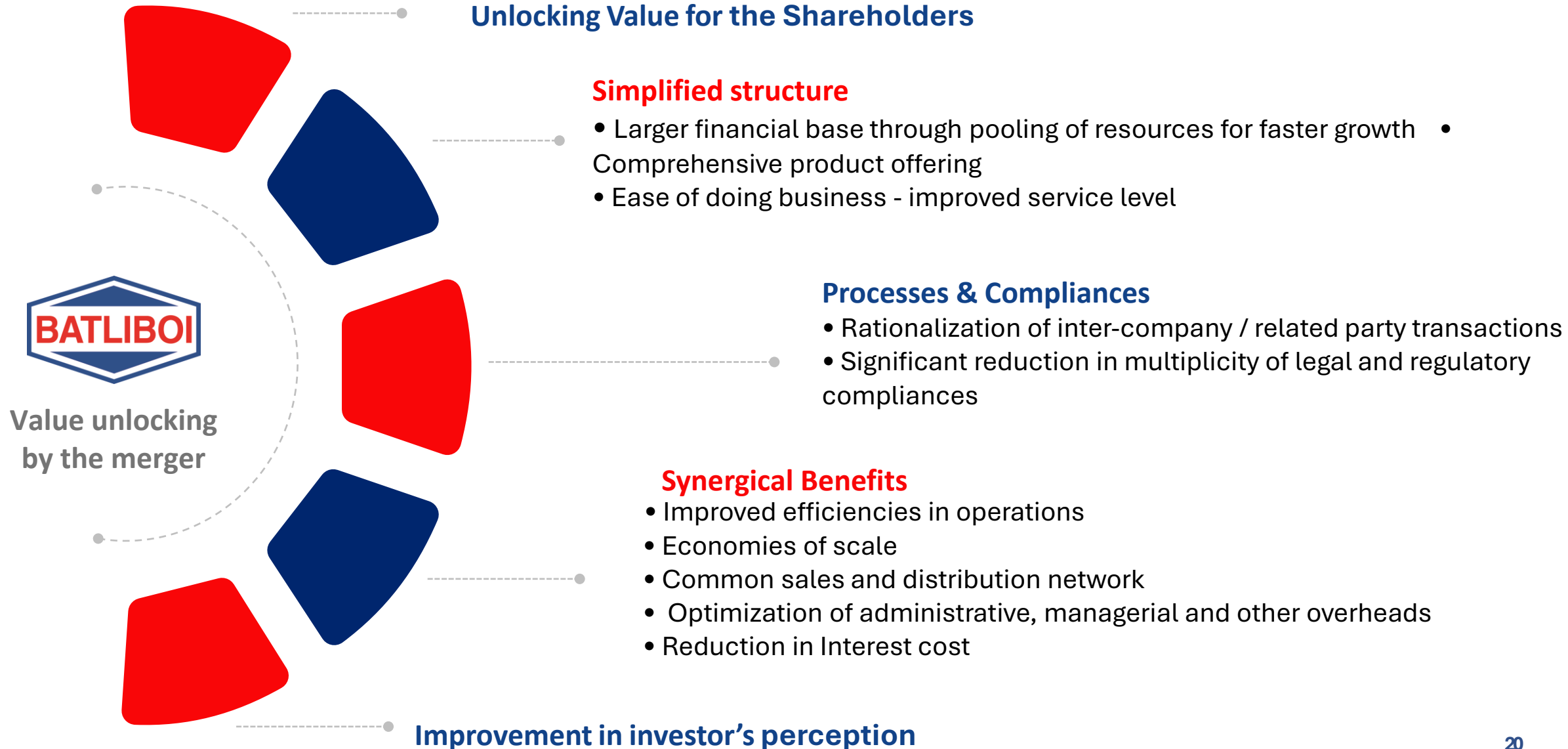


Strategic Initiatives

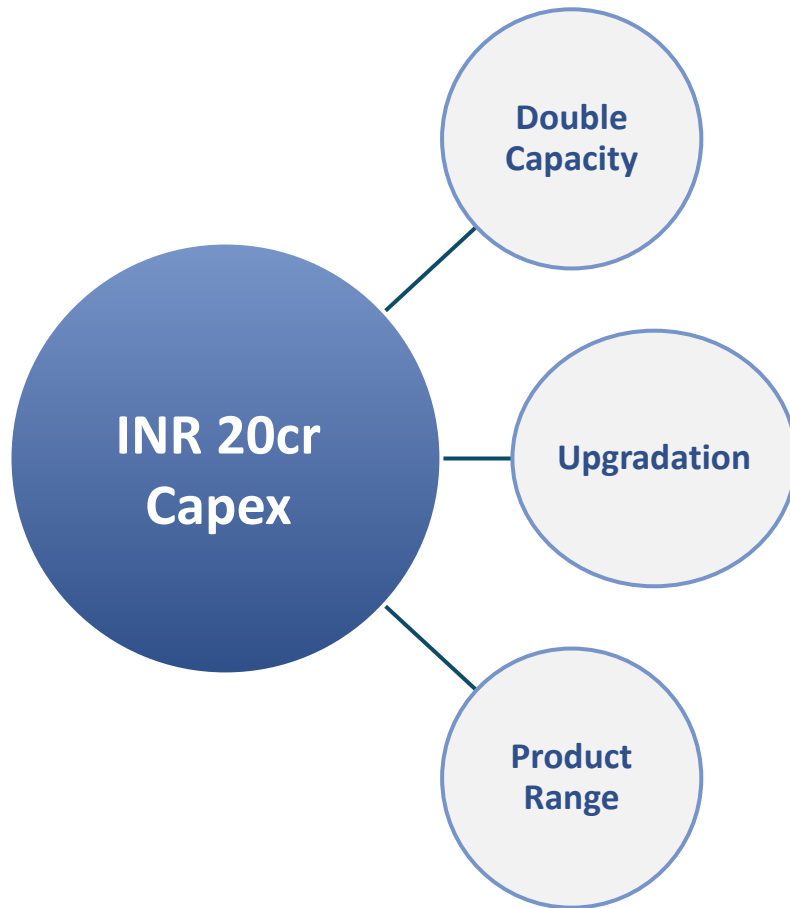
- ▶ Proposed merger of Batliboi Ltd. and Batliboi Environmental Engineering Ltd. (BEEL)
- ▶ Key Structure of the deal
- ▶ Capex
- ▶ Tapping the opportunity in CNC space
- ▶ Emerging opportunities from Air Engineering (Textile & Non-Textile Industries) and Textile Machinery space
- ▶ New Subsidiary for effluent and water treatment
- ▶ Foraying in Green Hydrogen



Rationale for Merger of Batliboi Ltd and Batliboi Environmental Engineering Ltd (BEEL)



Seizing Rising Opportunity Through Expansion Plans



- Increase the capacity of Machine Tool Business from **25 machines per month to 50 machines in the next two years.**
- Revenues could increase by **~INR80cr** post capacity installation
- Upgrade the foundry from **90T/month to 200T/month**(Castings)
- Upgradation of Energy Efficient Equipment and state –of-the-art Electric Furnace will help in reducing power consumption by around **~30% and cater to growing internal demand.**
- Extending existing product range and sub verticals

Machine Tools

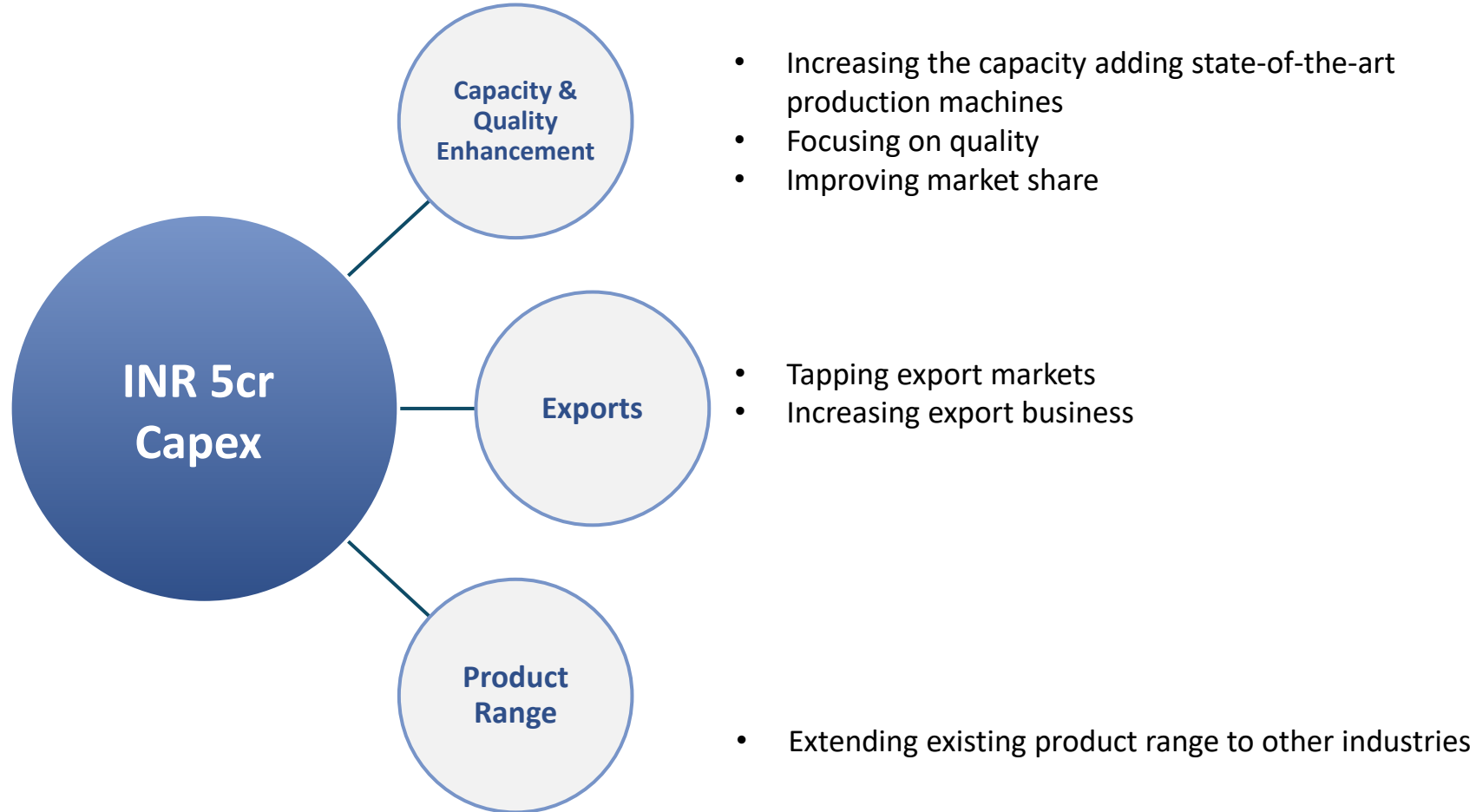


~7.8% CAGR(FY23-FY32)
Estimated Growth of Indian Machine Tool Market



USD 229.46bn
Estimated growth in market size by FY32

Seizing Rising Opportunity Through Expansion Plans



Textile Engineering

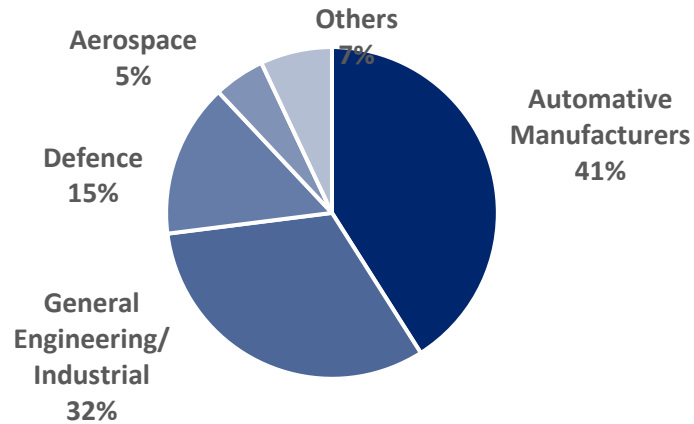


~5.3% CAGR(FY23-FY32)
Estimated Growth of Global Textile Machinery Market

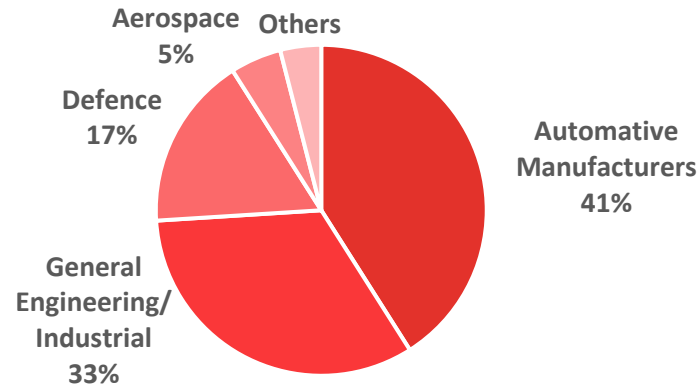


USD 41.2 bn
Estimated growth in market size by FY31

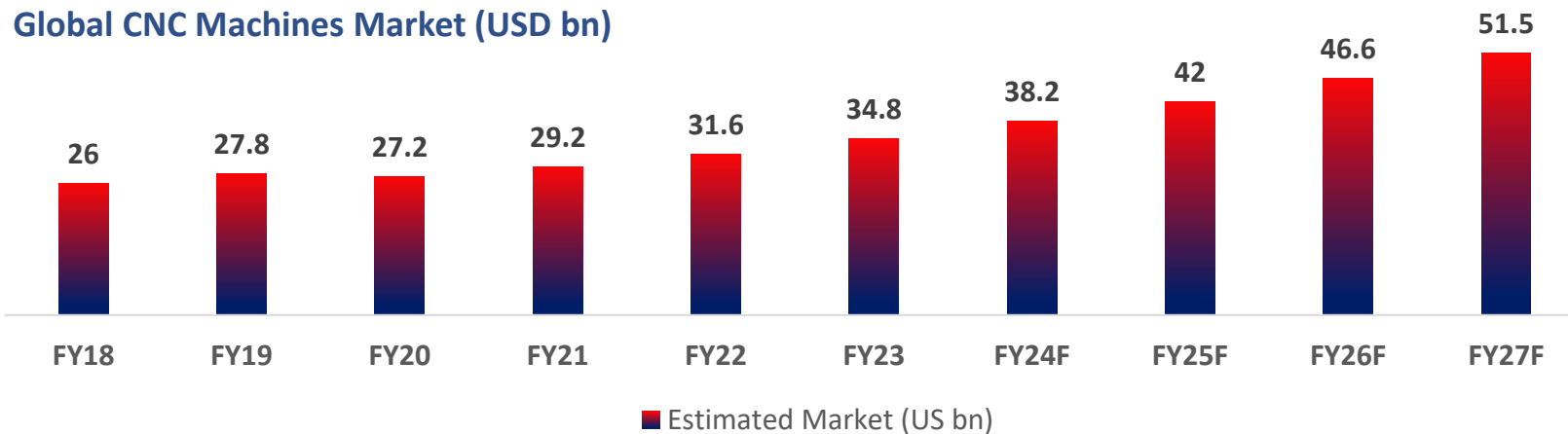
FY23 (USD 1.13bn)



FY27 (USD 1.71bn)



Global CNC Machines Market (USD bn)

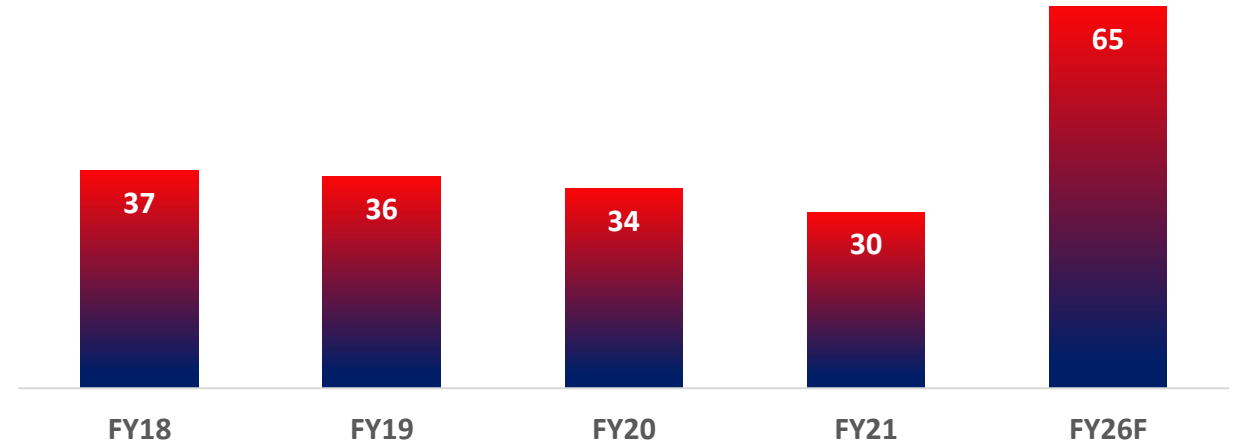


**Massive Opportunity
in CNC Machine
Market Globally**

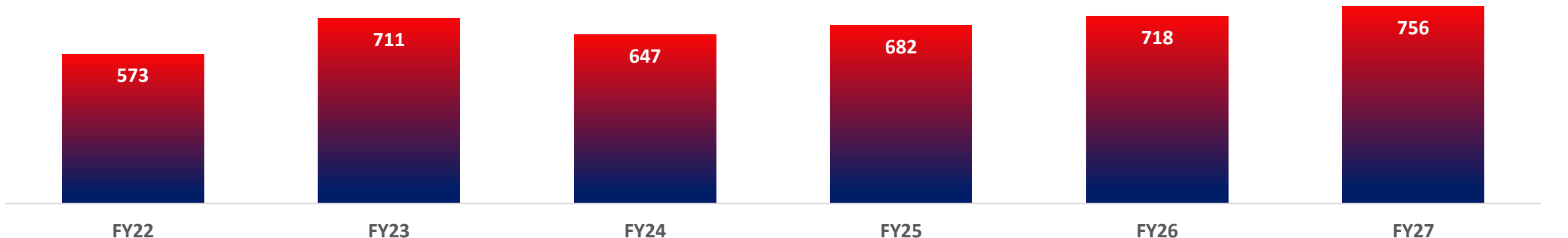
Emerging Opportunity from Textile Sector

- India's apparel and textile industry is witnessing robust growth, fuelled by a mix of domestic and global factors. On the home front, a large and expanding population, rising disposable incomes, and shifting consumer preferences are key drivers of demand
- Internationally, supportive government policies, current and upcoming Free Trade Agreements (FTAs), ongoing trade tensions, and a stable political environment are boosting export potential. These dynamics are creating significant opportunities for sustainable textile machinery and advanced manufacturing technologies.

Textiles and Apparel exports from India (USD bn)



Forecast Global Textile Market Size (USD bn)



Opportunities in effluent and water treatment

Why effluent and water treatment?



1



Market Size

India has the **5th largest** water and wastewater treatment market in the world, valued at **USD11 bn.**



2



Investment

The sector is anticipated to grow over by **USD18 bn** by 2026.



3



Catalysts

Rising population, industrial activity, and climate change lead to water salination and contamination, necessitating effluent and water treatment.



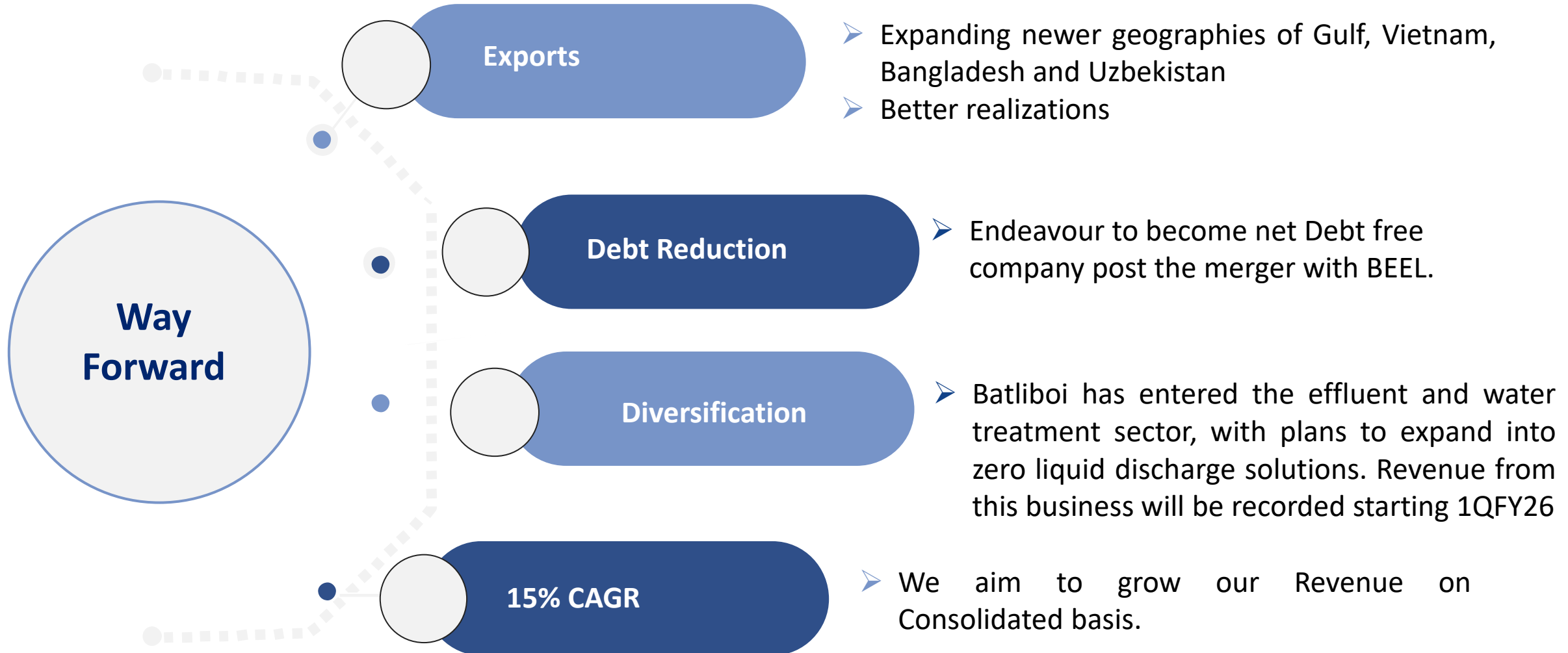
Foraying on Sustainability Green Hydrogen Space

Why Green Hydrogen?





Batliboi Ltd Roadmap

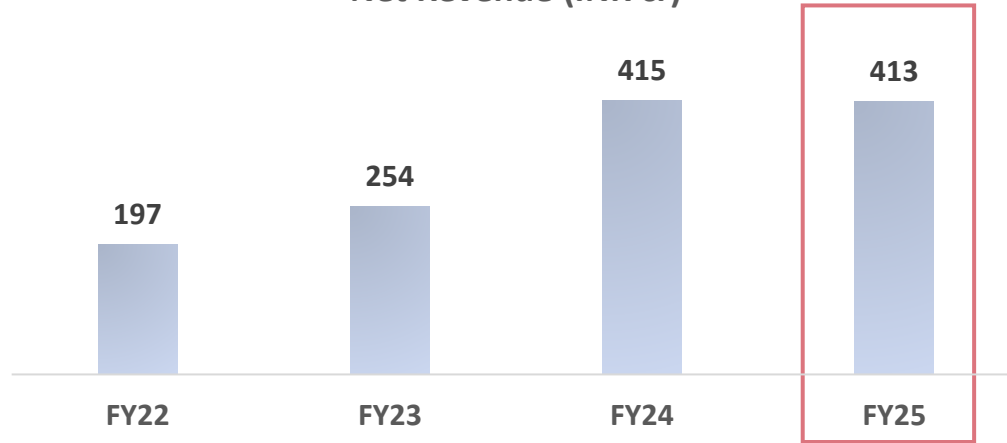




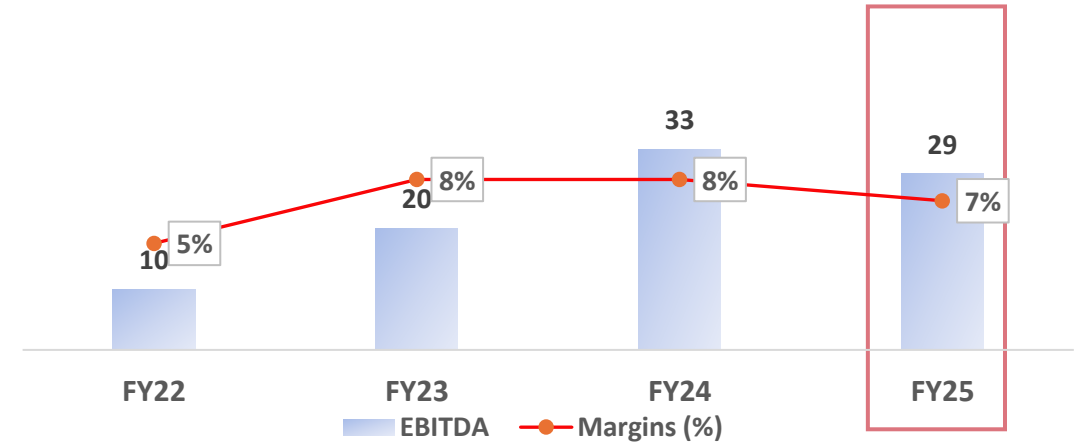
Annexures

Our Rapid Growth Milestone

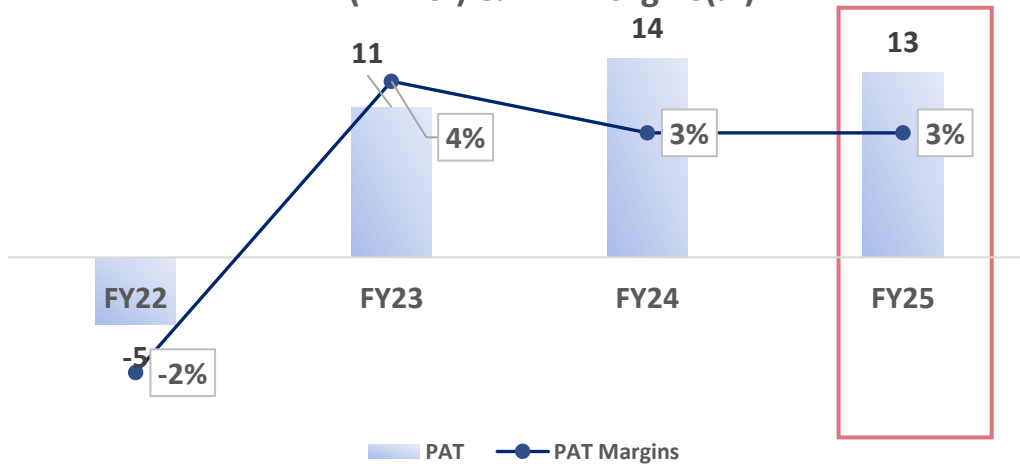
Net Revenue (INR cr)



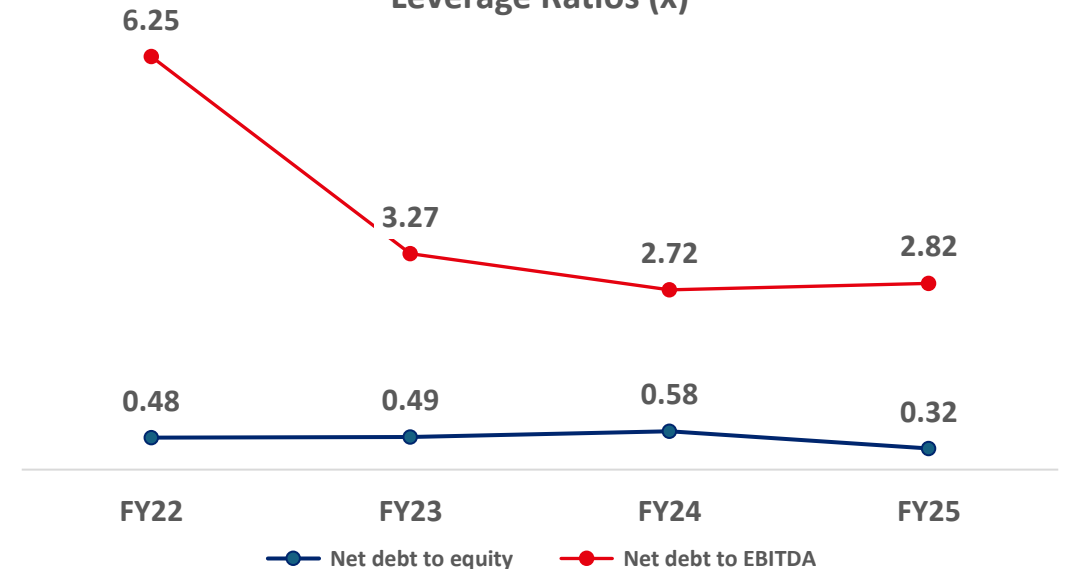
EBITDA (INR cr) and EBITDA margins (%)



PAT (INR cr) & PAT margins(%)



Leverage Ratios (x)



Professional Management Team



Nirmal Bhogilal
Chairman

- ❖ Mr. Nirmal Bhogilal is a B.Sc. (Engg.), Chemical Engineering from Imperial College, London University.
- ❖ He was Past President and Currently Committee Member of Indian Machine Tools Manufacturers Association (IMTMA).
- ❖ He has been Chairman of various committees in CII and was Chairman-WR.
- ❖ He was also past president and is currently member of the Board in Indo German Chamber of Commerce (IGCC).



Sanjiv Joshi
Managing Director

- ❖ Mr. Sanjiv Joshi is a B. E. Mechanical and Post Graduate in Marketing Management. He started his career with Batliboi as Graduate Engineer Trainee in 1984.
- ❖ He has worked in all the verticals of Batliboi Ltd. He was appointed as CEO of Environmental Engineering Group in 2008. He was appointed as Managing Director of Batliboi Limited in November 2020. He has an overall industry experience of more than 40 years.



Kabir Bhogilal
Whole Time Director

- ❖ Mr. Kabir Bhogilal is a BA (Hons), Business Administration, De Montfort University, Leicester, UK.
- ❖ He joined Batliboi in 2007 as Divisional Manager – Business Development. He has spent his early years on the shop floor and all the business verticals.
- ❖ He is a Director of Batliboi Environmental Engineering Limited, Batliboi Impex Limited, Batliboi International Limited and Batliboi Renewable Energy Solutions Private Limited.
- ❖ He is currently a Director on Indian Machine Tool Manufacturers' Association (IMTMA) and Maharashtra Dyslexia Association (MDA).



Consolidated 4QFY25 Income Statement

Particulars (INR in Cr)	4Q FY25	4Q FY24	% YoY Chg	3QFY25	%QoQ Chg	FY25	FY24	% YoY Chg
Revenue from Operations	119	115	3%	96	25%	413	415	-1%
Gross Profit	39	40	-1%	34	14%	151	144	5%
EBITDA	9	8	5%	3	156%	29	33	-12%
EBITDA Margin %	7%	7%	16 bps	4%	378 bps	7%	8%	-87 bps
Depreciation	1	1	28%	1	5%	5	4	14%
Earnings Before Interest & Tax	7	7	2%	2	243%	24	29	-15%
Finance cost	1	2	-38%	1	-5%	6	8	-25%
Profit Before Tax	6	5	18%	1	631%	18	21	-12%
Tax	1	3	-79%	1	NA	5	7	-37%
Net Profit	5	2	190%	-1	NA	13	14	-2%
PAT Margin (%)	4%	2%	281 bps	NA	NA	3%	3%	-8 bps
Earnings Per Share Basic (INR)	1.16	0.43	170%	-0.11	NA	2.88	3.18	-9%
Earnings Per Share Diluted (INR)	1.15	0.42	174%	-0.11	NA	2.86	3.14	-9%

Numbers are rounded off to nearest digit.



Consolidated Income Statement

Particulars (INR in Cr)	FY 22	FY 23	FY24	FY25
Revenue from Operations	197	254	415	413
Gross Profit	75	101	144	151
EBITDA	10	20	33	29
EBITDA Margin %	5%	8%	8%	7%
Depreciation	4	4	4	5
Earnings Before Interest & Tax	6	16	29	24
Finance cost	8	5	8	6
Profit Before Tax	-2	11	21	18
Tax	2	1	7	5
Net Profit	-5	11	14	13
PAT Margin (%)	-2%	4%	3%	3%
Earnings Per Share Basic (INR)	-1.64	3.67	3.18	2.88
Earnings Per Share Diluted (INR)	-1.64	3.57	3.14	2.86



Consolidated Balance Sheet

Particulars	FY22	FY23	FY24	FY25
Current Assets:				
Inventories	34	33	46	44
Trade Receivables	19	32	87	86
Cash And Cash Equivalents	12	7	23	27
Loans	0	0	0	0
Other Current Assets	4	3	8	15
Current Tax Assets(Net)	0	-	0	0
Investments	-	-	0	13
Total Current Assets	69	75	164	186
Non Current Assets:				
PPE	191	191	193	201
Capital Work in Progress	2	0	1	4
Right of use assets	2	1	3	6
Financial Assets	4	3	-	-
Investments	-	-	0	10
Trade Receivable	-	-	7	7
Non-Current assets held for sale	18	18	18	18
Other non-current assets	1	1	8	8
Total Non-Current Assets	218	214	229	254
Total Assets	287	289	393	440

Particulars	FY22	FY23	FY24	FY25
NON-CURRENT LIABILITIES				
Long Term Borrowings	42	61	63	60
Lease Liability	1	1	2	5
Trade Payables	2	2	3	1
Other financial liabilities	4	1	1	1
Deferred Tax Liabilities [Net]	13	13	17	15
Provisions	4	4	5	6
Other Non-Current Liabilities	-	3	4	2
Total Non-Current Liabilities	66	85	96	91
Equity and Liabilities				
Equity Share Capital	14	14	21	23
Other Equity(includes share premium, Reserves and surplus)	112	122	134	201
Total Equity	126	136	155	225
CURRENT LIABILITIES				
Short Term Borrowings	30	12	27	22
Lease Liability	1	0	1	1
Trade Payables	29	28	74	67
Other Current Liabilities	33	25	37	26
Short Term Provisions	2	3	3	4
Current Tax Liabilities (Net)		0	1	5
Total Current Liabilities	95	68	142	125
Total Liabilities	161	152	238	215
Total Equity and Liabilities	287	289	393	440



Recent Participations in Exhibitions

ITMA 2023

Milan, Italy
8-14 Jun

Air Engineering



ITMA 2023

Milan, Italy
8-14 Jun

Textile Machinery



ACMEE 2023

Chennai, India
15-19 Jun

Machine Tools



IMTEX 2024

Bengaluru, India
19-23 Jan

Machine Tools



Knitech 2024

Tripura, India
01-04 March

Textile Machinery



Pune Machine Tool Expo 2024

Pune India
23-24 May

Machine Tool



Wind Energy India 2024

Chennai India
23-24 October

Machine Tools



Bharat Tex 2025 Greater Noida, India

Greater Noida
12-15 February
Textile Machinery



Delhi Machine Tool Expo, 2025

Bharat Mandapam, (Pragati Maidan) India
9 – 12 May

Machine Tools





Sample Customer Base

Machine Tools

- Andritz Hydro Pvt. Ltd.
- Balkrishna Industries Ltd
- Bhabha Atomic Research Centre (BARC)
- Bharat Heavy Electrical Ltd
- Brahmos Aerospace Trivandrum Ltd.
- COFMOW
- Department Of Employment And Training
- Flender Drives Pvt. Ltd.
- IFGL Refractories Ltd.
- Indian Railways
- Inox Wind Ltd.
- J J Engineers & Fabricators
- Jaquar & Co Pvt Ltd
- Jindal Rail
- Jindal Steel & Power Ltd.
- JSW Steel
- Kartar Agro Industries Pvt Ltd
- L&T MHI Turbine Pvt Ltd.
- Larsen & Toubro
- SAIL
- Siemens Ltd.
- Space Applications Centre (SAC), ISRO
- Suzlon Towers & Structures Ltd.
- Tata Steel – TGS
- TEXMACO Limited
- Titagarh Wagons
- Torrent Power Ltd.
- Ultra Tech Cement Ltd.
- Walchandnagar Industries Ltd.
- Concurrent Technology Company, USA
- Cust-o- Fab, USA
- Kelvoin, USA
- Ohmstede, USA
- O’Neal Industries, USA
- Zamil Steel, Saudi Arabia



Sample Customer Base

Textile Engineering

- Aarati International Ltd.
- Anwar Group, Bangladesh
- GHCL Textiles Ltd
- Ha-meem Group, Bangladesh
- Indo Count Industries Ltd
- L. S. Mills Ltd.
- RSWM Limited
- Sanathan Textiles Ltd
- Sangam India Ltd
- Shanmugavel Group
- Shreedhar Spinners Pvt Ltd
- Sutlej Textiles & Industries Ltd
- Trident Group
- Wellknown Industries Ltd.
- Welspun Group
- Ambika Cotton Mills
- Arvind Mills
- Bhilosa Industries
- Birla Advanced
- Himatsingka
- Hunaram
- HYS Industries
- Jay Jay Mills
- Kitex Apparel Parks
- KPR Mills
- Mango Filaments (Kejriwal)
- Nahar Industrial Enterprises
- Shobikaa Impex
- Sky Textile India (Sky Spintex)
- Technocraft Industries
- Trident



Sample Customer Base

Environmental Engineering Group

- Arcelor Mittal / Nippon Steel Ltd.
- ATC
- CEAT
- Chloride Metals Ltd.
- Dianelli India Pvt. Ltd.
- Epsilon Carbon
- Good Year
- ISGEC
- JSPL
- JSW Ltd.
- Larsen & Toubro
- Megha Engineering Ltd
- Nuclear Fuel Complex
- SAIL
- Thermax
- Yokohoma



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