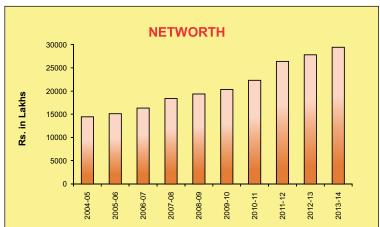


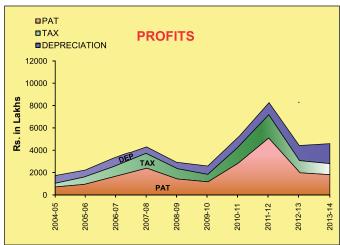
 $\underset{2\ 0\ 1\ 3\ -\ 2\ 0\ 1\ 4}{2} \\$ 

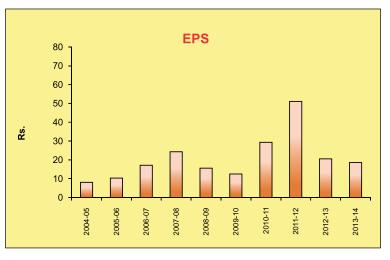
Honda Siel Power Products Limited

# **Ten Years Financial Performance**









	SALES TURI	ALES TURNOVER (Rs. in Lakhs)			PROFIT (Rs. in Lakhs)					
YEAR	DOMESTIC	EXPORTS	TOTAL SALES	PBDT	DEPRE- CIATION	PBT	TAX	PAT	EPS (Rs.)	NETWORTH (Rs. in Lakhs)
2004-05	15969	5073	21042	1815	654	1161	363	798	7.87	14538
2005-06	16416	5238	21654	2372	655	1717	680	1037	10.23	15113
2006-07	19897	5329	25226	3489	787	2702	964	1738	17.13	16376
2007-08	23057	4725	27782	4364	537	3827	1354	2473	24.38	18351
2008-09	21159	3684	24843	3007	579	2428	864	1564	15.42	19441
2009-10	27719	4294	32013	2699	743	1956	687	1269	12.51	20235
2010-11	33823	6488	40311	5265	820	4445	1479	2966	29.24	22315
2011-12	43100	7033	50133	8304	1030	7274	2106	5168	59.95	26422
2012-13	43838	7399	51237	4501	1375	3126	1066	2060	20.31	28007
2013-14	38630	15218	53848	4647	1754	2893	1015	1878	18.52	29411



# **Corporate Information**

**Board of Directors** 

Mr. Siddharth Shriram Chairman

Dr. D.V. Kapur

Mr. O.P. Khaitan

Mr. Ravi V. Gupta

Mr. Y. Matsumoto

Mr. T. Hamasaki President & CEO

Mr. H. Sugimizu Whole Time Director

Mr. Vinay Mittal Whole Time Director

Mr. Manoj Arora

Mr. Ravi Prakash Mehrotra

Company Secretary
Mr. Rahul Kumar

**Technical and Financial Collaborators** 

Honda Motor Co., Ltd.

1-1, 2 Chome, Minami-aoyama, Minato-ku Tokyo, Japan

**Statutory Auditors** 

M/s. B S R & Co. LLP Chartered Accountants Building No. 10, 8<sup>th</sup> Floor, Tower-B, DLF Cyber City, Phase-II, Gurgaon-122 002

**Bankers** 

The Bank of Tokyo-Mitsubishi UFJ Ltd. HDFC Bank Ltd. ICICI Bank Ltd. Yes Bank Ltd.

**Registered Office** 

409, DLF Tower B, Jasola Commercial Complex, New Delhi - 110 025

**Head Office** 

Plot No.5, Sector-41 (Kasna), Greater Noida Industrial Development Area, Distt. Gautam Budh Nagar, UP- 201 310

Page No.	CONTENTS
2 - 17	DIRECTORS' REPORT
18 - 20	AUDITORS' REPORT TO THE MEMBERS
21 - 48	FINANCIAL STATEMENTS



#### **DIRECTORS' REPORT**

Dear Members,

Your Directors are pleased to present the Twenty Ninth Annual Report together with Audited Accounts of the Company for the year ended 31st March 2014.

#### FINANCIAL RESULTS AND APPROPRIATIONS

(Rs. in lacs)

Particulars	Year Ended	Year Ended
	March 31, 2014	March 31, 2013
Revenue from Operations	54,135	51,555
Other Income	457	697
Profit before depreciation and exceptional	items 5,569	4,501
Depreciation	1,754	1,375
Exceptional items Profit before tax	922 2,893	3,126
Provision for taxation		
- Current	1,206	736
- Deferred Tax charge/(benefit)	(191)	330
Profit after Tax	1,878	2,060
Balance of profit brought forward	14,673	13,293
Amount available for appropriation	16,551	15,354
APPROPRIATIONS		
Dividend	406	406
Tax on Dividend	69	69
General Reserves	188	206
Balance carried to Balance Sheet	15,888	14,673

#### DIVIDEND

Your Directors recommend a dividend of Rs. 4/- per equity share of Rs. 10 each (40%) for the year ended 31<sup>st</sup> March 2014 (previous year 40%). The total outgo on this account (including dividend tax) will be Rs. 474.67 lacs.

#### **APPROPRIATIONS**

It is proposed to transfer Rs. 188 lacs to General Reserve and retain the balance in Profit and Loss Account.

#### **DOMESTIC MARKETS AND EXPORTS**

Your company achieved sales of Rs. 57,570 lacs in 2013-14 (as against Rs. 55,559 lacs in 2012-13) in domestic and export markets, thereby registering a growth of 4% over the previous year.

The year saw the introduction of the New 7 kVA generators for the North American markets as well as overhead valve engine based petrol water pumps for the domestic market. These new models are expected to contribute significantly to your company's future business.

During the year, your Company introduced a New Tiller model in the 5.5 HP category for the domestic market.

A detailed report on operations titled 'Management Discussion and Analysis Report' is annexed to the Directors' Report as **Annexure-A** and forms part thereof.

#### INDIGENISATION PROGRAMME

Your Company is continuously working on cost reduction by localization of critical parts with the help of Honda Motor Co. Ltd., Japan.

To achieve cost competitiveness, the Company is focusing on reduction in import content in GX series of engines through localization and cost reduction on SAFLOW.

Your Company is further working on indigenization of many critical parts in SA FLOW for improving the local content ratio and for realizing further cost reduction benefits.

#### **ENVIRONMENT PROTECTION & SAFETY**

Your Company is committed towards the protection and safety of environment. This is depicted in overall HONDA Philosophy "BLUE SKIES FOR OUR CHILDREN" and is adopted by your Company also. All employees make efforts in daily operations towards controlling emissions, effluents and waste disposal arising out of manufacturing processes, product and services as per the predefined norms. Environmental improvements were achieved by completing the following actions:

- Reduced electrical energy consumption of Paint Shop Pumps and Assembly Line Exhaust Blowers by reducing their speed, using variable frequency drive, without affecting their performance. Thus CO<sub>2</sub> release was reduced by 18.5 ton/year.
- Reduced air consumption in air cleaning of components in Machine Shop up to 37% by use of energy efficient guns & auto shut off solenoid valves in air supply line of individual machines to prevent internal air leakages during machine idle time. Thus CO<sub>2</sub> release was reduced by 1.67 ton/year.

Your Company is further planning to reduce energy consumption by:

- Replacing Street Lights by LED Lights.
- Replacing Normal Tube Lights by LED Tube Lights.
- Replacing 150W MVL/MH lamps by 96W Dome Light.
- Installation of Movement Sensor for auto switching off of lights in toilets and office building.
- Installation of Solar Pipe for Natural Lighting in Shop Floor.

The products manufactured by your Company comply with the air emission and noise regulation norms notified by the Ministry of Environment and Forests (MOEF), Government of India. The 'Confirmation of Production' (COP) to the air emission and noise regulation is done as laid down by the MOEF.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO

The requisite information relating to Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo required to be disclosed pursuant to Section 217(1)(e) of the Companies Act, 1956 read with Companies [Disclosure of Particulars in the Report of Board of Directors] Rules, 1988 is set out in a separate statement annexed to this report as **Annexure-B** and forms part thereof.

#### **DIRECTORS**

Mr. S. Yotsumoto ceased to be Director of the Company with effect from the close of the working hours of March 31, 2014. Your Board places on record its deep appreciation for the services rendered by Mr. S. Yotsumoto during his tenure with the Company.

Mr. Manoj Arora, Mr. Ravi Prakash Mehrotra and Mr. Hiroyoshi Sugimizu were appointed as Directors effective March 1, 2014, April 1, 2014 and April 1, 2014 respectively. Your Board recommends the appointment of Mr. Manoj Arora, Mr. Ravi Prakash Mehrotra and Mr. Hiroyoshi Sugimizu as Directors of the Company. Proposal for the appointment of Mr. Manoj Arora, Mr. Ravi Prakash Mehrotra and Mr. Hiroyoshi Sugimizu is being put up for your approval.

The proposal for the change in terms of appointment of Mr. Takashi Hamasaki and Mr. Vinay Mittal directors, is being put up for your approval.

In accordance with the provisions of the Companies Act, 1956, Companies Act, 2013, Articles of Association of the Company and applicable Regulations issued by the Securities & Exchange Board of India, Mr. Takashi Hamasaki, Director of the Company is liable to retire by rotation at the forthcoming Annual General Meeting ('AGM') and being eligible, offers himself for reappointment

Brief resume of Directors appointed on the Board, nature of their expertise in specific functional areas and the name of the Companies in which they hold the Directorship and the Chairmanship/Membership of the Committees of the Board, as stipulated under Clause 49 of the Listing Agreement with the Stock Exchanges, are given in the Notice convening the Annual General Meeting.



The remuneration to be paid to Mr. Hiroyoshi Sugimizu as Whole Time Director of the Company has been approved by the Board of Directors on May 30, 2014 subsequent to the recommendation of the Nomination and Remuneration Committee on May 30, 2014. Your Board recommends the remuneration of Mr. Hiroyoshi Sugimizu for your approval.

The revised remuneration of Mr. Vinay Mittal from 01.04.2014 to 31.03.2015 (both days inclusive) has been approved by the Board of Directors on May 30, 2014 subsequent to the recommendation of the Nomination and Remuneration Committee at its Meeting held on May 30, 2014. Your Board recommends the approval of revised remuneration of Mr. Vinay Mittal. Proposal for the same is being put up for your approval.

Necessary resolutions for the appointment / re-appointment and remuneration of the aforesaid Directors have been included in the Notice convening the Annual General Meeting.

As per the confirmations received, none of the Directors of the Company are disqualified for being appointed as Director as specified in Section 164(2) (a)and (b) of the Companies Act, 2013.

#### **AUDITORS**

#### **Statutory Auditors**

The observations of Statutory Auditors in the report, read with the relevant Notes to Accounts are self explanatory and therefore, do not require further explanation.

M/s. B S R & Co. LLP, Chartered Accountants, Statutory Auditors of the Company hold office until the conclusion of the forthcoming AGM and are recommended for re-appointment. The Company has received a certificate from them to the effect that their re-appointment, if made, would be within the prescribed limits specified under Section 139 (1) of the Companies Act, 2013.

The Auditors have represented that they have been subjected to the 'Peer Review Process' of The Institute of Chartered Accountants of India and hold a valid Certificate.

#### **Cost Auditors**

In pursuance of Section 148 of the Companies Act 2013, Circular issued by the Ministry of Corporate Affairs and applicable provisions, if any, M/s Rakesh Singh & Co., Cost Accountants will be appointed as Cost Auditors of the Company for the Financial Year 2014-15, subject to approval of the Central Government, as required.

The Cost Auditors have certified that they are not disqualified under any of the provisions of Section 141 read with Section 139 and Section 148 of the Companies Act, 2013 and that the appointment made is within the limits prescribed. A declaration to this effect has been submitted by the Auditors to the Audit Committee. A certificate from the Cost Auditors of their being an independent firm of Cost Accountants and at arm's length relationship with the Company has also been submitted to the Audit Committee.

# CONSOLIDATION OF MANUFACTURING FACILITY FROM PUDUCHERRY TO GREATER NOIDA

In accordance with the restructuring programme announced during the year, your company has decided to shift the manufacturing operations from Puducherry to the existing facility at Greater Noida w.e.f. March 03, 2014.

Consequently, a peaceful settlement has been reached with the workers union at Puducherry and final settlement agreement has been executed on March 13, 2014. The facility is under shifting, which is expected to be completed by mid June, 2014.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

In terms of provisions of Section 217(2AA) of the Companies Act, 1956, your Directors confirm as under:

- That in the preparation of the annual accounts, the applicable accounting standards have been followed alongwith proper explanation relating to material departures;
- That the accounting policies selected and applied are consistent and the judgments and estimates made are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period;

- That proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- 4. That the annual accounts have been prepared on a going concern basis.

#### **PARTICULARS OF EMPLOYEES**

In terms of the provisions of Section 217(2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules, 1975, the particulars of employees are required to be furnished in statement to be annexed to this Report. However, as per the provisions of Section 219(1)(b)(iv) of the said Act, the report and accounts are being sent to all the Shareholders excluding the aforesaid Annexure. The complete Annual Report including this statement shall be made available for inspection by any shareholder during working hours for a period of 21 days before the date of the Annual General Meeting. Any member interested in obtaining the copy of the statement may write to the Company Secretary at the Registered Office of the Company.

#### **CORPORATE GOVERNANCE**

A separate section on Corporate Governance is annexed to this report as  $\mbox{\bf Annexure-C.}$ 

A certificate from a Practicing Company Secretary on compliance with the conditions of Corporate Governance as stipulated under clause 49 of the Listing Agreement with Stock Exchanges is annexed as **Annexure-F**.

#### **CODE OF CONDUCT AND ETHICS**

The Board of the Company has adopted a Code of Conduct and Ethics for the Directors and Senior Executives of the Company. The object of the Code is to conduct the Company's business ethically and with responsibility, integrity, fairness, transparency and honesty. The Code sets out a broad policy for one's conduct in dealing with the Company, fellow Directors and Employees and with the environment in which the Company operates. The Code is available on the Company's Corporate website (www.hondasielpower.com). A declaration signed by President & CEO of the Company with regard to the compliance with the Code by the Members of the Board and Senior Executives is annexed as **Annexure – D** and forms part hereof.

#### MANAGEMENT DISCUSSION & ANALYSIS

Management Discussion and Analysis Report is annexed as Annexure-A.

# MATERIAL CHANGES AND COMMITMENTS AFFECTING THE FINANCIAL POSITION OF THE COMPANY AFTER 31<sup>ST</sup> MARCH 2014

There were no material changes and commitments affecting the financial position of the company after 31st March 2014.

#### **ACKNOWLEDGEMENTS**

Your Directors wish to thank and acknowledge with gratitude the co-operation, assistance and support received from the Central Government, State Governments of Uttar Pradesh and Puducherry, Company's Bankers, Shareholders, Dealers, Vendors, Indian and Japanese Promoters of the Company and other Business Associates in the Management of affairs of the Company.

The Directors also wish to place on record their sincere appreciation and gratitude towards the contribution made by every employee of the Company.

New Delhi May 30, 2014 Chairman On behalf of the Board, Siddharth Shriram





#### **MANAGEMENT DISCUSSION & ANALYSIS REPORT**

#### **DOMESTIC BUSINESS**

#### **GENSETS**

- This year the overall generator business was impacted due to the improved power scenario in Southern parts of the country. However, the advance technology based EU series generators continued to gain acceptance and contributed to over 19% of the genset sales.
  - The 'Eco Throttle' feature in Honda EU series generators helped consumers in reducing operating costs. Your company made sustained efforts to communicate such advantages to prospective customers.
- The 1 kVA petrol fuelled Generator EP1000, launched late last year has also received an encouraging response amongst urban & semi-urban customers. Its easy start feature due to the unique Honda decompression technology has been well appreciated.

#### **Opportunities**

- Your Company with support of Honda R&D, Japan will shortly introduce emission compliant gensets based on revised and stringent norms stipulated by the Central Pollution Control Board (CPCB). Such generators, incorporating advanced technology, are expected to endear well to the environment conscious consumers.
- The Government of India may expand and integrate many social initiatives. Many of these are related to Information Technology, Computerization and Education. The success of these initiatives requires investment in power back up as well. Your Company has been making efforts to reach out to such potential customers to help them carry on their businesses consistently and sustainably.

#### **Concerns**

 The new emission compliant models to be introduced in 2014 are exclusively petrol run. While your Company will be promoting the fuel efficiency feature of these generators, rising petrol prices are a cause of concern.

#### Outlook

 The power deficit due to increased consumption is expected to continue and the need for uninterrupted power will be a key driver to stimulate and boost generators business.

#### GENERAL PURPOSE ENGINES AND WATER PUMPING SETS

- The demand for Engines and Pumps fell marginally due to excess rainfall in many parts of the country.
- Your Company continued with its efforts, to increase its network. This
  proximity to the users helped in reaching out to prospective customers.
- Business in the Eastern states supported the water pump business, highlighting again the advantages of light weight and portable Honda pumps.

#### Opportunities

- Farm mechanization led by increasing farm incomes, Government support and scarcity of labour is expected to increase demand for our engines and their application for agricultural use.
- The new and fuel efficient over head valve engine based petrol water pumps and engines of your Company are expected to increase demand in areas where kerosene availability is limited. Government Support schemes and subsidies will help us leverage our presence in these segments.

#### Concerns

 Increasing prices of fuels and dwindling availability of kerosene in rural areas is affecting sentiments and demand.

#### Outlook

- Farmers continue to get support from the retail market through better prices of farm products as well as from the Government in the form of subsidies on inputs. The demand based on the above parameters is expected to grow.
- The OEM (Original Equipment Manufacturer) market for agricultural and construction segments is also developing considering the competitive cost structure in India. Your Company is looking at increasing its presence in these segments by working with small companies and manufacturers. Applications such as high tree and back pack sprayers are gaining popularity and your company is working very closely with select good quality assemblers to grow volumes and counter the low cost Chinese made imported products.

#### **BRUSH CUTTERS**

- Honda Brush cutters have been able to provide an affordable and efficient mechanized solution to replace manual operations for farm activity like de-weeding and harvesting.
- Increased support from the Government in areas such as plantations and horticulture are providing the impetus to grow this business.
- The Southern markets continue to be the major areas contributing to sales.
- Your Company strengthened its after sales support activity which is expected to consolidate and reinforce its leadership position.

#### **TILLERS**

- The category is showing promising growth as new areas are developing to help sales expansion.
- A New Tiller model with features better suited to the customers' requirement was launched. The demand for this model for initial land preparation and de-weeding is steadily growing amongst progressive farmers.

#### MARINE SEGMENT

 To leverage the growth in tourism and development of inland water ways, the Company is promoting LTOBs (Long Tail Out Board Engines) to cater to The Marine Segment. The prospects, currently limited to Southern India, are encouraging.

#### **EXPORTS**

- During the year your Company launched two new models in the 7 kVA category for US and Canadian markets. In the future business from the North American markets is expected to contribute significantly to your Company's overseas business.
- Total sales during the year were nearly equivalent to the previous year's performance. The decline was from the price competitive water pump category while generator and engines were equal or registered a growth.
- The Middle East region continued to generate maximum business for your Company

#### Concerns

- Fluctuation of Indian Rupee against the US dollar may impact the margins of the Export business.
- $\bullet \qquad \text{The competitive market scenario limits the scope for price increments}.$

#### Outlook

Supported by the launch of the new generator models, the Company will
persist with its strategy to explore new markets.



#### THREATS, RISKS AND CONCERNS

The Company has proper and appropriate risk mitigation and management systems in place. This is assured by:

- Complying with overall legal and Company wide internal policy framework as required by laws of the land wherever Company does business. This is ensured by way of updation at regular intervals and is further reconfirmed by status reports prepared by all divisions of the organization for onward submission of consolidated status of compliances to the Board of Directors every quarter. This has been further strengthened by way of regular supervision of legal compliances by Internal Auditors of the company.
- Proper recording of fixed assets of the Company in the books of accounts is ensured. The policy for physical verification w.r.t. intervals and process has been framed and described in the Annual Report of the Company. Adequate insurance coverage has been done for all probable risks.
- Compliance to IT Security Policy designed by the Company with a view to avoid loss and mis-utilization of sensitive data of the Company.
- 4. The Risk Management System was also established this year. Under this it is expected by each division to review and assess business risk on a regular basis and to detect, communicate, evaluate and respond to risk in their particular business areas. The risk management officer is responsible for promoting risk management initiatives such as business continuity planning in the event of any risk.

#### INTERNAL CONTROLS AND SYSTEMS

Your Company has ensured an adequate, proper and effective internal control system keeping in view the size and complexity associated with the industry. Set of well designed and documented policies, rules and proper communication system have been put in place to ensure effective Management. For being workable and to be properly adopted at respective work places in daily working, these policies and rules are being communicated to the lowest level of organization by way of formal and informal communication systems.

The Internal Control System and Procedures also ensures that financial statements are prepared in conformity with established accounting principles and practices. The assets of your Company are adequately safeguarded against any misuse or loss. Independent, Professional and effective internal audit function is the back bone of your Company's Internal Control system. The internal control systems are ensured through an extensive internal audit program duly approved by the Audit Committee of your Company. This is subject to a periodic review by the Management and Audit Committee in its Meeting attended by Statutory and Internal Auditors of the Company.

The Whistle Blower/Vigil Mechanism is operative in the Company. This ensures reporting by any associate, dealer or vendor of the Company of any act being considered as not in line with the policy, rules or code of conduct of the Company or if not found to be in line with prudent commercial practice, to the appropriate levels as detailed in the system document itself. A parallel line of communication has also been made available to the directors and associates of the company for direct access to the Chairman of the Audit Committee.

#### FINANCIAL PERFORMANCE

During the year 2013-14 the net sale was Rs. 538.48 Cr as against Rs. 512.37 Cr. in the previous year. This represents an increase of 5% in terms of value over previous year.

Profit before Tax and Exceptional Items for the year was Rs. 38.15 Cr as against Rs. 31.26 Cr in 2012-13.

#### **HUMAN RESOURCES**

In the Financial Year 2013-14 one of the central task for Human Resource was peaceful consolidation of Puducherry manufacturing operation at Greater Noida and significant contribution in the area of Associate Capability development in achieving Self Reliance, Policy Development and revalidating process and procedures with changing business scenario.

Ensuring our work force has the right skills and abilities which is essential to our long-term success, we support the development of our employees through targeted developmental programs. In addition to the enhancement of professional and personal leadership skills, the further training programmes focused on the handling of strategically important business issues, quality management, channel management, etc. On the job learning as well as variety of programs designed to enhance individual abilities and develop specified skills that are tailored to local needs were also imparted. These program nurture management skills and support associate career building efforts.

In order to have a platform where employee gets an opportunity to share his/her area of expertise or knowledge, a link has been created and on every Saturday the material is shared with all the employees in Knowledge Enrichment Series called "Gyanarjan".

In order to preserve amity and promote measures for securing good relation between management and line associates a work committee having equal representation of Management and Line associates was constituted. The broad constructive and supportive role of the work committee is to comment upon matters of their common interest and make an effort to create an objective or relevant purpose.

In November 2013 the New Honda Conduct Guideline was adopted on the basis of Honda Corporate Governance. It represents the important values that have guided our actions to date. It is to be observed by all associates in order to emphasize and further strengthen corporate governance, compliance and business ethics. In addition to legal and compliance standards the conduct guidelines sets out basic policies concerning respect for Human rights, environmental protection, safety and health and management of information. The revised and the new Conduct Guideline were circulated to all associates through awareness session, handbook, posters, screen savers and employee portal.

Implementation of Product Traceability through barcode has been one of the initiatives of IT.

We promote team work and creativity, this year our New Honda Circle "KHOJ" from Weld shop qualified and participated in the New Honda Circle, Japan Block Convention 2013 held at Aumamoto –Japan from 17<sup>th</sup> October 2013 to 20<sup>th</sup> October 2013.

Effective policy reflects the organization's culture and direction and guides its managers, administrators and employees. It is fundamental to the success of the Company and its people. We play an essential role in developing, reviewing and administering Company-wide policy in the area of people development and employment practices and have renewed our focus in this area to ensure our clients have the information they need to make decisions. Policies like Document Management, Export Security Control Policy, Retirement Policy, Wedding Gift Policy and Higher Education Scheme were reviewed and released during the Year.

Due to the Business reasons it was decided to close the Puducherry Operations. The Puducherry unit was closed on March 3, 2014. An amicable bipartite settlement was reached between Union and Management and all Line Associates were paid 85 days additional closure compensation, the closure was done peacefully, without any agitation.

Various employee engagement initiatives such as sports activities, long service awards, foundation day, etc. were held during the year. Employees showed lot of enthusiasm and team spirit and appreciated such initiatives.

The Company, as on March 31, 2014, had 1019 associates.

#### **CAUTIONARY STATEMENT**

Statements in this Management Discussion and Analysis Report describing the Company's objectives, projections, estimates and expectations may be 'forward looking statements' within the meaning of applicable laws and regulations. Actual results might differ substantially or materially from those expressed or implied. Important developments that could effect the Company's operations include significant changes in political and economic environment in India and key markets abroad, tax laws, litigation, labour relations and interest costs.



#### **ANNEXURE - B TO DIRECTORS' REPORT**

# DISCLOSURE UNDER SECTION 217(1)(e) OF THE COMPANIES ACT, 1956 READ WITH COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988

#### A. CONSERVATION OF ENERGY

Your Company strives to make the plant's energy efficient to the extent possible and continually reviews various areas to conserve energy.

#### (a) Energy conservation measures taken:

The Company is committed towards the protection of the environment and safety. All the employees make efforts in daily operation in controlling emissions, effluents, waste disposal arising out of manufacturing processes, product and services as per the predefined norms.

Environmental improvements were achieved by completing following actions:

- Reduced electrical energy consumption of Paint Shop pumps and Assembly Line exhaust blowers by reducing their speed, using variable frequency drive, without affecting their performance. Thus CO<sub>2</sub> release was reduced by 18.5 ton/year.
- Reduced air consumption during air cleaning of components in Machine Shop up to 37% by use of energy efficient guns and shut off solenoid valves in air line of machines to stop air leakages during machine idle time. Thus CO<sub>2</sub> release was reduced by 1.67 ton/year.
- The products manufactured by your Company comply with the air emission and noise regulation norms notified by the Ministry of Environment and Forests (MOEF), Government of India. The 'Confirmation of Production' (COP) to the air emission and noise regulation is done as laid down by the MOEF.

Following energy conservation measure were taken to reduce the energy consumption by:

- Installation of Variable Frequency Drive (VFD) at Paint Shop pump motors and Assembly blower motors, resulting in their energy consumption reduction by 34%.
- Installation of energy efficient air guns and auto shut off solenoid valves in machines to reduce air consumption resulting in reduction of electrical energy consumption of air compressor by 2%.

#### (b) The steps taken by the company for utilizing alternate source of energy

- Use of wind ventilators for natural air ventilation of plant.
- Use of waste heat of flue gases of gas generator for steam generation through waste heat recovery boiler.
- Use of waste heat of gas engine's jacket water for generating chilled water thorough hot water Vam . This chilled water is further used for comfort air conditioning of office building by using chilled water cassettes.

We are further planning to use solar pipes for natural lighting in Shop Floor.

#### (c) Additional Capital investments and proposals, if any, being implemented for reduction of consumption of energy;

#### Following actions are proposed to be taken for energy conservation in the year 2014-15:

- By replacing T-5 Tube Lights by LED Tube Lights in phased manner.
- By replacing 150W MVL/MH lamps by 96W Dome Light in phased manner.
- By replacing Street Lights by LED Lights.
- Auto switching off of idle lights by installing Movement Sensors in Toilets and office building.
- Installation of Solar Pipe for Natural Lighting in Shop Floor.

# (d) Impact of the measures at (a) and (b) above for reduction of energy consumption and consequent impact on the cost of production of goods;

Above actions resulted in reduction in energy consumption. The thermal energy of fuel consumed in burners per unit production for the year 2013-14 is 1.24% lower than the immediate previous year due to optimum machine utilization. 1.68 % reduction in electric energy consumption of Air compressor was achieved by reducing air consumption in machine shop through energy efficient air guns and auto shutoff valves in air supply line of individual machines.11.06% reduction in electrical energy consumption of Paint Shop was achieved by installation of variable frequency drives in pumps. The net electrical energy consumption per unit production is 6.7% higher than the immediate previous year due to full year impact of new facilities and machines added in previous year. The focus is continuing and is expected to be reduced in the year 2014-15 by about 2 % over the year 2013-14.



## (e) Total energy consumption and energy consumption per unit of production

Particulars	Unit	Current Year 2013-14	Previous Year 2012-13
A. Power and Fuel Consumption			
1. Electricity			
(a) <u>Purchased</u>			
Quantity	kwh	16,62,157	11,39,308
Total Amount	Rs. (Lacs)	135	85.47
Rate / Unit	Rs./kwh	8.11	7.50
(b) Own Generation			
(i) Through Diesel Generator			
Quantity	kwh	1,61,045	1,81,391
HSD Qty	ltr	70,970	76,460
Unit per ltr of diesel oil	kwh/ltr	2.27	2.4
Cost / Unit	Rs./kwh	23.61	17.07
(ii) Through Gas Generator			
Quantity	kwh	32,20,928	40,22,646
LNG Qty	SCM	9,49,608	12,41,984
Unit per SCM of LNG	kwh/SCM	3.4	3.2
Cost / Unit 2. Coal	Rs./kwh	13.79	11.19
Quantity (tonnes)		N.A.	N.A.
Total Amount		N.A.	N.A.
Average Rate		N.A.	N.A.
3. Furnace Oil			
(a) Furnace HSD			
Quantity (k.ltr)	k.ltr	N.A.	N.A.
Total Amount	Rs.	N.A.	N.A.
Average Rate	Rs./k.ltr	N.A.	N.A.
(b) Furnace LPG			
Quantity (kg)	kg	N.A.	N.A.
Total Amount	Rs.	N.A.	N.A.
Average Rate	Rs./kg	N.A.	N.A.
(c) Furnace Natural Gas (R-LNG)			
Quantity (SCM)	SCM	3,10,924	3,55,664
Total Amount	Rs.	1,46,61,000	1,35,89,176
Average Rate	Rs./SCM	47.15	38.21
4. Others / internal generation			
Quantity		N.A.	N.A.
Total Cost		N.A.	N.A.
Rate / Unit		N.A.	N.A.
B. Consumption per unit of Production			
Production unit	No.	2,15,786	2,43,989
Electricity	kwh/Unit	23.38	21.90
Coal		N.A.	N.A.
Furnace oil		N.A.	N.A.
- HSD used in Burners of Furnace	Itr/Unit	N.A.	N.A.
- LPG used in Burners of Boiler / Furnace	kg/Unit	N.A.	N.A.
<ul> <li>Natural Gas (R-LNG) used in Burners of Furnace</li> </ul>	SCM/Unit	1.44	1.46



#### **B. TECHNOLOGY ABSORPTION**

#### FORM - B

#### Disclosure of particulars with respect to Technology Absorption

#### Research and Development (R&D)

1. Specific areas in which R & D carried out by the Company

The Company has carried out work in the following areas:

- · Technology to run Water Pump set on LPG fuel.
- Execution of indigenization of critical engine components through the process of data base generation.
- Substantial reduction in hazardous substances in product and processes.
- Development of following more efficient and technologically advanced Inverter Generator Models:

- Recoil start - FU30i

- Self start - E30is / EU65is

- Started development of GX160/200 (OHV Engines) for domestic
- Development of 1 KVA model for developing countries and domestic market
- Development of EU7000is for developed/advance countries like USA, Canada and Japan etc.
- 2. Benefits derived as a result of the above R & D
  - · Clean Air Fuels such as LPG
  - Environment friendly products / processes
  - · Cost competitiveness through localization
  - Increase in foreign exchange earnings by meeting specific requirements of various countries
- 3. Future plans of action

Continue the process of data generation for indigenization of critical engine components.

4. Expenditure on R & D

 a) Capital
 :
 Nil

 b) Recurring
 :
 Nil

 c) Total
 :
 Nil

d) Total R & D expenditure as a

percentage of total turnover : N.A.

#### Technology absorption, adaptation and innovation

 Efforts in brief, made towards technology absorption, adaptation and innovation.

The Company has availed the services of technical specialists from the foreign collaborator who impart on the job training and guidance to the Company's engineers and technicians.

For development of new technology model and to improve the manufacturing quality of inplant / outplant parts, new manufacturing facility has been added in the following areas:

- Replacement/ Reconditioning of old machine in the Crankshaft Line, Con Rod Line, Alternator and Weld Shop.
- Implementation of fuel efficient furnace in Paint Shop and Pressure Die Casting.
- Implementation of low cost fuel i.e. piped natural gas in furnaces of Paint Shop and Pressure Die Casting.
- Expansion of Dry off Oven in Paint Shop for painting of GX160/200 (OHV) Engine Fuel Tank.
- Expansion of Pressure Die Casting Shop to accommodate GX/1KVA new model pressure die casting parts.
- Expansion of Alternator Shop for production of Alternator for Inverter Generator Model.

- New addition of Global Assembly Line for assembly of Generator Model for advanced / developed Countries.
- Installation of new machine for matching of aluminum shop head cylinder, housing rear etc. parts of 1KVA.
- Feasibility study for development of new range of engine and its appliances.
- Development of new model to meet the Indian Emission Regulation requirements.

For giving guidance on specific matters related to indigenization, improvement of manufacturing method and quality, experts from Honda Motor Co., Ltd., Japan are frequently visiting the Company.

As a result of above efforts, the Company has been able to develop:

- Noise Absorption technology.
- Engine Technology for use of LPG.
- Development of new genset model of EU series.
- 2. The benefits derived relate to:
  - Availability of super silent gensets meeting the noise regulations.
  - Clean air fuels in manufacturing processes.
  - Better fuel efficiency
  - Elimination of Hazardous fumes by introduction of new machine in Alternator Shop.
  - Automation of manual operations.
  - Increase in production capacity.
- In case of imported technology (imported during the last 5 years reckoned from the beginning of the financial year), following information is furnished
  - a) Technology imported

Manufacture of Portable Inverter Gensets, General Purpose Engines and Water Pumping Sets. Technology to manufacture Pressure Die Casting parts of high quality.

b) Year of import

Technical Collaboration Agreement dated 18.10.1985 as renewed/revamped from time to time and valid for a period of 5 years till March 31, 2017.

c) Has technology been fully absorbed?

No, this is in the process of being absorbed gradually.

d) If not fully absorbed, areas where this has not taken place, reasons thereof and further plan of action.

The technology absorption of manufacture of I.C. Engine and Engine based products such as Gensets, Water Pumping Sets and Sprayers has started about 24 years back. Technology is further to be absorbed for high technology Engine components for indigenization and in producing the country specific products/ models for International markets.

#### C. FOREIGN EXCHANGE EARNINGS AND OUTGO

- (a) Activities relating to exports; initiatives taken to increase exports; development of new export markets for products and services; and export plans:
  - 1. Developed business from new markets in Pakistan.
  - 2. Maximized sales from the high volume Saudi Arabian market.
- (b) Total foreign exchange used and earned:

The foreign exchange outgo was Rs. 17,932.59 lacs on account of imports and payment of royalty etc. as against foreign exchange inflow of Rs. 14,857.75 lacs through exports.



Annexure - C to Directors' Report

#### REPORT ON CORPORATE GOVERNANCE

#### 1. Company's Philosophy on Code of Governance

Corporate Governance ensures fairness, transparency and integrity of the Management. The Company believes that sound Corporate Governance is critical for enhancing and retaining investor trust and thus seeks to ensure that its performance goals are met with integrity. The Company has established systems and procedures to ensure that its Board is well informed and well equipped to fulfill its overall responsibilities and to provide Management with the strategic direction needed to create long term shareholders value. The Company maintains highest levels of transparency, accountability and good Management practices through the adoption and monitoring of corporate strategies, goals and procedures to comply with its legal and ethical responsibilities. The Company has always worked towards building trust with shareholders, employees, customers, suppliers and other stakeholders based on the principles of good Corporate Governance.

The Company strives to foster a corporate culture in which high standards of ethical behavior, individual accountability and transparent disclosure are ingrained in all its business dealings and shared by its Board of Directors, Management and Employees.

The Company has set to itself the objective of expanding its capacities and becoming globally competitive in its business. The Company is committed to meeting the aspirations of all the stakeholders. This is also embodied in the corporate vision of the Company, which states that "Honda Siel Power Products Limited would like to be a Company which Society would want to exist."

The Directors fully endorse and support the essentials of Corporate Governance and accordingly herein below give a report on Corporate Governance.

#### 2. Board of Directors

The Board of Directors is at the core of Corporate Governance practices. Your Company believes that an active, independent and participative Board is a pre-requisite to achieve and maintain the desired level of Corporate Governance.

The Board of your Company is broad-based, consisting of nine Members. The Board has an ideal composition. It consists of three Executive Directors and Six Non-Executive Directors. Five Non-Executive Directors are Independent i.e. they do not have any other material pecuniary relationship or transactions with the Company, its Promoters, its Management, which in the judgement of the Board may affect the independence of judgement of the Director. The Board Members possess the skills, experience and expertise necessary to guide the Company.

Brief particulars of the Directors who are being appointed/ re-appointed at the ensuing Annual General Meeting ('AGM'), nature of their expertise in specific functional areas and names of Companies in which they hold Directorship and Membership/Chairmanship of the Board Committees are provided in the Notice convening AGM.

#### **Board Meetings**

During the year under review, four Board Meetings were held on May 20, August 05, November 12, 2013 and January 27, 2014. Resolutions by Circulation were passed on April 01, 2013, July 07, 2013, October 29, 2013, February 27, 2014 (passed twice) and March 22, 2014. All statutory and other important items/ information were placed before the Board for approval/review.

The composition of the Board of Directors, attendance of the Directors at the Board Meetings and Annual General Meeting, number of Directorships in Indian Public Limited Companies and Membership of Committee(s) (Audit and Shareholders/Investors Relations Committee) of the Board of such Companies are as follows:

Name of the Director	Category	Attendance at the last AGM	No. of Board Meeting(s) attended	No of Directorship in other Companies	Number of Committee Membership including (Chairmanship)
Mr. Siddharth Shriram	ID /NED	Yes	3	3	2(1)
Mr. T. Hamasaki	Non ID/ ED	Yes	4	1	2
Mr. S. Yotsumoto	Non ID/ ED	Yes	2	NIL	NIL
Dr. D. V. Kapur	ID/NED	Yes	4	2	4(3)
Mr. O. P. Khaitan	ID/NED	Yes	4	6	9 (4)
Mr. R. V. Gupta	ID/NED	Yes	4	6	6(2)
Mr. Vinay Mittal	Non ID/ ED	Yes	4	NIL	1
Mr. Y. Matsumoto*	Non ID/ NED	NO	NIL	1	NIL
Mr. Manoj Arora**	ID/NED	NA	NIL	NIL	NIL
Mr. H. Kanayama* **	Non ID/ NED	NA	NA	NA	NA

**ID-Independent Director** 

**ED-Executive Director** 

NED-Non-Executive Director



#### Note:

- a) \* Appointed as Director w.e.f. 01.04.2013.
- b) \*\* Appointed as Director w.e.f. 01-03-2014
- c) \*\*\* Ceased to be Director w.e.f. 01.04.2013
- d) Directorships held by Directors as mentioned above, do not include Alternate Directorship and Directorships of Foreign Companies, Section 25 Companies and Private Limited Companies.
- e) In accordance with clause 49, Membership / Chairmanship of only the Audit Committee and Shareholders/Investors Relations Committee of Public Limited Companies have been considered.
- f) None of the Directors is a member of more than 10 Board-level committees of public companies in which they are Directors, nor is Chairman of more than 5 such committees.

Dr. D. V. Kapur, Independent Director and Chairman of the Audit Committee attended the Annual General Meeting of the Company.

The Company does not pay any remuneration to its Non-Executive/ Independent Directors except Rs. 20,000/- per Meeting as sitting fees for attending Meetings of the Board and of its Committees. No commission on the net profit of the Company is paid to any Director. There are no pecuniary relationships or transactions of the Non-Executive Directors vis-à-vis the Company.

One-third of the Directors who are liable to retire by rotation, retire every year and are eligible for re-election as prescribed under the Companies Act, 1956 and in terms of the Articles of Association of the Company.

#### 3. Committees of the Board

The Board has constituted four Committees of Directors, namely:

- > Audit Committee;
- Remuneration Committee;
- > Shareholders/Investors Relations Committee and
- Board Committee on Financial Matters.

Each of these Committees function within the defined terms of reference and the minutes of the Committee Meetings are put up to the Board for noting at the subsequent Meeting. The role and composition of these Committees, including the number of meetings held during the financial year and the related attendance, are provided below.

#### i. Audit Committee

Majority of the Members of Audit Committee comprise of Independent Directors. Chairman of the Committee is an Independent Director and has expertise in accounting and related Financial Management. The Members have financial background and accounting knowledge. The powers and role of the Company's Audit Committee as stipulated by the Board are in accordance with the items listed in Clause 49 of the Listing Agreement and as per Section 292A of the Companies Act, 1956. The Committee is also responsible for reviewing the adequacy of internal control system and for ensuring compliance thereof and accordingly the adequate follow up actions are taken.

The Chief Financial Officer, Statutory Auditors, Internal Auditors and Cost Auditors attend the meetings of Audit Committee. Company Secretary acts as the Secretary to the Committee. During the financial year 2013-14, Audit Committee met four times on May 20, August 05, November 12, 2013 and January 27, 2014 Constitution of the Committee and attendance of the members at the meetings are as under:

Name of the Member	Status	Number of Meetings attended
Dr. D.V. Kapur	Chairman	4
Mr. R.V. Gupta	Member	4
Mr. O.P. Khaitan	Member	4
Mr. T. Hamasaki	Member	4

#### ii. Remuneration Committee

The Committee comprises of three Non-Executive Independent Directors. The Committee was formed to review and recommend the compensation payable to the Whole Time Directors of the Company. While recommending the remuneration, increment etc., it takes into account the financial position of the Company, industry trend, appointee's qualification, experience, past performance/remuneration, etc.

The Company Secretary acts as the Secretary of the Committee.



During the financial year 2013-14, Remuneration Committee met once on May 20, 2013. Resolution by Circulation was passed on February 27, 2014. Constitution of the Committee and attendance of the members at the meetings are as under::

Name of the Member	Status	No. of meetings attended
Dr. D.V. Kapur	Chairman	1
Mr. Siddharth Shriram	Member	1
Mr. O.P. Khaitan	Member	1

#### **Remuneration Policy**

The remuneration payable to Whole Time Directors is recommended by the Remuneration Committee to the Board of Directors for their approval thereon. However, such remuneration is subject to the approval of the Shareholders at the General Meeting and also subject to the approval of other Authorities, as the case may be.

The remuneration is fixed considering various factors such as qualification, experience, expertise of the appointee and the prevailing remuneration in the corporate world for similarly placed persons, financial position of the Company etc. The remuneration structure of the Whole Time Directors comprises of Basic Salary, Perquisites and Allowances, contribution to Provident Fund and other funds in accordance with the provisions of the relevant laws and the Companies Act, 1956.

#### Details of remuneration paid to Directors for the year 2013-14

#### A. Executive Directors

The details of the remuneration paid to the Whole Time Director(s) during the year 2013-14 are as under:

Name	Salary	Perquisites/ Retiral benefits	Service Contract
Amour		nt in Rs.	
Mr. T. Hamasaki	90,34,000	10,89,183	01.04.2010 to 31.03.2015
Mr. S. Yotsumoto	90,02,839	11,02,030	01.04.2011 to 23.03.2014
Mr. Vinay Mittal	49,15,824	12,20,325	01.04.2012 to 31.03.2017

#### B. Non-Executive Directors

Details of sitting fees paid during the year 2013-14 for attending the Meetings of Board of Directors and of its Committees were as under:

(Amount in Rs.)

Name of the Director	Board	Audit Committee	Shareholders/ Investors Relations Committee	Board Committee on Financial Matters	Remuneration Committee	Total
Mr. Siddharth Shriram	60,000	-	60,000	80,000	20,000	2,20,000.00
Dr. D. V. Kapur	80,000	80,000	80,000	-	20,000	2,60,000.00
Mr. O. P. Khaitan	80,000	80,000	-	-	20,000	1,80,000.00
Mr. R. V. Gupta	80,000	80,000	-	-	-	1,60,000.00

Mr. Y. Matsumoto, Director nominated by Honda Motor Co., Ltd., Japan submitted a letter of waiver for sitting fee of the Board and Committee thereof.

#### Equity shares of the Company held by the Non-Executive Directors

Mr. Siddharth Shriram, Chairman and Non-Executive Director hold 50 equity shares of the Company in his name. No other Non-Executive Director holds any equity shares of the Company.

#### iii. Shareholders /Investors Relations Committee

The Board has constituted Shareholders/Investors Relations Committee to approve the matters relating to transfer of shares, issue of duplicate share certificate, consolidation, splitting, transmission, transposition, dematerialization, rematerialisation of shares, endorsement on Fully Paid share certificates and for review and redressal of investor grievances. Sufficient powers have been delegated to this Committee. The power of approving transfer of shares, consolidation,



splitting, transmission (except for cases of transmission where the heirs of the deceased shareholder do not produce full documentary evidence of their title to shares), re-materialisation of shares, endorsement on Fully Paid share certificates have further been sub-delegated by the Committee to the Company Secretary of the Company.

The Committee met four times during the year on May 20, August 05, November 12, 2013 and January 27, 2014. Resolutions by Circulation were passed on July 22, August 21, October 07, 2013, January 06, February 06, March 10 and March 27, 2014. Composition of the Committee and attendance of the members at the meetings was as follows:

Name of the Member	Status	No. of Meetings attended
Dr. D. V. Kapur	Chairman	4
Mr. Siddharth Shriram	Member	3
Mr. T. Hamasaki	Member	4
Mr. Vinay Mittal	Member	4

#### **Compliance Officer**

Mr. Rahul Kumar, Company Secretary is the Compliance Officer for complying with the requirements of Securities & Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992 and the Listing Agreement entered into with the Stock Exchanges.

#### **Investor Grievance Redressal**

As on March 31, 2014, your Company had 11449 investors. During the year under review, the status of complaints was as follows:

Particulars	Received	Redressed	Not redressed to the satisfaction of shareholders	Number of pending complaints as on March 31, 2014
Non-receipt of shares sent for Transfer/ Transmission/ Duplicate/ Demat	1	1	NIL	NIL
Non – receipt/ Revalidation of Dividend Warrants	7	6	NIL	1
Others/Miscellaneous	9	9	NIL	NIL

#### iv. Board Committee on Financial Matters

The Board Committee on Financial Matters met four times during the year on May 07, July 15, October 29 and November 13, 2013. Attendance of the Members at the meetings was as follows:

Name of the Member	Status	No. of Meetings attended
Mr. T. Hamasaki	Chairman	4
Mr. Siddharth Shriram	Member	4
Mr. S. Yotsumoto	Member	4
Mr. Vinay Mittal	Member	4

The Company Secretary acts as the Secretary of the Committee.

#### 4. General Body Meetings

The last three Annual General Meetings of the Company were held as under:

Financial Year	Date	Time	Location	Special Resolution Passed
2012-13	August 05, 2013	1030 hours	Kamani Auditorium	No special resolution was passed.
2011-12	August 31, 2012	1030 hours	No. 1, Copernicus Marg, New Delhi - 110 001	
2010-11	August 10, 2011	1015 hours	New Deilli - 110 001	

No resolution was passed through Postal Ballot during the year 2010-11, 2011-12 and 2012-13.



#### 5. Subsidiary Companies

The Company does not have any subsidiary Company.

#### 6. Disclosures

- (i) Related parties and transactions with them as required under Accounting Standard 18 (AS –18) are furnished under Note No. 33 of Notes to Financial Statement for the year ended March 31, 2014.
- (ii) The above transactions have no potential conflict with the interest of the Company.
- (iii) Risk Management The Board has laid down and approved adequate procedures for management and minimization of risk.
- (iv) The financial statements are made in accordance with the Companies (Accounting Standards) Rules, 2006.
- (v) There has not been any non-compliance, penalties, strictures imposed on the Company by the Stock Exchanges or SEBI or any other authorities, on any matters relating to capital markets during the last three years.
- (vi) The Company has adopted non-mandatory requirement of constitution of the Remuneration Committee as mentioned in Annexure ID of Clause 49 of the Listing Agreement.

#### 7. Means of Communication

- 1. The Company has published the financial results for the year ended March 31, 2013, quarter ended June 30, 2013, quarter and six months ended September 30, 2013 and quarter and nine months ended December 31, 2013 in English and Hindi language newspapers.
- 2. The results of the Company are also displayed on the Company's website www.hondasielpower.com. The Company's website also displays the official news releases.
- 3. No presentations were made by the Company to the Analysts during the year.
- 4. Annual Report containing inter-alia, Audited Annual Accounts, Directors' Report, Auditors' Report and other important information is circulated to Members and others entitled thereto. The Management Discussion & Analysis Report forms part of the Annual Report and is provided elsewhere in this Annual Report.

#### 8. General Shareholders' Information

#### i. 29th Annual General Meeting

Day, Date & Time : Tuesday, August 05, 2014, 11.15 A.M.

Venue : Kamani Auditorium, 1, Copernicus Marg, New Delhi-110001.

Financial Year : Year ended March 31, 2014

Book Closure : July 26, 2014 to August 05, 2014 (both days inclusive)

Dividend Payment Date : September 02, 2014

ii. Tentative Financial Calendar 2014-15 (Subject to change)

The tentative dates for approval of Unaudited / Audited Financial Results for 2014 - 15, are as follows:

Quarter ending June 30, 2014 2nd week of August, 2014
Quarter ending September 30, 2014 2nd week of November, 2014
Quarter ending December 31, 2014 2nd week of February, 2015
Quarter ending March 31, 2015 Last week of May 2015 (Audited)

#### iii. Dividend Details

Unclaimed dividends upto financial year 1994-95 have been transferred to the General Revenue Account of the Central Government and for the financial years 1995-96 to 2005-06 to Investor Education and Protection Fund constituted by the Central Government. Details of unclaimed dividend as on March 31, 2014 are given hereunder:

Period	Rate (%)	Date of declaration	Date of payment	Unclaimed dividend (Rs.)
2006-2007	40	26.07.2007	01.08.2007	3,15,528.00
2007-2008	40	10.09.2008	16.09.2008	3,15,444.95
2008-2009	40	07.09.2009	18.09.2009	3,86,888.00
2009-2010	40	19.08.2010	31.08.2010	3,81,504.00
2010-2011	75	10.08.2011	31.08.2011	6,72,998.00
2011-2012	90	31.08.2012	21.09.2012	7,00,776.00
2012-2013	40	05-08-2013	02.09.2013	4,29,632.00



#### iv. Listing on Stock Exchanges and Stock Codes

The names and addresses of the Stock Exchanges on which the equity shares of the Company are listed and the respective stock codes are as under:

Name & Address of the Stock Exchange	Stock Code
Bombay Stock Exchange Limited (BSE)	522064
Phiroze Jeejeebhoy Towers, 25th Floor, Dalal Street, Fort, Mumbai – 400 001.	
The National Stock Exchange of India Ltd. (NSE)	HONDAPOWER
5th Floor, Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051	

Listing fees for the year 2014-2015 has paid to BSE and NSE.

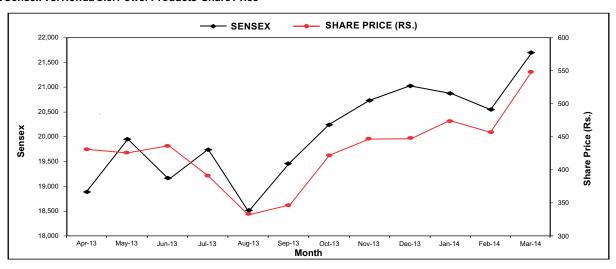
#### v. Stock Market Data

Monthly high and low quotations as well as the volume of shares traded at BSE and NSE were as under:

(Amount in Rs./ Share)

Month(s)	BSE				NSE	
	High	Low	Volume (Nos.)	High	Low	Volume (Nos.)
April 2013	469.80	394.95	42,623	469.60	388.00	66,433
May 2013	462.55	390.10	26,992	467.90	388.50	73,172
June 2013	476.00	395.05	37,049	473.95	393.70	1,15,678
July 2013	428.80	354.00	27,802	429.90	358.95	50,719
August 2013	371.30	295.20	36,719	370.00	291.00	1,28,739
September 2013	388.70	304.00	1,42,896	390.00	300.00	3,02,325
October 2013	498.45	344.00	79,892	500.00	376.00	2,12,177
November 2013	472.25	421.00	36,491	472.85	420.00	66,188
December 2013	493.90	401.25	49,718	486.00	397.05	77,626
January 2014	502.40	445.00	47,784	503.75	440.00	1,49,247
February 2014	480.00	433.00	44,247	484.00	431.00	71,594
March 2014	668.90	426.05	6,40,451	664.30	425.65	17,82,574

#### vi. BSE Sensex Vs. Honda Siel Power Products' Share Price



#### vii. Registrar and Share Transfer Agents

The Company has appointed M/s. Mas Services Ltd., as its Registrar and Share Transfer Agents (RTA). Share transfer in physical form and other communications regarding shares, dividends, change in address, etc. may be addressed to:

Mr. Narender Rastogi Mas Services Limited

Unit: Honda Siel Power Products Limited

T-34, 2nd Floor, Okhla Industrial Area, Phase - II,

New Delhi - 110 020

Ph:-011-26387281/82/83, Fax:-011-26387384

email:-info@masserv.com, website: www.masserv.com



#### viii. Investors' Service and Share Transfer System

The Company has a system of attending to and redressing all investors' related grievances/correspondences within a period of 7 to 15 days from the date of receipt of the same. The investors can personally contact or send their grievance/correspondence either to RTA at their address or to the Secretarial Department of the Company at the following address:

Honda Siel Power Products Limited,

Secretarial & Legal Department,

Plot No. 5, Sector 41 (Kasna), Greater Noida Industrial Development Area,

Distt. Gautam Budh Nagar, U.P. -201 310.

Phone Nos: 0120-2590211, 2341055-59; Email: ho.legal@hspp.com

The shares for transfer received in physical mode by the Company/RTA, are transferred expeditiously, provided that the documents are complete and ownership of shares under transfer is not under dispute. The share certificates duly endorsed are returned immediately. Confirmation in respect of the request for dematerialisation of shares is sent to the respective depositories, NSDL/CDSL within 15 days. The Company obtains a certificate of compliance with the share transfer formalities as required under Clause 47(c) of the Listing Agreement on half yearly basis from a Company Secretary in practice and files a copy of the certificate with the Stock Exchanges.

#### ix. Distribution of shareholding as on March 31, 2014

Number of shareholders	% to total	Shareholding of Nominal Value of Rs.	Number of Shares	Amount in Rs.	% to total
10739	93.799	1 TO 5000	960087	9600870	9.465
358	3.127	5001 TO 10000	274187	2741870	2.703
176	1.537	10001 TO 20000	261242	2612420	2.576
52	0.454	20001 TO 30000	133043	1330430	1.312
23	0.201	30001 TO 40000	81730	817300	0.806
24	0.21	40001 TO 50000	110944	1109440	1.094
41	0.358	50001 TO 100000	299807	2998070	2.956
36	0.314	100001 AND ABOVE	8022031	80220310	79.089
11449	100	TOTAL	10143071	101430710	100

#### x. Pattern of shareholding as on March 31, 2014

Categories	No. of Shares	Shareholding (%)
Promoters	6863433	67.67
Bodies Corporate	580494	5.72
NRIs, FIIs, OCBs etc.	300805	2.97
Mutual Funds, Banks, FIs	2060	0.02
Individuals	2335432	23.02
Others (Clearing Members & Trust)	60847	0.60
Total	10143071	100

#### xi. Dematerialization of shares and liquidity

97.62% of total equity capital is held in dematerialised form with NSDL and CDSL as on March 31, 2014. During the year, (i.e. from 01-04-2013 to 31-03-2014) 257 share certificates involving 13698 shares were dematerialized by the shareholders representing 0.14% of the total share capital of the Company.

Demat ISIN in NSDL and CDSL : INE634A01018

xii. The Company has not issued any GDRs/ADRs/Warrants or any convertible instruments.

#### xiii. Plant locations

Plot No. 5, Sector 41 (Kasna),

Greater Noida Industrial Development Area,

Distt. Gautam Budh Nagar, U.P. -201 310.

#### xiv. Information pursuant to Clause 49 IV (G) (i) of the Listing Agreement

Information pertaining to particulars of Directors to be appointed and re-appointed at the forthcoming Annual General Meeting is being included in the Notice convening the Annual General Meeting.

#### 9. Quarterly Compliance Report

The Company has been submitting the Compliance Report on Corporate Governance on quarterly basis to the Stock Exchanges within 15 days from the close of the relevant quarter. It is also regularly uploaded on the website of the Company.



#### 10. Compliance with Code of Conduct

A declaration by the President & CEO that all Directors and Senior Management personnel have affirmed compliance with the Code of Conduct of the Company for the year ended March 31, 2014 is annexed as **Annexure -D**.

#### 11. CEO/CFO Certification

In terms of Clause 49 of the Listing Agreement, the Board of Directors have reviewed the certificate submitted by the Chief Executive Officer (CEO) and Chief Financial Officer (CFO) of the Company certifying various covenants about financial/ cash flow statements, internal controls, financial reporting, etc. The certificate is annexed as **Annexure–E.** 

#### 12. Compliance Certificate of Practicing Company Secretary

The Company has obtained a Certificate from Practicing Company Secretary regarding compliance of conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement. The Certificate is annexed as **Annexure-F.** 

#### **ANNEXURE - D TO DIRECTORS' REPORT**

#### **CERTIFICATE AND DECLARATION**

I, T. Hamasaki, in my capacity as President & CEO of Honda Siel Power Products Limited do hereby confirm and declare to the best of my knowledge and belief that the Company has complied with the provisions of Code of Conduct of the Company, for the year ended March 31, 2014, as stipulated under Clause 49 of the Listing Agreement.

This declaration has been issued on the basis of acknowledgement and confirmation, with respect to the compliance with the provisions of Code of Conduct of the Company, received from respective members of Board of Directors, Senior Management including functional Heads of the Company.

for Honda Siel Power Products Limited,

T. Hamasaki President & CEO

#### **ANNEXURE - E TO DIRECTORS' REPORT**

#### **CERTIFICATE**

We, T. Hamasaki, President & CEO and Vinay Mittal, Whole Time Director and Chief Financial Officer of Honda Siel Power Products Limited hereby declare, confirm and certify as under:

- (a) We have reviewed the financial statements and the cash flow statement for the year and that to the best of our knowledge and belief:
  - (i) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - (ii) these statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (b) There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the company's code of conduct.
- (c) We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of the internal control systems of the company pertaining to financial reporting and we have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of internal controls, if any, of which we are aware and the steps to be taken to rectify these deficiencies.
- (d) We indicated to the Auditors and the Audit Committee
  - i) Significant changes in internal control, if any over financial reporting, during the year.
  - ii) Significant changes in accounting policies, if any, during the year and that the same have been disclosed in the notes to the financial statements; and
  - iii) Instances of significant fraud of which we have become aware and the involvement therein, if any, of the Management or an employee having a significant role in the Company's internal control system over financial reporting.

This certificate has been issued in compliance with the provisions of Clause 49 of the Listing Agreement.

For Honda Siel Power Products Limited,

Vinay Mittal Whole Time Director & Chief Financial Officer

T. Hamasaki President & CEO



#### **ANNEXURE - F TO DIRECTORS' REPORT**

#### **CERTIFICATE**

To the Members of Honda Siel Power Products Limited,

I have examined the compliance of conditions of Corporate Governance by Honda Siel Power Products Limited for the year ended March 31, 2014 as stipulated in Clause 49 of the Listing Agreements of the said Company with the Stock Exchanges.

The compliance of the conditions of Corporate Governance is the responsibility of the Management. My examination was limited to the procedure and implementation thereof adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of the opinion on the financial statements of the Company.

In my opinion and to the best of my information and according to the explanations given to me, I certify that the Company has complied with the conditions of Corporate Governance as stipulated in the abovementioned Listing Agreements. I state that no investor grievance was pending for a period exceeding one month against the Company as per the records maintained by Shareholders'/Investors' Relations Committee.

I further state that such compliance is neither an assurance as to the future viability of the Company nor its efficiency or effectiveness with which the Management has conducted the affairs of the Company.

New Delhi May 20, 2014 (T.V. NARAYNASWAMY) COMPANY SECRETARY Membership No. : CP 203



#### **Independent Auditors' Report**

To the Members of Honda Siel Power Products Limited

#### Report on the Financial Statements

We have audited the accompanying financial statements of Honda Siel Power Products Limited ('the Company'), which comprise the Balance Sheet as at 31 March 2014, the Statement of Profit and Loss and the Cash Flow Statement for the year ended, and a summary of significant accounting policies and other explanatory information.

#### Management responsibility for the Financial Statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in Sub-section (3C) of Section 211 of the Companies Act, 1956 ("the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31 March, 2014;
- (b) in the case of the Statement of Profit and Loss, of the profit for the year ended on that date; and
- (c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

#### Matter of emphasis

We draw attention to Note 28(b) and (c) to the financial statements, regarding the change in the emission standards in respect of production and sale of generator sets effective 31 May, 2014 and 7 August, 2014 respectively. As mentioned in the said note, the management has made an assessment of the impact of such change on the carrying value of the inventories and related fixed assets i.e. tools and dies. Being a technical matter, we have relied upon the management assessment regarding the identification of such inventories and fixed assets. Further, the provision towards write down of inventories is dependent on Company's ability to meet production and sales plan. Our opinion is not qualified in respect of this matter.

#### Report on other legal and regulatory requirements

- 1. As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the Central Government of India in terms of Sub-section (4A) of Section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by Section 227(3) of the Act, we report that:
  - a. we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b. in our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books:
  - c. the Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - d. in our opinion, the Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement comply with the Accounting Standards referred to in Sub-section (3C) of Section 211 of the Companies Act, 1956;
  - e. on the basis of written representations received from the directors as on 31 March, 2014 and taken on record by the Board of Directors, none of the directors is disqualified as on 31 March, 2014, from being appointed as a director in terms of Clause (g) of Sub-section (1) of Section 274 of the Companies Act, 1956.

For BSR&Co.LLP

Chartered Accountants

Firm Registration No.: 101248W

Vikram Advani

Partner

Membership No.: 091765

Place: New Delhi Date: 30 May, 2014



#### Annexure to the Auditor's report

(Referred to in our report of even date)

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) As explained to us, the Company has a regular programme of physical verification of its fixed assets in a phased manner over a period of three years. In accordance with this programme, certain fixed assets were physically verified by the Company during the current year. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its fixed assets. No material discrepancies were noticed on such verification.
  - (c) Fixed asset disposed off during the year were not substantial, and therefore, do not affect the going concern assumption.
- (ii) (a) The inventory, except materials-in-transit, has been physically verified by the management during the year. In our opinion, the frequency of such verification is reasonable.
  - (b) The procedures for the physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) The Company is maintaining proper records of inventory. The discrepancies noticed on verification between the physical stocks and the book records were not material and have been properly adjusted in the books of account.
- (iii) The Company has neither granted nor taken any loans, secured or unsecured, to or from companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956.
- (iv) In our opinion and according to the information and explanations given to us, and having regard to the explanation that purchases of certain items of inventories and fixed assets are for the Company's specialised requirements and similarly certain goods sold and services rendered are for the specialised requirements of the buyers and suitable alternative sources are not available to obtain comparable quotations, there is an adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchase of inventories and fixed assets and with regard to the sale of goods and services. We have not observed any major weakness in the internal control system during the course of the audit.
- (v) (a) In our opinion, and according to the information and explanations given to us, the particulars of contracts or arrangements referred to in Section 301 of the Companies Act, 1956 have been entered in the register required to be maintained under that section.
  - (b) In our opinion, and according to the information and explanations given to us, the transactions made in pursuance of contracts and arrangements referred to in (a) above and exceeding the value of Rs 5 lakh with any party during the year have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time except for purchases of certain items of inventories and fixed assets which are for the Company's specialised requirements and similarly for sale of certain goods for the specialised requirements of the buyers and for which suitable alternative sources are not available to obtain comparable quotations. However, on the basis of information and explanations provided, the same appear reasonable.
- (vi) The Company has not accepted any deposits from the public.
- (vii) In our opinion, the Company has an internal audit system commensurate with the size and nature of its business.
- (viii) We have broadly reviewed the books of account maintained by the Company pursuant to the rules prescribed by the Central Government for maintenance of cost records under Section 209(1)(d) of the Companies Act, 1956 in respect of its products and are of the opinion that prima facie, the prescribed accounts and records have been made and maintained. However, we have not made a detailed examination of the records.
- (ix) (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted/ accrued in the books of account in respect of undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income tax, Wealth tax, Excise duty, Service tax, Customs duty and other material statutory dues have been regularly deposited with the appropriate authorities, though there has been a slight delay in a few cases of Sales tax and Professional tax.
  - According to the information and explanations given to us, no undisputed amounts payable in respect of Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income tax, Wealth tax, Service tax, Customs duty, Excise duty, Sales tax and other material statutory dues were in arrears as at 31 March 2014 for a period of more than six months from the date they became payable.
  - (b) According to the information and explanations given to us, there are no dues of Wealth tax and Customs duty which have not been deposited with the appropriate authorities on account of any dispute. Further, according to the information and explanations given to us, except as stated below, there are no dues of Income tax, Sales tax, Service tax and Excise duty which have not been deposited by the Company on account of disputes:



Name of the Statute	Forum where dispute is pending/Remarks	Amount (Rs in lakhs) (#)	Financial year	Nature of dues
Income-tax Act , 1961	Commissioner of Income tax (Appeals)	36.89	1995-1996	Penalty.
·	Income Tax Appellate Tribunal	88.94	1998-1999	Various disallowances.
	Commissioner of Income Tax (Appeals)	99.11	2002-2003	Various disallowances.
	Commissioner of Income Tax (Appeals)	189.53	2003-2004	Various disallowances.
	Commissioner of Income Tax (Appeals)	30.90	2004-2005	Various disallowances.
	Income Tax Appellate Tribunal	127.91	2004-2005	Various disallowances.
	Income Tax Appellate Tribunal	298.44	2005-2006	Various disallowances.
	Commissioner of Income Tax (Appeals)	210.00	2005-2006	Penalty.
	Income Tax Appellate Tribunal*	464.94	2006-2007	Various disallowances.
	Income Tax Appellate Tribunal*	802.43	2007-2008	Various disallowances.
	Income Tax Appellate Tribunal*	573.38	2008-2009	Various disallowances.
Various Sales Tax Acts	High Court	2.66	1999-2000	Other disallowances.
	WBCT Appellate & Revision board	21.12	2000-2001	Dispute on enhancement of sales and rejection of stock transfer.
	Sales Tax Tribunal	3.66	2000-2001	Dispute on enhancement of sales and rejection of stock transfer.
	Sales Tax Tribunal	1.31	2001-2002	Dispute on enhancement of sales and rejection of stock transfer.
	Additional Commissioner (Appeals)	0.52	2001-2002	Various disallowances.
	Deputy Commissioner (Appeals)	22.18	2001-2002	Dispute due to sales tax rates.
	Deputy Commissioner (Appeals)	1.19	2003-2004	Non Submission of sales tax forms and rejection of stock transfer.
	Joint Commissioner (Appeals)	5.96	2004-2005	Various disallowances.
	Sales Tax Tribunal	18.68	2004-2005	Other disallowances.
	Joint Commissioner (Appeals)	0.92	2005-2006	Various disallowances.
	Sales Tax Tribunal	21.65	2007-2008	Dispute on sales tax rates.
	The Appellate Authority	1.78	2007-2008	Non Submission of sales tax forms.
	Deputy Commissioner (Appeals)*	8.54	2008-2009	Various disallowances.
	Additional Commissioner (Appeals)*	67.53	2009-2010	Various disallowances.
	Deputy Commissioner (Appeals)	22.83	2009-2010	Non Submission of sales tax forms and rejection of stock transfer.
	Joint Commissioner (Appeals)	2.80	2010-2011	Various disallowances.
Central Excise Act, 1944	Customs Excise Service Tax Appellate Tribunal*	1,201.14	2000-2002	Disputes on duty on stock transfer.
	Customs Excise Service Tax Appellate Tribunal*	8.88	2000-2003	Inclusion of expenses in assessable value.
	Supreme Court	20.61	2000-2003	Inclusion of expenses in assessable value.
	Customs Excise Service Tax Appellate Tribunal	145.32	2002-2003	Wrong availment of Cenvat credit.
	Supreme Court	211.67	2002-2003	Disputes on differential duty.
	Customs Excise Service Tax Appellate Tribunal	2.12	2003-2004	Other disallowances.
	High Court	181.36	2003-2004	Dispute on duty rate
	Supreme Court	14.61	2004-2005	Inclusion of expenses in assessable value.
	Customs Excise Service Tax Appellate Tribunal	21.58	2004-2007	Penalty.
	Customs Excise Service Tax Appellate Tribunal*	27.69	2005-2006	Inclusion of expenses in assessable value.
	Deputy Commissioner (Appeals)	2.70	2006-2007	Inclusion of expenses in assessable value.
Service Tax	Customs Excise Service Tax Appellate Tribunal	1.55	1997-1998	Service tax on goods transport.
	Customs Excise Service Tax Appellate Tribunal*	75.40	1999-2004	Service tax on royalty.
	High Court	6.65	2005-2007	In-eligibility of CENVAT credit.

<sup>\*</sup> The Company has obtained stay orders from the Appellate authorities.

 $\# A mounts\ disclosed\ are\ net\ of\ total\ amount\ paid\ under\ protest\ of\ Rs.\ 2287.50\ lakhs\ which\ has\ been\ shown\ under\ "Long\ term\ loans\ and\ advances".$ 

- (x) The Company does not have any accumulated losses and has not incurred cash losses in the current year and immediately preceding financial year.
- (xi) In our opinion and according to the information and explanations given to us, the Company did not have any outstanding dues to its bankers or any financial institution or debenture holders during the year.
- (xii) The Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) In our opinion and according to the information and explanations given to us, the Company is not a chit fund or a nidhi/ mutual benefit fund/ society.
- (xiv) According to the information and explanations given to us, the Company is not dealing or trading in shares, securities, debentures and other investments.
- (xv) According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions.
- (xvi) The Company did not have any term loans outstanding during the year.
- (xvii) According to the information and explanations given to us and on an overall examination of the Balance Sheet of the Company, we are of the opinion that the funds raised on short-term basis have not been used for long-term investment.
- $(xviii) \ \ The \ Company \ has \ not \ made \ any \ preferential \ allot ment \ of \ shares \ during \ the \ year.$
- (xix) The Company did not have any outstanding debentures during the year.
- $(xx) \quad \text{The Company has not raised any money by way of public issues during the year.} \\$
- $(xxi) \quad \text{According to the information and explanations given to us, no fraud on or by the Company has been noticed or reported during the course of our audit.} \\$

For BSR & Co. LLP

Chartered Accountants
Firm Registration No.: 101248W

Vikram Advani

Partner

Membership No.: 091765

Place: New Delhi Date: 30 May, 2014



## **Balance Sheet as at 31 March 2014**

	Note No.	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
EQUITY AND LIABILITIES			
Shareholders' funds			
Share capital	3	1,014.31	1,014.31
Reserves and surplus	4	28,396.77	26,993.16
		29,411.08	28,007.47
Non-current liabilities			
Deferred tax liabilities (net)	5	287.34	478.37
Other long-term liabilities	6	182.72	170.37
Long-term provisions	7	272.08	199.54
		742.14	848.28
Current liabilities			
Trade payables	8	5,539.97	5,491.03
Other current liabilities	9	1,618.96	1,499.76
Short-term provisions	10	1,292.90	576.55
		8,451.83	7,567.34
		38,605.05	36,423.09
ASSETS			
Non-current assets			
Fixed assets			
Tangible fixed assets	11	10,927.84	11,249.95
Intangible fixed assets	12	450.23	477.63
Capital work in progress	11	137.94	92.29
Intangible fixed assets under development	12	6.70	7.21
Long-term loans and advances	13	4,052.80	2,815.10
		15,575.51	14,642.18
Current assets			
Inventories	14	10,714.66	10,546.15
Trade receivables	15	3,975.53	2,816.22
Cash and bank balances	16	5,177.08	5,835.42
Short-term loans and advances	17	3,072.04	2,564.74
Other current assets	18	90.23	18.38
		23,029.54	21,780.91
		38,605.05	36,423.09
Significant accounting policies	2		·

The notes referred to above form an integral part of the financial statements. As per our report of even date attached

For B S R & Co. LLP
Chartered Accountants
Firm Posistration No.:101248

Firm Registration No.:101248W

Vikram Advani	Rahul Kumar
Partner	Company Secretary
Membership No.: 091765	

Place: New Delhi Date: 30 May, 2014 For and on behalf of the Board of Directors of Honda Siel Power Products Limited

Siddharth Shriram	Chairman
D.V. Kapur	Director
O.P. Khaitan	Director
Manoj Arora	Director
R.P. Mehrotra	Director
T. Hamasaki	President & CEO
H. Sugimizu	Whole time Director
Vinav Mittal	Whole time Director & CF0



# Statement of Profit and Loss for the year ended 31 March 2014

	Note No.		31 March 2014 (Rs. lakhs)		31 March 2013 (Rs. lakhs)
Revenue					
Revenue from operations	19				
Sale of products (gross)		56,797.91		54,829.80	
Sale of services		-		14.72	
Other operating revenues		1,058.11		1,032.19	
		57,856.02		55,876.71	
Less: Excise duty		3,721.29	54,134.73	4,321.99	51,554.72
Other income	20		456.59		697.49
Total revenue			54,591.32		52,252.21
Expenses					
Cost of materials consumed	21		29,535.80		31,021.47
Purchases of stock in trade	22		3,231.31		4,716.94
Changes in inventories of finished goods, stock in trade and work in progress	23		112.71		(2,603.17)
Employee benefits	24		5,114.71		4,272.00
Depreciation and amortization	25		1,753.55		1,374.59
Other expenses	26		11,028.07		10,344.27
Total expenses			50,776.15		49,126.10
Profit before exceptional items and tax			3,815.17		3,126.11
Exceptional items	27		922.37		-
Profit before tax Tax expense			2,892.80		3,126.11
Current tax			1,222.29		735.81
Tax related to prior year			(16.74)		-
Deferred tax			(191.03)		329.86
Profit for the year			1,878.28		2,060.44
Earnings per equity share (Rs.)	38				
Basic - Par value of Rs. 10 per share			18.52		20.31
Diluted - Par value of Rs. 10 per share			18.52		20.31
Significant accounting policies	2				

The notes referred to above form an integral part of the financial statements.

As per our report of even date attached

For **B S R & Co. LLP**Chartered Accountants
Firm Registration No.:101248W

Vikram Advani Rahul Kumar
Partner Company Secretary
Membership No.: 091765

For and on behalf of the Board of Directors of Honda Siel Power Products Limited

Siddharth Shriram Chairman D.V. Kapur Director O.P. Khaitan Director Manoj Arora Director R.P. Mehrotra Director T. Hamasaki President & CEO H. Sugimizu Whole time Director Vinay Mittal Whole time Director & CFO

Place: New Delhi Date: 30 May, 2014



## Cash Flow Statement for the year ended 31 March 2014

		31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
		(No. Idinio)	(110.10110)
A.	CASH FLOW FROM OPERATING ACTIVITIES		
	Net profit before tax	2,892.80	3,126.11
	Adjustments:  Depreciation and amortisation	1,753.55	1,374.59
	Additional depreciation on discontinuing models dies	84.35	1,574.59
	Interest income	(270.83)	(578.78)
	Profit on sale of fixed assets	(8.15)	(10.16)
	Unrealised foreign exchange differences	82.29	29.10
	Liabilities no longer required written back Provision for discontinuing models inventory	(147.29) 350.01	(74.27)
	Provision for onerous contracts	297.34	
	Provision for doubtful advances	19.67	-
	Provision for slow moving inventory	64.64	25.61
	Fixed assets written off	25.14	<del>_</del>
		5,143.52	3,892.20
	Operating cash flow before working capital changes		
	(Increase) in inventories	(583.16)	(3,456.62)
	(Increase) in trade receivables	(1,236.81)	(300.17)
	(Increase) in short term loans and advances (Increase) in long term loans and advances	(526.98) (348.73)	(640.53) (226.03)
	Increase/(Decrease) in trade payables	205.91	(330.94)
	Increase/(Decrease) in other current liabilities	172.67	(524.03)
	Increase/(Decrease) in short term provisions	34.93	`(33.07)
	Increase in other long term provisions	72.54	6.40
	Increase/(Decrease) in long term liabilities	12.35	(9.68)
		(2,197.28)	(5,514.67)
	Cash generated from operations	2,946.24	(1,622.47)
	Income taxes paid	(1,353.45)	(1,416.87)
	Net cash provided/(used) by operating activities	1,592.79	(3,039.34)
В.	CASH FLOW FROM INVESTING ACTIVITIES		
	Purchase of fixed assets (tangible and intangible fixed assets,	(0.040.47)	(4.440.44)
	capital work-in-progress, intangible assets under development) Proceeds from sale of tangible fixed assets	(2,012.47) 15.97	(4,143.44) 27.76
	Fixed deposits matured during the year	4,671.66	14,708.58
	Amount invested in fixed deposits	(4,157.00)	(7,931.00)
	Interest received	234.26	1,011.59
	Net cash (used)/ provided by investing activities	(1,247.58)	3,673.49
C.	CASH FLOW FROM FINANCING ACTIVITIES		
О.	Dividend on equity shares paid	(405.47)	(908.58)
	Tax paid on dividends	(68.95)	(148.09)
	Unpaid dividend (pertaining to earlier years) paid in current year	(0.25)	(4.30)
	Net cash used by financing activities	(474.67)	(1,060.97)
	NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	(129.46)	(426.82)
	Cash and cash equivalents at the beginning of the year	2.220.17	2.647.02
	Effect of exchange differences on cash and cash equivalents held in foreign currency	(14.47)	(0.03)
	Cash and cash equivalents at the end of the year	2,076.24	2,220.17
	Notes to cash flow statement		
	1. Components of cash and cash equivalents:	44.45	10.10
	Cash on hand Cheques on hand	11.45 590.51	10.12 618.81
	Balances with banks:	390.31	010.01
	- Current accounts	649.28	816.24
	- Deposit accounts (with original maturity of three months or less)	825.00	775.00
	Cash and cash equivalents	2.076.24	2,220.17
	•		
	2. The notes referred to above form an integral part of the financial statements.		

As per our report of even date attached

For B S R & Co. LLP

Chartered Accountants

Firm Registration No.:101248W

Vikram Advani Rahul Kumar Partner

Membership No.: 091765

**Company Secretary** 

D.V. Kapur Director O.P. Khaitan Director Manoj Arora Director

Siddharth Shriram

R.P. Mehrotra Director President & CEO T. Hamasaki Whole time Director

For and on behalf of the Board of Directors of

**Honda Siel Power Products Limited** 

H. Sugimizu Vinay Mittal Whole time Director & CFO

Chairman

Place: New Delhi Date: 30 May, 2014



#### 1. Company overview

Honda Siel Power Products Ltd. is a public company domiciled and headquartered in India. It is incorporated under the Companies Act, 1956 and its shares are listed on the National Stock Exchange (NSE) and Bombay Stock Exchange (BSE). The Company is primarily engaged in manufacturing and marketing the portable gensets, water pumps, general purpose engines, lawn mowers, brush cutters and tillers. The Company caters to both domestic and international markets.

#### 2. Significant accounting policies

#### i) Basis of preparation of financial statements

These financial statements have been prepared and presented on the accrual basis of accounting and comply with the Accounting Standards prescribed in the Companies (Accounting Standards) Rules, 2006 issued by the Central Government, the relevant provisions of the Companies Act, 1956, Companies Act, 2013 and other accounting principles generally accepted in India, to the extent applicable. The financial statements are presented in Indian rupees rounded off to the nearest lakhs.

#### ii) Use of estimates

The preparation of financial statements in conformity with Generally Accepted Accounting Principles (GAAP) requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses and the disclosure of contingent liabilities on the date of the financial statements. Actual results could differ from those estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Any revision to accounting estimates is recognised prospectively in current and future periods.

#### iii) Current-non-current classification

All assets and liabilities are classified into current and non-current.

Assets

An asset is classified as current when it satisfies any of the following criteria:

- (a) it is expected to be realised in, or is intended for sale or consumption in, the company's normal operating cycle;
- (b) it is held primarily for the purpose of being traded;
- (c) it is expected to be realised within 12 months after the reporting date; or
- (d) it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least 12 months after the reporting date.

Current assets include the current portion of non-current financial assets.

All other assets are classified as non-current.

Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- (a) it is expected to be settled in the company's normal operating cycle;
- (b) it is held primarily for the purpose of being traded;
- (c) it is due to be settled within 12 months after the reporting date; or
- (d) the company does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting date. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

Current liabilities include current portion of non-current financial liabilities.

All other liabilities are classified as non-current.

Operating cycle

Operating cycle is the time between the acquisition of assets for processing and their realisation in cash or cash equivalents.

#### iv) Fixed assets and depreciation

Tangible fixed assets

Tangible fixed assets are carried at cost of acquisition or construction less accumulated depreciation and/or accumulated impairment loss, if any. The cost of an item of tangible fixed asset comprises its purchase price, including import duties and other non-refundable taxes or levies and any directly attributable cost of bringing the asset to its working condition for its intended use; any trade discounts and rebates are deducted in arriving at the purchase price.

Subsequent expenditures related to an item of tangible fixed asset are added to its book value only if they increase the future benefits from the existing asset beyond its previously assessed standard of performance.

Tangible fixed assets under construction are disclosed as capital work-in-progress.

Depreciation is provided on the straight-line method over the estimated useful life of each asset as determined by the management. The rates of depreciation prescribed in Schedule XIV to the Companies Act, 1956 are considered as the minimum rates. If the management's estimate of the useful life of a fixed asset at the time of acquisition of the asset or of the remaining useful life on a subsequent review is shorter than that envisaged in the aforesaid schedule, depreciation is provided at a higher rate based on the management's estimate of the useful life/remaining useful life. Pursuant to this policy, depreciation on certain assets has been provided at the following rates which are higher than the corresponding rates prescribed in Schedule XIV:

Plant and equipment	
- Dies	20.00% per annum
- Jigs and fixtures	20.00% per annum
Furniture and fixtures	12.50% per annum
Vehicles	
- Cars and Jeeps	20.00% per annum
Office equipment	20.00% per annum
Computers	33.33% per annum

Freehold land is not depreciated.

Depreciation is provided on a pro-rata basis i.e. from the date on which asset is ready for use.



Leasehold land is amortised on a straight line basis over the period of lease i.e. 90 years.

Plant & equipment and furniture & fixtures, costing individually Rs. 5,000 or less, are depreciated fully in the year of purchase.

A fixed asset is eliminated from the financial statements on disposal or when no further benefit is expected from its use and disposal.

Losses arising from retirement or gains or losses arising from disposal of fixed assets which are carried at cost are recognised in the Statement of Profit and Loss.

Intangible fixed assets

Acquired intangible assets

Intangible assets that are acquired by the Company are measured initially at cost. After initial recognition, an intangible asset is carried at its cost less any accumulated amortization and any accumulated impairment loss.

Intangible assets are amortised in Statement of Profit and Loss over their estimated useful lives, from the date that they are available for use based on the expected pattern of consumption of economic benefits of the asset. Accordingly, at present, these are being amortised on straight line basis.

Intangible assets comprise technical knowhow - model fee, technical knowhow - others and computer software.

The amortization rates are as follows:

Technical knowhow – Model fee 20.00% per annum Technical knowhow – Others 16.67% per annum Computer software 33.33% per annum

Amortization method and useful lives are reviewed at each reporting date. If the useful life of an asset is estimated to be significantly different from previous estimates, the amortization period is changed accordingly. If there has been a significant change in the expected pattern of economic benefits from the asset, the amortisation method is changed to reflect the changed pattern.

An intangible asset is derecognised on disposal or when no future economic benefits are expected from its use and disposal.

#### v) Impairment

The fixed assets (tangible and intangible) are reviewed at each reporting date to determine if there is indication of any impairment. If any indication exists, the asset's recoverable amount is estimated. For assets that are not yet available for use, the recoverable amount is estimated at each reporting date. An impairment loss is recognised whenever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. Impairment losses are recognised in the Statement of Profit and Loss. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined net of depreciation or amortization, if no impairment loss had been recognised.

#### vi) Inventories

Inventories which comprise raw materials, work-in-progress, finished goods, stock-in-trade, stores and spares, and loose tools are carried at the lower of cost and net realisable value.

Cost of inventories comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition

In determining the cost, weighted average cost method is used. In the case of manufactured inventories and work in progress, fixed production overheads are allocated on the basis of normal capacity of production facilities.

Goods in transit are valued at purchase cost.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.

The proportionate amount of additional duty of customs paid on finished goods imported for trading and lying unsold as at the year end has been included in the value of the finished goods stock.

The net realisable value of work-in-progress is determined with reference to the selling prices of related finished products. Raw materials and other supplies held for use in the production of finished products are not written down below cost except in cases where material prices have declined and it is estimated that the cost of the finished products will exceed their net realisable value.

The comparison of cost and net realisable value is made on an item-by-item basis.

#### vii) Employee benefits

#### Short-term employee benefits

Employee benefits payable wholly within twelve months of receiving employee services are classified as short-term employee benefits. These benefits include salaries and wages, bonus and ex-gratia. The undiscounted amount of short-term employee benefits to be paid in exchange for employee services is recognised as an expense as the related service is rendered by employees.

#### Post employment benefits

#### Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts.

(i) Superannuation fund

Under the superannuation scheme, a defined contribution plan, the Company pays fixed contributions into a separate trust and has no obligation to pay further amounts. The trust has taken up a policy with the Life Insurance Corporation of India. Benefits are paid by Life Insurance Corporation of India to the vesting employees on retirement, death, incapacitation or termination of employment. Contributions paid by the Company to the superannuation trust are charged to the Statement of Profit and Loss.

#### Defined benefit plans

#### (i) Gratuity

The Company has an obligation towards gratuity, a defined benefit retirement plan covering eligible employees. The plan provides for a lump sum payment to vested employees at retirement, death while in employment or on termination of employment of an amount based on the respective employee's salary and the tenure of employment. Vesting occurs upon completion of five years of service. The Company makes annual contributions to gratuity fund established as trust which has taken up a group policy with Life Insurance Corporation of India. The Company accounts for the liability for gratuity benefits payable in future based on an independent actuarial valuation report using the projected unit credit method as at the year end.



#### (ii) Provident Fund

The eligible employees of the Company are entitled to receive benefits under the provident fund set up as an irrevocable trust. Both the employees and the Company make monthly contributions at a specified percentage of the covered employees' salary. The aggregate contributions along with interest thereon are paid at retirement, death, incapacitation or termination of employment. The interest rate payable by the trust to the beneficiaries every year is notified by the appropriate authorities. The Company has an obligation to make good the shortfall, if any, between the return from the investments of the trust and the notified interest rate.

The annual contributions paid by the Company to the provident fund are charged off to the Statement of Profit and Loss. In addition the Company provides for the interest shortfall, if any.

The Company recognises all actuarial gains and losses arising from defined benefit plans immediately in the Statement of Profit and Loss.

#### Compensated Absences

The employees can carry-forward a portion of the unutilised accrued compensated absences and utilise it in future service periods or receive cash compensation on termination of employment. Since the compensated absences do not fall due wholly within twelve months after the end of the period in which the employees render the related service and are also not expected to be utilized wholly within twelve months after the end of such period, the benefit is classified as a long-term employee benefit. The Company records an obligation for such compensated absences in the period in which the employee renders the services that increase this entitlement. The obligation is measured on the basis of independent actuarial valuation using the projected unit credit method.

#### Termination benefits

Termination benefits are recognised as an expense when, as a result of a past event, the Company has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

#### viii) Revenue recognition

Revenue from sale of goods in the course of ordinary activities is recognized when property in the goods or all significant risks and rewards of their ownership are transferred to the customer which generally coincides with despatch against orders from customers in accordance with the contract terms and no significant uncertainty exists regarding the amount of the consideration that will be derived from the sale of the goods and regarding its collection.

In view of the nature of services rendered, revenue from services is recognised under the proportionate completion method provided the consideration is reliably determinable and no significant uncertainty exists regarding the collection of the consideration. The amount recognised as revenue is exclusive of sales tax, value added taxes (VAT) and service tax, and is net of returns, trade discounts and quantity discounts.

Interest income is recognised on a time proportion basis taking into account the amount outstanding and the interest rate applicable.

Export benefit representing customs duty rebate entitlement against exports made on advance licences under duty exemption scheme and duty credit entitlement for exports made to focus markets under the focus market scheme of Government of India is accounted for on an accrual basis.

#### ix) Foreign exchange transactions

Transactions in foreign currency are recorded at the exchange rate prevailing at the date of the transaction. Exchange differences arising on foreign currency transactions settled during the year are recognised in the Statement of Profit and Loss for the year.

Monetary assets and liabilities denominated in foreign currencies as at the balance sheet date are translated into Indian rupees at the closing exchange rates on that date. The resultant exchange differences are recognised in the Statement of Profit and Loss.

#### x) Provisions

A provision is recognised if, as a result of a past event, the Company has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the expenditure required to settle the present obligation at the balance sheet date. The provisions are measured on an undiscounted basis.

Warranties and Service Coupon costs

Warranty and service coupon costs are estimated on the basis of a technical evaluation and past experience. Provision is made for estimated liability in respect of warranty and service coupon costs in the year of sale of goods.

#### xi) Contingent liabilities and contingent assets

A contingent liability exists when there is a possible but not probable obligation, or a present obligation that may, but probably will not, require an outflow of resources, or a present obligation whose amount cannot be estimated reliably. Contingent liabilities do not warrant provisions, but are disclosed unless the possibility of outflow of resources is remote. Contingent assets are neither recognised nor disclosed in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an inflow of economic benefits will arise, the asset and related income are recognised in the period in which the change occurs.

#### xii) Income Taxes

Income-tax expense comprises current tax (i.e. amount of tax for the period determined in accordance with the income-tax law) and deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the period). Income-tax expense is recognised in Statement of Profit and Loss except that tax expense related to items recognised directly in reserves is also recognized in those reserves.

Current tax is measured at the amount expected to be paid to (recovered from) the taxation authorities, using the applicable tax rates and tax laws. Deferred tax is recognised in respect of timing differences between taxable income and accounting income i.e. differences that originate in one period and are capable of reversal in one or more subsequent periods. The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future; however, where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognised only if there is a virtual certainty supported by convincing evidence that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets are reviewed as at each balance sheet date and written down or written-up to reflect the amount that is reasonably/virtually certain (as the case may be) to be realised.

#### xiii) Operating leases

Assets acquired under leases other than finance leases are classified as operating leases. The total lease rentals (including scheduled rental increases) in respect of an asset taken on operating lease are charged to the Statement of Profit and Loss on a straight line basis over the lease term unless another systematic basis is more representative of the time pattern of the benefit. Initial direct costs incurred specifically for an operating lease are deferred and charged to the Statement of Profit and Loss over the lease term.

#### xiv) Onerous Contracts

A contract is considered as onerous when the expected economic benefits to be derived by the Company from the contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision for an onerous contract is measured at the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Company recognises any impairment loss on the assets associated with that contract.



#### Share capital

-	31 Marc	h 2014	31 March	2013
	Number of shares	Amount	Number of shares	Amount
_		(Rs. lakhs)		(Rs. lakhs)
Authorised				
- Equity shares of Rs.10 each	15,000,000	1,500.00	15,000,000	1,500.00
Issued				
- Equity shares of Rs.10 each	10,144,000	1,014.40	10,144,000	1,014.40
Subscribed and paid up				
- Equity shares of Rs.10 each fully paid up	10,143,071	1,014.31	10,143,071	1,014.31
	10,143,071	1,014.31	10,143,071	1,014.31
a. Reconciliation of shares outstanding at the beginning	and at the end of the year			
Outstanding at the commencement and end of the year	10,143,071	1,014.31	10,143,071	1,014.31
	10,143,071	1,014.31	10,143,071	1,014.31

#### b. Rights, preferences and restrictions attached to equity shares

The Company has a single class of equity shares. Accordingly, all equity shares rank equally with regard to dividends and share in the company's residual assets. The voting rights of an equity shareholder on a poll (not on show of hands) are in proportion to its share of the paid-up equity capital of the company. Voting rights cannot be exercised in respect of shares on which any call or other sums presently payable have not been paid.

During the year ended 31 March 2014, the Company has recognised per share dividend for distribution to equity shareholders amounting to Rs. 4.00 (31 March 2013: Rs. 4.00).

On winding up of the company, the holders of equity shares will be entitled to receive the residual assets of the company, remaining after distribution of all preferential amounts in proportion to the number of equity shares held.

#### c. Equity shares held by holding/ultimate holding company and/or their subsidiaries/ associates

		31 March 2014		31 March 2013	
		Number of shares	Amount (Rs. lakhs)	Number of shares	Amount (Rs. lakhs)
	Honda Motor Co. Ltd., Japan, the holding company and also being the ultimate holding company	6,762,000	676.20	6,762,000	676.20
Ь	Details of shareholders holding more than 5% shares of	a class of shares			

	31 March 2014		31 Ma	arch 2013
	Number of equity shares	% of total shares in the class	Number of equity shares	% of total share in the class
Honda Motor Co. Ltd., Japan, the holding company and also being the ultimate holding company	6,762,000	66.67%	6,762,000	66.67%



4	Reserves and surplus		
		31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
	Capital investment subsidy		
	At the commencement and at the end of the year	25.00	25.00
	Securities premium account		
	At the commencement and at the end of the year	396.46	396.46_
	General reserve		
	At the commencement of the year	11,898.85	11,692.85
	Amount transferred from surplus	188.00	206.00
	At the end of the year	12,086.85	11,898.85
	Surplus in the statement of profit and loss		
	At the commencement of the year	14,672.85	13,293.08
	Add: Profit for the year	1,878.28	2,060.44
	Less: Appropriations		
	Proposed equity dividend	405.72	405.72
	Tax on proposed equity dividend	68.95	68.95
	Transfer to general reserve	188.00	206.00
	Total appropriations	662.67	680.67
	At the end of the year	15,888.46	14,672.85
	Total reserves and surplus	28,396.77	26,993.16
5	Deferred tax liabilities (net)		
	,	31 March 2014	31 March 2013
		(Rs. lakhs)	(Rs. lakhs)
	Deferred tax liabilities		
	Excess of depreciation/ amortization on fixed assets under income-tax law over depreciation/ amortization provided in accounts	634.37	699.39
	Gross deferred tax liability	634.37	699.39_
	Deferred tax assets		
	Expenditure covered by section 43B of Income-tax Act, 1961	98.34	92.33
	Expenditure covered by section 35DDA of Income-tax Act, 1961	-	128.69
	Provision for inventory	21.97	-
	Provision for discontinuing models	118.96	-
	Provision for onerous contracts	101.07	-
	Others	6.69	-
	Gross deferred tax asset	347.03	221.02
	Deferred tax liability (net)	287.34	478.37
_	Other learn terms liebilities		
6	Other long-term liabilities	31 March 2014	31 March 2013
		(Rs. lakhs)	(Rs. lakhs)
	Others: Security deposits from dealers	182.72	170.37
	•	182.72	170.37
			=======================================



7	Long-term provisions		
		31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
	Provision for employee benefits		
	Compensated absences (Refer to note 35 (vii))	272.08	199.54
		272.08	199.54
8	Trade navehlee		
0	Trade payables	31 March 2014	31 March 2013
		(Rs. lakhs)	(Rs. lakhs)
	Trade payables	5,539.97	5,491.03
	For dues to micro and small suppliers (Refer to note 32)	0,000.0	0, 10 1.00
	, , , , , , , , , , , , , , , , , , , ,	5,539.97	5,491.03
9	Other current liabilities		
		31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
	Advance from customers	256.20	260.96
	Unpaid dividends	32.03	31.78
	Creditors for purchase of fixed assets	149.22	202.94
	Interest accrued and due on security deposits	9.50	8.61
	Other payables		
	Payable to employees	441.52	231.12
	Statutory liabilities	730.49	764.35
		1,618.96	1,499.76
10	Short-term provisions		
	·	31 March 2014	31 March 2013
		(Rs. lakhs)	(Rs. lakhs)
	Provision for employee benefits		40.45
	Compensated absences (Refer to note 35 (vii))	15.29	18.45
	Gratuity (Refer to note 35)	26.72	- 40.45
	Other provisions	42.01	18.45
	Proposed equity dividend	405.72	405.72
	Tax on proposed equity dividend	68.95	68.95
	Provision for warranties (Refer to note 37)	4.32	7.15
	Provision for service coupons (Refer to note 36)	54.01	39.81
	Provision for onerous contracts (Refer to note 28(b))	297.34	-
	Income tax [net of advance income tax and taxes deducted at		
	source amounting to Rs. 1,989.74 lakhs (31 March 2013: Rs. 1,151.53 lakhs)]	420.55	36.47
		1,250.89	558.10
		1,292.90	576.55



Notes to the financial statements for the year ended 31 March 2014

Ħ

As at 31 March 2014 3,259.20 6,724.47 109.60 300.50 54.09 310.09 310.09 10,617.75 10,927.84 (Rs. lakhs) **Net Block** 638.82 8,972.87 112.32 398.26 215.36 313.58 10,718.47 10,651.21 67.26 67.26 Disposals/ As at Adjustment(\*) 31 March 2014 36.49 241.23 5.67 35.00 26.42 2.77 347.58 347.58 Depreciation 122.45 1,335.75 21.63 110.32 26.53 52.35 1,669.03 6.54 Additions 6.54 1,675.57 552.86 7,878.35 96.36 322.94 215.25 264.00 9,329.76 9,390.48 Asat 1 April 2013 60.72 60.72 117.39 3,898.02 15,697.34 221.92 698.76 269.45 366.08 377.35 377.35 21,646.31 Disposals/ Adjustment(\*) 31 March 2014 21,268.96 78.61 261.50 6.41 39.58 26.94 2.77 415.81 415.81 **Gross Block** 72.39 163.41 1,018.49 13.27 111.23 15.20 27.70 1,421.69 1,421.69 Additions Asat 1 April 2013 45.00 3,813.22 14,940.35 215.06 627.11 281.19 341.15 377.35 377.35 20,640.43 20,263.08 Own assets:
Freehold land
Buildings
Plant and equipments Furniture and fixtures Office equipments Lease hold land Tangible fixed assets Description Computers Vehicles Total

(441-1-0)	Net Block	at As at 13 31 March 2013					25 65.94 00 77.15	10,933.32	316.63	316.63	11,249.95
		As at 31 March 2013		552.8	96.3	322.6	215.25 264.00	9,329.76	60.72	60.72	9,390.48
	Depreciation	Disposals/ Adjustment	,	' '	7.97 0.66	35.22	3.72 0.62	42.89	-		42.89
	Depre	Additions	,	104.61	18.84	108.89	26.05 50.95	1,287.03	4.16	4.16	1,291.19
		As at 1 April 2012	'	448.25	6,903.33 78.18	249.27	192.92 213.67	8,085.62	56.56	56.56	8,142.18
		As at 31 March 2013	45.00	3,813.22	14,940.35	627.11	281.19 341.15	20,263.08	377.35	377.35	20,640.43
	Block	Disposals/ Adjustment	,	12.88	3.94	38.37	3.74 0.80	60.49	-	-	60.49
	Gross Block	Additions		677.04	4,141./3	158.98	29.72 37.78	5,084.34	•	•	5,084.34
		Asat 1April 2012	45.00	3,149.06	10,802.56	206.50	255.21 304.17	15,239.23	377.35	377.35	15,616.58
		Description	Own assets: Freehold land	Buildings	Frant and equipments Furniture and fixtures	Vehicles	Office equipments Computers		Lease hold land		Total

ied to "Current asse
တ္သ
ä
÷
"Current
2
Ξ
$\sim$
$\overline{c}$
•_
assified to
ō
Φ.
Œ
တ္လ
ജ
ᇙ
Į.
r sale re-cla
Φ
ਲ
S
7
≅
<u> </u>
Ф
느
ve use and
ਕ
a
S
$\supset$
æ
≆
ည
æ
Ξ
9
単
red from active
Ψ.
沄
Ψ.
es items retired from active use and held for sale re-classified
ä
æ
:=
desite
Õ
Incluc
2
느

Includes items retired from active use and held for sale re-classified to "Current asset".	Gross block Accumulated Net block depreciation	28.61	27.55 15.07 12.48	0.36 0.36 -	79.32 44.04 35.28 Closing barance at the end of the ye	
* Includes items retired from active use	Asset	Buildings	Plant and equipments	Office equipments	Total	

Capital work-in-progress	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
Opening balance at the beginning of the year	92.29	1028.95
Additions	690.58	83.87
Assets capitalised during the year	644.93	1020.53
Closing balance at the end of the year	137.94	92.29





(Rs. lakhs)

# Notes to the financial statements for the year ended 31 March 2014

12 Intangible fixed assets

As at 31 March 2014 450.23 (Rs. lakhs) As at 31 March 2013 402.96 477.63 365.17 85.06 74.67 **Net Block Net Block** As at 31 March 2014 65.18 492.55 As at 31 March 2013 307.16 65.18 702.56 381.61 255.77 Disposals Disposals Amortisation Amortisation Additions Additions 24.88 110.94 51.39 162.33 58.52 83.40 As at 1 April 2013 As at 1 April 2012 65.18 381.61 255.77 702.56 65.18 323.09 230.89 619.16 As at 31 March 2013 As at 31 March 2014 65.18 784.57 1,180.19 65.18 857.72 392.22 1,315.12 330.44 Additions Disposals Disposals Gross Block **Gross Block** Additions 73.15 61.78 134.93 292.60 51.02 343.62 As at 1 April 2013 As at 1 April 2012 1,180.19 65.18 784.57 330.44 65.18 279.42 491.97 836.57 Technical knowhow - Model fees Technical knowhow - Model fees Technical knowhow - Others Technical knowhow - Others Description Description Software Software Total Total

Intangible fixed assets under development	31 March 2014 (Re. lakhe)	31 March 2013 (Re Jakhe)
Opening balance at the beginning of the year	7.21	(100.001)
Additions	72.64	7.21
Assets capitalised during the year	73.15	•
Closing balance at the end of the year	6.70	7.21



#### 13 Long-term loans and advances

(Unsecured and considered good)		
,	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
Recoverable from parties other than related parties :		
Capital advances	777.55	420.56
Security deposits	160.98	174.47
Advance income tax and taxes deducted at source [net of provision for income tax Rs. 13,410.15 lakhs (31 March 2013: Rs. 13,427.21 lakhs)]	2,460.05	1,928.07
Other loans and advances		
Service tax credit receivable	654.22	292.00
	4,052.80	2,815.10
4 Inventories		
(Valued at the lower of cost and net realisable value)	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
Raw materials [includes in transit: Rs.3,239.39 lakhs (31 March 2013: Rs. 2,478.18 lakhs	5,142.74	4,343.57
Work in progress	330.33	283.02
Finished goods	4,449.28	4,013.12
Stock in trade [includes in transit: Rs. 243.52 lakhs (31 March 2013: Rs. 976.38 lakhs)]	1,091.47	1,824.91
Stores and spares	<u>163.99</u>	134.60_
	11,177.81	10,599.22
Less : Provision for slow moving inventory	113.14	53.07
Less: Provision for inventory related to discontinuing models	<u>350.01</u>	
	10,714.66	10,546.15
5 Trade receivables		
	31 March 2014	31 March 2013
_	(Rs. lakhs)	(Rs. lakhs)
Receivables outstanding for a period exceeding six months from the date they become due for payment		
Unsecured and considered good	20.91	43.08
011	20.91	43.08
Other receivables	3,954.62	2,773.14
Unsecured and considered good # *		
	3,975.53	2,816.22

<sup>#</sup> includes debts considered good in respect of which the company holds guarantees from the bank amounting to Rs. 244.81 lakhs (31 March 2013: Rs. 257.99 lakhs)

<sup>\*</sup> includes amount due from Honda Motor India Private Limited Rs. 47.73 lakhs (31 March 2013: Rs. 57.00 lakhs) and from Usha International Limited Rs 174.75 lakhs (31 March 2013: Rs 22.15 lakhs), being companies having common directors



#### 16 Cash and bank balances

	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
Cash and cash equivalents:		
Cash on hand	11.45	10.12
Cheques on hand	590.51	618.81
Balances with banks:		
on current accounts	649.28	816.24
on deposit accounts (with original maturity of three n	nonths or less) 825.00	775.00
· · · · · · · · · · · · · · · · · · ·	2,076.24	2,220.17
Other bank balances:	2,070.24	2,220.17
Unpaid dividend account	32.03	31.78
Bank deposits (Due to mature within 12 months of th		3,583.47
Dank deposits (Due to mature within 12 months of th		·
	3,100.84	3,615.25
	5,177.08	5,835.42
	<del></del>	
17 Short-term loans and advances (Unsecured, considered good)		
,	31 March 2014	31 March 2013
	(Rs. lakhs)	(Rs. lakhs)
Recoverable from related parties:		
Honda Motor Co. Ltd., Japan	13.39	70.35
Honda R & D (India) Private Limited, India	-	3.62
Asian Honda Motor Co., Limited, Thailand	0.35	4.56
Honda Australia M. and P.E. PTY Ltd., Australia	0.12	-
Recoverable from parties other than related parti-	es:	
Unsecured and considered good		
- Service tax credit receivable	544.38	912.97
- CENVAT credit receivables	1,129.13	428.04
- VAT receivables	311.10	246.97
- Special additional duty recoverable	401.05	435.85
- Advances for supply of goods	143.72	79.06
- Prepaid expenses	108.41	96.93
- Security deposits	6.05	22.20
- Gratuity fund (Refer to note 35)	-	15.98
- Export benefits recoverable	96.49	61.27
- Others	317.85	186.94
Unsecured and considered doubtful		
- Others	16.83	9.32
Less : Provision for doubtful advances	16.83	9.32
	<del></del>	
	3,072.04	2,564.74
	<u> </u>	<u> </u>
18 Other current assets		0414 1 0040
	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
Interest accrued but not due on bank deposits	54.95	18.38
Fixed assets reclassified as held for sale (Refer to no		-
desire i selectimo de nota foi dello (i totto to no		
	90.23	18.38



19	Revenue from operations		31 March 2014 (Rs. lakhs)	3	1 March 2013 (Rs. lakhs)
	Sale of products Finished goods Stock in trade	51,788.36 5,009.55	56,797.91	49,771.25 5058.55	54,829.80
	Sale of services Job work income		-		14.72
	Other operating revenues Spares and components Scrap sales Net gain on account of foreign exchange fluctuation Support service and infrastructure fee	559.89 211.76 - 102.37		483.59 231.18 29.06 95.27	
	Other operating income	184.09	1,058.11	193.09	1,032.19
	Details of products sold		<u>57,856.02</u>		55,876.71
	·		31 March 2014	3′	March 2013
	Finished goods		(Rs. lakhs)		(Rs. lakhs)
	Gensets		35,325.74		33,290.97
	Engines		7,511.37		6,135.79
	Water pumps		8,951.25		10,344.49
			51,788.36		49,771.25
	Stock in trade		0.000.00		0.070.04
	Brush cutters Lawn mowers		2,363.80 351.93		2,070.91 316.49
	Tillers		463.96		430.62
	Engines		1,589.57		2,061.65
	Water pumps		232.82		164.92
	Others		7.47		13.96
			5,009.55		5,058.55
20	Other income		31 March 2014	2,	   March 2013
			(Rs. lakhs)		(Rs. lakhs)
	Interest income on bank deposits		270.83		578.78
	Net gain on sale of fixed assets		8.15		10.16
	Other non-operating income		30.32		34.28
	Liabilities no longer required written back		147.29		74.27
			456.59		697.49
21	Cost of materials consumed				
			31 March 2014 (Rs. lakhs)	3′	(Rs. lakhs)
	Inventory of materials at the beginning of the year		4,343.57		3,868.90
	Purchases		30,334.97		31,496.14
	Inventory of materials at the end of the year		5,142.74		4,343.57
			29,535.80		31,021.47



Break-up of cost of materials consumed		
	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
Steel sheets	665.12	843.47
CRNGO sheets	458.61	1,008.60
Aluminium alloy ingots	1,280.70	1,451.82
Copper wire	810.99	1,151.35
Others	26,320.38	26,566.23
	29,535.80	31,021.47
22 Purchases of stock in trade		
	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
Brush cutters	1,209.29	2,074.71
Engines	1,290.75	1,768.69
Water Pumps	218.49	200.32
Tillers	180.03	403.55
Lawn mowers	285.08	243.30
Others	47.67	26.37
	3,231.31	4,716.94
23 Changes in inventories of finished goods, stock in trade and work in p	progress	
,	31 March 2014	31 March 2013
	(Rs. lakhs)	(Rs. lakhs)
Inventories at the end of the year:		
Finished goods	4,449.28	4,013.12
Stock in trade	1,091.47	1,824.91
Work in progress	330.33	283.02
work in progress	5,871.08	6,121.05
Inventories at the beginning of the year:	5,51 1165	5,125
Finished goods	4,013.12	1,899.79
Stock in trade	1,824.91	1,004.38
Work in progress	283.02	279.51
···oik iii progress	6,121.05	3,183.68
Decrease/(increase) in excise duty	137.26	(334.20)
Decrease/(increase) in inventories	112.71	(2,603.17)
Details of inventory		
Details of inventory		
	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs.lakhs)
i) Finished goods		
Gensets	3,453.46	3,033.41
Engines	614.94	327.93
Water pumps	380.88	651.78
	4,449.28	4,013.12



ii)	Stock in trade	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
	Brush cutters	333.26	883.78
	Lawn mowers	81.27	93.96
	Gensets	· •	4.63
	Tillers	70.01	205.12
	Engines	475.61	506.68
	Others	131.32	130.74
	Calors	1,091.47	1,824.91
		1,091.47	
iii)	Work in progress	31 March 2014	31 March 2013
		(Rs. lakhs)	(Rs. lakhs)
	Gensets	267.50	215.71
	Engines	44.01	22.51
	Water pumps	18.82	44.80
		330.33	283.02
24	Employee benefits		
	, ,	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
	Salaries, wages and bonus	4,202.75	3,528.49
	Contribution to provident and other funds (Refer to note 35)	387.20	293.40
	Compensated absences	128.50	47.40
	Staff welfare expense	396.26	402.71
	Stall Wellare expense		402.71
		5,114.71	4,272.00
25	Depreciation and amortization		
		31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
	Depreciation on tangible fixed assets	1,675.57	1,291.19
		162.33	
	Amortization on intangible fixed assets	162.33	83.40
		1,837.90	1,374.59
	Less : Additional depreciation on discontinuing models dies		
	reclassified to exceptional item (Refer to note 27)	84.35	
		1,753.55	1,374.59



26	Other expenses		
		31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
	Consumption of stores and spare parts	314.63	355.27
	Power and fuel	793.16	720.92
	Rent (Refer to note 34)	376.89	321.05
	Repairs	370.03	021.00
	- Building	14.52	39.96
	- Machinery	225.73	156.32
	- Others	135.92	112.76
	Insurance	65.03	50.70
	Rates and taxes	257.12	259.65
	Royalty	1,982.08	1,834.36
	Technical guidance fees	1,560.38	1,570.40
	Freight, clearing and forwarding	1,373.31	1,399.81
	Commission on sales	1,298.52	981.01
	Advertisement and sales promotion	691.54	1,060.27
	Service expenses	182.65	158.88
	Travelling expenses	505.72	369.68
	Legal and professional fees (Refer to note 31)	228.28	212.80
	Vehicle running expenses	195.49	195.78
	Fixed assets written off	25.14	133.70
	Foreign exchange fluctuation (net)	48.31	-
	Bad debts written off	1.62	
	Provision for slow moving inventory	64.64	25.61
	Inventory written off	4.57	32.44
	Less: written off against provision	4.57 -	32.44 -
	Warranty	53.64	
	•	106.00	90.27
	Security expenses	46.55	44.62
	Bank charges Miscellaneous		
	Miscellaneous	481.20	384.15
27	Eventional items	11,028.07	<u>10,344.27</u>
27	Exceptional items		
		31 March 2014 (Rs. lakhs)	31 March 2013 (Rs.lakhs)
		(13.14115)	(13.18113)
	Termination benefits	185.73	-
	Provision for discontinuing models inventory	350.01	-
	Provision for onerous contracts	297.34	-
	Additional depreciation on discontinuing models dies	84.35	-
	Others	4.94_	
		922.37	



28 a.With a view to restructure operations of the Company, the Board of Directors, in its meeting held on 27 January 2014, has decided to shift its manufacturing facility at Puducherry and consolidate manufacturing operations at manufacturing facility at Greater Noida. Pursuant to the board resolution, the Company has closed operations of Puducherry plant.

The Company has decided to shift plant & machineries and other usable assets to Greater Noida by July 2014. Following tangible assets are retired from active use and are held for disposal as at 31 March 2014:

Building - Rs. 22.80 lakhs (corresponding gross block - Rs. 51.41 lakhs)

Plant & Machinery – Rs. 12.48 lakhs (corresponding gross block – Rs. 27.55 lakhs)

Office equipments - Rs. Nil lakhs (corresponding gross block - Rs. 0.36 lakhs)

The Company has entered into settlement arrangement with its 23 employees on 13 March 2014 and made necessary provision for termination benefits aggregating to Rs. 185.73 lakhs as full and final settlement. The remaining employees are expected to join at Greater Noida/ other locations of the Company.

- b. The Ministry of Environment has revised rules vide notification dated 7 August 2013 for Emission Standards in respect of production and sale of generator sets (both petrol and kerosene based models) effective 31 May 2014 and 7 August 2014 respectively. Pursuant to the new rules, the Company expects that it will not be able to use raw material inventory aggregating to Rs.350.01 lakhs for production purposes. Further, the Company has an obligation to purchase raw materials (pertaining to discontinuing models) aggregating to Rs. 297.34 lakhs from its vendors. Accordingly, the Company has made necessary provision for such non-usable raw material and onerous commitment as at 31 March 2014.
- c. Pursuant to change in Emission Standards, the Company will have limited use for certain dies which are currently used for the production of discontinuing models. Therefore, the Company has re-assessed the useful life of those dies and charged additional accelerated depreciation amounting to Rs. 84.35 lakhs.

#### 29 Contingent liabilities

	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
Claims against the Company not acknowledged as debt:		
Income tax matters	5,652.08	4,500.54
Excise matters	4,330.20	4,859.63
Service tax matters	700.76	680.92
Sales tax matters	251.91	155.26
Other matters	74.16	55.48

#### 30 Commitments

Estimated amount of contracts remaining to be executed on capital account and not provided for [net of advances Rs.777.55 lakhs (31 March 2013: Rs. 331.83 lakhs)] amount to Rs. 1042.47 lakhs (31 March 2013: Rs. 614.35 lakhs)

#### 31 Payment to auditors (included under legal and professional fees) #

	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
As auditor:	<del></del>	<u> </u>
- Statutory audit	19.25	19.25
- Tax audit	3.00	3.00
- Limited reviews of quarterly results	9.00	9.00
Reimbursement of expenses	4.21	2.86
	35.46	34.11

# excludes service tax

# 32 Disclosure as required under the Micro, Small and Medium Enterprises Development Act, 2006 based on the information available with the Company

Particulars	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
The amounts remaining unpaid to micro and small suppliers as at the end of the year - Principal - Interest	180.57	192.65
The amount of interest paid by the buyer as per the Micro Small and Medium Enterprises Development Act, 2006 (MSMED Act, 2006) The amounts of the payments made to micro and small suppliers beyond	-	-
the appointed day during each accounting year  The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without	-	-
adding the interest specified under MSMED Act, 2006  The amount of interest accrued and remaining unpaid at the end of each accounting year  The amount of further interest remaining due and payable even in the succeeding years	,	- -
until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under the MSMED Act, 200		-



#### 33 Disclosures as per Accounting Standard (AS)-18 "Related Party Disclosures"

#### A. Name of related parties

#### Ultimate holding company and holding company:

Honda Motor Co., Limited, Japan

#### **Fellow Subsidiaries**

Honda Motor Southern Africa (Pty.) Limited, South Africa

Honda Philippines Inc. Philippines

Honda Del Peru S.A., Peru

Honda de Mexico, S.A. de C.V., Mexico

Honda Australia M. & P.E. Pty. Limited, Australia

Asian Honda Motor Co., Limited, Thailand

Honda Trading Corporation, Japan

Honda Manufacturing (Nigeria) Ltd., Nigeria

Honda Trading Asia Co. Limited, Thailand

PT. Honda Power Products Indonesia, Indonesia

Honda Motorcycle and Scooter India Private Limited, India

Honda Motor India Private Limited, India

Honda Express Logistics India Private Limited, India

Moto Honda da Amazonia Ltda., Brazil

Honda Trading (South China) Co. Limited, Hong Kong

Honda R & D Co. Limited, Japan

Honda R & D (India) Private Limited, India

Honda Motor de Argentina S.A., Argentina

Shanghai Honda Trading Co. Limited, China

Honda Atlas Power Products Pvt. Ltd., Pakistan

PT. Honda Trading Indonesia, Indonesia

Honda Trading Brasil Ltda., Brasil

Honda Canada Inc., Canada

American Honda Motor Co. Inc., USA

Honda Europe NV, Belgium

Honda Trading De Argentina S.A., Argentina

Honda Trading Corporation India Private Limited, India

Honda Mindong Generator Co. Ltd., China

Honda Kaihatsu Co. Ltd., China

Honda Trading Europe Ltd., Belgium

Honda Motor Europe Limited, U.K.

Jialing-Honda Motors Co. Ltd., China

Honda Cars India Limited, India

Honda Kaihatsu India Hospitality Pvt. Ltd., India

Honda Selva Del Peru S.A.

Honda Power Products Ltd., Japan

#### B. Name of key management personnel:

Mr. T. Hamasaki President and CEO

Mr. S. Yotsumoto Vice President and Whole time director (Up to 23 March 2014)

Mr. Vinay Mittal Vice President and Whole time director



### C. Related party transactions for the year ended 31 March 2014

(Rs. lakhs)

Particulars	Holding Company	Fellow Subsidiaries	Key Management Personnel	Total
Sale of finished goods, components, spares and samples	1.61	11,325.59	-	11,327.20
Purchase of components, raw material, consumables, finished goods and spares	6,095.21	5,568.34	-	11,663.55
Purchase of capital goods	40.04	19.66	-	59.70
Reimbursement of expenses received	127.40	21.61	-	149.01
Reimbursement of expenses paid	19.96	92.55	-	112.51
Fee for infrastructure support services received	-	18.28	-	18.28
Payment of technical guidance fee (Including amount capitalised)	1,560.38	-	-	1,560.38
Payment of export commission (included under commission on sales)	1,182.37	-	-	1,182.37
Payment of royalty	1,982.08	-	-	1,982.08
Payment of model fee	70.00	-	-	70.00
Payment of dividend	270.48	-	-	270.48
Receipt of support services and technical assistance fees	-	102.37	-	102.37
Managerial remuneration	-	-	263.64	263.64
Payables	1,830.03	497.52	-	2,327.55
Receivables	0.36	2,214.49	-	2,214.85
Advance from customer	0.43	0.09	-	0.52
Advance to creditors	-	0.96	-	0.96
Short-term loans and advances	13.39	0.47	-	13.86

### D. Related party transactions for the year ended 31 March 2013

(Rs. lakhs)

Particulars	Holding Company	Fellow Subsidiaries	Key Management Personnel	Total
Sale of finished goods, components, spares and samples	73.71	2,453.01	-	2,526.72
Receipt of job work charges	-	14.72	-	14.72
Purchase of components, raw material, consumables, finished goods and spares	6,829.89	6245.86	-	13,075.75
Purchase of capital goods	34.89	579.44	-	614.33
Sale of capital goods	-	1.50	-	1.50
Reimbursement of expenses received	187.91	37.83	-	225.74
Reimbursement of expenses paid	3.15	63.79	-	66.94
Fee for infrastructure support services received	-	18.28	-	18.28
Freight Expenses paid	-	3.50	-	3.50
Payment of technical guidance fee (Including amount capitalised)	1,874.67	-	-	1,874.67
Payment of export commission (included under commission on sales)	872.88	-	-	872.88
Payment of royalty	1,834.36	-	-	1,834.36
Payment of model fee	280.00	-	-	280.00
Payment of dividend	608.58	-	-	608.58
Receipt of support services and technical assistance fees	-	95.27	-	95.27
Managerial remuneration	-	-	244.24	244.24
Payables	1,900.85	303.06	-	2,203.91
Receivables	18.85	671.89	-	690.74
Advance from customer	0.05	4.03	-	4.08
Advance to creditors	-	1.49	-	1.49
Short-term loans and advances	70.35	8.19	-	78.54



### E Details of fellow subsidiaries with whom transaction exceeds 10% of the total class of transactions.

	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
Honda Motor Southern Africa (Pty.) Limited, South Africa		
- Sale of finished goods - Reimbursement of expenses paid	<u> </u>	27.18 0.29
Honda Philippines Inc., Philippines		
- Sale of finished goods - Reimbursement of expenses paid	270.42 0.14	210.51
Honda Del Peru S.A., Peru		
- Sale of finished goods - Reimbursement of expenses paid	348.02 2.33	338.10
Honda de Mexico, S.A. de C.V., Mexico	2.33	-
- Sale of finished goods	18.36	42.97
- Reimbursement of expenses paid  Honda Australia M. & P.E. Pty. Limited, Australia	1.78	0.03
- Sale of finished goods	22.82	- 444.05
- Purchase of finished goods - Reimbursement of expenses received	30.83 0.12	111.95
Asian Honda Motor Co. Limited, Thailand		
<ul> <li>Sale of finished goods and spares</li> <li>Purchase of components, spares and finished goods</li> </ul>	3,970.09	36.21 3,902.91
- Reimbursement of expenses paid	10.28	4.92
- Reimbursement of expenses received	8.83	- 12.55
Honda Trading Corporation, Japan - Purchase of components, raw material, consumables and spares	823.24	1,677.99
- Purchase of capital goods	11.21	525.72
Honda Manufacturing (Nigeria) Ltd., Nigeria - Sale of finished goods	590.69	280.69
- Reimbursement of expenses paid	0.19	-
Honda Trading Asia Co. Limited, Thailand - Purchase of capital goods	8.45	47.24
- Purchase of components and consumables	368.24	288.47
- Reimbursement of expenses received	0.19	-
PT. Honda Power Products Indonesia, Indonesia - Sale of finished goods	493.73	511.55
- Reimbursement of expenses paid	9.83	-
Honda Motorcycle and Scooter India Private Limited, India		14.72
- Receipt of job work charges - Sale of components	- -	19.27
- Reimbursement of expenses received	-	2.94
Honda Motor India Private Limited, India - Sale of spares	441.90	284.91
- Reimbursement of expenses paid	48.76	58.55
<ul> <li>Receipt of support services and technical assistance fees</li> <li>Reimbursement of expenses received</li> </ul>	102.37	95.27 9.45
- Purchase of spares	7.13	4.54
Honda Express Logistics India Private Limited, India		1.50
- Freight expenses paid Moto Honda da Amazonia Ltda., Brazil	-	1.50
- Sale of finished goods	444.45	214.49
- Reimbursement of expenses paid Honda Trading (South China) Co. Limited, Hong Kong	11.60	-
- Purchase of components	148.81	185.30
Honda R & D Co., Limited, Japan	103.23	78.41
- Sale of finished goods and spares  Honda R & D (India) Private Limited, India	103.23	70.41
- Fee for infrastructure support services received	18.28	18.28
<ul> <li>Reimbursement of expenses received</li> <li>Sale of finished goods, spares and samples</li> </ul>	9.43 7.17	9.39 1.65
- Sale of capital goods	-	1.50
Honda Motor de Argentina S.A., Argentina - Sale of finished goods	44.57	28.91
- Reimbursement of expenses paid	0.22	20.91
Shanghai Honda Trading Co. Limited, China	467.00	35.70
- Purchase of components  Honda Atlas Power Products Pvt. Ltd., Pakistan	167.09	35.79
- Sale of finished goods	112.88	378.16
- Reimbursement of expenses paid  PT. Honda Trading Indonesia, Indonesia	0.54	-
- Purchase of components	26.63	22.92
Honda Trading Brasil Ltda., Brasil	24.64	0.04
- Purchase of components  Honda Canada Inc., Canada	24.64	9.91
- Sale of finished goods	1,195.59	<u>-</u>
- Purchase of finished goods American Honda Motor Co. Inc, USA	-	1.84
- Sale of finished goods	7,217.08	-
- Reimbursement of expenses paid	6.46	-
41		



### F. Transactions with key management personnel:

Managerial remuneration \*

31 March 2014 31 March 2013 (Rs. lakhs)

Name

 Name

 Mr. T. Hamasaki
 101.23
 92.96

 Mr. S. Yotsumoto
 101.05
 95.05

 Mr. Vinay Mittal
 61.36
 56.23

#### 34 Disclosure in respect of operating leases under Accounting Standard (AS) – 19 "Leases"

- a) General description of the Company's operating lease arrangements:
  - The Company enters into operating lease arrangements for leasing area offices, residential premises for its employees and equipment for generating power for captive consumption. Some of the significant terms and conditions of the arrangements are:
- certain agreements for premises may generally be terminated by the lessee or either party by serving one to three months' notice or by paying the notice period rent in lieu thereof.
- other agreements for premises cannot be terminated by either party before the expiry of one year.
- the lease arrangements are generally renewable on the expiry of lease period subject to mutual agreement.
- the Company shall not sublet, assign or part with the possession of the premises without prior written consent of the lessor.
- b) Lease rent charged to the Statement of Profit and Loss Rs. 376.89 lakhs (31 March 2013: Rs. 321.05 lakhs).
- c) Future minimum lease payments under non-cancellable operating lease are as under:

	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
er than one year	12.67	5.73
5 years	20.06	_

d) The Company has sub-let one of its leasehold premises. The sub-lease agreement is a cancellable by either party by serving three months notice period. The rent received during the year is amounting to Rs. 2.50 lakhs and has been netted off with rent expense.

<sup>\*</sup> Excludes contribution to the gratuity fund and provision for leave encashment determined on an actuarial basis, as these are determined for the Company as a whole.



35 Disclosure in respect of employee benefits under Accounting Standard (AS) - 15 "Employee Benefits" prescribed by the Companies (Accounting Standards) Rules, 2006:

	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
/ \ <del>-</del>	(113.14113)	(1.3.14113)
(a) Employer contribution to provident fund and other funds:		
- Provident fund *	187.34	162.95
- Employees' state insurance	27.39	25.39
- Gratuity	128.34	65.62
- Superannuation fund	44.13	39.44
	387.20	293.40

<sup>\*</sup> includes contribution to family pension fund Rs 66.81 lakhs (31 March 2013: Rs. 61.74 lakhs)

#### (i) Movement in present value of defined benefit obligations

	Gratuity		Provident Fund	
	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
Present value of obligation as at the beginning of the year	585.20	490.66	2,181.52	1,805.49
Interest cost	48.74	40.87	190.88	144.44
Current service cost	55.35	42.74	119.34	100.67
Benefits paid	(45.56)	(18.68)	(239.71)	(152.60)
Actuarial (gain)/loss	77.55	29.61	10.92	53.28
Contributions by plan participants/employees	-	-	265.15	227.89
Settlements/transfer in	-	-	14.18	2.35
Present value of obligation as at the end of the year	721.28	585.20	2,542.28	2,181.52

#### (ii) Movement in fair value of plan assets

	Gratuity		Provident Fund	
	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)	31 March 2014 ( (Rs. lakhs)	31 March 2013 (Rs. lakhs)
Fair value of plan assets as at the beginning of the year	601.18	501.21	2,321.37	1,953.53
Expected return on plan assets	52.60	45.11	203.12	166.05
Contributions paid in to the plan	85.64	71.05	119.34	100.67
Benefits paid by the plan	(45.56)	(18.68)	(239.71)	(152.60)
Actuarial gain/(loss)	0.70	2.49	16.65	23.48
Contributions by plan participants/employees	-	-	265.15	227.89
Settlements/transfer in	-	-	14.18	2.35
Fair value of plan assets as at the end of the year	694.56	601.18	2,700.10	2,321.37

<sup>(</sup>b) The following tables summarize the components of net benefit expense recognised in the Statement of Profit and Loss and the funded status and amounts recognised in the Balance Sheet for the respective defined benefit plans



### (iii) Actuarial gain/loss recognised in the Statement of Profit and Loss

		Gr	Gratuity		Provident Fund		
		31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)	<b>31 March 2014</b> 31 (Rs. lakhs)	March 2013 (Rs. lakhs)		
	Actuarial gain/(loss) for the year - obligation	(77.55)	(29.61)	(10.92)	(53.28)		
	Actuarial gain/(loss) for the year - plan assets	0.70	2.49	16.65	23.48		
	Total gain/(loss) for the year	(76.85)	(27.12)	5.73	(29.80)		
	Actuarial gain/(loss) recognised in the year	(76.85)	(27.12)	5.73	(29.80)		
	Unrecognised actuarial gains/(losses) at the end of year	-	-	-	-		
(iv)	Assets and liabilities recognised in the Balance Sheet						
		Gr	atuity	Providen	t Fund		
		31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)	31 March 2014 3 (Rs. lakhs)	1 March 2013 (Rs. lakhs)		
	Present value of obligation as at the end of the year	721.28	585.20	2,542.28	2 191 52		
	Present value of obligation as at the end of the year Fair value of plan assets as at the end of the year	694.56	601.18	2,700.10	2,181.52 2,321.37		
	Funded status	(26.72)	15.98	157.82	139.85		
	Unrecognised actuarial gains/(losses)	(20.72)	13.90	137.02	109.00		
	Net assets/(liability) recognised in Balance Sheet	(26.72)	15.98	*	*		
(v)	* There is surplus in the provident fund, hence no liability has be Expense recognised in the Statement of Profit and Loss	Ü	atuity	Providen	t Fund		
(v)	There is surplus in the provident fund, hence no hability has be	Ü	atuity 31 March 2013 (Rs. lakhs)	Providen 31 March 2014 31 (Rs. lakhs)			
(v)	Expense recognised in the Statement of Profit and Loss	Gr 31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)	<b>31 March 2014</b> 31	March 2013		
(v)	There is surplus in the provident fund, hence no hability has be	Gr 31 March 2014	31 March 2013	<b>31 March 2014</b> 31	March 2013		
(v)	Expense recognised in the Statement of Profit and Loss  Current service cost	Gr 31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)	<b>31 March 2014</b> 31	March 2013		
(v)	Expense recognised in the Statement of Profit and Loss  Current service cost Past service cost	Gr 31 March 2014 (Rs. lakhs) 55.35	31 March 2013 (Rs. lakhs) 42.74	<b>31 March 2014</b> 31	March 2013		
(v)	Expense recognised in the Statement of Profit and Loss  Current service cost Past service cost Interest cost Expected return on plan assets Net actuarial (gain)/loss recognised in the year	Gr 31 March 2014 (Rs. lakhs) 55.35 - 48.74	31 March 2013 (Rs. lakhs) 42.74 - 40.87	31 March 2014 31 (Rs. lakhs)	March 2013 (Rs. lakhs)		
(v)	Expense recognised in the Statement of Profit and Loss  Current service cost Past service cost Interest cost Expected return on plan assets	Gr 31 March 2014 (Rs. lakhs) 55.35 - 48.74 (52.60)	31 March 2013 (Rs. lakhs) 42.74 - 40.87 (45.11)	<b>31 March 2014</b> 31	March 2013		
	Expense recognised in the Statement of Profit and Loss  Current service cost Past service cost Interest cost Expected return on plan assets Net actuarial (gain)/loss recognised in the year Company contribution to provident fund	Gr 31 March 2014 (Rs. lakhs) 55.35 - 48.74 (52.60) 76.85 - 128.34	31 March 2013 (Rs. lakhs) 42.74 - 40.87 (45.11) 27.12 - 65.62	31 March 2014 31 (Rs. lakhs)  119.34 119.34	March 2013 (Rs. lakhs)		
, ,	Expense recognised in the Statement of Profit and Loss  Current service cost Past service cost Interest cost Expected return on plan assets Net actuarial (gain)/loss recognised in the year Company contribution to provident fund Amount recognised in the Statement of Profit and Loss	Gr 31 March 2014 (Rs. lakhs) 55.35 - 48.74 (52.60) 76.85 - 128.34	31 March 2013 (Rs. lakhs) 42.74 - 40.87 (45.11) 27.12 - 65.62	31 March 2014 31 (Rs. lakhs)  119.34 119.34 Providen	March 2013 (Rs. lakhs)  100.67 100.67		
,	Expense recognised in the Statement of Profit and Loss  Current service cost Past service cost Interest cost Expected return on plan assets Net actuarial (gain)/loss recognised in the year Company contribution to provident fund Amount recognised in the Statement of Profit and Loss	Gr 31 March 2014 (Rs. lakhs) 55.35 - 48.74 (52.60) 76.85 - 128.34	31 March 2013 (Rs. lakhs) 42.74 - 40.87 (45.11) 27.12 - 65.62	31 March 2014 31 (Rs. lakhs)  119.34 119.34	March 2013 (Rs. lakhs)  100.67 100.67		
. ,	Expense recognised in the Statement of Profit and Loss  Current service cost Past service cost Interest cost Expected return on plan assets Net actuarial (gain)/loss recognised in the year Company contribution to provident fund Amount recognised in the Statement of Profit and Loss  Composition of plan assets  Funds managed by insurer	Gr 31 March 2014 (Rs. lakhs) 55.35 - 48.74 (52.60) 76.85 - 128.34	31 March 2013 (Rs. lakhs) 42.74 - 40.87 (45.11) 27.12 - 65.62	31 March 2014 31 (Rs. lakhs)	March 2013 (Rs. lakhs)  100.67 100.67  t Fund  March 2013		
	Expense recognised in the Statement of Profit and Loss  Current service cost Past service cost Interest cost Expected return on plan assets Net actuarial (gain)/loss recognised in the year Company contribution to provident fund Amount recognised in the Statement of Profit and Loss  Composition of plan assets  Funds managed by insurer Central Government securities	Gr 31 March 2014 (Rs. lakhs) 55.35 - 48.74 (52.60) 76.85 - 128.34 Gr 31 March 2014	31 March 2013 (Rs. lakhs) 42.74 - 40.87 (45.11) 27.12 - 65.62 atuity 31 March 2013	31 March 2014 31 (Rs. lakhs)	March 2013 (Rs. lakhs)  100.67 100.67  t Fund  March 2013		
,	Expense recognised in the Statement of Profit and Loss  Current service cost Past service cost Interest cost Expected return on plan assets Net actuarial (gain)/loss recognised in the year Company contribution to provident fund Amount recognised in the Statement of Profit and Loss  Composition of plan assets  Funds managed by insurer Central Government securities State Government securities	Gr 31 March 2014 (Rs. lakhs) 55.35 - 48.74 (52.60) 76.85 - 128.34 Gr 31 March 2014	31 March 2013 (Rs. lakhs) 42.74 - 40.87 (45.11) 27.12 - 65.62 atuity 31 March 2013	31 March 2014 31 (Rs. lakhs)	March 2013 (Rs. lakhs)  100.67 100.67  t Fund  March 2013		
, ,	Expense recognised in the Statement of Profit and Loss  Current service cost Past service cost Interest cost Expected return on plan assets Net actuarial (gain)/loss recognised in the year Company contribution to provident fund Amount recognised in the Statement of Profit and Loss  Composition of plan assets  Funds managed by insurer Central Government securities	Gr 31 March 2014 (Rs. lakhs) 55.35 - 48.74 (52.60) 76.85 - 128.34 Gr 31 March 2014	31 March 2013 (Rs. lakhs) 42.74 - 40.87 (45.11) 27.12 - 65.62 atuity 31 March 2013	31 March 2014 31 (Rs. lakhs)	March 2013 (Rs. lakhs)  100.67 100.67  t Fund  March 2013		



31 March 2014 31 March 2013

#### Notes to the financial statements for the year ended 31 March 2014

#### (vii) Principal actuarial assumptions at the Balance Sheet date for gratuity and compensated absence

	31 March 2014	31 March 2013
Discount rate (p.a.)	8.50%	8.33%
Future salary increase (p.a.)	8.00%	7.00%
Expected rate of return on plan assets (p.a.)	8.75%	9.00%

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors such as supply and demand factors in the employment market.

The discount rate is based on the prevailing market yields of Government Bonds as at the Balance Sheet date for the estimated term of the obligations.

## $\mbox{(\sc viii)}$ Principal actuarial assumptions at the Balance Sheet date for provident fund

	011110112014	0110010112010
Interest rate (p.a.)	8.75%	8.00%

#### (ix) Amounts recognised in current year and previous four years:

	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)	31 March 2012 (Rs. lakhs)	31 March 2011 (Rs. lakhs)	31 March 2010 (Rs. lakhs)
Gratuity					
Defined benefit obligation	721.28	585.20	490.66	400.19	396.42
Fair value of plan asset	694.56	601.18	501.21	399.81	341.92
Surplus/(deficit) in plan asset	(26.72)	15.98	10.55	(0.38)	(54.50)
Experience adjustment in plan liabilities	(28.16)	(29.61)	(34.51)	(34.00)	(33.66)
Experience adjustment in plan assets	0.70	2.49	3.15	(0.34)	(3.55)

The Company expects to contribute Rs 55.35 lakhs in the next year (31 March 2013: Rs. 42.74 lakhs) to gratuity fund.

	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)	31 March 2012 (Rs. lakhs)	31 March 2011 (Rs. lakhs)	31 March 2010 (Rs. lakhs)
Provident fund					
Projected benefit obligation	2,542.28	2,181.52	1,805.49	1,532.43	*
Fair value plan assets	2,700.10	2,321.37	1,953.53	1,649.79	*
Interest guarantee liability	(10.60)	(9.13)	(7.68)	(6.49)	*
Surplus in fund	168.42	148.98	155.72	123.85	*
Net surplus in fund	157.82	139.85	148.04	117.36	*

<sup>\*</sup> The actuary is unable to present reliable information in respect of the earlier year.

#### 36 The Company provides after-sales service coupons to its customers for availing free of cost service. The coupons are valid for one year, the details of movement of provision are as under:

	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
Provision at the commencement of the year	39.81	67.31
Provision made during the year	165.76	153.32
Provision utilised during the year	146.97	158.79
Unutilised provision written back during the year	4.59	22.03
Provision at the end of the year	54.01	39.81

The Company expects that the service coupons will be utilized within the validity period of one year.

<sup>(</sup>c) The Company has made provision for termination benefit amounting to Rs. 185.73 lakhs. Refer to note 28(a) for more details.



#### 37 Power products sales are covered by a warranty period of one year, the details of which are as under:

	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
Provision at the commencement of the year	1.90	11.13
Provision made during the year	53.64	5.33
Provision utilised during the year	51.69	8.10
Unutilised provision written back during the year	-	6.46
Provision at the end of the year *	3.85	1.90

<sup>\*</sup> Net of expected reimbursement of Rs.0.47 lakhs (31 March 2013: Rs 5.25 lakhs) from suppliers of traded goods recognized and included in loans and advances in accordance with the requirements of Accounting Standard – 29 " Provisions, Contingent Liabilities and Contingent Assets."

The warranty provision is expected to be paid within the normal warranty period of one year.

38	Earnings per share	31 March 2014	31 March 2013
	Profit for the year after taxation as per the Statement of Profit and Loss (Rs. lakhs)	1,878.28 10 143 071	2,060.44 10 143 071

Basic and diluted earnings per share in Rupees

(face value of Rs. 10 per share)

#### 39 Segment information

#### **Primary segment:**

The primary reportable segment for the Company is geographical segment by location of its customers. The Company's geographical segment comprises domestic customers and overseas customers.

The primary segments have been identified in line with AS 17, taking into account the risks and return, organisation structure and internal reporting system.

Segment revenue comprises income from sales and services which are directly identifiable to the individual segment. Certain non-operating incomes such as interest income on fixed deposits, net profit on sale of fixed assets and exceptional items do not form part of segment revenue and are included under "other non-operating income". Direct expenses in relation to segments are categorised based on items that are individually identifiable to that segment, while the remaining costs are categorised to the segment on a reasonable basis. Certain expenses such as administrative expenses which form a significant component of total expenses are not specifically allocable to specific segments. Accordingly these expenses are separately disclosed as "unallocated" and directly charged against total income.

Segment assets include operating assets used by a segment that are directly identifiable to that segment and consist principally of debtors and inventory. Segment liabilities include operating liabilities that are directly identifiable to that segment and consist principally of accrued liabilities and advances from customers. Segment liabilities exclude share capital and reserves and surplus. Assets and liabilities of the Company which cannot be identified to any of the reportable segments have not been allocated as the same are used for both segments.

 $Information\,about\,primary\,segments\,-\,geographical\,segments\,by\,customer:$ 

(Rs.lakhs)

18.52

20.31

	31	March 2014		3	31 March 2013	
Particulars	Domestic	Exports	Total	Domestic	Exports	Total
Segment revenue	38,916.50	15,218.23	54,134.73	44,156.17	7,398.55	51,554.72
(net of excise duty on goods sold)						
Segment result	4,436.74	1,184.09	5,620.83	4,829.63	(453.90)	4,375.73
Less: unallocated expense			2,262.25			1,947.11
Operating profit			3,358.58			2,428.62
Add: other non-operating income			(465.78)			697.49
(including exceptional items)			' '			
Less: taxes (current and deferred)			1,014.52			1,065.67
Net profit after taxes			1,878.28			2,060.44
Other information						
Segment assets	8,713.67	4,005.62	12,719.29	10,255.04	1,547.17	11,802.21
Unallocated corporate assets			25,885.76			24,620.88
Total assets			38,605.05			36,423.09
Segment liabilities	2,009.69	1,193.58	3,203.27	2,122.85	643.35	2,766.20
Unallocated corporate liabilities			5,990.70			5,649.42
Total liabilities			9,193.97			8,415.62
Capital expenditure	106.35	73.15	179.50	119.84	-	119.84
Unallocated capital expenditure			1,832.97			4,023.60
Total capital expenditure			2,012.47			4,143.44
Depreciation	1,230.48	431.68	1,662.16	981.36	235.50	1,216.86
Unallocated depreciation	,		91.39			157.73
Total depreciation			1,753.55			1,374.59

#### Secondary segment:

As the Company's business activity falls within a single business segment viz. "power products and related parts", the secondary business segment disclosure requirements of Accounting Standard - 17 are not applicable to the Company.



40	Unhedged foreign currency exposure			(Fi	gures in lakhs)
	Purpose	31 March 2014		31 M	arch 2013
		Amount in foreign currency	Amount in Rupees	Amount in foreign currency	Amount in Rupees
	Receivables	US \$ 43.04	2,605.01	US \$ 24.71	1,312.68
	Nostrables	JPY 8.48	5.04	JPY 46.20	25.81
	Payables	US \$ 20.37	1,232.50	US \$ 16.72	
	•	JPY 672.47	399.98	JPY 943.10	549.82
		THB 20.77	39.04	THB 19.18	36.28
		-	-	EURO 0.01	0.56
	Cash	US \$ 0.03	1.74	US \$ 0.05	2.84
	Bank	US \$ 2.93	174.04	US \$ 1.35	72.60
41	Value of imports on CIF basis				
				31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
	Raw materials			456.10	1,018.59
	Components			10,160.10	10,062.83
	Consumables			16.83	19.83
	Stores and spares			7.37	-
	Capital goods			82.29	686.64
	Total			10,722.69	11,787.89
		31 March (Rs. lakhs)	2014 %	31 Mar (Rs. lakhs)	ch 2013 %
	Imported	11,275.46	38%	11,634.81	38%
	Indigenous	18,260.34	62%	19,386.66	62%
	Total	29,535.80	100%	31,021.47	100%
43	Value of imported and indigenous stores and spares consum	ed and the percentage	of each to the t	otal consumption	
		31 Marc		31 Marc	
		(Rs. lakhs)	%	(Rs. lakhs)	<u></u>
	Imported	15.65	5%	18.03	5%
	Indigenous	298.98	95%	337.24	95%
	Total	314.63	100%	355.27	100%
44	Expenditure in foreign currency				
			_	31 March 2014 (Rs. lakhs)	31 March 2013 (Rs. lakhs)
	Technical guidance fee			1,560.38	1,874.67
	Royalty			1,982.08	1,834.36
	Travelling			54.83	32.84
	Export commission			1,182.37	872.88
	Purchases of stock in trade			2,734.73	3,924.56
	Others			167.99	58.31
	Total			7,682.38	8,597.62



45 E	Earnings	in 1	foreign	currency
------	----------	------	---------	----------

Export on F.O.B. basis 14,857.75 7,144.43

46 Dividend remitted in foreign currency

	31 March 2014	31 March 2013
Dividend paid during the year (Rs. lakhs)	270.67	609.11
Number of non-resident shareholders	22	26
Number of equity shares held by such non-resident shareholders	6,766,814	6,767,879
Year to which the dividends relates	2012-2013	2011 - 2012

- The Company has established a comprehensive system of maintenance of information and documents as required by the transfer pricing regulation under sections 92-92F of the Income-tax Act, 1961. Since the law requires existence of such information and documentation to be contemporaneous in nature, the Company is in the process of updating the documentation for the international transactions entered into with the associated enterprises during the financial year and expects such records to be in existence before the due date of filing return of income under the Income-tax Act, 1961. The management is of the opinion that its international transactions are at arm's length so that the aforesaid legislation will not have any impact on the financial statements, particularly on the amount of tax expense and that of provision for taxation.
- Previous year figures have been regrouped/reclassified to conform to the current year financial statements.

As per our report of even date attached.

For BSR & Co. LLP

Chartered Accountants

Firm Registration No.:101248W

Vikram Advani

Partner

Membership No.: 091765

Rahul Kumar

Company Secretary

For and on behalf of the Board of Directors of **Honda Siel Power Products Limited** 

31 March 2014

(Rs. lakhs)

31 March 2013

(Rs. lakhs)

Siddharth Shriram Chairman D.V. Kapur Director O.P. Khaitan Director Manoj Arora Director R.P. Mehrotra Director

T. Hamasaki President & CEO H. Sugimizu Whole time Director

Vinay Mittal Whole time Director & CFO

Place: New Delhi Date: 30 May, 2014





Honda Siel Power Products Limited

Regd. Office: 409, DLF Tower B, Jasola Commercial Complex,

New Delhi -110025

CIN: L40103DL2004PLC203950 E-mail : ho.legal@hspp.com U V D V D



Statement of Particulars, under Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975 and Companies (Particulars of Employees) Amendment Rules, 2011.

Name	Designation	Qualifications	Dt.of employment	Age (Years)	Experience (Years)	Remuneration received (Rs.)	Particulars of last Employment		
Employees who were employed throughout the year and were in receipt of remuneration of not less than Rs. 60,00,000 for 12 months									
T. Hamasaki	President & CEO	Bachelor of Economics	01.04.2010	53	30	1,01,23,183	Honda Motor Co. Ltd., Japan Manager		
Vinay Mittal	Whole Time Director	B.Com, CA	03.10.2006	47	26	61,36,149	Sumi Motherson Innovative Engineering Ltd., General Manager		
K. Tanaka	Vice President	Bachelor of Agriculture	01.04.2011	50	26	90,09,459	Honda Motor Co. Ltd., Japan Manager		
Y. Sayama	Vice President	Electronics course, Faculty of Engineering	01.06.2011	52	29	96,32,066	Honda Motor Co. Ltd., Japan General Manager		
T. Kamei	Advisor - New Model Development	Graduate - General Education Course	01.04.2011	46	27	84,29,487	Honda Motor Co. Ltd., Japan		
							Staff Administrator		
H. Kadota	Advisor - Quality Assurance	Graduate - Electrical Course	01.08.2011	55	36	80,76,567	Honda Motor Co. Ltd., Japan Staff Engineer		
S.Ishihara	Advisor - Service	Bachelor of Engineering - Mechanical Engineering	01.04.2012	51	30	81,44,556	Honda Motor Co. Ltd., Japan Assistant Manager		
Y.Wada	Vice President	Bachelor of Engineering - Mechanical Engineering	04.03.2013	50	25	1,01,71,099	Honda Motor Co. Ltd., Japan Senior Staff Engineer		
R.Kawai	Advisor -Domestic Sales & Marketing	Bachelor of Science	01.11.2012	29	6	67,25,406	Honda Motor Co. Ltd., Japan Associate		
K. Fukuda	Junior Advisor	BE- Civil Engineering	01.04.2013	32	7	65,94,719	Honda Motor Co. Ltd., Japan Lead Associate		
Employees wh	no were employed for a part of the yea	r and were in receipt of remuneration in ag	gregate of not less th	nan Rs.5,0	0,000 per mor	nth			
S. Yotsumoto	Whole Time Director	Graduate - Mechanical Engineering	01.04.2011	54	28	1,01,04,869	Honda Motor Co. Ltd., Japan Chief Engineer		
S. Itakura	Advisor - SEDB	Graduate , Faculty of Commerce Major- Department of Business Administration	18.05.2010	43	16	83,90,612	Honda Motor Co. Ltd., Japan Assistant Manager		
K. Wada	Advisor - Materials	Graduate - Mechanical Engineering	01.02.2009	54	35	56,59,848	Honda Motor Co. Ltd., Japan Assistant Manager		

#### Notes:

- 1. In accordance with the clarification given by the Ministry of Corporate Affairs, remuneration has been computed on the basis of actual expenditure incurred by the Company.
- 2. Remuneration includes salary, allowances, value of perquisites and Company's contribution to retiral Fund.
- 3. All appointments are contractual in nature.
- 4. None of the employee is relative of any Director of the Company.
- 5. None of the above employee himself or alongwith his spouse and dependent children holds 2% or more equity shares of the Company.