



May 29, 2025

National Stock Exchange of India Limited (NSE)
Exchange Plaza,
C-1, Block G Bandra Kurla Complex
Bandra (E), Mumbai - 400 051

BSE Limited (BSE)
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400 001

NSE Symbol: ELGIEQUIP

BSE Scrip Code: 522074

Dear Madam/ Sir,

Subject: Presentation of Q4 2024-25 Analyst/ Investor Concall

In furtherance to our earlier intimation dated May 14, 2025, regarding the Schedule of Q4 2024-25 Analyst/ Investor Concall and pursuant to Regulation 30 read with Para A of Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), please find enclosed herewith the presentation to be made at the ensuing Q4 2024-25 earnings conference meet for the Analysts/ Investors scheduled to be held on Thursday, May 29, 2025, at 10:00 AM (IST) through Microsoft Teams Meeting.

As prescribed under the Listing Regulations, the audio / video recording and transcript of the aforesaid Meet will be uploaded on the Company's website and will be intimated to the Stock Exchanges in due course.

The above is for your information and record. This information is also being hosted on the website of the Company.

Thanking you,

Yours faithfully

FOR ELGI EQUIPMENTS LIMITED

DEVIKA SATHYANARAYANA
COMPANY SECRETARY AND COMPLIANCE OFFICER

Encl.: as above

ELGI EQUIPMENTS LIMITED

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CIN: L29120TZ1960PLC000351



Analyst Call Q4 FY25

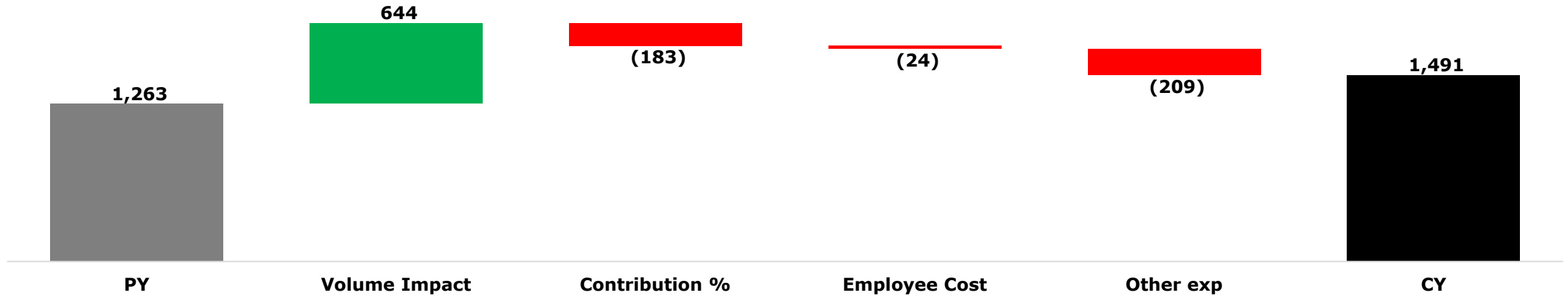
29 May 2025



EBITDA reconciliation

Q4 FY 25 vs Q4 FY 24

INR Mn



- ❑ Sales grew by 14.7%.
- ❑ EBITDA should have been INR 1,724 Mn based on the contribution of increased sales
- ❑ However, EBITDA is INR 1,491 Mn. This is on account of
 - ❑ Increase in Employee cost – INR 24 Mn (1% increase)
 - ❑ Other expenses – INR 209 Mn (14% increase)

Sales highlights

Q4 FY 25

INR Mn

120+

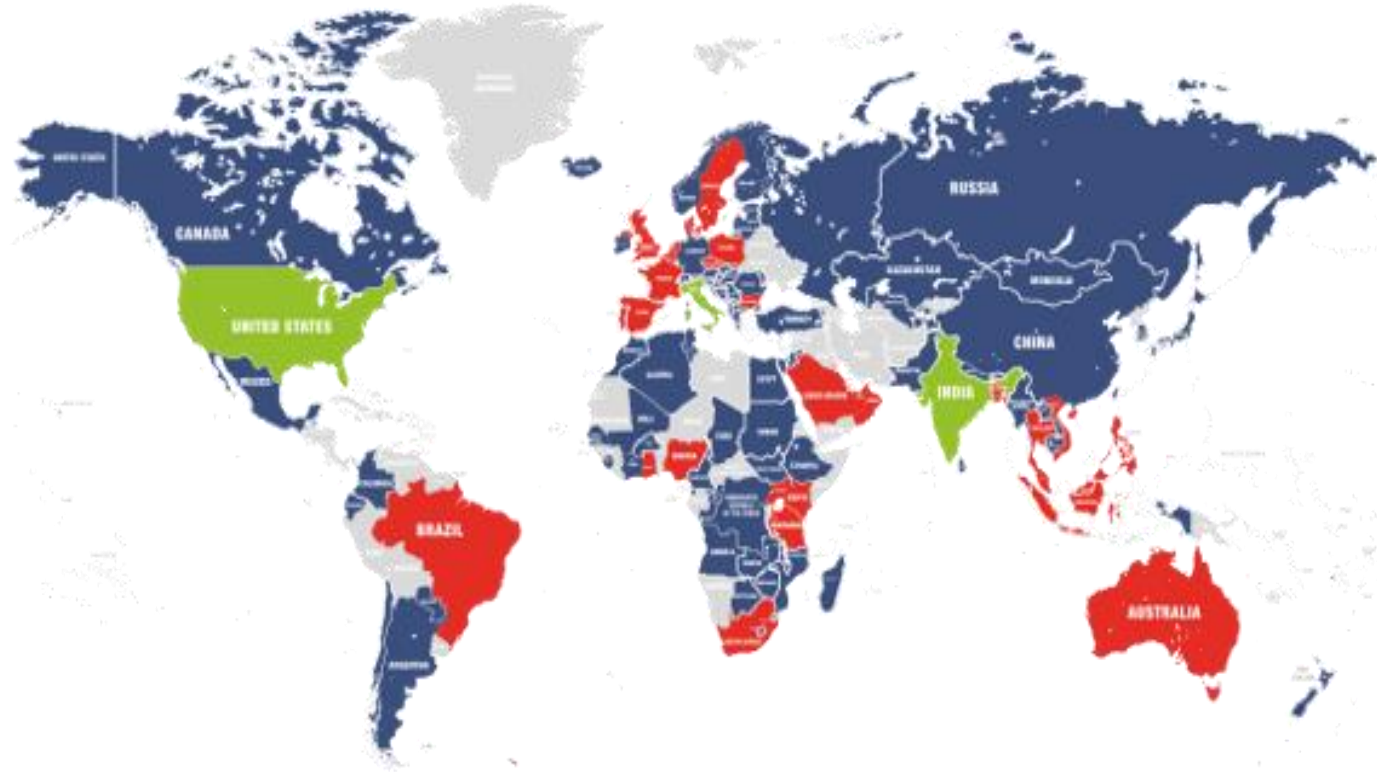
Countries where ELGi does business

28

Countries with direct presence

3

Countries with manufacturing presence



vs. Previous year

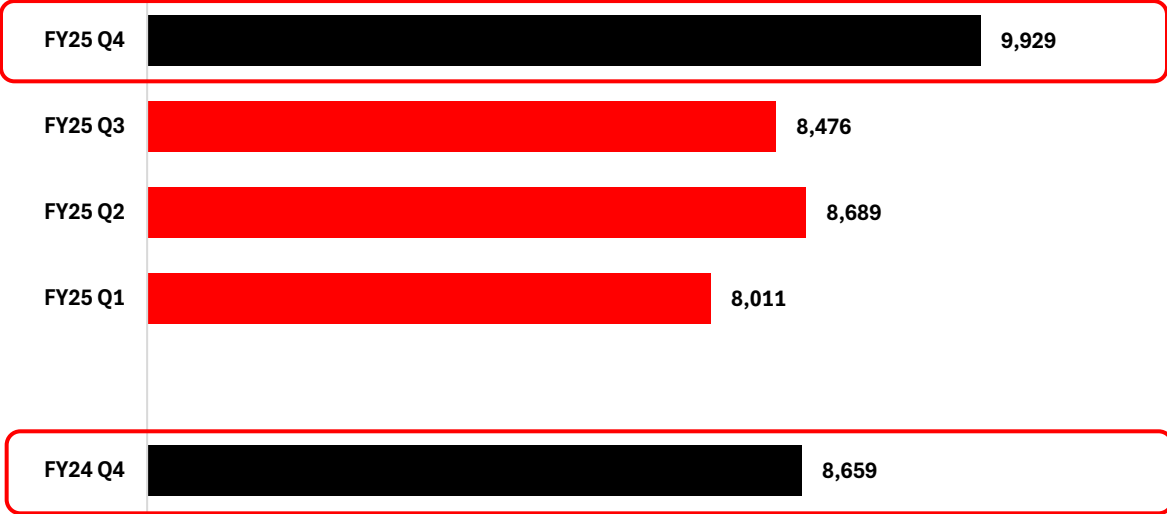
INDIA	↑
NORTH AMERICA	↑
EUROPE	↑
AUSTRALIA	↑
ATS	↑
MIDDLE EAST	↑
BRAZIL	↑
SOUTH EAST ASIA	↓

Financial highlights

Q4 FY 25

INR Mn

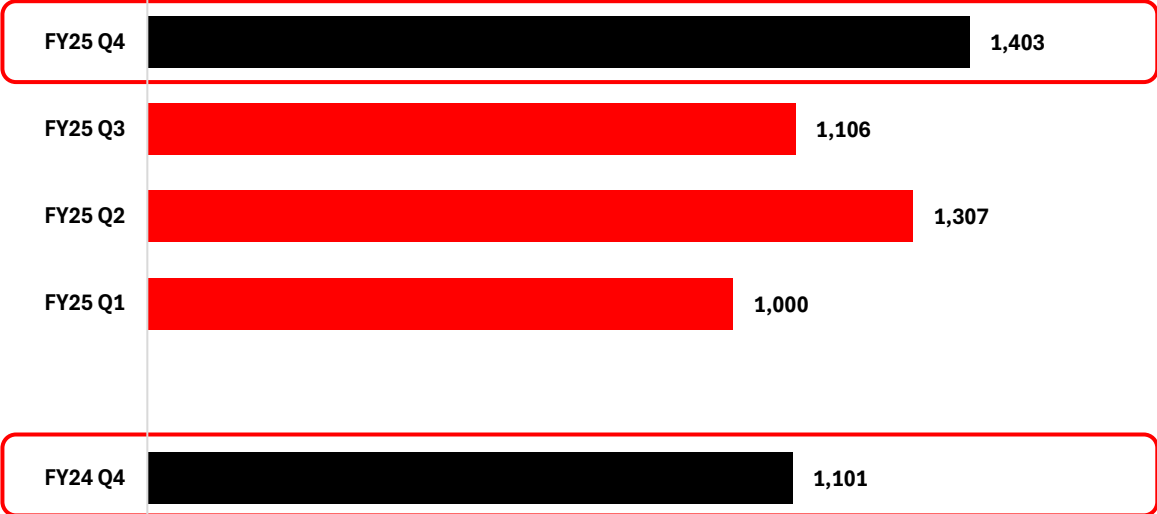
Revenue



Revenue

☐ Growth over Previous year by 15%

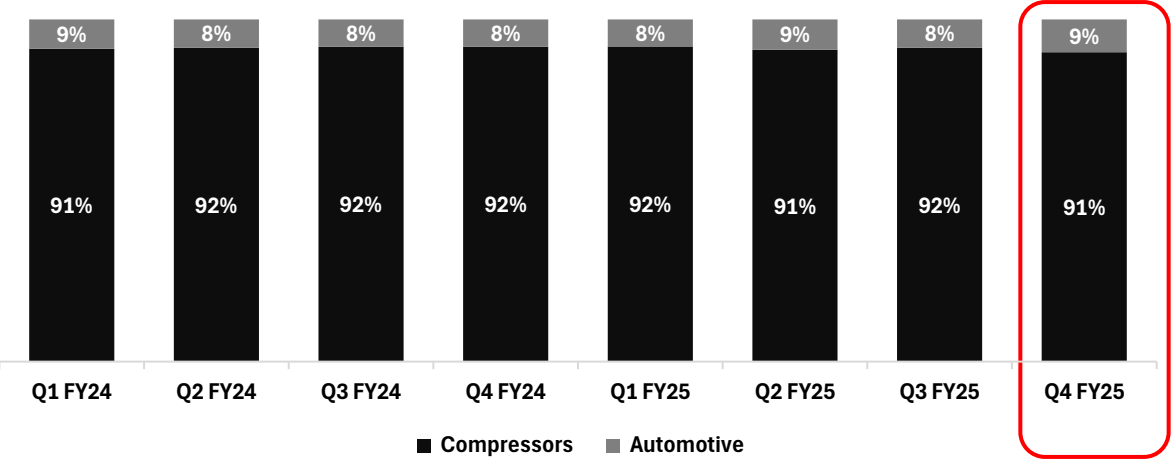
PBT



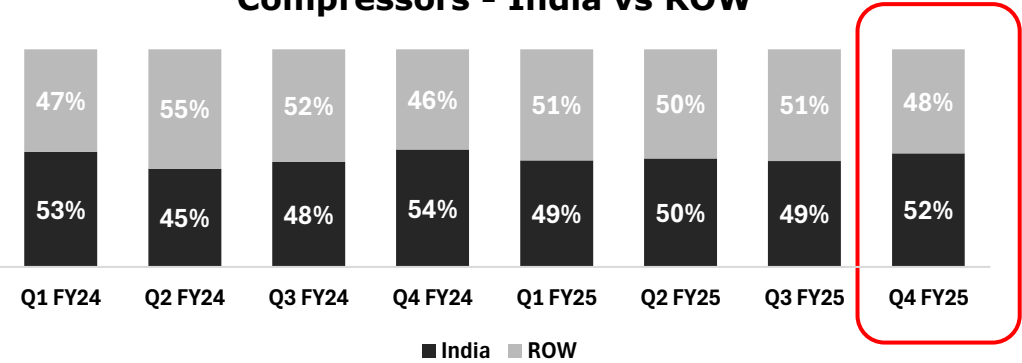
PBT

☐ Growth over Previous year by 27%

Compressors Vs. Automotive



Compressors - India vs ROW



Consolidated financials

INR Mn

INR Mn	Q4 FY24	Q3 FY25	Q4 FY25
Sales	8,659	8,476	9,929
Material Cost	4,265	4,126	5,074
Employee Cost	1,697	1,727	1,721
Other Expenses	1,434	1,392	1,643
EBITDA	1,263	1,231	1,491
Depreciation and amortization	199	186	195
EBIT	1,064	1,045	1,296
Finance costs	96	56	79
Forex- Gain/(loss)	(10)	(36)	38
Other income	146	133	167
JV divestment loss	-	-	(30)
Share of profit/(loss) of joint venture	(1)	20	11
Profit before tax (PBT)	1,101	1,106	1,403
Income Tax	338	300	383
PAT	763	806	1,020
EPS	2.41	2.55	3.23

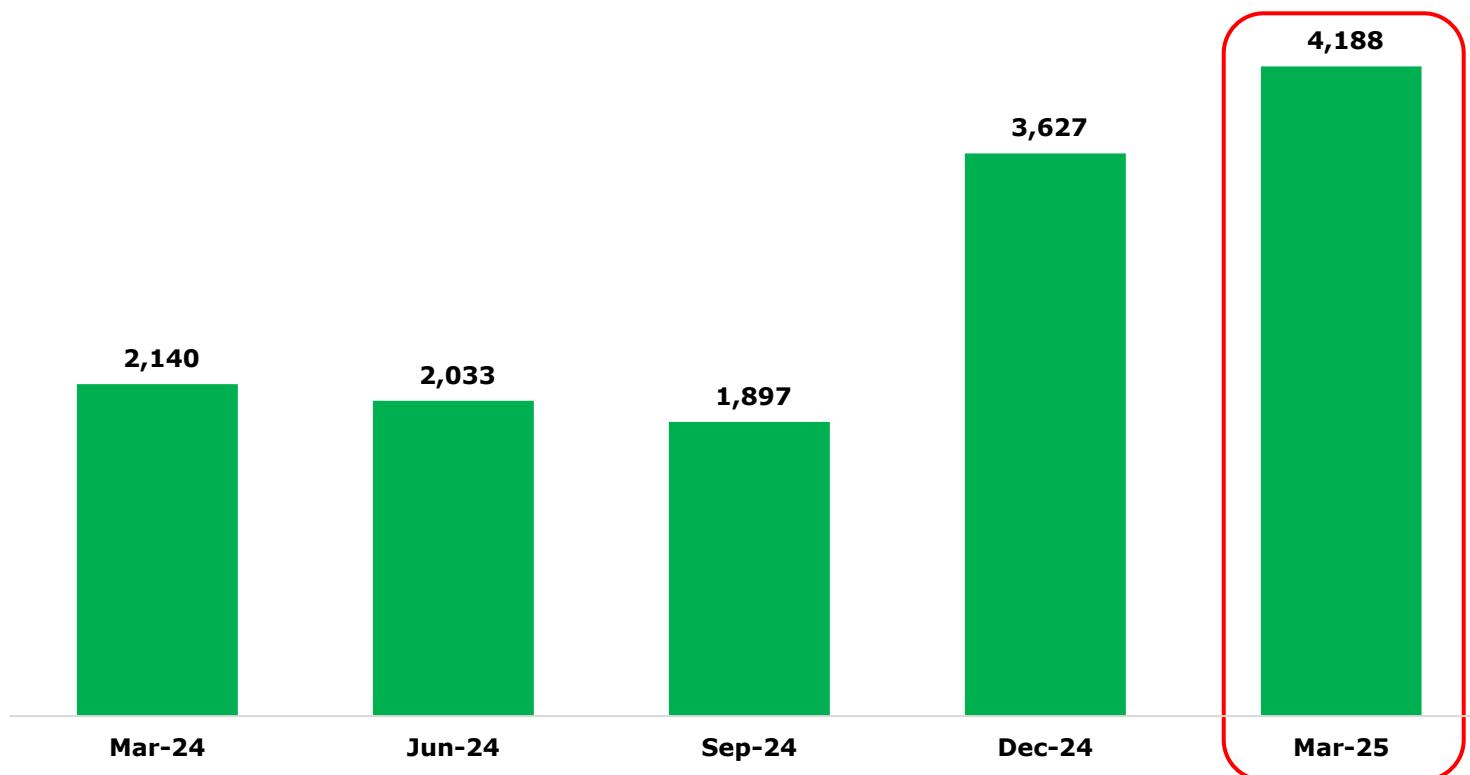
FY24	FY25
32,178	35,104
15,689	17,174
6,549	6,828
5,079	5,797
4,861	5,305
767	760
4,094	4,545
294	305
10	(26)
540	577
-	(30)
52	55
4,402	4,816
1,283	1,314
3,119	3,502
9.86	11.08

Net Cash Position

Q4 FY 25

INR Mn

Net cash



Particulars	Mar-24	Mar-25
Debt	(5,605)	(4,908)
Cash	7,745	9,096
Net Cash	2,140	4,188



Thank you